2015年第3四半期（7月～9月）決算短信

会 社 名 バンク・オブ・アメリカ・コーポレーション
（Bank of America Corporation）
（8648）
100 North Tryon Street，Charlotte，NC 28255 U．S．A．
東証市場第一部
本決算：年1回（12月）中間決算：四半期ごと
東京都港区元赤坂一丁目 2 番 7 号 赤坂 K タワー
アンダーソン・毛利•友常法律事務所 電話 03 （6888） 1000

1．本国における決算発表日 2015 年 10 月 14 日（水曜日）

2．業 績


|  | 今期累計額（1月～9月の 9 カ月間） |  |  |
| :---: | :---: | :---: | :---: |
|  | 当 期 | 前年同期 | 増減率 |
| 正味利息収入 |  |  | \％ $\triangle 2.9$ |
| 利息外収入 | 34,551 | 35,205 | $\triangle 1.9$ |
| 純利益 | 13,185 | 1， 783 | 639.5 |
| 1 株当り純利益 | （希薄化後） $1.1 .0{ }^{\mathrm{F}}$ ， 1. | （希薄化後）0．10 | 990.0 |

（注）1．過年度の数値の一部は，当期の表示に一致させるために組替えられている。
（注）2．本情報は，速報値であり，本発表時に入手可能な会社情報に基づき作成されている。
3．希薄化後 1 株当り純利益（損失）は，1株当り純利益に対して逆希薄化効果を有する持分金融商品の影響を除外している。2014年度第3四半期の普通株主に配当可能な当期純利益 はマイナスの数値であったため，希薄化効果を有する潜在的普通株式は存在しなかった。

| 配 当 金 の推移 |  |  | 備 考 |
| :---: | :---: | :---: | :---: |
|  | 当年度（2015 年）（ドル） | 前年度（2014 年）（ドル） |  |
| 第 1 1 四 半 期 | 0.05 | 0.01 |  |
| 第 2 四 半 期 | 0.05 | 0.01 |  |
| 第 3 四 半 期 | 0.05 | 0.05 |  |
| 第 4 四 半 期 | － | 0.05 |  |
| 合 計 |  | 0.12 |  |

（注）1．原則として各四半期に宣言された配当金である。

3．概況，特記事項・その他
当社は，2015年度第3四半期の当期純利益が 45 億ドル（希薄化後 1 株当たり 0.37 ドル）になったと発表 しました。これに対して，前年同期は 232 百万ドル（ 1 株当たり 0.04 ドル）の当期純損失でした。

ブライアン・モイニハン最高経営責任者は，「当社は，長期戦略の実行を継続することにより，当四半期も堅調な業績を残しました。事業の主要な原動力である預金受け入れ並びに個人及び法人向けの貸付が，当四半期も正しい方向に推移したほか，資本市場を取り巻く環境が困難な中で，委託売買の業績もかなり の安定を維持しました。お客様に最高のサービスを提供するための当社のバランスのとれたアプローチは，経済情勢の好転に伴い，順調に推移しています。」とコメントしています。

ポール・ドノフリオ最高財務責任者は，「当四半期の業績は，当社が，事業への投資を継続しつつ，営業レバレッジの改善に取り組んでいることを反映したものです。資本及び流動性が過去最高水準に達する とともに，当社のリスク体制の中で事業を継続しつつ，2四半期間連続して貸出金合計額も伸びました。」 とコメントしています。
 ある場合には，原文の内容が優先します。全文（原文）は，以下のとおりです。）

October 14, 2015
Investors May Contact: Lee McEntire, Bank of America, 1.980.388.6780 Jonathan Blum, Bank of America (Fixed Income), 1.212.449.3112

Reporters May Contact:
Jerry Dubrowski, Bank of America, 1.980.388.2840
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## Bank of America Reports Third-quarter 2015 Net Income of \$4.5 Billion, or \$0.37 per Diluted Share

## 2015 Year-to-date Net Income of $\$ 13.2$ Billion, or $\$ 1.09$ per Diluted Share

## Continued Business Momentum ${ }^{1}$

- Total Deposits (EOP) up \$50 Billion, or 4 Percent, to $\$ 1.16$ Trillion
- Residential Mortgage and Home Equity Loan Originations up 13 Percent to $\$ 17$ Billion
- 1.3 Million New Credit Cards Issued, up 5 Percent
- Number of Mobile Banking Users up 14 Percent to 18.4 Million
- Merrill Edge Brokerage Assets up 8 Percent to $\$ 117$ Billion
- Wealth Management Loan Balances (EOP) up \$12 Billion, or 10 Percent, to $\$ 135$ Billion
- Global Banking Loan Balances (EOP) up $\$ 30$ Billion, or 11 Percent, to $\$ 315$ Billion
- Investment Bank Generated \$391 Million in Advisory Fees, Second-Highest Quarter Since Merrill Lynch Merger


## Continued Progress on Expense Management; Credit Quality Remains Strong ${ }^{1}$

- Noninterest Expense, Excluding Litigation, Down 4 Percent to $\$ 13.6$ Billion ${ }^{(A)}$
- Legacy Assets and Servicing Noninterest Expense, Excluding Litigation, Down 32 Percent to $\$ 0.9$ Billion $^{(B)}$
- Net Charge-offs Down 11 Percent to $\$ 932$ Million


## Record Capital and Liquidity Levels ${ }^{1}$

- Common Equity Tier 1 Capital (Transition) Increased to \$161.6 Billion
- Common Equity Tier 1 Capital (Fully Phased-in) Increased to Record $\$ 153.1$ Billion ${ }^{(C)}$
- Record Global Excess Liquidity Sources up $\$ 70$ Billion to $\$ 499$ Billion; Time-to-required Funding at 42 Months ${ }^{(D)}$
- Tangible Book Value per Share up 10 Percent to $\$ 15.50$ per Share ${ }^{(E)}$
- Book Value per Share up 7 Percent to $\$ 22.41$ per Share
- Return on Average Assets 0.82 Percent; Return on Average Tangible Common Equity 10 Percent; Return on Average Common Equity 6.97 Percent ${ }^{(F)}$
- Returned \$3.1 Billion to Common Shareholders Year-to-Date Via Repurchases and Dividends

[^0]CHARLOTTE — Bank of America Corporation today reported net income of $\$ 4.5$ billion, or $\$ 0.37$ per diluted share, for the third quarter of 2015, compared to a net loss of $\$ 232$ million, or $\$ 0.04$ per share, in the year-ago period.
"We saw solid results this quarter by continuing to execute our long-term strategy," said Chief Executive Officer Brian Moynihan. "The key drivers of our business -- deposit taking and lending to both our consumer and corporate clients -- moved in the right direction this quarter and our trading results on behalf of clients remained fairly stable in challenging capital markets conditions. Our balanced approach to serving customers and clients is on track as the economy continues to move forward."
"Our results this quarter reflect our ongoing efforts to improve operating leverage while continuing to invest in our business," said Chief Financial Officer Paul Donofrio. "We built capital and liquidity to record levels and grew total loans for the second consecutive quarter while continuing to operate within our risk framework."

## Selected Financial Highlights

| (Dollars in millions, except per share data) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Net interest income, FTE basis ${ }^{1}$ | \$ | 9,742 | \$ | 10,716 | \$ | 10,444 |
| Noninterest income |  | 11,171 |  | 11,629 |  | 10,990 |
| Total revenue, net of interest expense, FTE basis ${ }^{1}$ |  | 20,913 |  | 22,345 |  | 21,434 |
| Provision for credit losses |  | 806 |  | 780 |  | 636 |
| Noninterest expense ${ }^{2}$ |  | 13,807 |  | 13,818 |  | 20,142 |
| Net income (loss) | \$ | 4,508 | \$ | 5,320 | \$ | (232) |
| Diluted earnings (loss) per common share | \$ | 0.37 | \$ | 0.45 | \$ | (0.04) |

${ }^{1}$ Fully taxable-equivalent (FTE) basis for the corporation is a non-GAAP financial measure. For more information, see endnote G. Net interest income on a GAAP basis was $\$ 9.5$ billion, $\$ 10.5$ billion and $\$ 10.2$ billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Total revenue, net of interest expense, on a GAAP basis was $\$ 20.7$ billion, $\$ 22.1$ billion and $\$ 21.2$ billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
${ }^{2}$ Noninterest expense includes litigation expense of $\$ 231$ million, $\$ 175$ million and $\$ 6.0$ billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.

Revenue, net of interest expense, on an FTE basis, was $\$ 20.9$ billion ${ }^{(G)}$, down $\$ 521$ million from the third quarter of 2014. This was largely driven by higher negative market-related adjustments on the company's debt securities portfolio due to lower long-term interest rates, partially offset by higher positive net debit valuation adjustments (DVA), compared to the year-ago quarter. The current quarter included $\$ 597$ million in negative market-related adjustments and $\$ 313$ million in positive net DVA.

Net interest income, on an FTE basis, was $\$ 9.7$ billion in the third quarter of 2015, down 7 percent, or $\$ 702$ million, from the year-ago quarter. Excluding the impact of market-related adjustments, net interest income was $\$ 10.3$ billion in the third quarter of 2015, compared to $\$ 10.0$ billion in the prior quarter and $\$ 10.5$ billion in the year-ago quarter ${ }^{(\mathrm{G})}$. The decline from the third quarter of 2014 was driven by lower consumer loan balances and lower yields, partially offset by commercial loan growth and lower long-term debt balances. Noninterest income was up 2 percent, or $\$ 181$ million, from the year-ago quarter to $\$ 11.2$ billion. Results for the most recent quarter reflected year-over-year increases in mortgage
banking and card income, higher asset management fees and other income, partially offset by lower capital markets revenue and lower equity investment income.

The provision for credit losses increased $\$ 170$ million from the third quarter of 2014 to $\$ 806$ million. Net charge-offs were $\$ 932$ million in the third quarter of 2015, compared to $\$ 1.1$ billion in the second quarter of 2015 and $\$ 1.0$ billion in the third quarter of 2014 . The net charge-off ratio improved to 0.42 percent in the third quarter of 2015 from 0.46 percent in the year-ago quarter. The decline in net charge-offs was driven primarily by an improvement in consumer portfolio trends, partially offset by higher commercial charge-offs. The net reserve release was $\$ 126$ million in the third quarter of 2015 , compared to a net reserve release of $\$ 407$ million in the third quarter of 2014.

Noninterest expense declined $\$ 6.3$ billion, or 31 percent, from the third quarter of 2014 to $\$ 13.8$ billion. Excluding litigation expense of $\$ 231$ million in the third quarter of 2015 and $\$ 6.0$ billion in the year-ago quarter, noninterest expense decreased 4 percent from the year-ago quarter to $\$ 13.6$ billion, reflecting lower Legacy Assets and Servicing (LAS) expense ${ }^{(\mathrm{A})}$. Continued cost management efforts allowed the company to continue to invest in growth opportunities while keeping expenses relatively flat from the prior quarter.

The effective tax rate for the third quarter of 2015 was 26 percent, which included benefits related to the restructuring of certain non-U.S. subsidiaries.

## Business Segment Results

The company reports results through five business segments: Consumer Banking, Global Wealth and Investment Management (GWIM), Global Banking, Global Markets, and Legacy Assets and Servicing (LAS), with the remaining operations recorded in All Other.

## Consumer Banking

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 7,832 | \$ | 7,544 | \$ | 7,749 |
| Provision for credit losses |  | 648 |  | 506 |  | 668 |
| Noninterest expense |  | 4,434 |  | 4,318 |  | 4,462 |
| Net income | \$ | 1,759 | \$ | 1,706 | \$ | 1,669 |
| Return on average allocated capital ${ }^{1}$ |  | 24\% |  | 24\% |  | 22\% |
| Average loans | \$ | 206,337 | \$ | 201,703 | \$ | 197,374 |
| Average deposits |  | 548,895 |  | 545,454 |  | 514,549 |
| At period-end |  |  |  |  |  |  |
| Brokerage assets | \$ | 117,210 | \$ | 121,961 | \$ | 108,533 |

[^1]
## Business Highlights

- Average deposit balances increased $\$ 34.3$ billion, or 7 percent, from the year-ago quarter to $\$ 548.9$ billion.
- The company originated $\$ 13.7$ billion in first-lien residential mortgage loans and $\$ 3.1$ billion in home equity loans in the third quarter of 2015, compared to $\$ 11.7$ billion and $\$ 3.2$ billion, respectively, in the year-ago quarter.
- Client brokerage assets increased $\$ 8.7$ billion, or 8 percent, from the year-ago quarter to $\$ 117.2$ billion, driven primarily by strong account flows, partially offset by lower market valuations.
- The company issued 1.3 million new consumer credit cards in the third quarter of 2015, up from 1.2 million cards issued in the year-ago quarter.


## Financial Overview

Consumer Banking reported net income of $\$ 1.8$ billion, up 5 percent from the year-ago quarter. The business saw increased customer activity during the quarter with year-overyear increases in deposits, mortgage originations, credit card issuance and brokerage assets. In addition, the number of mobile banking users increased 14 percent from the year-ago quarter to 18.4 million users.

Revenue was up 1 percent from the third quarter of 2014 to $\$ 7.8$ billion, as higher noninterest income was largely offset by lower net interest income. Net interest income declined as the benefit from higher deposits was more than offset by the impact of the company's allocation of asset liability management (ALM) activities and lower card yields. Noninterest income was up 6 percent to $\$ 2.8$ billion, driven by gains on divestitures and higher card income, partially offset by lower service charges.

The provision for credit losses decreased $\$ 20$ million from the year-ago quarter to $\$ 648$ million, driven by continued improvement in credit quality, primarily related to the small business and credit card portfolios.

Noninterest expense decreased 1 percent from the third quarter of 2014 to $\$ 4.4$ billion, as the company continued to optimize its delivery network and invest some of the savings from these initiatives back into the business by adding sales specialists. Over the last 12 months, the company has added more than 300 mortgage loan officers, financial solutions advisors and small business bankers to help serve customers and deepen relationships.

Driven by the continued growth in mobile banking and other self-service customer touchpoints, the company closed or divested 244 locations and added 38 locations since the third quarter of 2014, resulting in a total of 4,741 financial centers at the end of the third quarter of 2015 .

Return on average allocated capital was 24 percent in the third quarter of 2015, compared to 22 percent in the third quarter of 2014.

Global Wealth and Investment Management (GWIM)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | September 302014 |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,468 | \$ | 4,573 | \$ | 4,666 |
| Provision for credit losses |  | (2) |  | 15 |  | (15) |
| Noninterest expense |  | 3,447 |  | 3,459 |  | 3,405 |
| Net income | \$ | 656 | \$ | 689 | \$ | 812 |
| Return on average allocated capital ${ }^{1}$ |  | 22\% |  | 23\% |  | 27\% |
| Average loans and leases | \$ | 133,168 | \$ | 130,270 | \$ | 121,002 |
| Average deposits |  | 243,980 |  | 239,974 |  | 239,352 |
| At period-end (dollars in billions) |  |  |  |  |  |  |
| Assets under management | \$ | 877 | \$ | 930 | \$ | 888 |
| Total client balances ${ }^{2}$ |  | 2,396 |  | 2,522 |  | 2,462 |

${ }^{1}$ Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.
${ }^{2}$ Total client balances are defined as assets under management, client brokerage assets, assets in custody, client deposits and loans (including margin receivables).

## Business Highlights

- The number of wealth advisors increased by 998 advisors from the year-ago quarter to 18,037 , due to continued investment within the Advisor Development program, improved competitive recruiting and near historically low advisor attrition levels. This increase includes 174 advisors in Consumer Banking as the company continues to expand its specialist network to broaden and deepen client relationships.
- Third-quarter 2015 long-term assets under management (AUM) flows of $\$ 4.4$ billion were the $25^{\text {th }}$ consecutive quarter of positive flows.
- Average deposit balances increased 2 percent, or $\$ 4.6$ billion, from the year-ago quarter to $\$ 244.0$ billion, and average loan balances increased 10 percent from the year-ago quarter to $\$ 133.2$ billion, marking the $22^{\text {nd }}$ consecutive quarter of loan balance growth.
- Asset management fees increased 2 percent from the third quarter of 2014 to $\$ 2.1$ billion.


## Financial Overview

Global Wealth and Investment Management reported net income of $\$ 656$ million, compared to $\$ 812$ million in the third quarter of 2014. Revenue was down $\$ 198$ million to $\$ 4.5$ billion, as higher asset management fees were more than offset by lower transactional revenue and the impact of the company's allocation of ALM activities on net interest income. This is the continuation of a trend in transactional revenue as clients continue to migrate from brokerage to managed relationships, compounded by lower markets and muted new issue activity.

The third-quarter 2015 pretax margin was 23 percent, down from 27 percent in the yearago quarter.

Noninterest expense increased slightly from the year-ago quarter to $\$ 3.4$ billion, as litigation-related costs were higher and the number of wealth advisors grew by 6 percent from the year-ago quarter.

The benefit in the provision for credit losses decreased $\$ 13$ million from the year-ago quarter to a benefit of $\$ 2$ million, driven by higher recoveries recorded in the year-ago quarter.

Return on average allocated capital was 22 percent in the third quarter of 2015, compared to 27 percent in the year-ago quarter.

Global Banking

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,191 | \$ | 4,106 | \$ | 4,345 |
| Provision for credit losses |  | 179 |  | 177 |  | (64) |
| Noninterest expense |  | 2,020 |  | 1,932 |  | 2,016 |
| Net income | \$ | 1,277 | \$ | 1,251 | \$ | 1,521 |
| Return on average allocated capital ${ }^{1}$ |  | 14\% |  | 14\% |  | 18\% |
| Average loans and leases | \$ | 310,043 | \$ | 300,631 | \$ | 283,264 |
| Average deposits |  | 296,321 |  | 288,117 |  | 291,927 |

1 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## Business Highlights

- Bank of America Merrill Lynch generated firmwide investment banking fees of \$1.3 billion, excluding self-led deals, in the third quarter of 2015, maintaining its No. 3 global ranking ${ }^{(H)}$.
- Bank of America Merrill Lynch was ranked among the top three global financial institutions in high-yield corporate debt, leveraged loans, mortgage-backed securities, asset-backed securities, convertible debt, investment grade corporate debt, syndicated loans, and debt capital markets during the third quarter of $2015^{(\mathrm{H})}$.
- Firmwide advisory fees of $\$ 391$ million were the second-highest results since the Merrill Lynch merger.
- Average loan and lease balances increased $\$ 26.8$ billion, or 9 percent, from the year-ago quarter, to $\$ 310$ billion, largely due to growth in the commercial and industrial loan portfolio and in the commercial real estate portfolio.


## Financial Overview

Global Banking reported net income of $\$ 1.3$ billion in the third quarter of 2015, compared to $\$ 1.5$ billion in the third quarter of 2014 , as strong loan and deposit growth and higher advisory fees were offset by lower net interest income and lower underwriting fees in line with lower industry volumes.

Net interest income was down $\$ 105$ million, reflecting the impact of the company's allocation of ALM activities and liquidity costs, as well as compression in loan spreads. This was offset in part by loan growth. Firmwide investment banking fees, excluding self-led deals, decreased to $\$ 1.3$ billion in the third quarter from the year-ago quarter of $\$ 1.4$ billion, with higher advisory fees more than offset by a decline in equity issuance fees.

The return on average allocated capital was 14 percent in the third quarter of 2015, compared to 18 percent in the year-ago quarter.

The provision for credit losses increased $\$ 243$ million from the year-ago quarter to $\$ 179$ million, associated with higher loan balances and higher reserve releases in the prior year. Noninterest expense was relatively unchanged from the year-ago quarter at $\$ 2.0$ billion.

## Global Markets

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,071 | \$ | 4,267 | \$ | 4,161 |
| Total revenue, net of interest expense, FTE basis, excluding net DVA ${ }^{1}$ |  | 3,758 |  | 4,165 |  | 3,956 |
| Provision for credit losses |  | 42 |  | 6 |  | 45 |
| Noninterest expense |  | 2,683 |  | 2,732 |  | 3,357 |
| Net income | \$ | 1,008 | \$ | 992 | \$ | 371 |
| Return on average allocated capital ${ }^{2}$ |  | 11\% |  | 11\% |  | 4\% |
| Total average assets | \$ | 597,103 | \$ | 602,735 | \$ | 599,977 |

${ }^{1}$ Represents a non-GAAP financial measure. Net DVA gains were $\$ 313$ million, $\$ 102$ million and $\$ 205$ million for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
${ }^{2}$ Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## Business Highlights

- Equities sales and trading revenue, excluding net DVA, increased 12 percent from the year-ago quarter to $\$ 1.2$ billion, driven by a strong performance in derivatives, reflecting favorable market conditions ${ }^{(1)}$.
- Bank of America Merrill Lynch's U.S. Equity Research Team was ranked No. 1 in the 2015 All-America Institutional Investor survey.


## Financial Overview

Global Markets reported net income of $\$ 1.0$ billion in the third quarter of 2015, compared to $\$ 371$ million in the year-ago quarter, as lower noninterest expense, principally litigation, was partially offset by lower Fixed Income, Currencies and Commodities (FICC) sales and trading revenues.

Revenue decreased $\$ 90$ million, or 2 percent, from the year-ago quarter to $\$ 4.1$ billion. Excluding net DVA, revenue decreased $\$ 198$ million, or 5 percent, to $\$ 3.8$ billion ${ }^{(J)}$. Net DVA gains were $\$ 313$ million, compared to $\$ 205$ million in the year-ago quarter.

Sales and trading revenue was relatively unchanged from the year-ago quarter at $\$ 3.5$ billion. Excluding net DVA, sales and trading revenue was down 4 percent from the third quarter of 2014 to $\$ 3.2$ billion as higher equities sales and trading revenue was more than offset by lower FICC sales and trading revenue ${ }^{(1)}$.

Fixed Income, Currencies and Commodities sales and trading revenue, excluding net DVA, decreased 11 percent from the year-ago quarter, due to declines in credit-related businesses, offset in part by improvement in rates products ${ }^{(1)}$. Equities sales and trading revenue, excluding net DVA, increased 12 percent from the year-ago quarter, led by a strong performance in derivatives, reflecting favorable market conditions ${ }^{(1)}$.

Noninterest expense of $\$ 2.7$ billion decreased $\$ 674$ million from the year-ago quarter, driven by lower litigation expense. The year-ago quarter included approximately $\$ 600$ million in litigation expense, the majority of which was non-deductible for tax purposes. Excluding litigation, noninterest expense declined 4 percent, driven by lower revenuerelated expenses ${ }^{(\mathrm{K})}$.

Return on average allocated capital was 11 percent in the third quarter of 2015.

Legacy Assets and Servicing (LAS)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 841 | \$ | 1,089 | \$ | 556 |
| Provision for credit losses |  | 6 |  | 57 |  | 267 |
| Noninterest expense ${ }^{1}$ |  | 1,143 |  | 961 |  | 6,648 |
| Net income (loss) | \$ | (196) | \$ | 45 | \$ | $(5,114)$ |
| Average loans and leases |  | 29,074 |  | 30,897 |  | 35,238 |
| At period-end |  |  |  |  |  |  |
| Loans and leases | \$ | 27,982 | \$ | 30,024 | \$ | 34,484 |

1 Noninterest expense includes litigation expense of $\$ 228$ million, $\$ 59$ million and $\$ 5.3$ billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014.

## Business Highlights

- The number of 60+ days delinquent first-mortgage loans serviced by LAS declined to 114,000 loans at the end of the third quarter of 2015 , down 18,000 loans, or 14 percent, from the prior quarter and down 107,000 loans, or 48 percent, from the year-ago quarter.
- Noninterest expense, excluding litigation, was approximately $\$ 0.9$ billion in the third quarter of 2015, compared to $\$ 0.9$ billion in the second quarter of 2015 and $\$ 1.3$ billion in the third quarter of $2014^{(\mathrm{B})}$.


## Financial Overview

Legacy Assets and Servicing reported a net loss of $\$ 196$ million in the third quarter of 2015, compared to a net loss of $\$ 5.1$ billion for the same period in 2014 , driven by lower litigation expense. Revenue increased in the third quarter of 2015 as mortgage servicing rights (MSR) net-of-hedge performance improved and the representations and warranties provision declined, partially offset by lower mortgage servicing fees. Mortgage servicing fees were down 27 percent from the year-ago quarter to $\$ 345$ million as the number of firstlien and second-lien loans serviced by LAS declined from the third quarter of 2014.

The provision for credit losses decreased $\$ 261$ million from the third quarter of 2014 to $\$ 6$ million, driven primarily by costs related to the consumer relief portion of the U.S. Department of Justice (DoJ) settlement in the year-ago quarter.

Noninterest expense decreased $\$ 5.5$ billion from the year-ago quarter to $\$ 1.1$ billion primarily due to a decrease in litigation expense of $\$ 5.1$ billion and lower default-related servicing expenses. Excluding litigation, noninterest expense was $\$ 0.9$ billion in the third quarter of 2015, relatively unchanged from the prior quarter and down $\$ 430$ million, or 32 percent, from the third quarter of 2014 as the number of 60+ days delinquent first-mortgage loans serviced by LAS declined 48 percent to 114,000 loans ${ }^{(B)}$.

All Other ${ }^{1}$

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{aligned} & \hline \text { September } 30 \\ & 2014 \end{aligned}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | (490) | \$ | 766 | \$ | (43) |
| Provision for credit losses |  | (67) |  | 19 |  | (265) |
| Noninterest expense |  | 80 |  | 416 |  | 254 |
| Net income | \$ | 4 | \$ | 637 | \$ | 509 |
| Total average loans |  | 137,827 |  | 156,006 |  | 199,404 |

1 All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass residential mortgages, debt securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were in All Other. Additionally, certain residential mortgage loans that are managed by Legacy Assets and Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.

All Other reported net income of $\$ 4$ million in the third quarter of 2015 , compared to $\$ 509$ million for the same period a year ago.

Net interest income decreased $\$ 570$ million from the year-ago quarter, driven by the negative impact of the market-related adjustments on the company's debt securities due to lower long-term interest rates. Noninterest income rose $\$ 123$ million from the year-ago quarter to $\$ 12$ million, driven primarily by approximately $\$ 400$ million in gains on sales of consumer real estate loans, compared to approximately $\$ 230$ million in in gains in the yearago quarter. Noninterest income for the third quarter of 2015 also included a charge of $\$ 303$ million for the payment protection insurance provision (PPI) in the U.K. card business and $\$ 385$ million in gains of the sale of debt securities. This compares with a PPI charge of $\$ 298$ million and gains on debt securities of $\$ 410$ million in the third quarter of 2014.

The provision for credit losses was a benefit of $\$ 67$ million, compared to a benefit of $\$ 265$ million in the third quarter of 2014, as the company released reserves at a slower pace compared to the year-ago quarter.

Noninterest expense declined $\$ 174$ million, reflecting improved litigation and lower personnel and infrastructure costs, partially offset by higher professional fees. The third quarter of 2015 included tax benefits of $\$ 507$ million, compared with tax benefits of $\$ 541$ million in the third quarter of 2014.

Credit Quality

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Provision for credit losses | \$ | 806 | \$ | 780 | \$ | 636 |
| Net charge-offs ${ }^{1}$ |  | 932 |  | 1,068 |  | 1,043 |
| Net charge-off ratio ${ }^{1,2}$ |  | 0.42\% |  | 0.49\% |  | 0.46\% |
| Net charge-off ratio, including PCI write-offs ${ }^{2}$ |  | 0.49 |  | 0.62 |  | 0.57 |
| At period-end |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties | \$ | 10,336 | \$ | 11,565 | \$ | 14,232 |
| Nonperforming loans, leases and foreclosed properties ratio ${ }^{3}$ |  | 1.17\% |  | 1.31\% |  | 1.61\% |
| Allowance for loan and lease losses | \$ | 12,657 | \$ | 13,068 | \$ | 15,106 |
| Allowance for loan and lease losses ratio ${ }^{4}$ |  | 1.44\% |  | 1.49\% |  | 1.71\% |

1 Excludes write-offs of PCI loans of $\$ 148$ million, $\$ 290$ million and $\$ 246$ million for the three months ended September 30 , 2015, June 30, 2015 and September 30, 2014, respectively.
${ }^{2}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.
3 Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.
4 Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.
Note: Ratios do not include loans accounted for under the fair value option.
Credit quality remained strong in the third quarter of 2015 with net charge-offs declining across most major portfolios when compared to the year-ago quarter. The balance of 30+ days performing delinquent loans, excluding fully insured loans, declined across most consumer portfolios from the year-ago quarter. Additionally, nonperforming loans, leases and foreclosed properties were down 27 percent from the year-ago period.

Net charge-offs were $\$ 932$ million in the third quarter of 2015 , compared to $\$ 1.1$ billion in the second quarter of 2015 and $\$ 1.0$ billion in the third quarter of 2014 . The net charge-off ratio improved to 0.42 percent in the third quarter of 2015 from 0.46 percent in the year-ago quarter. The decline in net charge-offs was driven by an improvement primarily in consumer portfolio trends, partially offset by higher commercial charge-offs. The provision for credit losses increased $\$ 170$ million from the third quarter of 2014 to $\$ 806$ million. In the third quarter of 2015, the net reserve release was $\$ 126$ million compared to a net reserve release of $\$ 407$ million in the third quarter of 2014.

The allowance for loan and lease losses to annualized net charge-off coverage ratio was 3.42 times in the third quarter of 2015 , compared with 3.65 times in the third quarter of 2014. Nonperforming loans, leases and foreclosed properties were $\$ 10.3$ billion at September 30, 2015, a decrease from $\$ 11.6$ billion at June 30, 2015 and $\$ 14.2$ billion at September 30, 2014.

Within the commercial loan portfolio, reservable criticized loans increased 15 percent from the year-ago quarter due to certain downgrades in the company's oil and gas portfolio. However, the reservable criticized rate is still below pre-financial crisis levels.

Capital and Liquidity Management ${ }^{1,2,3}$

| (Dollars in billions) | $\begin{gathered} \text { At September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { At June } 30 \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Basel 3 Transition (under Standardized approach) |  |  |  |  |
| Common equity tier 1 capital - Basel 3 | \$ | 161.6 | \$ | 158.3 |
| Risk-weighted assets |  | 1,391.7 |  | 1,407.9 |
| Common equity tier 1 capital ratio - Basel 3 |  | 11.6\% |  | 11.2\% |
| Basel 3 Fully Phased-in (under Standardized approach) ${ }^{\text {2,3 }}$ |  |  |  |  |
| Common equity tier 1 capital - Basel 3 | \$ | 153.1 | \$ | 148.3 |
| Risk-weighted assets |  | 1,414.7 |  | 1,433.4 |
| Common equity tier 1 capital ratio - Basel 3 |  | 10.8\% |  | 10.3\% |
| Basel 3 Fully Phased-in (under Advanced approaches) ${ }^{\text {2,3}}$ |  |  |  |  |
| Common equity tier 1 capital - Basel 3 |  | \$153.1 |  | \$148.3 |
| Risk-weighted assets |  | 1,397.5 |  | 1,427.4 |
| Common equity tier 1 capital ratio - Basel 3 |  | 11.0\% |  | 10.4\% |
| Pro-forma common equity tier 1 capital ratio - Basel $3^{2,3}$ |  | 9.7\% |  | 9.3\% |


| (Dollars in millions, except per share information) | $\underset{2015}{\text { At September } 30}$ |  | $\begin{aligned} & \text { At June } 30 \\ & 2015 \end{aligned}$ |  | $\begin{gathered} \text { At September } 30 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tangible common equity ratio ${ }^{4}$ |  | 7.8\% |  | 7.6\% |  | 7.2\% |
| Total shareholders' equity | \$ | 255,905 | \$ | 251,659 | \$ | 238,681 |
| Common equity ratio |  | 10.9\% |  | 10.7\% |  | 10.4\% |
| Tangible book value per share ${ }^{4}$ | \$ | 15.50 | \$ | 15.02 | \$ | 14.09 |
| Book value per share |  | 22.41 |  | 21.91 |  | 20.99 |

1 Regulatory capital ratios are preliminary. Common equity tier 1 (CET1) capital, Tier 1 capital, risk-weighted assets (RWA), CET1 ratio and supplementary leverage ratio (SLR) as shown on a fully phased-in basis are non-GAAP financial measures. For more information, refer to Endnote (C) on page 13. For a reconciliation to GAAP financial measures, refer to page 18 of this press release.
2 Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models which will increase our risk-weighted assets in the fourth quarter of 2015. Including these modifications, the estimated pro-forma CET1 ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be 9.7 percent and 9.3 percent at September 30, 2015 and June 30, 2015, respectively. For more information, refer to Endnote (C) on page 13.
3 Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of September 30, 2015, BAC had not received IMM approval.
4 Tangible common equity ratio and tangible book value per share are non-GAAP financial measures. For reconciliations to GAAP financial measures, refer to pages 22-24 of this press release.

The Common equity tier 1 capital ratio under the Basel 3 Standardized Transition approach was 11.6 percent at September 30, 2015 and 11.2 percent at June 30, 2015.

While the Basel 3 fully phased-in Standardized and fully phased-in Advanced approaches do not go into effect until 2018, the company is providing the following estimates for comparative purposes.

- The estimated Common equity tier 1 capital ratio under the Basel 3 Standardized approach on a fully phased-in basis was 10.8 percent at September 30, 2015 and 10.3 percent at June 30, 2015 ${ }^{(\mathrm{C})}$.
- The estimated Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis was 11.0 percent at September 30, 2015 and 10.4 percent at June $30,2015^{(\text {C })}$.

On September 3, 2015 the Federal Reserve Board and the Office of the Comptroller of the Currency announced that Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015.

As previously disclosed, with the approval to exit parallel run, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models which increased risk-weighted assets as of October 1, 2015. If the modifications to these models were included, the estimated CET1 ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately 9.7 percent and 9.3 percent, at September 30, 2015 and June 30, 2015, respectively ${ }^{(C)}$.

At September 30, 2015, the estimated fully phased-in supplementary leverage ratio (SLR) ${ }^{(\mathrm{L})}$ for the Bank Holding Company was approximately 6.4 percent, which exceeds the 5.0 percent minimum for bank holding companies, and the estimated fully phased-in SLR for the company's primary banking entity was approximately 7.0 percent at September 30, 2015, which exceeds the 6.0 percent "well capitalized" level.

At September 30, 2015, Global Excess Liquidity Sources totaled $\$ 499$ billion, compared to $\$ 484$ billion at June 30, 2015 and $\$ 429$ billion at September 30, 2014 ${ }^{(\mathrm{D})}$. Time-to-required funding was 42 months at September 30, 2015, compared to 40 months at June 30, 2015 and 38 months at September 30, $2014^{(\mathrm{D})}$. The U.S. Liquidity Coverage Ratio estimate at September 30, 2015 exceeds the fully phased-in 2017 minimum requirement ${ }^{(\mathrm{M})}$.

Period-end common shares issued and outstanding were 10.43 billion at September 30, 2015, 10.47 billion at June 30, 2015 and 10.52 billion at September 30, 2014. The company repurchased approximately $\$ 800$ million in common stock during the third quarter.

Tangible book value per share ${ }^{(\mathrm{E})}$ was $\$ 15.50$ at September 30, 2015, compared to $\$ 15.02$ at June 30, 2015 and $\$ 14.09$ at September 30, 2014. Book value per share was $\$ 22.41$ at September 30, 2015, compared to $\$ 21.91$ at June 30, 2015 and $\$ 20.99$ at September 30, 2014.

End Notes
(A) Noninterest expense, excluding litigation expense, is a non-GAAP financial measure. Noninterest expense on a GAAP basis was $\$ 13.8$ billion, $\$ 13.8$ billion and $\$ 20.1$ billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Litigation expense was $\$ 231$ million, $\$ 175$ million and $\$ 6.0$ billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
(B) Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure. LAS noninterest expense was $\$ 1.1$ billion, $\$ 961$ million and $\$ 6.6$ billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. LAS litigation expense was $\$ 228$ million, $\$ 59$ million and $\$ 5.3$ billion in the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
(C) Fully phased-in estimates are non-GAAP financial measures. For a reconciliation to GAAP financial measures, refer to page 18 of this press release. On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting Common equity tier 1 (CET1) capital and Tier 1 capital. Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models which will increase our risk-weighted assets in the fourth quarter of 2015. Including these modifications, the estimated pro-forma CET1 ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be 9.7 percent and 9.3 percent at September 30, 2015 and June 30, 2015, respectively. Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology (IMM). As of September 30, 2015, BAC had not received IMM approval.
(D) Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions. Time-to-required funding is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only the parent company's Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. We have included in the amount of unsecured contractual obligations the $\$ 8.6$ billion liability, including estimated costs, for settlements, primarily for the previously announced BNY Mellon private-label securitization settlement.
(E) Tangible book value per share of common stock is a non-GAAP financial measure. For more information, refer to pages 22-24 of this press release.
(F) Return on average tangible common equity is a non-GAAP financial measure. For more information, refer to pages 22-24 of this press release.
(G) Fully taxable-equivalent (FTE) basis for the corporation is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was $\$ 9.5$ billion, $\$ 10.5$ billion and $\$ 10.2$ billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Net interest income on an FTE basis, excluding market-related adjustments, represents a non-GAAP financial measure. Market-related adjustments of premium amortization expense and hedge ineffectiveness were (\$0.6) billion, $\$ 0.7$ billion and ( $\$ 0.1$ ) billion for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Total revenue, net of interest expense, on a GAAP basis was $\$ 20.7$ billion, $\$ 22.1$ billion and $\$ 21.2$ billion for the three months ended September 30, 2015, June 30 , 2015 and September 30, 2014, respectively. Net DVA gains were $\$ 313$ million, $\$ 102$ million and $\$ 205$ million for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
(H) Rankings per Dealogic as of October 5, 2015 for the quarter ended September 30, 2015.
(I) Sales and Trading revenue, excluding DVA, is a non-GAAP financial measure. Sales and trading net DVA gains were $\$ 313$ million and $\$ 205$ million for the three months ended September 30, 2015 and 2014, respectively. Equities net DVA gains were $\$ 35$ million and $\$ 72$ million for the three months ended September 30,2015 and 2014. FICC net DVA gains were $\$ 278$ million and $\$ 133$ million for the three months ended September 30, 2015 and September 30, 2014, respectively.
(J) Global Markets revenue, excluding net DVA, is a non-GAAP financial measure. Net DVA gains were $\$ 313$ million and $\$ 205$ million for the three months ended September 30, 2015 and 2014, respectively.
(K) Global Markets noninterest expense, excluding litigation expense, is a non-GAAP financial measure. Global Markets noninterest expense was $\$ 2.7$ billion and $\$ 3.4$ billion for the three months ended September 30, 2015 and 2014, respectively. Global Markets litigation expense was $\$ 32$ million and $\$ 601$ million for the three months ended September 30, 2015 and 2014, respectively.
(L) The estimated supplementary leverage ratio is measured using quarter-end Tier 1 capital as the numerator, calculated under Basel 3 on a fully phased-in basis. The denominator is supplementary leverage exposure based on the daily average of the sum of onbalance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures include lending commitments, letters of credit, OTC derivatives, repo-style transactions and margin loan commitments. At September 30, 2015, the estimated SLR for the Bank Holding Company on a transition basis was 6.5 percent. Differences between fully phased-in and transitional supplementary leverage exposures are immaterial.
(M) The Liquidity Coverage Ratio (LCR) estimates are based on our current understanding of the final U.S. LCR rules which were issued on September 3, 2014

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Paul Donofrio will discuss third-quarter 2015 results in a conference call at 8:30 a.m. ET today.

The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795 . Please dial in 10 minutes prior to the start of the call.

A replay will be available via webcast through the Bank of America Investor Relations website. A replay will also be available beginning at noon ET on October 14 through 11:59 p.m. ET on October 22 by telephone at 1.800.753.8546 (U.S.) or 1.402.220.0685 (international).

## Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products
and services. The company provides unmatched convenience in the United States, serving approximately 47 million consumer and small business relationships with approximately 4,700 retail financial centers, approximately 16,100 ATMs, and award-winning online banking with 32 million active users and more than 18 million mobile users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

## Forward-looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2014 Annual Report on Form $10-\mathrm{K}$, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims, including claims brought by investors or trustees seeking to distinguish certain aspects of the ACE Securities Corp. v. DB Structured Products, Inc. (ACE) ruling or to assert other claims seeking to avoid the impact of the ACE ruling; the possibility that the Company could face related servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties
servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including the potential adoption of total loss-absorbing capacity requirements; the potential for payment protection insurance exposure to increase as a result of Financial Conduct Authority actions; the possible impact of Federal Reserve actions on the Company's capital plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; the impact of recent proposed U.K. tax law changes, including a reduction to the U.K. corporate tax rate and the creation of a bank surcharge tax, which together, if enacted, will result in a tax charge upon enactment and higher tax expense going forward, as well as a reduction in the bank levy; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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## Bank of America Corporation and Subsidiaries

Selected Financial Data
(Dollars in millions, except per share data; shares in thousands)

| Summary Income Statement | Nine Months Ended September 30 |  |  |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Second Quarter 2015 |  | Third Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Net interest income | \$ | 29,450 | \$ | 30,317 | \$ | 9,511 | \$ | 10,488 | \$ | 10,219 |
| Noninterest income |  | 34,551 |  | 35,205 |  | 11,171 |  | 11,629 |  | 10,990 |
| Total revenue, net of interest expense |  | 64,001 |  | 65,522 |  | 20,682 |  | 22,117 |  | 21,209 |
| Provision for credit losses |  | 2,351 |  | 2,056 |  | 806 |  | 780 |  | 636 |
| Noninterest expense |  | 43,320 |  | 60,921 |  | 13,807 |  | 13,818 |  | 20,142 |
| Income before income taxes |  | 18,330 |  | 2,545 |  | 6,069 |  | 7,519 |  | 431 |
| Income tax expense |  | 5,145 |  | 762 |  | 1,561 |  | 2,199 |  | 663 |
| Net income (loss) | \$ | 13,185 | \$ | 1,783 | \$ | 4,508 | \$ | 5,320 | \$ | (232) |
| Preferred stock dividends |  | 1,153 |  | 732 |  | 441 |  | 330 |  | 238 |
| Net income (loss) applicable to common shareholders | \$ | 12,032 | \$ | 1,051 | \$ | 4,067 | \$ | 4,990 | \$ | (470) |
|  |  |  |  |  |  |  |  |  |  |  |
| Common shares issued |  | 3,983 |  | 25,218 |  | 36 |  | 88 |  | 69 |
| Average common shares issued and outstanding |  | 483,466 |  | 0,531,688 |  | 444,291 |  | ,488,137 |  | 15,790 |
| Average diluted common shares issued and outstanding ${ }^{(1)}$ |  | 234,125 |  | 0,587,841 |  | 197,203 |  | ,238,060 |  | 15,790 |
| Summary Average Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Total debt securities | \$ | 388,007 | \$ | 345,194 | \$ | 394,420 | \$ | 386,357 | \$ | 59,653 |
| Total loans and leases |  | 878,921 |  | 910,360 |  | 882,841 |  | 881,415 |  | 89,241 |
| Total earning assets |  | 822,720 |  | 1,819,247 |  | 847,396 |  | 1,815,892 |  | 13,482 |
| Total assets |  | 153,289 |  | 2,148,298 |  | 168,993 |  | 151,966 |  | 36,109 |
| Total deposits |  | 145,686 |  | 1,124,777 |  | 159,231 |  | 146,789 |  | 27,488 |
| Common shareholders' equity |  | 228,609 |  | 222,598 |  | 231,620 |  | 228,780 |  | 22,374 |
| Total shareholders' equity |  | 250,260 |  | 236,806 |  | 253,893 |  | 251,054 |  | 38,040 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.82\% |  | 0.11\% |  | 0.82\% |  | 0.99\% |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average tangible common shareholders' equity ${ }^{(2)}$ |  | 10.29 |  | 0.94 |  | 10.11 |  | 12.78 |  | $\mathrm{n} / \mathrm{m}$ |
| Per common share information |  |  |  |  |  |  |  |  |  |  |
| Earnings (loss) | \$ | 1.15 | \$ | 0.10 | \$ | 0.39 | \$ | 0.48 | \$ | (0.04) |
| Diluted earnings (loss) ${ }^{(1)}$ |  | 1.09 |  | 0.10 |  | 0.37 |  | 0.45 |  | (0.04) |
| Dividends paid |  | 0.15 |  | 0.07 |  | 0.05 |  | 0.05 |  | 0.05 |
| Book value |  | 22.41 |  | 20.99 |  | 22.41 |  | 21.91 |  | 20.99 |
| Tangible book value ${ }^{(2)}$ |  | 15.50 |  | 14.09 |  | 15.50 |  | 15.02 |  | 14.09 |
|  |  |  |  |  |  | mber 30 <br> 2015 |  |  |  | $\begin{aligned} & \text { mber } 30 \\ & 014 \end{aligned}$ |
| Summary Period-End Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Total debt securities |  |  |  |  | \$ | 391,651 | \$ | 392,379 | \$ | 68,124 |
| Total loans and leases |  |  |  |  |  | 887,689 |  | 886,449 |  | 91,315 |
| Total earning assets |  |  |  |  |  | 826,310 |  | ,807,112 |  | 783,051 |
| Total assets |  |  |  |  |  | 153,006 |  | 149,034 |  | 23,613 |
| Total deposits |  |  |  |  |  | 162,009 |  | 149,560 |  | 11,981 |
| Common shareholders' equity |  |  |  |  |  | 233,632 |  | 229,386 |  | 20,768 |
| Total shareholders' equity |  |  |  |  |  | 255,905 |  | 251,659 |  | 238,681 |
| Common shares issued and outstanding |  |  |  |  |  | 427,305 |  | 471,837 |  | 15,894 |
| Credit Quality | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | Third Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Total net charge-offs | \$ | 3,194 | \$ | 3,504 | \$ | 932 | \$ | 1,068 | \$ | 1,043 |
| Net charge-offs as a percentage of average loans and leases outstanding ${ }^{(3)}$ |  | 0.49\% |  | 0.52\% |  | 0.42\% |  | 0.49\% |  | 0.46\% |
| Provision for credit losses | \$ | 2,351 | \$ | 2,056 | \$ | 806 | \$ | 780 | \$ | 636 |
|  |  |  |  |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(4)}$ |  |  |  |  | \$ | 10,336 | \$ | 11,565 | \$ | 14,232 |
| Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties ${ }^{(3)}$ |  |  |  |  |  | 1.17\% |  | 1.31\% |  | 1.61\% |
| Allowance for loan and lease losses |  |  |  |  | \$ | 12,657 | \$ | 13,068 | \$ | 15,106 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding ${ }^{(3)}$ |  |  |  |  |  | 1.44\% |  | 1.49\% |  | 1.71\% |

[^2]More

## Bank of America Corporation and Subsidiaries

## Selected Financial Data (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Management | Basel 3 Standardized Transition |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(5,6)}$ : |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 161,649 | \$ | 158,326 | \$ | 152,444 |
| Common equity tier 1 capital ratio |  | 11.6\% |  | 11.2\% |  | 12.0\% |
| Tier 1 leverage ratio |  | 8.5 |  | 8.5 |  | 7.9 |
|  |  |  |  |  |  |  |
| Tangible equity ratio ${ }^{(7)}$ |  | 8.8 |  | 8.6 |  | 8.1 |
| Tangible common equity ratio ${ }^{(7)}$ |  | 7.8 |  | 7.6 |  | 7.2 |
| $\underline{\text { Regulatory Capital Reconciliations }}{ }^{(5,8,9)}$ |  | $\begin{gathered} \text { eptember } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{aligned} & \text { ptember } 30 \\ & 2014 \end{aligned}$ |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |  |  |
| Common equity tier 1 capital (transition) ${ }^{(6)}$ | \$ | 161,649 | \$ | 158,326 | \$ | 152,444 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition |  | $(5,554)$ |  | $(5,706)$ |  | $(10,502)$ |
| Accumulated OCI phased in during transition |  | $(1,018)$ |  | $(1,884)$ |  | $(2,399)$ |
| Intangibles phased in during transition |  | $(1,654)$ |  | $(1,751)$ |  | $(2,697)$ |
| Defined benefit pension fund assets phased in during transition |  | (470) |  | (476) |  | (664) |
| DVA related to liabilities and derivatives phased in during transition |  | 228 |  | 384 |  | 974 |
| Other adjustments and deductions phased in during transition |  | (92) |  | (587) |  | $(2,050)$ |
| Common equity tier 1 capital (fully phased-in) | \$ | 153,089 | \$ | 148,306 | \$ | 135,106 |
| Risk-weighted assets - As reported to Basel 3 (fully phased-in) |  |  |  |  |  |  |
| As reported risk-weighted assets ${ }^{(6)}$ | \$ | 1,391,672 | \$ | 1,407,891 | \$ | 1,271,723 |
| Change in risk-weighted assets from reported to fully phased-in |  | 22,989 |  | 25,460 |  | 146,516 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) |  | 1,414,661 |  | 1,433,351 |  | 1,418,239 |
| Change in risk-weighted assets for advanced models |  | $(17,157)$ |  | $(5,963)$ |  | $(8,375)$ |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) | \$ | 1,397,504 | \$ | 1,427,388 | \$ | 1,409,864 |
| Regulatory capital ratios |  |  |  |  |  |  |
| Basel 3 Standardized approach Common equity tier 1 (transition) ${ }^{(6)}$ |  | 11.6\% |  | 11.2\% |  | 12.0\% |
| Basel 3 Standardized approach Common equity tier 1 (fully phased-in) |  | 10.8 |  | 10.3 |  | 9.5 |
| Basel 3 Advanced approaches Common equity tier 1 (fully phased-in) |  | 11.0 |  | 10.4 |  | 9.6 |

 in the third quarter of 2014 because of net loss applicable to common shareholders.

 GAAP Financial Measures on pages 22-24.
${ }^{(3)}$ Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.


 removed from the purchased credit-impaired portfolio prior to January 1, 2010.
${ }^{(5)}$ Regulatory capital ratios are preliminary.
 Standardized approach, and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.


 Measures on pages 22-24


 under the Basel 3 Advanced approaches on a fully phased-in basis would be $\$ 1,570$ billion and 9.7 percent at September 30, 2015.

 methodology approval.
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Quarterly Results by Business Segment

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,832 | \$ | 4,468 | \$ | 4,191 | \$ | 4,071 | \$ | 841 | \$ | (490) |
| Provision for credit losses |  | 648 |  | (2) |  | 179 |  | 42 |  | 6 |  | (67) |
| Noninterest expense |  | 4,434 |  | 3,447 |  | 2,020 |  | 2,683 |  | 1,143 |  | 80 |
| Net income (loss) |  | 1,759 |  | 656 |  | 1,277 |  | 1,008 |  | (196) |  | 4 |
| Return on average allocated capital ${ }^{(2)}$ |  | 24\% |  | 22\% |  | 14\% |  | 11\% |  | n/m |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 206,337 | \$ | 133,168 | \$ | 310,043 | \$ | 66,392 | \$ | 29,074 | \$ | 137,827 |
| Total deposits |  | 548,895 |  | 243,980 |  | 296,321 |  | 37,050 |  | n/m |  | 22,605 |
| Allocated capital ${ }^{(2)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 208,981 | \$ | 134,630 | \$ | 315,224 | \$ | 70,159 | \$ | 27,982 | \$ | 130,713 |
| Total deposits |  | 551,539 |  | 246,172 |  | 297,644 |  | 36,019 |  | n/m |  | 21,771 |


|  | Second Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,544 | \$ | 4,573 | \$ | 4,106 | \$ | 4,267 | \$ | 1,089 | \$ | 766 |
| Provision for credit losses |  | 506 |  | 15 |  | 177 |  | 6 |  | 57 |  | 19 |
| Noninterest expense |  | 4,318 |  | 3,459 |  | 1,932 |  | 2,732 |  | 961 |  | 416 |
| Net income |  | 1,706 |  | 689 |  | 1,251 |  | 992 |  | 45 |  | 637 |
| Return on average allocated capital ${ }^{(2)}$ |  | 24 \% |  | 23\% |  | 14\% |  | 11 \% |  | 1\% |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 201,703 | \$ | 130,270 | \$ | 300,631 | \$ | 61,908 | \$ | 30,897 | \$ | 156,006 |
| Total deposits |  | 545,454 |  | 239,974 |  | 288,117 |  | 39,718 |  | $\mathrm{n} / \mathrm{m}$ |  | 22,482 |
| Allocated capital ${ }^{(2)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,380 | \$ | 132,377 | \$ | 307,085 | \$ | 66,026 | \$ | 30,024 | \$ | 146,557 |
| Total deposits |  | 547,343 |  | 237,624 |  | 292,261 |  | 39,326 |  | $\mathrm{n} / \mathrm{m}$ |  | 22,964 |


|  | Third Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,749 | \$ | 4,666 | \$ | 4,345 | \$ | 4,161 | \$ | 556 | \$ | (43) |
| Provision for credit losses |  | 668 |  | (15) |  | (64) |  | 45 |  | 267 |  | (265) |
| Noninterest expense |  | 4,462 |  | 3,405 |  | 2,016 |  | 3,357 |  | 6,648 |  | 254 |
| Net income (loss) |  | 1,669 |  | 812 |  | 1,521 |  | 371 |  | $(5,114)$ |  | 509 |
| Return on average allocated capital ${ }^{(2)}$ |  | 22 \% |  | 27\% |  | 18\% |  | 4\% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,374 | \$ | 121,002 | \$ | 283,264 | \$ | 62,959 | \$ | 35,238 | \$ | 199,404 |
| Total deposits |  | 514,549 |  | 239,352 |  | 291,927 |  | 39,345 |  | $\mathrm{n} / \mathrm{m}$ |  | 29,879 |
| Allocated capital ${ }^{(2)}$ |  | 30,000 |  | 12,000 |  | 33,500 |  | 34,000 |  | 17,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 198,467 | \$ | 122,395 | \$ | 284,908 | \$ | 62,705 | \$ | 34,484 | \$ | 188,356 |
| Total deposits |  | 515,580 |  | 238,710 |  | 282,325 |  | 39,133 |  | $\mathrm{n} / \mathrm{m}$ |  | 25,419 |

[^3]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Year-to-Date Results by Business Segment
(Dollars in millions)

|  | Nine Months Ended September 30, 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 22,826 | \$ | 13,558 | \$ | 12,567 | \$ | 12,961 | \$ | 2,844 | \$ | (77) |
| Provision for credit losses |  | 1,870 |  | 36 |  | 452 |  | 69 |  | 154 |  | (230) |
| Noninterest expense |  | 13,141 |  | 10,366 |  | 5,952 |  | 8,556 |  | 3,307 |  | 1,998 |
| Net income (loss) |  | 4,940 |  | 1,995 |  | 3,895 |  | 2,944 |  | (390) |  | (199) |
| Return on average allocated capital ${ }^{(2)}$ |  | 23\% |  | 22\% |  | 15\% |  | 11\% |  | n/m |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 202,565 | \$ | 129,881 | \$ | 300,141 | \$ | 61,798 | \$ | 30,782 | \$ | 153,754 |
| Total deposits |  | 541,969 |  | 242,507 |  | 290,327 |  | 38,813 |  | n/m |  | 21,508 |
| Allocated capital ${ }^{(2)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 208,981 | \$ | 134,630 | \$ | 315,224 | \$ | 70,159 | \$ | 27,982 | \$ | 130,713 |
| Total deposits |  | 551,539 |  | 246,172 |  | 297,644 |  | 36,019 |  | n/m |  | 21,771 |


|  | Nine Months Ended September 30, 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 23,049 | \$ | 13,802 | \$ | 13,293 | \$ | 13,801 | \$ | 2,042 | \$ | 174 |
| Provision for credit losses |  | 2,027 |  | - |  | 353 |  | 83 |  | 240 |  | (647) |
| Noninterest expense |  | 13,446 |  | 10,213 |  | 6,200 |  | 9,341 |  | 19,287 |  | 2,434 |
| Net income (loss) |  | 4,781 |  | 2,264 |  | 4,249 |  | 2,780 |  | $(12,737)$ |  | 446 |
| Return on average allocated capital ${ }^{(2)}$ |  | $21 \%$ |  | $25 \%$ |  | 17\% |  | 11 \% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| $\underline{\text { Balance Sheet }}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 196,408 | \$ | 118,505 | \$ | 286,309 | \$ | 63,409 | \$ | 36,672 | \$ | 209,057 |
| Total deposits |  | 511,214 |  | 240,716 |  | 286,633 |  | 40,769 |  | $\mathrm{n} / \mathrm{m}$ |  | 33,759 |
| Allocated capital ${ }^{(2)}$ |  | 30,000 |  | 12,000 |  | 33,500 |  | 34,000 |  | 17,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 198,467 | \$ | 122,395 | \$ | 284,908 | \$ | 62,705 | \$ | 34,484 | \$ | 188,356 |
| Total deposits |  | 515,580 |  | 238,710 |  | 282,325 |  | 39,133 |  | $\mathrm{n} / \mathrm{m}$ |  | 25,419 |

[^4]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

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## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

| Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$ | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 | Second Quarter 2015 |  | Third Quarter 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |
| Net interest income | \$ | 30,128 | \$ | 30,956 | \$ 9,742 | \$ | 10,716 | \$ 10,444 |
| Total revenue, net of interest expense |  | 64,679 |  | 66,161 | 20,913 |  | 22,345 | 21,434 |
| Net interest yield |  | 2.21\% |  | 2.27\% | 2.10\% |  | 2.37\% | 2.29\% |
| Efficiency ratio |  | 66.98 |  | 92.08 | 66.03 |  | 61.84 | 93.97 |
| Other Data |  |  |  |  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |
| Number of financial centers - U.S. |  |  |  |  | 4,741 |  | 4,789 | 4,947 |
| Number of branded ATMs - U.S. |  |  |  |  | 16,062 |  | 15,992 | 15,671 |
| Ending full-time equivalent employees |  |  |  |  | 215,193 |  | 216,679 | 229,538 |

 accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measures on pages 22-24.

## Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)
The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2015, the Corporation adjusted the amount of capital being allocated to its business segments, primarily Legacy Assets \& Servicing.

See the tables below and on pages 23-24 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the nine months ended September 30, 2015 and 2014 and the three months ended September 30, 2015, June 30, 2015 and September 30, 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.


Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions, except per share data; shares in thousands) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | Third Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 233,632 | \$ | 220,768 | \$ | 233,632 | \$ | 229,386 | \$ | 220,768 |
| Goodwill |  | $(69,761)$ |  | $(69,784)$ |  | $(69,761)$ |  | $(69,775)$ |  | $(69,784)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,973)$ |  | $(4,849)$ |  | $(3,973)$ |  | $(4,188)$ |  | $(4,849)$ |
| Related deferred tax liabilities |  | 1,762 |  | 2,019 |  | 1,762 |  | 1,813 |  | 2,019 |
| Tangible common shareholders' equity | \$ | 161,660 | \$ | 148,154 | \$ | 161,660 | \$ | 157,236 | \$ | 148,154 |
| $\underline{\text { Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity }}$ |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 255,905 | \$ | 238,681 | \$ | 255,905 | \$ | 251,659 | \$ | 238,681 |
| Goodwill |  | $(69,761)$ |  | $(69,784)$ |  | $(69,761)$ |  | $(69,775)$ |  | $(69,784)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,973)$ |  | $(4,849)$ |  | $(3,973)$ |  | $(4,188)$ |  | $(4,849)$ |
| Related deferred tax liabilities |  | 1,762 |  | 2,019 |  | 1,762 |  | 1,813 |  | 2,019 |
| Tangible shareholders' equity | \$ | 183,933 | \$ | 166,067 | \$ | 183,933 | \$ | 179,509 | \$ | 166,067 |
| $\underline{\text { Reconciliation of period-end assets to period-end tangible assets }}$ |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 2,153,006 | \$ | 2,123,613 | \$ | 2,153,006 | \$ | 2,149,034 | \$ | 2,123,613 |
| Goodwill |  | $(69,761)$ |  | $(69,784)$ |  | $(69,761)$ |  | $(69,775)$ |  | $(69,784)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(3,973)$ |  | $(4,849)$ |  | $(3,973)$ |  | $(4,188)$ |  | $(4,849)$ |
| Related deferred tax liabilities |  | 1,762 |  | 2,019 |  | 1,762 |  | 1,813 |  | 2,019 |
| Tangible assets | \$ | 2,081,034 | \$ | 2,050,999 | \$ | 2,081,034 | \$ | 2,076,884 | \$ | 2,050,999 |
| Book value per share of common stock |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 233,632 | \$ | 220,768 | \$ | 233,632 | \$ | 229,386 | \$ | 220,768 |
| Ending common shares issued and outstanding |  | 10,427,305 |  | 0,515,894 |  | 10,427,305 |  | 10,471,837 |  | 10,515,894 |
| Book value per share of common stock | \$ | 22.41 | \$ | 20.99 | \$ | 22.41 | \$ | 21.91 | \$ | 20.99 |
| Tangible book value per share of common stock |  |  |  |  |  |  |  |  |  |  |
| Tangible common shareholders' equity | \$ | 161,660 | \$ | 148,154 | \$ | 161,660 | \$ | 157,236 | \$ | 148,154 |
| Ending common shares issued and outstanding |  | 10,427,305 |  | 0,515,894 |  | 10,427,305 |  | 10,471,837 |  | 10,515,894 |
| Tangible book value per share of common stock | \$ | 15.50 | \$ | 14.09 | \$ | 15.50 | \$ | 15.02 | \$ | 14.09 |

[^5]
## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| $\underline{\text { Reconciliation of return on average allocated capital }{ }^{(1)}}$ |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 4,940 | \$ | 4,781 | \$ | 1,759 | \$ | 1,706 | \$ | 1,669 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 3 |  | 3 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 4,943 | \$ | 4,784 | \$ | 1,760 | \$ | 1,707 | \$ | 1,670 |
| Average allocated equity ${ }^{(3)}$ | \$ | 59,330 | \$ | 60,401 | \$ | 59,312 | \$ | 59,330 | \$ | 60,385 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(30,330)$ |  | $(30,401)$ |  | $(30,312)$ |  | $(30,330)$ |  | $(30,385)$ |
| Average allocated capital | \$ | 29,000 | \$ | 30,000 | \$ | 29,000 | \$ | 29,000 | \$ | 30,000 |
| Global Wealth \& Investment Management |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,995 | \$ | 2,264 | \$ | 656 | \$ | 689 | \$ | 812 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 9 |  | 10 |  | 3 |  | 3 |  | 3 |
| Adjusted net income | \$ | 2,004 | \$ | 2,274 | \$ | 659 | \$ | 692 | \$ | 815 |
| Average allocated equity ${ }^{(3)}$ | \$ | 22,135 | \$ | 22,223 | \$ | 22,132 | \$ | 22,106 | \$ | 22,204 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(10,135)$ |  | $(10,223)$ |  | $(10,132)$ |  | $(10,106)$ |  | $(10,204)$ |
| Average allocated capital | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 |
| Global Banking |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 3,895 | \$ | 4,249 | \$ | 1,277 | \$ | 1,251 | \$ | 1,521 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 1 |  | 1 |  | 1 |  | - |  | - |
| Adjusted net income | \$ | 3,896 | \$ | 4,250 | \$ | 1,278 | \$ | 1,251 | \$ | 1,521 |
| Average allocated equity ${ }^{(3)}$ | \$ | 58,934 | \$ | 57,432 | \$ | 58,947 | \$ | 58,978 | \$ | 57,421 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(23,934)$ |  | $(23,932)$ |  | $(23,947)$ |  | $(23,978)$ |  | $(23,921)$ |
| Average allocated capital | \$ | 35,000 | \$ | 33,500 | \$ | 35,000 | \$ | 35,000 | \$ | 33,500 |
| Global Markets |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,944 | \$ | 2,780 | \$ | 1,008 | \$ | 992 | \$ | 371 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 9 |  | 7 |  | 5 |  | 2 |  | 2 |
| Adjusted net income | \$ | 2,953 | \$ | 2,787 | \$ | 1,013 | \$ | 994 | \$ | 373 |
| Average allocated equity ${ }^{(3)}$ | \$ | 40,405 | \$ | 39,394 | \$ | 40,351 | \$ | 40,432 | \$ | 39,401 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(5,405)$ |  | $(5,394)$ |  | $(5,351)$ |  | $(5,432)$ |  | $(5,401)$ |
| Average allocated capital | \$ | 35,000 | \$ | 34,000 | \$ | 35,000 | \$ | 35,000 | \$ | 34,000 |

[^6]Certain prior period amounts have been reclassified to conform to current period presentation

## Bank of America <br> 

## Supplemental Information Third Quarter 2015

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## Bank of America Corporation and Subsidiaries

Consolidated Financial Highlights

| (Dollars in millions, except per share information; shares in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 29,450 |  | \$ 30,317 |  | \$ 9,511 | \$ | 10,488 | \$ | 9,451 | \$ | 9,635 | \$ | 10,219 |
| Noninterest income |  | 34,551 |  | 35,205 |  | 11,171 |  | 11,629 |  | 11,751 |  | 9,090 |  | 10,990 |
| Total revenue, net of interest expense |  | 64,001 |  | 65,522 |  | 20,682 |  | 22,117 |  | 21,202 |  | 18,725 |  | 21,209 |
| Provision for credit losses |  | 2,351 |  | 2,056 |  | 806 |  | 780 |  | 765 |  | 219 |  | 636 |
| Noninterest expense |  | 43,320 |  | 60,921 |  | 13,807 |  | 13,818 |  | 15,695 |  | 14,196 |  | 20,142 |
| Income tax expense |  | 5,145 |  | 762 |  | 1,561 |  | 2,199 |  | 1,385 |  | 1,260 |  | 663 |
| Net income (loss) |  | 13,185 |  | 1,783 |  | 4,508 |  | 5,320 |  | 3,357 |  | 3,050 |  | (232) |
| Preferred stock dividends |  | 1,153 |  | 732 |  | 441 |  | 330 |  | 382 |  | 312 |  | 238 |
| Net income (loss) applicable to common shareholders |  | 12,032 |  | 1,051 |  | 4,067 |  | 4,990 |  | 2,975 |  | 2,738 |  | (470) |
| Diluted earnings (loss) per common share ${ }^{(1)}$ |  | 1.09 |  | 0.10 |  | 0.37 |  | 0.45 |  | 0.27 |  | 0.25 |  | (0.04) |
| Average diluted common shares issued and outstanding ${ }^{(1)}$ |  | 1,234,125 |  | 0,587,841 |  | 11,197,203 |  | 1,238,060 |  | 1,266,511 |  | 1,273,773 |  | 515,790 |
| Dividends paid per common share | \$ | 0.15 |  | \$ 0.07 |  | \$ 0.05 | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 | \$ | 0.05 |
| Performance ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.82\% |  | 0.11\% |  | 0.82\% |  | 0.99\% |  | 0.64\% |  | 0.57\% |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average common shareholders' equity |  | 7.04 |  | 0.63 |  | 6.97 |  | 8.75 |  | 5.35 |  | 4.84 |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average tangible common shareholders' equity ${ }^{(2)}$ |  | 10.29 |  | 0.94 |  | 10.11 |  | 12.78 |  | 7.88 |  | 7.15 |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average tangible shareholders' equity ${ }^{(2)}$ |  | 9.90 |  | 1.45 |  | 9.84 |  | 11.93 |  | 7.85 |  | 7.08 |  | $\mathrm{n} / \mathrm{m}$ |
| At period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share of common stock | \$ | 22.41 | \$ | 20.99 |  | \$ 22.41 | \$ | 21.91 | \$ | 21.66 | \$ | 21.32 | \$ | 20.99 |
| Tangible book value per share of common stock ${ }^{(2)}$ |  | 15.50 |  | 14.09 |  | 15.50 |  | 15.02 |  | 14.79 |  | 14.43 |  | 14.09 |
| Market price per share of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing price | \$ | 15.58 | \$ | 17.05 |  | \$ 15.58 | \$ | 17.02 | \$ | 15.39 | \$ | 17.89 | \$ | 17.05 |
| High closing price for the period |  | 18.45 |  | 17.92 |  | 18.45 |  | 17.67 |  | 17.90 |  | 18.13 |  | 17.18 |
| Low closing price for the period |  | 15.15 |  | 14.51 |  | 15.26 |  | 15.41 |  | 15.15 |  | 15.76 |  | 14.98 |
| Market capitalization |  | 162,457 |  | 179,296 |  | 162,457 |  | 178,231 |  | 161,909 |  | 188,141 |  | 179,296 |
| Number of financial centers - U.S. |  | 4,741 |  | 4,947 |  | 4,741 |  | 4,789 |  | 4,835 |  | 4,855 |  | 4,947 |
| Number of branded ATMs - U.S. |  | 16,062 |  | 15,671 |  | 16,062 |  | 15,992 |  | 15,903 |  | 15,834 |  | 15,671 |
| Full-time equivalent employees |  | 215,193 |  | 229,538 |  | 215,193 |  | 216,679 |  | 219,658 |  | 223,715 |  | 229,538 |

[^7]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$

|  | Nine Months Ended September 30 |  |  |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Second Quarter 2015 |  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 30,128 | \$ | 30,956 | \$ | 9,742 | S | 10,716 | \$ | 9,670 | \$ | 9,865 | \$ | 10,444 |
| Total revenue, net of interest expense |  | 64,679 |  | 66,161 |  | 20,913 |  | 22,345 |  | 21,421 |  | 18,955 |  | 21,434 |
| Net interest yield |  | 2.21\% |  | 2.27\% |  | 2.10\% |  | 2.37\% |  | 2.17\% |  | 2.18\% |  | 2.29\% |
| Efficiency ratio |  | 66.98 |  | 92.08 |  | 66.03 |  | 61.84 |  | 73.27 |  | 74.90 |  | 93.97 |

${ }^{(1)}$ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consolidated Statement of Income
(Dollars in millions, except per share information; shares in thousands)

 in the third quarter of 2014 because of the net loss applicable to common shareholders.

Certain prior period amounts have been reclassified to conform to current period presentation

## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Comprehensive Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 13,185 | \$ | 1,783 | \$ | 4,508 | \$ | 5,320 | \$ | 3,357 | \$ | 3,050 | \$ | (232) |
| Other comprehensive income (loss), net-of-tax: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in available-for-sale debt and marketable equity securities |  | 217 |  | 2,600 |  | 1,418 |  | $(2,537)$ |  | 1,336 |  | 2,021 |  | (994) |
| Net change in derivatives |  | 416 |  | 411 |  | 127 |  | 246 |  | 43 |  | 205 |  | 196 |
| Employee benefit plan adjustments |  | 77 |  | 64 |  | 27 |  | 25 |  | 25 |  | $(1,007)$ |  | 8 |
| Net change in foreign currency translation adjustments |  | (84) |  | (133) |  | (76) |  | 43 |  | (51) |  | (24) |  | (14) |
| Other comprehensive income (loss) |  | 626 |  | 2,942 |  | 1,496 |  | $(2,223)$ |  | 1,353 |  | 1,195 |  | (804) |
| Comprehensive income (loss) | \$ | 13,811 | \$ | 4,725 | \$ | 6,004 | \$ | 3,097 | \$ | 4,710 | \$ | 4,245 | \$ | $(1,036)$ |

[^8]
## Bank of America Corporation and Subsidiaries

Consolidated Balance Sheet

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 27,886 | \$ | 29,974 | \$ | 28,332 |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks |  | 142,540 |  | 133,540 |  | 100,327 |
| Cash and cash equivalents |  | 170,426 |  | 163,514 |  | 128,659 |
| Time deposits placed and other short-term investments |  | 6,485 |  | 7,996 |  | 7,859 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 206,681 |  | 199,903 |  | 223,310 |
| Trading account assets |  | 180,018 |  | 189,106 |  | 188,489 |
| Derivative assets |  | 55,226 |  | 50,977 |  | 49,092 |
| Debt securities: |  |  |  |  |  |  |
| Carried at fair value |  | 325,078 |  | 332,307 |  | 307,949 |
| Held-to-maturity, at cost |  | 66,573 |  | 60,072 |  | 60,175 |
| Total debt securities |  | 391,651 |  | 392,379 |  | 368,124 |
| Loans and leases |  | 887,689 |  | 886,449 |  | 891,315 |
| Allowance for loan and lease losses |  | $(12,657)$ |  | $(13,068)$ |  | $(15,106)$ |
| Loans and leases, net of allowance |  | 875,032 |  | 873,381 |  | 876,209 |
| Premises and equipment, net |  | 9,554 |  | 9,700 |  | 9,987 |
| Mortgage servicing rights |  | 3,043 |  | 3,521 |  | 4,243 |
| Goodwill |  | 69,761 |  | 69,775 |  | 69,784 |
| Intangible assets |  | 3,973 |  | 4,188 |  | 4,849 |
| Loans held-for-sale |  | 8,842 |  | 6,914 |  | 7,909 |
| Customer and other receivables |  | 63,443 |  | 64,505 |  | 67,092 |
| Other assets |  | 108,871 |  | 113,175 |  | 118,007 |
| Total assets | \$ | 2,153,006 | \$ | 2,149,034 | \$ | 2,123,613 |

Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)

| Trading account assets | \$ | 5,514 | \$ | 4,863 | \$ | 7,533 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and leases |  | 79,121 |  | 85,467 |  | 96,565 |
| Allowance for loan and lease losses |  | $(1,595)$ |  | $(1,711)$ |  | $(2,002)$ |
| Loans and leases, net of allowance |  | 77,526 |  | 83,756 |  | 94,563 |
| Loans held-for-sale |  | 338 |  | 413 |  | 555 |
| All other assets |  | 2,424 |  | 3,681 |  | 2,746 |
| Total assets of consolidated variable interest entities | \$ | 85,802 | \$ | 92,713 | \$ | 105,397 |

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Consolidated Balance Sheet (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Liabilities |  |  |  |  |  |  |
| Deposits in U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 417,837 | \$ | 411,862 | \$ | 386,575 |
| Interest-bearing |  | 676,812 |  | 668,447 |  | 654,726 |
| Deposits in non-U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 8,519 |  | 8,294 |  | 7,339 |
| Interest-bearing |  | 58,841 |  | 60,957 |  | 63,341 |
| Total deposits |  | 1,162,009 |  | 1,149,560 |  | 1,111,981 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase |  | 199,238 |  | 213,024 |  | 217,925 |
| Trading account liabilities |  | 74,252 |  | 72,596 |  | 76,867 |
| Derivative liabilities |  | 45,862 |  | 43,583 |  | 44,237 |
| Short-term borrowings |  | 34,518 |  | 39,903 |  | 33,275 |
| Accrued expenses and other liabilities (includes \$661, \$588 and \$529 of reserve for unfunded lending commitments) |  | 143,934 |  | 135,295 |  | 150,532 |
| Long-term debt |  | 237,288 |  | 243,414 |  | 250,115 |
| Total liabilities |  | 1,897,101 |  | 1,897,375 |  | 1,884,932 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized $-\mathbf{1 0 0 , 0 0 0}, \mathbf{0 0 0}$ shares; issued and outstanding $-\mathbf{3 , 7 6 7 , 7 9 0}, 3,767,790$ and $3,591,790$ shares |  | 22,273 |  | 22,273 |  | 17,913 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized $-\mathbf{1 2 , 8 0 0}, \mathbf{0 0 0}, \mathbf{0 0 0}$ shares; issued and outstanding - 10,427,305,035, $10,471,836,636$ and $10,515,893,904$ shares |  | 151,841 |  | 152,638 |  | 153,472 |
| Retained earnings |  | 85,485 |  | 81,938 |  | 72,811 |
| Accumulated other comprehensive income (loss) |  | $(3,694)$ |  | $(5,190)$ |  | $(5,515)$ |
| Total shareholders' equity |  | 255,905 |  | 251,659 |  | 238,681 |
| Total liabilities and shareholders' equity | \$ | 2,153,006 | \$ | 2,149,034 | \$ | 2,123,613 |

Liabilities of consolidated variable interest entities included in total liabilities above

| Short-term borrowings | \$ | 567 | \$ | 358 | \$ | 985 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term debt |  | 12,922 |  | 14,471 |  | 15,904 |
| All other liabilities |  | 103 |  | 109 |  | 137 |
| Total liabilities of consolidated variable interest entities | \$ | 13,592 | \$ | 14,938 | \$ | 17,026 |

[^9]
## Bank of America Corporation and Subsidiaries

## Capital Management

(Dollars in millions)

|  | Basel 3 Standardized Transition |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(1,2)}$ : |  |  |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 161,649 | \$ | 158,326 | \$ | 155,438 | \$ | 155,361 | \$ | 152,444 |
| Tier 1 capital |  | 178,830 |  | 176,247 |  | 173,155 |  | 168,973 |  | 163,040 |
| Total capital |  | 219,901 |  | 217,538 |  | 214,481 |  | 208,670 |  | 200,759 |
| Risk-weighted assets |  | 1,391,672 |  | 1,407,891 |  | 1,405,267 |  | 1,261,544 |  | 1,271,723 |
| Common equity tier 1 capital ratio |  | 11.6\% |  | 11.2\% |  | 11.1\% |  | 12.3\% |  | 12.0\% |
| Tier 1 capital ratio |  | 12.9 |  | 12.5 |  | 12.3 |  | 13.4 |  | 12.8 |
| Total capital ratio |  | 15.8 |  | 15.5 |  | 15.3 |  | 16.5 |  | 15.8 |
| Tier 1 leverage ratio |  | 8.5 |  | 8.5 |  | 8.4 |  | 8.2 |  | 7.9 |
| Tangible equity ratio ${ }^{(3)}$ |  | 8.8 |  | 8.6 |  | 8.6 |  | 8.4 |  | 8.1 |
| Tangible common equity ratio ${ }^{(3)}$ |  | 7.8 |  | 7.6 |  | 7.5 |  | 7.5 |  | 7.2 |

[^10]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Regulatory Capital Reconciliations ${ }^{(1,2,3)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \\ \hline \end{gathered}$ |  |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital (transition) ${ }^{(4)}$ | \$ | 161,649 | \$ | 158,326 | \$ | 155,438 | \$ | 155,361 | \$ | 152,444 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition |  | $(5,554)$ |  | $(5,706)$ |  | $(6,031)$ |  | $(8,905)$ |  | $(10,502)$ |
| Accumulated OCI phased in during transition |  | $(1,018)$ |  | $(1,884)$ |  | (378) |  | $(1,592)$ |  | $(2,399)$ |
| Intangibles phased in during transition |  | $(1,654)$ |  | $(1,751)$ |  | $(1,821)$ |  | $(2,556)$ |  | $(2,697)$ |
| Defined benefit pension fund assets phased in during transition |  | (470) |  | (476) |  | (459) |  | (599) |  | (664) |
| DVA related to liabilities and derivatives phased in during transition |  | 228 |  | 384 |  | 498 |  | 925 |  | 974 |
| Other adjustments and deductions phased in during transition |  | (92) |  | (587) |  | (48) |  | $(1,417)$ |  | $(2,050)$ |
| Common equity tier 1 capital (fully phased-in) | \$ | 153,089 | \$ | 148,306 | \$ | 147,199 | \$ | 141,217 | \$ | 135,106 |
| Risk-weighted assets - As reported to Basel 3 (fully phased-in) |  |  |  |  |  |  |  |  |  |  |
| As reported risk-weighted assets ${ }^{(4)}$ | \$ | 1,391,672 | \$ | 1,407,891 | \$ | 1,405,267 | \$ | 1,261,544 | \$ | 1,271,723 |
| Change in risk-weighted assets from reported to fully phased-in |  | 22,989 |  | 25,460 |  | 25,394 |  | 153,722 |  | 146,516 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) |  | 1,414,661 |  | 1,433,351 |  | 1,430,661 |  | 1,415,266 |  | 1,418,239 |
| Change in risk-weighted assets for advanced models |  | $(17,157)$ |  | $(5,963)$ |  | 30,529 |  | 50,213 |  | $(8,375)$ |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) | \$ | 1,397,504 | \$ | 1,427,388 | \$ | 1,461,190 | \$ | 1,465,479 | \$ | 1,409,864 |
| Regulatory capital ratios |  |  |  |  |  |  |  |  |  |  |
| Basel 3 Standardized approach Common equity tier 1 (transition) ${ }^{(4)}$ |  | 11.6\% |  | 11.2\% |  | 11.1\% |  | 12.3\% |  | 12.0\% |
| Basel 3 Standardized approach Common equity tier 1 (fully phased-in) |  | 10.8 |  | 10.3 |  | 10.3 |  | 10.0 |  | 9.5 |
| Basel 3 Advanced approaches Common equity tier 1 (fully phased-in) |  | 11.0 |  | 10.4 |  | 10.1 |  | 9.6 |  | 9.6 |
| ${ }^{(1)}$ Regulatory capital ratios are preliminary. ${ }^{(2)}$. |  |  |  |  |  |  |  |  |  |  |
| ${ }^{(2)}$ Bank of America received approval to begin using the Advanced approaches capital framework to determine risk-based capital requirements beginning in the fourth quarter of 2015. As previously disclosed, with the approval to exit parallel, U.S. banking regulators requested modifications to certain internal analytical models including the wholesale (e.g., commercial) credit models, which will increase our risk-weighted assets in the fourth quarter of 2015. Including these modifications, the estimated pro-forma risk-weighted assets and Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be $\$ 1,570$ billion and 9.7 percent at September 30, 2015. |  |  |  |  |  |  |  |  |  |  |
| ${ }^{(3)}$ Fully phased-in estimates are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above. Basel 3 fully phased-in Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology. As of September 30, 2015, we had not received internal models methodology approval. |  |  |  |  |  |  |  |  |  |  |
| ${ }^{(4)}$ Common equity tier 1 capital ratios at September 30,2015, June 30, 2015 and March 31, 2015 reflect the migration of the risk-weighted assets calculation from the general risk-based approach to the Basel 3 Standardized approach, and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions. |  |  |  |  |  |  |  |  |  |  |

[^11]
## Bank of America Corporation and Subsidiaries

Net Interest Income Excluding Trading-related Net Interest Income


[^12]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter 2015 |  |  |  |  | Second Quarter 2015 |  |  |  |  | Third Quarter 2014 |  |  |  |
|  |  | Average Balance |  |  | Yield/ Rate |  | Average Balance |  |  | Yield/ Rate |  | Average Balance | Interest Income/ Expense | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \end{aligned}$ |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve, nonU.S. central banks and other banks | \$ | 145,174 | \$ | 96 | 0.26\% | \$ | 125,762 | \$ | 81 | 0.26\% | \$ | 110,876 | \$ 77 | 0.28\% |
| Time deposits placed and other short-term investments |  | 11,503 |  | 38 | 1.33 |  | 8,183 |  | 34 | 1.64 |  | 10,457 | 41 | 1.54 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 210,127 |  | 275 | 0.52 |  | 214,326 |  | 268 | 0.50 |  | 223,978 | 239 | 0.42 |
| Trading account assets |  | 140,484 |  | 1,170 | 3.31 |  | 137,137 |  | 1,114 | 3.25 |  | 143,282 | 1,147 | 3.18 |
| Debt securities ${ }^{(1)}$ |  | 394,420 |  | 1,853 | 1.88 |  | 386,357 |  | 3,082 | 3.21 |  | 359,653 | 2,236 | 2.48 |
| Loans and leases ${ }^{(2)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 193,791 |  | 1,690 | 3.49 |  | 207,356 |  | 1,782 | 3.44 |  | 235,272 | 2,083 | 3.54 |
| Home equity |  | 79,715 |  | 730 | 3.64 |  | 82,640 |  | 769 | 3.73 |  | 88,590 | 836 | 3.76 |
| U.S. credit card |  | 88,201 |  | 2,033 | 9.15 |  | 87,460 |  | 1,980 | 9.08 |  | 88,866 | 2,093 | 9.34 |
| Non-U.S. credit card |  | 10,244 |  | 267 | 10.34 |  | 10,012 |  | 264 | 10.56 |  | 11,784 | 304 | 10.25 |
| Direct/Indirect consumer |  | 85,975 |  | 515 | 2.38 |  | 83,698 |  | 504 | 2.42 |  | 82,669 | 523 | 2.51 |
| Other consumer |  | 1,980 |  | 15 | 3.01 |  | 1,885 |  | 15 | 3.14 |  | 2,110 | 19 | 3.44 |
| Total consumer |  | 459,906 |  | 5,250 | 4.54 |  | 473,051 |  | 5,314 | 4.50 |  | 509,291 | 5,858 | 4.58 |
| U.S. commercial |  | 251,908 |  | 1,743 | 2.75 |  | 244,540 |  | 1,705 | 2.80 |  | 230,891 | 1,660 | 2.86 |
| Commercial real estate |  | 53,605 |  | 384 | 2.84 |  | 50,478 |  | 382 | 3.03 |  | 46,069 | 347 | 2.98 |
| Commercial lease financing |  | 25,425 |  | 199 | 3.12 |  | 24,723 |  | 180 | 2.92 |  | 24,325 | 212 | 3.48 |
| Non-U.S. commercial |  | 91,997 |  | 514 | 2.22 |  | 88,623 |  | 479 | 2.17 |  | 88,665 | 555 | 2.48 |
| Total commercial |  | 422,935 |  | 2,840 | 2.67 |  | 408,364 |  | 2,746 | 2.70 |  | 389,950 | 2,774 | 2.83 |
| Total loans and leases |  | 882,841 |  | 8,090 | 3.64 |  | 881,415 |  | 8,060 | 3.67 |  | 899,241 | 8,632 | 3.82 |
| Other earning assets |  | 62,847 |  | 716 | 4.52 |  | 62,712 |  | 721 | 4.60 |  | 65,995 | 710 | 4.27 |
| Total earning assets ${ }^{(3)}$ |  | 1,847,396 |  | 12,238 | 2.64 |  | 1,815,892 |  | 13,360 | 2.95 |  | 1,813,482 | 13,082 | 2.87 |
| Cash and due from banks |  | 27,730 |  |  |  |  | 30,751 |  |  |  |  | 25,120 |  |  |
| Other assets, less allowance for loan and lease losses |  | 293,867 |  |  |  |  | 305,323 |  |  |  |  | 297,507 |  |  |
| Total assets |  | 2,168,993 |  |  |  |  | 2,151,966 |  |  |  | \$ | 2,136,109 |  |  |
| ${ }^{(1)}$ Yields on debt securities excluding the impact of market-related adjustments were 2.50, 2.48 and 2.55 percent for the three months ended September 30, 2015, June 30, 2015 and September 30, 2014. Yields on debt securities excluding the impact of market-related adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results. <br> ${ }^{(2)}$ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan. <br> ${ }^{(3)}$ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |


|  | Third Quarter 2015 |  | Second Quarter 2015 |  | Third Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | 20 | \$ | 13 | \$ | 10 |
| Debt securities |  | (11) |  | (3) |  | (27) |
| U.S. commercial loans and leases |  | (17) |  | (18) |  | (13) |
| Net hedge expense on assets | \$ | (8) | \$ | (8) | \$ | $\stackrel{(30)}{ }$ |

Certain prior period amounts have been reclassified to conform to current period presentation.

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter 2015 |  |  |  |  | Second Quarter 2015 |  |  |  |  | Third Quarter 2014 |  |  |  |  |
|  |  | Average Balance | Interest Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 46,297 | \$ | 2 | 0.02\% | \$ | 47,381 | \$ | 2 | 0.02\% | \$ | 46,803 | \$ | 1 | 0.01\% |
| NOW and money market deposit accounts |  | 545,741 |  | 67 | 0.05 |  | 536,201 |  | 71 | 0.05 |  | 517,043 |  | 78 | 0.06 |
| Consumer CDs and IRAs |  | 53,174 |  | 38 | 0.29 |  | 55,832 |  | 42 | 0.30 |  | 65,579 |  | 59 | 0.35 |
| Negotiable CDs, public funds and other deposits |  | 30,631 |  | 26 | 0.33 |  | 29,904 |  | 22 | 0.30 |  | 31,806 |  | 27 | 0.34 |
| Total U.S. interest-bearing deposits |  | 675,843 |  | 133 | 0.08 |  | 669,318 |  | 137 | 0.08 |  | 661,231 |  | 165 | 0.10 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 4,196 |  | 7 | 0.71 |  | 5,162 |  | 9 | 0.67 |  | 8,022 |  | 21 | 1.05 |
| Governments and official institutions |  | 1,654 |  | 1 | 0.33 |  | 1,239 |  | 1 | 0.38 |  | 1,706 |  | 1 | 0.14 |
| Time, savings and other |  | 53,793 |  | 73 | 0.53 |  | 55,030 |  | 69 | 0.51 |  | 61,331 |  | 83 | 0.54 |
| Total non-U.S. interest-bearing deposits |  | 59,643 |  | 81 | 0.54 |  | 61,431 |  | 79 | 0.52 |  | 71,059 |  | 105 | 0.59 |
| Total interest-bearing deposits |  | 735,486 |  | 214 | 0.12 |  | 730,749 |  | 216 | 0.12 |  | 732,290 |  | 270 | 0.15 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 257,323 |  | 597 | 0.92 |  | 252,088 |  | 686 | 1.09 |  | 255,111 |  | 590 | 0.92 |
| Trading account liabilities |  | 77,443 |  | 342 | 1.75 |  | 77,772 |  | 335 | 1.73 |  | 84,989 |  | 392 | 1.83 |
| Long-term debt |  | 240,520 |  | 1,343 | 2.22 |  | 242,230 |  | 1,407 | 2.33 |  | 251,772 |  | 1,386 | 2.19 |
| Total interest-bearing liabilities ${ }^{(1)}$ |  | 1,310,772 |  | 2,496 | 0.76 |  | 1,302,839 |  | 2,644 | 0.81 |  | 1,324,162 |  | 2,638 | 0.79 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 423,745 |  |  |  |  | 416,040 |  |  |  |  | 395,198 |  |  |  |
| Other liabilities |  | 180,583 |  |  |  |  | 182,033 |  |  |  |  | 178,709 |  |  |  |
| Shareholders' equity |  | 253,893 |  |  |  |  | 251,054 |  |  |  |  | 238,040 |  |  |  |
| Total liabilities and shareholders' equity |  | 2,168,993 |  |  |  |  | 2,151,966 |  |  |  | \$ | 2,136,109 |  |  |  |
| Net interest spread |  |  |  |  | 1.88\% |  |  |  |  | 2.14\% |  |  |  |  | 2.08\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.22 |  |  |  |  | 0.23 |  |  |  |  | 0.21 |
| Net interest income/yield on earning assets |  |  | \$ | 9,742 | 2.10\% |  |  | \$ | 10,716 | 2.37\% |  |  | \$ | 10,444 | 2.29\% |



Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Nine Months Ended September 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  |  |  |  | 2014 |  |  |  |  |
|  | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve, nonU.S. central banks and other banks | \$ | 132,445 | \$ | 261 | 0.26\% | \$ | 115,670 | \$ | 234 | 0.27\% |
| Time deposits placed and other short-term investments |  | 9,366 |  | 105 | 1.50 |  | 11,602 |  | 129 | 1.49 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 212,781 |  | 774 | 0.49 |  | 224,001 |  | 801 | 0.48 |
| Trading account assets |  | 138,861 |  | 3,406 | 3.28 |  | 146,205 |  | 3,575 | 3.27 |
| Debt securities ${ }^{(1)}$ |  | 388,007 |  | 6,833 | 2.36 |  | 345,194 |  | 6,375 | 2.45 |
| Loans and leases ${ }^{(2)}$ : |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 205,315 |  | 5,323 | 3.46 |  | 242,034 |  | 6,516 | 3.59 |
| Home equity |  | 82,404 |  | 2,269 | 3.68 |  | 90,676 |  | 2,531 | 3.73 |
| U.S. credit card |  | 88,117 |  | 6,040 | 9.17 |  | 88,820 |  | 6,227 | 9.37 |
| Non-U.S. credit card |  | 10,087 |  | 793 | 10.51 |  | 11,700 |  | 920 | 10.51 |
| Direct/Indirect consumer |  | 83,481 |  | 1,510 | 2.42 |  | 82,170 |  | 1,577 | 2.57 |
| Other consumer |  | 1,904 |  | 45 | 3.14 |  | 2,029 |  | 54 | 3.56 |
| Total consumer |  | 471,308 |  | 15,980 | 4.53 |  | 517,429 |  | 17,825 | 4.60 |
| U.S. commercial |  | 243,848 |  | 5,093 | 2.79 |  | 229,822 |  | 4,982 | 2.90 |
| Commercial real estate |  | 50,792 |  | 1,113 | 2.93 |  | 47,703 |  | 1,072 | 3.00 |
| Commercial lease financing |  | 24,884 |  | 595 | 3.19 |  | 24,485 |  | 639 | 3.48 |
| Non-U.S. commercial |  | 88,089 |  | 1,478 | 2.24 |  | 90,921 |  | 1,669 | 2.45 |
| Total commercial |  | 407,613 |  | 8,279 | 2.71 |  | 392,931 |  | 8,362 | 2.84 |
| Total loans and leases |  | 878,921 |  | 24,259 | 3.69 |  | 910,360 |  | 26,187 | 3.84 |
| Other earning assets |  | 62,339 |  | 2,142 | 4.59 |  | 66,215 |  | 2,071 | 4.18 |
| Total earning assets ${ }^{(3)}$ |  | 1,822,720 |  | 37,780 | 2.77 |  | 1,819,247 |  | 39,372 | 2.89 |
| Cash and due from banks |  | 28,726 |  |  |  |  | 26,907 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 301,843 |  |  |  |  | 302,144 |  |  |  |
| Total assets |  | 2,153,289 |  |  |  | \$ | 2,148,298 |  |  |  |

${ }^{(1)}$ Yields on debt securities excluding the impact of market-related adjustments were 2.49 and 2.67 percent for the nine months ended September 30, 2015 and 2014. Yields on debt securities excluding the impact of market-related adjustments are a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing its results.
${ }^{(2)}$ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.
${ }^{(3)}$ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

|  | 2015 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | 45 | \$ | 37 |
| Debt securities |  | (22) |  | (42) |
| U.S. commercial loans and leases |  | (50) |  | (43) |
| Net hedge expense on assets | \$ | (27) | \$ | (48) |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)
(Dollars in millions)

|  | Nine Months Ended September 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  |  |  |  | 2014 |  |  |  |  |
|  | Average Interest <br> Income/ <br> Balance <br> Expense  |  |  |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 46,634 | \$ | 6 | 0.02\% | \$ | 46,489 | \$ | 2 | 0.01\% |
| NOW and money market deposit accounts |  | 537,974 |  | 205 | 0.05 |  | 519,870 |  | 240 | 0.06 |
| Consumer CDs and IRAs |  | 55,883 |  | 125 | 0.30 |  | 68,455 |  | 212 | 0.41 |
| Negotiable CDs, public funds and other deposits |  | 29,784 |  | 70 | 0.32 |  | 31,693 |  | 85 | 0.36 |
| Total U.S. interest-bearing deposits |  | 670,275 |  | 406 | 0.08 |  | 666,507 |  | 539 | 0.11 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 4,633 |  | 24 | 0.70 |  | 9,866 |  | 52 | 0.70 |
| Governments and official institutions |  | 1,426 |  | 3 | 0.31 |  | 1,772 |  | 2 | 0.13 |
| Time, savings and other |  | 54,364 |  | 217 | 0.53 |  | 61,974 |  | 250 | 0.54 |
| Total non-U.S. interest-bearing deposits |  | 60,423 |  | 244 | 0.54 |  | 73,612 |  | 304 | 0.55 |
| Total interest-bearing deposits |  | 730,698 |  | 650 | 0.12 |  | 740,119 |  | 843 | 0.15 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings |  | 251,231 |  | 1,868 | 0.99 |  | 259,786 |  | 1,963 | 1.01 |
| Trading account liabilities |  | 77,996 |  | 1,071 | 1.84 |  | 90,177 |  | 1,225 | 1.82 |
| Long-term debt |  | 240,960 |  | 4,063 | 2.25 |  | 255,084 |  | 4,385 | 2.30 |
| Total interest-bearing liabilities ${ }^{(1)}$ |  | 1,300,885 |  | 7,652 | 0.79 |  | 1,345,166 |  | 8,416 | 0.84 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 414,988 |  |  |  |  | 384,658 |  |  |  |
| Other liabilities |  | 187,156 |  |  |  |  | 181,668 |  |  |  |
| Shareholders' equity |  | 250,260 |  |  |  |  | 236,806 |  |  |  |
| Total liabilities and shareholders' equity | \$ | 2,153,289 |  |  |  | \$ | 2,148,298 |  |  |  |
| Net interest spread |  |  |  |  | 1.98\% |  |  |  |  | 2.05\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.23 |  |  |  |  | 0.22 |
| Net interest income/yield on earning assets |  |  | \$ | 30,128 | 2.21\% |  |  | \$ | 30,956 | 2.27\% |


| (1) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased |
| :--- |
| (decreased) interest expense on: |
| NOW and money market deposit accounts |
| Consumer CDs and IRAs |
| Negotiable CDs, public funds and other deposits |
| Banks located in non-U.S. countries |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and other short- <br> term borrowings <br> Long-term debt <br> Net hedge income on liabilities |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

|  | September 30, 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | GrossUnrealizedGains |  | Gross <br> Unrealized <br> Losses |  | Fair Value |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency | \$ | 207,057 | \$ | 1,854 | \$ | (592) | \$ | 208,319 |
| Agency-collateralized mortgage obligations |  | 11,836 |  | 263 |  | (24) |  | 12,075 |
| Non-agency residential |  | 3,383 |  | 255 |  | (56) |  | 3,582 |
| Commercial |  | 5,422 |  | 115 |  | (7) |  | 5,530 |
| Total mortgage-backed securities |  | 227,698 |  | 2,487 |  | (679) |  | 229,506 |
| U.S. Treasury and agency securities |  | 39,422 |  | 711 |  | (2) |  | 40,131 |
| Non-U.S. securities |  | 6,356 |  | 26 |  | (7) |  | 6,375 |
| Corporate/Agency bonds |  | 231 |  | 4 |  | (1) |  | 234 |
| Other taxable securities, substantially all asset-backed securities |  | 9,769 |  | 18 |  | (37) |  | 9,750 |
| Total taxable securities |  | 283,476 |  | 3,246 |  | (726) |  | 285,996 |
| Tax-exempt securities |  | 11,685 |  | 31 |  | (26) |  | 11,690 |
| Total available-for-sale debt securities |  | 295,161 |  | 3,277 |  | (752) |  | 297,686 |
| Other debt securities carried at fair value |  | 27,457 |  | 161 |  | (226) |  | 27,392 |
| Total debt securities carried at fair value |  | 322,618 |  | 3,438 |  | (978) |  | 325,078 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities |  | 66,573 |  | 495 |  | (588) |  | 66,480 |
| Total debt securities | \$ | 389,191 | \$ | 3,933 | \$ | $(1,566)$ | \$ | 391,558 |
| Available-for-sale marketable equity securities ${ }^{(1)}$ | \$ | 331 | \$ | 24 | \$ | - | \$ | 355 |
|  |  |  |  | June 3 | 20 |  |  |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency | \$ | 189,228 | \$ | 931 | \$ | $(1,899)$ | \$ | 188,260 |
| Agency-collateralized mortgage obligations |  | 12,749 |  | 224 |  | (42) |  | 12,931 |
| Non-agency residential |  | 3,649 |  | 299 |  | (62) |  | 3,886 |
| Commercial |  | 5,087 |  | 54 |  | (31) |  | 5,110 |
| Total mortgage-backed securities |  | 210,713 |  | 1,508 |  | $(2,034)$ |  | 210,187 |
| U.S. Treasury and agency securities |  | 57,699 |  | 661 |  | (16) |  | 58,344 |
| Non-U.S. securities |  | 6,124 |  | 25 |  | (4) |  | 6,145 |
| Corporate/Agency bonds |  | 252 |  | 6 |  | (1) |  | 257 |
| Other taxable securities, substantially all asset-backed securities |  | 10,389 |  | 35 |  | (21) |  | 10,403 |
| Total taxable securities |  | 285,177 |  | 2,235 |  | $(2,076)$ |  | 285,336 |
| Tax-exempt securities |  | 10,811 |  | 15 |  | (25) |  | 10,801 |
| Total available-for-sale debt securities |  | 295,988 |  | 2,250 |  | $(2,101)$ |  | 296,137 |
| Other debt securities carried at fair value |  | 36,452 |  | 164 |  | (446) |  | 36,170 |
| Total debt securities carried at fair value |  | 332,440 |  | 2,414 |  | $(2,547)$ |  | 332,307 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities |  | 60,072 |  | 160 |  | $(1,069)$ |  | 59,163 |
| Total debt securities | \$ | 392,512 | \$ | 2,574 | \$ | $(3,616)$ | \$ | 391,470 |
| Available-for-sale marketable equity securities ${ }^{(1)}$ | \$ | 336 | \$ | 104 | \$ | - | \$ | 440 |

${ }^{(1)}$ Classified in other assets on the Consolidated Balance Sheet.

## Other Debt Securities Carried at Fair Value

| (Dollars in millions) | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities: |  |  |  |  |
| Agency | \$ | 7,944 | \$ | 14,885 |
| Agency-collateralized mortgage obligations |  | 7 |  | 9 |
| Non-agency residential |  | 3,635 |  | 3,787 |
| Total mortgage-backed securities |  | 11,586 |  | 18,681 |
| Non-U.S. securities ${ }^{(1)}$ |  | 15,529 |  | 17,198 |
| Other taxable securities, substantially all asset-backed securities |  | 277 |  | 291 |
| Total | \$ | 27,392 | \$ | 36,170 |

[^13]Certain prior period amounts have been reclassified to conform to current period presentation.

| (Dollars in millions) |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

[^14]$\mathrm{n} / \mathrm{m}=$ not meaningful

[^15]
## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 10,444 | \$ | 5,081 | \$ | 1,459 | \$ | 2,450 | \$ | 999 | \$ | 387 | \$ | 68 |
| Card income |  | 1,500 |  | 1,219 |  | 52 |  | 119 |  | 18 |  | - |  | 92 |
| Service charges |  | 1,907 |  | 1,085 |  | 19 |  | 730 |  | 67 |  | - |  | 6 |
| Investment and brokerage services |  | 3,327 |  | 62 |  | 2,713 |  | 13 |  | 533 |  | - |  | 6 |
| Investment banking income (loss) |  | 1,351 |  | - |  | 111 |  | 727 |  | 577 |  | - |  | (64) |
| Equity investment income (loss) |  | 9 |  | - |  | - |  | 6 |  | 29 |  | - |  | (26) |
| Trading account profits |  | 1,899 |  | - |  | 48 |  | 58 |  | 1,786 |  | 1 |  | 6 |
| Mortgage banking income (loss) |  | 272 |  | 205 |  | 1 |  | - |  | - |  | 152 |  | (86) |
| Gains on sales of debt securities |  | 432 |  | 14 |  | 1 |  | - |  | 7 |  | - |  | 410 |
| Other income (loss) |  | 293 |  | 83 |  | 262 |  | 242 |  | 145 |  | 16 |  | (455) |
| Total noninterest income |  | 10,990 |  | 2,668 |  | 3,207 |  | 1,895 |  | 3,162 |  | 169 |  | (111) |
| Total revenue, net of interest expense (FTE basis) |  | 21,434 |  | 7,749 |  | 4,666 |  | 4,345 |  | 4,161 |  | 556 |  | (43) |
| Provision for credit losses |  | 636 |  | 668 |  | (15) |  | (64) |  | 45 |  | 267 |  | (265) |
| Noninterest expense |  | 20,142 |  | 4,462 |  | 3,405 |  | 2,016 |  | 3,357 |  | 6,648 |  | 254 |
| Income (loss) before income taxes (FTE basis) |  | 656 |  | 2,619 |  | 1,276 |  | 2,393 |  | 759 |  | $(6,359)$ |  | (32) |
| Income tax expense (benefit) (FTE basis) |  | 888 |  | 950 |  | 464 |  | 872 |  | 388 |  | $(1,245)$ |  | (541) |
| Net income (loss) | \$ | (232) | \$ | 1,669 | \$ | 812 | \$ | 1,521 | \$ | 371 | \$ | $\underline{(5,114)}$ | \$ | 509 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 899,241 | \$ | 197,374 | \$ | 121,002 | \$ | 283,264 | \$ | 62,959 | \$ | 35,238 | \$ | 199,404 |
| Total assets ${ }^{(1)}$ |  | 2,136,109 |  | 578,846 |  | 266,324 |  | 364,565 |  | 599,977 |  | 53,843 |  | 272,554 |
| Total deposits |  | 1,127,488 |  | 514,549 |  | 239,352 |  | 291,927 |  | 39,345 |  | $\mathrm{n} / \mathrm{m}$ |  | 29,879 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 891,315 | \$ | 198,467 | \$ | 122,395 | \$ | 284,908 | \$ | 62,705 | \$ | 34,484 | \$ | 188,356 |
| Total assets ${ }^{(1)}$ |  | 2,123,613 |  | 580,372 |  | 266,240 |  | 354,944 |  | 598,804 |  | 56,908 |  | 266,345 |
| Total deposits |  | 1,111,981 |  | 515,580 |  | 238,710 |  | 282,325 |  | 39,133 |  | $\mathrm{n} / \mathrm{m}$ |  | 25,419 |

[^16]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Year-to-Date Results by Business Segment
(Dollars in millions)

|  | Nine Months Ended September 30, 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total <br> Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 30,128 | \$ | 14,786 | \$ | 4,086 | \$ | 6,818 | \$ | 3,172 | \$ | 1,228 | \$ | 38 |
| Card income |  | 4,381 |  | 3,621 |  | 134 |  | 360 |  | 63 |  | - |  | 203 |
| Service charges |  | 5,519 |  | 3,056 |  | 55 |  | 2,184 |  | 211 |  | - |  | 13 |
| Investment and brokerage services |  | 10,101 |  | 203 |  | 8,154 |  | 43 |  | 1,703 |  | - |  | (2) |
| Investment banking income (loss) |  | 4,300 |  | (1) |  | 211 |  | 2,381 |  | 1,869 |  | - |  | (160) |
| Equity investment income (loss) |  | 84 |  | 7 |  | - |  | 13 |  | 98 |  | - |  | (34) |
| Trading account profits (losses) |  | 5,510 |  | - |  | 151 |  | 184 |  | 5,282 |  | 1 |  | (108) |
| Mortgage banking income (loss) |  | 2,102 |  | 751 |  | 4 |  | - |  | - |  | 1,409 |  | (62) |
| Gains (losses) on sales of debt securities |  | 821 |  | 2 |  | - |  | - |  | 10 |  | (1) |  | 810 |
| Other income (loss) |  | 1,733 |  | 401 |  | 763 |  | 584 |  | 553 |  | 207 |  | (775) |
| Total noninterest income |  | 34,551 |  | 8,040 |  | 9,472 |  | 5,749 |  | 9,789 |  | 1,616 |  | (115) |
| Total revenue, net of interest expense (FTE basis) |  | 64,679 |  | 22,826 |  | 13,558 |  | 12,567 |  | 12,961 |  | 2,844 |  | (77) |
| Provision for credit losses |  | 2,351 |  | 1,870 |  | 36 |  | 452 |  | 69 |  | 154 |  | (230) |
| Noninterest expense |  | 43,320 |  | 13,141 |  | 10,366 |  | 5,952 |  | 8,556 |  | 3,307 |  | 1,998 |
| Income (loss) before income taxes (FTE basis) |  | 19,008 |  | 7,815 |  | 3,156 |  | 6,163 |  | 4,336 |  | (617) |  | $(1,845)$ |
| Income tax expense (benefit) (FTE basis) |  | 5,823 |  | 2,875 |  | 1,161 |  | 2,268 |  | 1,392 |  | (227) |  | $(1,646)$ |
| Net income (loss) | \$ | 13,185 | \$ | 4,940 | \$ | 1,995 | \$ | 3,895 | \$ | 2,944 | \$ | (390) | \$ | (199) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 878,921 | \$ | 202,565 | \$ | 129,881 | \$ | 300,141 | \$ | 61,798 | \$ | 30,782 | \$ | 153,754 |
| Total assets ${ }^{(1)}$ |  | 2,153,289 |  | 605,418 |  | 272,715 |  | 364,659 |  | 599,472 |  | 51,994 |  | 259,031 |
| Total deposits |  | 1,145,686 |  | 541,969 |  | 242,507 |  | 290,327 |  | 38,813 |  | n/m |  | 21,508 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 887,689 | \$ | 208,981 | \$ | 134,630 | \$ | 315,224 | \$ | 70,159 | \$ | 27,982 | \$ | 130,713 |
| Total assets ${ }^{(1)}$ |  | 2,153,006 |  | 615,152 |  | 279,155 |  | 372,363 |  | 579,776 |  | 49,080 |  | 257,480 |
| Total deposits |  | 1,162,009 |  | 551,539 |  | 246,172 |  | 297,644 |  | 36,019 |  | n/m |  | 21,771 |


|  | Nine Months Ended September 30, 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer <br> Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 30,956 | \$ | 15,211 | \$ | 4,430 | \$ | 7,396 | \$ | 2,968 | \$ | 1,126 | \$ | (175) |
| Card income |  | 4,334 |  | 3,520 |  | 150 |  | 333 |  | 65 |  | - |  | 266 |
| Service charges |  | 5,599 |  | 3,118 |  | 57 |  | 2,188 |  | 216 |  | - |  | 20 |
| Investment and brokerage services |  | 9,887 |  | 186 |  | 7,959 |  | 52 |  | 1,654 |  | - |  | 36 |
| Investment banking income (loss) |  | 4,524 |  | - |  | 251 |  | 2,383 |  | 2,073 |  | - |  | (183) |
| Equity investment income |  | 1,150 |  | - |  | 5 |  | 63 |  | 316 |  | - |  | 766 |
| Trading account profits (losses) |  | 6,198 |  | - |  | 139 |  | 135 |  | 5,921 |  | 7 |  | (4) |
| Mortgage banking income (loss) |  | 1,211 |  | 620 |  | 2 |  | - |  | 1 |  | 812 |  | (224) |
| Gains on sales of debt securities |  | 1,191 |  | 15 |  | 1 |  | - |  | 10 |  | 16 |  | 1,149 |
| Other income (loss) |  | 1,111 |  | 379 |  | 808 |  | 743 |  | 577 |  | 81 |  | $(1,477)$ |
| Total noninterest income |  | 35,205 |  | 7,838 |  | 9,372 |  | 5,897 |  | 10,833 |  | 916 |  | 349 |
| Total revenue, net of interest expense (FTE basis) |  | 66,161 |  | 23,049 |  | 13,802 |  | 13,293 |  | 13,801 |  | 2,042 |  | 174 |
| Provision for credit losses |  | 2,056 |  | 2,027 |  | - |  | 353 |  | 83 |  | 240 |  | (647) |
| Noninterest expense |  | 60,921 |  | 13,446 |  | 10,213 |  | 6,200 |  | 9,341 |  | 19,287 |  | 2,434 |
| Income (loss) before income taxes (FTE basis) |  | 3,184 |  | 7,576 |  | 3,589 |  | 6,740 |  | 4,377 |  | $(17,485)$ |  | $(1,613)$ |
| Income tax expense (benefit) (FTE basis) |  | 1,401 |  | 2,795 |  | 1,325 |  | 2,491 |  | 1,597 |  | $(4,748)$ |  | $(2,059)$ |
| Net income (loss) | \$ | 1,783 | \$ | 4,781 | \$ | 2,264 | \$ | 4,249 | \$ | 2,780 | \$ | $(12,737)$ | \$ | 446 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 910,360 | \$ | 196,408 | \$ | 118,505 | \$ | 286,309 | \$ | 63,409 | \$ | 36,672 | \$ | 209,057 |
| Total assets ${ }^{(1)}$ |  | 2,148,298 |  | 575,622 |  | 267,779 |  | 361,306 |  | 606,205 |  | 54,030 |  | 283,356 |
| Total deposits |  | 1,124,777 |  | 511,214 |  | 240,716 |  | 286,633 |  | 40,769 |  | $\mathrm{n} / \mathrm{m}$ |  | 33,759 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 891,315 | \$ | 198,467 | \$ | 122,395 | \$ | 284,908 | \$ | 62,705 | \$ | 34,484 | \$ | 188,356 |
| Total assets ${ }^{(1)}$ |  | 2,123,613 |  | 580,372 |  | 266,240 |  | 354,944 |  | 598,804 |  | 56,908 |  | 266,345 |
| Total deposits |  | 1,111,981 |  | 515,580 |  | 238,710 |  | 282,325 |  | 39,133 |  | $\mathrm{n} / \mathrm{m}$ |  | 25,419 |

[^17]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 14,786 | \$ | 15,211 | \$ | 5,005 | \$ | 4,910 | \$ | 4,871 | \$ | 4,967 | \$ | 5,081 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 3,621 |  | 3,520 |  | 1,248 |  | 1,206 |  | 1,167 |  | 1,324 |  | 1,219 |
| Service charges |  | 3,056 |  | 3,118 |  | 1,057 |  | 1,033 |  | 966 |  | 1,042 |  | 1,085 |
| Mortgage banking income |  | 751 |  | 620 |  | 207 |  | 256 |  | 288 |  | 193 |  | 205 |
| All other income |  | 612 |  | 580 |  | 315 |  | 139 |  | 158 |  | 232 |  | 159 |
| Total noninterest income |  | 8,040 |  | 7,838 |  | 2,827 |  | 2,634 |  | 2,579 |  | 2,791 |  | 2,668 |
| Total revenue, net of interest expense (FTE basis) |  | 22,826 |  | 23,049 |  | 7,832 |  | 7,544 |  | 7,450 |  | 7,758 |  | 7,749 |
| Provision for credit losses |  | 1,870 |  | 2,027 |  | 648 |  | 506 |  | 716 |  | 653 |  | 668 |
| Noninterest expense |  | 13,141 |  | 13,446 |  | 4,434 |  | 4,318 |  | 4,389 |  | 4,418 |  | 4,462 |
| Income before income taxes (FTE basis) |  | 7,815 |  | 7,576 |  | 2,750 |  | 2,720 |  | 2,345 |  | 2,687 |  | 2,619 |
| Income tax expense (FTE basis) |  | 2,875 |  | 2,795 |  | 991 |  | 1,014 |  | 870 |  | 1,033 |  | 950 |
| Net income | \$ | 4,940 | \$ | 4,781 | \$ | 1,759 | \$ | 1,706 | \$ | 1,475 | \$ | 1,654 | \$ | 1,669 |
| Net interest yield (FTE basis) |  | 3.47\% |  | 3.77\% |  | 3.45\% |  | 3.44\% |  | 3.54\% |  | 3.61\% |  | 3.71\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 23 |  | 21 |  | 24 |  | 24 |  | 21 |  | 22 |  | 22 |
| Efficiency ratio (FTE basis) |  | 57.57 |  | 58.34 |  | 56.62 |  | 57.24 |  | 58.90 |  | 56.94 |  | 57.58 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 202,565 | \$ | 196,408 | \$ | 206,337 | \$ | 201,703 | \$ | 199,581 | \$ | 199,215 | \$ | 197,374 |
| Total earning assets ${ }^{(2)}$ |  | 569,136 |  | 539,601 |  | 576,226 |  | 572,278 |  | 558,713 |  | 545,609 |  | 542,776 |
| Total assets ${ }^{(2)}$ |  | 605,418 |  | 575,622 |  | 612,348 |  | 608,919 |  | 594,795 |  | 582,004 |  | 578,846 |
| Total deposits |  | 541,969 |  | 511,214 |  | 548,895 |  | 545,454 |  | 531,365 |  | 517,580 |  | 514,549 |
| Allocated capital ${ }^{(1)}$ |  | 29,000 |  | 30,000 |  | 29,000 |  | 29,000 |  | 29,000 |  | 30,000 |  | 30,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 208,981 | \$ | 198,467 | \$ | 208,981 | \$ | 204,380 | \$ | 200,153 | \$ | 202,000 | \$ | 198,467 |
| Total earning assets ${ }^{(2)}$ |  | 578,702 |  | 544,907 |  | 578,702 |  | 575,178 |  | 576,762 |  | 551,945 |  | 544,907 |
| Total assets ${ }^{(2)}$ |  | 615,152 |  | 580,372 |  | 615,152 |  | 611,016 |  | 613,024 |  | 588,875 |  | 580,372 |
| Total deposits |  | 551,539 |  | 515,580 |  | 551,539 |  | 547,343 |  | 549,489 |  | 524,413 |  | 515,580 |

[^18]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Year-to-Date Results

(Dollars in millions)

|  |  |
| :--- | :--- |
|  |  |

For footnotes see page 22.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results

(Dollars in millions)

|  |  |
| :--- | :--- |
|  |  |
|  |  |

For footnotes see page 22.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Quarterly Results (continued)
(Dollars in millions)

|  |  |  |
| :--- | :--- | ---: | :--- |

${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
${ }^{(2)}$ For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from All Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking | \$ | 256,949 | \$ | 234,416 |  | 261,469 | \$ | 259,007 | \$ | 250,248 | \$ | 241,254 | \$ | 238,133 |
| Savings |  | 44,999 |  | 44,833 |  | 44,721 |  | 45,748 |  | 44,525 |  | 43,972 |  | 45,124 |
| MMS |  | 186,104 |  | 166,977 |  | 191,358 |  | 186,750 |  | 180,078 |  | 172,992 |  | 168,815 |
| CDs and IRAs |  | 51,195 |  | 62,212 |  | 48,644 |  | 51,178 |  | 53,820 |  | 56,476 |  | 59,666 |
| Non-U.S. and other |  | 2,722 |  | 2,776 |  | 2,703 |  | 2,771 |  | 2,694 |  | 2,886 |  | 2,811 |
| Total average deposit balances | \$ | 541,969 | \$ | 511,214 |  | 548,895 | \$ | 545,454 | \$ | 531,365 | \$ | 517,580 | \$ | 514,549 |
| Deposit spreads (excludes noninterest costs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking |  | 2.03\% |  | 2.07\% |  | 2.03\% |  | 2.04\% |  | 2.03\% |  | 2.08\% |  | 2.08\% |
| Savings |  | 2.30 |  | 2.31 |  | 2.29 |  | 2.29 |  | 2.31 |  | 2.32 |  | 2.32 |
| MMS |  | 1.22 |  | 1.17 |  | 1.23 |  | 1.22 |  | 1.23 |  | 1.21 |  | 1.19 |
| CDs and IRAs |  | 0.58 |  | 0.50 |  | 0.62 |  | 0.58 |  | 0.54 |  | 0.52 |  | 0.50 |
| Non-U.S. and other |  | 0.45 |  | 0.49 |  | 0.48 |  | 0.45 |  | 0.42 |  | 0.40 |  | 0.40 |
| Total deposit spreads |  | 1.63 |  | 1.59 |  | 1.64 |  | 1.63 |  | 1.62 |  | 1.63 |  | 1.61 |
| Client brokerage assets | \$ | 117,210 | \$ | 108,533 |  | 117,210 | \$ | 121,961 | \$ | 118,492 | \$ | 113,763 | \$ | 108,533 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Online banking active accounts (units in thousands) |  | 31,627 |  | 30,822 |  | 31,627 |  | 31,365 |  | 31,523 |  | 30,904 |  | 30,822 |
| Mobile banking active accounts (units in thousands) ${ }^{(1)}$ |  | 18,398 |  | 16,107 |  | 18,398 |  | 17,626 |  | 17,092 |  | 16,539 |  | 16,107 |
| Financial centers |  | 4,741 |  | 4,947 |  | 4,741 |  | 4,789 |  | 4,835 |  | 4,855 |  | 4,947 |
| ATMs |  | 16,062 |  | 15,671 |  | 16,062 |  | 15,992 |  | 15,903 |  | 15,834 |  | 15,671 |
| Total U.S. credit card ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average credit card outstandings | \$ | 88,117 | \$ | 88,820 | \$ | 88,201 | \$ | 87,460 | \$ | 88,695 | \$ | 89,381 | \$ | 88,866 |
| Ending credit card outstandings |  | 88,339 |  | 89,026 |  | 88,339 |  | 88,403 |  | 87,288 |  | 91,879 |  | 89,026 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 1,751 | \$ | 2,026 | \$ | 546 | \$ | 584 | \$ | 621 | \$ | 612 | \$ | 625 |
|  |  | 2.66\% |  | 3.05\% |  | 2.46\% |  | 2.68\% |  | 2.84\% |  | 2.71\% |  | 2.79\% |
| $30+$ delinquency | \$ | 1,514 | \$ | 1,702 | \$ | 1,514 | \$ | 1,486 | \$ | 1,581 | \$ | 1,701 | \$ | 1,702 |
|  |  | 1.71\% |  | 1.91\% |  | 1.71\% |  | 1.68\% |  | 1.81\% |  | 1.85\% |  | 1.91\% |
| $90+$ delinquency | \$ | 721 | \$ | 831 | \$ | 721 | \$ | 742 | \$ | 795 | \$ | 866 | \$ | 831 |
| Other Total U.S. credit card indicators ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross interest yield |  | 9.17\% |  | 9.37\% |  | 9.15\% |  | 9.09\% |  | 9.27\% |  | 9.26\% |  | 9.34\% |
| Risk-adjusted margin |  | 9.17 |  | 9.26 |  | 9.54 |  | 8.92 |  | 9.05 |  | 9.96 |  | 9.33 |
| New accounts (in thousands) |  | 3,713 |  | 3,357 |  | 1,257 |  | 1,295 |  | 1,161 |  | 1,184 |  | 1,202 |
| Purchase volumes | \$ | 162,625 | \$ | 156,231 | \$ | 56,471 | \$ | 55,976 | \$ | 50,178 | \$ | 55,857 | \$ | 53,784 |
| Debit card data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchase volumes |  | 206,941 | \$ | 203,372 |  | 69,289 | \$ | 70,754 | \$ | 66,898 | \$ | 69,204 | \$ | 67,990 |

For footnotes see page 24.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Key Indicators (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Loan production ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 43,386 | \$ | 31,674 | \$ | 13,711 | \$ | 15,962 | \$ | 13,713 | \$ | 11,616 | \$ | 11,725 |
| Home equity |  | 9,566 |  | 7,813 |  | 3,140 |  | 3,209 |  | 3,217 |  | 3,420 |  | 3,225 |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 31,146 | \$ | 24,024 | \$ | 10,027 | \$ | 11,265 | \$ | 9,854 | \$ | 8,316 | \$ | 8,861 |
| Home equity |  | 8,797 |  | 7,156 |  | 2,841 |  | 2,939 |  | 3,017 |  | 3,129 |  | 2,970 |
| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Lending: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Core production revenue | \$ | 794 | \$ | 661 | \$ | 221 | \$ | 273 | \$ | 300 | \$ | 214 | \$ | 239 |
| Representations and warranties provision |  | 9 |  | 14 |  | 2 |  | 1 |  | 6 |  | (4) |  | (15) |
| Other consumer mortgage banking income ${ }^{(5)}$ |  | (52) |  | (55) |  | (16) |  | (18) |  | (18) |  | (17) |  | (19) |
| Total Consumer Lending mortgage banking income |  | 751 |  | 620 |  | 207 |  | 256 |  | 288 |  | 193 |  | 205 |
| Legacy Assets \& Servicing mortgage banking income ${ }^{(6)}$ |  | 1,409 |  | 812 |  | 266 |  | 682 |  | 461 |  | 241 |  | 152 |
| Eliminations ${ }^{(7)}$ |  | (58) |  | (221) |  | (66) |  | 63 |  | (55) |  | (82) |  | (85) |
| Total consolidated mortgage banking income | \$ | 2,102 | \$ | 1,211 | \$ | 407 | \$ | 1,001 | \$ | 694 | \$ | 352 | \$ | 272 |

[^19]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Wealth \& Investment Management Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 4,086 | \$ | 4,430 | \$ | 1,376 | \$ | 1,359 | \$ | 1,351 | \$ | 1,406 | \$ | 1,459 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 8,154 |  | 7,959 |  | 2,682 |  | 2,749 |  | 2,723 |  | 2,763 |  | 2,713 |
| All other income |  | 1,318 |  | 1,413 |  | 410 |  | 465 |  | 443 |  | 434 |  | 494 |
| Total noninterest income |  | 9,472 |  | 9,372 |  | 3,092 |  | 3,214 |  | 3,166 |  | 3,197 |  | 3,207 |
| Total revenue, net of interest expense (FTE basis) |  | 13,558 |  | 13,802 |  | 4,468 |  | 4,573 |  | 4,517 |  | 4,603 |  | 4,666 |
| Provision for credit losses |  | 36 |  | - |  | (2) |  | 15 |  | 23 |  | 14 |  | (15) |
| Noninterest expense |  | 10,366 |  | 10,213 |  | 3,447 |  | 3,459 |  | 3,460 |  | 3,442 |  | 3,405 |
| Income before income taxes (FTE basis) |  | 3,156 |  | 3,589 |  | 1,023 |  | 1,099 |  | 1,034 |  | 1,147 |  | 1,276 |
| Income tax expense (FTE basis) |  | 1,161 |  | 1,325 |  | 367 |  | 410 |  | 384 |  | 442 |  | 464 |
| Net income | \$ | 1,995 | \$ | 2,264 | \$ | 656 | \$ | 689 | \$ | 650 | \$ | 705 | \$ | 812 |
| Net interest yield (FTE basis) |  | 2.14\% |  | 2.38\% |  | 2.12\% |  | 2.17\% |  | 2.13\% |  | 2.24\% |  | 2.33\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 22 |  | 25 |  | 22 |  | 23 |  | 22 |  | 23 |  | 27 |
| Efficiency ratio (FTE basis) |  | 76.46 |  | 73.99 |  | 77.14 |  | 75.64 |  | 76.61 |  | 74.80 |  | 72.98 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 129,881 | \$ | 118,505 | \$ | 133,168 | \$ | 130,270 | \$ | 126,129 | \$ | 123,544 | \$ | 121,002 |
| Total earning assets ${ }^{(2)}$ |  | 255,498 |  | 249,102 |  | 257,344 |  | 251,528 |  | 257,625 |  | 248,614 |  | 248,223 |
| Total assets ${ }^{(2)}$ |  | 272,715 |  | 267,779 |  | 274,192 |  | 268,835 |  | 275,130 |  | 266,717 |  | 266,324 |
| Total deposits |  | 242,507 |  | 240,716 |  | 243,980 |  | 239,974 |  | 243,561 |  | 238,835 |  | 239,352 |
| Allocated capital ${ }^{(1)}$ |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 134,630 | \$ | 122,395 | \$ | 134,630 | \$ | 132,377 | \$ | 127,556 | \$ | 125,431 | \$ | 122,395 |
| Total earning assets ${ }^{(2)}$ |  | 262,870 |  | 248,072 |  | 262,870 |  | 250,720 |  | 255,840 |  | 256,519 |  | 248,072 |
| Total assets ${ }^{(2)}$ |  | 279,155 |  | 266,240 |  | 279,155 |  | 267,021 |  | 272,777 |  | 274,887 |  | 266,240 |
| Total deposits |  | 246,172 |  | 238,710 |  | 246,172 |  | 237,624 |  | 244,080 |  | 245,391 |  | 238,710 |

[^20]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Key Indicators

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Revenue by Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 11,234 | \$ | 11,429 | \$ | 3,694 | \$ | 3,792 | \$ | 3,748 | \$ | 3,827 | \$ | 3,874 |
| U.S. Trust |  | 2,271 |  | 2,326 |  | 756 |  | 764 |  | 751 |  | 759 |  | 775 |
| Other ${ }^{(1)}$ |  | 53 |  | 47 |  | 18 |  | 17 |  | 18 |  | 17 |  | 17 |
| Total revenue, net of interest expense (FTE basis) | \$ | 13,558 | \$ | 13,802 |  | 4,468 | \$ | 4,573 | \$ | 4,517 | \$ | 4,603 | \$ | 4,666 |
| Client Balances by Business, at period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 1,942,623 | \$ | 2,004,391 |  | 1,942,623 | \$ | 2,051,514 | \$ | 2,043,447 | \$ | 2,033,801 |  | 2,004,391 |
| U.S. Trust |  | 375,751 |  | 381,054 |  | 375,751 |  | 388,829 |  | 391,105 |  | 387,491 |  | 381,054 |
| Other ${ }^{(1)}$ |  | 78,110 |  | 76,640 |  | 78,110 |  | 81,318 |  | 75,295 |  | 76,705 |  | 76,640 |
| Total client balances | \$ | 2,396,484 | \$ | 2,462,085 |  | 2,396,484 | \$ | 2,521,661 | \$ | 2,509,847 | \$ | 2,497,997 | \$ | 2,462,085 |
| Client Balances by Type, at period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Long-term assets under management ${ }^{(2)}$ | \$ | 798,887 | \$ | 811,403 | \$ | 798,887 | \$ | 849,046 | \$ | 841,966 | \$ | 826,171 | \$ | 811,403 |
| Liquidity assets under management ${ }^{(3)}$ |  | 78,106 |  | 76,603 |  | 78,106 |  | 81,314 |  | 75,291 |  | 76,701 |  | 76,603 |
| Assets under management |  | 876,993 |  | 888,006 |  | 876,993 |  | 930,360 |  | 917,257 |  | 902,872 |  | 888,006 |
| Brokerage assets |  | 1,026,355 |  | 1,073,858 |  | 1,026,355 |  | 1,079,084 |  | 1,076,277 |  | 1,081,434 |  | 1,073,858 |
| Assets in custody |  | 109,196 |  | 135,886 |  | 109,196 |  | 138,774 |  | 141,273 |  | 139,555 |  | 135,886 |
| Deposits |  | 246,172 |  | 238,710 |  | 246,172 |  | 237,624 |  | 244,080 |  | 245,391 |  | 238,710 |
| Loans and leases ${ }^{(4)}$ |  | 137,768 |  | 125,625 |  | 137,768 |  | 135,819 |  | 130,960 |  | 128,745 |  | 125,625 |
| Total client balances | \$ | 2,396,484 | \$ | 2,462,085 |  | 2,396,484 | \$ | 2,521,661 | \$ | 2,509,847 | \$ | 2,497,997 | \$ | 2,462,085 |
| Assets Under Management Rollforward |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management, beginning balance | \$ | 902,872 | \$ | 821,449 | \$ | 930,360 | \$ | 917,257 | \$ | 902,872 | \$ | 888,006 | \$ | 878,741 |
| Net long-term client flows |  | 27,695 |  | 40,420 |  | 4,448 |  | 8,593 |  | 14,654 |  | 9,380 |  | 11,168 |
| Net liquidity client flows |  | 1,320 |  | 3,616 |  | $(3,210)$ |  | 6,023 |  | $(1,493)$ |  | (255) |  | 5,910 |
| Market valuation/other |  | $(54,894)$ |  | 22,521 |  | $(54,605)$ |  | $(1,513)$ |  | 1,224 |  | 5,741 |  | $(7,813)$ |
| Total assets under management, ending balance | \$ | 876,993 | \$ | 888,006 | \$ | 876,993 | \$ | 930,360 | \$ | 917,257 | \$ | 902,872 | \$ | 888,006 |
| Associates, at period end ${ }^{(5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of financial advisors |  | 16,605 |  | 15,867 |  | 16,605 |  | 16,419 |  | 16,175 |  | 16,035 |  | 15,867 |
| Total wealth advisors |  | 18,037 |  | 17,039 |  | 18,037 |  | 17,798 |  | 17,508 |  | 17,231 |  | 17,039 |
| Total client-facing professionals |  | 20,535 |  | 19,727 |  | 20,535 |  | 20,312 |  | 20,018 |  | 19,750 |  | 19,727 |
|  | Merrill Lynch Global Wealth Management Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial advisor productivity ${ }^{(6)}$ (in thousands) | \$ | 1,027 | \$ | 1,064 | \$ | 1,000 | \$ | 1,041 | \$ | 1,041 | \$ | 1,070 | \$ | 1,077 |
| U.S. Trust Metrics, at period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client-facing professionals |  | 2,178 |  | 2,135 |  | 2,178 |  | 2,155 |  | 2,157 |  | 2,155 |  | 2,135 |

[^21]
## Bank of America Corporation and Subsidiaries

Global Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 6,818 | \$ | 7,396 | \$ | 2,345 | \$ | 2,213 | \$ | 2,260 | \$ | 2,415 | \$ | 2,450 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 2,184 |  | 2,188 |  | 746 |  | 728 |  | 710 |  | 712 |  | 730 |
| Investment banking fees |  | 2,381 |  | 2,383 |  | 752 |  | 777 |  | 852 |  | 830 |  | 727 |
| All other income |  | 1,184 |  | 1,326 |  | 348 |  | 388 |  | 448 |  | 357 |  | 438 |
| Total noninterest income |  | 5,749 |  | 5,897 |  | 1,846 |  | 1,893 |  | 2,010 |  | 1,899 |  | 1,895 |
| Total revenue, net of interest expense (FTE basis) |  | 12,567 |  | 13,293 |  | 4,191 |  | 4,106 |  | 4,270 |  | 4,314 |  | 4,345 |
| Provision for credit losses |  | 452 |  | 353 |  | 179 |  | 177 |  | 96 |  | (31) |  | (64) |
| Noninterest expense |  | 5,952 |  | 6,200 |  | 2,020 |  | 1,932 |  | 2,000 |  | 1,969 |  | 2,016 |
| Income before income taxes (FTE basis) |  | 6,163 |  | 6,740 |  | 1,992 |  | 1,997 |  | 2,174 |  | 2,376 |  | 2,393 |
| Income tax expense (FTE basis) |  | 2,268 |  | 2,491 |  | 715 |  | 746 |  | 807 |  | 856 |  | 872 |
| Net income | \$ | 3,895 | \$ | 4,249 | \$ | 1,277 | \$ | 1,251 | \$ | 1,367 | \$ | 1,520 | \$ | 1,521 |
| Net interest yield (FTE basis) |  | 2.85\% |  | 3.13\% |  | 2.86\% |  | 2.80\% |  | 2.89\% |  | 2.99\% |  | 3.03\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 15 |  | 17 |  | 14 |  | 14 |  | 16 |  | 18 |  | 18 |
| Efficiency ratio (FTE basis) |  | 47.36 |  | 46.65 |  | 48.17 |  | 47.06 |  | 46.86 |  | 45.63 |  | 46.39 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 300,141 | \$ | 286,309 | \$ | 310,043 | \$ | 300,631 | \$ | 289,522 | \$ | 287,003 | \$ | 283,264 |
| Total earnings assets ${ }^{(2)}$ |  | 319,899 |  | 315,713 |  | 325,740 |  | 316,912 |  | 316,949 |  | 320,341 |  | 320,931 |
| Total assets ${ }^{(2)}$ |  | 364,659 |  | 361,306 |  | 370,246 |  | 361,867 |  | 361,771 |  | 365,143 |  | 364,565 |
| Total deposits |  | 290,327 |  | 286,633 |  | 296,321 |  | 288,117 |  | 286,434 |  | 292,096 |  | 291,927 |
| Allocated capital ${ }^{(1)}$ |  | 35,000 |  | 33,500 |  | 35,000 |  | 35,000 |  | 35,000 |  | 33,500 |  | 33,500 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 315,224 | \$ | 284,908 | \$ | 315,224 | \$ | 307,085 | \$ | 295,653 | \$ | 288,905 | \$ | 284,908 |
| Total earnings assets ${ }^{(2)}$ |  | 327,313 |  | 310,962 |  | 327,313 |  | 322,977 |  | 318,775 |  | 308,419 |  | 310,962 |
| Total assets ${ }^{(2)}$ |  | 372,363 |  | 354,944 |  | 372,363 |  | 367,052 |  | 365,024 |  | 353,637 |  | 354,944 |
| Total deposits |  | 297,644 |  | 282,325 |  | 297,644 |  | 292,261 |  | 290,422 |  | 279,792 |  | 282,325 |

[^22]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Investment Banking fees ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 999 | \$ | 782 | \$ | 365 | \$ | 247 | \$ | 387 | \$ | 316 | \$ | 291 |
| Debt issuance |  | 1,031 |  | 1,153 |  | 325 |  | 371 |  | 335 |  | 379 |  | 318 |
| Equity issuance |  | 351 |  | 448 |  | 62 |  | 159 |  | 130 |  | 135 |  | 118 |
| Total Investment Banking fees ${ }^{(3)}$ | \$ | 2,381 | \$ | 2,383 | \$ | 752 | \$ | 777 | \$ | 852 | \$ | 830 | \$ | 727 |
| Business Lending |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 2,413 | \$ | 2,620 | \$ | 816 | \$ | 708 | \$ | 889 | \$ | 800 | \$ | 878 |
| Commercial |  | 2,900 |  | 2,951 |  | 984 |  | 1,004 |  | 912 |  | 991 |  | 934 |
| Business Banking |  | 263 |  | 272 |  | 89 |  | 87 |  | 87 |  | 92 |  | 91 |
| Total Business Lending revenue | \$ | 5,576 | \$ | 5,843 | \$ | 1,889 | \$ | 1,799 | \$ | 1,888 | \$ | 1,883 | \$ | 1,903 |
| Global Transaction Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 2,079 | \$ | 2,245 | \$ | 715 | \$ | 706 | \$ | 658 | \$ | 746 | \$ | 766 |
| Commercial |  | 1,954 |  | 2,154 |  | 673 |  | 636 |  | 645 |  | 700 |  | 719 |
| Business Banking |  | 517 |  | 532 |  | 181 |  | 170 |  | 166 |  | 184 |  | 179 |
| Total Global Transaction Services revenue | \$ | 4,550 | \$ | 4,931 | \$ | 1,569 | \$ | 1,512 | \$ | 1,469 | \$ | 1,630 | \$ | 1,664 |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing | \$ | 65,478 | \$ | 81,551 | \$ | 64,960 | \$ | 65,504 | \$ | 65,982 | \$ | 71,148 | \$ | 79,127 |
| Noninterest-bearing |  | 224,849 |  | 205,082 |  | 231,361 |  | 222,613 |  | 220,452 |  | 220,948 |  | 212,800 |
| Total average deposits | \$ | 290,327 | \$ | 286,633 | \$ | 296,321 | \$ | 288,117 | \$ | 286,434 | \$ | 292,096 | \$ | 291,927 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan spread |  | 1.63\% |  | 1.74\% |  | 1.61\% |  | 1.60\% |  | 1.68\% |  | 1.69\% |  | 1.70\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses | \$ | 452 | \$ | 353 | \$ | 179 | \$ | 177 | \$ | 96 | \$ | (31) | \$ | (64) |
| Credit quality ${ }^{(4,5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reservable utilized criticized exposure | \$ | 11,786 | \$ | 10,314 | \$ | 11,786 | \$ | 11,411 | \$ | 10,471 | \$ | 9,662 | \$ | 10,314 |
|  |  | 3.46\% |  | 3.32\% |  | 3.46\% |  | 3.44\% |  | 3.28\% |  | 3.07\% |  | 3.32\% |
| Nonperforming loans, leases and foreclosed properties | \$ | 899 | \$ | 1,080 | \$ | 899 | \$ | 1,179 | \$ | 979 | \$ | 892 | \$ | 1,080 |
|  |  | 0.29\% |  | 0.38\% |  | 0.29\% |  | 0.38\% |  | 0.33\% |  | 0.31\% |  | 0.38\% |
| Average loans and leases by product |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial | \$ | 162,179 | \$ | 151,271 | \$ | 167,692 | \$ | 162,580 | \$ | 156,137 | \$ | 153,256 | \$ | 150,918 |
| Commercial real estate |  | 44,395 |  | 43,783 |  | 46,904 |  | 44,066 |  | 42,163 |  | 41,445 |  | 41,818 |
| Commercial lease financing |  | 25,889 |  | 25,238 |  | 26,486 |  | 25,728 |  | 25,442 |  | 25,105 |  | 25,127 |
| Non-U.S. commercial |  | 67,663 |  | 65,997 |  | 68,947 |  | 68,241 |  | 65,763 |  | 67,178 |  | 65,381 |
| Other |  | 15 |  | 20 |  | 14 |  | 16 |  | 17 |  | 19 |  | 20 |
| Total average loans and leases | \$ | 300,141 | \$ | 286,309 | \$ | 310,043 | \$ | 300,631 | \$ | 289,522 | \$ | 287,003 | \$ | 283,264 |
| Total Corporation Investment Banking fees |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 1,095 | \$ | 865 | \$ | 391 | \$ | 276 | \$ | 428 | \$ | 341 | \$ | 316 |
| Debt issuance |  | 2,416 |  | 2,701 |  | 748 |  | 887 |  | 781 |  | 883 |  | 784 |
| Equity issuance |  | 950 |  | 1,142 |  | 188 |  | 417 |  | 345 |  | 348 |  | 315 |
| Total investment banking fees including self-led deals |  | 4,461 |  | 4,708 |  | 1,327 |  | 1,580 |  | 1,554 |  | 1,572 |  | 1,415 |
| Self-led deals |  | (161) |  | (184) |  | (40) |  | (54) |  | (67) |  | (31) |  | (64) |
| Total Investment Banking fees | \$ | 4,300 | \$ | 4,524 | \$ | 1,287 | \$ | 1,526 | \$ | 1,487 | \$ | 1,541 | \$ | 1,351 |

[^23]
## Bank of America Corporation and Subsidiaries

Investment Banking Product Rankings

|  | Nine Months Ended September 30, 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Global |  | U.S. |  |
|  | Product Ranking | Market Share | Product Ranking | Market Share |
| Net investment banking revenue | 3 | 6.2\% | 3 | 8.9\% |
| Announced mergers and acquisitions | 4 | 21.8 | 5 | 23.3 |
| Equity capital markets | 5 | 5.8 | 2 | 9.6 |
| Debt capital markets | 2 | 6.3 | 2 | 10.4 |
| High-yield corporate debt | 3 | 7.9 | 2 | 9.6 |
| Leveraged loans | 2 | 8.8 | 2 | 11.7 |
| Mortgage-backed securities | 4 | 8.7 | 4 | 9.3 |
| Asset-backed securities | 1 | 11.5 | 1 | 15.9 |
| Convertible debt | 2 | 8.8 | 2 | 14.3 |
| Common stock underwriting | 5 | 5.5 | 7 | 8.8 |
| Investment-grade corporate debt | 2 | 6.6 | 2 | 12.2 |
| Syndicated loans | 2 | 8.5 | 2 | 12.3 |

Source: Dealogic data as of October 5, 2015. Figures above include self-led transactions.

- Rankings based on deal volumes except net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
- Each advisor receives full credit for the deal amount unless advising a minor stakeholder.


## Highlights

Global top 3 rankings in:

| High-yield corporate debt | Investment-grade corporate debt |
| :--- | :--- |
| Leveraged loans | Syndicated loans |
| Asset-backed securities | Debt capital markets |
| Convertible debt |  |
| U.S. $\boldsymbol{\text { top } \mathbf { 3 } \text { rankings } \boldsymbol { \text { in } }} \mathrm{H}$ |  |
| High-yield corporate debt | Investment-grade corporate debt |
| Leveraged loans | Syndicated loans |
| Asset-backed securities | Equity capital markets |
| Convertible debt | Debt capital markets |

## Top 3 rankings excluding self-led deals:

Global: High-yield corporate debt, Leveraged loans, Mortgage-backed securities, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Debt capital markets
U.S.: High-yield corporate debt, Leveraged loans, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Equity capital markets, Debt capital markets

## Bank of America Corporation and Subsidiaries

Global Markets Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 3,172 | \$ | 2,968 | \$ | 1,135 | \$ | 1,028 | \$ | 1,009 | \$ | 1,036 | \$ | 999 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 1,703 |  | 1,654 |  | 574 |  | 556 |  | 573 |  | 551 |  | 533 |
| Investment banking fees |  | 1,869 |  | 2,073 |  | 521 |  | 718 |  | 630 |  | 670 |  | 577 |
| Trading account profits |  | 5,282 |  | 5,921 |  | 1,462 |  | 1,693 |  | 2,127 |  | 76 |  | 1,786 |
| All other income |  | 935 |  | 1,185 |  | 379 |  | 272 |  | 284 |  | 54 |  | 266 |
| Total noninterest income |  | 9,789 |  | 10,833 |  | 2,936 |  | 3,239 |  | 3,614 |  | 1,351 |  | 3,162 |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ |  | 12,961 |  | 13,801 |  | 4,071 |  | 4,267 |  | 4,623 |  | 2,387 |  | 4,161 |
| Provision for credit losses |  | 69 |  | 83 |  | 42 |  | 6 |  | 21 |  | 26 |  | 45 |
| Noninterest expense |  | 8,556 |  | 9,341 |  | 2,683 |  | 2,732 |  | 3,141 |  | 2,522 |  | 3,357 |
| Income (loss) before income taxes (FTE basis) |  | 4,336 |  | 4,377 |  | 1,346 |  | 1,529 |  | 1,461 |  | (161) |  | 759 |
| Income tax expense (benefit) (FTE basis) |  | 1,392 |  | 1,597 |  | 338 |  | 537 |  | 517 |  | (86) |  | 388 |
| Net income (loss) | \$ | 2,944 | \$ | 2,780 | \$ | 1,008 | \$ | 992 | \$ | 944 | \$ | (75) | \$ | 371 |
| Return on average allocated capital ${ }^{(2)}$ |  | 11\% |  | 11\% |  | 11\% |  | 11\% |  | 11\% |  | $\mathrm{n} / \mathrm{m}$ |  | 4\% |
| Efficiency ratio (FTE basis) |  | 66.01 |  | 67.68 |  | 65.91 |  | 64.01 |  | 67.95 |  | 105.63\% |  | 80.70 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(3)}$ | \$ | 439,267 | \$ | 447,887 | \$ | 431,477 | \$ | 442,509 | \$ | 443,951 | \$ | 455,536 | \$ | 446,491 |
| Total loans and leases |  | 61,798 |  | 63,409 |  | 66,392 |  | 61,908 |  | 56,992 |  | 58,108 |  | 62,959 |
| Total earning assets ${ }^{(3)}$ |  | 436,970 |  | 464,306 |  | 439,859 |  | 436,081 |  | 434,916 |  | 451,937 |  | 457,836 |
| Total assets |  | 599,472 |  | 606,205 |  | 597,103 |  | 602,735 |  | 598,594 |  | 611,829 |  | 599,977 |
| Total deposits |  | 38,813 |  | 40,769 |  | 37,050 |  | 39,718 |  | 39,699 |  | 40,941 |  | 39,345 |
| Allocated capital ${ }^{(2)}$ |  | 35,000 |  | 34,000 |  | 35,000 |  | 35,000 |  | 35,000 |  | 34,000 |  | 34,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(3)}$ | \$ | 407,493 | \$ | 433,597 | \$ | 407,493 | \$ | 406,404 | \$ | 424,996 | \$ | 418,860 | \$ | 433,597 |
| Total loans and leases |  | 70,159 |  | 62,705 |  | 70,159 |  | 66,026 |  | 63,019 |  | 59,388 |  | 62,705 |
| Total earning assets ${ }^{(3)}$ |  | 421,909 |  | 443,423 |  | 421,909 |  | 408,857 |  | 421,520 |  | 421,799 |  | 443,423 |
| Total assets |  | 579,776 |  | 598,804 |  | 579,776 |  | 580,953 |  | 586,843 |  | 579,594 |  | 598,804 |
| Total deposits |  | 36,019 |  | 39,133 |  | 36,019 |  | 39,326 |  | 38,668 |  | 40,746 |  | 39,133 |
| Trading-related assets (average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities | \$ | 195,842 | \$ | 201,986 | \$ | 196,884 | \$ | 197,116 | \$ | 193,491 | \$ | 201,868 | \$ | 201,964 |
| Reverse repurchases |  | 109,415 |  | 115,343 |  | 103,422 |  | 109,626 |  | 115,328 |  | 118,286 |  | 116,853 |
| Securities borrowed |  | 78,520 |  | 86,455 |  | 75,786 |  | 81,091 |  | 78,713 |  | 81,071 |  | 83,369 |
| Derivative assets |  | 55,490 |  | 44,103 |  | 55,385 |  | 54,676 |  | 56,419 |  | 54,311 |  | 44,305 |
| Total trading-related assets ${ }^{(3)}$ | \$ | 439,267 | \$ | 447,887 | \$ | 431,477 | \$ | 442,509 | \$ | 443,951 | \$ | 455,536 | \$ | 446,491 |

[^24]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Markets Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | ThirdQuarter2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 7,277 | \$ | 7,856 | \$ | 2,285 | \$ | 2,236 | \$ | 2,756 | \$ | 886 | \$ | 2,387 |
| Equities |  | 3,555 |  | 3,343 |  | 1,191 |  | 1,199 |  | 1,165 |  | 862 |  | 1,105 |
| Total sales and trading revenue | \$ | 10,832 | \$ | 11,199 | \$ | 3,476 | \$ | 3,435 | \$ | 3,921 | \$ | 1,748 | \$ | 3,492 |
| Sales and trading revenue, excluding net debit valuation adjustment and funding valuation adjustment ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 6,912 | \$ | 7,587 | \$ | 2,007 | \$ | 2,153 | \$ | 2,752 | \$ | 1,463 | \$ | 2,254 |
| Equities |  | 3,486 |  | 3,226 |  | 1,156 |  | 1,180 |  | 1,150 |  | 911 |  | 1,033 |
| Total sales and trading revenue, excluding net debit valuation adjustment and funding valuation adjustment | \$ | 10,398 | \$ | 10,813 | \$ | 3,163 | \$ | 3,333 | \$ | 3,902 | \$ | 2,374 | \$ | 3,287 |
| Sales and trading revenue breakdown |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 2,883 | \$ | 2,696 | \$ | 1,039 | \$ | 924 | \$ | 920 | \$ | 942 | \$ | 912 |
| Commissions |  | 1,686 |  | 1,640 |  | 569 |  | 550 |  | 567 |  | 546 |  | 528 |
| Trading |  | 5,263 |  | 5,919 |  | 1,462 |  | 1,676 |  | 2,125 |  | 76 |  | 1,784 |
| Other |  | 1,000 |  | 944 |  | 406 |  | 285 |  | 309 |  | 184 |  | 268 |
| Total sales and trading revenue | \$ | 10,832 | \$ | 11,199 | \$ | 3,476 | \$ | 3,435 | \$ | 3,921 | \$ | 1,748 | \$ | 3,492 |

 the third, second and first quarters of 2015 , and $\$ 163$ million and $\$ 67$ million for the fourth and third quarters of 2014, respectively.


 The adoption resulted in a one-time transitional charge of $\$ 497$ million recorded in the fourth quarter of 2014.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Segment Results

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | ThirdQuarter2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 1,228 | \$ | 1,126 | \$ | 383 | \$ | 417 | \$ | 428 | \$ | 390 | \$ | 387 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage banking income |  | 1,409 |  | 812 |  | 266 |  | 682 |  | 461 |  | 241 |  | 152 |
| All other income (loss) |  | 207 |  | 104 |  | 192 |  | (10) |  | 25 |  | 7 |  | 17 |
| Total noninterest income |  | 1,616 |  | 916 |  | 458 |  | 672 |  | 486 |  | 248 |  | 169 |
| Total revenue, net of interest expense (FTE basis) |  | 2,844 |  | 2,042 |  | 841 |  | 1,089 |  | 914 |  | 638 |  | 556 |
| Provision for credit losses |  | 154 |  | 240 |  | 6 |  | 57 |  | 91 |  | (113) |  | 267 |
| Noninterest expense |  | 3,307 |  | 19,287 |  | 1,143 |  | 961 |  | 1,203 |  | 1,362 |  | 6,648 |
| Income (loss) before income taxes (FTE basis) |  | (617) |  | $(17,485)$ |  | (308) |  | 71 |  | (380) |  | (611) |  | $(6,359)$ |
| Income tax expense (benefit) (FTE basis) |  | (227) |  | $(4,748)$ |  | (112) |  | 26 |  | (141) |  | (231) |  | $(1,245)$ |
| Net income (loss) | \$ | (390) | \$ | $(12,737)$ | \$ | (196) | \$ | 45 | \$ | (239) | \$ | (380) | \$ | $(5,114)$ |
| Net interest yield (FTE basis) |  | 3.94\% |  | 3.90\% |  | 3.69\% |  | 3.94\% |  | 4.18\% |  | 4.21\% |  | 3.77\% |
| Return on average allocated capital ${ }^{(1)}$ |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | n/m |  | 1 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio (FTE basis) |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | n/m |  | 88.26 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 30,782 | \$ | 36,672 | \$ | 29,074 | \$ | 30,897 | \$ | 32,411 | \$ | 33,772 | \$ | 35,238 |
| Total earning assets ${ }^{(2)}$ |  | 41,678 |  | 38,625 |  | 41,179 |  | 42,367 |  | 41,492 |  | 36,693 |  | 40,718 |
| Total assets ${ }^{(2)}$ |  | 51,994 |  | 54,030 |  | 50,719 |  | 52,548 |  | 52,737 |  | 48,669 |  | 53,843 |
| Allocated capital ${ }^{(1)}$ |  | 24,000 |  | 17,000 |  | 24,000 |  | 24,000 |  | 24,000 |  | 17,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 27,982 | \$ | 34,484 | \$ | 27,982 | \$ | 30,024 | \$ | 31,690 | \$ | 33,055 | \$ | 34,484 |
| Total earning assets ${ }^{(2)}$ |  | 40,187 |  | 44,925 |  | 40,187 |  | 40,905 |  | 42,696 |  | 33,923 |  | 44,925 |
| Total assets ${ }^{(2)}$ |  | 49,080 |  | 56,908 |  | 49,080 |  | 50,959 |  | 53,644 |  | 45,958 |  | 56,908 |
| Period end (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage serviced portfolio ${ }^{(3)}$ | \$ | 580.0 | \$ | 722.0 | \$ | 580.0 | \$ | 610.0 | \$ | 669.0 | \$ | 693.0 | \$ | 722.0 |

[^25]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Key Indicators



[^26]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 38 | \$ | (175) | \$ | (502) | \$ | 789 | \$ | (249) | \$ | (349) | \$ | 68 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 203 |  | 266 |  | 68 |  | 66 |  | 69 |  | 90 |  | 92 |
| Equity investment income (loss) |  | (34) |  | 766 |  | (46) |  | 11 |  | 1 |  | (37) |  | (26) |
| Gains on sales of debt securities |  | 810 |  | 1,149 |  | 385 |  | 162 |  | 263 |  | 161 |  | 410 |
| All other income (loss) |  | $(1,094)$ |  | $(1,832)$ |  | (395) |  | (262) |  | (437) |  | (610) |  | (587) |
| Total noninterest income |  | (115) |  | 349 |  | 12 |  | (23) |  | (104) |  | (396) |  | (111) |
| Total revenue, net of interest expense (FTE basis) |  | (77) |  | 174 |  | (490) |  | 766 |  | (353) |  | (745) |  | (43) |
| Provision for credit losses |  | (230) |  | (647) |  | (67) |  | 19 |  | (182) |  | (330) |  | (265) |
| Noninterest expense |  | 1,998 |  | 2,434 |  | 80 |  | 416 |  | 1,502 |  | 483 |  | 254 |
| Income (loss) before income taxes (FTE basis) |  | $(1,845)$ |  | $(1,613)$ |  | (503) |  | 331 |  | $(1,673)$ |  | (898) |  | (32) |
| Income tax expense (benefit) (FTE basis) |  | $(1,646)$ |  | $(2,059)$ |  | (507) |  | (306) |  | (833) |  | (524) |  | (541) |
| Net income (loss) | \$ | (199) | \$ | 446 | \$ | 4 | \$ | 637 | \$ | (840) | \$ | (374) | \$ | 509 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 153,754 | \$ | 209,057 | \$ | 137,827 | \$ | 156,006 | \$ | 167,758 | \$ | 183,091 | \$ | 199,404 |
| Total assets ${ }^{(2)}$ |  | 259,031 |  | 283,356 |  | 264,385 |  | 257,062 |  | 255,547 |  | 263,189 |  | 272,554 |
| Total deposits |  | 21,508 |  | 33,759 |  | 22,605 |  | 22,482 |  | 19,406 |  | 22,163 |  | 29,879 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 130,713 | \$ | 188,356 | \$ | 130,713 | \$ | 146,557 | \$ | 159,885 | \$ | 172,612 | \$ | 188,356 |
| Total equity investments |  | 4,378 |  | 5,001 |  | 4,378 |  | 4,670 |  | 4,716 |  | 4,886 |  | 5,001 |
| Total assets ${ }^{(3)}$ |  | 257,480 |  | 266,345 |  | 257,480 |  | 272,033 |  | 252,233 |  | 261,583 |  | 266,345 |
| Total deposits |  | 21,771 |  | 25,419 |  | 21,771 |  | 22,964 |  | 19,467 |  | 19,242 |  | 25,419 |

[^27]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Outstanding Loans and Leases

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Consumer |  |  |  |  |  |  |
| Residential mortgage ${ }^{(1)}$ | \$ | 187,939 | \$ | 198,825 | \$ | 224,728 |
| Home equity |  | 78,030 |  | 81,006 |  | 87,508 |
| U.S. credit card |  | 88,339 |  | 88,403 |  | 89,026 |
| Non-U.S. credit card |  | 10,066 |  | 10,276 |  | 11,433 |
| Direct/Indirect consumer ${ }^{(2)}$ |  | 87,314 |  | 84,754 |  | 83,118 |
| Other consumer ${ }^{(3)}$ |  | 2,012 |  | 2,000 |  | 2,152 |
| Total consumer loans excluding loans accounted for under the fair value option |  | 453,700 |  | 465,264 |  | 497,965 |
| Consumer loans accounted for under the fair value option ${ }^{(4)}$ |  | 1,944 |  | 1,971 |  | 2,129 |
| Total consumer |  | 455,644 |  | 467,235 |  | 500,094 |
| Commercial |  |  |  |  |  |  |
| U.S. commercial ${ }^{(5)}$ |  | 257,032 |  | 248,296 |  | 228,996 |
| Commercial real estate ${ }^{(6)}$ |  | 55,629 |  | 52,344 |  | 47,023 |
| Commercial lease financing |  | 25,680 |  | 25,342 |  | 24,498 |
| Non-U.S. commercial |  | 88,470 |  | 87,574 |  | 84,650 |
| Total commercial loans excluding loans accounted for under the fair value option |  | 426,811 |  | 413,556 |  | 385,167 |
| Commercial loans accounted for under the fair value option ${ }^{(4)}$ |  | 5,234 |  | 5,658 |  | 6,054 |
| Total commercial |  | 432,045 |  | 419,214 |  | 391,221 |
| Total loans and leases | \$ | 887,689 | \$ | 886,449 | \$ | 891,315 |

 option loans.

 and other consumer loans of $\$ 834$ million, $\$ 809$ million and $\$ 894$ million at September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
 million and $\$ 173$ million and other non-U.S. consumer loans of $\$ 2$ million, $\$ 3$ million and $\$ 3$ million at September 30, 2015, June 30, 2015 and September 30, 2014, respectively.



 respectively.
 2015, June 30, 2015 and September 30, 2014, respectively.

Certain prior period amounts have been reclassified to conform to current period presentation.

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 193,791 | \$ | 17,465 | \$ | 54,277 | \$ | 5 | \$ | - | \$ | 865 | \$ | 121,179 |
| Home equity |  | 79,715 |  | 43,688 |  | 5,689 |  | 4 |  | 209 |  | 28,190 |  | 1,935 |
| U.S. credit card |  | 88,201 |  | 85,163 |  | 3,038 |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 10,244 |  | - |  | - |  | - |  | - |  | - |  | 10,244 |
| Direct/Indirect consumer |  | 85,975 |  | 41,860 |  | 43,469 |  | 4 |  | (13) |  | - |  | 655 |
| Other consumer |  | 1,980 |  | 1,367 |  | 5 |  | 1 |  | (1) |  | 1 |  | 607 |
| Total consumer |  | 459,906 |  | 189,543 |  | 106,478 |  | 14 |  | 195 |  | 29,056 |  | 134,620 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 251,908 |  | 16,772 |  | 24,343 |  | 167,692 |  | 38,649 |  | 18 |  | 4,434 |
| Commercial real estate |  | 53,605 |  | 22 |  | 2,110 |  | 46,904 |  | 4,427 |  | - |  | 142 |
| Commercial lease financing |  | 25,425 |  | - |  | 4 |  | 26,486 |  | 311 |  | - |  | $(1,376)$ |
| Non-U.S. commercial |  | 91,997 |  | - |  | 233 |  | 68,947 |  | 22,810 |  | - |  | 7 |
| Total commercial |  | 422,935 |  | 16,794 |  | 26,690 |  | 310,029 |  | 66,197 |  | 18 |  | 3,207 |
| Total loans and leases | \$ | 882,841 | \$ | 206,337 | \$ | 133,168 | \$ | 310,043 | \$ | 66,392 | \$ | 29,074 | \$ | 137,827 |
|  | Second Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total poration |  | sumer <br> nking |  | NIM |  |  |  |  |  | $\begin{aligned} & \text { gacy } \\ & \text { ets \& } \\ & \text { ricing } \end{aligned}$ |  | All <br> Other |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 207,356 | \$ | 13,928 | \$ | 52,944 | \$ | 7 | \$ | 3 | \$ | 900 | \$ | 139,574 |
| Home equity |  | 82,640 |  | 44,662 |  | 5,919 |  | 4 |  | 206 |  | 29,977 |  | 1,872 |
| U.S. credit card |  | 87,460 |  | 84,385 |  | 3,075 |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 10,012 |  | - |  | - |  | - |  | - |  | - |  | 10,012 |
| Direct/Indirect consumer |  | 83,698 |  | 40,539 |  | 42,464 |  | 4 |  | - |  | - |  | 691 |
| Other consumer |  | 1,885 |  | 1,243 |  | 8 |  | 1 |  | - |  | - |  | 633 |
| Total consumer |  | 473,051 |  | 184,757 |  | 104,410 |  | 16 |  | 209 |  | 30,877 |  | 152,782 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 244,540 |  | 16,923 |  | 23,608 |  | 162,580 |  | 36,993 |  | 20 |  | 4,416 |
| Commercial real estate |  | 50,478 |  | 24 |  | 2,049 |  | 44,066 |  | 4,173 |  | - |  | 166 |
| Commercial lease financing |  | 24,723 |  | - |  | 4 |  | 25,728 |  | 373 |  | - |  | $(1,382)$ |
| Non-U.S. commercial |  | 88,623 |  | (1) |  | 199 |  | 68,241 |  | 20,160 |  | - |  | 24 |
| Total commercial |  | 408,364 |  | 16,946 |  | 25,860 |  | 300,615 |  | 61,699 |  | 20 |  | 3,224 |
| Total loans and leases | \$ | 881,415 | \$ | 201,703 | \$ | 130,270 | \$ | 300,631 | \$ | 61,908 | \$ | 30,897 | \$ | $\underline{\text { 156,006 }}$ |
|  | Third Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total poration |  | sumer <br> nking |  | WIM |  | obal <br> nking |  |  |  | $\begin{aligned} & \text { gacy } \\ & \text { ets \& } \\ & \text { icing } \end{aligned}$ |  | All <br> Other |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 235,272 | \$ | 7,523 | \$ | 49,610 | \$ | 6 | \$ | - | \$ | 950 | \$ | 177,183 |
| Home equity |  | 88,590 |  | 46,093 |  | 6,412 |  | 9 |  | 165 |  | 34,259 |  | 1,652 |
| U.S. credit card |  | 88,866 |  | 85,674 |  | 3,192 |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 11,784 |  | - |  | - |  | - |  | - |  | - |  | 11,784 |
| Direct/Indirect consumer |  | 82,669 |  | 39,763 |  | 38,555 |  | 4 |  | 17 |  | - |  | 4,330 |
| Other consumer |  | 2,110 |  | 1,042 |  | 5 |  | 1 |  | - |  | (1) |  | 1,063 |
| Total consumer |  | 509,291 |  | 180,095 |  | 97,774 |  | 20 |  | 182 |  | 35,208 |  | 196,012 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 230,891 |  | 17,247 |  | 21,283 |  | 150,918 |  | 36,894 |  | 30 |  | 4,519 |
| Commercial real estate |  | 46,069 |  | 31 |  | 1,797 |  | 41,818 |  | 2,201 |  | - |  | 222 |
| Commercial lease financing |  | 24,325 |  | - |  | 4 |  | 25,127 |  | 644 |  | - |  | $(1,450)$ |
| Non-U.S. commercial |  | 88,665 |  | 1 |  | 144 |  | 65,381 |  | 23,038 |  | - |  | 101 |
| Total commercial |  | 389,950 |  | 17,279 |  | 23,228 |  | 283,244 |  | 62,777 |  | 30 |  | 3,392 |
| Total loans and leases | \$ | 899,241 | \$ | 197,374 | \$ | $\underline{121,002}$ | \$ | 283,264 | \$ | 62,959 | \$ | 35,238 | \$ | 199,404 |

[^28]
## Bank of America Corporation and Subsidiaries

Commercial Credit Exposure by Industry ${ }^{(1,2,3)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial Utilized |  |  |  |  |  | Total Commercial Committed |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  |
| Diversified financials | \$ | 75,761 | \$ | 68,976 | \$ | 68,739 | \$ | 119,248 | \$ | 114,441 | \$ | 112,957 |
| Real estate ${ }^{(4)}$ |  | 60,927 |  | 58,006 |  | 51,006 |  | 82,983 |  | 78,965 |  | 70,739 |
| Retailing |  | 38,080 |  | 36,731 |  | 34,129 |  | 63,931 |  | 63,136 |  | 56,326 |
| Capital goods |  | 31,985 |  | 30,566 |  | 29,116 |  | 58,400 |  | 55,057 |  | 52,469 |
| Healthcare equipment and services |  | 33,478 |  | 33,232 |  | 32,415 |  | 56,728 |  | 50,548 |  | 55,847 |
| Banking |  | 44,302 |  | 42,764 |  | 42,772 |  | 51,638 |  | 48,942 |  | 48,204 |
| Government and public education |  | 43,969 |  | 43,055 |  | 41,648 |  | 51,425 |  | 50,582 |  | 48,786 |
| Energy |  | 21,779 |  | 22,473 |  | 20,338 |  | 46,089 |  | 47,341 |  | 41,454 |
| Materials |  | 23,753 |  | 24,382 |  | 23,378 |  | 45,943 |  | 46,661 |  | 43,443 |
| Consumer services |  | 23,091 |  | 21,635 |  | 21,486 |  | 36,215 |  | 34,310 |  | 34,067 |
| Food, beverage and tobacco |  | 17,867 |  | 17,796 |  | 15,460 |  | 35,221 |  | 35,664 |  | 33,897 |
| Commercial services and supplies |  | 18,550 |  | 19,132 |  | 18,808 |  | 32,056 |  | 31,892 |  | 30,819 |
| Transportation |  | 18,997 |  | 18,391 |  | 16,149 |  | 27,491 |  | 26,006 |  | 23,307 |
| Utilities |  | 11,071 |  | 11,161 |  | 9,528 |  | 26,751 |  | 25,601 |  | 25,772 |
| Media |  | 12,667 |  | 12,181 |  | 11,886 |  | 23,993 |  | 27,153 |  | 22,971 |
| Individuals and trusts |  | 17,467 |  | 17,614 |  | 16,107 |  | 22,538 |  | 22,375 |  | 20,238 |
| Software and services |  | 7,566 |  | 5,607 |  | 5,641 |  | 18,287 |  | 14,451 |  | 12,783 |
| Pharmaceuticals and biotechnology |  | 5,448 |  | 6,049 |  | 4,433 |  | 16,715 |  | 13,054 |  | 15,066 |
| Technology hardware and equipment |  | 6,957 |  | 6,187 |  | 5,387 |  | 14,798 |  | 13,792 |  | 12,041 |
| Consumer durables and apparel |  | 5,907 |  | 6,110 |  | 5,690 |  | 10,657 |  | 10,633 |  | 10,015 |
| Insurance, including monolines |  | 4,587 |  | 4,404 |  | 5,023 |  | 10,611 |  | 10,154 |  | 11,169 |
| Automobiles and components |  | 4,108 |  | 4,799 |  | 3,768 |  | 10,492 |  | 10,185 |  | 9,420 |
| Telecommunication services |  | 4,373 |  | 3,934 |  | 3,702 |  | 9,953 |  | 9,990 |  | 9,008 |
| Food and staples retailing |  | 3,917 |  | 3,831 |  | 3,742 |  | 7,410 |  | 7,286 |  | 7,214 |
| Religious and social organizations |  | 4,718 |  | 4,700 |  | 4,978 |  | 6,269 |  | 6,257 |  | 6,586 |
| Other |  | 5,907 |  | 5,754 |  | 5,253 |  | 14,562 |  | 13,838 |  | 9,373 |
| Total commercial credit exposure by industry | \$ | 547,232 | \$ | 529,470 | \$ | 500,582 | \$ | 900,404 | \$ | 868,314 | \$ | 823,971 |
| Net credit default protection purchased on total commitments ${ }^{(5)}$ |  |  |  |  |  |  | \$ | $(6,494)$ | \$ | $(5,584)$ | \$ | $(6,878)$ |

[^29]Certain prior period amounts have been reclassified to conform to current period presentation.

|  | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |
| :---: | :---: | :---: |
| Less than or equal to one year | 33\% | 35\% |
| Greater than one year and less than or equal to five years | 62 | 63 |
| Greater than five years | 5 | 2 |
| Total net credit default protection | 100\% | 100\% |

To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown in this table.

## Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1)}$

(Dollars in millions)

| Ratings ${ }^{(2,3)}$ | September 30, 2015 |  |  | June 30, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Notional ${ }^{(4)}$ |  | Percent of Total | Net Notional ${ }^{(4)}$ |  | Percent of Total |
| A | \$ | (959) | 14.8\% | \$ | (622) | 11.1\% |
| BBB |  | $(2,368)$ | 36.5 |  | $(2,196)$ | 39.3 |
| BB |  | $(2,196)$ | 33.8 |  | $(1,908)$ | 34.2 |
| B |  | (872) | 13.4 |  | (762) | 13.6 |
| CCC and below |  | (76) | 1.2 |  | (70) | 1.3 |
| NR ${ }^{(5)}$ |  | (23) | 0.3 |  | (26) | 0.5 |
| Total net credit default protection | \$ | $(6,494)$ | 100.0\% | \$ | $(5,584)$ | 100.0\% |

${ }^{(1)}$ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.
${ }^{(2)}$ Ratings are refreshed on a quarterly basis.
${ }^{(3)}$ Ratings of BBB- or higher are considered to meet the definition of investment grade.
${ }^{(4)}$ Represents net credit default protection (purchased) sold.
${ }^{(5)} \mathrm{NR}$ is comprised of index positions held and any names that have not been rated.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Top 20 Non-U.S. Countries Exposure

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Funded Loans and Loan Equivalents ${ }^{(1)}$ |  | Unfunded Loan Commitments |  | Net Counterparty Exposure ${ }^{(2)}$ |  | $\begin{aligned} & \text { Securities/ } \\ & \text { Other } \\ & \text { Investments }{ }^{(3)} \end{aligned}$ |  | Country <br> Exposure at September 30 2015 |  | Hedges and Credit Default Protection ${ }^{(4)}$ |  | Net Country Exposure at September 30 $2015{ }^{(5)}$ |  | $\begin{gathered} \text { Increase } \\ \text { (Decrease) } \\ \text { from } \\ \text { June } 30 \\ 2015 \end{gathered}$ |  |
| United Kingdom | \$ | 28,155 | \$ | 13,745 | \$ | 8,315 | \$ | 5,498 | \$ | 55,713 | \$ | $(4,159)$ | \$ | 51,554 | \$ | 1,885 |
| Canada |  | 6,268 |  | 6,674 |  | 2,080 |  | 4,344 |  | 19,366 |  | $(1,136)$ |  | 18,230 |  | 404 |
| Brazil |  | 10,147 |  | 384 |  | 859 |  | 4,026 |  | 15,416 |  | (253) |  | 15,163 |  | (317) |
| Japan |  | 12,428 |  | 538 |  | 4,046 |  | 1,067 |  | 18,079 |  | $(3,099)$ |  | 14,980 |  | (86) |
| Germany |  | 6,065 |  | 5,406 |  | 3,297 |  | 2,342 |  | 17,110 |  | $(4,546)$ |  | 12,564 |  | $(3,318)$ |
| India |  | 7,534 |  | 279 |  | 369 |  | 3,725 |  | 11,907 |  | (274) |  | 11,633 |  | 1,079 |
| China |  | 9,875 |  | 625 |  | 679 |  | 1,311 |  | 12,490 |  | $(1,139)$ |  | 11,351 |  | 66 |
| France |  | 2,819 |  | 4,580 |  | 1,493 |  | 5,429 |  | 14,321 |  | $(3,621)$ |  | 10,700 |  | $(1,362)$ |
| Hong Kong |  | 7,469 |  | 295 |  | 1,391 |  | 656 |  | 9,811 |  | (26) |  | 9,785 |  | (29) |
| Netherlands |  | 3,007 |  | 3,028 |  | 864 |  | 2,465 |  | 9,364 |  | $(1,204)$ |  | 8,160 |  | (64) |
| Australia |  | 3,256 |  | 2,868 |  | 780 |  | 1,559 |  | 8,463 |  | (441) |  | 8,022 |  | 708 |
| South Korea |  | 4,134 |  | 991 |  | 1,009 |  | 2,225 |  | 8,359 |  | (642) |  | 7,717 |  | (272) |
| Switzerland |  | 2,876 |  | 3,168 |  | 454 |  | 680 |  | 7,178 |  | $(1,343)$ |  | 5,835 |  | $(1,257)$ |
| Italy |  | 2,714 |  | 1,486 |  | 1,627 |  | 1,249 |  | 7,076 |  | $(1,888)$ |  | 5,188 |  | (300) |
| Mexico |  | 2,913 |  | 1,051 |  | 221 |  | 544 |  | 4,729 |  | (316) |  | 4,413 |  | 940 |
| Singapore |  | 2,274 |  | 79 |  | 700 |  | 1,223 |  | 4,276 |  | (54) |  | 4,222 |  | (172) |
| Israel |  | 236 |  | 3,375 |  | 15 |  | 185 |  | 3,811 |  | (20) |  | 3,791 |  | 3,313 |
| Spain |  | 2,098 |  | 581 |  | 281 |  | 1,029 |  | 3,989 |  | (587) |  | 3,402 |  | (302) |
| Turkey |  | 3,152 |  | 75 |  | 42 |  | 50 |  | 3,319 |  | (131) |  | 3,188 |  | 133 |
| United Arab Emirates |  | 1,865 |  | 107 |  | 1,094 |  | 34 |  | 3,100 |  | (110) |  | 2,990 |  | 113 |
| Total top 20 non-U.S. countries exposure | \$ | 119,285 | \$ | 49,335 | \$ | 29,616 | \$ | 39,641 | \$ | 237,877 | \$ | $(24,989)$ | \$ | 212,888 | \$ | 1,162 |

${ }^{(1)}$ Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.
${ }^{(2)}$ Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps, and secured financing transactions. Derivative exposures are presented net of $\$ 32.9$ billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was $\$ 102.5$ billion. Counterparty exposure is not presented net of hedges or credit default protection.
${ }^{(3)}$ Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.
${ }^{(4)}$ Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.
${ }^{(5)}$ Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

[^30]
## Bank of America Corporation and Subsidiaries

## Nonperforming Loans, Leases and Foreclosed Properties

| (Dollars in millions) |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

${ }^{(1)}$ Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally FHA-insured loans, that entered foreclosure of $\$ 1.3$ billion, $\$ 1.3$ billion, $\$ 1.2$ billion, $\$ 1.1$ billion and $\$ 1.1$ billion at September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.
${ }^{(2)}$ Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.
${ }^{(3)}$ Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

| ${ }^{(4)}$ Balances do not include the following: | $\begin{gathered} \text { September } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans held-for-sale | \$ | 274 | \$ | 298 | \$ | 344 | \$ | 219 | \$ | 255 |
| Nonperforming loans accounted for under the fair value option |  | 321 |  | 339 |  | 380 |  | 392 |  | 436 |
| Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 |  | 49 |  | 72 |  | 86 |  | 102 |  | 101 |

${ }^{(5)}$ Balances do not include loans held-for-sale past due 30 days or more and still accruing of $\$ 73$ million, $\$ 42$ million, $\$ 125$ million, $\$ 475$ million and $\$ 42$ million at September 30 , 2015 , June 30 , 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively, and loans held-for-sale past due 90 days or more and still accruing of $\$ 0, \$ 0$, $\$ 44$ million, $\$ 249$ million and $\$ 0$ at September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively. At September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, there were $\$ 142$ million, $\$ 141$ million, $\$ 132$ million, $\$ 147$ million and $\$ 147$ million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.
${ }^{(6)}$ These balances are excluded from total nonperforming loans, leases and foreclosed properties.
${ }^{(7)}$ Total assets and total loans and leases do not include loans accounted for under the fair value option of $\$ 7.2$ billion, $\$ 7.6$ billion, $\$ 8.5$ billion, $\$ 8.7$ billion and $\$ 8.2$ billion at September 30 , 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.
${ }^{(8)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties Activity ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third Quarter 2015 |  | Second Quarter 2015 |  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  |
| Nonperforming Consumer Loans and Leases: |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 9,575 | \$ | 10,209 | \$ | 10,819 | \$ | 12,188 | \$ | 13,460 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 1,029 |  | 1,424 |  | 1,469 |  | 1,709 |  | 1,516 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns and payoffs |  | (262) |  | (289) |  | (253) |  | (310) |  | (522) |
| Sales |  | (447) |  | (542) |  | (371) |  | $(1,347)$ |  | (957) |
| Returns to performing status ${ }^{(2)}$ |  | (722) |  | (631) |  | (867) |  | (728) |  | (810) |
| Charge-offs ${ }^{(3)}$ |  | (375) |  | (484) |  | (460) |  | (533) |  | (431) |
| Transfers to foreclosed properties |  | (101) |  | (112) |  | (128) |  | (160) |  | (183) |
| Transfers from loans held-for-sale |  | - |  | - |  | - |  | - |  | 115 |
| Total net reductions to nonperforming loans and leases |  | (878) |  | (634) |  | (610) |  | $(1,369)$ |  | $(1,272)$ |
| Total nonperforming consumer loans and leases, end of period |  | 8,697 |  | 9,575 |  | 10,209 |  | 10,819 |  | 12,188 |
| Foreclosed properties |  | 479 |  | 553 |  | 632 |  | 630 |  | 614 |
| Nonperforming consumer loans, leases and foreclosed properties, end of period | \$ | 9,176 | \$ | 10,128 | \$ | $\underline{ }$ 10,841 | \$ | 11,449 | \$ | $\underline{ }$ 12,802 |

Nonperforming Commercial Loans and Leases ${ }^{(4)}$ :

| Balance, beginning of period |
| :--- |
| Additions to nonperforming loans and leases: |
| New nonperforming loans and leases |
| Advances |
| Reductions to nonperforming loans and leases: |
| Paydowns |
| Sales |
| Return to performing status ${ }^{(5)}$ |
| Charge-offs |
| Transfers to foreclosed properties |
| Total net additions (reductions) to nonperforming loans and leases |
| Total nonperforming commercial loans and leases, end of period |
| Foreclosed properties |
| Nonperforming commercial loans, leases and foreclosed properties, end of period |

[^31]| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | ThirdQuarter2015 |  |  | Second Quarter 2015 |  |  | First Quarter 2015 |  |  | Fourth Quarter 2014 |  |  | Third Quarter 2014 |  |  |
| Net Charge-offs | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage ${ }^{(3)}$ | \$ | 26 | 0.05\% | \$ | 177 | 0.35\% | \$ | 197 | 0.37\% | \$ | (259) | (0.46)\% | \$ | 53 | 0.09\% |
| Home equity |  | 120 | 0.60 |  | 151 | 0.73 |  | 172 | 0.82 |  | 277 | 1.27 |  | 89 | 0.40 |
| U.S. credit card |  | 546 | 2.46 |  | 584 | 2.68 |  | 621 | 2.84 |  | 612 | 2.71 |  | 625 | 2.79 |
| Non-U.S. credit card |  | 47 | 1.83 |  | 51 | 2.03 |  | 44 | 1.80 |  | 52 | 1.90 |  | 67 | 2.26 |
| Direct/Indirect consumer |  | 25 | 0.12 |  | 24 | 0.11 |  | 34 | 0.17 |  | 44 | 0.21 |  | 34 | 0.17 |
| Other consumer |  | 57 | 11.21 |  | 33 | 7.00 |  | 49 | 10.88 |  | 68 | 13.31 |  | 56 | 10.48 |
| Total consumer |  | 821 | 0.71 |  | 1,020 | 0.87 |  | 1,117 | 0.95 |  | 794 | 0.64 |  | 924 | 0.72 |
| U.S. commercial ${ }^{(4)}$ |  | 52 | 0.09 |  | (1) | - |  | 7 | 0.01 |  | 19 | 0.04 |  | 58 | 0.11 |
| Commercial real estate |  | (10) | (0.08) |  | (4) | (0.03) |  | 5 | 0.04 |  | (8) | (0.07) |  | (6) | (0.05) |
| Commercial lease financing |  | 3 | 0.06 |  | - | - |  | 5 | 0.09 |  | 1 | 0.02 |  | (3) | (0.05) |
| Non-U.S. commercial |  | 9 | 0.04 |  | 2 | 0.01 |  | (2) | (0.01) |  | 2 | 0.01 |  | 1 | - |
|  |  | 54 | 0.05 |  | (3) | - |  | 15 | 0.02 |  | 14 | 0.02 |  | 50 | 0.05 |
| U.S. small business commercial |  | 57 | 1.72 |  | 51 | 1.56 |  | 62 | 1.90 |  | 71 | 2.10 |  | 69 | 2.03 |
| Total commercial |  | 111 | 0.11 |  | 48 | 0.05 |  | 77 | 0.08 |  | 85 | 0.09 |  | 119 | 0.12 |
| Total net charge-offs | \$ | 932 | 0.42 | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 | \$ | 879 | 0.40 | \$ | 1,043 | 0.46 |
| By Business Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking | \$ | 715 | 1.37\% | \$ | 726 | 1.44\% | \$ | 806 | 1.64\% | \$ | 832 | 1.66 \% | \$ | 815 | 1.64\% |
| Global Wealth \& Investment Management |  | 17 | 0.05 |  | 17 | 0.05 |  | 18 | 0.06 |  | 36 | 0.12 |  | 6 | 0.02 |
| Global Banking |  | 53 | 0.07 |  | (2) | - |  | 6 | 0.01 |  | 2 | - |  | 52 | 0.07 |
| Legacy Assets \& Servicing |  | 74 | 1.05 |  | 99 | 1.32 |  | 122 | 1.56 |  | 199 | 2.40 |  | 42 | 0.48 |
| All Other |  | 73 | 0.21 |  | 228 | 0.59 |  | 242 | 0.59 |  | (190) | (0.41) |  | 128 | 0.26 |
| Total net charge-offs | \$ | 932 | 0.42 | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 | \$ | 879 | 0.40 | \$ | $\underline{1,043}$ | 0.46 |

[^32]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Year-to-Date Net Charge-offs and Net Charge-off Ratios ${ }^{(1,2)}$
(Dollars in millions)

| Net Charge-offs | Nine Months Ended September 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  |  | 2014 |  |  |
|  | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage ${ }^{(3)}$ | \$ | 400 | 0.26\% | \$ | 145 | 0.08\% |
| Home equity |  | 443 | 0.72 |  | 630 | 0.93 |
| U.S. credit card |  | 1,751 | 2.66 |  | 2,026 | 3.05 |
| Non-U.S. credit card |  | 142 | 1.88 |  | 190 | 2.17 |
| Direct/Indirect consumer |  | 83 | 0.13 |  | 125 | 0.20 |
| Other consumer |  | 139 | 9.72 |  | 161 | 10.58 |
| Total consumer |  | 2,958 | 0.84 |  | 3,277 | 0.85 |
| U.S. commercial ${ }^{(4)}$ |  | 58 | 0.03 |  | 69 | 0.04 |
| Commercial real estate |  | (9) | (0.02) |  | (75) | (0.21) |
| Commercial lease financing |  | 8 | 0.04 |  | (10) | (0.05) |
| Non-U.S. commercial |  | 9 | 0.01 |  | 32 | 0.05 |
|  |  | 66 | 0.02 |  | 16 | 0.01 |
| U.S. small business commercial |  | 170 | 1.73 |  | 211 | 2.11 |
| Total commercial |  | 236 | 0.08 |  | 227 | 0.08 |
| Total net charge-offs | \$ | 3,194 | 0.49 | \$ | 3,504 | 0.52 |
| By Business Segment |  |  |  |  |  |  |
| Consumer Banking | \$ | 2,247 | 1.48\% | \$ | 2,665 | 1.81\% |
| Global Wealth \& Investment Management |  | 52 | 0.05 |  | 35 | 0.04 |
| Global Banking |  | 57 | 0.03 |  | 29 | 0.01 |
| Global Markets |  | - | - |  | 2 | 0.01 |
| Legacy Assets \& Servicing |  | 295 | 1.32 |  | 428 | 1.60 |
| All Other |  | 543 | 0.48 |  | 345 | 0.22 |
| Total net charge-offs | \$ | 3,194 | 0.49 | \$ | 3,504 | 0.52 |

[^33]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Allocation of the Allowance for Credit Losses by Product Type

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2015 |  |  |  | June 30, 2015 |  |  |  | September 30, 2014 |  |  |
| Allowance for loan and lease losses | Amount |  | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \end{gathered}$ | Percent of Loans and Leases Outstanding ${ }^{(1,2)}$ | Amount |  | Percent of Total | Percent of Loans and Leases Outstanding ${ }^{(1,2)}$ | Amount | Percent of Total | Percent of <br> Loans and Leases Outstanding ${ }^{(1,2)}$ |
| Residential mortgage | \$ | 1,755 | 13.87\% | 0.93\% | \$ | 1,997 | 15.28\% | 1.00\% | \$ 3,022 | 20.01\% | 1.34\% |
| Home equity |  | 2,645 | 20.90 | 3.39 |  | 2,744 | 21.00 | 3.39 | 3,454 | 22.87 | 3.95 |
| U.S. credit card |  | 2,973 | 23.49 | 3.37 |  | 3,060 | 23.42 | 3.46 | 3,395 | 22.47 | 3.81 |
| Non-U.S. credit card |  | 299 | 2.36 | 2.97 |  | 339 | 2.59 | 3.30 | 388 | 2.57 | 3.39 |
| Direct/Indirect consumer |  | 234 | 1.85 | 0.27 |  | 254 | 1.94 | 0.30 | 331 | 2.19 | 0.40 |
| Other consumer |  | 46 | 0.36 | 2.33 |  | 49 | 0.37 | 2.45 | 84 | 0.55 | 3.90 |
| Total consumer |  | 7,952 | 62.83 | 1.75 |  | 8,443 | 64.60 | 1.81 | 10,674 | 70.66 | 2.14 |
| U.S. commercial ${ }^{(3)}$ |  | 2,749 | 21.72 | 1.07 |  | 2,694 | 20.62 | 1.08 | 2,587 | 17.12 | 1.13 |
| Commercial real estate |  | 1,084 | 8.56 | 1.95 |  | 1,041 | 7.97 | 1.99 | 1,030 | 6.82 | 2.19 |
| Commercial lease financing |  | 160 | 1.26 | 0.62 |  | 157 | 1.20 | 0.62 | 157 | 1.04 | 0.64 |
| Non-U.S. commercial |  | 712 | 5.63 | 0.80 |  | 733 | 5.61 | 0.84 | 658 | 4.36 | 0.78 |
| Total commercial ${ }^{(4)}$ |  | 4,705 | 37.17 | 1.10 |  | 4,625 | 35.40 | 1.12 | 4,432 | 29.34 | 1.15 |
| Allowance for loan and lease losses |  | 12,657 | 100.00\% | 1.44 |  | 13,068 | 100.00\% | 1.49 | 15,106 | 100.00\% | 1.71 |
| Reserve for unfunded lending commitments |  | 661 |  |  |  | 588 |  |  | 529 |  |  |
| Allowance for credit losses |  | 13,318 |  |  |  | 13,656 |  |  | \$ 15,635 |  |  |

## Asset Quality Indicators

| Allowance for loan and lease losses/Total loans and leases ${ }^{(2)}$ | 1.44\% | 1.49\% | 1.71\% |
| :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased creditimpaired loans)/Total loans and leases (excluding purchased credit-impaired loans) ${ }^{(2,5)}$ | 1.36 | 1.39 | 1.57 |
| Allowance for loan and lease losses/Total nonperforming loans and leases ${ }^{(6)}$ | 129 | 122 | 112 |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased creditimpaired loans)/Total nonperforming loans and leases ${ }^{(5)}$ | 120 | 111 | 100 |
| Ratio of the allowance for loan and lease losses/ Annualized net charge-offs ${ }^{(7)}$ | 3.42 | 3.05 | 3.65 |
| Ratio of the allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Annualized net charge-offs ${ }^{(5,7)}$ | 3.18 | 2.79 | 3.27 |
| Ratio of the allowance for loan and lease losses/ Annualized net charge-offs and purchased credit-impaired write-offs | 2.95 | 2.40 | 2.95 |

[^34]
## Exhibit A: Non-GAAP Reconciliations

## Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2015, the Corporation adjusted the amount of capital being allocated to its business segments, primarily Legacy Assets \& Servicing.

See the tables below and on pages 46-48 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the nine months ended September 30, 2015 and 2014 and the three months ended September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 29,450 | \$ | 30,317 | \$ | 9,511 | \$ | 10,488 | \$ | 9,451 | \$ | 9,635 | \$ | 10,219 |
| Fully taxable-equivalent adjustment |  | 678 |  | 639 |  | 231 |  | 228 |  | 219 |  | 230 |  | 225 |
| Net interest income on a fully taxable-equivalent basis | \$ | 30,128 | \$ | 30,956 | \$ | 9,742 | \$ | 10,716 | \$ | 9,670 | \$ | 9,865 | \$ | 10,444 |
| Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense | \$ | 64,001 | \$ | 65,522 | \$ | 20,682 | \$ | 22,117 | \$ | 21,202 | \$ | 18,725 | \$ | 21,209 |
| Fully taxable-equivalent adjustment |  | 678 |  | 639 |  | 231 |  | 228 |  | 219 |  | 230 |  | 225 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ | 64,679 | \$ | 66,161 | \$ | 20,913 | \$ | 22,345 | \$ | 21,421 | \$ | 18,955 | \$ | 21,434 |
| Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax expense | \$ | 5,145 | \$ | 762 | \$ | 1,561 | \$ | 2,199 | \$ | 1,385 | \$ | 1,260 | \$ | 663 |
| Fully taxable-equivalent adjustment |  | 678 |  | 639 |  | 231 |  | 228 |  | 219 |  | 230 |  | 225 |
| Income tax expense on a fully taxable-equivalent basis | \$ | 5,823 | \$ | 1,401 | \$ | 1,792 | \$ | 2,427 | \$ | 1,604 | \$ | 1,490 | \$ | 888 |

Reconciliation of average common shareholders' equity to average tangible common shareholders' equity

| Common shareholders' equity | \$ | 228,609 | \$ | 222,598 | \$ | 231,620 | \$ | 228,780 | \$ | 225,357 | \$ | 224,479 | \$ | 222,374 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | $(69,775)$ |  | $(69,818)$ |  | $(69,774)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,782)$ |  | $(69,792)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,307)$ |  | $(5,232)$ |  | $(4,099)$ |  | $(4,307)$ |  | $(4,518)$ |  | $(4,747)$ |  | $(4,992)$ |
| Related deferred tax liabilities |  | 1,885 |  | 2,114 |  | 1,811 |  | 1,885 |  | 1,959 |  | 2,019 |  | 2,077 |
| Tangible common shareholders' equity | \$ | 156,412 | \$ | 149,662 | \$ | 159,558 | \$ | 156,583 | \$ | 153,022 | \$ | 151,969 | \$ | 149,667 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 250,260 | \$ | 236,806 | \$ | 253,893 | \$ | 251,054 | \$ | 245,744 | \$ | 243,454 | \$ | 238,040 |
| Goodwill |  | $(69,775)$ |  | $(69,818)$ |  | $(69,774)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,782)$ |  | $(69,792)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,307)$ |  | $(5,232)$ |  | $(4,099)$ |  | $(4,307)$ |  | $(4,518)$ |  | $(4,747)$ |  | $(4,992)$ |
| Related deferred tax liabilities |  | 1,885 |  | 2,114 |  | 1,811 |  | 1,885 |  | 1,959 |  | 2,019 |  | 2,077 |
| Tangible shareholders' equity | \$ | 178,063 | \$ | 163,870 | \$ | 181,831 | \$ | 178,857 | \$ | 173,409 | \$ | 170,944 | \$ | 165,333 |

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  | Third Quarter 2015 | Second Quarter 2015 | First Quarter 2015 | Fourth Quarter 2014 | Third Quarter 2014 |
|  | 2015 | 2014 |  |  |  |  |  |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ 233,632 | \$ 220,768 | \$ 233,632 | \$ 229,386 | \$ 227,915 | \$ 224,162 | \$ 220,768 |
| Goodwill | $(69,761)$ | $(69,784)$ | $(69,761)$ | $(69,775)$ | $(69,776)$ | $(69,777)$ | $(69,784)$ |
| Intangible assets (excluding mortgage servicing rights) | $(3,973)$ | $(4,849)$ | $(3,973)$ | $(4,188)$ | $(4,391)$ | $(4,612)$ | $(4,849)$ |
| Related deferred tax liabilities | 1,762 | 2,019 | 1,762 | 1,813 | 1,900 | 1,960 | 2,019 |
| Tangible common shareholders' equity | \$ 161,660 | \$ 148,154 | \$ 161,660 | \$ 157,236 | \$ 155,648 | \$ 151,733 | \$ 148,154 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity |  |  |  |  |  |  |  |
| Shareholders' equity | \$ 255,905 | \$ 238,681 | \$ 255,905 | \$ 251,659 | \$ 250,188 | \$ 243,471 | \$ 238,681 |
| Goodwill | $(69,761)$ | $(69,784)$ | $(69,761)$ | $(69,775)$ | $(69,776)$ | $(69,777)$ | $(69,784)$ |
| Intangible assets (excluding mortgage servicing rights) | $(3,973)$ | $(4,849)$ | $(3,973)$ | $(4,188)$ | $(4,391)$ | $(4,612)$ | $(4,849)$ |
| Related deferred tax liabilities | 1,762 | 2,019 | 1,762 | 1,813 | 1,900 | 1,960 | 2,019 |
| Tangible shareholders' equity | \$ 183,933 | \$ 166,067 | \$ 183,933 | \$ 179,509 | \$ 177,921 | \$ 171,042 | \$ 166,067 |
| Reconciliation of period-end assets to period-end tangible assets |  |  |  |  |  |  |  |
| Assets | \$2,153,006 | \$2,123,613 | \$2,153,006 | \$2,149,034 | \$2,143,545 | \$2,104,534 | \$2,123,613 |
| Goodwill | $(69,761)$ | $(69,784)$ | $(69,761)$ | $(69,775)$ | $(69,776)$ | $(69,777)$ | $(69,784)$ |
| Intangible assets (excluding mortgage servicing rights) | $(3,973)$ | $(4,849)$ | $(3,973)$ | $(4,188)$ | $(4,391)$ | $(4,612)$ | $(4,849)$ |
| Related deferred tax liabilities | 1,762 | 2,019 | 1,762 | 1,813 | 1,900 | 1,960 | 2,019 |
| Tangible assets | \$2,081,034 | \$2,050,999 | \$2,081,034 | \$2,076,884 | \$2,071,278 | \$2,032,105 | \$2,050,999 |

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| $\underline{\text { Reconciliation of return on average allocated capital }{ }^{(1)}}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 4,940 | \$ | 4,781 | \$ | 1,759 | \$ | 1,706 | \$ | 1,475 | \$ | 1,654 | \$ | 1,669 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 3 |  | 3 |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 4,943 | \$ | 4,784 | \$ | 1,760 | \$ | 1,707 | \$ | 1,476 | \$ | 1,655 | \$ | 1,670 |
| Average allocated equity ${ }^{(3)}$ | \$ | 59,330 | \$ | 60,401 | \$ | 59,312 | \$ | 59,330 | \$ | 59,347 | \$ | 60,366 | \$ | 60,385 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(30,330)$ |  | $(30,401)$ |  | $(30,312)$ |  | $(30,330)$ |  | $(30,347)$ |  | $(30,366)$ |  | $(30,385)$ |
| Average allocated capital | \$ | 29,000 | \$ | 30,000 | \$ | 29,000 | \$ | 29,000 | \$ | 29,000 | \$ | 30,000 | \$ | 30,000 |
| Global Wealth \& Investment Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,995 | \$ | 2,264 | \$ | 656 | \$ | 689 | \$ | 650 | \$ | 705 | \$ | 812 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 9 |  | 10 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |
| Adjusted net income | \$ | 2,004 | \$ | 2,274 | \$ | 659 | \$ | 692 | \$ | 653 | \$ | 708 | \$ | 815 |
| Average allocated equity ${ }^{(3)}$ | \$ | 22,135 | \$ | 22,223 | \$ | 22,132 | \$ | 22,106 | \$ | 22,168 | \$ | 22,186 | \$ | 22,204 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(10,135)$ |  | $(10,223)$ |  | $(10,132)$ |  | $(10,106)$ |  | $(10,168)$ |  | $(10,186)$ |  | $(10,204)$ |
| Average allocated capital | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 |
| Global Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 3,895 | \$ | 4,249 | \$ | 1,277 | \$ | 1,251 | \$ | 1,367 | \$ | 1,520 | \$ | 1,521 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 1 |  | 1 |  | 1 |  | - |  | - |  | - |  | - |
| Adjusted net income | \$ | 3,896 | \$ | 4,250 | \$ | 1,278 | \$ | 1,251 | \$ | 1,367 | \$ | 1,520 | \$ | 1,521 |
| Average allocated equity ${ }^{(3)}$ | \$ | 58,934 | \$ | 57,432 | \$ | 58,947 | \$ | 58,978 | \$ | 58,877 | \$ | 57,420 | \$ | 57,421 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(23,934)$ |  | $(23,932)$ |  | $(23,947)$ |  | $(23,978)$ |  | $(23,877)$ |  | $(23,920)$ |  | $(23,921)$ |
| Average allocated capital | \$ | 35,000 | \$ | 33,500 | \$ | 35,000 | \$ | 35,000 | \$ | 35,000 | \$ | 33,500 | \$ | 33,500 |
| Global Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income (loss) | \$ | 2,944 | \$ | 2,780 | \$ | 1,008 | \$ | 992 | \$ | 944 | \$ | (75) | \$ | 371 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 9 |  | 7 |  | 5 |  | 2 |  | 2 |  | 2 |  | 2 |
| Adjusted net income (loss) | \$ | 2,953 | \$ | 2,787 | \$ | 1,013 | \$ | 994 | \$ | 946 | \$ | (73) | \$ | 373 |
| Average allocated equity ${ }^{(3)}$ | \$ | 40,405 | \$ | 39,394 | \$ | 40,351 | \$ | 40,432 | \$ | 40,432 | \$ | 39,395 | \$ | 39,401 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(5,405)$ |  | $(5,394)$ |  | $(5,351)$ |  | $(5,432)$ |  | $(5,432)$ |  | $(5,395)$ |  | $(5,401)$ |
| Average allocated capital | \$ | 35,000 | \$ | 34,000 | \$ | 35,000 | \$ | 35,000 | \$ | 35,000 | \$ | 34,000 | \$ | 34,000 |

For footnotes see page 48.

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Nine Months Ended September 30 |  |  |  | Third Quarter 2015 |  | Second Quarter 2015 |  | Third Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,957 | \$ | 1,852 | \$ | 695 | \$ | 726 | \$ | 651 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | - |  |  |  | - |  | - |  | - |
| Adjusted net income | \$ | 1,957 | \$ | 1,852 | \$ | 695 | \$ | 726 | \$ | 651 |
| Average allocated equity ${ }^{(3)}$ | \$ | 30,422 | \$ | 29,426 | \$ | 30,421 | \$ | 30,422 | \$ | 29,427 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(18,422)$ |  | $(18,426)$ |  | $(18,421)$ |  | $(18,422)$ |  | $(18,427)$ |
| Average allocated capital | \$ | 12,000 | \$ | 11,000 | \$ | 12,000 | \$ | 12,000 | \$ | 11,000 |
| Consumer Lending |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,983 | \$ | 2,929 | \$ | 1,064 | \$ | 980 | \$ | 1,018 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 3 |  | 3 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 2,986 | \$ | 2,932 | \$ | 1,065 | \$ | 981 | \$ | 1,019 |
| Average allocated equity ${ }^{(3)}$ | \$ | 28,907 | \$ | 30,975 | \$ | 28,891 | \$ | 28,907 | \$ | 30,958 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(11,907)$ |  | $(11,975)$ |  | $(11,891)$ |  | $(11,907)$ |  | $(11,958)$ |
| Average allocated capital | \$ | 17,000 | \$ | 19,000 | \$ | 17,000 | \$ | 17,000 | \$ | 19,000 |

${ }^{(1)}$ There are no adjustments to reported net income (loss) or average allocated equity for Legacy Assets \& Servicing.
${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to intangibles.
${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.


[^0]:    ${ }^{1}$ Dollar and percent changes compare to third-quarter 2014 unless noted.

[^1]:    1 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

[^2]:    For footnotes see page 18

[^3]:    ${ }^{(1)}$ Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
    ${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)

[^4]:    ${ }^{(1)}$ Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
    ${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)

[^5]:    Certain prior period amounts have been reclassified to conform to current period presentation

[^6]:    ${ }^{1)}$ There are no adjustments to reported net income (loss) or average allocated equity for Legacy Assets \& Servicing.
    ${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to intangibles.
    ${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

[^7]:    ${ }^{(1)}$ The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the third quarter of 2014 because of the net loss applicable to common shareholders.
    ${ }^{(2)}$ Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See ExhibitA:Non-GAAPReconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)

[^8]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^9]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^10]:    Regulatory capital ratios are preliminary.
     to the Basel 3 Standardized approach, and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.
    
    
     Reconciliations - Reconciliation to GAAP Financial Measures on pages 45-48.)

[^11]:    Certain prior period amounts have been reclassified to conform to current period presentation

[^12]:    ${ }^{17}$ Represents a non-GAAP financial measure.
    ${ }^{(2)}$ Calculated on an annualized basis.

[^13]:    ${ }^{(1)}$ These securities are primarily used to satisfy certain international regulatory liquidity requirements.

[^14]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).

[^15]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^16]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^17]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).

[^18]:    
     results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^19]:    ${ }^{(1)}$ Beginning in the first quarter of 2015, mobile users include Merrill Edge and MyMerrill users of approximately 150 thousand.
    ${ }^{(2)}$ In addition to the U.S. credit card portfolio in Consumer Banking, the remaining U.S. credit card portfolio is in GWIM.
    ${ }^{(3)}$ The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.
    ${ }^{(4)}$ In addition to loan production in Consumer Banking, there is also first mortgage and home equity loan production in GWIM.
    ${ }^{(5)}$ Primarily intercompany charge for loan servicing activities provided by Legacy Assets \& Servicing.
    ${ }^{(6)}$ Amounts for Legacy Assets \& Servicing are included in this Consumer Banking table to show the components of consolidated mortgage banking income.
    ${ }^{(7)}$ Includes the effect of transfers of mortgage loans from Consumer Banking to the ALM portfolio included in All Other, intercompany charges for loan servicing and net gains or losses on intercompany trades related to mortgage servicing rights risk management.

[^20]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital.
    
     pages 45-48.)
    (2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity

[^21]:    ${ }^{1)}$ Includes the results of BofA Global Capital Management, the cash management division of Bank of America, and certain administrative items
    ${ }^{(2)}$ Defined as assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one year.
     strategies is primarily less than one year.
    ${ }^{(4)}$ Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
     September 30, 2014, respectively.
     in the Consumer Banking segment). Total revenue excludes corporate allocation of net interest income related to certain ALM activities.

[^22]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^23]:    ${ }^{(1)}$ Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.
    ${ }^{(2)}$ Advisory includes fees on debt and equity advisory and mergers and acquisitions.
    ${ }^{(3)}$ Investment banking fees represent only the fee component in Global Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.
    ${ }^{(4)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
    ${ }^{(5)}$ Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.
    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^24]:    ${ }^{(1)}$ Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 31.
    (2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(3)}$ Trading-related assets include derivative assets, which are considered non-earning assets.

[^25]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity
    ${ }^{(3)}$ Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

[^26]:    (1) Represents the net change in fair value of the mortgage servicing rights asset due to the recognition of modeled cash flows.
    
    
     recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.
    ${ }^{(3)}$ Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in Global Markets.
    ${ }^{(4)}$ Includes gains and losses on sales of mortgage servicing rights.
    ${ }^{(5)}$ Consists primarily of revenue from sales of repurchased loans that had returned to performing status.

[^27]:    ${ }^{1)}$ All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass residential mortgages, debt securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were in All Other. Additionally, certain residential mortgage loans that are managed by Legacy Assets \& Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.
    ${ }^{(2)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 496.3$ billion and $\$ 480.1$ billion for the nine months ended September 30, 2015 and 2014; $\$ 494.3$ billion, $\$ 493.0$ billion, $\$ 501.7$ billion, $\$ 483.2$ billion and $\$ 490.6$ billion for the third, second and first quarters of 2015 , and the fourth and third quarters of 2014, respectively.
    ${ }^{(3)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 493.7$ billion, $\$ 488.5$ billion, $\$ 512.5$ billion, $\$ 474.6$ billion and $\$ 483.4$ billion at September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.

[^28]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^29]:    ${ }^{1)}$ Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by the amount of cash collateral applied of $\$ 46.2$ billion, $\$ 39.7$ billion and $\$ 45.4$ billion at September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of $\$ 24.1$ billion, $\$ 22.6$ billion and $\$ 20.7$ billion, which consists primarily of other marketable securities at September 30, 2015, June 30 , 2015 and September 30, 2014, respectively.
    ${ }^{(2)}$ Total commercial utilized and total commercial committed exposure include loans and letters of credit accounted for under the fair value option and are comprised of loans outstanding of $\$ 5.2$ billion, $\$ 5.7$ billion and $\$ 6.1$ billion and issued letters of credit at notional value of $\$ 240$ million, $\$ 246$ million and $\$ 518$ million at September 30, 2015, June 30, 2015 and September 30, 2014, respectively. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of $\$ 7.9$ billion at both September 30, 2015 and June 30 , 2015 , and $\$ 8.5$ billion at September 30, 2014.
    ${ }^{(3)}$ Includes U.S. small business commercial exposure.
    ${ }^{(4)}$ Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.
    ${ }^{(5)}$ Represents net notional credit protection purchased.

[^30]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^31]:    ${ }^{(1)}$ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 40.
    ${ }^{(2)}$ Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
    ${ }^{(3)}$ Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.
    ${ }^{(4)}$ Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
    ${ }^{(5)}$ Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

[^32]:    (1) Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were $0.43,0.50,0.57,0.41$ and 0.48 for the three months ended September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.
    ${ }^{(2)}$ Excludes write-offs of purchased credit-impaired loans of $\$ 148$ million, $\$ 290$ million, $\$ 288$ million, $\$ 13$ million and $\$ 246$ million for the three months ended September 30 , 2015 , June 30 , 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were $0.49,0.62,0.70,0.40$ and 0.57 for the three months ended September 30, 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.
    ${ }^{(3)}$ Includes nonperforming loan sales recoveries and other recoveries of $\$ 57$ million, $\$ 22$ million, $\$ 40$ million, $\$ 314$ million and $\$ 39$ million for the three months ended September 30 , 2015, June 30, 2015, March 31, 2015, December 31, 2014 and September 30, 2014, respectively.
    ${ }^{(4)}$ Excludes U.S. small business commercial loans.

[^33]:    ${ }^{(1)}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.50 and 0.53 for the nine months ended September 30, 2015 and 2014.
    ${ }^{(2)}$ Excludes write-offs of purchased credit-impaired loans of $\$ 726$ million and $\$ 797$ million for the nine months ended September 30, 2015 and 2014. Including the write-offs of purchased creditimpaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.60 and 0.64 for the nine months ended September 30, 2015 and 2014.
    ${ }^{(3)}$ Includes nonperforming loan sales recoveries and other recoveries of $\$ 119$ million and $\$ 224$ million for the nine months ended September 30, 2015 and 2014.
    ${ }^{(4)}$ Excludes U.S. small business commercial loans.

[^34]:    ${ }^{(1)}$ Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of $\$ 1.7$ billion, $\$ 1.8$ billion and $\$ 2.0$ billion and home equity loans of $\$ 225$ million, $\$ 208$ million and $\$ 179$ million at September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of $\$ 2.2$ billion, $\$ 2.3$ billion and $\$ 1.3$ billion and non-U.S. commercial loans of $\$ 3.0$ billion, $\$ 3.4$ billion and $\$ 4.8$ billion at September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
    ${ }^{(2)}$ Total loans and leases do not include loans accounted for under the fair value option of $\$ 7.2$ billion, $\$ 7.6$ billion and $\$ 8.2$ billion at September 30, 2015, June 30, 2015 and September 30, 2014 , respectively.
    ${ }^{(3)}$ Includes allowance for loan and lease losses for U.S. small business commercial loans of $\$ 520$ million, $\$ 525$ million and $\$ 530$ million at September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
    ${ }^{(4)}$ Includes allowance for loan and lease losses for impaired commercial loans of $\$ 154$ million, $\$ 156$ million and $\$ 188$ million at September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
    ${ }^{(5)}$ Excludes valuation allowance on purchased credit-impaired loans of $\$ 886$ million, $\$ 1.1$ billion and $\$ 1.6$ billion at September 30, 2015, June 30, 2015 and September 30 , 2014, respectively.
    ${ }^{(6)}$ Allowance for loan and lease losses includes $\$ 4.7$ billion, $\$ 5.1$ billion and $\$ 6.0$ billion allocated to products (primarily the Consumer Lending portfolios within Consumer Banking and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at September 30, 2015, June 30, 2015 and September 30, 2014, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 81 percent, 75 percent and 67 percent at September 30, 2015, June 30, 2015 and September 30, 2014, respectively.
    ${ }^{(7)}$ Net charge-offs exclude $\$ 148$ million, $\$ 290$ million and $\$ 246$ million of write-offs in the purchased credit-impaired loan portfolio at September 30, 2015, June 30, 2015 and September 30, 2014. These write-offs decreased the purchased credit-impaired valuation allowance included as part of the allowance for loan and lease losses.

