2015年第2四半期（4月～6月）決第知信

会 社 名 バンク・オブ・アメリカ・コーポレーション
（Bank of America Corporation）
（8648）
100 North Tryon Street，Charlotte，NC 28255 U．S．A．
東証市場第一部
本決算：年1回（12月）中間決算：四半期ごと
東京都港区元赤坂一丁目 2 番 7 号 赤坂Kタワー
アンダーソン・毛利•友常法律事務所 電話03（6888）1000

1．本国における決算発表日 2015 年 7 月 15 日（水曜日）

2．業 績

|  | 第 2 四半期（4月～6月までの 3 力月間） |  |  |
| :---: | :---: | :---: | :---: |
|  | 当年度（2015 年） | 前年度（2014 年） | 増減率 |
| 正味利息収入 | $\begin{gathered} \quad \text { 百万 }{ }^{\text {F゙ル }} \\ 10,4888 \end{gathered}$ |  | $\%$ 4.7 |
| 利息外収入 | 11,629 | 11,734 | $\triangle 0.9$ |
| 純利益 | 5,320 | 2， 291 | 132.2 |
| 1 株当り純利益 | $0.48^{F_{\varkappa}}$ $($ 希薄化後） 0.45 |  | $\begin{array}{llll} \hline 1 & 5 & 2 . & 6 \\ 1 & 3 & 6 . & 8 \end{array}$ |


|  | 今期累計額（1月～6月の的 2 力月間） |  |  |
| :---: | :---: | :---: | :---: |
|  | 当 期 | 前年同期 | 増減率 |
| 正味利息収入 | $\begin{gathered} \text { 百万 }{ }^{\text {rı }} \\ 19,939 \end{gathered}$ | $\begin{gathered} \text { 百万 }{ }^{\mathrm{F}_{\varkappa}} \\ 20,0988 \end{gathered}$ | $\triangle 0.8$ |
| 利息外収入 | 23,380 | 24,215 | $\triangle 3.4$ |
| 純利益 | 8,677 | 2，0 1 5 | 330.6 |
| 1 株当り純利益 | $0.76{ }^{\text {F }}$～ （希薄化後） 0.72 | $0.144^{\text {ren }}$ （希薄化後） 0.14 | $\begin{array}{llll} \hline 4 & 4 & 2 . & 9 \\ 4 & 1 & 4 . & 3 \end{array}$ |

（注）1．本情報は，速報値であり，本発表時に入手可能な会社情報に基づき作成されている。
2．希薄化後 1 株当り純利益は，1株当り利益に対して逆希薄化効果を有する持分金融商品の影響を除外している。

| 配 当 金 の推移 |  |  | 備 考 |
| :---: | :---: | :---: | :---: |
|  | 当年度（2015 年）（ドル） | 前年度（2014 年）（ドル） |  |
| 第 1 1 四 半 期 | 0.05 | 0.01 |  |
| 第 2 四 半 期 | 0.05 | 0.01 |  |
| 第 3 四 半 期 | ， | 0.05 |  |
| 第 4 四 半 期 |  | 0.05 |  |
| 合 計 | － | 0．12 |  |

（注）1．原則として各四半期に宣言された配当金である。

3．概況，特記事項・その他
当社は，2015年度第2四半期の当期純利益が 53 億ドル（希薄化後 1 株当たり 0.45 ドル）になったと発表しました。これに対して，前年同期の当期純利益は 23 億ドル（ 1 株当たり 0.19 ドル）でした。完全な課税対象（FTE）ベースの収益（支払利息控除後）は，2014年度第2四半期から385百万ドル（2 \％）増加し，223億ドルとなりました。

2015 年度第 2 四半期の純受取利息には，長期金利上昇の影響による，当社の債務証券ポートフォリオ を主因としたプラスの市場関連調整額 669 百万ドル（ 1 株当たり 0.04 ドル）が含まれています。これに対 し，前年同期の純受取利息にはマイナスの市場関連調整額175百万ドルが含まれていました。

ブライアン・モイニハン最高経営責任者は，「お客様との繋がりをより一層強化•拡大させていただい ていることに起因する，中核的な貸出金の堅調な伸び，モーゲージのオリジネーション額の増加，2008年以来最低水準の費用などが，ここ数年で最高の業績を収めた主な要因です。また，米国の経済が好転し たことの恩恵も受け，当社は特に好位置に付けています。」とコメントしています。

モイニハンはさらに，「当社は株主の皆様に価値を分配する取組みも継続し，有形純資産を増加させる とともに，普通株式の買戻しと配当金を通じて 13 億ドルに上る株主還元も実施しました。」と続けまし た。

ブルース・トンプソン最高財務責任者は，「当社はすでに強力かつ流動性の高いバランスシートを構築 していますが，当四半期も引き続きバランスシートの一層の強化に努め，資本と流動性を過去最高水準へ と改善しました。それと同時に，当四半期にはバランスシートの有効活用にも取り組み，強力なリスク引受を維持しつつ，中核的な貸出金の残高を増加させました。」とコメントしています。
 ある場合には，原文の内容が優先します。全文（原文）は，以下のとおりです。）

# Bank of America 

July 15, 2015
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## Bank of America Reports Second-quarter 2015 Net Income of $\$ 5.3$ Billion, or $\$ 0.45$ per Diluted Share

## Results Include \$0.7 Billion (\$0.04 per Share) in Favorable Market-related Net Interest Income Adjustments

## Noninterest Expense Declines to \$13.8 Billion; Lowest Level Since Q4-08

## Continued Business Momentum

- Consumer Banking Deposits (EOP) up \$33 Billion, or 6 Percent, From Q2-14 to $\$ 547$ Billion
- Residential Mortgage and Home Equity Loan Originations up 40 Percent From Q2-14 to \$19.2 Billion
- 1.3 Million New Credit Cards Issued; Highest Level Since Q3-08
- Merrill Edge Brokerage Assets up 15 Percent From Q2-14 to $\$ 122$ Billion
- Wealth Management Asset Management Fees up 9 Percent From Q2-14 to $\$ 2.1$ Billion
- Global Banking Loan Balances (EOP) up 7 Percent From Q2-14 to \$307 Billion
- Generated Firmwide Investment Banking Fees of \$1.5 Billion and Sales and Trading Revenues, Excluding Net DVA, of $\$ 3.3$ Billion ${ }^{(A)}$


## Continued Progress on Expense Management; Credit Quality Remains Strong

- Noninterest Expense, Excluding Litigation, Down 6 Percent From Q2-14 to \$13.6 Billion ${ }^{(B)}$
- Legacy Assets and Servicing Noninterest Expense, Excluding Litigation, Decreased 37 Percent from Q2-14 to $\$ 0.9$ Billion ${ }^{(C)}$
- Number of 60+ Days Delinquent First Mortgage Loans Serviced by Legacy Assets and Servicing Declined 50 Percent From Q2-14 to 132,000 Loans
- Adjusted Net Charge-offs Down 26 Percent From Q2-14 to $\$ 929$ Million ${ }^{(D)}$


## Record Capital and Liquidity Levels

- Common Equity Tier 1 Capital (Fully Phased-in) Increased to Record $\$ 148.3$ Billion ${ }^{(E)}$
- Record Global Excess Liquidity Sources of $\$ 484$ Billion, up $\$ 53$ Billion From Q2-14; Time-to-required Funding at 40 Months ${ }^{(F)}$
- Tangible Book Value per Share Increased 5 Percent From Q2-14 to $\$ 15.02$ per Share ${ }^{(G)}$
- Book Value per Share Increased 4 Percent From Q2-14 to $\$ 21.91$ per Share
- Return on Average Assets 0.99 Percent; Return on Average Tangible Common Equity 12.8 Percent; \$1.3 Billion Returned to Shareholders in Q2-15 Through Repurchases and Dividends ${ }^{(H)}$

CHARLOTTE — Bank of America Corporation today reported net income of $\$ 5.3$ billion, or $\$ 0.45$ per diluted share, for the second quarter of 2015, compared to $\$ 2.3$ billion, or $\$ 0.19$ per share, in the year-ago period. Revenue, net of interest expense, on an FTE basis, rose $\$ 385$ million, or 2 percent, from the second quarter of 2014 to $\$ 22.3$ billion ${ }^{(1)}$.

Net interest income for the most recent quarter included $\$ 669$ million ( $\$ 0.04$ per share) in positive market-related adjustments, primarily from the company's debt securities portfolio, due to the impact of higher long-term interest rates. This compares with $\$ 175$ million in negative market-related adjustments in the year-ago quarter.
"Solid core loan growth, higher mortgage originations and the lowest expenses since 2008 contributed to our strongest earnings in several years, as we continued to build broader and deeper relationships with our customers and clients," said Chief Executive Officer Brian Moynihan. "We also benefited from the improvement in the U.S. economy, where we are particularly well positioned.
"Also, we continued to deliver value for our shareholders by increasing tangible book value and returning $\$ 1.3$ billion in capital through common stock repurchases and dividends."
"We strengthened an already strong and highly liquid balance sheet this quarter," said Chief Financial Officer Bruce Thompson. "We improved capital and liquidity to record levels. Equally important, we put our balance sheet to work this quarter, growing core loan balances while maintaining strong risk underwriting."

## Selected Financial Highlights

| (Dollars in millions, except per share data) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Net interest income, FTE basis ${ }^{1}$ | \$ | 10,716 | \$ | 9,670 | \$ | 10,226 |
| Noninterest income |  | 11,629 |  | 11,751 |  | 11,734 |
| Total revenue, net of interest expense, FTE basis ${ }^{1}$ |  | 22,345 |  | 21,421 |  | 21,960 |
| Provision for credit losses |  | 780 |  | 765 |  | 411 |
| Noninterest expense ${ }^{2}$ |  | 13,818 |  | 15,695 |  | 18,541 |
| Net income | \$ | 5,320 | \$ | 3,357 | \$ | 2,291 |
| Diluted earnings per common share | \$ | 0.45 | \$ | 0.27 | \$ | 0.19 |

[^0]Net interest income, on an FTE basis, was $\$ 10.7$ billion in the second quarter of 2015 , up 5 percent, or $\$ 490$ million, from the year-ago quarter. The improvement was driven by the market-related adjustments mentioned above, lower long-term debt balances, deposit growth and commercial loan growth. This was partially offset by lower consumer loan balances and lower yields. Excluding the impact of the market-related adjustments, net interest income was $\$ 10.0$ billion in the second quarter of 2015 , compared to $\$ 10.2$ billion in the prior quarter and $\$ 10.4$ billion in the year-ago quarter ${ }^{(1)}$.

Noninterest income was down $\$ 105$ million from the year-ago quarter to $\$ 11.6$ billion as higher mortgage banking income and higher investment and brokerage services income were more than offset by lower equity investment income, reduced gains on sales of debt securities, and modest declines in sales and trading revenue and investment banking fees. Noninterest income for the second quarter of 2015 also included $\$ 346$ million in pretax gains on sales of consumer real estate loans, compared to $\$ 170$ million in pretax gains in the year-ago quarter.

The provision for credit losses increased $\$ 369$ million from the second quarter of 2014 to $\$ 780$ million. Adjusted for the impact of the August 2014 U.S. Department of Justice (DoJ) settlement (previously reserved for) and recoveries from nonperforming loan sales, net charge-offs declined $\$ 329$ million, or 26 percent, from the second quarter of 2014 to $\$ 929$ million, with the adjusted net charge-off ratio falling to 0.43 percent in the second quarter of 2015 from 0.56 percent in the year-ago quarter ${ }^{(\mathrm{D})}$. The decline in net charge-offs was driven by an improvement in consumer portfolio trends. In the second quarter of 2015, the reserve release was $\$ 288$ million, including the utilization of previously accrued DoJ reserves, compared to a reserve release of \$662 million in the second quarter of 2014.

Noninterest expense declined $\$ 4.7$ billion, or 25 percent, from the second quarter of 2014 to $\$ 13.8$ billion. Excluding litigation expense of $\$ 175$ million in the second quarter of 2015 and $\$ 4.0$ billion in the year-ago quarter, noninterest expense decreased 6 percent from the yearago quarter to $\$ 13.6$ billion, reflecting continued progress on Legacy Assets and Servicing (LAS) cost initiatives, and good expense control ${ }^{(\mathrm{B})}$.

The effective tax rate for the second quarter of 2015 was 29.2 percent.

## Business Segment Results

The company reports results through five business segments: Consumer Banking, Global Wealth and Investment Management (GWIM), Global Banking, Global Markets and Legacy Assets and Servicing (LAS), with the remaining operations recorded in All Other.

## Consumer Banking

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 7,544 | \$ | 7,450 | \$ | 7,649 |
| Provision for credit losses |  | 506 |  | 716 |  | 550 |
| Noninterest expense |  | 4,321 |  | 4,389 |  | 4,505 |
| Net income | \$ | 1,704 | \$ | 1,475 | \$ | 1,634 |
| Return on average allocated capital ${ }^{1}$ |  | 24\% |  | 21\% |  | 22\% |
| Average loans | \$ | 201,703 | \$ | 199,581 | \$ | 195,413 |
| Average deposits |  | 545,454 |  | 531,365 |  | 514,137 |
| At period-end |  |  |  |  |  |  |
| Brokerage assets | \$ | 121,961 | \$ | 118,492 | \$ | 105,926 |

[^1]
## Business Highlights

- Average deposit balances increased $\$ 31.3$ billion, or 6 percent, from the year-ago quarter to $\$ 545.5$ billion.
- The company originated $\$ 16.0$ billion in first-lien residential mortgage loans and $\$ 3.2$ billion in home equity loans in the second quarter of 2015, compared to $\$ 11.1$ billion and $\$ 2.6$ billion, respectively, in the year-ago quarter.
- Client brokerage assets increased $\$ 16.0$ billion, or 15 percent, from the year-ago quarter to $\$ 122.0$ billion, driven primarily by strong account flows and improved market valuations.
- The company issued 1.3 million new consumer credit cards in the second quarter of 2015, the highest number since the third quarter of 2008 and up from the 1.1 million cards issued in the year-ago quarter.
- The number of mobile banking customers increased to 17.6 million users, and 13 percent of all deposit transactions by consumers were done through mobile devices, compared to 10 percent in the year-ago quarter.


## Financial Overview

Consumer Banking reported net income of $\$ 1.7$ billion, up 4 percent from the year-ago quarter, as the business reduced expenses for the fourth consecutive quarter and asset quality continued to improve. These factors were partially offset by a decline in net interest income.

Revenue was down 1 percent from the second quarter of 2014 to $\$ 7.5$ billion, as the allocation of asset liability management (ALM) activities and lower card yields and card loan balances were partially offset by higher noninterest income. Noninterest income of \$2.6 billion was up 2 percent, driven by higher card income and higher mortgage banking income.

The provision for credit losses decreased $\$ 44$ million from the year-ago quarter to $\$ 506$ million, driven by continued improvement in credit quality within the credit card and consumer vehicle lending portfolios.

Noninterest expense decreased 4 percent from the second quarter of 2014 to $\$ 4.3$ billion, as the company continued to optimize its delivery network. Driven by the continued growth in mobile banking and other self-service customer touchpoints, the company continued to refine its retail footprint, closing or divesting 267 locations and adding 33 locations since the second quarter of 2014, resulting in a total of 4,789 financial centers at the end of the second quarter of 2015.

Return on average allocated capital was 24 percent in the second quarter of 2015, compared to 22 percent in the second quarter of 2014.

Global Wealth and Investment Management (GWIM)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,573 | \$ | 4,517 | \$ | 4,589 |
| Provision for credit losses |  | 15 |  | 23 |  | (8) |
| Noninterest expense |  | 3,457 |  | 3,459 |  | 3,445 |
| Net income | \$ | 690 | \$ | 651 | \$ | 726 |
| Return on average allocated capital ${ }^{1}$ |  | 23\% |  | 22\% |  | 24\% |
| Average loans and leases | \$ | 130,270 | \$ | 126,129 | \$ | 118,512 |
| Average deposits |  | 239,974 |  | 243,561 |  | 240,042 |
| At period-end (dollars in billions) |  |  |  |  |  |  |
| Assets under management | \$ | 930 | \$ | 917 | \$ | 879 |
| Total client balances ${ }^{2}$ |  | 2,522 |  | 2,510 |  | 2,468 |

1 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.
2 Total client balances is defined as assets under management, client brokerage assets, assets in custody, client deposits and loans (including margin receivables).

## Business Highlights

- Total client balances increased $\$ 53.5$ billion from the year-ago quarter to more than $\$ 2.5$ trillion, driven by net inflows.
- Second-quarter 2015 long-term assets under management (AUM) flows of $\$ 8.6$ billion were the $24^{\text {th }}$ consecutive quarter of positive flows.
- Asset management fees increased 9 percent from the second quarter of 2014 to $\$ 2.1$ billion.
- Average loan balances increased 10 percent from the year-ago quarter to $\$ 130.3$ billion, marking the $21^{\text {st }}$ consecutive quarter of loan balance growth.
- The number of wealth advisors increased by 1,077 advisors from the year-ago quarter to 17,798 . This includes an additional 333 advisors in Consumer Banking as the company continues to expand its specialist network to broaden and deepen client relationships.


## Financial Overview

Global Wealth and Investment Management reported net income of $\$ 690$ million, compared to $\$ 726$ million in the second quarter of 2014. Revenue was relatively stable at $\$ 4.6$ billion, as a 9 percent increase in asset management fees and higher net interest income from loan growth were offset by the impact of the company's allocation of ALM activities on net interest income, and lower transactional revenue. The second-quarter 2015 pretax margin was relatively constant at 24 percent.

Noninterest expense of $\$ 3.5$ billion was relatively unchanged compared to the year-ago quarter due to an increase in personnel costs driven by higher revenue-related incentive compensation and investment in client-facing professionals, offset by lower support costs. The provision for credit losses increased $\$ 23$ million from the year-ago quarter to $\$ 15$ million.

Return on average allocated capital was 23 percent in the second quarter of 2015, compared to 24 percent in the year-ago quarter.

Global Banking

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,115 | \$ | 4,278 | \$ | 4,438 |
| Provision for credit losses |  | 177 |  | 96 |  | 136 |
| Noninterest expense |  | 1,941 |  | 2,010 |  | 2,007 |
| Net income | \$ | 1,251 | \$ | 1,366 | \$ | 1,445 |
| Return on average allocated capital ${ }^{1}$ |  | 14\% |  | 16\% |  | 17\% |
| Average loans and leases | \$ | 300,631 | \$ | 289,522 | \$ | 287,795 |
| Average deposits |  | 288,117 |  | 286,434 |  | 284,947 |

1 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## Business Highlights

- Bank of America Merrill Lynch generated firmwide investment banking fees of \$1.5 billion, excluding self-led deals, in the second quarter of 2015, maintaining its No. 3 global ranking ${ }^{(J)}$.
- Bank of America Merrill Lynch was ranked among the top three global financial institutions in leveraged loans, asset-backed securities, convertible debt, investment grade corporate debt, syndicated loans, announced mergers and acquisitions and debt capital markets during the second quarter of $2015^{(\mathrm{J})}$.
- Average loan and lease balances increased $\$ 12.8$ billion, or 4 percent, from the yearago quarter, to $\$ 300.6$ billion, largely due to growth in the commercial and industrial loan portfolio.
- In July, Euromoney magazine announced that Bank of America Merrill Lynch won the highest number of global awards, including being named Best Global Loan House and Best Global Transaction Services House in the Euromoney 2015 Awards for Excellence.


## Financial Overview

Global Banking reported net income of $\$ 1.3$ billion in the second quarter of 2015 , generating a return on average allocated capital of 14 percent. The quarter included strong loan growth, deposit growth and solid investment banking income, although down from a strong year-ago quarter. This compares with net income of $\$ 1.4$ billion and a return on average allocated capital of 17 percent in the year-ago quarter.

Within revenue, net interest income was down $\$ 229$ million, reflecting the impact of the company's allocation of ALM activities and liquidity costs as well as compression in loan spreads. This was offset in part by loan growth. Total corporation investment banking fees, excluding self-led deals, declined to $\$ 1.5$ billion in the second quarter from a strong yearago quarter of $\$ 1.6$ billion, with higher advisory fees more than offset by a decline in equity issuance fees from record levels a year ago.

The provision for credit losses increased $\$ 41$ million from the year-ago quarter to $\$ 177$ million in line with higher loan balances as compared to the year-ago quarter. Noninterest expense decreased $\$ 66$ million, or 3 percent, from the year-ago quarter to $\$ 1.9$ billion, reflecting lower litigation expense and other technology initiative costs, partly offset by investment in client-facing personnel.

## Global Markets

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,259 | \$ | 4,614 | \$ | 4,599 |
| Total revenue, net of interest expense, FTE basis, excluding net DVA ${ }^{1}$ |  | 4,157 |  | 4,595 |  | 4,530 |
| Provision for credit losses |  | 6 |  | 21 |  | 20 |
| Noninterest expense |  | 2,723 |  | 3,131 |  | 2,875 |
| Net income | \$ | 993 | \$ | 945 | \$ | 1,102 |
| Return on average allocated capital ${ }^{2}$ |  | 11\% |  | 11\% |  | 13\% |
| Total average assets | \$ | 602,732 | \$ | 598,595 | \$ | 617,156 |

1 Represents a non-GAAP financial measure. Net DVA gains were $\$ 102$ million, $\$ 19$ million and $\$ 69$ million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
2 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## Business Highlights

- Equities sales and trading revenue, excluding net DVA, increased 13 percent from the year-ago quarter to $\$ 1.2$ billion, largely driven by increased client activity in the Asia-Pacific region and strong performance in derivatives ${ }^{(\mathrm{K})}$.


## Financial Overview

Global Markets reported net income of $\$ 993$ million in the second quarter of 2015, compared to $\$ 1.1$ billion in the year-ago quarter, reflecting lower gains on an equity
investment (not included in sales and trading) and, to a lesser degree, lower sales and trading revenue. This was offset in part by reduced noninterest expense.

Revenue decreased $\$ 340$ million, or 7 percent, from the year-ago quarter to $\$ 4.3$ billion. Excluding net DVA, revenue decreased $\$ 373$ million, or 8 percent, to $\$ 4.2$ billion ${ }^{(L)}$. Net DVA gains were $\$ 102$ million, compared to $\$ 69$ million in the year-ago quarter.

Fixed Income, Currencies and Commodities sales and trading revenue, excluding net DVA, decreased 9 percent from the year-ago quarter, due to declines in credit-related businesses, offset in part by an improvement in macro products on increased client activity ${ }^{(\mathrm{M})}$. Equities sales and trading revenue, excluding net DVA, increased 13 percent from the year-ago quarter, reflecting increased client activity in the Asia-Pacific region and strong performance in derivatives ${ }^{(\mathrm{K})}$.

Noninterest expense of $\$ 2.7$ billion decreased $\$ 152$ million from the year-ago quarter, driven by a reduction in revenue-related incentive compensation and lower support costs.

Return on average allocated capital was 11 percent in the second quarter of 2015, compared to 13 percent in the year-ago quarter.

## Legacy Assets and Servicing (LAS)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 1,089 | \$ | 914 | \$ | 800 |
| Provision for credit losses |  | 57 |  | 91 |  | (39) |
| Noninterest expense ${ }^{1}$ |  | 961 |  | 1,203 |  | 5,234 |
| Net income (loss) | \$ | 45 | \$ | (239) | \$ | $(2,741)$ |
| Average loans and leases |  | 30,897 |  | 32,411 |  | 36,705 |
| At period-end |  |  |  |  |  |  |
| Loans and leases | \$ | 30,024 | \$ | 31,690 | \$ | 35,984 |

1 Noninterest expense includes litigation expense of $\$ 59$ million, $\$ 179$ million and $\$ 3.8$ billion for the three months ended June 30 , 2015, March 31, 2015 and June 30, 2014.

## Business Highlights

- The number of 60+ days delinquent first mortgage loans serviced by LAS declined to 132,000 loans at the end of the second quarter of 2015 , down 21,000 loans, or 14 percent, from the prior quarter and down 131,000 loans, or 50 percent, from the yearago quarter.
- Noninterest expense, excluding litigation, was $\$ 902$ million in the second quarter of 2015, down from $\$ 1.0$ billion in the first quarter of 2015 and $\$ 1.4$ billion in the second quarter of $2014^{(\mathrm{C})}$.


## Financial Overview

Legacy Assets and Servicing reported net income of $\$ 45$ million in the second quarter of 2015, compared to a loss of $\$ 2.7$ billion for the same period in 2014, driven by lower
expenses, primarily litigation expense, and a benefit in the provision for representations and warranties.

The most recent quarter included a net benefit of $\$ 204$ million in representations and warranty provision, driven by a recent court ruling involving the New York statute of limitations on filing representations and warranties claims. Excluding representations and warranties provision (benefit) in both periods, revenue was relatively unchanged from the second quarter of 2014 with improved MSR net-of-hedge performance, mostly offset by lower servicing fees due to a smaller servicing portfolio.

The provision for credit losses increased $\$ 96$ million from the year-ago quarter to $\$ 57$ million as the company continues to release reserves but at a slower pace than in the year-ago quarter.

Noninterest expense decreased $\$ 4.3$ billion from the year-ago quarter to $\$ 961$ million primarily due to a decrease in litigation expense of $\$ 3.7$ billion and lower default-related staffing and other default-related servicing expenses. Excluding litigation, noninterest expense declined $\$ 526$ million, or 37 percent, to $\$ 902$ million in the second quarter of 2015, as the number of 60+ days delinquent first mortgage loans serviced by LAS declined 50 percent to 132,000 loans $^{(\mathrm{C})}$.

## All Other ${ }^{1}$

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis ${ }^{2}$ | \$ | 765 | \$ | (352) | \$ | (115) |
| Provision for credit losses |  | 19 |  | (182) |  | (248) |
| Noninterest expense |  | 415 |  | 1,503 |  | 475 |
| Net income (loss) | \$ | 637 | \$ | (841) | \$ | 125 |
| Total average loans |  | 156,006 |  | 167,758 |  | 210,576 |

[^2]All Other reported net income of $\$ 637$ million in the second quarter of 2015, compared to $\$ 125$ million for the same period a year ago.

Net interest income increased $\$ 875$ million from the year-ago quarter, driven by the positive impact of market-related adjustments mentioned above on page 3 . Noninterest income rose slightly from the year-ago quarter, reflecting higher gains on the sales of consumer real estate loans, offset by declines in equity investment income and lower gains on sales of debt securities in the second quarter of 2015.

The provision for credit losses increased $\$ 267$ million from the second quarter of 2014 to $\$ 19$ million, driven primarily by lower recoveries on nonperforming loan sales.

Noninterest expense declined $\$ 60$ million primarily as a result of lower personnel costs compared with the year-ago quarter.

Credit Quality

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Provision for credit losses | \$ | 780 | \$ | 765 | \$ | 411 |
| Net charge-offs ${ }^{1}$ |  | 1,068 |  | 1,194 |  | 1,073 |
| Net charge-off ratio ${ }^{1,2}$ |  | 0.49\% |  | 0.56\% |  | 0.48\% |
| Net charge-off ratio, including PCI write-offs ${ }^{2}$ |  | 0.62 |  | 0.70 |  | 0.55 |
| At period-end |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties | \$ | 11,565 | \$ | 12,101 | \$ | 15,300 |
| Nonperforming loans, leases and foreclosed properties ratio ${ }^{3}$ |  | 1.31\% |  | 1.39\% |  | 1.70\% |
| Allowance for loan and lease losses | \$ | 13,068 | \$ | 13,676 | \$ | 15,811 |
| Allowance for loan and lease losses ratio ${ }^{4}$ |  | 1.49\% |  | 1.57\% |  | 1.75\% |

${ }^{1}$ Excludes write-offs of PCI loans of $\$ 290$ million, $\$ 288$ million and $\$ 160$ million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
${ }^{2}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period.
${ }^{3}$ Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.
${ }^{4}$ Allowance for loan and lease losses ratio is calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.
Note: Ratios do not include loans accounted for under the fair value option.

Credit quality continued to improve in the second quarter of 2015 with adjusted net chargeoffs declining across most major portfolios when compared to the year-ago quarter. The balance of 30+ days performing delinquent loans, excluding fully insured loans, declined across all consumer portfolios from the year-ago quarter, remaining at record low levels in the U.S. credit card portfolio. Additionally, nonperforming loans, leases and foreclosed properties were down 24 percent from the year-ago period.

Net charge-offs were $\$ 1.1$ billion in the second quarter of 2015, compared to $\$ 1.2$ billion in the first quarter of 2015 and $\$ 1.1$ billion in the second quarter of 2014. Adjusted for losses associated with the August 2014 DoJ settlement (previously reserved for) and recoveries from nonperforming loan sales, net charge-offs declined $\$ 329$ million, or 26 percent, from the second quarter of 2014 to $\$ 929$ million with the adjusted net charge-off ratio falling to 0.43 percent in the second quarter of 2015 from 0.56 percent in the year-ago quarter ${ }^{(D)}$.

The provision for credit losses increased to $\$ 780$ million in the second quarter of 2015 from $\$ 411$ million in the second quarter of 2014 as the company continued to release reserves but at a slower pace than in the year-ago quarter and had a lower level of loan sale recoveries. During the second quarter of 2015, the reserve release was $\$ 288$ million which includes the utilization of previously accrued DoJ reserves, compared to a reserve release of $\$ 662$ million in the second quarter of 2014.

The allowance for loan and lease losses to annualized net charge-off coverage ratio was 3.05 times in the second quarter of 2015, compared with 3.67 times in the second quarter of 2014. The allowance for loan and lease losses to annualized net charge-off coverage ratio, excluding the impact of DoJ and recoveries on nonperforming loan sales, was 3.51 times in the second quarter of 2015 , compared with 3.13 times in the second quarter of $2014^{(\mathrm{D})}$. Nonperforming loans, leases and foreclosed properties were $\$ 11.6$ billion at June 30, 2015, a decrease from $\$ 12.1$ billion at March 31, 2015 and $\$ 15.3$ billion at June 30, 2014.

Within the commercial loan portfolio, reservable criticized loans increased 7 percent from the year-ago quarter due to certain downgrades in the company's oil and gas portfolio. However, the reservable criticized rate is still below pre-financial crisis levels.

## Capital and Liquidity Management ${ }^{1,2,3}$

| (Dollars in billions) | At June 30 <br> $\mathbf{2 0 1 5}$ | At March 31 |  |
| :--- | ---: | ---: | ---: |
| 2015 |  |  |  |


| (Dollars in millions, except per share information) | $\text { At June } 3015$ |  | $\begin{gathered} \text { At March } 31 \\ 2015 \end{gathered}$ |  | $\begin{aligned} & \text { At June } 30 \\ & 2014 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Tangible common equity ratio ${ }^{4}$ |  | 7.6\% |  | 7.5\% |  | 7.1\% |
| Total shareholders' equity | \$ | 251,659 | \$ | 250,188 | \$ | 237,411 |
| Common equity ratio |  | 10.7\% |  | 10.6\% |  | 10.3\% |
| Tangible book value per share ${ }^{4}$ | \$ | 15.02 | \$ | 14.79 | \$ | 14.24 |
| Book value per share |  | 21.91 |  | 21.66 |  | 21.16 |

1 Regulatory capital ratios are preliminary.
2 On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and tier 1 capital.
3 Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, refer to page 18 of this press release. The company's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized approach under the Basel 3 rules, assuming all relevant regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from removal of the Comprehensive Risk Measure surcharge. For more information, refer to Endnote (E) on page 13.
4 Tangible common equity ratio and tangible book value per share are non-GAAP financial measures. For reconciliations to GAAP financial measures, refer to pages 22-24 of this press release.

The Common equity tier 1 capital ratio under the Basel 3 Standardized Transition approach was 11.2 percent at June 30, 2015 and 11.1 percent at March 31, 2015.

While the Basel 3 fully phased-in Standardized and fully phased-in Advanced approaches do not go into effect until 2018, the company is providing the following estimates for comparative purposes.

- The estimated Common equity tier 1 capital ratio under the Basel 3 Standardized approach on a fully phased-in basis was 10.3 percent at both June 30, 2015 and March 31, $2015^{(\mathrm{E})}$.
- The estimated Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis was 10.4 percent at June 30, 2015 and 10.1 percent at March $31,2015^{(\mathrm{E})}$.

As previously disclosed, U.S. banking regulators have requested modifications to certain wholesale (e.g., commercial) and other credit models to exit parallel run, which is estimated to negatively impact the Common equity tier 1 capital ratio. If the requested modifications to these models were included, the estimated Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately 9.3 percent at June 30, 2015. The company is currently working with the U.S. banking regulators in order to exit parallel run.

At June 30, 2015, the estimated supplementary leverage ratio (SLR) ${ }^{(\mathbb{N})}$ for the Bank Holding Company was approximately 6.3 percent, which exceeds the 5.0 percent minimum for bank holding companies, and the estimated SLR for the company's primary banking entity was approximately 7.0 percent at June 30, 2015, which exceeds the 6.0 percent "well capitalized" level.

At June 30, 2015, Global Excess Liquidity Sources totaled $\$ 484$ billion, compared to $\$ 478$ billion at March 31, 2015 and $\$ 431$ billion at June 30, 2014 ${ }^{(\mathrm{F})}$. Time-to-required funding was 40 months at June 30, 2015, compared to 37 months at March 31, 2015 and 38 months at June 30, $2014^{(\mathrm{F})}$. The Consolidated Liquidity Coverage Ratio at June 30, 2015 exceeds the fully phased-in 2017 minimum requirement ${ }^{(0)}$.

Period-end common shares issued and outstanding were 10.47 billion at June 30, 2015 and 10.52 billion at both March 31, 2015 and June 30, 2014. The company repurchased a total of $\$ 775$ million in common stock during the second quarter of 2015 at an average price of $\$ 15.93$ per share.

Tangible book value per share ${ }^{(G)}$ was $\$ 15.02$ at June 30, 2015, compared to $\$ 14.79$ at March 31, 2015 and $\$ 14.24$ at June 30, 2014. Book value per share was $\$ 21.91$ at June 30, 2015, compared to \$21.66 at March 31, 2015 and \$21.16 at June 30, 2014.

[^3](E) Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to page 18 of this press release. On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting Common Equity Tier 1 (CET1) capital and Tier 1 capital. Basel 3 Advanced approaches estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analytical models including the wholesale (e.g., commercial) and other credit models which would increase our risk-weighted assets and, as a result, negatively impact our capital ratios. If the requested modifications to these models were included, the estimated Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately 9.3 percent at June 30, 2015. The company is currently working with the U.S. banking regulators in order to exit parallel run.
(F) Global Excess Liquidity Sources include cash and high-quality, liquid, unencumbered securities, limited to U.S. government securities, U.S. agency securities, U.S. agency MBS, and a select group of non-U.S. government and supranational securities, and are readily available to meet funding requirements as they arise. It does not include Federal Reserve Discount Window or Federal Home Loan Bank borrowing capacity. Transfers of liquidity from the bank or other regulated entities are subject to certain regulatory restrictions. Time-to-required funding is a debt coverage measure and is expressed as the number of months unsecured holding company obligations of Bank of America Corporation can be met using only its Global Excess Liquidity Sources without issuing debt or sourcing additional liquidity. We define unsecured contractual obligations for purposes of this metric as maturities of senior or subordinated debt issued or guaranteed by Bank of America Corporation. We have included in the amount of unsecured contractual obligations the $\$ 8.6$ billion liability, including estimated costs, for settlements, primarily for the previously announced BNY Mellon private-label securitization settlement.
(G) Tangible book value per share of common stock is a non-GAAP financial measure. Other companies may define or calculate this measure differently. Book value per share was $\$ 21.91$ at June 30, 2015, compared to $\$ 21.66$ at March 31, 2015 and $\$ 21.16$ at June 30, 2014. For more information, refer to pages 22-24 of this press release.
(H) Return on average tangible common equity is a non-GAAP financial measure. We believe the use of this non-GAAP financial measure provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate this measure differently. Return on average common equity was 8.75 percent in the second quarter of 2015.
(I) Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was $\$ 10.5$ billion, $\$ 9.5$ billion and $\$ 10.0$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Net interest income on an FTE basis excluding marketrelated adjustments represents a non-GAAP financial measure. Market-related adjustments of premium amortization expense and hedge ineffectiveness were $\$ 0.7$ billion, ( $\$ 0.5$ ) billion, and ( $\$ 0.2$ ) billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Total revenue, net of interest expense, on a GAAP basis was $\$ 22.1$ billion, $\$ 21.2$ billion and $\$ 21.7$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
(J) Rankings per Dealogic as of July 6, 2015 for the quarter ended June 30, 2015.
(K) Equities sales and trading revenue, excluding net DVA, is a non-GAAP financial measure. Equities net DVA gains were $\$ 20$ million and $\$ 13$ million for the three months ended June 30, 2015 and 2014.
(L) Global Markets revenue, excluding net DVA, is a non-GAAP financial measure. Net DVA gains were $\$ 102$ million and $\$ 69$ million for the three months ended June 30, 2015 and 2014, respectively.
(M) FICC sales and trading revenue, excluding net DVA, is a non-GAAP financial measure. FICC net DVA gains were $\$ 82$ million and $\$ 56$ million for the three months ended June 30, 2015 and June 30, 2014, respectively.
$(N)$ The supplementary leverage ratio is based on estimates from our current understanding of finalized rules issued by banking regulators on September 3, 2014. The estimated ratio is measured using quarter-end Tier 1 capital, as the numerator, calculated under Basel 3 on a fully phased-in basis. The denominator is supplementary leverage exposure based on the daily average of the sum of on-balance sheet exposures less permitted Tier 1 deductions, as well as the simple average of certain off-balance sheet exposures, as of the end of each month in a quarter. Off-balance sheet exposures include lending commitments, letters of credit, OTC derivatives, repo-style transactions and margin loan commitments.
(O) The Liquidity Coverage Ratio (LCR) estimates are based on our current understanding of the final U.S. LCR rules which were issued on September 3, 2014.

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Bruce Thompson will discuss second-quarter 2015 results in a conference call at 8:30 a.m. ET today.

The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795. Please dial in 10 minutes prior to the start of the call.

A replay will be available via webcast through the Bank of America Investor Relations website. A replay will also be available beginning at noon ET on July 15 through 11:59 p.m. ET on July 23 by telephone at 1.800.753.8546 (U.S.) or 1.402.220.0685 (international).

## Bank of America

Bank of America is one of the world's leading financial institutions, serving individual consumers, small and middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 48 million consumer and small business relationships with approximately 4,800 retail financial centers, approximately 16,000 ATMs, and award-winning online banking with 31 million active users and approximately 18 million mobile users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in all 50 states, the District of Columbia, the U.S. Virgin Islands, Puerto Rico and more than 35 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

Forward-looking Statements
Bank of America and its management may make certain statements that constitute "forwardlooking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." Forward-looking statements represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other future matters. These statements are not guarantees of future results or performance and involve certain known and unknown risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2014 Annual Report on Form $10-\mathrm{K}$, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase and related claims including claims or suits brought with respect to securitization trusts under alternate theories of recovery where the statute of limitations for representations and warranties claims against the sponsor has expired; the possibility that the Company could face related servicing, securities, fraud, indemnity, contribution or other claims from one or more counterparties, including trustees, purchasers of loans, underwriters, issuers, other parties involved in securitizations, monolines or private-label and other investors; the possibility that final court approval of negotiated settlements is not obtained, including the possibility that all of the conditions necessary to obtain final approval of the BNY Mellon Settlement do not occur; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may
not collect mortgage insurance claims; potential claims, damages, penalties, fines and reputational damage resulting from pending or future litigation and regulatory proceedings, including the possibility that amounts may be in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; the impact of U.S. and global interest rates, currency exchange rates and economic conditions; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; uncertainty regarding the content, timing and impact of regulatory capital and liquidity requirements, including but not limited to, any GSIB surcharge; the possibility that our internal analytical models will not be approved by U.S. banking regulators; the possibility that in connection with our effort to exit our Advanced approaches parallel run, our internal analytical models (including the internal models methodology) will either not be approved by U.S. banking regulators, or will be approved with significant modifications, which could, for example, increase our risk-weighted assets and, as a result, negatively impact our capital ratios under the Advanced approaches; the possible impact of Federal Reserve actions on the Company's capital plans; the impact of implementation and compliance with new and evolving U.S. and international regulations, including but not limited to recovery and resolution planning requirements, the Volcker Rule, and derivatives regulations; the impact of recent proposed U.K. tax law changes, including a reduction to the U.K. corporate tax rate and the creation of a bank surcharge tax, which together may result in a tax charge upon enactment and higher tax expense going forward, as well as a reduction in the bank levy; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties, including as a result of cyber attacks; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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## Bank of America Corporation and Subsidiaries

Selected Financial Data
(Dollars in millions, except per share data; shares in thousands)

| Summary Income Statement | Six Months EndedJune 30 |  |  |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | First Quarter 2015 |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Net interest income | \$ | 19,939 | \$ | 20,098 | \$ | 10,488 | \$ | 9,451 | \$ | 10,013 |
| Noninterest income |  | 23,380 |  | 24,215 |  | 11,629 |  | 11,751 |  | 11,734 |
| Total revenue, net of interest expense |  | 43,319 |  | 44,313 |  | 22,117 |  | 21,202 |  | 21,747 |
| Provision for credit losses |  | 1,545 |  | 1,420 |  | 780 |  | 765 |  | 411 |
| Noninterest expense |  | 29,513 |  | 40,779 |  | 13,818 |  | 15,695 |  | 18,541 |
| Income before income taxes |  | 12,261 |  | 2,114 |  | 7,519 |  | 4,742 |  | 2,795 |
| Income tax expense |  | 3,584 |  | 99 |  | 2,199 |  | 1,385 |  | 504 |
| Net income | \$ | 8,677 | \$ | 2,015 | \$ | 5,320 | \$ | 3,357 | \$ | 2,291 |
| Preferred stock dividends |  | 712 |  | 494 |  | 330 |  | 382 |  | 256 |
| Net income applicable to common shareholders | \$ | 7,965 | \$ | 1,521 | \$ | 4,990 | \$ | 2,975 | \$ | 2,035 |
|  |  |  |  |  |  |  |  |  |  |  |
| Common shares issued |  | 3,947 |  | 25,149 |  | 88 |  | 3,859 |  | 224 |
| Average common shares issued and outstanding |  | 503,379 |  | 0,539,769 |  | 488,137 |  | 518,790 |  | 519,359 |
| Average diluted common shares issued and outstanding |  | 252,417 |  | ,599,641 |  | 238,060 |  | 266,511 |  | 265,123 |
| Summary Average Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Total debt securities | \$ | 384,747 | \$ | 337,845 | \$ | 386,357 | \$ | 383,120 | \$ | 345,889 |
| Total loans and leases |  | 876,929 |  | 916,012 |  | 881,415 |  | 872,393 |  | 912,580 |
| Total earning assets |  | 810,178 |  | 1,822,177 |  | 815,892 |  | 804,399 |  | ,840,850 |
| Total assets |  | 145,307 |  | 2,154,494 |  | 151,966 |  | 138,574 |  | 169,555 |
| Total deposits |  | 138,801 |  | 1,123,399 |  | 146,789 |  | 130,726 |  | 128,563 |
| Common shareholders' equity |  | 227,078 |  | 222,711 |  | 228,780 |  | 225,357 |  | 222,221 |
| Total shareholders' equity |  | 248,413 |  | 236,179 |  | 251,054 |  | 245,744 |  | 235,803 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.82\% |  | 0.19\% |  | 0.99\% |  | 0.64\% |  | 0.42\% |
| Return on average tangible common shareholders' equity ${ }^{(1)}$ |  | 10.38 |  | 2.05 |  | 12.78 |  | 7.88 |  | 5.47 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |
| Earnings | \$ | 0.76 | \$ | 0.14 | \$ | 0.48 | \$ | 0.28 | \$ | 0.19 |
| Diluted earnings |  | 0.72 |  | 0.14 |  | 0.45 |  | 0.27 |  | 0.19 |
| Dividends paid |  | 0.10 |  | 0.02 |  | 0.05 |  | 0.05 |  | 0.01 |
| Book value |  | 21.91 |  | 21.16 |  | 21.91 |  | 21.66 |  | 21.16 |
| Tangible book value ${ }^{(1)}$ |  | 15.02 |  | 14.24 |  | 15.02 |  | 14.79 |  | 14.24 |
|  |  |  |  |  |  | $\begin{aligned} & \text { ine } 30 \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { arch } 31 \\ & 2015 \end{aligned}$ |  | $\begin{aligned} & \text { ne } 30 \\ & 2014 \end{aligned}$ |
| Summary Period-End Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Total debt securities |  |  |  |  | \$ | 392,379 | \$ | 383,989 | \$ | 352,883 |
| Total loans and leases |  |  |  |  |  | 886,449 |  | 877,956 |  | 911,899 |
| Total earning assets |  |  |  |  |  | 807,112 |  | 800,796 |  | 830,546 |
| Total assets |  |  |  |  |  | 149,034 |  | 143,545 |  | 170,557 |
| Total deposits |  |  |  |  |  | 149,560 |  | 153,168 |  | 134,329 |
| Common shareholders' equity |  |  |  |  |  | 229,386 |  | 227,915 |  | 222,565 |
| Total shareholders' equity |  |  |  |  |  | 251,659 |  | 250,188 |  | 237,411 |
| Common shares issued and outstanding |  |  |  |  |  | 471,837 |  | 520,401 |  | 515,825 |
| Credit Quality | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  |  |  |  |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Total net charge-offs | \$ | 2,262 | \$ | 2,461 | \$ | 1,068 | \$ | 1,194 | \$ | 1,073 |
| Net charge-offs as a percentage of average loans and leases outstanding ${ }^{(2)}$ |  | 0.53\% |  | 0.55\% |  | 0.49\% |  | 0.56\% |  | 0.48\% |
| Provision for credit losses | \$ | 1,545 | \$ | 1,420 | \$ | 780 | \$ | 765 | \$ | 411 |
|  |  |  |  |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(3)}$ |  |  |  |  | \$ | 11,565 | \$ | 12,101 | \$ | 15,300 |
| Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties ${ }^{(2)}$ |  |  |  |  |  | 1.31\% |  | 1.39\% |  | 1.70\% |
| Allowance for loan and lease losses |  |  |  |  | \$ | 13,068 | \$ | 13,676 | \$ | 15,811 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding ${ }^{(2)}$ |  |  |  |  |  | 1.49\% |  | 1.57\% |  | 1.75\% |

For footnotes, see page 18.
More

## Bank of America Corporation and Subsidiaries

## Selected Financial Data (continued)

(Dollars in millions)

| Capital Management | Basel 3 Standardized Transition |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(4,5)}$ : |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 158,326 | \$ | 155,438 | \$ | 153,582 |
| Common equity tier 1 capital ratio |  | 11.2\% |  | 11.1\% |  | 12.0\% |
| Tier 1 leverage ratio |  | 8.5 |  | 8.4 |  | 7.7 |
|  |  |  |  |  |  |  |
| Tangible equity ratio ${ }^{(6)}$ |  | 8.6 |  | 8.6 |  | 7.8 |
| Tangible common equity ratio ${ }^{(6)}$ |  | 7.6 |  | 7.5 |  | 7.1 |
| $\underline{\text { Regulatory Capital Reconciliations }}{ }^{(4,7)}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |  |  |
| Common equity tier 1 capital (transition) ${ }^{(5)}$ | \$ | 158,326 | \$ | 155,438 | \$ | 153,582 |
| Deferred tax assets arising from net operating loss and tax credit carryforwards phased in during transition |  | $(5,705)$ |  | $(6,031)$ |  | $(11,118)$ |
| DVA related to liabilities and derivatives phased in during transition |  | 384 |  | 498 |  | 1,229 |
| Defined benefit pension fund assets phased in during transition |  | (476) |  | (459) |  | (658) |
| Accumulated OCI phased in during transition |  | $(1,884)$ |  | (378) |  | $(1,597)$ |
| Intangibles phased in during transition |  | $(1,751)$ |  | $(1,821)$ |  | $(2,854)$ |
| Other adjustments and deductions phased in during transition |  | (588) |  | (48) |  | $(1,401)$ |
| Common equity tier 1 capital (fully phased-in) | \$ | 148,306 | \$ | 147,199 | \$ | 137,183 |
| Risk-weighted assets - As reported to Basel 3 (fully phased-in) |  |  |  |  |  |  |
| As reported risk-weighted assets ${ }^{(5)}$ | \$ | 1,407,509 | \$ | 1,405,267 | \$ | 1,284,924 |
| Change in risk-weighted assets from reported to fully phased-in |  | 25,461 |  | 25,394 |  | 151,901 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) |  | 1,432,970 |  | 1,430,661 |  | 1,436,825 |
| Change in risk-weighted assets for advanced models |  | $(6,067)$ |  | 30,529 |  | $(49,390)$ |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) | \$ | 1,426,903 | \$ | 1,461,190 | \$ | 1,387,435 |
| Regulatory capital ratios |  |  |  |  |  |  |
| Basel 3 Standardized approach Common equity tier 1 (transition) ${ }^{(5)}$ |  | 11.2\% |  | 11.1\% |  | 12.0\% |
| Basel 3 Standardized approach Common equity tier 1 (fully phased-in) |  | 10.3 |  | 10.3 |  | 9.5 |
| Basel 3 Advanced approaches Common equity tier 1 (fully phased-in) |  | 10.4 |  | 10.1 |  | 9.9 |

${ }^{(1)}$ Return on average tangible common shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 22-24.
${ }^{(2)}$ Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.
${ }^{(3)}$ Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.
${ }^{(4)}$ Regulatory capital ratios are preliminary.
${ }^{(5)}$ Common equity tier 1 capital ratios at March 31, 2015 and June 30, 2015 reflect the migration of the risk-weighted assets calculation from the general risk-based approach to the Basel 3 Standardized approach, and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.
${ }^{(6)}$ Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 22-24.
${ }^{(7)}$ Basel 3 Common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above. The Corporation's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, but also incorporate operational risk and a credit valuation adjustment component. Market risk capital measurements are consistent with the Standardized approach, except for securitization exposures, where the Supervisory Formula Approach is also permitted. Credit risk exposures are measured using internal ratings-based models to determine the applicable risk weight by estimating the probability of default, loss given default and, in certain instances, exposure at default. The internal analytical models primarily rely on internal historical default and loss experience. The calculations under Basel 3 require management to make estimates, assumptions and interpretations, including the probability of future events based on historical experience. Actual results could differ from those estimates and assumptions. These estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analytical models including the wholesale (e.g., commercial) and other credit models which would increase our risk-weighted assets and, as a result, negatively impact our capital ratios. If the requested modifications to these models were included, the estimated Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately 9.3 percent at June 30, 2015. The Corporation is currently working with the U.S. banking regulators in order to exit parallel run.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Quarterly Results by Business Segment

(Dollars in millions)

|  | Second Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | $\begin{gathered} \text { All } \\ \text { Other } \end{gathered}$ |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,544 | \$ | 4,573 | \$ | 4,115 | \$ | 4,259 | \$ | 1,089 | \$ | 765 |
| Provision for credit losses |  | 506 |  | 15 |  | 177 |  | 6 |  | 57 |  | 19 |
| Noninterest expense |  | 4,321 |  | 3,457 |  | 1,941 |  | 2,723 |  | 961 |  | 415 |
| Net income |  | 1,704 |  | 690 |  | 1,251 |  | 993 |  | 45 |  | 637 |
| Return on average allocated capital ${ }^{(2)}$ |  | 24\% |  | 23\% |  | 14\% |  | 11\% |  | 1\% |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 201,703 | \$ | 130,270 | \$ | 300,631 | \$ | 61,908 | \$ | 30,897 | \$ | 156,006 |
| Total deposits |  | 545,454 |  | 239,974 |  | 288,117 |  | 39,718 |  | n/m |  | 22,482 |
| Allocated capital ${ }^{(2)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,380 | \$ | 132,377 | \$ | 307,085 | \$ | 66,026 | \$ | 30,024 | \$ | 146,557 |
| Total deposits |  | 547,343 |  | 237,624 |  | 292,261 |  | 39,326 |  | n/m |  | 22,964 |


|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,450 | \$ | 4,517 | \$ | 4,278 | \$ | 4,614 | \$ | 914 | \$ | (352) |
| Provision for credit losses |  | 716 |  | 23 |  | 96 |  | 21 |  | 91 |  | (182) |
| Noninterest expense |  | 4,389 |  | 3,459 |  | 2,010 |  | 3,131 |  | 1,203 |  | 1,503 |
| Net income (loss) |  | 1,475 |  | 651 |  | 1,366 |  | 945 |  | (239) |  | (841) |
| Return on average allocated capital ${ }^{(2)}$ |  | $21 \%$ |  | 22 \% |  | 16\% |  | $11 \%$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 199,581 | \$ | 126,129 | \$ | 289,522 | \$ | 56,992 | \$ | 32,411 | \$ | 167,758 |
| Total deposits |  | 531,365 |  | 243,561 |  | 286,434 |  | 39,699 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,406 |
| Allocated capital ${ }^{(2)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,153 | \$ | 127,556 | \$ | 295,653 | \$ | 63,019 | \$ | 31,690 | \$ | 159,885 |
| Total deposits |  | 549,489 |  | 244,080 |  | 290,422 |  | 38,668 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,467 |


|  | Second Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | Global Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,649 | \$ | 4,589 | \$ | 4,438 | \$ | 4,599 | \$ | 800 | \$ | (115) |
| Provision for credit losses |  | 550 |  | (8) |  | 136 |  | 20 |  | (39) |  | (248) |
| Noninterest expense |  | 4,505 |  | 3,445 |  | 2,007 |  | 2,875 |  | 5,234 |  | 475 |
| Net income (loss) |  | 1,634 |  | 726 |  | 1,445 |  | 1,102 |  | $(2,741)$ |  | 125 |
| Return on average allocated capital ${ }^{(2)}$ |  | 22\% |  | 24\% |  | 17\% |  | 13 \% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 195,413 | \$ | 118,512 | \$ | 287,795 | \$ | 63,579 | \$ | 36,705 | \$ | 210,576 |
| Total deposits |  | 514,137 |  | 240,042 |  | 284,947 |  | 41,323 |  | $\mathrm{n} / \mathrm{m}$ |  | 36,471 |
| Allocated capital ${ }^{(2)}$ |  | 30,000 |  | 12,000 |  | 33,500 |  | 34,000 |  | 17,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,021 | \$ | 120,187 | \$ | 286,976 | \$ | 66,260 | \$ | 35,984 | \$ | 205,471 |
| Total deposits |  | 514,838 |  | 237,046 |  | 295,382 |  | 41,951 |  | $\mathrm{n} / \mathrm{m}$ |  | 33,824 |

[^4]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Year-to-Date Results by Business Segment
(Dollars in millions)

|  | Six Months Ended June 30, 2015 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer Banking |  | GWIM |  | Global Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | $\begin{aligned} & \text { All } \\ & \text { Other } \end{aligned}$ |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 14,994 | \$ | 9,090 | \$ | 8,393 | \$ | 8,873 | \$ | 2,003 | \$ | 413 |
| Provision for credit losses |  | 1,222 |  | 38 |  | 273 |  | 27 |  | 148 |  | (163) |
| Noninterest expense |  | 8,710 |  | 6,916 |  | 3,951 |  | 5,854 |  | 2,164 |  | 1,918 |
| Net income (loss) |  | 3,179 |  | 1,341 |  | 2,617 |  | 1,938 |  | (194) |  | (204) |
| Return on average allocated capital ${ }^{(2)}$ |  | 22\% |  | 23\% |  | 15\% |  | 11\% |  | n/m |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,648 | \$ | 128,211 | \$ | 295,107 | \$ | 59,463 | \$ | 31,650 | \$ | 161,850 |
| Total deposits |  | 538,448 |  | 241,758 |  | 287,280 | \$ | 39,709 |  | n/m |  | 20,951 |
| Allocated capital ${ }^{(2)}$ |  | 29,000 |  | 12,000 |  | 35,000 |  | 35,000 |  | 24,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,380 | \$ | 132,377 | \$ | 307,085 | \$ | 66,026 | \$ | 30,024 | \$ | 146,557 |
| Total deposits |  | 547,343 |  | 237,624 |  | 292,261 |  | 39,326 |  | n/m |  | 22,964 |
|  | Six Months Ended June 30, 2014 |  |  |  |  |  |  |  |  |  |  |  |
|  |  | onsumer <br> Banking |  | GWIM |  | Global anking |  |  |  | Assets vicing |  |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 15,300 | \$ | 9,136 | S | 8,964 | \$ | 9,625 | \$ | 1,486 | \$ | 216 |
| Provision for credit losses |  | 1,359 |  | 15 |  | 417 |  | 38 |  | (27) |  | (382) |
| Noninterest expense |  | 9,000 |  | 6,803 |  | 4,184 |  | 5,964 |  | 12,637 |  | 2,191 |
| Net income (loss) |  | 3,102 |  | 1,455 |  | 2,738 |  | 2,412 |  | $(7,622)$ |  | (70) |
| Return on average allocated capital ${ }^{(2)}$ |  | $21 \%$ |  | $25 \%$ |  | 16\% |  | $14 \%$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 195,916 | \$ | 117,235 | \$ | 287,857 | \$ | 63,637 | \$ | 37,401 | \$ | 213,966 |
| Total deposits |  | 509,519 |  | 241,409 |  | 283,943 |  | 41,493 |  | $\mathrm{n} / \mathrm{m}$ |  | 35,731 |
| Allocated capital ${ }^{(2)}$ |  | 30,000 |  | 12,000 |  | 33,500 |  | 34,000 |  | 17,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,021 | \$ | 120,187 | \$ | 286,976 | \$ | 66,260 | \$ | 35,984 | \$ | 205,471 |
| Total deposits |  | 514,838 |  | 237,046 |  | 295,382 |  | 41,951 |  | $\mathrm{n} / \mathrm{m}$ |  | 33,824 |

[^5]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

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## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

| $\underline{\text { Fully taxable-equivalent (FTE) basis data }{ }^{(1)}}$ | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Net interest income | \$ | 20,386 | \$ | 20,512 | \$ | 10,716 | \$ | 9,670 | \$ | 10,226 |
| Total revenue, net of interest expense |  | 43,766 |  | 44,727 |  | 22,345 |  | 21,421 |  | 21,960 |
| Net interest yield |  | 2.27\% |  | 2.26\% |  | 2.37\% |  | 2.17\% |  | 2.22\% |
| Efficiency ratio |  | 67.43 |  | 91.17 |  | 61.84 |  | 73.27 |  | 84.43 |
| Other Data |  |  |  |  |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\text { March } 31$ $2015$ |  | $\text { June } 30$ |
| Number of financial centers - U.S. |  |  |  |  |  | 4,789 |  | 4,835 |  | 5,023 |
| Number of branded ATMs - U.S. |  |  |  |  |  | 15,992 |  | 15,903 |  | 15,973 |
| Ending full-time equivalent employees |  |  |  |  |  | 216,679 |  | 219,658 |  | 233,201 |

 accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measures on pages 22-24.

## Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)
The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2015, the Corporation adjusted the amount of capital being allocated to its business segments, primarily Legacy Assets \& Servicing.

See the tables below and on pages 23-24 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the six months ended June 30 , 2015 and 2014 and the three months ended June 30, 2015, March 31, 2015 and June 30, 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.


Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions, except per share data; shares in thousands) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| $\underline{\text { Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity }}$ |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 229,386 | \$ | 222,565 | \$ | 229,386 | \$ | 227,915 | \$ | 222,565 |
| Goodwill |  | $(69,775)$ |  | $(69,810)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,810)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,188)$ |  | $(5,099)$ |  | $(4,188)$ |  | $(4,391)$ |  | $(5,099)$ |
| Related deferred tax liabilities |  | 1,813 |  | 2,078 |  | 1,813 |  | 1,900 |  | 2,078 |
| Tangible common shareholders' equity | \$ | 157,236 | \$ | 149,734 | \$ | 157,236 | \$ | 155,648 | \$ | 149,734 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 251,659 | \$ | 237,411 | \$ | 251,659 | \$ | 250,188 | \$ | 237,411 |
| Goodwill |  | $(69,775)$ |  | $(69,810)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,810)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,188)$ |  | $(5,099)$ |  | $(4,188)$ |  | $(4,391)$ |  | $(5,099)$ |
| Related deferred tax liabilities |  | 1,813 |  | 2,078 |  | 1,813 |  | 1,900 |  | 2,078 |
| Tangible shareholders' equity | \$ | 179,509 | \$ | 164,580 | \$ | 179,509 | \$ | 177,921 | \$ | 164,580 |
| $\underline{\text { Reconciliation of period-end assets to period-end tangible assets }}$ |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 2,149,034 | \$ | 2,170,557 | \$ | 2,149,034 | \$ | 2,143,545 | \$ | 2,170,557 |
| Goodwill |  | $(69,775)$ |  | $(69,810)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,810)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,188)$ |  | $(5,099)$ |  | $(4,188)$ |  | $(4,391)$ |  | $(5,099)$ |
| Related deferred tax liabilities |  | 1,813 |  | 2,078 |  | 1,813 |  | 1,900 |  | 2,078 |
| Tangible assets | \$ | 2,076,884 | \$ | 2,097,726 | \$ | 2,076,884 | \$ | 2,071,278 | \$ | 2,097,726 |
| Book value per share of common stock |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 229,386 | \$ | 222,565 | \$ | 229,386 | \$ | 227,915 | \$ | 222,565 |
| Ending common shares issued and outstanding |  | 10,471,837 |  | 10,515,825 |  | 10,471,837 |  | 10,520,401 |  | 10,515,825 |
| Book value per share of common stock | \$ | 21.91 | \$ | 21.16 | \$ | 21.91 | \$ | 21.66 | \$ | 21.16 |
| Tangible book value per share of common stock |  |  |  |  |  |  |  |  |  |  |
| Tangible common shareholders' equity | \$ | 157,236 | \$ | 149,734 | \$ | 157,236 | \$ | 155,648 | \$ | 149,734 |
| Ending common shares issued and outstanding |  | 10,471,837 |  | 0,515,825 |  | 10,471,837 |  | 10,520,401 |  | 10,515,825 |
| Tangible book value per share of common stock | \$ | 15.02 | \$ | 14.24 | \$ | 15.02 | \$ | 14.79 | \$ | 14.24 |

[^6]
## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  |  |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| $\underline{\text { Reconciliation of return on average allocated capital }{ }^{(1)}}$ |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 3,179 | \$ | 3,102 | \$ | 1,704 | \$ | 1,475 | \$ | 1,634 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 2 |  | 2 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 3,181 | \$ | 3,104 | \$ | 1,705 | \$ | 1,476 | \$ | 1,635 |
| Average allocated equity ${ }^{(3)}$ | \$ | 59,339 | \$ | 60,410 | \$ | 59,330 | \$ | 59,348 | \$ | 60,403 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(30,339)$ |  | $(30,410)$ |  | $(30,330)$ |  | $(30,348)$ |  | $(30,403)$ |
| Average allocated capital | \$ | 29,000 | \$ | 30,000 | \$ | 29,000 | \$ | 29,000 | \$ | 30,000 |
| Global Wealth \& Investment Management |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,341 | \$ | 1,455 | \$ | 690 | \$ | 651 | \$ | 726 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 6 |  | 7 |  | 3 |  | 3 |  | 3 |
| Adjusted net income | \$ | 1,347 | \$ | 1,462 | \$ | 693 | \$ | 654 | \$ | 729 |
| Average allocated equity ${ }^{(3)}$ | \$ | 22,137 | \$ | 22,233 | \$ | 22,106 | \$ | 22,168 | \$ | 22,222 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(10,137)$ |  | $(10,233)$ |  | $(10,106)$ |  | $(10,168)$ |  | $(10,222)$ |
| Average allocated capital | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 |
| Global Banking |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,617 | \$ | 2,738 | \$ | 1,251 | \$ | 1,366 | \$ | 1,445 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | - |  | 1 |  | - |  | - |  | - |
| Adjusted net income | \$ | 2,617 | \$ | 2,739 | \$ | 1,251 | \$ | 1,366 | \$ | 1,445 |
| Average allocated equity ${ }^{(3)}$ | \$ | 58,936 | \$ | 57,449 | \$ | 58,952 | \$ | 58,920 | \$ | 57,447 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(23,936)$ |  | $(23,949)$ |  | $(23,952)$ |  | $(23,920)$ |  | $(23,947)$ |
| Average allocated capital | \$ | 35,000 | \$ | 33,500 | \$ | 35,000 | \$ | 35,000 | \$ | 33,500 |
| Global Markets |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,938 | \$ | 2,412 | \$ | 993 | \$ | 945 | \$ | 1,102 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 4 |  | 5 |  | 2 |  | 2 |  | 2 |
| Adjusted net income | \$ | 1,942 | \$ | 2,417 | \$ | 995 | \$ | 947 | \$ | 1,104 |
| Average allocated equity ${ }^{(3)}$ | \$ | 40,424 | \$ | 39,380 | \$ | 40,458 | \$ | 40,389 | \$ | 39,380 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(5,424)$ |  | $(5,380)$ |  | $(5,458)$ |  | $(5,389)$ |  | $(5,380)$ |
| Average allocated capital | \$ | 35,000 | \$ | 34,000 | \$ | 35,000 | \$ | 35,000 | \$ | 34,000 |

[^7]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America <br> 

## Supplemental Information Second Quarter 2015

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.
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## Bank of America Corporation and Subsidiaries

Consolidated Financial Highlights

| (Dollars in millions, except per share information; shares in thousands) |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

[^8]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$

|  | Six Months EndedJune 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 20,386 | \$ | 20,512 | \$ | 10,716 | \$ | 9,670 | \$ | 9,865 | \$ | 10,444 | \$ | 10,226 |
| Total revenue, net of interest expense |  | 43,766 |  | 44,727 |  | 22,345 |  | 21,421 |  | 18,955 |  | 21,434 |  | 21,960 |
| Net interest yield |  | 2.27\% |  | 2.26\% |  | 2.37\% |  | 2.17\% |  | 2.18\% |  | 2.29\% |  | 2.22\% |
| Efficiency ratio |  | 67.43 |  | 91.17 |  | 61.84 |  | 73.27 |  | 74.90 |  | 93.97 |  | 84.43 |

${ }^{(1)}$ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consolidated Statement of Income
(Dollars in millions, except per share information; shares in thousands)

|  | $\begin{aligned} & \text { Six Months Ended } \\ & \text { June } 30 \end{aligned}$ |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases | \$ | 16,014 | \$ | 17,395 | \$ | 7,978 | \$ | 8,036 | \$ | 8,377 | \$ | 8,535 | \$ | 8,635 |
| Debt securities |  | 4,957 |  | 4,121 |  | 3,070 |  | 1,887 |  | 1,675 |  | 2,225 |  | 2,124 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 499 |  | 562 |  | 268 |  | 231 |  | 238 |  | 239 |  | 297 |
| Trading account assets |  | 2,157 |  | 2,352 |  | 1,074 |  | 1,083 |  | 1,098 |  | 1,111 |  | 1,175 |
| Other interest income |  | 1,468 |  | 1,446 |  | 742 |  | 726 |  | 764 |  | 748 |  | 710 |
| Total interest income |  | 25,095 |  | 25,876 |  | 13,132 |  | 11,963 |  | 12,152 |  | 12,858 |  | 12,941 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 436 |  | 573 |  | 216 |  | 220 |  | 237 |  | 270 |  | 282 |
| Short-term borrowings |  | 1,271 |  | 1,372 |  | 686 |  | 585 |  | 615 |  | 591 |  | 763 |
| Trading account liabilities |  | 729 |  | 833 |  | 335 |  | 394 |  | 351 |  | 392 |  | 398 |
| Long-term debt |  | 2,720 |  | 3,000 |  | 1,407 |  | 1,313 |  | 1,314 |  | 1,386 |  | 1,485 |
| Total interest expense |  | 5,156 |  | 5,778 |  | 2,644 |  | 2,512 |  | 2,517 |  | 2,639 |  | 2,928 |
| Net interest income |  | 19,939 |  | 20,098 |  | 10,488 |  | 9,451 |  | 9,635 |  | 10,219 |  | 10,013 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 2,871 |  | 2,834 |  | 1,477 |  | 1,394 |  | 1,610 |  | 1,500 |  | 1,441 |
| Service charges |  | 3,621 |  | 3,692 |  | 1,857 |  | 1,764 |  | 1,844 |  | 1,907 |  | 1,866 |
| Investment and brokerage services |  | 6,765 |  | 6,560 |  | 3,387 |  | 3,378 |  | 3,397 |  | 3,327 |  | 3,291 |
| Investment banking income |  | 3,013 |  | 3,173 |  | 1,526 |  | 1,487 |  | 1,541 |  | 1,351 |  | 1,631 |
| Equity investment income (loss) |  | 115 |  | 1,141 |  | 88 |  | 27 |  | (20) |  | 9 |  | 357 |
| Trading account profits |  | 3,894 |  | 4,299 |  | 1,647 |  | 2,247 |  | 111 |  | 1,899 |  | 1,832 |
| Mortgage banking income |  | 1,695 |  | 939 |  | 1,001 |  | 694 |  | 352 |  | 272 |  | 527 |
| Gains on sales of debt securities |  | 436 |  | 759 |  | 168 |  | 268 |  | 163 |  | 432 |  | 382 |
| Other income |  | 970 |  | 818 |  | 478 |  | 492 |  | 92 |  | 293 |  | 407 |
| Total noninterest income |  | 23,380 |  | 24,215 |  | 11,629 |  | 11,751 |  | 9,090 |  | 10,990 |  | 11,734 |
| Total revenue, net of interest expense |  | 43,319 |  | 44,313 |  | 22,117 |  | 21,202 |  | 18,725 |  | 21,209 |  | 21,747 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 1,545 |  | 1,420 |  | 780 |  | 765 |  | 219 |  | 636 |  | 411 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel |  | 17,504 |  | 18,055 |  | 7,890 |  | 9,614 |  | 7,693 |  | 8,039 |  | 8,306 |
| Occupancy |  | 2,054 |  | 2,194 |  | 1,027 |  | 1,027 |  | 996 |  | 1,070 |  | 1,079 |
| Equipment |  | 1,012 |  | 1,080 |  | 500 |  | 512 |  | 531 |  | 514 |  | 534 |
| Marketing |  | 885 |  | 892 |  | 445 |  | 440 |  | 491 |  | 446 |  | 450 |
| Professional fees |  | 915 |  | 1,184 |  | 494 |  | 421 |  | 677 |  | 611 |  | 626 |
| Amortization of intangibles |  | 425 |  | 474 |  | 212 |  | 213 |  | 228 |  | 234 |  | 235 |
| Data processing |  | 1,567 |  | 1,594 |  | 715 |  | 852 |  | 796 |  | 754 |  | 761 |
| Telecommunications |  | 373 |  | 694 |  | 202 |  | 171 |  | 254 |  | 311 |  | 324 |
| Other general operating |  | 4,778 |  | 14,612 |  | 2,333 |  | 2,445 |  | 2,530 |  | 8,163 |  | 6,226 |
| Total noninterest expense |  | 29,513 |  | 40,779 |  | 13,818 |  | 15,695 |  | 14,196 |  | 20,142 |  | 18,541 |
| Income before income taxes |  | 12,261 |  | 2,114 |  | 7,519 |  | 4,742 |  | 4,310 |  | 431 |  | 2,795 |
| Income tax expense |  | 3,584 |  | 99 |  | 2,199 |  | 1,385 |  | 1,260 |  | 663 |  | 504 |
| Net income (loss) | \$ | 8,677 | \$ | 2,015 | \$ | 5,320 | \$ | 3,357 | \$ | 3,050 | \$ | (232) | \$ | 2,291 |
| Preferred stock dividends |  | 712 |  | 494 |  | 330 |  | 382 |  | 312 |  | 238 |  | 256 |
| Net income (loss) applicable to common shareholders | \$ | 7,965 | \$ | 1,521 | \$ | 4,990 | \$ | 2,975 | \$ | 2,738 | \$ | (470) | \$ | 2,035 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings (loss) | \$ | 0.76 | \$ | 0.14 | \$ | 0.48 | \$ | 0.28 | \$ | 0.26 | \$ | (0.04) | \$ | 0.19 |
| Diluted earnings (loss) ${ }^{(1)}$ |  | 0.72 |  | 0.14 |  | 0.45 |  | 0.27 |  | 0.25 |  | (0.04) |  | 0.19 |
| Dividends paid |  | 0.10 |  | 0.02 |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.05 |  | 0.01 |
| Average common shares issued and outstanding |  | ,03,379 |  | 0,539,769 |  | 88,137 |  | 518,790 |  | 16,334 |  | 15,790 |  | 19,359 |
| Average diluted common shares issued and outstanding ${ }^{(1)}$ |  | ,252,417 |  | 0,599,641 |  | 38,060 |  | 266,511 |  | 73,773 |  | 15,790 |  | 65,123 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

${ }^{1)}$ The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the third quarter of 2014 because of the net loss applicable to common shareholders.

Certain prior period amounts have been reclassified to conform to current period presentation

## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Comprehensive Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 8,677 | \$ | 2,015 | \$ | 5,320 | \$ | 3,357 | \$ | 3,050 | \$ | (232) | \$ | 2,291 |
| Other comprehensive income (loss), net-of-tax: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in available-for-sale debt and marketable equity securities |  | $(1,201)$ |  | 3,594 |  | $(2,537)$ |  | 1,336 |  | 2,021 |  | (994) |  | 2,305 |
| Net change in derivatives |  | 289 |  | 215 |  | 246 |  | 43 |  | 205 |  | 196 |  | 7 |
| Employee benefit plan adjustments |  | 50 |  | 56 |  | 25 |  | 25 |  | $(1,007)$ |  | 8 |  | 7 |
| Net change in foreign currency translation adjustments |  | (8) |  | (119) |  | 43 |  | (51) |  | (24) |  | (14) |  | 7 |
| Other comprehensive income (loss) |  | (870) |  | 3,746 |  | $(2,223)$ |  | 1,353 |  | 1,195 |  | (804) |  | 2,326 |
| Comprehensive income (loss) | \$ | 7,807 | \$ | 5,761 | \$ | 3,097 | \$ | 4,710 | \$ | 4,245 | \$ | $(1,036)$ | \$ | 4,617 |

[^9]
## Bank of America Corporation and Subsidiaries

Consolidated Balance Sheet

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Assets |  |  |  |  |  |  |
| Cash and due from banks | \$ | 29,974 | \$ | 30,106 | \$ | 31,969 |
| Interest-bearing deposits with the Federal Reserve, non-U.S. central banks and other banks |  | 133,540 |  | 132,437 |  | 120,930 |
| Cash and cash equivalents |  | 163,514 |  | 162,543 |  | 152,899 |
| Time deposits placed and other short-term investments |  | 7,996 |  | 7,418 |  | 8,646 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 199,903 |  | 206,708 |  | 229,449 |
| Trading account assets |  | 189,106 |  | 186,860 |  | 196,952 |
| Derivative assets |  | 50,977 |  | 61,331 |  | 47,892 |
| Debt securities: |  |  |  |  |  |  |
| Carried at fair value |  | 332,307 |  | 324,174 |  | 292,861 |
| Held-to-maturity, at cost |  | 60,072 |  | 59,815 |  | 60,022 |
| Total debt securities |  | 392,379 |  | 383,989 |  | 352,883 |
| Loans and leases |  | 886,449 |  | 877,956 |  | 911,899 |
| Allowance for loan and lease losses |  | $(13,068)$ |  | $(13,676)$ |  | $(15,811)$ |
| Loans and leases, net of allowance |  | 873,381 |  | 864,280 |  | 896,088 |
| Premises and equipment, net |  | 9,700 |  | 9,833 |  | 10,146 |
| Mortgage servicing rights |  | 3,521 |  | 3,394 |  | 4,368 |
| Goodwill |  | 69,775 |  | 69,776 |  | 69,810 |
| Intangible assets |  | 4,188 |  | 4,391 |  | 5,099 |
| Loans held-for-sale |  | 6,914 |  | 9,732 |  | 9,200 |
| Customer and other receivables |  | 64,505 |  | 63,716 |  | 65,475 |
| Other assets |  | 113,175 |  | 109,574 |  | 121,650 |
| Total assets | \$ | 2,149,034 | \$ | 2,143,545 | \$ | 2,170,557 |

Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)

| Trading account assets | \$ | 4,863 | \$ | 5,182 | \$ | 7,236 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans and leases |  | 85,467 |  | 89,771 |  | 102,799 |
| Allowance for loan and lease losses |  | $(1,711)$ |  | $(1,869)$ |  | $(2,326)$ |
| Loans and leases, net of allowance |  | 83,756 |  | 87,902 |  | 100,473 |
| Loans held-for-sale |  | 413 |  | 1,226 |  | 601 |
| All other assets |  | 3,681 |  | 2,953 |  | 3,971 |
| Total assets of consolidated variable interest entities | \$ | 92,713 | \$ | 97,263 | \$ | 112,281 |

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Consolidated Balance Sheet (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Liabilities |  |  |  |  |  |  |
| Deposits in U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 411,862 | \$ | 412,902 | \$ | 390,781 |
| Interest-bearing |  | 668,447 |  | 673,431 |  | 662,823 |
| Deposits in non-U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 8,294 |  | 8,473 |  | 7,419 |
| Interest-bearing |  | 60,957 |  | 58,362 |  | 73,306 |
| Total deposits |  | 1,149,560 |  | 1,153,168 |  | 1,134,329 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase |  | 213,024 |  | 203,758 |  | 217,829 |
| Trading account liabilities |  | 72,596 |  | 74,791 |  | 88,342 |
| Derivative liabilities |  | 43,583 |  | 52,234 |  | 38,647 |
| Short-term borrowings |  | 39,903 |  | 33,270 |  | 45,873 |
| Accrued expenses and other liabilities (includes \$588, \$537 and \$503 of reserve for unfunded lending commitments) |  | 135,295 |  | 138,278 |  | 151,055 |
| Long-term debt |  | 243,414 |  | 237,858 |  | 257,071 |
| Total liabilities |  | 1,897,375 |  | 1,893,357 |  | 1,933,146 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized $\mathbf{- 1 0 0 , 0 0 0 , 0 0 0}$ shares; issued and outstanding $-\mathbf{3 , 7 6 7 , 7 9 0}, 3,767,790$ and $3,467,790$ shares |  | 22,273 |  | 22,273 |  | 14,846 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized $-\mathbf{1 2 , 8 0 0}, \mathbf{0 0 0}, \mathbf{0 0 0}$ shares; issued and outstanding - 10,471,836,636, $10,520,400,507$ and $10,515,824,628$ shares |  | 152,638 |  | 153,410 |  | 153,468 |
| Retained earnings |  | 81,938 |  | 77,472 |  | 73,808 |
| Accumulated other comprehensive income (loss) |  | $(5,190)$ |  | $(2,967)$ |  | $(4,711)$ |
| Total shareholders' equity |  | 251,659 |  | 250,188 |  | 237,411 |
| Total liabilities and shareholders' equity | \$ | 2,149,034 | \$ | 2,143,545 | \$ | 2,170,557 |

Liabilities of consolidated variable interest entities included in total liabilities above

| Short-term borrowings | \$ | 358 | \$ | 630 | \$ | 927 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term debt |  | 14,471 |  | 13,942 |  | 16,333 |
| All other liabilities |  | 109 |  | 123 |  | 93 |
| Total liabilities of consolidated variable interest entities | \$ | 14,938 | \$ | 14,695 | \$ | 17,353 |

[^10]
## Bank of America Corporation and Subsidiaries

## Capital Management

(Dollars in millions)

|  | Basel 3 Standardized Transition |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(1,2)}$ : |  |  |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 158,326 | \$ | 155,438 | \$ | 155,361 | \$ | 152,444 | \$ | 153,582 |
| Tier 1 capital |  | 176,247 |  | 173,155 |  | 168,973 |  | 163,040 |  | 160,760 |
| Total capital |  | 217,889 |  | 214,481 |  | 208,670 |  | 200,759 |  | 197,028 |
| Risk-weighted assets |  | 1,407,509 |  | 1,405,267 |  | 1,261,544 |  | 1,271,723 |  | 1,284,924 |
| Common equity tier 1 capital ratio |  | 11.2\% |  | 11.1\% |  | 12.3\% |  | 12.0\% |  | 12.0\% |
| Tier 1 capital ratio |  | 12.5 |  | 12.3 |  | 13.4 |  | 12.8 |  | 12.5 |
| Total capital ratio |  | 15.5 |  | 15.3 |  | 16.5 |  | 15.8 |  | 15.3 |
| Tier 1 leverage ratio |  | 8.5 |  | 8.4 |  | 8.2 |  | 7.9 |  | 7.7 |
| Tangible equity ratio ${ }^{(3)}$ |  | 8.6 |  | 8.6 |  | 8.4 |  | 8.1 |  | 7.8 |
| Tangible common equity ratio ${ }^{(3)}$ |  | 7.6 |  | 7.5 |  | 7.5 |  | 7.2 |  | 7.1 |

[^11]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries <br> Regulatory Capital Reconciliations



[^12]
## Bank of America Corporation and Subsidiaries

Net Interest Income Excluding Trading-related Net Interest Income

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  | Second Quarter 2015 | First Quarter 2015 | Fourth Quarter 2014 | Third Quarter 2014 | Second Quarter 2014 |
|  | 2015 | 2014 |  |  |  |  |  |
| Net interest income (FTE basis) |  |  |  |  |  |  |  |
| As reported | \$ 20,386 | \$ 20,512 | \$ 10,716 | \$ 9,670 | \$ 9,865 | \$ 10,444 | \$ 10,226 |
| Impact of trading-related net interest income | $(1,838)$ | $(1,769)$ | (921) | (917) | (939) | (907) | (864) |
| Net interest income excluding trading-related net interest income ${ }^{(1)}$ | \$ 18,548 | \$ 18,743 | \$ 9,795 | \$ 8,753 | \$ 8,926 | \$ 9,537 | \$ 9,362 |
| Average earning assets |  |  |  |  |  |  |  |
| As reported | \$1,810,178 | \$ 1,822,177 | \$1,815,892 | \$1,804,399 | \$ 1,802,121 | \$ 1,813,482 | \$ 1,840,850 |
| Impact of trading-related earning assets | $(418,729)$ | $(453,105)$ | $(419,238)$ | $(418,214)$ | $(435,408)$ | $(441,661)$ | $(463,395)$ |
| Average earning assets excluding trading-related earning assets ${ }^{(1)}$ | \$1,391,449 | \$ 1,369,072 | \$1,396,654 | \$1,386,185 | \$ 1,366,713 | \$ 1,371,821 | \$ 1,377,455 |
| Net interest yield contribution (FTE basis) ${ }^{(2)}$ |  |  |  |  |  |  |  |
| As reported | 2.27\% | 2.26\% | 2.37\% | $2.17 \%$ | 2.18\% | 2.29\% | 2.22\% |
| Impact of trading-related activities | 0.41 | 0.49 | 0.44 | 0.38 | 0.42 | 0.47 | 0.50 |
| Net interest yield on earning assets excluding trading-related activities ${ }^{(1)}$ | 2.68\% | 2.75\% | 2.81\% | 2.55\% | 2.60\% | 2.76\% | 2.72\% |

[^13][^14]Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2015 |  |  |  |  | First Quarter 2015 |  |  |  |  | Second Quarter 2014 |  |  |  |  |
|  | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve, nonU.S. central banks and other banks | \$ | 125,762 | \$ | 81 | 0.26\% | \$ | 126,189 | \$ | 84 | 0.27\% | \$ | 123,582 | \$ | 85 | 0.28\% |
| Time deposits placed and other short-term investments |  | 8,183 |  | 34 | 1.63 |  | 8,379 |  | 33 | 1.61 |  | 10,509 |  | 40 | 1.51 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 214,326 |  | 268 | 0.50 |  | 213,931 |  | 231 | 0.44 |  | 235,393 |  | 298 | 0.51 |
| Trading account assets |  | 137,137 |  | 1,114 | 3.25 |  | 138,946 |  | 1,122 | 3.26 |  | 147,798 |  | 1,214 | 3.29 |
| Debt securities |  | 386,357 |  | 3,082 | 3.21 |  | 383,120 |  | 1,898 | 2.01 |  | 345,889 |  | 2,133 | 2.46 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 207,356 |  | 1,782 | 3.44 |  | 215,030 |  | 1,851 | 3.45 |  | 243,406 |  | 2,195 | 3.61 |
| Home equity |  | 82,640 |  | 769 | 3.73 |  | 84,915 |  | 770 | 3.66 |  | 90,729 |  | 842 | 3.72 |
| U.S. credit card |  | 87,460 |  | 1,980 | 9.08 |  | 88,695 |  | 2,027 | 9.27 |  | 88,058 |  | 2,042 | 9.30 |
| Non-U.S. credit card |  | 10,012 |  | 264 | 10.56 |  | 10,002 |  | 262 | 10.64 |  | 11,759 |  | 308 | 10.51 |
| Direct/Indirect consumer |  | 83,698 |  | 504 | 2.42 |  | 80,713 |  | 491 | 2.47 |  | 82,102 |  | 524 | 2.56 |
| Other consumer |  | 1,885 |  | 15 | 3.14 |  | 1,847 |  | 15 | 3.29 |  | 2,011 |  | 18 | 3.60 |
| Total consumer |  | 473,051 |  | 5,314 | 4.50 |  | 481,202 |  | 5,416 | 4.54 |  | 518,065 |  | 5,929 | 4.58 |
| U.S. commercial |  | 244,540 |  | 1,705 | 2.80 |  | 234,907 |  | 1,645 | 2.84 |  | 230,486 |  | 1,670 | 2.91 |
| Commercial real estate |  | 50,478 |  | 382 | 3.03 |  | 48,234 |  | 347 | 2.92 |  | 48,315 |  | 357 | 2.97 |
| Commercial lease financing |  | 24,723 |  | 180 | 2.92 |  | 24,495 |  | 216 | 3.53 |  | 24,409 |  | 193 | 3.16 |
| Non-U.S. commercial |  | 88,623 |  | 479 | 2.17 |  | 83,555 |  | 485 | 2.35 |  | 91,305 |  | 571 | 2.51 |
| Total commercial |  | 408,364 |  | 2,746 | 2.70 |  | 391,191 |  | 2,693 | 2.79 |  | 394,515 |  | 2,791 | 2.84 |
| Total loans and leases |  | 881,415 |  | 8,060 | 3.67 |  | 872,393 |  | 8,109 | 3.75 |  | 912,580 |  | 8,720 | 3.83 |
| Other earning assets |  | 62,712 |  | 721 | 4.59 |  | 61,441 |  | 705 | 4.66 |  | 65,099 |  | 665 | 4.09 |
| Total earning assets ${ }^{(2)}$ |  | 1,815,892 |  | 13,360 | 2.95 |  | 1,804,399 |  | 12,182 | 2.73 |  | 1,840,850 |  | 3,155 | 2.86 |
| Cash and due from banks |  | 30,751 |  |  |  |  | 27,695 |  |  |  |  | 27,377 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 305,323 |  |  |  |  | 306,480 |  |  |  |  | 301,328 |  |  |  |
| Total assets |  | 2,151,966 |  |  |  | \$ | 2,138,574 |  |  |  | \$ | 2,169,555 |  |  |  |

[^15]|  | Second Quarter 2015 |  | First Quarter 2015 |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | 13 | \$ | 12 | \$ | 14 |
| Debt securities |  | (3) |  | (8) |  | (13) |
| U.S. commercial loans and leases |  | (18) |  | (15) |  | (14) |
| Net hedge expense on assets | \$ | (8) | \$ | (11) | \$ | (13) |

Certain prior period amounts have been reclassified to conform to current period presentation.

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2015 |  |  |  |  | First Quarter 2015 |  |  |  |  | Second Quarter 2014 |  |  |  |  |
|  |  | Average Balance | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |  | Average <br> Balance | Interest Income/ Expense |  | Yield/ Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 47,381 | \$ | 2 | 0.02\% | \$ | 46,224 | \$ | 2 | 0.02\% | \$ | 47,450 | \$ | - | -\% |
| NOW and money market deposit accounts |  | 536,201 |  | 71 | 0.05 |  | 531,827 |  | 67 | 0.05 |  | 519,399 |  | 79 | 0.06 |
| Consumer CDs and IRAs |  | 55,832 |  | 42 | 0.30 |  | 58,704 |  | 45 | 0.31 |  | 68,706 |  | 70 | 0.41 |
| Negotiable CDs, public funds and other deposits |  | 29,904 |  | 22 | 0.30 |  | 28,796 |  | 22 | 0.31 |  | 33,426 |  | 30 | 0.35 |
| Total U.S. interest-bearing deposits |  | 669,318 |  | 137 | 0.08 |  | 665,551 |  | 136 | 0.08 |  | 668,981 |  | 179 | 0.11 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 5,162 |  | 9 | 0.67 |  | 4,544 |  | 8 | 0.74 |  | 10,537 |  | 15 | 0.56 |
| Governments and official institutions |  | 1,239 |  | 1 | 0.38 |  | 1,382 |  | 1 | 0.21 |  | 1,754 |  | 1 | 0.12 |
| Time, savings and other |  | 55,030 |  | 69 | 0.51 |  | 54,276 |  | 75 | 0.55 |  | 64,078 |  | 87 | 0.55 |
| Total non-U.S. interest-bearing deposits |  | 61,431 |  | 79 | 0.52 |  | 60,202 |  | 84 | 0.56 |  | 76,369 |  | 103 | 0.54 |
| Total interest-bearing deposits |  | 730,749 |  | 216 | 0.12 |  | 725,753 |  | 220 | 0.12 |  | 745,350 |  | 282 | 0.15 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 252,088 |  | 686 | 1.09 |  | 244,134 |  | 585 | 0.97 |  | 271,247 |  | 765 | 1.13 |
| Trading account liabilities |  | 77,772 |  | 335 | 1.73 |  | 78,787 |  | 394 | 2.03 |  | 95,154 |  | 398 | 1.68 |
| Long-term debt |  | 242,230 |  | 1,407 | 2.33 |  | 240,127 |  | 1,313 | 2.20 |  | 259,825 |  | 1,484 | 2.29 |
| Total interest-bearing liabilities ${ }^{(1)}$ |  | 1,302,839 |  | 2,644 | 0.81 |  | 1,288,801 |  | 2,512 | 0.79 |  | 1,371,576 |  | 2,929 | 0.86 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 416,040 |  |  |  |  | 404,973 |  |  |  |  | 383,213 |  |  |  |
| Other liabilities |  | 182,033 |  |  |  |  | 199,056 |  |  |  |  | 178,963 |  |  |  |
| Shareholders' equity |  | 251,054 |  |  |  |  | 245,744 |  |  |  |  | 235,803 |  |  |  |
| Total liabilities and shareholders' equity |  | 2,151,966 |  |  |  | \$ | 2,138,574 |  |  |  | \$ | 2,169,555 |  |  |  |
| Net interest spread |  |  |  |  | 2.14\% |  |  |  |  | 1.94\% |  |  |  |  | 2.00\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.23 |  |  |  |  | 0.23 |  |  |  |  | 0.22 |
| Net interest income/yield on earning assets |  |  | \$ | 10,716 | 2.37\% |  |  | \$ | 9,670 | 2.17\% |  |  | \$ | 10,226 | 2.22\% |



[^16]
## Bank of America Corporation and Subsidiaries

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  |  |  |  | 2014 |  |  |  |  |
|  | Average Interest <br> Income/ <br> Balance <br> Expense  |  |  |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve, nonU.S. central banks and other banks | \$ | 125,974 | \$ | 165 | 0.26\% | \$ | 118,106 | \$ | 157 | 0.27\% |
| Time deposits placed and other short-term investments |  | 8,280 |  | 67 | 1.62 |  | 12,185 |  | 88 | 1.46 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 214,130 |  | 499 | 0.47 |  | 224,012 |  | 562 | 0.51 |
| Trading account assets |  | 138,036 |  | 2,236 | 3.26 |  | 147,691 |  | 2,427 | 3.31 |
| Debt securities |  | 384,747 |  | 4,980 | 2.61 |  | 337,845 |  | 4,139 | 2.43 |
| Loans and leases ${ }^{(1)}$ : |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 211,172 |  | 3,633 | 3.44 |  | 245,472 |  | 4,433 | 3.61 |
| Home equity |  | 83,771 |  | 1,539 | 3.69 |  | 91,736 |  | 1,695 | 3.72 |
| U.S. credit card |  | 88,074 |  | 4,007 | 9.18 |  | 88,797 |  | 4,134 | 9.39 |
| Non-U.S. credit card |  | 10,007 |  | 526 | 10.60 |  | 11,657 |  | 616 | 10.65 |
| Direct/Indirect consumer |  | 82,214 |  | 995 | 2.44 |  | 81,916 |  | 1,054 | 2.59 |
| Other consumer |  | 1,866 |  | 30 | 3.22 |  | 1,987 |  | 35 | 3.63 |
| Total consumer |  | 477,104 |  | 10,730 | 4.52 |  | 521,565 |  | 11,967 | 4.61 |
| U.S. commercial |  | 239,751 |  | 3,350 | 2.82 |  | 229,279 |  | 3,322 | 2.92 |
| Commercial real estate |  | 49,362 |  | 729 | 2.98 |  | 48,533 |  | 725 | 3.01 |
| Commercial lease financing |  | 24,609 |  | 396 | 3.22 |  | 24,567 |  | 427 | 3.47 |
| Non-U.S. commercial |  | 86,103 |  | 964 | 2.26 |  | 92,068 |  | 1,114 | 2.44 |
| Total commercial |  | 399,825 |  | 5,439 | 2.74 |  | 394,447 |  | 5,588 | 2.85 |
| Total loans and leases |  | 876,929 |  | 16,169 | 3.71 |  | 916,012 |  | 17,555 | 3.85 |
| Other earning assets |  | 62,082 |  | 1,426 | 4.62 |  | 66,326 |  | 1,362 | 4.13 |
| Total earning assets ${ }^{(2)}$ |  | 1,810,178 |  | 25,542 | 2.84 |  | 1,822,177 |  | 26,290 | 2.90 |
| Cash and due from banks |  | 29,231 |  |  |  |  | 27,815 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 305,898 |  |  |  |  | 304,502 |  |  |  |
| Total assets |  | 2,145,307 |  |  |  | \$ | 2,154,494 |  |  |  |

(1) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired
loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.
(2) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased
(decreased) interest income on:
Federal funds sold and securities borrowed or purchased under agreements to resell
Debt securities
U.S. commercial loans and leases
Net hedge expense on assets

[^17]
## Bank of America Corporation and Subsidiaries

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)
(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  |  |  |  | 2014 |  |  |  |  |
|  | Average Interest <br> Income/ <br> Balance <br> Expense  |  |  |  | Yield/ Rate |  | Average Balance | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 46,806 | \$ | \$ 4 | 0.02\% | \$ | 46,329 | \$ | 1 | 0.01\% |
| NOW and money market deposit accounts |  | 534,026 |  | 138 | 0.05 |  | 521,307 |  | 162 | 0.06 |
| Consumer CDs and IRAs |  | 57,260 |  | 87 | 0.31 |  | 69,916 |  | 154 | 0.44 |
| Negotiable CDs, public funds and other deposits |  | 29,353 |  | 44 | 0.31 |  | 31,637 |  | 57 | 0.36 |
| Total U.S. interest-bearing deposits |  | 667,445 |  | 273 | 0.08 |  | 669,189 |  | 374 | 0.11 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 4,855 |  | 17 | 0.70 |  | 10,803 |  | 31 | 0.57 |
| Governments and official institutions |  | 1,310 |  | 2 | 0.29 |  | 1,805 |  | 1 | 0.12 |
| Time, savings and other |  | 54,655 |  | 144 | 0.53 |  | 62,302 |  | 167 | 0.54 |
| Total non-U.S. interest-bearing deposits |  | 60,820 |  | 163 | 0.54 |  | 74,910 |  | 199 | 0.53 |
| Total interest-bearing deposits |  | 728,265 |  | 436 | 0.12 |  | 744,099 |  | 573 | 0.16 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings |  | 248,133 |  | 1,271 | 1.03 |  | 262,161 |  | 1,372 | 1.06 |
| Trading account liabilities |  | 78,277 |  | 729 | 1.88 |  | 92,814 |  | 833 | 1.81 |
| Long-term debt |  | 241,184 |  | 2,720 | 2.27 |  | 256,768 |  | 3,000 | 2.34 |
| Total interest-bearing liabilities ${ }^{(1)}$ |  | 1,295,859 |  | 5,156 | 0.80 |  | 1,355,842 |  | 5,778 | 0.86 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 410,536 |  |  |  |  | 379,300 |  |  |  |
| Other liabilities |  | 190,499 |  |  |  |  | 183,173 |  |  |  |
| Shareholders' equity |  | 248,413 |  |  |  |  | 236,179 |  |  |  |
| Total liabilities and shareholders' equity |  | 2,145,307 |  |  |  | \$ | 2,154,494 |  |  |  |
| Net interest spread |  |  |  |  | 2.04\% |  |  |  |  | 2.04\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.23 |  |  |  |  | 0.22 |
| Net interest income/yield on earning assets |  |  | \$ | S 20,386 | 2.27\% |  |  | \$ | 20,512 | 2.26\% |


| (1) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased |
| :--- |
| (decreased) interest expense on: |
| NOW and money market deposit accounts |
| Consumer CDs and IRAs |
| Negotiable CDs, public funds and other deposits |
| Banks located in non-U.S. countries |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and other short- <br> term borrowings <br> Long-term debt <br> Net hedge income on liabilities |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

|  | June 30, 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross Unrealized Gains |  | Gross Unrealized Losses |  | Fair <br> Value |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |
| U.S. Treasury and agency securities | \$ | 57,699 | \$ | 661 | \$ | (16) | \$ | 58,344 |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency |  | 189,228 |  | 931 |  | $(1,899)$ |  | 188,260 |
| Agency-collateralized mortgage obligations |  | 12,749 |  | 224 |  | (42) |  | 12,931 |
| Non-agency residential |  | 3,649 |  | 299 |  | (62) |  | 3,886 |
| Commercial |  | 5,087 |  | 54 |  | (31) |  | 5,110 |
| Non-U.S. securities |  | 6,124 |  | 25 |  | (4) |  | 6,145 |
| Corporate/Agency bonds |  | 252 |  | 6 |  | (1) |  | 257 |
| Other taxable securities, substantially all asset-backed securities |  | 10,389 |  | 35 |  | (21) |  | 10,403 |
| Total taxable securities |  | 285,177 |  | 2,235 |  | $(2,076)$ |  | 285,336 |
| Tax-exempt securities |  | 10,811 |  | 15 |  | (25) |  | 10,801 |
| Total available-for-sale debt securities |  | 295,988 |  | 2,250 |  | $(2,101)$ |  | 296,137 |
| Other debt securities carried at fair value |  | 36,452 |  | 164 |  | (446) |  | 36,170 |
| Total debt securities carried at fair value |  | 332,440 |  | 2,414 |  | $(2,547)$ |  | 332,307 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities |  | 60,072 |  | 160 |  | $(1,069)$ |  | 59,163 |
| Total debt securities | \$ | 392,512 | \$ | 2,574 | \$ | $(3,616)$ | \$ | 391,470 |
| Available-for-sale marketable equity securities ${ }^{(1)}$ | \$ | 336 | \$ | 104 | \$ | - | \$ | 440 |


| Available-for-sale debt securities | March 31, 2015 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$ | 58,501 | \$ | 1,018 | \$ | (3) | \$ | 59,516 |
| U.S. Treasury and agency securities |  |  |  |  |  |  |  |  |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency |  | 179,255 |  | 2,858 |  | (275) |  | 181,838 |
| Agency-collateralized mortgage obligations |  | 13,696 |  | 296 |  | (31) |  | 13,961 |
| Non-agency residential |  | 3,791 |  | 295 |  | (60) |  | 4,026 |
| Commercial |  | 3,853 |  | 137 |  | (1) |  | 3,989 |
| Non-U.S. securities |  | 5,923 |  | 32 |  | (3) |  | 5,952 |
| Corporate/Agency bonds |  | 356 |  | 10 |  | (1) |  | 365 |
| Other taxable securities, substantially all asset-backed securities |  | 9,554 |  | 42 |  | (18) |  | 9,578 |
| Total taxable securities |  | 274,929 |  | 4,688 |  | (392) |  | 279,225 |
| Tax-exempt securities |  | 9,725 |  | 11 |  | (19) |  | 9,717 |
| Total available-for-sale debt securities |  | 284,654 |  | 4,699 |  | (411) |  | 288,942 |
| Other debt securities carried at fair value |  | 35,166 |  | 264 |  | (198) |  | 35,232 |
| Total debt securities carried at fair value |  | 319,820 |  | 4,963 |  | (609) |  | 324,174 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities |  | 59,815 |  | 496 |  | (422) |  | 59,889 |
| Total debt securities | \$ | 379,635 | \$ | 5,459 | \$ | $(1,031)$ | \$ | 384,063 |
| Available-for-sale marketable equity securities ${ }^{(1)}$ | \$ | 336 | \$ | 59 | \$ | - | \$ | 395 |

${ }^{(1)}$ Classified in other assets on the Consolidated Balance Sheet.

## Other Debt Securities Carried at Fair Value

| (Dollars in millions) | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | March 31 |  |
| :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury and agency securities | \$ | - | \$ | 1,272 |
| Mortgage-backed securities: |  |  |  |  |
| Agency |  | 14,885 |  | 15,670 |
| Agency-collateralized mortgage obligations |  | 9 |  | - |
| Non-agency residential |  | 3,787 |  | 3,869 |
| Non-U.S. securities ${ }^{(1)}$ |  | 17,198 |  | 14,124 |
| Other taxable securities, substantially all asset-backed securities |  | 291 |  | 297 |
| Total | \$ | 36,170 | \$ | 35,232 |

[^18]Certain prior period amounts have been reclassified to conform to current period presentation.
(Dollars in millions)

|  | Second Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer <br> Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 10,716 | \$ | 4,910 | \$ | 1,359 | \$ | 2,213 | \$ | 1,028 | \$ | 416 | \$ | 790 |
| Card income |  | 1,477 |  | 1,206 |  | 41 |  | 128 |  | 37 |  | - |  | 65 |
| Service charges |  | 1,857 |  | 1,033 |  | 19 |  | 728 |  | 73 |  | - |  | 4 |
| Investment and brokerage services |  | 3,387 |  | 68 |  | 2,749 |  | 20 |  | 550 |  | - |  | - |
| Investment banking income (loss) |  | 1,526 |  | 1 |  | 84 |  | 777 |  | 718 |  | - |  | (54) |
| Equity investment income |  | 88 |  | - |  | 3 |  | 3 |  | 71 |  | - |  | 11 |
| Trading account profits (losses) |  | 1,647 |  | - |  | 53 |  | 20 |  | 1,693 |  | (1) |  | (118) |
| Mortgage banking income |  | 1,001 |  | 257 |  | 2 |  | - |  | - |  | 682 |  | 60 |
| Gains (losses) on sales of debt securities |  | 168 |  | - |  | (1) |  | - |  | 7 |  | - |  | 162 |
| Other income (loss) |  | 478 |  | 69 |  | 264 |  | 226 |  | 82 |  | (8) |  | (155) |
| Total noninterest income |  | 11,629 |  | 2,634 |  | 3,214 |  | 1,902 |  | 3,231 |  | 673 |  | (25) |
| Total revenue, net of interest expense (FTE basis) |  | 22,345 |  | 7,544 |  | 4,573 |  | 4,115 |  | 4,259 |  | 1,089 |  | 765 |
| Provision for credit losses |  | 780 |  | 506 |  | 15 |  | 177 |  | 6 |  | 57 |  | 19 |
| Noninterest expense |  | 13,818 |  | 4,321 |  | 3,457 |  | 1,941 |  | 2,723 |  | 961 |  | 415 |
| Income before income taxes (FTE basis) |  | 7,747 |  | 2,717 |  | 1,101 |  | 1,997 |  | 1,530 |  | 71 |  | 331 |
| Income tax expense (benefit) (FTE basis) |  | 2,427 |  | 1,013 |  | 411 |  | 746 |  | 537 |  | 26 |  | (306) |
| Net income | \$ | 5,320 | \$ | $\underline{\text { 1,704 }}$ | \$ | 690 | \$ | 1,251 | \$ | 993 | \$ | 45 | \$ | 637 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 881,415 | \$ | 201,703 | \$ | 130,270 | \$ | 300,631 | \$ | 61,908 | \$ | 30,897 | \$ | 156,006 |
| Total assets ${ }^{(1)}$ |  | 2,151,966 |  | 609,019 |  | 268,835 |  | 361,853 |  | 602,732 |  | 52,449 |  | 257,078 |
| Total deposits |  | 1,146,789 |  | 545,454 |  | 239,974 |  | 288,117 |  | 39,718 |  | n/m |  | 22,482 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 886,449 | \$ | 204,380 | \$ | 132,377 | \$ | 307,085 | \$ | 66,026 | \$ | 30,024 | \$ | 146,557 |
| Total assets ${ }^{(1)}$ |  | 2,149,034 |  | 611,122 |  | 267,021 |  | 367,045 |  | 580,955 |  | 50,853 |  | 272,038 |
| Total deposits |  | 1,149,560 |  | 547,343 |  | 237,624 |  | 292,261 |  | 39,326 |  | n/m |  | 22,964 |
|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total rporation |  | nsumer anking |  | WIM |  | lobal nking |  | lobal arkets |  | gacy ets \& icing |  | All <br> Other |
| Net interest income (FTE basis) | \$ | 9,670 | \$ | 4,871 | \$ | 1,351 | \$ | 2,260 | \$ | 1,009 | \$ | 428 | \$ | (249) |
| Card income |  | 1,394 |  | 1,167 |  | 49 |  | 100 |  | 9 |  | - |  | 69 |
| Service charges |  | 1,764 |  | 966 |  | 18 |  | 710 |  | 65 |  | - |  | 5 |
| Investment and brokerage services |  | 3,378 |  | 65 |  | 2,723 |  | 24 |  | 567 |  | - |  | (1) |
| Investment banking income (loss) |  | 1,487 |  | - |  | 72 |  | 852 |  | 630 |  | - |  | (67) |
| Equity investment income (loss) |  | 27 |  | (1) |  | - |  | 9 |  | 18 |  | - |  | 1 |
| Trading account profits (losses) |  | 2,247 |  | - |  | 55 |  | 64 |  | 2,127 |  | 2 |  | (1) |
| Mortgage banking income (loss) |  | 694 |  | 288 |  | 1 |  | - |  | - |  | 461 |  | (56) |
| Gains on sales of debt securities |  | 268 |  | 1 |  | 1 |  | - |  | 3 |  | - |  | 263 |
| Other income (loss) |  | 492 |  | 93 |  | 247 |  | 259 |  | 186 |  | 23 |  | (316) |
| Total noninterest income |  | 11,751 |  | 2,579 |  | 3,166 |  | 2,018 |  | 3,605 |  | 486 |  | (103) |
| Total revenue, net of interest expense (FTE basis) |  | 21,421 |  | 7,450 |  | 4,517 |  | 4,278 |  | 4,614 |  | 914 |  | (352) |
| Provision for credit losses |  | 765 |  | 716 |  | 23 |  | 96 |  | 21 |  | 91 |  | (182) |
| Noninterest expense |  | 15,695 |  | 4,389 |  | 3,459 |  | 2,010 |  | 3,131 |  | 1,203 |  | 1,503 |
| Income (loss) before income taxes (FTE basis) |  | 4,961 |  | 2,345 |  | 1,035 |  | 2,172 |  | 1,462 |  | (380) |  | $(1,673)$ |
| Income tax expense (benefit) (FTE basis) |  | 1,604 |  | 870 |  | 384 |  | 806 |  | 517 |  | (141) |  | (832) |
| Net income (loss) | \$ | 3,357 | \$ | 1,475 | \$ | 651 | \$ | 1,366 | \$ | 945 | \$ | (239) | \$ | (841) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 872,393 | \$ | 199,581 | \$ | 126,129 | \$ | 289,522 | \$ | 56,992 | \$ | 32,411 | \$ | 167,758 |
| Total assets ${ }^{(1)}$ |  | 2,138,574 |  | 594,916 |  | 275,130 |  | 361,826 |  | 598,595 |  | 52,617 |  | 255,490 |
| Total deposits |  | 1,130,726 |  | 531,365 |  | 243,561 |  | 286,434 |  | 39,699 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,406 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 877,956 | \$ | 200,153 | \$ | 127,556 | \$ | 295,653 | \$ | 63,019 | \$ | 31,690 | \$ | 159,885 |
| Total assets ${ }^{(1)}$ |  | 2,143,545 |  | 613,130 |  | 272,777 |  | 365,121 |  | 586,843 |  | 53,538 |  | 252,136 |
| Total deposits |  | 1,153,168 |  | 549,489 |  | 244,080 |  | 290,422 |  | 38,668 |  | $\mathrm{n} / \mathrm{m}$ |  | 19,467 |

[^19]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Quarterly Results by Business Segment (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy <br> Assets \& Servicing |  | All Other |  |
| Net interest income (FTE basis) | \$ | 10,226 | \$ | 5,060 | \$ | 1,485 | \$ | 2,442 | \$ | 962 | \$ | 362 | \$ | (85) |
| Card income |  | 1,441 |  | 1,152 |  | 46 |  | 117 |  | 38 |  | - |  | 88 |
| Service charges |  | 1,866 |  | 1,039 |  | 19 |  | 725 |  | 76 |  | - |  | 7 |
| Investment and brokerage services |  | 3,291 |  | 62 |  | 2,642 |  | 31 |  | 544 |  | - |  | 12 |
| Investment banking income (loss) |  | 1,631 |  | (1) |  | 75 |  | 834 |  | 760 |  | - |  | (37) |
| Equity investment income |  | 357 |  | - |  | 2 |  | 1 |  | 259 |  | - |  | 95 |
| Trading account profits (losses) |  | 1,832 |  | - |  | 45 |  | 33 |  | 1,768 |  | 3 |  | (17) |
| Mortgage banking income (loss) |  | 527 |  | 237 |  | 1 |  | - |  | - |  | 369 |  | (80) |
| Gains (losses) on sales of debt securities |  | 382 |  | 1 |  | - |  | - |  | (7) |  | 6 |  | 382 |
| Other income (loss) |  | 407 |  | 99 |  | 274 |  | 255 |  | 199 |  | 60 |  | (480) |
| Total noninterest income |  | 11,734 |  | 2,589 |  | 3,104 |  | 1,996 |  | 3,637 |  | 438 |  | (30) |
| Total revenue, net of interest expense (FTE basis) |  | 21,960 |  | 7,649 |  | 4,589 |  | 4,438 |  | 4,599 |  | 800 |  | (115) |
| Provision for credit losses |  | 411 |  | 550 |  | (8) |  | 136 |  | 20 |  | (39) |  | (248) |
| Noninterest expense |  | 18,541 |  | 4,505 |  | 3,445 |  | 2,007 |  | 2,875 |  | 5,234 |  | 475 |
| Income (loss) before income taxes (FTE basis) |  | 3,008 |  | 2,594 |  | 1,152 |  | 2,295 |  | 1,704 |  | $(4,395)$ |  | (342) |
| Income tax expense (benefit) (FTE basis) |  | 717 |  | 960 |  | 426 |  | 850 |  | 602 |  | $(1,654)$ |  | (467) |
| Net income (loss) | \$ | 2,291 | \$ | 1,634 | \$ | 726 | \$ | 1,445 | \$ | 1,102 | \$ | $(2,741)$ | \$ | 125 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 912,580 | \$ | 195,413 | \$ | 118,512 | \$ | 287,795 | \$ | 63,579 | \$ | 36,705 | \$ | 210,576 |
| Total assets ${ }^{(1)}$ |  | 2,169,555 |  | 578,514 |  | 266,781 |  | 359,755 |  | 617,156 |  | 55,626 |  | 291,723 |
| Total deposits |  | 1,128,563 |  | 514,137 |  | 240,042 |  | 284,947 |  | 41,323 |  | $\mathrm{n} / \mathrm{m}$ |  | 36,471 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 911,899 | \$ | 197,021 | \$ | 120,187 | \$ | 286,976 | \$ | 66,260 | \$ | 35,984 | \$ | 205,471 |
| Total assets ${ }^{(1)}$ |  | 2,170,557 |  | 579,870 |  | 263,958 |  | 370,561 |  | 610,435 |  | 52,647 |  | 293,086 |
| Total deposits |  | 1,134,329 |  | 514,838 |  | 237,046 |  | 295,382 |  | 41,951 |  | $\mathrm{n} / \mathrm{m}$ |  | 33,824 |

[^20]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Year-to-Date Results by Business Segment

(Dollars in millions)

|  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

[^21]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 9,781 | \$ | 10,130 | \$ | 4,910 | \$ | 4,871 | \$ | 4,967 | \$ | 5,081 | \$ | 5,060 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 2,373 |  | 2,300 |  | 1,206 |  | 1,167 |  | 1,324 |  | 1,219 |  | 1,152 |
| Service charges |  | 1,999 |  | 2,032 |  | 1,033 |  | 966 |  | 1,042 |  | 1,085 |  | 1,039 |
| Mortgage banking income |  | 545 |  | 415 |  | 257 |  | 288 |  | 193 |  | 206 |  | 237 |
| All other income |  | 296 |  | 423 |  | 138 |  | 158 |  | 233 |  | 158 |  | 161 |
| Total noninterest income |  | 5,213 |  | 5,170 |  | 2,634 |  | 2,579 |  | 2,792 |  | 2,668 |  | 2,589 |
| Total revenue, net of interest expense (FTE basis) |  | 14,994 |  | 15,300 |  | 7,544 |  | 7,450 |  | 7,759 |  | 7,749 |  | 7,649 |
| Provision for credit losses |  | 1,222 |  | 1,359 |  | 506 |  | 716 |  | 653 |  | 668 |  | 550 |
| Noninterest expense |  | 8,710 |  | 9,000 |  | 4,321 |  | 4,389 |  | 4,407 |  | 4,447 |  | 4,505 |
| Income before income taxes (FTE basis) |  | 5,062 |  | 4,941 |  | 2,717 |  | 2,345 |  | 2,699 |  | 2,634 |  | 2,594 |
| Income tax expense (FTE basis) |  | 1,883 |  | 1,839 |  | 1,013 |  | 870 |  | 1,037 |  | 956 |  | 960 |
| Net income | \$ | 3,179 | \$ | 3,102 | \$ | 1,704 | \$ | 1,475 | \$ | 1,662 | \$ | 1,678 | \$ | 1,634 |
| Net interest yield (FTE basis) |  | 3.49\% |  | 3.80\% |  | 3.44\% |  | 3.54\% |  | 3.61\% |  | 3.71\% |  | 3.74\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 22 |  | 21 |  | 24 |  | 21 |  | 22 |  | 22 |  | 22 |
| Efficiency ratio (FTE basis) |  | 58.09 |  | 58.82 |  | 57.28 |  | 58.91 |  | 56.79 |  | 57.39 |  | 58.89 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,648 | \$ | 195,916 | \$ | 201,703 | \$ | 199,581 | \$ | 199,215 | \$ | 197,374 | \$ | 195,413 |
| Total earning assets ${ }^{(2)}$ |  | 565,643 |  | 538,110 |  | 572,378 |  | 558,833 |  | 545,721 |  | 542,857 |  | 542,421 |
| Total assets ${ }^{(2)}$ |  | 602,006 |  | 574,107 |  | 609,019 |  | 594,916 |  | 582,116 |  | 578,927 |  | 578,514 |
| Total deposits |  | 538,448 |  | 509,519 |  | 545,454 |  | 531,365 |  | 517,580 |  | 514,549 |  | 514,137 |
| Allocated capital ${ }^{(1)}$ |  | 29,000 |  | 30,000 |  | 29,000 |  | 29,000 |  | 30,000 |  | 30,000 |  | 30,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,380 | \$ | 197,021 | \$ | 204,380 | \$ | 200,153 | \$ | 202,000 | \$ | 198,467 | \$ | 197,021 |
| Total earning assets ${ }^{(2)}$ |  | 575,284 |  | 543,827 |  | 575,284 |  | 576,868 |  | 552,117 |  | 544,916 |  | 543,827 |
| Total assets ${ }^{(2)}$ |  | 611,122 |  | 579,870 |  | 611,122 |  | 613,130 |  | 589,048 |  | 580,381 |  | 579,870 |
| Total deposits |  | 547,343 |  | 514,838 |  | 547,343 |  | 549,489 |  | 524,413 |  | 515,580 |  | 514,838 |

[^22]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Year-to-Date Results

(Dollars in millions)

|  | Six Months Ended June 30, 2015 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total ConsumerBanking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 9,781 | \$ | 4,687 | \$ | 5,094 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 2,373 |  | 5 |  | 2,368 |
| Service charges |  | 1,999 |  | 1,998 |  | 1 |
| Mortgage banking income |  | 545 |  | - |  | 545 |
| All other income |  | 296 |  | 223 |  | 73 |
| Total noninterest income |  | 5,213 |  | 2,226 |  | 2,987 |
| Total revenue, net of interest expense (FTE basis) |  | 14,994 |  | 6,913 |  | 8,081 |
| Provision for credit losses |  | 1,222 |  | 87 |  | 1,135 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 8,710 |  | 4,814 |  | 3,896 |
| Income before income taxes (FTE basis) |  | 5,062 |  | 2,012 |  | 3,050 |
| Income tax expense (FTE basis) |  | 1,883 |  | 748 |  | 1,135 |
| Net income | S | 3,179 | S | 1,264 | \$ | 1,915 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.49\% |  | 1.74\% |  | 5.21\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 22 |  | 21 |  | 23 |
| Efficiency ratio (FTE basis) |  | 58.09 |  | 69.64 |  | 48.21 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 200,648 | \$ | 5,834 | \$ | 194,814 |
| Total earning assets ${ }^{(2)}$ |  | 565,643 |  | 542,441 |  | 197,279 |
| Total assets ${ }^{(2)}$ |  | 602,006 |  | 569,404 |  | 206,679 |
| Total deposits |  | 538,448 |  | 537,353 |  | n/m |
| Allocated capital ${ }^{(1)}$ |  | 29,000 |  | 12,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 204,380 | \$ | 5,834 | \$ | 198,546 |
| Total earning assets ${ }^{(2)}$ |  | 575,284 |  | 551,705 |  | 201,319 |
| Total assets ${ }^{(2)}$ |  | 611,122 |  | 578,227 |  | 210,635 |
| Total deposits |  | 547,343 |  | 546,169 |  | n/m |
|  | Six Months Ended June 30, 2014 |  |  |  |  |  |
|  | Total Consumer Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 10,130 | \$ | 4,736 | \$ | 5,394 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 2,300 |  | 5 |  | 2,295 |
| Service charges |  | 2,032 |  | 2,031 |  | 1 |
| Mortgage banking income |  | 415 |  | - |  | 415 |
| All other income |  | 423 |  | 180 |  | 243 |
| Total noninterest income |  | 5,170 |  | 2,216 |  | 2,954 |
| Total revenue, net of interest expense (FTE basis) |  | 15,300 |  | 6,952 |  | 8,348 |
| Provision for credit losses |  | 1,359 |  | 114 |  | 1,245 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 9,000 |  | 4,938 |  | 4,062 |
| Income before income taxes (FTE basis) |  | 4,941 |  | 1,900 |  | 3,041 |
| Income tax expense (FTE basis) |  | 1,839 |  | 707 |  | 1,132 |
| Net income | \$ | 3,102 | \$ | 1,193 | \$ | 1,909 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.80\% |  | 1.86\% |  | 5.64\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 21 |  | 22 |  | 20 |
| Efficiency ratio (FTE basis) |  | 58.82 |  | 71.03 |  | 48.66 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 195,916 | \$ | 6,097 | \$ | 189,819 |
| Total earning assets ${ }^{(2)}$ |  | 538,110 |  | 512,945 |  | 192,951 |
| Total assets ${ }^{(2)}$ |  | 574,107 |  | 539,661 |  | 202,232 |
| Total deposits |  | 509,519 |  | 508,721 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital ${ }^{(1)}$ |  | 30,000 |  | 11,000 |  | 19,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 197,021 | \$ | 6,127 | \$ | 190,894 |
| Total earning assets ${ }^{(2)}$ |  | 543,827 |  | 518,429 |  | 194,220 |
| Total assets ${ }^{(2)}$ |  | 579,870 |  | 544,925 |  | 203,767 |
| Total deposits |  | 514,838 |  | 513,944 |  | $\mathrm{n} / \mathrm{m}$ |

For footnotes see page 22.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Banking Quarterly Results

(Dollars in millions)

|  |  |
| :--- | :--- |
|  |  |
|  |  |

For footnotes see page 22.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Quarterly Results (continued)
(Dollars in millions)

|  |  |  |
| :--- | :--- | ---: | :--- |

${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
${ }^{(2)}$ For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from All Other to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer Banking.
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking | S | 254,652 | \$ | 232,527 | \$ | 259,007 | \$ | 250,248 | \$ | 241,254 | \$ | 238,133 | \$ | 236,197 |
| Savings |  | 45,140 |  | 44,685 |  | 45,748 |  | 44,525 |  | 43,972 |  | 45,124 |  | 45,769 |
| MMS |  | 183,433 |  | 166,043 |  | 186,750 |  | 180,078 |  | 172,992 |  | 168,815 |  | 167,058 |
| CDs and IRAs |  | 52,492 |  | 63,506 |  | 51,178 |  | 53,820 |  | 56,476 |  | 59,666 |  | 62,293 |
| Non-U.S. and other |  | 2,731 |  | 2,758 |  | 2,771 |  | 2,694 |  | 2,886 |  | 2,811 |  | 2,820 |
| Total average deposit balances | \$ | 538,448 | \$ | 509,519 | \$ | 545,454 | \$ | 531,365 | \$ | 517,580 | \$ | 514,549 | \$ | 514,137 |
| Deposit spreads (excludes noninterest costs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking |  | 2.03\% |  | 2.07\% |  | 2.04\% |  | 2.03\% |  | 2.08\% |  | 2.08\% |  | 2.07\% |
| Savings |  | 2.30 |  | 2.30 |  | 2.29 |  | 2.31 |  | 2.32 |  | 2.32 |  | 2.31 |
| MMS |  | 1.22 |  | 1.15 |  | 1.22 |  | 1.23 |  | 1.21 |  | 1.19 |  | 1.17 |
| CDs and IRAs |  | 0.56 |  | 0.50 |  | 0.58 |  | 0.54 |  | 0.52 |  | 0.50 |  | 0.49 |
| Non-U.S. and other |  | 0.43 |  | 0.53 |  | 0.45 |  | 0.42 |  | 0.40 |  | 0.40 |  | 0.42 |
| Total deposit spreads |  | 1.62 |  | 1.59 |  | 1.63 |  | 1.62 |  | 1.63 |  | 1.61 |  | 1.60 |
| Client brokerage assets | \$ | 121,961 | \$ | 105,926 | \$ | 121,961 | \$ | 118,492 | \$ | 113,763 | \$ | 108,533 | \$ | 105,926 |
| Online banking active accounts (units in thousands) |  | 31,322 |  | 30,429 |  | 31,322 |  | 31,479 |  | 30,904 |  | 30,821 |  | 30,429 |
| Mobile banking active accounts (units in thousands) ${ }^{(1)}$ |  | 17,626 |  | 15,475 |  | 17,626 |  | 17,092 |  | 16,539 |  | 16,107 |  | 15,475 |
| Financial centers |  | 4,789 |  | 5,023 |  | 4,789 |  | 4,835 |  | 4,855 |  | 4,947 |  | 5,023 |
| ATMs |  | 15,992 |  | 15,973 |  | 15,992 |  | 15,903 |  | 15,834 |  | 15,671 |  | 15,973 |
| Total U.S. credit card ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average credit card outstandings | \$ | 88,074 | \$ | 88,797 | \$ | 87,460 | \$ | 88,695 | \$ | 89,381 | \$ | 88,866 | \$ | 88,058 |
| Ending credit card outstandings |  | 88,403 |  | 89,020 |  | 88,403 |  | 87,288 |  | 91,879 |  | 89,027 |  | 89,020 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 1,205 | \$ | 1,401 | \$ | 584 | \$ | 621 | \$ | 612 | \$ | 625 | \$ | 683 |
|  |  | 2.76\% |  | 3.18\% |  | 2.68\% |  | 2.84\% |  | 2.71\% |  | 2.79\% |  | 3.11\% |
| $30+$ delinquency | \$ | 1,486 | \$ | 1,698 | \$ | 1,486 | \$ | 1,581 | \$ | 1,701 | \$ | 1,702 | \$ | 1,698 |
|  |  | 1.68\% |  | 1.91\% |  | 1.68\% |  | 1.81\% |  | 1.85\% |  | 1.91\% |  | 1.91\% |
| $90+$ delinquency | \$ | 742 | \$ | 868 | \$ | 742 | \$ | 795 | \$ | 866 | \$ | 831 | \$ | 868 |
|  |  | 0.84\% |  | 0.98\% |  | 0.84\% |  | 0.91\% |  | 0.94\% |  | 0.93\% |  | 0.98\% |
| Other Total U.S. credit card indicators ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross interest yield |  | 9.18\% |  | 9.39\% |  | 9.08\% |  | 9.27\% |  | 9.26\% |  | 9.34\% |  | 9.30\% |
| Risk-adjusted margin |  | 8.99 |  | 9.23 |  | 8.92 |  | 9.05 |  | 9.96 |  | 9.33 |  | 8.97 |
| New accounts (in thousands) |  | 2,456 |  | 2,155 |  | 1,295 |  | 1,161 |  | 1,184 |  | 1,202 |  | 1,128 |
| Purchase volumes | \$ | 106,154 | \$ | 102,447 | \$ | 55,976 | \$ | 50,178 | \$ | 55,857 | \$ | 53,784 | \$ | 53,583 |
| Debit card data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchase volumes |  | 137,653 | \$ | 135,382 | \$ | 70,754 | \$ | 66,898 | \$ | 69,204 | \$ | 67,990 | \$ | 69,492 |

For footnotes see page 24.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Banking Key Indicators (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Loan production ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 29,675 | \$ | 19,949 | \$ | 15,962 | \$ | 13,713 | \$ | 11,616 | \$ | 11,725 | \$ | 11,099 |
| Home equity |  | 6,426 |  | 4,588 |  | 3,209 |  | 3,217 |  | 3,420 |  | 3,225 |  | 2,604 |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| First mortgage | \$ | 21,120 | \$ | 15,163 | \$ | 11,266 | \$ | 9,854 | \$ | 8,316 | \$ | 8,861 | \$ | 8,461 |
| Home equity |  | 5,957 |  | 4,186 |  | 2,940 |  | 3,017 |  | 3,129 |  | 2,970 |  | 2,396 |
| Mortgage banking income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Lending: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Core production revenue | \$ | 573 | \$ | 422 | \$ | 273 | \$ | 300 | \$ | 214 | \$ | 239 | \$ | 233 |
| Representations and warranties provision |  | 7 |  | 29 |  | 1 |  | 6 |  | (4) |  | (15) |  | 22 |
| Other consumer mortgage banking income ${ }^{(5)}$ |  | (35) |  | (36) |  | (17) |  | (18) |  | (17) |  | (18) |  | (18) |
| Total Consumer Lending mortgage banking income |  | 545 |  | 415 |  | 257 |  | 288 |  | 193 |  | 206 |  | 237 |
| Legacy Assets \& Servicing mortgage banking income ${ }^{(6)}$ |  | 1,143 |  | 660 |  | 682 |  | 461 |  | 241 |  | 152 |  | 369 |
| Eliminations ${ }^{(7)}$ |  | 7 |  | (136) |  | 62 |  | (55) |  | (82) |  | (86) |  | (79) |
| Total consolidated mortgage banking income | \$ | 1,695 | \$ | 939 | \$ | 1,001 | \$ | 694 | \$ | 352 | \$ | 272 | \$ | 527 |

[^23]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Wealth \& Investment Management Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | SecondQuarter2015 |  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | ThirdQuarter2014 |  | Second Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 2,710 | \$ | 2,970 | \$ | 1,359 | \$ | 1,351 | \$ | 1,406 | \$ | 1,459 | \$ | 1,485 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 5,472 |  | 5,246 |  | 2,749 |  | 2,723 |  | 2,763 |  | 2,713 |  | 2,642 |
| All other income |  | 908 |  | 920 |  | 465 |  | 443 |  | 434 |  | 494 |  | 462 |
| Total noninterest income |  | 6,380 |  | 6,166 |  | 3,214 |  | 3,166 |  | 3,197 |  | 3,207 |  | 3,104 |
| Total revenue, net of interest expense (FTE basis) |  | 9,090 |  | 9,136 |  | 4,573 |  | 4,517 |  | 4,603 |  | 4,666 |  | 4,589 |
| Provision for credit losses |  | 38 |  | 15 |  | 15 |  | 23 |  | 14 |  | (15) |  | (8) |
| Noninterest expense |  | 6,916 |  | 6,803 |  | 3,457 |  | 3,459 |  | 3,441 |  | 3,403 |  | 3,445 |
| Income before income taxes (FTE basis) |  | 2,136 |  | 2,318 |  | 1,101 |  | 1,035 |  | 1,148 |  | 1,278 |  | 1,152 |
| Income tax expense (FTE basis) |  | 795 |  | 863 |  | 411 |  | 384 |  | 442 |  | 465 |  | 426 |
| Net income | \$ | 1,341 | \$ | 1,455 | \$ | 690 | \$ | 651 | \$ | 706 | \$ | 813 | \$ | 726 |
| Net interest yield (FTE basis) |  | 2.15\% |  | 2.40\% |  | 2.17\% |  | 2.13\% |  | 2.24\% |  | 2.33\% |  | 2.40\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 23 |  | 25 |  | 23 |  | 22 |  | 23 |  | 27 |  | 24 |
| Efficiency ratio (FTE basis) |  | 76.08 |  | 74.47 |  | 75.60 |  | 76.57 |  | 74.76 |  | 72.94 |  | 75.07 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 128,211 | \$ | 117,235 | \$ | 130,270 | \$ | 126,129 | \$ | 123,544 | \$ | 121,002 | \$ | 118,512 |
| Total earning assets ${ }^{(2)}$ |  | 254,560 |  | 249,549 |  | 251,528 |  | 257,625 |  | 248,614 |  | 248,223 |  | 248,380 |
| Total assets ${ }^{(2)}$ |  | 271,965 |  | 268,518 |  | 268,835 |  | 275,130 |  | 266,717 |  | 266,324 |  | 266,781 |
| Total deposits |  | 241,758 |  | 241,409 |  | 239,974 |  | 243,561 |  | 238,835 |  | 239,352 |  | 240,042 |
| Allocated capital ${ }^{(1)}$ |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |  | 12,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 132,377 | \$ | 120,187 | \$ | 132,377 | \$ | 127,556 | \$ | 125,431 | \$ | 122,395 | \$ | 120,187 |
| Total earning assets ${ }^{(2)}$ |  | 250,720 |  | 245,556 |  | 250,720 |  | 255,840 |  | 256,519 |  | 248,072 |  | 245,556 |
| Total assets ${ }^{(2)}$ |  | 267,021 |  | 263,958 |  | 267,021 |  | 272,777 |  | 274,887 |  | 266,240 |  | 263,958 |
| Total deposits |  | 237,624 |  | 237,046 |  | 237,624 |  | 244,080 |  | 245,391 |  | 238,710 |  | 237,046 |

[^24]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Wealth \& Investment Management Key Indicators

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 7,540 | \$ | 7,555 | \$ | 3,792 | \$ | 3,748 | \$ | 3,827 | \$ | 3,874 | \$ | 3,791 |
| U.S. Trust |  | 1,515 |  | 1,551 |  | 764 |  | 751 |  | 758 |  | 775 |  | 783 |
| Other ${ }^{(1)}$ |  | 35 |  | 30 |  | 17 |  | 18 |  | 18 |  | 17 |  | 15 |
| Total revenues | \$ | 9,090 | \$ | 9,136 | \$ | 4,573 | \$ | 4,517 | \$ | 4,603 | \$ | 4,666 | \$ | 4,589 |
| Client Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client Balances by Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 2,051,514 | \$ | 2,017,051 | \$ | 2,051,514 | \$ | 2,043,447 | \$ | 2,033,801 | \$ | 2,004,391 | \$ | 2,017,051 |
| U.S. Trust |  | 388,829 |  | 380,281 |  | 388,829 |  | 391,105 |  | 387,491 |  | 381,054 |  | 380,281 |
| Other ${ }^{(1)}$ |  | 81,318 |  | 70,836 |  | 81,318 |  | 75,295 |  | 76,705 |  | 76,640 |  | 70,836 |
| Client Balances by Type |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | \$ | 930,360 | \$ | 878,741 | \$ | 930,360 | \$ | 917,257 | \$ | 902,872 | \$ | 888,006 | \$ | 878,741 |
| Brokerage assets |  | 1,079,084 |  | 1,091,558 |  | 1,079,084 |  | 1,076,277 |  | 1,081,434 |  | 1,073,858 |  | 1,091,558 |
| Assets in custody |  | 138,774 |  | 137,391 |  | 138,774 |  | 141,273 |  | 139,555 |  | 135,886 |  | 137,391 |
| Deposits |  | 237,624 |  | 237,046 |  | 237,624 |  | 244,080 |  | 245,391 |  | 238,710 |  | 237,046 |
| Loans and leases ${ }^{(2)}$ |  | 135,819 |  | 123,432 |  | 135,819 |  | 130,960 |  | 128,745 |  | 125,625 |  | 123,432 |
| Total client balances | \$ | 2,521,661 | \$ | 2,468,168 | \$ | 2,521,661 | \$ | 2,509,847 | \$ | 2,497,997 | \$ | 2,462,085 | \$ | 2,468,168 |
| Assets Under Management Flows |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Long-term assets under management ${ }^{(3)}$ | \$ | 23,247 | \$ | 29,252 | \$ | 8,593 | \$ | 14,654 | \$ | 9,380 | \$ | 11,168 | \$ | 11,870 |
| Liquidity assets under management ${ }^{(4)}$ |  | 4,530 |  | $(2,294)$ |  | 6,023 |  | $(1,493)$ |  | (255) |  | 5,910 |  | 135 |
| Total assets under management flows | \$ | 27,777 | \$ | 26,958 | \$ | 14,616 | \$ | 13,161 | \$ | 9,125 | \$ | 17,078 | \$ | 12,005 |
| Associates ${ }^{(5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of Financial Advisors |  | 16,419 |  | 15,560 |  | 16,419 |  | 16,175 |  | 16,035 |  | 15,867 |  | 15,560 |
| Total Wealth Advisors |  | 17,798 |  | 16,721 |  | 17,798 |  | 17,508 |  | 17,231 |  | 17,039 |  | 16,721 |
| Total Client-Facing Professionals |  | $\mathbf{2 0 , 2 8 6}$ |  | 19,416 |  | 20,286 |  | 20,018 |  | 19,750 |  | 19,727 |  | 19,416 |
| Merrill Lynch Global Wealth Management Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial Advisor Productivity ${ }^{(6)}$ (in thousands) | \$ | 1,041 | \$ | 1,058 | \$ | 1,041 | \$ | 1,041 | \$ | 1,070 | \$ | 1,077 | \$ | 1,060 |
| U.S. Trust Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client-Facing Professionals |  | 2,155 |  | 2,110 |  | 2,155 |  | 2,157 |  | 2,155 |  | 2,135 |  | 2,110 |

[^25]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 4,473 | \$ | 4,946 | \$ | 2,213 | \$ | 2,260 | \$ | 2,415 | \$ | 2,450 | \$ | 2,442 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 1,438 |  | 1,459 |  | 728 |  | 710 |  | 712 |  | 730 |  | 725 |
| Investment banking fees |  | 1,629 |  | 1,656 |  | 777 |  | 852 |  | 830 |  | 727 |  | 834 |
| All other income |  | 853 |  | 903 |  | 397 |  | 456 |  | 364 |  | 446 |  | 437 |
| Total noninterest income |  | 3,920 |  | 4,018 |  | 1,902 |  | 2,018 |  | 1,906 |  | 1,903 |  | 1,996 |
| Total revenue, net of interest expense (FTE basis) |  | 8,393 |  | 8,964 |  | 4,115 |  | 4,278 |  | 4,321 |  | 4,353 |  | 4,438 |
| Provision for credit losses |  | 273 |  | 417 |  | 177 |  | 96 |  | (31) |  | (64) |  | 136 |
| Noninterest expense |  | 3,951 |  | 4,184 |  | 1,941 |  | 2,010 |  | 1,988 |  | 2,037 |  | 2,007 |
| Income before income taxes (FTE basis) |  | 4,169 |  | 4,363 |  | 1,997 |  | 2,172 |  | 2,364 |  | 2,380 |  | 2,295 |
| Income tax expense (FTE basis) |  | 1,552 |  | 1,625 |  | 746 |  | 806 |  | 851 |  | 867 |  | 850 |
| Net income | \$ | 2,617 | \$ | 2,738 | \$ | 1,251 | \$ | 1,366 | \$ | 1,513 | \$ | 1,513 | \$ | 1,445 |
| Net interest yield (FTE basis) |  | 2.85\% |  | 3.19\% |  | 2.80\% |  | 2.89\% |  | 2.99\% |  | 3.03\% |  | 3.12\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 15 |  | 16 |  | 14 |  | 16 |  | 18 |  | 18 |  | 17 |
| Efficiency ratio (FTE basis) |  | 47.08 |  | 46.68 |  | 47.16 |  | 47.00 |  | 46.01 |  | 46.78 |  | 45.22 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 295,107 | \$ | 287,857 | \$ | 300,631 | \$ | 289,522 | \$ | 287,003 | \$ | 283,264 | \$ | 287,795 |
| Total earnings assets ${ }^{(2)}$ |  | 316,951 |  | 313,081 |  | 316,898 |  | 317,005 |  | 320,365 |  | 320,955 |  | 314,079 |
| Total assets ${ }^{(2)}$ |  | 361,840 |  | 359,669 |  | 361,853 |  | 361,826 |  | 365,167 |  | 364,589 |  | 359,755 |
| Total deposits |  | 287,280 |  | 283,943 |  | 288,117 |  | 286,434 |  | 292,096 |  | 291,927 |  | 284,947 |
| Allocated capital ${ }^{(1)}$ |  | 35,000 |  | 33,500 |  | 35,000 |  | 35,000 |  | 33,500 |  | 33,500 |  | 33,500 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 307,085 | \$ | 286,976 | \$ | 307,085 | \$ | 295,653 | \$ | 288,905 | \$ | 284,908 | \$ | 286,976 |
| Total earnings assets ${ }^{(2)}$ |  | 322,971 |  | 324,626 |  | 322,971 |  | 318,872 |  | 308,448 |  | 310,987 |  | 324,626 |
| Total assets ${ }^{(2)}$ |  | 367,045 |  | 370,561 |  | 367,045 |  | 365,121 |  | 353,667 |  | 354,967 |  | 370,561 |
| Total deposits |  | 292,261 |  | 295,382 |  | 292,261 |  | 290,422 |  | 279,793 |  | 282,325 |  | 295,382 |

[^26]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | Second Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Investment Banking fees ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 634 | \$ | 491 | \$ | 247 | \$ | 387 | \$ | 316 | \$ | 291 | \$ | 234 |
| Debt issuance |  | 706 |  | 835 |  | 371 |  | 335 |  | 379 |  | 318 |  | 388 |
| Equity issuance |  | 289 |  | 330 |  | 159 |  | 130 |  | 135 |  | 118 |  | 212 |
| Total Investment Banking fees ${ }^{(3)}$ | \$ | 1,629 | \$ | 1,656 | \$ | 777 | \$ | 852 | \$ | 830 | \$ | 727 | \$ | 834 |
| Business Lending |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 1,597 | \$ | 1,742 | \$ | 708 | \$ | 889 | \$ | 800 | \$ | 878 | \$ | 830 |
| Commercial |  | 1,916 |  | 2,017 |  | 1,004 |  | 912 |  | 991 |  | 934 |  | 1,006 |
| Business Banking |  | 174 |  | 181 |  | 87 |  | 87 |  | 92 |  | 91 |  | 92 |
| Total Business Lending revenue | \$ | 3,687 | \$ | 3,940 | \$ | 1,799 | \$ | 1,888 | \$ | 1,883 | \$ | 1,903 | \$ | 1,928 |
| Global Transaction Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 1,369 | \$ | 1,483 | \$ | 709 | \$ | 660 | \$ | 748 | \$ | 769 | \$ | 754 |
| Commercial |  | 1,292 |  | 1,447 |  | 642 |  | 650 |  | 705 |  | 724 |  | 715 |
| Business Banking |  | 336 |  | 353 |  | 170 |  | 166 |  | 184 |  | 179 |  | 176 |
| Total Global Transaction Services revenue | \$ | 2,997 | \$ | 3,283 | \$ | 1,521 | \$ | 1,476 | \$ | 1,637 | \$ | 1,672 | \$ | 1,645 |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing | \$ | 65,742 | \$ | 82,783 | \$ | 65,504 | \$ | 65,982 | \$ | 71,148 | \$ | 79,127 | \$ | 82,826 |
| Noninterest-bearing |  | 221,538 |  | 201,160 |  | 222,613 |  | 220,452 |  | 220,948 |  | 212,800 |  | 202,121 |
| Total average deposits | \$ | 287,280 | \$ | 283,943 | \$ | 288,117 | \$ | 286,434 | \$ | 292,096 | \$ | 291,927 | \$ | 284,947 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan spread |  | 1.64\% |  | 1.76\% |  | 1.60\% |  | 1.68\% |  | 1.69\% |  | 1.70\% |  | 1.72\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses | \$ | 273 | \$ | 417 | \$ | 177 | \$ | 96 | \$ | (31) | \$ | (64) | \$ | 136 |
| Credit quality ${ }^{(4,5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reservable utilized criticized exposure | \$ | 11,411 | \$ | 10,788 | \$ | 11,411 | \$ | 10,471 | \$ | 9,662 | \$ | 10,314 | \$ | 10,788 |
|  |  | 3.44\% |  | 3.46\% |  | 3.44\% |  | 3.28\% |  | 3.07\% |  | 3.32\% |  | 3.46\% |
| Nonperforming loans, leases and foreclosed properties | \$ | 1,179 | \$ | 1,023 | \$ | 1,179 | \$ | 979 | \$ | 892 | \$ | 1,080 | \$ | 1,023 |
|  |  | 0.38\% |  | 0.36\% |  | 0.38\% |  | 0.33\% |  | 0.31\% |  | 0.38\% |  | 0.36\% |
| Average loans and leases by product |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial | \$ | 159,376 | \$ | 151,450 | \$ | 162,580 | \$ | 156,137 | \$ | 153,256 | \$ | 150,918 | \$ | 151,924 |
| Commercial real estate |  | 43,119 |  | 44,783 |  | 44,066 |  | 42,163 |  | 41,445 |  | 41,818 |  | 44,437 |
| Commercial lease financing |  | 25,585 |  | 25,295 |  | 25,728 |  | 25,442 |  | 25,105 |  | 25,127 |  | 25,165 |
| Non-U.S. commercial |  | 67,010 |  | 66,310 |  | 68,241 |  | 65,763 |  | 67,178 |  | 65,382 |  | 66,249 |
| Other |  | 17 |  | 19 |  | 16 |  | 17 |  | 19 |  | 19 |  | 20 |
| Total average loans and leases | \$ | 295,107 | \$ | 287,857 | \$ | 300,631 | \$ | 289,522 | \$ | 287,003 | \$ | 283,264 | \$ | 287,795 |
| Total Corporation Investment Banking fees |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 704 | \$ | 550 | \$ | 276 | \$ | 428 | \$ | 341 | \$ | 316 | \$ | 264 |
| Debt issuance |  | 1,668 |  | 1,916 |  | 887 |  | 781 |  | 883 |  | 784 |  | 891 |
| Equity issuance |  | 762 |  | 827 |  | 417 |  | 345 |  | 348 |  | 315 |  | 514 |
| Total investment banking fees including self-led deals |  | 3,134 |  | 3,293 |  | 1,580 |  | 1,554 |  | 1,572 |  | 1,415 |  | 1,669 |
| Self-led deals |  | (121) |  | (120) |  | (54) |  | (67) |  | (31) |  | (64) |  | (38) |
| Total Investment Banking fees | \$ | 3,013 | \$ | 3,173 | \$ | 1,526 | \$ | 1,487 | \$ | 1,541 | \$ | 1,351 | \$ | 1,631 |

[^27]
## Bank of America Corporation and Subsidiaries

Investment Banking Product Rankings

|  | Six Months Ended June 30, 2015 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Global |  | U.S. |  |
|  | Product Ranking | Market Share | Product Ranking | Market Share |
| Net investment banking revenue | 3 | 6.2\% | 3 | 8.6\% |
| Announced mergers and acquisitions | 4 | 22.1 | 5 | 20.2 |
| Equity capital markets | 4 | 6.3 | 2 | 10.2 |
| Debt capital markets | 3 | 6.0 | 2 | 9.8 |
| High-yield corporate debt | 4 | 7.4 | 2 | 9.1 |
| Leveraged loans | 2 | 8.5 | 2 | 10.8 |
| Mortgage-backed securities | 5 | 7.5 | 7 | 8.0 |
| Asset-backed securities | 3 | 9.5 | 2 | 12.7 |
| Convertible debt | 2 | 9.4 | 2 | 14.0 |
| Common stock underwriting | 5 | 6.0 | 4 | 9.5 |
| Investment-grade corporate debt | 2 | 6.6 | 2 | 11.9 |
| Syndicated loans | 2 | 8.1 | 2 | 11.6 |

Source: Dealogic data as of July 6, 2015. Figures above include self-led transactions.

- Rankings based on deal volumes except net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
- Each advisor receives full credit for the deal amount unless advising a minor stakeholder.


## Highlights

Global top 3 rankings in:

| Leveraged loans | Investment-grade corporate debt |
| :--- | :--- |
| Asset-backed securities | Syndicated loans |
| Convertible debt | Debt capital markets |
|  |  |
| U.S. $\boldsymbol{\text { top }} \mathbf{3}$ rankings $\boldsymbol{\text { in: }}$ | Investment-grade corporate debt |
| High-yield corporate debt | Syndicated loans |
| Leveraged loans | Equity capital markets |
| Asset-backed securities | Debt capital markets |
| Convertible debt |  |

## Top 3 rankings excluding self-led deals:

Global: Leveraged loans, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Debt capital markets
U.S.: High-yield corporate debt, Leveraged loans, Asset-backed securities, Convertible debt, Investment-grade corporate debt, Syndicated loans, Equity capital markets, Debt capital markets

## Bank of America Corporation and Subsidiaries

Global Markets Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 2,037 | \$ | 1,968 | \$ | 1,028 | \$ | 1,009 | \$ | 1,036 | \$ | 999 | \$ | 962 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 1,117 |  | 1,110 |  | 550 |  | 567 |  | 545 |  | 527 |  | 544 |
| Investment banking fees |  | 1,348 |  | 1,496 |  | 718 |  | 630 |  | 670 |  | 577 |  | 760 |
| Trading account profits |  | 3,820 |  | 4,135 |  | 1,693 |  | 2,127 |  | 76 |  | 1,786 |  | 1,768 |
| All other income |  | 551 |  | 916 |  | 270 |  | 281 |  | 53 |  | 264 |  | 565 |
| Total noninterest income |  | 6,836 |  | 7,657 |  | 3,231 |  | 3,605 |  | 1,344 |  | 3,154 |  | 3,637 |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ |  | 8,873 |  | 9,625 |  | 4,259 |  | 4,614 |  | 2,380 |  | 4,153 |  | 4,599 |
| Provision for credit losses |  | 27 |  | 38 |  | 6 |  | 21 |  | 26 |  | 45 |  | 20 |
| Noninterest expense |  | 5,854 |  | 5,964 |  | 2,723 |  | 3,131 |  | 2,513 |  | 3,348 |  | 2,875 |
| Income (loss) before income taxes (FTE basis) |  | 2,992 |  | 3,623 |  | 1,530 |  | 1,462 |  | (159) |  | 760 |  | 1,704 |
| Income tax expense (benefit) (FTE basis) |  | 1,054 |  | 1,211 |  | 537 |  | 517 |  | (85) |  | 388 |  | 602 |
| Net income (loss) | \$ | 1,938 | \$ | 2,412 | \$ | 993 | \$ | 945 | \$ | (74) | \$ | 372 | \$ | 1,102 |
| Return on average allocated capital ${ }^{(2)}$ |  | 11\% |  | 14\% |  | 11\% |  | 11\% |  | $\mathrm{n} / \mathrm{m}$ |  | 4\% |  | 13\% |
| Efficiency ratio (FTE basis) |  | 65.98 |  | 61.96 |  | 63.92 |  | 67.88 |  | 105.56\% |  | 80.63 |  | 62.51 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(3)}$ | \$ | 443,225 | \$ | 448,596 | \$ | 442,506 | \$ | 443,951 | \$ | 455,535 | \$ | 446,490 | \$ | 459,938 |
| Total loans and leases |  | 59,463 |  | 63,637 |  | 61,908 |  | 56,992 |  | 58,108 |  | 62,959 |  | 63,579 |
| Total earning assets ${ }^{(3)}$ |  | 435,500 |  | 467,594 |  | 436,077 |  | 434,916 |  | 451,937 |  | 457,835 |  | 478,192 |
| Total assets |  | 600,675 |  | 609,370 |  | 602,732 |  | 598,595 |  | 611,828 |  | 599,976 |  | 617,156 |
| Total deposits |  | 39,709 |  | 41,493 |  | 39,718 |  | 39,699 |  | 40,941 |  | 39,344 |  | 41,323 |
| Allocated capital ${ }^{(2)}$ |  | 35,000 |  | 34,000 |  | 35,000 |  | 35,000 |  | 34,000 |  | 34,000 |  | 34,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(3)}$ | \$ | 406,404 | \$ | 443,383 | \$ | 406,404 | \$ | 424,996 | \$ | 418,860 | \$ | 433,597 | \$ | 443,383 |
| Total loans and leases |  | 66,026 |  | 66,260 |  | 66,026 |  | 63,019 |  | 59,388 |  | 62,705 |  | 66,260 |
| Total earning assets ${ }^{(3)}$ |  | 408,857 |  | 465,380 |  | 408,857 |  | 421,520 |  | 421,799 |  | 443,423 |  | 465,380 |
| Total assets |  | 580,955 |  | 610,435 |  | 580,955 |  | 586,843 |  | 579,593 |  | 598,806 |  | 610,435 |
| Total deposits |  | 39,326 |  | 41,951 |  | 39,326 |  | 38,668 |  | 40,746 |  | 39,133 |  | 41,951 |
| Trading-related assets (average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities | \$ | 195,312 | \$ | 201,996 | \$ | 197,113 | \$ | 193,491 | \$ | 201,867 | \$ | 201,963 | \$ | 200,726 |
| Reverse repurchases |  | 112,461 |  | 114,576 |  | 109,626 |  | 115,328 |  | 118,286 |  | 116,853 |  | 119,823 |
| Securities borrowed |  | 79,909 |  | 88,024 |  | 81,091 |  | 78,713 |  | 81,071 |  | 83,369 |  | 94,989 |
| Derivative assets |  | 55,543 |  | 44,000 |  | 54,676 |  | 56,419 |  | 54,311 |  | 44,305 |  | 44,400 |
| Total trading-related assets ${ }^{(3)}$ | \$ | 443,225 | \$ | 448,596 | \$ | 442,506 | \$ | 443,951 | \$ | 455,535 | \$ | 446,490 | \$ | 459,938 |

[^28]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Markets Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 4,977 | \$ | 5,445 | \$ | 2,228 | \$ | 2,749 | \$ | 880 | \$ | 2,380 | \$ | 2,422 |
| Equities |  | 2,364 |  | 2,248 |  | 1,199 |  | 1,165 |  | 862 |  | 1,105 |  | 1,055 |
| Total sales and trading revenue | \$ | 7,341 | \$ | 7,693 | \$ | 3,427 | \$ | 3,914 | \$ | 1,742 | \$ | 3,485 | \$ | 3,477 |
| Sales and trading revenue, excluding net debit valuation adjustment and funding valuation adjustment ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 4,891 | \$ | 5,309 | \$ | 2,146 | \$ | 2,745 | \$ | 1,457 | \$ | 2,247 | \$ | 2,366 |
| Equities |  | 2,329 |  | 2,203 |  | 1,179 |  | 1,150 |  | 911 |  | 1,033 |  | 1,042 |
| Total sales and trading revenue, excluding net debit valuation adjustment and funding valuation adjustment | \$ | 7,220 | \$ | 7,512 | \$ | 3,325 | \$ | 3,895 | \$ | 2,368 | \$ | 3,280 | \$ | 3,408 |
| Sales and trading revenue breakdown |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 1,846 | \$ | 1,786 | \$ | 925 | \$ | 921 | \$ | 944 | \$ | 914 | \$ | 872 |
| Commissions |  | 1,106 |  | 1,101 |  | 544 |  | 562 |  | 541 |  | 522 |  | 540 |
| Trading |  | 3,801 |  | 4,135 |  | 1,676 |  | 2,125 |  | 76 |  | 1,784 |  | 1,769 |
| Other |  | 588 |  | 671 |  | 282 |  | 306 |  | 181 |  | 265 |  | 296 |
| Total sales and trading revenue | \$ | 7,341 | \$ | 7,693 | \$ | 3,427 | \$ | 3,914 | \$ | 1,742 | \$ | 3,485 | \$ | 3,477 |

 quarters of 2015, and $\$ 163$ million, $\$ 66$ million and $\$ 67$ million for the fourth, third, and second quarters of 2014, respectively.


 the cost over the life of the derivatives. The adoption resulted in a one-time transitional charge of $\$ 497$ million recorded in the fourth quarter of 2014 .

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Segment Results

| (Dollars in millions; except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | First Quarter 2015 |  | Fourth Quarter 2014 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 844 | \$ | 739 | \$ | 416 | \$ | 428 | \$ | 390 | \$ | 387 | \$ | 362 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage banking income |  | 1,143 |  | 660 |  | 682 |  | 461 |  | 241 |  | 152 |  | 369 |
| All other income (loss) |  | 16 |  | 87 |  | (9) |  | 25 |  | 7 |  | 17 |  | 69 |
| Total noninterest income |  | 1,159 |  | 747 |  | 673 |  | 486 |  | 248 |  | 169 |  | 438 |
| Total revenue, net of interest expense (FTE basis) |  | 2,003 |  | 1,486 |  | 1,089 |  | 914 |  | 638 |  | 556 |  | 800 |
| Provision for credit losses |  | 148 |  | (27) |  | 57 |  | 91 |  | (113) |  | 267 |  | (39) |
| Noninterest expense |  | 2,164 |  | 12,637 |  | 961 |  | 1,203 |  | 1,364 |  | 6,648 |  | 5,234 |
| Income (loss) before income taxes (FTE basis) |  | (309) |  | $(11,124)$ |  | 71 |  | (380) |  | (613) |  | $(6,359)$ |  | $(4,395)$ |
| Income tax expense (benefit) (FTE basis) |  | (115) |  | $(3,502)$ |  | 26 |  | (141) |  | (231) |  | $(1,245)$ |  | $(1,654)$ |
| Net income (loss) | \$ | (194) | \$ | $(7,622)$ | \$ | 45 | \$ | (239) | \$ | (382) | \$ | $(5,114)$ | \$ | $(2,741)$ |
| Net interest yield (FTE basis) |  | 4.07\% |  | 3.73\% |  | 3.95\% |  | 4.19\% |  | 4.23\% |  | 3.78\% |  | 3.65\% |
| Return on average allocated capital ${ }^{(1)}$ |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | 1 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio (FTE basis) |  | n/m |  | $\mathrm{n} / \mathrm{m}$ |  | 88.27 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 31,650 | \$ | 37,401 | \$ | 30,897 | \$ | 32,411 | \$ | 33,772 | \$ | 35,238 | \$ | 36,705 |
| Total earning assets ${ }^{(2)}$ |  | 41,822 |  | 39,944 |  | 42,267 |  | 41,371 |  | 36,581 |  | 40,636 |  | 39,863 |
| Total assets ${ }^{(2)}$ |  | 52,532 |  | 56,508 |  | 52,449 |  | 52,617 |  | 48,557 |  | 53,762 |  | 55,626 |
| Allocated capital ${ }^{(1)}$ |  | 24,000 |  | 17,000 |  | 24,000 |  | 24,000 |  | 17,000 |  | 17,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 30,024 | \$ | 35,984 | \$ | 30,024 | \$ | 31,690 | \$ | 33,055 | \$ | 34,484 | \$ | 35,984 |
| Total earning assets ${ }^{(2)}$ |  | 40,799 |  | 37,233 |  | 40,799 |  | 42,590 |  | 33,923 |  | 44,916 |  | 37,233 |
| Total assets ${ }^{(2)}$ |  | 50,853 |  | 52,647 |  | 50,853 |  | 53,538 |  | 45,958 |  | 56,900 |  | 52,647 |
| Period end (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage serviced portfolio ${ }^{(3)}$ | \$ | 610.0 | \$ | 760.0 | \$ | 610.0 | \$ | 669.0 | \$ | 693.0 | \$ | 722.0 | \$ | 760.0 |

[^29][^30]
## Bank of America Corporation and Subsidiaries

## Legacy Assets \& Servicing Key Indicators



[^31]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2015 \end{gathered}$ |  | Fourth Quarter 2014 |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 541 | \$ | (241) | \$ | 790 | \$ | (249) | \$ | (349) | \$ | 68 | \$ | (85) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 134 |  | 176 |  | 65 |  | 69 |  | 90 |  | 92 |  | 88 |
| Equity investment income |  | 12 |  | 793 |  | 11 |  | 1 |  | (37) |  | (26) |  | 95 |
| Gains on sales of debt securities |  | 425 |  | 739 |  | 162 |  | 263 |  | 161 |  | 410 |  | 382 |
| All other loss |  | (699) |  | $(1,251)$ |  | (263) |  | (436) |  | (611) |  | (587) |  | (595) |
| Total noninterest income |  | (128) |  | 457 |  | (25) |  | (103) |  | (397) |  | (111) |  | (30) |
| Total revenue, net of interest expense (FTE basis) |  | 413 |  | 216 |  | 765 |  | (352) |  | (746) |  | (43) |  | (115) |
| Provision for credit losses |  | (163) |  | (382) |  | 19 |  | (182) |  | (330) |  | (265) |  | (248) |
| Noninterest expense |  | 1,918 |  | 2,191 |  | 415 |  | 1,503 |  | 483 |  | 259 |  | 475 |
| Income (loss) before income taxes (FTE basis) |  | $(1,342)$ |  | $(1,593)$ |  | 331 |  | $(1,673)$ |  | (899) |  | (37) |  | (342) |
| Income tax benefit (FTE basis) |  | $(1,138)$ |  | $(1,523)$ |  | (306) |  | (832) |  | (524) |  | (543) |  | (467) |
| Net income (loss) | \$ | (204) | \$ | (70) | \$ | 637 | \$ | (841) | \$ | (375) | \$ | 506 | \$ | 125 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 161,850 | \$ | 213,966 | \$ | 156,006 | \$ | 167,758 | \$ | 183,091 | \$ | 199,404 | \$ | 210,576 |
| Total assets ${ }^{(2)}$ |  | 256,289 |  | 286,322 |  | 257,078 |  | 255,490 |  | 263,166 |  | 272,531 |  | 291,723 |
| Total deposits |  | 20,951 |  | 35,731 |  | 22,482 |  | 19,406 |  | 22,163 |  | 29,880 |  | 36,471 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 146,557 | \$ | 205,471 | \$ | 146,557 | \$ | 159,885 | \$ | 172,612 | \$ | 188,356 | \$ | 205,471 |
| Total equity investments |  | 4,670 |  | 5,126 |  | 4,670 |  | 4,716 |  | 4,886 |  | 5,001 |  | 5,126 |
| Total assets ${ }^{(3)}$ |  | 272,038 |  | 293,086 |  | 272,038 |  | 252,136 |  | 261,381 |  | 266,319 |  | 293,086 |
| Total deposits |  | 22,964 |  | 33,824 |  | 22,964 |  | 19,467 |  | 19,241 |  | 25,419 |  | 33,824 |

[^32]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Outstanding Loans and Leases




 and other consumer loans of $\$ 809$ million, $\$ 743$ million and $\$ 937$ million at June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
 million and $\$ 170$ million and other non-U.S. consumer loans of $\$ 3$ million, $\$ 3$ million and $\$ 3$ million at June 30, 2015, March 31 , 2015 and June 30 , 2014, respectively.

 $\$ 2.0$ billion and $\$ 1.3$ billion and non-U.S. commercial loans of $\$ 3.4$ billion, $\$ 4.5$ billion and $\$ 7.4$ billion at June 30, 2015, March 31 , 2015 and June 30 , 2014 , respectively.

 2015, March 31, 2015 and June 30, 2014, respectively.

Certain prior period amounts have been reclassified to conform to current period presentation.

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total Corporation |  | Consumer Banking |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | Legacy Assets \& Servicing |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 207,356 | \$ | 13,928 | \$ | 52,944 | \$ | 7 | \$ | 3 | \$ | 900 | \$ | 139,574 |
| Home equity |  | 82,640 |  | 44,662 |  | 5,919 |  | 4 |  | 206 |  | 29,977 |  | 1,872 |
| U.S. credit card |  | 87,460 |  | 84,385 |  | 3,075 |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 10,012 |  | - |  | - |  | - |  | - |  | - |  | 10,012 |
| Direct/Indirect consumer |  | 83,698 |  | 40,539 |  | 42,464 |  | 4 |  | - |  | - |  | 691 |
| Other consumer |  | 1,885 |  | 1,243 |  | 8 |  | 1 |  | - |  | - |  | 633 |
| Total consumer |  | 473,051 |  | 184,757 |  | 104,410 |  | 16 |  | 209 |  | 30,877 |  | 152,782 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 244,540 |  | 16,922 |  | 23,608 |  | 162,580 |  | 36,993 |  | 20 |  | 4,417 |
| Commercial real estate |  | 50,478 |  | 24 |  | 2,049 |  | 44,066 |  | 4,173 |  | - |  | 166 |
| Commercial lease financing |  | 24,723 |  | - |  | 4 |  | 25,728 |  | 373 |  | - |  | $(1,382)$ |
| Non-U.S. commercial |  | 88,623 |  | - |  | 199 |  | 68,241 |  | 20,160 |  | - |  | 23 |
| Total commercial |  | 408,364 |  | 16,946 |  | 25,860 |  | 300,615 |  | 61,699 |  | 20 |  | 3,224 |
| Total loans and leases | \$ | 881,415 | \$ | 201,703 | \$ | 130,270 | \$ | 300,631 | \$ | 61,908 | \$ | 30,897 | \$ | 156,006 |
|  | First Quarter 2015 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total poration |  | nsumer <br> nking |  | VIM |  |  |  |  |  | $\begin{aligned} & \text { acy } \\ & \text { ets \& } \\ & \text { icing } \end{aligned}$ |  | All Other |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 215,030 | \$ | 11,151 | \$ | 51,647 | \$ | 7 | \$ | - | \$ | 920 | \$ | 151,305 |
| Home equity |  | 84,915 |  | 45,331 |  | 6,112 |  | 4 |  | 197 |  | 31,467 |  | 1,804 |
| U.S. credit card |  | 88,695 |  | 85,577 |  | 3,118 |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 10,002 |  | - |  | - |  | - |  | - |  | - |  | 10,002 |
| Direct/Indirect consumer |  | 80,713 |  | 39,293 |  | 40,619 |  | 4 |  | - |  | - |  | 797 |
| Other consumer |  | 1,847 |  | 1,166 |  | 16 |  | 2 |  | 1 |  | - |  | 662 |
| Total consumer |  | 481,202 |  | 182,518 |  | 101,512 |  | 17 |  | 198 |  | 32,387 |  | 164,570 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 234,907 |  | 17,035 |  | 22,572 |  | 156,137 |  | 34,747 |  | 24 |  | 4,392 |
| Commercial real estate |  | 48,234 |  | 28 |  | 1,908 |  | 42,163 |  | 3,951 |  | - |  | 184 |
| Commercial lease financing |  | 24,495 |  | - |  | 4 |  | 25,442 |  | 450 |  | - |  | $(1,401)$ |
| Non-U.S. commercial |  | 83,555 |  | - |  | 133 |  | 65,763 |  | 17,646 |  | - |  | 13 |
| Total commercial |  | 391,191 |  | 17,063 |  | 24,617 |  | 289,505 |  | 56,794 |  | 24 |  | 3,188 |
| Total loans and leases | \$ | 872,393 | \$ | 199,581 | \$ | 126,129 | \$ | 289,522 | \$ | 56,992 | \$ | 32,411 | \$ | $\underline{167,758}$ |
|  | Second Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total poration |  | nsumer <br> nking |  | VIM |  |  |  |  |  | $\begin{aligned} & \text { acy } \\ & \text { ets \& } \\ & \text { icing } \end{aligned}$ |  | All <br> Other |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 243,406 | \$ | 5,731 | \$ | 48,855 | \$ | 6 | \$ | - | \$ | 961 | \$ | 187,853 |
| Home equity |  | 90,729 |  | 46,676 |  | 6,578 |  | 8 |  | 160 |  | 35,710 |  | 1,597 |
| U.S. credit card |  | 88,058 |  | 84,849 |  | 3,209 |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 11,759 |  | - |  | - |  | - |  | - |  | - |  | 11,759 |
| Direct/Indirect consumer |  | 82,102 |  | 40,069 |  | 37,348 |  | 5 |  | 12 |  | - |  | 4,668 |
| Other consumer |  | 2,011 |  | 890 |  | 9 |  | 1 |  | - |  | - |  | 1,111 |
| Total consumer |  | 518,065 |  | 178,215 |  | 95,999 |  | 20 |  | 172 |  | 36,671 |  | 206,988 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 230,486 |  | 17,168 |  | 20,688 |  | 151,924 |  | 35,906 |  | 34 |  | 4,766 |
| Commercial real estate |  | 48,315 |  | 30 |  | 1,672 |  | 44,437 |  | 1,937 |  | - |  | 239 |
| Commercial lease financing |  | 24,409 |  | - |  | 4 |  | 25,165 |  | 743 |  | - |  | $(1,503)$ |
| Non-U.S. commercial |  | 91,305 |  | - |  | 149 |  | 66,249 |  | 24,821 |  | - |  | 86 |
| Total commercial |  | 394,515 |  | 17,198 |  | 22,513 |  | 287,775 |  | 63,407 |  | 34 |  | 3,588 |
| Total loans and leases | \$ | 912,580 | \$ | 195,413 | \$ | 118,512 | \$ | $\underline{\text { 287,795 }}$ | \$ | 63,579 | \$ | 36,705 | \$ | 210,576 |

[^33]
## Bank of America Corporation and Subsidiaries

Commercial Credit Exposure by Industry ${ }^{(1,2,3)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial Utilized |  |  |  |  |  | Total Commercial Committed |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Diversified financials | \$ | 68,976 | \$ | 65,579 | \$ | 72,302 | \$ | 114,441 | \$ | 111,306 | \$ | 120,705 |
| Real estate ${ }^{(4)}$ |  | 58,006 |  | 57,930 |  | 52,982 |  | 78,965 |  | 78,357 |  | 74,535 |
| Retailing |  | 36,731 |  | 34,612 |  | 33,941 |  | 63,136 |  | 58,701 |  | 54,983 |
| Capital goods |  | 30,566 |  | 29,254 |  | 28,921 |  | 55,057 |  | 54,171 |  | 53,444 |
| Government and public education |  | 43,055 |  | 42,894 |  | 40,174 |  | 50,582 |  | 51,066 |  | 47,613 |
| Healthcare equipment and services |  | 33,232 |  | 31,636 |  | 32,410 |  | 50,548 |  | 49,022 |  | 55,737 |
| Banking |  | 42,764 |  | 46,539 |  | 42,543 |  | 48,942 |  | 51,732 |  | 51,100 |
| Energy |  | 22,473 |  | 22,174 |  | 20,744 |  | 47,341 |  | 45,416 |  | 40,826 |
| Materials |  | 24,382 |  | 24,586 |  | 23,292 |  | 46,661 |  | 46,503 |  | 42,809 |
| Food, beverage and tobacco |  | 17,796 |  | 17,100 |  | 15,357 |  | 35,664 |  | 35,083 |  | 31,792 |
| Consumer services |  | 21,635 |  | 21,987 |  | 21,414 |  | 34,310 |  | 34,094 |  | 34,391 |
| Commercial services and supplies |  | 19,132 |  | 18,473 |  | 19,259 |  | 31,892 |  | 30,623 |  | 31,013 |
| Media |  | 12,181 |  | 11,615 |  | 11,801 |  | 27,153 |  | 21,596 |  | 23,283 |
| Transportation |  | 18,391 |  | 18,050 |  | 16,227 |  | 26,006 |  | 25,655 |  | 23,787 |
| Utilities |  | 11,161 |  | 10,559 |  | 9,898 |  | 25,601 |  | 25,679 |  | 26,549 |
| Individuals and trusts |  | 17,614 |  | 16,723 |  | 15,790 |  | 22,375 |  | 21,568 |  | 19,811 |
| Software and services |  | 5,607 |  | 5,542 |  | 6,296 |  | 14,451 |  | 15,052 |  | 13,360 |
| Technology hardware and equipment |  | 6,187 |  | 5,158 |  | 6,883 |  | 13,792 |  | 14,125 |  | 13,428 |
| Pharmaceuticals and biotechnology |  | 6,049 |  | 5,956 |  | 4,534 |  | 13,054 |  | 16,800 |  | 13,221 |
| Consumer durables and apparel |  | 6,110 |  | 6,457 |  | 5,793 |  | 10,633 |  | 10,827 |  | 10,274 |
| Automobiles and components |  | 4,799 |  | 5,203 |  | 3,446 |  | 10,185 |  | 10,479 |  | 9,000 |
| Insurance, including monolines |  | 4,404 |  | 4,758 |  | 4,827 |  | 10,154 |  | 10,402 |  | 11,075 |
| Telecommunication services |  | 3,934 |  | 3,991 |  | 4,269 |  | 9,990 |  | 10,407 |  | 10,207 |
| Food and staples retailing |  | 3,831 |  | 3,812 |  | 4,079 |  | 7,286 |  | 7,482 |  | 7,831 |
| Religious and social organizations |  | 4,700 |  | 4,692 |  | 5,144 |  | 6,257 |  | 6,215 |  | 6,965 |
| Other |  | 5,754 |  | 7,249 |  | 5,544 |  | 13,838 |  | 12,704 |  | 8,686 |
| Total commercial credit exposure by industry | \$ | 529,470 | \$ | 522,529 | \$ | 507,870 | \$ | 868,314 | \$ | 855,065 | \$ | 836,425 |
| Net credit default protection purchased on total commitments ${ }^{(5)}$ |  |  |  |  |  |  | \$ | $(5,584)$ | \$ | $(6,720)$ | \$ | $(8,678)$ |

[^34]Certain prior period amounts have been reclassified to conform to current period presentation.

|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |
| :---: | :---: | :---: |
| Less than or equal to one year | 35\% | 40\% |
| Greater than one year and less than or equal to five years | 63 | 58 |
| Greater than five years | 2 | 2 |
| Total net credit default protection | 100\% | 100\% |

To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown in this table.

## Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1)}$

(Dollars in millions)

| Ratings ${ }^{(2,3)}$ | June 30, 2015 |  |  | March 31, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Notional ${ }^{(4)}$ |  | Percent of Total | Net Notional ${ }^{(4)}$ |  | Percent of Total |
| A | \$ | (622) | 11.1\% | \$ | (758) | 11.3\% |
| BBB |  | $(2,196)$ | 39.3 |  | $(3,168)$ | 47.1 |
| BB |  | $(1,908)$ | 34.2 |  | $(2,013)$ | 30.0 |
| B |  | (762) | 13.6 |  | (689) | 10.3 |
| CCC and below |  | (70) | 1.3 |  | (56) | 0.8 |
| NR ${ }^{(5)}$ |  | (26) | 0.5 |  | (36) | 0.5 |
| Total net credit default protection | \$ | $(5,584)$ | 100.0\% | \$ | $(6,720)$ | 100.0\% |

${ }^{(1)}$ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.
${ }^{(2)}$ Ratings are refreshed on a quarterly basis.
${ }^{(3)}$ Ratings of BBB- or higher are considered to meet the definition of investment grade.
${ }^{(4)}$ Represents net credit default protection (purchased) sold.
${ }^{(5)} \mathrm{NR}$ is comprised of index positions held and any names that have not been rated.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Top 20 Non-U.S. Countries Exposure

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Funded Loans and Loan Equivalents ${ }^{(1)}$ |  | Unfunded Loan Commitments |  | Net <br> Counterparty Exposure ${ }^{(2)}$ |  | Securities/ Other Investments ${ }^{(3)}$ |  | CountryExposure atJune 302015 |  | Hedges and Credit Default Protection ${ }^{(4)}$ |  | Net Country Exposure at June 30 $2015{ }^{(5)}$ |  | Increase(Decrease)fromMarch 312015 |  |
| United Kingdom | \$ | 26,804 | \$ | 12,270 | \$ | 7,914 | \$ | 5,527 | \$ | 52,515 | \$ | $(2,846)$ | \$ | 49,669 | \$ | 3,345 |
| Canada |  | 6,385 |  | 6,948 |  | 2,060 |  | 4,355 |  | 19,748 |  | $(1,922)$ |  | 17,826 |  | 249 |
| Germany |  | 5,534 |  | 4,401 |  | 4,199 |  | 5,047 |  | 19,181 |  | $(3,299)$ |  | 15,882 |  | 472 |
| Brazil |  | 10,801 |  | 315 |  | 452 |  | 4,252 |  | 15,820 |  | (340) |  | 15,480 |  | $(1,002)$ |
| Japan |  | 9,491 |  | 500 |  | 3,992 |  | 2,845 |  | 16,828 |  | $(1,762)$ |  | 15,066 |  | $(1,228)$ |
| France |  | 2,428 |  | 4,709 |  | 1,500 |  | 6,302 |  | 14,939 |  | $(2,877)$ |  | 12,062 |  | 2,022 |
| China |  | 9,799 |  | 385 |  | 691 |  | 1,251 |  | 12,126 |  | (841) |  | 11,285 |  | (138) |
| India |  | 6,779 |  | 324 |  | 181 |  | 3,533 |  | 10,817 |  | (263) |  | 10,554 |  | (888) |
| Hong Kong |  | 7,896 |  | 340 |  | 1,022 |  | 591 |  | 9,849 |  | (35) |  | 9,814 |  | 1,682 |
| Netherlands |  | 3,143 |  | 3,373 |  | 957 |  | 1,644 |  | 9,117 |  | (893) |  | 8,224 |  | (391) |
| South Korea |  | 4,036 |  | 963 |  | 1,138 |  | 2,548 |  | 8,685 |  | (696) |  | 7,989 |  | 419 |
| Australia |  | 3,320 |  | 2,027 |  | 680 |  | 1,819 |  | 7,846 |  | (532) |  | 7,314 |  | 97 |
| Switzerland |  | 3,567 |  | 3,127 |  | 688 |  | 733 |  | 8,115 |  | $(1,023)$ |  | 7,092 |  | (35) |
| Italy |  | 2,988 |  | 1,475 |  | 1,618 |  | 929 |  | 7,010 |  | $(1,522)$ |  | 5,488 |  | 1,148 |
| Singapore |  | 2,417 |  | 240 |  | 675 |  | 1,126 |  | 4,458 |  | (64) |  | 4,394 |  | 288 |
| Spain |  | 2,300 |  | 529 |  | 269 |  | 1,105 |  | 4,203 |  | (499) |  | 3,704 |  | (281) |
| Mexico |  | 2,904 |  | 917 |  | 222 |  | 41 |  | 4,084 |  | (611) |  | 3,473 |  | (321) |
| Turkey |  | 2,998 |  | 173 |  | 26 |  | 50 |  | 3,247 |  | (192) |  | 3,055 |  | 386 |
| Russia |  | 3,310 |  | 51 |  | 245 |  | 19 |  | 3,625 |  | (741) |  | 2,884 |  | 60 |
| United Arab Emirates |  | 1,733 |  | 258 |  | 976 |  | 35 |  | 3,002 |  | (125) |  | 2,877 |  | 526 |
| Total top 20 non-U exposure | \$ | 118,633 | \$ | 43,325 | \$ | 29,505 | \$ | 43,752 | \$ | 235,215 | \$ | $(21,083)$ | \$ | 214,132 | \$ | 6,410 |

${ }^{(1)}$ Includes loans, leases, and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.
${ }^{(2)}$ Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps, and secured financing transactions. Derivative exposures are presented net of $\$ 27.2$ billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was $\$ 98.3$ billion. Counterparty exposure is not presented net of hedges or credit default protection.
${ }^{(3)}$ Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.
${ }^{(4)}$ Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.
${ }^{(5)}$ Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

[^35]
## Bank of America Corporation and Subsidiaries

## Nonperforming Loans, Leases and Foreclosed Properties

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2015 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| Residential mortgage | \$ | 5,985 | \$ | 6,421 | \$ | 6,889 | \$ | 8,118 | \$ | 9,235 |
| Home equity |  | 3,563 |  | 3,759 |  | 3,901 |  | 4,026 |  | 4,181 |
| Direct/Indirect consumer |  | 26 |  | 28 |  | 28 |  | 30 |  | 29 |
| Other consumer |  | 1 |  | 1 |  | 1 |  | 14 |  | 15 |
| Total consumer |  | 9,575 |  | 10,209 |  | 10,819 |  | 12,188 |  | 13,460 |
| U.S. commercial |  | 869 |  | 680 |  | 701 |  | 757 |  | 849 |
| Commercial real estate |  | 126 |  | 132 |  | 321 |  | 445 |  | 252 |
| Commercial lease financing |  | 19 |  | 16 |  | 3 |  | 7 |  | 8 |
| Non-U.S. commercial |  | 80 |  | 79 |  | 1 |  | 45 |  | 7 |
|  |  | 1,094 |  | 907 |  | 1,026 |  | 1,254 |  | 1,116 |
| U.S. small business commercial |  | 78 |  | 89 |  | 87 |  | 98 |  | 100 |
| Total commercial |  | 1,172 |  | 996 |  | 1,113 |  | 1,352 |  | 1,216 |
| Total nonperforming loans and leases |  | 10,747 |  | 11,205 |  | 11,932 |  | 13,540 |  | 14,676 |
| Foreclosed properties ${ }^{(1)}$ |  | 818 |  | 896 |  | 697 |  | 692 |  | 624 |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(2,3,4)}$ | \$ | 11,565 | \$ | 12,101 | \$ | 12,629 | \$ | 14,232 | \$ | 15,300 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 30 days or more and still accruing | \$ | 11,871 | \$ | 12,743 | \$ | 14,617 | \$ | 16,280 | \$ | 17,347 |
| Consumer credit card past due 30 days or more and still accruing |  | 1,650 |  | 1,749 |  | 1,884 |  | 1,903 |  | 1,923 |
| Other loans past due 30 days or more and still accruing |  | 3,429 |  | 3,532 |  | 3,953 |  | 4,326 |  | 4,064 |
| Total loans past due 30 days or more and still accruing ${ }^{(3,5,6)}$ | \$ | 16,950 | \$ | 18,024 | \$ | 20,454 | \$ | 22,509 | \$ | 23,334 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 90 days or more and still accruing | \$ | 8,917 | \$ | 9,912 | \$ | 11,407 | \$ | 13,045 | \$ | 14,137 |
| Consumer credit card past due 90 days or more and still accruing |  | 828 |  | 883 |  | 961 |  | 935 |  | 990 |
| Other loans past due 90 days or more and still accruing |  | 195 |  | 173 |  | 286 |  | 609 |  | 523 |
| Total loans past due 90 days or more and still accruing ${ }^{(3,5,6)}$ | \$ | 9,940 | \$ | 10,968 | \$ | 12,654 | \$ | 14,589 | \$ | 15,650 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties/Total assets ${ }^{(7)}$ |  | 0.54\% |  | 0.57\% |  | 0.60\% |  | 0.67\% |  | 0.71\% |
| Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties ${ }^{(7)}$ |  | 1.31 |  | 1.39 |  | 1.45 |  | 1.61 |  | 1.70 |
| Nonperforming loans and leases/Total loans and leases ${ }^{(7)}$ |  | 1.22 |  | 1.29 |  | 1.37 |  | 1.53 |  | 1.63 |
|  |  |  |  |  |  |  |  |  |  |  |
| Commercial utilized reservable criticized exposure ${ }^{(8)}$ | \$ | 13,312 | \$ | 12,303 | \$ | 11,570 | \$ | 11,766 | \$ | 12,430 |
| Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure ${ }^{(8)}$ |  | 2.97\% |  | 2.85\% |  | 2.74\% |  | 2.79\% |  | 2.92\% |
| Total commercial utilized criticized exposure/Commercial utilized exposure ${ }^{(8)}$ |  | 3.08 |  | 2.99 |  | 2.97 |  | 2.97 |  | 3.15 |

${ }^{(1)}$ Foreclosed property balances do not include properties insured by certain government-guaranteed loans, principally FHA-insured loans, that entered foreclosure of $\$ 1.3$ billion, $\$ 1.2$ billion, $\$ 1.1$ billion, $\$ 1.1$ billion and $\$ 1.1$ billion at June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.
${ }^{(2)}$ Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.
${ }^{(3)}$ Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

| ${ }^{(4)}$ Balances do not include the following: | $\begin{gathered} \text { June } 30 \\ 2015 \end{gathered}$ |  | $\text { March } 31$$2015$ |  | $\begin{gathered} \text { December } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans held-for-sale | \$ | 298 | \$ | 344 | \$ | 219 | \$ | 255 | \$ | 598 |
| Nonperforming loans accounted for under the fair value option |  | 339 |  | 380 |  | 392 |  | 436 |  | 427 |
| Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 |  | 72 |  | 86 |  | 102 |  | 101 |  | 140 |

${ }^{(5)}$ Balances do not include loans held-for-sale past due 30 days or more and still accruing of $\$ 42$ million, $\$ 125$ million, $\$ 475$ million, $\$ 42$ million and $\$ 37$ million at June 30 , 2015 , March 31 , 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively, and loans held-for-sale past due 90 days or more and still accruing of $\$ 0, \$ 44$ million, $\$ 249$ million, $\$ 0$ and $\$ 0$ at June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively. At June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, there were $\$ 141$ million, $\$ 132$ million, $\$ 147$ million, $\$ 147$ million and $\$ 153$ million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.
${ }^{(6)}$ These balances are excluded from total nonperforming loans, leases and foreclosed properties.
${ }^{(7)}$ Total assets and total loans and leases do not include loans accounted for under the fair value option of $\$ 7.6$ billion, $\$ 8.5$ billion, $\$ 8.7$ billion, $\$ 8.2$ billion and $\$ 10.9$ billion at June 30 , 2015 , March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.
${ }^{(8)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties Activity ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | SecondQuarter2015 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
| Nonperforming Consumer Loans and Leases: |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 10,209 | \$ | 10,819 | \$ | 12,188 | \$ | 13,460 | \$ | 15,844 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 1,424 |  | 1,469 |  | 1,709 |  | 1,516 |  | 1,825 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns and payoffs |  | (289) |  | (253) |  | (310) |  | (522) |  | (325) |
| Sales |  | (542) |  | (371) |  | $(1,347)$ |  | (957) |  | $(1,825)$ |
| Returns to performing status ${ }^{(2)}$ |  | (631) |  | (867) |  | (728) |  | (810) |  | (939) |
| Charge-offs ${ }^{(3)}$ |  | (484) |  | (460) |  | (533) |  | (431) |  | (640) |
| Transfers to foreclosed properties |  | (112) |  | (128) |  | (160) |  | (183) |  | (157) |
| Transfers (to) from loans held-for-sale |  | - |  | - |  | - |  | 115 |  | (323) |
| Total net reductions to nonperforming loans and leases |  | (634) |  | (610) |  | $(1,369)$ |  | $(1,272)$ |  | $(2,384)$ |
| Total nonperforming consumer loans and leases, end of period |  | 9,575 |  | 10,209 |  | 10,819 |  | 12,188 |  | 13,460 |
| Foreclosed properties |  | 553 |  | 632 |  | 630 |  | 614 |  | 547 |
| Nonperforming consumer loans, leases and foreclosed properties, end of period | \$ | 10,128 | \$ | 10,841 | \$ | 11,449 | \$ | 12,802 | \$ | $\underline{ }$ |

Nonperforming Commercial Loans and Leases ${ }^{(4)}$ :

| Balance, beginning of period |
| :--- |
| Additions to nonperforming loans and leases: |
| New nonperforming loans and leases |
| Advances |
| Reductions to nonperforming loans and leases: |
| Paydowns |
| Sales |
| Return to performing status ${ }^{(5)}$ |
| Charge-offs |
| Transfers to foreclosed properties |
| Total net additions (reductions) to nonperforming loans and leases |
| Total nonperforming commercial loans and leases, end of period |
| Foreclosed properties |
| Nonperforming commercial loans, leases and foreclosed properties, end of period |

[^36]| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2015 |  |  | First Quarter 2015 |  |  | Fourth Quarter 2014 |  |  | Third Quarter 2014 |  |  | Second Quarter 2014 |  |  |
| Net Charge-offs | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage ${ }^{(3)}$ | \$ | 177 | 0.35\% | \$ | 197 | 0.37\% | \$ | (259) | (0.46)\% | \$ | 53 | 0.09\% | \$ | (35) | (0.06)\% |
| Home equity |  | 151 | 0.73 |  | 172 | 0.82 |  | 277 | 1.27 |  | 89 | 0.40 |  | 239 | 1.06 |
| U.S. credit card |  | 584 | 2.68 |  | 621 | 2.84 |  | 612 | 2.71 |  | 625 | 2.79 |  | 683 | 3.11 |
| Non-U.S. credit card |  | 51 | 2.03 |  | 44 | 1.80 |  | 52 | 1.90 |  | 67 | 2.26 |  | 47 | 1.59 |
| Direct/Indirect consumer |  | 24 | 0.11 |  | 34 | 0.17 |  | 44 | 0.21 |  | 34 | 0.17 |  | 33 | 0.16 |
| Other consumer |  | 33 | 7.00 |  | 49 | 10.88 |  | 68 | 13.31 |  | 56 | 10.48 |  | 47 | 9.26 |
| Total consumer |  | 1,020 | 0.87 |  | 1,117 | 0.95 |  | 794 | 0.64 |  | 924 | 0.72 |  | 1,014 | 0.79 |
| U.S. commercial ${ }^{(4)}$ |  | (1) | - |  | 7 | 0.01 |  | 19 | 0.04 |  | 58 | 0.11 |  | 6 | 0.01 |
| Commercial real estate |  | (4) | (0.03) |  | 5 | 0.04 |  | (8) | (0.07) |  | (6) | (0.05) |  | (32) | (0.27) |
| Commercial lease financing |  | - | - |  | 5 | 0.09 |  | 1 | 0.02 |  | (3) | (0.05) |  | (5) | (0.07) |
| Non-U.S. commercial |  | 2 | 0.01 |  | (2) | (0.01) |  | 2 | 0.01 |  | 1 | - |  | 12 | 0.06 |
|  |  | (3) | - |  | 15 | 0.02 |  | 14 | 0.02 |  | 50 | 0.05 |  | (19) | (0.02) |
| U.S. small business commercial |  | 51 | 1.56 |  | 62 | 1.90 |  | 71 | 2.10 |  | 69 | 2.03 |  | 78 | 2.34 |
| Total commercial |  | 48 | 0.05 |  | 77 | 0.08 |  | 85 | 0.09 |  | 119 | 0.12 |  | 59 | 0.06 |
| Total net charge-offs | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 | \$ | 879 | 0.40 | \$ | 1,043 | 0.46 | \$ | 1,073 | 0.48 |
| By Business Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking | \$ | 726 | 1.44\% | \$ | 806 | 1.64\% | \$ | 832 | 1.66 \% | \$ | 815 | 1.64\% | \$ | 894 | 1.83 \% |
| Global Wealth \& Investment Management |  | 17 | 0.05 |  | 18 | 0.06 |  | 36 | 0.12 |  | 6 | 0.02 |  | 4 | 0.01 |
| Global Banking |  | (2) | - |  | 6 | 0.01 |  | 2 | - |  | 52 | 0.07 |  | (8) | (0.01) |
| Global Markets |  | - | - |  | - | - |  | - | - |  | - | - |  | 3 | 0.02 |
| Legacy Assets \& Servicing |  | 99 | 1.32 |  | 122 | 1.56 |  | 199 | 2.40 |  | 42 | 0.48 |  | 169 | 1.90 |
| All Other |  | 228 | 0.59 |  | 242 | 0.59 |  | (190) | (0.41) |  | 128 | 0.26 |  | 11 | 0.02 |
| Total net charge-offs | \$ | 1,068 | 0.49 | \$ | 1,194 | 0.56 | \$ | 879 | 0.40 | \$ | 1,043 | 0.46 | \$ | 1,073 | 0.48 |

[^37]
## Bank of America Corporation and Subsidiaries

Year-to-Date Net Charge-offs and Net Charge-off Ratios ${ }^{(1,2)}$
(Dollars in millions)

| Net Charge-offs | Six Months Ended June 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  |  | 2014 |  |  |
|  | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage ${ }^{(3)}$ | \$ | 374 | 0.36\% | \$ | 92 | 0.08\% |
| Home equity |  | 323 | 0.78 |  | 541 | 1.19 |
| U.S. credit card |  | 1,205 | 2.76 |  | 1,401 | 3.18 |
| Non-U.S. credit card |  | 95 | 1.91 |  | 123 | 2.12 |
| Direct/Indirect consumer |  | 58 | 0.14 |  | 91 | 0.22 |
| Other consumer |  | 82 | 8.91 |  | 105 | 10.64 |
| Total consumer |  | 2,137 | 0.91 |  | 2,353 | 0.91 |
| U.S. commercial ${ }^{(4)}$ |  | 6 | 0.01 |  | 11 | 0.01 |
| Commercial real estate |  | 1 | 0.01 |  | (69) | (0.29) |
| Commercial lease financing |  | 5 | 0.04 |  | (7) | (0.05) |
| Non-U.S. commercial |  | - | - |  | 31 | 0.07 |
|  |  | 12 | 0.01 |  | (34) | (0.02) |
| U.S. small business commercial |  | 113 | 1.73 |  | 142 | 2.14 |
| Total commercial |  | 125 | 0.06 |  | 108 | 0.06 |
| Total net charge-offs | \$ | 2,262 | 0.53 | \$ | 2,461 | 0.55 |
| By Business Segment |  |  |  |  |  |  |
| Consumer Banking | \$ | 1,532 | 1.54\% | \$ | 1,850 | 1.90\% |
| Global Wealth \& Investment Management |  | 35 | 0.06 |  | 29 | 0.05 |
| Global Banking |  | 4 | - |  | (23) | (0.02) |
| Global Markets |  | - | - |  | 2 | 0.01 |
| Legacy Assets \& Servicing |  | 221 | 1.45 |  | 386 | 2.14 |
| All Other |  | 470 | 0.59 |  | 217 | 0.21 |
| Total net charge-offs | \$ | 2,262 | 0.53 | \$ | 2,461 | 0.55 |

${ }^{(1)}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.54 and 0.56 for the six months ended June 30, 2015 and 2014.
${ }^{(2)}$ Excludes write-offs of purchased credit-impaired loans of $\$ 578$ million and $\$ 551$ million for the six months ended June 30, 2015 and 2014. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.66 and 0.67 for the six months ended June 30, 2015 and 2014.
${ }^{(3)}$ Includes nonperforming loan sales recoveries and other recoveries of $\$ 67$ million and $\$ 185$ million for the six months ended June 30, 2015 and 2014
${ }^{(4)}$ Excludes U.S. small business commercial loans.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Allocation of the Allowance for Credit Losses by Product Type

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2015 |  |  |  | March 31, 2015 |  |  | June 30, 2014 |  |  |
| Allowance for loan and lease losses |  | mount | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \end{gathered}$ | Percent of Loans and Leases Outstanding ${ }^{(1,2)}$ | Amount | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \end{gathered}$ | Percent of Loans and Leases Outstanding ${ }^{(1,2)}$ | Amount | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \end{gathered}$ | Percent of Loans and Leases Outstanding ${ }^{(1,2)}$ |
| Residential mortgage | \$ | 1,997 | 15.28\% | 1.00\% | \$ 2,426 | 17.74\% | 1.17\% | \$ 3,214 | 20.33\% | 1.36\% |
| Home equity |  | 2,744 | 21.00 | 3.39 | 2,824 | 20.65 | 3.38 | 3,694 | 23.36 | 4.13 |
| U.S. credit card |  | 3,060 | 23.42 | 3.46 | 3,252 | 23.78 | 3.73 | 3,524 | 22.29 | 3.96 |
| Non-U.S. credit card |  | 339 | 2.59 | 3.30 | 343 | 2.51 | 3.55 | 424 | 2.68 | 3.53 |
| Direct/Indirect consumer |  | 254 | 1.94 | 0.30 | 282 | 2.06 | 0.34 | 371 | 2.35 | 0.45 |
| Other consumer |  | 49 | 0.37 | 2.45 | 52 | 0.38 | 2.79 | 98 | 0.62 | 4.71 |
| Total consumer |  | 8,443 | 64.60 | 1.81 | 9,179 | 67.12 | 1.94 | 11,325 | 71.63 | 2.21 |
| U.S. commercial ${ }^{(3)}$ |  | 2,694 | 20.62 | 1.08 | 2,633 | 19.25 | 1.11 | 2,712 | 17.15 | 1.17 |
| Commercial real estate |  | 1,041 | 7.97 | 1.99 | 1,031 | 7.54 | 2.09 | 963 | 6.09 | 2.06 |
| Commercial lease financing |  | 157 | 1.20 | 0.62 | 150 | 1.10 | 0.61 | 137 | 0.87 | 0.56 |
| Non-U.S. commercial |  | 733 | 5.61 | 0.84 | 683 | 4.99 | 0.80 | 674 | 4.26 | 0.79 |
| Total commercial ${ }^{(4)}$ |  | 4,625 | 35.40 | 1.12 | 4,497 | 32.88 | 1.13 | 4,486 | 28.37 | 1.15 |
| Allowance for loan and lease losses |  | 13,068 | 100.00\% | 1.49 | 13,676 | 100.00\% | 1.57 | 15,811 | 100.00\% | 1.75 |
| Reserve for unfunded lending commitments |  | 588 |  |  | 537 |  |  | 503 |  |  |
| Allowance for credit losses |  | 13,656 |  |  | \$ 14,213 |  |  | \$ 16,314 |  |  |

## Asset Quality Indicators

| Allowance for loan and lease losses/Total loans <br> and leases ${ }^{(2)}$ | $\mathbf{1 . 4 9 \%}$ | $1.57 \%$ |
| :--- | :--- | :--- |
| Allowance for loan and lease losses (excluding <br> the valuation allowance for purchased credit- <br> impaired loans)/Total loans and leases <br> (excluding purchased credit-impaired loans) |  |  |
| Allowance for loan and lease losses/Total <br> nonperforming loans and leases ${ }^{(6)}$ | $\mathbf{1 . 3 9}$ | $1.75 \%$ |
| Allowance for loan and lease losses (excluding <br> the valuation allowance for purchased credit- <br> impaired loans)/Total nonperforming loans and <br> leases ${ }^{(5)}$ | $\mathbf{1 2 2}$ | 1.45 |
| Ratio of the allowance for loan and lease losses/ <br> Annualized net charge-offs ${ }^{(7)}$ | $\mathbf{1 1 1}$ | 1.59 |
| Ratio of the allowance for loan and lease losses <br> (excluding the valuation allowance for <br> purchased credit-impaired loans)/Annualized <br> net charge-offs <br> $5,7)$ | $\mathbf{3 . 0 5}$ | 110 |
| Ratio of the allowance for loan and lease losses/ <br> Annualized net charge-offs and purchased <br> credit-impaired write-offs | $\mathbf{2 . 7 9}$ | 2.82 |

[^38]
## Exhibit A: Non-GAAP Reconciliations

## Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation periodically reviews capital allocated to its businesses and allocates capital annually during the strategic and capital planning processes. We utilize a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, risk-weighted assets measured under Basel 3 Standardized and Advanced approaches, business segment exposures and risk profile, and strategic plans. As part of this process, in 2015, the Corporation adjusted the amount of capital being allocated to its business segments, primarily Legacy Assets \& Servicing.

See the tables below and on pages 46-48 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the six months ended June 30 , 2015 and 2014 and the three months ended June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | FirstQuarter2015 |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 19,939 | \$ | 20,098 | \$ | 10,488 | \$ | 9,451 | \$ | 9,635 | \$ | 10,219 | \$ | 10,013 |
| Fully taxable-equivalent adjustment |  | 447 |  | 414 |  | 228 |  | 219 |  | 230 |  | 225 |  | 213 |
| Net interest income on a fully taxable-equivalent basis | \$ | 20,386 | \$ | 20,512 | \$ | 10,716 | \$ | 9,670 | \$ | 9,865 | \$ | 10,444 | \$ | 10,226 |

Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis

| Total revenue, net of interest expense | \$ | 43,319 | \$ | 44,313 | \$ | 22,117 | \$ | 21,202 | \$ | 18,725 | \$ | 21,209 | \$ | 21,747 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fully taxable-equivalent adjustment |  | 447 |  | 414 |  | 228 |  | 219 |  | 230 |  | 225 |  | 213 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ | 43,766 | \$ | 44,727 | \$ | 22,345 | \$ | 21,421 | \$ | 18,955 | \$ | 21,434 | \$ | 21,960 |
| Reconciliation of income tax expense to income tax expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax expense | \$ | 3,584 | \$ | 99 | \$ | 2,199 | \$ | 1,385 | \$ | 1,260 | \$ | 663 | \$ | 504 |
| Fully taxable-equivalent adjustment |  | 447 |  | 414 |  | 228 |  | 219 |  | 230 |  | 225 |  | 213 |
| Income tax expense on a fully taxable-equivalent basis | \$ | 4,031 | \$ | 513 | \$ | 2,427 | \$ | 1,604 | \$ | 1,490 | \$ | 888 | \$ | 717 |

Reconciliation of average common shareholders' equity to average tangible common shareholders' equity

| Common shareholders' equity | \$ | 227,078 | \$ | 222,711 | \$ | 228,780 | \$ | 225,357 | \$ | 224,479 | \$ | 222,374 | \$ | 222,221 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | $(69,776)$ |  | $(69,832)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,782)$ |  | $(69,792)$ |  | $(69,822)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,412)$ |  | $(5,354)$ |  | $(4,307)$ |  | $(4,518)$ |  | $(4,747)$ |  | $(4,992)$ |  | $(5,235)$ |
| Related deferred tax liabilities |  | 1,922 |  | 2,132 |  | 1,885 |  | 1,959 |  | 2,019 |  | 2,077 |  | 2,100 |
| Tangible common shareholders' equity | \$ | 154,812 | \$ | 149,657 | \$ | 156,583 | \$ | 153,022 | \$ | 151,969 | \$ | 149,667 | \$ | 149,264 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 248,413 | \$ | 236,179 | \$ | 251,054 | \$ | 245,744 | \$ | 243,454 | \$ | 238,040 | \$ | 235,803 |
| Goodwill |  | $(69,776)$ |  | $(69,832)$ |  | $(69,775)$ |  | $(69,776)$ |  | $(69,782)$ |  | $(69,792)$ |  | $(69,822)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(4,412)$ |  | $(5,354)$ |  | $(4,307)$ |  | $(4,518)$ |  | $(4,747)$ |  | $(4,992)$ |  | $(5,235)$ |
| Related deferred tax liabilities |  | 1,922 |  | 2,132 |  | 1,885 |  | 1,959 |  | 2,019 |  | 2,077 |  | 2,100 |
| Tangible shareholders' equity | \$ | 176,147 | \$ | 163,125 | \$ | 178,857 | \$ | 173,409 | \$ | 170,944 | \$ | 165,333 | \$ | 162,846 |

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2015 \end{gathered}$ | First Quarter 2015 | Fourth Quarter 2014 | Third Quarter 2014 | Second Quarter 2014 |
|  | 2015 | 2014 |  |  |  |  |  |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ 229,386 | \$ 222,565 | \$ 229,386 | \$ 227,915 | \$ 224,162 | \$ 220,768 | \$ 222,565 |
| Goodwill | $(69,775)$ | $(69,810)$ | $(69,775)$ | $(69,776)$ | $(69,777)$ | $(69,784)$ | $(69,810)$ |
| Intangible assets (excluding mortgage servicing rights) | $(4,188)$ | $(5,099)$ | $(4,188)$ | $(4,391)$ | $(4,612)$ | $(4,849)$ | $(5,099)$ |
| Related deferred tax liabilities | 1,813 | 2,078 | 1,813 | 1,900 | 1,960 | 2,019 | 2,078 |
| Tangible common shareholders' equity | \$ 157,236 | \$ 149,734 | \$ 157,236 | \$ 155,648 | \$ 151,733 | \$ 148,154 | \$ 149,734 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity |  |  |  |  |  |  |  |
| Shareholders' equity | \$ 251,659 | \$ 237,411 | \$ 251,659 | \$ 250,188 | \$ 243,471 | \$ 238,681 | \$ 237,411 |
| Goodwill | $(69,775)$ | $(69,810)$ | $(69,775)$ | $(69,776)$ | $(69,777)$ | $(69,784)$ | $(69,810)$ |
| Intangible assets (excluding mortgage servicing rights) | $(4,188)$ | $(5,099)$ | $(4,188)$ | $(4,391)$ | $(4,612)$ | $(4,849)$ | $(5,099)$ |
| Related deferred tax liabilities | 1,813 | 2,078 | 1,813 | 1,900 | 1,960 | 2,019 | 2,078 |
| Tangible shareholders' equity | \$ 179,509 | \$ 164,580 | \$ 179,509 | \$ 177,921 | \$ 171,042 | \$ 166,067 | \$ 164,580 |
| Reconciliation of period-end assets to period-end tangible assets |  |  |  |  |  |  |  |
| Assets | \$2,149,034 | \$2,170,557 | \$2,149,034 | \$2,143,545 | \$2,104,534 | \$2,123,613 | \$2,170,557 |
| Goodwill | $(69,775)$ | $(69,810)$ | $(69,775)$ | $(69,776)$ | $(69,777)$ | $(69,784)$ | $(69,810)$ |
| Intangible assets (excluding mortgage servicing rights) | $(4,188)$ | $(5,099)$ | $(4,188)$ | $(4,391)$ | $(4,612)$ | $(4,849)$ | $(5,099)$ |
| Related deferred tax liabilities | 1,813 | 2,078 | 1,813 | 1,900 | 1,960 | 2,019 | 2,078 |
| Tangible assets | \$2,076,884 | \$2,097,726 | \$2,076,884 | \$2,071,278 | \$2,032,105 | \$2,050,999 | \$2,097,726 |

[^39]Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 <br> 2015 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2015 \end{aligned}$ |  | Fourth Quarter 2014 |  | Third Quarter 2014 |  | Second Quarter 2014 |  |
|  |  | 2015 |  | 2014 |  |  |  |  |  |  |  |  |  |  |
| $\underline{\text { Reconciliation of return on average allocated capital }{ }^{(1)}}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 3,179 | \$ | 3,102 | \$ | 1,704 | \$ | 1,475 | \$ | 1,662 | \$ | 1,678 | \$ | 1,634 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 2 |  | 2 |  | 1 |  | 1 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 3,181 | \$ | 3,104 | \$ | 1,705 | \$ | 1,476 | \$ | 1,663 | \$ | 1,679 | \$ | 1,635 |
| Average allocated equity ${ }^{(3)}$ | \$ | 59,339 | \$ | 60,410 | \$ | 59,330 | \$ | 59,348 | \$ | 60,367 | \$ | 60,386 | \$ | 60,403 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(30,339)$ |  | $(30,410)$ |  | $(30,330)$ |  | $(30,348)$ |  | $(30,367)$ |  | $(30,386)$ |  | $(30,403)$ |
| Average allocated capital | \$ | 29,000 | \$ | 30,000 | \$ | 29,000 | \$ | 29,000 | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 |
| Global Wealth \& Investment Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,341 | \$ | 1,455 | \$ | 690 | \$ | 651 | \$ | 706 | \$ | 813 | \$ | 726 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 6 |  | 7 |  | 3 |  | 3 |  | 3 |  | 3 |  | 3 |
| Adjusted net income | \$ | 1,347 | \$ | 1,462 | \$ | 693 | \$ | 654 | \$ | 709 | \$ | 816 | \$ | 729 |
| Average allocated equity ${ }^{(3)}$ | \$ | 22,137 | \$ | 22,233 | \$ | 22,106 | \$ | 22,168 | \$ | 22,186 | \$ | 22,204 | \$ | 22,222 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(10,137)$ |  | $(10,233)$ |  | $(10,106)$ |  | $(10,168)$ |  | $(10,186)$ |  | $(10,204)$ |  | $(10,222)$ |
| Average allocated capital | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 | \$ | 12,000 |
| Global Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,617 | \$ | 2,738 | \$ | 1,251 | \$ | 1,366 | \$ | 1,513 | \$ | 1,513 | \$ | 1,445 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | - |  | 1 |  | - |  | - |  | - |  | - |  | - |
| Adjusted net income | \$ | 2,617 | \$ | 2,739 | \$ | 1,251 | \$ | 1,366 | \$ | 1,513 | \$ | 1,513 | \$ | 1,445 |
| Average allocated equity ${ }^{(3)}$ | \$ | 58,936 | \$ | 57,449 | \$ | 58,952 | \$ | 58,920 | \$ | 57,437 | \$ | 57,440 | \$ | 57,447 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(23,936)$ |  | $(23,949)$ |  | $(23,952)$ |  | $(23,920)$ |  | $(23,937)$ |  | $(23,940)$ |  | $(23,947)$ |
| Average allocated capital | \$ | 35,000 | \$ | 33,500 | \$ | 35,000 | \$ | 35,000 | \$ | 33,500 | \$ | 33,500 | \$ | 33,500 |
| Global Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income (loss) | \$ | 1,938 | \$ | 2,412 | \$ | 993 | \$ | 945 | \$ | (74) | \$ | 372 | \$ | 1,102 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 4 |  | 5 |  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |
| Adjusted net income (loss) | \$ | 1,942 | \$ | 2,417 | \$ | 995 | \$ | 947 | \$ | (72) | \$ | 374 | \$ | 1,104 |
| Average allocated equity ${ }^{(3)}$ | \$ | 40,424 | \$ | 39,380 | \$ | 40,458 | \$ | 40,389 | \$ | 39,378 | \$ | 39,383 | \$ | 39,380 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(5,424)$ |  | $(5,380)$ |  | $(5,458)$ |  | $(5,389)$ |  | $(5,378)$ |  | $(5,383)$ |  | $(5,380)$ |
| Average allocated capital | \$ | 35,000 | \$ | 34,000 | \$ | 35,000 | \$ | 35,000 | \$ | 34,000 | \$ | 34,000 | \$ | 34,000 |

For footnotes see page 48.

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2015 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \end{aligned}$$2015$ |  | Second Quarter 2014 |  |
|  | 2015 |  | 2014 |  |  |  |  |  |  |  |
| Consumer Banking |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,264 | \$ | 1,193 | \$ | 726 | \$ | 538 | \$ | 632 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | - |  | - |  | - |  | - |  | - |
| Adjusted net income | \$ | 1,264 | \$ | 1,193 | \$ | 726 | \$ | 538 | \$ | 632 |
| Average allocated equity ${ }^{(3)}$ | \$ | 30,423 | \$ | 29,426 |  | 30,423 | \$ | 30,424 | \$ | 29,428 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(18,423)$ |  | $(18,426)$ |  | $(18,423)$ |  | $(18,424)$ |  | $(18,428)$ |
| Average allocated capital | \$ | 12,000 | \$ | 11,000 |  | 12,000 | \$ | 12,000 | \$ | $\underline{11,000}$ |
| Consumer Lending |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,915 | \$ | 1,909 | \$ | 978 | \$ | 937 | \$ | 1,002 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 2 |  | 2 |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 1,917 | \$ | 1,911 | \$ | 979 | \$ | 938 | \$ | 1,003 |
| Average allocated equity ${ }^{(3)}$ | \$ | 28,915 | \$ | 30,984 | \$ | 28,907 | \$ | 28,923 | \$ | 30,975 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(11,915)$ |  | $(11,984)$ |  | $(11,907)$ |  | $(11,923)$ |  | $(11,975)$ |
| Average allocated capital | \$ | 17,000 | \$ | 19,000 | \$ | 17,000 | \$ | 17,000 | \$ | 19,000 |

${ }^{(1)}$ There are no adjustments to reported net income (loss) or average allocated equity for Legacy Assets \& Servicing.
${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to intangibles.
${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.


[^0]:    1 Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliations to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was $\$ 10.5$ billion, $\$ 9.5$ billion and $\$ 10.0$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Total revenue, net of interest expense, on a GAAP basis was $\$ 22.1$ billion, $\$ 21.2$ billion and $\$ 21.7$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
    2 Noninterest expense includes litigation expense of $\$ 175$ million, $\$ 370$ million and $\$ 4.0$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.

[^1]:    ${ }^{1}$ Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

[^2]:    All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass residential mortgage securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were in All Other. Additionally, certain residential mortgage loans that are managed by Legacy Assets \& Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.
    ${ }^{2}$ Revenue includes equity investment income of $\$ 11$ million, $\$ 1$ million and $\$ 95$ million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively, and gains on sales of debt securities of $\$ 162$ million, $\$ 263$ million and $\$ 382$ million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.

[^3]:    End Notes
    (A) Sales and trading revenue, excluding net DVA, is a non-GAAP financial measure. Net DVA gains were $\$ 102$ million and $\$ 69$ million for the three months ended June 30, 2015 and 2014, respectively.
    (B) Noninterest expense, excluding litigation expense, is a non-GAAP financial measure. Noninterest expense on a GAAP basis was $\$ 13.8$ billion, $\$ 15.7$ billion and $\$ 18.5$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Noninterest expense, excluding litigation expense, was $\$ 13.6$ billion, $\$ 15.3$ billion and $\$ 14.6$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Litigation expense was $\$ 0.2$ billion, $\$ 0.4$ billion and $\$ 4.0$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. The first quarter of 2015 also included $\$ 1.0$ billion in annual retirement-eligible incentive costs.
    (C) Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure. LAS noninterest expense was $\$ 961$ million, $\$ 1.2$ billion and $\$ 5.2$ billion for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively. LAS litigation expense was $\$ 59$ million, $\$ 179$ million and $\$ 3.8$ billion in the three months ended June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
    (D) Net charge-offs adjusted for the impact of the DoJ settlement of (\$166) million, (\$230) million and \$0 previously reserved for and recoveries from nonperforming loan sales of $\$ 27$ million, $\$ 40$ million and $\$ 185$ million for the three months ended June 30, 2015, March 31, 2015 and June 30, 2014 are non-GAAP financial measures. On a GAAP basis, net charge-offs were $\$ 1.1$ billion and the net charge-off ratio was 0.49 percent for the three months ended June $30,2015, \$ 1.2$ billion and 0.56 percent for the three months ended March 31, 2015 and $\$ 1.1$ billion and 0.48 percent for the three months ended June 30, 2014.

[^4]:    ${ }^{1)}$ Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
    ${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)

[^5]:    ${ }^{(1)}$ Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
    ${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)

[^6]:    Certain prior period amounts have been reclassified to conform to current period presentation

[^7]:    ${ }^{1)}$ There are no adjustments to reported net income (loss) or average allocated equity for Legacy Assets \& Servicing.
    ${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to intangibles.
    ${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

[^8]:    ${ }^{(1)}$ The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the third quarter of 2014 because of the net loss applicable to common shareholders.
    ${ }^{(2)}$ Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)

[^9]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^10]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^11]:    Regulatory capital ratios are preliminary.
     Standardized approach, and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.
    
    
     Reconciliations - Reconciliation to GAAP Financial Measures on pages 45-48.)

[^12]:    ${ }^{(1)}$ Regulatory capital ratios are preliminary.
    ${ }^{(2)}$ Basel 3 Common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above. The Corporation's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules. Under the Basel 3 Advanced approaches, risk-weighted assets are determined primarily for market risk and credit risk, similar to the Standardized approach, but also incorporate operational risk and a credit valuation adjustment component. Market risk capital measurements are consistent with the Standardized approach, except for securitization exposures, where the Supervisory Formula Approach is also permitted. Credit risk exposures are measured using internal ratings-based models to determine the applicable risk weight by estimating the probability of default, loss given default and, in certain instances, exposure at default. The internal analytical models primarily rely on internal historical default and loss experience. The calculations under Basel 3 require management to make estimates, assumptions and interpretations, including the probability of future events based on historical experience. Actual results could differ from those estimates and assumptions. These estimates assume approval by U.S. banking regulators of our internal analytical models, including approval of the internal models methodology, but do not include the benefit of the removal of the surcharge applicable to the comprehensive risk measure. Our estimates under the Basel 3 Advanced approaches may be refined over time as a result of further rulemaking or clarification by U.S. banking regulators or as our understanding and interpretation of the rules evolve. The U.S. banking regulators have requested modifications to certain internal analytical models including the wholesale (e.g., commercial) and other credit models which would increase our risk-weighted assets and, as a result, negatively impact our capital ratios. If the requested modifications to these models were included, the estimated Common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis would be approximately 9.3 percent at June 30, 2015. The Corporation is currently working with the U.S. banking regulators in order to exit parallel run.
    ${ }^{(3)}$ Common equity tier 1 capital ratios at June 30, 2015 and March 31, 2015 reflect the migration of the risk-weighted assets calculation from the general risk-based approach to the Basel 3 Standardized approach, and Common equity tier 1 capital includes the 2015 phase-in of regulatory capital transition provisions.

[^13]:    ${ }^{17}$ Represents a non-GAAP financial measure.
    ${ }^{(2)}$ Calculated on an annualized basis.

[^14]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^15]:    Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.
    ${ }^{(2)}$ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

[^16]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^17]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^18]:    ${ }^{(1)}$ These securities are primarily used to satisfy certain international regulatory liquidity requirements.

[^19]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).

[^20]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^21]:    ${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).

[^22]:    
     results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^23]:    ${ }^{(1)}$ Beginning in the first quarter of 2015, mobile users include Merrill Edge and MyMerrill users of approximately 150 thousand.
    ${ }^{(2)}$ In addition to the U.S. credit card portfolio in Consumer Banking, the remaining U.S. credit card portfolio is in GWIM.
    ${ }^{(3)}$ The above loan production amounts represent the unpaid principal balance of loans and in the case of home equity, the principal amount of the total line of credit.
    ${ }^{(4)}$ In addition to loan production in Consumer Banking, there is also first mortgage and home equity loan production in GWIM.
    ${ }^{(5)}$ Primarily intercompany charge for loan servicing activities provided by Legacy Assets \& Servicing.
    ${ }^{(6)}$ Amounts for Legacy Assets \& Servicing are included in this Consumer Banking table to show the components of consolidated mortgage banking income.
    ${ }^{(7)}$ Includes the effect of transfers of mortgage loans from Consumer Banking to the ALM portfolio included in All Other, intercompany charges for loan servicing and net gains or losses on intercompany trades related to mortgage servicing rights risk management.

[^24]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital.
    
     pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^25]:    ${ }^{(1)}$ Includes the results of BofA Global Capital Management and certain administrative items.
    ${ }^{(2)}$ Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
    ${ }^{(3)}$ Defined as assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one year.
    ${ }^{(4)}$ Defined as assets under advisory and discretion of GWIM in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than one year.
    ${ }^{(5)}$ Includes Financial Advisors in the Consumer Banking segment of 2,049, 1,992, 1,950, 1,868 and 1,716 at June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.
    ${ }^{(6)}$ Financial Advisor Productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue divided by the total number of Financial Advisors (excluding Financial Advisors in the Consumer Banking segment). Total revenue excludes corporate allocation of net interest income related to certain ALM activities.

[^26]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^27]:    ${ }^{(1)}$ Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.
    ${ }^{(2)}$ Advisory includes fees on debt and equity advisory and mergers and acquisitions.
    ${ }^{(3)}$ Investment banking fees represent only the fee component in Global Banking and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.
    ${ }^{(4)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
    ${ }^{(5)}$ Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.
    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^28]:    ${ }^{1)}$ Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 31.
    ${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 45-48.)
    ${ }^{(3)}$ Trading-related assets include derivative assets, which are considered non-earning assets.

[^29]:    
    
     pages 45-48.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity
    ${ }^{(3)}$ Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

[^30]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^31]:    (1) Represents the net change in fair value of the mortgage servicing rights asset due to the recognition of modeled cash flows.
    
    
     recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.
    ${ }^{(3)}$ Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in Global Markets.
    ${ }^{(4)}$ Includes gains and losses on sales of mortgage servicing rights.
    ${ }^{(5)}$ Consists primarily of revenue from sales of repurchased loans that had returned to performing status.

[^32]:    ${ }^{(1)}$ All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass residential mortgage securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. Beginning with new originations in 2014, we retain certain residential mortgages in Consumer Banking, consistent with where the overall relationship is managed; previously such mortgages were in All Other. Additionally, certain residential mortgage loans that are managed by Legacy Assets \& Servicing are held in All Other. The results of certain ALM activities are allocated to our business segments. Equity investments include our merchant services joint venture as well as Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments.
    ${ }^{(2)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 497.4$ billion and $\$ 477.2$ billion for the six months ended June 30, 2015 and 2014; $\$ 493.0$ billion, $\$ 501.8$ billion, $\$ 483.2$ billion, $\$ 490.7$ billion and $\$ 480.8$ billion for the second and first quarters of 2015, and the fourth, third and second quarters of 2014, respectively.
    ${ }^{(3)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 488.5$ billion, $\$ 512.6$ billion, $\$ 474.8$ billion, $\$ 483.5$ billion and $\$ 486.6$ billion at June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.

[^33]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^34]:    ${ }^{1)}$ Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by the amount of cash collateral applied of $\$ 39.7$ billion, $\$ 52.7$ billion and $\$ 41.2$ billion at June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of $\$ 22.6$ billion, $\$ 21.8$ billion and $\$ 16.3$ billion, which consists primarily of other marketable securities at June 30, 2015, March 31 , 2015 and June 30, 2014, respectively.
    ${ }^{(2)}$ Total commercial utilized and total commercial committed exposure include loans and letters of credit accounted for under the fair value option and are comprised of loans outstanding of $\$ 5.7$ billion, $\$ 6.4$ billion and $\$ 8.7$ billion and issued letters of credit at notional value of $\$ 246$ million, $\$ 469$ million and $\$ 553$ million at June 30, 2015, March 31, 2015 and June 30, 2014, respectively. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of $\$ 7.9$ billion, $\$ 8.4$ billion and $\$ 9.5$ billion at June 30 , 2015 , March 31 , 2015 and June 30, 2014, respectively.
    ${ }^{(3)}$ Includes U.S. small business commercial exposure.
    ${ }^{(4)}$ Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.
    ${ }^{(5)}$ Represents net notional credit protection purchased.

[^35]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^36]:    ${ }^{(1)}$ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 40.
    ${ }^{(2)}$ Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
    ${ }^{(3)}$ Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.
    ${ }^{(4)}$ Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
    ${ }^{(5)}$ Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

[^37]:    ${ }^{(1)}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were $0.50,0.57,0.41,0.48$ and 0.49 for the three months ended June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.
    ${ }^{(2)}$ Excludes write-offs of purchased credit-impaired loans of $\$ 290$ million, $\$ 288$ million, $\$ 13$ million, $\$ 246$ million and $\$ 160$ million for the three months ended June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased creditimpaired write-offs as a percentage of total average loans and leases outstanding were $0.62,0.70,0.40,0.57$ and 0.55 for the three months ended June 30, 2015, March 31, 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.
    ${ }^{(3)}$ Includes nonperforming loan sales recoveries and other recoveries of $\$ 27$ million, $\$ 40$ million, $\$ 314$ million, $\$ 39$ million and $\$ 185$ million for the three months ended June 30 , 2015 , March 31 , 2015, December 31, 2014, September 30, 2014 and June 30, 2014, respectively.
    ${ }^{(4)}$ Excludes U.S. small business commercial loans.

[^38]:    ${ }^{(1)}$ Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of $\$ 1.8$ billion, $\$ 1.9$ billion and $\$ 2.0$ billion and home equity loans of $\$ 208$ million, $\$ 205$ million and $\$ 170$ million at June 30 , 2015, March 31, 2015 and June 30, 2014, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of $\$ 2.3$ billion, $\$ 2.0$ billion and $\$ 1.3$ billion and non-U.S. commercial loans of $\$ 3.4$ billion, $\$ 4.5$ billion and $\$ 7.4$ billion at June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
    ${ }^{(2)}$ Total loans and leases do not include loans accounted for under the fair value option of $\$ 7.6$ billion, $\$ 8.5$ billion and $\$ 10.9$ billion at June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
    ${ }^{(3)}$ Includes allowance for loan and lease losses for U.S. small business commercial loans of $\$ 525$ million, $\$ 533$ million and $\$ 511$ million at June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
    ${ }^{(4)}$ Includes allowance for loan and lease losses for impaired commercial loans of $\$ 156$ million, $\$ 155$ million and $\$ 278$ million at June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
    ${ }^{(5)}$ Excludes valuation allowance on purchased credit-impaired loans of $\$ 1.1$ billion, $\$ 1.3$ billion and $\$ 1.8$ billion at June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
    ${ }^{(6)}$ Allowance for loan and lease losses includes $\$ 5.1$ billion, $\$ 5.5$ billion and $\$ 6.5$ billion allocated to products (primarily the Consumer Lending portfolios within Consumer Banking and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at June 30, 2015, March 31, 2015 and June 30, 2014, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 75 percent, 73 percent and 64 percent at June 30, 2015, March 31, 2015 and June 30, 2014, respectively.
    ${ }^{(7)}$ Net charge-offs exclude $\$ 290$ million, $\$ 288$ million and $\$ 160$ million of write-offs in the purchased credit-impaired loan portfolio at June 30, 2015, March 31, 2015 and June 30, 2014. These write-offs decreased the purchased credit-impaired valuation allowance included as part of the allowance for loan and lease losses.

[^39]:    Certain prior period amounts have been reclassified to conform to current period presentation.

