#### 2014年第2四半期(4月~6月)決算短信

会 社 名 バンク・オブ・アメリカ・コーポレーション

(Bank of America Corporation)

株式銘柄コード (8648)

本店所在地 100 North Tryon Street, Charlotte, NC 28255 U.S.A.

所 属 部 東証市場第一部

決 算 期 本決算:年1回(12月) 中間決算:四半期ごと

問 合 せ 先 東京都港区元赤坂一丁目2番7号 赤坂 K タワー

アンダーソン・毛利・友常法律事務所 電話 03(6888)1000

1. 本国における決算発表日 2014年7月16日 (水曜日)

#### 2. 業 績

	第 2 四半期 (4 月~6 月までの 3 ヵ月間)							
	当年度(2014年)	前年度(2013年)	増減率					
正味利息収入	百万『ル	百万ェル	%					
上朱利心权人	10,013	10,549	$\triangle$ 5 . 1					
利息外収入	11,734	12,178	△3.6					
純利益	2,291	4,012	△42.9					
1株当り純利益	0.19 °,	0.33 ° <sub>µ</sub>	△42.4					
1 代本   リ が見かり金色	(希薄化後) 0.19	(希薄化後) 0.32	$\triangle$ 4 0 . 6					

	今期累計額(1月~6月の6ヵ月間)						
	当期	前年同期	増減率				
正味利息収入	百万ェル	百万ェル	%				
正殊利忌収入	20,098	21,213	△5.3				
利息外収入	24,215	24,711	$\triangle$ 2.0				
純利益	2,015	5,495	△63.3				
1 株当り純利益	0.14 <sup>F</sup> <sub>N</sub>	0.43°,	△ 6 7 . 4				
1 1本 当 り 形化かり金	(希薄化後) 0.14	(希薄化後) 0.42	$\triangle$ 6 6 . 7				

- (注) 1. 本情報は、速報値であり、本発表時に入手可能な会社情報に基づき作成されている。
  - 2. 希薄化後1株当り純利益は、1株当り利益に対して逆希薄化効果を有する持分金融商品の影響を除外している。

	配 当 金 の 推 移		備考
	当年度(2014年)(ドル)	前年度(2013年)(ドル)	
第 1 四 半 期	0.01	0.01	
第 2 四 半 期	0.01	0.01	
第 3 四 半 期		0.01	
第 4 四 半 期		0.01	
合 計		0.04	

(注) 1. 原則として各四半期に宣言された配当金である。

#### 3. 概況、特記事項・その他

当社は、2014年度第2四半期の当期純利益が23億ドル(希薄化後1株当たり0.19ドル)になったと発表しました。これに対して、前年同期の当期純利益は40億ドル(希薄化後1株当たり0.32ドル)でした。完全な課税対象(FTE)ベースの収益(支払利息控除後)は、2013年度第2四半期から4%減少し、220億ドルとなりました。

ブライアン・モイニハン最高経営責任者は、「景気は引続き上向いており、お客様との取引も拡大しています。特に、消費者は支出を増やし、委託資産が2桁の伸びを記録しているほか、法人顧客が事業の拡大や合併のための資金調達を当社を通じて行う例も増えています。当社はさらなる前進に向けた万全の態勢を整えています。」とコメントしています。

ブルース・トンプソン最高財務責任者は、「当期には、当社のバーゼル3基準自己資本比率が改善するとともに、信用損失もほぼ過去最低の水準を維持しました。さらに、費用管理の面でも成果を上げました。 訴訟費用は前年同期を上回りましたが、訴訟費用を除く利息外費用は、2013年度第2四半期から6%減少しました。」とコメントしています。

(上記は現地 2014 年 7 月 16 日発表のニュースリリースの抜粋箇所の抄訳です。原文と抄訳の間に齟齬がある場合には、原文の内容が優先します。全文(原文)は、以下のとおりです。)



July 16, 2014

Investors May Contact: Lee McEntire, Bank of America, 1.980.388.6780 Jonathan Blum, Bank of America (Fixed Income), 1.212.449.3112

Reporters May Contact: Jerry Dubrowski, Bank of America, 1.980.388.2840 jerome.f.dubrowski@bankofamerica.com

Bank of America Reports Second-quarter 2014 Net Income of \$2.3 Billion, or \$0.19 per Diluted Share, on Revenue of \$22.0 Billion<sup>(A)</sup>

Results Include Litigation Expense of \$4.0 Billion (Pretax) or Approximately \$0.22 per Share (After Tax)

Company Reaches Settlement With AIG to Resolve Residential Mortgage-backed Securities Claims for \$650 Million

#### Business Metrics Reflect Progress on Customer-focused Strategy

- Total Period-end Deposit Balances up \$54 Billion, or 5 Percent, From Q2-13 to a Record \$1.13 Trillion
- Funding of \$13.7 Billion in Residential Home Loans and Home Equity Loans in Q2-14 Helped Nearly 43,000 Homeowners Purchase a Home or Refinance a Mortgage
- More Than 1.1 Million New Credit Cards Issued in Q2-14, With 65 Percent Going to Existing Customers
- Global Wealth and Investment Management Reports Record Revenue of \$4.6 Billion and Record Total Client Balances of \$2.47 Trillion
- Global Banking Average Loan Balances up 6 Percent From Q2-13 to \$271 Billion
- Bank of America Merrill Lynch Maintained a Leadership Position in Investment Banking with Total Firmwide Fees of \$1.6 Billion and Record Equity Issuance Fees in Q2-14, Excluding Self-led Deals
- FICC Sales and Trading Revenue, Excluding Net DVA, up 5 Percent From Q2-13<sup>(B)</sup>
- Noninterest Expense, Excluding Litigation, Down 6 Percent From Q2-13 to \$14.6 Billion<sup>(C)</sup>
- Credit Quality Continued to Improve With Net Charge-offs Down 49 Percent From Q2-13 to \$1.1 Billion; Net Charge-off Ratio of 0.48 Percent Is Lowest in a Decade

#### Capital and Liquidity Measures Remain Strong

- Estimated Common Equity Tier 1 Ratio Under Basel 3 (Standardized Approach, Fully Phased-in) Increased to 9.5 Percent in Q2-14; Advanced Approaches Increased to 9.9 Percent in Q2-14<sup>(D)</sup>
- Estimated Supplementary Leverage Ratios Above 2018 Required Minimums<sup>(E)</sup>
- Long-term Debt Down \$5 Billion From Year-ago Quarter
- Record Global Excess Liquidity Sources of \$431 Billion, up \$89 Billion From Q2-13; Timeto-required Funding at 38 Months
- Tangible Book Value per Share Increased 7 Percent From Q2-13 to \$14.24 per Share (F)

CHARLOTTE — Bank of America Corporation today reported net income of \$2.3 billion, or \$0.19 per diluted share, for the second quarter of 2014, compared to net income of \$4.0 billion, or \$0.32 per diluted share, in the year-ago period. Revenue, net of interest expense, on an FTE basis<sup>(A)</sup> declined 4 percent from the second quarter of 2013 to \$22.0 billion.

"The economy continues to strengthen, and our customers and clients are doing more business with us," said Chief Executive Officer Brian Moynihan. "Among other positive indicators, consumers are spending more, brokerage assets are up by double digits and our corporate clients are increasingly turning to us to help finance business expansion and merger activity. We are well positioned for further progress."

"During the quarter, our Basel 3 capital ratios improved and credit losses remained near historical lows," said Chief Financial Officer Bruce Thompson. "In addition, we did a good job managing expenses. Although litigation expenses were higher than the year-ago quarter, total noninterest expense, excluding litigation, declined 6 percent from the second quarter of 2013." (C)

#### **Selected Financial Highlights**

	Three Months Ended						
(Dollars in millions, except per share data)		June 30 2014		March 31 2014		June 30 2013	
Net interest income, FTE basis <sup>1</sup>	\$	10,226	\$	10,286	\$	10,771	
Noninterest income		11,734		12,481		12,178	
Total revenue, net of interest expense, FTE basis 1		21,960		22,767		22,949	
Provision for credit losses		411		1,009		1,211	
Noninterest expense <sup>2</sup>		18,541		22,238		16,018	
Net income (loss)	\$	2,291	\$	(276)	\$	4,012	
Diluted earnings (loss) per common share	\$	0.19	\$	(0.05)	\$	0.32	

Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliations to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was \$10.0 billion, \$10.1 billion and \$10.5 billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Total revenue, net of interest expense, on a GAAP basis was \$21.7 billion, \$22.6 billion and \$22.7 billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

Net interest income, on an FTE basis, declined 5 percent from the year-ago quarter to \$10.2 billion<sup>(A)</sup>. The decline was driven by lower yields on debt securities due to a \$528 million change in market-related premium amortization expense. Excluding these market-related adjustments, net interest income was relatively stable at \$10.4 billion for both periods and the net interest margin was 2.26 percent in the second quarter of 2014, compared to 2.28 percent in the second quarter of 2013<sup>(A)</sup>.

Noninterest income was down 4 percent from the year-ago quarter, driven primarily by year-over-year declines in mortgage banking income and equity investment income. The provision for credit losses declined 66 percent from the second quarter of 2013 to \$411 million, driven by improved credit quality. Net charge-offs declined 49 percent from the second quarter of 2013 to \$1.1 billion, with the net charge-off ratio falling to 0.48 percent in the second quarter of 2014 from 0.94 percent in the year-ago quarter. During the second

Noninterest expense includes litigation expense of \$4.0 billion, \$6.0 billion and \$0.5 billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

quarter of 2014, the reserve release was \$662 million, compared to a reserve release of \$900 million in the second quarter of 2013.

Noninterest expense was \$18.5 billion, compared to \$16.0 billion in the year-ago quarter, driven by higher mortgage-related litigation expense, partially offset by reduced personnel expense. Substantially all litigation expense incurred in the second quarter of 2014 related to previously disclosed legacy mortgage-related matters. Excluding litigation expense, noninterest expense declined 6 percent from the year-ago quarter to \$14.6 billion, reflecting continued progress by the company to realize cost savings in its Legacy Assets and Servicing business as well as Project New BAC<sup>(C)</sup>.

The effective tax rate of 18.0 percent for the second quarter of 2014 was driven by the impact of recurring tax preference benefits on the lower level of pretax income. The effective tax rate for the second quarter of 2013 of 27.0 percent was primarily driven by recurring tax preference benefits and an increase in tax benefits from the 2012 non-U.S. restructurings.

At June 30, 2014, the company had 233,201 full-time employees, down 9 percent from the year-ago quarter and 2 percent below the first quarter of 2014.

#### **AIG Settlement**

On July 15, 2014, Bank of America executed a definitive settlement agreement with AIG to resolve all outstanding residential mortgage-backed securities (RMBS) litigation between the parties. Under the terms of the settlement, AIG will file notices of dismissal in its securities lawsuits against Bank of America and its affiliates pending in California and New York federal courts. Also, AIG has agreed to withdraw its objection to the Bank of New York Mellon private-label securities settlement (Article 77 Proceeding).

The AIG settlement amount of \$650 million was covered by litigation reserves as of June 30, 2014. Bank of America has now resolved approximately 95 percent of the unpaid principal balance of all RMBS as to which RMBS securities litigation has been filed or threatened for all Bank of America-related entities.

In addition, the parties agreed to settle three actions brought by Bank of America seeking to collect mortgage insurance proceeds due from AIG's United Guaranty mortgage insurance subsidiaries on legacy Bank of America originated and serviced loans.

#### **Business Segment Results**

The company reports results through five business segments: Consumer and Business Banking (CBB), Consumer Real Estate Services (CRES), Global Wealth and Investment Management (GWIM), Global Banking, and Global Markets, with the remaining operations recorded in All Other.

#### **Consumer and Business Banking (CBB)**

	Three Months Ended						
(Dollars in millions)		June 30 2014		March 31 2014		June 30 2013	
Total revenue, net of interest expense, FTE basis	\$	7,373	\$	7,438	\$	7,434	
Provision for credit losses		534		812		967	
Noninterest expense		4,000		3,963		4,184	
Net income	\$	1,788	\$	1,666	\$	1,391	
Return on average allocated capital <sup>1</sup>		24.3%		22.9%		18.6%	
Average loans	\$	160,240	\$	162,061	\$	163,593	
Average deposits		543,566		534,557		522,244	
At period-end							
Brokerage assets	\$	105,926	\$	100,206	\$	84,182	

Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

#### **Business Highlights**

- Average deposit balances increased \$21.3 billion, or 4 percent, from the year-ago quarter to \$543.6 billion. The increase was primarily driven by growth in liquid products in the current low-rate environment.
- Client brokerage assets increased \$21.7 billion, or 26 percent, from the year-ago quarter to \$105.9 billion, driven by increased market valuation and account flows.
- Credit card issuance remained strong with the company issuing 1.1 million new credit cards in the second quarter of 2014, up 18 percent from the year-ago quarter.
   Approximately 65 percent of these cards went to existing customers.
- The number of mobile banking customers increased 17 percent from the year-ago quarter to 15.5 million users, with 10 percent of customer deposit transactions using mobile devices.
- Return on average allocated capital was 24.3 percent in the second quarter of 2014, compared to 18.6 percent in the second quarter of 2013.

#### **Financial Overview**

Consumer and Business Banking reported net income of \$1.8 billion, up \$397 million, or 29 percent, from the year-ago quarter, reflecting lower provision for credit losses and continued progress on the company's strategy of deepening relationships and reducing costs by optimizing the delivery network. Revenue was relatively stable compared to the year-ago quarter as higher service charge income was offset by lower net interest income and slightly lower card income.

The provision for credit losses decreased \$433 million from the year-ago quarter to \$534 million, reflecting continued improvement in credit quality. Noninterest expense decreased 4 percent, or \$184 million, from the year-ago quarter to \$4.0 billion, driven by lower operating, litigation and personnel expenses. Network optimization continued with the reduction of another 72 banking centers through sales and closures during the second quarter of 2014.

#### **Consumer Real Estate Services (CRES)**

	Three Months Ended						
(Dollars in millions)		June 30 2014		March 31 2014		June 30 2013	
Total revenue, net of interest expense, FTE basis	\$	1,390	\$	1,192	\$	2,115	
Provision for credit losses		(20)		25		291	
Noninterest expense <sup>1</sup>		5,902		8,129		3,383	
Net loss	\$	(2,802)	\$	(5,027)	\$	(930)	
Average loans and leases		88,257		88,914		90,114	
At period-end							
Loans and leases	\$	88,156	\$	88,355	\$	89,257	

Noninterest expense includes litigation expense of \$3.8 billion, \$5.8 billion and \$219 million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013.

#### **Business Highlights**

- Bank of America funded \$13.7 billion in residential home loans and home equity loans during the second quarter of 2014, helping nearly 43,000 homeowners either refinance an existing mortgage or purchase a home. This included more than 5,500 first-time homebuyer mortgages and more than 13,800 mortgages to low- and moderate-income borrowers.
- The number of 60+ days delinquent first mortgage loans serviced by Legacy Assets and Servicing (LAS) declined 5 percent during the second quarter of 2014 to 263,000 loans from 277,000 loans at the end of the first quarter of 2014, and declined 47 percent from 492,000 loans at the end of the second quarter of 2013.
- Noninterest expense in LAS, excluding litigation, declined to \$1.4 billion in the second quarter of 2014 from \$1.6 billion in the first quarter of 2014 and \$2.3 billion in the year-ago quarter as the company continued to focus on reducing the number of delinquent mortgage loans in its portfolio<sup>(G)</sup>.

#### **Financial Overview**

Consumer Real Estate Services reported a net loss of \$2.8 billion for the second quarter of 2014, compared to a net loss of \$930 million for the same period in 2013, driven largely by a \$3.6 billion increase in litigation expense. Revenue declined \$725 million from the second quarter of 2013 to \$1.4 billion, driven primarily by lower core production revenue due to fewer loan originations as well as lower servicing income, primarily due to a smaller servicing portfolio.

CRES first-mortgage originations declined 59 percent in the second quarter of 2014 compared to the same period in 2013, reflecting a decline in overall market demand for refinance mortgages. Core production revenue decreased \$542 million from the year-ago quarter to \$318 million due primarily to lower volume and a reduction in revenues from sales of loans that had returned to performing status.

The provision for credit losses decreased \$311 million from the year-ago quarter to a provision benefit of \$20 million due to the continued improvement in portfolio trends.

Noninterest expense increased \$2.5 billion from the year-ago quarter to \$5.9 billion, due to a \$3.6 billion increase in litigation expense, partially offset by lower LAS default-related staffing and other default-related servicing expenses, and lower Home Loans expenses as refinance demand slowed.

#### Global Wealth and Investment Management (GWIM)

	Three Months Ended						
(Dollars in millions)		June 30 2014		March 31 2014		June 30 2013	
Total revenue, net of interest expense, FTE basis	\$	4,589	\$	4,547	\$	4,499	
Provision for credit losses		(8)		23		(15)	
Noninterest expense		3,447		3,359		3,270	
Net income	\$	724	\$	729	\$	759	
Return on average allocated capital <sup>1</sup>		24.3%		24.7%		30.6%	
Average loans and leases	\$	118,512	\$	115,945	\$	109,589	
Average deposits		240,042		242,792		235,344	
At period-end (dollars in billions)							
Assets under management	\$	878.7	\$	841.8	\$	743.6	
Total client balances <sup>2</sup>		2,468.2		2,395.8		2,215.1	

Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

### **Business Highlights**

Client balances increased 11 percent from the year-ago quarter to a record \$2.47 trillion, driven by higher market levels and net inflows. Second-quarter 2014 long-term assets under management (AUM) flows of \$11.9 billion were the 20th consecutive quarter of positive flows.

Total client balances are defined as assets under management, client brokerage assets, assets in custody, client deposits and loans (including margin receivables).

- Asset management fees grew to a record \$1.95 billion, up 15 percent from the yearago quarter.
- Average loan balances increased 8 percent from the year-ago quarter to \$118.5 billion.
- Pretax margin was 25.1 percent in the second quarter of 2014, compared to the record year-ago margin of 27.6 percent, marking the sixth straight quarter over 25 percent.

#### **Financial Overview**

Global Wealth and Investment Management reported net income of \$724 million, compared to \$759 million in the second quarter of 2013. Revenue increased 2 percent from the yearago quarter to a record \$4.6 billion, driven by higher noninterest income related to improved market valuation and long-term AUM flows.

Credit quality remained strong in the second quarter with the provision for credit losses relatively stable compared to the year-ago quarter. Noninterest expense increased 5 percent to \$3.4 billion, driven in part by higher revenue-related incentive compensation and other volume-related expenses and additional investments in technology and other areas to support business growth.

Return on average allocated capital was 24.3 percent in the second quarter of 2014, down from 30.6 percent in the year-ago quarter, as relatively stable earnings were more than offset by increased capital allocations.

Client balances rose 11 percent from the year-ago quarter to \$2.47 trillion, driven largely by higher market levels, long-term AUM flows of \$49.0 billion and period-end client loan growth of \$8.5 billion. Assets under management rose \$135.1 billion, or 18 percent, from the second quarter of 2013 to \$878.7 billion, driven by increased market valuation and long-term AUM flows. Average deposit balances increased \$4.7 billion from the second quarter of 2013 to \$240.0 billion.

#### **Global Banking**

	Three Months Ended							
(Dollars in millions)		June 30 2014		March 31 2014		June 30 2013		
Total revenue, net of interest expense, FTE basis	\$	4,179	\$	4,269	\$	4,138		
Provision for credit losses		132		265		163		
Noninterest expense		1,899		2,028		1,849		
Net income	\$	1,353	\$	1,236	\$	1,297		
Return on average allocated capital <sup>1</sup>		17.5%		16.2%		22.6%		
Average loans and leases	\$	271,417	\$	271,475	\$	255,674		
Average deposits		258,937		256,433		226,912		

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#### **Business Highlights**

- Bank of America Merrill Lynch (BAML) was ranked No. 2 in global net investment banking fees in the second quarter of 2014 with firmwide investment banking fees of \$1.6 billion, excluding self-led deals<sup>(H)</sup>. Global Banking achieved record equity underwriting fees, excluding self-led deals.
- BAML ranked among the top three financial institutions globally in leveraged loans, convertible debt, asset-backed securities, common stock underwriting, investment grade corporate debt and syndicated loans during the second quarter of 2014<sup>(H)</sup>.
- BAML was recently awarded two of Euromoney magazine's most prestigious accolades: Best Global Investment Bank and Best Global Transaction Services House, marking the first time Euromoney awarded one firm both awards in the same year.
- Average loan and lease balances increased \$15.7 billion, or 6 percent, from the yearago quarter, to \$271.4 billion, with growth in the commercial and industrial loan portfolio and the commercial real estate and leasing portfolios.
- Average deposits increased \$32.0 billion, or 14 percent, from the year-ago quarter to \$258.9 billion primarily due to increased client liquidity and international growth.

#### **Financial Overview**

Global Banking reported net income of \$1.4 billion in the second quarter of 2014, compared to \$1.3 billion in the year-ago quarter as a decline in the provision for credit losses was partially offset by higher noninterest expense. Revenue of \$4.2 billion was relatively stable compared to the second quarter of 2013.

Global Corporate Banking revenue increased to \$1.6 billion in the second quarter of 2014, up \$29 million from the year-ago quarter, and Global Commercial Banking revenue decreased \$59 million to \$1.7 billion. Included in these results are Business Lending revenue of \$1.8 billion, down \$80 million from the year-ago quarter, and Global Transaction

Services revenue of \$1.5 billion, up \$50 million from the year-ago period. Global Banking investment banking fees, excluding self-led deals, increased \$33 million versus the year-ago quarter.

The provision for credit losses decreased \$31 million from the year-ago quarter to \$132 million. Noninterest expense increased \$50 million, or 3 percent, from the year-ago quarter to \$1.9 billion, primarily from higher litigation expense.

Return on average allocated capital was 17.5 percent in the second quarter of 2014, down from 22.6 percent in the year-ago quarter, as modest earnings improvement was more than offset by increased capital allocations.

### Global Markets<sup>1</sup>

(Dollars in millions)	Three Months Ended						
		June 30 2014		March 31 2014		June 30 2013	
Total revenue, net of interest expense, FTE basis	\$	4,583	\$	5,012	\$	4,194	
Provision for credit losses		19		19		(16)	
Noninterest expense		2,862		3,077		2,770	
Net income	\$	1,101	\$	1,308	\$	962	
Return on average allocated capital <sup>2</sup>		13.0%	ı	15.6%		12.9%	
Total average assets	\$	617,103	\$	601,439	\$	656,109	

During 2014, the management of structured liabilities and the associated DVA were moved into Global Markets from All Other to better align the performance risk of these instruments. As such, net DVA represents the combined total of net DVA on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation. Net DVA gains were \$69 million, \$112 million and \$49 million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

### **Business Highlights**

- Fixed Income, Currency and Commodities (FICC) sales and trading revenue, excluding net DVA<sup>(B)</sup>, increased 5 percent from the second quarter of 2013 to \$2.4 billion.
- Return on average allocated capital was 13.0 percent in the second quarter of 2014, compared to 12.9 percent in the second quarter of 2013, reflecting increased net income which was largely offset by an increase in allocated capital compared to the year-ago quarter.

#### **Financial Overview**

Global Markets reported net income of \$1.1 billion in the second quarter of 2014, up 14 percent from the year-ago quarter. Revenue increased \$389 million, or 9 percent, from the year-ago quarter to \$4.6 billion, reflecting higher equity investment gains (not included in sales and trading) and increased investment banking fees.

Total sales and trading revenue was comparable to the year-ago quarter at \$3.5 billion. Excluding net DVA, sales and trading revenue was \$3.4 billion in both periods<sup>(1)</sup>. FICC sales

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and trading revenue, excluding net DVA<sup>(B)</sup>, was \$2.4 billion in the second quarter of 2014, an increase of \$117 million, or 5 percent, from the year-ago quarter, reflecting improved performance in mortgage and municipal products, partially offset by declines in foreign exchange and commodities. Equities sales and trading revenue, excluding net DVA<sup>(J)</sup>, was \$1.0 billion, a decrease of \$162 million, or 14 percent, from the year-ago quarter as low volatility depressed secondary market volumes and reduced client activity. In addition to sales and trading, there was an equity investment gain of \$240 million in the second quarter of 2014.

Noninterest expense was \$2.9 billion compared to \$2.8 billion in the year-ago guarter.

#### All Other<sup>1</sup>

	Three Months Ended						
(Dollars in millions)		June 30 2014		March 31 2014		June 30 2013	
Total revenue, net of interest expense, FTE basis <sup>2, 3</sup>	\$	(154)	\$	309	\$	569	
Provision for credit losses		(246)		(135)		(179)	
Noninterest expense <sup>4</sup>		431		1,682		562	
Net income (loss)	\$	127	\$	(188)	\$	533	
Total average loans		210,575		217,391		238,910	

All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness.

All Other reported net income of \$127 million in the second quarter of 2014, compared to net income of \$533 million for the same period a year ago. The decline was primarily driven by lower equity investment income and the negative quarterly impact of market-related net interest income adjustments compared to the year-ago quarter. This was partially offset by an improvement in the provision for credit losses driven primarily by recoveries on bulk sales of nonperforming loans, and lower noninterest expense.

Revenue includes equity investment income of \$56 million, \$674 million and \$576 million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively, and gains on sales of debt securities of \$382 million, \$357 million and \$452 million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

<sup>&</sup>lt;sup>3</sup> During 2014, the management of structured liabilities and the associated DVA were moved into Global Markets from All Other to better align the performance risk of these instruments. Prior periods have been reclassified to conform to current period presentation.

<sup>&</sup>lt;sup>4</sup> The three months ended March 31, 2014 included \$717 million of expense related to annual retirement-eligible incentive compensation.

#### **Credit Quality**

		7	d			
(Dollars in millions)		June 30 2014		March 31 2014		June 30 2013
Provision for credit losses	\$	411	\$	1,009	\$	1,211
Net charge-offs <sup>1</sup>		1,073		1,388		2,111
Net charge-off ratio <sup>1, 2</sup>		0.48%	1	0.62%		0.94%
Net charge-off ratio, excluding the PCI loan portfolio <sup>2</sup>		0.49		0.64		0.97
Net charge-off ratio, including PCI write-offs <sup>2</sup>		0.55		0.79		1.07
At period-end						
Nonperforming loans, leases and foreclosed properties	\$	15,300	\$	17,732	\$	21,280
Nonperforming loans, leases and foreclosed properties ratio <sup>3</sup>		1.70%		1.96%		2.33%
Allowance for loan and lease losses	\$	15,811	\$	16,618	\$	21,235
Allowance for loan and lease losses ratio <sup>4</sup>		1.75%		1.84%		2.33%

<sup>&</sup>lt;sup>1</sup> Excludes write-offs of PCI loans of \$160 million, \$391 million and \$313 million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

Note: Ratios do not include loans accounted for under the fair value option.

Credit quality continued to improve in the second quarter of 2014. Compared with the second quarter a year ago, net charge-offs declined across all major portfolios and the provision for credit losses decreased. The number of 30+ days performing delinquent loans, excluding fully-insured loans, declined across all consumer portfolios from the year-ago quarter, reaching record low levels in the U.S. credit card portfolio. Additionally, reservable criticized balances and nonperforming loans, leases and foreclosed properties continued to decline, down 17 percent and 28 percent respectively, from the year-ago period.

Net charge-offs were \$1.1 billion in the second quarter of 2014, down from \$1.4 billion in the first quarter of 2014 and \$2.1 billion in the second quarter of 2013. The second quarter of 2014 included \$185 million of recoveries associated with the \$2.1 billion bulk sale of nonperforming loans.

The provision for credit losses declined to \$411 million in the second quarter of 2014 from \$1.2 billion in the second quarter of 2013, driven by lower levels of delinquencies across the consumer lending portfolio, as well as improvement in the consumer real estate portfolios, primarily due to increased home prices. During the second quarter of 2014, the reserve release was \$662 million compared to a reserve release of \$900 million in the second quarter of 2013.

Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period; quarterly results are annualized.

Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.

<sup>&</sup>lt;sup>4</sup> Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

The allowance for loan and lease losses to annualized net charge-off coverage ratio was 3.67 times in the second quarter of 2014, compared with 2.95 times in the first quarter of 2014 and 2.51 times in the second quarter of 2013. The increase was due to the improvement in net charge-offs discussed above. The allowance to annualized net charge-off coverage ratio, excluding the purchased credit-impaired (PCI) portfolio, was 3.25 times, 2.58 times and 2.04 times for the same periods, respectively.

Nonperforming loans, leases and foreclosed properties were \$15.3 billion at June 30, 2014, a decrease from \$17.7 billion at March 31, 2014 and \$21.3 billion at June 30, 2013.

# Capital and Liquidity Management 1,2,3

(Dollars in billions)	Α	t June 30 2014	At March 31 2014
Basel 3 Transition (under standardized approach)			
Common equity tier 1 capital - Basel 3	\$	153.6	\$ 150.9
Risk-weighted assets		1,282.7	1,282.1
Common equity tier 1 capital ratio - Basel 3		12.0%	11.8%
Basel 3 Fully Phased-in (under standardized approach) <sup>3</sup>			
Common equity tier 1 capital - Basel 3	\$	137.2	130.1
Risk-weighted assets		1,437.0	1,447.4
Common equity tier 1 capital ratio - Basel 3		9.5%	9.0%

(Dollars in millions, except per share information)	4	At June 30 2014	At March 31 2014	At June 30 2013
Tangible common equity ratio <sup>4</sup>		7.14%	7.00%	6.98%
Total shareholders' equity	\$	237,411	\$ 231,888	\$ 231,032
Common equity ratio		10.25%	10.17%	10.21%
Tangible book value per share <sup>4</sup>	\$	14.24	\$ 13.81	\$ 13.32
Book value per share		21.16	20.75	20.18

Regulatory capital ratios are preliminary.

The common equity tier 1 capital ratio under the Basel 3 Standardized approach for measuring risk-weighted assets was 12.0 percent at June 30, 2014, up from 11.8 percent at March 31, 2014.

While the Basel 3 fully phased-in Standardized and fully phased-in Advanced approaches do not go into effect until 2018, the company is providing the following estimates for comparative purposes.

On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and tier 1 capital.

Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, refer to page 18 of this press release. The company's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules, assuming all relevant regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from removal of the Comprehensive Risk Measure surcharge. The Basel 3 rules require approval by banking regulators of certain models used as part of risk-weighted asset calculations. If these models are not approved, the company's capital ratio would likely be adversely impacted, which in some cases could be significant.

<sup>&</sup>lt;sup>4</sup> Tangible common equity ratio and tangible book value per share are non-GAAP financial measures. For reconciliations to GAAP financial measures, refer to pages 22-24 of this press release.

The estimated common equity tier 1 capital ratio under the Basel 3 Standardized approach on a fully phased-in basis was 9.5 percent at June 30, 2014, up from 9.0 percent at March 31, 2014 <sup>(D)</sup>.

The estimated common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis increased to 9.9 percent from 9.6 percent at March 31, 2014<sup>(D)</sup>.

In connection with the final U.S. rule and Notice of Proposed Rulemaking (NPR) issued on April 8 and effective in 2018<sup>(E)</sup>, the company's estimated supplementary leverage ratios were above the 5 percent supplementary leverage ratio minimum for bank holding companies, and both of the company's primary bank subsidiaries were above the 6 percent supplementary leverage ratio minimum for primary bank subsidiaries.

At June 30, 2014, the company's Global Excess Liquidity Sources totaled \$431 billion, compared to \$427 billion at March 31, 2014 and \$342 billion at June 30, 2013. Time-to-required funding was 38 months at June 30, 2014, compared to 35 months at March 31, 2014 and 32 months at June 30, 2013.

Period-end common shares issued and outstanding were 10.52 billion at June 30, 2014, 10.53 billion at March 31, 2014 and 10.74 billion at June 30, 2013. During the second quarter of 2014, approximately 14 million common shares were repurchased for approximately \$233 million at an average price of \$16.16 per share.

Tangible book value per share<sup>(F)</sup> was \$14.24 at June 30, 2014, compared to \$13.81 at March 31, 2014 and \$13.32 at June 30, 2013. Book value per share was \$21.16 at June 30, 2014, compared to \$20.75 at March 31, 2014 and \$20.18 at June 30, 2013.

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**End Notes** 

- (A) Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was \$10.0 billion, \$10.1 billion and \$10.5 billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Net interest income on an FTE basis excluding market-related adjustments represents a non-GAAP financial measure. Market-related adjustments of premium amortization expense and hedge ineffectiveness were (\$0.2) billion, (\$0.3) billion, and \$0.4 billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Total revenue, net of interest expense, on a GAAP basis was \$21.7 billion, \$22.6 billion and \$22.7 billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
- (B) FICC sales and trading revenue, excluding net DVA is a non-GAAP financial measure. Net DVA included in FICC revenue was gains (losses) of \$56 million, \$80 million and \$(37) million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
- (C) Noninterest expense excluding litigation is a non-GAAP financial measure. Noninterest expense including litigation was \$18.5 billion, \$22.2 billion and \$16.0 billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Noninterest expense excluding litigation was \$14.6 billion, \$16.2 billion and \$15.5 billion or the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Litigation expense was \$4.0 billion, \$6.0 billion and \$0.5 billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
- (D) Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to page 18 of this press release. The company's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules, assuming all relevant regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from removal of the Comprehensive Risk Measure surcharge. These estimates will evolve over time as the company's businesses change and as a result of further rulemaking or clarification by U.S. regulatory agencies. The Basel 3 rules require approval by banking regulators of certain models used as part of risk-weighted asset calculations. If these models are not approved, the company's capital ratio would likely be adversely impacted, which in some cases could be significant. The company continues to evaluate the potential impact of proposed rules and anticipates it will be in compliance with any final rules by the proposed effective dates.
- (E) The supplementary leverage ratio includes the estimated increase to the supplementary leverage exposure in accordance with the U.S. Notice of Proposed Rulemaking approved on April 8, 2014. The supplementary leverage ratio is measured using the quarter-end

tier 1 capital calculated under Basel 3 on a fully phased-in basis, divided by the simple average of the sum of on-balance sheet assets and certain off-balance sheet exposures, including, among other items, derivatives and securities financing transactions, at the end of each month in the quarter.

- (F) Tangible book value per share of common stock is a non-GAAP financial measure. Other companies may define or calculate this measure differently. Book value per share was \$21.16 at June 30, 2014, compared to \$20.75 at March 31, 2014 and \$20.18 at June 30, 2013. For more information, refer to pages 22-24 of this press release.
- (G) Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure. LAS noninterest expense was \$5.2 billion, \$7.4 billion and \$2.5 billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. LAS litigation expense was \$3.8 billion, \$5.8 billion and \$0.2 billion in the three months ended June 30, 2014, March 31, 2014 and June 30, 2013.
- (H) Rankings per Dealogic as of July 1, 2014.
- (I) Sales and trading revenue excluding the impact of net DVA is a non-GAAP financial measure. Net DVA gains were \$69 million, \$112 million and \$49 million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. In the first quarter of 2014, the management of structured liabilities and the associated DVA were moved into Global Markets from All Other to better align the performance risk of these instruments. As such, net DVA represents the combined total of net DVA on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation.
- (J) Equity sales and trading revenue, excluding net DVA is a non-GAAP financial measure. Equities net DVA gains were \$13 million, \$32 million and \$86 million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Bruce Thompson will discuss second-quarter 2014 results in a conference call at 8:30 a.m. ET today.

The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at <a href="http://investor.bankofamerica.com">http://investor.bankofamerica.com</a>. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795. Please dial in 10 minutes prior to the start of the call.

A replay will be available via webcast through the Bank of America Investor Relations website. A replay will also be available beginning at noon on July 16 through midnight, July 24 by telephone at 800.753.8546 (U.S.) or 1.402.220.0685 (international).

#### Bank of America

Bank of America is one of the world's largest financial institutions, serving individual consumers, small businesses, middle-market businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 49 million consumer and small business relationships with approximately 5,000 retail banking offices and approximately 16,000 ATMs and award-winning online banking with 30 million active users and more than 15 million mobile users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 3 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in more than 40 countries. Bank of America Corporation stock (NYSE: BAC) is listed on the New York Stock Exchange.

#### Forward-looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." The forward-looking statements made represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2013 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the potential negative impacts of the Company's prior adjustment to its regulatory capital ratios, including without limitation the results of the Federal Reserve's review of the resubmitted Comprehensive Capital Analysis and Review, or the revised capital actions that have been resubmitted to the Federal Reserve, the Company's ability to resolve representations and warranties repurchase claims made by monolines and private-label and other investors, including as a result of any adverse court rulings, and the chance that the Company could face related servicing, securities, fraud, indemnity or other claims from one or more counterparties, including monolines or private-label and other investors; the possibility that final court approval of negotiated settlements is not obtained; the possibility that the court decision with respect to the BNY Mellon Settlement is overturned on appeal in whole or in part; potential claims, damages, penalties and fines resulting from pending or future litigation and regulatory proceedings, including proceedings instituted by the U.S. Department of Justice, state Attorneys General and other members of the RMBS Working Group of the Financial Fraud Enforcement Task Force concerning mortgage-related matters: the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures: the possibility that the Company may not collect mortgage insurance claims; the possibility that future claims, damages, penalties and fines may occur in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; uncertainties related to the timing and pace of Federal Reserve tapering of quantitative easing, and the impact on global interest rates, currency exchange rates, and economic conditions in a number of countries; the possibility of future inquiries or investigations regarding pending or completed foreclosure activities; the possibility that unexpected foreclosure delays could impact the rate of decline of defaultrelated servicing costs; uncertainty regarding timing and the potential impact of regulatory capital and liquidity requirements (including Basel 3); the negative impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on the Company's businesses and earnings, including as a result of additional regulatory interpretation and rulemaking and the success of the Company's actions to mitigate such impacts; the potential impact of implementing and conforming to the Volcker Rule; the potential impact of future derivative regulations; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; reputational damage that may result from negative publicity, fines and penalties from regulatory violations and judicial proceedings; the Company's ability to fully realize the anticipated cost savings in Legacy Assets and Servicing and the anticipated cost savings and other benefits from Project New BAC, including in accordance with currently anticipated timeframes; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties with which we do business, including as a result of cyber attacks; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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# Bank of America Corporation and Subsidiaries Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

Summary Income Statement		Six Mont Jun	ths E ie 30			Second Quarter		First Quarter		Second Quarter
		2014		2013		2014		2014		2013
Net interest income	\$	20,098	\$	21,213	\$	10,013	\$	10,085	\$	10,549
Noninterest income		24,215		24,711		11,734		12,481		12,178
Total revenue, net of interest expense		44,313		45,924		21,747		22,566		22,727
Provision for credit losses		1,420		2,924		411		1,009		1,211
Noninterest expense		40,779		35,518		18,541		22,238		16,018
Income (loss) before income taxes		2,114		7,482		2,795		(681)		5,498
Income tax expense (benefit)		99		1,987		504		(405)		1,486
Net income (loss)	\$	2,015	\$	5,495	\$	2,291	\$	(276)	\$	4,012
Preferred stock dividends		494	_	814	_	256		238		441
Net income (loss) applicable to common shareholders	\$	1,521	\$	4,681	\$	2,035	\$	(514)	\$	3,571
Common shares issued		25,149		44,480		224		24,925		364
Average common shares issued and outstanding	1	0,539,769		10,787,357		10,519,359		10,560,518		10,775,867
Average diluted common shares issued and outstanding (1)	1	0,599,641		11,549,693		11,265,123		10,560,518		11,524,510
Summary Average Balance Sheet										
Total loans and leases	\$	916,012	\$	910,269	\$	912,580	\$	919,482	\$	914,234
Total debt securities		337,845		349,794		345,889		329,711		343,260
Total earning assets		1,822,177		1,845,651		1,840,850		1,803,298		1,833,541
Total assets		2,154,494		2,198,443		2,169,555		2,139,266		2,184,610
Total deposits		1,123,399		1,077,631		1,128,563		1,118,178		1,079,956
Common shareholders' equity		222,705		218,509		222,215		223,201		218,790
Total shareholders' equity		236,173		236,024		235,797		236,553		235,063
		,				,		200,000		
Performance Ratios										
Return on average assets		0.19%		0.50%		0.42%		n/m		0.74%
Return on average tangible common shareholders' equity (2)		2.05		6.53		5.47		n/m		9.88
Per common share information										
Earnings (loss)	\$	0.14	\$	0.43	\$	0.19	\$	(0.05)	\$	0.33
Diluted earnings (loss) (1)		0.14		0.42		0.19		(0.05)		0.32
Dividends paid		0.02		0.02		0.01		0.01		0.01
Book value		21.16		20.18		21.16		20.75		20.18
Tangible book value (2)		14.24		13.32		14.24		13.81		13.32
						June 30 2014		March 31 2014		June 30 2013
Summary Period-End Balance Sheet					_		_		_	
Total loans and leases					\$	911,899	\$	916,217	\$	921,570
Total debt securities						352,883		340,696		336,403
Total earning assets						1,830,546		1,812,832		1,779,883
Total assets						2,170,557		2,149,851		2,123,320
Total deposits						1,134,329		1,133,650		1,080,783
Common shareholders' equity						222,565		218,536		216,791
Total shareholders' equity						237,411		231,888		231,032
Period-end common shares issued and outstanding						10,515,825		10,530,045		10,743,098
Credit Quality		Six Mont	ths E			Second Quarter		First Quarter		Second Quarter
<del></del>	_	2014	. 50	2013		2014		2014		2013
Total net charge-offs	\$	2,461	\$	4,628	\$	1,073	\$	1,388	\$	2,111
Net charge-offs as a percentage of average loans and leases outstanding (3)	Ψ	0.55%	Φ	1.04%	Ψ	0.48%	φ	0.62%	Φ	0.94%
Provision for credit losses	\$	1,420	\$	2,924	\$	411	\$	1,009	\$	1,211
Trovision for credit tosses	J	1,420	Ф	2,924	Ψ	June 30		March 31	φ	June 30
						2014		2014		2013
Total nonperforming loans, leases and foreclosed properties (4)					\$	15,300	\$	17,732	\$	21,280
Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties (3)						1.70%		1.96%		2.33%
Allowance for loan and lease losses					\$	15,811	\$	16,618	\$	21,235
Allowance for loan and lease losses as a percentage of total loans and leases outstanding (3)					Ψ	1.75%	Φ	1.84%	ψ	2.33%
Thio wantee for roan and rease rosses as a percentage of total roans and reases outstallding						1.75/0		1.07/0		2.33

For footnotes see page 18.

# Bank of America Corporation and Subsidiaries Selected Financial Data (continued)

(Dollars in millions)

	Basel 3 T	ransition	Basel 1
<u>Capital Management</u>	June 30 2014	March 31 2014	June 30 2013
Risk-based capital metrics (5, 6):			
Common equity tier 1 capital	\$ 153,582	\$ 150,922	n/a
Tier 1 common capital	n/a	n/a	\$ 136,546
Common equity tier 1 capital ratio	12.0%	11.8%	n/a
Tier 1 common capital ratio (7)	n/a	n/a	10.6%
Tier 1 leverage ratio	7.7	7.4	7.4
Tangible equity ratio (8)	7.85	7.65	7.67
Tangible common equity ratio (8)	7.14	7.00	6.98
Regulatory Capital Reconciliations (5,6)	June 30 2014	March 31 2014	
Regulatory capital – Basel 3 transition to fully phased-in			
Common equity tier 1 capital (transition)	\$ 153,582	\$ 150,922	
Adjustments and deductions recognized in Tier 1 capital during transition	(10,547)	(11,302)	
Other adjustments and deductions phased in during transition	(5,852)	(9,474)	
Common equity tier 1 capital (fully phased-in)	\$ 137,183	\$ 130,146	
	June 30 2014	March 31 2014	
Risk-weighted assets - As reported to Basel 3 (fully phased-in)			
As reported risk-weighted assets	\$ 1,282,720	\$ 1,282,117	
Change in risk-weighted assets from reported to fully phased-in	154,240	165,332	
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	1,436,960	1,447,449	
Change in risk-weighted assets for advanced models	(49,464)	(86,234)	
Basel 3 Advanced approaches risk-weighted assets (fully phased-in)	\$ 1,387,496	\$ 1,361,215	
Regulatory capital ratios			
Basel 3 Standardized approach common equity tier 1 (transition)	12.0%	11.8%	
Basel 3 Standardized approach common equity tier 1 (fully phased-in)	9.5	9.0	
Basel 3 Advanced approaches common equity tier 1 (fully phased-in)	9.9	9.6	

<sup>(1)</sup> The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the first quarter of 2014 because of the net loss.

(3) Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.

(5) Regulatory capital ratios are preliminary.

(7) Tier 1 common capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.

n/a = not applicable n/m = not meaningful

<sup>(2)</sup> Return on average tangible shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 22-24.

<sup>(4)</sup> Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.

<sup>(6)</sup> On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and Tier 1 capital. We reported under Basel 1 (which included the Market Risk Final Rules) at June 30, 2013. Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconcilitations to GAAP financial measures, see above. The company's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules, assuming all relevant regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from removal of the Comprehensive Risk Measure surcharge. The Basel 3 rules require approval by banking regulators of certain models used as part of risk-weighted asset calculations. If these models are not approved, the company's capital ratio would likely be adversely impacted, which in some cases could be significant.

<sup>(8)</sup> Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 22-24.

# **Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment**

(Dollars in millions)									
					Second Qu	arte	er 2014		
	1	onsumer & Business Banking	Re	onsumer al Estate ervices	GWIM		Global Banking	Global Markets	All Other
Total revenue, net of interest expense (FTE basis) (1)	\$	7,373	\$	1,390	\$ 4,589	\$	4,179	\$ 4,583	\$ (154)
Provision for credit losses		534		(20)	(8)		132	19	(246)
Noninterest expense		4,000		5,902	3,447		1,899	2,862	431
Net income (loss)		1,788		(2,802)	724		1,353	1,101	127
Return on average allocated capital (2)		24.33%		n/m	24.33%		17.51%	13.01%	n/m
Balance Sheet									
Average									
Total loans and leases	\$	160,240	\$	88,257	\$ 118,512	\$	271,417	\$ 63,579	\$ 210,575
Total deposits		543,566		n/m	240,042		258,937	n/m	35,851
Allocated capital (2)		29,500		23,000	12,000		31,000	34,000	n/m
Period end									
Total loans and leases	\$	161,142	\$	88,156	\$ 120,187	\$	270,683	\$ 66,260	\$ 205,471
Total deposits		545,530		n/m	237,046		270,268	n/m	31,999

				First Qua	rter 2	2014		
	onsumer & Business Banking	R	onsumer eal Estate Services	GWIM		Global Banking	Global Markets	All Other
Total revenue, net of interest expense (FTE basis) (1)	\$ 7,438	\$	1,192	\$ 4,547	\$	4,269	\$ 5,012	\$ 309
Provision for credit losses	812		25	23		265	19	(135)
Noninterest expense	3,963		8,129	3,359		2,028	3,077	1,682
Net income (loss)	1,666		(5,027)	729		1,236	1,308	(188)
Return on average allocated capital (2)	22.92%		n/m	24.74%		16.18%	15.64%	n/m
Balance Sheet								
Average								
Total loans and leases	\$ 162,061	\$	88,914	\$ 115,945	\$	271,475	\$ 63,696	\$ 217,391
Total deposits	534,557		n/m	242,792		256,433	n/m	34,381
Allocated capital (2)	29,500		23,000	12,000		31,000	34,000	n/m
Period end								
Total loans and leases	\$ 160,127	\$	88,355	\$ 116,482	\$	273,239	\$ 64,598	\$ 213,416
Total deposits	552,211		n/m	244,051		257,502	n/m	32,818

				Second Qu	uarte	r 2013		
	onsumer & Business Banking	R	Consumer eal Estate Services	GWIM		Global Banking	Global Markets	All Other
Total revenue, net of interest expense (FTE basis) (1)	\$ 7,434	\$	2,115	\$ 4,499	\$	4,138	\$ 4,194	\$ 569
Provision for credit losses	967		291	(15)		163	(16)	(179)
Noninterest expense	4,184		3,383	3,270		1,849	2,770	562
Net income (loss)	1,391		(930)	759		1,297	962	533
Return on average allocated capital (2)	18.62%		n/m	30.59%		22.62 %	12.89%	n/m
Balance Sheet								
Average								
Total loans and leases	\$ 163,593	\$	90,114	\$ 109,589	\$	255,674	\$ 56,354	\$ 238,910
Total deposits	522,244		n/m	235,344		226,912	n/m	34,017
Allocated capital (2)	30,000		24,000	10,000		23,000	30,000	n/m
Period end								
Total loans and leases	\$ 164,851	\$	89,257	\$ 111,785	\$	258,503	\$ 63,127	\$ 234,047
Total deposits	525,085		n/m	235,012		228,934	n/m	34,858

<sup>(1)</sup> Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

n/m = not meaningful

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)

# Bank of America Corporation and Subsidiaries Year-to-Date Results by Business Segment

					Six	Months End	ed J	une 30, 2014		
	1	nsumer & Business Banking	Real	sumer Estate vices		GWIM		Global Banking	Global Iarkets	All Other
Total revenue, net of interest expense (FTE basis) (1)	\$	14,811	\$	2,582	\$	9,136	\$	8,448	\$ 9,595	\$ 155
Provision for credit losses		1,346		5		15		397	38	(381)
Noninterest expense		7,963		14,031		6,806		3,927	5,939	2,113
Net income (loss)		3,454		(7,829)		1,453		2,589	2,409	(61)
Return on average allocated capital (2)		23.63%		n/m		24.53%		16.85%	14.32%	n/m
Balance Sheet										
Average										
Total loans and leases	\$	161,145	\$	88,584	\$	117,235	\$	271,446	\$ 63,637	\$ 213,965
Total deposits		539,087		n/m		241,409		257,692	n/m	35,119
Allocated capital (2)		29,500		23,000		12,000		31,000	34,000	n/m
Period end										
Total loans and leases	\$	161,142	\$	88,156	\$	120,187	\$	270,683	\$ 66,260	\$ 205,471
Total deposits		545,530		n/m		237,046		270,268	n/m	31,999

				Six	Months End	ed Ju	ine 30, 2013		
	onsumer & Business Banking	R	Consumer eal Estate Services		GWIM		Global Banking	Global Markets	All Other
Total revenue, net of interest expense (FTE basis) (1)	\$ 14,846	\$	4,427	\$	8,920	\$	8,168	\$ 8,973	\$ 1,023
Provision for credit losses	1,919		626		7		312	(11)	71
Noninterest expense	8,349		8,788		6,523		3,685	5,843	2,330
Net income (loss)	2,833		(3,086)		1,479		2,581	2,074	(386)
Return on average allocated capital (2)	19.08%		n/m		30.00%		22.64%	13.97 %	n/m
Balance Sheet									
Average									
Total loans and leases	\$ 164,713	\$	91,531	\$	107,845	\$	249,903	\$ 54,529	\$ 241,748
Total deposits	512,424		n/m		244,329		224,132	n/m	34,883
Allocated capital (2)	30,000		24,000		10,000		23,000	30,000	n/m
Period end									
Total loans and leases	\$ 164,851	\$	89,257	\$	111,785	\$	258,503	\$ 63,127	\$ 234,047
Total deposits	525,085		n/m		235,012		228,934	n/m	34,858

<sup>(1)</sup> Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

n/m = not meaningful

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)

# **Bank of America Corporation and Subsidiaries Supplemental Financial Data**

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data (1)	Six Mont Jun	ths Ei ie 30	nded		Second Quarter	First Quarter	Second Quarter
	2014		2013	l	2014	2014	2013
Net interest income	\$ 20,512	\$	21,646	\$	10,226	\$ 10,286	\$ 10,771
Total revenue, net of interest expense	44,727		46,357		21,960	22,767	22,949
Net interest yield (2)	2.26%		2.36%		2.22%	2.29%	2.35%
Efficiency ratio	91.17		76.62		84.43	97.68	69.80
Other Data					June 30 2014	March 31 2014	June 30 2013
Number of banking centers - U.S.					5,023	5,095	5,328
Number of branded ATMs - U.S.					15,976	16,214	16,354
Ending full-time equivalent employees					233,201	238,560	257,158

<sup>(1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measures on pages 22-24.
(2) Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. Prior period yields have been

reclassified to conform to current period presentation.

### Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible equity represents adjusted ending shareholders' equity divided by ending common share excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation evaluates its business segment results based on measures that utilize average allocated capital. The Corporation allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. As part of this process, in the first quarter of 2014, the Corporation adjusted the amount of capital being allocated to its business segments. This change resulted in a reduction of the unallocated capital, which is reflected in All Other, and an aggregate increase to the amount of capital being allocated to the business segments. Prior periods were not restated.

See the tables below and on pages 23-24 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the six months ended June 30, 2014 and 2013, and the three months ended June 30, 2014, March 31, 2014 and June 30, 2013. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

		Six Mont Jun	hs E e 30	nded	Second Quarter	First Quarter	Second Quarter
		2014	_	2013	 2014	 2014	 2013
Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis							
Net interest income	\$	20,098	\$	21,213	\$ 10,013	\$ 10,085	\$ 10,549
Fully taxable-equivalent adjustment		414		433	213	201	222
Net interest income on a fully taxable-equivalent basis	\$	20,512	\$	21,646	\$ 10,226	\$ 10,286	\$ 10,771
Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a	a fully t	axable-equ	ivale	ent basis			
Total revenue, net of interest expense	\$	44,313	\$	45,924	\$ 21,747	\$ 22,566	\$ 22,727
Fully taxable-equivalent adjustment		414		433	213	201	222
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	44,727	\$	46,357	\$ 21,960	\$ 22,767	\$ 22,949
Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-ec	mivaler	nt hasis					
recommend of medic that expense (benefit) to medic that expense (benefit) on a run; that the	<u>urvarer</u>	it busis					
Income tax expense (benefit)	\$	99	\$	1,987	\$ 504	\$ (405)	\$ 1,486
Fully taxable-equivalent adjustment		414	_	433	 213	201	222
Income tax expense (benefit) on a fully taxable-equivalent basis	\$	513	\$	2,420	\$ 717	\$ (204)	\$ 1,708
Reconciliation of average common shareholders' equity to average tangible common shareholders	' equity	<u>'</u>					
Common shareholders' equity	\$	222,705	\$	218,509	\$ 222,215	\$ 223,201	\$ 218,790
Goodwill		(69,832)		(69,937)	(69,822)	(69,842)	(69,930)
Intangible assets (excluding mortgage servicing rights)		(5,354)		(6,409)	(5,235)	(5,474)	(6,270)
Related deferred tax liabilities		2,132		2,393	2,100	2,165	2,360
Tangible common shareholders' equity	\$	149,651	\$	144,556	\$ 149,258	\$ 150,050	\$ 144,950
Reconciliation of average shareholders' equity to average tangible shareholders' equity							
Shareholders' equity	\$	236,173	\$	236,024	\$ 235,797	\$ 236,553	\$ 235,063
Goodwill		(69,832)		(69,937)	(69,822)	(69,842)	(69,930)
Intangible assets (excluding mortgage servicing rights)		(5,354)		(6,409)	(5,235)	(5,474)	(6,270)
Related deferred tax liabilities		2,132		2,393	2,100	2,165	2,360
Tangible shareholders' equity	\$	163,119	\$	162,071	\$ 162,840	\$ 163,402	\$ 161,223

# **Bank of America Corporation and Subsidiaries**

# **Reconciliations to GAAP Financial Measures (continued)**

(Dollars in millions)								
		Six Mont Jun				Second	First	Second
	_	2014	C 50	2013		Quarter 2014	Quarter 2014	Quarter 2013
Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders'	holder	s' equity	_		_			
Common shareholders' equity	\$	222,565	\$	216,791	\$	222,565	\$ 218,536	\$ 216,791
Goodwill		(69,810)		(69,930)		(69,810)	(69,842)	(69,930)
Intangible assets (excluding mortgage servicing rights)		(5,099)		(6,104)		(5,099)	(5,337)	(6,104)
Related deferred tax liabilities		2,078		2,297		2,078	2,100	2,297
Tangible common shareholders' equity	\$	149,734	\$	143,054	\$	149,734	\$ 145,457	\$ 143,054
Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity								
Shareholders' equity	\$	237,411	\$	231,032	\$	237,411	\$ 231,888	\$ 231,032
Goodwill		(69,810)		(69,930)		(69,810)	(69,842)	(69,930)
Intangible assets (excluding mortgage servicing rights)		(5,099)		(6,104)		(5,099)	(5,337)	(6,104)
Related deferred tax liabilities		2,078		2,297		2,078	2,100	2,297
Tangible shareholders' equity	\$	164,580	\$	157,295	\$	164,580	\$ 158,809	\$ 157,295
Reconciliation of period-end assets to period-end tangible assets								
Assets	\$	2,170,557	\$	2,123,320	\$	2,170,557	\$ 2,149,851	\$ 2,123,320
Goodwill		(69,810)		(69,930)		(69,810)	(69,842)	(69,930)
Intangible assets (excluding mortgage servicing rights)		(5,099)		(6,104)		(5,099)	(5,337)	(6,104)
Related deferred tax liabilities		2,078		2,297		2,078	2,100	2,297
Tangible assets	\$	2,097,726	\$	2,049,583	\$	2,097,726	\$ 2,076,772	\$ 2,049,583
Book value per share of common stock								
Common shareholders' equity	\$	222,565	\$	216,791	\$	222,565	\$ 218,536	\$ 216,791
Ending common shares issued and outstanding		10,515,825		10,743,098		10,515,825	10,530,045	10,743,098
Book value per share of common stock	\$	21.16	\$	20.18	\$	21.16	\$ 20.75	\$ 20.18
Tangible book value per share of common stock								
Tangible common shareholders' equity	\$	149,734	\$	143,054	\$	149,734	\$ 145,457	\$ 143,054
Ending common shares issued and outstanding		10,515,825		10,743,098		10,515,825	10,530,045	10,743,098
Tangible book value per share of common stock	\$	14.24	\$	13.32	\$	14.24	\$ 13.81	\$ 13.32

### **Bank of America Corporation and Subsidiaries**

# **Reconciliations to GAAP Financial Measures (continued)**

(Dollars in millions)								
		Six Mont Jun	ths E ie 30			Second Duarter	First Ouarter	Second Ouarter
	<u> </u>	2014		2013		2014	2014	2013
Reconciliation of return on average allocated capital (1)								
Consumer & Business Banking								
Reported net income	\$	3,454	\$	2,833	\$	1,788	\$ 1,666	\$ 1,391
Adjustment related to intangibles (2)		2		4		1	1	2
Adjusted net income	\$	3,456	\$	2,837	\$	1,789	\$ 1,667	\$ 1,393
Average allocated equity (3)	\$	61,468	\$	62,063	\$	61,460	\$ 61,475	\$ 62,050
Adjustment related to goodwill and a percentage of intangibles		(31,968)		(32,063)		(31,960)	(31,975)	(32,050)
Average allocated capital	\$	29,500	\$	30,000	\$	29,500	\$ 29,500	\$ 30,000
Global Wealth & Investment Management								
Reported net income	\$	1,453	\$	1,479	\$	724	\$ 729	\$ 759
Adjustment related to intangibles (2)		7		9		4	3	4
Adjusted net income	\$	1,460	\$	1,488	\$	728	\$ 732	\$ 763
Average allocated equity (3)	\$	22,233	\$	20,311	\$	22,222	\$ 22,243	\$ 20,300
Adjustment related to goodwill and a percentage of intangibles		(10,233)		(10,311)		(10,222)	(10,243)	(10,300)
Average allocated capital	\$	12,000	\$	10,000	\$	12,000	\$ 12,000	\$ 10,000
Global Banking								
Reported net income	\$	2,589	\$	2,581	\$	1,353	\$ 1,236	\$ 1,297
Adjustment related to intangibles (2)		1		1		1	_	1
Adjusted net income	\$	2,590	\$	2,582	\$	1,354	\$ 1,236	\$ 1,298
Average allocated equity (3)	\$	53,406	\$	45,411	\$	53,405	\$ 53,407	\$ 45,416
Adjustment related to goodwill and a percentage of intangibles		(22,406)		(22,411)		(22,405)	(22,407)	(22,416)
Average allocated capital	\$	31,000	\$	23,000	\$	31,000	\$ 31,000	\$ 23,000
Global Markets					,			
Reported net income	\$	2,409	\$	2,074	\$	1,101	\$ 1,308	\$ 962
Adjustment related to intangibles (2)		5		4		3	2	2
Adjusted net income	\$	2,414	\$	2,078	\$	1,104	\$ 1,310	\$ 964
Average allocated equity (3)	\$	39,374	\$	35,364	\$	39,373	\$ 39,375	\$ 35,357
Adjustment related to goodwill and a percentage of intangibles		(5,374)		(5,364)		(5,373)	(5,375)	(5,357)
Average allocated capital	\$	34,000	\$	30,000	\$	34,000	\$ 34,000	\$ 30,000

 <sup>(1)</sup> There are no adjustments to reported net income (loss) or average allocated equity for Consumer Real Estate Services.
 (2) Represents cost of funds, earnings credits and certain expenses related to intangibles.
 (3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.



# **Supplemental Information Second Quarter 2014**

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

# **Bank of America Corporation and Subsidiaries**

Table of Contents	Page
Consolidated Financial Highlights	2
Supplemental Financial Data	$ \begin{array}{r}     \frac{2}{3} \\     \frac{4}{4} \\     \frac{5}{5} \\     \frac{6}{8} \\     \frac{9}{10} \\     \frac{11}{13} \\     \frac{15}{16} \\     \frac{17}{17} $
Consolidated Statement of Income	$\overline{4}$
Consolidated Statement of Comprehensive Income	$\frac{\overline{5}}{5}$
Consolidated Balance Sheet	$\overline{6}$
Capital Management	$\frac{\overline{8}}{8}$
Regulatory Capital Reconciliations	$\frac{\overline{9}}{9}$
Net Interest Income Excluding Trading-related Net Interest Income	$1\overline{0}$
Quarterly Average Balances and Interest Rates	11
Year-to-Date Average Balances and Interest Rates	$\overline{13}$
Debt Securities and Available-for-Sale Marketable Equity Securities	$\overline{15}$
Quarterly Results by Business Segment	$\frac{\overline{16}}{16}$
Year-to-Date Results by Business Segment	$\overline{17}$
Consumer & Business Banking	<del>_</del>
Total Segment Results	18
Business Results	$\overline{19}$
Key Indicators	$ \begin{array}{r}                                     $
Consumer Real Estate Services	
Total Segment Results	23
Business Results	23 24 27
Key Indicators	$\overline{27}$
Global Wealth & Investment Management	
Total Segment Results	28
Key Indicators	28 29
Global Banking	_
Total Segment Results	30
Key Indicators	31
Investment Banking Product Rankings	$\frac{30}{31}$
Global Markets	_
Total Segment Results	33
Key Indicators	33 34
All Other	_
Total Results	<u>35</u>
Equity Investments	<del>36</del>
Outstanding Loans and Leases	37
Quarterly Average Loans and Leases by Business Segment	38
Commercial Credit Exposure by Industry	39
Net Credit Default Protection by Maturity Profile and Credit Exposure Debt Rating	$\overline{40}$
Top 20 Non-U.S. Countries Exposure	41
Select European Countries	$\overline{42}$
Nonperforming Loans, Leases and Foreclosed Properties	43
Nonperforming Loans, Leases and Foreclosed Properties Activity	36 37 38 39 40 41 42 43 44 45 46 47
Quarterly Net Charge-offs and Net Charge-off Ratios	$\overline{45}$
Year-to-Date Net Charge-offs and Net Charge-off Ratios	$\overline{46}$
Allocation of the Allowance for Credit Losses by Product Type	<u>47</u>
•	
Exhibit A: Non-GAAP Reconciliations	48

# Bank of America Corporation and Subsidiaries Consolidated Financial Highlights

Dollars in millions, except per share information; shares in thousands	,	Six Mont		ded	Second First			Fourth	Third		Second			
		Jun 2014	e 30	2013	(	Quarter 2014		Quarter 2014	(	Quarter 2013	(	Quarter 2013	(	Quarter 2013
ncome statement		2014		2013	_	2014	_	2014		2013	_	2013		2013
Net interest income	S	20,098	\$	21,213	\$	10,013	\$	10,085	\$	10,786	\$	10,266	\$	10,549
Noninterest income	J.	24,215	Ψ	24,711	Ψ	11,734	Ψ	12,481	Ψ	10,702	Ψ	11,264	Ψ	12,178
Total revenue, net of interest expense		44,313		45,924		21,747		22,566		21,488		21,530		22,727
Provision for credit losses		1,420		2,924		411		1,009		336		296		1,211
Noninterest expense		40,779		35,518		18,541		22,238		17,307		16,389		16,018
Income tax expense (benefit)		99		1,987		504		(405)		406		2,348		1,486
Net income (loss)		2,015		5,495		2,291		(276)		3,439		2,497		4,012
Preferred stock dividends		494		814		256		238		256		279		441
Net income (loss) applicable to common shareholders		1,521		4,681		2,035		(514)		3,183		2,218		3,571
Diluted earnings (loss) per common share (1)		0.14		0.42		0.19		(0.05)		0.29		0.20		0.32
Average diluted common shares issued and outstanding (1)	10,	599,641	11,5	549,693	11.	,265,123	1	0,560,518	11	,404,438	11	,482,226	11	,524,510
Dividends paid per common share	s	0.02	\$	0.02	s	0.01	\$	0.01	\$	0.01	\$	0.01	\$	0.01
Return on average common shareholders' equity  Return on average tangible common shareholders' equity (2)  Return on average tangible shareholders' equity (2)		1.38 2.05 2.49		4.32 6.53 6.84		3.68 5.47 5.64		n/m n/m n/m		5.74 8.61 8.53		4.06 6.15 6.32		6.55 9.88 9.98
at period end														
Book value per share of common stock	\$	21.16	\$	20.18	\$	21.16	\$	20.75	\$	20.71	\$	20.50	\$	20.18
Tangible book value per share of common stock (2)		14.24		13.32		14.24		13.81		13.79		13.62		13.32
Market price per share of common stock:														
Closing price	\$	15.37	\$	12.86	\$	15.37	\$	17.20	\$	15.57	\$	13.80	\$	12.86
High closing price for the period		17.92		13.83		17.34		17.92		15.88		14.95		13.83
Low closing price for the period		14.51		11.03		14.51		16.10		13.69		12.83		11.44
Market capitalization		161,628		138,156		161,628		181,117		164,914		147,429		138,156
Number of banking centers - U.S.		5,023		5,328		5,023		5,095		5,151		5,243		5,328
Number of branded ATMs - U.S.		15,976		16,354		15,976		16,214		16,259		16,201		16,354
Full-time equivalent employees		233,201		257,158		233,201		238,560		242,117		247,943		257,158

<sup>(1)</sup> The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the first quarter of 2014 because of the net loss.

n/m = not meaningful

<sup>(2)</sup> Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations to GAAP Financial Measures on pages 48-51.)

# **Bank of America Corporation and Subsidiaries Supplemental Financial Data**

(Dollars in millions)

#### Fully taxable-equivalent (FTE) basis data (1)

	Six Months June 3		 	Second Quarter			First Quarter		Fourth Quarter		Third Quarter		Second Quarter	
		2014	2013	2014			2014	2013			2013	2013		
Net interest income	\$	20,512	\$ 21,646	\$	10,226	\$	10,286	\$	10,999	\$	10,479	\$	10,771	
Total revenue, net of interest expense		44,727	46,357		21,960		22,767		21,701		21,743		22,949	
Net interest yield (2)		2.26%	2.36%	2.22%		2.22%		2.44%		2.33%		2.35		
Efficiency ratio		91.17	76.62		84.43		97.68		79.75		75.38		69.80	

<sup>1)</sup> FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)

(2) Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. Prior period yields have been

reclassified to conform to current period presentation.

# **Bank of America Corporation and Subsidiaries Consolidated Statement of Income**

(Dollars in millions, except per share information; shares in thousands)								
	_	Jun	ths Ended te 30	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
Interest income	_	2014	2013	2014	2014	2013	2013	2013
Loans and leases	\$	17,395	\$ 18,238	\$ 8,635	\$ 8,760	\$ 9,086	\$ 9,146	\$ 9,06
Debt securities		4,121	5,097	2,124	1,997	2,447	2,205	2,54
Federal funds sold and securities borrowed or purchased under agreements to resell		562	634	297	265	304	291	31
Trading account assets		2,352	2,518	1,175	1,177	1,139	1,049	1,18
Other interest income		1,446	1,439	710	736	736	691	71
Total interest income	_	25,876	27,926	12,941	12,935	13,712	13,382	13,82
Interest expense								
Deposits		573	748	282	291	314	334	36
Short-term borrowings		1,372	1,558	763	609	682	683	80
Trading account liabilities		833	899	398	435	364	375	42
Long-term debt		3,000	3,508	1,485	1,515	1,566	1,724	1,67
Total interest expense	_	5,778	6,713	2,928	2,850	2,926	3,116	3,27
Net interest income		20,098	21,213	10,013	10,085	10,786	10,266	10,54
Noninterest income								
Card income		2,834	2,879	1,441	1,393	1,503	1,444	1,46
Service charges		3,692	3,636	1,866	1,826	1,870	1,884	1,83
Investment and brokerage services		6,560	6,170	3,291	3,269	3,117	2,995	3,14
Investment banking income		3,173	3,091	1,631	1,542	1,738	1,297	1,55
Equity investment income		1,141	1,243	357	784	474	1,184	68
Trading account profits		4,299	4,927	1,832	2,467	863	1,266	1,93
Mortgage banking income		939	2,441	527	412	848	585	1,17
Gains on sales of debt securities		759	525	382	377	390	356	45
Other income (loss)		818	(201)	407	411	(101)	253	(8
Total noninterest income		24,215	24,711	11,734	12,481	10,702	11,264	12,17
Total revenue, net of interest expense		44,313	45,924	21,747	22,566	21,488	21,530	22,72
Provision for credit losses		1,420	2,924	411	1,009	336	296	1,21
Newholston								
Noninterest expense		18,055	19 422	8,306	9,749	7,987	8,310	0 52
Personnel		2,194	18,422					8,53 1,10
Occupancy		1,080	2,263 1,082	1,079	1,115 546	1,116 526	1,096 538	53
Equipment		892		450	442	457	511	43
Marketing Professional fees			866	1	558		702	69
		1,184	1,343	626		839		
Amortization of intangibles		474	550	235	239	266	270	27
Data processing		1,594	1,591	761	833	800	779	77
Telecommunications		694	820	324	370	376	397	41
Other general operating		14,612	8,581	6,226	8,386	4,940	3,786	3,25
Total noninterest expense		40,779	35,518	18,541	22,238	17,307	16,389	16,01
Income (loss) before income taxes		2,114	7,482	2,795	(681)	3,845	4,845	5,49
Income tax expense (benefit)		99	1,987	504	(405)	406	2,348	1,48
Net income (loss)	\$	2,015	\$ 5,495	\$ 2,291	\$ (276)		\$ 2,497	\$ 4,01
Preferred stock dividends		494	814	256	238	256	279	44
Net income (loss) applicable to common shareholders	\$	1,521	\$ 4,681	\$ 2,035	\$ (514)	\$ 3,183	\$ 2,218	\$ 3,57
Per common share information								
Earnings (loss)	\$	0.14	\$ 0.43	\$ 0.19	\$ (0.05)		\$ 0.21	\$ 0.3
Diluted earnings (loss) (1)		0.14	0.42	0.19	(0.05)	0.29	0.20	0.3
Dividends paid		0.02	0.02	0.01	0.01	0.01	0.01	0.0
Average common shares issued and outstanding	10	,539,769	10,787,357	10,519,359	10,560,518	10,633,030	10,718,918	10,775,86
Average diluted common shares issued and outstanding (1)	10	),599,641	11,549,693	11,265,123	10,560,518	11,404,438	11,482,226	11,524,51

<sup>(1)</sup> The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the first quarter of 2014 because of the net loss.

# Bank of America Corporation and Subsidiaries Consolidated Statement of Comprehensive Income

(Dollars in millions)														
		Inna 30		Second Quarter				Fourth Ouarter		Third Quarter			Second Duarter	
		2014	2013 <b>2014</b> 2014 2013 2011		2013	2013								
Net income (loss)	\$	2,015	\$	5,495	\$	2,291	\$	(276)	\$	3,439	\$	2,497	\$	4,012
Other comprehensive income (loss), net-of-tax:														
Net change in available-for-sale debt and marketable equity securities		3,594		(5,139)		2,305		1,289		(2,396)		(631)		(4,233)
Net change in derivatives		215		185		7		208		227		180		13
Employee benefit plan adjustments		56		133		7		49		536		1,380		48
Net change in foreign currency translation adjustments		(119)		(91)		7		(126)		(1)		(43)		(49)
Other comprehensive income (loss)	_	3,746		(4,912)		2,326		1,420		(1,634)		886		(4,221)
Comprehensive income (loss)	\$	5,761	\$	583	\$	4,617	\$	1,144	\$	1,805	\$	3,383	\$	(209)

# **Bank of America Corporation and Subsidiaries Consolidated Balance Sheet**

(Dollars in millions)	J	June 30 2014		March 31 2014		June 30 2013
Assets		2014		2014		2013
Cash and due from banks	\$	31,969	\$	31,099	\$	38,811
Interest-bearing deposits with the Federal Reserve and non-U.S. central banks	Ψ	120,930	Ψ	120,546	Ψ	60,017
Cash and cash equivalents		152,899		151,645		98,828
Time deposits placed and other short-term investments		8,646		12,793		12,916
Federal funds sold and securities borrowed or purchased under agreements to resell		229,449		215,299		224,168
Trading account assets		196,952		195,949		191,234
Derivative assets		47,892		45,302		56,772
Debt securities:				,		,
Carried at fair value		292,861		285,576		281,481
Held-to-maturity, at cost		60,022		55,120		54,922
Total debt securities		352,883		340,696		336,403
Loans and leases		911,899		916,217		921,570
Allowance for loan and lease losses		(15,811)		(16,618)		(21,235
Loans and leases, net of allowance		896,088		899,599		900,335
Premises and equipment, net		10,145		10,351		10,836
Mortgage servicing rights		4,368		4,765		5,839
Goodwill		69,810		69,842		69,930
Intangible assets		5,099		5,337		6,104
Loans held-for-sale		9,200		12,317		14,549
Customer and other receivables		65,475		64,135		67,526
Other assets		121,651		121,821		127,880
Total assets	\$	2,170,557	\$	2,149,851	\$	2,123,320
Assets of consolidated variable interest entities included in total assets above (isolated to settle the			•	2,117,031	Ψ	2,123,32
Trading account assets	\$	7,236	\$	8,052	\$	6,507
Derivative assets		25		23		173
Loans and leases		102,799		104,556		113,045
Allowance for loan and lease losses		(2,326)		(2,614)		(3,157
Loans and leases, net of allowance		100,473		101,942		109,888
Loans held-for-sale		601		1,294		1,876
All other assets		3,946		3,970		3,927
Total assets of consolidated variable interest entities	\$	112,281	\$	115,281	\$	122,371

# **Bank of America Corporation and Subsidiaries Consolidated Balance Sheet (continued)**

(Dollars in millions)	June 30	March 31		June 30
	2014	2014		2013
Liabilities				
Deposits in U.S. offices:				
Noninterest-bearing	\$ 390,976	\$ 375,190	\$	352,442
Interest-bearing	662,823	676,328		654,370
Deposits in non-U.S. offices:				
Noninterest-bearing	7,224	9,056		6,925
Interest-bearing	73,306	73,076		67,046
Total deposits	1,134,329	1,133,650		1,080,783
Federal funds purchased and securities loaned or sold under agreements to repurchase	217,829	203,108		232,609
Trading account liabilities	88,342	89,076		82,381
Derivative liabilities	38,647	36,911		48,532
Short-term borrowings	45,873	51,409		46,470
Accrued expenses and other liabilities (includes \$503, \$509 and \$474 of reserve for unfunded lending commitments)	151,055	149,024		139,033
Long-term debt	257,071	254,785		262,480
Total liabilities	1,933,146	1,917,963		1,892,288
Shareholders' equity				
Preferred stock, $\$0.01$ par value; authorized $-$ <b>100,000,000</b> shares; issued and outstanding $-$ <b>3,468,790</b> , 3,407,790 and 3,445,843 shares	14,846	13,352		14,241
Common stock and additional paid-in capital, \$0.01 par value; authorized – <b>12,800,000,000</b> shares; issued and outstanding – <b>10,515,824,628</b> , 10,530,045,485 and 10,743,097,956 shares	153,468	153,696		157,192
Retained earnings	73,808	71,877		67,308
Accumulated other comprehensive income (loss)	(4,711)	(7,037)		(7,709)
Total shareholders' equity	237,411	231,888		231,032
Total liabilities and shareholders' equity	\$ 2,170,557	\$ 2,149,851	\$	2,123,320
Total liabilities and shareholders' equity  Liabilities of consolidated variable interest entities included in total liabilities above	\$ 2,170,557	\$	2,149,851	2,149,851 \$
Short-term borrowings	\$ 927	\$ 1,176	\$	1,421
Long-term debt	16,333	18,338		25,946
All other liabilities	93	179		390
Total liabilities of consolidated variable interest entities	\$ 17,353	\$ 19,693	\$	27,757

# Bank of America Corporation and Subsidiaries Capital Management

(Dollars in millions)

				1				
	Bas	3 Tra	nsition	_			Basel 1	
	June 30 2014		March 31 2014	D	ecember 31 2013	S	eptember 30 2013	June 30 2013
Risk-based capital metrics (1, 2):								
Common equity tier 1 capital	\$ 153,5	2 \$	5 150,922		n/a		n/a	n/a
Tier 1 common capital		ı/a	n/a	\$	141,522	\$	139,410	\$ 136,546
Tier 1 capital	160,7	0	152,936		157,742		155,593	153,716
Total capital	197,0	0	190,124		196,567		194,585	193,779
Risk-weighted assets	1,282,7	0	1,282,117		1,297,593		1,289,501	1,288,207
Common equity tier 1 capital ratio	12	0%	11.8%		n/a		n/a	n/a
Tier 1 common capital ratio (3)		ı/a	n/a		10.9%		10.8%	10.6%
Tier 1 capital ratio	12	5	11.9		12.2		12.1	11.9
Total capital ratio	15	4	14.8		15.1		15.1	15.0
Tier 1 leverage ratio	7	7	7.4		7.7		7.6	7.4
Tangible equity ratio (4)	7.	5	7.65		7.86		7.73	7.67
Tangible common equity ratio (4)	7.	4	7.00		7.20		7.08	6.98

<sup>(1)</sup> Regulatory capital ratios are preliminary.

n/a = not applicable

<sup>(2)</sup> On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and Tier 1 capital. We reported under Basel 1 (which included the Market Risk Final Rules) at December 31, 2013, September 30, 2013 and June 30, 2013.

Tier 1 common capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.

<sup>(4)</sup> Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 48-51.)

# **Bank of America Corporation and Subsidiaries Regulatory Capital Reconciliations** (1, 2)

Regulatory capital – Basel 1 to Basel 3 (fully phased-in)				D	ecember 31 2013
				_	2013
Basel 1 Tier 1 capital				\$	157,742
Deduction of qualifying preferred stock and trust preferred securities					(16,220)
Basel 1 Tier 1 common capital				_	141,522
Deduction of defined benefit pension assets					(829)
Deferred tax assets and threshold deductions (deferred tax asset temporary differences, MSRs and significant investments)					(5,459)
Net unrealized losses in accumulated OCI on AFS debt and certain marketable equity securities, and employee benefit plans					(5,664)
Other deductions, net					(1,624)
Basel 3 common equity tier 1 capital (fully phased-in)				\$	127,946
	 June 30 2014		March 31 2014		
Regulatory capital – Basel 3 transition to fully phased-in					
Common equity tier 1 capital (transition)	\$ 153,582	\$	150,922		
Adjustments and deductions recognized in Tier 1 capital during transition	(10,547)		(11,302)		
Other adjustments and deductions phased in during transition	 (5,852)		(9,474)		
Common equity tier 1 capital (fully phased-in)	\$ 137,183	\$	130,146		
	June 30 2014		March 31 2014	D	ecember 31 2013
Risk-weighted assets – As reported to Basel 3 (fully phased-in)		_			
As reported risk-weighted assets	\$ 1,282,720	\$	1,282,117	\$	1,297,593
Change in risk-weighted assets from reported to fully phased-in	154,240		165,332		162,731
Basel 3 Standardized approach risk-weighted assets (fully phased-in)	1,436,960		1,447,449		1,460,324
Change in risk-weighted assets for advanced models	(49,464)		(86,234)		(133,027)
Basel 3 Advanced approaches risk-weighted assets (fully phased-in)	\$ 1,387,496	\$	1,361,215	\$	1,327,297
Regulatory capital ratios					
Basel 1 Tier 1 common	n/a		n/a		10.9%
Basel 3 Standardized approach common equity tier 1 (transition)	12.0%		11.8%		n/a
Basel 3 Standardized approach common equity tier 1 (fully phased-in)	9.5		9.0		8.8
Basel 3 Advanced approaches common equity tier 1 (fully phased-in)	9.9		9.6		9.6

<sup>(1)</sup> Regulatory capital ratios are preliminary.

n/a = not applicable

<sup>(2)</sup> On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and Tier 1 capital. We reported under Basel 1 (which included the Market Risk Final Rules) at December 31, 2013. Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above. The company's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules, assuming all relevant regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from removal of the Comprehensive Risk Measure surcharge. The Basel 3 rules require approval by banking regulators of certain models used as part of risk-weighted asset calculations. If these models are not approved, the company's capital ratio would likely be adversely impacted, which in some cases could be significant.

# **Net Interest Income Excluding Trading-related Net Interest Income**

(Dollars in millions)														
	Six Montl June			nded	Second Quarter		First Quarter			Fourth Ouarter	(	Third Duarter		Second Ouarter
	20	2014		2013		2014	2014		2013		2013			2013
Net interest income (FTE basis)														
As reported	\$ 2	20,512	\$	21,646	\$	10,226	\$	10,286	\$	10,999	\$	10,479	\$	10,771
Impact of trading-related net interest income	(	(1,758)		(1,923)		(858)		(900)		(1,046)		(883)		(914)
Net interest income excluding trading-related net interest income (1)	\$ 1	18,754	\$	19,723	\$	9,368	\$	9,386	\$	9,953	\$	9,596	\$	9,857
Average earning assets (2) As reported Impact of trading-related earning assets		22,177		,845,651 (492,443)		840,850 463,395)		,803,298 (442,700)		,798,697 (445,693)		,789,045 (446,181)		,833,541 (487,288)
Average earning assets excluding trading-related earning assets (1)	\$1,36	59,072	\$ 1	,353,208	\$1,	377,455	\$1	,360,598	\$ 1	,353,004	\$ 1	,342,864	\$ 1,	,346,253
Net interest yield contribution (FTE basis) (2,3)														
As reported		2.26%		2.36%		2.22%		2.29 %		2.44%		2.33%		2.35%
Impact of trading-related activities		0.49		0.57		0.50		0.48		0.49		0.51		0.58
Net interest yield on earning assets excluding trading-related activities <sup>(1)</sup>		2.75%		2.93%		2.72%		2.77%		2.93%		2.84%		2.93%

<sup>(1)</sup> Represents a non-GAAP financial measure.

Represents a first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. In prior periods, these balances were included with cash and due from banks in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation. Prior periods have been reclassified to conform to current period presentation.

(3) Calculated on an annualized basis.

## Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)												
	Secon	nd Quarter 201	4	Firs	st Quarter 2014		Second Quarter 2013					
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate			
Earning assets												
Interest-bearing deposits with the Federal Reserve and non-U.S. central banks (1)	\$ 123,582	\$ 85	0.28%	\$ 112,570	\$ 72	0.26%	\$ 64,205	\$ 40	0.25%			
Time deposits placed and other short-term investments	10,509	39	1.51	13,880	49	1.43	15,088	46	1.21			
Federal funds sold and securities borrowed or purchased under agreements to resell	235,393	297	0.51	212,504	265	0.51	233,394	319	0.55			
Trading account assets	147,798	1,214	3.29	147,583	1,213	3.32	181,620	1,224	2.70			
Debt securities (2)	345,889	2,134	2.46	329,711	2,005	2.41	343,260	2,557	2.98			
Loans and leases (3):												
Residential mortgage	243,405	2,195	3.61	247,556	2,240	3.62	257,275	2,246	3.49			
Home equity	90,729	842	3.72	92,759	851	3.71	101,708	951	3.74			
U.S. credit card	88,058	2,042	9.30	89,545	2,092	9.48	89,722	2,192	9.80			
Non-U.S. credit card	11,759	308	10.51	11,554	308	10.79	10,613	315	11.93			
Direct/Indirect consumer	82,102	524	2.56	81,728	530	2.63	82,485	598	2.90			
Other consumer	2,012	17	3.60	1,962	18	3.66	1,756	17	4.17			
Total consumer	518,065	5,928	4.58	525,104	6,039	4.64	543,559	6,319	4.66			
U.S. commercial	230,487	1,672	2.91	228,058	1,651	2.93	217,464	1,741	3.21			
Commercial real estate	48,315	357	2.97	48,753	368	3.06	40,612	340	3.36			
Commercial lease financing	24,409	193	3.16	24,727	234	3.78	23,579	205	3.48			
Non-U.S. commercial	91,304	570	2.50	92,840	543	2.37	89,020	543	2.45			
Total commercial	394,515	2,792	2.84	394,378	2,796	2.87	370,675	2,829	3.06			
Total loans and leases	912,580	8,720	3.83	919,482	8,835	3.88	914,234	9,148	4.01			
Other earning assets	65,099	665	4.09	67,568	697	4.18	81,740	713	3.50			
Total earning assets (4)	1,840,850	13,154	2.86	1,803,298	13,136	2.93	1,833,541	14,047	3.07			
Cash and due from banks (1)	27,377			28,258			40,281					
Other assets, less allowance for loan and lease losses	301,328			307,710			310,788					
Total assets	\$ 2,169,555			\$ 2,139,266			\$ 2,184,610					

<sup>(1)</sup> Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. In prior periods, these balances were included with cash and due from banks in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation. Prior periods have been reclassified to conform to current period presentation.

<sup>(4)</sup> The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	Second Quarter 2	2014	First Quarter 2014	Second Quarter 2013
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	14	\$ 13	\$ 13
Debt securities		(13)	(2)	(48)
U.S. commercial		(14)	(16)	(27)
Non-U.S. commercial		_	<del>-</del>	(1)
Net hedge expenses on assets	\$	(13)	\$ (5)	\$ (63)

<sup>(2)</sup> Beginning in the first quarter of 2014, yields on debt securities carried at fair value are calculated on the cost basis. Prior to the first quarter of 2014, yields on debt securities carried at fair value were calculated based on fair value rather than the cost basis. The use of fair value did not have a material impact on net interest yield.

<sup>(3)</sup> Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

# Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)																	
		Secon	ıd Qu	arter 2014	<u> </u>	Firs	t Qu	arter 2014		Second Quarter 2013							
		rage ance	Ir	nterest ncome/ xpense	Yield/ Rate	Average Balance	]	Interest Income/ Expense	Yield/ Rate	Average Balance		Interest Income/ Expense		Yield/ Rate			
Interest-bearing liabilities																	
U.S. interest-bearing deposits:																	
Savings	\$	47,450	\$	_	<u>_%</u>	\$ 45,196	\$	1	0.01%	\$	44,897	\$	6	0.05%			
NOW and money market deposit accounts	5	19,399		79	0.06	523,237		83	0.06		500,628		107	0.09			
Consumer CDs and IRAs		68,706		70	0.41	71,141		84	0.48		81,887		127	0.63			
Negotiable CDs, public funds and other deposits		33,412		29	0.35	29,826		27	0.37		25,835		30	0.45			
Total U.S. interest-bearing deposits	6	68,967		178	0.11	669,400		195	0.12		653,247		270	0.17			
Non-U.S. interest-bearing deposits:																	
Banks located in non-U.S. countries		10,538		19	0.72	11,071		21	0.75		10,840		20	0.72			
Governments and official institutions		1,754		_	0.14	1,857		1	0.14		1,528		_	0.19			
Time, savings and other		64,091		85	0.53	60,506		74	0.50		55,049		76	0.55			
Total non-U.S. interest-bearing deposits		76,383		104	0.55	73,434		96	0.53		67,417		96	0.57			
Total interest-bearing deposits	7	45,350		282	0.15	742,834		291	0.16		720,664		366	0.20			
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	2	71,247		763	1.13	252,971		609	0.98		318,028		809	1.02			
Trading account liabilities		95,153		398	1.68	90,448		435	1.95		94,349		427	1.82			
Long-term debt	2	59,825		1,485	2.29	253,678		1,515	2.41		270,198		1,674	2.48			
Total interest-bearing liabilities (1)	1,3	71,575		2,928	0.86	1,339,931		2,850	0.86	1	,403,239		3,276	0.94			
Noninterest-bearing sources:				_													
Noninterest-bearing deposits	3	83,213				375,344					359,292						
Other liabilities	1	78,970				187,438					187,016						
Shareholders' equity	2	35,797				236,553					235,063						
Total liabilities and shareholders' equity	\$ 2,1	69,555				\$ 2,139,266				\$ 2	2,184,610						
Net interest spread					2.00%				2.07%					2.13%			
Impact of noninterest-bearing sources					0.22				0.22					0.22			
Net interest income/yield on earning assets			\$	10,226	2.22%		\$	10,286	2.29%			\$	10,771	2.35%			

<sup>(1)</sup> The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Second Quarter 2014	First Quarter 2014	Second Quarter 2013
NOW and money market deposit accounts	\$ (1)	\$ <u>—</u>	\$ (1)
Consumer CDs and IRAs	12	20	21
Negotiable CDs, public funds and other deposits	4	3	4
Banks located in non-U.S. countries	6	3	3
Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings	263	257	259
Long-term debt	(905)	(875)	(946)
Net hedge income on liabilities	\$ (621)	\$ (592)	\$ (660)

#### Year-to-Date Average Balances and Interest Rates – Fully Taxable-equivalent Basis

(Dollars in millions)		6	iv Mantha E	Ended June 30			
		2014			2013		
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	
Earning assets							
Interest-bearing deposits with the Federal Reserve and non-U.S. central banks (1)	\$ 118,106	\$ 157	0.27%	\$ 60,676	\$ 73	0.24%	
Time deposits placed and other short-term investments	12,185	88	1.46	15,606	92	1.19	
Federal funds sold and securities borrowed or purchased under agreements to resell	224,012	562	0.51	235,417	634	0.54	
Trading account assets	147,691	2,427	3.31	187,957	2,604	2.79	
Debt securities (2)	337,845	4,139	2.43	349,794	5,113	2.92	
Loans and leases (3):							
Residential mortgage	245,469	4,435	3.61	257,949	4,586	3.56	
Home equity	91,738	1,693	3.71	103,812	1,948	3.77	
U.S. credit card	88,797	4,134	9.39	90,712	4,441	9.87	
Non-U.S. credit card	11,657	616	10.65	10,819	644	12.01	
Direct/Indirect consumer	81,916	1,054	2.59	82,425	1,218	2.98	
Other consumer	1,988	35	3.63	1,710	36	4.26	
Total consumer	521,565	11,967	4.61	547,427	12,873	4.73	
U.S. commercial	229,279	3,323	2.92	214,103	3,407	3.21	
Commercial real estate	48,533	725	3.01	39,899	666	3.37	
Commercial lease financing	24,567	427	3.47	23,556	441	3.75	
Non-U.S. commercial	92,068	1,113	2.44	85,284	1,010	2.39	
Total commercial	394,447	5,588	2.85	362,842	5,524	3.07	
Total loans and leases	916,012	17,555	3.85	910,269	18,397	4.07	
Other earning assets	66,326	1,362	4.14	85,932	1,446	3.39	
Total earning assets (4)	1,822,177	26,290	2.90	1,845,651	28,359	3.09	
Cash and due from banks (1)	27,815			38,022			
Other assets, less allowance for loan and lease losses	304,502			314,770			
Total assets	\$ 2,154,494			\$ 2,198,443			

<sup>(1)</sup> Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. In prior periods, these balances were included with cash and due form banks in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation. Prior periods have been reclassified to conform to current period presentation.

<sup>(4)</sup> The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	2014		2013	
Federal funds sold and securities borrowed or purchased under agreements to resell	\$	27	\$	24
Debt securities		(15)		(170)
U.S. commercial		(30)		(56)
Non-U.S. commercial		<u> </u>		(2)
Net hedge expenses on assets	\$	(18)	\$	(204)

<sup>(2)</sup> Beginning in the first quarter of 2014, yields on debt securities carried at fair value are calculated on the cost basis. Prior to the first quarter of 2014, yields on debt securities carried at fair value were calculated based on fair value rather than the cost basis. The use of fair value did not have a material impact on net interest yield.

<sup>(3)</sup> Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

## Year-to-Date Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions) Six Months Ended June 30 2014 2013 Interest Interest Average Income/ Yield/ Average Income/ Yield/ Rate Balance Rate Balance Expense Expense Interest-bearing liabilities U.S. interest-bearing deposits: Savings \$ 46,329 \$ 1 0.01% 43,921 12 0.05% NOW and money market deposit accounts 521,307 162 500,901 0.06 224 0.09 Consumer CDs and IRAs 69,917 154 0.44 83,489 262 0.63 Negotiable CDs, public funds and other deposits 31,629 56 0.36 24,996 59 0.47 Total U.S. interest-bearing deposits 669,182 373 0.11 653,307 557 0.17 Non-U.S. interest-bearing deposits: 10,803 40 0.74 11,498 Banks located in non-U.S. countries 41 0.72 Governments and official institutions 1,805 1 0.14 1,537 0.18 149 Time, savings and other 62,309 159 0.51 54,499 0.55 74,917 200 67,534 191 Total non-U.S. interest-bearing deposits 0.54 0.57 720,841 Total interest-bearing deposits 744,099 573 748 0.16 0.21 Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings 262,161 1,372 1.06 327,782 1,558 0.96 92,813 833 1.81 93,204 899 1.95 Trading account liabilities Long-term debt 256,768 3,000 2.34 272,088 3,508 2.59 Total interest-bearing liabilities (1) 1,355,841 5,778 1,413,915 6,713 0.86 0.96 Noninterest-bearing sources: Noninterest-bearing deposits 379,300 356,790 Other liabilities 183,180 191,714 Shareholders' equity 236,173 236,024 Total liabilities and shareholders' equity \$ 2,154,494 \$ 2,198,443 2.04% 2.13% Net interest spread Impact of noninterest-bearing sources 0.22 0.23 Net interest income/yield on earning assets 20,512 2.26% 21,646 2.36%

<sup>(1)</sup> The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	2014	2013
NOW and money market deposit accounts	\$ (1)	\$ (1)
Consumer CDs and IRAs	32	34
Negotiable CDs, public funds and other deposits	7	7
Banks located in non-U.S. countries	9	6
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings	520	519
Long-term debt	(1,780)	(1,843)
Net hedge income on liabilities	\$ (1,213)	\$ (1,278)

#### Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions) June 30, 2014 Gross Gross Amortized Unrealized Unrealized Fair Cost Gains Losses Value Available-for-sale debt securities U.S. Treasury and agency securities 38,417 301 (15) \$ 38,703 Mortgage-backed securities: Agency 161,636 1,571 (1,664)161,543 12,370 Agency-collateralized mortgage obligations 132 12.441 (61)Non-agency residential 4,818 272 (84) 5,006 Commercial 2,240 39 (1) 2,278 Non-U.S. securities 40 (5) 7,069 Corporate/Agency bonds 813 18 (3) 828 Other taxable securities, substantially all asset-backed securities 13,587 38 (10)13,615 240,915 2,411 241,483 Total taxable securities (1,843)Tax-exempt securities 8,802 5 (18)8,789 Total available-for-sale debt securities 249,717 2,416 (1,861)250,272 Other debt securities carried at fair value 43,032 151 (594)42,589 Total debt securities carried at fair value 292,749 2,567 (2,455)292,861 Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities 60,022 247 (1,088) 59,181 Total debt securities \$ 352,771 2,814 (3,543)352,042 Available-for-sale marketable equity securities (1) \$ 276 \$ \$ 240 (36)March 31, 2014 Available-for-sale debt securities U.S. Treasury and agency securities 29,580 108 (121) \$ 29,567 Mortgage-backed securities: (4,299)169,216 830 165,747 (109)Agency-collateralized mortgage obligations 18,464 217 18,572 (97)Non-agency residential 5,111 244 5,258 Commercial 1,713 26 (5) 1,734 Non-U.S. securities 7,109 31 (18)7,122 Corporate/Agency bonds 831 18 (4) 845 Other taxable securities, substantially all asset-backed securities 14,695 42 (15)14,722 246,719 1,516 (4,668)243,567 Total taxable securities 4 Tax-exempt securities 6,443 (33)6,414 Total available-for-sale debt securities 253,162 1,520 (4,701)249,981 (940) 36,453 82 35,595 Other debt securities carried at fair value Total debt securities carried at fair value 289,615 1,602 (5,641) 285,576 50 (2,064)Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities 55,120 53,106 Total debt securities \$ 344,735 1,652 (7,705)338,682 Available-for-sale marketable equity securities (1) \$ \$ \$ (20)\$ 216 236

#### Other Debt Securities Carried at Fair Value

(Dollars in millions)	June 30 2014	March 31 2014
U.S. Treasury and agency securities	\$ 4,242	\$ 4,182
Mortgage-backed securities:		
Agency	16,448	16,290
Agency-collateralized mortgage obligations	_	123
Non-agency residential	3,401	_
Commercial	793	770
Non-U.S. securities (1)	17,395	14,230
Other taxable securities, substantially all asset-backed securities	310	_
Total	\$ 42,589	\$ 35,595

<sup>(1)</sup> These securities are primarily used to satisfy certain international regulatory liquidity requirements.

<sup>(1)</sup> Classified in other assets on the Consolidated Balance Sheet.

# **Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment**

(Dollars in millions)	Second Quarter 2014													
	Co	Total rporation		onsumer & Business Banking	Re	onsumer eal Estate Services		GWIM		Global Banking		Global Markets		All Other
Net interest income (FTE basis)	\$	10,226	\$	4,929	\$	697	\$	1,485	\$	2,239	\$	952	\$	(76)
Noninterest income		11,734		2,444		693		3,104		1,940		3,631		(78)
Total revenue, net of interest expense (FTE basis)		21,960		7,373		1,390		4,589		4,179		4,583		(154)
Provision for credit losses		411		534		(20)		(8)		132		19		(246)
Noninterest expense		18,541	l	4,000		5,902		3,447		1,899		2,862		431
Income (loss) before income taxes		3,008		2,839		(4,492)		1,150		2,148		1,702		(339)
Income tax expense (benefit) (FTE basis)		717	L	1,051		(1,690)		426		795		601		(466)
Net income (loss)		2,291	\$	1,788	\$	(2,802)	\$	724	\$	1,353	\$	1,101	\$	127
Average														
Total loans and leases	\$	912,580	\$	160,240	\$	88,257	\$	118,512	\$	271,417	\$	63,579	\$	210,575
Total assets (1)		2,169,555		607,853		109,588		268,294		390,997		617,103		175,720
Total deposits		1,128,563		543,566		n/m		240,042		258,937		n/m		35,851
Period end														
Total loans and leases	\$	911,899	\$	161,142	\$	88,156	\$	120,187	\$		\$	66,260	\$	205,471
Total assets (1)		2,170,557		612,200		107,650		265,581		407,367		610,395		167,364
Total deposits		1,134,329		545,530		n/m		237,046		270,268		n/m		31,999
						F	irst (	Quarter 2014						
	Co	Total Corporation		onsumer & Business Banking	Re	onsumer eal Estate Services		GWIM		Global Banking		Global Markets		All Other
Net interest income (FTE basis)	\$	10,286	\$	4,951	\$	701	\$	1,485	\$	2,302	\$	997	\$	(150)
Noninterest income		12,481		2,487		491		3,062		1,967		4,015		459
Total revenue, net of interest expense (FTE basis)		22,767		7,438		1,192		4,547		4,269		5,012		309
Provision for credit losses		1,009		812		25		23		265		19		(135)
Noninterest expense		22,238		3,963		8,129		3,359		2,028		3,077		1,682
Income (loss) before income taxes		(480)		2,663		(6,962)		1,165		1,976		1,916		(1,238)
Income tax expense (benefit) (FTE basis)		(204)		997		(1,935)		436		740		608		(1,050)
Net income (loss)	\$	(276)	\$	1,666	\$	(5,027)	\$	729	\$	1,236	\$	1,308	\$	(188)
Average														
Total loans and leases	\$	919,482	\$	162,061	\$	88,914	\$	115,945	\$	271,475	\$	63,696	\$	217,391
Total assets (1)		2,139,266		595,486		110,564		273,080		393,075		601,439		165,622
Total deposits		1,118,178		534,557		n/m		242,792		256,433		n/m		34,381
Period end														
Total loans and leases	\$	916,217	\$	160,127	\$	88,355	\$	116,482	\$	273,239	\$	64,598	\$	213,416
Total assets (1)		2,149,851		613,173		112,264		274,234		397,017		594,815		158,348
Total deposits		1,133,650		552,211		n/m		244,051		257,502		n/m		32,818
							cond	Quarter 201	3					
	Co	Total orporation		onsumer & Business Banking	R	onsumer eal Estate Services		GWIM		Global Banking		Global Markets		All Other
Net interest income (FTE basis)	\$	10,771	\$	5,034	\$		\$	1,505	\$	2,252	_	1,009	\$	272
Noninterest income		12,178		2,400		1,416		2,994		1,886		3,185		297
Total revenue, net of interest expense (FTE basis)		22,949		7,434		2,115		4,499		4,138		4,194		569
Provision for credit losses		1,211		967		291		(15)		163		(16)		(179)
Noninterest expense		16,018		4,184		3,383		3,270		1,849		2,770		562
Income (loss) before income taxes		5,720		2,283		(1,559)		1,244		2,126		1,440		186
Income tax expense (benefit) (FTE basis)		1,708		892		(629)		485		829		478		(347)
Net income (loss)	\$	4,012	\$	1,391	\$	(930)	0	759	\$	1,297	\$	962	\$	533

n/m = not meaningful

Average

Total loans and leases

Total loans and leases

Total assets (1)

Total deposits

Total assets (1)

Total deposits

Period end

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

163,593

584,217

522,244

164,851

587,655

525,085

90,114 \$

122,276

n/m

89,257

124,032

n/m

109,589

263,735

235,344

111,785

263,867

235,012

255,674

326,775

226,912

258,503

334,167

228,934

56,354

n/m

63,127

608,760

n/m

656,109

\$ 914,234

2,184,610

1,079,956

921,570

2,123,320

1,080,783

238,910

231,498

34,017

234,047

204,839

34,858

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

# Bank of America Corporation and Subsidiaries Year-to-Date Results by Business Segment

						Six Mont	ths E	Inded June 3	30, 20	)14			
	Co	Total Corporation		Consumer & Business Banking		Consumer Real Estate Services		GWIM		Global Banking	Global Markets		All Other
Net interest income (FTE basis)	\$	20,512	\$	9,880	\$	1,398	\$	2,970	\$	4,541	\$	1,949	\$ (226)
Noninterest income		24,215		4,931		1,184		6,166		3,907		7,646	381
Total revenue, net of interest expense (FTE basis)		44,727		14,811		2,582		9,136		8,448		9,595	155
Provision for credit losses		1,420		1,346		5		15		397		38	(381)
Noninterest expense		40,779		7,963		14,031		6,806		3,927		5,939	 2,113
Income (loss) before income taxes		2,528		5,502		(11,454)		2,315		4,124		3,618	(1,577)
Income tax expense (benefit) (FTE basis)		513		2,048		(3,625)		862		1,535		1,209	(1,516)
Net income (loss)	\$	2,015	\$	3,454	\$	(7,829)	\$	1,453	\$	2,589	\$	2,409	\$ (61)
Average													
Total loans and leases	\$	916,012	\$	161,145	\$	88,584	\$	117,235	\$	271,446	\$	63,637	\$ 213,965
Total assets (1)		2,154,494		601,703		110,073		270,674		392,030		609,315	170,699
Total deposits		1,123,399		539,087		n/m		241,409		257,692		n/m	35,119
Period end													
Total loans and leases	\$	911,899	\$	161,142	\$	88,156	\$	120,187	\$	270,683	\$	66,260	\$ 205,471
Total assets (1)		2,170,557		612,200		107,650		265,581		407,367		610,395	167,364
Total deposits		1,134,329		545,530		n/m		237,046		270,268		n/m	31,999
						Six Mon	ths F	Ended June 30	0. 20	13			
			Co	nsumer &		onsumer			.,				

	Six Months Ended June 30, 2013													
	C	Total orporation	I	nsumer & Business Banking	ess Real Estat		GWIM		Global Banking		Global Markets			All Other
Net interest income (FTE basis)	\$	21,646	\$	10,047	\$	1,442	\$	3,101	\$	4,411	\$	2,117	\$	528
Noninterest income		24,711		4,799		2,985		5,819		3,757		6,856		495
Total revenue, net of interest expense (FTE basis)		46,357		14,846		4,427		8,920		8,168		8,973		1,023
Provision for credit losses		2,924		1,919		626		7		312		(11)		71
Noninterest expense		35,518		8,349		8,788		6,523		3,685		5,843		2,330
Income (loss) before income taxes		7,915		4,578		(4,987)		2,390		4,171		3,141		(1,378)
Income tax expense (benefit) (FTE basis)		2,420		1,745		(1,901)		911		1,590		1,067		(992)
Net income (loss)	\$	5,495	\$	2,833	\$	(3,086)	\$	1,479	\$	2,581	\$	2,074	\$	(386)
Average														
Total loans and leases	\$	910,269	\$	164,713	\$	91,531	\$	107,845	\$	249,903	\$	54,529	\$	241,748
Total assets (1)		2,198,443		574,452		125,291		272,966		322,036		663,021		240,677
Total deposits		1,077,631		512,424		n/m		244,329		224,132		n/m		34,883
Period end														
Total loans and leases	\$	921,570	\$	164,851	\$	89,257	\$	111,785	\$	258,503	\$	63,127	\$	234,047
Total assets (1)		2,123,320		587,655		124,032		263,867		334,167		608,760		204,839
Total deposits		1,080,783		525,085		n/m		235,012		228,934		n/m		34,858

<sup>(1)</sup> Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

## **Consumer & Business Banking Segment Results**

(Dollars in millions)							
	Six Month	e 30	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
	2014	2013	2014	2014	2013	2013	2013
Net interest income (FTE basis)	\$ 9,880	\$ 10,047	\$ 4,929	\$ 4,951	\$ 4,948	\$ 5,056	\$ 5,034
Noninterest income:							
Card income	2,328	2,393	1,166	1,162	1,236	1,175	1,186
Service charges	2,136	2,048	1,091	1,045	1,097	1,063	1,035
All other income	467	358	187	280	217	230	179
Total noninterest income	4,931	4,799	2,444	2,487	2,550	2,468	2,400
Total revenue, net of interest expense (FTE basis)	14,811	14,846	7,373	7,438	7,498	7,524	7,434
Provision for credit losses	1,346	1,919	534	812	427	761	967
Noninterest expense	7,963	8,349	4,000	3,963	4,026	3,983	4,184
Income before income taxes	5,502	4,578	2,839	2,663	3,045	2,780	2,283
Income tax expense (FTE basis)	2,048	1,745	1,051	997	1,067	1,003	892
Net income	\$ 3,454	\$ 2,833	\$ 1,788	\$ 1,666	\$ 1,978	\$ 1,777	\$ 1,391
Net interest yield (FTE basis)	3.56%	3.80%	3.50	<b>%</b> 3.63%	3.58%	3.70%	3.72%
Return on average allocated capital (1)	23.63	19.08	24.33	22.92	26.18	23.53	18.62
Efficiency ratio (FTE basis)	53.76	56.23	54.24	53.29	53.69	52.93	56.29
Balance Sheet							
Average							
Total loans and leases	\$ 161,145	\$ 164,713	\$ 160,240	\$ 162,061	\$ 163,157	\$ 165,719	\$ 163,593
Total earning assets (2)	559,636	533,098	565,738	553,466	548,272	542,642	542,814
Total assets (2)	601,703	574,452	607,853	595,486	590,131	583,910	584,217
Total deposits	539,087	512,424	543,566	534,557	528,791	522,007	522,244
Allocated capital (1)	29,500	30,000	29,500	29,500	30,000	30,000	30,000
Period end							
Total loans and leases	\$ 161,142	\$ 164,851	\$ 161,142	\$ 160,127	\$ 165,094	\$ 167,257	\$ 164,851
Total earning assets (2)	570,208	545,815	570,208	571,058	550,777	547,331	545,815
Total assets (2)	612,200	587,655	612,200	613,173	593,099	588,721	587,655
Total deposits	545,530	525,085	545,530	552,211	531,668	526,835	525,085

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)

Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# **Consumer & Business Banking Year-to-Date Results**

(Dollars in millions)					
		Six Mont	hs Ended June 30, 2	014	
	Total Consum Business Ban		Deposits	Consun Lendin	
Net interest income (FTE basis)	\$ 9.	880 S	5,144	\$	4,736
Noninterest income:					
Card income	2	328	33		2,295
Service charges	2	136	2,135		1
All other income		467	248		219
Total noninterest income	4	931	2,416		2,515
Total revenue, net of interest expense (FTE basis)	14	811	7,560		7,251
Provision for credit losses	1,	346	133		1,213
Noninterest expense	7.	963	5,237		2,726
Income before income taxes	5.	502	2,190		3,312
Income tax expense (FTE basis)	2.	048	815		1,233
Net income	\$ 3.	454 \$	1,375	\$	2,079
Net interest yield (FTE basis)		3.56%	1.91%		6.859
Return on average allocated capital (1)	2.	3.63	16.81		32.29
Efficiency ratio (FTE basis)	5.	3.76	69.26		37.60
Balance Sheet					
Average					
Total loans and leases	\$ 161		22,509		38,636
Total earning assets (2)	559	636	543,882		39,350
Total assets (2)	601		576,632	14	48,667
Total deposits	539		538,337		n/m
Allocated capital (1)	29,	500	16,500	1	13,000
Period end					
Total loans and leases	\$ 161				38,722
Total earning assets (2)	570.		550,546		39,162
Total assets (2)	612		582,935	14	48,765
Total deposits	545	530	544,689		n/m

	Six N	Months E	nded June 30, 20	13	
	nsumer & s Banking	Ι	Deposits		onsumer Lending
Net interest income (FTE basis)	\$ 10,047	\$	4,859	\$	5,188
Noninterest income:					
Card income	2,393		30		2,363
Service charges	2,048		2,048		_
All other income	358		219		139
Total noninterest income	4,799		2,297		2,502
Total revenue, net of interest expense (FTE basis)	14,846		7,156		7,690
Provision for credit losses	1,919		98		1,821
Noninterest expense	 8,349		5,626		2,723
Income before income taxes	4,578		1,432		3,146
Income tax expense (FTE basis)	 1,745		546		1,199
Net income	\$ 2,833	\$	886	\$	1,947
Net interest yield (FTE basis)	3.80%		1.90%		7.33 %
Return on average allocated capital (1)	19.08		11.62		26.94
Efficiency ratio (FTE basis)	56.23		78.61		35.41
Balance Sheet					
Average					
Total loans and leases	\$ 164,713	\$	22,525	\$	142,188
Total earning assets (2)	533,098		516,634		142,629
Total assets (2)	574,452		549,395		151,222
Total deposits	512,424		511,977		n/m
Allocated capital (1)	30,000		15,400		14,600
Period end					
Total loans and leases	\$ 164,851	\$	22,467	\$	142,384
Total earning assets (2)	545,815		528,881		142,824
Total assets (2)	587,655		561,767		151,778
Total deposits	525,085		523,928		n/m

For footnotes see page 21.

# **Consumer & Business Banking Quarterly Results**

(Dollars in millions)						
			Second	Quarter 2014		
		Consumer & less Banking		Deposits		Consumer Lending
Net interest income (FTE basis)	\$	4,929	\$	2,599	\$	2,330
Noninterest income:						
Card income		1,166		17		1,149
Service charges		1,091		1,090		1
All other income		187		134		53
Total noninterest income		2,444		1,241		1,203
Total revenue, net of interest expense (FTE basis)		7,373		3,840		3,533
Provision for credit losses		534		53		481
Noninterest expense		4,000		2,607		1,393
Income before income taxes		2,839		1,180		1,659
Income tax expense (FTE basis)		1,051		437		614
Net income	<u>\$</u>	1,788	<u> </u>	743	\$	1,045
Net interest yield (FTE basis)		3.50%		1.90%		6.75%
Return on average allocated capital (1)		24.33		18.06		32.29
Efficiency ratio (FTE basis)		54.24		67.86		39.43
Balance Sheet						
Average						
Total loans and leases	\$	160,240	\$	22,482	\$	137,758
Total earning assets (2)		565,738		548,313		138,304
Total assets (2)		607,853		581,102		147,630
Total deposits		543,566		542,796		n/m
Allocated capital (1)		29,500		16,500		13,000
Period end			İ			
Total loans and leases	\$	161,142	\$	22,420	\$	138,722
Total earning assets (2)		570,208		550,546		139,162
Total assets (2)		612,200		582,935		148,765
Total deposits		545,530	l	544,689		n/m
			First	Quarter 2014		
		Consumer & ness Banking		Deposits		Consumer Lending
Net interest income (FTE basis)	S	4,951	\$	2,545	\$	2,406
Noninterest income:						
Card income		1,162		16		1,146
Service charges		1,045		1,045		_
All other income		280		114		166
Total noninterest income		2,487		1,175		1,312
Total revenue, net of interest expense (FTE basis)		7,438		3,720		3,718
Provision for credit losses		812		80		732
Noninterest expense		3,963		2,630		1,333
Income before income taxes		2,663		1,010		1,653
Income tax expense (FTE basis)		997		378	_	619
Net income	\$	1,666	\$	632	\$	1,034

Total deposits

For footnotes see page 21.

Net interest yield (FTE basis)

Efficiency ratio (FTE basis)

Total loans and leases

Total earning assets (2)

Allocated capital (1)

Total loans and leases

Total earning assets (2)

Balance Sheet Average

Total assets (2)

Total deposits

Total assets (2)

Period end

Return on average allocated capital (1)

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

6.95%

32.29

35.86

139,524

140,407

149,715

13,000

137,612

148,215

n/m

138,774

n/m

3.63%

22.92

53.29

162,061

553,466

595,486

534,557

29,500

160,127

571,058

613,173

552,211

\$

1.91%

15.54

70.71

22,537

539,399

572.111

533,827

16,500

22,515

556,995

589,669

551,399

\$

## **Consumer & Business Banking Quarterly Results (continued)**

		Second (	Quarter 2013	
	Consumer & ness Banking	D	Deposits	nsumer ending
Net interest income (FTE basis)	\$ 5,034	\$	2,472	\$ 2,562
Noninterest income:				
Card income	1,186		15	1,171
Service charges	1,035		1,035	_
All other income	 179		117	62
Total noninterest income	 2,400		1,167	1,233
Total revenue, net of interest expense (FTE basis)	7,434		3,639	3,795
Provision for credit losses	967		35	932
Noninterest expense	4,184		2,810	1,374
Income before income taxes	 2,283		794	1,489
Income tax expense (FTE basis)	892		309	583
Net income	\$ 1,391	\$	485	\$ 906
Net interest yield (FTE basis)	3.72%		1.88%	7.269
Return on average allocated capital (1)	18.62		12.63	24.93
Efficiency ratio (FTE basis)	56.29		77.23	36.20
Balance Sheet				
Average				
Total loans and leases	\$ 163,593	\$	22,434	\$ 141,159
Total earning assets (2)	542,814		526,459	141,599
Total assets (2)	584,217		559,221	150,240
Total deposits	522,244		521,782	n/m
Allocated capital (1)	30,000		15,400	14,600
Period end				
Total loans and leases	\$ 164,851	\$	22,467	\$ 142,384
Total earning assets (2)	545,815		528,881	142,824
Total assets (2)	587,655		561,767	151,778
Total deposits	525,085		523,928	n/m

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)

[2] For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from *All Other* to match the segments' and businesses' liabilities and allocated

n/m = not meaningful

shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer & Business Banking.

# Bank of America Corporation and Subsidiaries Consumer & Business Banking Key Indicators

(Dollars in millions)										
	Six Mont Jun	ths End ie 30	ded	Second Quarter		irst arter	Fourth Quarter		Third Quarter	Second Quarter
	2014	2	2013	 2014	2	014	2013	_	2013	2013
Average deposit balances										
Checking	\$ 256,490	\$ 23	33,414	\$ 259,929	\$ 25	53,013	\$ 247,276	\$	240,474	\$ 238,480
Savings	44,714	4	42,077	45,797	4	13,619	42,139		42,365	43,183
MMS	170,513	1:	58,363	171,589	16	59,424	166,828		163,955	161,976
CDs and IRAs	64,032	,	74,140	62,808	(	55,270	68,192		70,888	74,064
Non-U.S. and other	3,338		4,430	3,443		3,231	4,356		4,325	 4,541
Total average deposit balances	\$ 539,087	\$ 5	12,424	\$ 543,566	\$ 53	34,557	\$ 528,791	\$	522,007	\$ 522,244
Deposit spreads (excludes noninterest costs)										
Checking	2.03%		2.04%	2.03%		2.02%	2.01%		2.01%	2.02%
Savings	2.30		2.20	2.31		2.29	2.23		2.21	2.20
MMS	1.14		1.05	1.15		1.13	1.11		1.08	1.05
CDs and IRAs	0.50		0.53	0.49		0.50	0.50		0.51	0.51
Non-U.S. and other	0.51		1.01	0.42		0.62	0.85		0.93	1.00
Total deposit spreads	1.58		1.51	1.59		1.56	1.54		1.52	1.51
Client brokerage assets	\$ 105,926	\$	84,182	\$ 105,926	\$ 10	00,206	\$ 96,048	\$	89,517	\$ 84,182
Online banking active accounts (units in thousands)	30,429	2	29,867	30,429	3	30,470	29,950		30,197	29,867
Mobile banking active accounts (units in thousands)	15,475		13,214	15,475	1	14,986	14,395		13,967	13,214
Banking centers	5,023		5,328	5,023		5,095	5,151		5,243	5,328
ATMs	15,976		16,354	15,976	1	16,214	16,259		16,201	16,354
<u>Total U.S. credit card</u> (1)										
Loans										
Average credit card outstandings	\$ 88,797	\$ 9	90,712	\$ 88,058	\$ 8	39,545	\$ 90,057	\$	90,005	\$ 89,722
Ending credit card outstandings	89,020	9	90,523	89,020	8	37,692	92,338		90,280	90,523
Credit quality										
Net charge-offs	\$ 1,401	\$	1,864	\$ 683	\$	718	\$ 724	\$	788	\$ 917
	3.18%		4.14%	3.11%		3.25%	3.19%		3.47%	4.10%
30+ delinquency	\$ 1,698	\$	2,200	\$ 1,698	\$	1,878	\$ 2,074	\$	2,112	\$ 2,200
	1.91%		2.43%	1.91%		2.14%	2.25%		2.34%	2.43%
90+ delinquency	\$ 868	\$	1,167	\$	\$	966	\$ 1,053	\$	1,049	\$ 1,167
Other Total U.S. credit card indicators (1)	0.98%		1.29%	0.98%		1.10%	1.14%		1.16%	1.29%
Gross interest yield	9.39%		9.87%	9.30%		9.48%	9.36%		9.82%	9.80%
Risk-adjusted margin	9.23		8.46	8.97		9.49	9.11		8.68	8.41
New accounts (in thousands)	2,155		1,863	1,128		1,027	999		1,048	957
Purchase volumes	\$ 102,447	\$ 9	98,577	\$ 	\$ 4	18,863	\$ 54,514	\$	52,823	\$ 51,945
Debit card data										
Purchase volumes	\$ 135,382	\$ 13	32,375	\$ 69,492	\$ 6	55,890	\$ 68,000	\$	66,712	\$ 67,740

<sup>[1]</sup> In addition to the U.S. credit card portfolio in Consumer & Business Banking, the remaining U.S. credit card portfolio is in GWIM.

## **Consumer Real Estate Services Segment Results**

(Dollars in millions; except as noted)									
	 	ths I ie 30	)	Second Quarter		First Quarter	Fourth Quarter	Third Quarter	Second Quarter
	 2014		2013	 2014		2014	2013	2013	2013
Net interest income (FTE basis)	\$ 1,398	\$	1,442	\$ 697	\$	701	\$ 716	\$ 733	\$ 699
Noninterest income:									
Mortgage banking income	1,075		2,898	606		469	913	775	1,411
All other income	 109		87	87		22	83	69	5
Total noninterest income	1,184		2,985	693		491	996	844	1,416
Total revenue, net of interest expense (FTE basis)	2,582		4,427	1,390		1,192	1,712	1,577	2,115
Provision for credit losses	5		626	(20)		25	(474)	(308)	291
Noninterest expense	14,031		8,788	5,902		8,129	3,788	3,414	3,383
Loss before income taxes	(11,454)		(4,987)	 (4,492)	_	(6,962)	(1,602)	(1,529)	(1,559)
Income tax benefit (FTE basis)	(3,625)		(1,901)	(1,690)		(1,935)	(544)	(532)	(629)
Net loss	\$ (7,829)	\$	(3,086)	\$ (2,802)	\$	(5,027)	\$ (1,058)	\$ (997)	\$ (930)
Net interest yield (FTE basis)	3.01%		2.80%	2.98%		3.05%	2.89%	2.91%	2.75%
Balance Sheet									
Average									
Total loans and leases	\$ 88,584	\$	91,531	\$ 88,257	\$	88,914	\$ 89,687	\$ 88,406	\$ 90,114
Total earning assets	93,545		103,890	93,797		93,290	98,220	99,759	102,086
Total assets	110,073		125,291	109,588		110,564	113,584	118,226	122,276
Allocated capital (1)	23,000		24,000	23,000		23,000	24,000	24,000	24,000
Period end									
Total loans and leases	\$ 88,156	\$	89,257	\$ 88,156	\$	88,355	\$ 89,753	\$ 87,586	\$ 89,257
Total earning assets	92,291		102,211	92,291		92,937	97,163	98,247	102,211
Total assets	107,650		124,032	107,650		112,264	113,386	115,424	124,032
Period end (in billions)									
Mortgage serviced portfolio (2)	\$ 760.0	\$	986.4	\$ 760.0	\$	780.0	\$ 810.0	\$ 889.4	\$ 986.4

<sup>(1)</sup> Allocated capital is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

23

<sup>(2)</sup> Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

# Consumer Real Estate Services Year-to-Date Results (1)

(Dollars in millions)		a				
	Total Consum	er Real		ded June 30, 20	Leg	acy Assets &
Not interest in some (PTP legis)	Estate Serv \$			ne Loans		Servicing 739
Net interest income (FTE basis)	\$	1,398	\$	659	\$	739
Noninterest income:		1,075		415		660
Mortgage banking income All other income						
		109		22		87
Total noninterest income		1,184		437		747
Total revenue, net of interest expense (FTE basis)		2,582		1,096		1,486
Provision for credit losses		5		32		(27)
Noninterest expense		14,031		1,375		12,656
Loss before income taxes		(11,454)		(311)		(11,143
Income tax benefit (FTE basis)		(3,625)		(116)		(3,509)
Net loss	\$	(7,829)	\$	(195)	\$	(7,634)
Balance Sheet						
Average		İ				
Total loans and leases	\$	88,584	\$	51,183	\$	37,401
Total earning assets		93,545		53,601		39,944
Total assets	1	110,073		53,565		56,508
Allocated capital (2)		23,000		6,000		17,000
Period end						
Total loans and leases	\$	88,156	\$	52,172	\$	35,984
Total earning assets		92,291		55,058		37,233
Total assets	1	107,650		55,002		52,648
		Six	Months En	ded June 30, 20	13	
	Total Consume Estate Servi		Hon	ne Loans	Leg	acy Assets & Servicing
AV. (1. C. C. COMPA . 1.)					_	. 0

		Consumer Real ate Services	Home Loans		Legacy Assets & Servicing
Net interest income (FTE basis)	\$	1,442	\$ 69	1 \$	751
Noninterest income:					
Mortgage banking income		2,898	1,35	1	1,547
All other income (loss)		87	(5	8)	145
Total noninterest income		2,985	1,29	3	1,692
Total revenue, net of interest expense (FTE basis)		4,427	1,98	4	2,443
Provision for credit losses		626	15	6	470
Noninterest expense		8,788	1,68	4	7,104
Income (loss) before income taxes		(4,987)	14	4	(5,131)
Income tax expense (benefit) (FTE basis)		(1,901)	5	5	(1,956)
Net income (loss)	\$	(3,086)	\$ 8	9 \$	(3,175)
Balance Sheet					
Average					
Total loans and leases	\$	91,531	\$ 47,04	8 \$	44,483
Total earning assets		103,890	53,74	3	50,147
Total assets		125,291	54,25	2	71,039
Allocated capital (2)		24,000	6,00	0	18,000
Period end					
Total loans and leases	\$	89,257	\$ 46,89	1 \$	42,366
Total earning assets		102,211	53,57	1	48,640
Total assets		124,032	53,67	4	70,358

For footnotes see page 26.

# Consumer Real Estate Services Quarterly Results (1)

(Dollars in millions)		Sooo	ond Quarter 2014	
	l Consumer Real state Services	Seco	Home Loans	Legacy Assets & Servicing
Net interest income (FTE basis)	\$ 697	\$	335	\$ 362
Noninterest income:				
Mortgage banking income	606		237	369
All other income	87		18	69
Total noninterest income	693		255	438
Total revenue, net of interest expense (FTE basis)	 1,390		590	800
Provision for credit losses	(20)		19	(39
Noninterest expense	5,902		660	5,242
Loss before income taxes	 (4,492)		(89)	(4,403
Income tax benefit (FTE basis)	(1,690)		(33)	(1,657
Net loss	\$ (2,802)	\$	(56)	\$ (2,746
Balance Sheet				
Average				
Total loans and leases	\$ 88,257	\$	51,553	\$ 36,704
Total earning assets	93,797		53,934	39,863
Total assets	109,588		53,962	55,626
Allocated capital (2)	23,000		6,000	17,000
Period end				
Total loans and leases	\$ 88,156	\$	52,172	\$ 35,984
Total earning assets	92,291		55,058	37,233
Total assets	107,650		55,002	52,648
		Fin	rst Quarter 2014	
	al Consumer Real Estate Services		Home Loans	Legacy Assets & Servicing
Net interest income (FTE basis)	\$ 701	\$	324	\$ 377
Noninterest income:				
Mortgage banking income	469		178	291
All other income	22		4	18
Total noninterest income	491		182	309
Total revenue, net of interest expense (FTE basis)	1,192		506	686
Provision for credit losses	25		13	12
Noninterest expense	 8,129		715	7,414
Loss before income taxes	(6,962)		(222)	(6,740)
Income tax benefit (FTE basis)	 (1,935)		(83)	(1,852
Net loss	\$ (5,027)	\$	(139)	\$ (4,888
Balance Sheet				
Average				

\$

88,914

93,290

110,564

23,000

88,355

92,937

112,264

\$

50,810 \$

53,264

53,164

6,000

50,954

53,796

53,658

For footnotes see page 26.

Total loans and leases

Total earning assets

Allocated capital (2)

Total loans and leases Total earning assets

Total assets

Total assets

Period end

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

25

38,104

40,026

57,400

17,000

37,401

39,141

58,606

# **Bank of America Corporation and Subsidiaries** Consumer Real Estate Services Quarterly Results (1) (continued)

(Dollars in millions)							
		Second Quarter 2013 Total Consumer Real					
	Total Consumer R Estate Services	eal	Home Loans		Assets & vicing		
Net interest income (FTE basis)	\$	699 \$	344	\$	355		
Noninterest income:							
Mortgage banking income	1,	411	654		757		
All other income		5	5		_		
Total noninterest income	1,	416	659		757		
Total revenue, net of interest expense (FTE basis)	2,	115	1,003		1,112		
Provision for credit losses		291	64		227		
Noninterest expense	3,	383	862		2,521		
Income (loss) before income taxes	(1,	559)	77		(1,636)		
Income tax expense (benefit) (FTE basis)	(	629)	30		(659)		
Net income (loss)	\$	930) \$	47	\$	(977)		
Balance Sheet							
Average							
Total loans and leases	\$ 90,	114 \$	46,870	\$	43,244		
Total earning assets	102,	086	53,739		48,347		
Total assets	122,	276	54,000		68,276		
Allocated capital (2)	24,	000	6,000		18,000		
Period end							
Total loans and leases	\$ 89,	257 \$	46,891	\$	42,366		
Total earning assets	102,	211	53,571		48,640		
Total assets	124,	032	53,674		70,358		

Consumer Real Estate Services includes Home Loans and Legacy Assets & Servicing. The results of certain mortgage servicing rights activities, including net hedge results, together with any related assets or liabilities used as economic hedges, are included in Legacy Assets & Servicing.

(2) Allocated capital is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments.

Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)

## **Consumer Real Estate Services Key Indicators**

(Dollars in millions, except as noted)		nths Ended	Second	First	Fourth	Third	Second
	2014	2013	Quarter 2014	Quarter 2014	Quarter 2013	Quarter 2013	Quarter 2013
Mortgage servicing rights at fair value rollforward							
Balance, beginning of period	\$ 5,042	\$ 5,716	\$ 4,577	\$ 5,042	\$ 5,058	\$ 5,827	\$ 5,776
Net additions (sales)	62	(775)	32	30	(197)	(600)	(715)
Amortization of expected cash flows (1)	(419)	(574)	(209)	(210)	(229)	(240)	(260)
Other changes in mortgage servicing rights fair value (2)	(551)	1,460	(266)	(285)	410	71	1,026
Balance, end of period <sup>(3)</sup>	\$ 4,134	\$ 5,827	\$ 4,134	\$ 4,577	\$ 5,042	\$ 5,058	\$ 5,827
Capitalized mortgage servicing rights (% of loans serviced for investors)	82	<b>bps</b> 77 bps	82	<b>bps</b> 87 bp	s 92 bps	s 82 bps	s 77 bps
Mortgage loans serviced for investors (in billions)	\$ 505	\$ 759	\$ 505	\$ 527	\$ 550	\$ 616	\$ 759
Loan production							
Total <sup>(4)</sup>							
First mortgage	\$ 19,949	\$ 49,196	\$ 11,099	\$ 8,850	\$ 11,624	\$ 22,601	\$ 25,276
Home equity	4,587	2,615	2,602	1,985	1,915	1,831	1,497
Consumer Real Estate Services							
First mortgage	\$ 15,163	\$ 39,778	\$ 8,461	\$ 6,702	\$ 9,303	\$ 17,833	\$ 20,509
Home equity	4,187	2,225	2,396	1,791	1,674	1,599	1,283
Mortgage banking income							
Production income:							
Core production revenue	\$ 591	\$ 1,675	\$ 318	\$ 273	\$ 404	\$ 465	\$ 860
Representations and warranties provision	(265)	(447)	(87)	(178)	(70)	(323)	(197)
Total production income	326	1,228	231	95	334	142	663
Servicing income:							
Servicing fees	990	1,701	476	514	629	700	785
Amortization of expected cash flows (1)	(419)	(574)	(209)	(210)	(229)	(240)	(260)
Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risks (5)	171	526	105	66	174	167	215
Other servicing-related revenue	7	17_	3	4	5	6	8
Total net servicing income	749	1,670	375	374	579	633	748
Total Consumer Real Estate Services mortgage banking income	1,075	2,898	606	469	913	775	1,411
Other business segments' mortgage banking loss (6)	(136)	(457)	(79)	(57)	(65)	(190)	(233)
Total consolidated mortgage banking income	\$ 939	\$ 2,441	\$ 527	\$ 412	\$ 848	\$ 585	\$ 1,178

<sup>(1)</sup> Represents the net change in fair value of the MSR asset due to the recognition of modeled cash flows.

<sup>(2)</sup> These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve. In addition, these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan, changes in OAS rate inputs and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.

<sup>(3)</sup> Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in *Global Markets*.

<sup>(4)</sup> In addition to loan production in *Consumer Real Estate Services*, the remaining first mortgage and home equity loan production is primarily in *GWIM*.

<sup>(5)</sup> Includes gains and losses on sales of mortgage servicing rights.

<sup>(6)</sup> Includes the effect of transfers of mortgage loans from Consumer Real Estate Services to the asset and liability management portfolio included in All Other.

## Global Wealth & Investment Management Segment Results

(Dollars in millions)	Siy Mont	ths Ended					
		ie 30	Second Ouarter	First Ouarter	Fourth Ouarter	Third Ouarter	Second Quarter
	2014	2013	2014	2014	2013	2013	2013
Net interest income (FTE basis)	\$ 2,970	\$ 3,101	\$ 1,485	\$ 1,485	\$ 1,485	\$ 1,478	\$ 1,505
Noninterest income:							
Investment and brokerage services	5,246	4,772	2,642	2,604	2,524	2,413	2,441
All other income	920	1,047	462	458	470	499	553
Total noninterest income	6,166	5,819	3,104	3,062	2,994	2,912	2,994
Total revenue, net of interest expense (FTE basis)	9,136	8,920	4,589	4,547	4,479	4,390	4,499
Provision for credit losses	15	7	(8)	23	26	23	(15)
Noninterest expense	6,806	6,523	3,447	3,359	3,263	3,248	3,270
Income before income taxes	2,315	2,390	1,150	1,165	1,190	1,119	1,244
Income tax expense (FTE basis)	862	911	426	436	413	399	485
Net income	\$ 1,453	\$ 1,479	\$ 724	\$ 729	\$ 777	\$ 720	\$ 759
Net interest yield (FTE basis)	2.38%	2.46%	2.38%	2.38%	2.37%	2.35%	2.47%
Return on average allocated capital (1)	24.53	30.00	24.33	24.74	30.99	28.71	30.59
Efficiency ratio (FTE basis)	74.50	73.12	75.11	73.88	72.85	73.98	72.70
Balance Sheet							
Average							
Total loans and leases	\$ 117,235	\$ 107,845	\$ 118,512	\$ 115,945	\$ 115,546	\$ 112,752	\$ 109,589
Total earning assets (2)	251,705	254,155	249,892	253,537	248,156	249,203	244,860
Total assets (2)	270,674	272,966	268,294	273,080	268,683	268,611	263,735
Total deposits	241,409	244,329	240,042	242,792	240,395	239,663	235,344
Allocated capital (1)	12,000	10,000	12,000	12,000	10,000	10,000	10,000
Period end							
Total loans and leases	\$ 120,187	\$ 111,785	\$ 120,187	\$ 116,482	\$ 115,846	\$ 114,175	\$ 111,785
Total earning assets (2)	247,179	244,340	247,179	254,801	254,031	250,677	244,340
Total assets (2)	265,581	263,867	265,581	274,234	274,112	270,484	263,867
Total deposits	237,046	235,012	237,046	244,051	244,901	241,553	235,012

Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51)

pages 48-51.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

#### Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)														
		Six Mont Jun			Second Quarter			First Quarter	Fourth Quarter		Third Quarter		Second Quarter	
	_	2014	_	2013	l	2014	_	2014	_	2013		2013	_	2013
Revenues														
Merrill Lynch Global Wealth Management	\$	7,555	\$	7,422	\$	3,791	\$	3,764	\$	3,703	\$	3,646	\$	3,742
U.S. Trust		1,551		1,461		783		768		762		730		740
Other (1)	_	30		37	_	15	_	15		14		14		17
Total revenues	\$	9,136	\$	8,920	\$	4,589	\$	4,547	\$	4,479	\$	4,390	\$	4,499
Client Balances														
Client Balances by Business														
Merrill Lynch Global Wealth Management	\$	2,017,051	\$	1,800,151	\$	2,017,051	\$	1,946,922	\$	1,916,803	\$	1,853,980	\$	1,800,15
U.S. Trust		380,281		351,119		380,281		378,177		376,487		362,791		351,119
Other (1)		70,836		63,781		70,836		70,720		73,148		66,665		63,78
Client Balances by Type														
Assets under management	\$	878,741	\$	743,613	\$	878,741	\$	841,818	\$	821,449	\$	779,614	\$	743,61
Brokerage assets		1,091,558		992,664		1,091,558		1,054,052		1,045,122		1,013,688		992,66
Assets in custody		137,391		128,854		137,391		136,342		136,190		131,386		128,85
Deposits		237,046		235,012		237,046		244,051		244,901		241,553		235,012
Loans and leases (2)		123,432		114,908		123,432		119,556		118,776		117,195		114,908
Total client balances	\$	2,468,168	\$	2,215,051	\$	2,468,168	\$	2,395,819	\$	2,366,438	\$ 2	2,283,436	\$ 2	2,215,05
Assets Under Management Flows														
Liquidity assets under management (3)	\$	(2,294)	\$	(2,922)	\$	135	\$	(2,429)	\$	6,492	\$	2,932	\$	(69:
Long-term assets under management (4)		29,252		28,053		11,870		17,382		9,425		10,341		7,692
Total assets under management flows	\$	26,958	\$	25,131	\$	12,005	\$	14,953	\$	15,917	\$	13,273	\$	6,997
Associates (5)														
Number of Financial Advisors		15,561		15,759		15,561		15,323		15,317		15,624		15,75
Total Wealth Advisors		16,722		16,989		16,722		16,481		16,517		16,846		16,98
Total Client Facing Professionals		19,417		19,679		19,417		19,199		19,217		19,524		19,67
Merrill Lynch Global Wealth Management Metrics														
Financial Advisor Productivity (6) (in thousands)	\$	1,058	\$	991	\$	1,060	\$	1,056	\$	1,039	\$	1,000	\$	1,012
U.S. Trust Metrics														
Client Facing Professionals		2,110		2,074		2,110		2,117		2,091		2,080		2,07

<sup>(1)</sup> Other includes the results of BofA Global Capital Management and other administrative items.

<sup>(2)</sup> Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.

<sup>(3)</sup> Defined as assets under advisory and discretion of *GWIM* in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than one year.

<sup>(4)</sup> Defined as assets under advisory and discretion of *GWIM* in which the duration of the investment strategy is longer than one year.

<sup>(5)</sup> Includes Financial Advisors in the Consumer & Business Banking segment of 1,716, 1,598, 1,545, 1,585 and 1,587 at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.

<sup>(6)</sup> Financial Advisor Productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue divided by the total number of Financial Advisors (excluding Financial Advisors in the Consumer & Business Banking segment). Total revenue excludes corporate allocation of net interest income related to certain ALM activities.

# **Bank of America Corporation and Subsidiaries Global Banking Segment Results**

(Dollars in millions)	Six Mont	hs Ended	Second	First	Fourth	Third	Second
	Jun	e 30	Quarter	Quarter	Quarter	Quarter	Quarter
	2014	2013	2014	2014	2013	2013	2013
Net interest income (FTE basis)	\$ 4,541	\$ 4,411	\$ 2,239	\$ 2,302	\$ 2,301	\$ 2,201	\$ 2,252
Noninterest income:							
Service charges	1,367	1,387	680	687	684	716	701
Investment banking income	1,656	1,582	834	822	958	693	792
All other income	884	788	426	458	360	398	393
Total noninterest income	3,907	3,757	1,940	1,967	2,002	1,807	1,886
Total revenue, net of interest expense (FTE basis)	8,448	8,168	4,179	4,269	4,303	4,008	4,138
Provision for credit losses	397	312	132	265	441	322	163
Noninterest expense	3,927	3,685	1,899	2,028	1,943	1,923	1,849
Income before income taxes	4,124	4,171	2,148	1,976	1,919	1,763	2,126
Income tax expense (FTE basis)	1,535	1,590	795	740	664	626	829
Net income	\$ 2,589	\$ 2,581	\$ 1,353	\$ 1,236	\$ 1,255	\$ 1,137	\$ 1,297
Net interest yield (FTE basis)	2.63%	3.18%	2.58%	2.68%	2.71%	2.87%	3.17%
Return on average allocated capital (1)	16.85	22.64	17.51	16.18	21.66	19.63	22.62
Efficiency ratio (FTE basis)	46.48	45.13	45.44	47.50	45.16	47.94	44.71
Balance Sheet							
Average							
Total loans and leases	\$ 271,446	\$ 249,903	\$ 271,417	\$ 271,475	\$ 268,864	\$ 260,085	\$ 255,674
Total earnings assets (2)	347,793	280,143	347,661	347,926	336,371	304,726	285,000
Total assets (2)	392,030	322,036	390,997	393,075	379,927	346,412	326,775
Total deposits	257,692	224,132	258,937	256,433	259,193	239,189	226,912
Allocated capital (1)	31,000	23,000	31,000	31,000	23,000	23,000	23,000
Period end							
Total loans and leases	\$ 270,683	\$ 258,503	\$ 270,683	\$ 273,239	\$ 269,469	\$ 267,165	\$ 258,503
Total earnings assets (2)	363,713	292,301	363,713	354,214	336,607	330,006	292,301
Total assets (2)	407,367	334,167	407,367	397,017	378,659	372,490	334,167
Total deposits	270,268	228,934	270,268	257,502	265,171	262,502	228,934

<sup>(1)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51)

pages 48-51.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

# Bank of America Corporation and Subsidiaries Global Banking Key Indicators

(Dollars in millions)														
		Six Month June				Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter
T ( (D 1) e (I)		014	_	2013	_	2014	_	2014		2013	_	2013	_	2013
Investment Banking fees (1) Advisory (2)	c	401	¢.	472	•	224	e	257	e	220	<b>C</b>	226	e	240
Debt issuance	\$	491 835	\$	473	\$	234	\$	257	\$	320 443	\$	226	\$	240
				833		388		447				343		405
Equity issuance	6	330	•	276	_	212	•	118	•	195	•	124	•	147
Total Investment Banking fees (3)	<u>\$</u>	1,656	\$	1,582	<u>\$</u>	834	\$	822	\$	958	\$	693	\$	792
Business Lending														
Corporate	\$	1,724	\$	1,706	\$	820	\$	904	\$	817	\$	884	\$	855
Commercial		2,014		2,001		1,005		1,009		1,011		960		1,050
Total Business Lending revenue	\$	3,738	\$	3,707	\$	1,825	\$	1,913	\$	1,828	\$	1,844	\$	1,905
Global Transaction Services														
Corporate	\$	1,506	\$	1,368	\$	766	\$	740	\$	734	\$	713	\$	702
Commercial		1,454		1,446		719		735		747		741		733
<b>Total Global Transaction Services revenue</b>	\$	2,960	\$	2,814	\$	1,485	\$	1,475	\$	1,481	\$	1,454	\$	1,435
Average deposit balances														
Interest-bearing	\$	77,790	\$	68,584	\$	78,010	\$	77,568	\$	78,229	\$	73,011	\$	69,362
Noninterest-bearing	1'	79,902		155,548		180,927		178,865		180,964		166,178		157,550
Total average deposits	\$ 25	57,692	\$	224,132	\$	258,937	\$	256,433	\$	259,193	\$	239,189	\$	226,912
8 1	_		=		=		=		Ė		=		=	
Loan spread		1.75%		1.87%		1.71%		1.80%		1.75%		1.78%		1.89%
Provision for credit losses	\$	397	\$	312	\$	132	\$	265	\$	441	\$	322	\$	163
Credit quality (4,5)														
Reservable utilized criticized exposure	\$	9,467	\$	10,632	\$	9,467	\$	9,512	\$	9,357	\$	10,111	\$	10,632
		3.20%		3.73%		3.20%		3.19%		3.17%		3.44%		3.73%
Nonperforming loans, leases and foreclosed properties	\$	717	\$	1,087	\$	717	\$	650	\$	639	\$	919	\$	1,087
		0.27%		0.43%		0.27%		0.24%		0.24%		0.35%		0.43%
Average loans and leases by product														
U.S. commercial	\$ 13	35,721	\$	126,324	\$	136,193	\$	135,245	\$	132,263	\$	128,601	\$	127,742
Commercial real estate	4	14,124		35,760		43,816		44,436		42,622		39,172		36,685
Commercial lease financing		25,295		24,536		25,165		25,427		25,115		24,846		24,584
Non-U.S. commercial		56,300		63,277		66,238		66,362		68,860		67,459		66,654
Other		6		6		5		5		4		7		9
Total average loans and leases	\$ 2	71,446	\$	249,903	\$	271,417	\$	271,475	\$	268,864	\$	260,085	\$	255,674
Total Corporation Investment Banking fees														
Advisory (2)	\$	551	\$	519	\$	265	\$	286	\$	353	\$	256	\$	262
Debt issuance	-	1,916		2,009	ĺ	891	-	1,025	-	986	-	808		987
Equity issuance		827		679		514		313		464		329		356
Total investment banking fees including self-led		3,294		3,207	_	1,670	_	1,624	_	1,803		1,393	_	1,605
Self-led		(121)		(116)		(39)		(82)		(65)		(96)		(49)
Total Investment Banking fees	<u>s</u>	3,173	\$	3,091	-\$	1,631	\$	1,542	\$	1,738	\$	1,297	\$	1,556
Total Investment Danking ICES		5,175	ψ	2,071	4	1,001	φ	1,342	φ	1,/30	φ	1,491	Φ	1,330

<sup>[1]</sup> Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.

<sup>(2)</sup> Advisory includes fees on debt and equity advisory and mergers and acquisitions.

<sup>(3)</sup> Investment banking fees represent only the fee component in *Global Banking* and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.

<sup>(4)</sup> Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

<sup>(5)</sup> Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

## **Investment Banking Product Rankings**

	Six Months Ended June 30, 2014												
	Globa	al	U.S.	_									
	Product Ranking	Market Share	Product Ranking	Market Share									
Net investment banking revenue	3	6.6%	2	9.9%									
Announced mergers and acquisitions	3	23.2	3	30.3									
Equity capital markets	3	7.3	3	11.0									
Debt capital markets	5	5.5	2	9.9									
High-yield corporate debt	8	5.9	5	8.0									
Leveraged loans	2	9.1	2	11.3									
Mortgage-backed securities	9	6.5	9	7.1									
Asset-backed securities	2	12.9	2	15.2									
Convertible debt	4	8.6	4	11.9									
Common stock underwriting	2	7.2	2	10.8									
Investment-grade corporate debt	2	6.5	2	12.5									
Syndicated loans	2	8.9	2	12.9									

Source: Dealogic data as of July 1, 2014. Figures above include self-led transactions.

- · Rankings based on deal volumes except for net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- · Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
- · Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

#### **Highlights**

#### Global top 3 rankings in:

1 3	
Leveraged loans	Syndicated loans
Asset-backed securities	Announced mergers and acquisitions
Common stock underwriting	Equity capital markets

Investment-grade corporate debt

#### U.S. top 3 rankings in:

•		
Leveraged loans	Syndicated loans	
Asset-backed securities	Announced mergers and acquisitions	
Common stock underwriting	Equity capital markets	
Investment-grade corporate debt	Debt capital markets	

#### Top 3 rankings excluding self-led deals:

Global: Leveraged loans, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Announced mergers and acquisitions, Equity capital markets

U.S.: Leveraged loans, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Announced mergers and acquisitions, Equity capital markets, Debt capital markets

# Bank of America Corporation and Subsidiaries Global Markets Segment Results (1)

	Siv Mont	ths Ended	Ι				
	Jun	e 30	Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
Net interest income (FTE basis)	2014 \$ 1,949	2013 \$ 2,117	\$ 952	\$ 997	\$ 1,138	\$ 969	\$ 1,009
Noninterest income:	5 1,747	\$ 2,117	\$ 732	\$ 991	\$ 1,130	\$ 909	\$ 1,009
Investment and brokerage services	1,101	1,077	540	561	489	480	549
Investment banking fees	1,496	1,347	760	736	755	622	668
Trading account profits	4,135	4,738	1,768	2,367	795	1,201	1,848
All other income (loss)	914	(306)	563	351	21	(53)	120
Total noninterest income	7,646	6,856	3,631	4,015	2,060	2,250	3,185
		8,973					4,194
Total revenue, net of interest expense (FTE basis) (2)	9,595	8,973	4,583	5,012	3,198	3,219	4,194
Provision for credit losses	38	(11)	19	19	104	47	(16)
Noninterest expense	5,939	5,843	2,862	3,077	3,275	2,881	2,770
Income (loss) before income taxes	3,618	3,141	1,702	1,916	(181)	291	1,440
Income tax expense (benefit) (FTE basis)	1,209	1,067	601	608	(133)	1,166	478
Net income (loss)	\$ 2,409	\$ 2,074	\$ 1,101	\$ 1,308	\$ (48)	\$ (875)	\$ 962
Return on average allocated capital (3)	14.32%	13.97%	13.01%	15.64%	n/m	n/m	12.89%
Efficiency ratio (FTE basis)	61.90	65.12	62.45	61.39	102.40%	89.52%	66.05
Balance Sheet Average							
Total trading-related assets (4)	\$ 448,596	\$ 497,582	\$ 459,938	\$ 437,128	\$ 438,909	\$ 442,597	
Total loans and leases	63,637	E 4 E 2 O				\$ 442,391	\$ 490,972
		54,529	63,579	63,696	66,496	64,491	\$ 490,972 56,354
Total earning assets (4)	467,594	504,450	63,579 478,192	63,696 456,879	66,496 458,955		56,354 499,338
Total earning assets <sup>(4)</sup> Total assets	467,594 609,315			*		64,491	56,354
Ţ	*	504,450	478,192	456,879	458,955	64,491 458,626	56,354 499,338
Total assets	609,315	504,450 663,021	478,192 617,103	456,879 601,439	458,955 603,005	64,491 458,626 602,521	56,354 499,338 656,109
Total assets Allocated capital (3)	609,315	504,450 663,021	478,192 617,103	456,879 601,439	458,955 603,005	64,491 458,626 602,521	56,354 499,338 656,109
Total assets Allocated capital (3)  Period end  Total trading-related assets (4)  Total loans and leases	609,315 34,000	504,450 663,021 30,000	478,192 617,103 34,000	456,879 601,439 34,000	458,955 603,005 30,000	64,491 458,626 602,521 30,000	56,354 499,338 656,109 30,000
Total assets Allocated capital (3)  Period end Total trading-related assets (4)	609,315 34,000 \$ 443,386	504,450 663,021 30,000 \$ 446,505	478,192 617,103 34,000 \$ 443,386	456,879 601,439 34,000 \$ 430,894	458,955 603,005 30,000 \$ 411,080	64,491 458,626 602,521 30,000 \$ 438,137	56,354 499,338 656,109 30,000 \$ 446,505
Total assets Allocated capital (3)  Period end  Total trading-related assets (4)  Total loans and leases	609,315 34,000 \$ 443,386 66,260	504,450 663,021 30,000 \$ 446,505 63,127	478,192 617,103 34,000 \$ 443,386 66,260	456,879 601,439 34,000 \$ 430,894 64,598	458,955 603,005 30,000 \$ 411,080 67,381	64,491 458,626 602,521 30,000 \$ 438,137 68,662	56,354 499,338 656,109 30,000 \$ 446,505 63,127
Total assets Allocated capital (3)  Period end  Total trading-related assets (4)  Total loans and leases  Total earning assets (4)	\$ 443,386 66,260 465,383	\$04,450 663,021 30,000 \$446,505 63,127 465,153	478,192 617,103 34,000 \$ 443,386 66,260 465,383	456,879 601,439 34,000 \$ 430,894 64,598 455,103	458,955 603,005 30,000 \$ 411,080 67,381 432,807	64,491 458,626 602,521 30,000 \$ 438,137 68,662 464,600	56,354 499,338 656,109 30,000 \$ 446,505 63,127 465,153
Total assets Allocated capital (3)  Period end  Total trading-related assets (4)  Total loans and leases  Total earning assets (4)  Total assets	\$ 443,386 66,260 465,383	\$04,450 663,021 30,000 \$446,505 63,127 465,153	478,192 617,103 34,000 \$ 443,386 66,260 465,383	456,879 601,439 34,000 \$ 430,894 64,598 455,103	458,955 603,005 30,000 \$ 411,080 67,381 432,807	64,491 458,626 602,521 30,000 \$ 438,137 68,662 464,600	56,354 499,338 656,109 30,000 \$ 446,505 63,127 465,153
Total assets Allocated capital (3)  Period end  Total trading-related assets (4)  Total loans and leases Total earning assets (4)  Total assets  Trading-related assets (average)	\$ 443,386 66,260 465,383 610,395	\$04,450 663,021 30,000 \$446,505 63,127 465,153 608,760	478,192 617,103 34,000 \$ 443,386 66,260 465,383 610,395	456,879 601,439 34,000 \$ 430,894 64,598 455,103 594,815	458,955 603,005 30,000 \$ 411,080 67,381 432,807 575,584	64,491 458,626 602,521 30,000 \$ 438,137 68,662 464,600 601,034	56,354 499,338 656,109 30,000 \$ 446,505 63,127 465,153 608,760
Total assets Allocated capital (3)  Period end  Total trading-related assets (4)  Total loans and leases  Total earning assets (4)  Total assets  Trading-related assets (average)  Trading account securities	\$ 443,386 66,260 465,383 610,395	\$ 446,505 63,127 465,153 608,760 \$ 230,589	478,192 617,103 34,000 \$ 443,386 66,260 465,383 610,395	456,879 601,439 34,000 \$ 430,894 64,598 455,103 594,815	458,955 603,005 30,000 \$ 411,080 67,381 432,807 575,584	64,491 458,626 602,521 30,000 \$ 438,137 68,662 464,600 601,034	56,354 499,338 656,109 30,000 \$ 446,505 63,127 465,153 608,760 \$ 225,796
Total assets Allocated capital (3)  Period end  Total trading-related assets (4)  Total loans and leases  Total earning assets (4)  Total assets  Trading-related assets (average)  Trading account securities  Reverse repurchases	\$ 443,386 \$ 66,260 465,383 \$ 610,395	\$ 446,505 63,127 465,153 608,760 \$ 230,589 154,188	478,192 617,103 34,000 \$ 443,386 66,260 465,383 610,395 \$ 200,725 119,823	456,879 601,439 34,000 \$ 430,894 64,598 455,103 594,815 \$ 203,281 109,271	458,955 603,005 30,000 \$ 411,080 67,381 432,807 575,584 \$ 209,734 114,417	64,491 458,626 602,521 30,000 \$ 438,137 68,662 464,600 601,034 \$ 193,107 128,427	56,354 499,338 656,109 30,000 \$ 446,505 63,127 465,153 608,760 \$ 225,796 150,568

<sup>(1)</sup> In 2014, the results for structured liabilities including debit valuation adjustment were moved into Global Markets from All Other to better align the performance and risk management of these instruments. As such, net debit valuation adjustment in Global Markets represents the combined total of net debit valuation adjustment on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation.

n/m = not meaningful

<sup>(2)</sup> Substantially all of Global Markets total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 34.

<sup>(3)</sup> Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)

<sup>(4)</sup> Trading-related assets include derivative assets, which are considered non-earning assets.

# **Bank of America Corporation and Subsidiaries Global Markets Key Indicators**

(Dollars in millions)												
	 Six Mont Jun	hs Ei e 30	nded	Second Quarter		First Quarter		Fourth Quarter		Third Quarter		Second Quarter
	 2014	2013		 2014	2014		2013		2013		2013	
Sales and trading revenue (1)												
Fixed income, currency and commodities	\$ 5,452	\$	5,067	\$ 2,426	\$	3,026	\$	1,540	\$	1,636	\$	2,216
Equities	2,230		2,433	1,045		1,185		815		918		1,280
Total sales and trading revenue	\$ 7,682	\$	7,500	\$ 3,471	\$	4,211	\$	2,355	\$	2,554	\$	3,496
Sales and trading revenue, excluding net debit valuation adjustment (2)												
Fixed income, currency and commodities	\$ 5,316	\$	5,252	\$ 2,370	\$	2,946	\$	2,076	\$	2,029	\$	2,253
Equities	2,185		2,344	1,032		1,153		897		969		1,194
Total sales and trading revenue, excluding net debit valuation adjustment	\$ 7,501	\$	7,596	\$ 3,402	\$	4,099	\$	2,973	\$	2,998	\$	3,447
•					_		_					
Sales and trading revenue breakdown												
Net interest income	\$ 1,775	\$	1,944	\$ 866	\$	909	\$	1.054	\$	892	\$	925
Commissions	1,101		1,077	540		561		489		480		549
Trading	4,135		4,738	1,768		2,367		795		1,201		1,848
Other	671		(259)	297		374		17		(19)		174
Total sales and trading revenue	\$ 7,682	\$	7,500	\$ 3,471	\$	4,211	\$	2,355	\$	2,554	\$	3,496
-					_						_	

<sup>(1)</sup> Includes Global Banking sales and trading revenue of \$153 million and \$210 million for the six months ended June 30, 2014 and 2013; \$68 million and \$84 million for the second and first quarters of 2014, and \$66 million, \$108 million and \$143 million for the fourth, third and second quarters of 2013, respectively.

<sup>(2)</sup> For this presentation, sales and trading revenue excludes net debit valuation adjustment gains (losses) which include net debit valuation adjustment on derivatives and structured liabilities. Sales and trading revenue excluding net debit valuation adjustment gains (losses) represents a non-GAAP financial measure.

# Bank of America Corporation and Subsidiaries All Other Results <sup>(1)</sup>

Nominterest income:	(Dollars in millions)										
Not interest income (FTE basis)   S (226)   S (28)   S (16)   S (11)   S (11)   S (27)   S (27)											
Nominterest income:			2014	2013	<u></u>	2014	2014	2013	2013	 2013	
Card income         174         166         88         86         83         79         8           Equity investment income         730         1,096         56         674         393         1,122         577           Gains on sales of debt securities         739         519         382         357         363         347         455           All other loss         (1,262)         (1,286)         (604)         (658)         (79)         565         (81           Total noninterest income         381         495         (78)         459         100         983         29           Total revenue, net of interest expense (FTE basis)         155         1,023         (154)         309         511         1,025         566           Provision for credit losses         (381)         71         (246)         (135)         (188)         (549)         (179           Noninterest expense         2,113         2,330         431         1,682         1,012         940         566           Income (loss) before income taxes         (1,577)         (1,378)         (339)         (1,238)         (313)         634         18           Income (loss) before income taxes         (1,516)         (992) </td <td>Net interest income (FTE basis)</td> <td>\$</td> <td>(226)</td> <td>\$ 528</td> <td>\$</td> <td>(76)</td> <td>\$ (150)</td> <td>\$ 411</td> <td>\$ 42</td> <td>\$ 272</td>	Net interest income (FTE basis)	\$	(226)	\$ 528	\$	(76)	\$ (150)	\$ 411	\$ 42	\$ 272	
Equity investment income   730   1,096   56   674   393   1,122   575     Gains on sales of debt securities   739   519   382   357   363   347   455     All other loss   (1,262)   (1,286)   (604)   (658)   (739)   (565)   (812     Total noninterest income   381   495   (78)   459   100   983   299     Total revenue, net of interest expense (FTE basis)   155   1,023   (154)   309   511   1,025   566     Provision for credit losses   (381)   71   (246)   (135)   (188)   (549)   (179     Provision for credit losses   (1,577)   (1,378)   (339)   (1,238)   (313)   634   188     Income (loss) before income taxes   (1,577)   (1,378)   (339)   (1,238)   (313)   (343)   (343)   (343)     Net income (loss)   (386)	Noninterest income:										
Gains on sales of debt securities         739         519         382         357         363         347         455           All other loss         (1,262)         (1,286)         (604)         (658)         (739)         (565)         (815)           Total noninterest income         381         495         (78)         459         100         983         299           Total revenue, net of interest expense (FTE basis)         155         1,023         (154)         309         511         1,025         566           Provision for credit losses         (381)         71         (246)         (135)         (188)         (549)         (179           Noninterest expense         2,113         2,330         431         1,682         1,012         940         566           Income (loss) before income taxes         (1,577)         (1,378)         (339)         (1,238)         (313)         634         18           Income (loss) before income taxes         (1,577)         (1,378)         (339)         (1,238)         (333)         634         18           Income (loss)         (1,516)         (992)         (466)         (1,050)         (848)         (101)         (34           Average <td colspan<="" td=""><td>Card income</td><td></td><td>174</td><td>166</td><td></td><td>88</td><td>86</td><td>83</td><td>79</td><td>81</td></td>	<td>Card income</td> <td></td> <td>174</td> <td>166</td> <td></td> <td>88</td> <td>86</td> <td>83</td> <td>79</td> <td>81</td>	Card income		174	166		88	86	83	79	81
All other loss	Equity investment income		730	1,096		56	674	393	1,122	576	
Total noninterest income   381   495   (78)   459   100   983   299     Total revenue, net of interest expense (FTE basis)   155   1,023   (154)   309   511   1,025   566     Provision for credit losses   (381)   71   (246)   (135)   (188)   (549)   (179     Noninterest expense   2,113   2,330   431   1,682   1,012   940   566     Income (loss) before income taxes   (1,577)   (1,378)   (339)   (1,238)   (313)   634   188     Income tax benefit (FTE basis)   (1,516)   (992)   (466)   (1,050)   (848)   (101)   (344     Net income (loss)   (366)   (386)	Gains on sales of debt securities		739	519		382	357	363	347	452	
Total revenue, net of interest expense (FTE basis)   155   1,023   (154)   309   511   1,025   566     Provision for credit losses   (381)   71   (246)   (135)   (188)   (549)   (179     Provision for credit losses   (381)   71   (246)   (135)   (188)   (549)   (179     Provision for credit losses   (381)   71   (246)   (135)   (188)   (549)   (179     Provision for credit losses   (1,577)   (1,378)   (339)   (1,238)   (313)   (343)   (344)   (184     Income (loss) before income taxes   (1,577)   (1,378)   (339)   (1,238)   (313)   (343)   (344)   (344     Net income (loss)   (1,516)   (992)   (466)   (1,050)   (848)   (101)   (344     Net income (loss)   (386)   (386)   (386)   (386)   (386)   (387   (388)	All other loss		(1,262)	(1,286)		(604)	(658)	(739)	(565)	(812)	
Provision for credit losses   (381)   71   (246)   (135)   (188)   (549)   (178)   (	Total noninterest income	_	381	495		(78)	459	100	983	297	
Noninterest expense 2,113 2,330 431 1,682 1,012 940 566 Income (loss) before income taxes (1,577) (1,378) (339) (1,238) (313) 634 188 Income tax benefit (FTE basis) (1,516) (992) 466 (1,050) (848) (101) (344) Net income (loss) (848) (101) (	Total revenue, net of interest expense (FTE basis)		155	1,023		(154)	309	511	1,025	569	
Income (loss) before income taxes	Provision for credit losses		(381)	71		(246)	(135)	(188)	(549)	(179)	
Income tax benefit (FTE basis)	Noninterest expense		2,113	2,330		431	1,682	1,012	940	562	
Net income (loss)         \$ (61)         \$ (386)         \$ 127         \$ (188)         \$ 535         \$ 735         \$ 535           Balance Sheet           Average         Total loans and leases         \$ 213,965         \$ 241,748         \$ 210,575         \$ 217,391         \$ 226,027         \$ 232,525         \$ 238,916           Total assets (2)         170,699         240,677         175,720         165,622         179,545         203,750         231,496           Total deposits         35,119         34,883         35,851         34,381         34,247         35,420         34,017           Period end           Total loans and leases         \$ 205,471         \$ 234,047         \$ 213,416         \$ 220,690         \$ 229,547         \$ 234,047           Total assets (3)         167,364         204,839         167,364         158,348         167,433         178,500         204,839	Income (loss) before income taxes		(1,577)	(1,378)		(339)	(1,238)	(313)	634	186	
Balance Sheet           Average         \$ 213,965         \$ 241,748         \$ 210,575         \$ 217,391         \$ 226,027         \$ 232,525         \$ 238,916           Total loans and leases         \$ 170,699         240,677         175,720         165,622         179,545         203,750         231,498           Total deposits         35,119         34,883         35,851         34,381         34,247         35,420         34,017           Period end           Total loans and leases         \$ 205,471         \$ 234,047         \$ 213,416         \$ 220,690         \$ 229,547         \$ 234,047           Total assets (3)         167,364         204,839         167,364         158,348         167,433         178,500         204,839	Income tax benefit (FTE basis)		(1,516)	(992)		(466)	(1,050)	(848)	(101)	(347)	
Average         Total loans and leases         \$ 213,965 \$ 241,748 \$ 210,575 \$ 217,391 \$ 226,027 \$ 232,525 \$ 238,910 \$ 210,677 \$ 175,720 \$ 165,622 \$ 179,545 \$ 203,750 \$ 231,490 \$ 100,699 \$ 35,119 \$ 34,883 \$ 35,851 \$ 34,381 \$ 34,247 \$ 35,420 \$ 34,017 \$ 213,416 \$ 204,697 \$ 100,699 \$ 229,547 \$ 234,047 \$ 204,839 \$ 167,364 \$ 158,348 \$ 167,433 \$ 178,500 \$ 204,839 \$ 204,839 \$ 167,364 \$ 158,348 \$ 167,433 \$ 178,500 \$ 204,839 \$ 100,000 \$	Net income (loss)	\$	(61)	\$ (386)	\$	127	\$ (188)	\$ 535	\$ 735	\$ 533	
Total loans and leases         \$ 213,965         \$ 241,748         \$ 210,575         \$ 217,391         \$ 226,027         \$ 232,525         \$ 238,910           Total assets (2)         170,699         240,677         175,720         165,622         179,545         203,750         231,498           Total deposits         35,119         34,883         35,851         34,381         34,247         35,420         34,017           Period end           Total loans and leases         \$ 205,471         \$ 234,047         \$ 213,416         \$ 220,690         \$ 229,547         \$ 234,047           Total assets (3)         167,364         204,839         167,364         158,348         167,433         178,500         204,839	Balance Sheet										
Total assets (2)         170,699         240,677         175,720         165,622         179,545         203,750         231,496           Total deposits         35,119         34,883         35,851         34,381         34,247         35,420         34,017           Period end           Total loans and leases         \$ 205,471         \$ 234,047         \$ 213,416         \$ 220,690         \$ 229,547         \$ 234,047           Total assets (3)         167,364         204,839         167,364         158,348         167,433         178,500         204,839	Average										
Period end         35,119         34,883         35,851         34,381         34,247         35,420         34,017           Poriod end         Total loans and leases         \$ 205,471         \$ 234,047         \$ 213,416         \$ 220,690         \$ 229,547         \$ 234,047           Total assets (3)         167,364         204,839         167,364         158,348         167,433         178,500         204,839		\$	213,965	\$ 241,748	\$	210,575	\$ 217,391	\$ 226,027	\$ 232,525	\$ 238,910	
Period end       Total loans and leases     \$ 205,471     \$ 234,047     \$ 205,471     \$ 213,416     \$ 220,690     \$ 229,547     \$ 234,044       Total assets (3)     167,364     204,839     167,364     158,348     167,433     178,500     204,839	Total assets (2)		170,699	240,677		175,720	165,622	179,545	203,750	231,498	
Total loans and leases         \$ 205,471         \$ 234,047         \$ 205,471         \$ 213,416         \$ 220,690         \$ 229,547         \$ 234,047           Total assets (3)         167,364         204,839         167,364         158,348         167,433         178,500         204,839	Total deposits		35,119	34,883		35,851	34,381	34,247	35,420	34,017	
Total assets (3) 167,364 204,839 167,364 158,348 167,433 178,500 204,839	Period end										
		\$	205,471	\$ 234,047	\$	205,471	\$ 213,416	\$ 220,690	\$ 229,547	\$ 234,047	
Total deposits 31,999 34,858 31,999 32,818 27,851 30,909 34,858	Total assets (3)		167,364	204,839		167,364	158,348	167,433	178,500	204,839	
	Total deposits		31,999	34,858		31,999	32,818	27,851	30,909	34,858	

<sup>(1)</sup> All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments. These investments are made either directly in a company or held through a fund with related income recorded in equity investment income. Additionally, All Other includes certain residential mortgage loans that are managed by Legacy Assets & Servicing. In 2014, the management of structured liabilities and the associated debit valuation adjustment (previously referred to as fair value adjustments on structured liabilities) were moved into Global Markets from All Other to better align the performance risk of these instruments. Prior periods have been reclassified to conform to current period presentation.

<sup>(2)</sup> Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$589.2 billion and \$525.3 billion for the six months ended June 30, 2014 and 2013; \$593.1 billion, \$585.3 billion, \$564.1 billion, \$540.5 billion and \$524.5 billion for the second and first quarters of 2014, and the fourth, third and second quarters of 2013, respectively.

<sup>(3)</sup> Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of \$608.8 billion, \$609.2 billion, \$569.9 billion, \$557.5 billion and \$529.0 billion at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.

# **Equity Investments**

(Dollars in millions)			Equity Investr	nents Expo	sures	
	_		June 30, 2014			arch 31 2014
	_	Book Value	Unfunded Commitments	Tot	tal	Total
Equity Investments:						
Global Principal Investments	\$	1,136	\$ 54	\$	1,190	\$ 1,370
Strategic and other investments		827	18		845	874
Total Equity Investments	\$	1,963	\$ 72	\$	2,035	\$ 2,244

# **Components of Equity Investment Income**

Six Months Ended June 30							Fourth Ouarter			Third Quarter		Second Quarter	
	2014		2013		2014		2014		2013		2013		2013
\$	43	\$	156	\$	71	\$	(28)	\$	101	\$	122	\$	52
	687		940		(15)		702		292		1,000		524
	730		1,096		56		674		393		1,122		576
	411		147		301		110		81		62		104
\$	1,141	\$	1,243	\$	357	\$	784	\$	474	\$	1,184	\$	680
	_	3 43 687 730 411	30 June 30 2014  \$ 43 \$ 687  730 411	June 30       2014     2013       \$ 43     156       687     940       730     1,096       411     147	June 30       2014     2013       \$ 43     \$ 156       687     940       730     1,096       411     147	June 30         Second Quarter 2014           2014         2013         \$ 2014           \$ 43         \$ 156         \$ 71           687         940         (15)           730         1,096         56           411         147         301	June 30     Second Quarter 2014       2014     2013     \$ 2014       \$ 43     \$ 156     \$ 71     \$ 687       940     (15)       730     1,096     56       411     147     301	Second Quarter Quarter 2014         First Quarter 2014           2014         2013         \$ 71         \$ (28)           687         940         (15)         702           730         1,096         56         674           411         147         301         110	Second Quarter Quarter 2014         First Quarter 2014           2014         2013         \$ 71         \$ (28)         \$ 687         940         (15)         702           730         1,096         56         674           411         147         301         110	Second Quarter 2014         First Quarter 2014         Fourth Pourth Pourter 2013           \$ 43         \$ 156         \$ 71         \$ (28)         \$ 101           687         940         (15)         702         292           730         1,096         56         674         393           411         147         301         110         81	June 30         Second Quarter 2014         First Pourtn Quarter 2014           2014         2013         \$ 156         \$ 71         \$ (28)         \$ 101         \$ 687         940         (15)         702         292           730         1,096         56         674         393           411         147         301         110         81	June 30         Second Quarter Quarter Quarter Quarter Quarter 2014         First Pourth Plant Pourth Quarter Quarter 2013         Fourth Plant Pourth Plant Pourth Plant Pourth Plant Pourth Plant	Second   Pist   Pourth   Quarter   Quarter   2014   2013   2013   2013

# Bank of America Corporation and Subsidiaries Outstanding Loans and Leases

(Dollars in millions)				
	June 30 2014		March 31 2014	 June 30 2013
Consumer			_	
Residential mortgage (1)	\$ 237,13	6 \$	242,977	\$ 253,959
Home equity	89,4	9	91,476	100,011
U.S. credit card	89,0	0	87,692	90,523
Non-U.S. credit card	11,99	9	11,563	10,340
Direct/Indirect consumer (2)	82,5	6	81,552	83,358
Other consumer (3)	2,0	9	1,980	1,803
Total consumer loans excluding loans accounted for under the fair value option	512,3	9	517,240	539,994
Consumer loans accounted for under the fair value option (4)	2,1:	4	2,149	1,052
Total consumer	514,4	3	519,389	541,046
Commercial				
U.S. commercial (5)	231,6	2	228,795	219,367
Commercial real estate <sup>(6)</sup>	46,8	5	48,840	42,126
Commercial lease financing	24,5	5	24,649	23,912
Non-U.S. commercial	85,6	7	85,630	86,710
Total commercial loans excluding loans accounted for under the fair value option	388,6	9	387,914	372,115
Commercial loans accounted for under the fair value option (4)	8,7	7	8,914	8,409
Total commercial	397,4	6	396,828	380,524
Total loans and leases	\$ 911,8	9 \$	916,217	\$ 921,570

<sup>(1)</sup> Includes pay option loans of \$3.7 billion, \$3.8 billion and \$5.8 billion and non-U.S. residential mortgage loans of \$3 million, \$0 and \$83 million at June 30, 2014, March 31, 2014 and June 30, 2013, respectively. The Corporation no longer originates pay option loans.

<sup>(2)</sup> Includes dealer financial services loans of \$3.7.7 billion, \$38.0 billion and \$36.8 billion, unsecured consumer lending loans of \$2.0 billion, \$2.3 billion and \$3.6 billion, U.S. securities-based lending loans of \$33.8 billion, \$31.8 billion and \$30.0 billion, non-U.S. consumer loans of \$4.4 billion, \$4.6 billion and \$7.5 billion, student loans of \$3.8 billion, \$3.9 billion and \$4.4 billion and other consumer loans of \$937 million, \$899 million and \$1.1 billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

<sup>(3)</sup> Includes consumer finance loans of \$1.1 billion, \$1.1 billion and \$1.3 billion, consumer leases of \$819 million, \$701 million and \$351 million, consumer overdrafts of \$170 million, \$137 million and \$149 million and other non-U.S. consumer loans of \$3 million, \$5 million and \$5 million at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

<sup>(4)</sup> Consumer loans accounted for under the fair value option were residential mortgage loans of \$2.0 billion, \$2.0 billion and \$1.1 billion and sance of \$2.0 billion and \$1.1 billion and \$0.2 to graph (and \$1.3 billion, \$1.4 billion and \$0.2 to graph (and \$0.2 to graph) (and \$0.2 to gr

<sup>(5)</sup> Includes U.S. small business commercial loans, including card-related products, of \$13.5 billion, \$13.4 billion and \$12.4 billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

<sup>(6)</sup> Includes U.S. commercial real estate loans of \$45.5 billion, \$47.1 billion and \$40.3 billion and non-U.S. commercial real estate loans of \$1.3 billion, \$1.7 billion and \$1.8 billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

(Dollars in millions)

# **Quarterly Average Loans and Leases by Business Segment**

(Dollars in millions)			Co.	and Overton 20	1.4		
	Total Corporation	Consumer & Business Banking	Consumer Real Estate Services	cond Quarter 20	Global Banking	Global Markets	All Other
Consumer	- <u>-</u> -						
Residential mortgage	\$ 243,405	\$ 761	\$ 5,935	\$ 48,855	<b>s</b> —	<b>s</b> —	\$ 187,854
Home equity	90,729	151	82,240	6,578	_	160	1,600
U.S. credit card	88,058	84,849	_	3,209	_	_	_
Non-U.S. credit card	11,759	_	_		_	_	11,759
Direct/Indirect consumer	82,102	40,026	47	37,348	_	12	4,669
Other consumer	2,012	890	_	9	5	_	1,108
Total consumer	518,065	126,677	88,222	95,999	5	172	206,990
~							
Commercial				•0.500	106100		. =
U.S. commercial	230,487	32,900	35	20,688	136,193	35,906	4,765
Commercial real estate	48,315	651	_	1,672	43,816	1,937	239
Commercial lease financing	24,409	_	_	4	25,165	743	(1,503)
Non-U.S. commercial	91,304	12		149	66,238	24,821	84
Total commercial	394,515	33,563	35	22,513	271,412	63,407	3,585
Total loans and leases	\$ 912,580	\$ 160,240	\$ 88,257	\$ 118,512	\$ 271,417	\$ 63,579	\$ 210,575
			F	irst Quarter 2014			
	-	Consumer &	Consumer	nst Quarter 2011			
	Total Corporation	Business Banking	Real Estate Services	GWIM	Global Banking	Global Markets	All Other
Consumer	Corporation	Danking	Scrvices	- GWIWI	Danking	- Warkets	Other
Residential mortgage	\$ 247,556	\$ 727	\$ 4,602	\$ 48,236	s —	s —	\$ 193,991
Home equity	92,759	148	84,217	6,696	_	168	1,530
U.S. credit card	89,545	86,270		3,260	_	_	15
Non-U.S. credit card	11,554	00,270	_	3,200	_	<u> </u>	11,554
Direct/Indirect consumer	81,728	40,758	47	35,800	1	45	5,077
Other consumer	·	790	47	55,800	4		
Total consumer	1,962 525,104	128,693	88,866	93,997	5	213	1,163 213,330
Total Consumer	323,104	120,093	00,000	93,997	3	213	213,330
Commercial							
U.S. commercial	228,058	32,636	48	20,094	135,245	34,719	5,316
Commercial real estate	48,753	723	_	1,698	44,436	1,625	271
Commercial lease financing	24,727	_	_	4	25,427	836	(1,540)
Non-U.S. commercial	92,840	9		152	66,362	26,303	14
Total commercial	394,378	33,368	48	21,948	271,470	63,483	4,061
Total loans and leases	\$ 919,482	\$ 162,061	\$ 88,914	\$ 115,945	\$ 271,475	\$ 63,696	\$ 217,391
			Se	cond Quarter 201	3		
		Consumer &	Consumer	cona Quarter 201	<u> </u>		
	Total	Business	Real Estate		Global	Global	All
	Corporation	Banking	Services	GWIM	Banking	Markets	Other
Consumer		l a				0.00	
Residential mortgage	\$ 257,275		\$ 2,254	\$ 43,234	\$ —	\$ 86	\$ 211,137
Home equity	101,708	147	87,749	12,254		78	1,480
U.S. credit card	89,722	89,722	_	_	_	_	_
Non-U.S. credit card	10,613	_	_	_	_	_	10,613
Direct/Indirect consumer	82,485	40,187	50	33,390	_	24	8,834
Other consumer	1,756	420		7	9		1,320
Total consumer	543,559	131,040	90,053	88,885	9	188	233,384
Commercial							
U.S. commercial	217,464	31,183	60	19,099	127,742	32,776	6,604
Commercial real estate	40,612	1,359	1	1,417	36,685	694	456
Commercial lease financing	23,579	· –	_	4	24,584	618	(1,627)
Commercial lease mianeing	- ,- ,-						
	89.020	11	_	184	66.654	22.078	9.1
Non-U.S. commercial  Total commercial	89,020 370,675	32,553	61	20,704	255,665	22,078	5,526

# Bank of America Corporation and Subsidiaries Commercial Credit Exposure by Industry (1, 2, 3)

(Dollars in millions)											
		C	omm	ercial Utiliz	ed		 Total	Com	mercial Com	mitte	ed
	June 30 2014		March 31 2014			June 30 2013	 June 30 2014	N	March 31 2014		June 30 2013
Diversified financials	\$	72,302	\$	69,137	\$	72,498	\$ 120,705	\$	111,172	\$	108,601
Real estate (4)		52,982		55,613		49,564	74,535		77,337		70,162
Healthcare equipment and services		32,410		31,854		29,327	55,737		48,681		46,418
Retailing		33,941		33,836		31,051	54,983		53,902		51,906
Capital goods		28,921		28,012		26,737	53,444		52,356		50,699
Banking		42,543		42,296		47,724	51,100		49,821		56,195
Government and public education		40,174		40,435		39,260	47,613		48,175		47,871
Materials		23,292		23,163		22,831	42,809		42,291		43,369
Energy		20,744		19,835		21,052	40,826		39,846		41,133
Consumer services		21,414		21,147		21,721	34,391		34,010		34,743
Food, beverage and tobacco		15,357		15,359		14,704	31,792		31,379		31,488
Commercial services and supplies		19,259		19,448		18,932	31,013		31,529		30,478
Utilities		9,898		9,404		8,811	26,549		25,346		23,660
Transportation		16,227		15,351		15,492	23,787		22,425		22,716
Media		11,801		13,066		13,249	23,283		23,880		21,824
Individuals and trusts		15,790		15,159		14,367	19,811		18,743		18,081
Technology hardware and equipment		6,883		6,051		4,840	13,428		12,697		11,289
Software and services		6,296		6,667		6,389	13,360		13,933		13,417
Pharmaceuticals and biotechnology		4,534		6,052		4,243	13,221		13,111		11,473
Insurance, including monolines		4,827		5,473		5,880	11,075		11,744		12,315
Consumer durables and apparel		5,793		5,797		5,404	10,274		10,002		9,942
Telecommunication services		4,269		4,654		3,871	10,207		10,328		10,588
Automobiles and components		3,446		3,303		3,263	9,000		8,601		8,262
Food and staples retailing		4,079		4,083		4,363	7,831		7,779		7,848
Religious and social organizations		5,144		5,404		5,895	6,965		7,384		7,824
Other		5,544		5,167		5,678	8,686		8,097		8,550
Total commercial credit exposure by industry	\$	507,870	\$	505,766	\$	497,146	\$ 836,425	\$	814,569	\$	800,852
Net credit default protection purchased on total commitments (5)							\$ (8,678)	\$	(8,341)	\$	(11,060)

<sup>(1)</sup> Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by the amount of cash collateral applied of \$41.2 billion, \$42.8 billion and \$50.5 billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Not reflected in utilized and committed exposure is additional derivative collateral held of \$16.3 billion, \$16.1 billion and \$18.4 billion, which consists primarily of other marketable securities, at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

Total commercial utilized and total commercial committed exposure includes loans and letters of credit accounted for under the fair value option and are comprised of loans outstanding of \$8.7 billion, \$8.9 billion and \$8.4 billion and issued letters of credit at notional value of \$553 million, \$576 million and \$563 million at June 30, 2014, March 31, 2014 and June 30, 2013, respectively. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$9.5 billion, \$11.3 billion and \$15.3 billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

<sup>(3)</sup> Includes U.S. small business commercial exposure.

<sup>(4)</sup> Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

<sup>(5)</sup> Represents net notional credit protection purchased.

	June 30 2014	March 31 2014
Less than or equal to one year	40%	32%
Greater than one year and less than or equal to five years	58	64
Greater than five years	2	4
Total net credit default protection	100%	100%

<sup>(1)</sup> To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above

# Net Credit Default Protection by Credit Exposure Debt Rating (1)

(Dollars in millions)								
		June 30	March 31, 2014					
Ratings (2, 3)	_	Net Notional (4)	Percent of Total	Net Notional (4)	Percent of Total			
AA	\$	(77)	0.9%	\$ (42)	0.5%			
A		(1,890)	21.8	(2,173)	26.1			
BBB		(4,885)	56.3	(4,379)	52.5			
BB		(1,089)	12.5	(1,082)	13.0			
В		(634)	7.3	(571)	6.8			
CCC and below		(125)	1.4	(130)	1.6			
NR <sup>(5)</sup>		22	(0.2)	36	(0.5)			
Total net credit default protection	\$	(8,678)	100.0%	\$ (8,341)	100.0%			

<sup>(1)</sup> To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

<sup>(2)</sup> Ratings are refreshed on a quarterly basis.

<sup>(3)</sup> Ratings of BBB- or higher are considered to meet the definition of investment grade.

<sup>(4)</sup> Represents net credit default protection (purchased) sold.

<sup>(5)</sup> NR is comprised of index positions held and any names that have not been rated.

# Bank of America Corporation and Subsidiaries Top 20 Non-U.S. Countries Exposure

(Dollars in millions)

	a	ded Loans nd Loan ivalents (1)	Unfunded Loan Commitmen		Net Counterparty Exposure <sup>(2)</sup>	Securities/ Other Investments		Country Exposure at June 30 2014		Hedges and redit Default rotection (4)	Net Country Exposure at June 30 2014 (5)	(E	ncrease Decrease) from March 31 2014
United Kingdom	\$	24,394	\$ 14,5	19	\$ 5,603	\$ 6,6	26	\$ 51,142	\$	(3,945)	\$ 47,197	\$	(105)
Canada		5,716	6,8	18	1,594	5,5	65	19,693		(1,580)	18,113		(1,175)
China		10,866	7	01	588	1,9	60	14,115		(335)	13,780		736
France		2,862	6,2	48	1,218	7,2	21	17,549		(4,265)	13,284		463
Germany		4,597	5,3	92	2,187	5,1	03	17,279		(4,030)	13,249		(364)
Brazil		8,809	6	20	274	2,8	65	12,568		(392)	12,176		(741)
India		6,016	4	88	279	3,9	95	10,778		(61)	10,717		317
Australia		3,648	3,2	15	453	2,3	77	9,693		(499)	9,194		892
Netherlands		3,090	3,6	65	529	1,7	98	9,082		(1,436)	7,646		(288)
South Korea		4,061	9	09	638	2,2	16	7,824		(543)	7,281		582
Hong Kong		5,359	3	45	107	9	14	6,725		(61)	6,664		(222)
Japan		4,143	4	77	677	1,9	90	7,287		(1,245)	6,042		1,791
Switzerland		2,474	2,9	37	757	5	65	6,733		(1,305)	5,428		70
Singapore		1,975	2,0	53	106	1,2	71	5,405		(77)	5,328		503
Italy		2,849	2,0	08	1,964	7	29	7,550		(3,349)	4,201		(290)
Taiwan		2,535		_	93	1,3	63	3,991		(4)	3,987		(217)
Russian Federation		5,367		90	201		30	5,688		(1,752)	3,936		(1,277)
Mexico		3,334	6	45	149		99	4,227		(400)	3,827		64
Spain		2,902	8	34	263	6	73	4,672		(1,017)	3,655		698
Turkey		1,939		97	13	1	69	2,218		(11)	2,207		(180)
Total top 20 non-U.S. countries exposure	\$	106,936	\$ 52,0	61	\$ 17,693	\$ 47,5	29	\$ 224,219	\$	(26,307)	\$ 197,912	\$	1,257

<sup>(1)</sup> Includes loans, leases and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

<sup>(2)</sup> Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps and secured financing transactions. Derivative exposures are presented net of \$33.7 billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was \$103.1 billion. Counterparty exposure is not presented net of hedges or credit default protection.

<sup>(3)</sup> Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.

<sup>(4)</sup> Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

<sup>(5)</sup> Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

# **Bank of America Corporation and Subsidiaries Select European Countries**

(Dollars in millions)											
	an	led Loans d Loan valents <sup>(1)</sup>	nfunded Loan ommitments	C E	Net ounterparty Exposure (2)	Securities/ Other vestments (3)	Country Exposure at June 30 2014	C	Hedges and redit Default Protection (4)	Net Country Exposure at June 30 2014 <sup>(5)</sup>	Increase ecrease) from March 31 2014
Greece											
Sovereign	\$	_	\$ _	\$	_	\$ 73	\$ 73	\$	_	\$ 73	\$ 46
Financial institutions		_	_		4	22	26		(11)	15	30
Corporates		11	13			39	63		(28)	35	(78)
Total Greece	\$	11	\$ 13	\$	4	\$ 134	\$ 162	\$	(39)	\$ 123	\$ (2)
Ireland											
Sovereign	\$	20	\$ _	\$	17	\$ _	\$ 37	\$	(14)	\$ 23	\$ (58)
Financial institutions		765	52		139	95	1,051		(17)	1,034	80
Corporates		411	522		72	51	1,056		(22)	1,034	190
Total Ireland	\$	1,196	\$ 574	\$	228	\$ 146	\$ 2,144	\$	(53)	\$ 2,091	\$ 212
Italy											
Sovereign	\$	18	\$ _	\$	1,619	\$ 364	\$ 2,001	\$	(1,639)	\$ 362	\$ (650)
Financial institutions		1,498	3		216	54	1,771		(922)	849	198
Corporates		1,333	2,005		129	311	3,778		(788)	2,990	162
Total Italy	\$	2,849	\$ 2,008	\$	1,964	\$ 729	\$ 7,550	\$	(3,349)	\$ 4,201	\$ (290)
Portugal											
Sovereign	\$	_	\$ _	\$	21	\$ 45	\$ 66	\$	(27)	\$ 39	\$ (87)
Financial institutions		5	_		5	20	30		(7)	23	59
Corporates		27	28		_	79	134		(180)	(46)	(72)
Total Portugal	\$	32	\$ 28	\$	26	\$ 144	\$ 230	\$	(214)	\$ 16	\$ (100)
Spain											
Sovereign	\$	36	\$ _	\$	68	\$ 11	\$ 115	\$	(90)	\$ 25	\$ 209
Financial institutions		1,124	_		136	136	1,396		(125)	1,271	267
Corporates		1,742	834		59	526	3,161		(802)	2,359	222
Total Spain	\$	2,902	\$ 834	\$	263	\$ 673	\$ 4,672	\$	(1,017)	\$ 3,655	\$ 698
Total											
Sovereign	\$	74	\$ _	\$	1,725	\$ 493	\$ 2,292	\$	(1,770)	\$ 522	\$ (540)
Financial institutions		3,392	55		500	327	4,274		(1,082)	3,192	634
Corporates		3,524	3,402		260	1,006	8,192		(1,820)	6,372	424
Total select European exposure	\$	6,990	\$ 3,457	\$	2,485	\$ 1,826	\$ 14,758	\$	(4,672)	\$ 10,086	\$ 518

<sup>(1)</sup> Includes loans, leases and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

<sup>(2)</sup> Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps, and secured financing transactions. Derivative exposures are presented net of \$1.7 billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was \$7.2 billion. Counterparty exposure is not presented net of hedges or credit default protection.

<sup>(3)</sup> Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures of \$3.8 billion and net credit default swaps purchased of \$951 million, consisting of \$663 million of net single-name credit default swaps purchased and \$288 million of net indexed and tranched credit default swaps sold.

<sup>(4)</sup> Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, includes \$2.9 billion to hedge loans and securities, consisting of \$1.5 billion in net single-name credit default swaps purchased and \$1.4 billion in net indexed and tranched credit default swaps purchased, \$1.8 billion in additional credit default protection purchased to hedge derivative assets and \$131 million in other short exposures. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

<sup>(5)</sup> Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

#### Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)								
	 June 30 2014	N	March 31 2014	De	2013	Sep	2013	 June 30 2013
Residential mortgage	\$ 9,235	\$	11,611	\$	11,712	\$	13,328	\$ 14,316
Home equity	4,181		4,185		4,075		4,176	4,151
Direct/Indirect consumer	29		32		35		59	72
Other consumer	15		16		18		18	1
Total consumer	13,460		15,844		15,840		17,581	18,540
U.S. commercial	849		841		819		1,059	1,279
Commercial real estate	252		300		322		488	627
Commercial lease financing	8		10		16		49	10
Non-U.S. commercial	7		18		64		86	80
	1,116		1,169		1,221		1,682	1,996
U.S. small business commercial	100		96		88		103	107
Total commercial	1,216		1,265		1,309		1,785	2,103
Total nonperforming loans and leases	14,676		17,109		17,149		19,366	20,643
Foreclosed properties (1)	624		623		623		662	637
Total nonperforming loans, leases and foreclosed properties (2,3,4)	\$ 15,300	\$	17,732	\$	17,772	\$	20,028	\$ 21,280
Fully-insured home loans past due 30 days or more and still accruing	\$ 17,347	\$	18,098	\$	20,681	\$	21,797	\$ 24,072
Consumer credit card past due 30 days or more and still accruing	1,923		2,115		2,321		2,376	2,487
Other loans past due 30 days or more and still accruing	4,064		5,472		5,416		5,512	5,587
Total loans past due 30 days or more and still accruing (3, 5, 6)	\$ 23,334	\$	25,685	\$	28,418	\$	29,685	\$ 32,146
Fully-insured home loans past due 90 days or more and still accruing	\$ 14,137	\$	15,125	\$	16,961	\$	17,960	\$ 20,604
Consumer credit card past due 90 days or more and still accruing	990		1,090		1,184		1,191	1,325
Other loans past due 90 days or more and still accruing	523		649		614		723	 662
Total loans past due 90 days or more and still accruing (3, 5, 6)	\$ 15,650	\$	16,864	\$	18,759	\$	19,874	\$ 22,591
Nonperforming loans, leases and foreclosed properties/Total assets (7)	0.71%		0.83%		0.85%		0.95%	1.01%
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (7)	1.70		1.96		1.93		2.17	2.33
Nonperforming loans and leases/Total loans and leases (7)	1.63		1.89		1.87		2.10	2.26
Commercial utilized reservable criticized exposure (8)	\$ 12,430	\$	12,781	\$	12,861	\$	14,086	\$ 14,928
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure (8)	2.92%		3.01%		3.02%		3.31%	3.62%
Total commercial utilized criticized exposure/Commercial utilized exposure (8)	3.15		3.21		3.08		3.48	3.64

<sup>(1)</sup> Foreclosed property balances do not include loans that are insured by the Federal Housing Administration and have entered foreclosure of \$1.1 billion, \$1.4 billion, \$1.4 billion, \$1.6 billion and \$1.6 billion at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.

<sup>(3)</sup> Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(4) Balances do not include the following:	ie 30 )14	March 31 2014	De	2013	September 30 2013	ne 30 013
Nonperforming loans held-for-sale	\$ 598	\$ 293	\$	672	\$ 972	\$ 891
Nonperforming loans accounted for under the fair value option	427	431		448	467	398
Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010	140	257		260	356	485

<sup>(5)</sup> Balances do not include loans held-for-sale past due 30 days or more and still accruing of \$37 million, \$80 million, \$106 million, \$301 million and \$374 million at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively, and loans held-for-sale past due 90 days or more and still accruing of \$0, \$6 million, \$8 million, \$0 and \$17 million at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, there were \$153 million, \$158 million, \$158 million and \$81 million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.

<sup>(2)</sup> Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.

<sup>(6)</sup> These balances are excluded from total nonperforming loans, leases and foreclosed properties.

<sup>(7)</sup> Total assets and total loans and leases do not include loans accounted for under the fair value option of \$10.9 billion, \$11.1 billion, \$10.0 billion, \$10.2 billion and \$9.5 billion at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.

<sup>(8)</sup> Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

## Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)									
	Q	econd Juarter 2014	(	First Quarter 2014	(	Fourth Quarter 2013	Third Quarter 2013	Q	Second Quarter 2013
Nonperforming Consumer Loans and Leases:									
Balance, beginning of period	\$	15,844	\$	15,840	\$	17,581	\$ 18,540	\$	19,282
Additions to nonperforming loans and leases:									
New nonperforming loans and leases		1,825		2,027		2,199	2,503		2,289
Reductions to nonperforming loans and leases:									
Paydowns and payoffs		(325)		(468)		(863)	(544)		(695)
Sales		(1,825)		_		(729)	(624)		(175)
Returns to performing status (2)		(939)		(800)		(1,112)	(1,079)		(1,139)
Charge-offs (3)		(640)		(583)		(752)	(758)		(932)
Transfers to foreclosed properties		(157)		(172)		(147)	(131)		(90)
Transfers to loans held-for-sale		(323)				(337)	(326)		
Total net additions (reductions) to nonperforming loans and leases		(2,384)		4		(1,741)	(959)		(742)
Total nonperforming consumer loans and leases, end of period		13,460		15,844		15,840	17,581		18,540
Foreclosed properties		547		538		533	546		508
Nonperforming consumer loans, leases and foreclosed properties, end of period	\$	14,007	\$	16,382	\$	16,373	\$ 18,127	\$	19,048
Nonperforming Commercial Loans and Leases (4):									
Balance, beginning of period	\$	1,265	\$	1,309	\$	1,785	\$ 2,103	\$	2,734
Additions to nonperforming loans and leases:									
New nonperforming loans and leases		275		262		143	350		269
Advances		1		8		12	9		3
Reductions to nonperforming loans and leases:									
Paydowns		(183)		(171)		(322)	(380)		(312)
Sales		(29)		(27)		(92)	(88)		(171)
Return to performing status (5)		(41)		(63)		(87)	(91)		(243)
Charge-offs		(71)		(50)		(98)	(104)		(170)
Transfers to foreclosed properties		(1)		(3)		(12)	(14)		(7)
Transfers to loans held-for-sale		_		_		(20)	_		_
Total net reductions to nonperforming loans and leases		(49)		(44)		(476)	(318)		(631)
Total nonperforming commercial loans and leases, end of period		1,216		1,265		1,309	1,785		2,103
Foreclosed properties		77		85		90	116		129
Nonperforming commercial loans, leases and foreclosed properties, end of period	\$	1,293	\$	1,350	\$	1,399	\$ 1,901	\$	2,232

<sup>(1)</sup> For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 43.

<sup>(2)</sup> Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

<sup>(3)</sup> Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.

<sup>(4)</sup> Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.

<sup>(5)</sup> Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

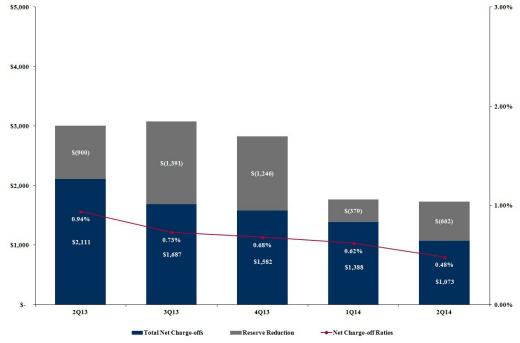
# Quarterly Net Charge-offs and Net Charge-off Ratios (1,2)

(Dollars in millions)															
		Seco Quar 201	ter		Fir Quai 201	rter		Four Quart 201	ter		This Quar 201	ter		Seco Quar 201	ter
Net Charge-offs	Am	ount	Percent	Ame	ount	Percent	Α	mount	Percent	A	mount	Percent	A	mount	Percent
Residential mortgage (3)	\$	(35)	(0.06)%	\$	127	0.21%	\$	209	0.33%	\$	221	0.35%	\$	271	0.43%
Home equity (3)		239	1.06		302	1.32		331	1.38		302	1.22		486	1.92
U.S. credit card		683	3.11		718	3.25		724	3.19		788	3.47		917	4.10
Non-U.S. credit card		47	1.59		76	2.66		94	3.34		89	3.32		104	3.93
Direct/Indirect consumer		33	0.16		58	0.29		73	0.35		62	0.30		86	0.42
Other consumer		47	9.26		58	12.07		66	13.58		65	13.75		51	11.57
Total consumer (3)		1,014	0.79		1,339	1.04		1,497	1.11		1,527	1.12		1,915	1.42
U.S. commercial (4)		6	0.01		5	0.01		(28)	(0.05)		68	0.13		43	0.09
Commercial real estate		(32)	(0.27)		(37)	(0.31)		1	_		11	0.11		44	0.43
Commercial lease financing		(5)	(0.07)		(2)	(0.04)		(2)	(0.03)		(8)	(0.13)		(5)	(0.08)
Non-U.S. commercial		12	0.06		19	0.09		46	0.20		(2)	(0.01)		16	0.08
		(19)	(0.02)		(15)	(0.02)		17	0.02		69	0.08		98	0.11
U.S. small business commercial		78	2.34		64	1.95		68	2.07		91	2.86		98	3.15
Total commercial		59	0.06		49	0.05		85	0.09		160	0.17		196	0.22
Total net charge-offs (3)	\$	1,073	0.48	\$	1,388	0.62	\$	1,582	0.68	\$	1,687	0.73	\$	2,111	0.94
By Business Segment															
Consumer & Business Banking	\$	844	2.11 %	\$	881	2.20%	\$	922	2.24%	\$	1,027	2.46%	\$	1,158	2.84%
Consumer Real Estate Services		235	1.08		294	1.36		323	1.45		281	1.28		465	2.09
Global Wealth & Investment Management		4	0.01		25	0.09		35	0.12		26	0.09		51	0.19
Global Banking		(24)	(0.04)		(17)	(0.03)		7	0.01		35	0.05		78	0.12
Global Markets		3	0.02		(1)	(0.01)		1	0.01		_	_		(1)	_
All Other		11	0.02		206	0.39		294	0.52		318	0.54		360	0.60
Total net charge-offs	\$	1,073	0.48	\$	1,388	0.62	\$	1,582	0.68	\$	1,687	0.73	\$	2,111	0.94

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.49, 0.64, 0.70, 0.75 and 0.97 for the three months ended June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.

(4) Excludes U.S. small business commercial loans.

#### Net Charge-offs (Reserve Reduction)



Excludes write-offs of purchased credit-impaired loans of \$160 million, \$391 million, \$741 million, \$445 million and \$313 million for the three months ended June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.55, 0.79, 1.00, 0.92 and 1.07 for the three months ended June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.

<sup>(3)</sup> Includes the impact of a clarification of regulatory guidance on accounting for troubled debt restructurings of \$56 million for residential mortgage loans and \$88 million for home equity loans for the three months ended December 31, 2013. Excluding this impact, annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.24 for residential mortgage loans, 1.01 for home equity loans, 1.01 for total consumer loans and 0.62 for total net charge-offs for the three months ended December 31, 2013.

# Year-to-Date Net Charge-offs and Net Charge-off Ratios (1, 2)

(Dollars in millions)

		Six Months Ended June 30											
		2014		-	2013								
Net Charge-offs	Ā	Amount	Percent		Amount	Percent							
Residential mortgage	\$	92	0.08%	\$	654	0.51%							
Home equity		541	1.19		1,170	2.27							
U.S. credit card		1,401	3.18		1,864	4.14							
Non-U.S. credit card		123	2.12		216	4.03							
Direct/Indirect consumer		91	0.22		210	0.51							
Other consumer		105	10.64		103	12.15							
Total consumer		2,353	0.91		4,217	1.56							
U.S. commercial (3)		11	0.01		88	0.09							
Commercial real estate		(69)	(0.29)		137	0.69							
Commercial lease financing		(7)	(0.05)		(15)	(0.13)							
Non-U.S. commercial		31	0.07		1	_							
		(34)	(0.02)		211	0.12							
U.S. small business commercial		142	2.14		200	3.24							
Total commercial		108	0.06		411	0.23							
Total net charge-offs	\$	2,461	0.55	\$	4,628	1.04							
By Business Segment													
Consumer & Business Banking	\$	1,725	2.16%	\$	2,399	2.94%							
Consumer Real Estate Services		529	1.22		1,125	2.51							
Global Wealth & Investment Management		29	0.05		112	0.21							
Global Banking		(41)	(0.03)		146	0.12							
Global Markets		2	0.01		1	_							
All Other		217	0.21		845	0.71							
Total net charge-offs	\$	2,461	0.55	\$	4,628	1.04							

<sup>(1)</sup> Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.56 and 1.07 for the six months ended June 30, 2014 and 2013.

<sup>(2)</sup> Excludes write-offs of purchased credit-impaired loans of \$551 million and \$1.2 billion for the six months ended June 30, 2014 and 2013. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.67 and 1.29 for the six months ended June 30, 2014 and 2013.

<sup>(3)</sup> Excludes U.S. small business commercial loans.

#### Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

		June 30, 2	014		March 31, 20	)14	June 30, 2013								
Allowance for loan and lease losses	Amou	Percent of nt Total	Percent of Loans and Leases Outstanding (1)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (1)						
Residential mortgage	\$ 3,2	20.33%	1.36%	\$ 3,502	21.07%	1.44%	\$ 6,071	28.59%	2.39%						
Home equity	3,0	94 23.36	4.13	4,054	24.40	4.43	6,325	29.79	6.32						
U.S. credit card	3,	22.29	3.96	3,857	23.21	4.40	4,468	21.04	4.94						
Non-U.S. credit card	4	2.68	3.53	432	2.60	3.74	498	2.34	4.82						
Direct/Indirect consumer	:	71 2.35	0.45	389	2.34	0.48	603	2.84	0.72						
Other consumer		98 0.62	4.71	97	0.58	4.86	102	0.48	5.68						
Total consumer	11,	25 71.63	2.21	12,331	74.20	2.38	18,067	85.08	3.35						
U.S. commercial (2)	2,	17.15	1.17	2,563	15.43	1.12	1,874	8.83	0.85						
Commercial real estate	9	6.09	2.06	972	5.85	1.99	801	3.77	1.90						
Commercial lease financing	1	37 0.87	0.56	122	0.73	0.50	87	0.41	0.37						
Non-U.S. commercial	(	74 4.26	0.79	630	3.79	0.74	406	1.91	0.47						
Total commercial (3)	4,4	28.37	1.15	4,287	25.80	1.11	3,168	14.92	0.85						
Allowance for loan and lease losses	15,8	11 100.00%	1.75	16,618	100.00%	1.84	21,235	100.00%	2.33						
Reserve for unfunded lending commitments		03		509			474								
Allowance for credit losses	\$ 16,3	14		\$ 17,127			\$ 21,709								

#### **Asset Quality Indicators**

Allowance for loan and lease losses/Total loans and leases (4)	1.75%	1.84%	2.33%
Allowance for loan and lease losses (excluding the valuation allowance for purchased creditimpaired loans)/Total loans and leases (excluding purchased credit-impaired loans) (4,5)	1.59	1.65	1.96
Allowance for loan and lease losses/Total nonperforming loans and leases (6)	108	97	103
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit- impaired loans)/Total nonperforming loans and leases <sup>(5)</sup>	95	85	84
Ratio of the allowance for loan and lease losses/ Annualized net charge-offs <sup>(7)</sup>	3.67	2.95	2.51
Ratio of the allowance for loan and lease losses (excluding purchased credit-impaired loans)/ Annualized net charge-offs <sup>(5)</sup>	3.25	2.58	2.04
Ratio of the allowance for loan and lease losses/ Annualized net charge-offs and purchased credit-impaired write-offs	3.20	2.30	2.18

<sup>(1)</sup> Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of \$2.0 billion, \$2.0 billion and \$1.1 billion and home equity loans of \$170 million, \$152 million and \$0 at June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of \$1.3 billion, \$1.4 billion and \$2.0 billion and non-U.S. commercial loans of \$7.4 billion, \$7.5 billion and \$6.4 billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

<sup>(2)</sup> Includes allowance for loan and lease losses for U.S. small business commercial loans of \$511 million, \$462 million and \$584 million at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

<sup>(3)</sup> Includes allowance for loan and lease losses for impaired commercial loans of \$278 million, \$277 million and \$328 million at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

(4) Total loans and leases do not include loans accounted for under the fair value option of \$10.9 billion, \$11.1 billion and \$9.5 billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

<sup>(5)</sup> Excludes valuation allowance on purchased credit-impaired loans of \$1.8 billion, \$2.1 billion and \$3.9 billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

<sup>(6)</sup> Allowance for loan and lease losses includes \$6.5 billion, \$7.1 billion and \$9.9 billion allocated to products (primarily the Consumer Lending portfolios within *Consumer & Business Banking* and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 64 percent, 55 percent and 55 percent at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

<sup>(7)</sup> Net charge-offs exclude \$160 million, \$391 million and \$313 million of write-offs in the purchased credit-impaired loan portfolio at June 30, 2014, March 31, 2014 and June 30, 2013. These write-offs decreased the purchased credit-impaired valuation allowance included as part of the allowance for loan and lease losses.

#### **Exhibit A: Non-GAAP Reconciliations**

# Bank of America Corporation and Subsidiaries

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation evaluates its business segment results based on measures that utilize average allocated capital. The Corporation allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. As part of this process, in the first quarter of 2014, the Corporation adjusted the amount of capital being allocated to its business segments. This change resulted in a reduction of the unallocated capital, which is reflected in All Other, and an aggregate increase to the amount of capital being allocated to the business segments. Prior periods were not restated.

See the tables below and on pages 49-51 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the six months ended June 30, 2014 and 2013, and the three months ended June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

	Six Months Ended June 30 2014 2013		Second Quarter 2014		First Quarter 2014		Fourth Quarter 2013		Third Quarter 2013			Second Quarter 2013		
Reconciliation of net interest income to net interest income on a fully taxable-equiv	alen	t basis											Ξ	
Net interest income	\$	20,098	\$	21,213	\$	10,013	\$	10,085	\$	10,786	\$	10,266	\$	10,549
Fully taxable-equivalent adjustment		414		433		213		201		213		213		222
Net interest income on a fully taxable-equivalent basis	\$	20,512	\$	21,646	\$	10,226	\$	10,286	\$	10,999	\$	10,479	\$	10,771
Reconciliation of total revenue, net of interest expense to total revenue, net of interest	est e	xpense on	a fı	ılly taxable	e-equ	ivalent ba	<u>sis</u>							
Total revenue, net of interest expense	\$	44,313	\$	45,924	\$	21,747	\$	22,566	\$	21,488	\$	21,530	\$	22,727
Fully taxable-equivalent adjustment		414		433		213		201		213		213		222
Total revenue, net of interest expense on a fully taxable-equivalent basis	\$	44,727	\$	46,357	\$	21,960	\$	22,767	\$	21,701	\$	21,743	\$	22,949
Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis														
Income tax expense (benefit)	\$	99	\$	1,987	\$	504	\$	(405)	\$	406	\$	2,348	\$	1,486
Fully taxable-equivalent adjustment		414		433		213		201		213		213		222
Income tax expense (benefit) on a fully taxable-equivalent basis	\$	513	\$	2,420	\$	717	\$	(204)	\$	619	\$	2,561	\$	1,708
Reconciliation of average common shareholders' equity to average tangible common	n sh	areholder	s' e	uity										
Common shareholders' equity	\$	222,705	\$	218,509	\$	222,215	\$	223,201	\$	220,088	\$	216,766	\$	218,790
Goodwill		(69,832)		(69,937)		(69,822)		(69,842)		(69,864)		(69,903)		(69,930)
Intangible assets (excluding mortgage servicing rights)		(5,354)		(6,409)		(5,235)		(5,474)		(5,725)		(5,993)		(6,270)
Related deferred tax liabilities		2,132		2,393		2,100		2,165		2,231		2,296		2,360
Tangible common shareholders' equity	\$	149,651	\$	144,556	\$	149,258	\$	150,050	\$	146,730	\$	143,166	\$	144,950
Reconciliation of average shareholders' equity to average tangible shareholders' eq	uity													
Shareholders' equity	\$	236,173	\$	236,024	\$	235,797	\$	236,553	\$	233,415	\$	230,392	\$	235,063
Goodwill		(69,832)		(69,937)		(69,822)		(69,842)		(69,864)		(69,903)		(69,930)
Intangible assets (excluding mortgage servicing rights)		(5,354)		(6,409)		(5,235)		(5,474)		(5,725)		(5,993)		(6,270)
Related deferred tax liabilities		2,132		2,393		2,100		2,165		2,231		2,296		2,360
Tangible shareholders' equity	\$	163,119	\$	162,071	\$	162,840	\$	163,402	\$	160,057	\$	156,792	\$	161,223

#### **Exhibit A: Non-GAAP Reconciliations (continued)**

## **Bank of America Corporation and Subsidiaries**

# **Reconciliations to GAAP Financial Measures**

(Dollars in millions)							
	Six Months Ended June 30		Second Quarter	First Quarter	Fourth Quarter	Third Quarter	Second Quarter
	2014	2013	2014	2014	2013	2013	2013
Reconciliation of period-end common shareholders' equity to period-end tangible	common share	holders' equity					
Common shareholders' equity	\$ 222,565	\$ 216,791	\$ 222,565	\$ 218,536	\$ 219,333	\$ 218,967	\$ 216,791
Goodwill	(69,810)	(69,930)	(69,810)	(69,842)	(69,844)	(69,891)	(69,930)
Intangible assets (excluding mortgage servicing rights)	(5,099)	(6,104)	(5,099)	(5,337)	(5,574)	(5,843)	(6,104)
Related deferred tax liabilities	2,078	2,297	2,078	2,100	2,166	2,231	2,297
Tangible common shareholders' equity	\$ 149,734	\$ 143,054	\$ 149,734	\$ 145,457	\$ 146,081	\$ 145,464	\$ 143,054
Reconciliation of period-end shareholders' equity to period-end tangible sharehold	ers' equity						
Shareholders' equity	\$ 237,411	\$ 231,032	\$ 237,411	\$ 231,888	\$ 232,685	\$ 232,282	\$ 231,032
Goodwill	(69,810)	(69,930)	(69,810)	(69,842)	(69,844)	(69,891)	(69,930)
Intangible assets (excluding mortgage servicing rights)	(5,099)	(6,104)	(5,099)	(5,337)	(5,574)	(5,843)	(6,104)
Related deferred tax liabilities	2,078	2,297	2,078	2,100	2,166	2,231	2,297
Tangible shareholders' equity	\$ 164,580	\$ 157,295	\$ 164,580	\$ 158,809	\$ 159,433	\$ 158,779	\$ 157,295
Reconciliation of period-end assets to period-end tangible assets							
Assets	\$2,170,557	\$2,123,320	\$2,170,557	\$2,149,851	\$2,102,273	\$2,126,653	\$2,123,320
Goodwill	(69,810)	(69,930)	(69,810)	(69,842)	(69,844)	(69,891)	(69,930)
Intangible assets (excluding mortgage servicing rights)	(5,099)	(6,104)	(5,099)	(5,337)	(5,574)	(5,843)	(6,104)
Related deferred tax liabilities	2,078	2,297	2,078	2,100	2,166	2,231	2,297
Tangible assets	\$2,097,726	\$2,049,583	\$2,097,726	\$2,076,772	\$2,029,021	\$2,053,150	\$2,049,583

**Exhibit A: Non-GAAP Reconciliations (continued)** 

# **Reconciliations to GAAP Financial Measures**

(Dollars in millions)														
	Six Months Ended June 30		Second		First			Fourth	Third			Second		
	_	<b>2014</b> 2013		Quarter 2014		Quarter 2014		Quarter 2013		Quarter 2013		(	Quarter 2013	
Reconciliation of return on average allocated capital (1)			-		_						_			
Consumer & Business Banking														
Reported net income	\$	3,454	\$	2,833	\$	1,788	\$	1,666	\$	1,978	\$	1,777	\$	1,391
Adjustment related to intangibles (2)		2		4		1		1		1		2		2
Adjusted net income	\$	3,456	\$	2,837	\$	1,789	\$	1,667	\$	1,979	\$	1,779	\$	1,393
Average allocated equity (3)	\$	61,468	\$	62,063	\$	61,460	\$	61,475	\$	61,999	\$	62,025	\$	62,050
Adjustment related to goodwill and a percentage of intangibles		(31,968)		(32,063)		(31,960)		(31,975)		(31,999)		(32,025)		(32,050)
Average allocated capital	\$	29,500	\$	30,000	\$	29,500	\$	29,500	\$	30,000	\$	30,000	\$	30,000
Global Wealth & Investment Management														
Reported net income	\$	1,453	\$	1,479	\$	724	\$	729	\$	777	\$	720	\$	759
Adjustment related to intangibles (2)		7		9		4		3		4		4		4
Adjusted net income	\$	1,460	\$	1,488	\$	728	\$	732	\$	781	\$	724	\$	763
Average allocated equity (3)	\$	22,233	\$	20,311	\$	22,222	\$	22,243	\$	20,265	\$	20,283	\$	20,300
Adjustment related to goodwill and a percentage of intangibles		(10,233)		(10,311)		(10,222)		(10,243)		(10,265)		(10,283)		(10,300)
Average allocated capital	\$	12,000	\$	10,000	\$	12,000	\$	12,000	\$	10,000	\$	10,000	\$	10,000
Global Banking														
Reported net income	\$	2,589	\$	2,581	\$	1,353	\$	1,236	\$	1,255	\$	1,137	\$	1,297
Adjustment related to intangibles (2)		1		1		1		_		1		1		1
Adjusted net income	\$	2,590	\$	2,582	\$	1,354	\$	1,236	\$	1,256	\$	1,138	\$	1,298
Average allocated equity (3)	\$	53,406	\$	45,411	\$	53,405	\$	53,407	\$	45,410	\$	45,413	\$	45,416
Adjustment related to goodwill and a percentage of intangibles		(22,406)		(22,411)		(22,405)		(22,407)		(22,410)		(22,413)		(22,416)
Average allocated capital	\$	31,000	\$	23,000	\$	31,000	\$	31,000	\$	23,000	\$	23,000	\$	23,000
Global Markets														
Reported net income (loss)	\$	2,409	\$	2,074	\$	1,101	\$	1,308	\$	(48)	\$	(875)	\$	962
Adjustment related to intangibles (2)		5		4		3		2		3		2		2
Adjusted net income (loss)	\$	2,414	\$	2,078	\$	1,104	\$	1,310	\$	(45)	\$	(873)	\$	964
Average allocated equity (3)	\$	39,374	\$	35,364	\$	39,373	\$	39,375	\$	35,379	\$	35,369	\$	35,357
Adjustment related to goodwill and a percentage of intangibles		(5,374)		(5,364)		(5,373)		(5,375)		(5,379)		(5,369)		(5,357)
Average allocated capital	\$	34,000	\$	30,000	\$	34,000	\$	34,000	\$	30,000	\$	30,000	\$	30,000
For footnotes see page 51			_						_		_			

For footnotes see page 51.

## **Exhibit A: Non-GAAP Reconciliations (continued)**

#### **Bank of America Corporation and Subsidiaries**

#### **Reconciliations to GAAP Financial Measures**

(Dollars in millions)									
	Six Months Ended June 30			Second Quarter		First Quarter		Second Quarter	
		2014		2013		2014		2014	2013
Consumer & Business Banking									
<u>Deposits</u>									
Reported net income	\$	1,375	\$	886	\$	743	\$	632	\$ 485
Adjustment related to intangibles (2)		_		_		_		_	_
Adjusted net income	\$	1,375	\$	886	\$	743	\$	632	\$ 485
Average allocated equity (3)	\$	36,484	\$	35,397	\$	36,486	\$	36,482	\$ 35,395
Adjustment related to goodwill and a percentage of intangibles		(19,984)		(19,997)		(19,986)		(19,982)	(19,995)
Average allocated capital	\$	16,500	\$	15,400	\$	16,500	\$	16,500	\$ 15,400
Consumer Lending									
Reported net income	\$	2,079	\$	1,947	\$	1,045	\$	1,034	\$ 906
Adjustment related to intangibles (2)		2		4		1		1	2
Adjusted net income	\$	2,081	\$	1,951	\$	1,046	\$	1,035	\$ 908
Average allocated equity (3)	\$	24,984	\$	26,666	\$	24,975	\$	24,993	\$ 26,655
Adjustment related to goodwill and a percentage of intangibles		(11,984)		(12,066)		(11,975)		(11,993)	(12,055)
Average allocated capital	\$	13,000	\$	14,600	\$	13,000	\$	13,000	\$ 14,600

<sup>(1)</sup> There are no adjustments to reported net income (loss) or average allocated equity for Consumer Real Estate Services.

<sup>(2)</sup> Represents cost of funds, earnings credits and certain expenses related to intangibles.
(3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.