2014年第2四半期（4月～6月）決恽短信
会 社 名 バンク・オブ・アメリカ・コーポレーション
（Bank of America Corporation）
（8648）
100 North Tryon Street，Charlotte，NC 28255 U．S．A．
東証市場第一部
本決算：年1回（12月）中間決算：四半期ごと
東京都港区元赤坂一丁目 2 番 7 号 赤坂Kタワー
アンダーソン・毛利•友常法律事務所 電話 03 （6888） 1000

1．本国における決算発表日 2014 年 7 月 16 日（水曜日）

2．業 績

|  | 第2四半期（4月～6月までの3 カ月間） |  |  |
| :---: | :---: | :---: | :---: |
|  | 当年度（2014 年） | 前年度（2013 年） | 増減率 |
| 正味利息収入 |  |  | $\triangle 5.1$ |
| 利息外収入 | 11,734 | 12,178 | $\triangle 3.6$ |
| 純利益 | 2， 291 | 4， 012 | $\triangle 42.9$ |
| 1 株当り純利益 |  | $\begin{array}{r} 0.33^{\mathrm{F}} \text { 几 } \\ \text { (希薄化後) } 0.32 \\ \hline \end{array}$ | $\begin{aligned} & \triangle 42.4 \\ & \triangle 4.0 .6 \end{aligned}$ |


|  | 今期累計額（1月～6月の6 $\sim$ 力月間） |  |  |
| :---: | :---: | :---: | :---: |
|  | 当 期 | 前年同期 | 増減率 |
| 正味利息収入 |  |  | $\triangle 5.3$ |
| 利息外収入 | 24,215 | 24,711 | $\triangle 2.0$ |
| 純利益 | 2，0 1 5 | 5，495 | $\triangle 63.3$ |
| 1 株当り純利益 | $0.14{ }^{\mathrm{F}}$ <br> （希薄化後）0．14 | $0.43^{\text {F }_{\varkappa}}$ （希薄化後） 0.42 | $\begin{aligned} & \triangle 67.4 \\ & \triangle 66.7 \end{aligned}$ |

（注）1．本情報は，速報値であり，本発表時に入手可能な会社情報に基づき作成されている。
2．希薄化後 1 株当り純利益は， 1 株当り利益に対して逆希薄化効果を有する持分金融商品の影響を除外している。

| 配 当 金 の推移 |  |  | 備 考 |
| :---: | :---: | :---: | :---: |
|  | 当年度（2014 年）（ドル） | 前年度（2013 年）（ドル） |  |
| 第 1 四 半 期 | 0.01 | 0.01 |  |
| 第 2 四 半 期 | 0.01 | 0.01 |  |
| 第 3 四 半 期 | ， | 0． 01 |  |
| 第 4 四 半 期 |  | 0． 01 |  |
| 合 計 | － | 0.04 |  |

（注）1．原則として各四半期に宣言された配当金である。

3．概況，特記事項・その他
当社は，2014年度第 2 四半期の当期純利益が 23 億ドル（希薄化後 1 株当たり 0.19 ドル）になったと発表しました。これに対して，前年同期の当期純利益は 40 億ドル（希薄化後 1 株当たり 0.32 ドル）でした。完全な課税対象（FTE）ベースの収益（支払利息控除後）は，2013年度第2四半期から $4 \%$ 減少し， 220 億ド ルとなりました。

ブライアン・モイニハン最高経営責任者は，「景気は引続き上向いており，お客様との取引も拡大して います。特に，消費者は支出を増やし，委託資産が 2 桁の伸びを記録しているほか，法人顧客が事業の拡大や合併のための資金調達を当社を通じて行ら例も増えています。当社はさらなる前進に向けた万全の態勢を整えています。」とコメントしています。

ブルース・トンプソン最高財務責任者は，「当期には，当社のバーゼル 3 基準自己資本比率が改善する とともに，信用損失もほぼ過去最低の水準を維持しました。さらに，費用管理の面でも成果を上げました。訴訟費用は前年同期を上回りましたが，訴訟費用を除く利息外費用は，2013 年度第 2 四半期から $6 \%$ 減少しました。」とコメントしています。
（上記は現地2014年7月16日発表のニュースリリースの抜粋箇所の抄訳です。原文と抄訳の間に龃嗄が ある場合には，原文の内容が優先します。全文（原文）は，以下のとおりです。）

July 16, 2014
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Jerry Dubrowski, Bank of America, 1.980.388.2840
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Bank of America Reports Second-quarter 2014 Net Income of $\$ 2.3$ Billion, or $\$ 0.19$ per Diluted Share, on Revenue of $\$ 22.0$ Billion ${ }^{(\mathbf{A})}$

Results Include Litigation Expense of \$4.0 Billion (Pretax) or Approximately $\$ 0.22$ per Share (After Tax)

## Company Reaches Settlement With AIG to Resolve Residential Mortgage-backed Securities Claims for $\mathbf{\$ 6 5 0}$ Million

## Business Metrics Reflect Progress on Customer-focused Strategy

- Total Period-end Deposit Balances up \$54 Billion, or 5 Percent, From Q2-13 to a Record \$1.13 Trillion
- Funding of \$13.7 Billion in Residential Home Loans and Home Equity Loans in Q2-14 Helped Nearly 43,000 Homeowners Purchase a Home or Refinance a Mortgage
- More Than 1.1 Million New Credit Cards Issued in Q2-14, With 65 Percent Going to Existing Customers
- Global Wealth and Investment Management Reports Record Revenue of \$4.6 Billion and Record Total Client Balances of \$2.47 Trillion
- Global Banking Average Loan Balances up 6 Percent From Q2-13 to \$271 Billion
- Bank of America Merrill Lynch Maintained a Leadership Position in Investment Banking with Total Firmwide Fees of \$1.6 Billion and Record Equity Issuance Fees in Q2-14, Excluding Self-led Deals
- FICC Sales and Trading Revenue, Excluding Net DVA, up 5 Percent From Q2-13 ${ }^{(\mathrm{B})}$
- Noninterest Expense, Excluding Litigation, Down 6 Percent From Q2-13 to $\$ 14.6$ Billion ${ }^{(C)}$
- Credit Quality Continued to Improve With Net Charge-offs Down 49 Percent From Q2-13 to \$1.1 Billion; Net Charge-off Ratio of 0.48 Percent Is Lowest in a Decade


## Capital and Liquidity Measures Remain Strong

- Estimated Common Equity Tier 1 Ratio Under Basel 3 (Standardized Approach, Fully Phased-in) Increased to 9.5 Percent in Q2-14; Advanced Approaches Increased to 9.9 Percent in Q2-14 ${ }^{(D)}$
- Estimated Supplementary Leverage Ratios Above 2018 Required Minimums ${ }^{(E)}$
- Long-term Debt Down $\$ 5$ Billion From Year-ago Quarter
- Record Global Excess Liquidity Sources of $\$ 431$ Billion, up $\$ 89$ Billion From Q2-13; Time-to-required Funding at 38 Months
- Tangible Book Value per Share Increased 7 Percent From Q2-13 to \$14.24 per Share ${ }^{(F)}$

CHARLOTTE - Bank of America Corporation today reported net income of $\$ 2.3$ billion, or $\$ 0.19$ per diluted share, for the second quarter of 2014, compared to net income of $\$ 4.0$ billion, or $\$ 0.32$ per diluted share, in the year-ago period. Revenue, net of interest expense, on an FTE basis ${ }^{(\mathrm{A})}$ declined 4 percent from the second quarter of 2013 to $\$ 22.0$ billion.
"The economy continues to strengthen, and our customers and clients are doing more business with us," said Chief Executive Officer Brian Moynihan. "Among other positive indicators, consumers are spending more, brokerage assets are up by double digits and our corporate clients are increasingly turning to us to help finance business expansion and merger activity. We are well positioned for further progress."
"During the quarter, our Basel 3 capital ratios improved and credit losses remained near historical lows," said Chief Financial Officer Bruce Thompson. "In addition, we did a good job managing expenses. Although litigation expenses were higher than the year-ago quarter, total noninterest expense, excluding litigation, declined 6 percent from the second quarter of 2013."(C)

## Selected Financial Highlights

| (Dollars in millions, except per share data) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Net interest income, FTE basis ${ }^{1}$ | \$ | 10,226 | \$ | 10,286 | \$ | 10,771 |
| Noninterest income |  | 11,734 |  | 12,481 |  | 12,178 |
| Total revenue, net of interest expense, FTE basis ${ }^{1}$ |  | 21,960 |  | 22,767 |  | 22,949 |
| Provision for credit losses |  | 411 |  | 1,009 |  | 1,211 |
| Noninterest expense ${ }^{2}$ |  | 18,541 |  | 22,238 |  | 16,018 |
| Net income (loss) | \$ | 2,291 | \$ | (276) | \$ | 4,012 |
| Diluted earnings (loss) per common share | \$ | 0.19 | \$ | (0.05) | \$ | 0.32 |

[^0]Net interest income, on an FTE basis, declined 5 percent from the year-ago quarter to $\$ 10.2$ billion ${ }^{(\mathrm{A})}$. The decline was driven by lower yields on debt securities due to a $\$ 528$ million change in market-related premium amortization expense. Excluding these market-related adjustments, net interest income was relatively stable at $\$ 10.4$ billion for both periods and the net interest margin was 2.26 percent in the second quarter of 2014, compared to 2.28 percent in the second quarter of $2013^{(A)}$.

Noninterest income was down 4 percent from the year-ago quarter, driven primarily by year-over-year declines in mortgage banking income and equity investment income. The provision for credit losses declined 66 percent from the second quarter of 2013 to $\$ 411$ million, driven by improved credit quality. Net charge-offs declined 49 percent from the second quarter of 2013 to $\$ 1.1$ billion, with the net charge-off ratio falling to 0.48 percent in the second quarter of 2014 from 0.94 percent in the year-ago quarter. During the second
quarter of 2014, the reserve release was $\$ 662$ million, compared to a reserve release of $\$ 900$ million in the second quarter of 2013.

Noninterest expense was $\$ 18.5$ billion, compared to $\$ 16.0$ billion in the year-ago quarter, driven by higher mortgage-related litigation expense, partially offset by reduced personnel expense. Substantially all litigation expense incurred in the second quarter of 2014 related to previously disclosed legacy mortgage-related matters. Excluding litigation expense, noninterest expense declined 6 percent from the year-ago quarter to $\$ 14.6$ billion, reflecting continued progress by the company to realize cost savings in its Legacy Assets and Servicing business as well as Project New BAC ${ }^{(\mathrm{C})}$.

The effective tax rate of 18.0 percent for the second quarter of 2014 was driven by the impact of recurring tax preference benefits on the lower level of pretax income. The effective tax rate for the second quarter of 2013 of 27.0 percent was primarily driven by recurring tax preference benefits and an increase in tax benefits from the 2012 non-U.S. restructurings.

At June 30, 2014, the company had 233,201 full-time employees, down 9 percent from the year-ago quarter and 2 percent below the first quarter of 2014.

## AIG Settlement

On July 15, 2014, Bank of America executed a definitive settlement agreement with AIG to resolve all outstanding residential mortgage-backed securities (RMBS) litigation between the parties. Under the terms of the settlement, AIG will file notices of dismissal in its securities lawsuits against Bank of America and its affiliates pending in California and New York federal courts. Also, AIG has agreed to withdraw its objection to the Bank of New York Mellon private-label securities settlement (Article 77 Proceeding).

The AIG settlement amount of $\$ 650$ million was covered by litigation reserves as of June 30, 2014. Bank of America has now resolved approximately 95 percent of the unpaid principal balance of all RMBS as to which RMBS securities litigation has been filed or threatened for all Bank of America-related entities.

In addition, the parties agreed to settle three actions brought by Bank of America seeking to collect mortgage insurance proceeds due from AIG's United Guaranty mortgage insurance subsidiaries on legacy Bank of America originated and serviced loans.

## Business Segment Results

The company reports results through five business segments: Consumer and Business Banking (CBB), Consumer Real Estate Services (CRES), Global Wealth and Investment Management (GWIM), Global Banking, and Global Markets, with the remaining operations recorded in All Other.

## Consumer and Business Banking (CBB)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { June } 30 \\ & 2014 \end{aligned}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 7,373 | \$ | 7,438 | \$ | 7,434 |
| Provision for credit losses |  | 534 |  | 812 |  | 967 |
| Noninterest expense |  | 4,000 |  | 3,963 |  | 4,184 |
| Net income | \$ | 1,788 | \$ | 1,666 | \$ | 1,391 |
| Return on average allocated capital ${ }^{1}$ |  | 24.3\% |  | 22.9\% |  | 18.6\% |
| Average loans | \$ | 160,240 | \$ | 162,061 | \$ | 163,593 |
| Average deposits |  | 543,566 |  | 534,557 |  | 522,244 |
| At period-end |  |  |  |  |  |  |
| Brokerage assets | \$ | 105,926 | \$ | 100,206 | \$ | 84,182 |

1 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## Business Highlights

- Average deposit balances increased $\$ 21.3$ billion, or 4 percent, from the year-ago quarter to $\$ 543.6$ billion. The increase was primarily driven by growth in liquid products in the current low-rate environment.
- Client brokerage assets increased $\$ 21.7$ billion, or 26 percent, from the year-ago quarter to $\$ 105.9$ billion, driven by increased market valuation and account flows.
- Credit card issuance remained strong with the company issuing 1.1 million new credit cards in the second quarter of 2014, up 18 percent from the year-ago quarter. Approximately 65 percent of these cards went to existing customers.
- The number of mobile banking customers increased 17 percent from the year-ago quarter to 15.5 million users, with 10 percent of customer deposit transactions using mobile devices.
- Return on average allocated capital was 24.3 percent in the second quarter of 2014, compared to 18.6 percent in the second quarter of 2013.


## Financial Overview

Consumer and Business Banking reported net income of $\$ 1.8$ billion, up $\$ 397$ million, or 29 percent, from the year-ago quarter, reflecting lower provision for credit losses and continued progress on the company's strategy of deepening relationships and reducing costs by optimizing the delivery network. Revenue was relatively stable compared to the year-ago quarter as higher service charge income was offset by lower net interest income and slightly lower card income.

The provision for credit losses decreased $\$ 433$ million from the year-ago quarter to $\$ 534$ million, reflecting continued improvement in credit quality. Noninterest expense decreased 4 percent, or $\$ 184$ million, from the year-ago quarter to $\$ 4.0$ billion, driven by lower operating, litigation and personnel expenses. Network optimization continued with the reduction of another 72 banking centers through sales and closures during the second quarter of 2014.

Consumer Real Estate Services (CRES)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 1,390 | \$ | 1,192 | \$ | 2,115 |
| Provision for credit losses |  | (20) |  | 25 |  | 291 |
| Noninterest expense ${ }^{1}$ |  | 5,902 |  | 8,129 |  | 3,383 |
| Net loss | \$ | $(2,802)$ | \$ | $(5,027)$ | \$ | (930) |
| Average loans and leases |  | 88,257 |  | 88,914 |  | 90,114 |
| At period-end |  |  |  |  |  |  |
| Loans and leases | \$ | 88,156 | \$ | 88,355 | \$ | 89,257 |

1 Noninterest expense includes litigation expense of $\$ 3.8$ billion, $\$ 5.8$ billion and $\$ 219$ million for the three months ended June 30 , 2014, March 31, 2014 and June 30, 2013.

## Business Highlights

- Bank of America funded $\$ 13.7$ billion in residential home loans and home equity loans during the second quarter of 2014, helping nearly 43,000 homeowners either refinance an existing mortgage or purchase a home. This included more than 5,500 first-time homebuyer mortgages and more than 13,800 mortgages to low- and moderate-income borrowers.
- The number of 60+ days delinquent first mortgage loans serviced by Legacy Assets and Servicing (LAS) declined 5 percent during the second quarter of 2014 to 263,000 loans from 277,000 loans at the end of the first quarter of 2014, and declined 47 percent from 492,000 loans at the end of the second quarter of 2013.
- Noninterest expense in LAS, excluding litigation, declined to $\$ 1.4$ billion in the second quarter of 2014 from $\$ 1.6$ billion in the first quarter of 2014 and $\$ 2.3$ billion in the year-ago quarter as the company continued to focus on reducing the number of delinquent mortgage loans in its portfolio ${ }^{(\mathrm{G})}$.


## Financial Overview

Consumer Real Estate Services reported a net loss of $\$ 2.8$ billion for the second quarter of 2014, compared to a net loss of $\$ 930$ million for the same period in 2013 , driven largely by a $\$ 3.6$ billion increase in litigation expense. Revenue declined $\$ 725$ million from the second quarter of 2013 to $\$ 1.4$ billion, driven primarily by lower core production revenue due to fewer loan originations as well as lower servicing income, primarily due to a smaller servicing portfolio.

CRES first-mortgage originations declined 59 percent in the second quarter of 2014 compared to the same period in 2013, reflecting a decline in overall market demand for refinance mortgages. Core production revenue decreased $\$ 542$ million from the year-ago quarter to $\$ 318$ million due primarily to lower volume and a reduction in revenues from sales of loans that had returned to performing status.

The provision for credit losses decreased $\$ 311$ million from the year-ago quarter to a provision benefit of $\$ 20$ million due to the continued improvement in portfolio trends.

Noninterest expense increased $\$ 2.5$ billion from the year-ago quarter to $\$ 5.9$ billion, due to a $\$ 3.6$ billion increase in litigation expense, partially offset by lower LAS default-related staffing and other default-related servicing expenses, and lower Home Loans expenses as refinance demand slowed.

Global Wealth and Investment Management (GWIM)

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,589 | \$ | 4,547 | \$ | 4,499 |
| Provision for credit losses |  | (8) |  | 23 |  | (15) |
| Noninterest expense |  | 3,447 |  | 3,359 |  | 3,270 |
| Net income | \$ | 724 | \$ | 729 | \$ | 759 |
| Return on average allocated capital ${ }^{1}$ |  | 24.3\% |  | 24.7\% |  | 30.6\% |
| Average loans and leases | \$ | 118,512 | \$ | 115,945 | \$ | 109,589 |
| Average deposits |  | 240,042 |  | 242,792 |  | 235,344 |
| At period-end (dollars in billions) |  |  |  |  |  |  |
| Assets under management | \$ | 878.7 | \$ | 841.8 | \$ | 743.6 |
| Total client balances ${ }^{2}$ |  | 2,468.2 |  | 2,395.8 |  | 2,215.1 |

1 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.
2 Total client balances are defined as assets under management, client brokerage assets, assets in custody, client deposits and loans (including margin receivables).

## Business Highlights

- Client balances increased 11 percent from the year-ago quarter to a record $\$ 2.47$ trillion, driven by higher market levels and net inflows. Second-quarter 2014 longterm assets under management (AUM) flows of $\$ 11.9$ billion were the 20th consecutive quarter of positive flows.
- Asset management fees grew to a record $\$ 1.95$ billion, up 15 percent from the yearago quarter.
- Average loan balances increased 8 percent from the year-ago quarter to $\$ 118.5$ billion.
- Pretax margin was 25.1 percent in the second quarter of 2014 , compared to the record year-ago margin of 27.6 percent, marking the sixth straight quarter over 25 percent.


## Financial Overview

Global Wealth and Investment Management reported net income of $\$ 724$ million, compared to $\$ 759$ million in the second quarter of 2013. Revenue increased 2 percent from the yearago quarter to a record $\$ 4.6$ billion, driven by higher noninterest income related to improved market valuation and long-term AUM flows.

Credit quality remained strong in the second quarter with the provision for credit losses relatively stable compared to the year-ago quarter. Noninterest expense increased 5 percent to $\$ 3.4$ billion, driven in part by higher revenue-related incentive compensation and other volume-related expenses and additional investments in technology and other areas to support business growth.

Return on average allocated capital was 24.3 percent in the second quarter of 2014, down from 30.6 percent in the year-ago quarter, as relatively stable earnings were more than offset by increased capital allocations.

Client balances rose 11 percent from the year-ago quarter to $\$ 2.47$ trillion, driven largely by higher market levels, long-term AUM flows of $\$ 49.0$ billion and period-end client loan growth of $\$ 8.5$ billion. Assets under management rose $\$ 135.1$ billion, or 18 percent, from the second quarter of 2013 to $\$ 878.7$ billion, driven by increased market valuation and longterm AUM flows. Average deposit balances increased $\$ 4.7$ billion from the second quarter of 2013 to $\$ 240.0$ billion.

Global Banking

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,179 | \$ | 4,269 | \$ | 4,138 |
| Provision for credit losses |  | 132 |  | 265 |  | 163 |
| Noninterest expense |  | 1,899 |  | 2,028 |  | 1,849 |
| Net income | \$ | 1,353 | \$ | 1,236 | \$ | 1,297 |
| Return on average allocated capital ${ }^{1}$ |  | 17.5\% |  | 16.2\% |  | 22.6\% |
| Average loans and leases | \$ | 271,417 | \$ | 271,475 | \$ | 255,674 |
| Average deposits |  | 258,937 |  | 256,433 |  | 226,912 |

1 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## Business Highlights

- Bank of America Merrill Lynch (BAML) was ranked No. 2 in global net investment banking fees in the second quarter of 2014 with firmwide investment banking fees of $\$ 1.6$ billion, excluding self-led deals ${ }^{(H)}$. Global Banking achieved record equity underwriting fees, excluding self-led deals.
- BAML ranked among the top three financial institutions globally in leveraged loans, convertible debt, asset-backed securities, common stock underwriting, investment grade corporate debt and syndicated loans during the second quarter of $2014^{(\mathrm{H})}$.
- BAML was recently awarded two of Euromoney magazine's most prestigious accolades: Best Global Investment Bank and Best Global Transaction Services House, marking the first time Euromoney awarded one firm both awards in the same year.
- Average loan and lease balances increased $\$ 15.7$ billion, or 6 percent, from the yearago quarter, to $\$ 271.4$ billion, with growth in the commercial and industrial loan portfolio and the commercial real estate and leasing portfolios.
- Average deposits increased $\$ 32.0$ billion, or 14 percent, from the year-ago quarter to $\$ 258.9$ billion primarily due to increased client liquidity and international growth.


## Financial Overview

Global Banking reported net income of $\$ 1.4$ billion in the second quarter of 2014, compared to $\$ 1.3$ billion in the year-ago quarter as a decline in the provision for credit losses was partially offset by higher noninterest expense. Revenue of $\$ 4.2$ billion was relatively stable compared to the second quarter of 2013.

Global Corporate Banking revenue increased to $\$ 1.6$ billion in the second quarter of 2014, up $\$ 29$ million from the year-ago quarter, and Global Commercial Banking revenue decreased $\$ 59$ million to $\$ 1.7$ billion. Included in these results are Business Lending revenue of $\$ 1.8$ billion, down $\$ 80$ million from the year-ago quarter, and Global Transaction

Services revenue of $\$ 1.5$ billion, up $\$ 50$ million from the year-ago period. Global Banking investment banking fees, excluding self-led deals, increased $\$ 33$ million versus the year-ago quarter.

The provision for credit losses decreased $\$ 31$ million from the year-ago quarter to $\$ 132$ million. Noninterest expense increased $\$ 50$ million, or 3 percent, from the year-ago quarter to $\$ 1.9$ billion, primarily from higher litigation expense.

Return on average allocated capital was 17.5 percent in the second quarter of 2014, down from 22.6 percent in the year-ago quarter, as modest earnings improvement was more than offset by increased capital allocations.

## Global Markets ${ }^{1}$

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,583 | \$ | 5,012 | \$ | 4,194 |
| Provision for credit losses |  | 19 |  | 19 |  | (16) |
| Noninterest expense |  | 2,862 |  | 3,077 |  | 2,770 |
| Net income | \$ | 1,101 | \$ | 1,308 | \$ | 962 |
| Return on average allocated capital ${ }^{2}$ |  | 13.0\% |  | 15.6\% |  | 12.9\% |
| Total average assets | \$ | 617,103 | \$ | 601,439 | \$ | 656,109 |

1 During 2014, the management of structured liabilities and the associated DVA were moved into Global Markets from All Other to better align the performance risk of these instruments. As such, net DVA represents the combined total of net DVA on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation. Net DVA gains were $\$ 69$ million, $\$ 112$ million and $\$ 49$ million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
2 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release.

## Business Highlights

- Fixed Income, Currency and Commodities (FICC) sales and trading revenue, excluding net DVA ${ }^{(B)}$, increased 5 percent from the second quarter of 2013 to $\$ 2.4$ billion.
- Return on average allocated capital was 13.0 percent in the second quarter of 2014, compared to 12.9 percent in the second quarter of 2013, reflecting increased net income which was largely offset by an increase in allocated capital compared to the year-ago quarter.


## Financial Overview

Global Markets reported net income of $\$ 1.1$ billion in the second quarter of 2014, up 14 percent from the year-ago quarter. Revenue increased $\$ 389$ million, or 9 percent, from the year-ago quarter to $\$ 4.6$ billion, reflecting higher equity investment gains (not included in sales and trading) and increased investment banking fees.

Total sales and trading revenue was comparable to the year-ago quarter at $\$ 3.5$ billion. Excluding net DVA, sales and trading revenue was $\$ 3.4$ billion in both periods ${ }^{(1)}$. FICC sales
and trading revenue, excluding net DVA ${ }^{(B)}$, was $\$ 2.4$ billion in the second quarter of 2014 , an increase of $\$ 117$ million, or 5 percent, from the year-ago quarter, reflecting improved performance in mortgage and municipal products, partially offset by declines in foreign exchange and commodities. Equities sales and trading revenue, excluding net DVA ${ }^{(\mathrm{J})}$, was $\$ 1.0$ billion, a decrease of $\$ 162$ million, or 14 percent, from the year-ago quarter as low volatility depressed secondary market volumes and reduced client activity. In addition to sales and trading, there was an equity investment gain of $\$ 240$ million in the second quarter of 2014.

Noninterest expense was $\$ 2.9$ billion compared to $\$ 2.8$ billion in the year-ago quarter.
All Other ${ }^{1}$

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \hline \text { June } 30 \\ & \hline 014 \end{aligned}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Total revenue, net of interest expense, FTE basis ${ }^{2,3}$ | \$ | (154) | \$ | 309 | \$ | 569 |
| Provision for credit losses |  | (246) |  | (135) |  | (179) |
| Noninterest expense ${ }^{4}$ |  | 431 |  | 1,682 |  | 562 |
| Net income (loss) | \$ | 127 | \$ | (188) | \$ | 533 |
| Total average loans |  | 210,575 |  | 217,391 |  | 238,910 |

[^1]All Other reported net income of $\$ 127$ million in the second quarter of 2014, compared to net income of $\$ 533$ million for the same period a year ago. The decline was primarily driven by lower equity investment income and the negative quarterly impact of market-related net interest income adjustments compared to the year-ago quarter. This was partially offset by an improvement in the provision for credit losses driven primarily by recoveries on bulk sales of nonperforming loans, and lower noninterest expense.

## Credit Quality

| (Dollars in millions) | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Provision for credit losses | \$ | 411 | \$ | 1,009 | \$ | 1,211 |
| Net charge-offs ${ }^{1}$ |  | 1,073 |  | 1,388 |  | 2,111 |
| Net charge-off ratio ${ }^{1,2}$ |  | 0.48\% |  | 0.62\% |  | 0.94\% |
| Net charge-off ratio, excluding the PCI loan portfolio ${ }^{2}$ |  | 0.49 |  | 0.64 |  | 0.97 |
| Net charge-off ratio, including PCI write-offs ${ }^{2}$ |  | 0.55 |  | 0.79 |  | 1.07 |
| At period-end |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties | \$ | 15,300 | \$ | 17,732 | \$ | 21,280 |
| Nonperforming loans, leases and foreclosed properties ratio ${ }^{3}$ |  | 1.70\% |  | 1.96\% |  | 2.33\% |
| Allowance for loan and lease losses | \$ | 15,811 | \$ | 16,618 | \$ | 21,235 |
| Allowance for loan and lease losses ratio ${ }^{4}$ |  | 1.75\% |  | 1.84\% |  | 2.33\% |

${ }^{1}$ Excludes write-offs of PCI loans of $\$ 160$ million, $\$ 391$ million and $\$ 313$ million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
${ }^{2}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period; quarterly results are annualized.
${ }^{3}$ Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.
${ }^{4}$ Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.
Note: Ratios do not include loans accounted for under the fair value option.
Credit quality continued to improve in the second quarter of 2014. Compared with the second quarter a year ago, net charge-offs declined across all major portfolios and the provision for credit losses decreased. The number of 30+ days performing delinquent loans, excluding fully-insured loans, declined across all consumer portfolios from the year-ago quarter, reaching record low levels in the U.S. credit card portfolio. Additionally, reservable criticized balances and nonperforming loans, leases and foreclosed properties continued to decline, down 17 percent and 28 percent respectively, from the year-ago period.

Net charge-offs were $\$ 1.1$ billion in the second quarter of 2014 , down from $\$ 1.4$ billion in the first quarter of 2014 and $\$ 2.1$ billion in the second quarter of 2013. The second quarter of 2014 included $\$ 185$ million of recoveries associated with the $\$ 2.1$ billion bulk sale of nonperforming loans.

The provision for credit losses declined to $\$ 411$ million in the second quarter of 2014 from $\$ 1.2$ billion in the second quarter of 2013, driven by lower levels of delinquencies across the consumer lending portfolio, as well as improvement in the consumer real estate portfolios, primarily due to increased home prices. During the second quarter of 2014, the reserve release was $\$ 662$ million compared to a reserve release of $\$ 900$ million in the second quarter of 2013.

The allowance for loan and lease losses to annualized net charge-off coverage ratio was 3.67 times in the second quarter of 2014, compared with 2.95 times in the first quarter of 2014 and 2.51 times in the second quarter of 2013. The increase was due to the improvement in net charge-offs discussed above. The allowance to annualized net chargeoff coverage ratio, excluding the purchased credit-impaired ( PCl ) portfolio, was 3.25 times, 2.58 times and 2.04 times for the same periods, respectively.

Nonperforming loans, leases and foreclosed properties were $\$ 15.3$ billion at June 30, 2014, a decrease from $\$ 17.7$ billion at March 31, 2014 and $\$ 21.3$ billion at June 30, 2013.

Capital and Liquidity Management ${ }^{1,2,3}$

| (Dollars in billions) |  |  | $\begin{gathered} \text { At June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { At March } 31 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basel 3 Transition (under standardized approach) |  |  |  |  |  |  |
| Common equity tier 1 capital - Basel 3 |  | \$ | \$ | 153.6 | \$ | 150.9 |
| Risk-weighted assets |  |  |  | 1,282.7 |  | 1,282.1 |
| Common equity tier 1 capital ratio - Basel 3 |  |  |  | 12.0\% |  | 11.8\% |
| Basel 3 Fully Phased-in (under standardized approach) ${ }^{3}$ |  |  |  |  |  |  |
| Common equity tier 1 capital - Basel 3 |  | \$ | \$ | 137.2 |  | 130.1 |
| Risk-weighted assets |  |  |  | 1,437.0 |  | 1,447.4 |
| Common equity tier 1 capital ratio - Basel 3 |  |  |  | 9.5\% |  | 9.0\% |
| (Dollars in millions, except per share information) | $\begin{aligned} & \text { At June } 30 \\ & 2014 \end{aligned}$ |  | $\begin{gathered} \text { At March } 31 \\ 2014 \end{gathered}$ |  | $\begin{aligned} & \text { At June } 30 \\ & 2013 \end{aligned}$ |  |
| Tangible common equity ratio ${ }^{4}$ | 7.14\% |  |  | 7.00\% |  | 6.98\% |
| Total shareholders' equity | \$ | 237,411 | \$ | 231,888 | \$ | 231,032 |
| Common equity ratio |  | 10.25\% |  | 10.17\% |  | 10.21\% |
| Tangible book value per share ${ }^{4}$ | \$ | 14.24 | \$ | 13.81 | \$ | 13.32 |
| Book value per share |  | 21.16 |  | 20.75 |  | 20.18 |

Regulatory capital ratios are preliminary.
2 On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and tier 1 capital.
3 Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, refer to page 18 of this press release. The company's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules, assuming all relevant regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from removal of the Comprehensive Risk Measure surcharge. The Basel 3 rules require approval by banking regulators of certain models used as part of risk-weighted asset calculations. If these models are not approved, the company's capital ratio would likely be adversely impacted, which in some cases could be significant.
4 Tangible common equity ratio and tangible book value per share are non-GAAP financial measures. For reconciliations to GAAP financial measures, refer to pages 22-24 of this press release.

The common equity tier 1 capital ratio under the Basel 3 Standardized approach for measuring risk-weighted assets was 12.0 percent at June 30, 2014, up from 11.8 percent at March 31, 2014.

While the Basel 3 fully phased-in Standardized and fully phased-in Advanced approaches do not go into effect until 2018, the company is providing the following estimates for comparative purposes.

The estimated common equity tier 1 capital ratio under the Basel 3 Standardized approach on a fully phased-in basis was 9.5 percent at June 30, 2014, up from 9.0 percent at March 31, $2014{ }^{(D)}$.

The estimated common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis increased to 9.9 percent from 9.6 percent at March $31,2014^{(\mathrm{D})}$.

In connection with the final U.S. rule and Notice of Proposed Rulemaking (NPR) issued on April 8 and effective in $2018^{(\mathrm{E})}$, the company's estimated supplementary leverage ratios were above the 5 percent supplementary leverage ratio minimum for bank holding companies, and both of the company's primary bank subsidiaries were above the 6 percent supplementary leverage ratio minimum for primary bank subsidiaries.

At June 30, 2014, the company's Global Excess Liquidity Sources totaled $\$ 431$ billion, compared to $\$ 427$ billion at March 31, 2014 and $\$ 342$ billion at June 30, 2013. Time-torequired funding was 38 months at June 30, 2014, compared to 35 months at March 31, 2014 and 32 months at June 30, 2013.

Period-end common shares issued and outstanding were 10.52 billion at June 30, 2014, 10.53 billion at March 31, 2014 and 10.74 billion at June 30, 2013. During the second quarter of 2014, approximately 14 million common shares were repurchased for approximately $\$ 233$ million at an average price of $\$ 16.16$ per share.

Tangible book value per share ${ }^{(F)}$ was $\$ 14.24$ at June 30, 2014, compared to $\$ 13.81$ at March 31, 2014 and $\$ 13.32$ at June 30, 2013. Book value per share was $\$ 21.16$ at June 30, 2014, compared to \$20.75 at March 31, 2014 and \$20.18 at June 30, 2013.

End Notes
(A) Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was $\$ 10.0$ billion, $\$ 10.1$ billion and $\$ 10.5$ billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Net interest income on an FTE basis excluding market-related adjustments represents a non-GAAP financial measure. Market-related adjustments of premium amortization expense and hedge ineffectiveness were (\$0.2) billion, (\$0.3) billion, and $\$ 0.4$ billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Total revenue, net of interest expense, on a GAAP basis was $\$ 21.7$ billion, $\$ 22.6$ billion and $\$ 22.7$ billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
(B) FICC sales and trading revenue, excluding net DVA is a non-GAAP financial measure. Net DVA included in FICC revenue was gains (losses) of $\$ 56$ million, $\$ 80$ million and $\$(37)$ million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
(C) Noninterest expense excluding litigation is a non-GAAP financial measure. Noninterest expense including litigation was $\$ 18.5$ billion, $\$ 22.2$ billion and $\$ 16.0$ billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Noninterest expense excluding litigation was $\$ 14.6$ billion, $\$ 16.2$ billion and $\$ 15.5$ billion or the three months ended June 30 , 2014, March 31, 2014 and June 30, 2013, respectively. Litigation expense was $\$ 4.0$ billion, $\$ 6.0$ billion and $\$ 0.5$ billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
(D) Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to page 18 of this press release. The company's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules, assuming all relevant regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from removal of the Comprehensive Risk Measure surcharge. These estimates will evolve over time as the company's businesses change and as a result of further rulemaking or clarification by U.S. regulatory agencies. The Basel 3 rules require approval by banking regulators of certain models used as part of risk-weighted asset calculations. If these models are not approved, the company's capital ratio would likely be adversely impacted, which in some cases could be significant. The company continues to evaluate the potential impact of proposed rules and anticipates it will be in compliance with any final rules by the proposed effective dates.
(E) The supplementary leverage ratio includes the estimated increase to the supplementary leverage exposure in accordance with the U.S. Notice of Proposed Rulemaking approved on April 8, 2014. The supplementary leverage ratio is measured using the quarter-end
tier 1 capital calculated under Basel 3 on a fully phased-in basis, divided by the simple average of the sum of on-balance sheet assets and certain off-balance sheet exposures, including, among other items, derivatives and securities financing transactions, at the end of each month in the quarter.
(F) Tangible book value per share of common stock is a non-GAAP financial measure. Other companies may define or calculate this measure differently. Book value per share was $\$ 21.16$ at June 30, 2014, compared to $\$ 20.75$ at March 31, 2014 and $\$ 20.18$ at June 30, 2013. For more information, refer to pages 22-24 of this press release.
(G) Legacy Assets and Servicing (LAS) noninterest expense, excluding litigation, is a non-GAAP financial measure. LAS noninterest expense was $\$ 5.2$ billion, $\$ 7.4$ billion and $\$ 2.5$ billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013 , respectively. LAS litigation expense was $\$ 3.8$ billion, $\$ 5.8$ billion and $\$ 0.2$ billion in the three months ended June 30, 2014, March 31, 2014 and June 30, 2013.
(H) Rankings per Dealogic as of July 1, 2014.
(I) Sales and trading revenue excluding the impact of net DVA is a non-GAAP financial measure. Net DVA gains were $\$ 69$ million, $\$ 112$ million and $\$ 49$ million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. In the first quarter of 2014, the management of structured liabilities and the associated DVA were moved into Global Markets from All Other to better align the performance risk of these instruments. As such, net DVA represents the combined total of net DVA on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation.
(J) Equity sales and trading revenue, excluding net DVA is a non-GAAP financial measure. Equities net DVA gains were $\$ 13$ million, $\$ 32$ million and $\$ 86$ million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Bruce Thompson will discuss second-quarter 2014 results in a conference call at 8:30 a.m. ET today.

The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795. Please dial in 10 minutes prior to the start of the call.

A replay will be available via webcast through the Bank of America Investor Relations website. A replay will also be available beginning at noon on July 16 through midnight, July 24 by telephone at 800.753 .8546 (U.S.) or 1.402.220.0685 (international).

## Bank of America

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Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "hopes," "estimates," "intends," "plans," "goals," "believes," "continue" and other similar expressions or future or conditional verbs such as "will," "may," "might," "should," "would" and "could." The forward-looking statements made represent Bank of America's current expectations, plans or forecasts of its future results and revenues, and future business and economic conditions more generally, and other matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2013 Annual Report on Form $10-\mathrm{K}$, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the potential negative impacts of the Company's prior adjustment to its regulatory capital ratios, including without limitation the results of the Federal Reserve's review of the resubmitted Comprehensive Capital Analysis and Review, or the revised capital actions that have been resubmitted to the Federal Reserve, the Company's ability to resolve representations and warranties repurchase claims made by monolines and private-label and other investors, including as a result of any adverse court rulings, and the chance that the Company could face related servicing, securities, fraud, indemnity or other claims from one or more counterparties, including monolines or private-label and other investors; the possibility that final court approval of negotiated settlements is not obtained; the possibility that the court decision with respect to the BNY Mellon Settlement is overturned on appeal in whole or in part; potential claims, damages, penalties and fines resulting from pending or future litigation and regulatory proceedings, including proceedings instituted by the U.S. Department of Justice, state Attorneys General and other members of the RMBS Working Group of the Financial Fraud Enforcement Task Force concerning mortgage-related matters; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; the possibility that future claims, damages, penalties and fines may occur in excess of the Company's recorded liability and estimated range of possible losses for litigation exposures; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; uncertainties related to the timing and pace of Federal Reserve tapering of quantitative easing, and the impact on global interest rates, currency exchange rates, and economic conditions in a number of countries; the possibility of future inquiries or investigations regarding pending or completed foreclosure activities; the possibility that unexpected foreclosure delays could impact the rate of decline of default-
related servicing costs; uncertainty regarding timing and the potential impact of regulatory capital and liquidity requirements (including Basel 3); the negative impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on the Company's businesses and earnings, including as a result of additional regulatory interpretation and rulemaking and the success of the Company's actions to mitigate such impacts; the potential impact of implementing and conforming to the Volcker Rule; the potential impact of future derivative regulations; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; reputational damage that may result from negative publicity, fines and penalties from regulatory violations and judicial proceedings; the Company's ability to fully realize the anticipated cost savings in Legacy Assets and Servicing and the anticipated cost savings and other benefits from Project New BAC, including in accordance with currently anticipated timeframes; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties with which we do business, including as a result of cyber attacks; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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## Bank of America Corporation and Subsidiaries

Selected Financial Data
(Dollars in millions, except per share data; shares in thousands)

| Summary Income Statement | Six Months Ended June 30 |  |  |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | First Quarter 2014 |  | Second Quarter 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |
| Net interest income | \$ | 20,098 | \$ | 21,213 | \$ | 10,013 | \$ | 10,085 | \$ | 10,549 |
| Noninterest income |  | 24,215 |  | 24,711 |  | 11,734 |  | 12,481 |  | 12,178 |
| Total revenue, net of interest expense |  | 44,313 |  | 45,924 |  | 21,747 |  | 22,566 |  | 22,727 |
| Provision for credit losses |  | 1,420 |  | 2,924 |  | 411 |  | 1,009 |  | 1,211 |
| Noninterest expense |  | 40,779 |  | 35,518 |  | 18,541 |  | 22,238 |  | 16,018 |
| Income (loss) before income taxes |  | 2,114 |  | 7,482 |  | 2,795 |  | (681) |  | 5,498 |
| Income tax expense (benefit) |  | 99 |  | 1,987 |  | 504 |  | (405) |  | 1,486 |
| Net income (loss) | \$ | 2,015 | \$ | 5,495 | \$ | 2,291 | \$ | (276) | \$ | 4,012 |
| Preferred stock dividends |  | 494 |  | 814 |  | 256 |  | 238 |  | 441 |
| Net income (loss) applicable to common shareholders | \$ | 1,521 | \$ | 4,681 | \$ | 2,035 | \$ | (514) | \$ | 3,571 |
|  |  |  |  |  |  |  |  |  |  |  |
| Common shares issued |  | 25,149 |  | 44,480 |  | 224 |  | 24,925 |  | 364 |
| Average common shares issued and outstanding |  | 539,769 |  | ,787,357 |  | 519,359 |  | 560,518 |  | 775,867 |
| Average diluted common shares issued and outstanding ${ }^{(1)}$ |  | 599,641 |  | ,549,693 |  | 265,123 |  | 560,518 |  | 524,510 |
| Summary Average Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 916,012 | \$ | 910,269 | \$ | 912,580 | \$ | 919,482 | \$ | 914,234 |
| Total debt securities |  | 337,845 |  | 349,794 |  | 345,889 |  | 329,711 |  | 343,260 |
| Total earning assets |  | 322,177 |  | 1,845,651 |  | 840,850 |  | 803,298 |  | 833,541 |
| Total assets |  | 154,494 |  | ,198,443 |  | 169,555 |  | 139,266 |  | 184,610 |
| Total deposits |  | 123,399 |  | ,077,631 |  | 128,563 |  | 118,178 |  | 079,956 |
| Common shareholders' equity |  | 222,705 |  | 218,509 |  | 222,215 |  | 223,201 |  | 218,790 |
| Total shareholders' equity |  | 236,173 |  | 236,024 |  | 235,797 |  | 236,553 |  | 235,063 |
| Performance Ratios |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.19\% |  | 0.50\% |  | 0.42\% |  | $\mathrm{n} / \mathrm{m}$ |  | 0.74\% |
| Return on average tangible common shareholders' equity ${ }^{(2)}$ |  | 2.05 |  | 6.53 |  | 5.47 |  | $\mathrm{n} / \mathrm{m}$ |  | 9.88 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |
| Earnings (loss) | \$ | 0.14 | \$ | 0.43 | \$ | 0.19 | \$ | (0.05) | \$ | 0.33 |
| Diluted earnings (loss) ${ }^{(1)}$ |  | 0.14 |  | 0.42 |  | 0.19 |  | (0.05) |  | 0.32 |
| Dividends paid |  | 0.02 |  | 0.02 |  | 0.01 |  | 0.01 |  | 0.01 |
| Book value |  | 21.16 |  | 20.18 |  | 21.16 |  | 20.75 |  | 20.18 |
| Tangible book value ${ }^{(2)}$ |  | 14.24 |  | 13.32 |  | 14.24 |  | 13.81 |  | 13.32 |
|  |  |  |  |  |  | $\begin{aligned} & \text { une } 30 \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \operatorname{arch} 31 \\ & 2014 \end{aligned}$ |  | $\begin{aligned} & \text { ne } 30 \\ & 2013 \end{aligned}$ |
| Summary Period-End Balance Sheet |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  |  |  |  | \$ | 911,899 | \$ | 916,217 | \$ | 921,570 |
| Total debt securities |  |  |  |  |  | 352,883 |  | 340,696 |  | 336,403 |
| Total earning assets |  |  |  |  |  | 830,546 |  | 812,832 |  | 779,883 |
| Total assets |  |  |  |  |  | 170,557 |  | 149,851 |  | 123,320 |
| Total deposits |  |  |  |  |  | 134,329 |  | 133,650 |  | ,080,783 |
| Common shareholders' equity |  |  |  |  |  | 222,565 |  | 218,536 |  | 216,791 |
| Total shareholders' equity |  |  |  |  |  | 237,411 |  | 231,888 |  | 231,032 |
| Period-end common shares issued and outstanding |  |  |  |  |  | 515,825 |  | 530,045 |  | 743,098 |
| Credit Quality | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  |  |  | Second Quarter 2013 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |
| Total net charge-offs | \$ | 2,461 | \$ | 4,628 | \$ | 1,073 | \$ | 1,388 | \$ | 2,111 |
| Net charge-offs as a percentage of average loans and leases outstanding ${ }^{(3)}$ |  | 0.55\% |  | 1.04\% |  | 0.48\% |  | 0.62\% |  | 0.94\% |
| Provision for credit losses | \$ | 1,420 | \$ | 2,924 | \$ | 411 | \$ | 1,009 | \$ | 1,211 |
|  |  |  |  |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(4)}$ |  |  |  |  | \$ | 15,300 | \$ | 17,732 | \$ | 21,280 |
| Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties ${ }^{(3)}$ |  |  |  |  |  | 1.70\% |  | 1.96\% |  | 2.33\% |
| Allowance for loan and lease losses |  |  |  |  | \$ | 15,811 | \$ | 16,618 | \$ | 21,235 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding ${ }^{(3)}$ |  |  |  |  |  | 1.75\% |  | 1.84\% |  | 2.33\% |

[^2]
## Bank of America Corporation and Subsidiaries

## Selected Financial Data (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital Management | Basel 3 Transition |  |  |  | Basel 1 |  |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(5,6)}$ : |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 153,582 | \$ | 150,922 |  | $\mathrm{n} / \mathrm{a}$ |
| Tier 1 common capital |  | n/a |  | n/a | \$ | 136,546 |
| Common equity tier 1 capital ratio |  | 12.0\% |  | 11.8\% |  | $\mathrm{n} / \mathrm{a}$ |
| Tier 1 common capital ratio ${ }^{(7)}$ |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |  | 10.6\% |
| Tier 1 leverage ratio |  | 7.7 |  | 7.4 |  | 7.4 |
|  |  |  |  |  |  |  |
| Tangible equity ratio ${ }^{(8)}$ |  | 7.85 |  | 7.65 |  | 7.67 |
| Tangible common equity ratio ${ }^{(8)}$ |  | 7.14 |  | 7.00 |  | 6.98 |
| Regulatory Capital Reconciliations ${ }^{(5,6)}$ |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |  |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |  |  |
| Common equity tier 1 capital (transition) | \$ | 153,582 | \$ | 150,922 |  |  |
| Adjustments and deductions recognized in Tier 1 capital during transition |  | $(10,547)$ |  | $(11,302)$ |  |  |
| Other adjustments and deductions phased in during transition |  | $(5,852)$ |  | $(9,474)$ |  |  |
| Common equity tier 1 capital (fully phased-in) | \$ | 137,183 | \$ | 130,146 |  |  |
|  |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |  |
| Risk-weighted assets - As reported to Basel 3 (fully phased-in) |  |  |  |  |  |  |
| As reported risk-weighted assets | \$ | 1,282,720 | \$ | 1,282,117 |  |  |
| Change in risk-weighted assets from reported to fully phased-in |  | 154,240 |  | 165,332 |  |  |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) |  | 1,436,960 |  | 1,447,449 |  |  |
| Change in risk-weighted assets for advanced models |  | $(49,464)$ |  | $(86,234)$ |  |  |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) | \$ | 1,387,496 | \$ | 1,361,215 |  |  |
| Regulatory capital ratios |  |  |  |  |  |  |
| Basel 3 Standardized approach common equity tier 1 (transition) |  | 12.0\% |  | 11.8\% |  |  |
| Basel 3 Standardized approach common equity tier 1 (fully phased-in) |  | 9.5 |  | 9.0 |  |  |
| Basel 3 Advanced approaches common equity tier 1 (fully phased-in) |  | 9.9 |  | 9.6 |  |  |

${ }^{(1)}$ The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the first quarter of 2014 because of the net loss.
${ }^{(2)}$ Return on average tangible shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 22-24
${ }^{(3)}$ Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.
${ }^{(4)}$ Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.
${ }^{(5)}$ Regulatory capital ratios are preliminary.
${ }^{(6)}$ On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and Tier 1 capital. We reported under Basel 1 (which included the Market Risk Final Rules) at June 30, 2013. Basel 3 common equity tier 1 capital and risk-weighted assets on a fully phased-in basis are non-GAAP financial measures. For reconciliations to GAAP financial measures, see above. The company's fully phased-in Basel 3 estimates are based on its current understanding of the Standardized and Advanced approaches under the Basel 3 rules, assuming all relevant regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from removal of the Comprehensive Risk Measure surcharge. The Basel 3 rules require approval by banking regulators of certain models used as part of risk-weighted asset calculations. If these models are not approved, the company's capital ratio would likely be adversely impacted, which in some cases could be significant.
${ }^{(7)}$ Tier 1 common capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.
${ }^{(8)}$ Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 22-24.
$\mathrm{n} / \mathrm{a}=$ not applicable
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Quarterly Results by Business Segment

(Dollars in millions)

|  | Second Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  <br> Business <br> Banking |  | Consumer Real Estate Services |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,373 | \$ | 1,390 | \$ | 4,589 | \$ | 4,179 | \$ | 4,583 | \$ | (154) |
| Provision for credit losses |  | 534 |  | (20) |  | (8) |  | 132 |  | 19 |  | (246) |
| Noninterest expense |  | 4,000 |  | 5,902 |  | 3,447 |  | 1,899 |  | 2,862 |  | 431 |
| Net income (loss) |  | 1,788 |  | $(2,802)$ |  | 724 |  | 1,353 |  | 1,101 |  | 127 |
| Return on average allocated capital ${ }^{(2)}$ |  | 24.33\% |  | n/m |  | 24.33\% |  | 17.51\% |  | 13.01\% |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 160,240 | \$ | 88,257 | \$ | 118,512 | \$ | 271,417 | \$ | 63,579 | \$ | 210,575 |
| Total deposits |  | 543,566 |  | n/m |  | 240,042 |  | 258,937 |  | n/m |  | 35,851 |
| Allocated capital ${ }^{(2)}$ |  | 29,500 |  | 23,000 |  | 12,000 |  | 31,000 |  | 34,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 161,142 | \$ | 88,156 | \$ | 120,187 | \$ | 270,683 | \$ | 66,260 | \$ | 205,471 |
| Total deposits |  | 545,530 |  | n/m |  | 237,046 |  | 270,268 |  | n/m |  | 31,999 |


|  | First Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer \& Business Banking |  | Consumer Real Estate Services |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,438 | \$ | 1,192 | \$ | 4,547 | \$ | 4,269 | \$ | 5,012 | \$ | 309 |
| Provision for credit losses |  | 812 |  | 25 |  | 23 |  | 265 |  | 19 |  | (135) |
| Noninterest expense |  | 3,963 |  | 8,129 |  | 3,359 |  | 2,028 |  | 3,077 |  | 1,682 |
| Net income (loss) |  | 1,666 |  | $(5,027)$ |  | 729 |  | 1,236 |  | 1,308 |  | (188) |
| Return on average allocated capital ${ }^{(2)}$ |  | 22.92 \% |  | $\mathrm{n} / \mathrm{m}$ |  | 24.74 \% |  | 16.18\% |  | 15.64 \% |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 162,061 | \$ | 88,914 | \$ | 115,945 | \$ | 271,475 | \$ | 63,696 | \$ | 217,391 |
| Total deposits |  | 534,557 |  | $\mathrm{n} / \mathrm{m}$ |  | 242,792 |  | 256,433 |  | $\mathrm{n} / \mathrm{m}$ |  | 34,381 |
| Allocated capital ${ }^{(2)}$ |  | 29,500 |  | 23,000 |  | 12,000 |  | 31,000 |  | 34,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 160,127 | \$ | 88,355 | \$ | 116,482 | \$ | 273,239 | \$ | 64,598 | \$ | 213,416 |
| Total deposits |  | 552,211 |  | $\mathrm{n} / \mathrm{m}$ |  | 244,051 |  | 257,502 |  | $\mathrm{n} / \mathrm{m}$ |  | 32,818 |


|  | Second Quarter 2013 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer \& Business Banking |  | Consumer Real Estate Services |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 7,434 | \$ | 2,115 | \$ | 4,499 | \$ | 4,138 | \$ | 4,194 | \$ | 569 |
| Provision for credit losses |  | 967 |  | 291 |  | (15) |  | 163 |  | (16) |  | (179) |
| Noninterest expense |  | 4,184 |  | 3,383 |  | 3,270 |  | 1,849 |  | 2,770 |  | 562 |
| Net income (loss) |  | 1,391 |  | (930) |  | 759 |  | 1,297 |  | 962 |  | 533 |
| Return on average allocated capital ${ }^{(2)}$ |  | 18.62 \% |  | $\mathrm{n} / \mathrm{m}$ |  | 30.59 \% |  | 22.62 \% |  | 12.89\% |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 163,593 | \$ | 90,114 | \$ | 109,589 | \$ | 255,674 | \$ | 56,354 | \$ | 238,910 |
| Total deposits |  | 522,244 |  | $\mathrm{n} / \mathrm{m}$ |  | 235,344 |  | 226,912 |  | $\mathrm{n} / \mathrm{m}$ |  | 34,017 |
| Allocated capital ${ }^{(2)}$ |  | 30,000 |  | 24,000 |  | 10,000 |  | 23,000 |  | 30,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 164,851 | \$ | 89,257 | \$ | 111,785 | \$ | 258,503 | \$ | 63,127 | \$ | 234,047 |
| Total deposits |  | 525,085 |  | $\mathrm{n} / \mathrm{m}$ |  | 235,012 |  | 228,934 |  | $\mathrm{n} / \mathrm{m}$ |  | 34,858 |

[^3]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Year-to-Date Results by Business Segment

(Dollars in millions)

|  | Six Months Ended June 30, 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  <br> Business <br> Banking |  | Consumer Real Estate Services |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 14,811 | \$ | 2,582 | \$ | 9,136 | \$ | 8,448 | \$ | 9,595 | \$ | 155 |
| Provision for credit losses |  | 1,346 |  | 5 |  | 15 |  | 397 |  | 38 |  | (381) |
| Noninterest expense |  | 7,963 |  | 14,031 |  | 6,806 |  | 3,927 |  | 5,939 |  | 2,113 |
| Net income (loss) |  | 3,454 |  | $(7,829)$ |  | 1,453 |  | 2,589 |  | 2,409 |  | (61) |
| Return on average allocated capital ${ }^{(2)}$ |  | 23.63\% |  | n/m |  | 24.53\% |  | 16.85\% |  | 14.32\% |  | n/m |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 161,145 | \$ | 88,584 | \$ | 117,235 | \$ | 271,446 | \$ | 63,637 | \$ | 213,965 |
| Total deposits |  | 539,087 |  | n/m |  | 241,409 |  | 257,692 |  | n/m |  | 35,119 |
| Allocated capital ${ }^{(2)}$ |  | 29,500 |  | 23,000 |  | 12,000 |  | 31,000 |  | 34,000 |  | n/m |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 161,142 | \$ | 88,156 | \$ | 120,187 | \$ | 270,683 | \$ | 66,260 | \$ | 205,471 |
| Total deposits |  | 545,530 |  | n/m |  | 237,046 |  | 270,268 |  | n/m |  | 31,999 |


|  | Six Months Ended June 30, 2013 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consumer \& Business Banking |  | Consumer <br> Real Estate Services |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Total revenue, net of interest expense (FTE basis) ${ }^{(1)}$ | \$ | 14,846 | \$ | 4,427 | \$ | 8,920 | \$ | 8,168 | \$ | 8,973 | \$ | 1,023 |
| Provision for credit losses |  | 1,919 |  | 626 |  | 7 |  | 312 |  | (11) |  | 71 |
| Noninterest expense |  | 8,349 |  | 8,788 |  | 6,523 |  | 3,685 |  | 5,843 |  | 2,330 |
| Net income (loss) |  | 2,833 |  | $(3,086)$ |  | 1,479 |  | 2,581 |  | 2,074 |  | (386) |
| Return on average allocated capital ${ }^{(2)}$ |  | 19.08\% |  | $\mathrm{n} / \mathrm{m}$ |  | 30.00 \% |  | 22.64 \% |  | 13.97\% |  | $\mathrm{n} / \mathrm{m}$ |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 164,713 | \$ | 91,531 | \$ | 107,845 | \$ | 249,903 | \$ | 54,529 | \$ | 241,748 |
| Total deposits |  | 512,424 |  | $\mathrm{n} / \mathrm{m}$ |  | 244,329 |  | 224,132 |  | $\mathrm{n} / \mathrm{m}$ |  | 34,883 |
| Allocated capital ${ }^{(2)}$ |  | 30,000 |  | 24,000 |  | 10,000 |  | 23,000 |  | 30,000 |  | $\mathrm{n} / \mathrm{m}$ |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 164,851 | \$ | 89,257 | \$ | 111,785 | \$ | 258,503 | \$ | 63,127 | \$ | 234,047 |
| Total deposits |  | 525,085 |  | $\mathrm{n} / \mathrm{m}$ |  | 235,012 |  | 228,934 |  | $\mathrm{n} / \mathrm{m}$ |  | 34,858 |

[^4]Page 21

## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

| Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$ | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | First Quarter 2014 |  | Second Quarter 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |
| Net interest income | \$ | 20,512 | \$ | 21,646 | \$ | 10,226 | \$ | 10,286 | \$ | 10,771 |
| Total revenue, net of interest expense |  | 44,727 |  | 46,357 |  | 21,960 |  | 22,767 |  | 22,949 |
| Net interest yield ${ }^{(2)}$ |  | 2.26\% |  | 2.36\% |  | 2.22\% |  | 2.29\% |  | 2.35\% |
| Efficiency ratio |  | 91.17 |  | 76.62 |  | 84.43 |  | 97.68 |  | 69.80 |
| Other Data |  |  |  |  |  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |
| Number of banking centers - U.S. |  |  |  |  |  | 5,023 |  | 5,095 |  | 5,328 |
| Number of branded ATMs - U.S. |  |  |  |  |  | 15,976 |  | 16,214 |  | 16,354 |
| Ending full-time equivalent employees |  |  |  |  |  | 233,201 |  | 238,560 |  | 257,158 |

 accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measures on pages 22-24.
${ }^{(2)}$ Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. Prior period yields have been reclassified to conform to current period presentation.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)
The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation evaluates its business segment results based on measures that utilize average allocated capital. The Corporation allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. As part of this process, in the first quarter of 2014, the Corporation adjusted the amount of capital being allocated to its business segments. This change resulted in a reduction of the unallocated capital, which is reflected in All Other, and an aggregate increase to the amount of capital being allocated to the business segments. Prior periods were not restated.

See the tables below and on pages 23-24 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the six months ended June 30, 2014 and 2013, and the three months ended June 30, 2014, March 31, 2014 and June 30, 2013. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.


Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | First Quarter 2014 |  | Second Quarter 2013 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 222,565 | \$ | 216,791 | \$ | 222,565 | \$ | 218,536 | \$ | 216,791 |
| Goodwill |  | $(69,810)$ |  | $(69,930)$ |  | $(69,810)$ |  | $(69,842)$ |  | $(69,930)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(5,099)$ |  | $(6,104)$ |  | $(5,099)$ |  | $(5,337)$ |  | $(6,104)$ |
| Related deferred tax liabilities |  | 2,078 |  | 2,297 |  | 2,078 |  | 2,100 |  | 2,297 |
| Tangible common shareholders' equity | \$ | 149,734 | \$ | 143,054 | \$ | 149,734 | \$ | 145,457 | \$ | 143,054 |
| $\underline{\text { Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity }}$ |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity | \$ | 237,411 | \$ | 231,032 | \$ | 237,411 | \$ | 231,888 | \$ | 231,032 |
| Goodwill |  | $(69,810)$ |  | $(69,930)$ |  | $(69,810)$ |  | $(69,842)$ |  | $(69,930)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(5,099)$ |  | $(6,104)$ |  | $(5,099)$ |  | $(5,337)$ |  | $(6,104)$ |
| Related deferred tax liabilities |  | 2,078 |  | 2,297 |  | 2,078 |  | 2,100 |  | 2,297 |
| Tangible shareholders' equity | \$ | 164,580 | \$ | 157,295 | \$ | 164,580 | \$ | 158,809 | \$ | 157,295 |
| $\underline{\text { Reconciliation of period-end assets to period-end tangible assets }}$ |  |  |  |  |  |  |  |  |  |  |
| Assets | \$ | 2,170,557 | \$ | 2,123,320 | \$ | 2,170,557 | \$ | 2,149,851 | \$ | 2,123,320 |
| Goodwill |  | $(69,810)$ |  | $(69,930)$ |  | $(69,810)$ |  | $(69,842)$ |  | $(69,930)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(5,099)$ |  | $(6,104)$ |  | $(5,099)$ |  | $(5,337)$ |  | $(6,104)$ |
| Related deferred tax liabilities |  | 2,078 |  | 2,297 |  | 2,078 |  | 2,100 |  | 2,297 |
| Tangible assets | \$ | 2,097,726 | \$ | 2,049,583 | \$ | 2,097,726 | \$ | 2,076,772 | \$ | 2,049,583 |
| $\underline{\text { Book value per share of common stock }}$ |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 222,565 | \$ | 216,791 | \$ | 222,565 | \$ | 218,536 | \$ | 216,791 |
| Ending common shares issued and outstanding |  | 10,515,825 |  | 10,743,098 |  | 10,515,825 |  | 10,530,045 |  | 10,743,098 |
| Book value per share of common stock | \$ | 21.16 | \$ | 20.18 | \$ | 21.16 | \$ | 20.75 | \$ | 20.18 |
| Tangible book value per share of common stock |  |  |  |  |  |  |  |  |  |  |
| Tangible common shareholders' equity | \$ | 149,734 | \$ | 143,054 | \$ | 149,734 | \$ | 145,457 | \$ | 143,054 |
| Ending common shares issued and outstanding |  | 10,515,825 |  | 10,743,098 |  | 10,515,825 |  | 10,530,045 |  | 10,743,098 |
| Tangible book value per share of common stock | \$ | 14.24 | \$ | 13.32 | \$ | 14.24 | \$ | 13.81 | \$ | 13.32 |

Certain prior period amounts have been reclassified to conform to current period presentation

## Bank of America Corporation and Subsidiaries

## Reconciliations to GAAP Financial Measures (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  |  |  | Second Quarter 2013 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |
| $\underline{\text { Reconciliation of return on average allocated capital }{ }^{(1)}}$ |  |  |  |  |  |  |  |  |  |  |
| Consumer \& Business Banking |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 3,454 | \$ | 2,833 | \$ | 1,788 | \$ | 1,666 | \$ | 1,391 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 2 |  | 4 |  | 1 |  | 1 |  | 2 |
| Adjusted net income | \$ | 3,456 | \$ | 2,837 | \$ | 1,789 | \$ | 1,667 | \$ | 1,393 |
| Average allocated equity ${ }^{(3)}$ | \$ | 61,468 | \$ | 62,063 | \$ | 61,460 | \$ | 61,475 | \$ | 62,050 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(31,968)$ |  | $(32,063)$ |  | $(31,960)$ |  | $(31,975)$ |  | $(32,050)$ |
| Average allocated capital | \$ | 29,500 | \$ | 30,000 | \$ | 29,500 | \$ | 29,500 | \$ | 30,000 |
| Global Wealth \& Investment Management |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,453 | \$ | 1,479 | \$ | 724 | \$ | 729 | \$ | 759 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 7 |  | 9 |  | 4 |  | 3 |  | 4 |
| Adjusted net income | \$ | 1,460 | \$ | 1,488 | \$ | 728 | \$ | 732 | \$ | 763 |
| Average allocated equity ${ }^{(3)}$ | \$ | 22,233 | \$ | 20,311 | \$ | 22,222 | \$ | 22,243 | \$ | 20,300 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(10,233)$ |  | $(10,311)$ |  | $(10,222)$ |  | $(10,243)$ |  | $(10,300)$ |
| Average allocated capital | \$ | 12,000 | \$ | 10,000 | \$ | 12,000 | \$ | 12,000 | \$ | 10,000 |
| Global Banking |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,589 | \$ | 2,581 | \$ | 1,353 | \$ | 1,236 | \$ | 1,297 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 1 |  | 1 |  | 1 |  | - |  | 1 |
| Adjusted net income | \$ | 2,590 | \$ | 2,582 | \$ | 1,354 | \$ | 1,236 | \$ | 1,298 |
| Average allocated equity ${ }^{(3)}$ | \$ | 53,406 | \$ | 45,411 | \$ | 53,405 | \$ | 53,407 | \$ | 45,416 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(22,406)$ |  | $(22,411)$ |  | $(22,405)$ |  | $(22,407)$ |  | $(22,416)$ |
| Average allocated capital | \$ | 31,000 | \$ | 23,000 | \$ | 31,000 | \$ | 31,000 | \$ | 23,000 |
| Global Markets |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,409 | \$ | 2,074 | \$ | 1,101 | \$ | 1,308 | \$ | 962 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 5 |  | 4 |  | 3 |  | 2 |  | 2 |
| Adjusted net income | \$ | 2,414 | \$ | 2,078 | \$ | 1,104 | \$ | 1,310 | \$ | 964 |
| Average allocated equity ${ }^{(3)}$ | \$ | 39,374 | \$ | 35,364 | \$ | 39,373 | \$ | 39,375 | \$ | 35,357 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(5,374)$ |  | $(5,364)$ |  | $(5,373)$ |  | $(5,375)$ |  | $(5,357)$ |
| Average allocated capital | \$ | 34,000 | \$ | 30,000 | \$ | 34,000 | \$ | 34,000 | \$ | 30,000 |

[^5]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America <br> 

## Supplemental Information Second Quarter 2014

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## Bank of America Corporation and Subsidiaries

Consolidated Financial Highlights

| (Dollars in millions, except per share information; shares in thousands) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

[^6]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions)

Fully taxable-equivalent (FTE) basis data ${ }^{(1)}$

|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | FirstQuarter 2014 |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2013 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 20,512 | \$ | 21,646 | \$ | 10,226 | \$ | 10,286 | \$ | 10,999 | \$ | 10,479 | \$ | 10,771 |
| Total revenue, net of interest expense |  | 44,727 |  | 46,357 |  | 21,960 |  | 22,767 |  | 21,701 |  | 21,743 |  | 22,949 |
| Net interest yield ${ }^{(2)}$ |  | 2.26\% |  | 2.36\% |  | 2.22\% |  | 2.29\% |  | 2.44\% |  | 2.33\% |  | 2.35\% |
| Efficiency ratio |  | 91.17 |  | 76.62 |  | 84.43 |  | 97.68 |  | 79.75 |  | 75.38 |  | 69.80 |

${ }^{(1)}$ FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)
${ }^{(2)}$ Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. Prior period yields have been reclassified to conform to current period presentation.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consolidated Statement of Income
(Dollars in millions, except per share information; shares in thousands)

|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second Quarter 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 014 |  | 013 |  |  |  |  |  |  |  |  |  |  |
| Interest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans and leases | \$ | 17,395 | \$ | 18,238 | \$ | 8,635 | \$ | 8,760 | \$ | 9,086 | \$ | 9,146 | \$ | 9,060 |
| Debt securities |  | 4,121 |  | 5,097 |  | 2,124 |  | 1,997 |  | 2,447 |  | 2,205 |  | 2,548 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 562 |  | 634 |  | 297 |  | 265 |  | 304 |  | 291 |  | 319 |
| Trading account assets |  | 2,352 |  | 2,518 |  | 1,175 |  | 1,177 |  | 1,139 |  | 1,049 |  | 1,181 |
| Other interest income |  | 1,446 |  | 1,439 |  | 710 |  | 736 |  | 736 |  | 691 |  | 717 |
| Total interest income |  | 25,876 |  | 27,926 |  | 12,941 |  | 12,935 |  | 13,712 |  | 13,382 |  | 13,825 |
| Interest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 573 |  | 748 |  | 282 |  | 291 |  | 314 |  | 334 |  | 366 |
| Short-term borrowings |  | 1,372 |  | 1,558 |  | 763 |  | 609 |  | 682 |  | 683 |  | 809 |
| Trading account liabilities |  | 833 |  | 899 |  | 398 |  | 435 |  | 364 |  | 375 |  | 427 |
| Long-term debt |  | 3,000 |  | 3,508 |  | 1,485 |  | 1,515 |  | 1,566 |  | 1,724 |  | 1,674 |
| Total interest expense |  | 5,778 |  | 6,713 |  | 2,928 |  | 2,850 |  | 2,926 |  | 3,116 |  | 3,276 |
| Net interest income |  | 20,098 |  | 21,213 |  | 10,013 |  | 10,085 |  | 10,786 |  | 10,266 |  | 10,549 |
| Noninterest income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 2,834 |  | 2,879 |  | 1,441 |  | 1,393 |  | 1,503 |  | 1,444 |  | 1,469 |
| Service charges |  | 3,692 |  | 3,636 |  | 1,866 |  | 1,826 |  | 1,870 |  | 1,884 |  | 1,837 |
| Investment and brokerage services |  | 6,560 |  | 6,170 |  | 3,291 |  | 3,269 |  | 3,117 |  | 2,995 |  | 3,143 |
| Investment banking income |  | 3,173 |  | 3,091 |  | 1,631 |  | 1,542 |  | 1,738 |  | 1,297 |  | 1,556 |
| Equity investment income |  | 1,141 |  | 1,243 |  | 357 |  | 784 |  | 474 |  | 1,184 |  | 680 |
| Trading account profits |  | 4,299 |  | 4,927 |  | 1,832 |  | 2,467 |  | 863 |  | 1,266 |  | 1,938 |
| Mortgage banking income |  | 939 |  | 2,441 |  | 527 |  | 412 |  | 848 |  | 585 |  | 1,178 |
| Gains on sales of debt securities |  | 759 |  | 525 |  | 382 |  | 377 |  | 390 |  | 356 |  | 457 |
| Other income (loss) |  | 818 |  | (201) |  | 407 |  | 411 |  | (101) |  | 253 |  | (80) |
| Total noninterest income |  | 24,215 |  | 24,711 |  | 11,734 |  | 12,481 |  | 10,702 |  | 11,264 |  | 12,178 |
| Total revenue, net of interest expense |  | 44,313 |  | 45,924 |  | 21,747 |  | 22,566 |  | 21,488 |  | 21,530 |  | 22,727 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 1,420 |  | 2,924 |  | 411 |  | 1,009 |  | 336 |  | 296 |  | 1,211 |
| Noninterest expense |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel |  | 18,055 |  | 18,422 |  | 8,306 |  | 9,749 |  | 7,987 |  | 8,310 |  | 8,531 |
| Occupancy |  | 2,194 |  | 2,263 |  | 1,079 |  | 1,115 |  | 1,116 |  | 1,096 |  | 1,109 |
| Equipment |  | 1,080 |  | 1,082 |  | 534 |  | 546 |  | 526 |  | 538 |  | 532 |
| Marketing |  | 892 |  | 866 |  | 450 |  | 442 |  | 457 |  | 511 |  | 437 |
| Professional fees |  | 1,184 |  | 1,343 |  | 626 |  | 558 |  | 839 |  | 702 |  | 694 |
| Amortization of intangibles |  | 474 |  | 550 |  | 235 |  | 239 |  | 266 |  | 270 |  | 274 |
| Data processing |  | 1,594 |  | 1,591 |  | 761 |  | 833 |  | 800 |  | 779 |  | 779 |
| Telecommunications |  | 694 |  | 820 |  | 324 |  | 370 |  | 376 |  | 397 |  | 411 |
| Other general operating |  | 14,612 |  | 8,581 |  | 6,226 |  | 8,386 |  | 4,940 |  | 3,786 |  | 3,251 |
| Total noninterest expense |  | 40,779 |  | 35,518 |  | 18,541 |  | 22,238 |  | 17,307 |  | 16,389 |  | 16,018 |
| Income (loss) before income taxes |  | 2,114 |  | 7,482 |  | 2,795 |  | (681) |  | 3,845 |  | 4,845 |  | 5,498 |
| Income tax expense (benefit) |  | 99 |  | 1,987 |  | 504 |  | (405) |  | 406 |  | 2,348 |  | 1,486 |
| Net income (loss) | \$ | 2,015 | \$ | 5,495 | \$ | 2,291 | \$ | (276) | \$ | 3,439 | \$ | 2,497 | \$ | 4,012 |
| Preferred stock dividends |  | 494 |  | 814 |  | 256 |  | 238 |  | 256 |  | 279 |  | 441 |
| Net income (loss) applicable to common shareholders | \$ | 1,521 | \$ | 4,681 | \$ | 2,035 | \$ | (514) | \$ | 3,183 | \$ | 2,218 | \$ | 3,571 |
| Per common share information |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Earnings (loss) | \$ | 0.14 | \$ | 0.43 | \$ | 0.19 | \$ | (0.05) | \$ | 0.30 | \$ | 0.21 | \$ | 0.33 |
| Diluted earnings (loss) ${ }^{(1)}$ |  | 0.14 |  | 0.42 |  | 0.19 |  | (0.05) |  | 0.29 |  | 0.20 |  | 0.32 |
| Dividends paid |  | 0.02 |  | 0.02 |  | 0.01 |  | 0.01 |  | 0.01 |  | 0.01 |  | 0.01 |
| Average common shares issued and outstanding |  | 539,769 |  | 87,357 |  | 19,359 |  | ,560,518 |  | , 33,030 |  | 18,918 |  | 75,867 |
| Average diluted common shares issued and outstanding ${ }^{(1)}$ |  | 599,641 |  | 49,693 |  | 65,123 |  | 560,518 |  | 04,438 |  | 82,226 |  | 24,510 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

${ }^{1)}$ The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the first quarter of 2014 because of the net loss.

Certain prior period amounts have been reclassified to conform to current period presentation

## Bank of America Corporation and Subsidiaries

## Consolidated Statement of Comprehensive Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | Fourth Quarter 2013 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2013 \end{aligned}$ |  | Second Quarter 2013 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 2,015 | \$ | 5,495 | \$ | 2,291 | \$ | (276) | \$ | 3,439 | \$ | 2,497 | \$ | 4,012 |
| Other comprehensive income (loss), net-of-tax: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net change in available-for-sale debt and marketable equity securities |  | 3,594 |  | $(5,139)$ |  | 2,305 |  | 1,289 |  | $(2,396)$ |  | (631) |  | $(4,233)$ |
| Net change in derivatives |  | 215 |  | 185 |  | 7 |  | 208 |  | 227 |  | 180 |  | 13 |
| Employee benefit plan adjustments |  | 56 |  | 133 |  | 7 |  | 49 |  | 536 |  | 1,380 |  | 48 |
| Net change in foreign currency translation adjustments |  | (119) |  | (91) |  | 7 |  | (126) |  | (1) |  | (43) |  | (49) |
| Other comprehensive income (loss) |  | 3,746 |  | $(4,912)$ |  | 2,326 |  | 1,420 |  | $(1,634)$ |  | 886 |  | $(4,221)$ |
| Comprehensive income (loss) | \$ | 5,761 | \$ | 583 | \$ | 4,617 | \$ | 1,144 | \$ | 1,805 | \$ | 3,383 | \$ | (209) |

[^7]
## Bank of America Corporation and Subsidiaries

Consolidated Balance Sheet

| (Dollars in millions) |  |  |
| :--- | :--- | ---: | :--- |
|  | June |  |

Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)

| Trading account assets | \$ | 7,236 | \$ | 8,052 | \$ | 6,507 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivative assets |  | 25 |  | 23 |  | 173 |
| Loans and leases |  | 102,799 |  | 104,556 |  | 113,045 |
| Allowance for loan and lease losses |  | $(2,326)$ |  | $(2,614)$ |  | $(3,157)$ |
| Loans and leases, net of allowance |  | 100,473 |  | 101,942 |  | 109,888 |
| Loans held-for-sale |  | 601 |  | 1,294 |  | 1,876 |
| All other assets |  | 3,946 |  | 3,970 |  | 3,927 |
| Total assets of consolidated variable interest entities | \$ | 112,281 | \$ | 115,281 | \$ | 122,371 |

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Consolidated Balance Sheet (continued)

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Liabilities |  |  |  |  |  |  |
| Deposits in U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 390,976 | \$ | 375,190 | \$ | 352,442 |
| Interest-bearing |  | 662,823 |  | 676,328 |  | 654,370 |
| Deposits in non-U.S. offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 7,224 |  | 9,056 |  | 6,925 |
| Interest-bearing |  | 73,306 |  | 73,076 |  | 67,046 |
| Total deposits |  | 1,134,329 |  | 1,133,650 |  | 1,080,783 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase |  | 217,829 |  | 203,108 |  | 232,609 |
| Trading account liabilities |  | 88,342 |  | 89,076 |  | 82,381 |
| Derivative liabilities |  | 38,647 |  | 36,911 |  | 48,532 |
| Short-term borrowings |  | 45,873 |  | 51,409 |  | 46,470 |
| Accrued expenses and other liabilities (includes \$503, \$509 and \$474 of reserve for unfunded lending commitments) |  | 151,055 |  | 149,024 |  | 139,033 |
| Long-term debt |  | 257,071 |  | 254,785 |  | 262,480 |
| Total liabilities |  | 1,933,146 |  | 1,917,963 |  | 1,892,288 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized $\mathbf{- 1 0 0 , 0 0 0 , 0 0 0}$ shares; issued and outstanding $-\mathbf{3 , 4 6 8 , 7 9 0}, 3,407,790$ and $3,445,843$ shares |  | 14,846 |  | 13,352 |  | 14,241 |
| Common stock and additional paid-in capital, $\$ 0.01$ par value; authorized $-\mathbf{1 2 , 8 0 0 , 0 0 0}, \mathbf{0 0 0}$ shares; issued and outstanding - 10,515,824,628, $10,530,045,485$ and $10,743,097,956$ shares |  | 153,468 |  | 153,696 |  | 157,192 |
| Retained earnings |  | 73,808 |  | 71,877 |  | 67,308 |
| Accumulated other comprehensive income (loss) |  | $(4,711)$ |  | $(7,037)$ |  | $(7,709)$ |
| Total shareholders' equity |  | 237,411 |  | 231,888 |  | 231,032 |
| Total liabilities and shareholders' equity | \$ | 2,170,557 | \$ | 2,149,851 | \$ | 2,123,320 |

Liabilities of consolidated variable interest entities included in total liabilities above

| Short-term borrowings | \$ | 927 | \$ | 1,176 | \$ | 1,421 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Long-term debt |  | 16,333 |  | 18,338 |  | 25,946 |
| All other liabilities |  | 93 |  | 179 |  | 390 |
| Total liabilities of consolidated variable interest entities | \$ | 17,353 | \$ | 19,693 | \$ | 27,757 |

[^8]
## Bank of America Corporation and Subsidiaries

## Capital Management

(Dollars in millions)

|  | Basel 3 Transition |  |  |  | Basel 1 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { September } 30 \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Risk-based capital metrics ${ }^{(1,2)}$ : |  |  |  |  |  |  |  |  |  |  |
| Common equity tier 1 capital | \$ | 153,582 | \$ | 150,922 |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |
| Tier 1 common capital |  | n/a |  | $\mathrm{n} / \mathrm{a}$ | \$ | 141,522 | \$ | 139,410 | \$ | 136,546 |
| Tier 1 capital |  | 160,760 |  | 152,936 |  | 157,742 |  | 155,593 |  | 153,716 |
| Total capital |  | 197,000 |  | 190,124 |  | 196,567 |  | 194,585 |  | 193,779 |
| Risk-weighted assets |  | 1,282,720 |  | 1,282,117 |  | 1,297,593 |  | 1,289,501 |  | 1,288,207 |
| Common equity tier 1 capital ratio |  | 12.0\% |  | 11.8\% |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |  | $\mathrm{n} / \mathrm{a}$ |
| Tier 1 common capital ratio ${ }^{(3)}$ |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |  | 10.9\% |  | 10.8\% |  | 10.6\% |
| Tier 1 capital ratio |  | 12.5 |  | 11.9 |  | 12.2 |  | 12.1 |  | 11.9 |
| Total capital ratio |  | 15.4 |  | 14.8 |  | 15.1 |  | 15.1 |  | 15.0 |
| Tier 1 leverage ratio |  | 7.7 |  | 7.4 |  | 7.7 |  | 7.6 |  | 7.4 |
| Tangible equity ratio ${ }^{(4)}$ |  | 7.85 |  | 7.65 |  | 7.86 |  | 7.73 |  | 7.67 |
| Tangible common equity ratio ${ }^{(4)}$ |  | 7.14 |  | 7.00 |  | 7.20 |  | 7.08 |  | 6.98 |

${ }^{(1)}$ Regulatory capital ratios are preliminary.
 Tier 1 capital. We reported under Basel 1 (which included the Market Risk Final Rules) at December 31, 2013, September 30, 2013 and June $30,2013$.
${ }^{(3)}$ Tier 1 common capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.


 Reconciliations - Reconciliation to GAAP Financial Measures on pages 48-51.)
$n / a=$ not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries <br> Regulatory Capital Reconciliations ${ }^{(1,2)}$

(Dollars in millions)

|  | $\begin{gathered} \text { December } 31 \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: |
| Regulatory capital - Basel 1 to Basel 3 (fully phased-in) |  |  |
| Basel 1 Tier 1 capital | \$ | 157,742 |
| Deduction of qualifying preferred stock and trust preferred securities |  | $(16,220)$ |
| Basel 1 Tier 1 common capital |  | 141,522 |
| Deduction of defined benefit pension assets |  | (829) |
| Deferred tax assets and threshold deductions (deferred tax asset temporary differences, MSRs and significant investments) |  | $(5,459)$ |
| Net unrealized losses in accumulated OCI on AFS debt and certain marketable equity securities, and employee benefit plans |  | $(5,664)$ |
| Other deductions, net |  | $(1,624)$ |
| Basel 3 common equity tier 1 capital (fully phased-in) | \$ | 127,946 |


|  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Regulatory capital - Basel 3 transition to fully phased-in |  |  |  |  |
| Common equity tier 1 capital (transition) | \$ | 153,582 | \$ | 150,922 |
| Adjustments and deductions recognized in Tier 1 capital during transition |  | $(10,547)$ |  | $(11,302)$ |
| Other adjustments and deductions phased in during transition |  | $(5,852)$ |  | $(9,474)$ |
| Common equity tier 1 capital (fully phased-in) | \$ | 137,183 | \$ | 130,146 |


|  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Risk-weighted assets - As reported to Basel 3 (fully phased-in) |  |  |  |  |  |  |
| As reported risk-weighted assets | \$ | 1,282,720 | \$ | 1,282,117 | \$ | 1,297,593 |
| Change in risk-weighted assets from reported to fully phased-in |  | 154,240 |  | 165,332 |  | 162,731 |
| Basel 3 Standardized approach risk-weighted assets (fully phased-in) |  | 1,436,960 |  | 1,447,449 |  | 1,460,324 |
| Change in risk-weighted assets for advanced models |  | $(49,464)$ |  | $(86,234)$ |  | $(133,027)$ |
| Basel 3 Advanced approaches risk-weighted assets (fully phased-in) | \$ | 1,387,496 | \$ | 1,361,215 | \$ | 1,327,297 |


| Regulatory capital ratios |  |  |  |
| :---: | :---: | :---: | :---: |
| Basel 1 Tier 1 common | n/a | $\mathrm{n} / \mathrm{a}$ | 10.9\% |
| Basel 3 Standardized approach common equity tier 1 (transition) | 12.0\% | 11.8\% | $\mathrm{n} / \mathrm{a}$ |
| Basel 3 Standardized approach common equity tier 1 (fully phased-in) | 9.5 | 9.0 | 8.8 |
| Basel 3 Advanced approaches common equity tier 1 (fully phased-in) | 9.9 | 9.6 | 9.6 |

[^9][^10]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Net Interest Income Excluding Trading-related Net Interest Income

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  | Second Quarter 2014 | $\begin{aligned} & \text { First } \\ & \text { Quarter } \\ & 2014 \end{aligned}$ | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 |
|  | 2014 | 2013 |  |  |  |  |  |
| Net interest income (FTE basis) |  |  |  |  |  |  |  |
| As reported | \$ 20,512 | \$ 21,646 | \$ 10,226 | \$ 10,286 | \$ 10,999 | \$ 10,479 | \$ 10,771 |
| Impact of trading-related net interest income | $(1,758)$ | $(1,923)$ | (858) | (900) | $(1,046)$ | (883) | (914) |
| Net interest income excluding trading-related net interest income ${ }^{(1)}$ | \$ 18,754 | \$ 19,723 | \$ 9,368 | \$ 9,386 | \$ 9,953 | \$ 9,596 | \$ 9,857 |
| Average earning assets ${ }^{(2)}$ |  |  |  |  |  |  |  |
| As reported | \$1,822,177 | \$ 1,845,651 | \$1,840,850 | \$1,803,298 | \$ 1,798,697 | \$ 1,789,045 | \$ 1,833,541 |
| Impact of trading-related earning assets | $(453,105)$ | $(492,443)$ | $(463,395)$ | $(442,700)$ | $(445,693)$ | $(446,181)$ | $(487,288)$ |
| Average earning assets excluding trading-related earning assets ${ }^{(1)}$ | \$1,369,072 | \$ 1,353,208 | \$1,377,455 | \$1,360,598 | \$ 1,353,004 | \$ 1,342,864 | \$ 1,346,253 |
| Net interest yield contribution (FTE basis) ${ }^{(2,3)}$ |  |  |  |  |  |  |  |
| As reported | 2.26\% | 2.36\% | 2.22\% | $2.29 \%$ | 2.44\% | 2.33\% | 2.35\% |
| Impact of trading-related activities | 0.49 | 0.57 | 0.50 | 0.48 | 0.49 | 0.51 | 0.58 |
| Net interest yield on earning assets excluding trading-related activities ${ }^{(1)}$ | 2.75\% | 2.93\% | 2.72\% | 2.77\% | 2.93\% | 2.84\% | 2.93\% |

[^11][^12]
## Bank of America Corporation and Subsidiaries

Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2014 |  |  |  |  | First Quarter 2014 |  |  |  |  | Second Quarter 2013 |  |  |  |  |
|  | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve and non-U.S. central banks ${ }^{(1)}$ | \$ | 123,582 | \$ | 85 | 0.28\% | \$ | 112,570 | \$ | 72 | 0.26\% | \$ | 64,205 | \$ | 40 | 0.25\% |
| Time deposits placed and other short-term investments |  | 10,509 |  | 39 | 1.51 |  | 13,880 |  | 49 | 1.43 |  | 15,088 |  | 46 | 1.21 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 235,393 |  | 297 | 0.51 |  | 212,504 |  | 265 | 0.51 |  | 233,394 |  | 319 | 0.55 |
| Trading account assets |  | 147,798 |  | 1,214 | 3.29 |  | 147,583 |  | 1,213 | 3.32 |  | 181,620 |  | 1,224 | 2.70 |
| Debt securities ${ }^{(2)}$ |  | 345,889 |  | 2,134 | 2.46 |  | 329,711 |  | 2,005 | 2.41 |  | 343,260 |  | 2,557 | 2.98 |
| Loans and leases ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 243,405 |  | 2,195 | 3.61 |  | 247,556 |  | 2,240 | 3.62 |  | 257,275 |  | 2,246 | 3.49 |
| Home equity |  | 90,729 |  | 842 | 3.72 |  | 92,759 |  | 851 | 3.71 |  | 101,708 |  | 951 | 3.74 |
| U.S. credit card |  | 88,058 |  | 2,042 | 9.30 |  | 89,545 |  | 2,092 | 9.48 |  | 89,722 |  | 2,192 | 9.80 |
| Non-U.S. credit card |  | 11,759 |  | 308 | 10.51 |  | 11,554 |  | 308 | 10.79 |  | 10,613 |  | 315 | 11.93 |
| Direct/Indirect consumer |  | 82,102 |  | 524 | 2.56 |  | 81,728 |  | 530 | 2.63 |  | 82,485 |  | 598 | 2.90 |
| Other consumer |  | 2,012 |  | 17 | 3.60 |  | 1,962 |  | 18 | 3.66 |  | 1,756 |  | 17 | 4.17 |
| Total consumer |  | 518,065 |  | 5,928 | 4.58 |  | 525,104 |  | 6,039 | 4.64 |  | 543,559 |  | 6,319 | 4.66 |
| U.S. commercial |  | 230,487 |  | 1,672 | 2.91 |  | 228,058 |  | 1,651 | 2.93 |  | 217,464 |  | 1,741 | 3.21 |
| Commercial real estate |  | 48,315 |  | 357 | 2.97 |  | 48,753 |  | 368 | 3.06 |  | 40,612 |  | 340 | 3.36 |
| Commercial lease financing |  | 24,409 |  | 193 | 3.16 |  | 24,727 |  | 234 | 3.78 |  | 23,579 |  | 205 | 3.48 |
| Non-U.S. commercial |  | 91,304 |  | 570 | 2.50 |  | 92,840 |  | 543 | 2.37 |  | 89,020 |  | 543 | 2.45 |
| Total commercial |  | 394,515 |  | 2,792 | 2.84 |  | 394,378 |  | 2,796 | 2.87 |  | 370,675 |  | 2,829 | 3.06 |
| Total loans and leases |  | 912,580 |  | 8,720 | 3.83 |  | 919,482 |  | 8,835 | 3.88 |  | 914,234 |  | 9,148 | 4.01 |
| Other earning assets |  | 65,099 |  | 665 | 4.09 |  | 67,568 |  | 697 | 4.18 |  | 81,740 |  | 713 | 3.50 |
| Total earning assets ${ }^{(4)}$ |  | 1,840,850 |  | 13,154 | 2.86 |  | 1,803,298 |  | 13,136 | 2.93 |  | 1,833,541 |  | 4,047 | 3.07 |
| Cash and due from banks ${ }^{(1)}$ |  | 27,377 |  |  |  |  | 28,258 |  |  |  |  | 40,281 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 301,328 |  |  |  |  | 307,710 |  |  |  |  | 310,788 |  |  |  |
| Total assets |  | 2,169,555 |  |  |  |  | 2,139,266 |  |  |  |  | 2,184,610 |  |  |  |

${ }^{(1)}$ Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. In prior periods, these balances were included with cash and due from banks in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation. Prior periods have been reclassified to conform to current period presentation.
${ }^{(2)}$ Beginning in the first quarter of 2014, yields on debt securities carried at fair value are calculated on the cost basis. Prior to the first quarter of 2014, yields on debt securities carried at fair value were calculated based on fair value rather than the cost basis. The use of fair value did not have a material impact on net interest yield.
${ }^{(3)}$ Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.
${ }^{(4)}$ The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

|  | Second Quarter 2014 |  | First Quarter 2014 |  | Second Quarter 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | 14 | \$ | 13 | \$ | 13 |
| Debt securities |  | (13) |  | (2) |  | (48) |
| U.S. commercial |  | (14) |  | (16) |  | (27) |
| Non-U.S. commercial |  | - |  | - |  | (1) |
| Net hedge expenses on assets | \$ | (13) | \$ | (5) | \$ | (63) |

[^13]Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2014 |  |  |  |  | First Quarter 2014 |  |  |  |  | Second Quarter 2013 |  |  |  |  |
|  |  | Average Balance | Interest Income/ Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 47,450 | \$ | - | -\% | \$ | 45,196 | \$ | 1 | 0.01\% | \$ | 44,897 | \$ | 6 | 0.05\% |
| NOW and money market deposit accounts |  | 519,399 |  | 79 | 0.06 |  | 523,237 |  | 83 | 0.06 |  | 500,628 |  | 107 | 0.09 |
| Consumer CDs and IRAs |  | 68,706 |  | 70 | 0.41 |  | 71,141 |  | 84 | 0.48 |  | 81,887 |  | 127 | 0.63 |
| Negotiable CDs, public funds and other deposits |  | 33,412 |  | 29 | 0.35 |  | 29,826 |  | 27 | 0.37 |  | 25,835 |  | 30 | 0.45 |
| Total U.S. interest-bearing deposits |  | 668,967 |  | 178 | 0.11 |  | 669,400 |  | 195 | 0.12 |  | 653,247 |  | 270 | 0.17 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 10,538 |  | 19 | 0.72 |  | 11,071 |  | 21 | 0.75 |  | 10,840 |  | 20 | 0.72 |
| Governments and official institutions |  | 1,754 |  | - | 0.14 |  | 1,857 |  | 1 | 0.14 |  | 1,528 |  | - | 0.19 |
| Time, savings and other |  | 64,091 |  | 85 | 0.53 |  | 60,506 |  | 74 | 0.50 |  | 55,049 |  | 76 | 0.55 |
| Total non-U.S. interest-bearing deposits |  | 76,383 |  | 104 | 0.55 |  | 73,434 |  | 96 | 0.53 |  | 67,417 |  | 96 | 0.57 |
| Total interest-bearing deposits |  | 745,350 |  | 282 | 0.15 |  | 742,834 |  | 291 | 0.16 |  | 720,664 |  | 366 | 0.20 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 271,247 |  | 763 | 1.13 |  | 252,971 |  | 609 | 0.98 |  | 318,028 |  | 809 | 1.02 |
| Trading account liabilities |  | 95,153 |  | 398 | 1.68 |  | 90,448 |  | 435 | 1.95 |  | 94,349 |  | 427 | 1.82 |
| Long-term debt |  | 259,825 |  | 1,485 | 2.29 |  | 253,678 |  | 1,515 | 2.41 |  | 270,198 |  | 1,674 | 2.48 |
| Total interest-bearing liabilities ${ }^{(1)}$ |  | 1,371,575 |  | 2,928 | 0.86 |  | 1,339,931 |  | 2,850 | 0.86 |  | 1,403,239 |  | 3,276 | 0.94 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 383,213 |  |  |  |  | 375,344 |  |  |  |  | 359,292 |  |  |  |
| Other liabilities |  | 178,970 |  |  |  |  | 187,438 |  |  |  |  | 187,016 |  |  |  |
| Shareholders' equity |  | 235,797 |  |  |  |  | 236,553 |  |  |  |  | 235,063 |  |  |  |
| Total liabilities and shareholders' equity |  | 2,169,555 |  |  |  | \$ | 2,139,266 |  |  |  | \$ | 2,184,610 |  |  |  |
| Net interest spread |  |  |  |  | 2.00\% |  |  |  |  | 2.07\% |  |  |  |  | 2.13\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.22 |  |  |  |  | 0.22 |  |  |  |  | 0.22 |
| Net interest income/yield on earning assets |  |  | \$ | 10,226 | 2.22\% |  |  | \$ | 10,286 | 2.29\% |  |  | \$ | 10,771 | 2.35\% |


|  | Second Quarter 2014 |  | First Quarter 2014 |  | Second Quarter 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NOW and money market deposit accounts | \$ | \$ (1) | \$ | - | \$ | (1) |
| Consumer CDs and IRAs |  | 12 |  | 20 |  | 21 |
| Negotiable CDs, public funds and other deposits |  | 4 |  | 3 |  | 4 |
| Banks located in non-U.S. countries |  | 6 |  | 3 |  | 3 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings |  | 263 |  | 257 |  | 259 |
| Long-term debt |  | (905) |  | (875) |  | (946) |
| Net hedge income on liabilities |  | \$ (621) | \$ | (592) | \$ | (660) |

[^14]
## Bank of America Corporation and Subsidiaries

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis
(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  |  |  |  | 2013 |  |  |  |  |
|  | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ <br> Rate | Average Balance |  | Interest <br> Income/ <br> Expense |  | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing deposits with the Federal Reserve and non-U.S. central banks ${ }^{(1)}$ | \$ | 118,106 | \$ | 157 | 0.27\% | \$ | 60,676 | \$ | 73 | 0.24\% |
| Time deposits placed and other short-term investments |  | 12,185 |  | 88 | 1.46 |  | 15,606 |  | 92 | 1.19 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 224,012 |  | 562 | 0.51 |  | 235,417 |  | 634 | 0.54 |
| Trading account assets |  | 147,691 |  | 2,427 | 3.31 |  | 187,957 |  | 2,604 | 2.79 |
| Debt securities ${ }^{(2)}$ |  | 337,845 |  | 4,139 | 2.43 |  | 349,794 |  | 5,113 | 2.92 |
| Loans and leases ${ }^{(3)}$ : |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage |  | 245,469 |  | 4,435 | 3.61 |  | 257,949 |  | 4,586 | 3.56 |
| Home equity |  | 91,738 |  | 1,693 | 3.71 |  | 103,812 |  | 1,948 | 3.77 |
| U.S. credit card |  | 88,797 |  | 4,134 | 9.39 |  | 90,712 |  | 4,441 | 9.87 |
| Non-U.S. credit card |  | 11,657 |  | 616 | 10.65 |  | 10,819 |  | 644 | 12.01 |
| Direct/Indirect consumer |  | 81,916 |  | 1,054 | 2.59 |  | 82,425 |  | 1,218 | 2.98 |
| Other consumer |  | 1,988 |  | 35 | 3.63 |  | 1,710 |  | 36 | 4.26 |
| Total consumer |  | 521,565 |  | 11,967 | 4.61 |  | 547,427 |  | 12,873 | 4.73 |
| U.S. commercial |  | 229,279 |  | 3,323 | 2.92 |  | 214,103 |  | 3,407 | 3.21 |
| Commercial real estate |  | 48,533 |  | 725 | 3.01 |  | 39,899 |  | 666 | 3.37 |
| Commercial lease financing |  | 24,567 |  | 427 | 3.47 |  | 23,556 |  | 441 | 3.75 |
| Non-U.S. commercial |  | 92,068 |  | 1,113 | 2.44 |  | 85,284 |  | 1,010 | 2.39 |
| Total commercial |  | 394,447 |  | 5,588 | 2.85 |  | 362,842 |  | 5,524 | 3.07 |
| Total loans and leases |  | 916,012 |  | 17,555 | 3.85 |  | 910,269 |  | 18,397 | 4.07 |
| Other earning assets |  | 66,326 |  | 1,362 | 4.14 |  | 85,932 |  | 1,446 | 3.39 |
| Total earning assets ${ }^{(4)}$ |  | 1,822,177 |  | 26,290 | 2.90 |  | 1,845,651 |  | 28,359 | 3.09 |
| Cash and due from banks ${ }^{(1)}$ |  | 27,815 |  |  |  |  | 38,022 |  |  |  |
| Other assets, less allowance for loan and lease losses |  | 304,502 |  |  |  |  | 314,770 |  |  |  |
| Total assets |  | 2,154,494 |  |  |  | \$ | 2,198,443 |  |  |  |

[^15]|  | 2014 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Federal funds sold and securities borrowed or purchased under agreements to resell | \$ | 27 | \$ | 24 |
| Debt securities |  | (15) |  | (170) |
| U.S. commercial |  | (30) |  | (56) |
| Non-U.S. commercial |  | - |  | (2) |
| Net hedge expenses on assets | \$ | (18) | \$ | (204) |

[^16]
## Bank of America Corporation and Subsidiaries

Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)
(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  |  |  |  | 2013 |  |  |  |  |
|  | Average Interest <br> Income/ <br> Balance <br> Expense  |  |  |  | Yield/ Rate |  Interest <br> Average Income/ <br> Balance Expense |  |  |  | Yield/ Rate |
| Interest-bearing liabilities |  |  |  |  |  |  |  |  |  |  |
| U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Savings | \$ | 46,329 | \$ | 1 | 0.01\% | \$ | 43,921 | \$ | 12 | 0.05\% |
| NOW and money market deposit accounts |  | 521,307 |  | 162 | 0.06 |  | 500,901 |  | 224 | 0.09 |
| Consumer CDs and IRAs |  | 69,917 |  | 154 | 0.44 |  | 83,489 |  | 262 | 0.63 |
| Negotiable CDs, public funds and other deposits |  | 31,629 |  | 56 | 0.36 |  | 24,996 |  | 59 | 0.47 |
| Total U.S. interest-bearing deposits |  | 669,182 |  | 373 | 0.11 |  | 653,307 |  | 557 | 0.17 |
| Non-U.S. interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |
| Banks located in non-U.S. countries |  | 10,803 |  | 40 | 0.74 |  | 11,498 |  | 41 | 0.72 |
| Governments and official institutions |  | 1,805 |  | 1 | 0.14 |  | 1,537 |  | 1 | 0.18 |
| Time, savings and other |  | 62,309 |  | 159 | 0.51 |  | 54,499 |  | 149 | 0.55 |
| Total non-U.S. interest-bearing deposits |  | 74,917 |  | 200 | 0.54 |  | 67,534 |  | 191 | 0.57 |
| Total interest-bearing deposits |  | 744,099 |  | 573 | 0.16 |  | 720,841 |  | 748 | 0.21 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings |  | 262,161 |  | 1,372 | 1.06 |  | 327,782 |  | 1,558 | 0.96 |
| Trading account liabilities |  | 92,813 |  | 833 | 1.81 |  | 93,204 |  | 899 | 1.95 |
| Long-term debt |  | 256,768 |  | 3,000 | 2.34 |  | 272,088 |  | 3,508 | 2.59 |
| Total interest-bearing liabilities ${ }^{(1)}$ |  | 1,355,841 |  | 5,778 | 0.86 |  | 1,413,915 |  | 6,713 | 0.96 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits |  | 379,300 |  |  |  |  | 356,790 |  |  |  |
| Other liabilities |  | 183,180 |  |  |  |  | 191,714 |  |  |  |
| Shareholders' equity |  | 236,173 |  |  |  |  | 236,024 |  |  |  |
| Total liabilities and shareholders' equity | \$ | 2,154,494 |  |  |  | \$ | 2,198,443 |  |  |  |
| Net interest spread |  |  |  |  | 2.04\% |  |  |  |  | 2.13\% |
| Impact of noninterest-bearing sources |  |  |  |  | 0.22 |  |  |  |  | 0.23 |
| Net interest income/yield on earning assets |  |  | \$ | 20,512 | 2.26\% |  |  | \$ | 21,646 | 2.36\% |


| (1) The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased |
| :--- |
| (decreased) interest expense on: |
| NOW and money market deposit accounts |
| Consumer CDs and IRAs |
| Negotiable CDs, public funds and other deposits |
| Banks located in non-U.S. countries <br> Federal funds purchased, securities loaned or sold under agreements to repurchase and other short- <br> term borrowings <br> Long-term debt <br> Net hedge income on liabilities |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

|  | June 30, 2014 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Gross <br> Unrealized Gains |  | Gross Unrealized Losses |  | Fair <br> Value |  |
| Available-for-sale debt securities |  |  |  |  |  |  |  |  |
| U.S. Treasury and agency securities | \$ | 38,417 | \$ | 301 | \$ | (15) | \$ | 38,703 |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency |  | 161,636 |  | 1,571 |  | $(1,664)$ |  | 161,543 |
| Agency-collateralized mortgage obligations |  | 12,370 |  | 132 |  | (61) |  | 12,441 |
| Non-agency residential |  | 4,818 |  | 272 |  | (84) |  | 5,006 |
| Commercial |  | 2,240 |  | 39 |  | (1) |  | 2,278 |
| Non-U.S. securities |  | 7,034 |  | 40 |  | (5) |  | 7,069 |
| Corporate/Agency bonds |  | 813 |  | 18 |  | (3) |  | 828 |
| Other taxable securities, substantially all asset-backed securities |  | 13,587 |  | 38 |  | (10) |  | 13,615 |
| Total taxable securities |  | 240,915 |  | 2,411 |  | $(1,843)$ |  | 241,483 |
| Tax-exempt securities |  | 8,802 |  | 5 |  | (18) |  | 8,789 |
| Total available-for-sale debt securities |  | 249,717 |  | 2,416 |  | $(1,861)$ |  | 250,272 |
| Other debt securities carried at fair value |  | 43,032 |  | 151 |  | (594) |  | 42,589 |
| Total debt securities carried at fair value |  | 292,749 |  | 2,567 |  | $(2,455)$ |  | 292,861 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities |  | 60,022 |  | 247 |  | $(1,088)$ |  | 59,181 |
| Total debt securities | \$ | 352,771 | \$ | 2,814 | \$ | $(3,543)$ | \$ | 352,042 |
| Available-for-sale marketable equity securities ${ }^{(1)}$ | \$ | 276 | \$ | - | \$ | (36) | \$ | 240 |


| Available-for-sale debt securities | March 31, 2014 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| U.S. Treasury and agency securities | \$ | 29,580 | \$ | 108 | \$ | (121) | \$ | 29,567 |
| Mortgage-backed securities: |  |  |  |  |  |  |  |  |
| Agency |  | 169,216 |  | 830 |  | $(4,299)$ |  | 165,747 |
| Agency-collateralized mortgage obligations |  | 18,464 |  | 217 |  | (109) |  | 18,572 |
| Non-agency residential |  | 5,111 |  | 244 |  | (97) |  | 5,258 |
| Commercial |  | 1,713 |  | 26 |  | (5) |  | 1,734 |
| Non-U.S. securities |  | 7,109 |  | 31 |  | (18) |  | 7,122 |
| Corporate/Agency bonds |  | 831 |  | 18 |  | (4) |  | 845 |
| Other taxable securities, substantially all asset-backed securities |  | 14,695 |  | 42 |  | (15) |  | 14,722 |
| Total taxable securities |  | 246,719 |  | 1,516 |  | $(4,668)$ |  | 243,567 |
| Tax-exempt securities |  | 6,443 |  | 4 |  | (33) |  | 6,414 |
| Total available-for-sale debt securities |  | 253,162 |  | 1,520 |  | $(4,701)$ |  | 249,981 |
| Other debt securities carried at fair value |  | 36,453 |  | 82 |  | (940) |  | 35,595 |
| Total debt securities carried at fair value |  | 289,615 |  | 1,602 |  | $(5,641)$ |  | 285,576 |
| Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities |  | 55,120 |  | 50 |  | $(2,064)$ |  | 53,106 |
| Total debt securities | \$ | 344,735 | \$ | 1,652 | \$ | $(7,705)$ | \$ | 338,682 |
| Available-for-sale marketable equity securities ${ }^{(1)}$ | \$ | 236 | \$ | - | \$ | (20) | \$ | 216 |

${ }^{(1)}$ Classified in other assets on the Consolidated Balance Sheet.

## Other Debt Securities Carried at Fair Value

| (Dollars in millions) | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury and agency securities | \$ | 4,242 | \$ | 4,182 |
| Mortgage-backed securities: |  |  |  |  |
| Agency |  | 16,448 |  | 16,290 |
| Agency-collateralized mortgage obligations |  | - |  | 123 |
| Non-agency residential |  | 3,401 |  | - |
| Commercial |  | 793 |  | 770 |
| Non-U.S. securities ${ }^{(1)}$ |  | 17,395 |  | 14,230 |
| Other taxable securities, substantially all asset-backed securities |  | 310 |  | - |
| Total | \$ | 42,589 | \$ | 35,595 |

[^17]Certain prior period amounts have been reclassified to conform to current period presentation.
(Dollars in millions)

|  | Second Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer \& Business Banking |  | Consumer Real Estate Services |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Net interest income (FTE basis) | \$ | 10,226 | \$ | 4,929 | \$ | 697 | \$ | 1,485 | \$ | 2,239 | \$ | 952 | \$ | (76) |
| Noninterest income |  | 11,734 |  | 2,444 |  | 693 |  | 3,104 |  | 1,940 |  | 3,631 |  | (78) |
| Total revenue, net of interest expense (FTE basis) |  | 21,960 |  | 7,373 |  | 1,390 |  | 4,589 |  | 4,179 |  | 4,583 |  | (154) |
| Provision for credit losses |  | 411 |  | 534 |  | (20) |  | (8) |  | 132 |  | 19 |  | (246) |
| Noninterest expense |  | 18,541 |  | 4,000 |  | 5,902 |  | 3,447 |  | 1,899 |  | 2,862 |  | 431 |
| Income (loss) before income taxes |  | 3,008 |  | 2,839 |  | $(4,492)$ |  | 1,150 |  | 2,148 |  | 1,702 |  | (339) |
| Income tax expense (benefit) (FTE basis) |  | 717 |  | 1,051 |  | $(1,690)$ |  | 426 |  | 795 |  | 601 |  | (466) |
| Net income (loss) | \$ | 2,291 | \$ | 1,788 | \$ | $(2,802)$ | \$ | 724 | \$ | 1,353 | \$ | 1,101 | \$ | 127 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 912,580 | \$ | 160,240 | \$ | 88,257 | \$ | 118,512 | \$ | 271,417 | \$ | 63,579 | \$ | 210,575 |
| Total assets ${ }^{(1)}$ |  | 2,169,555 |  | 607,853 |  | 109,588 |  | 268,294 |  | 390,997 |  | 617,103 |  | 175,720 |
| Total deposits |  | 1,128,563 |  | 543,566 |  | n/m |  | 240,042 |  | 258,937 |  | n/m |  | 35,851 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 911,899 | \$ | 161,142 | \$ | 88,156 | \$ | 120,187 | \$ | 270,683 | \$ | 66,260 | \$ | 205,471 |
| Total assets ${ }^{(1)}$ |  | 2,170,557 |  | 612,200 |  | 107,650 |  | 265,581 |  | 407,367 |  | 610,395 |  | 167,364 |
| Total deposits |  | 1,134,329 |  | 545,530 |  | n/m |  | 237,046 |  | 270,268 |  | n/m |  | 31,999 |


|  | First Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer \& Business Banking |  | Consumer Real Estate Services |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Net interest income (FTE basis) | \$ | 10,286 | \$ | 4,951 | \$ | 701 | \$ | 1,485 | \$ | 2,302 | \$ | 997 | \$ | (150) |
| Noninterest income |  | 12,481 |  | 2,487 |  | 491 |  | 3,062 |  | 1,967 |  | 4,015 |  | 459 |
| Total revenue, net of interest expense (FTE basis) |  | 22,767 |  | 7,438 |  | 1,192 |  | 4,547 |  | 4,269 |  | 5,012 |  | 309 |
| Provision for credit losses |  | 1,009 |  | 812 |  | 25 |  | 23 |  | 265 |  | 19 |  | (135) |
| Noninterest expense |  | 22,238 |  | 3,963 |  | 8,129 |  | 3,359 |  | 2,028 |  | 3,077 |  | 1,682 |
| Income (loss) before income taxes |  | (480) |  | 2,663 |  | $(6,962)$ |  | 1,165 |  | 1,976 |  | 1,916 |  | $(1,238)$ |
| Income tax expense (benefit) (FTE basis) |  | (204) |  | 997 |  | $(1,935)$ |  | 436 |  | 740 |  | 608 |  | $(1,050)$ |
| Net income (loss) | \$ | (276) | \$ | 1,666 | \$ | $(5,027)$ | \$ | 729 | \$ | 1,236 | \$ | 1,308 | \$ | (188) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 919,482 | \$ | 162,061 | \$ | 88,914 | \$ | 115,945 | \$ | 271,475 | \$ | 63,696 | \$ | 217,391 |
| Total assets ${ }^{(1)}$ |  | 2,139,266 |  | 595,486 |  | 110,564 |  | 273,080 |  | 393,075 |  | 601,439 |  | 165,622 |
| Total deposits |  | 1,118,178 |  | 534,557 |  | $\mathrm{n} / \mathrm{m}$ |  | 242,792 |  | 256,433 |  | $\mathrm{n} / \mathrm{m}$ |  | 34,381 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 916,217 | \$ | 160,127 | \$ | 88,355 | \$ | 116,482 | \$ | 273,239 | \$ | 64,598 | \$ | 213,416 |
| Total assets ${ }^{(1)}$ |  | 2,149,851 |  | 613,173 |  | 112,264 |  | 274,234 |  | 397,017 |  | 594,815 |  | 158,348 |
| Total deposits |  | 1,133,650 |  | 552,211 |  | $\mathrm{n} / \mathrm{m}$ |  | 244,051 |  | 257,502 |  | $\mathrm{n} / \mathrm{m}$ |  | 32,818 |


|  | Second Quarter 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer \& Business Banking |  | Consumer <br> Real Estate Services |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Net interest income (FTE basis) | \$ | 10,771 | \$ | 5,034 | \$ | 699 | \$ | 1,505 | \$ | 2,252 | \$ | 1,009 | \$ | 272 |
| Noninterest income |  | 12,178 |  | 2,400 |  | 1,416 |  | 2,994 |  | 1,886 |  | 3,185 |  | 297 |
| Total revenue, net of interest expense (FTE basis) |  | 22,949 |  | 7,434 |  | 2,115 |  | 4,499 |  | 4,138 |  | 4,194 |  | 569 |
| Provision for credit losses |  | 1,211 |  | 967 |  | 291 |  | (15) |  | 163 |  | (16) |  | (179) |
| Noninterest expense |  | 16,018 |  | 4,184 |  | 3,383 |  | 3,270 |  | 1,849 |  | 2,770 |  | 562 |
| Income (loss) before income taxes |  | 5,720 |  | 2,283 |  | $(1,559)$ |  | 1,244 |  | 2,126 |  | 1,440 |  | 186 |
| Income tax expense (benefit) (FTE basis) |  | 1,708 |  | 892 |  | (629) |  | 485 |  | 829 |  | 478 |  | (347) |
| Net income (loss) | \$ | 4,012 | \$ | 1,391 | \$ | (930) | \$ | 759 | \$ | 1,297 | \$ | 962 | \$ | 533 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 914,234 | \$ | 163,593 | \$ | 90,114 | \$ | 109,589 | \$ | 255,674 | \$ | 56,354 | \$ | 238,910 |
| Total assets ${ }^{(1)}$ |  | 2,184,610 |  | 584,217 |  | 122,276 |  | 263,735 |  | 326,775 |  | 656,109 |  | 231,498 |
| Total deposits |  | 1,079,956 |  | 522,244 |  | $\mathrm{n} / \mathrm{m}$ |  | 235,344 |  | 226,912 |  | $\mathrm{n} / \mathrm{m}$ |  | 34,017 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 921,570 | \$ | 164,851 | \$ | 89,257 | \$ | 111,785 | \$ | 258,503 | \$ | 63,127 | \$ | 234,047 |
| Total assets ${ }^{(1)}$ |  | 2,123,320 |  | 587,655 |  | 124,032 |  | 263,867 |  | 334,167 |  | 608,760 |  | 204,839 |
| Total deposits |  | 1,080,783 |  | 525,085 |  | $\mathrm{n} / \mathrm{m}$ |  | 235,012 |  | 228,934 |  | $\mathrm{n} / \mathrm{m}$ |  | 34,858 |

[^18]
## Bank of America Corporation and Subsidiaries

## Year-to-Date Results by Business Segment

(Dollars in millions)

|  | Six Months Ended June 30, 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | $\begin{gathered} \text { Consumer \& } \\ \text { Business } \\ \text { Banking } \\ \hline \end{gathered}$ |  | Consumer Real Estate Services |  | GWIM |  | Global Banking |  | Global <br> Markets |  | All Other |  |
| Net interest income (FTE basis) | \$ | 20,512 | \$ | 9,880 | \$ | 1,398 | \$ | 2,970 | \$ | 4,541 | \$ | 1,949 | \$ | (226) |
| Noninterest income |  | 24,215 |  | 4,931 |  | 1,184 |  | 6,166 |  | 3,907 |  | 7,646 |  | 381 |
| Total revenue, net of interest expense (FTE basis) |  | 44,727 |  | 14,811 |  | 2,582 |  | 9,136 |  | 8,448 |  | 9,595 |  | 155 |
| Provision for credit losses |  | 1,420 |  | 1,346 |  | 5 |  | 15 |  | 397 |  | 38 |  | (381) |
| Noninterest expense |  | 40,779 |  | 7,963 |  | 14,031 |  | 6,806 |  | 3,927 |  | 5,939 |  | 2,113 |
| Income (loss) before income taxes |  | 2,528 |  | 5,502 |  | $(11,454)$ |  | 2,315 |  | 4,124 |  | 3,618 |  | $(1,577)$ |
| Income tax expense (benefit) (FTE basis) |  | 513 |  | 2,048 |  | $(3,625)$ |  | 862 |  | 1,535 |  | 1,209 |  | $(1,516)$ |
| Net income (loss) | \$ | 2,015 | \$ | 3,454 | \$ | $\underline{(7,829)}$ | \$ | 1,453 | \$ | 2,589 | \$ | 2,409 | \$ | (61) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 916,012 | \$ | 161,145 | \$ | 88,584 | \$ | 117,235 | \$ | 271,446 | \$ | 63,637 | \$ | 213,965 |
| Total assets ${ }^{(1)}$ |  | 2,154,494 |  | 601,703 |  | 110,073 |  | 270,674 |  | 392,030 |  | 609,315 |  | 170,699 |
| Total deposits |  | 1,123,399 |  | 539,087 |  | n/m |  | 241,409 |  | 257,692 |  | n/m |  | 35,119 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 911,899 | \$ | 161,142 | \$ | 88,156 | \$ | 120,187 | \$ | 270,683 | \$ | 66,260 | \$ | 205,471 |
| Total assets ${ }^{(1)}$ |  | 2,170,557 |  | 612,200 |  | 107,650 |  | 265,581 |  | 407,367 |  | 610,395 |  | 167,364 |
| Total deposits |  | 1,134,329 |  | 545,530 |  | n/m |  | 237,046 |  | 270,268 |  | n/m |  | 31,999 |


|  | Six Months Ended June 30, 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer \& Business Banking |  | Consumer Real Estate Services |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Net interest income (FTE basis) | \$ | 21,646 | \$ | 10,047 | \$ | 1,442 | \$ | 3,101 | \$ | 4,411 | \$ | 2,117 | \$ | 528 |
| Noninterest income |  | 24,711 |  | 4,799 |  | 2,985 |  | 5,819 |  | 3,757 |  | 6,856 |  | 495 |
| Total revenue, net of interest expense (FTE basis) |  | 46,357 |  | 14,846 |  | 4,427 |  | 8,920 |  | 8,168 |  | 8,973 |  | 1,023 |
| Provision for credit losses |  | 2,924 |  | 1,919 |  | 626 |  | 7 |  | 312 |  | (11) |  | 71 |
| Noninterest expense |  | 35,518 |  | 8,349 |  | 8,788 |  | 6,523 |  | 3,685 |  | 5,843 |  | 2,330 |
| Income (loss) before income taxes |  | 7,915 |  | 4,578 |  | $(4,987)$ |  | 2,390 |  | 4,171 |  | 3,141 |  | $(1,378)$ |
| Income tax expense (benefit) (FTE basis) |  | 2,420 |  | 1,745 |  | $(1,901)$ |  | 911 |  | 1,590 |  | 1,067 |  | (992) |
| Net income (loss) | \$ | 5,495 | \$ | 2,833 | \$ | $\stackrel{(3,086)}{ }$ | \$ | 1,479 | \$ | 2,581 | \$ | 2,074 | \$ | (386) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 910,269 | \$ | 164,713 | \$ | 91,531 | \$ | 107,845 | \$ | 249,903 | \$ | 54,529 | \$ | 241,748 |
| Total assets ${ }^{(1)}$ |  | 2,198,443 |  | 574,452 |  | 125,291 |  | 272,966 |  | 322,036 |  | 663,021 |  | 240,677 |
| Total deposits |  | 1,077,631 |  | 512,424 |  | $\mathrm{n} / \mathrm{m}$ |  | 244,329 |  | 224,132 |  | $\mathrm{n} / \mathrm{m}$ |  | 34,883 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 921,570 | \$ | 164,851 | \$ | 89,257 | \$ | 111,785 | \$ | 258,503 | \$ | 63,127 | \$ | 234,047 |
| Total assets ${ }^{(1)}$ |  | 2,123,320 |  | 587,655 |  | 124,032 |  | 263,867 |  | 334,167 |  | 608,760 |  | 204,839 |
| Total deposits |  | 1,080,783 |  | 525,085 |  | $\mathrm{n} / \mathrm{m}$ |  | 235,012 |  | 228,934 |  | $\mathrm{n} / \mathrm{m}$ |  | 34,858 |

${ }^{(1)}$ Total assets include asset allocations to match liabilities (i.e., deposits).
$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer \& Business Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | FirstQuarter2014 |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second Quarter 2013 |  |
|  |  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 9,880 | \$ | 10,047 | \$ | 4,929 | \$ | 4,951 | \$ | 4,948 | \$ | 5,056 | \$ | 5,034 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 2,328 |  | 2,393 |  | 1,166 |  | 1,162 |  | 1,236 |  | 1,175 |  | 1,186 |
| Service charges |  | 2,136 |  | 2,048 |  | 1,091 |  | 1,045 |  | 1,097 |  | 1,063 |  | 1,035 |
| All other income |  | 467 |  | 358 |  | 187 |  | 280 |  | 217 |  | 230 |  | 179 |
| Total noninterest income |  | 4,931 |  | 4,799 |  | 2,444 |  | 2,487 |  | 2,550 |  | 2,468 |  | 2,400 |
| Total revenue, net of interest expense (FTE basis) |  | 14,811 |  | 14,846 |  | 7,373 |  | 7,438 |  | 7,498 |  | 7,524 |  | 7,434 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 1,346 |  | 1,919 |  | 534 |  | 812 |  | 427 |  | 761 |  | 967 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 7,963 |  | 8,349 |  | 4,000 |  | 3,963 |  | 4,026 |  | 3,983 |  | 4,184 |
| Income before income taxes |  | 5,502 |  | 4,578 |  | 2,839 |  | 2,663 |  | 3,045 |  | 2,780 |  | 2,283 |
| Income tax expense (FTE basis) |  | 2,048 |  | 1,745 |  | 1,051 |  | 997 |  | 1,067 |  | 1,003 |  | 892 |
| Net income | \$ | 3,454 | \$ | 2,833 | \$ | 1,788 | \$ | 1,666 | \$ | 1,978 | \$ | 1,777 | \$ | 1,391 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.56\% |  | 3.80\% |  | 3.50\% |  | 3.63\% |  | 3.58\% |  | 3.70\% |  | 3.72\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 23.63 |  | 19.08 |  | 24.33 |  | 22.92 |  | 26.18 |  | 23.53 |  | 18.62 |
| Efficiency ratio (FTE basis) |  | 53.76 |  | 56.23 |  | 54.24 |  | 53.29 |  | 53.69 |  | 52.93 |  | 56.29 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 161,145 | \$ | 164,713 | \$ | 160,240 | \$ | 162,061 | \$ | 163,157 | \$ | 165,719 | \$ | 163,593 |
| Total earning assets ${ }^{(2)}$ |  | 559,636 |  | 533,098 |  | 565,738 |  | 553,466 |  | 548,272 |  | 542,642 |  | 542,814 |
| Total assets ${ }^{(2)}$ |  | 601,703 |  | 574,452 |  | 607,853 |  | 595,486 |  | 590,131 |  | 583,910 |  | 584,217 |
| Total deposits |  | 539,087 |  | 512,424 |  | 543,566 |  | 534,557 |  | 528,791 |  | 522,007 |  | 522,244 |
| Allocated capital ${ }^{(1)}$ |  | 29,500 |  | 30,000 |  | 29,500 |  | 29,500 |  | 30,000 |  | 30,000 |  | 30,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 161,142 | \$ | 164,851 | \$ | 161,142 | \$ | 160,127 | \$ | 165,094 | \$ | 167,257 | \$ | 164,851 |
| Total earning assets ${ }^{(2)}$ |  | 570,208 |  | 545,815 |  | 570,208 |  | 571,058 |  | 550,777 |  | 547,331 |  | 545,815 |
| Total assets ${ }^{(2)}$ |  | 612,200 |  | 587,655 |  | 612,200 |  | 613,173 |  | 593,099 |  | 588,721 |  | 587,655 |
| Total deposits |  | 545,530 |  | 525,085 |  | 545,530 |  | 552,211 |  | 531,668 |  | 526,835 |  | 525,085 |

[^19]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer \& Business Banking Year-to-Date Results
(Dollars in millions)

|  |  |  |
| :--- | :--- | :--- |
|  |  |  |

or footnotes see page 21 .

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer \& Business Banking Quarterly Results
(Dollars in millions)

|  |  |
| :--- | :--- |
|  |  |

For footnotes see page 21.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer \& Business Banking Quarterly Results (continued)
(Dollars in millions)

|  | Second Quarter 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer \& Business Banking |  | Deposits |  | Consumer Lending |  |
| Net interest income (FTE basis) | \$ | 5,034 | \$ | 2,472 | \$ | 2,562 |
| Noninterest income: |  |  |  |  |  |  |
| Card income |  | 1,186 |  | 15 |  | 1,171 |
| Service charges |  | 1,035 |  | 1,035 |  | - |
| All other income |  | 179 |  | 117 |  | 62 |
| Total noninterest income |  | 2,400 |  | 1,167 |  | 1,233 |
| Total revenue, net of interest expense (FTE basis) |  | 7,434 |  | 3,639 |  | 3,795 |
|  |  |  |  |  |  |  |
| Provision for credit losses |  | 967 |  | 35 |  | 932 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 4,184 |  | 2,810 |  | 1,374 |
| Income before income taxes |  | 2,283 |  | 794 |  | 1,489 |
| Income tax expense (FTE basis) |  | 892 |  | 309 |  | 583 |
| Net income | \$ | 1,391 | \$ | 485 | \$ | 906 |
|  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 3.72\% |  | 1.88\% |  | 7.26\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 18.62 |  | 12.63 |  | 24.93 |
| Efficiency ratio (FTE basis) |  | 56.29 |  | 77.23 |  | 36.20 |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 163,593 | \$ | 22,434 | \$ | 141,159 |
| Total earning assets ${ }^{(2)}$ |  | 542,814 |  | 526,459 |  | 141,599 |
| Total assets ${ }^{(2)}$ |  | 584,217 |  | 559,221 |  | 150,240 |
| Total deposits |  | 522,244 |  | 521,782 |  | $\mathrm{n} / \mathrm{m}$ |
| Allocated capital ${ }^{(1)}$ |  | 30,000 |  | 15,400 |  | 14,600 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 164,851 | \$ | 22,467 | \$ | 142,384 |
| Total earning assets ${ }^{(2)}$ |  | 545,815 |  | 528,881 |  | 142,824 |
| Total assets ${ }^{(2)}$ |  | 587,655 |  | 561,767 |  | 151,778 |
| Total deposits |  | 525,085 |  | 523,928 |  | $\mathrm{n} / \mathrm{m}$ |

[^20]$\mathrm{n} / \mathrm{m}=$ not meaningfu

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer \& Business Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | First Quarter 2014 |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second Quarter 2013 |  |
|  |  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking | \$ | 256,490 | \$ | 233,414 |  | 259,929 | \$ | 253,013 | \$ | 247,276 | \$ | 240,474 | \$ | 238,480 |
| Savings |  | 44,714 |  | 42,077 |  | 45,797 |  | 43,619 |  | 42,139 |  | 42,365 |  | 43,183 |
| MMS |  | 170,513 |  | 158,363 |  | 171,589 |  | 169,424 |  | 166,828 |  | 163,955 |  | 161,976 |
| CDs and IRAs |  | 64,032 |  | 74,140 |  | 62,808 |  | 65,270 |  | 68,192 |  | 70,888 |  | 74,064 |
| Non-U.S. and other |  | 3,338 |  | 4,430 |  | 3,443 |  | 3,231 |  | 4,356 |  | 4,325 |  | 4,541 |
| Total average deposit balances | \$ | 539,087 | \$ | 512,424 | \$ | 543,566 | \$ | 534,557 | \$ | 528,791 | \$ | 522,007 | \$ | 522,244 |
| Deposit spreads (excludes noninterest costs) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking |  | 2.03\% |  | 2.04\% |  | 2.03\% |  | 2.02\% |  | 2.01\% |  | 2.01\% |  | 2.02\% |
| Savings |  | 2.30 |  | 2.20 |  | 2.31 |  | 2.29 |  | 2.23 |  | 2.21 |  | 2.20 |
| MMS |  | 1.14 |  | 1.05 |  | 1.15 |  | 1.13 |  | 1.11 |  | 1.08 |  | 1.05 |
| CDs and IRAs |  | 0.50 |  | 0.53 |  | 0.49 |  | 0.50 |  | 0.50 |  | 0.51 |  | 0.51 |
| Non-U.S. and other |  | 0.51 |  | 1.01 |  | 0.42 |  | 0.62 |  | 0.85 |  | 0.93 |  | 1.00 |
| Total deposit spreads |  | 1.58 |  | 1.51 |  | 1.59 |  | 1.56 |  | 1.54 |  | 1.52 |  | 1.51 |
| Client brokerage assets | \$ | 105,926 | \$ | 84,182 | \$ | 105,926 | \$ | 100,206 | \$ | 96,048 | \$ | 89,517 | \$ | 84,182 |
| Online banking active accounts (units in thousands) |  | 30,429 |  | 29,867 |  | 30,429 |  | 30,470 |  | 29,950 |  | 30,197 |  | 29,867 |
| Mobile banking active accounts (units in thousands) |  | 15,475 |  | 13,214 |  | 15,475 |  | 14,986 |  | 14,395 |  | 13,967 |  | 13,214 |
| Banking centers |  | 5,023 |  | 5,328 |  | 5,023 |  | 5,095 |  | 5,151 |  | 5,243 |  | 5,328 |
| ATMs |  | 15,976 |  | 16,354 |  | 15,976 |  | 16,214 |  | 16,259 |  | 16,201 |  | 16,354 |
| Total U.S. credit card ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average credit card outstandings | \$ | 88,797 | \$ | 90,712 | \$ | 88,058 | \$ | 89,545 | \$ | 90,057 | \$ | 90,005 | \$ | 89,722 |
| Ending credit card outstandings |  | 89,020 |  | 90,523 |  | 89,020 |  | 87,692 |  | 92,338 |  | 90,280 |  | 90,523 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net charge-offs | \$ | 1,401 | \$ | 1,864 | \$ | 683 | \$ | 718 | \$ | 724 | \$ | 788 | \$ | 917 |
|  |  | 3.18\% |  | 4.14\% |  | 3.11\% |  | 3.25\% |  | 3.19\% |  | 3.47\% |  | 4.10\% |
| $30+$ delinquency | \$ | 1,698 | \$ | 2,200 | \$ | 1,698 | \$ | 1,878 | \$ | 2,074 | \$ | 2,112 | \$ | 2,200 |
|  |  | 1.91\% |  | 2.43\% |  | 1.91\% |  | 2.14\% |  | 2.25\% |  | 2.34\% |  | 2.43\% |
| $90+$ delinquency | \$ | 868 | \$ | 1,167 | \$ | 868 | \$ | 966 | \$ | 1,053 | \$ | 1,049 | \$ | 1,167 |
| Other Total U.S. credit card indicators ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross interest yield |  | 9.39\% |  | 9.87\% |  | 9.30\% |  | 9.48\% |  | 9.36\% |  | 9.82\% |  | 9.80\% |
| Risk-adjusted margin |  | 9.23 |  | 8.46 |  | 8.97 |  | 9.49 |  | 9.11 |  | 8.68 |  | 8.41 |
| New accounts (in thousands) |  | 2,155 |  | 1,863 |  | 1,128 |  | 1,027 |  | 999 |  | 1,048 |  | 957 |
| Purchase volumes | \$ | 102,447 | \$ | 98,577 | \$ | 53,584 | \$ | 48,863 | \$ | 54,514 | \$ | 52,823 | \$ | 51,945 |
| Debit card data |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Purchase volumes |  | 135,382 | \$ | 132,375 | \$ | 69,492 | \$ | 65,890 | \$ | 68,000 | \$ | 66,712 | \$ | 67,740 |

[^21]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Real Estate Services Segment Results

| (Dollars in millions; except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | SecondQuarter2013 |  |
|  |  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 1,398 | \$ | 1,442 | \$ | 697 | \$ | 701 | \$ | 716 | \$ | 733 | \$ | 699 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage banking income |  | 1,075 |  | 2,898 |  | 606 |  | 469 |  | 913 |  | 775 |  | 1,411 |
| All other income |  | 109 |  | 87 |  | 87 |  | 22 |  | 83 |  | 69 |  | 5 |
| Total noninterest income |  | 1,184 |  | 2,985 |  | 693 |  | 491 |  | 996 |  | 844 |  | 1,416 |
| Total revenue, net of interest expense (FTE basis) |  | 2,582 |  | 4,427 |  | 1,390 |  | 1,192 |  | 1,712 |  | 1,577 |  | 2,115 |
| Provision for credit losses |  | 5 |  | 626 |  | (20) |  | 25 |  | (474) |  | (308) |  | 291 |
| Noninterest expense |  | 14,031 |  | 8,788 |  | 5,902 |  | 8,129 |  | 3,788 |  | 3,414 |  | 3,383 |
| Loss before income taxes |  | $(11,454)$ |  | $(4,987)$ |  | $(4,492)$ |  | $(6,962)$ |  | $(1,602)$ |  | $(1,529)$ |  | $(1,559)$ |
| Income tax benefit (FTE basis) |  | $(3,625)$ |  | $(1,901)$ |  | $(1,690)$ |  | $(1,935)$ |  | (544) |  | (532) |  | (629) |
| Net loss | \$ | $(7,829)$ | \$ | $(3,086)$ | \$ | $(2,802)$ | \$ | $(5,027)$ | \$ | $(1,058)$ | \$ | (997) | \$ | (930) |
| Net interest yield (FTE basis) |  | 3.01\% |  | 2.80\% |  | 2.98\% |  | 3.05\% |  | 2.89\% |  | 2.91\% |  | 2.75\% |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 88,584 | \$ | 91,531 | \$ | 88,257 | \$ | 88,914 | \$ | 89,687 | \$ | 88,406 | \$ | 90,114 |
| Total earning assets |  | 93,545 |  | 103,890 |  | 93,797 |  | 93,290 |  | 98,220 |  | 99,759 |  | 102,086 |
| Total assets |  | 110,073 |  | 125,291 |  | 109,588 |  | 110,564 |  | 113,584 |  | 118,226 |  | 122,276 |
| Allocated capital ${ }^{(1)}$ |  | 23,000 |  | 24,000 |  | 23,000 |  | 23,000 |  | 24,000 |  | 24,000 |  | 24,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 88,156 | \$ | 89,257 | \$ | 88,156 | \$ | 88,355 | \$ | 89,753 | \$ | 87,586 | \$ | 89,257 |
| Total earning assets |  | 92,291 |  | 102,211 |  | 92,291 |  | 92,937 |  | 97,163 |  | 98,247 |  | 102,211 |
| Total assets |  | 107,650 |  | 124,032 |  | 107,650 |  | 112,264 |  | 113,386 |  | 115,424 |  | 124,032 |
| Period end (in billions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage serviced portfolio ${ }^{(2)}$ | \$ | 760.0 | \$ | 986.4 | \$ | 760.0 | \$ | 780.0 | \$ | 810.0 | \$ | 889.4 | \$ | 986.4 |

[^22]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Consumer Real Estate Services Year-to-Date Results ${ }^{(1)}$
(Dollars in millions)

|  | Six Months Ended June 30, 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Real Estate Services |  | Home Loans |  | Legacy Assets \& Servicing |  |
| Net interest income (FTE basis) | \$ | 1,398 | \$ | 659 | \$ | 739 |
| Noninterest income: |  |  |  |  |  |  |
| Mortgage banking income |  | 1,075 |  | 415 |  | 660 |
| All other income |  | 109 |  | 22 |  | 87 |
| Total noninterest income |  | 1,184 |  | 437 |  | 747 |
| Total revenue, net of interest expense (FTE basis) |  | 2,582 |  | 1,096 |  | 1,486 |
| Provision for credit losses |  | 5 |  | 32 |  | (27) |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 14,031 |  | 1,375 |  | 12,656 |
| Loss before income taxes |  | $(11,454)$ |  | (311) |  | $(11,143)$ |
| Income tax benefit (FTE basis) |  | $(3,625)$ |  | (116) |  | $(3,509)$ |
| Net loss | \$ | $(7,829)$ | \$ | (195) | \$ | $(7,634)$ |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 88,584 | \$ | 51,183 | \$ | 37,401 |
| Total earning assets |  | 93,545 |  | 53,601 |  | 39,944 |
| Total assets |  | 110,073 |  | 53,565 |  | 56,508 |
| Allocated capital ${ }^{(2)}$ |  | 23,000 |  | 6,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 88,156 | \$ | 52,172 | \$ | 35,984 |
| Total earning assets |  | 92,291 |  | 55,058 |  | 37,233 |
| Total assets |  | 107,650 |  | 55,002 |  | 52,648 |


|  | Six Months Ended June 30, 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Real Estate Services |  | Home Loans |  | Legacy Assets \& Servicing |  |
| Net interest income (FTE basis) | \$ | 1,442 | \$ | 691 | \$ | 751 |
| Noninterest income: |  |  |  |  |  |  |
| Mortgage banking income |  | 2,898 |  | 1,351 |  | 1,547 |
| All other income (loss) |  | 87 |  | (58) |  | 145 |
| Total noninterest income |  | 2,985 |  | 1,293 |  | 1,692 |
| Total revenue, net of interest expense (FTE basis) |  | 4,427 |  | 1,984 |  | 2,443 |
| Provision for credit losses |  | 626 |  | 156 |  | 470 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 8,788 |  | 1,684 |  | 7,104 |
| Income (loss) before income taxes |  | $(4,987)$ |  | 144 |  | $(5,131)$ |
| Income tax expense (benefit) (FTE basis) |  | $(1,901)$ |  | 55 |  | $(1,956)$ |
| Net income (loss) | \$ | $\underline{(3,086)}$ | \$ | 89 | \$ | $\underline{(3,175)}$ |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 91,531 | \$ | 47,048 | \$ | 44,483 |
| Total earning assets |  | 103,890 |  | 53,743 |  | 50,147 |
| Total assets |  | 125,291 |  | 54,252 |  | 71,039 |
| Allocated capital ${ }^{(2)}$ |  | 24,000 |  | 6,000 |  | 18,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 89,257 | \$ | 46,891 | \$ | 42,366 |
| Total earning assets |  | 102,211 |  | 53,571 |  | 48,640 |
| Total assets |  | 124,032 |  | 53,674 |  | 70,358 |

[^23][^24]
## Bank of America Corporation and Subsidiaries

Consumer Real Estate Services Quarterly Results ${ }^{(1)}$
(Dollars in millions)

|  | Second Quarter 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Real Estate Services |  | Home Loans |  | Legacy Assets \& Servicing |  |
| Net interest income (FTE basis) | \$ | 697 | \$ | 335 | \$ | 362 |
| Noninterest income: |  |  |  |  |  |  |
| Mortgage banking income |  | 606 |  | 237 |  | 369 |
| All other income |  | 87 |  | 18 |  | 69 |
| Total noninterest income |  | 693 |  | 255 |  | 438 |
| Total revenue, net of interest expense (FTE basis) |  | 1,390 |  | 590 |  | 800 |
| Provision for credit losses |  | (20) |  | 19 |  | (39) |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 5,902 |  | 660 |  | 5,242 |
| Loss before income taxes |  | $(4,492)$ |  | (89) |  | $(4,403)$ |
| Income tax benefit (FTE basis) |  | $(1,690)$ |  | (33) |  | $(1,657)$ |
| Net loss | \$ | $(2,802)$ | \$ | (56) | \$ | $(2,746)$ |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 88,257 | \$ | 51,553 | \$ | 36,704 |
| Total earning assets |  | 93,797 |  | 53,934 |  | 39,863 |
| Total assets |  | 109,588 |  | 53,962 |  | 55,626 |
| Allocated capital ${ }^{(2)}$ |  | 23,000 |  | 6,000 |  | 17,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 88,156 | \$ | 52,172 | \$ | 35,984 |
| Total earning assets |  | 92,291 |  | 55,058 |  | 37,233 |
| Total assets |  | 107,650 |  | 55,002 |  | 52,648 |


|  |  |  |
| :--- | :--- | :--- |

[^25]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Consumer Real Estate Services Quarterly Results ${ }^{(1)}$ (continued)

(Dollars in millions)

|  | Second Quarter 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Consumer Real Estate Services |  | Home Loans |  | Legacy Assets \& Servicing |  |
| Net interest income (FTE basis) | \$ | 699 | \$ | 344 | \$ | 355 |
| Noninterest income: |  |  |  |  |  |  |
| Mortgage banking income |  | 1,411 |  | 654 |  | 757 |
| All other income |  | 5 |  | 5 |  | - |
| Total noninterest income |  | 1,416 |  | 659 |  | 757 |
| Total revenue, net of interest expense (FTE basis) |  | 2,115 |  | 1,003 |  | 1,112 |
|  |  |  |  |  |  |  |
| Provision for credit losses |  | 291 |  | 64 |  | 227 |
|  |  |  |  |  |  |  |
| Noninterest expense |  | 3,383 |  | 862 |  | 2,521 |
| Income (loss) before income taxes |  | $(1,559)$ |  | 77 |  | $(1,636)$ |
| Income tax expense (benefit) (FTE basis) |  | (629) |  | 30 |  | (659) |
| Net income (loss) | \$ | (930) | \$ | 47 | \$ | (977) |
| Balance Sheet |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |
| Total loans and leases | \$ | 90,114 | \$ | 46,870 | \$ | 43,244 |
| Total earning assets |  | 102,086 |  | 53,739 |  | 48,347 |
| Total assets |  | 122,276 |  | 54,000 |  | 68,276 |
| Allocated capital ${ }^{(2)}$ |  | 24,000 |  | 6,000 |  | 18,000 |
| Period end |  |  |  |  |  |  |
| Total loans and leases | \$ | 89,257 | \$ | 46,891 | \$ | 42,366 |
| Total earning assets |  | 102,211 |  | 53,571 |  | 48,640 |
| Total assets |  | 124,032 |  | 53,674 |  | 70,358 |

[^26]
## Bank of America Corporation and Subsidiaries

Consumer Real Estate Services Key Indicators


[^27]
## Bank of America Corporation and Subsidiaries

Global Wealth \& Investment Management Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | FirstQuarter2014 |  | Fourth Quarter 2013 |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2013 \end{gathered}$ |  | Second Quarter 2013 |  |
|  |  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 2,970 | \$ | 3,101 | \$ | 1,485 | \$ | 1,485 | \$ | 1,485 | \$ | 1,478 | \$ | 1,505 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 5,246 |  | 4,772 |  | 2,642 |  | 2,604 |  | 2,524 |  | 2,413 |  | 2,441 |
| All other income |  | 920 |  | 1,047 |  | 462 |  | 458 |  | 470 |  | 499 |  | 553 |
| Total noninterest income |  | 6,166 |  | 5,819 |  | 3,104 |  | 3,062 |  | 2,994 |  | 2,912 |  | 2,994 |
| Total revenue, net of interest expense (FTE basis) |  | 9,136 |  | 8,920 |  | 4,589 |  | 4,547 |  | 4,479 |  | 4,390 |  | 4,499 |
| Provision for credit losses |  | 15 |  | 7 |  | (8) |  | 23 |  | 26 |  | 23 |  | (15) |
| Noninterest expense |  | 6,806 |  | 6,523 |  | 3,447 |  | 3,359 |  | 3,263 |  | 3,248 |  | 3,270 |
| Income before income taxes |  | 2,315 |  | 2,390 |  | 1,150 |  | 1,165 |  | 1,190 |  | 1,119 |  | 1,244 |
| Income tax expense (FTE basis) |  | 862 |  | 911 |  | 426 |  | 436 |  | 413 |  | 399 |  | 485 |
| Net income | \$ | 1,453 | \$ | 1,479 | \$ | 724 | \$ | 729 | \$ | 777 | \$ | 720 | \$ | 759 |
| Net interest yield (FTE basis) |  | 2.38\% |  | 2.46\% |  | 2.38\% |  | 2.38\% |  | 2.37\% |  | 2.35\% |  | 2.47\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 24.53 |  | 30.00 |  | 24.33 |  | 24.74 |  | 30.99 |  | 28.71 |  | 30.59 |
| Efficiency ratio (FTE basis) |  | 74.50 |  | 73.12 |  | 75.11 |  | 73.88 |  | 72.85 |  | 73.98 |  | 72.70 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 117,235 | \$ | 107,845 | \$ | 118,512 | \$ | 115,945 | \$ | 115,546 | \$ | 112,752 | \$ | 109,589 |
| Total earning assets ${ }^{(2)}$ |  | 251,705 |  | 254,155 |  | 249,892 |  | 253,537 |  | 248,156 |  | 249,203 |  | 244,860 |
| Total assets ${ }^{(2)}$ |  | 270,674 |  | 272,966 |  | 268,294 |  | 273,080 |  | 268,683 |  | 268,611 |  | 263,735 |
| Total deposits |  | 241,409 |  | 244,329 |  | 240,042 |  | 242,792 |  | 240,395 |  | 239,663 |  | 235,344 |
| Allocated capital ${ }^{(1)}$ |  | 12,000 |  | 10,000 |  | 12,000 |  | 12,000 |  | 10,000 |  | 10,000 |  | 10,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 120,187 | \$ | 111,785 | \$ | 120,187 | \$ | 116,482 | \$ | 115,846 | \$ | 114,175 | \$ | 111,785 |
| Total earning assets ${ }^{(2)}$ |  | 247,179 |  | 244,340 |  | 247,179 |  | 254,801 |  | 254,031 |  | 250,677 |  | 244,340 |
| Total assets ${ }^{(2)}$ |  | 265,581 |  | 263,867 |  | 265,581 |  | 274,234 |  | 274,112 |  | 270,484 |  | 263,867 |
| Total deposits |  | 237,046 |  | 235,012 |  | 237,046 |  | 244,051 |  | 244,901 |  | 241,553 |  | 235,012 |

[^28]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Wealth \& Investment Management Key Indicators

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | First Quarter 2014 |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second <br> Quarter <br> 2013 |  |
|  |  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |
| Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 7,555 | \$ | 7,422 | \$ | 3,791 | \$ | 3,764 | \$ | 3,703 | \$ | 3,646 | \$ | 3,742 |
| U.S. Trust |  | 1,551 |  | 1,461 |  | 783 |  | 768 |  | 762 |  | 730 |  | 740 |
| Other ${ }^{(1)}$ |  | 30 |  | 37 |  | 15 |  | 15 |  | 14 |  | 14 |  | 17 |
| Total revenues | \$ | 9,136 | \$ | 8,920 | \$ | 4,589 | \$ | 4,547 | \$ | 4,479 | \$ | 4,390 | \$ | 4,499 |
| Client Balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client Balances by Business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 2,017,051 | \$ | 1,800,151 |  | 2,017,051 | \$ | 1,946,922 | \$ | 1,916,803 | \$ | 1,853,980 | \$ | 1,800,151 |
| U.S. Trust |  | 380,281 |  | 351,119 |  | 380,281 |  | 378,177 |  | 376,487 |  | 362,791 |  | 351,119 |
| Other ${ }^{(1)}$ |  | 70,836 |  | 63,781 |  | 70,836 |  | 70,720 |  | 73,148 |  | 66,665 |  | 63,781 |
| Client Balances by Type |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | \$ | 878,741 | \$ | 743,613 | \$ | 878,741 | \$ | 841,818 | \$ | 821,449 | \$ | 779,614 | \$ | 743,613 |
| Brokerage assets |  | 1,091,558 |  | 992,664 |  | 1,091,558 |  | 1,054,052 |  | 1,045,122 |  | 1,013,688 |  | 992,664 |
| Assets in custody |  | 137,391 |  | 128,854 |  | 137,391 |  | 136,342 |  | 136,190 |  | 131,386 |  | 128,854 |
| Deposits |  | 237,046 |  | 235,012 |  | 237,046 |  | 244,051 |  | 244,901 |  | 241,553 |  | 235,012 |
| Loans and leases ${ }^{(2)}$ |  | 123,432 |  | 114,908 |  | 123,432 |  | 119,556 |  | 118,776 |  | 117,195 |  | 114,908 |
| Total client balances | \$ | 2,468,168 | \$ | 2,215,051 | \$ | 2,468,168 | \$ | 2,395,819 | \$ | 2,366,438 | \$ | 2,283,436 | \$ | 2,215,051 |
| Assets Under Management Flows |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liquidity assets under management ${ }^{(3)}$ | \$ | $(2,294)$ | \$ | $(2,922)$ | \$ | 135 | \$ | $(2,429)$ | \$ | 6,492 | \$ | 2,932 | \$ | (695) |
| Long-term assets under management ${ }^{(4)}$ |  | 29,252 |  | 28,053 |  | 11,870 |  | 17,382 |  | 9,425 |  | 10,341 |  | 7,692 |
| Total assets under management flows | \$ | 26,958 | \$ | 25,131 | \$ | 12,005 | \$ | 14,953 | \$ | 15,917 | \$ | 13,273 | \$ | 6,997 |
| $\text { Associates }{ }^{(5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of Financial Advisors |  | 15,561 |  | 15,759 |  | 15,561 |  | 15,323 |  | 15,317 |  | 15,624 |  | 15,759 |
| Total Wealth Advisors |  | 16,722 |  | 16,989 |  | 16,722 |  | 16,481 |  | 16,517 |  | 16,846 |  | 16,989 |
| Total Client Facing Professionals |  | 19,417 |  | 19,679 |  | 19,417 |  | 19,199 |  | 19,217 |  | 19,524 |  | 19,679 |
| Merrill Lynch Global Wealth Management Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial Advisor Productivity ${ }^{(6)}$ (in thousands) | \$ | 1,058 | \$ | 991 | \$ | 1,060 | \$ | 1,056 | \$ | 1,039 | \$ | 1,000 | \$ | 1,012 |
| U.S. Trust Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client Facing Professionals |  | 2,110 |  | 2,074 |  | 2,110 |  | 2,117 |  | 2,091 |  | 2,080 |  | 2,074 |

[^29][^30]
## Bank of America Corporation and Subsidiaries

Global Banking Segment Results

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | First Quarter 2014 |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second Quarter 2013 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 4,541 | \$ | 4,411 | \$ | 2,239 | \$ | 2,302 | \$ | 2,301 | \$ | 2,201 | \$ | 2,252 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 1,367 |  | 1,387 |  | 680 |  | 687 |  | 684 |  | 716 |  | 701 |
| Investment banking income |  | 1,656 |  | 1,582 |  | 834 |  | 822 |  | 958 |  | 693 |  | 792 |
| All other income |  | 884 |  | 788 |  | 426 |  | 458 |  | 360 |  | 398 |  | 393 |
| Total noninterest income |  | 3,907 |  | 3,757 |  | 1,940 |  | 1,967 |  | 2,002 |  | 1,807 |  | 1,886 |
| Total revenue, net of interest expense (FTE basis) |  | 8,448 |  | 8,168 |  | 4,179 |  | 4,269 |  | 4,303 |  | 4,008 |  | 4,138 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | 397 |  | 312 |  | 132 |  | 265 |  | 441 |  | 322 |  | 163 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest expense |  | 3,927 |  | 3,685 |  | 1,899 |  | 2,028 |  | 1,943 |  | 1,923 |  | 1,849 |
| Income before income taxes |  | 4,124 |  | 4,171 |  | 2,148 |  | 1,976 |  | 1,919 |  | 1,763 |  | 2,126 |
| Income tax expense (FTE basis) |  | 1,535 |  | 1,590 |  | 795 |  | 740 |  | 664 |  | 626 |  | 829 |
| Net income | \$ | 2,589 | \$ | 2,581 | \$ | 1,353 | \$ | 1,236 | \$ | 1,255 | \$ | 1,137 | \$ | 1,297 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest yield (FTE basis) |  | 2.63\% |  | 3.18\% |  | 2.58\% |  | 2.68\% |  | 2.71\% |  | 2.87\% |  | 3.17\% |
| Return on average allocated capital ${ }^{(1)}$ |  | 16.85 |  | 22.64 |  | 17.51 |  | 16.18 |  | 21.66 |  | 19.63 |  | 22.62 |
| Efficiency ratio (FTE basis) |  | 46.48 |  | 45.13 |  | 45.44 |  | 47.50 |  | 45.16 |  | 47.94 |  | 44.71 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 271,446 | \$ | 249,903 | \$ | 271,417 | \$ | 271,475 | \$ | 268,864 | \$ | 260,085 | \$ | 255,674 |
| Total earnings assets ${ }^{(2)}$ |  | 347,793 |  | 280,143 |  | 347,661 |  | 347,926 |  | 336,371 |  | 304,726 |  | 285,000 |
| Total assets ${ }^{(2)}$ |  | 392,030 |  | 322,036 |  | 390,997 |  | 393,075 |  | 379,927 |  | 346,412 |  | 326,775 |
| Total deposits |  | 257,692 |  | 224,132 |  | 258,937 |  | 256,433 |  | 259,193 |  | 239,189 |  | 226,912 |
| Allocated capital ${ }^{(1)}$ |  | 31,000 |  | 23,000 |  | 31,000 |  | 31,000 |  | 23,000 |  | 23,000 |  | 23,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 270,683 | \$ | 258,503 | \$ | 270,683 | \$ | 273,239 | \$ | 269,469 | \$ | 267,165 | \$ | 258,503 |
| Total earnings assets ${ }^{(2)}$ |  | 363,713 |  | 292,301 |  | 363,713 |  | 354,214 |  | 336,607 |  | 330,006 |  | 292,301 |
| Total assets ${ }^{(2)}$ |  | 407,367 |  | 334,167 |  | 407,367 |  | 397,017 |  | 378,659 |  | 372,490 |  | 334,167 |
| Total deposits |  | 270,268 |  | 228,934 |  | 270,268 |  | 257,502 |  | 265,171 |  | 262,502 |  | 228,934 |

[^31]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Global Banking Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | FirstQuarter2014 |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second Quarter 2013 |  |
|  |  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |
| Investment Banking fees ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 491 | \$ | 473 | \$ | 234 | \$ | 257 | \$ | 320 | \$ | 226 | \$ | 240 |
| Debt issuance |  | 835 |  | 833 |  | 388 |  | 447 |  | 443 |  | 343 |  | 405 |
| Equity issuance |  | 330 |  | 276 |  | 212 |  | 118 |  | 195 |  | 124 |  | 147 |
| Total Investment Banking fees ${ }^{(3)}$ | \$ | 1,656 | \$ | 1,582 | \$ | 834 | \$ | 822 | \$ | 958 | \$ | 693 | \$ | 792 |
| Business Lending |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 1,724 | \$ | 1,706 | \$ | 820 | \$ | 904 | \$ | 817 | \$ | 884 | \$ | 855 |
| Commercial |  | 2,014 |  | 2,001 |  | 1,005 |  | 1,009 |  | 1,011 |  | 960 |  | 1,050 |
| Total Business Lending revenue | \$ | 3,738 | \$ | 3,707 | \$ | 1,825 | \$ | 1,913 | \$ | 1,828 | \$ | 1,844 | \$ | 1,905 |
| Global Transaction Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | \$ | 1,506 | \$ | 1,368 | \$ | 766 | \$ | 740 | \$ | 734 | \$ | 713 | \$ | 702 |
| Commercial |  | 1,454 |  | 1,446 |  | 719 |  | 735 |  | 747 |  | 741 |  | 733 |
| Total Global Transaction Services revenue | \$ | 2,960 | \$ | 2,814 | \$ | 1,485 | \$ | 1,475 | \$ | 1,481 | \$ | 1,454 | \$ | 1,435 |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing | \$ | 77,790 | \$ | 68,584 | \$ | 78,010 | \$ | 77,568 | \$ | 78,229 | \$ | 73,011 | \$ | 69,362 |
| Noninterest-bearing |  | 179,902 |  | 155,548 |  | 180,927 |  | 178,865 |  | 180,964 |  | 166,178 |  | 157,550 |
| Total average deposits | \$ | 257,692 | \$ | 224,132 | \$ | 258,937 | \$ | 256,433 | \$ | 259,193 | \$ | 239,189 | \$ | 226,912 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Loan spread |  | 1.75\% |  | 1.87\% |  | 1.71\% |  | 1.80\% |  | 1.75\% |  | 1.78\% |  | 1.89\% |
| Provision for credit losses | \$ | 397 | \$ | 312 | \$ | 132 | \$ | 265 | \$ | 441 | \$ | 322 | \$ | 163 |
| $\text { Credit quality }{ }^{(4,5)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reservable utilized criticized exposure | \$ | 9,467 | \$ | 10,632 | \$ | 9,467 | \$ | 9,512 | \$ | 9,357 | \$ | 10,111 | \$ | 10,632 |
|  |  | 3.20\% |  | 3.73\% |  | 3.20\% |  | 3.19\% |  | 3.17\% |  | 3.44\% |  | 3.73\% |
| Nonperforming loans, leases and foreclosed properties | \$ | 717 | \$ | 1,087 | \$ | 717 | \$ | 650 | \$ | 639 | \$ | 919 | \$ | 1,087 |
|  |  | 0.27\% |  | 0.43\% |  | 0.27\% |  | 0.24\% |  | 0.24\% |  | 0.35\% |  | 0.43\% |
| Average loans and leases by product |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial | \$ | 135,721 | \$ | 126,324 | \$ | 136,193 | \$ | 135,245 | \$ | 132,263 | \$ | 128,601 | \$ | 127,742 |
| Commercial real estate |  | 44,124 |  | 35,760 |  | 43,816 |  | 44,436 |  | 42,622 |  | 39,172 |  | 36,685 |
| Commercial lease financing |  | 25,295 |  | 24,536 |  | 25,165 |  | 25,427 |  | 25,115 |  | 24,846 |  | 24,584 |
| Non-U.S. commercial |  | 66,300 |  | 63,277 |  | 66,238 |  | 66,362 |  | 68,860 |  | 67,459 |  | 66,654 |
| Other |  | 6 |  | 6 |  | 5 |  | 5 |  | 4 |  | 7 |  | 9 |
| Total average loans and leases | \$ | 271,446 | \$ | 249,903 | \$ | 271,417 | \$ | 271,475 | \$ | 268,864 | \$ | 260,085 | \$ | 255,674 |
| Total Corporation Investment Banking fees |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(2)}$ | \$ | 551 | \$ | 519 | \$ | 265 | \$ | 286 | \$ | 353 | \$ | 256 | \$ | 262 |
| Debt issuance |  | 1,916 |  | 2,009 |  | 891 |  | 1,025 |  | 986 |  | 808 |  | 987 |
| Equity issuance |  | 827 |  | 679 |  | 514 |  | 313 |  | 464 |  | 329 |  | 356 |
| Total investment banking fees including self-led |  | 3,294 |  | 3,207 |  | 1,670 |  | 1,624 |  | 1,803 |  | 1,393 |  | 1,605 |
| Self-led |  | (121) |  | (116) |  | (39) |  | (82) |  | (65) |  | (96) |  | (49) |
| Total Investment Banking fees | \$ | 3,173 | \$ | 3,091 | \$ | 1,631 | \$ | 1,542 | \$ | 1,738 | \$ | 1,297 | \$ | 1,556 |

[^32]
## Bank of America Corporation and Subsidiaries

Investment Banking Product Rankings

|  | Six Months Ended June 30, 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Global |  | U.S. |  |
|  | Product Ranking | Market Share | Product Ranking | Market Share |
| Net investment banking revenue | 3 | 6.6\% | 2 | 9.9\% |
| Announced mergers and acquisitions | 3 | 23.2 | 3 | 30.3 |
| Equity capital markets | 3 | 7.3 | 3 | 11.0 |
| Debt capital markets | 5 | 5.5 | 2 | 9.9 |
| High-yield corporate debt | 8 | 5.9 | 5 | 8.0 |
| Leveraged loans | 2 | 9.1 | 2 | 11.3 |
| Mortgage-backed securities | 9 | 6.5 | 9 | 7.1 |
| Asset-backed securities | 2 | 12.9 | 2 | 15.2 |
| Convertible debt | 4 | 8.6 | 4 | 11.9 |
| Common stock underwriting | 2 | 7.2 | 2 | 10.8 |
| Investment-grade corporate debt | 2 | 6.5 | 2 | 12.5 |
| Syndicated loans | 2 | 8.9 | 2 | 12.9 |

Source: Dealogic data as of July 1, 2014. Figures above include self-led transactions.

- Rankings based on deal volumes except for net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit to all investment banks advising either side of the transaction.
- Each advisor receives full credit for the deal amount unless advising a minor stakeholder.


## Highlights

Global top 3 rankings in:

| Leveraged loans | Syndicated loans |
| :--- | :--- |
| Asset-backed securities | Announced mergers and acquisitions |
| Common stock underwriting | Equity capital markets |
| Investment-grade corporate debt |  |
| U.S. $\boldsymbol{\text { top } 3 \text { rankings } \text { in: }}$ | Syndicated loans |
| Leveraged loans | Announced mergers and acquisitions |
| Asset-backed securities | Equity capital markets |
| Common stock underwriting | Debt capital markets |
| Investment-grade corporate debt |  |

## Top 3 rankings excluding self-led deals:

Global: Leveraged loans, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Announced mergers and acquisitions, Equity capital markets
U.S.: Leveraged loans, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Announced mergers and acquisitions, Equity capital markets, Debt capital markets

## Bank of America Corporation and Subsidiaries

Global Markets Segment Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | First Quarter 2014 |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | $\begin{aligned} & \text { Second } \\ & \text { Quarter } \\ & 2013 \end{aligned}$ |  |
|  |  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | 1,949 | \$ | 2,117 | \$ | 952 | \$ | 997 | \$ | 1,138 | \$ | 969 | \$ | 1,009 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 1,101 |  | 1,077 |  | 540 |  | 561 |  | 489 |  | 480 |  | 549 |
| Investment banking fees |  | 1,496 |  | 1,347 |  | 760 |  | 736 |  | 755 |  | 622 |  | 668 |
| Trading account profits |  | 4,135 |  | 4,738 |  | 1,768 |  | 2,367 |  | 795 |  | 1,201 |  | 1,848 |
| All other income (loss) |  | 914 |  | (306) |  | 563 |  | 351 |  | 21 |  | (53) |  | 120 |
| Total noninterest income |  | 7,646 |  | 6,856 |  | 3,631 |  | 4,015 |  | 2,060 |  | 2,250 |  | 3,185 |
| Total revenue, net of interest expense (FTE basis) ${ }^{(2)}$ |  | 9,595 |  | 8,973 |  | 4,583 |  | 5,012 |  | 3,198 |  | 3,219 |  | 4,194 |
| Provision for credit losses |  | 38 |  | (11) |  | 19 |  | 19 |  | 104 |  | 47 |  | (16) |
| Noninterest expense |  | 5,939 |  | 5,843 |  | 2,862 |  | 3,077 |  | 3,275 |  | 2,881 |  | 2,770 |
| Income (loss) before income taxes |  | 3,618 |  | 3,141 |  | 1,702 |  | 1,916 |  | (181) |  | 291 |  | 1,440 |
| Income tax expense (benefit) (FTE basis) |  | 1,209 |  | 1,067 |  | 601 |  | 608 |  | (133) |  | 1,166 |  | 478 |
| Net income (loss) | \$ | 2,409 | \$ | 2,074 | \$ | 1,101 | \$ | 1,308 | \$ | (48) | \$ | (875) | \$ | 962 |
| Return on average allocated capital ${ }^{(3)}$ |  | 14.32\% |  | 13.97\% |  | 13.01\% |  | 15.64\% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 12.89\% |
| Efficiency ratio (FTE basis) |  | 61.90 |  | 65.12 |  | 62.45 |  | 61.39 |  | 102.40\% |  | 89.52\% |  | 66.05 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(4)}$ | \$ | 448,596 | \$ | 497,582 | \$ | 459,938 | \$ | 437,128 | \$ | 438,909 | \$ | 442,597 | \$ | 490,972 |
| Total loans and leases |  | 63,637 |  | 54,529 |  | 63,579 |  | 63,696 |  | 66,496 |  | 64,491 |  | 56,354 |
| Total earning assets ${ }^{(4)}$ |  | 467,594 |  | 504,450 |  | 478,192 |  | 456,879 |  | 458,955 |  | 458,626 |  | 499,338 |
| Total assets |  | 609,315 |  | 663,021 |  | 617,103 |  | 601,439 |  | 603,005 |  | 602,521 |  | 656,109 |
| Allocated capital ${ }^{(3)}$ |  | 34,000 |  | 30,000 |  | 34,000 |  | 34,000 |  | 30,000 |  | 30,000 |  | 30,000 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(4)}$ | \$ | 443,386 | \$ | 446,505 | \$ | 443,386 | \$ | 430,894 | \$ | 411,080 | \$ | 438,137 | \$ | 446,505 |
| Total loans and leases |  | 66,260 |  | 63,127 |  | 66,260 |  | 64,598 |  | 67,381 |  | 68,662 |  | 63,127 |
| Total earning assets ${ }^{(4)}$ |  | 465,383 |  | 465,153 |  | 465,383 |  | 455,103 |  | 432,807 |  | 464,600 |  | 465,153 |
| Total assets |  | 610,395 |  | 608,760 |  | 610,395 |  | 594,815 |  | 575,584 |  | 601,034 |  | 608,760 |
| Trading-related assets (average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities | \$ | 201,996 | \$ | 230,589 | \$ | 200,725 | \$ | 203,281 | \$ | 209,734 | \$ | 193,107 | \$ | 225,796 |
| Reverse repurchases |  | 114,576 |  | 154,188 |  | 119,823 |  | 109,271 |  | 114,417 |  | 128,427 |  | 150,568 |
| Securities borrowed |  | 88,024 |  | 60,134 |  | 94,989 |  | 80,981 |  | 67,862 |  | 73,820 |  | 62,813 |
| Derivative assets |  | 44,000 |  | 52,671 |  | 44,401 |  | 43,595 |  | 46,896 |  | 47,243 |  | 51,795 |
| Total trading-related assets ${ }^{(4)}$ | \$ | 448,596 | \$ | 497,582 | \$ | 459,938 | \$ | 437,128 | \$ | 438,909 | \$ | 442,597 | \$ | 490,972 |

[^33]$\mathrm{n} / \mathrm{m}=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Markets Key Indicators

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | First Quarter 2014 |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second Quarter 2013 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |  |
| Sales and trading revenue ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 5,452 | \$ | 5,067 | \$ | 2,426 | \$ | 3,026 | \$ | 1,540 | \$ | 1,636 | \$ | 2,216 |
| Equities |  | 2,230 |  | 2,433 |  | 1,045 |  | 1,185 |  | 815 |  | 918 |  | 1,280 |
| Total sales and trading revenue | \$ | 7,682 | \$ | 7,500 | \$ | 3,471 | \$ | 4,211 | \$ | 2,355 | \$ | 2,554 | \$ | 3,496 |
| Sales and trading revenue, excluding net debit valuation adjustment ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | 5,316 | \$ | 5,252 | \$ | 2,370 | \$ | 2,946 | \$ | 2,076 | \$ | 2,029 | \$ | 2,253 |
| Equities |  | 2,185 |  | 2,344 |  | 1,032 |  | 1,153 |  | 897 |  | 969 |  | 1,194 |
| Total sales and trading revenue, excluding net debit valuation adjustment | \$ | 7,501 | \$ | $\underline{7,596}$ | \$ | 3,402 | \$ | 4,099 | \$ | 2,973 | \$ | 2,998 | \$ | 3,447 |
| Sales and trading revenue breakdown |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 1,775 | \$ | 1,944 | \$ | 866 | \$ | 909 | \$ | 1,054 | \$ | 892 | \$ | 925 |
| Commissions |  | 1,101 |  | 1,077 |  | 540 |  | 561 |  | 489 |  | 480 |  | 549 |
| Trading |  | 4,135 |  | 4,738 |  | 1,768 |  | 2,367 |  | 795 |  | 1,201 |  | 1,848 |
| Other |  | 671 |  | (259) |  | 297 |  | 374 |  | 17 |  | (19) |  | 174 |
| Total sales and trading revenue | \$ | 7,682 | \$ | 7,500 | \$ | 3,471 | \$ | 4,211 | \$ | 2,355 | \$ | 2,554 | \$ | 3,496 |

[^34]Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second Quarter 2013 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income (FTE basis) | \$ | (226) | \$ | 528 | \$ | (76) | \$ | (150) | \$ | 411 | \$ | 42 | \$ | 272 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 174 |  | 166 |  | 88 |  | 86 |  | 83 |  | 79 |  | 81 |
| Equity investment income |  | 730 |  | 1,096 |  | 56 |  | 674 |  | 393 |  | 1,122 |  | 576 |
| Gains on sales of debt securities |  | 739 |  | 519 |  | 382 |  | 357 |  | 363 |  | 347 |  | 452 |
| All other loss |  | $(1,262)$ |  | $(1,286)$ |  | (604) |  | (658) |  | (739) |  | (565) |  | (812) |
| Total noninterest income |  | 381 |  | 495 |  | (78) |  | 459 |  | 100 |  | 983 |  | 297 |
| Total revenue, net of interest expense (FTE basis) |  | 155 |  | 1,023 |  | (154) |  | 309 |  | 511 |  | 1,025 |  | 569 |
| Provision for credit losses |  | (381) |  | 71 |  | (246) |  | (135) |  | (188) |  | (549) |  | (179) |
| Noninterest expense |  | 2,113 |  | 2,330 |  | 431 |  | 1,682 |  | 1,012 |  | 940 |  | 562 |
| Income (loss) before income taxes |  | $(1,577)$ |  | $(1,378)$ |  | (339) |  | $(1,238)$ |  | (313) |  | 634 |  | 186 |
| Income tax benefit (FTE basis) |  | $(1,516)$ |  | (992) |  | (466) |  | $(1,050)$ |  | (848) |  | (101) |  | (347) |
| Net income (loss) | \$ | (61) | \$ | (386) | \$ | 127 | \$ | (188) | \$ | 535 | \$ | 735 | \$ | 533 |
| Balance Sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 213,965 | \$ | 241,748 | \$ | 210,575 | \$ | 217,391 | \$ | 226,027 | \$ | 232,525 | \$ | 238,910 |
| Total assets ${ }^{(2)}$ |  | 170,699 |  | 240,677 |  | 175,720 |  | 165,622 |  | 179,545 |  | 203,750 |  | 231,498 |
| Total deposits |  | 35,119 |  | 34,883 |  | 35,851 |  | 34,381 |  | 34,247 |  | 35,420 |  | 34,017 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 205,471 | \$ | 234,047 | \$ | 205,471 | \$ | 213,416 | \$ | 220,690 | \$ | 229,547 | \$ | 234,047 |
| Total assets ${ }^{(3)}$ |  | 167,364 |  | 204,839 |  | 167,364 |  | 158,348 |  | 167,433 |  | 178,500 |  | 204,839 |
| Total deposits |  | 31,999 |  | 34,858 |  | 31,999 |  | 32,818 |  | 27,851 |  | 30,909 |  | 34,858 |

All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include Global Principal Investments which is comprised of a portfolio of equity, real estate and other alternative investments. These investments are made either directly in a company or held through a fund with related income recorded in equity investment income. Additionally, All Other includes certain residential mortgage loans that are managed by Legacy Assets \& Servicing. In 2014, the management of structured liabilities and the associated debit valuation adjustment (previously referred to as fair value adjustments on structured liabilities) were moved into Global Markets from All Other to better align the performance risk of these instruments. Prior periods have been reclassified to conform to current period presentation.
${ }^{(2)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 589.2$ billion and $\$ 525.3$ billion for the six months ended June 30, 2014 and 2013; $\$ 593.1$ billion, $\$ 585.3$ billion, $\$ 564.1$ billion, $\$ 540.5$ billion and $\$ 524.5$ billion for the second and first quarters of 2014, and the fourth, third and second quarters of 2013, respectively.
${ }^{(3)}$ Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $\$ 608.8$ billion, $\$ 609.2$ billion, $\$ 569.9$ billion, $\$ 557.5$ billion and $\$ 529.0$ billion at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.

| (Dollars in millions) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Equity Investments Exposures |  |  |  |  |  |  |  |
|  | June 30, 2014 |  |  |  |  |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \end{gathered}$ |  |
|  | Book Value |  | Unfunded Commitments |  | Total |  | Total |  |
| Equity Investments: |  |  |  |  |  |  |  |  |
| Global Principal Investments | \$ | 1,136 | \$ | 54 | \$ | 1,190 | \$ | 1,370 |
| Strategic and other investments |  | 827 |  | 18 |  | 845 |  | 874 |
| Total Equity Investments | \$ | 1,963 | \$ | 72 | \$ | 2,035 | \$ | 2,244 |

## Components of Equity Investment Income

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | First Quarter 2014 <br> 2014 |  | Fourth Quarter 2013 |  | ThirdQuarter2013 |  | Second Quarter 2013 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |  |
| Global Principal Investments | \$ | 43 | \$ | 156 | \$ | 71 | \$ | (28) | \$ | 101 | \$ | 122 | \$ | 52 |
| Strategic and other investments |  | 687 |  | 940 |  | (15) |  | 702 |  | 292 |  | 1,000 |  | 524 |
| Total equity investment income included in All Other |  | 730 |  | 1,096 |  | 56 |  | 674 |  | 393 |  | 1,122 |  | 576 |
| Total equity investment income included in the business segments |  | 411 |  | 147 |  | 301 |  | 110 |  | 81 |  | 62 |  | 104 |
| Total consolidated equity investment income | \$ | 1,141 | \$ | 1,243 | \$ | 357 | \$ | 784 | \$ | 474 | \$ | 1,184 | \$ | 680 |

[^35]
## Bank of America Corporation and Subsidiaries

## Outstanding Loans and Leases

| (Dollars in millions) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Consumer |  |  |  |  |  |  |
| Residential mortgage ${ }^{(1)}$ | \$ | 237,136 | \$ | 242,977 | \$ | 253,959 |
| Home equity |  | 89,499 |  | 91,476 |  | 100,011 |
| U.S. credit card |  | 89,020 |  | 87,692 |  | 90,523 |
| Non-U.S. credit card |  | 11,999 |  | 11,563 |  | 10,340 |
| Direct/Indirect consumer ${ }^{(2)}$ |  | 82,586 |  | 81,552 |  | 83,358 |
| Other consumer ${ }^{(3)}$ |  | 2,079 |  | 1,980 |  | 1,803 |
| Total consumer loans excluding loans accounted for under the fair value option |  | 512,319 |  | 517,240 |  | 539,994 |
| Consumer loans accounted for under the fair value option ${ }^{(4)}$ |  | 2,154 |  | 2,149 |  | 1,052 |
| Total consumer |  | 514,473 |  | 519,389 |  | 541,046 |
| Commercial | Commercial |  |  |  |  |  |
| U.S. commercial ${ }^{(5)}$ |  | 231,622 |  | 228,795 |  | 219,367 |
| Commercial real estate ${ }^{(6)}$ |  | 46,815 |  | 48,840 |  | 42,126 |
| Commercial lease financing |  | 24,565 |  | 24,649 |  | 23,912 |
| Non-U.S. commercial |  | 85,677 |  | 85,630 |  | 86,710 |
| Total commercial loans excluding loans accounted for under the fair value option |  | 388,679 |  | 387,914 |  | 372,115 |
| Commercial loans accounted for under the fair value option ${ }^{(4)}$ |  | 8,747 |  | 8,914 |  | 8,409 |
| Total commercial |  | 397,426 |  | 396,828 |  | 380,524 |
| Total loans and leases | \$ | 911,899 | \$ | 916,217 | \$ | 921,570 |

 2013, respectively. The Corporation no longer originates pay option loans.
${ }^{(2)}$ Includes dealer financial services loans of $\$ 37.7$ billion, $\$ 38.0$ billion and $\$ 36.8$ billion, unsecured consumer lending loans of $\$ 2.0$ billion, $\$ 2.3$ billion and $\$ 3.6$ billion, U.S. securities-based lending loans of $\$ 33.8$ billion, $\$ 31.8$ billion and $\$ 30.0$ billion, non-U.S. consumer loans of $\$ 4.4$ billion, $\$ 4.6$ billion and $\$ 7.5$ billion, student loans of $\$ 3.8$ billion, $\$ 3.9$ billion and $\$ 4.4$ billion and other consumer loans of $\$ 937$ million, $\$ 899$ million and $\$ 1.1$ billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
${ }^{(3)}$ Includes consumer finance loans of $\$ 1.1$ billion, $\$ 1.1$ billion and $\$ 1.3$ billion, consumer leases of $\$ 819$ million, $\$ 701$ million and $\$ 351$ million, consumer overdrafts of $\$ 170$ million, $\$ 137$ million and $\$ 149$ million and other non-U.S. consumer loans of $\$ 3$ million, $\$ 5$ million and $\$ 5$ million at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
${ }^{(4)}$ Consumer loans accounted for under the fair value option were residential mortgage loans of $\$ 2.0$ billion, $\$ 2.0$ billion and $\$ 1.1$ billion and home equity loans of $\$ 170$ million, $\$ 152$ million and $\$ 0$ at June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Commercial loans accounted for under the fair value option were U.S. commercial loans of $\$ 1.3$ billion, $\$ 1.4$ billion and $\$ 2.0$ billion and non-U.S. commercial loans of $\$ 7.4$ billion, $\$ 7.5$ billion and $\$ 6.4$ billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
${ }^{(5)}$ Includes U.S. small business commercial loans, including card-related products, of $\$ 13.5$ billion, $\$ 13.4$ billion and $\$ 12.4$ billion at June 30, 2014, March 31, 2014 and June 30, 2013 , respectively.
${ }^{(6)}$ Includes U.S. commercial real estate loans of $\$ 45.5$ billion, $\$ 47.1$ billion and $\$ 40.3$ billion and non-U.S. commercial real estate loans of $\$ 1.3$ billion, $\$ 1.7$ billion and $\$ 1.8$ billion at June 30 , 2014, March 31, 2014 and June 30, 2013, respectively.
(Dollars in millions)

|  | Second Quarter 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Consumer \& Business Banking |  | Consumer Real Estate Services |  | GWIM |  | Global <br> Banking |  | Global <br> Markets |  | All Other |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 243,405 | \$ | 761 | \$ | 5,935 | \$ | 48,855 | \$ | - | \$ | - | \$ | 187,854 |
| Home equity |  | 90,729 |  | 151 |  | 82,240 |  | 6,578 |  | - |  | 160 |  | 1,600 |
| U.S. credit card |  | 88,058 |  | 84,849 |  | - |  | 3,209 |  | - |  | - |  | - |
| Non-U.S. credit card |  | 11,759 |  | - |  | - |  | - |  | - |  | - |  | 11,759 |
| Direct/Indirect consumer |  | 82,102 |  | 40,026 |  | 47 |  | 37,348 |  | - |  | 12 |  | 4,669 |
| Other consumer |  | 2,012 |  | 890 |  | - |  | 9 |  | 5 |  | - |  | 1,108 |
| Total consumer |  | 518,065 |  | 126,677 |  | 88,222 |  | 95,999 |  | 5 |  | 172 |  | 206,990 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 230,487 |  | 32,900 |  | 35 |  | 20,688 |  | 136,193 |  | 35,906 |  | 4,765 |
| Commercial real estate |  | 48,315 |  | 651 |  | - |  | 1,672 |  | 43,816 |  | 1,937 |  | 239 |
| Commercial lease financing |  | 24,409 |  | - |  | - |  | 4 |  | 25,165 |  | 743 |  | $(1,503)$ |
| Non-U.S. commercial |  | 91,304 |  | 12 |  | - |  | 149 |  | 66,238 |  | 24,821 |  | 84 |
| Total commercial |  | 394,515 |  | 33,563 |  | 35 |  | 22,513 |  | 271,412 |  | 63,407 |  | 3,585 |
| Total loans and leases | \$ | 912,580 | \$ | 160,240 | \$ | 88,257 | \$ | 118,512 | \$ | 271,417 | \$ | 63,579 | \$ | 210,575 |
|  |  |  |  |  |  |  | st | arter 2014 |  |  |  |  |  |  |
|  |  | Total poration |  | mer \& iness rking |  | umer <br> Estate vices |  | WIM |  |  |  |  |  | All Other |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 247,556 | \$ | 727 | \$ | 4,602 | \$ | 48,236 | \$ | - | \$ | - | \$ | 193,991 |
| Home equity |  | 92,759 |  | 148 |  | 84,217 |  | 6,696 |  | - |  | 168 |  | 1,530 |
| U.S. credit card |  | 89,545 |  | 86,270 |  | - |  | 3,260 |  | - |  | - |  | 15 |
| Non-U.S. credit card |  | 11,554 |  | - |  | - |  | - |  | - |  | - |  | 11,554 |
| Direct/Indirect consumer |  | 81,728 |  | 40,758 |  | 47 |  | 35,800 |  | 1 |  | 45 |  | 5,077 |
| Other consumer |  | 1,962 |  | 790 |  | - |  | 5 |  | 4 |  | - |  | 1,163 |
| Total consumer |  | 525,104 |  | 128,693 |  | 88,866 |  | 93,997 |  | 5 |  | 213 |  | 213,330 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 228,058 |  | 32,636 |  | 48 |  | 20,094 |  | 135,245 |  | 34,719 |  | 5,316 |
| Commercial real estate |  | 48,753 |  | 723 |  | - |  | 1,698 |  | 44,436 |  | 1,625 |  | 271 |
| Commercial lease financing |  | 24,727 |  | - |  | - |  | 4 |  | 25,427 |  | 836 |  | $(1,540)$ |
| Non-U.S. commercial |  | 92,840 |  | 9 |  | - |  | 152 |  | 66,362 |  | 26,303 |  | 14 |
| Total commercial |  | 394,378 |  | 33,368 |  | 48 |  | 21,948 |  | 271,470 |  | 63,483 |  | 4,061 |
| Total loans and leases | \$ | 919,482 | \$ | 162,061 | \$ | 88,914 | \$ | 115,945 | \$ | 271,475 | \$ | 63,696 | \$ | 217,391 |
|  |  |  |  |  |  | S | on | arter 2013 |  |  |  |  |  |  |
|  |  | Total poration |  |  <br> iness <br> king |  | umer <br> Estate ices |  | WIM |  |  |  |  |  | All <br> Other |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | \$ | 257,275 | \$ | 564 | \$ | 2,254 | \$ | 43,234 | \$ | - | \$ | 86 | \$ | 211,137 |
| Home equity |  | 101,708 |  | 147 |  | 87,749 |  | 12,254 |  | - |  | 78 |  | 1,480 |
| U.S. credit card |  | 89,722 |  | 89,722 |  | - |  | - |  | - |  | - |  | - |
| Non-U.S. credit card |  | 10,613 |  | - |  | - |  | - |  | - |  | - |  | 10,613 |
| Direct/Indirect consumer |  | 82,485 |  | 40,187 |  | 50 |  | 33,390 |  | - |  | 24 |  | 8,834 |
| Other consumer |  | 1,756 |  | 420 |  | - |  | 7 |  | 9 |  | - |  | 1,320 |
| Total consumer |  | 543,559 |  | 131,040 |  | 90,053 |  | 88,885 |  | , |  | 188 |  | 233,384 |
| Commercial |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| U.S. commercial |  | 217,464 |  | 31,183 |  | 60 |  | 19,099 |  | 127,742 |  | 32,776 |  | 6,604 |
| Commercial real estate |  | 40,612 |  | 1,359 |  | 1 |  | 1,417 |  | 36,685 |  | 694 |  | 456 |
| Commercial lease financing |  | 23,579 |  | - |  | - |  | 4 |  | 24,584 |  | 618 |  | $(1,627)$ |
| Non-U.S. commercial |  | 89,020 |  | 11 |  | - |  | 184 |  | 66,654 |  | 22,078 |  | 93 |
| Total commercial |  | 370,675 |  | 32,553 |  | 61 |  | 20,704 |  | 255,665 |  | 56,166 |  | 5,526 |
| Total loans and leases | \$ | 914,234 | \$ | 163,593 | \$ | 90,114 | \$ | 109,589 | \$ | 255,674 | \$ | 56,354 | \$ | 238,910 |

[^36]
## Bank of America Corporation and Subsidiaries

Commercial Credit Exposure by Industry ${ }^{(1,2,3)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial Utilized |  |  |  |  |  | Total Commercial Committed |  |  |  |  |  |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2013 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \hline \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Diversified financials | \$ | 72,302 | \$ | 69,137 | \$ | 72,498 | \$ | 120,705 | \$ | 111,172 | \$ | 108,601 |
| Real estate ${ }^{(4)}$ |  | 52,982 |  | 55,613 |  | 49,564 |  | 74,535 |  | 77,337 |  | 70,162 |
| Healthcare equipment and services |  | 32,410 |  | 31,854 |  | 29,327 |  | 55,737 |  | 48,681 |  | 46,418 |
| Retailing |  | 33,941 |  | 33,836 |  | 31,051 |  | 54,983 |  | 53,902 |  | 51,906 |
| Capital goods |  | 28,921 |  | 28,012 |  | 26,737 |  | 53,444 |  | 52,356 |  | 50,699 |
| Banking |  | 42,543 |  | 42,296 |  | 47,724 |  | 51,100 |  | 49,821 |  | 56,195 |
| Government and public education |  | 40,174 |  | 40,435 |  | 39,260 |  | 47,613 |  | 48,175 |  | 47,871 |
| Materials |  | 23,292 |  | 23,163 |  | 22,831 |  | 42,809 |  | 42,291 |  | 43,369 |
| Energy |  | 20,744 |  | 19,835 |  | 21,052 |  | 40,826 |  | 39,846 |  | 41,133 |
| Consumer services |  | 21,414 |  | 21,147 |  | 21,721 |  | 34,391 |  | 34,010 |  | 34,743 |
| Food, beverage and tobacco |  | 15,357 |  | 15,359 |  | 14,704 |  | 31,792 |  | 31,379 |  | 31,488 |
| Commercial services and supplies |  | 19,259 |  | 19,448 |  | 18,932 |  | 31,013 |  | 31,529 |  | 30,478 |
| Utilities |  | 9,898 |  | 9,404 |  | 8,811 |  | 26,549 |  | 25,346 |  | 23,660 |
| Transportation |  | 16,227 |  | 15,351 |  | 15,492 |  | 23,787 |  | 22,425 |  | 22,716 |
| Media |  | 11,801 |  | 13,066 |  | 13,249 |  | 23,283 |  | 23,880 |  | 21,824 |
| Individuals and trusts |  | 15,790 |  | 15,159 |  | 14,367 |  | 19,811 |  | 18,743 |  | 18,081 |
| Technology hardware and equipment |  | 6,883 |  | 6,051 |  | 4,840 |  | 13,428 |  | 12,697 |  | 11,289 |
| Software and services |  | 6,296 |  | 6,667 |  | 6,389 |  | 13,360 |  | 13,933 |  | 13,417 |
| Pharmaceuticals and biotechnology |  | 4,534 |  | 6,052 |  | 4,243 |  | 13,221 |  | 13,111 |  | 11,473 |
| Insurance, including monolines |  | 4,827 |  | 5,473 |  | 5,880 |  | 11,075 |  | 11,744 |  | 12,315 |
| Consumer durables and apparel |  | 5,793 |  | 5,797 |  | 5,404 |  | 10,274 |  | 10,002 |  | 9,942 |
| Telecommunication services |  | 4,269 |  | 4,654 |  | 3,871 |  | 10,207 |  | 10,328 |  | 10,588 |
| Automobiles and components |  | 3,446 |  | 3,303 |  | 3,263 |  | 9,000 |  | 8,601 |  | 8,262 |
| Food and staples retailing |  | 4,079 |  | 4,083 |  | 4,363 |  | 7,831 |  | 7,779 |  | 7,848 |
| Religious and social organizations |  | 5,144 |  | 5,404 |  | 5,895 |  | 6,965 |  | 7,384 |  | 7,824 |
| Other |  | 5,544 |  | 5,167 |  | 5,678 |  | 8,686 |  | 8,097 |  | 8,550 |
| Total commercial credit exposure by industry | \$ | 507,870 | \$ | 505,766 | \$ | 497,146 | \$ | 836,425 | \$ | 814,569 | \$ | 800,852 |
| Net credit default protection purchased on total commitments ${ }^{(5)}$ |  |  |  |  |  |  | \$ | $(8,678)$ | \$ | $(8,341)$ | \$ | $(11,060)$ |

[^37]|  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2014 \\ \hline \end{gathered}$ |
| :---: | :---: | :---: |
| Less than or equal to one year | 40\% | 32\% |
| Greater than one year and less than or equal to five years | 58 | 64 |
| Greater than five years | 2 | 4 |
| Total net credit default protection | 100\% | 100\% |

${ }^{(1)}$ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

## Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1)}$

(Dollars in millions)

| Ratings ${ }^{(2,3)}$ | June 30, 2014 |  |  | March 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Notional ${ }^{(4)}$ |  | Percent of Total | Net Notional ${ }^{(4)}$ |  | Percent of Total |
| AA | \$ | (77) | 0.9\% | \$ | (42) | 0.5\% |
| A |  | $(1,890)$ | 21.8 |  | $(2,173)$ | 26.1 |
| BBB |  | $(4,885)$ | 56.3 |  | $(4,379)$ | 52.5 |
| BB |  | $(1,089)$ | 12.5 |  | $(1,082)$ | 13.0 |
| B |  | (634) | 7.3 |  | (571) | 6.8 |
| CCC and below |  | (125) | 1.4 |  | (130) | 1.6 |
| NR ${ }^{(5)}$ |  | 22 | (0.2) |  | 36 | (0.5) |
| Total net credit default protection | \$ | $(8,678)$ | 100.0\% | \$ | $(8,341)$ | 100.0\% |

${ }^{(1)}$ To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.
${ }^{(2)}$ Ratings are refreshed on a quarterly basis.
${ }^{(3)}$ Ratings of BBB- or higher are considered to meet the definition of investment grade.
${ }^{(4)}$ Represents net credit default protection (purchased) sold.
${ }^{(5)}$ NR is comprised of index positions held and any names that have not been rated.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Top 20 Non-U.S. Countries Exposure

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Funded Loans and Loan Equivalents ${ }^{(1)}$ |  | Unfunded Loan Commitments |  | Net <br> Counterparty Exposure ${ }^{(2)}$ |  | $\begin{aligned} & \text { Securities/ } \\ & \text { Other } \\ & \text { Investments }{ }^{(3)} \end{aligned}$ |  | Country <br> Exposure at <br> June 30 <br> 2014 |  | Hedges and Credit Default Protection ${ }^{(4)}$ |  | Net Country <br> Exposure at June 30 $2014{ }^{(5)}$ |  | Increase(Decrease)fromMarch 312014 |  |
| United Kingdom | \$ | 24,394 | \$ | 14,519 | \$ | 5,603 | \$ | 6,626 | \$ | 51,142 | \$ | $(3,945)$ | \$ | 47,197 | \$ | (105) |
| Canada |  | 5,716 |  | 6,818 |  | 1,594 |  | 5,565 |  | 19,693 |  | $(1,580)$ |  | 18,113 |  | $(1,175)$ |
| China |  | 10,866 |  | 701 |  | 588 |  | 1,960 |  | 14,115 |  | (335) |  | 13,780 |  | 736 |
| France |  | 2,862 |  | 6,248 |  | 1,218 |  | 7,221 |  | 17,549 |  | $(4,265)$ |  | 13,284 |  | 463 |
| Germany |  | 4,597 |  | 5,392 |  | 2,187 |  | 5,103 |  | 17,279 |  | $(4,030)$ |  | 13,249 |  | (364) |
| Brazil |  | 8,809 |  | 620 |  | 274 |  | 2,865 |  | 12,568 |  | (392) |  | 12,176 |  | (741) |
| India |  | 6,016 |  | 488 |  | 279 |  | 3,995 |  | 10,778 |  | (61) |  | 10,717 |  | 317 |
| Australia |  | 3,648 |  | 3,215 |  | 453 |  | 2,377 |  | 9,693 |  | (499) |  | 9,194 |  | 892 |
| Netherlands |  | 3,090 |  | 3,665 |  | 529 |  | 1,798 |  | 9,082 |  | $(1,436)$ |  | 7,646 |  | (288) |
| South Korea |  | 4,061 |  | 909 |  | 638 |  | 2,216 |  | 7,824 |  | (543) |  | 7,281 |  | 582 |
| Hong Kong |  | 5,359 |  | 345 |  | 107 |  | 914 |  | 6,725 |  | (61) |  | 6,664 |  | (222) |
| Japan |  | 4,143 |  | 477 |  | 677 |  | 1,990 |  | 7,287 |  | $(1,245)$ |  | 6,042 |  | 1,791 |
| Switzerland |  | 2,474 |  | 2,937 |  | 757 |  | 565 |  | 6,733 |  | $(1,305)$ |  | 5,428 |  | 70 |
| Singapore |  | 1,975 |  | 2,053 |  | 106 |  | 1,271 |  | 5,405 |  | (77) |  | 5,328 |  | 503 |
| Italy |  | 2,849 |  | 2,008 |  | 1,964 |  | 729 |  | 7,550 |  | $(3,349)$ |  | 4,201 |  | (290) |
| Taiwan |  | 2,535 |  | - |  | 93 |  | 1,363 |  | 3,991 |  | (4) |  | 3,987 |  | (217) |
| Russian Federation |  | 5,367 |  | 90 |  | 201 |  | 30 |  | 5,688 |  | $(1,752)$ |  | 3,936 |  | $(1,277)$ |
| Mexico |  | 3,334 |  | 645 |  | 149 |  | 99 |  | 4,227 |  | (400) |  | 3,827 |  | 64 |
| Spain |  | 2,902 |  | 834 |  | 263 |  | 673 |  | 4,672 |  | $(1,017)$ |  | 3,655 |  | 698 |
| Turkey |  | 1,939 |  | 97 |  | 13 |  | 169 |  | 2,218 |  | (11) |  | 2,207 |  | (180) |
| Total top 20 nonexposure | \$ | 106,936 | \$ | 52,061 | \$ | 17,693 | \$ | 47,529 | \$ | 224,219 | \$ | $(26,307)$ | \$ | 197,912 | \$ | 1,257 |

${ }^{(1)}$ Includes loans, leases and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.
${ }^{(2)}$ Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps and secured financing transactions. Derivative exposures are presented net of $\$ 33.7$ billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was $\$ 103.1$ billion. Counterparty exposure is not presented net of hedges or credit default protection.
${ }^{(3)}$ Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.
${ }^{(4)}$ Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.
${ }^{(5)}$ Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

[^38]
## Bank of America Corporation and Subsidiaries

## Select European Countries

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Funded Loans and Loan Equivalents ${ }^{(1)}$ |  | Unfunded Loan Commitments |  | Net <br> Counterparty Exposure ${ }^{(2)}$ |  | $\begin{aligned} & \text { Securities/ } \\ & \text { Other } \\ & \text { Investments }{ }^{(3)} \end{aligned}$ |  | Country <br> Exposure at June 30 2014 |  | Hedges and Credit Default Protection ${ }^{(4)}$ |  | Net Country Exposure at June 30 $2014{ }^{(5)}$ |  | Increase (Decrease) from March 31 2014 |  |
| Greece |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | - | \$ | - | \$ | 73 | \$ | 73 | \$ | - | \$ | 73 | \$ | 46 |
| Financial institutions |  | - |  | - |  | 4 |  | 22 |  | 26 |  | (11) |  | 15 |  | 30 |
| Corporates |  | 11 |  | 13 |  | - |  | 39 |  | 63 |  | (28) |  | 35 |  | (78) |
| Total Greece | \$ | 11 | \$ | 13 | \$ | 4 | \$ | 134 | \$ | 162 | \$ | (39) | \$ | 123 | \$ | (2) |
| Ireland |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | 20 | \$ | - | \$ | 17 | \$ | - | \$ | 37 | \$ | (14) | \$ | 23 | \$ | (58) |
| Financial institutions |  | 765 |  | 52 |  | 139 |  | 95 |  | 1,051 |  | (17) |  | 1,034 |  | 80 |
| Corporates |  | 411 |  | 522 |  | 72 |  | 51 |  | 1,056 |  | (22) |  | 1,034 |  | 190 |
| Total Ireland | \$ | 1,196 | \$ | 574 | \$ | 228 | \$ | 146 | \$ | 2,144 | \$ | (53) | \$ | 2,091 | \$ | 212 |
| Italy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | 18 | \$ | - | \$ | 1,619 | \$ | 364 | \$ | 2,001 | \$ | $(1,639)$ | \$ | 362 | \$ | (650) |
| Financial institutions |  | 1,498 |  | 3 |  | 216 |  | 54 |  | 1,771 |  | (922) |  | 849 |  | 198 |
| Corporates |  | 1,333 |  | 2,005 |  | 129 |  | 311 |  | 3,778 |  | (788) |  | 2,990 |  | 162 |
| Total Italy | \$ | 2,849 | \$ | 2,008 | \$ | 1,964 | \$ | 729 | \$ | 7,550 | \$ | $(3,349)$ | \$ | 4,201 | \$ | (290) |
| Portugal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | - | \$ | 21 | \$ | 45 | \$ | 66 | \$ | (27) | \$ | 39 | \$ | (87) |
| Financial institutions |  | 5 |  | - |  | 5 |  | 20 |  | 30 |  | (7) |  | 23 |  | 59 |
| Corporates |  | 27 |  | 28 |  | - |  | 79 |  | 134 |  | (180) |  | (46) |  | (72) |
| Total Portugal | \$ | 32 | \$ | 28 | \$ | 26 | \$ | 144 | \$ | 230 | \$ | (214) | \$ | 16 | \$ | (100) |
| Spain |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | 36 | \$ | - | \$ | 68 | \$ | 11 | \$ | 115 | \$ | (90) | \$ | 25 | \$ | 209 |
| Financial institutions |  | 1,124 |  | - |  | 136 |  | 136 |  | 1,396 |  | (125) |  | 1,271 |  | 267 |
| Corporates |  | 1,742 |  | 834 |  | 59 |  | 526 |  | 3,161 |  | (802) |  | 2,359 |  | 222 |
| Total Spain | \$ | 2,902 | \$ | 834 | \$ | 263 | \$ | 673 | \$ | 4,672 | \$ | $(1,017)$ | \$ | 3,655 | \$ | 698 |
| Total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | 74 | \$ | - | \$ | 1,725 | \$ | 493 | \$ | 2,292 | \$ | $(1,770)$ | \$ | 522 | \$ | (540) |
| Financial institutions |  | 3,392 |  | 55 |  | 500 |  | 327 |  | 4,274 |  | $(1,082)$ |  | 3,192 |  | 634 |
| Corporates |  | 3,524 |  | 3,402 |  | 260 |  | 1,006 |  | 8,192 |  | $(1,820)$ |  | 6,372 |  | 424 |
| Total select European exposure | \$ | 6,990 | \$ | 3,457 | \$ | 2,485 | \$ | 1,826 | \$ | 14,758 | \$ | $(4,672)$ | \$ | 10,086 | \$ | 518 |

${ }^{(1)}$ Includes loans, leases and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.
${ }^{(2)}$ Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps, and secured financing transactions. Derivative exposures are presented net of $\$ 1.7$ billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was $\$ 7.2$ billion. Counterparty exposure is not presented net of hedges or credit default protection.
${ }^{(3)}$ Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures of $\$ 3.8$ billion and net credit default swaps purchased of $\$ 951$ million, consisting of $\$ 663$ million of net single-name credit default swaps purchased and $\$ 288$ million of net indexed and tranched credit default swaps sold.
${ }^{(4)}$ Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, includes $\$ 2.9$ billion to hedge loans and securities, consisting of $\$ 1.5$ billion in net single-name credit default swaps purchased and $\$ 1.4$ billion in net indexed and tranched credit default swaps purchased, $\$ 1.8$ billion in additional credit default protection purchased to hedge derivative assets and $\$ 131$ million in other short exposures. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.
${ }^{(5)}$ Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Nonperforming Loans, Leases and Foreclosed Properties

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |  |
| Residential mortgage | \$ | 9,235 | \$ | 11,611 | \$ | 11,712 | \$ | 13,328 | \$ | 14,316 |
| Home equity |  | 4,181 |  | 4,185 |  | 4,075 |  | 4,176 |  | 4,151 |
| Direct/Indirect consumer |  | 29 |  | 32 |  | 35 |  | 59 |  | 72 |
| Other consumer |  | 15 |  | 16 |  | 18 |  | 18 |  | 1 |
| Total consumer |  | 13,460 |  | 15,844 |  | 15,840 |  | 17,581 |  | 18,540 |
| U.S. commercial |  | 849 |  | 841 |  | 819 |  | 1,059 |  | 1,279 |
| Commercial real estate |  | 252 |  | 300 |  | 322 |  | 488 |  | 627 |
| Commercial lease financing |  | 8 |  | 10 |  | 16 |  | 49 |  | 10 |
| Non-U.S. commercial |  | 7 |  | 18 |  | 64 |  | 86 |  | 80 |
|  |  | 1,116 |  | 1,169 |  | 1,221 |  | 1,682 |  | 1,996 |
| U.S. small business commercial |  | 100 |  | 96 |  | 88 |  | 103 |  | 107 |
| Total commercial |  | 1,216 |  | 1,265 |  | 1,309 |  | 1,785 |  | 2,103 |
| Total nonperforming loans and leases |  | 14,676 |  | 17,109 |  | 17,149 |  | 19,366 |  | 20,643 |
| Foreclosed properties ${ }^{(1)}$ |  | 624 |  | 623 |  | 623 |  | 662 |  | 637 |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(2,3,4)}$ | \$ | 15,300 | \$ | 17,732 | \$ | 17,772 | \$ | 20,028 | \$ | 21,280 |
|  |  |  |  |  |  |  |  |  |  |  |
| Fully-insured home loans past due 30 days or more and still accruing | \$ | 17,347 | \$ | 18,098 | \$ | 20,681 | \$ | 21,797 | \$ | 24,072 |
| Consumer credit card past due 30 days or more and still accruing |  | 1,923 |  | 2,115 |  | 2,321 |  | 2,376 |  | 2,487 |
| Other loans past due 30 days or more and still accruing |  | 4,064 |  | 5,472 |  | 5,416 |  | 5,512 |  | 5,587 |
| Total loans past due 30 days or more and still accruing ${ }^{(3,5,6)}$ | \$ | 23,334 | \$ | 25,685 | \$ | 28,418 | \$ | 29,685 | \$ | 32,146 |
| Fully-insured home loans past due 90 days or more and still accruing | \$ | 14,137 | \$ | 15,125 | \$ | 16,961 | \$ | 17,960 | \$ | 20,604 |
| Consumer credit card past due 90 days or more and still accruing |  | 990 |  | 1,090 |  | 1,184 |  | 1,191 |  | 1,325 |
| Other loans past due 90 days or more and still accruing |  | 523 |  | 649 |  | 614 |  | 723 |  | 662 |
| Total loans past due 90 days or more and still accruing ${ }^{(3,5,6)}$ | \$ | 15,650 | \$ | 16,864 | \$ | 18,759 | \$ | 19,874 | \$ | 22,591 |
|  |  |  |  |  |  |  |  |  |  |  |
| Nonperforming loans, leases and foreclosed properties/Total assets ${ }^{(7)}$ |  | 0.71\% |  | 0.83\% |  | 0.85\% |  | 0.95\% |  | 1.01\% |
| Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties ${ }^{(7)}$ |  | 1.70 |  | 1.96 |  | 1.93 |  | 2.17 |  | 2.33 |
| Nonperforming loans and leases/Total loans and leases ${ }^{(7)}$ |  | 1.63 |  | 1.89 |  | 1.87 |  | 2.10 |  | 2.26 |
|  |  |  |  |  |  |  |  |  |  |  |
| Commercial utilized reservable criticized exposure ${ }^{(8)}$ | \$ | 12,430 | \$ | 12,781 | \$ | 12,861 | \$ | 14,086 | \$ | 14,928 |
| Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure ${ }^{(8)}$ |  | 2.92\% |  | 3.01\% |  | 3.02\% |  | 3.31\% |  | 3.62\% |
| Total commercial utilized criticized exposure/Commercial utilized exposure ${ }^{(8)}$ |  | 3.15 |  | 3.21 |  | 3.08 |  | 3.48 |  | 3.64 |

${ }^{(1)}$ Foreclosed property balances do not include loans that are insured by the Federal Housing Administration and have entered foreclosure of $\$ 1.1$ billion, $\$ 1.1$ billion, $\$ 1.4$ billion, $\$ 1.6$ billion and $\$ 1.6$ billion at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.
${ }^{(2)}$ Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.
${ }^{(3)}$ Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

| ${ }^{(4)}$ Balances do not include the following: | $\begin{gathered} \text { June } 30 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2014 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2013 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2013 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans held-for-sale | \$ | 598 | \$ | 293 | \$ | 672 | \$ | 972 | \$ | 891 |
| Nonperforming loans accounted for under the fair value option |  | 427 |  | 431 |  | 448 |  | 467 |  | 398 |
| Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 |  | 140 |  | 257 |  | 260 |  | 356 |  | 485 |

${ }^{(5)}$ Balances do not include loans held-for-sale past due 30 days or more and still accruing of $\$ 37$ million, $\$ 80$ million, $\$ 106$ million, $\$ 301$ million and $\$ 374$ million at June 30 , 2014, March 31 , 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively, and loans held-for-sale past due 90 days or more and still accruing of $\$ 0, \$ 6$ million, $\$ 8$ million, $\$ 0$ and $\$ 17$ million at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively. At June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, there were $\$ 153$ million, $\$ 129$ million, $\$ 158$ million, $\$ 153$ million and $\$ 81$ million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.
${ }^{(6)}$ These balances are excluded from total nonperforming loans, leases and foreclosed properties.
${ }^{(7)}$ Total assets and total loans and leases do not include loans accounted for under the fair value option of $\$ 10.9$ billion, $\$ 11.1$ billion, $\$ 10.0$ billion, $\$ 10.2$ billion and $\$ 9.5$ billion at June 30 , 2014 , March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.
${ }^{(8)}$ Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Nonperforming Loans, Leases and Foreclosed Properties Activity ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2014 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second Quarter 2013 |  |
| Nonperforming Consumer Loans and Leases: |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 15,844 | \$ | 15,840 | \$ | 17,581 | \$ | 18,540 | \$ | 19,282 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| New nonperforming loans and leases |  | 1,825 |  | 2,027 |  | 2,199 |  | 2,503 |  | 2,289 |
| Reductions to nonperforming loans and leases: |  |  |  |  |  |  |  |  |  |  |
| Paydowns and payoffs |  | (325) |  | (468) |  | (863) |  | (544) |  | (695) |
| Sales |  | $(1,825)$ |  | - |  | (729) |  | (624) |  | (175) |
| Returns to performing status ${ }^{(2)}$ |  | (939) |  | (800) |  | $(1,112)$ |  | $(1,079)$ |  | $(1,139)$ |
| Charge-offs ${ }^{(3)}$ |  | (640) |  | (583) |  | (752) |  | (758) |  | (932) |
| Transfers to foreclosed properties |  | (157) |  | (172) |  | (147) |  | (131) |  | (90) |
| Transfers to loans held-for-sale |  | (323) |  | - |  | (337) |  | (326) |  | - |
| Total net additions (reductions) to nonperforming loans and leases |  | $(2,384)$ |  | 4 |  | $(1,741)$ |  | (959) |  | (742) |
| Total nonperforming consumer loans and leases, end of period |  | 13,460 |  | 15,844 |  | 15,840 |  | 17,581 |  | 18,540 |
| Foreclosed properties |  | 547 |  | 538 |  | 533 |  | 546 |  | 508 |
| Nonperforming consumer loans, leases and foreclosed properties, end of period | \$ | $\underline{ } 14,007$ | \$ | 16,382 | \$ | 16,373 | \$ | 18,127 | \$ | $\underline{19,048}$ |

Nonperforming Commercial Loans and Leases ${ }^{(4)}$ :

| Balance, beginning of period |
| :--- |
| Additions to nonperforming loans and leases: |
| New nonperforming loans and leases |
| Advances |
| Reductions to nonperforming loans and leases: |
| Paydowns |
| Sales |
| Return to performing status ${ }^{(5)}$ |
| Charge-offs |
| Transfers to foreclosed properties |
| Transfers to loans held-for-sale |
| Total net reductions to nonperforming loans and leases |
| Total nonperforming commercial loans and leases, end of period |
| Foreclosed properties |
| Nonperforming commercial loans, leases and foreclosed properties, end of period |

[^39]| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2014 |  |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \\ \hline \end{gathered}$ |  |  | Fourth Quarter 2013 |  |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2013 \\ \hline \end{gathered}$ |  |  | Second Quarter 2013 |  |  |
| Net Charge-offs | Amount |  | Percent | Amount |  | $\begin{array}{r} \hline \text { Percent } \\ 0.21 \% \end{array}$ | Amount |  | $\begin{array}{r} \hline \text { Percent } \\ 0.33 \% \end{array}$ | Amount |  | $\begin{array}{r} \hline \text { Percent } \\ 0.35 \% \end{array}$ | Amount |  | $\begin{array}{r} \hline \text { Percent } \\ 0.43 \% \end{array}$ |
| Residential mortgage ${ }^{(3)}$ | \$ | (35) | (0.06)\% | \$ | 127 |  | \$ | 209 |  | \$ | 221 |  | \$ | 271 |  |
| Home equity ${ }^{(3)}$ |  | 239 | 1.06 |  | 302 | 1.32 |  | 331 | 1.38 |  | 302 | 1.22 |  | 486 | 1.92 |
| U.S. credit card |  | 683 | 3.11 |  | 718 | 3.25 |  | 724 | 3.19 |  | 788 | 3.47 |  | 917 | 4.10 |
| Non-U.S. credit card |  | 47 | 1.59 |  | 76 | 2.66 |  | 94 | 3.34 |  | 89 | 3.32 |  | 104 | 3.93 |
| Direct/Indirect consumer |  | 33 | 0.16 |  | 58 | 0.29 |  | 73 | 0.35 |  | 62 | 0.30 |  | 86 | 0.42 |
| Other consumer |  | 47 | 9.26 |  | 58 | 12.07 |  | 66 | 13.58 |  | 65 | 13.75 |  | 51 | 11.57 |
| Total consumer ${ }^{(3)}$ |  | 1,014 | 0.79 |  | 1,339 | 1.04 |  | 1,497 | 1.11 |  | 1,527 | 1.12 |  | 1,915 | 1.42 |
| U.S. commercial ${ }^{(4)}$ |  | 6 | 0.01 |  | 5 | 0.01 |  | (28) | (0.05) |  | 68 | 0.13 |  | 43 | 0.09 |
| Commercial real estate |  | (32) | (0.27) |  | (37) | (0.31) |  | 1 | - |  | 11 | 0.11 |  | 44 | 0.43 |
| Commercial lease financing |  | (5) | (0.07) |  | (2) | (0.04) |  | (2) | (0.03) |  | (8) | (0.13) |  | (5) | (0.08) |
| Non-U.S. commercial |  | 12 | 0.06 |  | 19 | 0.09 |  | 46 | 0.20 |  | (2) | (0.01) |  | 16 | 0.08 |
|  |  | (19) | (0.02) |  | (15) | (0.02) |  | 17 | 0.02 |  | 69 | 0.08 |  | 98 | 0.11 |
| U.S. small business commercial |  | 78 | 2.34 |  | 64 | 1.95 |  | 68 | 2.07 |  | 91 | 2.86 |  | 98 | 3.15 |
| Total commercial |  | 59 | 0.06 |  | 49 | 0.05 |  | 85 | 0.09 |  | 160 | 0.17 |  | 196 | 0.22 |
| Total net charge-offs ${ }^{(3)}$ | \$ | 1,073 | 0.48 | \$ | 1,388 | 0.62 | \$ | 1,582 | 0.68 | \$ | $\underline{1,687}$ | 0.73 | \$ | 2,111 | 0.94 |
| By Business Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer \& Business Banking | \$ | 844 | 2.11 \% | \$ | 881 | 2.20\% | \$ | 922 | 2.24\% | \$ | 1,027 | 2.46\% | \$ | 1,158 | 2.84\% |
| Consumer Real Estate Services |  | 235 | 1.08 |  | 294 | 1.36 |  | 323 | 1.45 |  | 281 | 1.28 |  | 465 | 2.09 |
| Global Wealth \& Investment Management |  | 4 | 0.01 |  | 25 | 0.09 |  | 35 | 0.12 |  | 26 | 0.09 |  | 51 | 0.19 |
| Global Banking |  | (24) | (0.04) |  | (17) | (0.03) |  | 7 | 0.01 |  | 35 | 0.05 |  | 78 | 0.12 |
| Global Markets |  | 3 | 0.02 |  | (1) | (0.01) |  | 1 | 0.01 |  | - | - |  | (1) | - |
| All Other |  | 11 | 0.02 |  | 206 | 0.39 |  | 294 | 0.52 |  | 318 | 0.54 |  | 360 | 0.60 |
| Total net charge-offs | \$ | 1,073 | 0.48 | \$ | 1,388 | 0.62 | \$ | 1,582 | 0.68 | \$ | 1,687 | 0.73 | \$ | 2,111 | 0.94 |

${ }^{(1)}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were $0.49,0.64,0.70,0.75$ and 0.97 for the three months ended June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.
${ }^{(2)}$ Excludes write-offs of purchased credit-impaired loans of $\$ 160$ million, $\$ 391$ million, $\$ 741$ million, $\$ 443$ million and $\$ 313$ million for the three months ended June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased creditimpaired write-offs as a percentage of total average loans and leases outstanding were $0.55,0.79,1.00,0.92$ and 1.07 for the three months ended June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.
${ }^{(3)}$ Includes the impact of a clarification of regulatory guidance on accounting for troubled debt restructurings of $\$ 56$ million for residential mortgage loans and $\$ 88$ million for home equity loans for the three months ended December 31, 2013. Excluding this impact, annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.24 for residential mortgage loans, 1.01 for home equity loans, 1.01 for total consumer loans and 0.62 for total net charge-offs for the three months ended December 31, 2013.
${ }^{(4)}$ Excludes U.S. small business commercial loans.

Net Charge-offs (Reserve Reduction)


Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

Year-to-Date Net Charge-offs and Net Charge-off Ratios ${ }^{(1,2)}$
(Dollars in millions)

| Net Charge-offs | Six Months Ended June 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  |  | 2013 |  |  |
|  | Amount |  | Percent | Amount |  | Percent |
| Residential mortgage | \$ | 92 | 0.08\% | \$ | 654 | 0.51\% |
| Home equity |  | 541 | 1.19 |  | 1,170 | 2.27 |
| U.S. credit card |  | 1,401 | 3.18 |  | 1,864 | 4.14 |
| Non-U.S. credit card |  | 123 | 2.12 |  | 216 | 4.03 |
| Direct/Indirect consumer |  | 91 | 0.22 |  | 210 | 0.51 |
| Other consumer |  | 105 | 10.64 |  | 103 | 12.15 |
| Total consumer |  | 2,353 | 0.91 |  | 4,217 | 1.56 |
| U.S. commercial ${ }^{(3)}$ |  | 11 | 0.01 |  | 88 | 0.09 |
| Commercial real estate |  | (69) | (0.29) |  | 137 | 0.69 |
| Commercial lease financing |  | (7) | (0.05) |  | (15) | (0.13) |
| Non-U.S. commercial |  | 31 | 0.07 |  | 1 | - |
|  |  | (34) | (0.02) |  | 211 | 0.12 |
| U.S. small business commercial |  | 142 | 2.14 |  | 200 | 3.24 |
| Total commercial |  | 108 | 0.06 |  | 411 | 0.23 |
| Total net charge-offs | \$ | 2,461 | 0.55 | \$ | 4,628 | 1.04 |
| By Business Segment |  |  |  |  |  |  |
| Consumer \& Business Banking | \$ | 1,725 | 2.16\% | \$ | 2,399 | 2.94\% |
| Consumer Real Estate Services |  | 529 | 1.22 |  | 1,125 | 2.51 |
| Global Wealth \& Investment Management |  | 29 | 0.05 |  | 112 | 0.21 |
| Global Banking |  | (41) | (0.03) |  | 146 | 0.12 |
| Global Markets |  | 2 | 0.01 |  | 1 | - |
| All Other |  | 217 | 0.21 |  | 845 | 0.71 |
| Total net charge-offs | \$ | 2,461 | 0.55 | \$ | 4,628 | 1.04 |

${ }^{(1)}$ Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.56 and 1.07 for the six months ended June 30, 2014 and 2013
${ }^{(2)}$ Excludes write-offs of purchased credit-impaired loans of $\$ 551$ million and $\$ 1.2$ billion for the six months ended June 30, 2014 and 2013. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.67 and 1.29 for the six months ended June 30, 2014 and 2013
${ }^{(3)}$ Excludes U.S. small business commercial loans.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Allocation of the Allowance for Credit Losses by Product Type

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2014 |  |  |  | March 31, 2014 |  |  |  | June 30, 2013 |  |  |  |
| Allowance for loan and lease losses | Amount |  | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \end{gathered}$ | Percent of Loans and Leases Outstanding ${ }^{(1)}$ | Amount |  | Percent of Total | Percent of Loans and Leases Outstanding ${ }^{(1)}$ | Amount |  | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { Total } \end{gathered}$ | Percent of Loans and Leases Outstanding ${ }^{(1)}$ |
| Residential mortgage | \$ | 3,214 | 20.33\% | 1.36\% | \$ | 3,502 | 21.07\% | 1.44\% | \$ | 6,071 | 28.59\% | 2.39\% |
| Home equity |  | 3,694 | 23.36 | 4.13 |  | 4,054 | 24.40 | 4.43 |  | 6,325 | 29.79 | 6.32 |
| U.S. credit card |  | 3,524 | 22.29 | 3.96 |  | 3,857 | 23.21 | 4.40 |  | 4,468 | 21.04 | 4.94 |
| Non-U.S. credit card |  | 424 | 2.68 | 3.53 |  | 432 | 2.60 | 3.74 |  | 498 | 2.34 | 4.82 |
| Direct/Indirect consumer |  | 371 | 2.35 | 0.45 |  | 389 | 2.34 | 0.48 |  | 603 | 2.84 | 0.72 |
| Other consumer |  | 98 | 0.62 | 4.71 |  | 97 | 0.58 | 4.86 |  | 102 | 0.48 | 5.68 |
| Total consumer |  | 11,325 | 71.63 | 2.21 |  | 12,331 | 74.20 | 2.38 |  | 18,067 | 85.08 | 3.35 |
| U.S. commercial ${ }^{(2)}$ |  | 2,712 | 17.15 | 1.17 |  | 2,563 | 15.43 | 1.12 |  | 1,874 | 8.83 | 0.85 |
| Commercial real estate |  | 963 | 6.09 | 2.06 |  | 972 | 5.85 | 1.99 |  | 801 | 3.77 | 1.90 |
| Commercial lease financing |  | 137 | 0.87 | 0.56 |  | 122 | 0.73 | 0.50 |  | 87 | 0.41 | 0.37 |
| Non-U.S. commercial |  | 674 | 4.26 | 0.79 |  | 630 | 3.79 | 0.74 |  | 406 | 1.91 | 0.47 |
| Total commercial ${ }^{(3)}$ |  | 4,486 | 28.37 | 1.15 |  | 4,287 | 25.80 | 1.11 |  | 3,168 | 14.92 | 0.85 |
| Allowance for loan and lease losses |  | 15,811 | 100.00\% | 1.75 |  | 16,618 | 100.00\% | 1.84 |  | 21,235 | 100.00\% | 2.33 |
| Reserve for unfunded lending commitments |  | 503 |  |  |  | 509 |  |  |  | 474 |  |  |
| Allowance for credit losses |  | 16,314 |  |  | \$ | 17,127 |  |  | \$ | 21,709 |  |  |

## Asset Quality Indicators

| Allowance for loan and lease losses/Total loans and leases ${ }^{(4)}$ | 1.75\% | 1.84\% | 2.33\% |
| :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased creditimpaired loans)/Total loans and leases (excluding purchased credit-impaired loans) ${ }^{(4,5)}$ | 1.59 | 1.65 | 1.96 |
| Allowance for loan and lease losses/Total nonperforming loans and leases ${ }^{(6)}$ | 108 | 97 | 103 |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased creditimpaired loans)/Total nonperforming loans and leases ${ }^{(5)}$ | 95 | 85 | 84 |
| Ratio of the allowance for loan and lease losses/ Annualized net charge-offs ${ }^{(7)}$ | 3.67 | 2.95 | 2.51 |
| Ratio of the allowance for loan and lease losses (excluding purchased credit-impaired loans)/ Annualized net charge-offs ${ }^{(5)}$ | 3.25 | 2.58 | 2.04 |
| Ratio of the allowance for loan and lease losses/ Annualized net charge-offs and purchased credit-impaired write-offs | 3.20 | 2.30 | 2.18 |

[^40]
## Exhibit A: Non-GAAP Reconciliations

## Bank of America Corporation and Subsidiaries Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation evaluates its business segment results based on measures that utilize average allocated capital. The Corporation allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. As part of this process, in the first quarter of 2014, the Corporation adjusted the amount of capital being allocated to its business segments. This change resulted in a reduction of the unallocated capital, which is reflected in All Other, and an aggregate increase to the amount of capital being allocated to the business segments. Prior periods were not restated.

See the tables below and on pages 49-51 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the six months ended June 30 , 2014 and 2013, and the three months ended June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | First Quarter 2014 |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second Quarter 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |
| Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 20,098 | \$ | 21,213 | \$ | 10,013 | \$ | 10,085 | \$ | 10,786 | \$ | 10,266 | \$ | 10,549 |
| Fully taxable-equivalent adjustment |  | 414 |  | 433 |  | 213 |  | 201 |  | 213 |  | 213 |  | 222 |
| Net interest income on a fully taxable-equivalent basis | \$ | 20,512 | \$ | 21,646 | \$ | 10,226 | \$ | 10,286 | \$ | 10,999 | \$ | 10,479 | \$ | 10,771 |
| Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue, net of interest expense | \$ | 44,313 | \$ | 45,924 | \$ | 21,747 | \$ | 22,566 | \$ | 21,488 | \$ | 21,530 | \$ | 22,727 |
| Fully taxable-equivalent adjustment |  | 414 |  | 433 |  | 213 |  | 201 |  | 213 |  | 213 |  | 222 |
| Total revenue, net of interest expense on a fully taxable-equivalent basis | \$ | 44,727 | \$ | 46,357 | \$ | 21,960 | \$ | 22,767 | \$ | 21,701 | \$ | 21,743 | \$ | 22,949 |
| Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income tax expense (benefit) | \$ | 99 | \$ | 1,987 | \$ | 504 | \$ | (405) | \$ | 406 | \$ | 2,348 | \$ | 1,486 |
| Fully taxable-equivalent adjustment |  | 414 |  | 433 |  | 213 |  | 201 |  | 213 |  | 213 |  | 222 |
| Income tax expense (benefit) on a fully taxable-equivalent basis | \$ | 513 | \$ | 2,420 | \$ | 717 | \$ | (204) | \$ | 619 | \$ | 2,561 | \$ | 1,708 |
| Reconciliation of average common shareholders' equity to average tangible common shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ | 222,705 | \$ | 218,509 | \$ | 222,215 | \$ | 223,201 | \$ | 220,088 | \$ | 216,766 | \$ | 218,790 |
| Goodwill |  | $(69,832)$ |  | $(69,937)$ |  | $(69,822)$ |  | $(69,842)$ |  | $(69,864)$ |  | $(69,903)$ |  | $(69,930)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(5,354)$ |  | $(6,409)$ |  | $(5,235)$ |  | $(5,474)$ |  | $(5,725)$ |  | $(5,993)$ |  | $(6,270)$ |
| Related deferred tax liabilities |  | 2,132 |  | 2,393 |  | 2,100 |  | 2,165 |  | 2,231 |  | 2,296 |  | 2,360 |
| Tangible common shareholders' equity | \$ | 149,651 | \$ | 144,556 | \$ | 149,258 | \$ | 150,050 | \$ | 146,730 | \$ | 143,166 | \$ | 144,950 |
| Reconciliation of average shareholders' equity to average tangible shareholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders' equity |  | 236,173 | \$ | 236,024 | \$ | 235,797 | \$ | 236,553 | \$ | 233,415 | \$ | 230,392 | \$ | 235,063 |
| Goodwill |  | $(69,832)$ |  | $(69,937)$ |  | $(69,822)$ |  | $(69,842)$ |  | $(69,864)$ |  | $(69,903)$ |  | $(69,930)$ |
| Intangible assets (excluding mortgage servicing rights) |  | $(5,354)$ |  | $(6,409)$ |  | $(5,235)$ |  | $(5,474)$ |  | $(5,725)$ |  | $(5,993)$ |  | $(6,270)$ |
| Related deferred tax liabilities |  | 2,132 |  | 2,393 |  | 2,100 |  | 2,165 |  | 2,231 |  | 2,296 |  | 2,360 |
| Tangible shareholders' equity | \$ | 163,119 | \$ | 162,071 | \$ | 162,840 | \$ | 163,402 | \$ | 160,057 | \$ | 156,792 | \$ | 161,223 |

[^41]Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  | Second Quarter <br> 2014 | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 |
|  | 2014 | 2013 |  |  |  |  |  |
| Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity |  |  |  |  |  |  |  |
| Common shareholders' equity | \$ 222,565 | \$ 216,791 | \$ 222,565 | \$ 218,536 | \$ 219,333 | \$ 218,967 | \$ 216,791 |
| Goodwill | $(69,810)$ | $(69,930)$ | $(69,810)$ | $(69,842)$ | $(69,844)$ | $(69,891)$ | $(69,930)$ |
| Intangible assets (excluding mortgage servicing rights) | $(5,099)$ | $(6,104)$ | $(5,099)$ | $(5,337)$ | $(5,574)$ | $(5,843)$ | $(6,104)$ |
| Related deferred tax liabilities | 2,078 | 2,297 | 2,078 | 2,100 | 2,166 | 2,231 | 2,297 |
| Tangible common shareholders' equity | \$ 149,734 | \$ 143,054 | \$ 149,734 | \$ 145,457 | \$ 146,081 | \$ 145,464 | \$ 143,054 |
| Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity |  |  |  |  |  |  |  |
| Shareholders' equity | \$ 237,411 | \$ 231,032 | \$ 237,411 | \$ 231,888 | \$ 232,685 | \$ 232,282 | \$ 231,032 |
| Goodwill | $(69,810)$ | $(69,930)$ | $(69,810)$ | $(69,842)$ | $(69,844)$ | $(69,891)$ | $(69,930)$ |
| Intangible assets (excluding mortgage servicing rights) | $(5,099)$ | $(6,104)$ | $(5,099)$ | $(5,337)$ | $(5,574)$ | $(5,843)$ | $(6,104)$ |
| Related deferred tax liabilities | 2,078 | 2,297 | 2,078 | 2,100 | 2,166 | 2,231 | 2,297 |
| Tangible shareholders' equity | \$ 164,580 | \$ 157,295 | \$ 164,580 | \$ 158,809 | \$ 159,433 | \$ 158,779 | \$ 157,295 |
| Reconciliation of period-end assets to period-end tangible assets |  |  |  |  |  |  |  |
| Assets | \$2,170,557 | \$2,123,320 | \$2,170,557 | \$2,149,851 | \$2,102,273 | \$2,126,653 | \$2,123,320 |
| Goodwill | $(69,810)$ | $(69,930)$ | $(69,810)$ | $(69,842)$ | $(69,844)$ | $(69,891)$ | $(69,930)$ |
| Intangible assets (excluding mortgage servicing rights) | $(5,099)$ | $(6,104)$ | $(5,099)$ | $(5,337)$ | $(5,574)$ | $(5,843)$ | $(6,104)$ |
| Related deferred tax liabilities | 2,078 | 2,297 | 2,078 | 2,100 | 2,166 | 2,231 | 2,297 |
| Tangible assets | \$2,097,726 | \$2,049,583 | \$2,097,726 | \$2,076,772 | \$2,029,021 | \$2,053,150 | \$2,049,583 |

[^42]Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | $\begin{aligned} & \text { First } \\ & \text { Quarter } \end{aligned}$ |  | Fourth Quarter 2013 |  | Third Quarter 2013 |  | Second Quarter 2013 |  |
|  |  | 2014 |  | 2013 |  |  |  |  |  |  |  |  |  |  |
| $\underline{\text { Reconciliation of return on average allocated capital }{ }^{(1)}}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer \& Business Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 3,454 | \$ | 2,833 | \$ | 1,788 | \$ | 1,666 | \$ | 1,978 | \$ | 1,777 | \$ | 1,391 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 2 |  | 4 |  | 1 |  | 1 |  | 1 |  | 2 |  | 2 |
| Adjusted net income | \$ | 3,456 | \$ | 2,837 | \$ | 1,789 | \$ | 1,667 | \$ | 1,979 | \$ | 1,779 | \$ | 1,393 |
| Average allocated equity ${ }^{(3)}$ | \$ | 61,468 | \$ | 62,063 | \$ | 61,460 | \$ | 61,475 | \$ | 61,999 | \$ | 62,025 | \$ | 62,050 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(31,968)$ |  | $(32,063)$ |  | $(31,960)$ |  | $(31,975)$ |  | $(31,999)$ |  | $(32,025)$ |  | $(32,050)$ |
| Average allocated capital | \$ | 29,500 | \$ | 30,000 | \$ | 29,500 | \$ | 29,500 | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 |
| Global Wealth \& Investment Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,453 | \$ | 1,479 | \$ | 724 | \$ | 729 | \$ | 777 | \$ | 720 | \$ | 759 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 7 |  | 9 |  | 4 |  | 3 |  | 4 |  | 4 |  | 4 |
| Adjusted net income | \$ | 1,460 | \$ | 1,488 | \$ | 728 | \$ | 732 | \$ | 781 | \$ | 724 | \$ | 763 |
| Average allocated equity ${ }^{(3)}$ | \$ | 22,233 | \$ | 20,311 | \$ | 22,222 | \$ | 22,243 | \$ | 20,265 | \$ | 20,283 | \$ | 20,300 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(10,233)$ |  | $(10,311)$ |  | $(10,222)$ |  | $(10,243)$ |  | $(10,265)$ |  | $(10,283)$ |  | $(10,300)$ |
| Average allocated capital | \$ | 12,000 | \$ | 10,000 | \$ | 12,000 | \$ | 12,000 | \$ | 10,000 | \$ | 10,000 | \$ | 10,000 |
| Global Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,589 | \$ | 2,581 | \$ | 1,353 | \$ | 1,236 | \$ | 1,255 | \$ | 1,137 | \$ | 1,297 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 1 |  | 1 |  | 1 |  | - |  | 1 |  | 1 |  | 1 |
| Adjusted net income | \$ | 2,590 | \$ | 2,582 | \$ | 1,354 | \$ | 1,236 | \$ | 1,256 | \$ | 1,138 | \$ | 1,298 |
| Average allocated equity ${ }^{(3)}$ | \$ | 53,406 | \$ | 45,411 | \$ | 53,405 | \$ | 53,407 | \$ | 45,410 | \$ | 45,413 | \$ | 45,416 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(22,406)$ |  | $(22,411)$ |  | $(22,405)$ |  | $(22,407)$ |  | $(22,410)$ |  | $(22,413)$ |  | $(22,416)$ |
| Average allocated capital | \$ | 31,000 | \$ | 23,000 | \$ | 31,000 | \$ | 31,000 | \$ | 23,000 | \$ | 23,000 | \$ | 23,000 |
| Global Markets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Reported net income (loss) | \$ | 2,409 | \$ | 2,074 | \$ | 1,101 | \$ | 1,308 | \$ | (48) | \$ | (875) | \$ | 962 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 5 |  | 4 |  | 3 |  | 2 |  | 3 |  | 2 |  | 2 |
| Adjusted net income (loss) | \$ | 2,414 | \$ | 2,078 | \$ | 1,104 | \$ | 1,310 | \$ | (45) | \$ | (873) | \$ | 964 |
| Average allocated equity ${ }^{(3)}$ | \$ | 39,374 | \$ | 35,364 | \$ | 39,373 | \$ | 39,375 | \$ | 35,379 | \$ | 35,369 | \$ | 35,357 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(5,374)$ |  | $(5,364)$ |  | $(5,373)$ |  | $(5,375)$ |  | $(5,379)$ |  | $(5,369)$ |  | $(5,357)$ |
| Average allocated capital | \$ | 34,000 | \$ | 30,000 | \$ | 34,000 | \$ | 34,000 | \$ | 30,000 | \$ | 30,000 | \$ | 30,000 |

For footnotes see page 51.

Certain prior period amounts have been reclassified to conform to current period presentation.

Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

Reconciliations to GAAP Financial Measures

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second Quarter 2014 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2014 \end{gathered}$ |  | Second Quarter 2013 |  |
|  | 2014 |  | 2013 |  |  |  |  |  |  |  |
| Consumer \& Business Banking |  |  |  |  |  |  |  |  |  |  |
| Deposits |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 1,375 | \$ | 886 | \$ | 743 | \$ | 632 | \$ | 485 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | - |  | - |  | - |  | - |  | - |
| Adjusted net income | \$ | 1,375 | \$ | 886 | \$ | 743 | \$ | 632 | \$ | 485 |
| Average allocated equity ${ }^{(3)}$ | \$ | 36,484 | \$ | 35,397 | \$ | 36,486 | \$ | 36,482 | \$ | 35,395 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(19,984)$ |  | $(19,997)$ |  | $(19,986)$ |  | $(19,982)$ |  | $(19,995)$ |
| Average allocated capital | \$ | 16,500 | \$ | 15,400 | \$ | 16,500 | \$ | 16,500 | \$ | 15,400 |
| Consumer Lending |  |  |  |  |  |  |  |  |  |  |
| Reported net income | \$ | 2,079 | \$ | 1,947 | \$ | 1,045 | \$ | 1,034 | \$ | 906 |
| Adjustment related to intangibles ${ }^{(2)}$ |  | 2 |  | 4 |  | 1 |  | 1 |  | 2 |
| Adjusted net income | \$ | 2,081 | \$ | 1,951 | \$ | 1,046 | \$ | 1,035 | \$ | 908 |
| Average allocated equity ${ }^{(3)}$ | \$ | 24,984 | \$ | 26,666 | \$ | 24,975 | \$ | 24,993 | \$ | 26,655 |
| Adjustment related to goodwill and a percentage of intangibles |  | $(11,984)$ |  | $(12,066)$ |  | $(11,975)$ |  | $(11,993)$ |  | $(12,055)$ |
| Average allocated capital | \$ | 13,000 | \$ | 14,600 | \$ | 13,000 | \$ | 13,000 | \$ | 14,600 |

[^43]
[^0]:    ${ }^{1}$ Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliations to GAAP financial measures, refer to pages 22-24 of this press release. Net interest income on a GAAP basis was $\$ 10.0$ billion, $\$ 10.1$ billion and $\$ 10.5$ billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Total revenue, net of interest expense, on a GAAP basis was $\$ 21.7$ billion, $\$ 22.6$ billion and $\$ 22.7$ billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
    ${ }^{2}$ Noninterest expense includes litigation expense of $\$ 4.0$ billion, $\$ 6.0$ billion and $\$ 0.5$ billion for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.

[^1]:    1 All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness.
    2 Revenue includes equity investment income of $\$ 56$ million, $\$ 674$ million and $\$ 576$ million for the three months ended June 30 , 2014, March 31, 2014 and June 30, 2013, respectively, and gains on sales of debt securities of $\$ 382$ million, $\$ 357$ million and $\$ 452$ million for the three months ended June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
    3 During 2014, the management of structured liabilities and the associated DVA were moved into Global Markets from All Other to better align the performance risk of these instruments. Prior periods have been reclassified to conform to current period presentation.
    4 The three months ended March 31, 2014 included $\$ 717$ million of expense related to annual retirement-eligible incentive compensation.

[^2]:    For footnotes see page 18

[^3]:    Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
    ${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)

[^4]:    ${ }^{(1)}$ Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
    ${ }^{(2)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 22-24.)

[^5]:    There are no adjustments to reported net income (loss) or average allocated equity for Consumer Real Estate Services
    ${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to intangibles.
    ${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment

[^6]:    ${ }^{(1)}$ The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. There were no potential common shares that were dilutive in the first quarter of 2014 because of the net loss.
    ${ }^{(2)}$ Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)
    $\mathrm{n} / \mathrm{m}=$ not meaningful

[^7]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^8]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^9]:    (1) Regulatory capital ratios are preliminary.
    
    
    
    
     these models are not approved, the company's capital ratio would likely be adversely impacted, which in some cases could be significant.

[^10]:    $\mathrm{n} / \mathrm{a}=$ not applicable

[^11]:    ${ }^{(1)}$ Represents a non-GAAP financial measure.
    ${ }^{(2)}$ Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. In prior periods, these balances were included with cash and due from banks in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation. Prior periods have been reclassified to conform to current period presentation.
    ${ }^{(3)}$ Calculated on an annualized basis.

[^12]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^13]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^14]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^15]:    
     to current period presentation.
     value were calculated based on fair value rather than the cost basis. The use of fair value did not have a material impact on net interest yield.
     recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.
     (decreased) interest income on:

[^16]:    Certain prior period amounts have been reclassified to conform to current period presentation

[^17]:    ${ }^{(1)}$ These securities are primarily used to satisfy certain international regulatory liquidity requirements.

[^18]:    $\mathrm{n} / \mathrm{m}=$ not meaningful
    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^19]:    
    
     pages 48-51.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^20]:    
     these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)
     shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total Consumer \& Business Banking.

[^21]:    In addition to the U.S. credit card portfolio in Consumer \& Business Banking, the remaining U.S. credit card portfolio is in GWIM

[^22]:    ${ }^{(1)}$ Allocated capital is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)
    ${ }^{(2)}$ Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

[^23]:    For footnotes see page 26.

[^24]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^25]:    For footnotes see page 26.

[^26]:    ${ }^{(1)}$ Consumer Real Estate Services includes Home Loans and Legacy Assets \& Servicing. The results of certain mortgage servicing rights activities, including net hedge results, together with any related assets or liabilities used as economic hedges, are included in Legacy Assets \& Servicing.
    ${ }^{(2)}$ Allocated capital is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)

[^27]:    ${ }^{(1)}$ Represents the net change in fair value of the MSR asset due to the recognition of modeled cash flows.
    
    
     changes in the relationship between market interest rate spreads and projected cash flows.
    ${ }^{(3)}$ Does not include certain non-U.S. residential mortgage MSR balances, which are recorded in Global Markets.
    ${ }^{(4)}$ In addition to loan production in Consumer Real Estate Services, the remaining first mortgage and home equity loan production is primarily in GWIM.
    ${ }^{(5)}$ Includes gains and losses on sales of mortgage servicing rights.
    ${ }^{(6)}$ Includes the effect of transfers of mortgage loans from Consumer Real Estate Services to the asset and liability management portfolio included in All Other.

[^28]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital.
    
     pages 48-51.)
    (2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity

[^29]:    ${ }^{(1)}$ Other includes the results of BofA Global Capital Management and other administrative items.
    ${ }^{(2)}$ Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
    ${ }^{(3)}$ Defined as assets under advisory and discretion of GWIM in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than one year.
    ${ }^{(4)}$ Defined as assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one year.
    ${ }^{(5)}$ Includes Financial Advisors in the Consumer \& Business Banking segment of 1,716, 1,598, 1,545, 1,585 and 1,587 at June 30, 2014, March 31, 2014, December 31, 2013, September 30, 2013 and June 30, 2013, respectively.
    ${ }^{(6)}$ Financial Advisor Productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue divided by the total number of Financial Advisors (excluding Financial Advisors in the Consumer \& Business Banking segment). Total revenue excludes corporate allocation of net interest income related to certain ALM activities.

[^30]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^31]:    ${ }^{(1)}$ Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 48-51.)
    ${ }^{(2)}$ Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

[^32]:    ${ }^{(1)}$ Investment banking fees represent total investment banking fees for Global Banking inclusive of self-led deals and fees included within Business Lending.
    ${ }^{(2)}$ Advisory includes fees on debt and equity advisory and mergers and acquisitions.
     sharing agreements.
    
     of credit and bankers' acceptances.
    

[^33]:    
     have been reclassified to conform to current period presentation.
     segments. For additional sales and trading revenue information, see page 34.
    
    
     pages 48-51.)
    (4) Trading-related assets include derivative assets, which are considered non-earning assets.

[^34]:    ${ }^{(1)}$ Includes Global Banking sales and trading revenue of $\$ 153$ million and $\$ 210$ million for the six months ended June 30, 2014 and 2013; $\$ 68$ million and $\$ 84$ million for the second and first quarters of 2014, and $\$ 66$ million, $\$ 108$ million and $\$ 143$ million for the fourth, third and second quarters of 2013, respectively.
    ${ }^{(2)}$ For this presentation, sales and trading revenue excludes net debit valuation adjustment gains (losses) which include net debit valuation adjustment on derivatives and structured liabilities. Sales and trading revenue excluding net debit valuation adjustment gains (losses) represents a non-GAAP financial measure.

[^35]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^36]:    Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

[^37]:    ${ }^{1)}$ Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by the amount of cash collateral applied of $\$ 41.2$ billion, $\$ 42.8$ billion and $\$ 50.5$ billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Not reflected in utilized and committed exposure is additional derivative collateral held of $\$ 16.3$ billion, $\$ 16.1$ billion and $\$ 18.4$ billion, which consists primarily of other marketable securities, at June 30, 2014, March 31, 2014 and June 30 , 2013, respectively.
    ${ }^{(2)}$ Total commercial utilized and total commercial committed exposure includes loans and letters of credit accounted for under the fair value option and are comprised of loans outstanding of $\$ 8.7$ billion, $\$ 8.9$ billion and $\$ 8.4$ billion and issued letters of credit at notional value of $\$ 553$ million, $\$ 576$ million and $\$ 563$ million at June 30, 2014, March 31, 2014 and June 30, 2013, respectively. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of $\$ 9.5$ billion, $\$ 11.3$ billion and $\$ 15.3$ billion at June 30 , 2014, March 31 , 2014 and June 30, 2013, respectively.
    ${ }^{(3)}$ Includes U.S. small business commercial exposure.
    ${ }^{(4)}$ Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.
    ${ }^{(5)}$ Represents net notional credit protection purchased.

[^38]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^39]:    ${ }^{(1)}$ For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 43.
    ${ }^{(2)}$ Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
    ${ }^{(3)}$ Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.
    ${ }^{(4)}$ Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
    ${ }^{(5)}$ Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

[^40]:    ${ }^{(1)}$ Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of $\$ 2.0$ billion, $\$ 2.0$ billion and $\$ 1.1$ billion and home equity loans of $\$ 170$ million, $\$ 152$ million and $\$ 0$ at June 30 , 2014 , March 31, 2014 and June 30, 2013, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of $\$ 1.3$ billion, $\$ 1.4$ billion and $\$ 2.0$ billion and non-U.S. commercial loans of $\$ 7.4$ billion, $\$ 7.5$ billion and $\$ 6.4$ billion at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
    ${ }^{(2)}$ Includes allowance for loan and lease losses for U.S. small business commercial loans of $\$ 511$ million, $\$ 462$ million and $\$ 584$ million at June 30, 2014, March 31, 2014 and June 30, 2013 , respectively.
    ${ }^{(3)}$ Includes allowance for loan and lease losses for impaired commercial loans of $\$ 278$ million, $\$ 277$ million and $\$ 328$ million at June 30, 2014, March 31, 2014 and June 30, 2013 , respectively.
    ${ }^{(4)}$ Total loans and leases do not include loans accounted for under the fair value option of $\$ 10.9$ billion, $\$ 11.1$ billion and $\$ 9.5$ billion at June 30, 2014, March 31, 2014 and June 30 , 2013 , respectively.
    ${ }^{(5)}$ Excludes valuation allowance on purchased credit-impaired loans of $\$ 1.8$ billion, $\$ 2.1$ billion and $\$ 3.9$ billion at June 30, 2014, March 31, 2014 and June 30 , 2013 , respectively.
    ${ }^{(6)}$ Allowance for loan and lease losses includes $\$ 6.5$ billion, $\$ 7.1$ billion and $\$ 9.9$ billion allocated to products (primarily the Consumer Lending portfolios within Consumer \& Business Banking and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at June 30, 2014, March 31, 2014 and June 30, 2013, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 64 percent, 55 percent and 55 percent at June 30, 2014, March 31, 2014 and June 30, 2013, respectively.
    ${ }^{(7)}$ Net charge-offs exclude $\$ 160$ million, $\$ 391$ million and $\$ 313$ million of write-offs in the purchased credit-impaired loan portfolio at June 30, 2014, March 31, 2014 and June 30, 2013. These write-offs decreased the purchased credit-impaired valuation allowance included as part of the allowance for loan and lease losses.

[^41]:    Certain prior period amounts have been reclassified to conform to current period presentation.

[^42]:    Certain prior period amounts have been reclassified to conform to current period presentation

[^43]:    ${ }^{(1)}$ There are no adjustments to reported net income (loss) or average allocated equity for Consumer Real Estate Services.
    ${ }^{(2)}$ Represents cost of funds, earnings credits and certain expenses related to intangibles.
    ${ }^{(3)}$ Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

