平成 26 年 4 月 17 日

2014 年第 1 四半期(1 月～3 月)決算短信

| | |
|---|---|
| 会　　社　　名 | バンク・オブ・アメリカ・コーポレーション<br>(Bank of America Corporation) |
| 株式銘柄コード | (8648) |
| 本 店 所 在 地 | 100 North Tryon Street, Charlotte, NC 28255 U.S.A. |
| 所　　属　　部 | 東証市場第一部 |
| 決　　算　　期 | 本決算：年 1 回(12 月)　　　中間決算：四半期ごと |
| 問　合　せ　先 | 東京都港区元赤坂一丁目 2 番 7 号　赤坂Ｋタワー<br>アンダーソン・毛利・友常法律事務所　　電話 03(6888)1000 |

１．本国における決算発表日 2014 年 4 月 16 日（水曜日）

２．業　　績

| | 第 1 四半期(1 月～3 月までの 3 ヵ月間) | | |
|---|---|---|---|
| | 当年度(2014 年) | 前年度(2013 年) | 増減率 |
| 正味利息収入 | 百万ﾄﾞﾙ<br>１０，０８５ | 百万ﾄﾞﾙ<br>１０,６６４ | ％<br>△５．４ |
| 利 息 外 収 入 | １２，４８１ | １２,５３３ | △０．４ |
| 純 利 益　(損失) | △２７６ | １，４８３ | ― |
| １株当り純利益（損失） | △０．０５ﾄﾞﾙ<br>（希薄化後）△０．０５ | ０．１０ﾄﾞﾙ<br>（希薄化後）０．１０ | ―<br>― |

| | 今期累計額(1 月～3 月の 3 ヵ月間) | | |
|---|---|---|---|
| | 当　　期 | 前年同期 | 増減率 |
| 正味利息収入 | | | |
| 利 息 外 収 入 | | | |
| 純 利 益 | | | |
| １ 株 当 り 純 利 益 | | | |

（注）　1.　過年度の数値の一部は、当期の表示に一致させるために組替えられている。

2.　本情報は、速報値であり、本発表時に入手可能な会社情報に基づき作成されている。

3.　希薄化後 1 株当り純利益(損失)は、1 株当り利益に対して逆希薄化効果を有する持分金融商品の影響を除外している。逆希薄化効果を有する持分金融商品の数値は、純損失に起因して 2014 年度第 1 四半期において増加した。

| 配 当 金 の 推 移 | | | 備　　考 |
|---|---|---|---|
| | 当年度(2014 年)(ドル) | 前年度(2013 年)(ドル) | |
| 第 １ 四 半 期 | ０．０１ | ０．０１ | |
| 第 ２ 四 半 期 | | ０．０１ | |
| 第 ３ 四 半 期 | | ０．０１ | |
| 第 ４ 四 半 期 | | ０．０１ | |
| 合　　計 | | ０．０４ | |

（注）　1.　原則として各四半期に宣言された配当金である。

３．概況、特記事項・その他

当社は、2014年度第１四半期の業績が276百万ドル(希薄化後１株当たり0.05ドル)の当期純損失になったと発表しました。これに対して、前年同期は15億ドル(希薄化後１株当たり0.10ドル)の当期純利益でした。

完全な課税対象(FTE)ベースの収益(支払利息控除後)は、2013年度第１四半期から３％減少し、228億ドルとなりました。当期及び前年同期における純負債評価調整(DVA)の影響を除くと、収益は前年同期から４％減少の227億ドルとなります。

2014年度第１四半期の業績には、先に発表した連邦住宅金融庁(FHFA)との和解に係る訴訟費用60億ドル、及び主として既に開示されている過去のモーゲージ関連の問題に対する追加的な引当金が含まれています。

ブライアン・モイニハン最高経営責任者は、「当期の業績は、モーゲージ関連の問題処理を進めるための費用の影響を受けました。しかし、当社の事業の収益力及び顧客戦略は堅調な実績を上げており、当社は、引続き株主に対して余剰資本を還元しました。」とコメントしています。

ブルース・トンプソン最高財務責任者は、「当期には、当社のバーゼル３標準的アプローチの自己資本比率及び流動性が過去最高水準へと改善したほか、信用の質も改善しました。さらに、訴訟費用を除くと、レガシー・モーゲージ・サービシング事業の費用も前年同期から10億ドル減少しました。」とコメントしています。

(上記は現地2014年４月16日発表のニュースリリースの抜粋箇所の抄訳です。原文と抄訳の間に齟齬がある場合には、原文の内容が優先します。全文(原文)は、以下のとおりです。)

April 16, 2014

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**Bank of America Reports First-quarter 2014 Net Loss of $276 Million, or $0.05 per Diluted Share, on Revenue of $22.8 Billion[(A)]**

**Results Include Litigation Expense of $6.0 Billion (Pretax) or Approximately $0.40 per Share (After Tax)**

**Previously Announced Capital Actions Include Common Stock Dividend Increase to $0.05 Per Share in Q2-14 and a New $4 Billion Common Stock Repurchase Program**

***Continued Business Momentum***

- *Total Period-end Deposit Balances up $38 Billion From Q1-13 to a Record $1.13 Trillion*
- *Funding of $10.8 Billion in Residential Home Loans and Home Equity Loans in Q1-14 Helped More Than 36,000 Homeowners Purchase a Home or Refinance a Mortgage*
- *More Than 1 Million New Credit Cards Issued in Q1-14*
- *Global Wealth and Investment Management Reports Record Asset Management Fees of $1.9 Billion; Pretax Margin of 25.6 Percent*
- *Global Banking Average Loan Balances up 11 Percent From Q1-13 to $271 Billion*
- *Bank of America Merrill Lynch Maintained a Leadership Position in Investment Banking with Total Firmwide Fees of $1.5 Billion in Q1-14*
- *Noninterest Expense, Excluding Litigation, Down 6 Percent From Q1-13*
- *Credit Quality Continued to Improve With Net Charge-offs Down 45 Percent From Q1-13*

***Capital and Liquidity Remain Strong***

- *Estimated Common Equity Tier 1 Ratio Under Basel 3 (Standardized Approach, Fully Phased-in) Increased to 9.3 Percent in Q1-14; Advanced Approaches Remains Strong at 9.9 Percent[(D)]*
- *Estimated Supplementary Leverage Ratios Above Required Minimums[(E)]*
- *Long-term Debt Down $25 Billion From Year-ago Quarter, Driven by Maturities and Liability Management Actions*
- *Record Global Excess Liquidity Sources of $427 Billion, up $55 Billion From Q1-13; Time-to-required Funding at 35 Months*

CHARLOTTE — Bank of America Corporation today reported a net loss of $276 million, or $0.05 per diluted share, for the first quarter of 2014, compared to net income of $1.5 billion, or $0.10 per diluted share, in the year-ago period.

Revenue, net of interest expense, on an FTE basis[(A)] declined 3 percent from the first quarter of 2013 to $22.8 billion. Excluding the impact of net debit valuation adjustments (DVA) in both periods, revenue was down 4 percent from the year-ago quarter to $22.7 billion[(B)].

The results for the first quarter of 2014 include $6.0 billion in litigation expense related to the previously announced settlement with the Federal Housing Finance Agency (FHFA), and additional reserves primarily for previously disclosed legacy mortgage-related matters.

"The cost of resolving more of our mortgage issues hurt our earnings this quarter," said Chief Executive Officer Brian Moynihan. "But the earnings power of our business and customer strategy generated solid results and we continued to return excess capital to our shareholders."

"During the quarter, our Basel 3 standardized capital ratios and our liquidity improved to record levels and credit quality also improved," said Chief Financial Officer Bruce Thompson. "In addition, expenses in our legacy mortgage servicing business, excluding litigation, declined by $1 billion from the year-ago quarter."

**Selected Financial Highlights**

| | Three Months Ended | | |
|---|---|---|---|
| *(Dollars in millions, except per share data)* | **March 31 2014** | December 31 2013 | March 31 2013 |
| Net interest income, FTE basis[1] | **$ 10,286** | $ 10,999 | $ 10,875 |
| Noninterest income | **12,481** | 10,702 | 12,533 |
| **Total revenue, net of interest expense, FTE basis** | **22,767** | 21,701 | 23,408 |
| **Total revenue, net of interest expense, FTE basis, excluding net DVA[2]** | **22,655** | 22,318 | 23,553 |
| Provision for credit losses | **1,009** | 336 | 1,713 |
| Noninterest expense | **22,238** | 17,307 | 19,500 |
| **Net income (loss)** | **$ (276)** | $ 3,439 | $ 1,483 |
| Diluted earnings (loss) per common share | **$ (0.05)** | $ 0.29 | $ 0.10 |

1 Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliations to GAAP financial measures, refer to pages 21-23 of this press release. Net interest income on a GAAP basis was $10.1 billion, $10.8 billion and $10.7 billion for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively. Total revenue, net of interest expense, on a GAAP basis was $22.6 billion, $21.5 billion and $23.2 billion for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

2 Total revenue, net of interest expense, on an FTE basis excluding net DVA is a non-GAAP financial measure. Net DVA gains (losses) were $112 million, $(617) million and $(145) million for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

Net interest income, on an FTE basis, fell 5 percent from the year-ago quarter to $10.3 billion[(A)]. The decline was driven by lower yields on debt securities due to an approximate $540 million swing in market-related premium amortization expense. Net interest margin, excluding market-related adjustments, was 2.36 percent in the first quarter of 2014, compared to 2.30 percent in the first quarter of 2013.

Noninterest income was flat compared to the year-ago quarter, as lower mortgage banking income and lower trading account profits were largely offset by year-over-year increases in investment and brokerage income, equity investment income and gains on the sale of debt securities.

The provision for credit losses declined 41 percent from the first quarter of 2013 to $1.0 billion, driven by improved credit quality. Net charge-offs declined 45 percent from the first quarter of 2013 to $1.4 billion, with the net charge-off ratio falling to 0.62 percent in the first quarter of 2014 from 1.14 percent in the year-ago quarter. During the first quarter of 2014, the reserve release was $379 million, compared to a reserve release of $804 million in the first quarter of 2013.

Noninterest expense was $22.2 billion, compared to $19.5 billion in the year-ago quarter, driven by higher mortgage-related litigation expense, partially offset by reduced other expenses in Legacy Assets and Servicing (LAS). Litigation expense, including $3.6 billion for the FHFA settlement, was $6.0 billion in the first quarter of 2014, compared to $2.2 billion in the first quarter of 2013. The first quarter of 2014 included $1.0 billion of expense associated with retirement-eligible incentive compensation costs, compared to $0.9 billion in the first quarter of 2013. Excluding litigation and retirement-eligible incentive compensation costs from both periods, noninterest expense declined $1.2 billion from the year-ago quarter.

The income tax benefit for the first quarter of 2014 was $405 million on $681 million of pretax loss, compared to income tax expense of $501 million on $2.0 billion of pretax income in the prior-year period. At March 31, 2014, the company had 238,560 full-time employees, down 9 percent from the year-ago quarter and 1.5 percent below the fourth quarter of 2013.

**Settlement With Financial Guaranty Insurance Co. (FGIC)**

Bank of America reached a settlement with FGIC, as well as separate settlements with The Bank of New York Mellon, as trustee, for certain second-lien residential mortgage-backed securities (RMBS) trusts for which FGIC provided financial guarantee insurance. The agreements resolve all outstanding litigation between FGIC and the company, as well as outstanding and potential claims by FGIC and the trustee related to alleged representations and warranties breaches and other claims involving second-lien RMBS trusts for which FGIC provided financial guarantee insurance.

Seven of the trust settlements have already been completed, and the two remaining trust settlements are subject to additional investor approvals in a process that is expected to be completed within the next 45 days. Bank of America has already made payments totaling approximately $900 million under the settlement with FGIC and the completed trust settlements and will pay an additional $50 million if the remaining two trust settlements are completed. The costs of the FGIC and trust settlements are covered by previously established reserves. With this settlement, Bank of America has resolved disputes with four monolines.

## Business Segment Results

The company reports results through five business segments: Consumer and Business Banking (CBB), Consumer Real Estate Services (CRES), Global Wealth and Investment Management (GWIM), Global Banking, and Global Markets, with the remaining operations recorded in All Other.

## Consumer and Business Banking (CBB)

| | Three Months Ended | | |
|---|---|---|---|
| *(Dollars in millions)* | **March 31 2014** | December 31 2013 | March 31 2013 |
| **Total revenue, net of interest expense, FTE basis** | **$ 7,438** | $ 7,498 | $ 7,412 |
| Provision for credit losses | **812** | 427 | 952 |
| Noninterest expense | **3,975** | 4,051 | 4,155 |
| **Net income** | **$ 1,658** | $ 1,962 | $ 1,448 |
| Return on average allocated capital[1] | **22.81%** | 25.96% | 19.61% |
| Average loans | **$ 162,042** | $ 163,152 | $ 165,845 |
| Average deposits | **534,576** | 528,808 | 502,508 |
| **At period-end** | | | |
| Brokerage assets | **$ 100,206** | $ 96,048 | $ 82,616 |

[1] Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 21-23 of this press release.

## Business Highlights

- Average deposit balances increased $32.1 billion, or 6 percent, from the year-ago quarter to $534.6 billion. The increase was driven by growth in liquid products in the current low-rate environment and the $11.8 billion average impact of deposit transfers primarily from GWIM.

- The number of mobile banking customers increased 19 percent from the year-ago quarter to 15.0 million, and more than 10 percent of deposit transactions are now being done through mobile devices.

- Total U.S. Consumer Credit Card net credit loss rate for the first quarter of 2014 was 3.25 percent, and remains at historically low levels.

- Return on average allocated capital was 22.8 percent in the first quarter of 2014, compared to 19.6 percent in the first quarter of 2013.

## Financial Overview

Consumer and Business Banking reported net income of $1.7 billion, up $210 million, or 15 percent, from the year-ago quarter. Noninterest income of $2.5 billion increased $88 million primarily due to a portfolio divestiture gain.

The provision for credit losses decreased $140 million from the year-ago quarter to $812 million, reflecting continued improvement in credit quality, due in part to lower delinquencies. Noninterest expense decreased 4 percent, or $180 million, from the year-ago quarter to $4.0 billion primarily due to lower operating and personnel expense.

## Consumer Real Estate Services (CRES)

| | Three Months Ended | | |
|---|---|---|---|
| *(Dollars in millions)* | **March 31 2014** | December 31 2013 | March 31 2013 |
| **Total revenue, net of interest expense, FTE basis** | **$ 1,192** | $ 1,712 | $ 2,312 |
| Provision for credit losses | **25** | (474) | 335 |
| Noninterest expense[1] | **8,129** | 3,788 | 5,405 |
| **Net loss** | **$ (5,027)** | $ (1,058) | $ (2,156) |
| Average loans and leases | **88,914** | 89,687 | 92,963 |
| **At period-end** | | | |
| Loans and leases | **$ 88,355** | $ 89,753 | $ 90,971 |

[1] Noninterest expense includes litigation expense of $5.8 billion, $1.2 billion and $2.0 billion for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013.

## Business Highlights

- Bank of America funded $10.8 billion in residential home loans and home equity loans during the first quarter of 2014, helping more than 36,000 homeowners either refinance an existing mortgage or purchase a home through our retail channels. This included more than 3,300 first-time homebuyer mortgages and more than 12,800 mortgages to low- and moderate-income borrowers.

- The pipeline for new mortgages increased 23 percent at the end of the first quarter of 2014 compared to the end of the fourth quarter of 2013.

- The number of 60+ days delinquent first mortgage loans serviced by LAS declined 15 percent during the first quarter of 2014 to 277,000 loans from 325,000 loans at the end of the fourth quarter of 2013, and declined 58 percent from 667,000 loans at the end of the first quarter of 2013.

- Noninterest expense in LAS, excluding litigation, declined to $1.6 billion in the first quarter of 2014 from $2.6 billion in the year-ago quarter.

## Financial Overview

Consumer Real Estate Services reported a net loss of $5.0 billion for the first quarter of 2014, compared to a net loss of $2.2 billion for the same period in 2013, reflecting a $3.8 billion increase in litigation expense. Revenue declined $1.1 billion from the first quarter of 2013 to $1.2 billion, driven primarily by a $548 million decline in servicing revenue, reflecting a smaller servicing portfolio and a $542 million decline in core production revenue due to lower loan originations.

CRES first-mortgage originations declined 65 percent in the first quarter of 2014 compared to the same period in 2013, reflecting the decline in the overall market demand for refinance mortgages. Core production revenue decreased in the first quarter of 2014 to $273 million from $815 million in the year-ago quarter due to lower volume and a reduction in margins.

The provision for credit losses decreased $310 million from the year-ago quarter to $25 million, driven primarily by continued improvement in portfolio trends, including home prices.

Noninterest expense increased $2.7 billion from the year-ago quarter to $8.1 billion, due to a $3.8 billion increase in litigation expense, partially offset by lower LAS default-related staffing and other default-related servicing expenses.

## Global Wealth and Investment Management (GWIM)

| | Three Months Ended | | |
|---|---|---|---|
| *(Dollars in millions)* | **March 31 2014** | December 31 2013 | March 31 2013 |
| **Total revenue, net of interest expense, FTE basis** | **$ 4,547** | $ 4,479 | $ 4,421 |
| Provision for credit losses | **23** | 26 | 22 |
| Noninterest expense | **3,359** | 3,263 | 3,252 |
| **Net income** | **$ 729** | $ 777 | $ 721 |
| Return on average allocated capital[1] | **24.74%** | 30.99% | 29.41% |
| Average loans and leases | **$ 115,945** | $ 115,546 | $ 106,082 |
| Average deposits | **242,792** | 240,395 | 253,413 |
| **At period-end** *(dollars in billions)* | | | |
| Assets under management | **$ 841.8** | $ 821.4 | $ 745.3 |
| Total client balances[2] | **2,395.8** | 2,366.4 | 2,231.7 |

1 Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 21-23 of this press release.

2 Total client balances are defined as assets under management, client brokerage assets, assets in custody, client deposits and loans (including margin receivables).

## Business Highlights

- Pretax margin was 25.6 percent in the first quarter of 2014, compared to 25.9 percent in the year-ago quarter, marking the fifth straight quarter of over 25 percent.

- Asset management fees grew to a record $1.9 billion, up 18.4 percent from the year-ago quarter.

- Client balances increased 7 percent to $2.40 trillion, driven by higher market levels and net inflows. First-quarter 2014 long-term assets under management (AUM) flows of $17.4 billion were the 19th consecutive quarter of positive flows.

- Average loan balances increased 9 percent from the year-ago quarter to $115.9 billion.

**Financial Overview**

Global Wealth and Investment Management reported net income of $729 million, up slightly from the first quarter of 2013, reflecting continued strong revenue performance and low credit costs.

Revenue increased 3 percent from the year-ago quarter to a record $4.5 billion, driven by higher noninterest income related to improved market valuation and long-term AUM flows.

The provision for credit losses was relatively flat compared to the year-ago quarter. Noninterest expense increased 3 percent to $3.4 billion, driven in part by higher revenue-related expenses as well as increased volume-related expenses and additional investments in technology to support the business.

Return on average allocated capital was 24.7 percent in the first quarter of 2014, down from 29.4 percent in the year-ago quarter, reflecting earnings stability coupled with increased capital allocations.

Client balances rose 7 percent from the year-ago quarter to $2.40 trillion, driven largely by higher market levels, long-term AUM flows of $44.8 billion and period-end client loan growth of $9.5 billion. Assets under management rose $96.6 billion, or 13 percent, from the first quarter of 2013 to $841.8 billion, driven by market valuation and long-term AUM flows. Average deposit balances decreased $10.6 billion from the first quarter of 2013 to $242.8 billion as $2.4 billion of organic growth was offset by a $13.0 billion migration to CBB, primarily in the first quarter of 2013.

## Global Banking

| (Dollars in millions) | Three Months Ended<br>March 31<br>2014 | <br>December 31<br>2013 | <br>March 31<br>2013 |
|---|---|---|---|
| **Total revenue, net of interest expense, FTE basis** | **$ 4,269** | $ 4,303 | $ 4,030 |
| Provision for credit losses | **265** | 441 | 149 |
| Noninterest expense | **2,028** | 1,926 | 1,842 |
| **Net income** | **$ 1,236** | $ 1,266 | $ 1,281 |
| Return on average allocated capital[1] | **16.18%** | 21.84% | 22.59% |
| Average loans and leases | **$ 271,475** | $ 268,849 | $ 244,068 |
| Average deposits | **256,349** | 259,122 | 221,275 |

[1] Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 21-23 of this press release.

### Business Highlights

- Bank of America Merrill Lynch (BAML) maintained a leadership position in investment banking with firmwide investment banking fees of $1.5 billion, excluding self-led deals.

- BAML ranked among the top three financial institutions globally in leveraged loans, investment-grade corporate debt, asset-backed securities, common stock underwriting, and syndicated loans during the first quarter of 2014[(C)].

- Average loan and lease balances increased $27.4 billion, or 11 percent, from the year-ago quarter, to $271.5 billion, with growth primarily in the commercial and industrial loan portfolio and the commercial real estate portfolio.

- Average deposits increased $35.1 billion, or 16 percent, from the year-ago quarter to $256.3 billion primarily due to increased client liquidity.

### Financial Overview

Global Banking reported net income of $1.2 billion in the first quarter of 2014, down $45 million from the year-ago quarter, as an increase in revenue was offset by higher noninterest expense and increased provision for credit losses. Revenue of $4.3 billion was up 6 percent from the first quarter of 2013, reflecting higher net interest income driven by growth in loan balances.

Global Corporate Banking revenue increased to $1.6 billion in the first quarter of 2014, up $127 million from the year-ago quarter, and Global Commercial Banking revenue increased $80 million to $1.8 billion. Included in these results are Business Lending revenue of $1.9 billion, up $116 million from the year-ago quarter, and Global Treasury Services revenue of $1.5 billion, up $91 million from the year-ago period. Global Banking investment banking fees, excluding self-led deals, remained solid versus the year-ago quarter.

The provision for credit losses increased $116 million from the year-ago quarter to $265 million. The reserve increase for the first quarter of 2014 was $282 million, compared to $81 million in the year-ago quarter.

Noninterest expense increased $186 million, or 10 percent, from the year-ago quarter to $2.0 billion, primarily from technology investments in Global Treasury Services and lending platforms, additional client-facing personnel and higher litigation expense.

Return on average allocated capital was 16.2 percent in the first quarter of 2014, down from 22.6 percent in the year-ago quarter, reflecting earnings stability offset by increased capital allocations.

## Global Markets

| | Three Months Ended | | |
|---|---|---|---|
| *(Dollars in millions)* | **March 31 2014** | December 31 2013 | March 31 2013 |
| **Total revenue, net of interest expense, FTE basis** | **$ 5,015** | $ 3,210 | $ 4,780 |
| **Total revenue, net of interest expense, FTE basis, excluding net DVA[1, 2]** | **4,903** | 3,827 | 4,925 |
| Provision for credit losses | **19** | 104 | 5 |
| Noninterest expense | **3,078** | 3,280 | 3,074 |
| **Net income (loss)** | **$ 1,310** | $ (43) | $ 1,112 |
| **Net income (loss), excluding net DVA[1]** | **1,240** | 346 | 1,203 |
| Return on average allocated capital[3] | **15.65%** | n/m | 15.06% |
| Total average assets | **$ 601,541** | $ 603,111 | $ 670,286 |

[1] During the first quarter of 2014, the management of structured liabilities and the associated DVA were moved into Global Markets from All Other to better align the performance risk of these instruments. As such, net DVA represents the combined total of net DVA on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation.

[2] Total revenue, net of interest expense, on an FTE basis excluding net DVA, and net income (loss) excluding net DVA are non-GAAP financial measures. Net DVA gains (losses) were $112 million, $(617) million and $(145) million for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

[3] Return on average allocated capital is a non-GAAP financial measure. The company believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 21-23 of this press release.

n/m = not meaningful

## Business Highlights

- Sales and trading revenue, excluding net DVA[(F)], remained relatively flat from the first quarter of 2013 at $4.1 billion.
- Equities sales and trading revenue, excluding net DVA[(H)] was solid compared to the year-ago period. The company continued to increase market share compared to the year-ago quarter.
- Return on average allocated capital, excluding net DVA[(F)], was 14.8 percent in the first quarter of 2014, compared to 16.3 percent in the first quarter of 2013, reflecting stable net income combined with an increase in allocated capital compared to the year-ago quarter.

### Financial Overview

Global Markets reported net income of $1.3 billion in the first quarter of 2014, compared to $1.1 billion in the year-ago quarter. Excluding net DVA[(F)], net income was $1.2 billion in the first quarter of 2014, an increase of 3 percent compared to the year-ago quarter.

Global Markets revenue increased $235 million, or 5 percent, from the year-ago quarter to $5.0 billion. Excluding net DVA[(F)], revenue decreased $22 million to $4.9 billion as declines in Rates and Currencies were partially offset by stronger performance in Credit and Equities.

Fixed Income, Currency and Commodities sales and trading revenue, excluding net DVA[(G)], was $3.0 billion in the first quarter of 2014, a decrease of $51 million, or 2 percent, from the year-ago quarter, as credit markets remained strong but Rates and Currencies declined on lower market volumes and volatility. The year-ago results included the impact of a $450 million write-down related to the settlement of a legacy matter. Adjusting the year-ago quarter to exclude this negative impact, FICC revenue, excluding net DVA, declined 15 percent from the first quarter of 2013.

Equities sales and trading revenue, excluding net DVA[(H)], was $1.2 billion, in line with results from the year-ago quarter. The current quarter benefited from continued gains in market share and higher client financing balances.

Noninterest expense of $3.1 billion was flat compared to the year-ago quarter.

### All Other[1]

| | Three Months Ended | | |
|---|---|---|---|
| *(Dollars in millions)* | **March 31 2014** | December 31 2013 | March 31 2013 |
| **Total revenue, net of interest expense, FTE basis[2, 3]** | **$ 306** | $ 499 | $ 453 |
| Provision for credit losses | **(135)** | (188) | 250 |
| Noninterest expense | **1,669** | 999 | 1,772 |
| **Net income (loss)** | **$ (182)** | $ 535 | $ (923) |
| Total average loans | **217,410** | 226,049 | 244,557 |

1 All Other consists of ALM activities, equity investments, the international consumer card business, liquidating businesses and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness.

2 Revenue includes equity investment income of $674 million, $393 million and $520 million for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively, and gains on sales of debt securities of $357 million, $363 million and $67 million for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

3 During the first quarter of 2014, the management of structured liabilities and the associated DVA were moved into Global Markets from All Other to better align the performance risk of these instruments. Prior periods have been reclassified to conform to current period presentation.

All Other reported a net loss of $182 million in the first quarter of 2014, compared to a net loss of $923 million for the same period a year ago. The improvement was primarily driven by a decrease in the provision for credit losses primarily due to continued improvement in portfolio trends including increased home prices, higher gains on sales of debt securities, and higher equity investment income due to a gain on the sale of the company's remaining interest in an investment. Impacting the income tax benefit were the resolution of certain tax matters and recurring tax preference items compared to the year-ago.

## Credit Quality

| | Three Months Ended | | |
|---|---|---|---|
| *(Dollars in millions)* | **March 31 2014** | December 31 2013 | March 31 2013 |
| Provision for credit losses | **$ 1,009** | $ 336 | $ 1,713 |
| Net charge-offs[1] | **1,388** | 1,582 | 2,517 |
| Net charge-off ratio[1, 2] | **0.62%** | 0.68% | 1.14% |
| Net charge-off ratio, excluding the PCI loan portfolio[2] | **0.64** | 0.70 | 1.18 |
| Net charge-off ratio, including PCI write-offs[2] | **0.79** | 1.00 | 1.52 |
| **At period-end** | | | |
| Nonperforming loans, leases and foreclosed properties | **$ 17,732** | $ 17,772 | $ 22,842 |
| Nonperforming loans, leases and foreclosed properties ratio[3] | **1.96%** | 1.93% | 2.53% |
| Allowance for loan and lease losses | **$ 16,618** | $ 17,428 | $ 22,441 |
| Allowance for loan and lease losses ratio[4] | **1.84%** | 1.90% | 2.49% |

1 Excludes write-offs of PCI loans of $391 million, $741 million and $839 million for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

2 Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases during the period; quarterly results are annualized.

3 Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.

4 Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

Note: Ratios do not include loans accounted for under the fair value option.

Credit quality continued to improve in the first quarter of 2014, with net charge-offs declining across nearly all major portfolios and the provision for credit losses decreasing from the year-ago quarter. The number of 30+ days performing delinquent loans, excluding fully-insured loans, declined across all consumer portfolios from the year-ago quarter, again reaching record low levels in the U.S. Credit Card portfolio. Additionally, reservable criticized balances and nonperforming loans, leases and foreclosed properties also continued to decline, down 15 percent and 22 percent from the year-ago period.

Net charge-offs were $1.4 billion in the first quarter of 2014, down from $1.6 billion in the fourth quarter of 2013 and $2.5 billion in the first quarter of 2013.

The provision for credit losses was $1.0 billion, a decline of $704 million from the first quarter of 2013. During the first quarter of 2014, the reserve release was $379 million compared to a reserve release of $804 million in the first quarter of 2013. The reduction in provision was driven by portfolio improvement, including increased home prices in consumer real estate, as well as lower levels of delinquencies across the consumer lending portfolio. This was partially offset by higher provision for credit losses in the commercial portfolio as the decline in net charge-offs was more than offset by increased reserve build.

The allowance for loan and lease losses to annualized net charge-off coverage ratio was 2.95 times in the first quarter of 2014, compared with 2.78 times in the fourth quarter of 2013 and 2.20 times in the first quarter of 2013. The increase was due to the improvement in net charge-offs discussed above. The allowance to annualized net charge-off coverage ratio, excluding the purchased credit impaired (PCI) portfolio, was 2.58 times, 2.38 times and 1.76 times for the same periods, respectively.

Nonperforming loans, leases and foreclosed properties were $17.7 billion at March 31, 2014, a decrease from $17.8 billion at December 31, 2013 and $22.8 billion at March 31, 2013.

## Capital and Liquidity Management[1,2,3]

| *(Dollars in billions)* | **At March 31 2014** | At December 31 2013 |
|---|---|---|
| **Basel 3 Transition (under standardized approach)** | | Pro-forma |
| Common equity tier 1 capital - Basel 3 | **$ 151.6** | $ 153.5 |
| Risk-weighted assets | **1,282.5** | 1,316.0 |
| Common equity tier 1 capital ratio - Basel 3 | **11.8%** | 11.7% |
| **Basel 3 Fully Phased-in (under standardized approach)** | | Pro-forma |
| Common equity tier 1 capital - Basel 3 | **$ 134.2** | $ 132.3 |
| Risk-weighted assets | **1,448.1** | 1,462.0 |
| Common equity tier 1 capital ratio - Basel 3 | **9.3%** | 9.1% |

| *(Dollars in millions, except per share information)* | **At March 31 2014** | At December 31 2013 | At March 31 2013 |
|---|---|---|---|
| Tangible common equity ratio[4] | **7.00%** | 7.20% | 6.88% |
| Total shareholders' equity | **$ 231,888** | $ 232,685 | $ 237,293 |
| Common equity ratio | **10.17%** | 10.43% | 10.05% |
| Tangible book value per share[4] | **$ 13.81** | $ 13.79 | $ 13.36 |
| Book value per share | **20.75** | 20.71 | 20.19 |

1 Regulatory capital ratios are preliminary until filed with the Federal Reserve on Form Y-9C.
2 On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and tier 1 capital.
3 Pro forma Q4-13 capital ratios include the estimated impact of the Basel 3 transition provisions applicable for 2014 as if in effect for Q4-13 and represents a non-GAAP financial measure.
4 Tangible common equity ratio and tangible book value per share are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to pages 21-23 of this press release.

Basel 3 became effective for the company on January 1, 2014, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital. The common equity tier 1 capital ratio under the Basel 3 Standardized approach for measuring risk-weighted assets was 11.8 percent at March 31, 2014, up from a pro forma ratio of 11.7 percent at December 31, 2013.

### Basel 3 Fully Phased-in Approaches

While the Basel 3 fully phased-in Standardized and fully phased-in Advanced approaches do not go into effect until 2018, the company is providing the following estimates for investors for comparative purposes.

The estimated common equity tier 1 capital ratio under the Basel 3 Standardized approach on a fully phased-in basis was 9.3 percent at March 31, 2014, up from 9.1 percent at December 31, 2013.

The estimated common equity tier 1 capital ratio under the Basel 3 Advanced approaches on a fully phased-in basis, was 9.9 percent, down from 10.0 percent at December 31, 2013, primarily driven by an increase in operational risk-weighted assets during the period.

In connection with the final U.S. rule and Notice of Proposed Rulemaking (NPR) issued on April 8 and effective in 2018[E], the company's estimated supplementary leverage ratios were above the 5 percent supplementary leverage ratio minimum for the bank holding company and the 6 percent supplementary leverage ratio minimum for primary bank subsidiaries.

At March 31, 2014, the company's Global Excess Liquidity Sources totaled $427 billion, compared to $376 billion at December 31, 2013 and $372 billion at March 31, 2013. Long-term debt was $255 billion at March 31, 2014, up from $250 billion at December 31, 2013 and down from $280 billion at March 31, 2013. Time-to-required funding was 35 months at March 31, 2014, compared to 38 months at December 31, 2013 and 29 months at March 31, 2013.

Period-end common shares issued and outstanding were 10.53 billion at March 31, 2014, 10.59 billion at December 31, 2013 and 10.82 billion at March 31, 2013. During the first quarter of 2014, approximately 87 million common shares were repurchased for approximately $1.4 billion at an average price of $16.63 per share.

On March 26, the company announced that it plans to increase its quarterly common stock dividend to $0.05 per share, beginning in the second quarter of 2014.  Also, the Board of Directors authorized a new $4.0 billion common stock repurchase program. This authorization, which covers both common stock and warrants, replaces the prior year’s common stock repurchase program that expired on March 31, 2014.

Tangible book value per share[I] was $13.81 at March 31, 2014, compared to $13.79 at December 31, 2013 and $13.36 at March 31, 2013. Book value per share was $20.75 at March 31, 2014, compared to $20.71 at December 31, 2013 and $20.19 at March 31, 2013.

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End Notes

A Fully taxable-equivalent (FTE) basis is a non-GAAP financial measure. For reconciliation to GAAP financial measures, refer to pages 22-23 of this press release. Net interest income on a GAAP basis was $10.1 billion, $10.8 billion and $10.7 billion for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively. Total revenue, net of interest expense, on a GAAP basis was $22.6 billion, $21.5 billion and $23.2 billion for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

B Total revenue, net of interest expense, on an FTE basis excluding net DVA is a non-GAAP financial measure. Net DVA gains (losses) were $112 million, $(617) million and $(145) million for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

C Rankings per Dealogic as of April 1, 2014.

D Basel 3 common equity tier 1 capital ratios on a fully phased-in basis are non-GAAP financial measures. For reconciliation to GAAP financial measures, refer to page 18 of this press release. Fully phased-in Basel 3 estimates for March 31, 2014 were calculated under the Standardized or Advanced approaches of the Basel 3 rules released by the Federal Reserve, as indicated, assuming all regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from the removal of the Comprehensive Risk Measure surcharge.

E The supplementary leverage ratio includes the estimated increase to the supplementary leverage exposure in accordance with the U.S. Notice of Proposed Rulemaking approved on April 8, 2014. For the first quarter of 2014, the supplementary leverage ratio is measured using the quarter-end tier 1 capital calculated under Basel 3 on a fully phased-in basis, divided by the simple average of the sum of on-balance sheet assets and certain off-balance sheet exposures, including, among other items, derivative and securities financing transactions, at the end of each month in the quarter.

F Revenue, sales and trading revenue, international revenue and net income (loss) excluding the impact of net DVA are non-GAAP financial measures. Net DVA gains (losses) were $112 million, $(617) million and $(145) million for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively. During the first quarter of 2014, the management of structured liabilities and the associated DVA were moved into Global Markets from All Other to better align the performance risk of these instruments. As such, net DVA represents the combined total of net DVA on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation.

G Fixed Income, Currency and Commodities (FICC) sales and trading revenue, excluding net DVA is a non-GAAP financial measure. FICC net DVA gains (losses) were $80 million, $(535) million and $(149) million for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

H Equity sales and trading revenue, excluding net DVA is a non-GAAP financial measure. Equities net DVA gains (losses) were $32 million, $(82) million and $4 million for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

I Tangible book value per share of common stock is a non-GAAP financial measure. Other companies may define or calculate this measure differently. For reconciliation to GAAP financial measures, refer to pages 22-23 of this press release.

*Note: Chief Executive Officer Brian Moynihan and Chief Financial Officer Bruce Thompson will discuss first-quarter 2014 results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations website at http://investor.bankofamerica.com. For a listen-only connection to the conference call, dial 1.877.200.4456 (U.S.) or 1.785.424.1732 (international), and the conference ID is: 79795. Please dial in 10 minutes prior to the start of the call.*

*A replay will be available via webcast through the Bank of America Investor Relations website. A replay will also be available beginning at noon on April 16 through midnight, April 24 by telephone at 800.753.8546 (U.S.) or 1.402.220.0685 (international).*

Bank of America

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Bank of America and its management may make certain statements that constitute “forward-looking statements” within the meaning of the Private Securities Litigation Reform

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You should not place undue reliance on any forward-looking statement and should consider the following uncertainties and risks, as well as the risks and uncertainties more fully discussed under Item 1A. Risk Factors of Bank of America's 2013 Annual Report on Form 10-K, and in any of Bank of America's subsequent Securities and Exchange Commission filings: the Company's ability to resolve representations and warranties repurchase claims made by monolines and private-label and other investors, including as a result of any adverse court rulings, and the chance that the Company could face related servicing, securities, fraud, indemnity or other claims from one or more counterparties, including monolines or private-label and other investors; the possibility that final court approval of negotiated settlements is not obtained; the possibility that the court decision with respect to the BNY Mellon Settlement is overturned on appeal in whole or in part; potential claims, damages, penalties and fines resulting from pending or future litigation and regulatory proceedings, including proceedings instituted by the U.S. Department of Justice, state Attorneys General and other members of the RMBS Working Group of the Financial Fraud Enforcement Task Force concerning mortgage-related matters; the possibility that the European Commission will impose remedial measures in relation to its investigation of the Company's competitive practices; the possible outcome of LIBOR, other reference rate and foreign exchange inquiries and investigations; the possibility that future representations and warranties losses may occur in excess of the Company's recorded liability and estimated range of possible loss for its representations and warranties exposures; the possibility that the Company may not collect mortgage insurance claims; the possibility that future claims, damages, penalties and fines may occur in excess of the Company’s recorded liability and estimated range of possible losses for litigation exposures; uncertainties about the financial stability and growth rates of non-U.S. jurisdictions, the risk that those jurisdictions may face difficulties servicing their sovereign debt, and related stresses on financial markets, currencies and trade, and the Company's exposures to such risks, including direct, indirect and operational; uncertainties related to the timing and pace of Federal Reserve tapering of quantitative easing, and the impact on global interest rates, currency exchange rates, and economic conditions in a number of countries; the possibility of future inquiries or investigations regarding pending or completed foreclosure activities; the possibility that unexpected foreclosure delays could impact the rate of decline of default-related servicing costs; uncertainty regarding timing and the potential impact of regulatory capital and liquidity requirements (including Basel 3); the negative impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act on the Company's businesses and earnings, including as a result of additional regulatory interpretation and rulemaking and the success of the Company's actions to mitigate such impacts; the potential impact of implementing and conforming to the Volcker Rule; the potential impact of future derivative regulations; adverse changes to the Company's credit ratings from the major credit rating agencies; estimates of the fair value of certain of the Company's assets and liabilities; reputational damage that may result from negative publicity, fines and penalties from regulatory violations and judicial proceedings; the Company's ability to fully realize the cost savings and other anticipated benefits from Project New BAC, including in accordance with currently anticipated timeframes; a failure in or breach of the Company's operational or security systems or infrastructure, or those of third parties with which we do business, including as a result of cyber attacks; the impact on the Company's business, financial condition and results of operations of a potential higher interest rate environment; and other similar matters.

Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

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## Bank of America Corporation and Subsidiaries

# Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

| | First Quarter 2014 | Fourth Quarter 2013 | First Quarter 2013 |
|---|---|---|---|
| **Summary Income Statement** | | | |
| Net interest income | **$ 10,085** | $ 10,786 | $ 10,664 |
| Noninterest income | **12,481** | 10,702 | 12,533 |
| Total revenue, net of interest expense | **22,566** | 21,488 | 23,197 |
| Provision for credit losses | **1,009** | 336 | 1,713 |
| Noninterest expense | **22,238** | 17,307 | 19,500 |
| Income (loss) before income taxes | **(681)** | 3,845 | 1,984 |
| Income tax expense (benefit) | **(405)** | 406 | 501 |
| Net income (loss) | **$ (276)** | $ 3,439 | $ 1,483 |
| Preferred stock dividends | **238** | 256 | 373 |
| Net income (loss) applicable to common shareholders | **$ (514)** | $ 3,183 | $ 1,110 |
| Common shares issued | **24,925** | 624 | 44,116 |
| Average common shares issued and outstanding | **10,560,518** | 10,633,030 | 10,798,975 |
| Average diluted common shares issued and outstanding [(1)] | **10,560,518** | 11,404,438 | 11,154,778 |
| **Summary Average Balance Sheet** | | | |
| Total loans and leases | **$ 919,482** | $ 929,777 | $ 906,259 |
| Total debt securities | **329,711** | 325,119 | 356,399 |
| Total earning assets | **1,803,298** | 1,798,697 | 1,857,894 |
| Total assets | **2,139,266** | 2,134,875 | 2,212,430 |
| Total deposits | **1,118,178** | 1,112,674 | 1,075,280 |
| Common shareholders' equity | **223,201** | 220,088 | 218,225 |
| Total shareholders' equity | **236,553** | 233,415 | 236,995 |
| **Performance Ratios** | | | |
| Return on average assets | **n/m** | 0.64% | 0.27% |
| Return on average tangible shareholders' equity [(2)] | **n/m** | 8.53 | 3.69 |
| **Per common share information** | | | |
| Earnings (loss) | **$ (0.05)** | $ 0.30 | $ 0.10 |
| Diluted earnings (loss) [(1)] | **(0.05)** | 0.29 | 0.10 |
| Dividends paid | **0.01** | 0.01 | 0.01 |
| Book value | **20.75** | 20.71 | 20.19 |
| Tangible book value [(2)] | **13.81** | 13.79 | 13.36 |

| | March 31 2014 | December 31 2013 | March 31 2013 |
|---|---|---|---|
| **Summary Period-End Balance Sheet** | | | |
| Total loans and leases | **$ 916,217** | $ 928,233 | $ 911,592 |
| Total debt securities | **340,696** | 323,945 | 354,709 |
| Total earning assets | **1,812,832** | 1,763,149 | 1,831,256 |
| Total assets | **2,149,851** | 2,102,273 | 2,174,819 |
| Total deposits | **1,133,650** | 1,119,271 | 1,095,183 |
| Common shareholders' equity | **218,536** | 219,333 | 218,513 |
| Total shareholders' equity | **231,888** | 232,685 | 237,293 |
| Period-end common shares issued and outstanding | **10,530,045** | 10,591,808 | 10,822,380 |

| **Credit Quality** | First Quarter 2014 | Fourth Quarter 2013 | First Quarter 2013 |
|---|---|---|---|
| Total net charge-offs | **$ 1,388** | $ 1,582 | $ 2,517 |
| Net charge-offs as a percentage of average loans and leases outstanding [(3)] | **0.62%** | 0.68% | 1.14% |
| Provision for credit losses | **$ 1,009** | $ 336 | $ 1,713 |

| | March 31 2014 | December 31 2013 | March 31 2013 |
|---|---|---|---|
| Total nonperforming loans, leases and foreclosed properties [(4)] | **$ 17,732** | $ 17,772 | $ 22,842 |
| Nonperforming loans, leases and foreclosed properties as a percentage of total loans, leases and foreclosed properties [(3)] | **1.96%** | 1.93% | 2.53% |
| Allowance for loan and lease losses | **$ 16,618** | $ 17,428 | $ 22,441 |
| Allowance for loan and lease losses as a percentage of total loans and leases outstanding [(3)] | **1.84%** | 1.90% | 2.49% |

For footnotes see page 18.

**Bank of America Corporation and Subsidiaries**

# Selected Financial Data (continued)

(Dollars in millions)

| **Capital Management** | **Basel 3 Transition** March 31 2014 | Basel 1 December 31 2013 | Basel 1 March 31 2013 |
|---|---|---|---|
| **Risk-based capital metrics [5, 6]:** | | | |
| Common equity tier 1 capital [7] | **$ 151,642** | n/a | n/a |
| Tier 1 common capital | **n/a** | $ 145,235 | $ 136,119 |
| Common equity tier 1 capital ratio | **11.8%** | n/a | n/a |
| Tier 1 common capital ratio [8] | **n/a** | 11.2% | 10.5% |
| Tier 1 leverage ratio | **7.6** | 7.9 | 7.5 |
| | | | |
| Tangible equity ratio [9] | **7.65** | 7.86 | 7.78 |
| Tangible common equity ratio [9] | **7.00** | 7.20 | 6.88 |

| **Regulatory Capital Reconciliations [6, 10]** | December 31 2013 | March 31 2013 |
|---|---|---|
| **Regulatory capital – Basel 1 to Basel 3 (fully phased-in)** | | |
| **Basel 1 Tier 1 capital** | $ 161,456 | $ 158,677 |
| Deduction of qualifying preferred stock and trust preferred securities | (16,221) | (22,558) |
| **Basel 1 Tier 1 common capital** | 145,235 | 136,119 |
| Deduction of defined benefit pension assets | (829) | (776) |
| Deferred tax assets and threshold deductions (deferred tax asset temporary differences, MSRs and significant investments) | (4,803) | (4,501) |
| Net unrealized losses in accumulated OCI on AFS debt and certain marketable equity securities, and employee benefit plans | (5,668) | (372) |
| Other deductions, net | (1,620) | (1,660) |
| **Basel 3 common equity tier 1 capital (fully phased-in)** | $ 132,315 | $ 128,810 |

| | **March 31 2014** |
|---|---|
| **Regulatory capital – Basel 3 transition to fully phased-in** | |
| **Common equity tier 1 capital (transition)** | **$ 151,642** |
| Adjustments and deductions recognized in Tier 1 capital during transition | **(9,284)** |
| Other adjustments and deductions phased in during transition | **(8,197)** |
| **Common equity tier 1 capital (fully phased-in)** | **$ 134,161** |

| | **March 31 2014** | December 31 2013 | March 31 2013 |
|---|---|---|---|
| **Risk-weighted assets – As reported to Basel 3 (fully phased-in)** | | | |
| **As reported risk weighted assets** | **$ 1,282,492** | $ 1,297,534 | $ 1,298,187 |
| Change in risk-weighted assets from reported to fully phased-in | **165,596** | 164,449 | |
| **Basel 3 Standardized approach risk-weighted assets (fully phased-in)** | **1,448,088** | 1,461,983 | |
| Change in risk-weighted assets for advanced models | **(86,201)** | (132,939) | 55,454 |
| **Basel 3 Advanced approaches risk-weighted assets (fully phased-in)** | **$ 1,361,887** | $ 1,329,044 | $ 1,353,641 |
| | | | |
| **Regulatory capital ratios** | | | |
| Basel 1 Tier 1 common | **n/a** | 11.2% | 10.5% |
| Basel 3 Standardized approach common equity tier 1 (transition) | **11.8%** | n/a | n/a |
| Basel 3 Standardized approach common equity tier 1 (fully phased-in) | **9.3** | 9.1 | n/a |
| Basel 3 Advanced approaches common equity tier 1 (fully phased-in) | **9.9** | 10.0 | 9.5 |

(1) The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. The number of antidilutive equity instruments was higher in the first quarter of 2014 due to the net loss.
(2) Return on average tangible shareholders' equity and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 21-23.
(3) Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.
(4) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate; purchased credit-impaired loans even though the customer may be contractually past due; nonperforming loans held-for-sale; nonperforming loans accounted for under the fair value option; and nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010.
(5) Regulatory capital ratios are preliminary until filed with the Federal Reserve on Form Y-9C.
(6) On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and Tier 1 capital. We reported under Basel 1 (which included the Market Risk Final Rules) at December 31, 2013 and March 31, 2013.
(7) On a pro-forma basis, under the transition provisions for the Basel 3 Standardized approach (Basel 3 Standardized transition), fourth quarter 2013 common equity tier 1 capital and risk-weighted assets would have been $153,502 million and $1,315,994 million.
(8) Tier 1 common capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.
(9) Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. See Reconciliations to GAAP Financial Measures on pages 21-23.
(10) Based on the Basel 3 Advanced approaches, assuming all regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from the removal of the Comprehensive Risk Measure surcharge.
n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

## Quarterly Results by Business Segment

(Dollars in millions)

| | First Quarter 2014 | | | | | |
|---|---|---|---|---|---|---|
| | **Consumer & Business Banking** | **Consumer Real Estate Services** | **GWIM** | **Global Banking** | **Global Markets** | **All Other** |
| Total revenue, net of interest expense (FTE basis) [(1)] | **$ 7,438** | **$ 1,192** | **$ 4,547** | **$ 4,269** | **$ 5,015** | **$ 306** |
| Provision for credit losses | **812** | **25** | **23** | **265** | **19** | **(135)** |
| Noninterest expense | **3,975** | **8,129** | **3,359** | **2,028** | **3,078** | **1,669** |
| Net income (loss) | **1,658** | **(5,027)** | **729** | **1,236** | **1,310** | **(182)** |
| Return on average allocated capital [(2)] | **22.81%** | **n/m** | **24.74%** | **16.18%** | **15.65%** | **n/m** |
| **Balance Sheet** | | | | | | |
| **Average** | | | | | | |
| Total loans and leases | **$ 162,042** | **$ 88,914** | **$ 115,945** | **$ 271,475** | **$ 63,696** | **$ 217,410** |
| Total deposits | **534,576** | **n/m** | **242,792** | **256,349** | **n/m** | **34,152** |
| Allocated capital [(2)] | **29,500** | **23,000** | **12,000** | **31,000** | **34,000** | **n/m** |
| **Period end** | | | | | | |
| Total loans and leases | **$ 160,116** | **$ 88,355** | **$ 116,482** | **$ 273,239** | **$ 64,598** | **$ 213,427** |
| Total deposits | **552,256** | **n/m** | **244,051** | **257,437** | **n/m** | **32,403** |

| | Fourth Quarter 2013 | | | | | |
|---|---|---|---|---|---|---|
| | Consumer & Business Banking | Consumer Real Estate Services | GWIM | Global Banking | Global Markets | All Other |
| Total revenue, net of interest expense (FTE basis) [(1)] | $ 7,498 | $ 1,712 | $ 4,479 | $ 4,303 | $ 3,210 | $ 499 |
| Provision for credit losses | 427 | (474) | 26 | 441 | 104 | (188) |
| Noninterest expense | 4,051 | 3,788 | 3,263 | 1,926 | 3,280 | 999 |
| Net income (loss) | 1,962 | (1,058) | 777 | 1,266 | (43) | 535 |
| Return on average allocated capital [(2)] | 25.96% | n/m | 30.99% | 21.84% | n/m | n/m |
| **Balance Sheet** | | | | | | |
| **Average** | | | | | | |
| Total loans and leases | $ 163,152 | $ 89,687 | $ 115,546 | $ 268,849 | $ 66,494 | $ 226,049 |
| Total deposits | 528,808 | n/m | 240,395 | 259,122 | n/m | 34,029 |
| Allocated capital [(2)] | 30,000 | 24,000 | 10,000 | 23,000 | 30,000 | n/m |
| **Period end** | | | | | | |
| Total loans and leases | $ 165,090 | $ 89,753 | $ 115,846 | $ 269,469 | $ 67,381 | $ 220,694 |
| Total deposits | 531,707 | n/m | 244,901 | 265,102 | n/m | 27,701 |

| | First Quarter 2013 | | | | | |
|---|---|---|---|---|---|---|
| | Consumer & Business Banking | Consumer Real Estate Services | GWIM | Global Banking | Global Markets | All Other |
| Total revenue, net of interest expense (FTE basis) [(1)] | $ 7,412 | $ 2,312 | $ 4,421 | $ 4,030 | $ 4,780 | $ 453 |
| Provision for credit losses | 952 | 335 | 22 | 149 | 5 | 250 |
| Noninterest expense | 4,155 | 5,405 | 3,252 | 1,842 | 3,074 | 1,772 |
| Net income (loss) | 1,448 | (2,156) | 721 | 1,281 | 1,112 | (923) |
| Return on average allocated capital [(2)] | 19.61% | n/m | 29.41% | 22.59% | 15.06% | n/m |
| **Balance Sheet** | | | | | | |
| **Average** | | | | | | |
| Total loans and leases | $ 165,845 | $ 92,963 | $ 106,082 | $ 244,068 | $ 52,744 | $ 244,557 |
| Total deposits | 502,508 | n/m | 253,413 | 221,275 | n/m | 35,550 |
| Allocated capital [(2)] | 30,000 | 24,000 | 10,000 | 23,000 | 30,000 | n/m |
| **Period end** | | | | | | |
| Total loans and leases | $ 163,820 | $ 90,971 | $ 107,048 | $ 250,985 | $ 57,362 | $ 241,406 |
| Total deposits | 530,581 | n/m | 239,853 | 227,379 | n/m | 35,758 |

(1) Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

(2) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 21-23.)

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

# Supplemental Financial Data

(Dollars in millions)

| Fully taxable-equivalent (FTE) basis data [1] | First Quarter 2014 | Fourth Quarter 2013 | First Quarter 2013 |
|---|---|---|---|
| Net interest income | **$ 10,286** | $ 10,999 | $ 10,875 |
| Total revenue, net of interest expense | **22,767** | 21,701 | 23,408 |
| Net interest yield [2] | **2.29%** | 2.44% | 2.36% |
| Efficiency ratio | **97.68** | 79.75 | 83.31 |

| Other Data | March 31 2014 | December 31 2013 | March 31 2013 |
|---|---|---|---|
| Number of banking centers - U.S. | **5,095** | 5,151 | 5,389 |
| Number of branded ATMs - U.S. | **16,214** | 16,259 | 16,311 |
| Ending full-time equivalent employees | **238,560** | 242,117 | 262,812 |

(1) FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. See Reconciliations to GAAP Financial Measures on pages 21-23.

(2) Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. Prior period yields have been reclassified to conform to current period presentation.

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

# Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation evaluates its business segment results based on measures that utilize average allocated capital. The Corporation allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. As part of this process, in the first quarter of 2014, the Corporation adjusted the amount of capital being allocated to its business segments. This change resulted in a reduction of the unallocated capital, which is reflected in *All Other*, and an aggregate increase to the amount of capital being allocated to the business segments. Prior periods were not restated.

See the tables below and on pages 22-23 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the three months ended March 31, 2014, December 31, 2013 and March 31, 2013. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

| | **First Quarter 2014** | Fourth Quarter 2013 | First Quarter 2013 |
|---|---|---|---|
| **Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis** | | | |
| Net interest income | **$ 10,085** | $ 10,786 | $ 10,664 |
| Fully taxable-equivalent adjustment | **201** | 213 | 211 |
| **Net interest income on a fully taxable-equivalent basis** | **$ 10,286** | $ 10,999 | $ 10,875 |
| **Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis** | | | |
| Total revenue, net of interest expense | **$ 22,566** | $ 21,488 | $ 23,197 |
| Fully taxable-equivalent adjustment | **201** | 213 | 211 |
| **Total revenue, net of interest expense on a fully taxable-equivalent basis** | **$ 22,767** | $ 21,701 | $ 23,408 |
| **Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis** | | | |
| Income tax expense (benefit) | **$ (405)** | $ 406 | $ 501 |
| Fully taxable-equivalent adjustment | **201** | 213 | 211 |
| **Income tax expense (benefit) on a fully taxable-equivalent basis** | **$ (204)** | $ 619 | $ 712 |
| **Reconciliation of average common shareholders' equity to average tangible common shareholders' equity** | | | |
| Common shareholders' equity | **$ 223,201** | $ 220,088 | $ 218,225 |
| Goodwill | **(69,842)** | (69,864) | (69,945) |
| Intangible assets (excluding mortgage servicing rights) | **(5,474)** | (5,725) | (6,549) |
| Related deferred tax liabilities | **2,165** | 2,231 | 2,425 |
| **Tangible common shareholders' equity** | **$ 150,050** | $ 146,730 | $ 144,156 |
| **Reconciliation of average shareholders' equity to average tangible shareholders' equity** | | | |
| Shareholders' equity | **$ 236,553** | $ 233,415 | $ 236,995 |
| Goodwill | **(69,842)** | (69,864) | (69,945) |
| Intangible assets (excluding mortgage servicing rights) | **(5,474)** | (5,725) | (6,549) |
| Related deferred tax liabilities | **2,165** | 2,231 | 2,425 |
| **Tangible shareholders' equity** | **$ 163,402** | $ 160,057 | $ 162,926 |

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

# Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | First Quarter 2013 |
|---|---|---|---|
| **Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity** | | | |
| Common shareholders' equity | **$ 218,536** | $ 219,333 | $ 218,513 |
| Goodwill | **(69,842)** | (69,844) | (69,930) |
| Intangible assets (excluding mortgage servicing rights) | **(5,337)** | (5,574) | (6,379) |
| Related deferred tax liabilities | **2,100** | 2,166 | 2,363 |
| **Tangible common shareholders' equity** | **$ 145,457** | $ 146,081 | $ 144,567 |
| **Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity** | | | |
| Shareholders' equity | **$ 231,888** | $ 232,685 | $ 237,293 |
| Goodwill | **(69,842)** | (69,844) | (69,930) |
| Intangible assets (excluding mortgage servicing rights) | **(5,337)** | (5,574) | (6,379) |
| Related deferred tax liabilities | **2,100** | 2,166 | 2,363 |
| **Tangible shareholders' equity** | **$ 158,809** | $ 159,433 | $ 163,347 |
| **Reconciliation of period-end assets to period-end tangible assets** | | | |
| Assets | **$ 2,149,851** | $ 2,102,273 | $ 2,174,819 |
| Goodwill | **(69,842)** | (69,844) | (69,930) |
| Intangible assets (excluding mortgage servicing rights) | **(5,337)** | (5,574) | (6,379) |
| Related deferred tax liabilities | **2,100** | 2,166 | 2,363 |
| **Tangible assets** | **$ 2,076,772** | $ 2,029,021 | $ 2,100,873 |
| **Book value per share of common stock** | | | |
| Common shareholders' equity | **$ 218,536** | $ 219,333 | $ 218,513 |
| Ending common shares issued and outstanding | **10,530,045** | 10,591,808 | 10,822,380 |
| **Book value per share of common stock** | **$ 20.75** | $ 20.71 | $ 20.19 |
| **Tangible book value per share of common stock** | | | |
| Tangible common shareholders' equity | **$ 145,457** | $ 146,081 | $ 144,567 |
| Ending common shares issued and outstanding | **10,530,045** | 10,591,808 | 10,822,380 |
| **Tangible book value per share of common stock** | **$ 13.81** | $ 13.79 | $ 13.36 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Reconciliations to GAAP Financial Measures (continued)

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | First Quarter 2013 |
|---|---|---|---|
| **Reconciliation of return on average allocated capital** [(1)] | | | |
| **Consumer & Business Banking** | | | |
| Reported net income | **$ 1,658** | $ 1,962 | $ 1,448 |
| Adjustment related to intangibles [(2)] | **1** | 1 | 2 |
| **Adjusted net income** | **$ 1,659** | $ 1,963 | $ 1,450 |
| Average allocated equity [(3)] | **$ 61,483** | $ 62,007 | $ 62,084 |
| Adjustment related to goodwill and a percentage of intangibles | **(31,983)** | (32,007) | (32,084) |
| **Average allocated capital** | **$ 29,500** | $ 30,000 | $ 30,000 |
| **Global Wealth & Investment Management** | | | |
| Reported net income | **$ 729** | $ 777 | $ 721 |
| Adjustment related to intangibles [(2)] | **3** | 4 | 4 |
| **Adjusted net income** | **$ 732** | $ 781 | $ 725 |
| Average allocated equity [(3)] | **$ 22,243** | $ 20,265 | $ 20,323 |
| Adjustment related to goodwill and a percentage of intangibles | **(10,243)** | (10,265) | (10,323) |
| **Average allocated capital** | **$ 12,000** | $ 10,000 | $ 10,000 |
| **Global Banking** | | | |
| Reported net income | **$ 1,236** | $ 1,266 | $ 1,281 |
| Adjustment related to intangibles [(2)] | **—** | — | 1 |
| **Adjusted net income** | **$ 1,236** | $ 1,266 | $ 1,282 |
| Average allocated equity [(3)] | **$ 53,407** | $ 45,410 | $ 45,406 |
| Adjustment related to goodwill and a percentage of intangibles | **(22,407)** | (22,410) | (22,406) |
| **Average allocated capital** | **$ 31,000** | $ 23,000 | $ 23,000 |
| **Global Markets** | | | |
| Reported net income (loss) | **$ 1,310** | $ (43) | $ 1,112 |
| Adjustment related to intangibles [(2)] | **2** | 2 | 2 |
| **Adjusted net income (loss)** | **$ 1,312** | $ (41) | $ 1,114 |
| Average allocated equity [(3)] | **$ 39,377** | $ 35,380 | $ 35,372 |
| Adjustment related to goodwill and a percentage of intangibles | **(5,377)** | (5,380) | (5,372) |
| **Average allocated capital** | **$ 34,000** | $ 30,000 | $ 30,000 |

(1) There are no adjustments to reported net income (loss) or average allocated equity for *Consumer Real Estate Services*.
(2) Represents cost of funds, earnings credits and certain expenses related to intangibles.
(3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.

# Supplemental Information
# First Quarter 2014

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

**Bank of America Corporation and Subsidiaries**

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## Bank of America Corporation and Subsidiaries
# Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

| | **First Quarter 2014** | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Income statement** | | | | | |
| Net interest income | **$ 10,085** | $ 10,786 | $ 10,266 | $ 10,549 | $ 10,664 |
| Noninterest income | **12,481** | 10,702 | 11,264 | 12,178 | 12,533 |
| Total revenue, net of interest expense | **22,566** | 21,488 | 21,530 | 22,727 | 23,197 |
| Provision for credit losses | **1,009** | 336 | 296 | 1,211 | 1,713 |
| Noninterest expense | **22,238** | 17,307 | 16,389 | 16,018 | 19,500 |
| Income tax expense (benefit) | **(405)** | 406 | 2,348 | 1,486 | 501 |
| Net income (loss) | **(276)** | 3,439 | 2,497 | 4,012 | 1,483 |
| Preferred stock dividends | **238** | 256 | 279 | 441 | 373 |
| Net income (loss) applicable to common shareholders | **(514)** | 3,183 | 2,218 | 3,571 | 1,110 |
| Diluted earnings (loss) per common share [(1)] | **(0.05)** | 0.29 | 0.20 | 0.32 | 0.10 |
| Average diluted common shares issued and outstanding [(1)] | **10,560,518** | 11,404,438 | 11,482,226 | 11,524,510 | 11,154,778 |
| Dividends paid per common share | **$ 0.01** | $ 0.01 | $ 0.01 | $ 0.01 | $ 0.01 |
| **Performance ratios** | | | | | |
| Return on average assets | **n/m** | 0.64% | 0.47% | 0.74% | 0.27% |
| Return on average common shareholders' equity | **n/m** | 5.74 | 4.06 | 6.55 | 2.06 |
| Return on average tangible common shareholders' equity [(2)] | **n/m** | 8.61 | 6.15 | 9.88 | 3.12 |
| Return on average tangible shareholders' equity [(2)] | **n/m** | 8.53 | 6.32 | 9.98 | 3.69 |
| **At period end** | | | | | |
| Book value per share of common stock | **$ 20.75** | $ 20.71 | $ 20.50 | $ 20.18 | $ 20.19 |
| Tangible book value per share of common stock [(2)] | **13.81** | 13.79 | 13.62 | 13.32 | 13.36 |
| Market price per share of common stock: | | | | | |
| Closing price | **$ 17.20** | $ 15.57 | $ 13.80 | $ 12.86 | $ 12.18 |
| High closing price for the period | **17.92** | 15.88 | 14.95 | 13.83 | 12.78 |
| Low closing price for the period | **16.10** | 13.69 | 12.83 | 11.44 | 11.03 |
| Market capitalization | **181,117** | 164,914 | 147,429 | 138,156 | 131,817 |
| Number of banking centers - U.S. | **5,095** | 5,151 | 5,243 | 5,328 | 5,389 |
| Number of branded ATMs - U.S. | **16,214** | 16,259 | 16,201 | 16,354 | 16,311 |
| Full-time equivalent employees | **238,560** | 242,117 | 247,943 | 257,158 | 262,812 |

(1) The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. The number of antidilutive equity instruments was higher in the first quarter of 2014 due to the net loss.

(2) Tangible equity ratios and tangible book value per share of common stock are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-45.)

n/m = not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

# Supplemental Financial Data

(Dollars in millions)

**Fully taxable-equivalent (FTE) basis data** [(1)]

| | **First Quarter 2014** | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| Net interest income | **$ 10,286** | $ 10,999 | $ 10,479 | $ 10,771 | $ 10,875 |
| Total revenue, net of interest expense | **22,767** | 21,701 | 21,743 | 22,949 | 23,408 |
| Net interest yield [(2)] | **2.29%** | 2.44% | 2.33% | 2.35% | 2.36% |
| Efficiency ratio | **97.68** | 79.75 | 75.38 | 69.80 | 83.31 |

(1) FTE basis is a non-GAAP financial measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-45.)

(2) Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. Prior period yields have been reclassified to conform to current period presentation.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)

| | **First Quarter 2014** | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Interest income** | | | | | |
| Loans and leases | **$ 8,760** | $ 9,086 | $ 9,146 | $ 9,060 | $ 9,178 |
| Debt securities | **1,997** | 2,447 | 2,205 | 2,548 | 2,549 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | **265** | 304 | 291 | 319 | 315 |
| Trading account assets | **1,177** | 1,139 | 1,049 | 1,181 | 1,337 |
| Other interest income | **736** | 736 | 691 | 717 | 722 |
| Total interest income | **12,935** | 13,712 | 13,382 | 13,825 | 14,101 |
| **Interest expense** | | | | | |
| Deposits | **291** | 314 | 334 | 366 | 382 |
| Short-term borrowings | **609** | 682 | 683 | 809 | 749 |
| Trading account liabilities | **435** | 364 | 375 | 427 | 472 |
| Long-term debt | **1,515** | 1,566 | 1,724 | 1,674 | 1,834 |
| Total interest expense | **2,850** | 2,926 | 3,116 | 3,276 | 3,437 |
| **Net interest income** | **10,085** | 10,786 | 10,266 | 10,549 | 10,664 |
| **Noninterest income** | | | | | |
| Card income | **1,393** | 1,503 | 1,444 | 1,469 | 1,410 |
| Service charges | **1,826** | 1,870 | 1,884 | 1,837 | 1,799 |
| Investment and brokerage services | **3,269** | 3,117 | 2,995 | 3,143 | 3,027 |
| Investment banking income | **1,542** | 1,738 | 1,297 | 1,556 | 1,535 |
| Equity investment income | **784** | 474 | 1,184 | 680 | 563 |
| Trading account profits | **2,467** | 863 | 1,266 | 1,938 | 2,989 |
| Mortgage banking income | **412** | 848 | 585 | 1,178 | 1,263 |
| Gains on sales of debt securities | **377** | 390 | 356 | 457 | 68 |
| Other income (loss) | **412** | (101) | 260 | (76) | (112) |
| Other-than-temporary impairment losses on available-for-sale debt securities: | | | | | |
| Total other-than-temporary impairment losses | **(1)** | — | (8) | (5) | (14) |
| Less: Portion of other-than-temporary impairment losses recognized in other comprehensive income | **—** | — | 1 | 1 | 5 |
| Net impairment losses recognized in earnings on available-for-sale debt securities | **(1)** | — | (7) | (4) | (9) |
| Total noninterest income | **12,481** | 10,702 | 11,264 | 12,178 | 12,533 |
| **Total revenue, net of interest expense** | **22,566** | 21,488 | 21,530 | 22,727 | 23,197 |
| **Provision for credit losses** | **1,009** | 336 | 296 | 1,211 | 1,713 |
| **Noninterest expense** | | | | | |
| Personnel | **9,749** | 7,987 | 8,310 | 8,531 | 9,891 |
| Occupancy | **1,115** | 1,116 | 1,096 | 1,109 | 1,154 |
| Equipment | **546** | 526 | 538 | 532 | 550 |
| Marketing | **442** | 457 | 511 | 437 | 429 |
| Professional fees | **558** | 839 | 702 | 694 | 649 |
| Amortization of intangibles | **239** | 266 | 270 | 274 | 276 |
| Data processing | **833** | 800 | 779 | 779 | 812 |
| Telecommunications | **370** | 376 | 397 | 411 | 409 |
| Other general operating | **8,386** | 4,940 | 3,786 | 3,251 | 5,330 |
| Total noninterest expense | **22,238** | 17,307 | 16,389 | 16,018 | 19,500 |
| **Income (loss) before income taxes** | **(681)** | 3,845 | 4,845 | 5,498 | 1,984 |
| **Income tax expense (benefit)** | **(405)** | 406 | 2,348 | 1,486 | 501 |
| **Net income (loss)** | **$ (276)** | $ 3,439 | $ 2,497 | $ 4,012 | $ 1,483 |
| **Preferred stock dividends** | **238** | 256 | 279 | 441 | 373 |
| **Net income (loss) applicable to common shareholders** | **$ (514)** | $ 3,183 | $ 2,218 | $ 3,571 | $ 1,110 |
| **Per common share information** | | | | | |
| Earnings (loss) | **$ (0.05)** | $ 0.30 | $ 0.21 | $ 0.33 | $ 0.10 |
| Diluted earnings (loss) [(1)] | **(0.05)** | 0.29 | 0.20 | 0.32 | 0.10 |
| Dividends paid | **0.01** | 0.01 | 0.01 | 0.01 | 0.01 |
| **Average common shares issued and outstanding** | **10,560,518** | 10,633,030 | 10,718,918 | 10,775,867 | 10,798,975 |
| **Average diluted common shares issued and outstanding [(1)]** | **10,560,518** | 11,404,438 | 11,482,226 | 11,524,510 | 11,154,778 |

(1) The diluted earnings (loss) per common share excludes the effect of any equity instruments that are antidilutive to earnings per share. The number of antidilutive equity instruments was higher in the first quarter of 2014 due to the net loss.

Certain prior period amounts have been reclassified to conform to current period presentation.

**Bank of America Corporation and Subsidiaries**

# Consolidated Statement of Comprehensive Income

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Net income (loss)** | **$ (276)** | $ 3,439 | $ 2,497 | $ 4,012 | $ 1,483 |
| **Other comprehensive income (loss), net-of-tax:** | | | | | |
| Net change in available-for-sale debt and marketable equity securities | **1,289** | (2,396) | (631) | (4,233) | (906) |
| Net change in derivatives | **208** | 227 | 180 | 13 | 172 |
| Employee benefit plan adjustments | **49** | 536 | 1,380 | 48 | 85 |
| Net change in foreign currency translation adjustments | **(126)** | (1) | (43) | (49) | (42) |
| **Other comprehensive income (loss)** | **1,420** | (1,634) | 886 | (4,221) | (691) |
| **Comprehensive income (loss)** | **$ 1,144** | $ 1,805 | $ 3,383 | $ (209) | $ 792 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consolidated Balance Sheet

(Dollars in millions)

| | March 31 2014 | December 31 2013 | March 31 2013 |
|---|---|---|---|
| **Assets** | | | |
| Cash and due from banks | **$ 31,099** | $ 36,852 | $ 33,461 |
| Interest-bearing deposits with the Federal Reserve and non-U.S. central banks | **120,546** | 94,470 | 67,519 |
| Cash and cash equivalents | **151,645** | 131,322 | 100,980 |
| Time deposits placed and other short-term investments | **12,793** | 11,540 | 12,740 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | **215,299** | 190,328 | 220,623 |
| Trading account assets | **195,949** | 200,993 | 223,028 |
| Derivative assets | **45,302** | 47,495 | 52,247 |
| Debt securities: | | | |
| Carried at fair value | **285,576** | 268,795 | 305,132 |
| Held-to-maturity, at cost | **55,120** | 55,150 | 49,577 |
| Total debt securities | **340,696** | 323,945 | 354,709 |
| Loans and leases | **916,217** | 928,233 | 911,592 |
| Allowance for loan and lease losses | **(16,618)** | (17,428) | (22,441) |
| Loans and leases, net of allowance | **899,599** | 910,805 | 889,151 |
| Premises and equipment, net | **10,351** | 10,475 | 11,085 |
| Mortgage servicing rights (includes **$4,765**, $5,042 and $5,776 measured at fair value) | **4,765** | 5,052 | 5,896 |
| Goodwill | **69,842** | 69,844 | 69,930 |
| Intangible assets | **5,337** | 5,574 | 6,379 |
| Loans held-for-sale | **12,317** | 11,362 | 19,278 |
| Customer and other receivables | **64,135** | 59,448 | 70,981 |
| Other assets | **121,821** | 124,090 | 137,792 |
| **Total assets** | **$ 2,149,851** | $ 2,102,273 | $ 2,174,819 |

| **Assets of consolidated variable interest entities included in total assets above (isolated to settle the liabilities of the variable interest entities)** | | | |
|---|---|---|---|
| Trading account assets | **$ 8,052** | $ 8,412 | $ 9,113 |
| Derivative assets | **23** | 185 | 187 |
| Loans and leases | **104,556** | 109,118 | 116,236 |
| Allowance for loan and lease losses | **(2,614)** | (2,674) | (3,310) |
| Loans and leases, net of allowance | **101,942** | 106,444 | 112,926 |
| Loans held-for-sale | **1,294** | 1,384 | 3,229 |
| All other assets | **3,970** | 4,577 | 4,728 |
| **Total assets of consolidated variable interest entities** | **$ 115,281** | $ 121,002 | $ 130,183 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consolidated Balance Sheet (continued)

(Dollars in millions)

| | March 31 2014 | December 31 2013 | March 31 2013 |
|---|---|---|---|
| **Liabilities** | | | |
| Deposits in U.S. offices: | | | |
| Noninterest-bearing | **$ 375,196** | $ 373,084 | $ 357,635 |
| Interest-bearing | **676,328** | 667,714 | 661,930 |
| Deposits in non-U.S. offices: | | | |
| Noninterest-bearing | **9,050** | 8,241 | 7,165 |
| Interest-bearing | **73,076** | 70,232 | 68,453 |
| Total deposits | **1,133,650** | 1,119,271 | 1,095,183 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase | **203,108** | 198,106 | 248,149 |
| Trading account liabilities | **89,076** | 83,469 | 90,547 |
| Derivative liabilities | **36,911** | 37,407 | 47,825 |
| Short-term borrowings | **51,409** | 45,999 | 42,148 |
| Accrued expenses and other liabilities (includes **$509**, $484 and $486 of reserve for unfunded lending commitments) | **149,024** | 135,662 | 134,033 |
| Long-term debt | **254,785** | 249,674 | 279,641 |
| **Total liabilities** | **1,917,963** | 1,869,588 | 1,937,526 |
| **Shareholders' equity** | | | |
| Preferred stock, $0.01 par value; authorized – **100,000,000** shares; issued and outstanding – **3,407,790**, 3,407,790 and 3,685,410 shares | **13,352** | 13,352 | 18,780 |
| Common stock and additional paid-in capital, $0.01 par value; authorized – **12,800,000,000** shares; issued and outstanding – **10,530,045,485**, 10,591,808,296 and 10,822,379,936 shares | **153,696** | 155,293 | 158,157 |
| Retained earnings | **71,877** | 72,497 | 63,844 |
| Accumulated other comprehensive income (loss) | **(7,037)** | (8,457) | (3,488) |
| **Total shareholders' equity** | **231,888** | 232,685 | 237,293 |
| **Total liabilities and shareholders' equity** | **$ 2,149,851** | $ 2,102,273 | $ 2,174,819 |

| **Liabilities of consolidated variable interest entities included in total liabilities above** | | | |
|---|---|---|---|
| Short-term borrowings | **$ 1,176** | $ 1,150 | $ 2,539 |
| Long-term debt | **18,338** | 19,448 | 31,461 |
| All other liabilities | **179** | 253 | 345 |
| **Total liabilities of consolidated variable interest entities** | **$ 19,693** | $ 20,851 | $ 34,345 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries
# Capital Management

(Dollars in millions)

| | Basel 3 Transition | Basel 1 | | | |
|---|---|---|---|---|---|
| | **March 31 2014** | December 31 2013 | September 30 2013 | June 30 2013 | March 31 2013 |
| **Risk-based capital metrics [1, 2]:** | | | | | |
| Common equity tier 1 capital [3] | **$ 151,642** | n/a | n/a | n/a | n/a |
| Tier 1 common capital | **n/a** | $ 145,235 | $ 142,825 | $ 139,519 | $ 136,119 |
| Tier 1 capital | **155,674** | 161,456 | 159,008 | 156,689 | 158,677 |
| Total capital | **192,867** | 200,281 | 198,001 | 196,752 | 201,211 |
| Risk-weighted assets [3] | **1,282,492** | 1,297,534 | 1,289,444 | 1,288,159 | 1,298,187 |
| Common equity tier 1 capital ratio | **11.8%** | n/a | n/a | n/a | n/a |
| Tier 1 common capital ratio [4] | **n/a** | 11.2% | 11.1% | 10.8% | 10.5% |
| Tier 1 capital ratio | **12.1** | 12.4 | 12.3 | 12.2 | 12.2 |
| Total capital ratio | **15.0** | 15.4 | 15.4 | 15.3 | 15.5 |
| Tier 1 leverage ratio | **7.6** | 7.9 | 7.8 | 7.5 | 7.5 |
| Tangible equity ratio [5] | **7.65** | 7.86 | 7.73 | 7.67 | 7.78 |
| Tangible common equity ratio [5] | **7.00** | 7.20 | 7.08 | 6.98 | 6.88 |

(1) Regulatory capital ratios are preliminary until filed with the Federal Reserve on Form Y-9C.

(2) On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and Tier 1 capital. We reported under Basel 1 (which included the Market Risk Final Rules) at December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013.

(3) On a pro-forma basis, under the transition provisions for the Basel 3 Standardized approach (Basel 3 Standardized transition), fourth quarter 2013 common equity tier 1 capital and risk-weighted assets would have been $153,502 million and $1,315,994 million.

(4) Tier 1 common capital ratio equals Tier 1 capital excluding preferred stock, trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.

(5) Tangible equity ratio equals period-end tangible shareholders' equity divided by period-end tangible assets. Tangible common equity ratio equals period-end tangible common shareholders' equity divided by period-end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP financial measures. We believe the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate non-GAAP financial measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 42-45.)

n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries
# Regulatory Capital Reconciliations [1, 2]

(Dollars in millions)

| | December 31 2013 | September 30 2013 | June 30 2013 | March 31 2013 |
|---|---|---|---|---|
| **Regulatory capital – Basel 1 to Basel 3 (fully phased-in)** | | | | |
| **Basel 1 Tier 1 capital** | $ 161,456 | $ 159,008 | $ 156,689 | $ 158,677 |
| Deduction of qualifying preferred stock and trust preferred securities | (16,221) | (16,183) | (17,170) | (22,558) |
| **Basel 1 Tier 1 common capital** | 145,235 | 142,825 | 139,519 | 136,119 |
| Deduction of defined benefit pension assets | (829) | (935) | (787) | (776) |
| Deferred tax assets and threshold deductions (deferred tax asset temporary differences, MSRs and significant investments) | (4,803) | (4,758) | (6,761) | (4,501) |
| Net unrealized losses in accumulated OCI on AFS debt and certain marketable equity securities, and employee benefit plans | (5,668) | (3,808) | (4,557) | (372) |
| Other deductions, net | (1,620) | (1,511) | (1,568) | (1,660) |
| **Basel 3 common equity tier 1 capital (fully phased-in)** | $ 132,315 | $ 131,813 | $ 125,846 | $ 128,810 |

| | **March 31 2014** |
|---|---|
| **Regulatory capital – Basel 3 transition to fully phased-in** | |
| **Common equity tier 1 capital (transition)** | **$ 151,642** |
| Adjustments and deductions recognized in Tier 1 capital during transition | **(9,284)** |
| Other adjustments and deductions phased in during transition | **(8,197)** |
| **Common equity tier 1 capital (fully phased-in)** | **$ 134,161** |

| | **March 31 2014** | December 31 2013 | September 30 2013 | June 30 2013 | March 31 2013 |
|---|---|---|---|---|---|
| **Risk-weighted assets – As reported to Basel 3 (fully phased-in)** | | | | | |
| **As reported risk weighted assets** | **$ 1,282,492** | $ 1,297,534 | $ 1,289,444 | $ 1,288,159 | $ 1,298,187 |
| Change in risk-weighted assets from reported to fully phased-in | **165,596** | 164,449 | | | |
| **Basel 3 Standardized approach risk-weighted assets (fully phased-in)** | **1,448,088** | 1,461,983 | | | |
| Change in risk-weighted assets for advanced models | **(86,201)** | (132,939) | 37,140 | 22,276 | 55,454 |
| **Basel 3 Advanced approaches risk-weighted assets (fully phased-in)** | **$ 1,361,887** | $ 1,329,044 | $ 1,326,584 | $ 1,310,435 | $ 1,353,641 |
| | | | | | |
| **Regulatory capital ratios** | | | | | |
| Basel 1 Tier 1 common | **n/a** | 11.2% | 11.1% | 10.8% | 10.5% |
| Basel 3 Standardized approach common equity tier 1 (transition) | **11.8%** | n/a | n/a | n/a | n/a |
| Basel 3 Standardized approach common equity tier 1 (fully phased-in) | **9.3** | 9.1 | n/a | n/a | n/a |
| Basel 3 Advanced approaches common equity tier 1 (fully phased-in) | **9.9** | 10.0 | 9.9 | 9.6 | 9.5 |

(1) Based on the Basel 3 Advanced approaches, assuming all regulatory model approvals, except for the potential reduction to risk-weighted assets resulting from the removal of the Comprehensive Risk Measure surcharge.
(2) On January 1, 2014, the Basel 3 rules became effective, subject to transition provisions primarily related to regulatory deductions and adjustments impacting common equity tier 1 capital and Tier 1 capital. We reported under Basel 1 (which included the Market Risk Final Rules) at December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013.

n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Net Interest Income Excluding Trading-related Net Interest Income

(Dollars in millions)

| | **First Quarter 2014** | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Net interest income (FTE basis)** | | | | | |
| As reported | **$ 10,286** | $ 10,999 | $ 10,479 | $ 10,771 | $ 10,875 |
| Impact of trading-related net interest income | **(903)** | (1,051) | (888) | (919) | (1,010) |
| **Net interest income excluding trading-related net interest income** (1) | **$ 9,383** | $ 9,948 | $ 9,591 | $ 9,852 | $ 9,865 |
| **Average earning assets** (2) | | | | | |
| As reported | **$1,803,298** | $1,798,697 | $ 1,789,045 | $ 1,833,541 | $ 1,857,894 |
| Impact of trading-related earning assets | **(442,732)** | (445,725) | (446,212) | (487,345) | (497,730) |
| **Average earning assets excluding trading-related earning assets** (1) | **$1,360,566** | $1,352,972 | $ 1,342,833 | $ 1,346,196 | $ 1,360,164 |
| **Net interest yield contribution (FTE basis)** (2, 3) | | | | | |
| As reported | **2.29%** | 2.44% | 2.33% | 2.35% | 2.36% |
| Impact of trading-related activities | **0.48** | 0.49 | 0.51 | 0.58 | 0.56 |
| **Net interest yield on earning assets excluding trading-related activities** (1) | **2.77%** | 2.93% | 2.84% | 2.93% | 2.92% |

(1) Represents a non-GAAP financial measure.
(2) Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. In prior periods, these balances were included with cash and due from banks in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation. Prior periods have been reclassified to conform to current period presentation.
(3) Calculated on an annualized basis.

Certain prior period amounts have been reclassified to conform to current period presentation.

# Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis

(Dollars in millions)

| | First Quarter 2014 | | | Fourth Quarter 2013 | | | First Quarter 2013 | | |
|---|---|---|---|---|---|---|---|---|---|
| | **Average Balance** | **Interest Income/ Expense** | **Yield/ Rate** | Average Balance | Interest Income/ Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| **Earning assets** | | | | | | | | | |
| Interest-bearing deposits with the Federal Reserve and non-U.S. central banks [(1)] | **$ 112,570** | **$ 72** | **0.26%** | $ 90,196 | $ 59 | 0.26% | $ 57,108 | $ 33 | 0.23% |
| Time deposits placed and other short-term investments | **13,880** | **49** | **1.43** | 15,782 | 48 | 1.21 | 16,129 | 46 | 1.17 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | **212,504** | **265** | **0.51** | 203,415 | 304 | 0.59 | 237,463 | 315 | 0.54 |
| Trading account assets | **147,583** | **1,213** | **3.32** | 156,194 | 1,182 | 3.01 | 194,364 | 1,380 | 2.87 |
| Debt securities [(2)] | **329,711** | **2,005** | **2.41** | 325,119 | 2,455 | 3.02 | 356,399 | 2,556 | 2.87 |
| Loans and leases [(3)]: | | | | | | | | | |
| Residential mortgage | **247,556** | **2,240** | **3.62** | 253,974 | 2,374 | 3.74 | 258,630 | 2,340 | 3.62 |
| Home equity | **92,759** | **851** | **3.71** | 95,388 | 953 | 3.97 | 105,939 | 997 | 3.80 |
| U.S. credit card | **89,545** | **2,092** | **9.48** | 90,057 | 2,125 | 9.36 | 91,712 | 2,249 | 9.95 |
| Non-U.S. credit card | **11,554** | **308** | **10.79** | 11,171 | 310 | 11.01 | 11,027 | 329 | 12.10 |
| Direct/Indirect consumer | **81,728** | **530** | **2.63** | 82,990 | 565 | 2.70 | 82,364 | 620 | 3.06 |
| Other consumer | **1,962** | **18** | **3.66** | 1,929 | 17 | 3.73 | 1,666 | 19 | 4.36 |
| Total consumer | **525,104** | **6,039** | **4.64** | 535,509 | 6,344 | 4.72 | 551,338 | 6,554 | 4.79 |
| U.S. commercial | **228,058** | **1,651** | **2.93** | 225,596 | 1,700 | 2.99 | 210,706 | 1,666 | 3.20 |
| Commercial real estate | **48,753** | **368** | **3.06** | 46,341 | 374 | 3.20 | 39,179 | 326 | 3.38 |
| Commercial lease financing | **24,727** | **234** | **3.78** | 24,468 | 206 | 3.37 | 23,534 | 236 | 4.01 |
| Non-U.S. commercial | **92,840** | **543** | **2.37** | 97,863 | 544 | 2.20 | 81,502 | 467 | 2.32 |
| Total commercial | **394,378** | **2,796** | **2.87** | 394,268 | 2,824 | 2.84 | 354,921 | 2,695 | 3.07 |
| Total loans and leases | **919,482** | **8,835** | **3.88** | 929,777 | 9,168 | 3.92 | 906,259 | 9,249 | 4.12 |
| Other earning assets | **67,568** | **697** | **4.18** | 78,214 | 709 | 3.61 | 90,172 | 733 | 3.29 |
| **Total earning assets [(4)]** | **1,803,298** | **13,136** | **2.93** | 1,798,697 | 13,925 | 3.08 | 1,857,894 | 14,312 | 3.11 |
| Cash and due from banks [(1)] | **28,258** | | | 35,063 | | | 35,738 | | |
| Other assets, less allowance for loan and lease losses | **307,710** | | | 301,115 | | | 318,798 | | |
| **Total assets** | **$ 2,139,266** | | | $ 2,134,875 | | | $ 2,212,430 | | |

(1) Beginning in the first quarter of 2014, interest-bearing deposits placed with the Federal Reserve and certain non-U.S. central banks are included in earning assets. In prior periods, these balances were included in the cash and cash equivalents line, consistent with the Consolidated Balance Sheet presentation. Prior periods have been reclassified to conform to current period presentation.

(2) Beginning in the first quarter of 2014, yields on debt securities carried at fair value are calculated on the cost basis. Prior to the first quarter of 2014, yields on debt securities carried at fair value were calculated based on fair value rather than the cost basis. The use of fair value did not have a material impact on net interest yield.

(3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is generally recognized on a cost recovery basis. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

(4) The impact of interest rate risk management derivatives on interest income is presented below. Interest income includes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

| | **First Quarter 2014** | Fourth Quarter 2013 | First Quarter 2013 |
|---|---|---|---|
| Federal funds sold and securities borrowed or purchased under agreements to resell | **$ 13** | $ 15 | $ 11 |
| Debt securities | **(2)** | (1) | (122) |
| U.S. commercial | **(16)** | (14) | (29) |
| Non-U.S. commercial | **—** | — | (1) |
| **Net hedge expenses on assets** | **$ (5)** | $ — | $ (141) |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Quarterly Average Balances and Interest Rates – Fully Taxable-equivalent Basis (continued)

(Dollars in millions)

| | First Quarter 2014 | | | Fourth Quarter 2013 | | | First Quarter 2013 | | |
|---|---|---|---|---|---|---|---|---|---|
| | **Average Balance** | **Interest Income/ Expense** | **Yield/ Rate** | Average Balance | Interest Income/ Expense | Yield/ Rate | Average Balance | Interest Income/ Expense | Yield/ Rate |
| **Interest-bearing liabilities** | | | | | | | | | |
| U.S. interest-bearing deposits: | | | | | | | | | |
| Savings | **$ 45,196** | **$ 1** | **0.01%** | $ 43,665 | $ 5 | 0.05% | $ 42,934 | $ 6 | 0.05% |
| NOW and money market deposit accounts | **523,237** | **83** | **0.06** | 514,220 | 89 | 0.07 | 501,177 | 117 | 0.09 |
| Consumer CDs and IRAs | **71,141** | **84** | **0.48** | 74,635 | 96 | 0.51 | 85,109 | 135 | 0.64 |
| Negotiable CDs, public funds and other deposits | **29,826** | **27** | **0.37** | 29,060 | 29 | 0.39 | 24,147 | 29 | 0.50 |
| Total U.S. interest-bearing deposits | **669,400** | **195** | **0.12** | 661,580 | 219 | 0.13 | 653,367 | 287 | 0.18 |
| Non-U.S. interest-bearing deposits: | | | | | | | | | |
| Banks located in non-U.S. countries | **11,058** | **20** | **0.74** | 13,902 | 22 | 0.62 | 12,163 | 21 | 0.71 |
| Governments and official institutions | **1,857** | **1** | **0.14** | 1,750 | 1 | 0.18 | 1,546 | 1 | 0.17 |
| Time, savings and other | **60,519** | **75** | **0.50** | 58,513 | 72 | 0.49 | 53,944 | 73 | 0.55 |
| Total non-U.S. interest-bearing deposits | **73,434** | **96** | **0.53** | 74,165 | 95 | 0.51 | 67,653 | 95 | 0.57 |
| Total interest-bearing deposits | **742,834** | **291** | **0.16** | 735,745 | 314 | 0.17 | 721,020 | 382 | 0.22 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings | **252,971** | **609** | **0.98** | 271,538 | 682 | 1.00 | 337,644 | 749 | 0.90 |
| Trading account liabilities | **90,448** | **435** | **1.95** | 82,393 | 364 | 1.75 | 92,047 | 472 | 2.08 |
| Long-term debt | **253,678** | **1,515** | **2.41** | 251,055 | 1,566 | 2.48 | 273,999 | 1,834 | 2.70 |
| **Total interest-bearing liabilities** [1] | **1,339,931** | **2,850** | **0.86** | 1,340,731 | 2,926 | 0.87 | 1,424,710 | 3,437 | 0.98 |
| Noninterest-bearing sources: | | | | | | | | | |
| Noninterest-bearing deposits | **375,344** | | | 376,929 | | | 354,260 | | |
| Other liabilities | **187,438** | | | 183,800 | | | 196,465 | | |
| Shareholders' equity | **236,553** | | | 233,415 | | | 236,995 | | |
| **Total liabilities and shareholders' equity** | **$ 2,139,266** | | | $ 2,134,875 | | | $ 2,212,430 | | |
| Net interest spread | | | **2.07%** | | | 2.21% | | | 2.13% |
| Impact of noninterest-bearing sources | | | **0.22** | | | 0.23 | | | 0.23 |
| **Net interest income/yield on earning assets** | | **$ 10,286** | **2.29%** | | $ 10,999 | 2.44% | | $ 10,875 | 2.36% |

[1] The impact of interest rate risk management derivatives on interest expense is presented below. Interest expense includes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

| | **First Quarter 2014** | Fourth Quarter 2013 | First Quarter 2013 |
|---|---|---|---|
| Consumer CDs and IRAs | **$ 20** | $ 20 | $ 13 |
| Negotiable CDs, public funds and other deposits | **3** | 3 | 3 |
| Banks located in non-U.S. countries | **3** | 4 | 3 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and short-term borrowings | **257** | 260 | 260 |
| Long-term debt | **(875)** | (875) | (897) |
| **Net hedge income on liabilities** | **$ (592)** | $ (588) | $ (618) |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)

| | March 31, 2014 | | | |
|---|---|---|---|---|
| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
| **Available-for-sale debt securities** | | | | |
| U.S. Treasury and agency securities | **$ 29,580** | **$ 108** | **$ (121)** | **$ 29,567** |
| Mortgage-backed securities: | | | | |
| Agency | **169,216** | **830** | **(4,299)** | **165,747** |
| Agency-collateralized mortgage obligations | **18,464** | **217** | **(109)** | **18,572** |
| Non-agency residential | **5,111** | **244** | **(97)** | **5,258** |
| Commercial | **1,713** | **26** | **(5)** | **1,734** |
| Non-U.S. securities | **7,109** | **31** | **(18)** | **7,122** |
| Corporate/Agency bonds | **831** | **18** | **(4)** | **845** |
| Other taxable securities, substantially all asset-backed securities | **14,695** | **42** | **(15)** | **14,722** |
| Total taxable securities | **246,719** | **1,516** | **(4,668)** | **243,567** |
| Tax-exempt securities | **6,443** | **4** | **(33)** | **6,414** |
| **Total available-for-sale debt securities** | **253,162** | **1,520** | **(4,701)** | **249,981** |
| **Other debt securities carried at fair value** | **36,453** | **82** | **(940)** | **35,595** |
| **Total debt securities carried at fair value** | **289,615** | **1,602** | **(5,641)** | **285,576** |
| **Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities** | **55,120** | **50** | **(2,064)** | **53,106** |
| **Total debt securities** | **$ 344,735** | **$ 1,652** | **$ (7,705)** | **$ 338,682** |
| **Available-for-sale marketable equity securities [(1)]** | **$ 236** | **$ —** | **$ (20)** | **$ 216** |
| | December 31, 2013 | | | |
| **Available-for-sale debt securities** | | | | |
| U.S. Treasury and agency securities | $ 8,910 | $ 106 | $ (62) | $ 8,954 |
| Mortgage-backed securities: | | | | |
| Agency | 170,112 | 777 | (5,954) | 164,935 |
| Agency-collateralized mortgage obligations | 22,731 | 76 | (315) | 22,492 |
| Non-agency residential | 6,124 | 238 | (123) | 6,239 |
| Commercial | 2,429 | 63 | (12) | 2,480 |
| Non-U.S. securities | 7,207 | 37 | (24) | 7,220 |
| Corporate/Agency bonds | 860 | 20 | (7) | 873 |
| Other taxable securities, substantially all asset-backed securities | 16,805 | 30 | (5) | 16,830 |
| Total taxable securities | 235,178 | 1,347 | (6,502) | 230,023 |
| Tax-exempt securities | 5,967 | 10 | (49) | 5,928 |
| **Total available-for-sale debt securities** | 241,145 | 1,357 | (6,551) | 235,951 |
| **Other debt securities carried at fair value** | 34,145 | 34 | (1,335) | 32,844 |
| **Total debt securities carried at fair value** | 275,290 | 1,391 | (7,886) | 268,795 |
| **Held-to-maturity debt securities, substantially all U.S. agency mortgage-backed securities** | 55,150 | 20 | (2,740) | 52,430 |
| **Total debt securities** | $ 330,440 | $ 1,411 | $ (10,626) | $ 321,225 |
| **Available-for-sale marketable equity securities [(1)]** | $ 230 | $ — | $ (7) | $ 223 |

(1) Classified in other assets on the Consolidated Balance Sheet.

## Other Debt Securities Carried at Fair Value

| (Dollars in millions) | March 31 2014 | December 31 2013 |
|---|---|---|
| U.S. Treasury and agency securities | **$ 4,182** | $ 4,062 |
| Mortgage-backed securities: | | |
| Agency | **16,290** | 16,500 |
| Agency-collateralized mortgage obligations | **123** | 218 |
| Commercial | **770** | 749 |
| Non-U.S. securities [(1)] | **14,230** | 11,315 |
| **Total** | **$ 35,595** | $ 32,844 |

(1) These securities are primarily used to satisfy certain international regulatory liquidity requirements.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Quarterly Results by Business Segment

(Dollars in millions)

| | First Quarter 2014 | | | | | | |
|---|---|---|---|---|---|---|---|
| | **Total Corporation** | **Consumer & Business Banking** | **Consumer Real Estate Services** | **GWIM** | **Global Banking** | **Global Markets** | **All Other** |
| Net interest income (FTE basis) | **$ 10,286** | **$ 4,951** | **$ 701** | **$ 1,485** | **$ 2,301** | **$ 1,000** | **$ (152)** |
| Noninterest income | **12,481** | **2,487** | **491** | **3,062** | **1,968** | **4,015** | **458** |
| Total revenue, net of interest expense (FTE basis) | **22,767** | **7,438** | **1,192** | **4,547** | **4,269** | **5,015** | **306** |
| Provision for credit losses | **1,009** | **812** | **25** | **23** | **265** | **19** | **(135)** |
| Noninterest expense | **22,238** | **3,975** | **8,129** | **3,359** | **2,028** | **3,078** | **1,669** |
| Income (loss) before income taxes | **(480)** | **2,651** | **(6,962)** | **1,165** | **1,976** | **1,918** | **(1,228)** |
| Income tax expense (benefit) (FTE basis) | **(204)** | **993** | **(1,935)** | **436** | **740** | **608** | **(1,046)** |
| **Net income (loss)** | **$ (276)** | **$ 1,658** | **$ (5,027)** | **$ 729** | **$ 1,236** | **$ 1,310** | **$ (182)** |
| **Average** | | | | | | | |
| Total loans and leases | **$ 919,482** | **$ 162,042** | **$ 88,914** | **$ 115,945** | **$ 271,475** | **$ 63,696** | **$ 217,410** |
| Total assets [1] | **2,139,266** | **595,549** | **110,564** | **273,080** | **392,991** | **601,541** | **165,541** |
| Total deposits | **1,118,178** | **534,576** | **n/m** | **242,792** | **256,349** | **n/m** | **34,152** |
| **Period end** | | | | | | | |
| Total loans and leases | **$ 916,217** | **$ 160,116** | **$ 88,355** | **$ 116,482** | **$ 273,239** | **$ 64,598** | **$ 213,427** |
| Total assets [1] | **2,149,851** | **613,244** | **112,264** | **274,234** | **396,952** | **594,936** | **158,221** |
| Total deposits | **1,133,650** | **552,256** | **n/m** | **244,051** | **257,437** | **n/m** | **32,403** |

| | Fourth Quarter 2013 | | | | | | |
|---|---|---|---|---|---|---|---|
| | Total Corporation | Consumer & Business Banking | Consumer Real Estate Services | GWIM | Global Banking | Global Markets | All Other |
| Net interest income (FTE basis) | $ 10,999 | $ 4,948 | $ 716 | $ 1,485 | $ 2,301 | $ 1,143 | $ 406 |
| Noninterest income | 10,702 | 2,550 | 996 | 2,994 | 2,002 | 2,067 | 93 |
| Total revenue, net of interest expense (FTE basis) | 21,701 | 7,498 | 1,712 | 4,479 | 4,303 | 3,210 | 499 |
| Provision for credit losses | 336 | 427 | (474) | 26 | 441 | 104 | (188) |
| Noninterest expense | 17,307 | 4,051 | 3,788 | 3,263 | 1,926 | 3,280 | 999 |
| Income (loss) before income taxes | 4,058 | 3,020 | (1,602) | 1,190 | 1,936 | (174) | (312) |
| Income tax expense (benefit) (FTE basis) | 619 | 1,058 | (544) | 413 | 670 | (131) | (847) |
| **Net income (loss)** | $ 3,439 | $ 1,962 | $ (1,058) | $ 777 | $ 1,266 | $ (43) | $ 535 |
| **Average** | | | | | | | |
| Total loans and leases | $ 929,777 | $ 163,152 | $ 89,687 | $ 115,546 | $ 268,849 | $ 66,494 | $ 226,049 |
| Total assets [1] | 2,134,875 | 590,195 | 113,584 | 268,683 | 379,855 | 603,111 | 179,447 |
| Total deposits | 1,112,674 | 528,808 | n/m | 240,395 | 259,122 | n/m | 34,029 |
| **Period end** | | | | | | | |
| Total loans and leases | $ 928,233 | $ 165,090 | $ 89,753 | $ 115,846 | $ 269,469 | $ 67,381 | $ 220,694 |
| Total assets [1] | 2,102,273 | 593,163 | 113,386 | 274,112 | 378,590 | 575,710 | 167,312 |
| Total deposits | 1,119,271 | 531,707 | n/m | 244,901 | 265,102 | n/m | 27,701 |

| | First Quarter 2013 | | | | | | |
|---|---|---|---|---|---|---|---|
| | Total Corporation | Consumer & Business Banking | Consumer Real Estate Services | GWIM | Global Banking | Global Markets | All Other |
| Net interest income (FTE basis) | $ 10,875 | $ 5,013 | $ 743 | $ 1,596 | $ 2,159 | $ 1,110 | $ 254 |
| Noninterest income | 12,533 | 2,399 | 1,569 | 2,825 | 1,871 | 3,670 | 199 |
| Total revenue, net of interest expense (FTE basis) | 23,408 | 7,412 | 2,312 | 4,421 | 4,030 | 4,780 | 453 |
| Provision for credit losses | 1,713 | 952 | 335 | 22 | 149 | 5 | 250 |
| Noninterest expense | 19,500 | 4,155 | 5,405 | 3,252 | 1,842 | 3,074 | 1,772 |
| Income (loss) before income taxes | 2,195 | 2,305 | (3,428) | 1,147 | 2,039 | 1,701 | (1,569) |
| Income tax expense (benefit) (FTE basis) | 712 | 857 | (1,272) | 426 | 758 | 589 | (646) |
| **Net income (loss)** | $ 1,483 | $ 1,448 | $ (2,156) | $ 721 | $ 1,281 | $ 1,112 | $ (923) |
| **Average** | | | | | | | |
| Total loans and leases | $ 906,259 | $ 165,845 | $ 92,963 | $ 106,082 | $ 244,068 | $ 52,744 | $ 244,557 |
| Total assets [1] | 2,212,430 | 564,658 | 128,340 | 282,300 | 317,198 | 670,286 | 249,648 |
| Total deposits | 1,075,280 | 502,508 | n/m | 253,413 | 221,275 | n/m | 35,550 |
| **Period end** | | | | | | | |
| Total loans and leases | $ 911,592 | $ 163,820 | $ 90,971 | $ 107,048 | $ 250,985 | $ 57,362 | $ 241,406 |
| Total assets [1] | 2,174,819 | 593,338 | 129,118 | 268,266 | 321,169 | 626,798 | 236,130 |
| Total deposits | 1,095,183 | 530,581 | n/m | 239,853 | 227,379 | n/m | 35,758 |

(1) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries
# Consumer & Business Banking Segment Results

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ 4,951** | $ 4,948 | $ 5,056 | $ 5,034 | $ 5,013 |
| Noninterest income: | | | | | |
| Card income | **1,162** | 1,236 | 1,175 | 1,186 | 1,207 |
| Service charges | **1,045** | 1,097 | 1,063 | 1,035 | 1,013 |
| All other income | **280** | 217 | 230 | 179 | 179 |
| Total noninterest income | **2,487** | 2,550 | 2,468 | 2,400 | 2,399 |
| Total revenue, net of interest expense (FTE basis) | **7,438** | 7,498 | 7,524 | 7,434 | 7,412 |
| | | | | | |
| Provision for credit losses | **812** | 427 | 761 | 967 | 952 |
| | | | | | |
| Noninterest expense | **3,975** | 4,051 | 3,986 | 4,187 | 4,155 |
| Income before income taxes | **2,651** | 3,020 | 2,777 | 2,280 | 2,305 |
| Income tax expense (FTE basis) | **993** | 1,058 | 1,002 | 891 | 857 |
| **Net income** | **$ 1,658** | $ 1,962 | $ 1,775 | $ 1,389 | $ 1,448 |
| | | | | | |
| Net interest yield (FTE basis) | **3.63%** | 3.58% | 3.70% | 3.72% | 3.89% |
| Return on average allocated capital (1) | **22.81** | 25.96 | 23.49 | 18.60 | 19.61 |
| Efficiency ratio (FTE basis) | **53.46** | 54.03 | 52.99 | 56.32 | 56.07 |
| | | | | | |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total loans and leases | **$ 162,042** | $ 163,152 | $ 165,707 | $ 163,593 | $ 165,845 |
| Total earning assets (2) | **553,490** | 548,295 | 542,671 | 542,844 | 523,313 |
| Total assets (2) | **595,549** | 590,195 | 583,980 | 584,289 | 564,658 |
| Total deposits | **534,576** | 528,808 | 522,023 | 522,259 | 502,508 |
| Allocated capital (1) | **29,500** | 30,000 | 30,000 | 30,000 | 30,000 |
| | | | | | |
| **Period end** | | | | | |
| Total loans and leases | **$ 160,116** | $ 165,090 | $ 167,254 | $ 164,851 | $ 163,820 |
| Total earning assets (2) | **571,081** | 550,795 | 547,350 | 545,847 | 551,159 |
| Total assets (2) | **613,244** | 593,163 | 588,790 | 587,738 | 593,338 |
| Total deposits | **552,256** | 531,707 | 526,876 | 525,099 | 530,581 |

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-45.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consumer & Business Banking Quarterly Results

(Dollars in millions)

| | First Quarter 2014 | | |
|---|---|---|---|
| | **Total Consumer & Business Banking** | **Deposits** | **Consumer Lending** |
| Net interest income (FTE basis) | **$ 4,951** | **$ 2,544** | **$ 2,407** |
| Noninterest income: | | | |
| Card income | **1,162** | **16** | **1,146** |
| Service charges | **1,045** | **1,045** | **—** |
| All other income | **280** | **115** | **165** |
| Total noninterest income | **2,487** | **1,176** | **1,311** |
| Total revenue, net of interest expense (FTE basis) | **7,438** | **3,720** | **3,718** |
| Provision for credit losses | **812** | **80** | **732** |
| Noninterest expense | **3,975** | **2,648** | **1,327** |
| Income before income taxes | **2,651** | **992** | **1,659** |
| Income tax expense (FTE basis) | **993** | **372** | **621** |
| **Net income** | **$ 1,658** | **$ 620** | **$ 1,038** |
| Net interest yield (FTE basis) | **3.63%** | **1.91%** | **6.95%** |
| Return on average allocated capital (1) | **22.81** | **15.24** | **32.41** |
| Efficiency ratio (FTE basis) | **53.46** | **71.22** | **35.69** |
| **Balance Sheet** | | | |
| **Average** | | | |
| Total loans and leases | **$ 162,042** | **$ 22,518** | **$ 139,524** |
| Total earning assets (2) | **553,490** | **539,404** | **140,407** |
| Total assets (2) | **595,549** | **572,148** | **149,722** |
| Total deposits | **534,576** | **533,831** | **n/m** |
| Allocated capital (1) | **29,500** | **16,500** | **13,000** |
| **Period end** | | | |
| Total loans and leases | **$ 160,116** | **$ 22,504** | **$ 137,612** |
| Total earning assets (2) | **571,081** | **556,997** | **138,774** |
| Total assets (2) | **613,244** | **589,705** | **148,229** |
| Total deposits | **552,256** | **551,427** | **n/m** |

| | Fourth Quarter 2013 | | |
|---|---|---|---|
| | Total Consumer & Business Banking | Deposits | Consumer Lending |
| Net interest income (FTE basis) | $ 4,948 | $ 2,492 | $ 2,456 |
| Noninterest income: | | | |
| Card income | 1,236 | 15 | 1,221 |
| Service charges | 1,097 | 1,097 | — |
| All other income | 217 | 165 | 52 |
| Total noninterest income | 2,550 | 1,277 | 1,273 |
| Total revenue, net of interest expense (FTE basis) | 7,498 | 3,769 | 3,729 |
| Provision for credit losses | 427 | 105 | 322 |
| Noninterest expense | 4,051 | 2,631 | 1,420 |
| Income before income taxes | 3,020 | 1,033 | 1,987 |
| Income tax expense (FTE basis) | 1,058 | 363 | 695 |
| **Net income** | $ 1,962 | $ 670 | $ 1,292 |
| Net interest yield (FTE basis) | 3.58 % | 1.86 % | 6.87 % |
| Return on average allocated capital (1) | 25.96 | 17.26 | 35.14 |
| Efficiency ratio (FTE basis) | 54.03 | 69.79 | 38.11 |
| **Balance Sheet** | | | |
| **Average** | | | |
| Total loans and leases | $ 163,152 | $ 22,333 | $ 140,819 |
| Total earning assets (2) | 548,295 | 532,432 | 141,869 |
| Total assets (2) | 590,195 | 565,340 | 150,861 |
| Total deposits | 528,808 | 528,203 | n/m |
| Allocated capital (1) | 30,000 | 15,400 | 14,600 |
| **Period end** | | | |
| Total loans and leases | $ 165,090 | $ 22,574 | $ 142,516 |
| Total earning assets (2) | 550,795 | 535,131 | 143,917 |
| Total assets (2) | 593,163 | 568,022 | 153,394 |
| Total deposits | 531,707 | 530,947 | n/m |

For footnotes see page 17.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Consumer & Business Banking Quarterly Results (continued)

(Dollars in millions)

| | First Quarter 2013 | | |
|---|---|---|---|
| | Total Consumer & Business Banking | Deposits | Consumer Lending |
| Net interest income (FTE basis) | $ 5,013 | $ 2,387 | $ 2,626 |
| Noninterest income: | | | |
| Card income | 1,207 | 15 | 1,192 |
| Service charges | 1,013 | 1,013 | — |
| All other income | 179 | 102 | 77 |
| Total noninterest income | 2,399 | 1,130 | 1,269 |
| Total revenue, net of interest expense (FTE basis) | 7,412 | 3,517 | 3,895 |
| Provision for credit losses | 952 | 63 | 889 |
| Noninterest expense | 4,155 | 2,822 | 1,333 |
| Income before income taxes | 2,305 | 632 | 1,673 |
| Income tax expense (FTE basis) | 857 | 235 | 622 |
| **Net income** | $ 1,448 | $ 397 | $ 1,051 |
| Net interest yield (FTE basis) | 3.89% | 1.91% | 7.41% |
| Return on average allocated capital [(1)] | 19.61 | 10.46 | 29.25 |
| Efficiency ratio (FTE basis) | 56.07 | 80.26 | 34.23 |
| **Balance Sheet** | | | |
| **Average** | | | |
| Total loans and leases | $ 165,845 | $ 22,616 | $ 143,229 |
| Total earning assets [(2)] | 523,313 | 506,715 | 143,671 |
| Total assets [(2)] | 564,658 | 539,507 | 152,224 |
| Total deposits | 502,508 | 502,063 | n/m |
| Allocated capital [(1)] | 30,000 | 15,400 | 14,600 |
| **Period end** | | | |
| Total loans and leases | $ 163,820 | $ 22,488 | $ 141,332 |
| Total earning assets [(2)] | 551,159 | 534,268 | 141,778 |
| Total assets [(2)] | 593,338 | 567,517 | 150,708 |
| Total deposits | 530,581 | 529,501 | n/m |

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-45.)

(2) For presentation purposes, in segments or businesses where the total of liabilities and equity exceeds assets, the Corporation allocates assets from *All Other* to match the segments' and businesses' liabilities and allocated shareholders' equity. As a result, total earning assets and total assets of the businesses may not equal total *Consumer & Business Banking*.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries
# Consumer & Business Banking Key Indicators

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Average deposit balances** | | | | | |
| Checking | **$ 253,026** | $ 247,286 | $ 240,484 | $ 238,489 | $ 228,299 |
| Savings | **43,619** | 42,139 | 42,365 | 43,183 | 40,959 |
| MMS | **169,424** | 166,828 | 163,955 | 161,976 | 154,710 |
| CDs and IRAs | **65,270** | 68,192 | 70,888 | 74,064 | 74,217 |
| Non-U.S. and other | **3,237** | 4,363 | 4,331 | 4,547 | 4,323 |
| **Total average deposit balances** | **$ 534,576** | $ 528,808 | $ 522,023 | $ 522,259 | $ 502,508 |
| | | | | | |
| **Deposit spreads (excludes noninterest costs)** | | | | | |
| Checking | **2.02%** | 2.01% | 2.01% | 2.02% | 2.06% |
| Savings | **2.29** | 2.23 | 2.21 | 2.20 | 2.20 |
| MMS | **1.13** | 1.11 | 1.08 | 1.05 | 1.04 |
| CDs and IRAs | **0.50** | 0.50 | 0.51 | 0.51 | 0.55 |
| Non-U.S. and other | **0.62** | 0.85 | 0.93 | 1.00 | 1.02 |
| **Total deposit spreads** | **1.56** | 1.54 | 1.52 | 1.51 | 1.52 |
| | | | | | |
| Client brokerage assets | **$ 100,206** | $ 96,048 | $ 89,517 | $ 84,182 | $ 82,616 |
| | | | | | |
| Online banking active accounts (units in thousands) | **30,470** | 29,950 | 30,197 | 29,867 | 30,102 |
| Mobile banking active accounts (units in thousands) | **14,986** | 14,395 | 13,967 | 13,214 | 12,641 |
| Banking centers | **5,095** | 5,151 | 5,243 | 5,328 | 5,389 |
| ATMs | **16,214** | 16,259 | 16,201 | 16,354 | 16,311 |
| | | | | | |
| **Total U.S. credit card** [(1)] | | | | | |
| **Loans** | | | | | |
| Average credit card outstandings | **$ 89,545** | $ 90,057 | $ 90,005 | $ 89,722 | $ 91,712 |
| Ending credit card outstandings | **87,692** | 92,338 | 90,280 | 90,523 | 90,047 |
| **Credit quality** | | | | | |
| Net charge-offs | **$ 718** | $ 724 | $ 788 | $ 917 | $ 947 |
| | **3.25%** | 3.19% | 3.47% | 4.10% | 4.19% |
| 30+ delinquency | **$ 1,878** | $ 2,074 | $ 2,112 | $ 2,200 | $ 2,510 |
| | **2.14%** | 2.25% | 2.34% | 2.43% | 2.79% |
| 90+ delinquency | **$ 966** | $ 1,053 | $ 1,049 | $ 1,167 | $ 1,360 |
| | **1.10%** | 1.14% | 1.16% | 1.29% | 1.51% |
| **Other Total U.S. credit card indicators** [(1)] | | | | | |
| Gross interest yield | **9.48%** | 9.36% | 9.82% | 9.80% | 9.95% |
| Risk-adjusted margin | **9.49** | 9.11 | 8.68 | 8.41 | 8.51 |
| New accounts (in thousands) | **1,027** | 1,000 | 1,048 | 957 | 906 |
| Purchase volumes | **$ 48,863** | $ 54,514 | $ 52,823 | $ 51,945 | $ 46,632 |
| | | | | | |
| **Debit card data** | | | | | |
| Purchase volumes | **$ 65,890** | $ 68,000 | $ 66,712 | $ 67,740 | $ 64,635 |

(1) In addition to the U.S. credit card portfolio in *Consumer & Business Banking*, the remaining U.S. credit card portfolio is in *GWIM*.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consumer Real Estate Services Segment Results

(Dollars in millions; except as noted)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ 701** | $ 716 | $ 733 | $ 699 | $ 743 |
| Noninterest income: | | | | | |
| Mortgage banking income | **469** | 913 | 775 | 1,411 | 1,487 |
| All other income | **22** | 83 | 69 | 5 | 82 |
| Total noninterest income | **491** | 996 | 844 | 1,416 | 1,569 |
| Total revenue, net of interest expense (FTE basis) | **1,192** | 1,712 | 1,577 | 2,115 | 2,312 |
| | | | | | |
| Provision for credit losses | **25** | (474) | (308) | 291 | 335 |
| | | | | | |
| Noninterest expense | **8,129** | 3,788 | 3,414 | 3,383 | 5,405 |
| Loss before income taxes | **(6,962)** | (1,602) | (1,529) | (1,559) | (3,428) |
| Income tax expense (benefit) (FTE basis) | **(1,935)** | (544) | (532) | (629) | (1,272) |
| **Net loss** | **$ (5,027)** | $ (1,058) | $ (997) | $ (930) | $ (2,156) |
| | | | | | |
| Net interest yield (FTE basis) | **3.05%** | 2.89% | 2.91% | 2.75% | 2.85% |
| | | | | | |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total loans and leases | **$ 88,914** | $ 89,687 | $ 88,406 | $ 90,114 | $ 92,963 |
| Total earning assets | **93,290** | 98,220 | 99,759 | 102,086 | 105,715 |
| Total assets | **110,564** | 113,584 | 118,226 | 122,276 | 128,340 |
| Allocated capital [(1)] | **23,000** | 24,000 | 24,000 | 24,000 | 24,000 |
| | | | | | |
| **Period end** | | | | | |
| Total loans and leases | **$ 88,355** | $ 89,753 | $ 87,586 | $ 89,257 | $ 90,971 |
| Total earning assets | **92,937** | 97,163 | 98,247 | 102,211 | 105,544 |
| Total assets | **112,264** | 113,386 | 115,424 | 124,032 | 129,118 |
| | | | | | |
| **Period end (in billions)** | | | | | |
| Mortgage serviced portfolio [(2, 3)] | **$ 780.0** | $ 810.0 | $ 889.4 | $ 986.4 | $ 1,185.0 |

(1) Allocated capital is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-45.)

(2) Includes servicing of residential mortgage loans, home equity lines of credit and home equity loans.

(3) Excludes loans for which servicing transferred to third parties as of March 31, 2014 with an effective mortgage servicing right sales date of April 1, 2014.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consumer Real Estate Services Quarterly Results [1]

(Dollars in millions)

| | First Quarter 2014 | | |
|---|---|---|---|
| | **Total Consumer Real Estate Services** | **Home Loans** | **Legacy Assets & Servicing** |
| Net interest income (FTE basis) | **$ 701** | **$ 324** | **$ 377** |
| Noninterest income: | | | |
| Mortgage banking income | **469** | **178** | **291** |
| All other income | **22** | **4** | **18** |
| Total noninterest income | **491** | **182** | **309** |
| Total revenue, net of interest expense (FTE basis) | **1,192** | **506** | **686** |
| Provision for credit losses | **25** | **13** | **12** |
| Noninterest expense | **8,129** | **715** | **7,414** |
| Loss before income taxes | **(6,962)** | **(222)** | **(6,740)** |
| Income tax benefit (FTE basis) | **(1,935)** | **(83)** | **(1,852)** |
| **Net loss** | **$ (5,027)** | **$ (139)** | **$ (4,888)** |
| **Balance Sheet** | | | |
| **Average** | | | |
| Total loans and leases | **$ 88,914** | **$ 50,810** | **$ 38,104** |
| Total earning assets | **93,290** | **53,264** | **40,026** |
| Total assets | **110,564** | **53,164** | **57,400** |
| Allocated capital [2] | **23,000** | **6,000** | **17,000** |
| **Period end** | | | |
| Total loans and leases | **$ 88,355** | **$ 50,954** | **$ 37,401** |
| Total earning assets | **92,937** | **53,796** | **39,141** |
| Total assets | **112,264** | **53,658** | **58,606** |

| | Fourth Quarter 2013 | | |
|---|---|---|---|
| | Total Consumer Real Estate Services | Home Loans | Legacy Assets & Servicing |
| Net interest income (FTE basis) | $ 716 | $ 330 | $ 386 |
| Noninterest income: | | | |
| Mortgage banking income | 913 | 220 | 693 |
| All other income | 83 | 17 | 66 |
| Total noninterest income | 996 | 237 | 759 |
| Total revenue, net of interest expense (FTE basis) | 1,712 | 567 | 1,145 |
| Provision for credit losses | (474) | (18) | (456) |
| Noninterest expense | 3,788 | 755 | 3,033 |
| Loss before income taxes | (1,602) | (170) | (1,432) |
| Income tax benefit (FTE basis) | (544) | (62) | (482) |
| **Net loss** | $ (1,058) | $ (108) | $ (950) |
| **Balance Sheet** | | | |
| **Average** | | | |
| Total loans and leases | $ 89,687 | $ 49,706 | $ 39,981 |
| Total earning assets | 98,220 | 53,052 | 45,168 |
| Total assets | 113,584 | 52,932 | 60,652 |
| Allocated capital [2] | 24,000 | 6,000 | 18,000 |
| **Period end** | | | |
| Total loans and leases | $ 89,753 | $ 51,021 | $ 38,732 |
| Total earning assets | 97,163 | 54,071 | 43,092 |
| Total assets | 113,386 | 53,927 | 59,459 |

For footnotes see page 21.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Consumer Real Estate Services Quarterly Results [1] (continued)

(Dollars in millions)

| | First Quarter 2013 | | |
|---|---|---|---|
| | Total Consumer Real Estate Services | Home Loans | Legacy Assets & Servicing |
| Net interest income (FTE basis) | $ 743 | $ 347 | $ 396 |
| Noninterest income: | | | |
| Mortgage banking income | 1,487 | 697 | 790 |
| All other income (loss) | 82 | (64) | 146 |
| Total noninterest income | 1,569 | 633 | 936 |
| Total revenue, net of interest expense (FTE basis) | 2,312 | 980 | 1,332 |
| Provision for credit losses | 335 | 92 | 243 |
| Noninterest expense | 5,405 | 821 | 4,584 |
| Income (loss) before income taxes | (3,428) | 67 | (3,495) |
| Income tax expense (benefit) (FTE basis) | (1,272) | 25 | (1,297) |
| **Net income (loss)** | $ (2,156) | $ 42 | $ (2,198) |
| **Balance Sheet** | | | |
| **Average** | | | |
| Total loans and leases | $ 92,963 | $ 47,228 | $ 45,735 |
| Total earning assets | 105,715 | 53,746 | 51,969 |
| Total assets | 128,340 | 54,507 | 73,833 |
| Allocated capital [2] | 24,000 | 6,000 | 18,000 |
| **Period end** | | | |
| Total loans and leases | $ 90,971 | $ 46,929 | $ 44,042 |
| Total earning assets | 105,544 | 55,111 | 50,433 |
| Total assets | 129,118 | 55,582 | 73,536 |

(1) *Consumer Real Estate Services* includes Home Loans and Legacy Assets & Servicing. The results of certain mortgage servicing rights activities, including net hedge results, together with any related assets or liabilities used as economic hedges, are included in Legacy Assets & Servicing.

(2) Allocated capital is a non-GAAP financial measure. The Corporation believes the use of this non-GAAP financial measure provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-45.)

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Consumer Real Estate Services Key Indicators

(Dollars in millions, except as noted)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Mortgage servicing rights at fair value rollforward:** | | | | | |
| Balance, beginning of period | **$ 5,042** | $ 5,058 | $ 5,827 | $ 5,776 | $ 5,716 |
| Net additions (sales) | **30** | (197) | (600) | (715) | (60) |
| Amortization of expected cash flows [1] | **(210)** | (229) | (240) | (260) | (314) |
| Other changes in mortgage servicing rights fair value [2] | **(285)** | 410 | 71 | 1,026 | 434 |
| **Balance, end of period** | **$ 4,577** | $ 5,042 | $ 5,058 | $ 5,827 | $ 5,776 |
| Capitalized mortgage servicing rights (% of loans serviced for investors) | **87 bps** | 92 bps | 82 bps | 77 bps | 61 bps |
| Mortgage loans serviced for investors (in billions) | **$ 527** | $ 550 | $ 616 | $ 759 | $ 949 |
| **Loan production:** | | | | | |
| **Total** [3] | | | | | |
| First mortgage | **$ 8,850** | $ 11,624 | $ 22,601 | $ 25,276 | $ 23,920 |
| Home equity | **1,983** | 1,915 | 1,831 | 1,497 | 1,118 |
| **Consumer Real Estate Services** | | | | | |
| First mortgage | **$ 6,702** | $ 9,303 | $ 17,833 | $ 20,509 | $ 19,269 |
| Home equity | **1,791** | 1,674 | 1,599 | 1,283 | 942 |
| **Mortgage banking income** | | | | | |
| Production income: | | | | | |
| Core production revenue | **$ 273** | $ 404 | $ 465 | $ 860 | $ 815 |
| Representations and warranties provision | **(178)** | (70) | (323) | (197) | (250) |
| Total production income | **95** | 334 | 142 | 663 | 565 |
| Servicing income: | | | | | |
| Servicing fees | **514** | 629 | 700 | 785 | 916 |
| Amortization of expected cash flows [1] | **(210)** | (229) | (240) | (260) | (314) |
| Fair value changes of mortgage servicing rights, net of risk management activities used to hedge certain market risks [4] | **66** | 174 | 167 | 215 | 311 |
| Other servicing-related revenue | **4** | 5 | 6 | 8 | 9 |
| Total net servicing income | **374** | 579 | 633 | 748 | 922 |
| Total *Consumer Real Estate Services* mortgage banking income | **469** | 913 | 775 | 1,411 | 1,487 |
| Other business segments' mortgage banking loss [5] | **(57)** | (65) | (190) | (233) | (224) |
| **Total consolidated mortgage banking income** | **$ 412** | $ 848 | $ 585 | $ 1,178 | $ 1,263 |

(1) Represents the net change in fair value of the MSR asset due to the recognition of modeled cash flows.

(2) These amounts reflect the changes in modeled mortgage servicing rights fair value primarily due to observed changes in interest rates, volatility, spreads and the shape of the forward swap curve. In addition, these amounts reflect periodic adjustments to the valuation model to reflect changes in the modeled relationship between inputs and their impact on projected cash flows, changes in certain cash flow assumptions such as cost to service and ancillary income per loan, changes in OAS rate inputs and the impact of periodic recalibrations of the model to reflect changes in the relationship between market interest rate spreads and projected cash flows.

(3) In addition to loan production in *Consumer Real Estate Services*, the remaining first mortgage and home equity loan production is primarily in *GWIM*.

(4) Includes gains and losses on sales of mortgage servicing rights.

(5) Includes the effect of transfers of mortgage loans from *Consumer Real Estate Services* to the asset and liability management portfolio included in *All Other*.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Global Wealth & Investment Management Segment Results

(Dollars in millions)

| | **First Quarter 2014** | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ 1,485** | $ 1,485 | $ 1,478 | $ 1,505 | $ 1,596 |
| Noninterest income: | | | | | |
| Investment and brokerage services | **2,604** | 2,524 | 2,413 | 2,441 | 2,331 |
| All other income | **458** | 470 | 499 | 553 | 494 |
| Total noninterest income | **3,062** | 2,994 | 2,912 | 2,994 | 2,825 |
| Total revenue, net of interest expense (FTE basis) | **4,547** | 4,479 | 4,390 | 4,499 | 4,421 |
| Provision for credit losses | **23** | 26 | 23 | (15) | 22 |
| Noninterest expense | **3,359** | 3,263 | 3,248 | 3,270 | 3,252 |
| Income before income taxes | **1,165** | 1,190 | 1,119 | 1,244 | 1,147 |
| Income tax expense (FTE basis) | **436** | 413 | 399 | 485 | 426 |
| **Net income** | **$ 729** | $ 777 | $ 720 | $ 759 | $ 721 |
| Net interest yield (FTE basis) | **2.38%** | 2.37% | 2.35% | 2.47% | 2.46% |
| Return on average allocated capital (1) | **24.74** | 30.99 | 28.71 | 30.59 | 29.41 |
| Efficiency ratio (FTE basis) | **73.88** | 72.85 | 73.98 | 72.70 | 73.56 |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total loans and leases | **$ 115,945** | $ 115,546 | $ 112,752 | $ 109,589 | $ 106,082 |
| Total earning assets (2) | **253,537** | 248,156 | 249,203 | 244,860 | 263,554 |
| Total assets (2) | **273,080** | 268,683 | 268,611 | 263,735 | 282,300 |
| Total deposits | **242,792** | 240,395 | 239,663 | 235,344 | 253,413 |
| Allocated capital (1) | **12,000** | 10,000 | 10,000 | 10,000 | 10,000 |
| **Period end** | | | | | |
| Total loans and leases | **$ 116,482** | $ 115,846 | $ 114,175 | $ 111,785 | $ 107,048 |
| Total earning assets (2) | **254,801** | 254,031 | 250,677 | 244,340 | 248,941 |
| Total assets (2) | **274,234** | 274,112 | 270,484 | 263,867 | 268,266 |
| Total deposits | **244,051** | 244,901 | 241,553 | 235,012 | 239,853 |

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-45.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Global Wealth & Investment Management Key Indicators

(Dollars in millions, except as noted)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Revenues** | | | | | |
| Merrill Lynch Global Wealth Management | **$ 3,764** | $ 3,703 | $ 3,646 | $ 3,742 | $ 3,680 |
| U.S. Trust | **768** | 762 | 730 | 740 | 721 |
| Other [(1)] | **15** | 14 | 14 | 17 | 20 |
| **Total revenues** | **$ 4,547** | $ 4,479 | $ 4,390 | $ 4,499 | $ 4,421 |
| **Client Balances** | | | | | |
| **Client Balances by Business** | | | | | |
| Merrill Lynch Global Wealth Management | **$ 1,946,922** | $ 1,916,803 | $ 1,853,980 | $ 1,800,151 | $ 1,812,412 |
| U.S. Trust | **378,177** | 376,487 | 362,791 | 351,119 | 354,721 |
| Other [(1)] | **70,720** | 73,148 | 66,665 | 63,781 | 64,603 |
| **Client Balances by Type** | | | | | |
| Assets under management | **$ 841,818** | $ 821,449 | $ 779,614 | $ 743,613 | $ 745,260 |
| Brokerage assets | **1,054,052** | 1,045,122 | 1,013,688 | 992,664 | 1,009,507 |
| Assets in custody | **136,342** | 136,190 | 131,386 | 128,854 | 127,013 |
| Deposits | **244,051** | 244,901 | 241,553 | 235,012 | 239,853 |
| Loans and leases [(2)] | **119,556** | 118,776 | 117,195 | 114,908 | 110,103 |
| **Total client balances** | **$ 2,395,819** | $ 2,366,438 | $ 2,283,436 | $ 2,215,051 | $ 2,231,736 |
| **Assets Under Management Flows** | | | | | |
| Liquidity assets under management [(3)] | **$ (2,429)** | $ 6,492 | $ 2,932 | $ (695) | $ (2,227) |
| Long-term assets under management [(4)] | **17,382** | 9,425 | 10,341 | 7,692 | 20,361 |
| **Total assets under management flows** | **$ 14,953** | $ 15,917 | $ 13,273 | $ 6,997 | $ 18,134 |
| **Associates [(5)]** | | | | | |
| Number of Financial Advisors | **15,323** | 15,317 | 15,624 | 15,759 | 16,065 |
| Total Wealth Advisors | **16,481** | 16,517 | 16,846 | 16,989 | 17,293 |
| Total Client Facing Professionals | **19,198** | 19,217 | 19,524 | 19,679 | 20,018 |
| **Merrill Lynch Global Wealth Management Metrics** | | | | | |
| Financial Advisor Productivity [(6)] (in thousands) | **$ 1,056** | $ 1,039 | $ 1,000 | $ 1,012 | $ 971 |
| **U.S. Trust Metrics** | | | | | |
| Client Facing Professionals | **2,116** | 2,091 | 2,080 | 2,074 | 2,090 |

(1) Other includes the results of BofA Global Capital Management and other administrative items.
(2) Includes margin receivables which are classified in customer and other receivables on the Consolidated Balance Sheet.
(3) Defined as assets under advisory and discretion of *GWIM* in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies is primarily less than one year.
(4) Defined as assets under advisory and discretion of *GWIM* in which the duration of the investment strategy is longer than one year.
(5) Includes Financial Advisors in the *Consumer & Business Banking* segment of 1,598, 1,545, 1,585, 1,587 and 1,591 at March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively.
(6) Financial Advisor Productivity is defined as annualized Merrill Lynch Global Wealth Management total revenue divided by the total number of Financial Advisors (excluding Financial Advisors in the *Consumer & Business Banking* segment). Total revenue excludes corporate allocation of net interest income related to certain ALM activities.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Global Banking Segment Results

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ 2,301** | $ 2,301 | $ 2,201 | $ 2,252 | $ 2,159 |
| Noninterest income: | | | | | |
| Service charges | **687** | 684 | 716 | 701 | 686 |
| Investment banking income | **822** | 958 | 693 | 792 | 790 |
| All other income | **459** | 360 | 398 | 393 | 395 |
| Total noninterest income | **1,968** | 2,002 | 1,807 | 1,886 | 1,871 |
| Total revenue, net of interest expense (FTE basis) | **4,269** | 4,303 | 4,008 | 4,138 | 4,030 |
| Provision for credit losses | **265** | 441 | 322 | 163 | 149 |
| Noninterest expense | **2,028** | 1,926 | 1,927 | 1,856 | 1,842 |
| Income before income taxes | **1,976** | 1,936 | 1,759 | 2,119 | 2,039 |
| Income tax expense (FTE basis) | **740** | 670 | 625 | 827 | 758 |
| **Net income** | **$ 1,236** | $ 1,266 | $ 1,134 | $ 1,292 | $ 1,281 |
| Net interest yield (FTE basis) | **2.68%** | 2.71% | 2.87% | 3.17% | 3.18% |
| Return on average allocated capital [1] | **16.18** | 21.84 | 19.57 | 22.55 | 22.59 |
| Efficiency ratio (FTE basis) | **47.50** | 44.77 | 48.06 | 44.87 | 45.70 |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total loans and leases | **$ 271,475** | $ 268,849 | $ 260,085 | $ 255,674 | $ 244,068 |
| Total earnings assets [2] | **347,843** | 336,301 | 304,686 | 284,955 | 275,186 |
| Total assets [2] | **392,991** | 379,855 | 346,371 | 326,729 | 317,198 |
| Total deposits | **256,349** | 259,122 | 239,148 | 226,866 | 221,275 |
| Allocated capital [1] | **31,000** | 23,000 | 23,000 | 23,000 | 23,000 |
| **Period end** | | | | | |
| Total loans and leases | **$ 273,239** | $ 269,469 | $ 267,165 | $ 258,502 | $ 250,985 |
| Total earnings assets [2] | **354,150** | 336,538 | 329,968 | 292,250 | 279,235 |
| Total assets [2] | **396,952** | 378,590 | 372,451 | 334,116 | 321,169 |
| Total deposits | **257,437** | 265,102 | 262,463 | 228,882 | 227,379 |

(1) Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-45.)

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Global Banking Key Indicators

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Investment Banking fees** [1] | | | | | |
| Advisory [2] | **$ 257** | $ 323 | $ 226 | $ 240 | $ 233 |
| Debt issuance | **447** | 443 | 343 | 405 | 429 |
| Equity issuance | **118** | 192 | 124 | 147 | 128 |
| **Total Investment Banking fees** [3] | **$ 822** | $ 958 | $ 693 | $ 792 | $ 790 |
| **Business Lending** | | | | | |
| Corporate | **$ 904** | $ 817 | $ 884 | $ 855 | $ 851 |
| Commercial | **1,009** | 1,011 | 960 | 1,050 | 946 |
| **Total Business Lending revenue** | **$ 1,913** | $ 1,828 | $ 1,844 | $ 1,905 | $ 1,797 |
| **Global Treasury Services** | | | | | |
| Corporate | **$ 740** | $ 734 | $ 713 | $ 702 | $ 666 |
| Commercial | **735** | 747 | 741 | 733 | 718 |
| **Total Global Treasury Services revenue** | **$ 1,475** | $ 1,481 | $ 1,454 | $ 1,435 | $ 1,384 |
| **Average deposit balances** | | | | | |
| Interest-bearing | **$ 77,566** | $ 78,223 | $ 73,011 | $ 69,362 | $ 67,797 |
| Noninterest-bearing | **178,783** | 180,899 | 166,137 | 157,504 | 153,478 |
| **Total average deposits** | **$ 256,349** | $ 259,122 | $ 239,148 | $ 226,866 | $ 221,275 |
| **Loan spread** | **1.80%** | 1.75% | 1.78% | 1.89% | 1.86% |
| **Provision for credit losses** | **$ 265** | $ 441 | $ 322 | $ 163 | $ 149 |
| **Credit quality** [4, 5] | | | | | |
| Reservable utilized criticized exposure | **$ 9,512** | $ 9,357 | $ 10,111 | $ 10,632 | $ 10,342 |
| | **3.19%** | 3.17% | 3.44% | 3.73% | 3.71% |
| Nonperforming loans, leases and foreclosed properties | **$ 650** | $ 639 | $ 919 | $ 1,087 | $ 1,643 |
| | **0.24%** | 0.24% | 0.35% | 0.43% | 0.66% |
| **Average loans and leases by product** | | | | | |
| U.S. commercial | **$ 135,247** | $ 132,249 | $ 128,600 | $ 127,742 | $ 124,891 |
| Commercial real estate | **44,436** | 42,622 | 39,172 | 36,684 | 34,825 |
| Commercial lease financing | **25,427** | 25,115 | 24,846 | 24,584 | 24,486 |
| Non-U.S. commercial | **66,362** | 68,860 | 67,459 | 66,656 | 59,859 |
| Other | **3** | 3 | 8 | 8 | 7 |
| **Total average loans and leases** | **$ 271,475** | $ 268,849 | $ 260,085 | $ 255,674 | $ 244,068 |
| **Total Corporation Investment Banking fees** | | | | | |
| Advisory [2] | **$ 286** | $ 356 | $ 256 | $ 262 | $ 257 |
| Debt issuance | **1,025** | 986 | 810 | 987 | 1,022 |
| Equity issuance | **313** | 461 | 329 | 356 | 323 |
| Total investment banking fees including self-led | **1,624** | 1,803 | 1,395 | 1,605 | 1,602 |
| Self-led | **(82)** | (65) | (98) | (49) | (67) |
| **Total Investment Banking fees** | **$ 1,542** | $ 1,738 | $ 1,297 | $ 1,556 | $ 1,535 |

(1) Investment banking fees represent total investment banking fees for *Global Banking* inclusive of self-led deals and fees included within Business Lending.
(2) Advisory includes fees on debt and equity advisory and mergers and acquisitions.
(3) Investment banking fees represent only the fee component in *Global Banking* and do not include certain less significant items shared with the Investment Banking Group under internal revenue sharing agreements.
(4) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total commercial utilized reservable criticized exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
(5) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis. The nonperforming ratio is nonperforming assets divided by loans, leases and foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Investment Banking Product Rankings

| | Three Months Ended March 31, 2014 | | | |
|---|---|---|---|---|
| | Global | | U.S. | |
| | Product Ranking | Market Share | Product Ranking | Market Share |
| Net investment banking revenue | 3 | 6.8% | 2 | 10.0% |
| Announced mergers and acquisitions | 4 | 20.8 | 4 | 32.3 |
| Equity capital markets | 4 | 7.3 | 5 | 10.3 |
| Debt capital markets | 3 | 6.2 | 2 | 10.9 |
| High-yield corporate debt | 7 | 6.8 | 5 | 8.4 |
| Leveraged loans | 2 | 9.2 | 2 | 10.2 |
| Mortgage-backed securities | 6 | 8.0 | 6 | 8.9 |
| Asset-backed securities | 1 | 16.9 | 1 | 20.1 |
| Convertible debt | 4 | 7.5 | 4 | 10.2 |
| Common stock underwriting | 3 | 7.3 | 3 | 10.3 |
| Investment-grade corporate debt | 1 | 7.2 | 2 | 13.6 |
| Syndicated loans | 2 | 7.9 | 2 | 10.7 |

Source: Dealogic data as of April 1, 2014. Figures above include self-led transactions.

- Rankings based on deal volumes except for net investment banking revenue rankings which reflect fees.
- Debt capital markets excludes loans but includes agencies.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit only to the investment bank advising the parent company that is domiciled within that region.
- Each advisor receives full credit for the deal amount unless advising a minor stakeholder.

## Highlights

***Global top 3 rankings in:***

| | |
|---|---|
| Leveraged loans | Investment-grade corporate debt |
| Asset-backed securities | Syndicated loans |
| Common stock underwriting | Debt capital markets |

***U.S. top 3 rankings in:***

| | |
|---|---|
| Leveraged loans | Investment-grade corporate debt |
| Asset-backed securities | Syndicated loans |
| Common stock underwriting | Debt capital markets |

***Top 3 rankings excluding self-led deals:***

Global: Leveraged loans, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans, Equity capital markets

U.S.: Leveraged loans, Asset-backed securities, Common stock underwriting, Investment-grade corporate debt, Syndicated loans

## Bank of America Corporation and Subsidiaries
# Global Markets Segment Results [1]

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ 1,000** | $ 1,143 | $ 975 | $ 1,013 | $ 1,110 |
| Noninterest income: | | | | | |
| Investment and brokerage services | **561** | 489 | 480 | 549 | 528 |
| Investment banking fees | **736** | 755 | 622 | 668 | 679 |
| Trading account profits | **2,367** | 795 | 1,201 | 1,848 | 2,890 |
| All other income (loss) | **351** | 28 | (53) | 121 | (427) |
| Total noninterest income | **4,015** | 2,067 | 2,250 | 3,186 | 3,670 |
| Total revenue, net of interest expense (FTE basis) [2] | **5,015** | 3,210 | 3,225 | 4,199 | 4,780 |
| | | | | | |
| Provision for credit losses | **19** | 104 | 47 | (16) | 5 |
| | | | | | |
| Noninterest expense | **3,078** | 3,280 | 2,882 | 2,770 | 3,074 |
| Income (loss) before income taxes | **1,918** | (174) | 296 | 1,445 | 1,701 |
| Income tax expense (benefit) (FTE basis) | **608** | (131) | 1,168 | 480 | 589 |
| **Net income (loss)** | **$ 1,310** | $ (43) | $ (872) | $ 965 | $ 1,112 |
| | | | | | |
| Return on average allocated capital [3] | **15.65%** | n/m | n/m | 12.92% | 15.06% |
| Efficiency ratio (FTE basis) | **61.38** | 102.17% | 89.41% | 65.98 | 64.30 |
| | | | | | |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total trading-related assets [4] | **$ 437,128** | $ 438,909 | $ 442,597 | $ 490,972 | $ 504,266 |
| Total loans and leases | **63,696** | 66,494 | 64,490 | 56,354 | 52,744 |
| Total earning assets [4] | **456,911** | 458,988 | 458,657 | 499,396 | 509,694 |
| Total assets | **601,541** | 603,111 | 602,633 | 656,260 | 670,286 |
| Allocated capital [3] | **34,000** | 30,000 | 30,000 | 30,000 | 30,000 |
| | | | | | |
| **Period end** | | | | | |
| Total trading-related assets [4] | **$ 430,894** | $ 411,080 | $ 438,137 | $ 446,505 | $ 467,826 |
| Total loans and leases | **64,598** | 67,381 | 68,662 | 63,128 | 57,362 |
| Total earning assets [4] | **455,135** | 432,821 | 464,613 | 465,166 | 480,039 |
| Total assets | **594,936** | 575,710 | 601,140 | 608,908 | 626,798 |
| | | | | | |
| **Trading-related assets (average)** | | | | | |
| Trading account securities | **$ 203,281** | $ 209,734 | $ 193,108 | $ 225,796 | $ 235,437 |
| Reverse repurchases | **109,271** | 114,417 | 128,426 | 150,568 | 157,847 |
| Securities borrowed | **80,981** | 67,862 | 73,820 | 62,813 | 57,425 |
| Derivative assets | **43,595** | 46,896 | 47,243 | 51,795 | 53,557 |
| **Total trading-related assets [4]** | **$ 437,128** | $ 438,909 | $ 442,597 | $ 490,972 | $ 504,266 |

[1] During the first quarter of 2014, the management of structured liabilities and the associated debit valuation adjustment were moved into *Global Markets* from *All Other* to better align the performance risk of these instruments. As such, net debit valuation adjustment represents the combined total of net debit valuation adjustment on derivatives and structured liabilities. Prior periods have been reclassified to conform to current period presentation.

[2] Substantially all of *Global Markets* total revenue is sales and trading revenue and investment banking fees, with a small portion related to certain revenue sharing agreements with other business segments. For additional sales and trading revenue information, see page 29.

[3] Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return are non-GAAP financial measures. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the segments. Other companies may define or calculate these measures differently. (See Exhibit A: Non-GAAP Reconciliations - Reconciliations to GAAP Financial Measures on pages 42-45.)

[4] Trading-related assets include derivative assets, which are considered non-earning assets.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Global Markets Key Indicators

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Sales and trading revenue** [1] | | | | | |
| Fixed income, currency and commodities | **$ 3,030** | $ 1,545 | $ 1,641 | $ 2,220 | $ 2,852 |
| Equities | **1,185** | 822 | 919 | 1,281 | 1,153 |
| **Total sales and trading revenue** | **$ 4,215** | $ 2,367 | $ 2,560 | $ 3,501 | $ 4,005 |
| **Sales and trading revenue, excluding net debit valuation adjustment** [2] | | | | | |
| Fixed income, currency and commodities | **$ 2,950** | $ 2,080 | $ 2,033 | $ 2,259 | $ 3,001 |
| Equities | **1,153** | 904 | 970 | 1,194 | 1,149 |
| **Total sales and trading revenue, excluding net debit valuation adjustment** | **$ 4,103** | $ 2,984 | $ 3,003 | $ 3,453 | $ 4,150 |
| **Sales and trading revenue breakdown** | | | | | |
| Net interest income | **$ 912** | $ 1,059 | $ 898 | $ 930 | $ 1,020 |
| Commissions | **561** | 489 | 480 | 549 | 528 |
| Trading | **2,367** | 795 | 1,201 | 1,848 | 2,890 |
| Other | **375** | 24 | (19) | 174 | (433) |
| **Total sales and trading revenue** | **$ 4,215** | $ 2,367 | $ 2,560 | $ 3,501 | $ 4,005 |

(1) Includes *Global Banking* sales and trading revenue of $85 million for the first quarter of 2014, and $65 million, $108 million, $142 million and $67 million for the fourth, third, second and first quarters of 2013, respectively.

(2) For this presentation, sales and trading revenue excludes net debit valuation adjustment gains (losses) which include net debit valuation adjustment on derivatives and structured liabilities, and are presented in the table below. Sales and trading revenue excluding net debit valuation adjustment gains (losses) represents a non-GAAP financial measure.

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Net debit valuation adjustment gains (losses) on derivatives:** | | | | | |
| Fixed income, currency and commodities | **$ (92)** | $ (193) | $ (266) | $ 33 | $ (65) |
| Equities | **7** | (7) | (25) | 5 | 10 |
| **Total** | **$ (85)** | $ (200) | $ (291) | $ 38 | $ (55) |
| **Net debit valuation adjustment gains (losses) on structured liabilities:** | | | | | |
| Fixed income, currency and commodities | **$ 172** | $ (342) | $ (126) | $ (72) | $ (84) |
| Equities | **25** | (75) | (26) | 82 | (6) |
| **Total** | **$ 197** | $ (417) | $ (152) | $ 10 | $ (90) |
| **Total net debit valuation adjustment gains (losses):** | | | | | |
| Fixed income, currency and commodities | **$ 80** | $ (535) | $ (392) | $ (39) | $ (149) |
| Equities | **32** | (82) | (51) | 87 | 4 |
| **Total** | **$ 112** | $ (617) | $ (443) | $ 48 | $ (145) |

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# All Other Results [1]

(Dollars in millions)

| | **First Quarter 2014** | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| Net interest income (FTE basis) | **$ (152)** | $ 406 | $ 36 | $ 268 | $ 254 |
| Noninterest income: | | | | | |
| Card income | **86** | 83 | 79 | 81 | 85 |
| Equity investment income | **674** | 393 | 1,122 | 576 | 520 |
| Gains on sales of debt securities | **357** | 363 | 347 | 452 | 67 |
| All other loss | **(659)** | (746) | (565) | (813) | (473) |
| Total noninterest income | **458** | 93 | 983 | 296 | 199 |
| Total revenue, net of interest expense (FTE basis) | **306** | 499 | 1,019 | 564 | 453 |
| Provision for credit losses | **(135)** | (188) | (549) | (179) | 250 |
| Noninterest expense | **1,669** | 999 | 932 | 552 | 1,772 |
| Income (loss) before income taxes | **(1,228)** | (312) | 636 | 191 | (1,569) |
| Income tax expense (benefit) (FTE basis) | **(1,046)** | (847) | (101) | (346) | (646) |
| **Net income (loss)** | **$ (182)** | $ 535 | $ 737 | $ 537 | $ (923) |
| **Balance Sheet** | | | | | |
| **Average** | | | | | |
| Total loans and leases | **$ 217,410** | $ 226,049 | $ 232,538 | $ 238,910 | $ 244,557 |
| Total assets [2] | **165,541** | 179,447 | 203,609 | 231,321 | 249,648 |
| Total deposits | **34,152** | 34,029 | 35,126 | 33,774 | 35,550 |
| **Period end** | | | | | |
| Total loans and leases | **$ 213,427** | $ 220,694 | $ 229,550 | $ 234,047 | $ 241,406 |
| Total assets [3] | **158,221** | 167,312 | 178,364 | 204,659 | 236,130 |
| Total deposits | **32,403** | 27,701 | 30,704 | 34,597 | 35,758 |

(1) *All Other* consists of ALM activities, equity investments, the international consumer card business, liquidating businesses, residual expense allocations and other. ALM activities encompass the whole-loan residential mortgage portfolio and investment securities, interest rate and foreign currency risk management activities including the residual net interest income allocation, the impact of certain allocation methodologies and accounting hedge ineffectiveness. The results of certain ALM activities are allocated to our business segments. Equity investments include Global Principal Investments and certain other investments. Additionally, *All Other* includes certain residential mortgage loans that are managed by Legacy Assets & Servicing. During the first quarter of 2014, the management of structured liabilities and the associated debit valuation adjustment (previously referred to as fair value adjustments on structured liabilities) were moved into *Global Markets* from *All Other* to better align the performance risk of these instruments. Prior periods have been reclassified to conform to current period presentation.

(2) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $585.2 billion, $564.0 billion, $540.5 billion, $524.5 billion and $526.1 billion for the first quarter of 2014, and the fourth, third, second and first quarters of 2013, respectively.

(3) Includes elimination of segments' excess asset allocations to match liabilities (i.e., deposits) and allocated shareholders' equity of $609.2 billion, $569.8 billion, $557.5 billion, $529.0 billion and $537.0 billion at March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively.

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

# Equity Investments

(Dollars in millions)

| | Global Principal Investments Exposures | | | | Equity Investment Income (Loss) |
|---|---|---|---|---|---|
| | March 31, 2014 | | | December 31 2013 | |
| | Book Value | Unfunded Commitments | Total | Total | First Quarter 2014 |
| **Global Principal Investments:** | | | | | |
| Private Equity Investments | **$ 16** | **$ —** | **$ 16** | $ 20 | **$ 1** |
| Global Real Estate | **263** | **8** | **271** | 327 | **(7)** |
| Global Strategic Capital | **614** | **60** | **674** | 855 | **(30)** |
| Legacy/Other Investments | **409** | **—** | **409** | 529 | **8** |
| **Total Global Principal Investments** | **$ 1,302** | **$ 68** | **$ 1,370** | $ 1,731 | **$ (28)** |

# Components of Equity Investment Income

(Dollars in millions)

| | **First Quarter 2014** | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| Global Principal Investments | **$ (28)** | $ 101 | $ 122 | $ 52 | $ 104 |
| Strategic and other investments | **702** | 292 | 1,000 | 524 | 416 |
| Total equity investment income included in *All Other* | **674** | 393 | 1,122 | 576 | 520 |
| Total equity investment income included in the business segments | **110** | 81 | 62 | 104 | 43 |
| **Total consolidated equity investment income** | **$ 784** | $ 474 | $ 1,184 | $ 680 | $ 563 |

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries
# Outstanding Loans and Leases

(Dollars in millions)

| | March 31 2014 | December 31 2013 | March 31 2013 |
|---|---|---|---|
| **Consumer** | | | |
| Residential mortgage [1] | **$ 242,977** | $ 248,066 | $ 256,804 |
| Home equity | **91,476** | 93,672 | 103,338 |
| U.S. credit card | **87,692** | 92,338 | 90,047 |
| Non-U.S. credit card | **11,563** | 11,541 | 10,620 |
| Direct/Indirect consumer [2] | **81,552** | 82,192 | 81,518 |
| Other consumer [3] | **1,980** | 1,977 | 1,696 |
| Total consumer loans excluding loans accounted for under the fair value option | **517,240** | 529,786 | 544,023 |
| Consumer loans accounted for under the fair value option [4] | **2,149** | 2,164 | 1,041 |
| **Total consumer** | **519,389** | 531,950 | 545,064 |
| **Commercial** | | | |
| U.S. commercial [5] | **228,795** | 225,851 | 213,762 |
| Commercial real estate [6] | **48,840** | 47,893 | 39,060 |
| Commercial lease financing | **24,649** | 25,199 | 23,467 |
| Non-U.S. commercial | **85,630** | 89,462 | 82,460 |
| Total commercial loans excluding loans accounted for under the fair value option | **387,914** | 388,405 | 358,749 |
| Commercial loans accounted for under the fair value option [4] | **8,914** | 7,878 | 7,779 |
| **Total commercial** | **396,828** | 396,283 | 366,528 |
| **Total loans and leases** | **$ 916,217** | $ 928,233 | $ 911,592 |

(1) Includes pay option loans of $3.8 billion, $4.4 billion and $6.5 billion and non-U.S. residential mortgage loans of $0, $0 and $86 million at March 31, 2014, December 31, 2013 and March 31, 2013, respectively. The Corporation no longer originates pay option loans.

(2) Includes dealer financial services loans of $38.0 billion, $38.5 billion and $36.1 billion, consumer lending loans of $2.3 billion, $2.7 billion and $4.1 billion, U.S. securities-based lending loans of $31.8 billion, $31.2 billion and $28.2 billion, non-U.S. consumer loans of $4.6 billion, $4.7 billion and $7.4 billion, student loans of $3.9 billion, $4.1 billion and $4.6 billion and other consumer loans of $899 million, $1.0 billion and $1.1 billion at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(3) Includes consumer finance loans of $1.1 billion, $1.2 billion and $1.4 billion, consumer leases of $701 million, $606 million and $222 million, consumer overdrafts of $137 million, $176 million and $115 million and other non-U.S. consumer loans of $5 million, $5 million and $5 million at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(4) Consumer loans accounted for under the fair value option were residential mortgage loans of $2.0 billion, $2.0 billion and $1.0 billion and home equity loans of $152 million, $147 million and $0 at March 31, 2014, December 31, 2013 and March 31, 2013, respectively. Commercial loans accounted for under the fair value option were U.S. commercial loans of $1.4 billion, $1.5 billion and $2.1 billion and non-U.S. commercial loans of $7.5 billion, $6.4 billion and $5.7 billion at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(5) Includes U.S. small business commercial loans, including card-related products, of $13.4 billion, $13.3 billion and $12.4 billion at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(6) Includes U.S. commercial real estate loans of $47.1 billion, $46.3 billion and $37.6 billion and non-U.S. commercial real estate loans of $1.7 billion, $1.6 billion and $1.4 billion at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Quarterly Average Loans and Leases by Business Segment

(Dollars in millions)

| | First Quarter 2014 | | | | | | |
|---|---|---|---|---|---|---|---|
| | **Total Corporation** | **Consumer & Business Banking** | **Consumer Real Estate Services** | **GWIM** | **Global Banking** | **Global Markets** | **All Other** |
| **Consumer** | | | | | | | |
| Residential mortgage | **$ 247,556** | **$ 727** | **$ 4,602** | **$ 48,236** | **$ —** | **$ —** | **$ 193,991** |
| Home equity | **92,759** | **148** | **84,217** | **6,696** | **—** | **168** | **1,530** |
| U.S. credit card | **89,545** | **86,285** | **—** | **3,260** | **—** | **—** | **—** |
| Non-U.S. credit card | **11,554** | **—** | **—** | **—** | **—** | **—** | **11,554** |
| Direct/Indirect consumer | **81,728** | **40,758** | **47** | **35,800** | **1** | **45** | **5,077** |
| Other consumer | **1,962** | **791** | **—** | **5** | **2** | **—** | **1,164** |
| **Total consumer** | **525,104** | **128,709** | **88,866** | **93,997** | **3** | **213** | **213,316** |
| **Commercial** | | | | | | | |
| U.S. commercial | **228,058** | **32,601** | **48** | **20,094** | **135,247** | **34,719** | **5,349** |
| Commercial real estate | **48,753** | **723** | **—** | **1,698** | **44,436** | **1,625** | **271** |
| Commercial lease financing | **24,727** | **—** | **—** | **4** | **25,427** | **836** | **(1,540)** |
| Non-U.S. commercial | **92,840** | **9** | **—** | **152** | **66,362** | **26,303** | **14** |
| **Total commercial** | **394,378** | **33,333** | **48** | **21,948** | **271,472** | **63,483** | **4,094** |
| **Total loans and leases** | **$ 919,482** | **$ 162,042** | **$ 88,914** | **$ 115,945** | **$ 271,475** | **$ 63,696** | **$ 217,410** |

| | Fourth Quarter 2013 | | | | | | |
|---|---|---|---|---|---|---|---|
| | Total Corporation | Consumer & Business Banking | Consumer Real Estate Services | GWIM | Global Banking | Global Markets | All Other |
| **Consumer** | | | | | | | |
| Residential mortgage | $ 253,974 | $ 678 | $ 4,262 | $ 47,407 | $ — | $ 56 | $ 201,571 |
| Home equity | 95,388 | 145 | 85,274 | 8,364 | — | 144 | 1,461 |
| U.S. credit card | 90,057 | 86,746 | — | 3,311 | — | — | — |
| Non-U.S. credit card | 11,171 | — | — | — | — | — | 11,171 |
| Direct/Indirect consumer | 82,990 | 42,002 | 45 | 35,094 | 1 | 37 | 5,811 |
| Other consumer | 1,929 | 707 | — | 5 | 2 | — | 1,215 |
| **Total consumer** | 535,509 | 130,278 | 89,581 | 94,181 | 3 | 237 | 221,229 |
| **Commercial** | | | | | | | |
| U.S. commercial | 225,596 | 32,134 | 106 | 19,623 | 132,249 | 35,430 | 6,054 |
| Commercial real estate | 46,341 | 732 | — | 1,587 | 42,622 | 1,075 | 325 |
| Commercial lease financing | 24,468 | — | — | 4 | 25,115 | 929 | (1,580) |
| Non-U.S. commercial | 97,863 | 8 | — | 151 | 68,860 | 28,823 | 21 |
| **Total commercial** | 394,268 | 32,874 | 106 | 21,365 | 268,846 | 66,257 | 4,820 |
| **Total loans and leases** | $ 929,777 | $ 163,152 | $ 89,687 | $ 115,546 | $ 268,849 | $ 66,494 | $ 226,049 |

| | First Quarter 2013 | | | | | | |
|---|---|---|---|---|---|---|---|
| | Total Corporation | Consumer & Business Banking | Consumer Real Estate Services | GWIM | Global Banking | Global Markets | All Other |
| **Consumer** | | | | | | | |
| Residential mortgage | $ 258,630 | $ 499 | $ 1,332 | $ 41,509 | $ — | $ 90 | $ 215,200 |
| Home equity | 105,939 | 144 | 91,509 | 12,674 | — | 84 | 1,528 |
| U.S. credit card | 91,712 | 91,712 | — | — | — | — | — |
| Non-U.S. credit card | 11,027 | — | — | — | — | — | 11,027 |
| Direct/Indirect consumer | 82,364 | 40,604 | 59 | 32,261 | 4 | 3 | 9,433 |
| Other consumer | 1,666 | 272 | — | 6 | 3 | — | 1,385 |
| **Total consumer** | 551,338 | 133,231 | 92,900 | 86,450 | 7 | 177 | 238,573 |
| **Commercial** | | | | | | | |
| U.S. commercial | 210,706 | 30,585 | 63 | 18,122 | 124,891 | 30,013 | 7,032 |
| Commercial real estate | 39,179 | 2,021 | — | 1,369 | 34,825 | 446 | 518 |
| Commercial lease financing | 23,534 | — | — | 4 | 24,486 | 694 | (1,650) |
| Non-U.S. commercial | 81,502 | 8 | — | 137 | 59,859 | 21,414 | 84 |
| **Total commercial** | 354,921 | 32,614 | 63 | 19,632 | 244,061 | 52,567 | 5,984 |
| **Total loans and leases** | $ 906,259 | $ 165,845 | $ 92,963 | $ 106,082 | $ 244,068 | $ 52,744 | $ 244,557 |

Certain prior period amounts have been reclassified among the segments to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Commercial Credit Exposure by Industry [1, 2, 3]

(Dollars in millions)

| | Commercial Utilized | | | Total Commercial Committed | | |
|---|---|---|---|---|---|---|
| | **March 31 2014** | December 31 2013 | March 31 2013 | **March 31 2014** | December 31 2013 | March 31 2013 |
| Diversified financials | **$ 69,137** | $ 76,673 | $ 68,098 | **$ 111,172** | $ 118,092 | $ 102,132 |
| Real estate [4] | **55,613** | 54,336 | 47,513 | **77,337** | 76,418 | 65,855 |
| Retailing | **33,836** | 32,859 | 29,337 | **53,902** | 54,616 | 49,757 |
| Capital goods | **28,012** | 28,016 | 24,995 | **52,356** | 52,849 | 48,444 |
| Banking | **42,296** | 41,399 | 42,442 | **49,821** | 48,078 | 49,082 |
| Healthcare equipment and services | **31,854** | 30,828 | 29,107 | **48,681** | 49,063 | 45,556 |
| Government and public education | **40,435** | 40,253 | 39,671 | **48,175** | 48,322 | 48,022 |
| Materials | **23,163** | 22,384 | 22,243 | **42,291** | 42,699 | 42,264 |
| Energy | **19,835** | 19,739 | 21,167 | **39,846** | 41,156 | 40,853 |
| Consumer services | **21,147** | 21,080 | 22,193 | **34,010** | 34,217 | 35,195 |
| Commercial services and supplies | **19,448** | 19,770 | 18,345 | **31,529** | 32,007 | 29,861 |
| Food, beverage and tobacco | **15,359** | 14,437 | 14,909 | **31,379** | 30,541 | 32,936 |
| Utilities | **9,404** | 9,253 | 8,900 | **25,346** | 25,243 | 23,104 |
| Media | **13,066** | 13,070 | 12,907 | **23,880** | 22,655 | 21,835 |
| Transportation | **15,351** | 15,280 | 15,606 | **22,425** | 22,595 | 21,968 |
| Individuals and trusts | **15,159** | 14,864 | 14,107 | **18,743** | 18,681 | 18,166 |
| Software and services | **6,667** | 6,814 | 5,571 | **13,933** | 14,172 | 11,740 |
| Pharmaceuticals and biotechnology | **6,052** | 6,455 | 4,439 | **13,111** | 13,986 | 11,191 |
| Technology hardware and equipment | **6,051** | 6,166 | 4,735 | **12,697** | 12,733 | 10,761 |
| Insurance, including monolines | **5,473** | 5,926 | 6,800 | **11,744** | 12,203 | 12,503 |
| Telecommunication services | **4,654** | 4,541 | 3,689 | **10,328** | 11,423 | 10,191 |
| Consumer durables and apparel | **5,797** | 5,427 | 5,198 | **10,002** | 9,757 | 9,362 |
| Automobiles and components | **3,303** | 3,165 | 3,349 | **8,601** | 8,424 | 7,702 |
| Food and staples retailing | **4,083** | 3,950 | 4,004 | **7,779** | 7,909 | 7,334 |
| Religious and social organizations | **5,404** | 5,452 | 6,235 | **7,384** | 7,677 | 8,435 |
| Other | **5,167** | 5,357 | 4,721 | **8,097** | 8,309 | 7,706 |
| **Total commercial credit exposure by industry** | **$ 505,766** | $ 507,494 | $ 480,281 | **$ 814,569** | $ 823,825 | $ 771,955 |
| Net credit default protection purchased on total commitments [5] | | | | **$ (8,341)** | $ (8,085) | $ (12,444) |

(1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are carried at fair value, reflect the effects of legally enforceable master netting agreements and have been reduced by the amount of cash collateral applied of $42.8 billion, $47.3 billion and $57.7 billion at March 31, 2014, December 31, 2013 and March 31, 2013, respectively. Not reflected in utilized and committed exposure is additional derivative collateral held of $16.1 billion, $17.1 billion and $18.0 billion, which consists primarily of other marketable securities, at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(2) Total commercial utilized and total commercial committed exposure includes loans and letters of credit accounted for under the fair value option and are comprised of loans outstanding of $8.9 billion, $7.9 billion and $7.8 billion and issued letters of credit at notional value of $576 million, $503 million and $567 million at March 31, 2014, December 31, 2013 and March 31, 2013, respectively. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of $11.3 billion, $12.5 billion and $15.1 billion at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(3) Includes U.S. small business commercial exposure.

(4) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based on the borrowers' or counterparties' primary business activity using operating cash flows and primary source of repayment as key factors.

(5) Represents net notional credit protection purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Net Credit Default Protection by Maturity Profile [1]

| | March 31 2014 | December 31 2013 |
|---|---|---|
| Less than or equal to one year | **32%** | 35% |
| Greater than one year and less than or equal to five years | **64** | 63 |
| Greater than five years | **4** | 2 |
| **Total net credit default protection** | **100%** | 100% |

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

# Net Credit Default Protection by Credit Exposure Debt Rating [1]

(Dollars in millions)

| | **March 31, 2014** | | December 31, 2013 | |
|---|---|---|---|---|
| **Ratings [2, 3]** | **Net Notional [4]** | **Percent of Total** | Net Notional [4] | Percent of Total |
| AA | **$ (42)** | **0.5%** | $ (7) | 0.1% |
| A | **(2,173)** | **26.1** | (2,560) | 31.7 |
| BBB | **(4,379)** | **52.5** | (3,880) | 48.0 |
| BB | **(1,082)** | **13.0** | (1,137) | 14.1 |
| B | **(571)** | **6.8** | (452) | 5.6 |
| CCC and below | **(130)** | **1.6** | (115) | 1.4 |
| NR [5] | **36** | **(0.5)** | 66 | (0.9) |
| **Total net credit default protection** | **$ (8,341)** | **100.0%** | $ (8,085) | 100.0% |

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.
(2) Ratings are refreshed on a quarterly basis.
(3) Ratings of BBB- or higher are considered to meet the definition of investment grade.
(4) Represents net credit default protection (purchased) sold.
(5) NR is comprised of index positions held and any names that have not been rated.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Top 20 Non-U.S. Countries Exposure

(Dollars in millions)

| | Funded Loans and Loan Equivalents [(1)] | Unfunded Loan Commitments | Net Counterparty Exposure [(2)] | Securities/ Other Investments [(3)] | Country Exposure at March 31 2014 | Hedges and Credit Default Protection [(4)] | **Net Country Exposure at March 31 2014 [(5)]** | Increase (Decrease) from December 31 2013 |
|---|---|---|---|---|---|---|---|---|
| United Kingdom | $ 25,526 | $ 12,766 | $ 5,994 | $ 6,929 | $ 51,215 | $ (3,913) | **$ 47,302** | $ 3,716 |
| Canada | 6,555 | 6,569 | 2,188 | 5,427 | 20,739 | (1,451) | **19,288** | 877 |
| Germany | 6,129 | 4,901 | 2,112 | 4,590 | 17,732 | (4,119) | **13,613** | 895 |
| China | 10,984 | 461 | 618 | 1,282 | 13,345 | (301) | **13,044** | 123 |
| Brazil | 8,930 | 590 | 393 | 3,226 | 13,139 | (222) | **12,917** | (715) |
| France | 3,500 | 6,595 | 1,204 | 6,007 | 17,306 | (4,485) | **12,821** | 2,658 |
| India | 5,929 | 632 | 307 | 3,614 | 10,482 | (82) | **10,400** | 149 |
| Australia | 3,722 | 2,106 | 466 | 2,362 | 8,656 | (354) | **8,302** | 305 |
| Netherlands | 4,031 | 3,809 | 488 | 1,030 | 9,358 | (1,424) | **7,934** | 299 |
| Hong Kong | 5,809 | 344 | 74 | 760 | 6,987 | (101) | **6,886** | 1,529 |
| South Korea | 3,901 | 871 | 542 | 1,956 | 7,270 | (571) | **6,699** | 264 |
| Switzerland | 2,343 | 2,951 | 641 | 603 | 6,538 | (1,180) | **5,358** | (188) |
| Russian Federation | 5,709 | 201 | 319 | 68 | 6,297 | (1,084) | **5,213** | (1,509) |
| Singapore | 3,065 | 167 | 152 | 1,491 | 4,875 | (50) | **4,825** | 996 |
| Italy | 2,780 | 2,014 | 2,115 | 1,646 | 8,555 | (4,064) | **4,491** | (711) |
| Japan | 3,639 | 509 | 1,168 | 1,106 | 6,422 | (2,171) | **4,251** | (3,864) |
| Taiwan | 2,691 | 100 | 144 | 1,284 | 4,219 | (15) | **4,204** | 132 |
| Mexico | 3,058 | 716 | 113 | 334 | 4,221 | (458) | **3,763** | (236) |
| Spain | 2,999 | 834 | 125 | 584 | 4,542 | (1,585) | **2,957** | (446) |
| Turkey | 2,188 | 75 | 38 | 111 | 2,412 | (25) | **2,387** | (306) |
| **Total top 20 non-U.S. countries exposure** | $ 113,488 | $ 47,211 | $ 19,201 | $ 44,410 | $ 224,310 | $ (27,655) | **$ 196,655** | $ 3,968 |

(1) Includes loans, leases and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

(2) Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps and secured financing transactions. Derivative exposures are presented net of $32.3 billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was $95.4 billion. Counterparty exposure is not presented net of hedges or credit default protection.

(3) Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures and net credit default swaps purchased, consisting of single-name and net indexed and tranched credit default swaps.

(4) Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, consisting of net single-name and net indexed and tranched credit default swaps. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

(5) Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Select European Countries

(Dollars in millions)

| | Funded Loans and Loan Equivalents [(1)] | Unfunded Loan Commitments | Net Counterparty Exposure [(2)] | Securities/ Other Investments [(3)] | Country Exposure at March 31 2014 | Hedges and Credit Default Protection [(4)] | **Net Country Exposure at March 31 2014 [(5)]** | Increase (Decrease) from December 31 2013 |
|---|---|---|---|---|---|---|---|---|
| **Greece** | | | | | | | | |
| Sovereign | $ — | $ — | $ — | $ 27 | $ 27 | $ — | **$ 27** | $ (31) |
| Financial institutions | — | — | 1 | 2 | 3 | (18) | **(15)** | (12) |
| Corporates | 63 | 68 | — | 8 | 139 | (26) | **113** | 15 |
| **Total Greece** | $ 63 | $ 68 | $ 1 | $ 37 | $ 169 | $ (44) | **$ 125** | $ (28) |
| **Ireland** | | | | | | | | |
| Sovereign | $ 19 | $ — | $ 10 | $ 62 | $ 91 | $ (10) | **$ 81** | $ 86 |
| Financial institutions | 794 | 27 | 119 | 25 | 965 | (11) | **954** | (26) |
| Corporates | 395 | 347 | 77 | 47 | 866 | (22) | **844** | 75 |
| **Total Ireland** | $ 1,208 | $ 374 | $ 206 | $ 134 | $ 1,922 | $ (43) | **$ 1,879** | $ 135 |
| **Italy** | | | | | | | | |
| Sovereign | $ 20 | $ — | $ 1,790 | $ 1,293 | $ 3,103 | $ (2,091) | **$ 1,012** | $ 1,225 |
| Financial institutions | 1,484 | 3 | 178 | 64 | 1,729 | (1,078) | **651** | (759) |
| Corporates | 1,276 | 2,011 | 147 | 289 | 3,723 | (895) | **2,828** | (1,177) |
| **Total Italy** | $ 2,780 | $ 2,014 | $ 2,115 | $ 1,646 | $ 8,555 | $ (4,064) | **$ 4,491** | $ (711) |
| **Portugal** | | | | | | | | |
| Sovereign | $ — | $ — | $ 17 | $ 144 | $ 161 | $ (35) | **$ 126** | $ 103 |
| Financial institutions | 13 | — | 1 | — | 14 | (50) | **(36)** | 66 |
| Corporates | 90 | 103 | — | 50 | 243 | (217) | **26** | 85 |
| **Total Portugal** | $ 103 | $ 103 | $ 18 | $ 194 | $ 418 | $ (302) | **$ 116** | $ 254 |
| **Spain** | | | | | | | | |
| Sovereign | $ 36 | $ — | $ 66 | $ 7 | $ 109 | $ (293) | **$ (184)** | $ (123) |
| Financial institutions | 1,157 | 1 | 22 | 105 | 1,285 | (281) | **1,004** | 56 |
| Corporates | 1,806 | 833 | 37 | 472 | 3,148 | (1,011) | **2,137** | (379) |
| **Total Spain** | $ 2,999 | $ 834 | $ 125 | $ 584 | $ 4,542 | $ (1,585) | **$ 2,957** | $ (446) |
| **Total** | | | | | | | | |
| Sovereign | $ 75 | $ — | $ 1,883 | $ 1,533 | $ 3,491 | $ (2,429) | **$ 1,062** | $ 1,260 |
| Financial institutions | 3,448 | 31 | 321 | 196 | 3,996 | (1,438) | **2,558** | (675) |
| Corporates | 3,630 | 3,362 | 261 | 866 | 8,119 | (2,171) | **5,948** | (1,381) |
| **Total select European exposure** | $ 7,153 | $ 3,393 | $ 2,465 | $ 2,595 | $ 15,606 | $ (6,038) | **$ 9,568** | $ (796) |

(1) Includes loans, leases and other extensions of credit and funds, including letters of credit and due from placements, which have not been reduced by collateral, hedges or credit default protection. Funded loans and loan equivalents are reported net of charge-offs but prior to any allowance for loan and lease losses.

(2) Net counterparty exposure includes the fair value of derivatives, including the counterparty risk associated with credit default swaps, and secured financing transactions. Derivative exposures are presented net of $1.6 billion in collateral, which is predominantly cash, pledged under legally enforceable master netting agreements. Secured financing transaction exposures are presented net of eligible cash or securities pledged as collateral. The notional amount of reverse repurchase transactions was $4.9 billion. Counterparty exposure is not presented net of hedges or credit default protection.

(3) Long securities exposures are netted on a single-name basis to, but not below, zero by short exposures of $4.3 billion and net credit default swaps purchased of $807 million, consisting of $435 million of net single-name credit default swaps purchased and $372 million of net indexed and tranched credit default swaps sold.

(4) Represents credit default protection purchased, net of credit default protection sold, which is used to mitigate the Corporation's risk to country exposures as listed, includes $3.6 billion to hedge loans and securities, consisting of $2.0 billion in net single-name credit default swaps purchased and $1.6 billion in net indexed and tranched credit default swaps purchased, $2.4 billion in additional credit default protection purchased to hedge derivative assets and $120 million in other short exposures. Amounts are calculated based on the credit default swaps notional amount assuming a zero recovery rate less any fair value receivable or payable.

(5) Represents country exposure less hedges and credit default protection purchased, net of credit default protection sold.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)

| | March 31 2014 | December 31 2013 | September 30 2013 | June 30 2013 | March 31 2013 |
|---|---|---|---|---|---|
| Residential mortgage | **$ 11,611** | $ 11,712 | $ 13,328 | $ 14,316 | $ 15,001 |
| Home equity | **4,185** | 4,075 | 4,176 | 4,151 | 4,196 |
| Direct/Indirect consumer | **32** | 35 | 59 | 72 | 84 |
| Other consumer | **16** | 18 | 18 | 1 | 1 |
| Total consumer | **15,844** | 15,840 | 17,581 | 18,540 | 19,282 |
| U.S. commercial | **841** | 819 | 1,059 | 1,279 | 1,354 |
| Commercial real estate | **300** | 322 | 488 | 627 | 1,139 |
| Commercial lease financing | **10** | 16 | 49 | 10 | 19 |
| Non-U.S. commercial | **18** | 64 | 86 | 80 | 112 |
| | **1,169** | 1,221 | 1,682 | 1,996 | 2,624 |
| U.S. small business commercial | **96** | 88 | 103 | 107 | 110 |
| Total commercial | **1,265** | 1,309 | 1,785 | 2,103 | 2,734 |
| Total nonperforming loans and leases | **17,109** | 17,149 | 19,366 | 20,643 | 22,016 |
| Foreclosed properties (1) | **623** | 623 | 662 | 637 | 826 |
| **Total nonperforming loans, leases and foreclosed properties (2, 3, 4)** | **$ 17,732** | $ 17,772 | $ 20,028 | $ 21,280 | $ 22,842 |
| Fully-insured home loans past due 30 days or more and still accruing | **$ 18,098** | $ 20,681 | $ 21,797 | $ 24,072 | $ 24,733 |
| Consumer credit card past due 30 days or more and still accruing | **2,115** | 2,321 | 2,376 | 2,487 | 2,847 |
| Other loans past due 30 days or more and still accruing | **5,472** | 5,416 | 5,512 | 5,587 | 6,147 |
| **Total loans past due 30 days or more and still accruing (3, 5, 6)** | **$ 25,685** | $ 28,418 | $ 29,685 | $ 32,146 | $ 33,727 |
| Fully-insured home loans past due 90 days or more and still accruing | **$ 15,125** | $ 16,961 | $ 17,960 | $ 20,604 | $ 21,617 |
| Consumer credit card past due 90 days or more and still accruing | **1,090** | 1,184 | 1,191 | 1,325 | 1,541 |
| Other loans past due 90 days or more and still accruing | **649** | 614 | 723 | 662 | 655 |
| **Total loans past due 90 days or more and still accruing (3, 5, 6)** | **$ 16,864** | $ 18,759 | $ 19,874 | $ 22,591 | $ 23,813 |
| Nonperforming loans, leases and foreclosed properties/Total assets (7) | **0.83%** | 0.85% | 0.95% | 1.01% | 1.05% |
| Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties (7) | **1.96** | 1.93 | 2.17 | 2.33 | 2.53 |
| Nonperforming loans and leases/Total loans and leases (7) | **1.89** | 1.87 | 2.10 | 2.26 | 2.44 |
| Commercial utilized reservable criticized exposure (8) | **$ 12,781** | $ 12,861 | $ 14,086 | $ 14,928 | $ 15,006 |
| Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure (8) | **3.01%** | 3.02% | 3.31% | 3.62% | 3.75% |
| Total commercial utilized criticized exposure/Commercial utilized exposure (8) | **3.21** | 3.08 | 3.48 | 3.64 | 4.08 |

(1) Foreclosed property balances do not include loans that are insured by the Federal Housing Administration and have entered foreclosure of $1.1 billion, $1.4 billion, $1.6 billion, $1.6 billion and $2.3 billion at March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively.

(2) Balances do not include past due consumer credit card, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and individually insured long-term stand-by agreements (fully-insured home loans), and in general, other consumer and commercial loans not secured by real estate.

(3) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were recorded at fair value upon acquisition and accrete interest income over the remaining life of the loan.

| (4) Balances do not include the following: | March 31 2014 | December 31 2013 | September 30 2013 | June 30 2013 | March 31 2013 |
|---|---|---|---|---|---|
| Nonperforming loans held-for-sale | **$ 293** | $ 672 | $ 972 | $ 891 | $ 1,050 |
| Nonperforming loans accounted for under the fair value option | **431** | 448 | 467 | 398 | 412 |
| Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010 | **257** | 260 | 356 | 485 | 512 |

(5) Balances do not include loans held-for-sale past due 30 days or more and still accruing of $80 million, $106 million, $301 million, $374 million and $315 million at March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively, and loans held-for-sale past due 90 days or more and still accruing of $6 million, $8 million, $0, $17 million and $18 million at March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively. At March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, there were $129 million, $158 million, $153 million, $81 million and $83 million, respectively, of loans accounted for under the fair value option past due 30 days or more and still accruing interest.

(6) These balances are excluded from total nonperforming loans, leases and foreclosed properties.

(7) Total assets and total loans and leases do not include loans accounted for under the fair value option of $11.1 billion, $10.0 billion, $10.2 billion, $9.5 billion and $8.8 billion at March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively.

(8) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure excludes loans held-for-sale, exposure accounted for under the fair value option and other nonreservable exposure.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Nonperforming Loans, Leases and Foreclosed Properties Activity (1)

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Nonperforming Consumer Loans and Leases:** | | | | | |
| **Balance, beginning of period** | **$ 15,840** | $ 17,581 | $ 18,540 | $ 19,282 | $ 19,431 |
| Additions to nonperforming loans and leases: | | | | | |
| New nonperforming loans and leases | **2,027** | 2,199 | 2,503 | 2,289 | 2,661 |
| Reductions to nonperforming loans and leases: | | | | | |
| Paydowns and payoffs | **(468)** | (863) | (544) | (695) | (680) |
| Sales | **—** | (729) | (624) | (175) | — |
| Returns to performing status (2) | **(800)** | (1,112) | (1,079) | (1,139) | (943) |
| Charge-offs (3) | **(583)** | (752) | (758) | (932) | (1,072) |
| Transfers to foreclosed properties | **(172)** | (147) | (131) | (90) | (115) |
| Transfers to loans held-for-sale | **—** | (337) | (326) | — | — |
| Total net additions (reductions) to nonperforming loans and leases | **4** | (1,741) | (959) | (742) | (149) |
| **Total nonperforming consumer loans and leases, end of period** | **15,844** | 15,840 | 17,581 | 18,540 | 19,282 |
| Foreclosed properties | **538** | 533 | 546 | 508 | 620 |
| **Nonperforming consumer loans, leases and foreclosed properties, end of period** | **$ 16,382** | $ 16,373 | $ 18,127 | $ 19,048 | $ 19,902 |
| **Nonperforming Commercial Loans and Leases (4):** | | | | | |
| **Balance, beginning of period** | **$ 1,309** | $ 1,785 | $ 2,103 | $ 2,734 | $ 3,224 |
| Additions to nonperforming loans and leases: | | | | | |
| New nonperforming loans and leases | **262** | 143 | 350 | 269 | 350 |
| Advances | **8** | 12 | 9 | 3 | 6 |
| Reductions to nonperforming loans and leases: | | | | | |
| Paydowns | **(171)** | (322) | (380) | (312) | (328) |
| Sales | **(27)** | (92) | (88) | (171) | (147) |
| Return to performing status (5) | **(63)** | (87) | (91) | (243) | (167) |
| Charge-offs | **(50)** | (98) | (104) | (170) | (177) |
| Transfers to foreclosed properties | **(3)** | (12) | (14) | (7) | (21) |
| Transfers to loans held-for-sale | **—** | (20) | — | — | (6) |
| Total net reductions to nonperforming loans and leases | **(44)** | (476) | (318) | (631) | (490) |
| **Total nonperforming commercial loans and leases, end of period** | **1,265** | 1,309 | 1,785 | 2,103 | 2,734 |
| Foreclosed properties | **85** | 90 | 116 | 129 | 206 |
| **Nonperforming commercial loans, leases and foreclosed properties, end of period** | **$ 1,350** | $ 1,399 | $ 1,901 | $ 2,232 | $ 2,940 |

(1) For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 38.
(2) Consumer loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructuring and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
(3) Our policy is not to classify consumer credit card and non-bankruptcy related consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and, accordingly, are excluded from this table.
(4) Includes U.S. small business commercial activity. Small business card loans are excluded as they are not classified as nonperforming.
(5) Commercial loans and leases may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

Certain prior period amounts have been reclassified to conform to current period presentation.

# Bank of America Corporation and Subsidiaries
## Quarterly Net Charge-offs and Net Charge-off Ratios (1, 2)

(Dollars in millions)

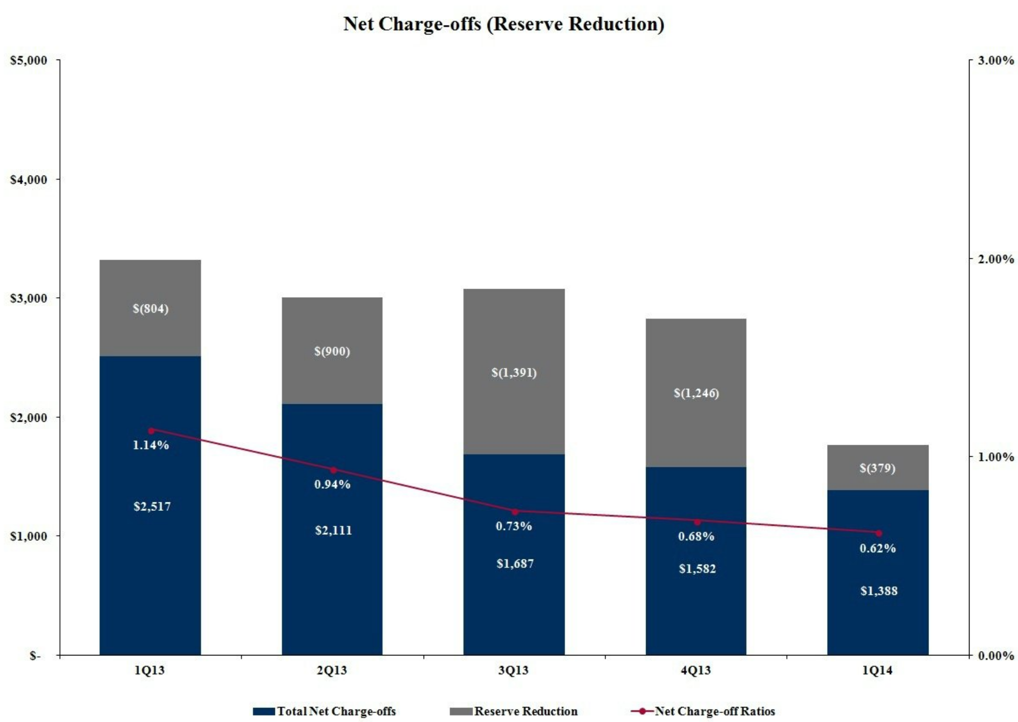
| | First Quarter 2014 | | Fourth Quarter 2013 | | Third Quarter 2013 | | Second Quarter 2013 | | First Quarter 2013 | |
|---|---|---|---|---|---|---|---|---|---|---|
| **Net Charge-offs** | **Amount** | **Percent** | Amount | Percent | Amount | Percent | Amount | Percent | Amount | Percent |
| Residential mortgage (3) | **$ 127** | **0.21%** | $ 209 | 0.33% | $ 221 | 0.35% | $ 271 | 0.43% | $ 383 | 0.60% |
| Home equity (3) | **302** | **1.32** | 331 | 1.38 | 302 | 1.22 | 486 | 1.92 | 684 | 2.62 |
| U.S. credit card | **718** | **3.25** | 724 | 3.19 | 788 | 3.47 | 917 | 4.10 | 947 | 4.19 |
| Non-U.S. credit card | **76** | **2.66** | 94 | 3.34 | 89 | 3.32 | 104 | 3.93 | 112 | 4.14 |
| Direct/Indirect consumer | **58** | **0.29** | 73 | 0.35 | 62 | 0.30 | 86 | 0.42 | 124 | 0.61 |
| Other consumer | **58** | **12.07** | 66 | 13.58 | 65 | 13.75 | 51 | 11.57 | 52 | 12.76 |
| **Total consumer (3)** | **1,339** | **1.04** | 1,497 | 1.11 | 1,527 | 1.12 | 1,915 | 1.42 | 2,302 | 1.70 |
| U.S. commercial (4) | **5** | **0.01** | (28) | (0.05) | 68 | 0.13 | 43 | 0.09 | 45 | 0.09 |
| Commercial real estate | **(37)** | **(0.31)** | 1 | — | 11 | 0.11 | 44 | 0.43 | 93 | 0.96 |
| Commercial lease financing | **(2)** | **(0.04)** | (2) | (0.03) | (8) | (0.13) | (5) | (0.08) | (10) | (0.18) |
| Non-U.S. commercial | **19** | **0.09** | 46 | 0.20 | (2) | (0.01) | 16 | 0.08 | (15) | (0.08) |
| | **(15)** | **(0.02)** | 17 | 0.02 | 69 | 0.08 | 98 | 0.11 | 113 | 0.14 |
| U.S. small business commercial | **64** | **1.95** | 68 | 2.07 | 91 | 2.86 | 98 | 3.15 | 102 | 3.33 |
| **Total commercial** | **49** | **0.05** | 85 | 0.09 | 160 | 0.17 | 196 | 0.22 | 215 | 0.25 |
| **Total net charge-offs (3)** | **$ 1,388** | **0.62** | $ 1,582 | 0.68 | $ 1,687 | 0.73 | $ 2,111 | 0.94 | $ 2,517 | 1.14 |
| **By Business Segment** | | | | | | | | | | |
| Consumer & Business Banking | **$ 881** | **2.20%** | $ 922 | 2.24% | $ 1,027 | 2.46% | $ 1,158 | 2.84% | $ 1,241 | 3.03% |
| Consumer Real Estate Services | **294** | **1.36** | 323 | 1.45 | 281 | 1.28 | 465 | 2.09 | 660 | 2.91 |
| Global Wealth & Investment Management | **25** | **0.09** | 35 | 0.12 | 26 | 0.09 | 51 | 0.19 | 61 | 0.23 |
| Global Banking | **(17)** | **(0.03)** | 7 | 0.01 | 35 | 0.05 | 78 | 0.12 | 68 | 0.12 |
| Global Markets | **(1)** | **(0.01)** | 1 | 0.01 | — | — | (1) | — | 2 | 0.01 |
| All Other | **206** | **0.39** | 294 | 0.52 | 318 | 0.54 | 360 | 0.60 | 485 | 0.80 |
| **Total net charge-offs** | **$ 1,388** | **0.62** | $ 1,582 | 0.68 | $ 1,687 | 0.73 | $ 2,111 | 0.94 | $ 2,517 | 1.14 |

(1) Net charge-off ratios are calculated as annualized net charge-offs divided by average outstanding loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category. Excluding the purchased credit-impaired loan portfolio, total annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.64, 0.70, 0.75, 0.97 and 1.18 for the three months ended March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively.

(2) Excludes write-offs of purchased credit-impaired loans of $391 million, $741 million, $443 million, $313 million and $839 million for the three months ended March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively. Including the write-offs of purchased credit-impaired loans, total annualized net charge-offs and purchased credit-impaired write-offs as a percentage of total average loans and leases outstanding were 0.79, 1.00, 0.92, 1.07 and 1.52 for the three months ended March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013, respectively.

(3) Includes the impact of a clarification of regulatory guidance on accounting for troubled debt restructurings of $56 million for residential mortgage loans and $88 million for home equity loans for the three months ended December 31, 2013. Excluding this impact, annualized net charge-offs as a percentage of total average loans and leases outstanding were 0.24 for residential mortgage loans, 1.01 for home equity loans, 1.01 for total consumer loans and 0.62 for total net charge-offs for the three months ended December 31, 2013.

(4) Excludes U.S. small business commercial loans.




Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

# Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

| Allowance for loan and lease losses | March 31, 2014 Amount | March 31, 2014 Percent of Total | March 31, 2014 Percent of Loans and Leases Outstanding (1) | December 31, 2013 Amount | December 31, 2013 Percent of Total | December 31, 2013 Percent of Loans and Leases Outstanding (1) | March 31, 2013 Amount | March 31, 2013 Percent of Total | March 31, 2013 Percent of Loans and Leases Outstanding (1) |
|---|---|---|---|---|---|---|---|---|---|
| Residential mortgage | **$ 3,502** | **21.07%** | **1.44%** | $ 4,084 | 23.43% | 1.65% | $ 6,731 | 29.99% | 2.62% |
| Home equity | **4,054** | **24.40** | **4.43** | 4,434 | 25.44 | 4.73 | 6,707 | 29.89 | 6.50 |
| U.S. credit card | **3,857** | **23.21** | **4.40** | 3,930 | 22.55 | 4.26 | 4,506 | 20.08 | 5.00 |
| Non-U.S. credit card | **432** | **2.60** | **3.74** | 459 | 2.63 | 3.98 | 572 | 2.55 | 5.38 |
| Direct/Indirect consumer | **389** | **2.34** | **0.48** | 417 | 2.39 | 0.51 | 690 | 3.08 | 0.85 |
| Other consumer | **97** | **0.58** | **4.86** | 99 | 0.58 | 5.02 | 106 | 0.47 | 6.24 |
| **Total consumer** | **12,331** | **74.20** | **2.38** | 13,423 | 77.02 | 2.53 | 19,312 | 86.06 | 3.55 |
| U.S. commercial (2) | **2,563** | **15.43** | **1.12** | 2,394 | 13.74 | 1.06 | 1,866 | 8.31 | 0.87 |
| Commercial real estate | **972** | **5.85** | **1.99** | 917 | 5.26 | 1.91 | 815 | 3.63 | 2.09 |
| Commercial lease financing | **122** | **0.73** | **0.50** | 118 | 0.68 | 0.47 | 85 | 0.38 | 0.36 |
| Non-U.S. commercial | **630** | **3.79** | **0.74** | 576 | 3.30 | 0.64 | 363 | 1.62 | 0.44 |
| **Total commercial (3)** | **4,287** | **25.80** | **1.11** | 4,005 | 22.98 | 1.03 | 3,129 | 13.94 | 0.87 |
| **Allowance for loan and lease losses** | **16,618** | **100.00%** | **1.84** | 17,428 | 100.00% | 1.90 | 22,441 | 100.00% | 2.49 |
| **Reserve for unfunded lending commitments** | **509** | | | 484 | | | 486 | | |
| **Allowance for credit losses** | **$ 17,127** | | | $ 17,912 | | | $ 22,927 | | |

**Asset Quality Indicators**

| | March 31, 2014 | December 31, 2013 | March 31, 2013 |
|---|---|---|---|
| Allowance for loan and lease losses/Total loans and leases (4) | **1.84%** | 1.90% | 2.49% |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total loans and leases (excluding purchased credit-impaired loans) (4, 5) | **1.65** | 1.67 | 2.06 |
| Allowance for loan and lease losses/Total nonperforming loans and leases (6) | **97** | 102 | 102 |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases (5) | **85** | 87 | 82 |
| Ratio of the allowance for loan and lease losses/ Annualized net charge-offs (7) | **2.95** | 2.78 | 2.20 |
| Ratio of the allowance for loan and lease losses (excluding purchased credit-impaired loans)/ Annualized net charge-offs (5) | **2.58** | 2.38 | 1.76 |
| Ratio of the allowance for loan and lease losses/ Annualized net charge-offs and purchased credit-impaired write-offs | **2.30** | 1.89 | 1.65 |

(1) Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option. Consumer loans accounted for under the fair value option included residential mortgage loans of $2.0 billion, $2.0 billion and $1.0 billion and home equity loans of $152 million, $147 million and $0 at March 31, 2014, December 31, 2013 and March 31, 2013, respectively. Commercial loans accounted for under the fair value option included U.S. commercial loans of $1.4 billion, $1.5 billion and $2.1 billion and non-U.S. commercial loans of $7.5 billion, $6.4 billion and $5.7 billion at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(2) Includes allowance for loan and lease losses for U.S. small business commercial loans of $462 million, $462 million and $611 million at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(3) Includes allowance for loan and lease losses for impaired commercial loans of $277 million, $277 million and $408 million at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(4) Total loans and leases do not include loans accounted for under the fair value option of $11.1 billion, $10.0 billion and $8.8 billion at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(5) Excludes valuation allowance on purchased credit-impaired loans of $2.1 billion, $2.5 billion and $4.5 billion at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(6) Allowance for loan and lease losses includes $7.1 billion, $7.7 billion and $10.7 billion allocated to products (primarily the Consumer Lending portfolios within *Consumer & Business Banking* and purchased credit-impaired loans) that are excluded from nonperforming loans and leases at March 31, 2014, December 31, 2013 and March 31, 2013, respectively. Excluding these amounts, allowance for loan and lease losses as a percentage of total nonperforming loans and leases was 55 percent, 57 percent and 53 percent at March 31, 2014, December 31, 2013 and March 31, 2013, respectively.

(7) Net charge-offs exclude $391 million, $741 million and $839 million of write-offs in the purchased credit-impaired loan portfolio at March 31, 2014, December 31, 2013 and March 31, 2013. These write-offs decreased the purchased credit-impaired valuation allowance included as part of the allowance for loan and lease losses.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations

## Bank of America Corporation and Subsidiaries

# Reconciliations to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based on a fully taxable-equivalent basis, a non-GAAP financial measure. The Corporation believes managing the business with net interest income on a fully taxable-equivalent basis provides a more accurate picture of the interest margin for comparative purposes. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. To derive the fully taxable-equivalent basis, net interest income is adjusted to reflect tax-exempt income on an equivalent before-tax basis with a corresponding increase in income tax expense. For purposes of this calculation, the Corporation uses the federal statutory tax rate of 35 percent. This measure ensures comparability of net interest income arising from taxable and tax-exempt sources. The efficiency ratio measures the costs expended to generate a dollar of revenue, and net interest yield measures the basis points the Corporation earns over the cost of funds.

The Corporation also evaluates its business based on the following ratios that utilize tangible equity, a non-GAAP financial measure. Tangible equity represents an adjusted shareholders' equity or common shareholders' equity amount which has been reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average common shareholders' equity. The tangible common equity ratio represents adjusted ending common shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of adjusted average total shareholders' equity. The tangible equity ratio represents adjusted ending shareholders' equity divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents adjusted ending common shareholders' equity divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity. In addition, profitability, relationship and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals.

In addition, the Corporation evaluates its business segment results based on measures that utilize average allocated capital. The Corporation allocates capital to its business segments using a methodology that considers the effect of regulatory capital requirements in addition to internal risk-based capital models. The Corporation's internal risk-based capital models use a risk-adjusted methodology incorporating each segment's credit, market, interest rate, business and operational risk components. Return on average allocated capital is calculated as net income, adjusted for cost of funds and earnings credits and certain expenses related to intangibles, divided by average allocated capital. Allocated capital and the related return both represent non-GAAP financial measures. Allocated capital is reviewed periodically and refinements are made based on multiple considerations that include, but are not limited to, business segment exposures and risk profile, regulatory constraints and strategic plans. As part of this process, in the first quarter of 2014, the Corporation adjusted the amount of capital being allocated to its business segments. This change resulted in a reduction of the unallocated capital, which is reflected in *All Other*, and an aggregate increase to the amount of capital being allocated to the business segments. Prior periods were not restated.

See the tables below and on pages 43-45 for reconciliations of these non-GAAP financial measures to financial measures defined by GAAP for the three months ended March 31, 2014, December 31, 2013, September 30, 2013, June 30, 2013 and March 31, 2013. The Corporation believes the use of these non-GAAP financial measures provides additional clarity in assessing the results of the Corporation. Other companies may define or calculate supplemental financial data differently.

| | **First Quarter 2014** | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Reconciliation of net interest income to net interest income on a fully taxable-equivalent basis** | | | | | |
| Net interest income | **$ 10,085** | $ 10,786 | $ 10,266 | $ 10,549 | $ 10,664 |
| Fully taxable-equivalent adjustment | **201** | 213 | 213 | 222 | 211 |
| **Net interest income on a fully taxable-equivalent basis** | **$ 10,286** | $ 10,999 | $ 10,479 | $ 10,771 | $ 10,875 |
| **Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense on a fully taxable-equivalent basis** | | | | | |
| Total revenue, net of interest expense | **$ 22,566** | $ 21,488 | $ 21,530 | $ 22,727 | $ 23,197 |
| Fully taxable-equivalent adjustment | **201** | 213 | 213 | 222 | 211 |
| **Total revenue, net of interest expense on a fully taxable-equivalent basis** | **$ 22,767** | $ 21,701 | $ 21,743 | $ 22,949 | $ 23,408 |
| **Reconciliation of income tax expense (benefit) to income tax expense (benefit) on a fully taxable-equivalent basis** | | | | | |
| Income tax expense (benefit) | **$ (405)** | $ 406 | $ 2,348 | $ 1,486 | $ 501 |
| Fully taxable-equivalent adjustment | **201** | 213 | 213 | 222 | 211 |
| **Income tax expense (benefit) on a fully taxable-equivalent basis** | **$ (204)** | $ 619 | $ 2,561 | $ 1,708 | $ 712 |
| **Reconciliation of average common shareholders' equity to average tangible common shareholders' equity** | | | | | |
| Common shareholders' equity | **$ 223,201** | $ 220,088 | $ 216,766 | $ 218,790 | $ 218,225 |
| Goodwill | **(69,842)** | (69,864) | (69,903) | (69,930) | (69,945) |
| Intangible assets (excluding mortgage servicing rights) | **(5,474)** | (5,725) | (5,993) | (6,270) | (6,549) |
| Related deferred tax liabilities | **2,165** | 2,231 | 2,296 | 2,360 | 2,425 |
| **Tangible common shareholders' equity** | **$ 150,050** | $ 146,730 | $ 143,166 | $ 144,950 | $ 144,156 |
| **Reconciliation of average shareholders' equity to average tangible shareholders' equity** | | | | | |
| Shareholders' equity | **$ 236,553** | $ 233,415 | $ 230,392 | $ 235,063 | $ 236,995 |
| Goodwill | **(69,842)** | (69,864) | (69,903) | (69,930) | (69,945) |
| Intangible assets (excluding mortgage servicing rights) | **(5,474)** | (5,725) | (5,993) | (6,270) | (6,549) |
| Related deferred tax liabilities | **2,165** | 2,231 | 2,296 | 2,360 | 2,425 |
| **Tangible shareholders' equity** | **$ 163,402** | $ 160,057 | $ 156,792 | $ 161,223 | $ 162,926 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

# Reconciliations to GAAP Financial Measures

(Dollars in millions)

| | **First Quarter 2014** | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Reconciliation of period-end common shareholders' equity to period-end tangible common shareholders' equity** | | | | | |
| Common shareholders' equity | **$ 218,536** | $ 219,333 | $ 218,967 | $ 216,791 | $ 218,513 |
| Goodwill | **(69,842)** | (69,844) | (69,891) | (69,930) | (69,930) |
| Intangible assets (excluding mortgage servicing rights) | **(5,337)** | (5,574) | (5,843) | (6,104) | (6,379) |
| Related deferred tax liabilities | **2,100** | 2,166 | 2,231 | 2,297 | 2,363 |
| **Tangible common shareholders' equity** | **$ 145,457** | $ 146,081 | $ 145,464 | $ 143,054 | $ 144,567 |
| **Reconciliation of period-end shareholders' equity to period-end tangible shareholders' equity** | | | | | |
| Shareholders' equity | **$ 231,888** | $ 232,685 | $ 232,282 | $ 231,032 | $ 237,293 |
| Goodwill | **(69,842)** | (69,844) | (69,891) | (69,930) | (69,930) |
| Intangible assets (excluding mortgage servicing rights) | **(5,337)** | (5,574) | (5,843) | (6,104) | (6,379) |
| Related deferred tax liabilities | **2,100** | 2,166 | 2,231 | 2,297 | 2,363 |
| **Tangible shareholders' equity** | **$ 158,809** | $ 159,433 | $ 158,779 | $ 157,295 | $ 163,347 |
| **Reconciliation of period-end assets to period-end tangible assets** | | | | | |
| Assets | **$2,149,851** | $2,102,273 | $2,126,653 | $2,123,320 | $2,174,819 |
| Goodwill | **(69,842)** | (69,844) | (69,891) | (69,930) | (69,930) |
| Intangible assets (excluding mortgage servicing rights) | **(5,337)** | (5,574) | (5,843) | (6,104) | (6,379) |
| Related deferred tax liabilities | **2,100** | 2,166 | 2,231 | 2,297 | 2,363 |
| **Tangible assets** | **$2,076,772** | $2,029,021 | $2,053,150 | $2,049,583 | $2,100,873 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

# Reconciliations to GAAP Financial Measures

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | Third Quarter 2013 | Second Quarter 2013 | First Quarter 2013 |
|---|---|---|---|---|---|
| **Reconciliation of return on average allocated capital** [1] | | | | | |
| **Consumer & Business Banking** | | | | | |
| Reported net income | **$ 1,658** | $ 1,962 | $ 1,775 | $ 1,389 | $ 1,448 |
| Adjustment related to intangibles [2] | **1** | 1 | 2 | 2 | 2 |
| **Adjusted net income** | **$ 1,659** | $ 1,963 | $ 1,777 | $ 1,391 | $ 1,450 |
| Average allocated equity [3] | **$ 61,483** | $ 62,007 | $ 62,033 | $ 62,058 | $ 62,084 |
| Adjustment related to goodwill and a percentage of intangibles | **(31,983)** | (32,007) | (32,033) | (32,058) | (32,084) |
| **Average allocated capital** | **$ 29,500** | $ 30,000 | $ 30,000 | $ 30,000 | $ 30,000 |
| **Global Wealth & Investment Management** | | | | | |
| Reported net income | **$ 729** | $ 777 | $ 720 | $ 759 | $ 721 |
| Adjustment related to intangibles [2] | **3** | 4 | 4 | 4 | 4 |
| **Adjusted net income** | **$ 732** | $ 781 | $ 724 | $ 763 | $ 725 |
| Average allocated equity [3] | **$ 22,243** | $ 20,265 | $ 20,283 | $ 20,300 | $ 20,323 |
| Adjustment related to goodwill and a percentage of intangibles | **(10,243)** | (10,265) | (10,283) | (10,300) | (10,323) |
| **Average allocated capital** | **$ 12,000** | $ 10,000 | $ 10,000 | $ 10,000 | $ 10,000 |
| **Global Banking** | | | | | |
| Reported net income | **$ 1,236** | $ 1,266 | $ 1,134 | $ 1,292 | $ 1,281 |
| Adjustment related to intangibles [2] | **—** | — | 1 | — | 1 |
| **Adjusted net income** | **$ 1,236** | $ 1,266 | $ 1,135 | $ 1,292 | $ 1,282 |
| Average allocated equity [3] | **$ 53,407** | $ 45,410 | $ 45,413 | $ 45,416 | $ 45,406 |
| Adjustment related to goodwill and a percentage of intangibles | **(22,407)** | (22,410) | (22,413) | (22,416) | (22,406) |
| **Average allocated capital** | **$ 31,000** | $ 23,000 | $ 23,000 | $ 23,000 | $ 23,000 |
| **Global Markets** | | | | | |
| Reported net income (loss) | **$ 1,310** | $ (43) | $ (872) | $ 965 | $ 1,112 |
| Adjustment related to intangibles [2] | **2** | 2 | 2 | 2 | 2 |
| **Adjusted net income (loss)** | **$ 1,312** | $ (41) | $ (870) | $ 967 | $ 1,114 |
| Average allocated equity [3] | **$ 39,377** | $ 35,380 | $ 35,369 | $ 35,372 | $ 35,372 |
| Adjustment related to goodwill and a percentage of intangibles | **(5,377)** | (5,380) | (5,369) | (5,372) | (5,372) |
| **Average allocated capital** | **$ 34,000** | $ 30,000 | $ 30,000 | $ 30,000 | $ 30,000 |

For footnotes see page 45.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations (continued)

## Bank of America Corporation and Subsidiaries

# Reconciliations to GAAP Financial Measures

(Dollars in millions)

| | First Quarter 2014 | Fourth Quarter 2013 | First Quarter 2013 |
|---|---|---|---|
| **Consumer & Business Banking** | | | |
| Deposits | | | |
| Reported net income | **$ 620** | $ 670 | $ 397 |
| Adjustment related to intangibles [(2)] | **—** | — | — |
| **Adjusted net income** | **$ 620** | $ 670 | $ 397 |
| Average allocated equity [(3)] | **$ 36,490** | $ 35,394 | $ 35,407 |
| Adjustment related to goodwill and a percentage of intangibles | **(19,990)** | (19,994) | (20,007) |
| **Average allocated capital** | **$ 16,500** | $ 15,400 | $ 15,400 |
| Consumer Lending | | | |
| Reported net income | **$ 1,038** | $ 1,292 | $ 1,051 |
| Adjustment related to intangibles [(2)] | **1** | 1 | 2 |
| **Adjusted net income** | **$ 1,039** | $ 1,293 | $ 1,053 |
| Average allocated equity [(3)] | **$ 24,993** | $ 26,613 | $ 26,676 |
| Adjustment related to goodwill and a percentage of intangibles | **(11,993)** | (12,013) | (12,076) |
| **Average allocated capital** | **$ 13,000** | $ 14,600 | $ 14,600 |

(1) There are no adjustments to reported net income (loss) or average allocated equity for *Consumer Real Estate Services*.
(2) Represents cost of funds, earnings credits and certain expenses related to intangibles.
(3) Average allocated equity is comprised of average allocated capital plus capital for the portion of goodwill and intangibles specifically assigned to the business segment.

Certain prior period amounts have been reclassified to conform to current period presentation.