

下記は、1月17日(アメリカ時間)に発表されたプレスリリースの一部の翻訳です。

シティグループ、2012年第4四半期の決算を発表
2012年第4四半期の一株当たり利益は0.38ドル、
CVA/DVA¹の影響及び人員削減費用²を除くと0.69ドル

第4四半期の当期利益は12億ドル、
CVA/DVAの影響及び人員削減費用を除くと22億ドル

第4四半期の収益は182億ドル、
CVA/DVAの影響を除くと187億ドル

第4四半期の正味利息マージンは2.93%まで拡大

第4四半期の業績には13億ドルの法務関連費用を含む

第4四半期の正味貸倒損失は31億ドル、前年同期から25%減少

第4四半期の貸倒引当金の戻入額は86百万ドル、前年同期は15億ドル

バーゼルIのTier 1普通資本比率は12.7%
バーゼルIIIのTier 1普通資本比率の試算は8.7%に増加³

シティグループの預金残高は9,310億ドル、前年同期から7%増加

シティコープの貸出金は5,400億ドル、前年同期から7%増加

シティ・ホールディングスの資産は1,560億ドル、前年同期から31%減少
シティグループの2012年末の総資産の8%に相当

2013年1月17日ニューヨーク発：シティグループ・インクは本日、2012年第4四半期の収益は182億ドル、当期利益は12億ドル、希薄化後株式一株当たり0.38ドルと発表しました。2011年第4四半期の収益は172億ドル、当期利益は956百万ドル、希薄化後株式一株当たり0.31ドルでした。

CVA/DVAは第4四半期においてマイナス485百万ドルでしたが、これは主にシティグループの信用スプレッドが改善したためです。前年同期のCVA/DVAはマイナス40百万ドルでした。2012年第4四半期の業績には、既に公表済みの10億ドルの人員削減費用(税引後で653百万ドル)も含まれています。前年同期の人員削減費用は428百万ドル(税引後で275百万ドル)でした。CVA/DVAの影響を除くと、第4四半期の収益は187億ドルであり、前年同期から8%増加しました。CVA/DVAの影響及び人員削減費用を除くと、希薄化後一株当たり利益は0.69ドルであり、前年同期から68%増加しました。これは、収益の増加、中核営業費用の減少及び正味貸倒損失の減少が、法務関連費用の増加及び貸倒引当金の正味戻入額の減少により一部相殺されたためです。

「シティの収益の最終結果は、スプレッドの縮小や規制の変更といった依然として厳しい環境や、過去からの問題を片づけるためにかかった費用を反映しています。しかし、成果を上げた分野もあります。バーゼルIIIのTier 1普通資本比率の年度末の目標であった8.7%を達成し、非常に流動性の高い貸借対照表と中核事業における質の高い与信ポートフォリオを維持しています。現在の環境下における課題に対処するにはもう少し時間はかかりますが、シティの収益の可能性を現実のものとし、また総資産利益率や有形株主資本利益率を向上させていくことが非常に重要な今後の目標です。」とシティグループの最高経営責任者、マイケル・コルバットは述べています。

シティグループの2012年通年の収益は702億ドルで当期利益は75億ドル、2011年通年の収益は784億ドルで当期利益は111億ドルでした。2012年通年の業績にはマイナス23億ドルのCVA/DVA(前年は18億ドル)を含んでいます。シティグループの2012年通年の業績には、少数株主持分の売却⁴に関連する46億ドルの損失(税引後で29億ドル)を含んでおり、これに対して前年は199百万ドルの利益(税引後で128百万ドル)が生じていました。シティグループは、2012年第

4四半期の10億ドルの人員削減費用に加えて、2012年第3四半期における税務監査項目の処理に関連する582百万ドルの税効果⁵を計上しました。CVA/DVAと少数株主持分の売却の影響を除くと、2012年のシティグループの収益は771億ドルで前年の763億ドルから若干増加しました。これらの項目、2012年及び2011年の第4四半期の人員削減費用並びに2012年第3四半期の税効果を除くと、2012年の当期利益は119億ドルで、2011年から18%増加しました。これは、2011年に比べ、2012年は収益の増加、中核営業費用の減少及び正味貸倒損失の減少が、法務関連費用の増加と貸倒引当金の正味戻入額の減少により一部相殺されたためです。

シティグループの収益は、CVA/DVAの影響を除いて前年同期から8%増加し、2012年第4四半期は187億ドルであり、これはシティコープの収益が9%増加したこと及び主に現在継続中のシティ・ホールディングスの資産の圧縮によりシティ・ホールディングスの収益が2%減少したことによるものです。

シティコープの収益⁶は、証券及び銀行業務において計上されたマイナス510百万ドルのCVA/DVAの影響を含め、2012年第4四半期は171億ドルとなりました。CVA/DVAの影響を除くと、シティコープの収益は前年同期から9%増加して176億ドルであり、これはシティコープにおける3つの中核事業すべてにおいて業績が向上したことによるものです。前年同期比で、証券及び銀行業務の収益は、CVA/DVAの影響を除いて47%増加し、グローバル個人向け銀行業務(GCB)の収益は4%増加し、トランザクション・サービスの収益は1%増加しました。

シティ・ホールディングスの収益は、25百万ドルのCVA/DVAの影響を含めて、2012年第4四半期は11億ドルとなりました。CVA/DVAの影響を除くと、シティ・ホールディングスの収益は、前年同期から2%減少して10億ドルでした。地域別個人向け融資業務において現在継続中の資産の圧縮により、シティ・ホールディングスの収益は前年同期から減少しました。地域別個人向け融資業務における収益の減少の大部分は、資産項目の改善を反映した特別資産プールにおける収益の増加により相殺されました。シティ・ホールディングスの総資産は2011年第4四半期から690億ドル(31%)減少して1,560億ドルとなりました。シティ・ホールディングスの2012年第4四半期末における資産はシティグループの総資産の約8%相当でした。

シティグループの当期利益は、前年同期の956百万ドルから増加し、2012年第4四半期は12億ドルとなりました。CVA/DVAの影響及び人員削減費用を除くと、シティグループの当期利益は2011年第4四半期から72%増加して22億ドルでした。営業費用は、前年同期から5%増加して138億ドルであり、人員削減費用の増加及び法務関連費用(既に公表済みの住宅差押手続についての通貨監督庁(OCC)及び連邦準備制度理事会との基本合意に関連し2012年第4四半期に計上した305百万ドルの費用を含みます。)の増加を反映しています。シティグループの2012年第4四半期における与信費用は前年同期から11%増加して32億ドルでした。これは14億ドルの貸倒引当金の正味戻入額の減少を反映していますが、貸倒引当金の正味戻入額の減少による影響は10億ドルの正味貸倒損失の改善によって相殺されています。シティグループの法人税等は、前年同期においては91百万ドルの支出であったのに対し、2012年第4四半期において206百万ドルの便益をもたらしました。

シティグループの貸倒引当金は、当期末において255億ドルで、貸出金総額の3.9%でした。これに対して前年同期は301億ドル(貸出金総額の4.7%)でした。当四半期の貸倒引当金の正味戻入額は、前年同期においては15億ドルであったのに対し、86百万ドルでした。シティコープの貸倒引当金の戻入額は、2011年第4四半期が805百万ドルであったのに対し、137百万ドルでした。これは、主にシティブランドのカードに関する北米グローバル個人金融部門における戻入額の減少によるものです。シティ・ホールディングスは、前年同期の貸倒引当金の正味戻入額が663百万ドルであったのに対し、2012年第4四半期の貸倒引当金の繰入額が51百万ドルでした。これは、主に大幅に減少した49百万ドルの引当金の正味戻入額が100百万ドルの貸付金の売却損によって相殺されたことによるものです。シティグループの資産の質は、2012年第4四半期に概ね安定して改善に向かいました。法人向け未収利息非計上貸出金は2011年第4四半期から28%減少して23億ドル、個人向け未収利息非計上貸出金は2011年第4四半期から17%増加して92億ドルとなりました。これは、主として、借り手が米連邦破産法第7章の破産手続きを行った場合における抵当貸付の処理に関する2012年第3四半期におけるOCCの指針により個人向け未収利息非計上貸出金が15億ドル増加したことを反映しています。90日以上延滞している個人向け貸出金は、特別資産プールを除き、前年同期から17%減少して77億ドル(個人向け貸出金の1.9%)となりました。

シティグループの資本水準及び一株当たり純資産額は、2012年に増加しました。当四半期末の一株当たり純資産額は前年同期末から1%増加して61.57ドル、一株当たり有形純資産額⁷は前年同期から3%増加して51.19ドルでした。シティグループの一株当たりの純資産額及び有形純資産額は、2012年第4四半期においてそれぞれ2012年第3四半期から3%減少しており、これは、既に公表済みの、2009年12月に発行されたT-DECSの自動決済により当四

半期に約 96 百万株の普通株式が発行されたことによる希薄化の影響を受けたものです。当四半期末において、シティグループの Tier 1 資本比率は 14.1%、バーゼル I における Tier 1 普通資本比率は 12.7%、バーゼル III における Tier 1 普通資本比率の試算は 8.7%でした。

シティグループ

(単位:百万ドル、ただし1株当たりの金額を除きます)	2012年		2011年	変動率(%)		2012年度	2011年度
	第4四半期	第3四半期	第4四半期	2012年 第4四半期 vs 2012年 第3四半期	2012年 第4四半期 vs 2011年 第4四半期		
シティコープ	17,115	17,641	16,086	-3%	6%	71,006	72,082
シティ・ホールディングス	1,059	(3,690)	1,088	NM	-3%	(833)	6,271
収益合計	\$18,174	\$13,951	\$17,174	30%	6%	\$70,173	\$78,353
収益合計 (CVA/DVA及び少数株主持分利益(損失)を除きます)	\$18,659	\$19,411	\$17,214	-4%	8%	\$77,134	\$76,348
費用	\$13,845	\$12,220	\$13,211	13%	5%	\$50,518	\$50,933
正味貸倒損失	3,066	3,979	4,108	-23%	-25%	14,576	20,038
貸倒引当金繰入額/(戻入額) ^(a)	(86)	(1,509)	(1,468)	94%	94%	(3,744)	(8,214)
保険給付準備金繰入額	219	225	234	-3%	-6%	887	972
与信費用合計	\$3,199	\$2,695	\$2,874	19%	11%	\$11,719	\$12,796
法人税等控除前の継続事業からの利益(損失)	\$1,130	\$(964)	\$1,089	NM	4%	\$7,936	\$14,624
法人税等	(206)	(1,488)	91	86%	NM	27	3,521
継続事業からの利益	\$1,336	\$524	\$998	NM	34%	\$7,909	\$11,103
非継続事業からの当期利益(損失)	(112)	(31)	0	NM	-	(149)	112
非支配持分	28	25	42	12%	-33%	219	148
シティグループ当期利益	\$1,196	\$468	\$956	NM	25%	\$7,541	\$11,067
当期利益 (CVA/DVA、少数株主持分利益(損失)及び第4四半期の人員削減を除きます) ^(b)	\$2,150	\$3,268	\$1,253	-34%	72%	\$11,921	\$10,089
Tier 1 普通資本比率	12.7%	12.7%	11.8%				
Tier 1 資本比率	14.1%	13.9%	13.6%				
普通株主持分利益率	2.5%	1.0%	2.1%				
1株当たり純資産^(c)	\$61.57	\$63.59	\$60.70				
1株当たり有形純資産額^(c)	\$51.19	\$52.69	\$49.74				

注: 追加情報として、本プレスリリース末尾の付表及び注をご参照下さい。

(a) 未実行貸出約定に関する貸倒引当金を含みます。

(b) 2012年第3四半期については、一定の税務監査項目の処理に関する税効果を除きます。

(c) 既に公表済みの2009年12月に発行されたT-DECSが自動決済された際に、約96百万株の普通株式が発行されたことによる希薄化の影響により、1株当たりの純資産及び有形純資産額は、当四半期においてそれぞれ第3四半期から減少しました。

シティグループは、世界160以上の国と地域に約2億の顧客口座を有する世界有数のグローバルな銀行です。個人、法人、政府及び団体を対象として、個人向け銀行業務やカードビジネス、法人・投資銀行業務、証券業務、トランザクション・サービス、資産管理の分野において、幅広い金融商品やサービスを提供しています。

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本リリースには、米国証券取引委員会の規則及び規制に定める「将来の見通しに関する記述」が含まれています。こうした記述は、経営陣の現在の予測に基づくものであり、不確定要素や状況の変化により影響を受けます。こうした記述は、将来の業績又は事象の発生を保証するものではありません。様々な要因により、実際の業績並びに資本及びその他の財務状況は、こうした記述に含まれる情報と大きく異なる可能性があります。様々な要因には、本書に含まれる注意喚起のための記述及びシティグループが米国証券取引委員会に提出する文書中に含まれる注意喚起のための記述(シティグループの2011年のフォーム10-Kによる年次報告におけるリスク・ファクターを含みますが、これらに限られません。)が含まれます。シティグループによって又はシティグループを代表してなされた将来の見通しに関する記述は、こうした記述がなされた時点のみを基準としており、シティグループは、当該時点以降に生じた状況又は事象の影響を反映するためにこうした記述を更新することを約束するものではありません。

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¹ ヘッジ取引控除後のデリバティブにおける信用評価調整(CVA)(取引先及び当社自身)、及び公正価格オプションによるシティグループの負債の負債評価調整(DVA)です。付表 A をご参照下さい。CVA/DVA の影響を除くシティグループの営業業績の表示は、非 GAAP 財務指標によります。シティグループは、CVA/DVA の影響を除いてシティグループの営業業績を示すことが、CVA/DVA の影響を受けた事業の根底にある基盤をより意味を持って示すものと考えています。かかる手法による報告されている業績の調整内容は、付表 B をご参照下さい。

² 既に公表済みのおり、シティグループは2012年第4四半期に10億ドル(税引後で653百万ドル)の人員削減費用を計上しました。シティグループは2011年第4四半期に428百万ドル(税引後で275百万ドル)の人員削減費用を計上しました。付表 C をご参照下さい。上記各四半期の人員削減費用の影響を除くシティグループの営業業績の表示は、非 GAAP 財務指標によります。シティグループは、人員削減費用の影響が極めて大きい2011年第4四半期及び2012年第4四半期(付表 C をご参照下さい)のシティグループの営業業績について、人員削減費用の影響を除いて営業業績を示すことが、事業の根底にある基盤をより意味を持って示すものと考えています。かかる手法による報告されている業績の調整内容は、付表 B をご参照下さい。

³ シティグループのバーゼル III の Tier 1 普通資本比率及び関連する構成要素の試算は、非 GAAP 財務指標です。シティグループは、将来予想される規制資本の基準に対するシティグループの進捗を測定することによって、この指標及びその構成要素が投資家等に対して有益な情報を提供するものと考えています。表示されている期間のシティグループのバーゼル III の推定 Tier 1 普通資本比率の算定については、付表 E をご参照ください。シティグループのバーゼル III の推定 Tier 1 普通資本比率は、現時点におけるバーゼル III の各要件の解釈、予想及び理解に基づいており、必然的に、規制当局による最終的な明確化と規則制定、測定モデル、承認及びその他の米国における実施のための指針に従うことになります。

⁴ 少数株主持分とは、アクバンク T.A.S(アクバンク)、モルガン・スタンレー・スミス・バーニー合弁会社(MSSB JV)、住宅開発金融公庫(HDFC)及び上海浦東発展銀行(SPDB)に対するシティグループの持分に関して2011年及び2012年に行われた取引の影響を指しています。2012年第3四半期の業績は、当期利益に対する現金支出を伴わない費用として、MSSB JV に関する47億ドルの税引前損失(税引後で29億ドル)を含んでおり、この損失は、(i)シティグループがモルガン・スタンレーに対してMSSB JVの

14%の持ち分を売却したことによる14億ドルの税引前損失(税引後で800百万ドル)及び(ii)シティグループが引き続き保有するMSSB JVの35%の持分の一時的でない減損による33億ドルの税引前損失(税引後で21億ドル)から構成されています。これらの損失は、シティ・ホールディングスの証券及びアセット・マネジメントにおいて計上されています。2012年第2四半期の業績は、シティがアクバンクに対して保有する少数株主持分の一部売却による424百万ドルの税引前損失(税引後で274百万ドル)を含んでおり、その損失は、本社事項、本社業務/その他に計上されていました。2012年第1四半期の業績は、アクバンクに対するシティの少数株主持分に関する税引前減損費用12億ドル(税引後で763百万ドル)に加えて、HDFCに対するシティの残存少数株主持分及びSPDBに対するシティの少数株主持分の売却による税引前利益がそれぞれ11億ドル(税引後で722百万ドル)及び542百万ドル(税引後で349百万ドル)含まれており、その利益は、全て本社事項、本社業務/その他に計上されていました。2011年第2四半期の業績は、HDFCに対するシティの少数株主持分の一部売却による199百万ドルの税引前利益(税引後で128百万ドル)を含んでおり、その利益は、本社事項、本社業務/その他に計上されていました。これらの少数株主持分の取引の影響を除いて、シティグループの業績の表示は、非GAAP財務指標です。シティグループは、これらの少数株主持分の取引を除く業績の表示が、シティの事業の基礎に関するより有益な記述を提供していると考えます。計上された業績へのこれらの指標の調整については付表Bをご参照ください。

⁵ 2012年第3四半期の業績は、一定の税務監査項目の処理に関する582百万ドルの税効果を含んでおり、この税効果は、本社事項、本社業務/その他において計上されていました。この税効果の影響を除いて、シティグループの業績の表示は、非GAAP財務指標です。シティグループは、この税効果の影響を除いた業績の記載が、シティの事業の基礎に関するより有益な記述を提供していると考えます。これらの指標の報告された業績への調整については付表Bをご参照ください。

⁶ シティコープの業績は、表示されている全期間の本社事項、本社業務/その他の業績を含んでいます。

⁷ 一株当たり有形純資産額は、非GAAP財務指標です。この指標は、投資家や業界のアナリストに使用され依拠されている自己資本比率の指標です。この指標の最も直接的に比較可能なGAAP指標への調整については付表Fをご参照ください。



**CITIGROUP REPORTS FOURTH QUARTER 2012 EARNINGS PER SHARE OF \$0.38;
\$0.69 EXCLUDING CVA/DVA¹ AND REPOSITIONING CHARGES²**

**FOURTH QUARTER NET INCOME OF \$1.2 BILLION;
\$2.2 BILLION EXCLUDING CVA/DVA AND REPOSITIONING CHARGES**

FOURTH QUARTER REVENUES OF \$18.2 BILLION; \$18.7 BILLION EXCLUDING CVA/DVA

FOURTH QUARTER NET INTEREST MARGIN EXPANDED TO 2.93%

FOURTH QUARTER RESULTS INCLUDED \$1.3 BILLION OF LEGAL AND RELATED EXPENSES

**FOURTH QUARTER NET CREDIT LOSSES OF \$3.1 BILLION DECLINED 25% VERSUS PRIOR YEAR
PERIOD**

**FOURTH QUARTER LOAN LOSS RESERVE RELEASE OF \$86 MILLION VERSUS \$1.5 BILLION IN
PRIOR YEAR PERIOD**

**BASEL I TIER 1 COMMON RATIO OF 12.7%
ESTIMATED BASEL III TIER 1 COMMON RATIO INCREASED TO 8.7%³**

CITIGROUP DEPOSITS OF \$931 BILLION GREW 7% VERSUS PRIOR YEAR PERIOD

CITICORP LOANS OF \$540 BILLION GREW 7% VERSUS PRIOR YEAR PERIOD

**CITI HOLDINGS ASSETS OF \$156 BILLION DECLINED 31% FROM PRIOR YEAR PERIOD
AND REPRESENTED 8% OF TOTAL CITIGROUP ASSETS AT YEAR END 2012**

New York, January 17, 2013 – Citigroup Inc. today reported net income for the fourth quarter 2012 of \$1.2 billion, or \$0.38 per diluted share, on revenues of \$18.2 billion. This compared to net income of \$956 million, or \$0.31 per diluted share, on revenues of \$17.2 billion for the fourth quarter 2011.

CVA/DVA was a negative \$485 million in the fourth quarter, mainly resulting from the improvement in Citigroup's credit spreads, compared to negative \$40 million in the prior year period. Fourth quarter 2012 results also included the previously announced \$1.0 billion of repositioning charges (\$653 million after-tax), compared to \$428 million of repositioning charges (\$275 million after-tax) in the prior year period. Excluding CVA/DVA, fourth quarter revenues were \$18.7 billion, up 8% from the prior year period. Excluding CVA/DVA and repositioning charges, earnings were \$0.69 per diluted share, up 68% from the prior year period, as higher revenues, lower core operating expenses and lower net credit losses were partially offset by higher legal and related expenses and a lower net loan loss reserve release.

Michael Corbat, Citigroup's Chief Executive Officer, said, "Our bottom line earnings reflect an environment that remains challenging- with businesses working through issues like spread compression and regulatory changes- as well as the costs of putting legacy issues behind us. However, we did make progress on several fronts. At 8.7%, we reached the target for our year-end Basel III Tier 1 Common ratio. We continue to have a very liquid balance sheet and a high-quality credit portfolio in our core businesses. It will take some time to work through the

challenges of the current environment but realizing our core earnings potential, as well as improving our returns on assets and tangible equity, are critical goals going forward.”

Citigroup full year 2012 net income was \$7.5 billion on revenues of \$70.2 billion, compared to net income of \$11.1 billion on revenues of \$78.4 billion for the full year 2011. Full year 2012 results included negative \$2.3 billion in CVA/DVA, compared to positive \$1.8 billion in the prior year. Citigroup’s full year 2012 results also included a loss of \$4.6 billion (\$2.9 billion after-tax) related to the sale of minority investments⁴, versus a gain of \$199 million (\$128 million after-tax) in the prior year. In addition to the fourth quarter 2012 repositioning charges of \$1.0 billion, Citigroup recorded a \$582 million tax benefit⁵ related to the resolution of certain tax audit items in the third quarter 2012. Excluding CVA/DVA and the impact of minority investments, Citigroup revenues were \$77.1 billion in 2012, up slightly compared to \$76.3 billion in the prior year. Excluding these items as well as the repositioning charges in the fourth quarters of 2012 and 2011 and the tax item in the third quarter of 2012, net income was \$11.9 billion in 2012, up 18% compared to 2011, as higher revenues, lower core operating expenses and lower net credit losses were partially offset by higher legal and related expenses and a lower net loan loss reserve release in 2012 compared to 2011.

Citigroup revenues of \$18.7 billion in the fourth quarter 2012, excluding CVA/DVA, increased 8% from the prior year period, driven by 9% growth in Citicorp revenues and a 2% decline in Citi Holdings revenues primarily resulting from the ongoing wind down of Citi Holdings assets.

Citicorp revenues⁽⁶⁾ of \$17.1 billion in the fourth quarter 2012 included \$(510) million of CVA/DVA reported within *Securities and Banking*. Excluding CVA/DVA, Citicorp revenues were \$17.6 billion, an increase of 9% from the prior year period with growth reported in each of the three operating businesses within Citicorp. *Securities and Banking* revenues grew 47% (excluding CVA/DVA), *Global Consumer Banking (GCB)* revenues grew 4% and *Transaction Services* revenues grew 1% from the prior year period.

Citi Holdings revenues of \$1.1 billion in the fourth quarter 2012 included positive \$25 million of CVA/DVA. Excluding CVA/DVA, Citi Holdings revenues were \$1.0 billion, down 2% versus the prior year period. *Local Consumer Lending* drove the decline in Citi Holdings revenues from the prior year period, due to the ongoing reduction in assets. Most of the decline in *Local Consumer Lending* revenues was offset by higher revenues in the *Special Asset Pool* reflecting an improvement in asset marks. Total Citi Holdings assets of \$156 billion declined \$69 billion, or 31%, from the fourth quarter 2011. Citi Holdings assets at the end of the fourth quarter 2012 represented approximately 8% of total Citigroup assets.

Citigroup’s net income rose to \$1.2 billion in the fourth quarter 2012 from \$956 million in the prior year period. Excluding the impact of CVA/DVA and repositioning charges, Citigroup net income was \$2.2 billion, 72% higher than the fourth quarter 2011. Operating expenses of \$13.8 billion were 5% higher than the prior year period reflecting the higher repositioning charges and higher legal and related costs, including the previously announced \$305 million charge in the fourth quarter 2012 related to the agreement in principle reached with the Office of the Comptroller of the Currency (OCC) and the Federal Reserve Board regarding the independent foreclosure review process. Citigroup’s cost of credit in the fourth quarter 2012 was \$3.2 billion, an increase of 11% over the prior year period, reflecting a \$1.4 billion decrease in net loan loss reserve releases offset by a \$1.0 billion improvement in net credit losses. Citigroup’s provision for income taxes was a benefit of \$206 million in the fourth quarter 2012, compared to an expense of \$91 million in the prior year period.

Citigroup’s allowance for loan losses was \$25.5 billion at year end, or 3.9% of total loans, compared to \$30.1 billion, or 4.7% of total loans, in the prior year period. The \$86 million net release of loan loss reserves in the quarter compared to a \$1.5 billion release in the prior year period. Reserve releases in Citicorp of \$137 million compared to \$805 million in the fourth quarter 2011, predominantly reflecting lower releases in *North America GCB*, largely related to Citi-branded cards. Citi Holdings recorded a net loan loss reserve build of \$51 million in the fourth quarter 2012, compared to a net reserve release of \$663 million in the prior year period, as a significantly lower net reserve release of \$49 million was more than offset by losses on loan sales of \$100 million. Citigroup asset quality remained largely stable to improving in the fourth quarter 2012. Corporate non-accrual loans decreased 28% to \$2.3 billion from the fourth quarter 2011, while consumer non-accrual loans grew 17% to \$9.2 billion from the fourth quarter 2011, predominantly reflecting the third quarter 2012 OCC guidance regarding the treatment of mortgage loans where the borrower has gone through Chapter 7 bankruptcy which added \$1.5

billion to consumer non-accrual loans. Consumer loans that were 90+ days delinquent, excluding the *Special Asset Pool*, decreased 17% versus the prior year period to \$7.7 billion, or 1.9% of consumer loans.

Citigroup's capital levels and book value per share increased during 2012. As of quarter end, book value per share was \$61.57 and tangible book value per share⁷ was \$51.19, 1% and 3% increases respectively versus the prior year period. Citigroup's book value and tangible book value per share each declined 3% in the fourth quarter 2012 as compared to the third quarter 2012 due to the dilutive impact of the issuance of approximately 96 million shares of common stock during the quarter upon the automatic settlement of the T-DECS issued in December 2009, as previously announced. At quarter end, Citigroup's Tier 1 Capital Ratio was 14.1%, its Basel I Tier 1 Common Ratio was 12.7%, and its Basel III Tier 1 Common Ratio was estimated at 8.7%.

CITIGROUP

<i>(\$ millions, except per share amounts)</i>	4Q'12	3Q'12	4Q'11	QoQ%	YoY%	2012	2011
Citicorp	17,115	17,641	16,086	-3%	6%	71,006	72,082
Citi Holdings	1,059	(3,690)	1,088	NM	-3%	(833)	6,271
Total Revenues	\$18,174	\$13,951	\$17,174	30%	6%	\$70,173	\$78,353
Total Revenues (Ex-CVA/DVA & Gain (Loss) on Minority Investments)	\$18,659	\$19,411	\$17,214	-4%	8%	\$77,134	\$76,348
Expenses	\$13,845	\$12,220	\$13,211	13%	5%	\$50,518	\$50,933
Net Credit Losses	3,066	3,979	4,108	-23%	-25%	14,576	20,038
Loan Loss Reserve Build/(Release) ^(a)	(86)	(1,509)	(1,468)	94%	94%	(3,744)	(8,214)
Provision for Benefits and Claims	219	225	234	-3%	-6%	887	972
Total Cost of Credit	\$3,199	\$2,695	\$2,874	19%	11%	\$11,719	\$12,796
Income (Loss) from Cont. Ops. Before Taxes	\$1,130	\$(964)	\$1,089	NM	4%	\$7,936	\$14,624
Provision for Income Taxes	(206)	(1,488)	91	86%	NM	27	3,521
Income from Continuing Operations	\$1,336	\$524	\$998	NM	34%	\$7,909	\$11,103
Net income (loss) from Disc. Ops.	(112)	(31)	0	NM	-	(149)	112
Non-Controlling Interest	28	25	42	12%	-33%	219	148
Citigroup Net Income	\$1,196	\$468	\$956	NM	25%	\$7,541	\$11,067
Net Income (Ex-CVA/DVA, Gain (Loss) on Minority Investments & 4Q Repositioning)^(b)	\$2,150	\$3,268	\$1,253	-34%	72%	\$11,921	\$10,089
Tier 1 Common Ratio	12.7%	12.7%	11.8%				
Tier 1 Capital Ratio	14.1%	13.9%	13.6%				
Return on Common Equity	2.5%	1.0%	2.1%				
Book Value per Share^(c)	\$61.57	\$63.59	\$60.70				
Tangible Book Value per Share^(c)	\$51.19	\$52.69	\$49.74				

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes provision for unfunded lending commitments.

(b) 3Q'12 also excludes a tax benefit related to the resolution of certain tax audit items.

(c) Book value and tangible book value per share each declined in the fourth quarter 2012 compared to the third quarter of 2012 due to the dilutive impact of the issuance of approximately 96 million shares of common stock during the quarter upon the automatic settlement of the T-DECS issued in December 2009, as previously announced.

CITICORP

<i>(in millions of dollars)</i>	4Q'12	3Q'12	4Q'11	QoQ%	YoY%	2012	2011
Global Consumer Banking	10,249	10,180	9,885	1%	4%	40,214	39,195
Securities and Banking	4,293	4,770	3,194	-10%	34%	19,743	21,423
Transaction Services	2,649	2,658	2,624	-	1%	10,857	10,579
Corporate/Other	(76)	33	383	NM	NM	192	885
Total Revenues	\$17,115	\$17,641	\$16,086	-3%	6%	\$71,006	\$72,082
Total Revenues (Ex-CVA/DVA and Gain (Loss) on Minority Investments)	\$17,625	\$18,440	\$16,160	-4%	9%	\$73,440	\$70,151
Expenses	\$12,238	\$11,030	\$11,356	11%	8%	\$45,265	\$44,469
Net Credit Losses	2,094	2,172	2,596	-4%	-19%	8,734	11,462
Loan Loss Reserve Build/(Release) ^(a)	(137)	(696)	(805)	80%	83%	(2,137)	(4,896)
Provision for Benefits and Claims	64	65	46	-2%	39%	236	193
Total Cost of Credit	\$2,021	\$1,541	\$1,837	31%	10%	\$6,833	\$6,759
Net Income	\$2,251	\$4,030	\$2,271	-44%	-1%	\$14,104	\$15,289
Revenues							
North America	7,372	7,464	6,432	-1%	15%	29,749	30,161
EMEA	2,619	2,759	2,425	-5%	8%	11,509	12,265
LATAM	3,669	3,668	3,342	-	10%	14,518	13,552
Asia	3,531	3,717	3,504	-5%	1%	15,038	15,219
Corporate/Other	(76)	33	383	NM	NM	192	885
Net Income							
North America	1,256	1,659	568	-24%	NM	6,252	5,583
EMEA	391	616	417	-37%	-6%	2,491	3,143
LATAM	816	925	706	-12%	16%	3,478	3,192
Asia	736	924	635	-20%	16%	3,742	3,960
Corporate/Other	(948)	(94)	(55)	NM	NM	(1,859)	(589)
EOP Assets (\$B)	1,709	1,760	1,649	-3%	4%		
EOP Loans (\$B)	540	537	507	1%	7%		
EOP Deposits (\$B)	863	878	804	-2%	7%		

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes provision for unfunded lending commitments.

Citicorp

Citicorp revenues of \$17.1 billion in the fourth quarter 2012 increased by 6% from the prior year period. CVA/DVA, reported within *Securities and Banking*, was \$(510) million in the fourth quarter 2012, compared to \$(74) million in the prior year period. Excluding CVA/DVA, revenues were \$17.6 billion, up 9% from the fourth quarter 2011 driven by 47% growth in *Securities and Banking* revenues to \$4.8 billion, 4% growth in *GCB* revenues to \$10.2 billion and 1% growth in *Transaction Services* revenues to \$2.6 billion. *Corporate/Other* revenues declined \$459 million from the prior year period to \$(76) million, mainly driven by the absence of hedging gains in the prior year period and lower investment yields.

Citicorp net income decreased slightly from the prior year period to \$2.3 billion, as revenue growth and lower net credit losses were offset by CVA/DVA, the higher repositioning costs and lower net loan loss reserve releases. Excluding CVA/DVA and the repositioning charges, Citicorp net income of \$3.2 billion was up 24% versus the prior year period.

Citicorp operating expenses increased 8% from the prior year period to \$12.2 billion, largely reflecting the repositioning charges (\$951 million in the fourth quarter 2012 versus \$368 million in the prior year period) and higher legal and related expenses.

Citicorp cost of credit of \$2.0 billion in the fourth quarter 2012 increased 10% from the prior year period. The increase reflected lower loan loss reserve releases, which declined \$668 million, partially offset by lower net credit losses, which declined 19% to \$2.1 billion compared to the prior year period. The decline in reserve releases was largely in *North America GCB* and primarily related to Citi-branded cards. Citicorp's consumer loans 90+ days delinquent declined 10% from the prior year period to \$3.1 billion, and the 90+ days delinquency ratio decreased 14 basis points to 1.05% of loans.

Citicorp end of period loans grew 7% versus the prior year period to \$540 billion, reflecting strong growth in corporate loans and Latin America consumer loans. Consumer loans grew 3% to \$295 billion and corporate loans grew 11% to \$244 billion, both versus the prior year period.

Global Consumer Banking

<i>(in millions of dollars)</i>	4Q'12	3Q'12	4Q'11	QoQ%	YoY%	2012	2011
North America	5,346	5,402	5,167	-1%	3%	21,081	20,159
EMEA	391	381	348	3%	12%	1,516	1,558
LATAM	2,520	2,419	2,350	4%	7%	9,702	9,469
Asia	1,992	1,978	2,020	1%	-1%	7,915	8,009
Total Revenues	\$10,249	\$10,180	\$9,885	1%	4%	\$40,214	\$39,195
Expenses	\$5,907	\$5,389	\$5,578	10%	6%	\$21,819	\$21,408
Net Credit Losses	2,020	2,030	2,423	-	-17%	8,452	10,840
Loan Loss Reserve Build/(Release) ^(a)	(147)	(521)	(713)	72%	79%	(2,131)	(4,426)
Provision for Benefits and Claims	64	65	45	-2%	42%	237	192
Total Cost of Credit	\$1,937	\$1,574	\$1,755	23%	10%	\$6,558	\$6,606
Net Income	\$1,762	\$2,161	\$1,722	-18%	2%	\$8,101	\$7,672

Net Income

North America	1,002	1,299	944	-23%	6%	4,814	4,095
EMEA	(38)	8	(1)	NM	NM	(22)	95
LATAM	401	405	369	-1%	9%	1,512	1,578
Asia	397	449	410	-12%	-3%	1,797	1,904

(in billions of dollars)

Avg. Cards Loans	145	145	148	-	-2%
Avg. Retail Banking Loans	145	141	131	2%	10%
Avg. Deposits	328	324	313	1%	5%
Investment Sales	23	24	16	-2%	41%
Cards Purchase Sales	97	90	95	8%	2%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes provision for unfunded lending commitments.

Global Consumer Banking

GCB revenues of \$10.2 billion grew 4% from the prior year period, reflecting volume growth across most businesses, partially offset by ongoing spread compression. Revenues also benefited from higher U.S. mortgage revenues. Revenues in international *GCB* grew 4% to \$4.9 billion on a constant dollar basis (excluding the impact of foreign exchange translation into U.S. dollars; the impact of FX on international *GCB* results was not material in the fourth quarter 2012)⁸ and grew 3% in *North America GCB* to \$5.3 billion.

GCB net income rose 2% versus the prior year period (1% on a constant dollar basis) to \$1.8 billion, reflecting growth in revenues and lower net credit losses, partially offset by lower loan loss reserve releases and higher operating expenses. Expenses of \$5.9 billion rose 6% versus the prior year period driven by the higher repositioning charges (\$366 million in the fourth quarter 2012 versus \$65 million in the prior year period), as well as volume-related costs.

North America GCB revenues grew 3% to \$5.3 billion driven by higher retail banking revenues that were partially offset by lower revenues from the cards businesses (Citi-branded cards and Citi retail services). Retail banking revenues grew 20% to \$1.7 billion from the fourth quarter 2011, primarily reflecting higher mortgage revenues due to increased retail originations and wider margins. Citi-branded cards revenues declined 1% to \$2.1 billion, and Citi retail services revenues declined 4% to \$1.5 billion reflecting lower average loan balances as Citi-branded cards loans declined 4% and Citi retail services loans declined 3% versus the prior year period. The decline in Citi retail services revenues also reflected improving credit trends and the related impact on contractual partner payments.

North America GCB net income was \$1.0 billion, 6% higher than the fourth quarter 2011. The growth in net income was largely driven by higher revenues and a \$474 million decrease in net credit losses that were partially offset by a \$569 million reduction in loan loss reserve releases versus the prior year period. Operating expenses in the fourth quarter were flat versus the prior year period at \$2.7 billion as efficiency savings broadly offset higher repositioning charges (\$100 in the fourth quarter 2012 versus \$18 in the prior year period).

North America GCB credit quality continued to improve as net credit losses decreased \$474 million, or 27%, to \$1.3 billion compared to the prior year period. Net credit losses improved in Citi-branded cards (down 29% to \$700 million), Citi retail services (down 25% to \$514 million) and in retail banking (down 27% to \$51 million) versus the prior year period. Delinquency rates improved in Citi-branded cards and Citi retail services versus the prior year period and ended 2012 at historically low levels. The reserve release in the fourth quarter 2012 was \$215 million, \$569 million lower than in the fourth quarter 2011.

International GCB revenues grew 4% to \$4.9 billion on a constant dollar basis versus the fourth quarter 2011, with 7% growth in Latin America to \$2.5 billion, an 11% increase in *EMEA* to \$391 million and a 2% decline in *Asia* to \$2.0 billion, which reflected the continued low interest rate environment and regulatory changes in the region.

International GCB net income decreased 2% from the prior year period to \$760 million, and declined by 4% on a constant dollar basis. Operating expenses in the fourth quarter 2012 increased 11% to \$3.2 billion predominantly reflecting the increase in repositioning charges (\$266 million in fourth quarter 2012 versus \$47 million in the prior year period), as well as volume-related costs.

International GCB credit quality remained fairly stable even as loan portfolios continued to grow. Net credit losses rose 10% to \$755 million, primarily reflecting portfolio growth as well as certain specific commercial loan charge-offs in Latin America. Net credit losses increased 6 basis points versus the prior year period to 2.15% of average loans.

Securities and Banking

<i>(in millions of dollars)</i>	4Q'12	3Q'12	4Q'11	QoQ%	YoY%	2012	2011
Investment Banking	996	926	638	8%	56%	3,641	3,310
Equity Markets	455	510	233	-11%	95%	2,418	2,402
Fixed Income Markets	2,710	3,697	1,716	-27%	58%	13,961	10,891
Lending	139	194	165	-28%	-16%	997	1,809
Private Bank	578	590	517	-2%	12%	2,314	2,138
Other Securities and Banking	(75)	(348)	(1)	78%	NM	(1,101)	(859)
Total Revenues (Ex-CVA / DVA)	\$4,803	\$5,569	\$3,268	-14%	47%	\$22,230	\$19,691
CVA/DVA	(510)	(799)	(74)	36%	NM	(2,487)	1,732
Total Revenues	\$4,293	\$4,770	\$3,194	-10%	34%	\$19,743	\$21,423
Expenses	\$3,676	\$3,486	\$3,736	5%	-2%	\$14,444	\$15,013
Net Credit Losses	75	56	178	34%	-58%	168	602
Credit Reserve Build/(Release) ^(a)	3	(129)	(109)	NM	NM	(46)	(486)
Total Cost of Credit	\$78	\$(73)	\$69	NM	13%	\$122	\$116
Net Income	\$629	\$1,120	\$(158)	-44%	NM	\$4,384	\$4,876
Revenues							
North America	1,391	1,439	660	-3%	NM	6,104	7,558
EMEA	1,343	1,511	1,219	-11%	10%	6,417	7,221
LATAM	705	802	579	-12%	22%	3,019	2,370
Asia	854	1,018	736	-16%	16%	4,203	4,274
Income from Continuing Ops.							
North America	163	232	(441)	-30%	NM	1,011	1,044
EMEA	131	346	160	-62%	-18%	1,354	2,000
LATAM	278	363	198	-23%	40%	1,308	974
Asia	75	190	(51)	-61%	NM	822	895

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes provision for unfunded lending commitments.

Securities and Banking

Securities and Banking revenues rose 34% from the prior year period to \$4.3 billion. Excluding the impact of the \$(510) million of CVA/DVA in the fourth quarter 2012 (compared to \$(74) million in the prior year period), *Securities and Banking* revenues were \$4.8 billion, 47% higher than the prior year period.

Investment Banking revenues of \$996 million increased 56% from the prior year period. Debt underwriting revenues increased 62% to \$632 million and equity underwriting revenues increased 78% to \$160 million. Advisory revenues of \$204 million were 28% higher than the prior year period. Overall, Citi gained wallet share during 2012 in most products and regions.

Equity Markets revenues of \$455 million in the fourth quarter 2012 (excluding \$(74) million of CVA/DVA) were 95% above the prior year period, driven by improved derivatives performance as well as the absence of proprietary trading losses in the prior year period.

Fixed Income revenues of \$2.7 billion in the fourth quarter 2012 (excluding \$(434) million of CVA/DVA) increased 58% from the prior year driven by significant improvement in credit and securitized products, as well as higher revenues in rates and currencies.

Lending revenues decreased 16% to \$139 million from the prior year period, reflecting \$258 million of mark-to-market losses on hedges related to accrual loans as credit spreads tightened during the fourth quarter 2012 (compared to a \$174 million loss in the prior year period). Excluding the mark-to-market impact on hedges related

to accrual loans, lending revenues rose 17% to \$397 million⁽⁹⁾ versus the prior year period reflecting higher loan balances and improved spreads.

Private Bank revenues increased 12% to \$578 million (excluding \$(2) million of CVA/DVA) from the prior year period, with growth across all regions.

Securities and Banking net income was \$629 million in the fourth quarter 2012. Excluding CVA/DVA, net income rose to \$945 million from \$(118) million in the prior year period, primarily reflecting the increase in revenues and a decline in operating expenses, driven by efficiency savings. Fourth quarter 2012 operating expenses included \$237 million in repositioning charges, compared to \$215 million in the prior year period. Excluding repositioning charges, operating expenses declined 2% from the prior year period.

Transaction Services							
<i>(in millions of dollars)</i>	4Q'12	3Q'12	4Q'11	QoQ%	YoY%	2012	2011
Treasury and Trade Solutions	1,993	1,991	1,965	-	1%	8,150	7,697
Securities and Fund Services	656	667	659	-2%	-	2,707	2,882
Total Revenues	\$2,649	\$2,658	\$2,624	-	1%	\$10,857	\$10,579
Expenses	\$1,597	\$1,391	\$1,530	15%	4%	\$5,788	\$5,755
Net Credit Losses	0	87	(6)	-100%	100%	114	17
Loan Loss Reserve Build/(Release) ^(a)	6	(46)	19	NM	-68%	40	19
Total Cost of Credit	\$6	\$41	\$13	-85%	-54%	\$154	\$36
Net Income	\$808	\$843	\$762	-4%	6%	\$3,478	\$3,330
Average Deposits (\$ in billions) ^(b)	\$428	\$415	\$369	3%	16%	\$404	\$364
EOP Assets Under Custody (\$ in trillions)	\$13.2	\$12.8	\$12.0	3%	10%		
Revenues							
North America	635	623	605	2%	5%	2,564	2,444
EMEA	885	867	858	2%	3%	3,576	3,486
LATAM	444	447	413	-1%	8%	1,797	1,713
Asia	685	721	748	-5%	-8%	2,920	2,936
Income from Continuing Ops.							
North America	100	120	68	-17%	47%	470	415
EMEA	314	283	283	11%	11%	1,244	1,130
LATAM	134	157	139	-15%	-4%	654	639
Asia	265	286	277	-7%	-4%	1,127	1,165

(a) Includes provision for unfunded lending commitments.

(b) Average deposits and other customer liability balances.

Transaction Services

Transaction Services revenues were \$2.6 billion, up 1% from the prior year period which reflected 1% growth in *Treasury and Trade Solutions (TTS)* revenues to \$2.0 billion, with *Securities and Fund Services (SFS)* revenues broadly flat at \$656 million. *TTS* revenues increased as the growth in average assets, particularly trade loans, and deposits continued to be partially offset by ongoing spread compression. *SFS* revenues remained flat as spread compression was offset by fee revenue growth driven by higher volumes.

Transaction Services net income of \$808 million increased 6% from the fourth quarter 2011, reflecting the 1% revenue increase and a lower tax rate, partially offset by a 4% increase in operating expenses. Fourth quarter 2012 operating expenses included \$95 million in repositioning charges, compared to \$54 million in the prior year period. Excluding repositioning charges, operating expenses grew 2% from the prior year period due to higher legal and related costs and episodic items.

Transaction Services average deposits and other customer liability balances grew 16% versus the prior year period to \$428 billion. Assets under custody increased 10% from the fourth quarter 2011 to \$13.2 trillion.

CITI HOLDINGS							
<i>(in millions of dollars)</i>	4Q'12	3Q'12	4Q'11	QoQ%	YoY%	2012	2011
Brokerage and Asset Management	64	(4,804)	43	NM	49%	(4,699)	282
Local Consumer Lending	1,005	1,104	1,279	-9%	-21%	4,366	5,442
Special Asset Pool	(10)	10	(234)	NM	96%	(500)	547
Total Revenues	\$1,059	\$(3,690)	\$1,088	NM	-3%	\$(833)	\$6,271
Total Revenues (Ex-CVA / DVA & Gain (Loss) on Minority Investments)	\$1,034	\$971	\$1,054	6%	-2%	\$3,694	\$6,197
Expenses	\$1,607	\$1,190	\$1,855	35%	-13%	\$5,253	\$6,464
Net Credit Losses	972	1,807	1,512	-46%	-36%	5,842	8,576
Loan Loss Reserve Build/(Release) ^(a)	51	(813)	(663)	NM	NM	(1,607)	(3,318)
Provision for Benefits and Claims	155	160	188	-3%	-18%	651	779
Total Cost of Credit	\$1,178	\$1,154	\$1,037	2%	14%	\$4,886	\$6,037
Net Income (Loss)	\$(1,055)	\$(3,562)	\$(1,315)	70%	20%	\$(6,563)	\$(4,222)
Net Income (Loss)							
Brokerage and Asset Management	(12)	(3,019)	(92)	100%	87%	(3,193)	(295)
Local Consumer Lending	(1,045)	(693)	(1,206)	-51%	13%	(3,193)	(4,415)
Special Asset Pool	2	150	(17)	-99%	NM	(177)	488
EOP Assets (\$ in billions)							
Brokerage and Asset Management	9	9	27	-	-67%		
Local Consumer Lending	126	134	157	-6%	-20%		
Special Asset Pool	21	28	41	-25%	-49%		
EOP Loans (\$B)	116	122	141	-5%	-18%		
EOP Deposits (\$B)	68	67	62	2%	10%		

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes provision for unfunded lending commitments.

Citi Holdings

Citi Holdings revenues in the fourth quarter 2012 decreased 3% versus the prior year period to \$1.1 billion. Revenues in the fourth quarter 2012 included CVA/DVA of \$25 million (\$34 million in the prior year period). Excluding CVA/DVA, Citi Holdings revenues declined 2% to \$1.0 billion. *Local Consumer Lending* revenues of \$1.0 billion declined 21% from the prior year period primarily due to the 21% decline in average assets. *Special Asset Pool* revenues were \$(35) million (excluding CVA/DVA of \$25 million) in the fourth quarter 2012, compared to \$(268) million (excluding CVA/DVA of \$34 million) in the prior year period, largely due to an improvement in asset marks. *Brokerage and Asset Management* revenues were \$64 million, compared to \$43 million in the prior year period reflecting improved private equity marks. As of the end of the fourth quarter 2012, total Citi Holdings assets were \$156 billion, 31% below the prior year period, and represented approximately 8% of total Citigroup assets.

Citi Holdings net loss was \$1.1 billion in the fourth quarter 2012 compared to a loss of \$1.3 billion in the prior year period. Operating expenses decreased 13% to \$1.6 billion reflecting the overall decline in assets. Operating expenses in the fourth quarter 2012 included the previously mentioned \$305 million charge related to the independent foreclosure review process, as well as \$77 million in repositioning charges, compared to \$60 million in the prior year period.

Citi Holdings cost of credit increased 14% to \$1.2 billion versus the prior year period driven by a net loan loss reserve build of \$51 million in the fourth quarter 2012, compared to a net reserve release of \$663 million in the

prior year period, as a significantly lower net reserve release of \$49 million was more than offset by losses on loan sales of \$100 million. Net credit losses in Citi Holdings decreased by \$540 million or 36% from the prior year period.

Citi Holdings allowance for credit losses was \$10.8 billion at the end of the fourth quarter 2012, or 9.35% of loans, compared to \$13.4 billion, or 9.54% of loans, in the prior year period. 90+ days delinquent loans in *Local Consumer Lending* decreased 21% to \$4.6 billion, or 4.4% of loans.

RESULTS BY REGION AND SEGMENT

<i>(in millions of dollars)</i>	Revenues			Income from Continuing Ops.		
	4Q'12	3Q'12	4Q'11	4Q'12	3Q'12	4Q'11
North America						
Global Consumer Banking	5,346	5,402	5,167	1,002	1,300	944
Securities and Banking	1,391	1,439	660	163	232	(441)
Transaction Services	635	623	605	100	120	68
Total North America	\$7,372	\$7,464	\$6,432	\$1,265	\$1,652	\$571
EMEA						
Global Consumer Banking	391	381	348	(38)	10	(4)
Securities and Banking	1,343	1,511	1,219	131	346	160
Transaction Services	885	867	858	314	283	283
Total EMEA	\$2,619	\$2,759	\$2,425	\$407	\$639	\$439
Latin America						
Global Consumer Banking	2,520	2,419	2,350	401	405	370
Securities and Banking	705	802	579	278	363	198
Transaction Services	444	447	413	134	157	139
Total Latin America	\$3,669	\$3,668	\$3,342	\$813	\$925	\$707
Asia						
Global Consumer Banking	1,992	1,978	2,020	397	449	410
Securities and Banking	854	1,018	736	75	190	(51)
Transaction Services	685	721	748	265	286	277
Total Asia	\$3,531	\$3,717	\$3,504	\$737	\$925	\$636
Corporate/Other	(\$76)	\$33	\$383	(\$831)	(\$55)	(\$41)
Citicorp	\$17,115	\$17,641	\$16,086	\$2,391	\$4,086	\$2,312
Citi Holdings	\$1,059	\$(3,690)	\$1,088	\$(1,055)	\$(3,562)	\$(1,314)
Citigroup	\$18,174	\$13,951	\$17,174	\$1,336	\$524	\$998

FULL YEAR RESULTS BY REGION AND SEGMENT

<i>(in millions of dollars)</i>	Revenues		Income from Cont. Ops.	
	2012	2011	2012	2011
North America				
Global Consumer Banking	21,081	20,159	4,815	4,095
Securities and Banking	6,104	7,558	1,011	1,044
Transaction Services	2,564	2,444	470	415
Total North America	\$29,749	\$30,161	\$6,296	\$5,554
EMEA				
Global Consumer Banking	1,516	1,558	(18)	95
Securities and Banking	6,417	7,221	1,354	2,000
Transaction Services	3,576	3,486	1,244	1,130
Total EMEA	\$11,509	\$12,265	\$2,580	\$3,225
Latin America				
Global Consumer Banking	9,702	9,469	1,510	1,578
Securities and Banking	3,019	2,370	1,308	974
Transaction Services	1,797	1,713	654	639
Total Latin America	\$14,518	\$13,552	\$3,472	\$3,191
Asia				
Global Consumer Banking	7,915	8,009	1,797	1,904
Securities and Banking	4,203	4,274	822	895
Transaction Services	2,920	2,936	1,127	1,165
Total Asia	\$15,038	\$15,219	\$3,746	\$3,964
Corporate/Other	\$192	\$885	(\$1,625)	(\$728)
Citicorp	\$71,006	\$72,082	\$14,469	\$15,206
Citi Holdings	\$(833)	\$6,271	\$(6,560)	\$(4,103)
Citigroup	\$70,173	\$78,353	\$7,909	\$11,103

Citigroup will host a conference call today at 11:00 AM (EDT). A live webcast of the presentation, as well as financial results and presentation materials, will be available at <http://www.citigroup.com/citi/investor>. Dial-in numbers for the conference call are as follows: (866) 516-9582 in the U.S. and Canada; (973) 409-9210 outside of the U.S. and Canada. The conference code for both numbers is 76758827.

Citigroup, the leading global bank, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citigroup provides consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

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Additional financial, statistical, and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's Fourth Quarter 2012 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.

Certain statements in this release are "forward-looking statements" within the meaning of the rules and regulations of the U.S. Securities and Exchange Commission. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors, including the precautionary statements included in this document and those contained in Citigroup's filings with the U.S. Securities and Exchange Commission, including without limitation the "Risk Factors" section of Citigroup's 2011 Annual Report on Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citigroup does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

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Appendix A: CVA/DVA

<i>(In millions of dollars)</i>	4Q'12	3Q'12	4Q'11	2012	2011
Securities and Banking					
DVA on Citi Liabilities at Fair Value Option	(452)	(549)	43	(1,989)	1,746
Derivative Counterparty CVA ^(a)	108	204	84	531	(866)
Derivative Own-Credit CVA ^(a)	(166)	(454)	(200)	(1,028)	852
Total Securities and Banking CVA/DVA	\$(510)	\$(799)	\$(74)	\$(2,487)	\$1,732
Special Asset Pool					
DVA on Citi Liabilities at Fair Value Option	(4)	(11)	(2)	(20)	28
Derivative Counterparty CVA ^(a)	37	46	53	274	36
Derivative Own-Credit CVA ^(a)	(8)	(12)	(17)	(99)	11
Total Special Asset Pool CVA/DVA	\$25	\$23	\$34	\$157	\$74
Total Citigroup CVA/DVA	\$(485)	\$(776)	\$(40)	\$(2,330)	\$1,806

Note: Totals may not sum due to rounding.

(a) Net of hedges.

Appendix B: Non-GAAP Financial Measures - Adjusted Items

FOURTH QUARTER 2012

<i>(\$ millions, except per share amounts)</i>	As Reported (GAAP)	Impact of: CVA/DVA	Impact of: Minority Investments	Impact of: Repositioning	Results less: Items
Revenue	18,174	(485)	-	-	18,659
EBT	1,130	(485)	-	(1,028)	2,643
Taxes	(206)	(184)	-	(375)	353
Income from Continuing Ops.	\$1,336	\$(301)	\$-	\$(653)	\$2,290
Discontinued Operations	(112)	-	-	-	(112)
Noncontrolling Interests	28	-	-	-	28
Net Income	\$1,196	\$(301)	\$-	\$(653)	\$2,150
Diluted EPS ^(a)	\$0.38	\$(0.10)	\$-	\$(0.21)	\$0.69

(a) Earnings per share calculations are based on diluted shares of 3,017.0 million. The components of earnings per share excluding CVA/DVA and repositioning may not sum across due to rounding.

THIRD QUARTER 2012

<i>(\$ millions, except per share amounts)</i>	As Reported (GAAP)	Impact of: CVA/DVA	Impact of: Minority Investments	Impact of: Tax Item	Results less: Items
Revenue	13,951	(776)	(4,684)	-	19,411
EBT	(964)	(776)	(4,684)	-	4,496
Taxes	(1,488)	(291)	(1,787)	582	1,172
Income from Continuing Ops.	\$524	\$(485)	\$(2,897)	\$582	\$3,324
Discontinued Operations	(31)	-	-	-	(31)
Noncontrolling Interests	25	-	-	-	25
Net Income	\$468	\$(485)	\$(2,897)	\$582	\$3,268
Diluted EPS ^(a)	\$0.15	\$(0.16)	\$(0.94)	\$0.19	\$1.06

(a) Earnings per share calculations are based on diluted shares of 3,015.3 million. The components of earnings per share excluding CVA/DVA, the impact of minority investments, and the tax item may not sum across due to rounding.

FOURTH QUARTER 2011

<i>(\$ millions, except per share amounts)</i>	As Reported (GAAP)	Impact of: CVA/DVA	Impact of: Minority Investments	Impact of: Repositioning	Results less: Items
Revenue	17,174	(40)	-	-	17,214
EBT	1,089	(40)	-	(428)	1,557
Taxes	91	(18)	-	(153)	262
Income from Continuing Ops.	\$998	\$(22)	\$-	\$(275)	\$1,295
Discontinued Operations	0	-	-	-	0
Noncontrolling Interests	42	-	-	-	42
Net Income	\$956	\$(22)	\$-	\$(275)	\$1,253
Diluted EPS ^(a)	\$0.31	\$(0.01)	\$-	\$(0.09)	\$0.41

(a) Earnings per share calculations are based on diluted shares of 3,003.0 million. The components of earnings per share excluding CVA/DVA and repositioning may not sum across due to rounding.

Appendix B: Non-GAAP Financial Measures - Adjusted Items (continued)

FULL YEAR 2012

<i>(\$ millions, except per share amounts)</i>	As Reported (GAAP)	Impact of: CVA/DVA	Impact of: Minority Investments	Impact of: 4Q Repositioning	Impact of: Tax Item	Results less: Items
Revenue	70,173	(2,330)	(4,631)	-	-	77,134
EBT	7,936	(2,330)	(4,635)	(1,028)	-	15,929
Taxes	27	(885)	(1,772)	(375)	582	3,641
Income from Continuing Ops.	\$7,909	\$(1,446)	\$(2,863)	\$(653)	\$582	\$12,289
Discontinued Operations	(149)	-	-	-	-	(149)
Noncontrolling Interests	219	-	-	-	-	219
Net Income	\$7,541	\$(1,446)	\$(2,863)	\$(653)	\$582	\$11,921
Diluted EPS ^(a)	\$2.44	\$(0.47)	\$(0.93)	\$(0.21)	\$0.19	\$3.86

(a) Earnings per share calculations are based on diluted shares of 3,015.5 million. The components of earnings per share excluding CVA/DVA, the impact of minority investments, 4Q repositioning and the tax item may not sum across due to rounding.

FULL YEAR 2011

<i>(\$ millions, except per share amounts)</i>	As Reported (GAAP)	Impact of: CVA/DVA	Impact of: Minority Investments	Impact of: 4Q Repositioning	Impact of: Tax Item	Results less: Items
Revenue	78,353	1,806	199	-	-	76,348
EBT	14,624	1,806	199	(428)	-	13,047
Taxes	3,521	681	71	(153)	-	2,922
Income from Continuing Ops.	\$11,103	\$1,125	\$128	\$(275)	\$-	\$10,125
Discontinued Operations	112	-	-	-	-	112
Noncontrolling Interests	148	-	-	-	-	148
Net Income	\$11,067	\$1,125	\$128	\$(275)	\$-	\$10,089
Diluted EPS ^(a)	\$3.63	\$0.37	\$0.04	\$(0.09)	-	\$3.30

(a) Earnings per share calculations are based on diluted shares of 2,998.8 million. The components of earnings per share excluding CVA/DVA, the impact of minority investments, and 4Q repositioning may not sum across due to rounding.

Appendix C: Repositioning Charges ^(a)

<i>(In millions of dollars)</i>	2011				2012				FY	
	1Q'11	2Q'11	3Q'11	4Q'11	1Q'12	2Q'12	3Q'12	4Q'12	2011	2012
North America	\$2	\$8	\$28	\$18	\$2	\$0	\$4	\$100	\$57	\$106
Asia	0	0	0	23	2	0	18	78	23	98
LATAM	0	0	0	23	0	18	5	131	23	153
EMEA	0	1	0	1	10	4	2	57	2	73
Total Global Consumer Banking	2	9	29	65	14	21	29	366	105	431
Securities and Banking	4	18	30	215	23	89	0	237	267	349
Transaction Services	0	0	6	54	8	30	0	95	60	134
Corporate/Other	22	4	44	34	18	44	52	253	104	367
Total Citicorp	29	31	109	368	63	184	82	951	537	1280
Citi Holdings	6	5	99	60	3	2	13	77	170	95
Total Citigroup	\$35	\$36	\$208	\$428	\$66	\$186	\$95	\$1,028	\$707	\$1,375

Note: Totals may not sum due to rounding.

(a) Adjusted items above include only fourth quarter 2011 and fourth quarter 2012 repositioning charges, given the significant impact on Citigroup's results of operations in those periods.

Appendix D: Non-GAAP Financial Measures-International GCB Excluding Impact of FX Translation

<i>(In millions of dollars)</i>	4Q'12	QoQ%		YoY%	
		Reported	Constant Dollar	Reported	Constant Dollar
Revenues					
LATAM	2,520	4%	4%	7%	7%
Asia	1,992	1%	0%	-1%	-2%
EMEA	391	3%	1%	12%	11%
Total International GCB	\$4,903	3%	2%	4%	4%
Expenses					
LATAM	1,588	14%	14%	13%	14%
Asia	1,241	3%	3%	6%	5%
EMEA	402	20%	18%	23%	22%
Total International GCB	\$3,231	10%	10%	11%	12%

Note: Totals may not sum due to rounding.

Appendix E: Non-GAAP Financial Measures - Basel III Capital

(In millions of dollars)

	12/31/12 ^(a)	9/30/2012	6/30/2012
Citigroup's Common Stockholders' Equity	\$186,487	\$ 186,465	\$ 183,599
Add: Qualifying Minority Interests	171	161	150
Regulatory Capital Adjustments			
Less:			
Accumulated net unrealized losses on cash flow hedges, net of tax	(2,293)	(2,503)	(2,689)
Cumulative change in fair value of financial liabilities attributable to the change in own creditworthiness, net of tax	587	998	1,649
Intangible Assets			
Goodwill ^(b)	27,004	27,248	29,108
Identifiable intangible assets other than mortgage servicing rights (MSRs)	5,716	5,983	6,156
Defined benefit pension plan net assets	732	752	910
Deferred tax assets (DTAs) arising from net operating losses and foreign tax credit carry forwards and excess over 10% / 15% limitations for other DTAs, certain common equity investments, and MSRs ^(c)	49,516	47,249	49,751
Total Basel III Tier 1 Common Capital ^(d)	\$105,396	\$106,899	\$98,864
Risk-Weighted Assets (RWA) ^(e)	\$1,206,722	\$1,236,619	\$1,250,233
Basel III Tier 1 Common Capital Ratio ^(d)	8.7%	8.6%	7.9%

(a) Preliminary.

(b) Includes goodwill embedded in the valuation of significant common stock investments in unconsolidated financial institutions.

(c) Other DTAs reflect those DTAs arising from temporary differences.

(d) Calculated based on the U.S. regulators proposed rules relating to Basel III (NPR). Citigroup's estimated Basel III Tier 1 Common Capital and Tier 1 Common Capital Ratio are based on its current interpretation, expectations, and understanding of the respective Basel III requirements and are necessarily subject to final regulatory clarity and rulemaking, model calibration, and other implementation guidance in the U.S.

(e) The estimated Basel III risk-weighted assets have been calculated based on the proposed "advanced approaches" for determining risk-weighted assets under the NPR, as well as the final U.S. market risk capital rules (Basel II.5).

Appendix F: Non-GAAP Financial Measures - Tangible Common Equity

(\$ millions, except per share amounts)

	Preliminary 12/31/2012
Citigroup's Total Stockholders' Equity	\$ 189,049
Less: Preferred Stock	2,562
Common Stockholders' Equity	186,487
Less:	
Goodwill	25,673
Intangible Assets (other than Mortgage Servicing Rights)	5,697
Goodwill and Intangible Assets (Other than MSRs)	
Related to Assets For Discontinued Operations Held-for-Sale	32
Net Deferred Tax Assets Related to Goodwill and Intangible Assets	32
Tangible Common Equity (TCE)	\$155,053
Common Shares Outstanding at Quarter-end	3,028.9
Tangible Book Value Per Share	\$ 51.19
(Tangible Common Equity / Common Shares Outstanding)	

¹ Credit valuation adjustments (CVA) on derivatives (counterparty and own-credit), net of hedges, and debt valuation adjustments (DVA) on Citigroup's fair value option debt. See Appendix A. Presentation of Citigroup's results of operations, excluding the impact of CVA/DVA, are non-GAAP financial measures. Citigroup believes the presentation of its results of operations excluding the impact of CVA/DVA provides a more meaningful depiction of the underlying fundamentals of its businesses impacted by CVA/DVA. For a reconciliation of these measures to the reported results, see Appendix B.

² As previously announced, Citigroup recorded a repositioning charge of \$1.0 billion (\$653 million after-tax) in the fourth quarter 2012. In the fourth quarter 2011, Citigroup reported a \$428 million repositioning charge (\$275 million after-tax). See Appendix C. Presentation of Citigroup's results of operations, excluding the impact of repositioning charges in each of these respective quarters, are non-GAAP financial measures. Citigroup believes the presentation of its results of operations excluding the impact of repositioning charges in the fourth quarter 2011 and fourth quarter 2012, which were significantly impacted by repositioning charges (see Appendix C), provides a more meaningful depiction of the underlying fundamentals of its businesses. For a reconciliation of these measures to the reported results, see Appendix B.

³ Citigroup's estimated Basel III Tier 1 Common Ratio and certain related components are non-GAAP financial measures. Citigroup believes this ratio and its components provide useful information to investors and others by measuring Citigroup's progress against expected future regulatory capital standards. For the calculation of Citigroup's estimated Basel III Tier 1 Common Ratio for the periods presented, see Appendix E. Citigroup's estimated Basel III Tier 1 Common Ratio is based on its current interpretation, expectations and understanding of the respective proposed Basel III requirements and is necessarily subject to final regulatory clarity and rulemaking, model calibration and approvals and other implementation guidance in the U.S.

⁴ Minority investments refer to the impact of transactions related to Citigroup's interests in Akbank T.A.S. (Akbank), the Morgan Stanley Smith Barney joint venture (MSSB JV), Housing Development Finance Corporation Ltd. (HDFC) and Shanghai Pudong Development Bank (SPDB) during 2011 and 2012. Third quarter 2012 included a non-cash charge to net income of \$4.7 billion (\$2.9 billion after-tax) relating to the MSSB JV, consisting of (i) a loss on Citigroup's sale of a 14% interest in the MSSB JV to Morgan Stanley of \$1.4 billion (\$800 million after-tax), and (ii) an other-than-temporary impairment of the carrying value of Citigroup's remaining 35% interest in the MSSB JV of \$3.3 billion (\$2.1 billion after-tax). These charges were recorded in Citi Holdings – *Brokerage and Asset Management*. Second quarter 2012 included a loss on the partial sale of Citi's minority interest in Akbank of \$424 million (\$274 million after-tax), recorded in *Corporate/Other*. First quarter 2012 included gains on the sale of Citi's remaining minority interest in HDFC and its minority interest in SPDB of \$1.1 billion (\$722 million after-tax) and \$542 million (\$349 million after-tax), respectively, as well as an impairment charge related to its minority interest in Akbank of \$1.2 billion (\$763 million after-tax), all recorded in *Corporate/Other*. Second quarter 2011 included a gain on the partial sale of Citi's minority interest in HDFC of \$199 million (\$128 million after-tax), recorded in *Corporate/Other*. Presentation of Citigroup's results of operations, excluding the impact of these minority investment transactions, are non-GAAP financial measures. Citigroup believes the presentation of its results of operations excluding the impact of these minority investment transactions provides a more meaningful depiction of the underlying fundamentals of its businesses. For a reconciliation of these measures to the reported results, see Appendix B.

⁵ Third quarter 2012 results included a \$582 million tax benefit related to the resolution of certain tax audit items, recorded in *Corporate/Other*. Presentation of Citigroup's results of operations, excluding the impact of this tax benefit, are non-GAAP financial measures. Citigroup believes the presentation of its results of operations excluding the impact of this tax benefit provides a more meaningful depiction of the underlying fundamentals of its businesses. For a reconciliation of these measures to the reported results, see Appendix B.

⁶ The results of operations for Citicorp include the results of operations of *Corporate/Other* for all periods presented.

⁷ Tangible book value per share is a non-GAAP financial measure. This metric is a capital adequacy metric used and relied upon by investors and industry analysts. For a reconciliation of this metric to the most directly comparable GAAP measure, see Appendix F.

⁸ See Appendix D.

⁹ Lending revenues exclude the impact of gains / losses on hedges related to accrual loans. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to hedge the corporate loan portfolio. The fixed premium cost of these hedges is included (netted against) the core lending revenues to reflect the cost of the credit protection.