

# Supplementary Report

For the Six Months Ended September 30, 2012

2012/9期 決算補足資料



November 5, 2012  
SANDEN CORPORATION

# Supplementary Report For the Six Months Ended September 30, 2012

## 2012/9期 決算補足資料

CONTENTS		PAGE
1 OPERATING RESULTS,	1 損益の状況	1
①CONSOLIDATED OPERATING RESULTS	①連結損益推移	
2 CAPITAL EXPENDITURES, NUMBER OF EMPLOYEES	2 設備投資、人員の状況	
①CONSOLIDATED CAPITAL EXPENDITURES	①連結設備投資、減価償却費	
②NUMBER OF EMPLOYEES	②従業員数	
3 OPERATING PERFORMANCE BY SEGMENT	3 セグメント別の損益状況	2
①CONSOLIDATED BUSINESS SEGMENT INFORMATION	①連結事業別セグメント情報	
②CONSOLIDATED GEOGRAPHIC SEGMENT INFORMATION	②連結所在地別セグメント情報	
4 FINANCIAL POSITION	4 財務の状況	3
①CONSOLIDATED STATEMENTS OF CASH FLOW	①連結キャッシュフローの状況	
②SHORT-TERM BORROWINGS AND LONG-TERM DEBT	②借入金・社債残高	

### CAUTIONARY STATEMENTS

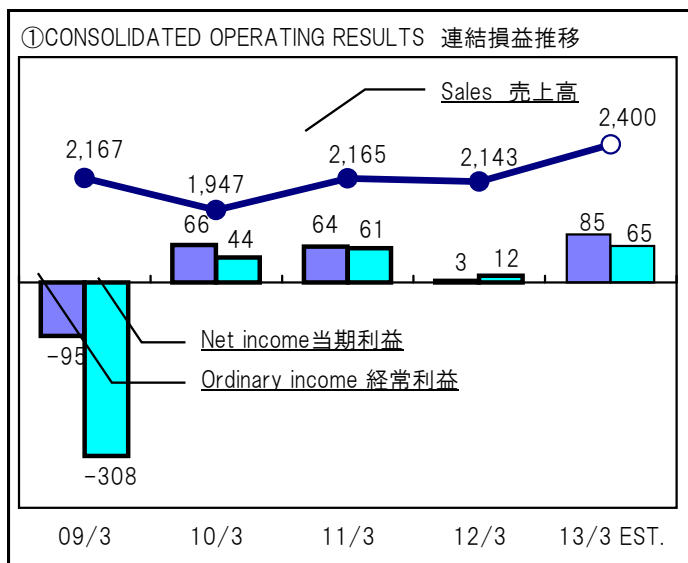
This report contains forecasts that are based on information available on the announcement date of this report and results might differ due to many changes in diverse factors hereafter, which include, but are not limited to (i) the economic environment of major markets; (ii) market demand for products; (iii) foreign exchange rates, particularly between the yen and the U.S. dollar, euro; (iv) domestic and overseas regulations and controls, and the accounting standards and practices.

### 業績予想に関する注意事項

前述の将来の業績に関する予想は、現在入手可能な情報に基づき当社が合理的と判断したものです。

実際の業績は様々な要因の変化により、記載の予想とは異なる場合のあることをご承知下さい。そのような要因としては、主要市場の経済環境及び製品需要の変動、為替相場の変動及び国内外の各種規制並びに会計基準・慣行等の変更があげられます。

## 1. OPERATING RESULTS 損益の状況



### ①CONSOLIDATED OPERATING RESULTS 連結損益推移

		(In 100 millions of yen 億円)							
		09/3	10/3	11/3	12/3	13/3 EST.		11/9	12/9
Sales	売上高	2,167	1,947	2,165	2,143	2,400		1,090	1,199
( Japan )	( 国内 )	(728)	(643)	(734)	(806)	(968)		(392)	(492)
( Overseas )	( 海外 )	(1,439)	(1,304)	(1,431)	(1,337)	(1,432)		(698)	(707)
Operating income	営業利益	-62	52	54	7	75		11	-4
( % )	( % )	(-2.9%)	(2.7%)	(2.5%)	(0.3%)	(3.1%)		(1.0%)	(-0.4%)
Ordinary income	経常利益	-95	66	64	3	85		13	3
( % )	( % )	(-4.4%)	(3.4%)	(2.9%)	(0.1%)	(3.5%)		(1.2%)	(0.3%)
Net income	当期利益	-308	44	61	12	65		12	5
( % )	( % )	(-14.2%)	(2.3%)	(2.8%)	(0.6%)	(2.7%)		(1.1%)	(0.4%)
Group to parent ratio	連単倍率	1.01	0.69	3.90	0.71	—		1.22	—
Yen exchange rates *	USD	100.5	92.9	85.7	78.3	80.0		79.8	79.4
為替レート *	EURO	143.5	131.2	113.1	104.1	105.0		113.8	100.6

## 2. CAPITAL EXPENDITURES, NUMBER OF EMPLOYEES 設備投資、人員の状況

### ①CONSOLIDATED CAPITAL EXPENDITURES BY BUSINESS SEGMENT 連結事業別設備投資

		(In 100 millions of yen 億円)							
		09/3	10/3	11/3	12/3	13/3 EST.		11/9	12/9
Total Plant and Equipment investments	設備投資合計	(-10.2%)	(-54.3%)	(66.9%)	(41.2%)	(15.1%)		(145.3%)	(12.8%)
		129	59	98	139	160		69	77
Total Depreciation and Amortization	減価償却費合計	(18.0%)	(-25.7%)	(-9.8%)	(-3.8%)	(7.8%)		(-3.1%)	(-2.2%)
		144	107	96	93	100		45	44

### ②NUMBER OF EMPLOYEES 従業員数

		09/3	10/3	11/3	12/3	13/3 EST.		11/9	12/9
Group	連結	8,750	8,693	9,784	9,871	—		10,063	12,276

\* Yen exchange rates represent market average rates for the results and in-house planned rates for the estimates.

\* 為替レートにつきましては、実績は市場平均レート、予想は社内計画レートを表示しています。

### 3. OPERATING PERFORMANCE BY SEGMENT セグメント別の損益状況

#### ①CONSOLIDATED BUSINESS SEGMENT INFORMATION 連結事業別セグメント情報

(In 100 millions of yen 億円)

		09/3	10/3	11/3	12/3	13/3 EST.	11/9	12/9
		(-22.8%)	(-10.9%)	(12.1%)	(-3.3%)	(5.6%)	(0.2%)	(2.0%)
Automotive Systems	自動車機器	1,458	1,300	1,457	1,409	1,488	718	733
		(-10.6%)	(-9.9%)	(9.9%)	(4.3%)	(23.7%)	(2.7%)	(26.3%)
Commercial Store Systems	流通システム	632	569	625	652	807	335	424
		(88.8%)	(1.4%)	(6.8%)	(-2.4%)	(29.0%)	(-14.8%)	(20.0%)
Others	その他	77	78	83	81	105	36	43
		(-17.8%)	(-10.2%)	(11.2%)	(-1.0%)	(12.0%)	(0.4%)	(10.1%)
Net sales	売上高合計	2,167	1,947	2,165	2,143	2,400	1,090	1,199
		09/3	10/3	11/3	12/3	13/3 EST.	11/9	12/9
		(-84.7%)	(154.1%)	(-14.9%)	(-71.0%)	(137.1%)	(-56.5%)	—
Automotive Systems	自動車機器	27	68	58	17	40	17	-17
		—	—	(-55.3%)	(-24.2%)	(891.2%)	(-70.1%)	(677.2%)
Commercial Store Systems	流通システム	-46	13	6	5	45	3	20
		—	—	—	—	—	—	—
Others	その他	-9	-9	-10	-14	-10	-8	-7
		—	—	—	—	—	—	—
Elimination/Corporate	消去又は全社	-34	-20	—	—	—	—	—
		—	—	(3.4%)	(-86.7%)	(951.9%)	(-74.2%)	—
Operating income	営業利益合計	-62	52	54	7	75	11	-4

#### ②CONSOLIDATED GEOGRAPHIC SEGMENT INFORMATION \* 連結所在地別セグメント情報 \*

(In 100 millions of yen 億円)

		09/3	10/3	11/3	12/3	13/3 EST.	11/9	12/9
		(-13.9%)	(-13.5%)	(18.1%)	(2.6%)	(6.4%)	(8.2%)	(5.2%)
Japan	日本	1,416	1,226	1,448	1,485	1,581	751	790
		(-12.8%)	(-2.1%)	(14.1%)	(-11.9%)	(45.4%)	(-9.7%)	(31.9%)
Asia	アジア	381	373	426	375	545	204	269
		(-31.4%)	(-12.5%)	(0.2%)	(-1.9%)	(-9.2%)	(6.4%)	(-17.1%)
Europe	欧州	753	659	660	647	588	335	278
		(-27.8%)	(-27.4%)	(19.4%)	(-8.4%)	(16.3%)	(-13.8%)	(21.4%)
North America	北米	318	231	275	252	294	127	154
		(-28.6%)	(-22.8%)	(18.9%)	(-4.1%)	(-1.6%)	(10.3%)	(-10.8%)
Elimination/Corporate	消去又は全社	-701	-541	-643	-617	-607	-327	-292
		(-17.8%)	(-10.2%)	(11.2%)	(-1.0%)	(12.0%)	(0.4%)	(10.1%)
Net sales	売上高合計	2,167	1,947	2,165	2,143	2,400	1,090	1,199
		09/3	10/3	11/3	12/3	13/3 EST.	11/9	12/9
		—	—	(-77.9%)	—	—	—	—
Japan	日本	-51	42	9	-12	46	-7	-3
		(-29.9%)	(16.5%)	(15.0%)	(-59.0%)	(205.4%)	(-36.7%)	(-27.4%)
Asia	アジア	14	16	19	8	23	11	8
		(-49.7%)	(22.3%)	(-11.4%)	(29.7%)	(23.7%)	(-20.5%)	(-36.3%)
Europe	欧州	17	20	18	23	29	7	5
		—	—	—	—	—	—	—
North America	北米	-23	-7	4	-17	-11	-6	-9
		—	—	—	—	—	—	—
Elimination/Corporate	消去又は全社	-19	-19	4	5	-12	5	-4
		—	—	(3.4%)	(-86.7%)	(951.9%)	(-74.2%)	—
Operating income	営業利益合計	-62	52	54	7	75	11	-4

\* Segment's sales includes both the sales to outside customers and intersegment sales.

\* 売上高は外部顧客に対する売上高とセグメント間の内部売上高の合計

#### 4. FINANCIAL POSITION 財務の状況



##### ①CONSOLIDATED STATEMENTS OF CASH FLOWS 連結キャッシュ・フローの状況

(In 100 millions of yen 億円)

	09/3	10/3	11/3	12/3	12/9
Cash flows from operating activities 営業活動によるキャッシュ・フロー	8	188	78	-52	57
Cash flows from investing activities 投資活動によるキャッシュ・フロー	-124	-53	-60	-76	-90
Cash flows from financing activities 財務活動によるキャッシュ・フロー	246	-113	-66	94	105
Effect of exchange rate on cash and cash equivalents 現金及び現金同等物に關する換算差額	-9	-2	-8	-2	-2
現金及び現金同等物の増加額 Net change in cash and cash equivalents	121	20	-56	-36	71
Cash and cash equivalents at beginning of period 現金及び現金同等物の期首残高	96	221	241	185	148
新規連結子会社増加に伴う現金及び 現金同等物の増加額	4	—	—	-1	0
Cash and cash equivalents at end of the year 現金及び現金同等物の期末残高	221	241	185	148	219

##### ②SHORT TERM BORROWINGS AND LONG-TERM DEBT 借入金・社債残高

(In 100 millions of yen 億円)

	09/3	10/3	11/3	12/3	12/9
Short-term bank loans 短期借入金	324	158	228	398	399
Long-term loans from bank and agricultural cooperatives (include amount due within one year) 長期借入金(1年以内返済分含む)	509	642	505	525	649
TOTAL LOANS 借入金計	833	800	733	923	1,048
UNSECURED BONDS 普通社債	150	86	86	—	—
TOTAL LOANS AND UNSECURED BONDS 借入金・社債合計	983	886	819	923	1,048