各 位

会 社 名 The Dow Chemical Company

代表者名 会長、社長兼最高経営責任者

アンドリュー・N・リバリス

(コード番号 4850 東証市場第一部)

問合わせ先 長島・大野・常松法律事務所

弁護士 橋 元 勉 (Tel: 03-3511-6113)

## 人員削減等の合理化に関するお知らせ

当社は、2012年10月23日(米国東部時間)、マクロ経済成長の低迷が続くなかで、コスト削減措置 を加速させ、当社の変革を次の段階へ進めるための合理化計画を発表した。

これらの措置により、全従業員の約5パーセントに相当する約2,400人(正味)の人員削減が行われることになる。この合理化計画には、約20の主要工場の閉鎖も含まれる。これらの措置がすべて完了すると、2014年末までに年間業務コストを約5億ドル節減できる見込みである。当社は、資産の減損および償却、退職金ならびにこれらの措置に関連するその他の費用について、2012年第4四半期に1株当たり合計約0.5-0.6ドルの特別損失を計上する予定である。

また、ダウは、現在の環境下で優先順位が低下した特定の成長プログラムに対する設備投資および投資の縮小も行う予定である。これにより、さらに5億ドルのコスト削減が達成される見込みである。既にダウが実施した15億ドルの措置と合わせると、当社が表明した削減目標の累積額は25億ドルに達する。

「現実として、当社は短期的には低成長の環境下で事業を行っており、これらの措置は困難であるが、とりわけヨーロッパにおいて事業運営をしっかりと行い、現在の市場における変化の影響を緩和しようとする当社の決意を表している。」と、ダウ会長兼最高経営責任者のアンドリュー・N・リバリスは述べている。「当社は今年初め、コストを削減し当社の利益の成長軌道を確保するために当社が実行を計画している、特定の措置を発表した。本日当社が発表する措置は、効率性を向上させ当社の成長プログラムの優先順位を決定するための次の段階を表している。重要なのは、例えば、ダウ・アグロサイエンス、ダウ・電子材料ならびに当社のサダラおよび米国メキシコ湾岸地域に対する投資など、この環境下においても差別化を行うだけの価値があり、利益拡大の機会が明確であれば、当社はプロジェクトに対する資金の供給を継続していくということである。全体としてみると、ダウの戦略は依然として損なわ

れておらず、当社の長期的な成長のためのファンダメンタルズは力強い。」

ダウは、ベルギー・テッセンデルロにある高密度ポリエチレン製造工場、オランダ・デルフゼイルにある水酸化ホウ素ナトリウム製造工場、多数のパフォーマンス・マテリアル製造工場(ミシガン州ミッドランドにあるオートモーティブ・システムズのディーゼル分子フィルター製造工場、スペイン・リバフォラダ、イギリス・バーチベールおよびオハイオ州ソロンにあるフォーミュレイテッド・システムズの製造工場ならびに日本・衣浦にあるエポキシ樹脂の製造工場を含む。)を閉鎖する予定である。さらに、リチウムイオン電池に対する世界的な需要の減少を反映して、当社はダウ・コカムLLCの資産の評価減に関連する減損費用を計上し、含酸素溶剤事業の一定の資産を統合し、多くのその他の小規模な製造施設を閉鎖する予定である。これらの措置は今後2年間で実行される見込みである。

当社は各国で定められた地元の利害関係者と連絡を取り、関連する情報および協議のプロセスを遵守する。

以下省略

以上



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Geographies

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## Dow Leverages Recently Announced Operating Model to Accelerate Cost Reduction and Efficiency Actions

Actions Expand Intervention Targets to \$2.5 Billion

- Expects Additional Annual Cost Savings of Approximately \$500 Million
- · Adds Cash Interventions Totaling \$500 Million

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MIDLAND, Mich. - Tuesday, October 23, 2012 5:17 pm EDT

--The Dow Chemical Company (NYSE:DOW) today announced a restructuring program designed to accelerate cost reduction actions and advance the next stage of the Company's transformation in the midst of persistently slow macroeconomic growth.

These actions will result in a net reduction of approximately 2,400 positions, or five percent of the global workforce. The restructuring also includes the shutdown of approximately 20 manufacturing facilities. Once fully implemented, these actions are expected to result in approximately \$500 million of annual operating cost savings by the end of 2014. The Company will take charges totaling approximately \$0.50 - \$0.60 per share in the fourth quarter of 2012 for asset impairments and write-offs, severance and other costs related to these measures.

In addition, Dow will further reduce capital spending and investments for targeted growth programs that are no longer a priority in this environment. These measures are expected to deliver an additional \$500 million cash impact. Taken together with the \$1.5 billion of measures Dow has already initiated, this will bring the Company's stated cumulative intervention goal to \$2.5 billion.

"The reality is we are operating in a slow-growth environment in the near-term and, while these actions are difficult, they demonstrate our resolve to tightly manage operations – particularly in Europe – and mitigate the impact of current market dynamics," said Andrew N. Liveris, Dow's chairman and chief executive officer. "Earlier this year we announced targeted actions – levers we planned to pull to reduce costs and protect our earnings growth path. The interventions we are announcing today represent the next phase in our path to driving efficiency and prioritizing our growth programs. Importantly, we will continue funding projects where differentiation is rewarded even in this environment and where margin expansion opportunities are clear – for example in Dow AgroSciences, Dow Electronic Materials, and our Sadara and U.S. Gulf Coast investments. Taken on the whole, Dow's strategy remains intact, and our long-term growth fundamentals are strong."

Dow will shut down a high density polyethylene facility in Tessenderlo, Belgium, a sodium borohydride plant in Delfzijl, the Netherlands, as well as a number of Performance Materials manufacturing facilities, including: an Automotive Systems Diesel Particulate Filters manufacturing facility in Midland, Michigan; Formulated Systems manufacturing facilities in Ribaforada, Spain, Birch Vale, United Kingdom and Solon, Ohio; and an Epoxy resins facility in Kina Ura, Japan. Additionally, the Company will record an impairment charge related to the write-down of Dow Kokam LLC's assets, reflecting weak global demand for lithium-ion batteries; and will consolidate certain assets in its Oxygenated Solvents business, as well as shut down a number of other small manufacturing facilities. These actions are expected to take place over the next two years.

The Company will involve local stakeholders as defined in each country and in compliance with relevant information and consultation processes.

## About Dow

Dow (NYSE: DOW) combines the power of science and technology to passionately innovate what is essential to human progress. The Company connects chemistry and innovation with the principles of sustainability to help address many of the world's most challenging problems such as the need for clean water, renewable energy generation and conservation, and increasing agricultural productivity. Dow's diversified industry-leading portfolio of specialty chemical, advanced materials, agrosciences and plastics businesses delivers a broad range of technology-based products and solutions to customers in approximately 160 countries and in high growth sectors such as electronics, water, energy, coatings and agriculture. In 2011, Dow had annual sales of \$60 billion and employed

approximately 52,000 people worldwide. The Company's more than 5,000 products are manufactured at 197 sites in 36 countries across the globe. References to "Dow" or the "Company" mean The Dow Chemical Company and its consolidated subsidiaries unless otherwise expressly noted. More information about Dow can be found at <a href="https://www.dow.com">www.dow.com</a>.

Note: The forward-looking statements contained in this document involve risks and uncertainties that may affect the Company's operations, markets, products, services, prices and other factors as discussed in filings with the Securities and Exchange Commission. These risks and uncertainties include, but are not limited to, economic, competitive, legal, governmental and technological factors. Accordingly, there is no assurance that the Company's expectations will be realized. The Company assumes no obligation to provide revisions to any forward-looking statements should circumstances change, except as otherwise required by securities and other applicable laws.

The Dow Chemical Company Rebecca Bentley 989-638-8568 rmbentley@dow.com or The Dow Chemical Company Nancy Lamb 989-638-7251 nelamb@dow.com

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