

下記は、10月15日(アメリカ時間)に発表されたプレスリリースの一部の翻訳です。

シティグループ、2012年第3四半期の決算を発表
 2012年第3四半期の一株当たり利益は0.15ドル、
 CVA/DVA¹の影響、MSSB²に関する損失及び税効果³を除くと1.06ドル

シティグループの当期利益は468百万ドル、
 CVA/DVAの影響、MSSBに関する損失及び税効果を除くと33億ドル

シティグループの収益は140億ドル、
 CVA/DVAの影響及びMSSBに関する損失を除くと194億ドル

シティコープの当期利益はCVA/DVAの影響を除くと46億ドル

バーゼルIのTier 1普通資本比率は12.7%
 バーゼルIIIのTier 1普通資本比率の試算は8.6%に増加⁴

一株当たり純資産額は63.59ドルに増加、一株当たり有形純資産額⁵は52.70ドルに増加

シティグループの預金残高は9,450億ドル、前年同期から11%増加

シティグループの貸出金は6,580億ドル、前年同期から3%増加

シティコープの貸出金は5,370億ドル、前年同期から11%増加

シティ・ホールディングスの資産は1,710億ドル、前年同期から31%減少
 シティグループの総資産の9%に相当

2012年10月15日ニューヨーク発：シティグループ・インクは本日、2012年第3四半期の収益は140億ドル、当期利益は468百万ドル、希薄化後株式一株当たり0.15ドルと発表しました。

CVA/DVAは第3四半期においてマイナス776百万ドルでしたが、これはシティの信用スプレッドが改善したためです。前年同期のCVA/DVAは19億ドルのプラスでした。第3四半期の業績には、既に公表済みのモルガン・スタンレー・スミスバーニー(MSSB)合弁会社の14%の持分の売却及びシティが引き続き保有する35%の持分の一時的でない減損による47億ドルの税引前損失(税引後で29億ドル)も含まれています。加えて、第3四半期の業績には、一定の税務監査項目の処理に関する582百万ドルの税効果も含まれています。CVA/DVAの影響及びMSSBに関する損失を除くと、第3四半期の収益は194億ドルであり、前期から3%増加しました。CVA/DVAの影響、MSSBに関する損失及び税効果を除くと、希薄化後一株当たり利益は1.06ドルであり、前年同期から26%増加しました。

「シティの中核事業は、貸出を増やし、より多くの営業収益を生み出したことにより、第3四半期において勢いを示しました。これらの収益は、シティコープの強みやプロダクト及び地域における多様性を示しています。第3四半期を通じて、シティの3つの中核事業のそれぞれにおいて業務上の相乗効果が生じました。シティ・ホールディングスのシティの業績全体に対する影響が相対的に少なかったため、シティグループ全体においても業務上の相乗効果が生じました。」とシティグループの最高経営責任者、ビクラム・パンディットは述べています。

「MSSBに関する価格合意が先月に成立したことによって、シティは、当該事業からの撤退をより確実にしてシティ・ホールディングスの資産の圧縮を促進することができ、今やシティ・ホールディングスの資産はシティの総資産の9%に過ぎません。シティは、第3四半期に追加の資本を産み出し、第3四半期末のバーゼルIIIにおけるTier1普通資本比率の試算は、8.6%でした。シティは、世界経済の情勢を踏まえて注意深くリスクを管理しており、引き続き事業を安全かつ健全に成長させることができます。」とパンディットは結論付けています。

シティグループの収益は、CVA/DVAの影響及びMSSBに関する損失を除いて前年同期から3%増加して194億ドルであり、これはシティコープの収益が5%増加したことによるものですが、主に現在継続中のシティ・ホールディングス

の資産の圧縮によりシティ・ホールディングスの収益が 10%減少したことによって相殺されました。CVA/DVA の影響及び MSSB に関する損失を除くと、シティ・ホールディングスの収益はシティグループの収益全体の 5%でした。

シティコープの収益は、証券及び銀行業務において計上されたマイナス 799 百万ドルの CVA/DVA の影響を含め、2012 年第 3 四半期は 176 億ドルとなりました。CVA/DVA の影響を除くと、シティコープの収益は前年同期から 5%増加して 184 億ドルであり、これは証券及び銀行業務における収益の 15%の増加及びグローバル個人向け銀行業務 (GCB)における収益の 2%の増加がトランザクション・サービスにおける収益の 2%の減少により一部相殺されたことによるものです。

シティ・ホールディングスの収益は、23 百万ドルの CVA/DVA の影響及び 47 億ドルの MSSB に関する税引前損失を含めて、2012 年第 3 四半期はマイナス 37 億ドルとなりました。CVA/DVA の影響及び MSSB の損失を除くと、シティ・ホールディングスの収益は、前年同期が 11 億ドルだったのに対して、971 百万ドルでした。地域別個人向け融資業務並びに証券及びアセット・マネジメントにおける収益の減少により、シティ・ホールディングスの収益は前年同期に比べて減少しましたが、これは特別資産プールにおける収益の増加により一部相殺されました。地域別個人向け融資業務における収益の減少は、現在継続中の資産の圧縮を反映しており、他方で証券及びアセット・マネジメントにおける収益の減少は、MSSB に対する出資比率の低下及びプライベート・エクイティの減少を反映しています。特別資産プールにおける収益は、資金調達コストの減少及び資産項目の改善により前年同期から増加しました。シティ・ホールディングスの総資産は 2011 年第 3 四半期から 760 億ドル (31%) 減少して 1,710 億ドルとなりました。シティ・ホールディングスの 2012 年第 3 四半期末における資産はシティグループの総資産の約 9%相当でした。

シティグループの当期利益は、前年同期の 38 億ドルから減少し、2012 年第 3 四半期は 468 百万ドルとなりました。2012 年第 3 四半期における CVA/DVA の影響、MSSB に関する損失及び税効果を除くと、シティグループの当期利益は 2011 年第 3 四半期から 27%増加して 33 億ドルでした。営業費用は前年同期から 2%減少して 122 億ドルでした。シティグループの 2012 年第 3 四半期における与信費用は前年同期から 20%減少して 27 億ドルでしたが、これは 5 億ドルの正味貸倒損失の改善及び 87 百万ドルの貸倒引当金の正味戻入額の増加を反映しています。シティグループの 2012 年第 3 四半期における正味貸倒損失は、シティ・ホールディングスにおける約 635 百万ドルの抵当貸付の償却費用の増加を含みますが、これは借り手が米連邦破産法第 7 章の破産手続きを行った場合における抵当貸付の処理に関する OCC の新指針の要請によるものです。この償却費用の大部分は、期限未到来の貸付に関連しています。635 百万ドルの償却費用の増加は、関連する約 600 百万ドルの引当金の戻入により実質的に相殺されるため、計上された純利益には重大な影響を与えませんでした。シティコープの法人税等は、前年同期においては 13 億ドルの支出であったのに対し、2012 年第 3 四半期において 15 億ドルの便益 (582 百万ドルの税効果を含みます。)をもたらしました。

シティグループの貸倒引当金は、当四半期末において 259 億ドルで、貸出金総額の 4.0%でした。これに対して前年同期は 321 億ドル (5.1%) でした。当四半期の貸倒引当金の正味戻入額は、前年同期から 6%増加して 15 億ドルでした。シティコープの貸倒引当金の戻入額は、2011 年第 3 四半期と比較して 22%減少して 696 百万ドルでした。これは、主として、北米 GCB における戻入額の減少によるものですが、証券及び銀行業務における引当金の正味戻入額により一部相殺されました。シティ・ホールディングスの貸倒引当金の戻入額は、前年同期と比較して 52%増加して 813 百万ドルでした。これは、主として、特に上記の OCC の指針による償却の増加に関連した地域別個人向け融資業務における約 600 百万ドルの引当金の戻入によるものですが、特別資産プールにおける貸倒引当金の戻入額減少により一部相殺されました。シティグループの資産の質は、2011 年第 3 四半期に比べ不稼働資産が 5%減少して 127 億ドルになったことにより引き続き改善しました。法人向け未収利息非計上貸出金は 42%減少して 24 億ドル、個人向け未収利息非計上貸出金は 25%増加して 98 億ドルとなりました。これは、主として、上記の OCC の新指針により個人向け未収利息非計上貸出金が 15 億ドル増加したことを反映しています。90 日以上延滞している個人向け貸出金は、特別資産プールを除き、前年同期から 13%減少して 80 億ドル (個人向け貸出金の 2.0%) となりました。

シティグループの資本水準及び純資産額は、前年同期から引き続き増加しています。2012 年第 3 四半期末の一株当たり純資産額は前年同期末から 5%増加して 63.59 ドル、一株当たり有形純資産額は前年同期末から 6%増加して 52.70 ドルでした。シティグループの Tier 1 資本比率は 13.9%、バーゼル I における Tier 1 普通資本比率は 12.7%、バーゼル III における Tier 1 普通資本比率の試算は 8.6%でした。

シティグループ

				変動率(%)	
	2012年 第3四半期	2012年 第2四半期	2011年 第3四半期	2012年 第3四半期 vs 2012年 第2四半期	2012年 第3四半期 vs 2011年 第3四半期
<i>(単位:百万ドル、ただし1株当たりの金額を除きます)</i>					
シティコープ	17,608	17,983	19,404	-2%	-9%
シティ・ホールディングス	(3,690)	924	1,127	NM	NM
本社事項、本社業務/その他	33	(265)	300	NM	-89%
収益合計	\$13,951	\$18,642	\$20,831	-25%	-33%
収益合計 (CVA/DVA及び少数株主持分損失を除きます) ^(a)	\$19,411	\$18,847	\$18,893	3%	3%
費用	\$12,220	\$12,134	\$12,460	1%	-2%
正味貸倒損失	3,979	3,576	4,514	11%	-12%
貸倒引当金繰入額/(戻入額) ^(b)	(1,509)	(984)	(1,422)	-53%	-6%
保険給付準備金繰入額	225	214	259	5%	-13%
与信費用合計	\$2,695	\$2,806	\$3,351	-4%	-20%
法人税等控除前の継続事業からの利益 (損失)	\$(964)	\$3,702	\$5,020	NM	NM
法人税等	(1,488)	715	1,278	NM	NM
継続事業からの利益	\$524	\$2,987	\$3,742	-82%	-86%
非継続事業からの当期利益 (損失)	(31)	(1)	1	NM	NM
非支配持分	25	40	(28)	-38%	NM
シティグループ当期利益	\$468	\$2,946	\$3,771	-84%	-88%
当期利益 (CVA/DVA、少数株主持分及び税効果を除きます) ^(c)	\$3,268	\$3,080	\$2,568	6%	27%
Tier 1 普通資本比率	12.7%	12.7%	11.7%		
Tier 1 資本比率	13.9%	14.5%	13.5%		
普通株主持分利益率	1.0%	6.5%	8.4%		
1株当たり純資産額	\$63.59	\$62.61	\$60.56		
1株当たり有形純資産額	\$52.70	\$51.81	\$49.50		

^(a)注1及び2並びに付表A及びBをご参照下さい。

^(b)未実行貸出約定に関する貸倒引当金繰入額を含みます。

^(c)注1、2、3及び6並びに付表A及びBをご参照下さい。

シティは、世界160以上の国と地域に約2億の顧客口座を有する世界有数のグローバルな銀行です。個人、法人、政府及び団体を対象として、個人向け銀行業務やカードビジネス、法人・投資銀行業務、証券業務、トランザクション・サービス、資産管理の分野において、幅広い金融商品やサービスを提供しています。

詳しくはこちらをご覧ください。

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追加の財務、統計及び業務関連の情報並びに業務及びセグメントのトレンドに関してはフィナンシャル・サプPLEMENT (Financial Supplement) に含まれています。本発表及びフィナンシャル・サプPLEMENTはシティグループのウェブサイト (www.citigroup.com) にて入手することができます。

本リリースには、米国証券取引委員会の規則及び規制に定める「将来の見通しに関する記述」が含まれています。こうした記述は、経営陣の現在の予測に基づくものであり、不確実要素や状況の変化により影響を受けます。こうした記述は、将来の業績又は事象の発生を保証するものではありません。様々な要因により、実際の業績並びに資本及びその他の財務状況は、こうした記述に含まれる情報と大きく異なる可能性があります。様々な要因には、本書に含まれる注意喚起のための記述及びシティグループが米国証券取引委員会に提出する文書に含まれる注意喚起のための記述(シティグループの2011年のフォーム10-Kによる年次報告におけるリスク・ファクターを含みますが、これらに限られません。)が含まれます。シティグループによって又はシティグループを代表してなされた将来の見通しに関する記述は、こうした記述がなされた時点のみを基準としており、シティは、当該時点以降に生じた状況又は事象の影響を反映するためにこうした記述を更新することを約束するものではありません。

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¹ モノラインを除くデリバティブにおける信用評価調整(CVA)(ヘッジ取引控除後)及び公正価格オプションによるシティの負債の負債評価調整(DVA)です。付表 A 及び付表 B をご参照下さい。

² 少数株主持分は、MSSB JV 及びアクバンクの持分に関する取引の影響を反映しています。既に公表されているとおり、2012 年第 3 四半期の業績は、当期利益に対する GAAP 上の現金支出を伴わない損失として、MSSB JV に関する税引前 47 億ドル(税引後で 29 億ドル)の損失を含んでいます。この損失は、(i)シティグループがモルガンスタンレーに対して MSSB JV の 14%の持分を売却したことによる 14 億ドルの税引前損失(税引後で 800 百万ドル)及び(ii)シティグループが引き続き保有する MSSB JV の 35%の持分の一時的でない減損による 33 億ドルの税引前損失(税引後で 21 億ドル)から構成されています。これらの損失は、シティ・ホールディングスの証券及びアセット・マネジメントにおいて計上されています。付表 B をご参照ください。2012 年第 2 四半期はシティがアクバンク T.A.S(アクバンク)に対して保有する 424 百万ドルの少数株主持分の一部売却による税引前損失を含んでおり、その損失は、本社事項、本社業務/その他において計上されています。

³ 2012 年第 3 四半期の業績は、一定の税務監査項目の処理に関する 582 百万ドルの税効果を含んでおり、この税効果は、本社事項、本社業務/その他において計上されています。

⁴ シティグループのバーゼル III の Tier 1 普通資本比率の試算は、非 GAAP 財務指標です。シティは、将来予想される規制資本の基準に対するシティグループの進捗を測定することによって、この指標が投資家等に対して有益な情報を提供するものと考えています。2012 年第 3 四半期のシティグループのバーゼル III の推定 Tier 1 普通資本比率の算定については、付表 C をご参照ください。一般に、当該試算は、バーゼル III に関する米国規制当局が提案する基準(NPR) (NPR の下でリスク加重資産を決定するために提案されている「先進的アプローチ」を含みます。)と米国の最終的な市場リスク自己資本規制(バーゼル II.5)に基づいています。シティグループのバーゼル III の推定 Tier 1 普通資本比率は、現時点におけるバーゼル III の各要件の解釈、予想及び理解に基づいており、必然的に、規制当局による最終的な明確化と規則制定、測定モデル及びその他の米国における実施のための指針に従うことになります。

⁵ 一株当たり有形純資産額は、非 GAAP 財務指標です。この指標は、投資家や業界のアナリストに使用され依拠されている自己資本比率の指標です。この指標の最も直接的に比較可能な GAAP 指標への調整については付表 D をご参照ください。



**CITIGROUP REPORTS THIRD QUARTER 2012 EARNINGS PER SHARE OF \$0.15;
\$1.06 EXCLUDING CVA/DVA¹, LOSS ON MSSB² AND TAX BENEFIT³**

**CITIGROUP NET INCOME OF \$468 MILLION;
\$3.3 BILLION EXCLUDING CVA/DVA, LOSS ON MSSB AND TAX BENEFIT**

**CITIGROUP REVENUES OF \$14.0 BILLION;
\$19.4 BILLION EXCLUDING CVA/DVA AND LOSS ON MSSB**

CITICORP NET INCOME OF \$4.6 BILLION EXCLUDING CVA / DVA

**BASEL I TIER 1 COMMON RATIO OF 12.7%
ESTIMATED BASEL III TIER 1 COMMON RATIO INCREASED TO 8.6%⁴**

**BOOK VALUE PER SHARE INCREASED TO \$63.59
TANGIBLE BOOK VALUE PER SHARE⁵ INCREASED TO \$52.70**

CITIGROUP DEPOSITS OF \$945 BILLION GREW 11% VERSUS PRIOR YEAR PERIOD

CITIGROUP LOANS OF \$658 BILLION GREW 3% VERSUS PRIOR YEAR PERIOD

CITICORP LOANS OF \$537 BILLION GREW 11% VERSUS PRIOR YEAR PERIOD

**CITI HOLDINGS ASSETS OF \$171 BILLION DECLINED 31% FROM PRIOR YEAR PERIOD
AND REPRESENTED 9% OF TOTAL CITIGROUP ASSETS**

New York, October 15, 2012 – Citigroup Inc. today reported net income for the third quarter 2012 of \$468 million, or \$0.15 per diluted share, on revenues of \$14.0 billion. CVA/DVA was a negative \$776 million in the third quarter, resulting from the improvement in Citi's credit spreads, compared to a positive \$1.9 billion in the prior year period. Third quarter results also included a pre-tax loss of \$4.7 billion (\$2.9 billion after-tax) from the previously announced sale of a 14% interest and other-than-temporary impairment of the carrying value of Citi's remaining 35% interest in the Morgan Stanley Smith Barney (MSSB) joint venture. In addition, third quarter results included a \$582 million tax benefit related to the resolution of certain tax audit items. Excluding CVA/DVA and the loss on MSSB, third quarter revenues were \$19.4 billion, up 3% from the prior period. Excluding CVA/DVA, the loss on MSSB and the tax benefit, earnings were \$1.06 per diluted share, up 26% from the prior year period.

Vikram Pandit, Citi's Chief Executive Officer, said, "Our core businesses showed momentum during the quarter as we increased lending and generated higher operating revenues. These earnings highlight the strength of Citicorp and its diversification by product and region. For the third straight quarter, we had positive operating leverage in each of our three core businesses. Citigroup in total also had positive operating leverage as Citi Holdings had a smaller impact on our overall results.

"Last month's price agreement on MSSB has given us more certainty on our exit from that business and added to the reduction of Citi Holdings, which is now only 9% of our balance sheet. We generated additional capital during the quarter and our Tier 1 Common Ratio was estimated at 8.6% on a Basel III basis at the end of the period. We are managing risk very carefully given global economic conditions so we can continue to grow our businesses safely and soundly," concluded Mr. Pandit.

Citigroup revenues of \$19.4 billion, excluding CVA/DVA and the loss on MSSB, were 3% above the prior year period, driven by 5% growth in Citicorp revenues, offset by a 10% decline in Citi Holdings revenues primarily resulting from the ongoing wind down of those assets. Citi Holdings revenues represented 5% of total Citigroup revenues, excluding CVA/DVA and the loss on MSSB.

Citicorp revenues of \$17.6 billion in the third quarter 2012 included \$(799) million of CVA/DVA reported within *Securities and Banking*. Excluding CVA/DVA, Citicorp revenues were \$18.4 billion, 5% above the prior year period with 15% growth in *Securities and Banking* revenues and 2% growth in *Global Consumer Banking (GCB)* revenues, partially offset by a 2% decline in *Transaction Services* revenues.

Citi Holdings revenues of \$(3.7) billion in the third quarter 2012 included \$23 million of CVA/DVA and the \$4.7 billion pre-tax loss on MSSB. Excluding CVA/DVA and the loss on MSSB, Citi Holdings revenues were \$971 million compared to \$1.1 billion in the prior year period. Lower revenues in *Local Consumer Lending* and in *Brokerage and Asset Management* drove the decline in Citi Holdings revenues from the prior year period, partially offset by an increase in *Special Asset Pool* revenues. The decline in *Local Consumer Lending* revenues reflected the ongoing decline in assets while the decline in *Brokerage and Asset Management* reflected a lower equity contribution from MSSB and lower private equity marks. The *Special Asset Pool* revenues grew versus the prior year period due to lower funding costs as well as an improvement in asset marks. Total Citi Holdings assets of \$171 billion declined \$76 billion, or 31%, from the third quarter 2011. Citi Holdings assets at the end of the third quarter 2012 represented approximately 9% of total Citigroup assets.

Citigroup's net income declined to \$468 million in the third quarter 2012 from \$3.8 billion in the prior year period. Excluding the impact of CVA/DVA, the loss on MSSB and the tax benefit in the third quarter 2012, Citigroup net income was \$3.3 billion, 27% higher than the third quarter 2011. Operating expenses of \$12.2 billion were 2% lower than the prior year period. Citigroup's cost of credit in the third quarter 2012 was \$2.7 billion, 20% below the prior year period, reflecting a \$0.5 billion improvement in net credit losses and an \$87 million increase in net loan loss reserve releases. Citigroup's net credit losses in the third quarter 2012 included approximately \$635 million of incremental mortgage charge-offs in Citi Holdings required by new OCC guidance regarding the treatment of mortgage loans where the borrower has gone through Chapter 7 bankruptcy. The vast majority of the charge-offs were related to loans which were current. The incremental \$635 million of charge-offs was substantially offset by a related reserve release of approximately \$600 million, and thus did not have a significant impact on reported net earnings. Citigroup's provision for income taxes was a benefit of \$1.5 billion in the third quarter 2012 (including the \$582 million tax benefit), compared to an expense of \$1.3 billion in the prior year period.

Citigroup's allowance for loan losses was \$25.9 billion at quarter end, or 4.0% of total loans, compared to \$32.1 billion, or 5.1%, in the prior year period. The \$1.5 billion net release of loan loss reserves in the quarter increased 6% versus the prior year period. Reserve releases in Citicorp of \$696 million were 22% lower than the third quarter 2011, predominantly reflecting lower releases in *North America GCB* partially offset by a net reserve release in *Securities and Banking*. Reserve releases in Citi Holdings of \$813 million were 52% higher than the prior year period, primarily reflecting approximately \$600 million of reserve releases in *Local Consumer Lending* specifically related to the incremental charge-offs resulting from the OCC guidance mentioned above, partially offset by lower loan loss reserve releases in the *Special Asset Pool*. Citigroup asset quality continued to improve as total non-accrual assets fell 5% to \$12.7 billion compared to the third quarter 2011. Corporate non-accrual loans fell 42% to \$2.4 billion, while consumer non-accrual loans grew 25% to \$9.8 billion, predominantly reflecting the new OCC guidance mentioned above which added \$1.5 billion to consumer non-accrual loans. Consumer loans that were 90+ days delinquent, excluding the *Special Asset Pool*, fell 13% versus the prior year period to \$8.0 billion, or 2.0% of consumer loans.

Citigroup's capital levels and book value continued to increase versus the prior year period. At the end of the third quarter 2012, book value per share was \$63.59 and tangible book value per share was \$52.70, 5% and 6% increases respectively versus the prior year period end. Citigroup's Tier 1 Capital Ratio was 13.9%, its Basel I Tier 1 Common Ratio was 12.7%, and its Basel III Tier 1 Common Ratio was estimated at 8.6%.

CITIGROUP

<i>(\$ millions, except per share amounts)</i>	3Q'12	2Q'12	3Q'11	QoQ%	YoY%
Citicorp	17,608	17,983	19,404	-2%	-9%
Citi Holdings	(3,690)	924	1,127	NM	NM
Corporate/Other	33	(265)	300	NM	-89%
Total Revenues	\$13,951	\$18,642	\$20,831	-25%	-33%
Total Revenues (Ex-CVA/DVA & Loss on Minority Interest) ^(a)	\$19,411	\$18,847	\$18,893	3%	3%
Expenses	\$12,220	\$12,134	\$12,460	1%	-2%
Net Credit Losses	3,979	3,576	4,514	11%	-12%
Loan Loss Reserve Build/(Release) ^(b)	(1,509)	(984)	(1,422)	-53%	-6%
Provision for Benefits and Claims	225	214	259	5%	-13%
Total Cost of Credit	\$2,695	\$2,806	\$3,351	-4%	-20%
Income (Loss) from Cont. Ops. Before Taxes	\$(964)	\$3,702	\$5,020	NM	NM
Provision for Income Taxes	(1,488)	715	1,278	NM	NM
Income from Continuing Operations	\$524	\$2,987	\$3,742	-82%	-86%
Net income (loss) from Disc. Ops.	(31)	(1)	1	NM	NM
Non-Controlling Interest	25	40	(28)	-38%	NM
Citigroup Net Income	\$468	\$2,946	\$3,771	-84%	-88%
Net Income (Ex-CVA/DVA, Minority Interest & Tax Benefit) ^(c)	\$3,268	\$3,080	\$2,568	6%	27%
Tier 1 Common Ratio	12.7%	12.7%	11.7%		
Tier 1 Capital Ratio	13.9%	14.5%	13.5%		
Return on Common Equity	1.0%	6.5%	8.4%		
Book Value per Share	\$63.59	\$62.61	\$60.56		
Tangible Book Value per Share	\$52.70	\$51.81	\$49.50		

(a) Please refer to Footnotes 1 and 2 and Appendices A and B.

(b) Includes provision for unfunded lending commitments.

(c) Please refer to Footnotes 1, 2, 3, and 6 and Appendices A and B.

CITICORP					
<i>(in millions of dollars)</i>	3Q'12	2Q'12	3Q'11	QoQ%	YoY%
Global Consumer Banking	10,180	9,771	9,963	4%	2%
Securities and Banking	4,770	5,405	6,725	-12%	-29%
Transaction Services	2,658	2,807	2,716	-5%	-2%
Total Revenues	\$17,608	\$17,983	\$19,404	-2%	-9%
Total Revenues (Ex-CVA/DVA) ^(a)	\$18,407	\$17,785	\$17,516	3%	5%
Expenses	\$10,266	\$10,300	\$10,427	-	-2%
Net Credit Losses	2,173	2,246	2,632	-3%	-17%
Loan Loss Reserve Build/(Release) ^(b)	(696)	(715)	(887)	3%	22%
Provision for Benefits and Claims	65	50	56	30%	16%
Total Cost of Credit	\$1,542	\$1,581	\$1,801	-2%	-14%
Net Income	\$4,124	\$4,303	\$5,031	-4%	-18%
Net Income (Ex-CVA/DVA) ^(c)	\$4,623	\$4,176	\$3,859	11%	20%
Revenues					
North America	7,464	7,726	8,165	-3%	-9%
EMEA	2,759	2,905	3,571	-5%	-23%
LATAM	3,668	3,534	3,382	4%	8%
Asia	3,717	3,818	4,286	-3%	-13%
Net Income					
North America	1,659	1,798	1,906	-8%	-13%
EMEA	616	692	1,008	-11%	-39%
LATAM	925	842	714	10%	30%
Asia	924	971	1,403	-5%	-34%
EOP Assets (\$B)	1,458	1,436	1,406	2%	4%
EOP Loans (\$B)	537	527	483	2%	11%
EOP Deposits (\$B)	875	845	779	4%	12%

(a) Please refer to Footnote 1 and Appendix A.

(b) Includes provision for unfunded lending commitments.

(c) Please refer to Footnotes 1 and 6 and Appendix A.

Citicorp

Citicorp revenues of \$17.6 billion in the third quarter 2012 declined by 9% from the prior year period. CVA/DVA, reported within *Securities and Banking*, in the third quarter was \$(799) million, compared to \$1.9 billion in the prior year period. Excluding CVA/DVA, revenues were \$18.4 billion, up 5% from the third quarter 2011 driven by 15% growth in *Securities and Banking* revenues to \$5.6 billion and 2% growth in *Global Consumer Banking (GCB)* revenues to \$10.2 billion, partially offset by a 2% decline in *Transaction Services* revenues to \$2.7 billion, all from the prior year period.

Citicorp net income decreased 18% from the prior year period to \$4.1 billion, predominantly reflecting the impact of CVA/DVA. Excluding CVA/DVA, net income grew 20% from the prior year period to \$4.6 billion, largely reflecting continued positive operating leverage, as revenues grew 5% and operating expenses declined 2%, as well as a 14% decline in total credit costs.

Citicorp cost of credit in the third quarter 2012 decreased 14% from the prior year period to \$1.5 billion. The decrease largely reflected lower net credit losses, which declined \$459 million, or 17%, to \$2.2 billion, partially offset by a \$191 million, or 22%, reduction in loan loss reserve releases to \$696 million, both compared to the third quarter 2011. The decline in reserve releases was largely in *North America GCB*. Citicorp's consumer loans 90+ days delinquent fell 11% from the prior year period to \$3.0 billion, and the 90+ days delinquency ratio fell 20 basis points to 1.05% of loans.

Citicorp operating expenses decreased 2% year-over-year to \$10.3 billion, reflecting ongoing expense control and reengineering initiatives.

Citicorp end of period loans grew 11% versus the prior year period to \$537 billion, primarily reflecting strong growth in corporate loans and growth in Latin America and Asia consumer loans. Consumer loans grew 5% to \$289 billion and corporate loans grew 19% to \$248 billion, both versus the prior year period.

Global Consumer Banking					
<i>(in millions of dollars)</i>	3Q'12	2Q'12	3Q'11	QoQ%	YoY%
North America	5,402	5,135	5,100	5%	6%
EMEA	381	366	379	4%	1%
LATAM	2,419	2,322	2,417	4%	-
Asia	1,978	1,948	2,067	2%	-4%
Total Revenues	\$10,180	\$9,771	\$9,963	4%	2%
Expenses	\$5,389	\$5,313	\$5,382	1%	-
Net Credit Losses	2,030	2,124	2,545	-4%	-20%
Loan Loss Reserve Build/(Release) ^(a)	(521)	(728)	(964)	28%	46%
Provision for Benefits and Claims	65	50	56	30%	16%
Total Cost of Credit	\$1,574	\$1,446	\$1,637	9%	-4%
Net Income	\$2,161	\$1,991	\$2,012	9%	7%
Net Income					
North America	1,299	1,196	1,103	9%	18%
EMEA	8	16	8	-50%	-
LATAM	405	331	339	22%	19%
Asia	449	448	562	-	-20%
<i>(in billions of dollars)</i>					
Avg. Cards Loans	145	144	149	-	-3%
Avg. Retail Banking Loans	141	139	129	2%	9%
Avg. Deposits	324	318	315	2%	3%
Investment Sales	24	19	20	21%	19%
Cards Purchase Sales	90	91	90	-1%	-

(a) Includes provision for unfunded lending commitments.

Global Consumer Banking

GCB revenues of \$10.2 billion rose 2% from the prior year period, reflecting volume growth across most businesses, partially offset by ongoing spread compression. Revenues also benefited from higher U.S. mortgage revenues. Revenue growth of 6% in *North America GCB* to \$5.4 billion was partially offset by international *GCB* revenues, which declined 2% to \$4.8 billion. The decline in international *GCB* revenues largely reflected the impact of foreign exchange translation into U.S. dollars for reporting purposes (FX) as the U.S. dollar generally strengthened versus local currencies⁷. On a constant dollar basis (i.e. excluding the impact of FX) *GCB* revenues rose 4%.

GCB net income grew 7% versus the prior year period (9% on a constant dollar basis) to \$2.2 billion, reflecting the growth in revenues and lower net credit losses, partially offset by lower loan loss reserve releases. Expenses of \$5.4 billion were essentially flat (up 3% on a constant dollar basis) versus the prior year period as the impact of volume growth was reduced by efficiency savings.

North America GCB revenues grew 6% to \$5.4 billion driven by higher retail banking revenues that were partially offset by lower revenues from the cards businesses (Citi-branded cards and Citi retail services). Retail banking revenues grew 35% to \$1.7 billion from the third quarter 2011, primarily reflecting higher mortgage revenues. Citi-branded cards revenues declined 4% to \$2.1 billion, and Citi retail services revenues declined 4% to \$1.6 billion reflecting lower average loan balances as Citi-branded cards loans declined 3% and Citi retail services loans declined 4% versus the prior year period.

North America GCB net income was \$1.3 billion, 18% higher than the third quarter 2011. The growth in net income was largely driven by higher revenues and a \$503 million decrease in net credit losses that were partially offset by a \$438 million reduction in loan loss reserve releases versus the prior year period. Operating expenses in the third quarter grew 2% from the prior year period to \$2.5 billion largely due to higher retail channel mortgage volumes.

North America GCB credit quality continued to improve as net credit losses fell \$503 million, or 27%, to \$1.4 billion compared to the prior year period. Net credit losses versus the prior year period improved in Citi-branded cards (down 32% to \$745 million) and Citi retail services (down 23% to \$534 million), while net credit losses in retail banking were up 11% to \$72 million. Delinquency rates continued to improve in both Citi-branded cards and Citi retail services versus the prior year period. Retail banking delinquency rates increased modestly versus the prior year period largely reflecting the impact of portfolio growth and seasoning, but nonetheless remained at historically low levels. The reserve release in the third quarter 2012 was \$518 million, \$438 million lower than in the third quarter 2011.

International GCB revenues declined 2% to \$4.8 billion versus the third quarter 2011, largely reflecting the impact of FX. Compared to the prior year period, revenues were essentially flat in Latin America at \$2.4 billion, declined 4% in Asia to \$2.0 billion, and rose 1% in EMEA to \$381 million. On a constant dollar basis, international GCB revenues rose 3% versus the prior year period, with 7% growth in Latin America, a 2% decline in Asia and 7% growth in EMEA. All three regions had year-over-year growth in average loans and average deposits during the third quarter 2012 on a constant dollar basis.

International GCB net income fell 5% from the prior year period to \$862 million, and declined by 3% on a constant dollar basis. Operating expenses in the third quarter 2012 declined 2% (increased 3% on a constant dollar basis) to \$2.9 billion while total credit costs were essentially flat (increased 8% on a constant dollar basis) at \$722 million.

International GCB credit quality was broadly stable even as loan portfolios continue to grow. Net credit losses fell 2% to \$679 million on a reported basis, but rose 6% on a constant dollar basis, reflecting portfolio growth in Latin America.

Securities and Banking

<i>(in millions of dollars)</i>	3Q'12	2Q'12	3Q'11	QoQ%	YoY%
Investment Banking	926	854	736	8%	26%
Equity Markets	510	550	290	-7%	76%
Fixed Income Markets	3,697	2,818	2,270	31%	63%
Lending	194	608	1,032	-68%	-81%
Private Bank	590	570	546	4%	8%
Other Securities and Banking	(348)	(193)	(37)	-80%	NM
Total Revenues (Ex-CVA/DVA) ^(a)	\$5,569	\$5,207	\$4,837	7%	15%
CVA/DVA	(799)	198	1,888	NM	NM
Total Revenues	\$4,770	\$5,405	\$6,725	-12%	-29%
Expenses	\$3,486	\$3,575	\$3,578	-2%	-3%
Net Credit Losses	56	97	70	-42%	-20%
Credit Reserve Build/(Release) ^(b)	(129)	(38)	104	NM	NM
Total Cost of Credit	\$(73)	\$59	\$174	NM	NM
Net Income	\$1,120	\$1,402	\$2,142	-20%	-48%
Net Income (Ex-CVA/DVA) ^(c)	\$1,619	\$1,275	\$970	27%	67%
Revenues					
North America	1,439	1,926	2,445	-25%	-41%
EMEA	1,511	1,609	2,299	-6%	-34%
LATAM	802	757	521	6%	54%
Asia	1,018	1,113	1,460	-9%	-30%
Income from Continuing Ops.					
North America	232	488	674	-52%	-66%
EMEA	346	365	735	-5%	-53%
LATAM	363	325	207	12%	75%
Asia	190	250	526	-24%	-64%

(a) Please refer to Footnote 1 and Appendix A.

(b) Includes provision for unfunded lending commitments.

(c) Please refer to Footnotes 1 and 6 and Appendix A.

Securities and Banking

Securities and Banking revenues declined 29% from the prior year period to \$4.8 billion. Excluding the impact of the negative \$799 million of CVA/DVA in the third quarter 2012 (compared to a positive \$1.9 billion in the prior year period), *Securities and Banking* revenues were \$5.6 billion, 15% higher than the prior year period.

Investment Banking revenues of \$926 million were 26% above the prior year period. Debt underwriting revenues increased 32% to \$590 million and equity underwriting revenues increased 34% to \$142 million. Advisory revenues of \$194 million were 5% higher than the prior year period. Overall, Citi has gained wallet share year-to-date in all major products and in most regions.

Equity Markets revenues of \$510 million in the third quarter 2012 (excluding \$(117) million of CVA/DVA) were 76% above the prior year period, driven by improved derivatives performance as well as the absence of proprietary trading losses in the prior year, partially offset by lower cash equity volumes.

Fixed Income revenues of \$3.7 billion in the third quarter 2012 (excluding \$(672) million of CVA/DVA) increased 63% from the prior year period reflecting significantly higher trading revenues in credit-related and securitized products, as well as strong performance in rates and currencies.

Lending revenues decreased 81% to \$194 million from the prior year period, reflecting \$252 million of losses on hedges related to accrual loans as credit spreads tightened during the third quarter 2012 (compared to a \$702 million gain in the prior year period as spreads widened). Excluding the mark-to-market impact of loan hedges related to accrual loans, lending revenues rose 35% to \$445 million⁸ versus the prior year period reflecting higher lending volumes and improved spreads.

Private bank revenues increased 8% to \$590 million (excluding \$(10) million of CVA/DVA) from the prior year period driven primarily by North America lending and deposits.

Securities and Banking net income was \$1.1 billion in the third quarter 2012, down 48% from the prior year period. Excluding CVA/DVA, net income rose 67% to \$1.6 billion from the prior year period, primarily reflecting the 15% increase in year-over-year revenues, a 3% decline in operating expenses, driven by efficiency savings, and lower total credit costs which were a benefit of \$(73) million versus a cost of \$174 million in the prior year period.

Transaction Services					
<i>(in millions of dollars)</i>	3Q'12	2Q'12	3Q'11	QoQ%	YoY%
Treasury and Trade Solutions	1,991	2,112	1,952	-6%	2%
Securities and Fund Services	667	695	764	-4%	-13%
Total Revenues	\$2,658	\$2,807	\$2,716	-5%	-2%
Expenses	\$1,391	\$1,412	\$1,467	-1%	-5%
Net Credit Losses	87	25	17	NM	NM
Loan Loss Reserve Build/(Release) ^(a)	(46)	51	(27)	NM	-70%
Total Cost of Credit	\$41	\$76	\$(10)	-46%	NM
Net Income	\$843	\$910	\$877	-7%	-4%
Average Deposits (\$ in billions)	\$415	\$396	\$365	5%	14%
EOP Assets Under Custody (\$ in trillions)	\$12.8	\$12.2	\$12.1	5%	6%
Revenues					
North America	623	665	620	-6%	-
EMEA	867	930	893	-7%	-3%
LATAM	447	455	444	-2%	1%
Asia	721	757	759	-5%	-5%
Income from Continuing Ops.					
North America	120	124	112	-3%	7%
EMEA	283	332	286	-15%	-1%
LATAM	157	185	168	-15%	-7%
Asia	286	274	316	4%	-9%

(a) Includes provision for unfunded lending commitments.

Transaction Services

Transaction Services revenues were \$2.7 billion, down 2% from the prior year period. Results reflected 2% year-over-year growth in *Treasury and Trade Solutions (TTS)* revenues to \$2.0 billion, offset by a 13% decline in *Securities and Fund Services (SFS)* revenues to \$667 million. *TTS* revenues increased as the growth in average

assets, particularly trade loans, and deposits continued to be partially offset by ongoing spread compression. SFS revenues declined largely due to lower settlement volumes given the continued uncertain market conditions.

Transaction Services net income of \$843 million declined 4% from the third quarter 2011, reflecting the 2% revenue decline and higher total credit costs which rose to \$41 million (from a benefit of \$(10) million in the third quarter 2011), partially offset by a 5% decline in operating expenses.

Transaction Services average deposits and other customer liabilities balances grew 14% year-over-year to \$415 billion. Assets under custody increased 6% from the third quarter 2011 to \$12.8 trillion.

CITI HOLDINGS					
<i>(in millions of dollars)</i>	3Q'12	2Q'12	3Q'11	QoQ%	YoY%
Brokerage and Asset Management	(4,804)	87	55	NM	NM
Local Consumer Lending	1,104	931	1,299	19%	-15%
Special Asset Pool	10	(94)	(227)	NM	NM
Total Revenues	\$(3,690)	\$924	\$1,127	NM	NM
Total Revenues (Ex-CVA/DVA & Loss on MSSB) ^(a)	\$971	\$903	\$1,077	8%	-10%
Expenses	\$1,190	\$1,237	\$1,512	-4%	-21%
Net Credit Losses	1,807	1,329	1,881	36%	-4%
Loan Loss Reserve Build/(Release) ^(b)	(813)	(269)	(535)	NM	-52%
Provision for Benefits and Claims	160	165	204	-3%	-22%
Total Cost of Credit	\$1,154	\$1,225	\$1,550	-6%	-26%
Net Income (Loss)	\$(3,562)	\$(920)	\$(1,228)	NM	NM
Net Income (Ex-CVA/DVA & Loss on MSSB) ^(c)	\$(679)	\$(933)	\$(1,259)	27%	46%
Net Income (Loss)					
Brokerage and Asset Management	(3,019)	(25)	(90)	NM	NM
Local Consumer Lending	(693)	(821)	(1,011)	16%	31%
Special Asset Pool	150	(74)	(127)	NM	NM
EOP Assets (\$ in billions)					
Brokerage and Asset Management	9	21	26	-57%	-65%
Local Consumer Lending	134	138	176	-3%	-24%
Special Asset Pool	28	32	45	-13%	-38%
EOP Loans (\$B)	122	128	155	-5%	-21%
EOP Deposits (\$B)	67	63	68	7%	-2%

(a) Please refer to Footnotes 1 and 2 and Appendices A and B.

(b) Includes provision for unfunded lending commitments.

(c) Please refer to Footnotes 1, 2, and 6 and Appendices A and B.

Citi Holdings

Citi Holdings revenues decreased to \$(3.7) billion from \$1.1 billion in the prior year period. Revenues in the third quarter 2012 included the \$4.7 billion pre-tax loss on MSSB, partially offset by CVA/DVA of \$23 million (\$50 million in the prior year period). Excluding CVA/DVA and the loss on MSSB, Citi Holdings revenues were \$971 million in the third quarter compared to \$1.1 billion in the prior year period. *Special Asset Pool* revenues were \$(13) million (excluding CVA/DVA of \$23 million) in the third quarter 2012, compared to \$(277) million (excluding CVA/DVA of \$50 million) in the prior year period, largely due to lower funding costs as well as an improvement in

asset marks. *Local Consumer Lending* revenues of \$1.1 billion declined 15% from the prior year period primarily due to the 26% decline in average assets. *Brokerage and Asset Management* revenues were \$(4.8) billion, compared to \$55 million in the prior year period reflecting the \$4.7 billion pre-tax loss on MSSB. As of the end of the third quarter 2012, total Citi Holdings assets were \$171 billion, 31% below the prior year period, and represented approximately 9% of total Citigroup assets.

Citi Holdings net loss was \$3.6 billion in the third quarter 2012 compared to a loss of \$1.2 billion in the prior year period. Excluding CVA/DVA and the loss on MSSB, the net loss improved to \$679 million, from \$(1.3) billion in the prior year period. The net loss in the third quarter 2012 also reflected a tax benefit of approximately \$200 million related to the sale of certain assets in the *Special Asset Pool*. Operating expenses decreased 21% to \$1.2 billion and credit costs fell 26% to \$1.2 billion. The decline in operating expenses reflected the overall decline in assets.

Citi Holdings cost of credit decreased 26% to \$1.2 billion versus the prior year period driven by a 4% reduction in net credit losses to \$1.8 billion, combined with a 52% increase in the net loan reserve release to \$813 million. Net credit losses in *Local Consumer Lending* increased by \$149 million or 9% from the prior year period to \$1.8 billion, while the loan loss reserve release increased \$506 million to \$761 million. The increase in net credit losses and the loan loss reserve release in *Local Consumer Lending* was driven by the incremental charge-offs of approximately \$635 million and corresponding loan loss reserve release of approximately \$600 million relating to the new OCC guidance described above. Excluding these incremental charge-offs arising from the new OCC guidance, net credit losses in *Local Consumer Lending* would have declined by \$486 million or 29%. Cost of credit in the *Special Asset Pool* increased \$7 million, as a decline in net credit losses of \$220 million was offset by a \$227 million reduction in the reserve release to \$52 million in the third quarter 2012.

Citi Holdings allowance for credit losses was \$11.1 billion at the end of the third quarter 2012, or 9.1% of loans, compared to \$14.4 billion, or 9.3% of loans, in the prior year period. 90+ days delinquent loans in *Local Consumer Lending* decreased 14% to \$5.0 billion, or 4.5% of loans.

Corporate/Other

Corporate/Other revenues declined \$267 million from the prior year period to \$33 million, mainly driven by the impact of hedging activities and lower investment yield.

Corporate/Other net loss was \$94 million in the quarter, compared to a loss of \$32 million in the prior year period and reflected the \$582 million tax benefit related to the resolution of certain tax audit items described above.

RESULTS BY REGION AND SEGMENT

<i>(in millions of dollars)</i>	Revenues			Income from Continuing Ops.		
	3Q'12	2Q'12	3Q'11	3Q'12	2Q'12	3Q'11
North America						
Global Consumer Banking	5,402	5,135	5,100	1,300	1,196	1,103
Securities and Banking	1,439	1,926	2,445	232	488	674
Transaction Services	623	665	620	120	124	112
Total North America	\$7,464	\$7,726	\$8,165	\$1,652	\$1,808	\$1,889
EMEA						
Global Consumer Banking	381	366	379	10	17	9
Securities and Banking	1,511	1,609	2,299	346	365	735
Transaction Services	867	930	893	283	332	286
Total EMEA	\$2,759	\$2,905	\$3,571	\$639	\$714	\$1,030
Latin America						
Global Consumer Banking	2,419	2,322	2,417	405	329	339
Securities and Banking	802	757	521	363	325	207
Transaction Services	447	455	444	157	185	168
Total Latin America	\$3,668	\$3,534	\$3,382	\$925	\$839	\$714
Asia						
Global Consumer Banking	1,978	1,948	2,067	449	448	562
Securities and Banking	1,018	1,113	1,460	190	250	526
Transaction Services	721	757	759	286	274	316
Total Asia	\$3,717	\$3,818	\$4,286	\$925	\$972	\$1,404
Citicorp	\$17,608	\$17,983	\$19,404	\$4,141	\$4,333	\$5,037
Citi Holdings	\$(3,690)	\$924	\$1,127	\$(3,562)	\$(919)	\$(1,221)
Corporate / Other	\$33	\$(265)	\$300	\$(55)	\$(427)	\$(74)
Citigroup	\$13,951	\$18,642	\$20,831	\$524	\$2,987	\$3,742

Citi will host a conference call today at 11:00 AM (EDT). A live webcast of the presentation, as well as financial results and presentation materials, will be available at <http://www.citigroup.com/citi/investor>. Dial-in numbers for the conference call are as follows: (866) 516-9582 in the U.S. and Canada; (973) 409-9210 outside of the U.S. and Canada. The conference code for both numbers is 28961811.

Citi, the leading global bank, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citi provides consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

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Additional financial, statistical, and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citi's Third Quarter 2012 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.

Certain statements in this release are "forward-looking statements" within the meaning of the rules and regulations of the U.S. Securities and Exchange Commission. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors, including the precautionary

statements included in this document and those contained in Citigroup's filings with the U.S. Securities and Exchange Commission, including without limitation the "Risk Factors" section of Citigroup's 2011 Annual Report on Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

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Appendix A: CVA/DVA

<i>(In millions of dollars)</i>	3Q'12	2Q'12	3Q'11
Securities and Banking			
DVA on Citi Liabilities at Fair Value Option	(549)	264	1,574
Derivatives CVA ^(a)	(249)	(66)	314
Total Securities and Banking CVA/DVA	\$(799)	\$198	\$1,888
Special Asset Pool			
DVA on Citi Liabilities at Fair Value Option	(11)	6	32
Derivatives CVA ^(a)	34	15	19
Total Special Asset Pool CVA/DVA	\$23	\$21	\$50
Total Citigroup CVA/DVA	\$(776)	\$219	\$1,938

(a) Net of hedges.

Note: Totals may not sum due to rounding.

Appendix B: Impact of CVA/DVA, Morgan Stanley Smith Barney (MSSB) and Tax Item in 3Q'12

<i>(\$ millions, except per share amounts)</i>	As Reported (GAAP)	Impact of: CVA/DVA	Impact of: MSSB	Impact of: Tax Item	Results less: MSSB and CVA/DVA
Revenue	13,951	(776)	(4,684)	-	19,411
EBIT	(964)	(776)	(4,684)	-	4,496
Taxes	(1,488)	(291)	(1,787)	(582)	1,172
Income from Continuing Ops.	\$524	\$(485)	\$(2,897)	\$582	\$3,324
Discontinued Operations	(31)	-	-	-	(31)
Noncontrolling Interests	25	-	-	-	25
Net Income	\$468	\$(485)	\$(2,897)	\$582	\$3,268
Diluted EPS ^(a)	\$0.15	\$(0.16)	\$(0.94)	\$0.19	\$1.06

(a) Earnings per share calculations are based on diluted shares of 3,015.3 million. The components of earnings per share excluding MSSB, CVA/DVA and tax item may not sum across due to rounding.

Appendix C: Non-GAAP Financial Measures

(In millions of dollars)

	9/30/2012 ^(a)	6/30/2012	3/31/2012
Citigroup's Common Stockholders' Equity	\$186,465	\$ 183,599	\$ 181,508
Add: Qualifying Minority Interests	161	150	163
Regulatory Capital Adjustments			
Less:			
Accumulated net unrealized losses on cash flow hedges, net of tax	(2,503)	(2,689)	(2,600)
Cumulative change in fair value of financial liabilities attributable to the change in own creditworthiness, net of tax	998	1,649	1,422
Intangible Assets			
Goodwill ^(b)	27,248	29,108	30,697
Identifiable intangible assets other than mortgage servicing assets (MSAs)	5,983	6,156	6,413
Defined benefit pension plan net assets	752	910	873
Deferred tax assets (DTAs) arising from net operating losses and foreign tax credit carry forwards	23,000	21,800	22,130
Excess over 10%/15% limitations for other DTAs, certain common equity investments, and MSAs ^(c)	24,719	27,951	31,190
Total Basel III Tier 1 Common Capital ^(d)	\$106,429	\$98,864	\$91,546
Risk-Weighted Assets (RWA) ^(e)	\$1,238,889	\$1,250,233	\$1,271,701
Basel III Tier 1 Common Capital Ratio ^(d)	8.6%	7.9%	7.2%

(a) Preliminary.

(b) Includes goodwill embedded in the valuation of significant common stock investments in unconsolidated financial institutions.

(c) Aside from MSAs, reflects DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions.

(d) Calculated based on the U.S. regulators proposed rules relating to Basel III (NPR). Citigroup's estimated Basel III Tier 1 Common Capital and Tier 1 Common Capital Ratio are based on its current interpretation, expectations, and understanding of the respective Basel III requirements and are necessarily subject to final regulatory clarity and rulemaking, model calibration, and other implementation guidance in the U.S.

(e) The estimated Basel III risk-weighted assets have been calculated based on the proposed "advanced approaches" for determining risk-weighted assets under the NPR, as well as the final U.S. market risk capital rules (Basel II.5).

Appendix D: Non-GAAP Financial Measures

(\$ millions, except per share amounts)

	<u>Preliminary 9/30/2012</u>
Citigroup's Total Stockholders' Equity	\$ 186,777
Less: Preferred Stock	312
Common Stockholders' Equity	186,465
Less:	
Goodwill	25,932
Intangible Assets (other than Mortgage Servicing Rights)	5,963
Net Deferred Tax Assets Related to Goodwill and Intangible Assets	35
Tangible Common Equity (TCE)	\$154,535
Common Shares Outstanding at Quarter-end	2,932.5
Tangible Book Value Per Share	\$ 52.70
(Tangible Common Equity / Common Shares Outstanding)	

Appendix E: International GCB Excluding Impact of FX Translation

<i>(In millions of dollars)</i>	<u>3Q'12</u>	<u>QoQ%</u>		<u>YoY%</u>	
		Reported	Constant Dollar	Reported	Constant Dollar
Revenues					
LATAM	2,419	4%	3%	-	7%
Asia	1,978	2%	0%	-4%	-2%
EMEA	381	4%	4%	1%	7%
Total International GCB	\$4,778	3%	2%	-2%	3%
Expenses					
LATAM	1,387	2%	1%	-7%	-
Asia	1,202	4%	2%	5%	8%
EMEA	335	-1%	-1%	-3%	3%
Total International GCB	\$2,924	2%	1%	-2%	3%

Note: Totals may not sum due to rounding.

¹ Credit valuation adjustments (CVA) on derivatives (excluding monolines), net of hedges, and debt valuation adjustments (DVA) on Citi's fair value option debt. See Appendix A and Appendix B.

² Minority interests reflect the impact of transactions related to interests in the MSSB JV and Akbank. As previously announced, third quarter 2012 results include a non-cash GAAP charge to net income of \$4.7 billion pre-tax (\$2.9 billion after-tax) relating to the MSSB JV, consisting of (i) a pre-tax loss on Citigroup's sale of the 14% interest in the MSSB JV to Morgan Stanley of \$1.4 billion pre-tax (\$800 million after-tax) and (ii) an other-than-temporary impairment of the carrying value of Citigroup's remaining 35% interest in the MSSB JV of \$3.3 billion pre-tax (\$2.1 billion after-tax). These charges were recorded in Citi Holdings - *Brokerage and Asset Management*. See Appendix B. Second quarter 2012 included a pre-tax loss on the partial sale of Citi's minority interest in Akbank T.A.S. (Akbank) of \$424 million, recorded in Corporate / Other.

³ Third quarter 2012 results include a \$582 million tax benefit related to the resolution of certain tax audit items, recorded in Corporate / Other. See Appendix B.

⁴ Citigroup's estimated Basel III Tier 1 Common Ratio is a non-GAAP financial measure. Citi believes this ratio provides useful information to investors and others by measuring Citigroup's progress against expected future regulatory capital standards. For the calculation of Citigroup's estimated Basel III Tier 1 Common Ratio as of the third quarter 2012, see Appendix C. Generally, the estimate has been calculated based on the U.S. regulators proposed rules relating to Basel III (NPR), including the proposed "advanced approaches" for determining risk-weighted assets under the NPR, as well as the final U.S. market risk capital rules (Basel II.5). Citigroup's estimated Basel III Tier 1 Common Ratio is based on its current interpretation, expectations and understanding of the respective Basel III requirements and is necessarily subject to final regulatory clarity and rulemaking, model calibration and other implementation guidance in the U.S.

⁵ Tangible book value per share is a non-GAAP financial measure. This metric is a capital adequacy metric used and relied upon by investors and industry analysts. See Appendix D for a reconciliation of this metric to the most directly comparable GAAP measure.

⁶ Assumes a tax rate on CVA / DVA of 37.5% in third quarter 2012, 36.2% in second quarter 2012, and 37.9% in third quarter 2011. Assumes a tax rate on gain / (loss) on minority investments of 38.2% in third quarter 2012 and 35.4% in second quarter 2012.

⁷ See Appendix E.

⁸ Lending revenues exclude the impact of gains / losses on hedges related to accrual loans. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to hedge the corporate loan portfolio. The fixed premium cost of these hedges is included (netted against) the core lending revenues to reflect the cost of the credit protection.