

下記は、7月16日(アメリカ時間)に発表されたプレスリリースの一部の翻訳です。

シティグループ、2012年第2四半期の決算を発表 2012年第2四半期の一株当たり利益 1 は0.95ドル、プラスの CVA/DVA^2 の影響及びアクバンクT.A.S.の10.1%の持分の売却 3 による正味損失を除くと1.00ドル

シティグループの当期利益は29億ドル、 CVA/DVAの影響及びアクバンクに関する損失を除くと31億ドル

シティグループの収益は186億ドル、 219百万ドルのCVA/DVAの影響及び424百万ドルのアクバンクに関する損失を除くと188億ドル

> バーゼルIのTier 1普通資本比率は12.7%に増加 バーゼルIIIのTier 1普通資本比率の試算は7.9%に増加⁴

一株当たり純資産額は62.61ドルに増加、一株当たり有形純資産額5は51.81ドルに増加

第2四半期の貸倒引当金戻入れは984百万ドル、前年同期から50%減少

シティグループの第2四半期末の預金残高は9.140億ドル、前年同期から6%増加

シティコープの貸出金は5,270億ドル、前年同期から10%増加

シティ・ホールディングスの貸出金は1,280億ドル、前年同期から24%減少

シティ・ホールディングスの資産は 1,910 億ドル、前年同期から 28%減少 シティグループの総資産の 10%に相当

2012 年 7 月 16 日ニューヨーク発: シティグループ・インクは本日、2012 年第 2 四半期の収益は 186 億ドル、当期利益は 29 億ドル、希薄化後株式一株当たり 0.95 ドルと発表しました。

CVA/DVA は第2四半期において219百万ドルのプラスでしたが、これはシティの信用スプレッドが拡大したためです。 前年同期のCVA/DVAは164百万ドルのプラスでした。第2四半期の業績には、既に公表済みのアクバンクT.A.S.の10.1%の持分の売却による424百万ドル(税引後で274百万ドル)の正味損失も含まれています。CVA/DVAの影響及びアクバンクに関する損失を除くと、第2四半期の収益は188億ドルで希薄化後一株当たり利益は1.00ドルであり、前年同期からそれぞれ収益については7%、希薄化後一株当たり利益については2%減少しました。

「シティの中核事業は、困難な環境において良好な成果をあげており、順調に利益をあげています。シティは貸出金と預金の双方において堅調に業績を伸ばしており、市場関連事業は回復を示し、トランザクション・サービスでは記録的な収益を上げました。シティは業界トップクラスの強固な資本と流動性を維持しつつ、シティ・ホールディングスの資産をシティグループの総資産の約10%に減少させました。シティは引き続き業務の遂行、費用及びリスクの管理、並びにお客様へのシティ固有のサービスの提供に注力します。」とシティグループの最高経営責任者、ビクラム・パンディットは述べています。

シティグループの収益は、CVA/DVA を除いて前年同期から 10%減少して 184 億ドルでした。CVA/DVA の影響及びアクバンクに関する損失の双方を除くと、シティグループの収益は前年同期から 7%減少しました。前年同期比での収益の減少は、現在継続中のシティ・ホールディングスの資産の圧縮によるものです。シティ・ホールディングスの収益は資産圧縮により前年同期比で 62%減少しましたが、シティコープの収益は実質的に変わりませんでした。

シティコープの収益は、198 百万ドルのプラスの CVA/DVA を含め、2012 年第 2 四半期は 180 億ドルとなりました。 CVA/DVA を除くと、シティコープの収益は 178 億ドルで、2011 年第 2 四半期と変わりませんでした。この業績は、グロ

ーバル個人向け銀行業務(GCB)における収益が 2011 年第 2 四半期と変わらなかった一方で、証券及び銀行業務の収益(198 百万ドルのプラスの CVA/DVA を除きます。)の 2%の減少がトランザクション・サービスの収益の 5%の増加により相殺されたことを反映しています。

シティ・ホールディングスの収益は、前年同期から 62%減少し、2012 年第 2 四半期は 924 百万ドルとなりました。主に特別資産プール及び地域別個人向け融資業務における収益の減少により、シティ・ホールディングスの収益は前年同期に比べて減少しましたが、これは証券及びアセット・マネジメントの収益の増加により一部相殺されました。特別資産プール及び地域別個人向け融資業務における業績は、これらの事業で現在継続中の資産圧縮に加えて、満期保有目的から振り替えられた有価証券の売却及びその他の資産の売却による前年同期の特別資産プールにおける利益がなかったことを反映しています。シティ・ホールディングスの総資産は 2011 年第 2 四半期から 740 億ドル(28%)減少して 1,910 億ドルとなりました。シティ・ホールディングスの 2012 年第 2 四半期末における資産はシティグループの総資産の約 10%相当でした。

シティグループの当期利益は、2011 年第 2 四半期から 12%減少し、29 億ドルでした。CVA/DVA の影響及びアクバンクの売却による損失を除くと、シティグループの当期利益は 2011 年第 2 四半期の結果と比べて 1%減少して 31 億ドルでした。営業費用は前年同期から 6%減少して 121 億ドルでした。シティグループの 2012 年第 2 四半期における 与信費用は前年同期から 17%減少しましたが、これは 16 億ドルの正味貸倒損失の改善が 10 億ドルの貸倒引当金の正味戻入額の減少により一部相殺されたことを反映しています。

シティグループの貸倒引当金の総額は、当四半期末において 276 億ドルで、貸出金総額の 4.3%でした。これに対して前年同期は 344 億ドル(5.4%)でした。当四半期の貸倒引当金の正味戻入額は、前年同期から 50%減少して 984 百万ドルでした。シティコープの貸倒引当金の戻入額及びシティ・ホールディングスの貸倒引当金の戻入額は、2011 年第 2 四半期と比較してそれぞれ 49%及び 54%減少してそれぞれ 715 百万ドル及び 269 百万ドルでした。シティコープの貸倒引当金の戻入額の減少は、北米 GCB 及び証券及び銀行業務における戻入額の減少、並びに米国外 GCB(アジア、ラテンアメリカ、ヨーロッパ・中東・アフリカ)における正味貸倒引当金の繰入を反映したものです。シティ・ホールディングスにおける 314 百万ドルの貸倒引当金の戻入額の減少はほぼ全て特別資産プールによるもので、その貸倒引当金の戻入額は、2011 年第 2 四半期から 317 百万ドル減少し 83 百万ドルになりました。シティグループの資産の質は、2011 年第 2 四半期に比べ不稼働資産が 22%減少して 115 億ドルとなったことにより引き続き改善しました。法人向け未収利息非計上貸出金は 47%減少して 26 億ドル、個人向け未収利息非計上貸出金は 1%減少して 83 億ドルとなりました。90 日以上延滞している個人向け貸出金は、特別資産プールを除き、前年同期から 14%減少して 84 億ドル(個人向け貸出金の 2.1%)となりました。

シティグループの資本水準及び純資産額は、前年同期から引き続き増加しています。2012 年第 2 四半期末の一株当たり純資産額及び一株当たり有形純資産額は、前年同期末からそれぞれ 4%及び 6%増加してそれぞれ 62.61ドル及び 51.81ドルでした。シティグループの Tier 1 資本比率は 14.4%、バーゼル II における Tier 1 普通資本比率は 12.7%、バーゼル III における Tier 1 普通資本比率の試算は 7.9%でした。

シティグループ

				変動器	壑(%)
(単位:百万ドル、ただし1株当たりの金額を除きます。)	2012年 _第2四半期_	2012年 <u>第1四半期</u>	2011年 <u>第2四半期</u>	2012年 第2四半期 vs 2012年 第1四半期	2012年 第2四半期 vs 2011年 第2四半期
シティコープ	17,983	18,032	17,952	_	_
シティ・ホールディングス	924	874	2,407	6%	-62%
本社事項、本社業務/その他	(265)	500	263	NM	NM
収益合計	\$18,642	\$19,406	\$20,622	-4%	-10%
収益合計 (CVA/DVA及び少数株主持分を除きます。) ⁽⁶⁾	\$18,847	\$20,217	\$20,259	-7%	-7%
費用	\$12,134	\$12,319	\$12,936	-2%	-6%
正味貸倒損失	3,576	3,955	5,147	-10%	-31%
貸倒引当金繰入額/(戻入額) ^(a)	(984)	(1,165)	(1,979)	16%	50%
保険給付準備金繰入額	214	229	219	-7%	-2%
与信費用合計	\$2,806	\$3,019	\$3,387	-7%	-17%
法人税等控除前の継続事業からの利益(損失)	\$3,702	\$4,068	\$4,299	-9%	-14%
法人税等	715	1,006	967	-29%	-26%
継続事業からの利益	\$2,987	\$3,062	\$3,332	-2%	-10%
非継続事業からの当期利益(損失)	(1)	(5)	71	80%	NM
非支配持分	40	126	62	-68%	-35%
シティグループ当期利益	\$2,946	\$2,931	\$3,341	1%	-12%
当期利益 (CVA/DVA及び少数株主持分を除きます。) ⁽⁷⁾	\$3,080	\$3,423	\$3,111	-10%	-1%
Tier 1普通資本比率	12.7%	12.5%	11.6%		
Tier 1資本比率	14.4%	14.3%	13.6%		
普通株主持分利益率	6.5%	6.5%	7.7%		
1株当たり純資産額	\$62.61	\$61.90	\$60.34		
1株当たり有形純資産額	\$51.81	\$50.90	\$48.75		

⁽a)未実行貸出約定に関する貸倒引当金繰入額を含みます。

シティは、世界160以上の国と地域に約2億の顧客口座を有する世界有数のグローバルな銀行です。個人、法人、政府及び団体を対象として、個人向け銀行業務やカードビジネス、法人・投資銀行業務、証券業務、トランザクション・サービス、資産管理の分野において、幅広い金融商品やサービスを提供しています。

詳しくはこちらをご覧ください。

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追加の財務、統計及び業務関連の情報並びに業務及びセグメントのトレンドに関してはフィナンシャル・サプルメント(Financial Supplement)に含まれています。本発表及びフィナンシャル・サプルメントはシティグループのウェブサイト(www.citigroup.com)にて入手することができます。

本書には、米国証券取引委員会の規則及び規制に定める「将来の見通しに関する記述」が含まれています。こうした記述は、経営陣の現在の予測に基づくものであり、不確実要素や状況の変化により影響を受けます。様々な要因により、実際に生じる結果並びに資本及びその他の財務状況は、こうした記述に含まれる情報と大きく異なる可能性があります。様々な要因には、本書に含まれる注意喚起のための記述及びシティグループが米国証券取引委員会に提出する文書中に含まれる注意喚起のための記述(シティグループの 2011 年のフォーム 10-K による年次報告におけるリスク・ファクターを含みますが、これらに限られません。)が含まれます。

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1 本プレスリリースにおいて用いている一株当たりの数値は、全て、2011年5月6日に発効した、シティグループの10株を1株とする株式併合を反映しています。一株当たり利益計算に使用する利益は、優先株式配当の控除及び従業員プランのための制限株式の調整を反映しています。

- * シティのバーゼル III の推定 Tier 1 普通資本比率は、バーゼル III 規制のシティの現時点における予想と理解(バーゼル III に関する米国規制当局が提案する基準(NPR)と米国の最終的な市場リスク自己資本規制(バーゼル III.5)を含みますがこれらに限定されません。)に基づいています。シティのバーゼル III の推定 Tier 1 普通資本比率は、NPR のもとでリスク加重資産を決定するために提案されている「先進的アプローチ」に基づき算出されています。この推定値は、必然的に、規制当局による最終的な明確化と規則制定、測定モデル及びその他の最終的な実施のための指針に従うことになります。
- 5 一株当たり有形純資産額及び関連する指標は、非 GAAP 財務指標です。この指標の最も直接的に比較可能な GAAP 指標への調整については付表 C をご参照ください。
- 6 2012 年第2四半期は、アクバンク T.A.S(アクバンク)に対するシティの少数株主持分の一部売却によるマイナス 424 百万ドルの 税引前損失を含みます。2012 年第1四半期には、アクバンクに対するシティの少数株主持分に関する税引前現存費用 12 億ドルに 加えて、住宅開発金融公社(HDFC)に対するシティの残存少数株主持分及び上海浦東発展銀行(SPDB)に対するシティの少数株 主持分の売却による税引前利益がそれぞれ 11 億ドル及び 542 百万ドル含まれています。2011 年第1四半期は、HDFC に対するシティの少数株主持分の一部売却による 199 百万ドルの税引前利益を含みます。既に公表されているとおり、これらの損益は、本 社事項、本社業務/その他に計上されています。
- ⁷ 税率として、2012 年第 2 四半期は損益の 35.4%を、2012 年第 1 四半期は損益の 34.9%を、2011 年第 2 四半期は損益の 35.8%を想定しています。

² モノラインを除くデリバティブにおける信用評価調整(CVA)(ヘッジ取引控除後)及び公正価格オプションによるシティの負債の負債評価調整(DVA)です。 付表 A をご参照下さい。

³ 付表 B をご参照下さい。



CITIGROUP REPORTS SECOND QUARTER 2012 EARNINGS PER SHARE¹ OF \$0.95; \$1.00 EXCLUDING THE IMPACT OF POSITIVE CVA/DVA² AND A NET LOSS ON THE SALE OF A 10.1% STAKE IN AKBANK T.A.S.³

CITIGROUP NET INCOME OF \$2.9 BILLION; \$3.1 BILLION EXCLUDING CVA/DVA AND THE LOSS ON AKBANK

CITIGROUP REVENUES OF \$18.6 BILLION; \$18.8 BILLION EXCLUDING \$219 MILLION OF CVA/DVA AND THE \$424 MILLION LOSS ON AKBANK

BASEL I TIER 1 COMMON RATIO INCREASED TO 12.7% ESTIMATED BASEL III TIER 1 COMMON RATIO INCREASED TO 7.9%⁴

BOOK VALUE PER SHARE INCREASED TO \$62.61
TANGIBLE BOOK VALUE PER SHARE⁵ INCREASED TO \$51.81

LOAN LOSS RESERVE RELEASE OF \$984 MILLION IN SECOND QUARTER,
DOWN 50% FROM THE PRIOR YEAR PERIOD

CITIGROUP QUARTER-END DEPOSITS OF \$914 BILLION, 6% ABOVE PRIOR YEAR PERIOD

CITICORP LOANS OF \$527 BILLION GREW 10% VERSUS PRIOR YEAR PERIOD

CITI HOLDINGS LOANS OF \$128 BILLION DECLINED 24% VERSUS PRIOR YEAR PERIOD

CITI HOLDINGS ASSETS OF \$191 BILLION DECLINED 28% FROM PRIOR YEAR PERIOD —

REPRESENT 10% OF TOTAL CITIGROUP ASSETS

New York, July 16, 2012 – Citigroup Inc. today reported net income for the second quarter 2012 of \$2.9 billion, or \$0.95 per diluted share, on revenues of \$18.6 billion.

CVA/DVA was a positive \$219 million in the second quarter, resulting from the widening of Citi's credit spreads, compared to a positive \$164 million in the prior year period. Second quarter results also included a net loss of \$424 million (\$274 million after-tax) from the previously announced sale of a 10.1% stake in Akbank T.A.S. Excluding CVA/DVA and the Akbank loss, second quarter revenues were \$18.8 billion and earnings were \$1.00 per diluted share, down 7% and 2% respectively from the prior year period.

Vikram Pandit, Citi's Chief Executive Officer, said, "Our core businesses performed well in a difficult environment and are generating solid returns. We had strong growth in both loans and deposits, showed resilience in our markets-facing businesses, and saw record revenues in Transaction Services. We reduced Citi Holdings to approximately 10% of our balance sheet while our capital strength and liquidity continue to be among the best in the industry. We remain focused on execution, managing our expenses and our risk, and serving clients as only we can."

Citigroup revenues of \$18.4 billion, excluding CVA/DVA, were 10% lower than the prior year period. Excluding both CVA/DVA and the loss on Akbank, Citigroup revenues were 7% below the prior year period. The decline in

revenues year-over-year was driven by the ongoing wind down of Citi Holdings, which reduced revenues in Citi Holdings by 62% versus the prior year period, while Citicorp revenues were essentially unchanged.

Citicorp revenues of \$18.0 billion in the second quarter 2012 included \$198 million of CVA/DVA. Excluding CVA/DVA, Citicorp revenues were \$17.8 billion, unchanged from the second quarter 2011. The results reflected a 2% decline in *Securities and Banking* revenues (excluding a positive CVA/DVA of \$198 million) that was offset by a 5% increase in *Transaction Services* revenues, while *Global Consumer Banking (GCB)* revenues were unchanged versus second quarter 2011.

Citi Holdings revenues of \$924 million in the second quarter 2012 were 62% below the prior year period. Lower revenues in the *Special Asset Pool* and in *Local Consumer Lending* largely drove the decline in Citi Holdings revenues from the prior year period, partially offset by an increase in *Brokerage and Asset Management* revenues. The results in the *Special Asset Pool* and *Local Consumer Lending* largely reflected the ongoing decline in assets in these businesses as well as the absence of gains in the *Special Asset Pool* in the prior year period from the sale of securities that had been transferred from held-to-maturity and other asset sales. Total Citi Holdings assets declined \$74 billion, or 28%, from the second quarter 2011, to \$191 billion. Citi Holdings assets at the end of the second quarter 2012 represented approximately 10% of total Citigroup assets.

Citigroup's net income declined 12% from the second quarter 2011 to \$2.9 billion. Excluding the impact of CVA/DVA and the loss from the Akbank sale, Citigroup net income was \$3.1 billion, 1% lower than the second quarter 2011. Operating expenses of \$12.1 billion were 6% lower than the prior year period. Citigroup's cost of credit in the second quarter 2012 was 17% below the prior year period, reflecting a \$1.6 billion improvement in net credit losses which was partially offset by a \$1.0 billion reduction in net loan loss reserve releases.

Citigroup's total allowance for loan losses was \$27.6 billion at quarter end, or 4.3% of total loans, compared to \$34.4 billion, or 5.4%, in the prior year period. The \$984 million net release of loan loss reserves in the quarter was down 50% from the prior year period. Reserve releases in Citicorp of \$715 million and in Citi Holdings of \$269 million were 49% and 54% lower, respectively, than the second quarter 2011. Citicorp's decline in loan loss reserve releases reflected lower releases in *North America GCB* and *Securities and Banking* and a net credit reserve build in international *GCB* (Asia, Latin America and EMEA). The \$314 million decline in Citi Holdings loan loss reserve releases was almost entirely due to the *Special Asset Pool*, where reserve releases declined \$317 million from the second quarter 2011 to \$83 million. Citigroup asset quality continued to improve as total non-accrual assets fell 22% to \$11.5 billion compared to the second quarter 2011. Corporate non-accrual loans fell 47% to \$2.6 billion and consumer non-accrual loans fell 1% to \$8.3 billion. Consumer loans that were 90+ days delinquent, excluding the *Special Asset Pool*, fell 14% versus the prior year period to \$8.4 billion, or 2.1% of consumer loans.

Citigroup's capital levels and book value continued to increase versus the prior year period. At the end of the second quarter 2012, book value per share was \$62.61 and tangible book value per share was \$51.81, 4% and 6% increases, respectively, versus the prior year period end. Citigroup's Tier 1 Capital Ratio was 14.4%, its Basel I Tier 1 Common Ratio was 12.7%, and its estimated Basel III Tier 1 Common Ratio was 7.9%.

CITIGROUP							
(\$ millions, except per share amounts)	2Q'12	1Q'12	2Q'11	QoQ%	YoY%		
Citicorp	17,983	18,032	17,952	-	-		
Citi Holdings	924	874	2,407	6%	-62%		
Corporate/Other	(265)	500	263	NM	NM		
Total Revenues	\$18,642	\$19,406	\$20,622	-4%	-10%		
Total Revenues (Ex-CVA/DVA & Minority Interest) (6)	\$18,847	\$20,217	\$20,259	-7%	-7%		
Expenses	\$12,134	\$12,319	\$12,936	-2%	-6%		
Net Credit Losses	3,576	3,955	5,147	-10%	-31%		
Loan Loss Reserve Build/(Release) (a)	(984)	(1,165)	(1,979)	16%	50%		
Provision for Benefits and Claims	214	229	219	-7%	-2%		
Total Cost of Credit	\$2,806	\$3,019	\$3,387	-7%	-17%		
Income from Cont. Ops. Before Taxes	\$3,702	\$4,068	\$4,299	-9%	-14%		
Provision for Income Taxes	715	1,006	967	-29%	-26%		
Income from Continuing Operations	\$2,987	\$3,062	\$3,332	-2%	-10%		
Net income (loss) from Disc. Ops.	(1)	(5)	71	80%	NM		
Non-Controlling Interest	40	126	62	-68%	-35%		
Citigroup Net Income	\$2,946	\$2,931	\$3,341	1%	-12%		
Net Income (Ex-CVA/DVA & Minority Interest) ⁽⁷⁾	\$3,080	\$3,423	\$3,111	-10%	-1%		
Tier 1 Common Ratio	12.7%	12.5%	11.6%				
Tier 1 Capital Ratio	14.4%	14.3%	13.6%				
Return on Common Equity	6.5%	6.5%	7.7%				
Book Value per Share	\$62.61	\$61.90	\$60.34				
Tangible Book Value per Share	\$51.81	\$50.90	\$48.75				

⁽a) Includes provision for unfunded lending commitments

CITICORP								
(in millions of dollars)	2Q'12	1Q'12	2Q'11	QoQ%	YoY%			
Global Consumer Banking	9,771	10,014	9,793	-2%	-			
Securities and Banking	5,405	5,275	5,482	2%	-1%			
Transaction Services	2,807	2,743	2,677	2%	5%			
Total Revenues	\$17,983	\$18,032	\$17,952	-	-			
Total Revenues (Ex-CVA/DVA)	\$17,785	\$19,408	\$17,805	-8%	-			
Expenses	\$10,300	\$10,305	\$10,669	<u> </u>	-3%			
Net Credit Losses	2,246	2,220	2,982	1%	-25%			
Loan Loss Reserve Build/(Release) (a)	(715)	(588)	(1,396)	-22%	49%			
Provision for Benefits and Claims	50	58	36	-14%	39%			
Total Cost of Credit	\$1,581	\$1,690	\$1,622	-6%	-3%			
Net Income	\$4,303	\$4,337	\$4,065	-1%	6%			
Net Income (Ex-CVA/DVA)	\$4,176	\$5,191	\$3,974	-20%	5%			
Revenues								
North America	7,726	7,187	7,683	7%	1%			
EMEA	2,905	3,226	2,950	-10%	-2%			
LATAM	3,534	3,647	3,529	-3%	-			
Asia	3,818	3,972	3,790	-4%	1%			
Net Income								
North America	1,798	1,539	1,594	17%	13%			
EMEA	692	792	643	-13%	8%			
LATAM	842	895	851	-6%	-1%			
Asia	971	1,111	977	-13%	-1%			
EOP Assets (\$B)	1,436	1,424	1,423	1%	1%			
EOP Loans (\$B)	527	514	480	3%	10%			
EUP LUAIIS (3B)	3_,	O = .						

⁽a) Includes provision for unfunded lending commitments

Citicorp

Citicorp revenues of \$18.0 billion in the second quarter 2012 were unchanged from the prior year period. CVA/DVA in the second quarter was \$198 million, compared to \$147 million in the prior year period. Excluding CVA/DVA, revenues were \$17.8 billion, also unchanged from the second quarter 2011. *Transaction Services* revenues grew 5% to \$2.8 billion, which offset a 2% decline in *Securities and Banking* revenues to \$5.2 billion (excluding a positive CVA/DVA of \$198 million), while *GCB* revenues were unchanged at \$9.8 billion, all from the prior year period.

Citicorp net income increased 6% from the prior year period to \$4.3 billion. The increase largely reflected continued positive operating leverage in the quarter as operating expenses and total credit costs each declined 3% while revenues remained unchanged from the prior year period.

Citicorp cost of credit in the second quarter 2012 decreased 3% from the prior year period to \$1.6 billion. The decrease largely reflected significantly lower net credit losses, which declined \$736 million, or 25%, to \$2.2 billion, which offset a \$681 million, or 49%, reduction in loan loss reserve releases to \$715 million, both compared to the second quarter 2011. The decline in reserve releases was largely in *GCB*. Citicorp's consumer loans 90+ days delinquent fell 17% from the prior year period to \$3.1 billion, and the 90+ days delinquent ratio fell 25 basis points to 1.08% of loans.

Citicorp operating expenses decreased 3% year-over-year to \$10.3 billion, reflecting ongoing expense control and reengineering initiatives.

Citicorp end of period loans grew 10% versus the prior year period to \$527 billion, primarily reflecting strong growth in corporate loans and growth in Latin America and North America consumer loans. Consumer loans grew 2% to \$284 billion and corporate loans grew 22% to \$243 billion, both versus the prior year period.

Glo	bal Consumer	Banking			
(in millions of dollars)	2Q'12	1Q'12	2Q'11	QoQ%	YoY%
North America	5,135	5,198	4,949	-1%	4%
EMEA	366	378	410	-3%	-11%
LATAM	2,322	2,441	2,408	-5%	-4%
Asia	1,948	1,997	2,026	-2%	-4%
Total Revenues	\$9,771	\$10,014	\$9,793	-2%	-
Expenses	\$5,313	\$5,210	\$5,357	2%	-1%
Net Credit Losses	2,124	2,278	2,832	-7%	-25%
Loan Loss Reserve Build/(Release) ^(a)	(728)	(735)	(1,332)	1%	45%
Provision for Benefits and Claims	50	58	36	-14%	39%
Total Cost of Credit	\$1,446	\$1,601	\$1,536	-10%	-6%
Net Income	\$1,991	\$2,187	\$2,016	-9%	-1%
Net Income					
North America	1,196	1,317	1,111	-9%	8%
EMEA	16	(8)	31	NM	-48%
LATAM	331	375	395	-12%	-16%
Asia	448	503	479	-11%	-6%
(in billions of dollars)					
Avg. Cards Loans	144	148	148	-3%	-3%
Avg. Retail Banking Loans	139	139	127	-1%	9%
Avg. Deposits	318	319	317	-	-
Investment Sales	19	22	21	-10%	-7%
Tives their sares					

⁽a) Includes provision for unfunded lending commitments

Global Consumer Banking

GCB revenues of \$9.8 billion were unchanged from the prior year period. Revenue growth of 4% in *North America GCB* to \$5.1 billion was offset by international *GCB* revenues, which declined 4% to \$4.6 billion. The decline in international *GCB* revenues largely reflected the impact of foreign exchange translation into U.S. dollars for reporting purposes (FX).⁸ On a constant dollar basis (i.e., excluding the impact of FX), *GCB* revenues were up 4%.

North America GCB revenues grew 4% to \$5.1 billion driven by higher retail banking revenues that were partially offset by lower revenues from Citi-branded cards and Citi retail services. Retail banking revenues grew 32% to \$1.6 billion from the second quarter 2011, largely due to higher mortgage revenues. Citi-branded cards revenues declined 8% to \$2.0 billion, and Citi retail services revenues declined 3% to \$1.5 billion, both versus the prior year period. The lower results in cards primarily reflected lower average loan balances for both businesses as Citi-branded cards loans declined 3% and Citi retail services loans declined 4% from second quarter 2011, as well as lower yields.

North America GCB net income was \$1.2 billion, 8% higher than the second quarter 2011. The growth in net income was largely driven by the higher revenues and a \$625 million decrease in net credit losses that was partially offset by a \$427 million reduction in loan loss reserve releases versus the prior year period. Operating expenses in the second quarter grew 5% from the prior year period to \$2.5 billion largely due to a legal reserve in the current quarter related to the interchange litigation. Absent this reserve, expenses would have been down slightly versus the prior year period.

North America GCB credit quality continued to improve as net credit losses fell \$625 million, or 29%, to \$1.5 billion compared to the prior year period. Net credit losses versus the prior year period improved in Citi-branded cards, down 32% to \$840 million, Citi retail services, down 26% to \$609 million, and retail banking, down 22% to \$62 million. Delinquency rates continued to improve in both Citi-branded cards and Citi retail services across all delinquency buckets versus the prior year period. Retail banking 90+ days delinquency rates increased versus the prior year period largely reflecting the impact of portfolio growth and seasoning, but nonetheless remained at historically low levels. The reserve release in the second quarter 2012 was \$814 million, \$427 million lower than in the second quarter 2011.

International GCB revenues declined 4% to \$4.6 billion versus the second quarter 2011, largely reflecting the impact of FX. Compared to the prior year period, revenues declined 4% in Latin America to \$2.3 billion, 4% in Asia to \$1.9 billion, and 11% in EMEA to \$366 million. However, on a constant dollar basis, revenues grew 8% in Latin America, were flat in Asia and decreased 1% in EMEA. All three regions had year-over-year growth in average loans and average deposits during the second quarter 2012 on a constant dollar basis.

International GCB net income fell 12% (3% on a constant dollar basis) from the prior year period to \$795 million, primarily due to a net loan loss reserve build of \$86 million in the second quarter 2012 compared to a net release of \$91 million in the prior year period. Operating expenses in the second quarter 2012 declined 5% (increased 3% on a constant dollar basis) from the second quarter 2011 to \$2.9 billion.

International *GCB* **credit quality** improved from the prior year period as net credit losses fell 12% to \$613 million. The net loan loss reserve build of \$86 million in the second quarter 2012 primarily reflected a reserve build in Latin America of \$120 million compared to a release of \$21 million in the prior year period. EMEA and Asia *GCB* recorded small reserve releases in the second quarter 2012. Overall credit quality in international *GCB* improved even as loan portfolios continued to grow. 90+ days delinquency rates were generally stable across all products in all regions.

	Securities and B	anking			
(in millions of dollars)	2Q'12	1Q'12	2Q'11	QoQ%	YoY%
Investment Banking	854	865	1,085	-1%	-21%
Equity Markets	550	902	776	-39%	-29%
Fixed Income Markets	2,817	4,737	2,922	-41%	-4%
Lending	608	56	357	NM	70%
Private Bank	570	576	555	-1%	3%
Other Securities and Banking	(192)	(485)	(360)	60%	47%
Total Revenues (Ex-CVA/DVA)	\$5,207	\$6,651	\$5,335	-22%	-2%
CVA/DVA	198	(1,376)	147		
Total Revenues	\$5,405	\$5,275	\$5,482	2%	-1%
Expenses	\$3,575	\$3,707	\$3,897	-4%	-8%
Net Credit Losses	97	(60)	151	NM	-36%
Credit Reserve Build/(Release) (a)	(38)	118	(91)	NM	58%
Total Cost of Credit	\$59	\$58	\$60	2%	-2%
Net Income	\$1,402	\$1,233	\$1,190	14%	18%
Net Income (Ex-CVA/DVA)	\$1,275	\$2,087	\$1,099	-39%	16%
Revenues					
North America	1,926	1,348	2,125	43%	-9%
EMEA	1,609	1,954	1,642	-18%	-2%
LATAM	757	755	682	-	11%
Asia	1,113	1,218	1,033	-9%	8%
Income from Continuing Ops.					
North America	488	128	347	NM	41%
EMEA	365	512	341	-29%	7%
LATAM	325	342	296	-5%	10%
Asia	250	307	210	-19%	19%

(a) Includes provision for unfunded lending commitments

Securities and Banking

Securities and Banking revenues declined 1% from the prior year period to \$5.4 billion. Excluding the impact of a positive \$198 million of CVA/DVA in the second quarter 2012 (compared to a positive \$147 million in the prior year period), *Securities and Banking* revenues were \$5.2 billion, 2% lower than the prior year period.

Fixed Income revenues of \$2.8 billion in the second quarter 2012 (excluding \$147 million of CVA/DVA) decreased 4% from the prior year period. Fixed Income results reflected year-over-year growth in rates and currencies, which was more than offset by declines in credit and securitized products. Rates and currencies results were driven by strong performance and active client flows in currencies, particularly in the foreign exchange and local markets businesses. Credit and securitized products revenues declined largely due to a weaker market environment.

Equity Markets revenues of \$550 million in the second quarter 2012 (excluding \$50 million of CVA/DVA) were 29% below the prior year period. The decline reflected lower levels of industry volumes, particularly in cash equities, from the prior year period.

Investment Banking revenues of \$854 million were 21% below the prior year period. Debt underwriting revenues declined 21% to \$486 million and equity underwriting revenues declined 39% to \$167 million. Both declines reflected decreased industry-wide activity levels, although Citi gained market share in both products. Advisory revenues of \$201 million were 2% higher than the prior year period.

Lending revenues increased 70% to \$608 million from the prior year period. Approximately half of the revenue growth was from gains on hedges as credit spreads widened during the second quarter 2012 (compared to a loss in the prior year period), with the remainder of the revenue growth from higher volumes and improved spreads.

Private bank revenues increased 3% to \$570 million (excluding \$2 million of CVA/DVA) from the prior year period driven primarily by growth in North America lending and deposits.

Securities and Banking net income was \$1.4 billion in the second quarter 2012, up 18% from the prior year period, primarily reflecting the 1% decline in year-over-year revenues combined with an 8% decline in operating expenses driven by efficiency savings and lower incentive compensation, partially offset by approximately \$89 million in repositioning costs.

Transaction Services							
(in millions of dollars)	2Q'12	1Q'12	2Q'11	QoQ%	YoY%		
Treasury and Trade Solutions	2,112	2,054	1,936	3%	9%		
Securities and Fund Services	695	689	741	1%	-6%		
Total Revenues	\$2,807	\$2,743	\$2,677	2%	5%		
Expenses	\$1,412	\$1,388	\$1,415	2%	-		
Net Credit Losses	25	2	(1)	NM	NM		
Loan Loss Reserve Build/(Release) ^(a)	51	29	27	76%	89%		
Total Cost of Credit	\$76	\$31	\$26	NM	NM		
Net Income	\$910	\$917	\$859	-1%	6%		
Average Deposits (\$ in billions)	\$396	\$377	\$366	5%	8%		
EOP Assets Under Custody (\$ in trillions)	\$12.2	\$12.5	\$13.0	-2 %	-6%		
Revenues					Ç		
North America	665	641	609	4%	9%		
EMEA	930	894	898	4%	4%		
LATAM	455	451	439	1%	4%		
Asia	757	757	731	-	4%		
Income from Continuing Ops.							
North America	124	126	129	-2%	-4%		
EMEA	332	315	286	5%	16%		
LATAM	185	178	160	4%	16%		
Asia	274	302	289	-9%	-5%		

⁽a) Includes provision for unfunded lending commitments

Transaction Services

Transaction Services revenues were \$2.8 billion, up 5% from the prior year period. Results reflected 9% year-over-year growth in *Treasury and Trade Solutions (TTS)* revenues to \$2.1 billion, partially offset by a decline of 6% in *Securities and Fund Services (SFS)* revenues to \$695 million. *TTS* revenues increased as average assets, particularly trade loans, and deposits increased. *SFS* revenues declined largely due to lower settlement volumes and declines in assets under custody reflecting the difficult and uncertain market conditions.

Transaction Services net income of \$910 million grew 6% from the second quarter 2011, reflecting the 5% revenue growth and unchanged operating expenses at \$1.4 billion versus the prior year period.

Transaction Services average deposits and other customer liabilities balances grew 8% year-over-year to \$396 billion. Assets under custody decreased 6% from the second guarter 2011 to \$12.2 trillion.

CITI HOLDINGS							
(in millions of dollars)	2Q'12	1Q'12	2Q'11	QoQ%	YoY%		
Brokerage and Asset Management	87	(46)	47	NM	85%		
Local Consumer Lending	931	1,326	1,345	-30%	-31%		
Special Asset Pool	(94)	(406)	1,015	77%	NM		
Total Revenues	\$924	\$874	\$2,407	6%	-62%		
Expenses	\$1,237	\$1,219	\$1,654	1%	-25%		
Net Credit Losses	1,329	1,734	2,165	-23%	-39%		
Loan Loss Reserve Build/(Release) (a)	(269)	(576)	(583)	53%	54%		
Provision for Benefits and Claims	165	171	183	-4%	-10%		
Total Cost of Credit	\$1,225	\$1,329	\$1,765	-8%	-31%		
Net Income (Loss)	\$(920)	\$(1,026)	\$(661)	10%	-39%		
Net Income (Loss)							
Brokerage and Asset Management	(25)	(137)	(101)	82%	75%		
Local Consumer Lending	(821)	(634)	(1,189)	-29%	31%		
Special Asset Pool	(74)	(255)	629	71%	NM		
EOP Assets (\$ in billions)							
Brokerage and Asset Management	21	26	27	-16%	-22%		
Local Consumer Lending	138	147	185	-6%	-25%		
Special Asset Pool	32	36	53	-11%	-40%		
EOP Loans (\$B)	128	134	168	-4%	-24%		
EOP Deposits (\$B)	63	63	70	-1%	-11%		

⁽a) Includes provision for unfunded lending commitments

Citi Holdings

Citi Holdings revenues decreased 62% from the prior year period to \$924 million (\$903 million excluding a positive CVA/DVA of \$21 million, compared to \$17 million in the prior year period). The decline in Citi Holdings revenues primarily reflected continued declines in *Special Asset Pool* and *Local Consumer Lending* revenues. *Special Asset Pool* revenues were a negative \$94 million in the second quarter 2012, compared to \$1.0 billion in the prior year period, largely from the 40% year-over-year decline in assets as well as the absence of gains in the *Special Asset Pool* in the prior year period from the sale of securities that had been transferred from held-to-maturity and other asset sales. *Local Consumer Lending* revenues of \$931 million declined 31% from the prior year period primarily due to the 25% decline in average assets. *Brokerage and Asset Management* revenues were \$87 million, compared to \$47 million in the prior year period. As of the end of the second quarter 2012, total Citi Holdings assets were \$191 billion, 28% below the prior year period, and represented approximately 10% of total Citigroup assets.

Citi Holdings net loss of \$920 million in the second quarter 2012 compared to a loss of \$661 million in the prior year period. Operating expenses decreased 25% to \$1.2 billion and credit costs fell 31% to \$1.2 billion. The decline in operating expenses reflected the overall decline in assets.

Citi Holdings cost of credit decreased 31% year-over-year to \$1.2 billion driven by a 39% reduction in net credit losses to \$1.3 billion, partially offset by a 54% reduction in the net loan reserve release to \$269 million. Credit continued to improve in *Local Consumer Lending* with net credit losses declining 34% from the prior year period

to \$1.3 billion, while the loan loss reserve release increased \$4 million to \$186 million. The improvement in net credit losses occurred across the international and North America portfolios in *Local Consumer Lending*. Year-over-year cost of credit in the *Special Asset Pool* increased \$138 million, as a decline in net credit losses of \$179 million was offset by a \$317 million reduction in the reserve release to \$83 million in the second quarter 2012.

Citi Holdings allowance for credit losses was \$12.2 billion at the end of the second quarter 2012, or 9.6% of loans, compared to \$15.1 billion, or 9.0% of loans, in the prior year period. 90+ days delinquent loans in *Local Consumer Lending* decreased 11% to \$5.4 billion, or 4.7% of loans.

Corporate/Other

Corporate/Other revenues declined \$528 million from the prior year period to \$(265) million, largely reflecting the \$424 loss from the Akbank sale and the absence of a \$199 million gain from the sale of Housing Development Finance Corporation Ltd. in the prior year period.

Corporate/Other net loss was \$437 million in the quarter, compared to a loss of \$63 million in the prior year period, due primarily to the loss on the Akbank sale.

RESULTS BY REGION AND SEGMENT								
		Revenues		Income from Continuing Ops.				
(in millions of dollars)	2Q'12	1Q'12	2Q'11	2Q'12	1Q'12	2Q'11		
North America								
Global Consumer Banking	5,135	5,198	4,949	1,196	1,317	1,111		
Securities and Banking	1,926	1,348	2,125	488	128	347		
Transaction Services	665	641	609	124	126	129		
Total North America	\$7,726	\$7,187	\$7,683	\$1,808	\$1,571	\$1,587		
EMEA								
Global Consumer Banking	366	378	410	17	(7)	33		
Securities and Banking	1,609	1,954	1,642	365	512	341		
Transaction Services	930	894	898	332	315	286		
Total EMEA	\$2,905	\$3,226	\$2,950	\$714	\$820	\$660		
Latin America								
Global Consumer Banking	2,322	2,441	2,408	329	375	396		
Securities and Banking	757	755	682	325	342	296		
Transaction Services	455	451	439	185	178	160		
Total Latin America	\$3,534	\$3,647	\$3,529	\$839	\$895	\$852		
Asia								
Global Consumer Banking	1,948	1,997	2,026	448	503	479		
Securities and Banking	1,113	1,218	1,033	250	307	210		
Transaction Services	757	757	731	274	302	289		
Total Asia	\$3,818	\$3,972	\$3,790	\$972	\$1,112	\$978		
Citicorp	\$17,983	\$18,032	\$17,952	\$4,333	\$4,398	\$4,077		
Citi Holdings	\$924	\$874	\$2,407	\$(919)	\$(1,024)	\$(611		
Corporate / Other	\$(265)	\$500	\$263	\$(427)	\$(312)	\$(134		
Citigroup	\$18,642	\$19,406	\$20,622	\$2,987	\$3,062	\$3,332		

Citi will host a conference call today at 10:00 AM (EDT). A live webcast of the presentation, as well as financial results and presentation materials, will be available at http://www.citigroup.com/citi/investor. Dial-in numbers for the conference call are as follows: (888) 803-2790 in the U.S. and Canada; (719) 457-6800 outside of the U.S. and Canada. The conference code for both numbers is 4044247.

Citi, the leading global bank, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citi provides consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

Additional financial, statistical, and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citi's Second Quarter 2012 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.

Certain statements in this release are "forward-looking statements" within the meaning of the rules and regulations of the U.S. Securities and Exchange Commission. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors, including the precautionary statements included in this document and those contained in Citigroup's filings with the U.S. Securities and Exchange Commission, including without limitation the "Risk Factors" section of Citigroup's 2011 Annual Report on Form 10-K.

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Appendix A: CVA/DVA							
(In millions of dollars)	2Q'12	1Q'12	2Q'11				
Securities and Banking							
DVA on Citi Liabilities at Fair Value Option	264	(1,252)	240				
Derivatives CVA (1)	(66)	(123)	(93)				
Total Securities and Banking CVA/DVA	\$198	\$(1,376)	\$147				
Special Asset Pool							
DVA on Citi Liabilities at Fair Value Option	6	(10)	1				
Derivatives CVA (1)	15	97	16				
Total Special Asset Pool CVA/DVA	\$21	\$88	\$17				
Total Citigroup CVA/DVA	\$219	\$(1,288)	\$164				

⁽¹⁾ Net of hedges.

Note: Totals may not sum due to rounding

Appendix B: Impact of Akbank & CVA/DVA in 2Q'12

(\$ millions, except per share amounts)	As Reported (GAAP)	Impact of: Akbank	Impact of: CVA/DVA	Results less: Akbank and CVA/DVA
Revenue	18,642	(424)	219	18,847
EBIT	3,702	(424)	219	3,907
Taxes	715	(150)	79	786
Income from Continuing Ops.	\$2,987	\$(274)	\$140	\$3,121
Discontinued Operations	(1)	-	-	(1)
Noncontrolling Interests	40	-	-	40
Net Income	\$2,946	\$(274)	\$140	\$3,080
Diluted EPS ⁽¹⁾	\$0.95	\$(0.09)	\$0.05	\$1.00

⁽¹⁾ Earnings per share calculations are based on diluted shares of 3,015.0 million. The components of earnings per share excluding Akbank and CVA/DVA share may not sum across due to rounding.

Appendix C: Non-GAAP Financial Measures

(\$ millions, except per share amounts)	Preliminary 6/30/2012
Citigroup's Total Stockholders' Equity	\$183,911
Less: Preferred Stock	312
Common Stockholders' Equity	183,599
Less: Goodwill	25,483
Intangible Assets (other than Mortgage Servicing Rights)	6,156
Net Deferred Tax Assets Related to Goodwill and Intangible Assets	38
Tangible Common Equity (TCE)	\$151,922
Common Shares Outstanding at Quarter-end	2,932.5
Tangible Book Value Per Share (Tangible Common Equity / Common Shares Outstanding)	\$51.81

Appendix D: International GCB Excluding Impact of FX Translation

		Qo	Q%	YoY%		
(In millions of dollars)	2Q'12	Reported	Constant Dollar	Reported	Constant Dollar	
Revenues						
LATAM	2,322	-5%	-	-4%	8%	
Asia	1,948	-2%	-1%	-4%	-	
EMEA	366	-3%	-	-11%	-1%	
Total International GCB	<i>\$4,636</i>	-4%	-	-4%	4%	
Expenses						
LATAM	1,363	-	5%	-9%	3%	
Asia	1,161	1%	3%	-1%	2%	
EMEA	338	-6%	-2%	-5%	6%	
Total International GCB	\$2,862	-	3%	-5%	3%	

Note: Totals may not sum due to rounding

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¹ All per share numbers throughout this release reflect Citigroup's 1-for-10 reverse stock split, which was effective May 6, 2011. Income available for EPS purposes reflects deductions for preferred stock dividends and restricted stock adjustments for employee plans.

² Credit valuation adjustments (CVA) on derivatives (excluding monolines), net of hedges, and debt valuation adjustments (DVA) on Citi's fair value option debt. See Appendix A.

³ See Appendix B.

⁴ Citi's estimated Basel III Tier 1 Common Ratio is based on its current expectations and understanding of the Basel III requirements, including without limitation the U.S. regulators' proposed rules relating to Basel III (NPR) as well as the final U.S. market risk capital rules (Basel II.5). Citi's estimated Basel III Tier 1 Common Ratio has been calculated based on the proposed "advanced approach" for determining risk-weighted assets under the NPR. This estimate is necessarily subject to final regulatory clarity and rulemaking, model calibration and other final implementation guidance.

⁵ Tangible book value per share and related metrics are non-GAAP financial measures. See Appendix C for a reconciliation of these metrics to the most directly comparable GAAP measure.

⁶ Second quarter 2012 includes a pre-tax loss on the partial sale of Citi's minority interest in Akbank T.A.S. (Akbank) of \$(424) million. First quarter 2012 included pre-tax gains on the sale of Citi's remaining minority interest in the Housing Development Finance Corporation Ltd. (HDFC) and its minority interest in Shanghai Pudong Development Bank (SPDB) of \$1.1 billion and \$542 million, respectively, as well as a pre-tax impairment charge related to its minority interest in Akbank of \$1.2 billion. Second quarter 2011 included a pre-tax gain on the partial sale of Citi's minority interest in HDFC of \$199 million. As previously disclosed, these gains / (losses) were recorded in Corporate / Other.

⁷ Assumes tax rate on gain / (loss) of 35.4% in second quarter 2012, 34.9% in first quarter 2012, and 35.8% in second quarter 2011.

⁸ See Appendix D.