下記は、10月17日（アメリカ時間）に発表されたプレスリリースの翻訳の一部です。

シティグループ、2011年第3四半期の決算を発表
当期利益は38億ドル
2010年第3四半期は22億ドル

一株当たり利益[1]は1.23ドル
2010年第3四半期は0.72ドル

2011年第3四半期の収益は208億ドル、そのうち信用評価調整（CVA）[2]は19億ドル
CVAを除く一株当たり利益は0.84ドル[3]

正味貸倒損失は45億ドル
前年同期から41％減少

第3四半期の貸倒引当金戻入額は14億ドル
2011年第2四半期及び2010年第3四半期の20億ドルからそれぞれ減少

Tier 1普通資本は1,153億ドル、Tier 1普通資本比率は11.7％

シティ・ホールディングスの資産は2,890億ドル、前年同期から31％減少

2011年10月17日ニューヨーク発： シティグループ・インクは本日、2011年第3四半期の当期利益を、前年同期から74%増加、2011年第2四半期から13%増加した38億ドル（希薄化後一株当たり1.23ドル）と発表しました。第3四半期の収益は208億ドルで、前年同期及び2011年第2四半期から若干増加しました。

第3四半期の収益は、同四半期のシティの信用スプレッドの拡大を反映した19億ドルの信用評価調整（以下、「CVA」といいます。）を含んでいます。CVAを除くと、2011年第3四半期の収益は189億ドルで、前年同期から8%減少し、2011年第2四半期から8%減少しました。CVAにより第3四半期に報告された利益は一株当たり0.39ドル増加しました。

「シティは厳しい経済環境にありながら、第3四半期もまた堅調な業績をあげました。シティは、戦略の中核となる事業を成長させる一方で、リスク管理を慎重に続けています。シティは、シティ・ホールディングスの規模をシティの貸借対照表上15%まで減少させ、財務の健全性をさらに改善しました。シティは、シティの顧客が世界の現在の動向や重要な機会に適切に対応していくことを十分に支援できているため、よい状況にあると言えます。」とシティの最高経営責任者、ビクラム・パンディットは述べています。

「また、シティは、過去数年間、リテール・パートナー・カード事業の強化に注力し、2011年の最初の3四半期を通じて税引き前で22億ドルの利益をあげました。シティは、現在の信用状況やテクノロジーを考慮に入れて慎重に事業の評価を行った結果、リテール・パートナー・カード事業とその資産の大部分をシティ・ホールディングスからシティコープに移管することが戦略上意味のあることだと判断しました。この移管は、本年末までに完了する予定です。」

前年比でのシティグループのCVAを除く収益の減少は、シティコープ及びシティ・ホールディングス双方の収益の減少によるものです。シティコープのCVAを除く収益は、主として*地域別個人向け銀行業務*（以下、「RCB」といいます。）の収益の増加がそれを上回る*証券及び銀行業務*の収益の減少により相殺されたことにより、前年同期から2%減少しまし

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1 本プレスリリースにおいて用いている一株当たりの数値は、すべて、2011年5月6日に発効した、シティグループの10株を1株とする株式併合を反映しています。一株当たり利益計算に使用する利益は、優先株式配当の控除及び従業員プランのための制限株式の調整を反映しています。

2 付表Aをご参照ください。

3 実効税率を37.9%と想定しています。

た。シティ・ホールディングスの収益は、主として、シティ・ホールディングスの資産が2010年第3四半期以降31%減少したことの影響により前年同期比で27%減少しました。

シティコープの収益は、19億ドルのCVAを含め、2011年第3四半期は177億ドルとなりました。CVAを除くいたシティコープの収益は158億ドルで、2010年第3四半期から2%減少しました。この減少は、主として、*証券及び銀行業務*の収益が前年同期から12%減少し、前年同期からの*RCB*の2%の収益の増加及び*トランザクション・サービス*の7%の収益の増加を上回って相殺したことによります。

シティ・ホールディングスの収益は、前年同期から27%減少し、28億ドルとなりました。シティ・ホールディングスの収益の減少は、主として、継続的な資産の減少（前年同期から1,320億ドル、31%の減少）によるものです。シティ・ホールディングスの資産は、2011年第3四半期末日において2,890億ドルで、シティグループの全資産の約15%です。

***本社事項、本社業務／その他*の収益**は、前年同期から296百万ドル減少し、300百万ドルでした。*本社事項*、*本社業務／その他*の収益の減少は、主として、投資利回りの低下、並びに売却可能有価証券（以下、「AFS」といいます。）の売却益及びヘッジ取引の収益の減少を反映しています。

米国外*RCB*の収益は、アジア、ラテンアメリカ及びヨーロッパ・中東・アフリカにおいて、アジア及びラテンアメリカにおける個人向け銀行業務部門の主要な分野での成長を反映して、前年同期比10%増加し、合計49億ドルに達しました。

***北米RCB*の収益**は、前年同期から9%減少し、34億ドルとなりました。収益の減少は、主として、平均カード残高の減少、クレジットカード説明義務、責任及び開示法（以下、「CARD法」といいます。）の遡及的適用規定のカード事業収益への影響及び抵当貸付の販売収益の低迷によるものです。

***トランザクション・サービス*の収益**は、前年同期から7%増加し、27億ドルとなりました。これは、トレード・ファイナンス、カード事業及び有価証券サービス商品全般の高い残高と成長によるものです。

***証券及び銀行業務*の収益**は、前年比20%増加し、67億ドルとなりました。2011年第3四半期の業績はシティの信用スプレッドが拡大したことによる19億ドルのCVAの増加を含んでいます。CVAの影響を除き、*証券及び銀行業務*の第3四半期収益は前年同期から12%減少し、48億ドルでした。マクロ経済の厳しさが続くことが投資家心理、顧客の活動及び取引に影響した結果、第3四半期において、債券市場業務、エクイティ業務及び投資銀行業務の収益が減少し、貸出業務の収益の増加を上回って相殺しました。

シティグループの当期利益は、前年同期から8%（940百万ドル）の営業費用の増加により一部相殺されたものの、CVAの影響と26億ドルの与信費用の減少を反映して2010年第3四半期から74%増加し、38億ドルになりました。第3四半期の与信費用合計は43%減少し、34億ドルになりました。与信費用の減少は、ポートフォリオ内の損失が低いレベルにとどまったことを反映し、正味貸倒損失が41%減少して45億ドルとなり、また、14億ドルの貸倒引当金の戻入れがなされたことによります。営業費用は、実施中のリエンジニアリングによる利益やシティ・ホールディングス並びに*証券及び銀行業務*の費用の削減により一部相殺されたものの、外国為替の影響による費用の増加、法務及び関連費用の増加並びに継続的投資支出を反映して、前年同期から8%増加し、125億ドルになりました。

シティグループの貸倒引当金の合計は、第3四半期末時点において321億ドルで、貸出金合計の5.1%でした。シティコープにより実施されたより多額の貸倒引当金戻入額がシティ・ホールディングスにより実施されたより低額の貸倒引当金戻入額により相殺されたため、第3四半期における貸倒引当金の正味戻入額は、前年同期比28%減の14億ドルでした。シティコープにおける585百万ドルの貸倒引当金戻入額は、*北米RCB*における主としてシティ・ブランドのカード事業に関連する追加の貸倒引当金戻入額が米国外*RCB*におけるより低額の貸倒引当金戻入額により相殺され、前年同期比で159百万ドル増加しました。シティ・ホールディングスの貸倒引当金戻入額は、主として、リテール・パートナー・カード事業のポートフォリオにおけるより低額の貸倒引当金戻入額、及び貸出金合計が引き続き低位に保たれている*特別資産プール*（以下、「SAP」といいます。）におけるより低額の貸倒引当金戻入額により地域別個人向け融資業務（以下、「LCL」といいます。）における貸倒引当金戻入額が減少したことにより、703百万ドル減少して838百万ドルになりました。シティグループの資産の質は、不稼働資産合計が2010年第3四半期から44%減少して135億ドルになり引き続き改善しました。法人向け未収利息非計上貸出金は58%減少して42億ドルとなり、個人向け未収利息非計上貸出金は36%減少して79億ドルとなりました。SAPを除く90日以上延滞のある個人向け貸出金は、前年同期から39%減少し93億ドル、個人向け貸出金の2.3%となりました。

シティグループの資本水準及び純資産額は、前年同期比で引き続き増加しました。一株当たり純資産額は60.56ドルで前年同期から8%の増加、一株当たり有形純資産額[4]は49.50ドルで前年同期から11%増加しました。シティグループのTier 1資本比率は13.5%、Tier 1普通資本比率は11.7%でした。

シティグループ

(単位：百万ドル、ただし1株当たりの金額を除きます。)	2011年 第3四半期	2011年 第2四半期	2010年 第3四半期	変動率(%) 2011年第3四半期 vs 2011年第2四半期	変動率(%) 2011年第3四半期 vs 2010年第3四半期
シティコープ	17,705	16,348	16,289	*8%*	*9%*
シティ・ホールディングス	2,826	4,011	3,853	*-30%*	*-27%*
本社事項、本社業務/その他	300	263	596	*14%*	*-50%*
収益合計	**$20,831**	**$20,622**	**$20,738**	***1%***	***0%***
費用	**$12,460**	**$12,936**	**$11,520**	***-4%***	***8%***
正味貸倒損失	4,514	5,147	7,659	*-12%*	*-41%*
貸倒引当金繰入額／(戻入額)[a]	(1,422)	(1,979)	(1,967)	*-28%*	*-28%*
保険給付準備金繰入額	259	219	227	*18%*	*14%*
与信費用合計	**$3,351**	**$3,387**	**$5,919**	***-1%***	***-43%***
法人税等控除前の継続事業からの利益(損失)	**$5,020**	**$4,299**	**$3,299**	***17%***	***52%***
法人税等	1,278	967	698	*32%*	*83%*
継続事業からの利益	**$3,742**	**$3,332**	**$2,601**	***12%***	***44%***
非継続事業からの当期利益(損失)	1	71	(374)	*-99%*	*NM*
非支配持分	(28)	62	59	*NM*	*NM*
シティグループ当期利益	**$3,771**	**$3,341**	**$2,168**	***13%***	***74%***
Tier 1普通資本比率	**11.7%**	**11.6%**	**10.3%**		
Tier 1資本比率	**13.5%**	**13.6%**	**12.5%**		
普通株主持分利益率	**8.4%**	**7.7%**	**5.4%**		
1株当たり純資産額	**$60.56**	**$60.34**	**$55.97**		
1株当たり有形純資産額	**$49.50**	**$48.75**	**$44.42**		

[a]未実行貸出約定に関する貸倒引当金繰入額を含みます。

シティは、約2億の顧客口座を有し、世界160以上の国及び法域に展開する世界有数のグローバルな金融機関です。シティは、個人、企業、政府及び機関投資家を対象として、個人向け銀行業務、消費者金融、法人・投資銀行業務、証券業務、トランザクション・サービス、資産管理の分野において、幅広い金融商品やサービスを提供しています。
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追加の財務、統計及び業務関連の情報並びに業務及びセグメントのトレンドに関してはフィナンシャル・サプルメント(Financial Supplement)に含まれています。本発表及びフィナンシャル・サプルメントはシティグループのウェブサイト(www.citigroup.com または www.citi.com)にて入手することができます。

本書には、米国証券取引委員会の規則及び規制に定める「将来の見通しに関する記述」が含まれています。こうした記述は、経営陣の現在の予測に基づくものであり、不確実要素や状況の変化により影響を受けます。様々な要因により、実際に生じる結果並びに資本及びその他の財務状況は、こうした記述に含まれる情報と大きく異なる可能性があります。様々な要因には、本書に含まれる注意喚起のための記述及びシティグループが米国証券取引委員会に提出する文書中に含まれる注意喚起のための記述(シティグループの2010年のフォーム10-Kによる年次報告におけるリスク・ファクターを含みますが、これらに限られません。)が含まれます。

4 一株当たり有形純資産額は、非GAAP財務指標です。この指標についての追加情報は付表Bをご参照ください。

本発表に関する日本国内の連絡先：

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For Immediate Release
Citigroup Inc. (NYSE: C)
October 17, 2011

CITIGROUP REPORTS THIRD QUARTER 2011 NET INCOME OF $3.8 BILLION, COMPARED TO $2.2 BILLION IN THIRD QUARTER 2010

EARNINGS PER SHARE[1] OF $1.23 VERSUS $0.72 IN THIRD QUARTER 2010

THIRD QUARTER 2011 REVENUES OF $20.8 BILLION INCLUDED $1.9 BILLION OF CVA[2]

EARNINGS PER SHARE EXCLUDING CVA OF $0.84[3]

NET CREDIT LOSSES DECLINED 41% FROM PRIOR YEAR PERIOD TO $4.5 BILLION

LOAN LOSS RESERVE RELEASE OF $1.4 BILLION IN THIRD QUARTER, DOWN FROM $2.0 BILLION IN EACH OF SECOND QUARTER 2011 AND THIRD QUARTER 2010

TIER 1 COMMON OF $115.3 BILLION, TIER 1 COMMON RATIO OF 11.7%

CITI HOLDINGS ASSETS OF $289 BILLION, 31% LOWER THAN PRIOR YEAR PERIOD

New York, October 17, 2011 – Citigroup Inc. today reported net income of $3.8 billion, or $1.23 per diluted share, for the third quarter of 2011, which was 74% higher than the prior year period and 13% above the second quarter 2011. Third quarter revenues of $20.8 billion increased slightly from the prior year period and the second quarter 2011.

Third quarter revenues included $1.9 billion of credit valuation adjustment (CVA) reflecting the widening of Citi's credit spreads during the third quarter. Excluding CVA, third quarter 2011 revenues were $18.9 billion, 8% below the prior year period and 8% below the second quarter 2011. CVA increased reported third quarter earnings by $0.39 per share.

Vikram Pandit, Citi's Chief Executive Officer, said, "Citi continues to navigate a challenging economic environment and delivered another quarter of solid operating results. We continued to manage our risk prudently while growing the businesses that are core to our strategy. We have reduced the size of Citi Holdings to 15% of our balance sheet and further improved our financial strength. We are very well positioned as we help our clients navigate the world's current trends and key opportunities."

"In addition, over the past few years we have significantly strengthened our retail partner cards business and it has earned $2.2 billion pre-tax through the first three quarters. After a careful review of the business, which took into account current trends in credit and technology, we have decided that it makes strategic sense to move retail partner cards and a vast majority of its assets from Citi Holdings into Citicorp. The transition will be completed by the end of this year."

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[1] All per share numbers throughout this release reflect Citigroup's 1-for-10 reverse stock split, which was effective May 6, 2011. Income available for EPS purposes reflects deductions for preferred stock dividends and restricted stock adjustments for employee plans.

[2] See Appendix A.

[3] Assumes an effective tax rate of 37.9%.

The year-over-year decline in Citigroup revenues, excluding CVA, was driven by lower revenues in both Citicorp and Citi Holdings. Citicorp revenues, excluding CVA, were down 2% from the prior year period largely due to lower revenues in *Securities and Banking* that more than offset higher revenues in *Regional Consumer Banking (RCB)*, while Citi Holdings revenues declined 27% from the prior year period largely from the impact of a 31% decline in Citi Holdings assets from the third quarter 2010.

Citicorp revenues of $17.7 billion in the third quarter 2011 included $1.9 billion of CVA. Excluding the CVA, Citicorp revenues of $15.8 billion were 2% lower than the third quarter 2010. The decline was largely due to lower revenues in *Securities and Banking*, which were 12% below the prior year period and more than offset 2% growth in *RCB* revenues and 7% growth in *Transaction Services* revenues from the prior year period.

Citi Holdings revenues of $2.8 billion were 27% below the prior year period. The decline in Citi Holdings revenues was principally due to the continuing reduction in assets, which fell $132 billion, or 31%, from the prior year period. Citi Holdings assets of $289 billion at the end of the third quarter 2011 represented approximately 15% of total Citigroup assets.

***Corporate/Other* revenues** fell $296 million from the prior year period to $300 million. The decline in *Corporate/Other* revenues largely reflected lower investment yields, lower gains on sales of available for sale (AFS) securities and hedging activities.

International *RCB* revenues in Asia, Latin America and EMEA increased 10% year-over-year in aggregate to $4.9 billion, reflecting growth in virtually all significant consumer banking drivers in Asia and Latin America.

***North America RCB* revenues** of $3.4 billion were 9% lower than the prior year period. The decline in revenues was principally caused by lower average card balances, the impact on card yields of the look-back provisions of the Credit Card Accountability Responsibility and Disclosure (CARD) Act and lower gains on sale in mortgages.

***Transaction Services* revenues** grew 7% from the prior year period to $2.7 billion as a result of higher balances and growth across trade, cards and securities services.

***Securities and Banking* revenues** grew 20% year-over-year to $6.7 billion. Third quarter 2011 results included $1.9 billion of positive CVA from a widening of Citi's credit spreads. Excluding the impact of CVA, *Securities and Banking* revenues in the third quarter were $4.8 billion, down 12% from the prior year period. The ongoing challenging macro environment negatively affected investor sentiment, client activity and trading, leading to lower results in Fixed Income Markets, Equities and Investment Banking during the quarter that more than offset increased revenues in Lending.

Citigroup's net income increased 74% to $3.8 billion, compared to the third quarter 2010, reflecting the impact of CVA and a $2.6 billion improvement in the cost of credit, which was partially offset by an 8%, or $940 million, increase in operating expenses from the prior year period. Total cost of credit during the quarter fell 43% to $3.4 billion. The improvement in credit costs was driven by a 41% decline in net credit losses to $4.5 billion and a $1.4 billion release of credit reserves, reflecting a lower level of inherent losses remaining in the portfolio. Operating expenses increased 8% from the prior year period to $12.5 billion, reflecting higher expenses from the impact of foreign exchange translation, higher legal and related expenses and ongoing investment spending, which were partially offset by ongoing reengineering benefits and lower expenses in Citi Holdings and *Securities and Banking*.

Citigroup's total allowance for loan losses was $32.1 billion at quarter end, or 5.1% of total loans. The $1.4 billion net release of credit reserves in the quarter was down 28% from the prior year period as higher reserve releases in Citicorp were offset by lower releases in Citi Holdings. Credit reserve releases in Citicorp of $585 million were $159 million higher than the prior year period as additional credit reserve releases in *North America RCB*, largely related to Citi-branded cards, were offset by lower credit reserve releases from international *RCB*. Citi Holdings credit reserve releases fell $703 million to $838 million as releases in *Local Consumer Lending (LCL)* decreased, largely due to lower releases in the retail partner cards portfolio, and lower releases in the *Special Asset Pool (SAP)* where total loan levels continue to decline. Citigroup asset quality continued to improve as total non-accrual assets fell 44% to $13.5 billion from third quarter 2010. Corporate non-accrual loans fell 58%

to $4.2 billion and consumer non-accrual loans fell 36% to $7.9 billion. Consumer loans that were 90+ days delinquent, excluding *SAP*, fell 39% versus the prior year period to $9.3 billion, or 2.3% of consumer loans.

Citigroup's capital levels and book value continued to increase versus the prior year period. Book value per share was $60.56 and tangible book value per share[4] was $49.50, 8% and 11% increases, respectively, versus the prior year period. Citigroup's Tier 1 Capital Ratio was 13.5% and its Tier 1 Common Ratio was 11.7%.

CITIGROUP

(in millions of dollars, except per share amounts)	3Q'11	2Q'11	3Q'10	QoQ%	YoY%
Citicorp	17,705	16,348	16,289	*8%*	*9%*
Citi Holdings	2,826	4,011	3,853	*-30%*	*-27%*
Corporate/Other	300	263	596	*14%*	*-50%*
Total Revenues	**$20,831**	**$20,622**	**$20,738**	***1%***	***0%***
Expenses	**$12,460**	**$12,936**	**$11,520**	***-4%***	***8%***
Net Credit Losses	4,514	5,147	7,659	*-12%*	*-41%*
Loan Loss Reserve Build/(Release) [(a)]	(1,422)	(1,979)	(1,967)	*-28%*	*-28%*
Provision for Benefits and Claims	259	219	227	*18%*	*14%*
Total Cost of Credit	**$3,351**	**$3,387**	**$5,919**	***-1%***	***-43%***
Income from Cont. Ops. Before Taxes	**$5,020**	**$4,299**	**$3,299**	***17%***	***52%***
Provision for Income Taxes	1,278	967	698	*32%*	*83%*
Income from Continuing Operations	**$3,742**	**$3,332**	**$2,601**	***12%***	***44%***
Net income (loss) from Disc. Ops.	1	71	(374)	*-99%*	*NM*
Non-Controlling Interest	(28)	62	59	*NM*	*NM*
Citigroup Net Income	**$3,771**	**$3,341**	**$2,168**	***13%***	***74%***
Tier 1 Common Ratio	**11.7%**	**11.6%**	**10.3%**		
Tier 1 Capital Ratio	**13.5%**	**13.6%**	**12.5%**		
Return on Common Equity	**8.4%**	**7.7%**	**5.4%**		
Book Value per Share	**$60.56**	**$60.34**	**$55.97**		
Tangible Book Value per Share	**$49.50**	**$48.75**	**$44.42**		

(a) Includes provision for unfunded lending commitments

[4] Tangible book value per share is a non-GAAP financial measure. See Appendix B for additional information on this metric.

CITICORP					
(in millions of dollars)	**3Q'11**	**2Q'11**	**3Q'10**	***QoQ%***	***YoY%***
Regional Consumer Banking	8,268	8,193	8,145	*1%*	*2%*
Securities and Banking	6,723	5,481	5,601	*23%*	*20%*
Transaction Services	2,714	2,674	2,543	*1%*	*7%*
Total Revenues	**$17,705**	**$16,348**	**$16,289**	***8%***	***9%***
Expenses	**$9,778**	**$10,062**	**$8,931**	***-3%***	***9%***
Net Credit Losses	1,933	2,153	3,020	*-10%*	*-36%*
Loan Loss Reserve Build/(Release) [(a)]	(585)	(914)	(426)	*-36%*	*37%*
Provision for Benefits and Claims	45	26	38	*73%*	*18%*
Total Cost of Credit	**$1,393**	**$1,265**	**$2,632**	***10%***	***-47%***
Net Income	**$4,640**	**$3,656**	**$3,503**	**27%**	**32%**
Net Revenues					
North America	6,483	6,101	6,565	*6%*	*-1%*
EMEA	3,555	2,928	2,917	*21%*	*22%*
LATAM	3,381	3,529	3,255	*-4%*	*4%*
Asia	4,286	3,790	3,552	*13%*	*21%*
Net Income					
North America	1,496	1,167	720	*28%*	*NM*
EMEA	1,013	643	805	*58%*	*26%*
LATAM	721	859	985	*-16%*	*-27%*
Asia	1,410	987	993	*43%*	*42%*
EOP Assets ($B)	1,364	1,380	1,283	*-1%*	*6%*
EOP Loans ($B)	444	440	394	*1%*	*13%*
EOP Deposits ($B)	776	788	757	*-2%*	*3%*

(a) Includes provision for unfunded lending commitments

Citicorp

Citicorp revenues of $17.7 billion increased 9% from the prior year period. Excluding CVA, Citicorp revenues fell 2% to $15.8 billion. Revenue growth in the international *RCB* businesses and in *Transaction Services* was offset by revenue declines in *North America RCB* and *Securities and Banking*. The combined revenues of the international *RCB* (Asia, Latin America and EMEA) grew 10% from the prior year period, while *Transaction Services* revenues grew 7%. Offsetting that growth was a 9% decline in *North America RCB* revenues and a 12% decline in *Securities and Banking* revenues, excluding CVA.

Citicorp net income increased 32% from the prior year period to $4.6 billion and was significantly affected by CVA. The increase in net income reflected the CVA in *Securities and Banking* and higher net income in *RCB*, which was offset by a small decline in net income in *Transaction Services.* The higher net income in *RCB* was due to increased credit reserve releases and lower net credit losses in North America and continuing growth in Asia that was partially offset by a lower net income in *Latin America RCB,* principally from the absence of loan loss reserve releases in the quarter.

Citicorp cost of credit in the third quarter 2011 fell 47% from the prior year period to $1.4 billion. The decline was largely driven by a $1.1 billion decline in net credit losses to $1.9 billion and a $159 million increase in the release of credit reserves to $585 million. The substantial majority of the reserve release was attributed to consumer loans, largely Citi-branded cards, as credit quality across the consumer portfolio continued to improve. Citicorp’s loans 90+ days delinquent fell 28% from the prior year period to $2.5 billion, and the 90+ days delinquent ratio fell 32% to 1.05% of loans.

Citicorp operating expenses increased 9% year-over-year to $9.8 billion. The increase was due to the impact of foreign exchange translation and investment spending, partially offset by productivity savings and other expense reductions.

Citicorp end of period loans grew 13% versus the prior year period to $444 billion, with most of the growth coming from the emerging markets. Consumer loans grew 6% to $237 billion and corporate loans grew 21% to $207 billion, each versus the prior year period.

Regional Consumer Banking

(in millions of dollars)	3Q'11	2Q'11	3Q'10	*QoQ%*	*YoY%*
North America	3,418	3,367	3,741	*2%*	*-9%*
EMEA	363	388	347	*-6%*	*5%*
LATAM	2,420	2,412	2,223	*0%*	*9%*
Asia	2,067	2,026	1,834	*2%*	*13%*
Total Revenues	**$8,268**	**$8,193**	**$8,145**	***1%***	***2%***
Expenses	**$4,753**	**$4,770**	**$4,085**	***-0%***	***16%***
Net Credit Losses	1,846	2,003	2,730	*-8%*	*-32%*
Loan Loss Reserve Build/(Release) [(a)]	(662)	(850)	(400)	*-22%*	*66%*
Provision for Benefits and Claims	45	26	38	*73%*	*18%*
Total Cost of Credit	**$1,229**	**$1,179**	**$2,368**	***4%***	***-48%***
Net Income	**$1,611**	**$1,598**	**$1,226**	***1%***	***31%***
Net Income					
North America	692	686	177	*1%*	*NM*
EMEA	8	26	18	*-69%*	*-56%*
LATAM	344	401	535	*-14%*	*-36%*
Asia	567	485	496	*17%*	*14%*
(in billions of dollars)					
Avg. Citi-branded Card Loans	110	110	110	*0%*	*1%*
Avg. Retail Banking Loans	129	127	109	*2%*	*18%*
Avg. Deposits	313	315	296	*-0%*	*6%*
Investment Sales (Int'l Only)	22	25	21	*-12%*	*1%*
Cards Purchase Sales	71	71	66	*0%*	*9%*

(a) Includes provision for unfunded lending commitments

Regional Consumer Banking

***RCB* revenues** of $8.3 billion grew 2% year-over-year. Revenue growth of 10% in international *RCB* was offset by a 9% decline in *North America RCB*. Conversely, net income in international *RCB* declined 12% from the prior year period to $919 million, while *North America RCB* net income increased $515 million to $692 million, largely as a result of lower credit reserve releases internationally and higher releases and lower net credit losses in North America.

***North America RCB* revenues** declined 9% versus the prior year period to $3.4 billion. The decline reflected lower revenues in mortgages and cards, partially offset by improved results in banking. Lower origination volumes and gains on sale drove the decline in mortgage revenues. Cards revenues declined due to a 4% decline in average cards receivables to $73 billion and lower average yields largely attributed to the impact of the look-back provisions of the CARD Act. Banking revenues increased from the prior year period as average loans grew 19% to $35 billion with most of the growth coming from mortgages.

***North America RCB* net income** was $692 million, up from $177 million in the third quarter 2010. The growth in net income was driven by the release of credit reserves and lower net credit losses in the third quarter that was partially offset by a 24% year-over-year growth in operating expenses to $1.8 billion, mostly due to ongoing investment spending in marketing and technology.

***North America RCB* credit quality** continued to improve as net credit losses fell $815 million, or 41%, to $1.2 billion compared to the prior year period. Net credit losses improved in both Citi-branded cards and retail banking. Delinquencies in both cards and retail banking also improved across virtually all buckets versus the prior year period. The total credit reserve release in the third quarter was $653 million, compared to a build of $40 million in the third quarter 2010. The third quarter 2011 reserve release was driven by Citi-branded cards.

International *RCB* revenues grew across all regions versus the prior year period with Asia revenues growing 13%, Latin America 9% and EMEA 5%. Latin America and Asia each saw double digit growth year-over-year in average loans, average deposits and purchase sales.

International *RCB* net income fell 12% from the prior year period to $919 million due to a smaller net credit reserve release of $9 million in the third quarter 2011 compared to a net release of $440 million in the prior year period, combined with a 12% increase in operating expenses to $2.9 billion. The higher expenses reflected ongoing investments, the impact of foreign exchange translation and higher business volumes, partially offset by productivity gains.

International *RCB* credit quality improved from the prior year period as net credit losses fell 9% to $691 million. Total reserves released in the third quarter were $9 million, down from $440 million in the third quarter 2010, as reserve releases declined in EMEA and Asia, but Latin America had a reserve build of $63 million in the quarter. Overall credit quality in international *RCB* continued to improve as delinquencies in both cards and retail banking were lower across all buckets even as the underlying loan portfolios grew at double digit rates versus the third quarter 2010.

Securities and Banking					
(in millions of dollars)	**3Q'11**	**2Q'11**	**3Q'10**	***QoQ%***	***YoY%***
Investment Banking	736	1,085	930	*-32%*	*-21%*
Lending	1,030	356	(11)	*NM*	*NM*
Equity Markets	634	812	1,040	*-22%*	*-39%*
Fixed Income Markets	3,802	3,033	3,501	*25%*	*9%*
Private Bank	557	555	497	*0%*	*12%*
Other Securities and Banking	(36)	(360)	(356)	*90%*	*90%*
Total Revenues	**$6,723**	**$5,481**	**$5,601**	***23%***	***20%***
Expenses	**$3,582**	**$3,901**	**$3,610**	***-8%***	***-1%***
Net Credit Losses	70	151	289	*-54%*	*-76%*
Credit Reserve Build/(Release) [a]	104	(91)	(10)	*NM*	*NM*
Total Cost of Credit	**$174**	**$60**	**$279**	***NM***	***-38%***
Net Income	**$2,137**	**$1,185**	**$1,356**	***80%***	***58%***
CVA	**$1,888**	**$147**	**$99**		
Net Revenues					
North America	2,445	2,125	2,203	*15%*	*11%*
EMEA	2,299	1,642	1,735	*40%*	*33%*
LATAM	519	681	643	*-24%*	*-19%*
Asia	1,460	1,033	1,020	*41%*	*43%*
Income from Continuing Ops.					
North America	666	337	430	*98%*	*55%*
EMEA	737	343	499	*NM*	*48%*
LATAM	208	297	277	*-30%*	*-25%*
Asia	526	212	179	*NM*	*NM*

(a) Includes provision for unfunded lending commitments

Securities and Banking

***Securities and Banking* revenues** grew 20% from the prior year period to $6.7 billion due to the $1.9 billion of CVA recorded in the quarter. Excluding CVA, *Securities and Banking* revenues were down 12% to $4.8 billion reflecting lower results in Fixed Income Markets, Equities and Investment Banking, partially offset by increased revenues in Lending.

Fixed Income revenues of $3.8 billion in the third quarter 2011 included $1.5 billion of CVA. Excluding CVA, Fixed Income revenues were $2.3 billion, 33% below the prior year period. The third quarter was dominated by significant macroeconomic concerns including the U.S. debt ceiling debate and subsequent downgrade of U.S. sovereign credit, the ongoing sovereign debt crisis in Europe and general concerns about the health of the global economy. Market fears led to a broad widening of credit spreads and heightened volatility combined with declining liquidity in many markets as many participants stayed on the sidelines. Despite generally stable client revenues in the quarter, trading results were adversely affected by the difficult operating environment. The decline in Fixed Income revenues from the prior year period was largely driven by significantly lower results in Credit Products and Securitized Products that were partially offset by revenue growth in Rates and Currencies and Commodities versus the prior year period.

Equity Markets revenues of $634 million in the third quarter included $345 million of CVA. Excluding CVA, Equity revenues fell 73% year-over-year to $289 million. While revenues in Cash Equities and Prime Finance were relatively unchanged from the prior year period, the difficult market conditions in the third quarter drove significant declines in Derivatives and Principal Strategies revenues, which were largely responsible for the year-over-year decline in Equities Markets revenues.

Investment Banking revenues declined 21% from the prior year period to $736 million as revenues in Advisory, Debt Underwriting and Equity Underwriting all fell. The decline in revenues was driven by lower volumes in mergers and acquisitions and debt and equity issuance globally, reflecting the difficult and uncertain market conditions.

Lending revenues were $1.0 billion in the third quarter, up from ($11) million in the prior year period, largely from gains on hedges as credit spreads widened during the quarter.

***Securities and Banking* net income** increased 58% from the third quarter 2010 to $2.1 billion. The increase was due to the increase in revenues from CVA.

Transaction Services

(in millions of dollars)	3Q'11	2Q'11	3Q'10	*QoQ%*	*YoY%*
Treasury and Trade Solutions	1,950	1,933	1,854	*1%*	*5%*
Securities and Fund Services	764	741	689	*3%*	*11%*
Total Revenues	**$2,714**	**$2,674**	**$2,543**	***1%***	***7%***
Expenses	**$1,443**	**$1,391**	**$1,236**	***4%***	***17%***
Net Credit Losses	17	(1)	1	*NM*	*NM*
Loan Loss Reserve Build/(Release) [(a)]	(27)	27	(16)	*NM*	*69%*
Total Cost of Credit	**$(10)**	**$26**	**$(15)**	***NM***	***-33%***
Net Income	**$892**	**$873**	**$921**	***2%***	***-3%***
Average Deposits ($ in billions)	**$365**	**$365**	**$340**	***0%***	***7%***
EOP Assets Under Custody ($ in trillions)	**$12.5**	**$13.5**	**$12.4**	***-7%***	***1%***
Net Revenues					
North America	620	609	621	*2%*	*-0%*
EMEA	893	898	835	*-1%*	*7%*
LATAM	442	436	389	*1%*	*14%*
Asia	759	731	698	*4%*	*9%*
Income from Continuing Ops.					
North America	121	137	127	*-12%*	*-5%*
EMEA	289	289	306	*0%*	*-6%*
LATAM	169	161	174	*5%*	*-3%*
Asia	318	291	319	*9%*	*-0%*

(a) Includes provision for unfunded lending commitments

Transaction Services

***Transaction Services* revenues** were $2.7 billion, up 7% from the prior year period, driven largely by higher volumes and new client wins in trade, cards and securities services.

***Transaction Services* net income** of $892 million fell 3% from the third quarter 2010, reflecting continued spread compression and a 17% increase in operating expenses to $1.4 billion from continued investment spending.

***Transaction Services* average deposits and other customer liabilities** balances grew 7% year-over-year to $365 billion, with growth across all regions, and assets under custody grew 1% to $12.5 trillion, reflecting increased customer inflows.

CITI HOLDINGS					
(in millions of dollars)	3Q'11	2Q'11	3Q'10	*QoQ%*	*YoY%*
Brokerage and Asset Management	55	47	(8)	*17%*	*NM*
Local Consumer Lending	2,998	2,949	3,547	*2%*	*-15%*
Special Asset Pool	(227)	1,015	314	*NM*	*NM*
Total Revenues	**$2,826**	**$4,011**	**$3,853**	***-30%***	***-27%***
Expenses	**$2,104**	**$2,204**	**$2,228**	***-5%***	***-6%***
Net Credit Losses	2,581	2,995	4,640	*-14%*	*-44%*
Loan Loss Reserve Build/(Release) [(a)]	(838)	(1,065)	(1,541)	*-21%*	*-46%*
Provision for Benefits and Claims	215	193	189	*11%*	*14%*
Total Cost of Credit	**$1,958**	**$2,123**	**$3,288**	***-8%***	***-40%***
Net Income (Loss)	**$(802)**	**$(218)**	**$(1,146)**	***NM***	***30%***
Net Income (Loss)					
Brokerage and Asset Management	(90)	(101)	(159)	*11%*	*43%*
Local Consumer Lending	(585)	(746)	(830)	*22%*	*30%*
Special Asset Pool	(127)	629	(157)	*NM*	*19%*
EOP Assets					
Brokerage and Asset Management	26	27	28	*-4%*	*-7%*
Local Consumer Lending	218	228	298	*-4%*	*-27%*
Special Asset Pool	45	53	95	*-15%*	*-53%*
EOP Loans ($B)	194	208	261	*-7%*	*-26%*
EOP Deposits ($B)	71	73	82	*-3%*	*-14%*

(a) Includes provision for unfunded lending commitments

Citi Holdings

Citi Holdings revenues decreased 27% from the prior year period to $2.8 billion as assets declined 31% to $289 billion. Lower revenues in *LCL* and *SAP* drove the lower results in Citi Holdings. *LCL* revenues of $3.0 billion fell 15% from the prior year period primarily due to the 22% decline in end of period loans to $187 billion. *SAP* revenues fell $541 million from the prior year period to ($227) million, primarily due to lower net interest revenue. The decline in net interest revenue reflects the decrease in interest earning assets as total assets declined 53% year-over-year. *Brokerage and Asset Management* revenues were $55 million, compared to ($8) million in the prior year period, largely reflecting the absence of mark downs on private equity investments in the prior year period. The equity contribution from the Morgan Stanley Smith Barney joint venture was essentially unchanged versus the prior year period.

Citi Holdings net loss of $802 million decreased 30% from the prior year period. Operating expenses decreased 6% to $2.1 billion and credit costs fell 40% to $2.0 billion. The decline in operating expenses reflected lower assets from divestitures and run off, partially offset by higher legal and related costs and restructuring expenses.

Citi Holdings cost of credit decreased by $1.3 billion, or 40%, year-over-year to $2.0 billion, driven by a 44% reduction in net credit losses to $2.6 billion, partially offset by a 46% reduction in the credit reserve release to $838 million. Credit improved in *LCL* with net credit losses declining 40% from the prior year period to $2.4 billion, partially offset by a 41% decrease in the credit reserve release to $558 million. Improvement in net credit losses was reflected across *LCL's* international, North America cards and North America real estate lending portfolios. Year-over-year cost of credit in *SAP* also improved as a $487 million reduction in net credit losses was partially offset by a $305 million, or 52%, reduction in the loan loss reserve release. *SAP* net credit losses in the third quarter 2011 were $202 million and the net loan loss reserve release was $279 million.

Citi Holdings allowance for credit losses was $18.6 billion at the end of the third quarter 2011, or 9.6% of loans. Delinquencies for *LCL* improved year-over-year, as 90+ day delinquent loans decreased 42% to $6.8 billion, or 3.9% of loans.

Corporate/Other

***Corporate/Other* revenues** decreased 50% year-over-year to $300 million. The decline in *Corporate/Other* revenues largely reflected lower investment yields, lower gains on sales of AFS securities and hedging activities.

***Corporate/Other* net loss** was $109 million, compared to net income of $134 million in the prior year period. The decline was due to the decrease in revenues year-over-year, as well as higher legal and related expenses and investment spending in operations and technology.

RESULTS BY REGION AND SEGMENT

	Revenues			Income from Continuing Ops.		
(in millions of dollars)	3Q'11	2Q'11	3Q'10	3Q'11	2Q'11	3Q'10
North America						
Regional Consumer Banking	3,418	3,367	3,741	692	686	177
Securities and Banking	2,445	2,125	2,203	666	337	430
Transaction Services	620	609	621	121	137	127
Total North America	**$6,483**	**$6,101**	**$6,565**	**$1,479**	**$1,160**	**$734**
EMEA						
Regional Consumer Banking	363	388	347	9	28	17
Securities and Banking	2,299	1,642	1,735	737	343	499
Transaction Services	893	898	835	289	289	306
Total EMEA	**$3,555**	**$2,928**	**$2,917**	**$1,035**	**$660**	**$822**
Latin America						
Regional Consumer Banking	2,420	2,412	2,223	344	402	532
Securities and Banking	519	681	643	208	297	277
Transaction Services	442	436	389	169	161	174
Total Latin America	**$3,381**	**$3,529**	**$3,255**	**$721**	**$860**	**$983**
Asia						
Regional Consumer Banking	2,067	2,026	1,834	567	485	496
Securities and Banking	1,460	1,033	1,020	526	212	179
Transaction Services	759	731	698	318	291	319
Total Asia	**$4,286**	**$3,790**	**$3,552**	**$1,411**	**$988**	**$994**
Citicorp	**$17,705**	**$16,348**	**$16,289**	**$4,646**	**$3,668**	**$3,533**
Citi Holdings	**$2,826**	**$4,011**	**$3,853**	**$(795)**	**$(168)**	**$(1,066)**
Corporate / Other	**$300**	**$263**	**$596**	**$(109)**	**$(168)**	**$134**
Citigroup	**$20,831**	**$20,622**	**$20,738**	**$3,742**	**$3,332**	**$2,601**

Citi will host a conference call today at 11:00 AM (EDT). A live webcast of the presentation, as well as financial results and presentation materials, will be available at http://www.citigroup.com/citi/fin. Dial-in numbers for the conference call are as follows: (866) 516-9582 in the U.S.; (973) 409-9210 outside of the U.S. The conference code for both numbers is 98571323.

Citi, the leading global financial services company, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citi provides consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

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Additional financial, statistical, and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and the Third Quarter 2011 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com or www.citi.com.

Certain statements in this release are "forward-looking statements" within the meaning of the rules and regulations of the U.S. Securities and Exchange Commission. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors, including the precautionary statements included in this document and those contained in Citigroup's filings with the U.S. Securities and Exchange Commission, including without limitation the "Risk Factors" section of Citigroup's 2010 Annual Report on Form 10-K.

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Appendix A: CVA

(In millions of dollars)	3Q'11	2Q'11	3Q'10
Securities and Banking			
CVA on Citi Liabilities at Fair Value Option	1,574	240	(230)
Derivatives CVA [1,2]	314	(93)	329
Total Securities and Banking CVA	***$1,888***	***$147***	***$99***
Special Asset Pool			
CVA on Citi Liabilities at Fair Value Option	32	1	(3)
Derivatives CVA [1]	19	16	19
Total Special Asset Pool CVA	*$50*	*$17*	*$16*
Total Citigroup CVA	**$1,938**	**$164**	**$115**

(1) Net of hedges. (2) Includes Private Bank.

Note: Totals may not sum due to rounding

Appendix B: Non-GAAP Financial Measures

(in millions, except per share amounts)	**Preliminary 9/30/2011**
Citigroup's Total Stockholders' Equity	$177,372
Less: Preferred Stock	312
Common Stockholders' Equity	177,060
Less:	
Goodwill	25,496
Intangible Assets (other than Mortgage Servicing Rights)	6,800
Net Deferred Tax Assets Related to Goodwill and Intangible Assets	47
Tangible Common Equity (TCE)	**$144,717**
Common Shares Outstanding at Quarter-end	2,923.7
Tangible Book Value Per Share	$ 49.50
(Tangible Common Equity / Common Shares Outstanding)	