

2010 年 12 月期  
会 社 名

## 年次決算短信

バンク・オブ・アメリカ・コーポレーション

(Bank of America Corporation)

株式銘柄コード

(8 6 4 8)

本 店 所 在 地

100 North Tryon Street, Charlotte, NC 28255 U.S.A.

所 属 部

東証市場第一部

決 算 期

本決算：年 1 回(12 月) 中間決算：四半期ごと

問 合 せ 先

東京都港区六本木一丁目 6 番 1 号 泉ガーデンタワー  
アンダーソン・毛利・友常法律事務所 電話 03(6888)1000

1. 本国における決算発表日 2011 年 1 月 21 日 (金曜日)  
定時株主総会開催予定日 2011 年 5 月 11 日 (水曜日)

### 2. 業 績

	年 度 決 算		
	当年度(2010 年)(百万ドル)	前年度(2009 年)(百万ドル)	増減率(%)
正味利息収入	5 1, 5 2 3	4 7, 1 0 9	9. 4
利 息 外 収 入	5 8, 6 9 7	7 2, 5 3 4	△ 1 9. 1
純利益	△ 2, 2 3 8	6, 2 7 6	—
1 株当り純利益 <sup>2</sup>	△ 0. 3 7 ドル (希薄化後) △ 0. 3 7 ドル	△ 0. 2 9 ドル (希薄化後) △ 0. 2 9 ドル	— —

	第 4 四半期 (10～12 月の 3 ヶ月間)		
	当 期(百万ドル)	前年同期(百万ドル)	増減率
正味利息収入	1 2, 4 3 9	1 1, 5 5 9	7. 6
利 息 外 収 入	9, 9 5 9	1 3, 5 1 7	△ 2 6. 3
純 利 益	△ 1, 2 4 4	△ 1 9 4	—
1 株当り純利益 <sup>2</sup>	△ 0. 1 6 ドル (希薄化後) △ 0. 1 6 ドル	△ 0. 6 0 ドル (希薄化後) △ 0. 6 0 ドル	— —

- (注) 1. 過年度の数値の一部は、当期の表示に一致させるために組替えられている。  
2. 2010 年度第 4 四半期及び第 3 四半期、2009 年度第 4 四半期並びに 2010 年 12 月 31 日に終了した事業年度及び 2009 年 12 月 31 日に終了した事業年度における普通株主に配当可能な当期純利益はマイナスであったため、逆希薄化効果を有するエクイティ商品の影響は、希薄化後 1 株当たり利益から除外された。  
3. 本情報は、速報値であり、本発表時に入手可能な会社情報に基づき作成されている。

配 当 金 の 推 移			備 考
	当年度(2010 年)(ドル)	前年度(2009 年)(ドル)	
第 1 四 半 期	0. 0 1	0. 0 1	
第 2 四 半 期	0. 0 1	0. 0 1	
第 3 四 半 期	0. 0 1	0. 0 1	
第 4 四 半 期	0. 0 1	0. 0 1	
合 計	0. 0 4	0. 0 4	

- (注) 1. 原則として各四半期に宣言された配当金である。

### 3. 概況、特記事項・その他

当社は、2010 年度第 4 四半期に、12 億ドル(希薄化後普通株式 1 株当たりマイナス 0.16 ドル)の当期純損失を計上しました。これには、以前発表した、ホーム・ローンズ・アンド・インシュアランス事業セグメントにおけるのれん減損費用 20 億ドルが含まれます。のれん減損費用を除くと、当社の当期純利益は、756 百万ドル(1 株当たり 0.04 ドル)となります。

直近の四半期の業績には、未解決及び今後のモーゲージ買戻し請求のための 41 億ドルの貸倒引当金繰入額が含まれ、この中には、以前発表した政府系住宅金融機関に関連する 30 億ドルが含まれます。当社の第 4 四半期の業績には、主として当社の消費者向け事業における 15 億ドルの訴訟費用(外部の法律サービス提供者に対して支払われた報酬を除く。)も含まれ、また、販売及びトレーディング収益の低下も影響しています。これらの要因は、信用コストの継続的な減少、非コア資産の売却に係る約 360 百万ドルの純利益及び評価性引当金取崩しによる 12 億ドルの法人所得税ベネフィットにより一部減殺されました。

通期では、当社は、124 億ドルののれん減損費用を計上し、これにより 22 億ドル(希薄化後普通株式 1 株当たりマイナス 0.37 ドル)の当期純損失となりました。のれん減損費用を除くと、102 億ドル(希薄化後普通株式 1 株当たり 0.86 ドル)の当期純利益となります。

当該年度において、当社はまた、26 億ドルの訴訟費用、68 億ドルの表明保証に関連する引当金及び旧来の問題の解決に向け大幅に前進したことにより、旧来資産に関連して 321 百万ドルの利益を計上しました。

最高経営責任者兼社長のブライアン・T・モイニハン氏は、「昨年度は、必要な修復と再構築の年でした。当社の業績は、当社が、旧来の問題、特にモーゲージ関連について、解決するにあたり進展していることを反映しています。当社はのれん減損費用控除前では 102 億ドルの利益を稼得し、資本ポジションを再構築し、当社の貸借対照表上のリスクを軽減し、直接顧客に影響を与えない資産について 19 億ドル以上を処分しました。当社は、回復する景気を背景に、業界において最高の顧客フランチイズをもって 2011 年度を開始しました。完全な景気の回復は、住宅市場の安定性にかかっています。当社は、顧客に重点を置き、資本の構築を継続し、当社の戦略を実行することにより株主に対して価値を還元していきます。」と述べています。

(上記は現地 2011 年 1 月 21 日発表のニュースリリースの抜粋箇所の抄訳です。原文と抄訳の間に齟齬がある場合には、原文の内容が優先します。全文(原文)は、以下のとおりです。)



January 21, 2011

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**Bank of America Reports Fourth-Quarter and 2010 Financial Results**

*Fourth-Quarter Net Loss of \$1.2 Billion, or \$0.16 per Diluted Share, Includes Goodwill Impairment Charge of \$2.0 Billion*

*Excluding Goodwill Impairment Charge, Fourth-Quarter Net Income Was \$756 Million, or \$0.04 per Diluted Share<sup>1</sup>*

*2010 Net Loss of \$2.2 Billion, or \$0.37 per Diluted Share, Includes Goodwill Impairment Charges of \$12.4 Billion*

*Excluding Goodwill Impairment Charges, 2010 Net Income Was \$10.2 Billion, or \$0.86 per Diluted Share<sup>1</sup>*

*Deposits Rose to a Record \$1 Trillion at Year-End*

*Company Continues to Build Capital and Strengthen the Balance Sheet*

*Credit Costs Decline Significantly as Economy Continues to Improve*

*Global Wealth and Investment Management Reports Record Asset Management Fees in the Fourth Quarter*

*Investment Bank Ranked No. 2 Globally and No. 1 in the U.S. in Revenues for 2010*

CHARLOTTE – Bank of America Corporation today reported a net loss of \$1.2 billion, or \$0.16 per diluted share, for the fourth quarter of 2010, including the previously announced goodwill impairment charge of \$2.0 billion in the Home Loans and Insurance segment. Excluding the goodwill impairment charge, the company earned \$756 million, or \$ 0.04 per share.

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<sup>1</sup> Excluding the goodwill impairment charge from certain financial measures represents a non-GAAP measure. For reconciliation to GAAP measures, refer to page 25 of this press release.

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Results for the most recent quarter also include a \$4.1 billion provision expense for outstanding and future mortgage repurchase claims, including the previously announced \$3.0 billion related to the Government Sponsored Enterprises (GSEs). Also included in the company's fourth-quarter results are \$1.5 billion in litigation expenses, excluding fees paid to external legal service providers, primarily in the company's consumer businesses, and lower sales and trading revenues. These factors were partially offset by the continued reduction in credit costs, approximately \$360 million in net gains from the sale of non-core assets, and a \$1.2 billion income tax benefit from a valuation allowance release.

For the year, Bank of America had goodwill impairment charges of \$12.4 billion, which resulted in a net loss of \$2.2 billion, or \$0.37 per diluted share. Excluding the goodwill impairment charges, the company earned \$10.2 billion, or \$0.86 per diluted share.

During the year, the company also recorded \$2.6 billion in litigation expenses, \$6.8 billion in representations and warranties provision and \$321 million in gains related to legacy assets as it made significant progress resolving legacy issues.

<i>(Dollars in millions)</i>	<b>Three months ended December 31</b>		<b>Year ended December 31</b>	
	<b>2010</b>	<b>2009</b>	<b>2010</b>	<b>2009</b>
Net income (loss) excluding goodwill	\$ 756	\$ (194)	\$ 10,162	\$ 6,276
Goodwill impairment	\$ 2,000	\$ —	\$ 12,400	\$ —
Net income (loss)	\$ (1,244)	\$ (194)	\$ (2,238)	\$ 6,276
Diluted earnings (loss) per common share, excluding goodwill	\$ 0.04	\$ (0.60)	\$ 0.86	\$ (0.29)
Diluted earnings (loss) per common share	\$ (0.16)	\$ (0.60)	\$ (0.37)	\$ (0.29)

"Last year was a necessary repair and rebuilding year," said President and Chief Executive Officer Brian Moynihan. "Our results reflect the progress we are making at putting legacy – primarily mortgage-related – issues behind us. We earned \$10.2 billion before goodwill impairment charges, rebuilt our capital positions, reduced the risk on our balance sheet, and shed more than \$19 billion in assets that didn't directly serve customers and clients.

"We enter 2011 with the best customer franchise in the business against a backdrop of an improving economy. Full economic recovery depends on housing market stability. We will return value to shareholders by focusing on customers and clients, continuing to build capital, and executing our strategy."

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### **2010 Financial Highlights**

- The allowance for loan and lease losses to annualized net charge-off coverage ratio improved in the fourth quarter to 1.56 times, versus 1.11 times at year-end 2009.
- Fourth-quarter 2010 net charge-offs were 2.87 percent, down for three straight quarters, or five straight quarters on a managed basis.
- The representations and warranties liability was \$5.4 billion at year-end, up from \$3.5 billion in 2009. The representations and warranties provision during 2010 was \$6.8 billion, including \$4.1 billion in the fourth quarter of 2010.
- Global excess liquidity rose to a record \$336 billion and time-to-required funding was 24 months at year-end 2010.
- Risk-weighted assets were reduced by \$87 billion compared to year-end 2009 through the sale of non-core positions, reductions in legacy positions and balance sheet management.
- The Tier 1 common ratio reached 8.60 percent at December 31, 2010, up from 7.81 percent at the end of 2009.
- Tangible common equity ratio reached 5.99 percent at December 31, 2010, up from 5.56 percent at the end of 2009.
- Ending deposit balances reached a record \$1 trillion at December 31, 2010, even with the sales of First Republic and Global Securities Solutions during the year.

### **Full-Year and Fourth-Quarter Business Highlights**

- The company maintained its market-leading positions in key segments, including deposits, payment products, consumer lending, wealth management, small business and middle-market lending, treasury services, investment banking, and sales and trading.
- Global Wealth and Investment Management continued to drive a strong client focus bringing together the investment products and the banking products of legacy entities.
- Record asset management fees were reported in Global Wealth and Investment Management in the fourth quarter of 2010 with \$644 billion in assets under management at December 31, 2010.

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- Average deposit balances in Global Wealth and Investment Management grew nearly 14 percent in the fourth quarter of 2010 to a record \$253.4 billion from \$223.1 billion in the fourth quarter of 2009.
- Approximately 281,000 loan and deposit products were sold to customers who had an investment relationship with Merrill Lynch in the past.
- Global Card Services returned to profitability in the fourth quarter of 2010 with net income of \$1.5 billion. Excluding the \$10.4 billion goodwill impairment charge in the third quarter of 2010, Global Card Services would have been profitable for four straight quarters.
- New U.S. consumer card accounts in the quarter were up 9 percent from the third quarter of 2010.
- Bank of America Merrill Lynch ranked No. 2 in global investment banking revenues for 2010 with a 6.8 percent market share, according to Dealogic. The company ended the year with No. 1 positions in both global and U.S. rankings in leveraged loans and asset-backed securities. Bank of America Merrill Lynch participated in eight of the top 10 investment banking deals of the year by fees and six of the top 10 investment banking deals in the fourth quarter by fees.
- Bank of America continued to support the economic recovery by extending approximately \$188 billion in credit in the fourth quarter of 2010, according to preliminary data. Credit extensions included \$85 billion in first mortgages, \$80 billion in commercial non-real estate, \$11 billion in commercial real estate, \$4 billion in domestic consumer and small business card, \$2 billion in home equity products and \$6 billion in other consumer credit.
- The \$85 billion in first mortgages funded in the fourth quarter helped nearly 370,000 people either purchase homes or refinance existing mortgages. This included approximately 14,000 first-time homebuyer credit-qualified mortgages and more than 105,000 mortgages to low- and moderate-income borrowers. Approximately 26 percent of funded first mortgages were for home purchases and 74 percent were refinances.
- Bank of America continued to support small business, lending \$21 billion to small- and medium-sized businesses in the fourth quarter. For the year, Bank of America provided \$92 billion in credit to small- and medium-sized businesses, exceeding its previously announced goal to provide more than \$85 billion to these businesses in 2010.
- Since the start of 2008, Bank of America and previously Countrywide have completed nearly 775,000 loan modifications with customers. During the fourth quarter, 76,000 loan modifications were completed, including 25,000 consumers who converted from trial modifications under the U.S. government's Making Home Affordable Program. The fourth-quarter numbers

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represented a 69 percent increase from total modifications in the fourth quarter a year ago.

#### Fourth-Quarter 2010 Revenue and Expense

(Dollars in millions)	Three Months Ended		
	December 31, 2010	September 30, 2010	December 31, 2009
Net interest income, FTE basis <sup>1</sup>	\$ 12,709	\$ 12,717	\$ 11,896
Noninterest income	9,959	14,265	13,517
<b>Total revenue, net of interest expense, FTE basis</b>	<b>22,668</b>	<b>26,982</b>	<b>25,413</b>
Noninterest expense <sup>2</sup>	\$ 18,864	\$ 16,816	\$ 16,385
Goodwill impairment charge	2,000	10,400	—
<b>Net loss</b>	<b>\$ (1,244)</b>	<b>\$ (7,299)</b>	<b>\$ (194)</b>
<b>Net income (loss) excluding goodwill impairment charge</b>	<b>\$ 756</b>	<b>\$ 3,101</b>	<b>\$ (194)</b>

<sup>1</sup> FTE basis is a non-GAAP measure. For reconciliation to GAAP measures, refer to page 25 of this press release. In the three months ended December 31, 2009, net interest income on a managed FTE basis was \$14.4 billion. Managed basis assumes that credit card loans that were securitized were not sold and presented earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) were presented.

<sup>2</sup> Excludes goodwill impairment charges of \$10.4 billion and \$2.0 billion in the third and fourth quarters of 2010, respectively.

Revenue, net of interest expense, on a fully taxable-equivalent (FTE) basis fell 11 percent from the fourth quarter of 2009. Net interest income on an FTE basis increased 7 percent from a year earlier. Adjusting for the impact of adopting new consolidation guidance on January 1, 2010, revenue for the fourth quarter of 2010 was down 20 percent from the fourth quarter of 2009.

Noninterest income declined 26 percent, or \$3.6 billion, from the year-ago quarter due to lower mortgage banking income as a result of a \$3.6 billion increase in representations and warranties provision, \$720 million lower service charges and a \$994 million decline in equity investment income and trading account profits. These factors were partially offset by year-over-year improvements in other income driven by lower losses on structured liabilities and increases in card income due to the adoption of new consolidation guidance.

Noninterest expense was up 27 percent from the year-ago quarter, driven in part by the \$2.0 billion goodwill impairment charge. Excluding the goodwill impairment charge, noninterest expense was up 15 percent, or \$2.5 billion, from a year ago, due primarily to a \$933 million increase in litigation expenses, \$1.4 billion in higher personnel costs as the company builds out businesses such as wealth management and international capital markets, and a \$113 million rise in professional fees. Pretax merger and restructuring charges declined \$163 million from a year earlier to \$370 million. Results also reflect a \$2.4 billion tax benefit that includes a \$1.2 billion income tax asset valuation allowance release.

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## 2010 Revenue and Expense

(Dollars in millions)	Full-Year	
	2010	2009
Net interest income, FTE basis <sup>1</sup>	\$ 52,693	\$ 48,410
Noninterest income	58,697	72,534
<b>Total revenue net of interest expense, FTE basis</b>	<b>111,390</b>	<b>120,944</b>
Noninterest expense <sup>2</sup>	\$ 70,708	\$ 66,713
Goodwill impairment charge	12,400	—
<b>Net income (loss)</b>	<b>\$ (2,238)</b>	<b>\$ 6,276</b>
<b>Net income excluding goodwill impairment charges<sup>2</sup></b>	<b>\$ 10,162</b>	<b>\$ 6,276</b>

<sup>1</sup> FTE basis is a non-GAAP measure. For reconciliation to GAAP measures, refer to page 25 of this press release. For the year ended December 31, 2009, net interest income on a managed FTE basis was \$58.9 billion. Managed basis assumes that credit card loans that were securitized were not sold and presented earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) were presented.

<sup>2</sup> Excludes goodwill impairment charges of \$12.4 billion in 2010.

For the full year 2010, revenue, net of interest expense, on an FTE basis fell 8 percent from the prior year. Net interest income on an FTE basis increased 9 percent from a year earlier, reflecting the impact of the adoption of new consolidation guidance.

Noninterest income declined from the prior year due primarily to lower mortgage banking income, reflecting \$6.8 billion in representations and warranties costs. In addition, there were declines in the following areas: equity investment income, gains on sales of debt securities, trading account profits, service charges and insurance income. These factors were partially offset by year-over-year improvements in other income driven largely by essentially flat fair value adjustments on structured liabilities, compared to negative fair value adjustments of \$4.9 billion in the year-ago period, and increases in card income due to the adoption of new consolidation guidance.

Noninterest expense was up from the prior year, primarily reflecting the \$12.4 billion in goodwill impairment charges. Excluding these charges, noninterest expense was up 6 percent from a year ago attributable largely to an increase in personnel costs of \$3.6 billion, reflecting the building out of several businesses including the international capital markets platform and a \$1.6 billion increase in litigation expenses. Pretax merger and restructuring charges declined \$901 million from a year earlier to \$1.8 billion.

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**Fourth-Quarter 2010 Credit Quality**

	Three Months Ended		
	December 31, 2010	September 30, 2010	December 31, 2009
<i>(Dollars in millions)</i>			
Provision for credit losses	\$ 5,129	\$ 5,396	\$ 10,110
Net charge-offs	6,783	7,197	8,421
Net charge-off ratio <sup>1</sup>	2.87 %	3.07 %	3.71 %
Total managed net losses <sup>2</sup>	n/a	n/a	\$ 11,347
Total managed net loss ratio <sup>1,2</sup>	n/a	n/a	4.54 %
	At December 31, 2010	At September 30, 2010	At December 31, 2009
Nonperforming loans, leases and foreclosed properties	\$ 32,664	\$ 34,556	\$ 35,747
Nonperforming loans, leases and foreclosed properties ratio <sup>3</sup>	3.48 %	3.71 %	3.98 %
Allowance for loan and lease losses	\$ 41,885	\$ 43,581	\$ 37,200
Allowance for loan and lease losses ratio <sup>4</sup>	4.47 %	4.69 %	4.16 %

<sup>1</sup> Net charge-off/loss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases during the period.

<sup>2</sup> Periods prior to January 1, 2010 are shown on a managed basis, which prior to the adoption of new consolidation guidance included losses on securitized credit card loans, which are reported in net charge-offs post-adoption.

<sup>3</sup> Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.

<sup>4</sup> Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.

n/a = not applicable

Note: Ratios do not include loans measured under the fair value option.

Credit quality continued to improve during the fourth quarter, with net charge-offs continuing to decline across nearly all portfolios. Credit costs, while still at elevated levels, fell for the sixth consecutive quarter. Additionally, delinquencies 30 days past due or more and still accruing, excluding Federal Housing Administration-insured loans, declined for the seventh consecutive quarter, and reservable criticized utilized levels decreased for the fifth consecutive quarter.

Net charge-offs declined \$414 million from the third quarter of 2010, reflecting improvement in both the consumer and commercial portfolios. The decrease was primarily driven by the impact of a continued decline in delinquencies and bankruptcies across the U.S. Global Card Services loan portfolios and a decline in delinquencies in the home equity portfolio.

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The allowance for loan and lease losses to annualized net charge-off coverage ratio improved in the fourth quarter to 1.56 times, compared with 1.53 times in the third quarter of 2010 and 1.11 times in the fourth quarter of 2009. Excluding purchased credit-impaired loans, the allowance to annualized net charge-off coverage ratio was 1.32, 1.34 and 1.01 times for the same periods, respectively.

Nonperforming loans, leases and foreclosed properties were \$32.7 billion at December 31, 2010, down 5 percent from \$34.6 billion at September 30, 2010, and 9 percent from \$35.7 billion at December 31, 2009.

The provision for credit losses was \$5.1 billion, \$267 million lower than the third quarter and \$5.0 billion lower than the same period a year earlier. The provision was \$1.7 billion lower than net charge-offs, resulting in a reduction in the allowance for loan and lease losses for the quarter. This compares with a \$1.8 billion reduction in the third quarter and the addition of \$1.7 billion a year earlier.

Improved delinquencies and bankruptcies in the U.S. credit card, small business and consumer lending businesses in the fourth quarter led to a reduction in the allowance for loan and lease losses. Additionally, continuing improvement in economic conditions contributed to an allowance reduction in the core commercial portfolio. These were partially offset by allowance additions of \$828 million related to consumer purchased credit-impaired portfolios obtained in prior periods through acquisitions.

### 2010 Credit Quality

(Dollars in millions)	Full-Year	
	2010	2009
Provision for credit losses	\$28,435	\$48,570
Net charge-offs	34,334	33,688
Net charge-off ratio <sup>1</sup>	3.60 %	3.58 %
Total managed net losses <sup>2</sup>	n/a	\$45,087
Total managed net loss ratio <sup>1,2</sup>	n/a	4.33 %

<sup>1</sup> Net charge-off/loss ratios are calculated as held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases during the period.

<sup>2</sup> Periods prior to January 1, 2010 are shown on a managed basis, which prior to the adoption of new consolidation guidance included losses on securitized credit card and other loans, which are reported in net charge-offs post-adoption.

n/a = not applicable

Note: Ratios do not include loans measured under the fair value option.

Broad-based improvement across most portfolios drove lower credit costs in 2010, resulting in a reduction in the allowance for loan and lease losses. Full-year provision for credit losses was \$28.4 billion compared to \$48.6 billion in 2009 or less than half of 2009 managed credit costs of \$60 billion. The improving portfolio trends throughout the year were across most of the consumer and commercial businesses, particularly the U.S. credit card, small business and consumer lending businesses, as well as core commercial loan portfolios. The allowance reductions were partially

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offset by additions related to consumer purchased credit-impaired portfolios obtained in prior periods through acquisitions.

Net charge-offs were \$646 million higher than the prior year due to the adoption of new consolidation guidance, partially offset by decreases in charge-offs across most portfolios due to the improving portfolio trends noted above.

### Capital and Liquidity Management

(Dollars in millions, except per share information)

	At December 31, 2010	At September 30, 2010	At December 31, 2009
Total shareholders' equity	\$ 228,248	\$ 230,495	\$ 231,444
Tier 1 common ratio	8.60 %	8.45 %	7.81 %
Tier 1 capital ratio	11.24 %	11.16 %	10.40 %
Total capital ratio	15.77 %	15.65 %	14.66 %
Tangible common equity ratio <sup>1</sup>	5.99 %	5.74 %	5.56 %
Tangible book value per share <sup>1</sup>	\$ 12.98	\$ 12.91	\$ 11.94

<sup>1</sup> Tangible common equity ratio and tangible book value per share are non-GAAP measures. Other companies may define or calculate the tangible common equity ratio and tangible book value per share differently. For reconciliation to GAAP measures, refer to page 25 of this press release.

The company's liquidity position strengthened during the fourth quarter. The company's total global excess liquidity rose approximately \$12 billion from the third quarter of 2010 to \$336 billion. At December 31, 2010, the company's time-to-required funding was 24 months.

During the quarter, a cash dividend of \$0.01 per common share was paid, and the company declared \$321 million in preferred dividends. Period-end common shares issued and outstanding were 10.09 billion for the fourth quarter, 10.03 billion for the third quarter of 2010 and 8.65 billion for the fourth quarter of 2009. The increase in outstanding shares year over year was driven primarily by the conversion of common equivalent shares into common stock in the first quarter of 2010, the issuance of common stock under employee plans during the year and the conversion of the mandatory convertible preferred stock in the fourth quarter of 2010.

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**Business Segment Results****Deposits**

<i>(Dollars in millions)</i>	<b>Full-Year</b>	
	<b>2010</b>	<b>2009</b>
<b>Total revenue, net of interest expense, FTE basis</b>	\$ 13,181	\$ 13,890
Provision for credit losses	201	343
Noninterest expense	10,831	9,501
<b>Net income</b>	\$ 1,352	\$ 2,576
Return on average equity	5.58 %	10.92 %
Average deposits	\$ 411,001	\$ 406,823
	<b>At December 31, 2010</b>	<b>At December 31, 2009</b>
Period-end deposits	\$ 406,856	\$ 419,583

**Deposits** full-year 2010 net income of \$1.4 billion declined \$1.2 billion from a year ago due to decreases in revenue and higher noninterest expense.

The revenue decline was driven by the impact of Regulation E (Reg E), which was effective in the third quarter of 2010 and the overdraft policy changes implemented in the fourth quarter of 2009. These were partially offset by increased net interest income due to a customer shift to more liquid products and continued pricing discipline.

Noninterest expense increased 14 percent from a year ago as a result of a higher proportion of costs associated with banking center sales and service efforts being aligned to Deposits from the other segments and increased litigation expenses in 2010. The prior year included a special FDIC assessment of \$362 million.

Average deposits were up 1 percent from a year ago mainly due to the transfer of certain deposits from other client-managed businesses as well as organic growth, partially offset by the expected runoff of higher-cost legacy Countrywide deposits.

Deposits reported a fourth-quarter net loss of \$201 million, compared to net income of \$610 million during the same period last year due to a decline in revenue and an increase in noninterest expense. Revenue declined due to the impact of Reg E, partially offset by increased net interest income due to a customer shift to more liquid products and continued pricing discipline. Noninterest expense increased due to the increased litigation expenses and as a result of higher proportion of costs associated with banking center sales and service efforts being aligned to Deposits from other business segments.

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**Global Card Services**

(Dollars in millions)	Full-Year	
	2010	2009
<b>Total revenue, net of interest expense, FTE basis <sup>1</sup></b>	\$ 25,621	\$ 29,046
Provision for credit losses <sup>1</sup>	12,648	29,553
Noninterest expense <sup>2</sup>	6,953	7,726
Goodwill impairment charge	10,400	—
<b>Net loss</b>	\$ (6,603)	\$ (5,261)
<b>Net income (loss) excluding goodwill impairment charge <sup>2</sup></b>	\$ 3,797	\$ (5,261)
Return on average equity	n/m	n/m
Average loans <sup>1</sup>	\$ 176,232	\$ 211,981
	<b>At December 31, 2010</b>	<b>At December 31, 2009</b>
Period-end loans <sup>1</sup>	\$ 167,367	\$ 196,289

<sup>1</sup> Results for 2009 shown on a managed basis. Managed basis assumed that credit card loans that were securitized were not sold and presented earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) were presented and represented provision for credit losses on held loans combined with realized credit losses associated with the securitized credit card loan portfolio. For more information and detailed reconciliation, refer to page 26 of this press release.

<sup>2</sup> Excludes goodwill impairment charge of \$10.4 billion in 2010.

n/m = not meaningful

**Global Card Services** reported a full-year net loss of \$6.6 billion due to the \$10.4 billion goodwill impairment charge in the third quarter. Excluding this charge, Global Card Services net income was \$3.8 billion, compared to a net loss of \$5.3 billion a year ago as both credit costs and noninterest expense declined. During the year, risk-adjusted margin for consumer credit card increased to 2.92 percent compared to 1.92 percent in 2009, primarily driven by improvement in credit quality.

Revenue decreased \$3.4 billion from a year ago driven by lower average loans, reduced interest and fee income primarily resulting from the implementation of the CARD Act and the impact of recording a provision related to future payment protection insurance claims in the U.K. This decrease was partially offset by the gain on the sale of the MasterCard position in 2010.

Provision for credit losses decreased \$16.9 billion from a year ago driven primarily by lower delinquencies and decreasing bankruptcies as a result of the improved economic environment. This resulted in reserve reductions of \$7.0 billion in 2010 compared to reserve increases of \$3.4 billion in 2009 and \$6.5 billion lower net charge-offs.

Noninterest expense increased compared to a year ago due to the \$10.4 billion goodwill impairment charge. Excluding this impairment charge, noninterest expense decreased 10 percent compared to the year-ago period as a higher proportion of

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costs associated with banking center sales and service efforts were aligned to Deposits from Global Card Services.

Net income of \$1.5 billion in the fourth quarter of 2010 compared to a net loss of \$994 million during the same period last year due to lower credit costs as the economy improved. Revenue declined 12 percent during the fourth quarter of 2010 compared with the same period a year ago driven by lower average loans and reduced interest and fee income primarily resulting from the implementation of the CARD Act.

### Home Loans and Insurance

(Dollars in millions)	Full-Year	
	2010	2009
<b>Total revenue, net of interest expense, FTE basis</b>	\$ 10,647	\$ 16,903
Provision for credit losses	8,490	11,244
Noninterest expense <sup>1</sup>	13,163	11,705
Goodwill impairment charge	2,000	—
<b>Net loss</b>	\$ (8,921)	\$ (3,851)
<b>Net loss excluding goodwill impairment charge <sup>1</sup></b>	\$ (6,921)	\$ (3,851)
Average loans	\$ 129,236	\$ 130,519
	<b>At December 31, 2010</b>	<b>At December 31, 2009</b>
Period-end loans	\$ 122,935	\$ 131,302

<sup>1</sup> Excludes goodwill impairment charge of \$2.0 billion in 2010.

**Home Loans and Insurance** reported a full-year net loss of \$8.9 billion for 2010 primarily due to \$6.8 billion in representations and warranties expense and a \$2.0 billion goodwill impairment charge.

Revenue declined by \$6.3 billion, or 37 percent, driven by an increase of \$4.9 billion in representations and warranties expense and a \$1.2 billion decline in mortgage production revenue. The decline in production revenue was primarily due to a decline in loan volumes reflecting a drop in the overall size of the mortgage market.

Provision for credit losses decreased \$2.8 billion driven by improving portfolio trends including a lower reserve addition for the Countrywide purchased credit-impaired home equity portfolio. Excluding the goodwill impairment charge, noninterest expense increased \$1.5 billion from a year ago due to higher litigation expenses and an increase in default-related servicing expenses, partially offset by lower production expense and insurance losses.

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The fourth-quarter 2010 net loss of \$5.0 billion compared to a net loss of \$1.0 billion in the fourth quarter of 2009. The increase was primarily due to representations and warranties expense of \$4.1 billion in the fourth quarter of 2010, which includes \$3.0 billion related to the previously announced GSE agreements as well as adjustments to the representations and warranties liability for other loans sold directly to the GSEs and not covered by those agreements. Excluding the \$2.0 billion goodwill impairment charge, Home Loans and Insurance net loss was \$3.0 billion for the fourth quarter of 2010.

Bank of America believes that it has addressed its remaining exposure to repurchase obligations for residential mortgage loans sold directly to the GSEs through the \$3.0 billion increase in representations and warranties provision referred to above. The calculation of the provision incorporates historical experience with the GSEs and certain assumptions regarding home prices and other economic matters, and future provisions for representations and warranties may be affected if the actual results are different.

At December 31, 2010, the company's unresolved repurchase requests totaled approximately \$10.7 billion, compared with \$12.9 billion on September 30, 2010 and \$7.6 billion at the end of 2009. The liability for representations and warranties was \$5.4 billion at December 31, 2010, compared with \$4.4 billion on September 30, 2010, and \$3.5 billion at the end of 2009. The increase in the liability reflects the \$6.8 billion in representations and warranties provision expensed during the year, less payments made to various counterparties.

Compared to the same period in the prior year, results in the fourth quarter of 2010 were also impacted by the \$2.0 billion goodwill impairment charge, increased default and other loss mitigation servicing expenses, partially offset by more favorable mortgage servicing rights results. Provision for credit losses in the fourth quarter of 2010 decreased as compared to the same period in the prior year driven by lower net charge-offs and improving portfolio trends.

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**Global Commercial Banking**

<i>(Dollars in millions)</i>	<b>Full-Year</b>	
	<b>2010</b>	<b>2009</b>
<b>Total revenue, net of interest expense, FTE basis</b>	\$ 10,903	\$ 11,141
Provision for credit losses	1,971	7,768
Noninterest expense	3,874	3,833
<b>Net income (loss)</b>	\$ 3,181	\$ (290)
Return on average equity	7.64 %	n/m
Average loans and leases	\$ 203,339	\$ 229,102
Average deposits	148,565	129,832

n/m = not meaningful

**Global Commercial Banking** full-year net income increased \$3.5 billion from the year-ago loss of \$290 million due to lower credit costs.

Revenue decreased \$238 million from a year ago primarily due to a lower residual net interest income allocation related to asset and liability management activities and increased costs from an agreement to purchase certain loans. These factors were partially offset by credit pricing discipline, which negated the impact of lower loan volumes, and continued deposit growth from existing clients.

The provision for credit losses decreased \$5.8 billion to \$2.0 billion for the year compared to 2009. The decrease was driven by improvements primarily in the commercial real estate portfolio, reflecting stabilizing values and the U.S. commercial portfolio, reflecting improved borrower credit profiles. All other portfolios experienced lower net charge-offs attributable to more stable economic conditions.

Average deposit balances continued to grow, increasing by \$18.7 billion, as clients managed to new liquidity levels. Although average loan and lease balances decreased \$25.8 billion from a year ago due to client deleveraging and low loan demand, ending commercial and industrial loan balances have grown approximately 2 percent from the third quarter of 2010, showing stability.

Fourth-quarter 2010 net income increased to \$1.0 billion compared to a net loss of \$31 million in the same period last year. The provision for credit losses decreased \$2.0 billion compared to the same period in 2009. Revenues and provision for credit losses declined due to the same factors as described in the full-year discussion above.

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**Global Banking and Markets**

<i>(Dollars in millions)</i>	<b>Full-Year</b>	
	<b>2010</b>	<b>2009</b>
<b>Total revenue, net of interest expense, FTE basis</b>	\$ 28,498	\$ 32,623
Provision for credit losses	(155)	1,998
Noninterest expense	18,038	15,921
<b>Net income</b>	\$ 6,319	\$ 10,058
<b>Return on average equity</b>	12.01 %	20.32 %
Total average assets	\$ 758,958	\$ 778,870
Total average deposits	109,792	104,868

**Global Banking and Markets** full-year net income decreased \$3.7 billion compared to the prior year. Revenue decreased primarily due to the weak trading environment and losses on certain market positions. The prior year included a \$3.8 billion gain on the contribution of the merchant services business to a joint venture, which was largely offset by market disruption charges. The provision for credit losses declined \$2.2 billion due to lower net charge-offs in the corporate portfolio reflecting improvement in borrower credit profiles and lower reservable criticized levels.

Fixed Income, Currency and Commodities sales and trading revenue of \$13.2 billion increased \$435 million compared to a year ago as a reduction in market activity and increased investor risk aversion in 2010 were offset by significantly lower market disruption charges.

Equities sales and trading revenue declined to \$4.1 billion from \$4.9 billion a year ago, driven primarily by a decrease in volumes as well as adverse market conditions in the equity derivatives business.

Noninterest expense increased \$2.1 billion driven by higher compensation costs, approximately \$400 million for the U.K. bonus tax in the second quarter, and the recognition of expense on proportionately larger prior year incentive deferrals. Income tax expense was adversely affected by a charge related to the U.K. tax rate reduction impacting the carrying value of the deferred tax asset.

Fourth-quarter 2010 net income declined to \$724 million compared with \$1.4 billion a year earlier as revenues remained flat and a benefit in the provision for credit losses due to lower net charge-offs and reserve reductions was offset by higher compensation expense.

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**Global Wealth and Investment Management**

	<b>Full-Year</b>	
<i>(Dollars in millions)</i>	<b>2010</b>	<b>2009 <sup>1</sup></b>
<b>Total revenue, net of interest expense, FTE basis</b>	\$ 16,671	\$ 16,137
Provision for credit losses	646	1,061
Noninterest expense	13,598	12,397
<b>Net income</b>	1,347	1,716
<b>Return on average equity</b>	7.44 %	10.35 %
Average loans	\$ 99,491	\$ 103,384
Average deposits	236,350	225,979
<i>(in billions)</i>	<b>At December 31, 2010</b>	<b>At December 31, 2009</b>
Assets under management <sup>2</sup>	\$ 643.9	\$ 749.8
Total net client balances <sup>2,3</sup>	2,238.5	2,272.5

<sup>1</sup> The historical results of GWIM have been restated to reflect the transfer of the company's investment in BlackRock to All Other.

<sup>2</sup> Assets under management (AUM) and total client balances include \$114.2 billion and \$114.6 billion, respectively, of Columbia Management long-term asset management business through the date of sale on May 1, 2010.

<sup>3</sup> Total client balances are defined as assets under management, client brokerage assets, assets in custody, client deposits and loans.

**Global Wealth and Investment Management** full-year 2010 net income decreased \$369 million from a year earlier driven by higher noninterest expense and the tax-related effect from the sale of the Columbia long-term business, partially offset by higher noninterest income and lower credit costs.

Revenue increased \$534 million from a year earlier to \$16.7 billion driven by higher asset management fees and transactional revenue.

For the year, provision for credit losses decreased \$415 million from a year ago to \$646 million, driven by lower net charge-offs in the consumer real estate and commercial portfolios, along with the absence of a prior-year single large commercial charge-off. Noninterest expense increased from a year ago due primarily to higher revenue-related expenses, support costs and personnel costs associated with further development of the business.

Fourth-quarter 2010 net income decreased \$197 million to \$332 million compared with the same period last year, reflecting higher provision for credit losses. Revenue increased to \$4.3 billion, compared to \$4.0 billion in the year-ago quarter, due in part to increased deposits. Asset management fees rose to \$1.4 billion in the fourth quarter, reflecting positive market and long-term client flows.

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**All Other**

(Dollars in millions)	Full-Year	
	2010	2009
<b>Total revenue, net of interest expense, FTE basis</b>	\$ 5,869	\$ 1,204
Provision for credit losses	\$ 4,634	\$ (3,379)
Noninterest expense	2,431	2,909
<b>Net income</b>	\$ 1,087	\$ 1,328
Average loans	\$ 250,956	\$ 162,302

**All Other** reported full-year net income of \$1.1 billion, down \$241 million from \$1.3 billion a year ago, as higher revenue reflected an increase in net interest income and positive fair value adjustments related to structured liabilities, compared to negative fair value adjustments of \$4.9 billion in the year-ago period. These items were offset by a significantly higher provision for credit losses, lower equity investment gains and lower gains on sales of debt securities in 2010 as compared to 2009.

The provision for credit losses increased to \$4.6 billion from a provision benefit of \$3.4 billion a year ago, primarily due to the impact of the new consolidation guidance as the prior year included a securitization offset to present Global Card Services on a managed basis. Additionally, the provision for credit losses was adversely impacted by further reserve increases to the Countrywide purchased-credit impaired discontinued real estate portfolio. These items were partially offset by a lower provision for credit losses related to the residential mortgage portfolio due to improving portfolio trends.

Fourth-quarter 2010 net income of \$346 million increased \$1.1 billion from a \$749 million loss a year earlier primarily driven by lower negative fair value adjustments related to structured liabilities and a significantly lower provision for credit losses compared to the fourth quarter of 2009 primarily due to the impact of the new consolidation guidance.

*All Other consists primarily of equity investments, the residential mortgage portfolio associated with asset and liability management (ALM) activities, the residual impact of the cost allocation process, merger and restructuring charges, intersegment eliminations, fair value adjustments related to structured liabilities and the results of certain consumer finance, investment management and commercial lending businesses that are being liquidated. Prior to January 1, 2010, All Other also included the offsetting securitization impact to present Global Card Services on a managed basis. For more information and detailed reconciliation, please refer to the data pages supplied with this press release.*

*Note: President and Chief Executive Officer Brian Moynihan and Chief Financial Officer Charles Noski will discuss fourth-quarter and full-year 2010 results in a*

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conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations Web site at <http://investor.bankofamerica.com>. For a listen-only connection to the conference call, dial 1.888.245.1801 (U.S.) or 1.785.424.1733 (international) and the conference ID: 79795.

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#### *Forward-Looking Statements*

*Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements can be identified by the fact that they do not relate strictly to historical or current facts. Forward-looking statements often use words such as "anticipates," "targets," "expects," "estimates," "intends," "plans," "goals," "believes" and other similar expressions or future or conditional verbs such as "will," "should," "would" and "could." The forward-looking statements made represent Bank of America's current expectations, plans or forecasts of its future results and revenues, including future risk-weighted assets and any mitigation efforts to reduce risk-weighted assets; representations and warranties liabilities, expenses and repurchase activity; net interest income; credit trends and conditions, including credit losses, credit reserves, charge-offs, delinquency trends and nonperforming asset levels; consumer and commercial service charges, including the impact of changes in the company's overdraft policy as well as from the Electronic Fund Transfer Act and the company's ability to mitigate a decline in revenues; liquidity; capital levels determined by regulatory agencies or established in accordance with accounting principles generally accepted in the U.S., including complying with any Basel capital requirements without raising additional capital; the revenue impact of the Credit Card Accountability, Responsibility and Disclosure Act of 2009 (the CARD Act); the revenue impact resulting from and any mitigation actions taken in response to the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Financial Reform Act); mortgage production levels; long-term debt levels; runoff of loan portfolios; the number of delayed foreclosure sales and the resulting financial*

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*impact; and other similar matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.*

*You should not place undue reliance on any forward-looking statement and should consider all of the following uncertainties and risks, as well as those more fully discussed under Item 1A. "Risk Factors" of Bank of America's 2009 Annual Report on Form 10-K and Quarterly Reports on Form 10-Q for the quarters ended June 30, 2010, and September 30, 2010, and in any of Bank of America's subsequent SEC filings: the foreclosure revenue and assessment process, the effectiveness of the company's response and any third-party claims asserted or governmental action taken in connection with the foreclosures; certain obligations under and provisions contained in the agreements regarding representations and warranties with Fannie Mae and Freddie Mac; the adequacy of the liability for the representations and warranties exposures to the GSEs, monolines and the private label securitization and other investors; the potential assertion and impact of additional claims not addressed by the Fannie Mae and Freddie Mac agreements; negative economic conditions; Bank of America's modification policies and related results; the level and volatility of the capital markets, interest rates, currency values and other market indices; changes in consumer, investor and counterparty confidence, and the related impact on financial markets and institutions; Bank of America's credit ratings and the credit ratings of its securitizations; estimates of fair value of certain of Bank of America's assets and liabilities; legislative and regulatory actions in the United States (including the impact of the Financial Reform Act, the Electronic Fund Transfer Act, the CARD Act and related regulations and interpretations) and internationally; the identification and effectiveness of any initiatives to mitigate the negative impact of the Financial Reform Act; the impact of litigation and regulatory investigations, including costs, expenses, settlements and judgments; various monetary and fiscal policies and regulations of the U.S. and non-U.S. governments; changes in accounting standards, rules and interpretations (including new consolidation guidance), inaccurate estimates or assumptions in the application of accounting policies, including in determining reserves, applicable guidance regarding goodwill accounting and the impact on Bank of America's financial statements; increased globalization of the financial services industry and competition with other U.S. and international financial institutions; Bank of America's ability to attract new employees and retain and motivate existing employees; mergers and acquisitions and their integration into Bank of America, including the company's ability to realize the benefits and cost savings from and limit any unexpected liabilities acquired as a result of the Merrill Lynch acquisition; Bank of America's reputation; and decisions to downsize, sell or close units or otherwise change the business mix of Bank of America.*

*Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.*

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# Bank of America Corporation and Subsidiaries

## Selected Financial Data

(Dollars in millions, except per share data; shares in thousands)

<u>Summary Income Statement</u>	<u>Year Ended December 31</u>		<u>Fourth Quarter 2010</u>	<u>Third Quarter 2010</u>	<u>Fourth Quarter 2009</u>
	2010	2009			
Net interest income	\$ 51,523	\$ 47,109	\$ 12,439	\$ 12,435	\$ 11,559
Noninterest income	58,697	72,534	9,959	14,265	13,517
Total revenue, net of interest expense	110,220	119,643	22,398	26,700	25,076
Provision for credit losses	28,435	48,570	5,129	5,396	10,110
Noninterest expenses <sup>(1)</sup>	68,888	63,992	18,494	16,395	15,852
Goodwill impairment	12,400	—	2,000	10,400	—
Merger and restructuring charges	1,820	2,721	370	421	533
Income (loss) before income taxes	(1,323)	4,360	(3,595)	(5,912)	(1,419)
Income tax expense (benefit)	915	(1,916)	(2,351)	1,387	(1,225)
Net income (loss)	\$ (2,238)	\$ 6,276	\$ (1,244)	\$ (7,299)	\$ (194)
Preferred stock dividends and accretion <sup>(2)</sup>	1,357	8,480	321	348	5,002
Net loss applicable to common shareholders	\$ (3,595)	\$ (2,204)	\$ (1,565)	\$ (7,647)	\$ (5,196)
Loss per common share	\$ (0.37)	\$ (0.29)	\$ (0.16)	\$ (0.77)	\$ (0.60)
Diluted loss per common share <sup>(3)</sup>	(0.37)	(0.29)	(0.16)	(0.77)	(0.60)

<u>Summary Average Balance Sheet</u>	<u>Year Ended December 31</u>		<u>Fourth Quarter 2010</u>	<u>Third Quarter 2010</u>	<u>Fourth Quarter 2009</u>
	2010	2009			
Total loans and leases	\$ 958,331	\$ 948,805	\$ 940,614	\$ 934,860	\$ 905,913
Debt securities	323,946	271,048	341,867	328,097	279,231
Total earning assets	1,897,573	1,830,193	1,883,539	1,863,819	1,807,898
Total assets	2,439,602	2,443,068	2,370,258	2,379,397	2,431,024
Total deposits	988,586	980,966	1,007,738	973,846	995,160
Shareholders' equity	233,231	244,645	235,525	233,978	250,599
Common shareholders' equity	212,681	182,288	218,728	215,911	197,123

<u>Performance Ratios</u>	<u>Year Ended December 31</u>		<u>Fourth Quarter 2010</u>	<u>Third Quarter 2010</u>	<u>Fourth Quarter 2009</u>
	2010	2009			
Return on average assets	n/m	0.26 %	n/m	n/m	n/m
Return on average tangible shareholders' equity <sup>(4)</sup>	n/m	4.18	n/m	n/m	n/m

<u>Credit Quality</u>	<u>Year Ended December 31</u>		<u>Fourth Quarter 2010</u>	<u>Third Quarter 2010</u>	<u>Fourth Quarter 2009</u>
	2010	2009			
Total net charge-offs <sup>(5)</sup>	\$ 34,334	\$ 33,688	\$ 6,783	\$ 7,197	\$ 8,421
Net charge-offs as a % of average loans and leases outstanding <sup>(5,6)</sup>	3.60 %	3.58 %	2.87 %	3.07 %	3.71 %
Provision for credit losses	\$ 28,435	\$ 48,570	\$ 5,129	\$ 5,396	\$ 10,110
Total consumer credit card managed net losses	n/a	19,185	n/a	n/a	4,867
Total consumer credit card managed net losses as a % of average managed credit card receivables	n/a	11.25 %	n/a	n/a	11.88 %

	<u>December 31 2010</u>	<u>September 30 2010</u>	<u>December 31 2009</u>
Total nonperforming loans, leases and foreclosed properties <sup>(5)</sup>	\$ 32,664	\$ 34,556	\$ 35,747
Nonperforming loans, leases and foreclosed properties as a % of total loans, leases and foreclosed properties <sup>(5,6)</sup>	3.48 %	3.71 %	3.98 %
Allowance for loan and lease losses <sup>(5)</sup>	\$ 41,885	\$ 43,581	\$ 37,200
Allowance for loan and lease losses as a % of total loans and leases outstanding <sup>(5,6)</sup>	4.47 %	4.69 %	4.16 %

<u>Capital Management</u>		<u>December 31 2010</u>	<u>September 30 2010</u>	<u>December 31 2009</u>
Risk-based capital: <sup>(7)</sup>				
Tier 1 common equity ratio <sup>(8)</sup>		8.60 %	8.45 %	7.81 %
Tier 1 capital ratio		11.24	11.16	10.40
Total capital ratio		15.77	15.65	14.66
Tier 1 leverage ratio		7.21	7.21	6.88

Tangible equity ratio <sup>(9)</sup>			6.75	6.54	6.40
Tangible common equity ratio <sup>(9)</sup>			5.99	5.74	5.56
Period-end common shares issued and outstanding			10,085,155	10,033,705	8,650,244
	<b>Year Ended December 31</b>		<b>Fourth Quarter 2010</b>	<b>Third Quarter 2010</b>	<b>Fourth Quarter 2009</b>
	<b>2010</b>	<b>2009</b>			
Shares issued <sup>(10)</sup>	1,434,911	3,632,808	51,450	688	n/a
Average common shares issued and outstanding	9,790,472	7,728,570	10,036,575	9,976,351	8,634,565
Average diluted common shares issued and outstanding <sup>(3)</sup>	9,790,472	7,728,570	10,036,575	9,976,351	8,634,565
Dividends paid per common share	\$ 0.04	\$ 0.04	\$ 0.01	\$ 0.01	\$ 0.01

#### Summary End of Period Balance Sheet

	<b>December 31 2010</b>	<b>September 30 2010</b>	<b>December 31 2009</b>
Total loans and leases	\$ 940,440	\$ 933,910	\$ 900,128
Total debt securities	338,054	322,862	311,441
Total earning assets	1,819,659	1,863,206	1,726,489
Total assets	2,264,909	2,339,660	2,230,232
Total deposits	1,010,430	977,322	991,611
Total shareholders' equity	228,248	230,495	231,444
Common shareholders' equity	211,686	212,391	194,236
Book value per share of common stock <sup>(11)</sup>	\$ 20.99	\$ 21.17	\$ 21.48
Tangible book value per share of common stock <sup>(4)</sup>	12.98	12.91	11.94

(1) Excludes merger and restructuring charges and goodwill impairment.

(2) Fourth quarter 2009 includes \$4.0 billion of accelerated accretion from redemption of preferred stock issued to the U.S. Treasury.

(3) Due to a net loss applicable to common shareholders for the fourth and third quarters of 2010, fourth quarter of 2009, and the years ended December 31, 2010 and 2009, the impact of antidilutive equity instruments was excluded from diluted earnings per share and average diluted common shares.

(4) Return on average tangible shareholders' equity and tangible book value per share of common stock are non-GAAP measures. For corresponding reconciliation of average tangible shareholders' equity to GAAP financial measures, see Reconciliation to GAAP Financial Measures on page 25. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

(5) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period has not been restated.

(6) Ratios do not include loans accounted for under the fair value option during the period. Charge-off ratios are annualized for the quarterly presentation.

(7) Reflects preliminary data for the current period risk-based capital.

(8) Tier 1 common equity ratio equals Tier 1 capital excluding preferred stock (except for Common Equivalent Securities at December 31, 2009), trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.

(9) Tangible equity ratio equals period end tangible shareholders' equity divided by period end tangible assets. Tangible common equity equals period end tangible common shareholders' equity divided by period end tangible assets.

Tangible shareholders' equity and tangible assets are non-GAAP measures. For corresponding reconciliations of tangible shareholders' equity and tangible assets to GAAP financial measures, see Reconciliation to GAAP Financial Measures on page 25. We believe the use of these non-GAAP measures provide additional clarity in assessing the results of the Corporation.

(10) Year ended December 31, 2009 includes approximately 1.375 billion shares issued in the Merrill Lynch acquisition.

(11) Fourth quarter 2009 book value gives effect to the automatic conversion of common equivalent shares to common shares which occurred during the first quarter of 2010.

n/a = not applicable

n/m = not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# Bank of America Corporation and Subsidiaries

## Quarterly Results by Business Segment

(Dollars in millions)

Fourth Quarter 2010							
	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
Total revenue, net of interest expense <sup>(2)</sup>	\$ 2,884	\$ 6,246	\$ 484	\$ 2,536	\$ 5,567	\$ 4,279	\$ 672
Provision for credit losses	41	2,141	1,198	(132)	(112)	155	1,838
Noninterest expense	3,153	1,746	6,038	998	4,436	3,587	906
Net income (loss)	(201)	1,485	(4,971)	1,041	724	332	346
Return on average equity	n/m	21.41	n/m	10.14	5.77	7.21	n/m
Average - Total loans and leases	n/m	\$ 167,156	\$ 124,934	\$ 194,825	\$ 100,620	\$ 100,586	\$ 252,154
Average - Total deposits	\$ 406,278	n/m	n/m	156,598	115,325	253,402	44,282

Third Quarter 2010							
	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
Total revenue, net of interest expense <sup>(2)</sup>	\$ 3,060	\$ 5,711	\$ 3,744	\$ 2,559	\$ 7,176	\$ 3,985	\$ 747
Provision for credit losses	62	3,177	1,302	554	(157)	128	330
Noninterest expense	2,693	12,099	2,979	1,000	4,446	3,449	550
Net income (loss)	195	(9,871)	(344)	637	1,448	257	379
Return on average equity	3.17	n/m	n/m	6.14	10.94	5.65	n/m
Average - Total loans and leases	n/m	\$ 171,191	\$ 127,713	\$ 198,839	\$ 98,847	\$ 99,318	\$ 238,457
Average - Total deposits	\$ 408,009	n/m	n/m	148,534	106,865	237,878	44,586

Fourth Quarter 2009							
	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
Total revenue, net of interest expense <sup>(2)</sup>	\$ 3,409	\$ 7,086	\$ 3,791	\$ 2,816	\$ 5,599	\$ 4,048	\$ (1,336)
Provision for credit losses	75	6,854	2,249	1,843	547	53	(1,511)
Noninterest expense	2,326	1,877	3,164	930	3,594	3,143	1,351
Net income (loss)	610	(994)	(994)	(31)	1,435	529	(749)
Return on average equity	10.14	n/m	n/m	n/m	11.05	12.07	n/m
Average - Total loans and leases	n/m	\$ 199,756	\$ 132,326	\$ 219,239	\$ 99,635	\$ 100,238	\$ 154,038
Average - Total deposits	\$ 416,534	n/m	n/m	143,182	108,544	223,055	78,635

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other (See Reconciliation - Managed to GAAP on page 26).

(2) Fully taxable-equivalent (FTE) basis. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

n/m = not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# Bank of America Corporation and Subsidiaries

## Year-to-Date Results by Business Segment

(Dollars in millions)

Year Ended December 31, 2010							
	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
Total revenue, net of interest expense <sup>(2)</sup>	\$ 13,181	\$ 25,621	\$ 10,647	\$ 10,903	\$ 28,498	\$ 16,671	\$ 5,869
Provision for credit losses	201	12,648	8,490	1,971	(155)	646	4,634
Noninterest expense	10,831	17,353	15,163	3,874	18,038	13,598	4,251
Net income (loss)	1,352	(6,603)	(8,921)	3,181	6,319	1,347	1,087
Return on average equity	5.58	n/m	n/m	7.64	12.01	7.44	n/m
Average - Total loans and leases	n/m	\$ 176,232	\$ 129,236	\$ 203,339	\$ 98,604	\$ 99,491	\$ 250,956
Average - Total deposits	\$ 411,001	n/m	n/m	148,565	109,792	236,350	55,769

Year Ended December 31, 2009							
	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
Total revenue, net of interest expense <sup>(2)</sup>	\$ 13,890	\$ 29,046	\$ 16,903	\$ 11,141	\$ 32,623	\$ 16,137	\$ 1,204
Provision for credit losses	343	29,553	11,244	7,768	1,998	1,061	(3,397)
Noninterest expense	9,501	7,726	11,705	3,833	15,921	12,397	5,630
Net income (loss)	2,576	(5,261)	(3,851)	(290)	10,058	1,716	1,328
Return on average equity	10.92	n/m	n/m	n/m	20.32	10.35	n/m
Average - Total loans and leases	n/m	\$ 211,981	\$ 130,519	\$ 229,102	\$ 110,811	\$ 103,384	\$ 162,302
Average - Total deposits	\$ 406,823	n/m	n/m	129,832	104,868	225,979	88,736

(1) The 2010 period is presented in accordance with new consolidation guidance. The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other (See Reconciliation - Managed to GAAP on page 26).

(2) FTE basis. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions, except per share information)

Fully taxable-equivalent basis data <sup>(1)</sup>	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Fourth Quarter 2009
	2010	2009			
Net interest income	\$ 52,693	\$ 48,410	\$ 12,709	\$ 12,717	\$ 11,896
Total revenue, net of interest expense	111,390	120,944	22,668	26,982	25,413
Net interest yield <sup>(2)</sup>	2.78 %	2.65 %	2.69 %	2.72 %	2.62 %
Efficiency ratio	74.61	55.16	92.04	100.87	64.47
<b>Other Data</b>					
	December 31		September 30	December 31	
	2010		2010	2009	
Full-time equivalent employees	286,951		285,822	283,055	
Number of banking centers - U.S.	5,856		5,879	6,011	
Number of branded ATMs - U.S.	17,931		17,929	18,262	

- (1) FTE basis is a non-GAAP measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Reconciliation to GAAP Financial Measures on page 25).
- (2) Calculation includes fees earned on overnight deposits placed with the Federal Reserve of \$368 million and \$379 million for the years ended December 31, 2010 and 2009; \$63 million and \$107 million for the fourth and third quarters of 2010, and \$130 million for the fourth quarter of 2009.

### Performance ratios, excluding goodwill impairment charges <sup>(1)</sup>

	Year Ended December 31 2010	Fourth Quarter 2010	Third Quarter 2010
<b>Per common share information</b>			
Earnings	\$ 0.87	\$ 0.04	\$ 0.27
Diluted earnings	0.86	0.04	0.27
Efficiency ratio <sup>(2)</sup>	63.48 %	83.22 %	62.33 %
Return on average assets	0.42	0.13	0.52
Return on average common shareholders' equity	4.14	0.79	5.06
Return on average tangible common shareholders' equity <sup>(3)</sup>	7.03	1.27	8.67
Return on average tangible shareholders' equity <sup>(3)</sup>	7.11	1.96	8.54

- (1) Total noninterest expense, excluding goodwill impairment charges, net income, excluding goodwill impairment charges and net income applicable to common shareholders, excluding goodwill impairment charges are non-GAAP measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. (See Reconciliation to GAAP Financial Measures on page 25).
- (2) Fully taxable-equivalent basis is a non-GAAP measure. Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Reconciliation to GAAP Financial Measures on page 25).
- (3) Tangible equity ratios are non-GAAP measures. For corresponding reconciliations of average tangible common shareholders' equity and tangible shareholders' equity to GAAP financial measures, see Reconciliation to GAAP Financial Measures on page 25. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Reconciliation to GAAP Financial Measures

(Dollars in millions, shares in thousands)

The Corporation evaluates its business based upon a FTE basis which is a non-GAAP measure. Total revenue, net of interest expense, includes net interest income on a FTE basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a FTE basis. The adjustment of net interest income to a FTE basis results in a corresponding increase in income tax expense. The Corporation also evaluates its business based upon ratios that utilize tangible equity which is a non-GAAP measure. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of average shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per share of common stock represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by ending common shares outstanding plus the number of common shares issued upon conversion of common equivalent shares. These measures are used to evaluate the Corporation's use of equity (i.e., capital). In addition, profitability, relationship, and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals. Also, the efficiency ratio measures the costs expended to generate a dollar of revenue. In addition, earnings and diluted earnings per common share, the efficiency ratio, return on average assets, return on common shareholders' equity, return on average tangible common shareholders' equity and return on average tangible shareholders' equity have been calculated excluding the impact of the goodwill impairment charges taken during 2010. See below reconciliations of total noninterest expense, net income (loss) and net income (loss) applicable to common shareholders excluding the goodwill impairment charges to GAAP financial measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Other companies may define or calculate supplemental financial data differently. See the tables below for corresponding reconciliations to GAAP financial measures for the three months ended December 31, 2010, September 30, 2010 and December 31, 2009, and for the years ended December 31, 2010 and 2009.

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Fourth Quarter 2009
	2010	2009			
<b>Reconciliation of net interest income to net interest income FTE basis</b>					
Net interest income	\$ 51,523	\$ 47,109	\$ 12,439	\$ 12,435	\$ 11,559
Fully taxable-equivalent adjustment	1,170	1,301	270	282	337
<b>Net interest income fully taxable-equivalent basis</b>	<b>\$ 52,693</b>	<b>\$ 48,410</b>	<b>\$ 12,709</b>	<b>\$ 12,717</b>	<b>\$ 11,896</b>
<b>Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense FTE basis</b>					
Total revenue, net of interest expense	\$ 110,220	\$ 119,643	\$ 22,398	\$ 26,700	\$ 25,076
Fully taxable-equivalent adjustment	1,170	1,301	270	282	337
<b>Total revenue, net of interest expense fully taxable-equivalent basis</b>	<b>\$ 111,390</b>	<b>\$ 120,944</b>	<b>\$ 22,668</b>	<b>\$ 26,982</b>	<b>\$ 25,413</b>
<b>Reconciliation of total noninterest expense to total noninterest expense, excluding goodwill impairment charges</b>					
Total noninterest expense	\$ 83,108	\$ 66,713	\$ 20,864	\$ 27,216	\$ 16,385
Goodwill impairment	12,400	—	2,000	10,400	—
<b>Total noninterest expense, excluding goodwill impairment charges</b>	<b>\$ 70,708</b>	<b>\$ 66,713</b>	<b>\$ 18,864</b>	<b>\$ 16,816</b>	<b>\$ 16,385</b>
<b>Reconciliation of income tax expense (benefit) to income tax expense (benefit) FTE basis</b>					
Income tax expense (benefit)	\$ 915	\$ (1,916)	\$ (2,351)	\$ 1,387	\$ (1,225)
Fully taxable-equivalent adjustment	1,170	1,301	270	282	337
<b>Income tax expense (benefit) fully taxable-equivalent basis</b>	<b>\$ 2,085</b>	<b>\$ (615)</b>	<b>\$ (2,081)</b>	<b>\$ 1,669</b>	<b>\$ (888)</b>
<b>Reconciliation of net income (loss) to net income (loss), excluding goodwill impairment charges</b>					
Net income (loss)	\$ (2,238)	\$ 6,276	\$ (1,244)	\$ (7,299)	\$ (194)
Goodwill impairment	12,400	—	2,000	10,400	—
<b>Net income (loss), excluding goodwill impairment charges</b>	<b>\$ 10,162</b>	<b>\$ 6,276</b>	<b>\$ 756</b>	<b>\$ 3,101</b>	<b>\$ (194)</b>
<b>Reconciliation of net income (loss) applicable to common shareholders to net income (loss) applicable to common shareholders, excluding goodwill impairment charges</b>					
Net income (loss) applicable to common shareholders	\$ (3,595)	\$ (2,204)	\$ (1,565)	\$ (7,647)	\$ (5,196)
Goodwill impairment	12,400	—	2,000	10,400	—
<b>Net income (loss) applicable to common shareholders, excluding goodwill impairment charges</b>	<b>\$ 8,805</b>	<b>\$ (2,204)</b>	<b>\$ 435</b>	<b>\$ 2,753</b>	<b>\$ (5,196)</b>
<b>Reconciliation of average common shareholders' equity to average tangible common shareholders' equity</b>					
Common shareholders' equity	\$ 212,681	\$ 182,288	\$ 218,728	\$ 215,911	\$ 197,123

Common Equivalent Securities	2,900	1,213	—	—	4,811
Goodwill	(82,596)	(86,034)	(75,584)	(82,484)	(86,053)
Intangible assets (excluding MSRs)	(10,985)	(12,220)	(10,211)	(10,629)	(12,556)
Related deferred tax liabilities	3,306	3,831	3,121	3,214	3,712
<b>Tangible common shareholders' equity</b>	<b>\$ 125,306</b>	<b>\$ 89,078</b>	<b>\$ 136,054</b>	<b>\$ 126,012</b>	<b>\$ 107,037</b>

**Reconciliation of average shareholders' equity to average tangible shareholders' equity**

Shareholders' equity	\$ 233,231	\$ 244,645	\$ 235,525	\$ 233,978	\$ 250,599
Goodwill	(82,596)	(86,034)	(75,584)	(82,484)	(86,053)
Intangible assets (excluding MSRs)	(10,985)	(12,220)	(10,211)	(10,629)	(12,556)
Related deferred tax liabilities	3,306	3,831	3,121	3,214	3,712
<b>Tangible shareholders' equity</b>	<b>\$ 142,956</b>	<b>\$ 150,222</b>	<b>\$ 152,851</b>	<b>\$ 144,079</b>	<b>\$ 155,702</b>

**Reconciliation of period end common shareholders' equity to period end tangible common shareholders' equity**

Common shareholders' equity	\$ 211,686	\$ 194,236	\$ 211,686	\$ 212,391	\$ 194,236
Common Equivalent Securities	—	19,244	—	—	19,244
Goodwill	(73,861)	(86,314)	(73,861)	(75,602)	(86,314)
Intangible assets (excluding MSRs)	(9,923)	(12,026)	(9,923)	(10,402)	(12,026)
Related deferred tax liabilities	3,036	3,498	3,036	3,123	3,498
<b>Tangible common shareholders' equity</b>	<b>\$ 130,938</b>	<b>\$ 118,638</b>	<b>\$ 130,938</b>	<b>\$ 129,510</b>	<b>\$ 118,638</b>

**Reconciliation of period end shareholders' equity to period end tangible shareholders' equity**

Shareholders' equity	\$ 228,248	\$ 231,444	\$ 228,248	\$ 230,495	\$ 231,444
Goodwill	(73,861)	(86,314)	(73,861)	(75,602)	(86,314)
Intangible assets (excluding MSRs)	(9,923)	(12,026)	(9,923)	(10,402)	(12,026)
Related deferred tax liabilities	3,036	3,498	3,036	3,123	3,498
<b>Tangible shareholders' equity</b>	<b>\$ 147,500</b>	<b>\$ 136,602</b>	<b>\$ 147,500</b>	<b>\$ 147,614</b>	<b>\$ 136,602</b>

**Reconciliation of period end assets to period end tangible assets**

Assets	\$ 2,264,909	\$2,230,232	\$ 2,264,909	\$ 2,339,660	\$2,230,232
Goodwill	(73,861)	(86,314)	(73,861)	(75,602)	(86,314)
Intangible assets (excluding MSRs)	(9,923)	(12,026)	(9,923)	(10,402)	(12,026)
Related deferred tax liabilities	3,036	3,498	3,036	3,123	3,498
<b>Tangible assets</b>	<b>\$ 2,184,161</b>	<b>\$2,135,390</b>	<b>\$ 2,184,161</b>	<b>\$ 2,256,779</b>	<b>\$2,135,390</b>

**Reconciliation of ending common shares outstanding to ending tangible common shares outstanding**

Common shares outstanding	10,085,155	8,650,244	10,085,155	10,033,705	8,650,244
Assumed conversion of common equivalent shares <sup>(1)</sup>	—	1,286,000	—	—	1,286,000
<b>Tangible common shares outstanding</b>	<b>10,085,155</b>	<b>9,936,244</b>	<b>10,085,155</b>	<b>10,033,705</b>	<b>9,936,244</b>

(1) On February 24, 2010, the common equivalent shares converted into common shares.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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## Bank of America Corporation and Subsidiaries

### Reconciliation - Managed to GAAP

(Dollars in millions)

In 2010, the Corporation reports *Global Card Services* results in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. In the 2009 periods, loan securitization removed loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualifying special purpose entity which was excluded from the Corporation's Consolidated Financial Statements in accordance with GAAP applicable at the time.

The performance of the managed portfolio is important in understanding *Global Card Services* results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. In the 2009 periods, *Global Card Services* managed income statement line items differed from a held basis reported as follows:

- Managed net interest income included *Global Card Services* net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income included *Global Card Services* noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record securitized net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also included the impact of adjustments to the interest-only strips that were recorded in card income as management managed this impact within *Global Card Services*.
- Provision for credit losses represented the provision for managed credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

### Global Card Services

	Year Ended December 31, 2009			Fourth Quarter 2009		
	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis
Net interest income <sup>(3)</sup>	\$ 19,972	\$ (9,250)	\$ 10,722	\$ 4,878	\$ (2,226)	\$ 2,652
Noninterest income:						
Card income	8,553	(2,034)	6,519	2,093	(679)	1,414
All other income	521	(115)	406	115	(21)	94
Total noninterest income	9,074	(2,149)	6,925	2,208	(700)	1,508
Total revenue, net of interest expense	29,046	(11,399)	17,647	7,086	(2,926)	4,160
Provision for credit losses	29,553	(11,399)	18,154	6,854	(2,926)	3,928
Noninterest expense	7,726	—	7,726	1,877	—	1,877
Loss before income taxes	(8,233)	—	(8,233)	(1,645)	—	(1,645)
Income tax benefit <sup>(3)</sup>	(2,972)	—	(2,972)	(651)	—	(651)
<b>Net loss</b>	<b>\$ (5,261)</b>	<b>\$ —</b>	<b>\$ (5,261)</b>	<b>\$ (994)</b>	<b>\$ —</b>	<b>\$ (994)</b>
Average - total loans and leases	\$211,981	\$ (98,453)	\$113,528	\$199,756	\$ (91,705)	\$108,051

### All Other

	Year Ended December 31, 2009			Fourth Quarter 2009		
	Reported Basis <sup>(4)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted	Reported Basis <sup>(4)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted
Net interest income <sup>(3)</sup>	\$ (7,221)	\$ 9,250	\$ 2,029	\$ (1,640)	\$ 2,226	\$ 586
Noninterest income:						
Card income (loss)	(896)	2,034	1,138	(432)	679	247
Equity investment income	10,589	—	10,589	2,163	—	2,163
Gains on sales of debt securities	4,437	—	4,437	852	—	852
All other loss	(5,705)	115	(5,590)	(2,279)	21	(2,258)
Total noninterest income	8,425	2,149	10,574	304	700	1,004
Total revenue, net of interest expense	1,204	11,399	12,603	(1,336)	2,926	1,590
Provision for credit losses	(3,397)	11,399	8,002	(1,511)	2,926	1,415
Merger and restructuring charges	2,721	—	2,721	533	—	533
All other noninterest expense	2,909	—	2,909	818	—	818
Loss before income taxes	(1,029)	—	(1,029)	(1,176)	—	(1,176)
Income tax benefit <sup>(3)</sup>	(2,357)	—	(2,357)	(427)	—	(427)
<b>Net income (loss)</b>	<b>\$ 1,328</b>	<b>\$ —</b>	<b>\$ 1,328</b>	<b>\$ (749)</b>	<b>\$ —</b>	<b>\$ (749)</b>
Average - total loans and leases	\$162,302	\$ 98,453	\$260,755	\$154,038	\$ 91,705	\$245,743

<sup>(1)</sup> Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

<sup>(2)</sup> The securitization impact/offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

<sup>(3)</sup> FTE basis

<sup>(4)</sup> Provision for credit losses represents provision for credit losses in All Other combined with the Global Card Services securitization offset.

*Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.*

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America



## **Supplemental Information Fourth Quarter 2010**

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forward-looking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website ([www.sec.gov](http://www.sec.gov)) or at Bank of America's website ([www.bankofamerica.com](http://www.bankofamerica.com)). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

# Bank of America Corporation and Subsidiaries

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# Bank of America Corporation and Subsidiaries

## Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

	Year Ended December 31			Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009		
	2010	2009								
Income statement										
Net interest income	\$ 51,523	\$ 47,109		\$ 12,439	\$ 12,435	\$ 12,900	\$ 13,749	\$ 11,559		
Noninterest income	58,697	72,534		9,959	14,265	16,253	18,220	13,517		
Total revenue, net of interest expense	110,220	119,643		22,398	26,700	29,153	31,969	25,076		
Provision for credit losses	28,435	48,570		5,129	5,396	8,105	9,805	10,110		
Noninterest expense <sup>(1)</sup>	68,888	63,992		18,494	16,395	16,745	17,254	15,852		
Goodwill impairment	12,400	—		2,000	10,400	—	—	—		
Merger and restructuring charges	1,820	2,721		370	421	508	521	533		
Income tax expense (benefit)	915	(1,916)		(2,351)	1,387	672	1,207	(1,225)		
Net income (loss)	(2,238)	6,276		(1,244)	(7,299)	3,123	3,182	(194)		
Preferred stock dividends and accretion <sup>(2)</sup>	1,357	8,480		321	348	340	348	5,002		
Net income (loss) applicable to common shareholders	(3,595)	(2,204)		(1,565)	(7,647)	2,783	2,834	(5,196)		
Diluted earnings (loss) per common share <sup>(3)</sup>	(0.37)	(0.29)		(0.16)	(0.77)	0.27	0.28	(0.60)		
Average diluted common shares issued and outstanding <sup>(3)</sup>	9,790,472	7,728,570		10,036,575	9,976,351	10,029,776	10,005,254	8,634,565		
Dividends paid per common share	\$ 0.04	\$ 0.04		\$ 0.01	\$ 0.01	\$ 0.01	\$ 0.01	\$ 0.01		
Performance ratios										
Return on average assets	n/m	0.26	%	n/m	n/m	0.50	%	0.51	%	n/m
Return on average common shareholders' equity	n/m	n/m		n/m	n/m	5.18		5.73		n/m
Return on average tangible common shareholders' equity <sup>(4)</sup>	n/m	n/m		n/m	n/m	9.19		9.79		n/m
Return on average tangible shareholders' equity <sup>(4)</sup>	n/m	4.18		n/m	n/m	8.98		9.55		n/m
At period end										
Book value per share of common stock <sup>(5)</sup>	\$ 20.99	\$ 21.48		\$ 20.99	\$ 21.17	\$ 21.45	\$ 21.12	\$ 21.48		
Tangible book value per share of common stock <sup>(4)</sup>	12.98	11.94		12.98	12.91	12.14	11.70	11.94		
Market price per share of common stock:										
Closing price	\$ 13.34	\$ 15.06		\$ 13.34	\$ 13.10	\$ 14.37	\$ 17.85	\$ 15.06		
High closing price for the period	19.48	18.59		13.56	15.67	19.48	18.04	18.59		
Low closing price for the period	10.95	3.14		10.95	12.32	14.37	14.45	14.58		
Market capitalization	134,536	130,273		134,536	131,442	144,174	179,071	130,273		
Number of banking centers - U.S.									5,856	6,011
Number of branded ATMs - U.S.									17,931	18,262
Full-time equivalent employees									286,951	283,055

(1) Excludes merger and restructuring charges and goodwill impairment charge.

(2) Fourth quarter 2009 includes \$4.0 billion of accelerated accretion from redemption of preferred stock issued to the U.S. Treasury.

(3) Due to a net loss applicable to common shareholders for the fourth and third quarters of 2010, fourth quarter of 2009, and the years ended 2010 and 2009, no dilutive potential common shares were included in the calculations of diluted earnings per share and average diluted common shares because they were antidilutive.

(4) Tangible equity ratios and tangible book value per share of common stock are non-GAAP measures. For corresponding reconciliations of average tangible common shareholders' equity and tangible shareholders' equity to GAAP financial measures, see Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 46-47. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

(5) Fourth quarter 2009 book value gives effect to the automatic conversion of common equivalent shares to common shares which occurred during the first quarter of 2010.

n/m = not meaningful

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Supplemental Financial Data

(Dollars in millions, except per share information)

### Fully taxable-equivalent basis data <sup>(1)</sup>

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009	2010	2010	2010	2010	2009
Net interest income	\$ 52,693	\$ 48,410	\$ 12,709	\$12,717	\$13,197	\$14,070	\$11,896
Total revenue, net of interest expense	111,390	120,944	22,668	26,982	29,450	32,290	25,413
Net interest yield <sup>(2)</sup>	2.78 %	2.65 %	2.69 %	2.72 %	2.77 %	2.93 %	2.62 %
Efficiency ratio	74.61	55.16	92.04	100.87	58.58	55.05	64.47

- (1) Fully taxable-equivalent basis is a non-GAAP measure. Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 46-47).
- (2) Calculation includes fees earned on overnight deposits placed with the Federal Reserve of \$368 million and \$379 million for the years ended December 31, 2010 and 2009; \$63 million, \$107 million, \$106 million and \$92 million for the fourth, third, second and first quarters of 2010, and \$130 million for the fourth quarter of 2009, respectively. For more information see Quarterly and Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis on pages 9-10 and 13-14.

### Performance ratios, excluding goodwill impairment charges <sup>(1)</sup>

	Year Ended December 31 2010	Fourth Quarter 2010	Third Quarter 2010
<b>Per common share information</b>			
Earnings	\$ 0.87	\$ 0.04	\$ 0.27
Diluted earnings	0.86	0.04	0.27
Efficiency ratio <sup>(2)</sup>	63.48 %	83.22 %	62.33 %
Return on average assets	0.42	0.13	0.52
Return on average common shareholders' equity	4.14	0.79	5.06
Return on average tangible common shareholders' equity <sup>(3)</sup>	7.03	1.27	8.67
Return on average tangible shareholders' equity <sup>(3)</sup>	7.11	1.96	8.54

- (1) Total noninterest expense, excluding goodwill impairment charges, net income, excluding goodwill impairment charges and net income applicable to common shareholders, excluding goodwill impairment charges are non-GAAP measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 46-47).
- (2) Fully taxable-equivalent basis is a non-GAAP measure. Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 46-47).
- (3) Tangible equity ratios are non-GAAP measures. For corresponding reconciliations of average tangible common shareholders' equity and tangible shareholders' equity to GAAP financial measures, see Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on pages 46-47. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Consolidated Statement of Income

(Dollars in millions, except per share information; shares in thousands)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
<b>Interest income</b>							
Loans and leases	\$ 50,996	\$ 48,703	\$ 12,149	\$ 12,485	\$ 12,887	\$ 13,475	\$ 11,405
Debt securities	11,667	12,947	3,029	2,605	2,917	3,116	2,859
Federal funds sold and securities borrowed or purchased under agreements to resell	1,832	2,894	486	441	457	448	327
Trading account assets	6,841	7,944	1,661	1,641	1,796	1,743	1,721
Other interest income	4,161	5,428	965	1,037	1,062	1,097	1,333
Total interest income	75,497	77,916	18,290	18,209	19,119	19,879	17,645
<b>Interest expense</b>							
Deposits	3,997	7,807	894	950	1,031	1,122	1,472
Short-term borrowings	3,699	5,512	1,142	848	891	818	658
Trading account liabilities	2,571	2,075	561	635	715	660	591
Long-term debt	13,707	15,413	3,254	3,341	3,582	3,530	3,365
Total interest expense	23,974	30,807	5,851	5,774	6,219	6,130	6,086
<b>Net interest income</b>	51,523	47,109	12,439	12,435	12,900	13,749	11,559
<b>Noninterest income</b>							
Card income	8,108	8,353	2,127	1,982	2,023	1,976	1,782
Service charges	9,390	11,038	2,036	2,212	2,576	2,566	2,756
Investment and brokerage services	11,622	11,919	2,879	2,724	2,994	3,025	3,014
Investment banking income	5,520	5,551	1,590	1,371	1,319	1,240	1,596
Equity investment income	5,260	10,014	1,512	357	2,766	625	2,026
Trading account profits	10,054	12,235	995	2,596	1,227	5,236	1,475
Mortgage banking income (loss)	2,734	8,791	(1,419)	1,755	898	1,500	1,652
Insurance income	2,066	2,760	598	75	678	715	703
Gains on sales of debt securities	2,526	4,723	872	883	37	734	1,039
Other income (loss)	2,384	(14)	(1,114)	433	1,861	1,204	(1,884)
Other-than-temporary impairment losses on available-for-sale debt securities <sup>(1)</sup> :							
Total other-than-temporary impairment losses	(2,174)	(3,508)	(612)	(156)	(462)	(1,819)	(837)
Less: Portion of other-than-temporary impairment losses recognized in other comprehensive income	1,207	672	495	33	336	1,218	195
Net impairment losses recognized in earnings on available-for-sale debt securities	(967)	(2,836)	(117)	(123)	(126)	(601)	(642)
Total noninterest income	58,697	72,534	9,959	14,265	16,253	18,220	13,517
<b>Total revenue, net of interest expense</b>	110,220	119,643	22,398	26,700	29,153	31,969	25,076
<b>Provision for credit losses</b>	28,435	48,570	5,129	5,396	8,105	9,805	10,110
<b>Noninterest expense</b>							
Personnel	35,149	31,528	8,800	8,402	8,789	9,158	7,357
Occupancy	4,716	4,906	1,212	1,150	1,182	1,172	1,339
Equipment	2,452	2,455	607	619	613	613	600
Marketing	1,963	1,933	484	497	495	487	443
Professional fees	2,695	2,281	883	651	644	517	770
Amortization of intangibles	1,731	1,978	420	426	439	446	432
Data processing	2,544	2,500	662	602	632	648	639
Telecommunications	1,416	1,420	366	361	359	330	387
Other general operating	16,222	14,991	5,060	3,687	3,592	3,883	3,885
Goodwill impairment	12,400	—	2,000	10,400	—	—	—
Merger and restructuring charges	1,820	2,721	370	421	508	521	533
Total noninterest expense	83,108	66,713	20,864	27,216	17,253	17,775	16,385
<b>Income (loss) before income taxes</b>	(1,323)	4,360	(3,595)	(5,912)	3,795	4,389	(1,419)
<b>Income tax expense (benefit)</b>	915	(1,916)	(2,351)	1,387	672	1,207	(1,225)
<b>Net income (loss)</b>	\$ (2,238)	\$ 6,276	\$ (1,244)	\$ (7,299)	\$ 3,123	\$ 3,182	\$ (194)
<b>Preferred stock dividends and accretion</b>	1,357	8,480	321	348	340	348	5,002
<b>Net income (loss) applicable to common shareholders</b>	\$ (3,595)	\$ (2,204)	\$ (1,565)	\$ (7,647)	\$ 2,783	\$ 2,834	\$ (5,196)
<b>Per common share information</b>							
Earnings (loss)	\$ (0.37)	\$ (0.29)	\$ (0.16)	\$ (0.77)	\$ 0.28	\$ 0.28	\$ (0.60)
Diluted earnings (loss) <sup>(2)</sup>	(0.37)	(0.29)	(0.16)	(0.77)	0.27	0.28	(0.60)
Dividends paid	0.04	0.04	0.01	0.01	0.01	0.01	0.01

<b>Average common shares issued and outstanding</b>	<b>9,790,472</b>	<b>7,728,570</b>	<b>10,036,575</b>	<b>9,976,351</b>	<b>9,956,773</b>	<b>9,177,468</b>	<b>8,634,565</b>
<b>Average diluted common shares issued and outstanding <sup>(2)</sup></b>	<b>9,790,472</b>	<b>7,728,570</b>	<b>10,036,575</b>	<b>9,976,351</b>	<b>10,029,776</b>	<b>10,005,254</b>	<b>8,634,565</b>

(1) In 2010, the amount of other-than-temporary impairment remaining in other comprehensive income for the individual quarters does not necessarily equal the year-to-date amount as the amount of other-than-temporary impairment remaining in other comprehensive income for the year-to-date period relates to securities on which other-than-temporary impairment was recognized in income in any quarter during the year-to-date period.

(2) Due to a net loss applicable to common shareholders for the fourth and third quarters of 2010, fourth quarter of 2009, and the years ended December 31, 2010 and 2009, the impact of antidilutive equity instruments was excluded from diluted earnings per share and average diluted common shares.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet

(Dollars in millions)

	December 31 2010	September 30 2010	December 31 2009
<b>Assets</b>			
Cash and cash equivalents	\$ 108,427	\$ 131,116	\$ 121,339
Time deposits placed and other short-term investments	26,433	18,946	24,202
Federal funds sold and securities borrowed or purchased under agreements to resell	209,616	271,818	189,933
Trading account assets	194,671	207,695	182,206
Derivative assets	73,000	84,684	87,622
Debt securities:			
Available-for-sale	337,627	322,424	301,601
Held-to-maturity, at cost	427	438	9,840
Total debt securities	338,054	322,862	311,441
Loans and leases	940,440	933,910	900,128
Allowance for loan and lease losses	(41,885)	(43,581)	(37,200)
Loans and leases, net of allowance	898,555	890,329	862,928
Premises and equipment, net	14,306	14,320	15,500
Mortgage servicing rights (includes \$14,900, \$12,251 and \$19,465 measured at fair value)	15,177	12,540	19,774
Goodwill	73,861	75,602	86,314
Intangible assets	9,923	10,402	12,026
Loans held-for-sale	35,058	33,276	43,874
Customer and other receivables	85,704	78,599	81,996
Other assets	182,124	187,471	191,077
<b>Total assets</b>	<b>\$ 2,264,909</b>	<b>\$ 2,339,660</b>	<b>\$ 2,230,232</b>
<b>Assets of consolidated VIEs included in total assets above (substantially all pledged as collateral)</b>			
Trading account assets	\$ 19,627	\$ 11,186	
Derivative assets	2,027	2,838	
Available-for-sale debt securities	2,601	7,684	
Loans and leases	145,469	132,106	
Allowance for loan and lease losses	(8,935)	(9,831)	
Loans and leases, net of allowance	136,534	122,275	
Loans held-for-sale	1,953	3,301	
All other assets	7,086	7,910	
<b>Total assets of consolidated VIEs</b>	<b>\$ 169,828</b>	<b>\$ 155,194</b>	

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Consolidated Balance Sheet (continued)

(Dollars in millions)

	December 31 2010	September 30 2010	December 31 2009
<b>Liabilities</b>			
Deposits in U.S. offices:			
Noninterest-bearing	\$ 285,200	\$ 265,672	\$ 269,615
Interest-bearing	645,713	634,784	640,789
Deposits in non-U.S. offices:			
Noninterest-bearing	6,101	6,297	5,489
Interest-bearing	73,416	70,569	75,718
Total deposits	1,010,430	977,322	991,611
Federal funds purchased and securities loaned or sold under agreements to repurchase	245,359	296,605	255,185
Trading account liabilities	71,985	90,010	65,432
Derivative liabilities	55,914	61,656	50,661
Commercial paper and other short-term borrowings	59,962	64,818	69,524
Accrued expenses and other liabilities (includes \$1,188, \$1,294 and \$1,487 of reserve for unfunded lending commitments)	144,580	139,896	127,854
Long-term debt	448,431	478,858	438,521
<b>Total liabilities</b>	<b>2,036,661</b>	<b>2,109,165</b>	<b>1,998,788</b>
<b>Shareholders' equity</b>			
Preferred stock, \$0.01 par value; authorized - 100,000,000 shares; issued and outstanding - 3,943,660, 3,960,660 and 5,264,660 shares	16,562	18,104	37,208
Common stock and additional paid-in capital, \$0.01 par value; authorized - 12,800,000,000, 12,800,000,000 and 10,000,000,000 shares; issued and outstanding - 10,085,154,806, 10,033,705,046 and 8,650,243,926 shares	150,905	149,563	128,734
Retained earnings	60,849	62,515	71,233
Accumulated other comprehensive income (loss)	(66)	336	(5,619)
Other	(2)	(23)	(112)
<b>Total shareholders' equity</b>	<b>228,248</b>	<b>230,495</b>	<b>231,444</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 2,264,909</b>	<b>\$ 2,339,660</b>	<b>\$ 2,230,232</b>
<b>Liabilities of consolidated VIEs included in total liabilities above</b>			
Commercial paper and other short-term borrowings	\$ 6,742	\$ 13,222	
Long-term debt	71,013	79,228	
All other liabilities	9,141	1,954	
<b>Total liabilities of consolidated VIEs</b>	<b>\$ 86,896</b>	<b>\$ 94,404</b>	

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries

### Capital Management

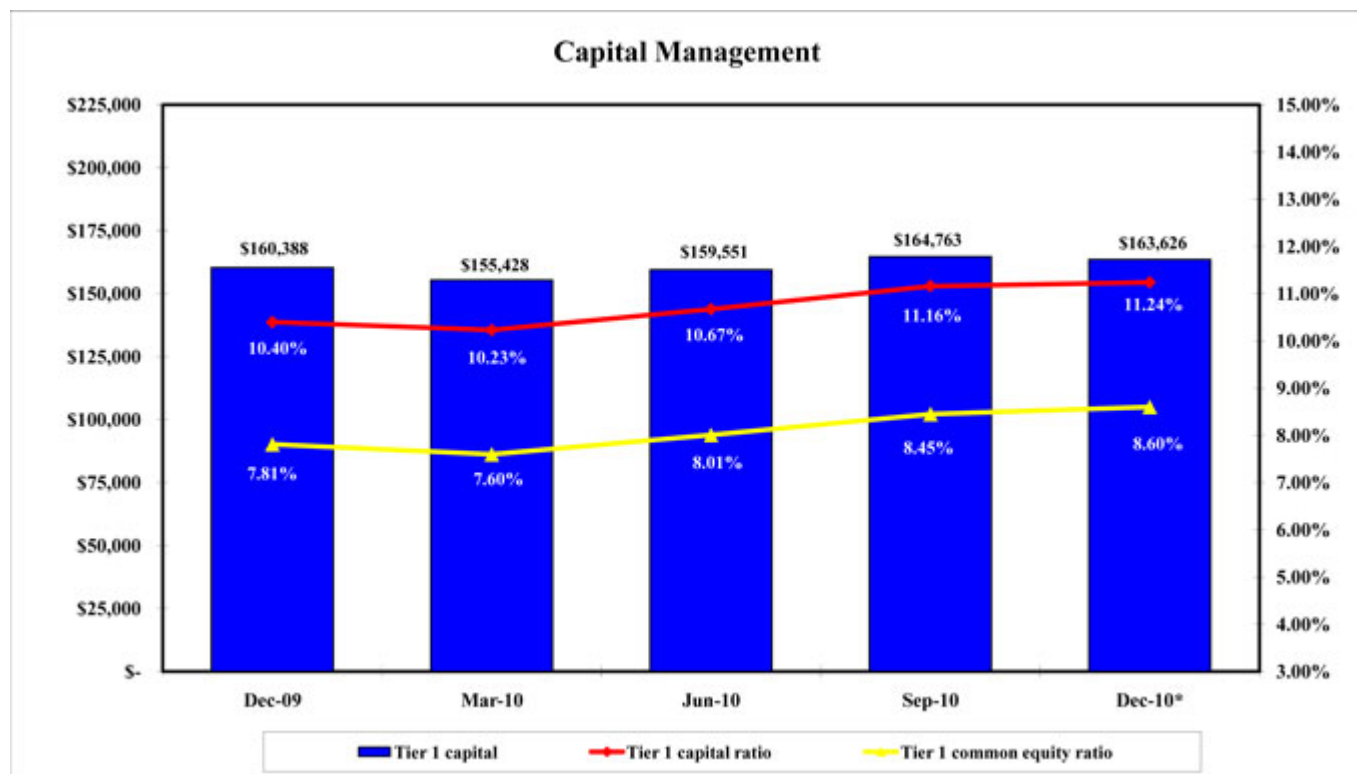
(Dollars in millions)

	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
<b>Risk-based capital <sup>(1)</sup>:</b>					
Tier 1 common	\$ 125,139	\$ 124,756	\$ 119,716	\$ 115,520	\$ 120,394
Tier 1 capital	163,626	164,763	159,551	155,428	160,388
Total capital	229,594	231,120	220,827	219,913	226,070
Risk-weighted assets	1,455,951	1,476,774	1,494,990	1,519,723	1,542,517
Tier 1 common equity ratio <sup>(2)</sup>	8.60 %	8.45 %	8.01 %	7.60 %	7.81 %
Tier 1 capital ratio	11.24	11.16	10.67	10.23	10.40
Total capital ratio	15.77	15.65	14.77	14.47	14.66
Tier 1 leverage ratio	7.21	7.21	6.68	6.44	6.88
Tangible equity ratio <sup>(3)</sup>	6.75	6.54	6.14	6.02	6.40
Tangible common equity ratio <sup>(3)</sup>	5.99	5.74	5.35	5.22	5.56

(1) Reflects preliminary data for current period risk-based capital.

(2) Tier 1 common equity ratio equals Tier 1 capital excluding preferred stock (except for Common Equivalent Securities at December 31, 2009), trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.

(3) Tangible equity ratio equals period end tangible shareholders' equity divided by period end tangible assets. Tangible common equity equals period end tangible common shareholders' equity divided by period end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP measures. For corresponding reconciliations of tangible shareholders' equity and tangible assets to GAAP financial measures, see Exhibit A: Non-GAAP Reconciliations—Reconciliation to GAAP Financial Measures on pages 46-47. We believe the use of these non-GAAP measures provide additional clarity in assessing the results of the Corporation.



\* Preliminary data on risk-based capital

### Outstanding Common Stock

No common shares were repurchased in the fourth quarter of 2010.

There is no existing Board authorized share repurchase program.

Certain prior period amounts have been reclassified to conform to current period presentation.





# Bank of America Corporation and Subsidiaries

## Core Net Interest Income

(Dollars in millions)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
<b>Net interest income <sup>(1)</sup></b>							
As reported <sup>(2)</sup>	\$ 52,693	\$ 48,410	\$ 12,709	\$ 12,717	\$ 13,197	\$ 14,070	\$ 11,896
Impact of market-based net interest income <sup>(3)</sup>	(4,430)	(6,117)	(1,150)	(1,045)	(1,049)	(1,186)	(1,305)
Core net interest income	48,263	42,293	11,559	11,672	12,148	12,884	10,591
Impact of securitizations <sup>(4)</sup>	n/a	10,524	n/a	n/a	n/a	n/a	2,474
<b>Core net interest income <sup>(5)</sup></b>	<b>\$ 48,263</b>	<b>\$ 52,817</b>	<b>\$ 11,559</b>	<b>\$ 11,672</b>	<b>\$ 12,148</b>	<b>\$ 12,884</b>	<b>\$ 13,065</b>
<b>Average earning assets</b>							
As reported	\$1,897,573	\$1,830,193	\$1,883,539	\$1,863,819	\$1,910,790	\$1,933,060	\$1,807,898
Impact of market-based earning assets <sup>(3)</sup>	(504,360)	(481,376)	(475,021)	(494,771)	(521,010)	(527,316)	(490,557)
Core average earning assets	1,393,213	1,348,817	1,408,518	1,369,048	1,389,780	1,405,744	1,317,341
Impact of securitizations <sup>(6)</sup>	n/a	83,640	n/a	n/a	n/a	n/a	75,337
<b>Core average earning assets <sup>(5)</sup></b>	<b>\$1,393,213</b>	<b>\$1,432,457</b>	<b>\$1,408,518</b>	<b>\$1,369,048</b>	<b>\$1,389,780</b>	<b>\$1,405,744</b>	<b>\$1,392,678</b>
<b>Net interest yield contribution <sup>(1, 7)</sup></b>							
As reported <sup>(2)</sup>	2.78 %	2.65 %	2.69 %	2.72 %	2.77 %	2.93 %	2.62 %
Impact of market-based activities <sup>(3)</sup>	0.68	0.49	0.58	0.67	0.73	0.76	0.59
Core net interest yield on earning assets	3.46	3.14	3.27	3.39	3.50	3.69	3.21
Impact of securitizations	n/a	0.55	n/a	n/a	n/a	n/a	0.53
<b>Core net interest yield on earning assets <sup>(5)</sup></b>	<b>3.46 %</b>	<b>3.69 %</b>	<b>3.27 %</b>	<b>3.39 %</b>	<b>3.50 %</b>	<b>3.69 %</b>	<b>3.74 %</b>

(1) Fully taxable-equivalent basis

(2) Balance and calculation include fees earned on overnight deposits placed with the Federal Reserve of \$368 million and \$379 million for years ended December 31, 2010 and 2009; \$63 million, \$107 million, \$106 million, and \$92 million for the fourth, third, second and first quarters of 2010, and \$130 million for the fourth quarter of 2009, respectively.

(3) Represents the impact of market-based amounts included in Global Banking & Markets.

(4) Represents the impact of securitizations utilizing actual bond costs which is different from the business segment view which utilizes funds transfer pricing methodologies.

(5) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis.

(6) Represents average securitized loans less accrued interest receivable and certain securitized bonds retained.

(7) Calculated on an annualized basis.

n/a = not applicable

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**

**Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis**

(Dollars in millions)

	Fourth Quarter 2010				Third Quarter 2010				Fourth Quarter 2009			
	Average Balance	Interest Income/ Expense	Yield/ Rate		Average Balance	Interest Income/ Expense	Yield/ Rate		Average Balance	Interest Income/ Expense	Yield/ Rate	
<b>Earning assets</b>												
Time deposits placed and other short-term investments <sup>(1)</sup>	\$ 28,141	\$ 75	1.07	%	\$ 23,233	\$ 86	1.45	%	\$ 28,566	\$ 90	1.25	%
Federal funds sold and securities borrowed or purchased under agreements to resell	243,589	486	0.79		254,820	441	0.69		244,914	327	0.53	
Trading account assets	216,003	1,710	3.15		210,529	1,692	3.20		218,787	1,800	3.28	
Debt securities <sup>(2)</sup>	341,867	3,065	3.58		328,097	2,646	3.22		279,231	2,921	4.18	
Loans and leases <sup>(3)</sup> :												
Residential mortgage <sup>(4)</sup>	254,051	2,857	4.50		237,292	2,797	4.71		236,883	3,108	5.24	
Home equity	139,772	1,410	4.01		143,083	1,457	4.05		150,704	1,613	4.26	
Discontinued real estate	13,297	118	3.57		13,632	122	3.56		15,152	174	4.58	
U.S. credit card	112,673	3,040	10.70		115,251	3,113	10.72		49,213	1,336	10.77	
Non-U.S. credit card	27,457	815	11.77		27,047	875	12.84		21,680	605	11.08	
Direct/Indirect consumer <sup>(5)</sup>	91,549	1,088	4.72		95,692	1,130	4.68		98,938	1,361	5.46	
Other consumer <sup>(6)</sup>	2,796	45	6.32		2,955	47	6.35		3,177	50	6.33	
Total consumer	641,595	9,373	5.81		634,952	9,541	5.98		575,747	8,247	5.70	
U.S. commercial	193,608	1,894	3.88		192,306	2,040	4.21		207,050	2,090	4.01	
Commercial real estate <sup>(7)</sup>	51,617	432	3.32		55,660	452	3.22		71,352	595	3.31	
Commercial lease financing	21,363	250	4.69		21,402	255	4.78		21,769	273	5.04	
Non-U.S. commercial	32,431	289	3.53		30,540	282	3.67		29,995	287	3.78	
Total commercial	299,019	2,865	3.81		299,908	3,029	4.01		330,166	3,245	3.90	
Total loans and leases	940,614	12,238	5.18		934,860	12,570	5.35		905,913	11,492	5.05	
Other earning assets	113,325	923	3.23		112,280	949	3.36		130,487	1,222	3.72	
<b>Total earning assets <sup>(8)</sup></b>	<b>1,883,539</b>	<b>18,497</b>	<b>3.90</b>		<b>1,863,819</b>	<b>18,384</b>	<b>3.93</b>		<b>1,807,898</b>	<b>17,852</b>	<b>3.93</b>	
Cash and cash equivalents <sup>(1)</sup>	136,967	63			155,784	107			230,618	130		
Other assets, less allowance for loan and lease losses	349,752				359,794				392,508			
<b>Total assets</b>	<b>\$2,370,258</b>				<b>\$2,379,397</b>				<b>\$2,431,024</b>			

- (1) Fees earned on overnight deposits placed with the Federal Reserve, which were included in the time deposits placed and other short-term investments line in prior periods have been reclassified to cash and cash equivalents, consistent with the balance sheet presentation of these deposits. Net interest income and net interest yield are calculated excluding these fees.
- (2) Yields on AFS debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.
- (3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
- (4) Includes non-U.S. residential mortgages of \$96 million and \$502 million the fourth and third quarters of 2010, and \$550 million in the fourth quarter of 2009.
- (5) Includes non-U.S. consumer loans of \$7.9 billion and \$7.7 billion the fourth and third quarters of 2010, and \$8.6 billion in the fourth quarter of 2009.
- (6) Includes consumer finance loans of \$2.0 billion in both the fourth and third quarters of 2010, and \$2.3 billion in the fourth quarter of 2009; other non-U.S. consumer loans of \$791 million and \$788 million in the fourth and third quarters of 2010, and \$689 million in the fourth quarter of 2009; and consumer overdrafts of \$34 million and \$123 million for the fourth and third quarters of 2010, and \$192 million in the fourth quarter of 2009.
- (7) Includes U.S. commercial real estate loans of \$49.0 billion and \$53.1 billion in the fourth and third quarters of 2010, and \$68.2 billion in the fourth quarter of 2009, and non-U.S. commercial real estate loans of \$2.6 billion and \$2.5 billion in the fourth and third quarters of 2010, and \$3.1 billion in the fourth quarter of 2009.
- (8) Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$29 million and \$639 million in the fourth and third quarters of 2010, and \$248 million in the fourth quarter of 2009. Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities \$672 million and \$1.0 billion in the fourth and third quarters of 2010, and \$1.1 billion in the fourth quarter of 2009.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**

**Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)**

(Dollars in millions)

	Fourth Quarter 2010				Third Quarter 2010				Fourth Quarter 2009			
	Average	Interest	Yield/		Average	Interest	Yield/		Average	Interest	Yield/	
	Balance	Income/ Expense	Rate		Balance	Income/ Expense	Rate		Balance	Income/ Expense	Rate	
Interest-bearing liabilities												
U.S. interest-bearing deposits:												
Savings	\$ 37,145	\$ 35	0.36	%	\$ 37,008	\$ 36	0.39	%	\$ 33,749	\$ 54	0.63	%
NOW and money market deposit accounts	464,531	333	0.28		442,906	359	0.32		392,212	388	0.39	
Consumer CDs and IRAs	124,855	338	1.07		132,687	377	1.13		192,779	835	1.72	
Negotiable CDs, public funds and other time deposits	16,334	47	1.16		17,326	57	1.30		31,758	82	1.04	
Total U.S. interest-bearing deposits	642,865	753	0.46		629,927	829	0.52		650,498	1,359	0.83	
Non-U.S. interest-bearing deposits:												
Banks located in non-U.S. countries	16,827	38	0.91		17,431	38	0.86		16,132	30	0.75	
Governments and official institutions	1,560	2	0.42		2,055	2	0.36		5,779	4	0.26	
Time, savings and other	58,746	101	0.69		54,373	81	0.59		55,685	79	0.56	
Total non-U.S. interest-bearing deposits	77,133	141	0.73		73,859	121	0.65		77,596	113	0.58	
Total interest-bearing deposits	719,998	894	0.49		703,786	950	0.54		728,094	1,472	0.80	
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings												
	369,738	1,142	1.23		391,148	848	0.86		450,538	658	0.58	
Trading account liabilities	81,313	561	2.74		95,265	635	2.65		83,118	591	2.82	
Long-term debt	465,875	3,254	2.78		485,588	3,341	2.74		445,440	3,365	3.01	
Total interest-bearing liabilities <sup>(8)</sup>	1,636,924	5,851	1.42		1,675,787	5,774	1.37		1,707,190	6,086	1.42	
Noninterest-bearing sources:												
Noninterest-bearing deposits	287,740				270,060				267,066			
Other liabilities	210,069				199,572				206,169			
Shareholders' equity	235,525				233,978				250,599			
Total liabilities and shareholders' equity	\$2,370,258				\$2,379,397				\$2,431,024			
Net interest spread			2.48	%			2.56	%			2.51	%
Impact of noninterest-bearing sources			0.18				0.13				0.08	
Net interest income/yield on earning assets <sup>(1)</sup>		\$ 12,646	2.66	%		\$ 12,610	2.69	%		\$ 11,766	2.59	%

For footnotes see page 9.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**

**Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense <sup>(1)</sup>**

(Dollars in millions)

	Fourth Quarter 2010				Third Quarter 2010				Fourth Quarter 2009			
	Average Balance	Interest Income/ Expense	Yield/ Rate		Average Balance	Interest Income/ Expense	Yield/ Rate		Average Balance	Interest Income/ Expense	Yield/ Rate	
<b>Earning assets</b>												
Time deposits placed and other short-term investments	\$ 28,141	\$ 75	1.07	%	\$ 23,233	\$ 86	1.45	%	\$ 28,566	\$ 90	1.25	%
Federal funds sold and securities borrowed or purchased under agreements to resell <sup>(2)</sup>	243,589	420	0.68		254,820	366	0.57		244,914	253	0.41	
Trading account assets <sup>(2)</sup>	216,003	1,776	3.27		210,529	1,750	3.31		218,787	1,844	3.36	
Debt securities <sup>(2)</sup>	341,867	3,085	3.58		328,097	3,286	4.00		279,231	3,176	4.54	
Loans and leases:												
Residential mortgage	254,051	2,857	4.50		237,292	2,797	4.71		236,883	3,108	5.24	
Home equity	139,772	1,410	4.01		143,083	1,457	4.05		150,704	1,613	4.26	
Discontinued real estate	13,297	118	3.57		13,632	122	3.56		15,152	174	4.58	
U.S. credit card	112,673	3,040	10.70		115,251	3,113	10.72		49,213	1,336	10.77	
Non-U.S. credit card	27,457	815	11.77		27,047	875	12.84		21,680	605	11.08	
Direct/Indirect consumer	91,549	1,088	4.72		95,692	1,130	4.68		98,938	1,361	5.46	
Other consumer	2,796	45	6.32		2,955	47	6.35		3,177	50	6.33	
Total consumer	641,595	9,373	5.81		634,952	9,541	5.98		575,747	8,247	5.70	
U.S. commercial <sup>(2)</sup>	193,608	1,902	3.90		192,306	2,056	4.24		207,050	2,113	4.05	
Commercial real estate	51,617	432	3.32		55,660	452	3.22		71,352	595	3.31	
Commercial lease financing	21,363	250	4.69		21,402	255	4.78		21,769	273	5.04	
Non-U.S. commercial <sup>(2)</sup>	32,431	290	3.54		30,540	282	3.67		29,995	287	3.78	
Total commercial	299,019	2,874	3.82		299,908	3,045	4.03		330,166	3,268	3.93	
Total loans and leases	940,614	12,247	5.18		934,860	12,586	5.35		905,913	11,515	5.06	
Other earning assets	113,325	923	3.23		112,280	949	3.36		130,487	1,222	3.72	
Total earning assets - excluding hedge impact	1,883,539	18,526	3.90		1,863,819	19,023	4.05		1,807,898	18,100	3.97	
<b>Net hedge expense on assets</b>		(29)				(639)				(248)		
Total earning assets - including hedge impact	1,883,539	18,497	3.90		1,863,819	18,384	3.93		1,807,898	17,852	3.93	
Cash and cash equivalents	136,967	63			155,784	107			230,618	130		
Other assets, less allowance for loan and lease losses	349,752				359,794				392,508			
<b>Total assets</b>	<b>\$2,370,258</b>				<b>\$2,379,397</b>				<b>\$2,431,024</b>			

(1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

(2) The impact of interest rate risk management derivatives on interest income and interest expense is presented below.

Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	Fourth Quarter 2010	Third Quarter 2010	Fourth Quarter 2009
Federal funds sold and securities borrowed or purchased under agreements to resell	\$ 66	\$ 75	\$ 74
Trading account assets	(66)	(58)	(44)
Debt securities	(20)	(640)	(255)
U.S. commercial	(8)	(16)	(23)
Non-U.S. commercial	(1)	—	—
<b>Net hedge expense on assets</b>	<b>\$ (29)</b>	<b>\$ (639)</b>	<b>\$ (248)</b>

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**

**Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense <sup>(1)</sup> (continued)**

(Dollars in millions)

	Fourth Quarter 2010				Third Quarter 2010				Fourth Quarter 2009			
	Average Balance	Interest Income/ Expense	Yield/ Rate		Average Balance	Interest Income/ Expense	Yield/ Rate		Average Balance	Interest Income/ Expense	Yield/ Rate	
<b>Interest-bearing liabilities</b>												
U.S. interest-bearing deposits:												
Savings	\$ 37,145	\$ 35	0.36	%	\$ 37,008	\$ 36	0.39	%	\$ 33,749	\$ 54	0.63	%
NOW and money market deposit accounts <sup>(2)</sup>	464,531	333	0.28		442,906	360	0.32		392,212	388	0.39	
Consumer CDs and IRAs <sup>(2)</sup>	124,855	290	0.92		132,687	328	0.98		192,779	791	1.63	
Negotiable CDs, public funds and other time deposits <sup>(2)</sup>	16,334	44	1.08		17,326	54	1.22		31,758	80	0.99	
Total U.S. interest-bearing deposits	642,865	702	0.43		629,927	778	0.49		650,498	1,313	0.80	
Non-U.S. interest-bearing deposits:												
Banks located in non-U.S. countries <sup>(2)</sup>	16,827	19	0.47		17,431	19	0.42		16,132	14	0.37	
Governments and official institutions	1,560	2	0.42		2,055	2	0.36		5,779	4	0.26	
Time, savings and other	58,746	101	0.69		54,373	81	0.59		55,685	79	0.56	
Total non-U.S. interest-bearing deposits	77,133	122	0.63		73,859	102	0.54		77,596	97	0.50	
Total interest-bearing deposits	719,998	824	0.45		703,786	880	0.50		728,094	1,410	0.77	
Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings <sup>(2)</sup>	369,738	740	0.79		391,148	700	0.71		450,538	551	0.49	
Trading account liabilities	81,313	561	2.74		95,265	635	2.65		83,118	591	2.82	
Long-term debt <sup>(2)</sup>	465,875	4,398	3.76		485,588	4,579	3.76		445,440	4,605	4.12	
Total interest-bearing liabilities - excluding hedge impact	1,636,924	6,523	1.59		1,675,787	6,794	1.61		1,707,190	7,157	1.66	
<b>Net hedge income on liabilities</b>		(672)				(1,020)				(1,071)		
Total interest-bearing liabilities - including hedge impact	1,636,924	5,851	1.42		1,675,787	5,774	1.37		1,707,190	6,086	1.42	
Noninterest-bearing sources:												
Noninterest-bearing deposits	287,740				270,060				267,066			
Other liabilities	210,069				199,572				206,169			
Shareholders' equity	235,525				233,978				250,599			
<b>Total liabilities and shareholders' equity</b>	<b>\$2,370,258</b>				<b>\$2,379,397</b>				<b>\$2,431,024</b>			
Net interest spread		2.31	%			2.44	%			2.31	%	
Impact of noninterest-bearing sources		0.22				0.16				0.09		
<b>Net interest income/yield on earning assets - excluding hedge impact</b>		<b>12,003</b>	<b>2.53</b>	<b>%</b>		<b>12,229</b>	<b>2.60</b>	<b>%</b>		<b>10,943</b>	<b>2.40</b>	<b>%</b>
Net impact of hedge income (expense)		643	0.13			381	0.09			823	0.19	
<b>Net interest income/yield on earning assets</b>		<b>\$ 12,646</b>	<b>2.66</b>	<b>%</b>		<b>\$ 12,610</b>	<b>2.69</b>	<b>%</b>		<b>\$ 11,766</b>	<b>2.59</b>	<b>%</b>

(1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

(2) The impact of interest rate risk management derivatives on interest income and interest expense is presented below.

Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Fourth Quarter 2010	Third Quarter 2010	Fourth Quarter 2009
NOW and money market deposit accounts	\$ —	\$ (1)	\$ —
Consumer CDs and IRAs	48	49	44
Negotiable CDs, public funds and other time deposits	3	3	2
Banks located in non-U.S. countries	19	19	16
Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings	402	148	107
Long-term debt	(1,144)	(1,238)	(1,240)
<b>Net hedge income on liabilities</b>	<b>\$ (672)</b>	<b>\$(1,020)</b>	<b>\$(1,071)</b>

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**

**Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis**

(Dollars in millions)

	Year Ended December 31					
	2010			2009		
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
<b>Earning assets</b>						
Time deposits placed and other short-term investments <sup>(1)</sup>	\$ 27,419	\$ 292	1.06 %	\$ 27,465	\$ 334	1.22 %
Federal funds sold and securities borrowed or purchased under agreements to resell	256,943	1,832	0.71	235,764	2,894	1.23
Trading account assets	213,745	7,050	3.30	217,048	8,236	3.79
Debt securities <sup>(2)</sup>	323,946	11,850	3.66	271,048	13,224	4.88
Loans and leases <sup>(3)</sup> :						
Residential mortgage <sup>(4)</sup>	245,727	11,736	4.78	249,335	13,535	5.43
Home equity	145,860	5,990	4.11	154,761	6,736	4.35
Discontinued real estate	13,830	527	3.81	17,340	1,082	6.24
U.S. credit card	117,962	12,644	10.72	52,378	5,666	10.82
Non-U.S. credit card	28,011	3,450	12.32	19,655	2,122	10.80
Direct/Indirect consumer <sup>(5)</sup>	96,649	4,753	4.92	99,993	6,016	6.02
Other consumer <sup>(6)</sup>	2,927	186	6.34	3,303	237	7.17
Total consumer	650,966	39,286	6.04	596,765	35,394	5.93
U.S. commercial	195,895	7,909	4.04	223,813	8,883	3.97
Commercial real estate <sup>(7)</sup>	59,947	2,000	3.34	73,349	2,372	3.23
Commercial lease financing	21,427	1,070	4.99	21,979	990	4.51
Non-U.S. commercial	30,096	1,091	3.62	32,899	1,406	4.27
Total commercial	307,365	12,070	3.93	352,040	13,651	3.88
Total loans and leases	958,331	51,356	5.36	948,805	49,045	5.17
Other earning assets	117,189	3,919	3.34	130,063	5,105	3.92
<b>Total earning assets <sup>(8)</sup></b>	<b>1,897,573</b>	<b>76,299</b>	<b>4.02</b>	<b>1,830,193</b>	<b>78,838</b>	<b>4.31</b>
Cash and cash equivalents <sup>(1)</sup>	174,621	368		196,237	379	
Other assets, less allowance for loan and lease losses	367,408			416,638		
<b>Total assets</b>	<b>\$2,439,602</b>			<b>\$2,443,068</b>		

- (1) Fees earned on overnight deposits placed with the Federal Reserve, which were included in the time deposits placed and other short-term investments line in prior periods, have been reclassified to cash and cash equivalents, consistent with the balance sheet presentation of these deposits. Net interest income and net interest yield are calculated excluding these fees.
- (2) Yields on AFS debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.
- (3) Nonperforming loans are included in the respective average loan balances. Income on these nonperforming loans is recognized on a cash basis. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
- (4) Includes non-U.S. residential mortgages of \$410 million and \$622 million for the year ended December 31, 2010 and 2009.
- (5) Includes non-U.S. consumer loans of \$7.9 billion and \$8.0 billion for the year ended December 31, 2010 and 2009.
- (6) Includes consumer finance loans of \$2.1 billion and \$2.4 billion, other non-U.S. consumer loans of \$731 million and \$657 million, and consumer overdrafts of \$111 million and \$217 million for the year ended December 31, 2010 and 2009.
- (7) Includes U.S. commercial real estate loans of \$57.3 billion and \$70.7 billion, and non-U.S. commercial real estate loans of \$2.7 billion for both the years ended December 31, 2010 and 2009.
- (8) Interest income includes the impact of interest rate risk management contracts, which decreased interest income on the underlying assets \$1.4 billion and \$456 million for the year ended December 31, 2010 and 2009. Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities \$3.5 billion and \$3.0 billion for the year ended December 31, 2010 and 2009.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**

**Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis (continued)**

(Dollars in millions)

	Year Ended December 31					
	2010			2009		
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
<b>Interest-bearing liabilities</b>						
U.S. interest-bearing deposits:						
Savings	\$ 36,649	\$ 157	0.43 %	\$ 33,671	\$ 215	0.64 %
NOW and money market deposit accounts	441,589	1,405	0.32	358,712	1,557	0.43
Consumer CDs and IRAs	142,648	1,723	1.21	218,041	5,054	2.32
Negotiable CDs, public funds and other time deposits	17,683	226	1.28	37,796	473	1.25
Total U.S. interest-bearing deposits	638,569	3,511	0.55	648,220	7,299	1.13
Non-U.S. interest-bearing deposits:						
Banks located in non-U.S. countries	18,102	144	0.80	18,688	145	0.78
Governments and official institutions	3,349	10	0.28	6,270	16	0.26
Time, savings and other	55,059	332	0.60	57,045	347	0.61
Total non-U.S. interest-bearing deposits	76,510	486	0.64	82,003	508	0.62
Total interest-bearing deposits	715,079	3,997	0.56	730,223	7,807	1.07
Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings	430,329	3,699	0.86	488,644	5,512	1.13
Trading account liabilities	91,669	2,571	2.80	72,207	2,075	2.87
Long-term debt	490,497	13,707	2.79	446,634	15,413	3.45
<b>Total interest-bearing liabilities <sup>(8)</sup></b>	<b>1,727,574</b>	<b>23,974</b>	<b>1.39</b>	<b>1,737,708</b>	<b>30,807</b>	<b>1.77</b>
Noninterest-bearing sources:						
Noninterest-bearing deposits	273,507			250,743		
Other liabilities	205,290			209,972		
Shareholders' equity	233,231			244,645		
<b>Total liabilities and shareholders' equity</b>	<b>\$2,439,602</b>			<b>\$2,443,068</b>		
Net interest spread			2.63 %			2.54 %
Impact of noninterest-bearing sources			0.13			0.08
<b>Net interest income/yield on earning assets <sup>(1)</sup></b>		<b>\$ 52,325</b>	<b>2.76 %</b>		<b>\$ 48,031</b>	<b>2.62 %</b>

For footnotes see page 13.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**

**Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense <sup>(1)</sup>**

(Dollars in millions)

	Year Ended December 31							
	2010			2009				
	Average Balance	Interest Income/ Expense	Yield/ Rate		Average Balance	Interest Income/ Expense	Yield/ Rate	
<b>Earning assets</b>								
Time deposits placed and other short-term investments <sup>(2)</sup>	\$ 27,419	\$ 293	1.07	%	\$ 27,465	\$ 337	1.23	%
Federal funds sold and securities borrowed or purchased under agreements to resell <sup>(2)</sup>	256,943	1,538	0.60		235,764	2,666	1.13	
Trading account assets <sup>(2)</sup>	213,745	7,263	3.40		217,048	8,286	3.82	
Debt securities <sup>(2)</sup>	323,946	13,256	4.09		271,048	13,754	5.07	
Loans and leases:								
Residential mortgage	245,727	11,736	4.78		249,335	13,535	5.43	
Home equity	145,860	5,990	4.11		154,761	6,736	4.35	
Discontinued real estate	13,830	527	3.81		17,340	1,082	6.24	
U.S. credit card	117,962	12,644	10.72		52,378	5,666	10.82	
Non-U.S. credit card	28,011	3,450	12.32		19,655	2,122	10.80	
Direct/Indirect consumer	96,649	4,753	4.92		99,993	6,016	6.02	
Other consumer	2,927	186	6.34		3,303	237	7.17	
Total consumer	650,966	39,286	6.04		596,765	35,394	5.93	
U.S. commercial <sup>(2)</sup>	195,895	8,001	4.08		223,813	8,984	4.01	
Commercial real estate	59,947	2,000	3.34		73,349	2,372	3.23	
Commercial lease financing	21,427	1,070	4.99		21,979	990	4.51	
Non-U.S. commercial <sup>(2)</sup>	30,096	1,092	3.63		32,899	1,406	4.27	
Total commercial	307,365	12,163	3.96		352,040	13,752	3.91	
Total loans and leases	958,331	51,449	5.37		948,805	49,146	5.18	
Other earning assets	117,189	3,919	3.34		130,063	5,105	3.92	
Total earning assets - excluding hedge impact	1,897,573	77,718	4.10		1,830,193	79,294	4.33	
Net hedge expense on assets		(1,419)				(456)		
Total earning assets - including hedge impact	1,897,573	76,299	4.02		1,830,193	78,838	4.31	
Cash and cash equivalents	174,621	368			196,237	379		
Other assets, less allowance for loan and lease losses	367,408				416,638			
Total assets	\$2,439,602				\$2,443,068			

(1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

(2) The impact of interest rate risk management derivatives on interest income and interest expense is presented below.

Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

	Year Ended December 31	
	2010	2009
Time deposits placed and other short-term investments	\$ (1)	\$ (3)
Federal funds sold and securities borrowed or purchased under agreements to resell	294	228
Trading account assets	(213)	(50)
Debt securities	(1,406)	(530)
U.S. commercial	(92)	(101)
Non-U.S. commercial	(1)	—
<b>Net hedge expense on assets</b>	<b>\$ (1,419)</b>	<b>\$ (456)</b>

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.



**Bank of America Corporation and Subsidiaries**

**Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense <sup>(1)</sup> (continued)**

(Dollars in millions)

	Year Ended December 31					
	2010			2009		
	Average Balance	Interest Income/Expense	Yield/Rate	Average Balance	Interest Income/Expense	Yield/Rate
<b>Interest-bearing liabilities</b>						
U.S. interest-bearing deposits:						
Savings	\$ 36,649	\$ 157	0.43 %	\$ 33,671	\$ 215	0.64 %
NOW and money market deposit accounts <sup>(2)</sup>	441,589	1,406	0.32	358,712	1,558	0.43
Consumer CDs and IRAs <sup>(2)</sup>	142,648	1,536	1.08	218,041	4,841	2.22
Negotiable CDs, public funds and other time deposits <sup>(2)</sup>	17,683	213	1.21	37,796	459	1.22
Total U.S. interest-bearing deposits	638,569	3,312	0.52	648,220	7,073	1.09
Non-U.S. interest-bearing deposits:						
Banks located in non-U.S. countries <sup>(2)</sup>	18,102	72	0.40	18,688	95	0.51
Governments and official institutions	3,349	10	0.28	6,270	16	0.26
Time, savings and other	55,059	332	0.60	57,045	346	0.61
Total non-U.S. interest-bearing deposits	76,510	414	0.54	82,003	457	0.56
Total interest-bearing deposits	715,079	3,726	0.52	730,223	7,530	1.03
Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings <sup>(2)</sup>	430,329	2,971	0.69	488,644	4,682	0.96
Trading account liabilities	91,669	2,571	2.80	72,207	2,075	2.87
Long-term debt <sup>(2)</sup>	490,497	18,197	3.71	446,634	19,526	4.37
Total interest-bearing liabilities - excluding hedge impact	1,727,574	27,465	1.59	1,737,708	33,813	1.95
<b>Net hedge income on liabilities</b>		(3,491)			(3,006)	
Total interest-bearing liabilities - including hedge impact	1,727,574	23,974	1.39	1,737,708	30,807	1.77
Noninterest-bearing sources:						
Noninterest-bearing deposits	273,507			250,743		
Other liabilities	205,290			209,972		
Shareholders' equity	233,231			244,645		
<b>Total liabilities and shareholders' equity</b>	<b>\$2,439,602</b>			<b>\$2,443,068</b>		
Net interest spread		2.51			2.38	
Impact of noninterest-bearing sources		0.14			0.11	
<b>Net interest income/yield on earning assets - excluding hedge impact</b>		<b>50,253</b>	<b>2.65 %</b>		<b>45,481</b>	<b>2.49 %</b>
Net impact of hedge income (expense)		2,072	0.11		2,550	0.13
<b>Net interest income/yield on earning assets</b>		<b>\$ 52,325</b>	<b>2.76 %</b>		<b>\$ 48,031</b>	<b>2.62 %</b>

(1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.

(2) The impact of interest rate risk management derivatives on interest income and interest expense is presented below.

Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

	Year Ended December 31	
	2010	2009
NOW and money market deposit accounts	\$ (1)	\$ (1)
Consumer CDs and IRAs	187	213
Negotiable CDs, public funds and other time deposits	13	14
Banks located in non-U.S. countries	72	51
Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings	728	830
Long-term debt	(4,490)	(4,113)
<b>Net hedge income on liabilities</b>	<b>\$ (3,491)</b>	<b>\$ (3,006)</b>

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Debt Securities and Available-for-Sale Marketable Equity Securities**

(Dollars in millions)

	December 31, 2010			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>Available-for-sale debt securities</b>				
U.S. Treasury and agency securities	\$ 49,413	\$ 604	\$ (912)	\$ 49,105
Mortgage-backed securities:				
Agency	190,409	3,048	(2,240)	191,217
Agency collateralized mortgage obligations	36,639	401	(23)	37,017
Non-agency residential	23,458	588	(929)	23,117
Non-agency commercial	6,167	686	(1)	6,852
Non-U.S. securities	4,054	92	(7)	4,139
Corporate bonds	5,157	144	(10)	5,291
Other taxable securities <sup>(1)</sup>	15,514	39	(161)	15,392
Total taxable securities	\$ 330,811	\$ 5,602	\$ (4,283)	\$332,130
Tax-exempt securities	5,687	32	(222)	5,497
<b>Total available-for-sale debt securities</b>	<b>\$ 336,498</b>	<b>\$ 5,634</b>	<b>\$ (4,505)</b>	<b>\$337,627</b>
<b>Held-to-maturity debt securities</b>	<b>427</b>	<b>—</b>	<b>—</b>	<b>427</b>
<b>Total debt securities</b>	<b>\$ 336,925</b>	<b>\$ 5,634</b>	<b>\$ (4,505)</b>	<b>\$338,054</b>
<b>Available-for-sale marketable equity securities <sup>(2)</sup></b>	<b>\$ 8,650</b>	<b>\$ 10,628</b>	<b>\$ (13)</b>	<b>\$ 19,265</b>

	September 30, 2010			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
<b>Available-for-sale debt securities</b>				
U.S. Treasury and agency securities	\$ 53,153	\$ 499	\$ (1,602)	\$ 52,050
Mortgage-backed securities:				
Agency	162,143	3,785	(103)	165,825
Agency collateralized mortgage obligations	38,856	478	(73)	39,261
Non-agency residential	25,716	738	(669)	25,785
Non-agency commercial	6,632	943	(22)	7,553
Non-U.S. securities	3,960	95	(468)	3,587
Corporate bonds	5,888	256	(20)	6,124
Other taxable securities <sup>(1)</sup>	16,534	57	(322)	16,269
Total taxable securities	\$ 312,882	\$ 6,851	\$ (3,279)	\$316,454
Tax-exempt securities	5,882	159	(71)	5,970
<b>Total available-for-sale debt securities</b>	<b>\$ 318,764</b>	<b>\$ 7,010</b>	<b>\$ (3,350)</b>	<b>\$322,424</b>
<b>Held-to-maturity debt securities</b>	<b>438</b>	<b>—</b>	<b>—</b>	<b>438</b>
<b>Total debt securities</b>	<b>\$ 319,202</b>	<b>\$ 7,010</b>	<b>\$ (3,350)</b>	<b>\$322,862</b>
<b>Available-for-sale marketable equity securities <sup>(2)</sup></b>	<b>\$ 8,598</b>	<b>\$ 9,868</b>	<b>\$ (28)</b>	<b>\$ 18,438</b>

(1) Substantially all asset-backed securities.

(2) Classified in other assets on the Consolidated Balance Sheet.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Quarterly Results by Business Segment

(Dollars in millions)

Fourth Quarter 2010								
	Total Corporation	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
Net interest income <sup>(2)</sup>	\$ 12,709	\$ 1,945	\$ 4,203	\$ 1,131	\$ 1,881	\$ 1,992	\$ 1,488	\$ 69
Noninterest income (loss)	9,959	939	2,043	(647)	655	3,575	2,791	603
Total revenue, net of interest expense	22,668	2,884	6,246	484	2,536	5,567	4,279	672
Provision for credit losses	5,129	41	2,141	1,198	(132)	(112)	155	1,838
Noninterest expense	20,864	3,153	1,746	6,038	998	4,436	3,587	906
Income (loss) before income taxes	(3,325)	(310)	2,359	(6,752)	1,670	1,243	537	(2,072)
Income tax expense (benefit) <sup>(2)</sup>	(2,081)	(109)	874	(1,781)	629	519	205	(2,418)
Net income (loss)	\$ (1,244)	\$ (201)	\$ 1,485	\$ (4,971)	\$ 1,041	\$ 724	\$ 332	\$ 346
Average								
Total loans and leases	\$ 940,614	n/m	\$ 167,156	\$ 124,934	\$ 194,825	\$ 100,620	\$ 100,586	\$ 252,154
Total assets <sup>(3)</sup>	2,370,258	\$ 431,193	167,745	219,192	311,406	741,300	290,995	n/m
Total deposits	1,007,738	406,278	n/m	n/m	156,598	115,325	253,402	44,282
Allocated equity	235,525	24,103	27,499	24,451	40,732	49,765	18,260	50,715
Period end								
Total loans and leases	\$ 940,440	n/m	\$ 167,367	\$ 122,935	\$ 193,573	\$ 100,010	\$ 101,020	\$ 255,155
Total assets <sup>(3)</sup>	2,264,909	\$ 432,334	169,762	213,455	310,131	655,535	297,301	n/m
Total deposits	1,010,430	406,856	n/m	n/m	161,260	111,447	266,444	38,162
Third Quarter 2010								
	Total Corporation	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
Net interest income <sup>(2)</sup>	\$ 12,717	\$ 1,922	\$ 4,361	\$ 1,346	\$ 1,874	\$ 1,874	\$ 1,376	\$ (36)
Noninterest income	14,265	1,138	1,350	2,398	685	5,302	2,609	783
Total revenue, net of interest expense	26,982	3,060	5,711	3,744	2,559	7,176	3,985	747
Provision for credit losses	5,396	62	3,177	1,302	554	(157)	128	330
Noninterest expense	27,216	2,693	12,099	2,979	1,000	4,446	3,449	550
Income (loss) before income taxes	(5,630)	305	(9,565)	(537)	1,005	2,887	408	(133)
Income tax expense (benefit) <sup>(2)</sup>	1,669	110	306	(193)	368	1,439	151	(512)
Net income (loss)	\$ (7,299)	\$ 195	\$ (9,871)	\$ (344)	\$ 637	\$ 1,448	\$ 257	\$ 379
Average								
Total loans and leases	\$ 934,860	n/m	\$ 171,191	\$ 127,713	\$ 198,839	\$ 98,847	\$ 99,318	\$ 238,457
Total assets <sup>(3)</sup>	2,379,397	\$ 433,203	177,634	223,133	315,632	745,097	264,068	n/m
Total deposits	973,846	408,009	n/m	n/m	148,534	106,865	237,878	44,586
Allocated equity	233,978	24,382	35,270	26,628	41,172	52,519	18,070	35,937
Period end								
Total loans and leases	\$ 933,910	n/m	\$ 168,845	\$ 127,701	\$ 195,858	\$ 99,476	\$ 99,772	\$ 241,837
Total assets <sup>(3)</sup>	2,339,660	\$ 431,604	169,813	215,592	302,684	747,917	265,529	n/m
Total deposits	977,322	406,340	n/m	n/m	150,981	109,956	243,586	37,130
Fourth Quarter 2009								
	Total Corporation	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
Net interest income <sup>(2)</sup>	\$ 11,896	\$ 1,765	\$ 4,878	\$ 1,275	\$ 2,082	\$ 2,150	\$ 1,386	\$ (1,640)
Noninterest income	13,517	1,644	2,208	2,516	734	3,449	2,662	304
Total revenue, net of interest expense	25,413	3,409	7,086	3,791	2,816	5,599	4,048	(1,336)
Provision for credit losses	10,110	75	6,854	2,249	1,843	547	53	(1,511)
Noninterest expense	16,385	2,326	1,877	3,164	930	3,594	3,143	1,351
Income (loss) before income taxes	(1,082)	1,008	(1,645)	(1,622)	43	1,458	852	(1,176)
Income tax expense (benefit) <sup>(2)</sup>	(888)	398	(651)	(628)	74	23	323	(427)
Net income (loss)	\$ (194)	\$ 610	\$ (994)	\$ (994)	\$ (31)	\$ 1,435	\$ 529	\$ (749)

<b>Average</b>									
Total loans and leases	\$ 905,913	n/m	\$ 199,756	\$ 132,326	\$ 219,239	\$ 99,635	\$ 100,238	\$ 154,038	
Total assets <sup>(3)</sup>	2,431,024	\$ 441,478	215,447	232,827	301,865	746,258	249,353	n/m	
Total deposits	995,160	416,534	n/m	n/m	143,182	108,544	223,055	78,635	
Allocated equity	250,599	23,876	41,696	26,214	42,307	51,523	17,409	47,574	
<b>Period end</b>									
Total loans and leases	\$ 900,128	n/m	\$ 196,289	\$ 131,302	\$ 215,237	\$ 95,930	\$ 99,571	\$ 161,153	
Total assets <sup>(3)</sup>	2,230,232	\$ 444,612	212,668	232,588	295,947	649,876	250,963	n/m	
Total deposits	991,611	419,583	n/m	n/m	147,023	102,093	224,839	65,434	

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other.

(2) Fully taxable-equivalent basis

(3) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# Bank of America Corporation and Subsidiaries

## Year-to-Date Results by Business Segment

(Dollars in millions)

Year Ended December 31, 2010								
	Total Corporation	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
Net interest income <sup>(2)</sup>	\$ 52,693	\$ 8,128	\$ 17,821	\$ 4,690	\$ 8,086	\$ 7,989	\$ 5,831	\$ 148
Noninterest income	58,697	5,053	7,800	5,957	2,817	20,509	10,840	5,721
Total revenue, net of interest expense	111,390	13,181	25,621	10,647	10,903	28,498	16,671	5,869
Provision for credit losses	28,435	201	12,648	8,490	1,971	(155)	646	4,634
Noninterest expense	83,108	10,831	17,353	15,163	3,874	18,038	13,598	4,251
Income (loss) before income taxes	(153)	2,149	(4,380)	(13,006)	5,058	10,615	2,427	(3,016)
Income tax expense (benefit) <sup>(2)</sup>	2,085	797	2,223	(4,085)	1,877	4,296	1,080	(4,103)
Net income (loss)	\$ (2,238)	\$ 1,352	\$ (6,603)	\$ (8,921)	\$ 3,181	\$ 6,319	\$ 1,347	\$ 1,087
<b>Average</b>								
Total loans and leases	\$ 958,331	n/m	\$ 176,232	\$ 129,236	\$ 203,339	\$ 98,604	\$ 99,491	\$ 250,956
Total assets <sup>(3)</sup>	2,439,602	\$ 435,994	181,766	226,352	306,302	758,958	266,638	n/m
Total deposits	988,586	411,001	n/m	n/m	148,565	109,792	236,350	55,769
Allocated equity	233,231	24,204	36,567	26,170	41,624	52,604	18,098	33,964
<b>Period end</b>								
Total loans and leases	\$ 940,440	n/m	\$ 167,367	\$ 122,935	\$ 193,573	\$ 100,010	\$ 101,020	\$ 255,155
Total assets <sup>(3)</sup>	2,264,909	\$ 432,334	169,762	213,455	310,131	655,535	297,301	n/m
Total deposits	1,010,430	406,856	n/m	n/m	161,260	111,447	266,444	38,162
Year Ended December 31, 2009								
	Total Corporation	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
Net interest income <sup>(2)</sup>	\$ 48,410	\$ 7,089	\$ 19,972	\$ 4,975	\$ 8,054	\$ 9,553	\$ 5,988	\$ (7,221)
Noninterest income	72,534	6,801	9,074	11,928	3,087	23,070	10,149	8,425
Total revenue, net of interest expense	120,944	13,890	29,046	16,903	11,141	32,623	16,137	1,204
Provision for credit losses	48,570	343	29,553	11,244	7,768	1,998	1,061	(3,397)
Noninterest expense	66,713	9,501	7,726	11,705	3,833	15,921	12,397	5,630
Income (loss) before income taxes	5,661	4,046	(8,233)	(6,046)	(460)	14,704	2,679	(1,029)
Income tax expense (benefit) <sup>(2)</sup>	(615)	1,470	(2,972)	(2,195)	(170)	4,646	963	(2,357)
Net income (loss)	\$ 6,276	\$ 2,576	\$ (5,261)	\$ (3,851)	\$ (290)	\$ 10,058	\$ 1,716	\$ 1,328
<b>Average</b>								
Total loans and leases	\$ 948,805	n/m	\$ 211,981	\$ 130,519	\$ 229,102	\$ 110,811	\$ 103,384	\$ 162,302
Total assets <sup>(3)</sup>	2,443,068	\$ 431,564	228,438	230,123	283,936	778,870	249,887	n/m
Total deposits	980,966	406,823	n/m	n/m	129,832	104,868	225,979	88,736
Allocated equity	244,645	23,594	41,031	20,530	41,931	49,502	16,582	51,475
<b>Period end</b>								
Total loans and leases	\$ 900,128	n/m	\$ 196,289	\$ 131,302	\$ 215,237	\$ 95,930	\$ 99,571	\$ 161,153
Total assets <sup>(3)</sup>	2,230,232	\$ 444,612	212,668	232,588	295,947	649,876	250,963	n/m
Total deposits	991,611	419,583	n/m	n/m	147,023	102,093	224,839	65,434

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other.

(2) Fully taxable-equivalent basis

(3) Total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Deposits Segment Results

(Dollars in millions)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
Net interest income <sup>(1)</sup> :							
Direct	\$ 8,564	\$ 7,124	\$ 2,243	\$ 2,290	\$ 2,085	\$ 1,946	\$ 1,828
Residual	(436)	(35)	(298)	(368)	30	200	(63)
Total net interest income	8,128	7,089	1,945	1,922	2,115	2,146	1,765
Noninterest income:							
Service charges	5,058	6,796	946	1,138	1,494	1,480	1,645
All other income (loss)	(5)	5	(7)	—	(5)	7	(1)
Total noninterest income	5,053	6,801	939	1,138	1,489	1,487	1,644
Total revenue, net of interest expense	13,181	13,890	2,884	3,060	3,604	3,633	3,409
Provision for credit losses	201	343	41	62	61	37	75
Noninterest expense	10,831	9,501	3,153	2,693	2,490	2,495	2,326
Income (loss) before income taxes	2,149	4,046	(310)	305	1,053	1,101	1,008
Income tax expense (benefit) <sup>(1)</sup>	797	1,470	(109)	110	385	411	398
Net income (loss)	\$ 1,352	\$ 2,576	\$ (201)	\$ 195	\$ 668	\$ 690	\$ 610
Net interest yield <sup>(1)</sup>	1.99 %	1.75 %	1.91 %	1.87 %	2.05 %	2.11 %	1.69 %
Return on average equity	5.58	10.92	n/m	3.17	11.07	11.60	10.14
Efficiency ratio <sup>(1)</sup>	82.17	68.40	109.32	88.03	69.08	68.67	68.23
<b>Balance sheet</b>							
<b>Average</b>							
Total earning assets <sup>(2)</sup>	\$409,359	\$405,104	\$403,962	\$407,025	\$414,178	\$412,390	\$414,798
Total assets <sup>(2)</sup>	435,994	431,564	431,193	433,203	440,627	439,070	441,478
Total deposits	411,001	406,823	406,278	408,009	415,669	414,169	416,534
Allocated equity	24,204	23,594	24,103	24,382	24,212	24,116	23,876
<b>Period end</b>							
Total earning assets <sup>(2)</sup>	\$403,926	\$417,713	\$403,926	\$405,552	\$410,919	\$416,174	\$417,713
Total assets <sup>(2)</sup>	432,334	444,612	432,334	431,604	436,932	442,525	444,612
Total deposits	406,856	419,583	406,856	406,340	411,679	417,541	419,583

(1) Fully taxable-equivalent basis

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

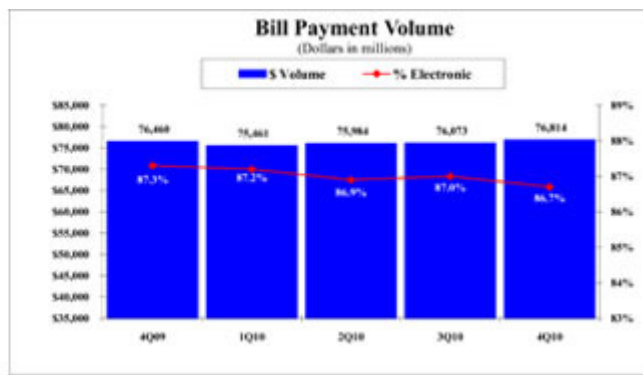
This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries

### Deposits Key Indicators

(Dollars in millions, except as noted)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
<b>Average deposit balances</b>							
Checking	\$147,248	\$134,179	\$148,860	\$147,112	\$149,198	\$143,767	\$138,997
Savings	34,762	31,614	35,079	35,135	35,467	33,345	31,995
MMS	121,352	94,330	123,472	122,959	122,089	116,796	108,848
CDs and IRAs	104,289	143,519	95,246	99,690	105,598	116,911	133,714
Non-U.S. and other	3,350	3,181	3,621	3,113	3,317	3,350	2,980
<b>Total average deposit balances</b>	<b>\$411,001</b>	<b>\$406,823</b>	<b>\$406,278</b>	<b>\$408,009</b>	<b>\$415,669</b>	<b>\$414,169</b>	<b>\$416,534</b>
<b>Deposit spreads (excludes noninterest costs)</b>							
Checking	3.75 %	3.99 %	3.61 %	3.76 %	3.82 %	3.82 %	3.82 %
Savings	3.64	3.81	3.51	3.63	3.70	3.73	3.67
MMS	1.18	0.43	1.55	1.53	0.84	0.77	0.59
CDs and IRAs	0.23	0.04	0.32	0.28	0.22	0.12	0.02
Non-U.S. and other	4.10	3.58	3.84	4.31	4.14	4.15	3.45
<b>Total deposit spreads</b>	<b>2.08</b>	<b>1.74</b>	<b>2.19</b>	<b>2.22</b>	<b>2.01</b>	<b>1.90</b>	<b>1.73</b>
<b>Online banking (end of period)</b>							
Active accounts (units in thousands)	29,345	29,600	29,345	29,313	29,195	29,850	29,600
Active billpay accounts (units in thousands)	14,986	14,966	14,986	14,941	14,902	15,078	14,966



Bank of America maintains a strong active online banking customer base with 29.3 million subscribers.

Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days.

15.0 million active bill pay users paid \$76.8 billion worth of bills this quarter.

*Certain prior period amounts have been reclassified to conform to the current period presentation.*

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Global Card Services Segment Results <sup>(1)</sup>

(Dollars in millions)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
Net interest income <sup>(2)</sup> :							
Direct	\$ 17,872	\$ 19,977	\$ 4,238	\$ 4,405	\$ 4,436	\$ 4,793	\$ 4,887
Residual	(51)	(5)	(35)	(44)	3	25	(9)
Total net interest income	17,821	19,972	4,203	4,361	4,439	4,818	4,878
Noninterest income:							
Card income	7,658	8,553	2,000	1,877	1,900	1,881	2,093
All other income (loss)	142	521	43	(527)	522	104	115
Total noninterest income	7,800	9,074	2,043	1,350	2,422	1,985	2,208
Total revenue, net of interest expense	25,621	29,046	6,246	5,711	6,861	6,803	7,086
Provision for credit losses	12,648	29,553	2,141	3,177	3,795	3,535	6,854
Goodwill impairment	10,400	—	—	10,400	—	—	—
All other noninterest expense <sup>(3)</sup>	6,953	7,726	1,746	1,699	1,776	1,732	1,877
Income (loss) before income taxes	(4,380)	(8,233)	2,359	(9,565)	1,290	1,536	(1,645)
Income tax expense (benefit) <sup>(2)</sup>	2,223	(2,972)	874	306	470	573	(651)
Net income (loss)	\$ (6,603)	\$ (5,261)	\$ 1,485	\$ (9,871)	\$ 820	\$ 963	\$ (994)
Net interest yield <sup>(2)</sup>	10.10 %	9.43 %	9.94 %	10.09 %	10.01 %	10.32 %	9.71 %
Return on average equity	n/m	n/m	21.41	n/m	8.12	9.05	n/m
Efficiency ratio <sup>(2)</sup>	67.73	26.60	27.97	n/m	25.86	25.48	26.48
Efficiency ratio, excluding goodwill impairment impact <sup>(2, 3)</sup>	27.14	26.60	27.97	29.75	25.86	25.48	26.48
<b>Balance sheet</b>							
<b>Average</b>							
Total loans and leases	\$176,232	\$211,981	\$167,156	\$171,191	\$177,571	\$189,307	\$199,756
Total earning assets	176,525	211,737	167,716	171,456	177,868	189,353	199,383
Total assets	181,766	228,438	167,745	177,634	186,195	195,845	215,447
Allocated equity	36,567	41,031	27,499	35,270	40,517	43,170	41,696
<b>Period end</b>							
Total loans and leases	\$167,367	\$196,289	\$167,367	\$168,845	\$173,021	\$181,763	\$196,289
Total earning assets	168,224	196,046	168,224	169,615	173,497	182,267	196,046
Total assets	169,762	212,668	169,762	169,813	183,334	190,996	212,668

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis. (See Exhibit A: Non-GAAP Reconciliations - Global Card Services - Reconciliation on page 48).

(2) Fully taxable-equivalent basis

(3) Excludes goodwill impairment of \$10.4 billion in the third quarter of 2010 and year ended December 31, 2010.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.



**Bank of America Corporation and Subsidiaries**  
**Global Card Services Key Indicators <sup>(1)</sup>**

(Dollars in millions)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
<b>Credit Card Data <sup>(2)</sup></b>							
<b>Loans</b>							
<b>Average</b>							
Securitization impact	n/a	\$ 98,453	n/a	n/a	n/a	n/a	\$ 91,705
Held credit card outstandings	<u>\$145,973</u>	<u>72,033</u>	<u>\$140,130</u>	<u>\$142,298</u>	<u>\$146,444</u>	<u>\$155,225</u>	<u>70,893</u>
Total credit card outstandings	<u>\$145,973</u>	<u>\$170,486</u>	<u>\$140,130</u>	<u>\$142,298</u>	<u>\$146,444</u>	<u>\$155,225</u>	<u>\$162,598</u>
<b>Period end</b>							
Securitization impact	n/a	\$ 89,715	n/a	n/a	n/a	n/a	\$ 89,715
Held credit card outstandings	<u>\$141,250</u>	<u>71,109</u>	<u>\$141,250</u>	<u>\$140,871</u>	<u>\$143,130</u>	<u>\$149,555</u>	<u>71,109</u>
Total credit card outstandings	<u>\$141,250</u>	<u>\$160,824</u>	<u>\$141,250</u>	<u>\$140,871</u>	<u>\$143,130</u>	<u>\$149,555</u>	<u>\$160,824</u>
<b>Credit Quality</b>							
<b>Charge-offs \$</b>							
Securitization impact	n/a	\$ 11,399	n/a	n/a	n/a	n/a	\$ 2,926
Held net charge-offs	<u>\$ 15,234</u>	<u>7,786</u>	<u>\$ 2,911</u>	<u>\$ 3,270</u>	<u>\$ 4,459</u>	<u>\$ 4,594</u>	<u>1,941</u>
Total credit card net losses	<u>\$ 15,234</u>	<u>\$ 19,185</u>	<u>\$ 2,911</u>	<u>\$ 3,270</u>	<u>\$ 4,459</u>	<u>\$ 4,594</u>	<u>\$ 4,867</u>
<b>Charge-offs %</b>							
Securitization impact	n/a	0.44 %	n/a	n/a	n/a	n/a	1.02 %
Held net charge-offs	<u>10.44 %</u>	<u>10.81 %</u>	<u>8.24 %</u>	<u>9.12 %</u>	<u>12.21 %</u>	<u>12.00 %</u>	<u>10.86 %</u>
Total credit card net losses	<u>10.44 %</u>	<u>11.25 %</u>	<u>8.24 %</u>	<u>9.12 %</u>	<u>12.21 %</u>	<u>12.00 %</u>	<u>11.88 %</u>
<b>30+ Delinquency \$</b>							
Securitization impact	n/a	\$ 6,599	n/a	n/a	n/a	n/a	\$ 6,599
Held delinquency	<u>\$ 7,268</u>	<u>5,011</u>	<u>\$ 7,268</u>	<u>\$ 7,643</u>	<u>\$ 8,256</u>	<u>\$ 10,172</u>	<u>5,011</u>
Total delinquency	<u>\$ 7,268</u>	<u>\$ 11,610</u>	<u>\$ 7,268</u>	<u>\$ 7,643</u>	<u>\$ 8,256</u>	<u>\$ 10,172</u>	<u>\$ 11,610</u>
<b>30+ Delinquency %</b>							
Securitization impact	n/a	0.17 %	n/a	n/a	n/a	n/a	0.17 %
Held delinquency	<u>5.15 %</u>	<u>7.05 %</u>	<u>5.15 %</u>	<u>5.43 %</u>	<u>5.77 %</u>	<u>6.80 %</u>	<u>7.05 %</u>
Total delinquency	<u>5.15 %</u>	<u>7.22 %</u>	<u>5.15 %</u>	<u>5.43 %</u>	<u>5.77 %</u>	<u>6.80 %</u>	<u>7.22 %</u>
<b>90+ Delinquency \$</b>							
Securitization impact	n/a	\$ 3,550	n/a	n/a	n/a	n/a	\$ 3,550
Held delinquency	<u>\$ 3,919</u>	<u>2,673</u>	<u>\$ 3,919</u>	<u>\$ 4,007</u>	<u>\$ 4,542</u>	<u>\$ 5,589</u>	<u>2,673</u>
Total delinquency	<u>\$ 3,919</u>	<u>\$ 6,223</u>	<u>\$ 3,919</u>	<u>\$ 4,007</u>	<u>\$ 4,542</u>	<u>\$ 5,589</u>	<u>\$ 6,223</u>
<b>90+ Delinquency %</b>							
Securitization impact	n/a	0.11 %	n/a	n/a	n/a	n/a	0.11 %
Held delinquency	<u>2.77 %</u>	<u>3.76 %</u>	<u>2.77 %</u>	<u>2.84 %</u>	<u>3.17 %</u>	<u>3.74 %</u>	<u>3.76 %</u>
Total delinquency	<u>2.77 %</u>	<u>3.87 %</u>	<u>2.77 %</u>	<u>2.84 %</u>	<u>3.17 %</u>	<u>3.74 %</u>	<u>3.87 %</u>
<b>Other Global Card Services Key Indicators</b>							
<b>Credit card data</b>							
Gross interest yield	11.03 %	11.38 %	10.92 %	11.13 %	10.89 %	11.18 %	11.34 %
Risk adjusted margin	2.92	1.92	5.40	3.28	1.33	1.83	1.47
New account growth (in thousands)	2,903	4,174	790	710	664	739	988
Purchase volumes	<u>\$213,316</u>	<u>\$207,906</u>	<u>\$ 56,458</u>	<u>\$ 54,257</u>	<u>\$ 53,924</u>	<u>\$ 48,677</u>	<u>\$ 54,875</u>
<b>Debit Card Data</b>							
Debit purchase volumes	<u>\$234,080</u>	<u>\$218,241</u>	<u>\$ 60,866</u>	<u>\$ 58,011</u>	<u>\$ 59,136</u>	<u>\$ 56,067</u>	<u>\$ 57,186</u>

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis.

(2) Credit Card includes U.S., Europe and Canada consumer credit card and does not include business card, debit card and unsecured consumer lending.

*n/a = not applicable*

*Certain prior period amounts have been reclassified to conform to the current period presentation.*

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Home Loans & Insurance Segment Results

(Dollars in millions; except as noted)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
Net interest income <sup>(1)</sup> :							
Direct	\$ 4,763	\$ 4,981	\$ 1,182	\$ 1,405	\$ 995	\$ 1,181	\$1,285
Residual	(73)	(6)	(51)	(59)	5	32	(10)
Total net interest income	4,690	4,975	1,131	1,346	1,000	1,213	1,275
Noninterest income:							
Mortgage banking income (loss)	3,079	9,321	(1,338)	1,756	1,020	1,641	1,816
Insurance income	2,257	2,346	532	574	561	590	618
All other income	621	261	159	68	214	180	82
Total noninterest income (loss)	5,957	11,928	(647)	2,398	1,795	2,411	2,516
Total revenue, net of interest expense	10,647	16,903	484	3,744	2,795	3,624	3,791
Provision for credit losses	8,490	11,244	1,198	1,302	2,390	3,600	2,249
Goodwill impairment	2,000	—	2,000	—	—	—	—
All other noninterest expense <sup>(2)</sup>	13,163	11,705	4,038	2,979	2,817	3,329	3,164
Loss before income taxes	(13,006)	(6,046)	(6,752)	(537)	(2,412)	(3,305)	(1,622)
Income tax benefit <sup>(1)</sup>	(4,085)	(2,195)	(1,781)	(193)	(878)	(1,233)	(628)
Net loss	\$ (8,921)	\$ (3,851)	\$ (4,971)	\$ (344)	\$ (1,534)	\$ (2,072)	\$ (994)
Net interest yield <sup>(1)</sup>	2.52	% 2.58	2.48	% 2.87	2.13	% 2.58	% 2.64
Efficiency ratio <sup>(1)</sup>	142.42	69.25	n/m	79.57	100.78	91.85	83.48
Efficiency ratio, excluding goodwill impairment impact <sup>(1, 2)</sup>	123.63	69.25	n/m	79.57	100.78	91.85	83.48
<b>Balance sheet</b>							
<b>Average</b>							
Total loans and leases	\$129,236	\$130,519	\$124,934	\$127,713	\$130,664	\$133,745	\$132,326
Total earning assets	186,455	193,152	180,960	186,022	188,146	190,805	191,544
Total assets	226,352	230,123	219,192	223,133	229,168	234,116	232,827
Allocated equity	26,170	20,530	24,451	26,628	26,346	27,280	26,214
<b>Period end</b>							
Total loans and leases	\$122,935	\$131,302	\$122,935	\$127,701	\$129,798	\$132,428	\$131,302
Total earning assets	173,033	188,349	173,033	178,970	188,091	183,898	188,349
Total assets	213,455	232,588	213,455	215,592	225,492	224,570	232,588
<b>Period end (in billions)</b>							
Mortgage servicing portfolio <sup>(3)</sup>	\$ 2,056.8	\$ 2,150.8	\$ 2,056.8	\$ 2,079.5	\$ 2,127.6	\$ 2,143.7	\$2,150.8

(1) Fully taxable-equivalent basis

(2) Excludes goodwill impairment of \$2.0 billion in the fourth quarter of 2010 and year ended December 31, 2010.

(3) Servicing of residential mortgage loans, home equity lines of credit, home equity loans and discontinued real estate mortgage loans.

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Home Loans & Insurance Key Indicators

(Dollars in millions, except as noted)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
<b>Mortgage servicing rights at fair value</b>							
<b>rollforward:</b>							
Balance, beginning of period	\$ 19,465	\$ 12,733	\$ 12,251	\$14,745	\$18,842	\$19,465	\$17,539
Merrill Lynch balance, January 1, 2009	—	209	—	—	—	—	—
Net additions	3,515	5,728	757	745	882	1,131	1,035
Impact of customer payments	(3,759)	(4,491)	(799)	(923)	(981)	(1,056)	(1,089)
Other changes in MSR fair value	(4,321)	5,286	2,691	(2,316)	(3,998)	(698)	1,980
<b>Balance, end of period</b>	<b>\$ 14,900</b>	<b>\$ 19,465</b>	<b>\$ 14,900</b>	<b>\$12,251</b>	<b>\$14,745</b>	<b>\$18,842</b>	<b>\$19,465</b>
Capitalized mortgage servicing rights (% of loans serviced)	92 bps	113 bps	92 bps	73 bps	86 bps	110 bps	113 bps
Mortgage loans serviced for investors (in billions)	\$ 1,628	\$ 1,716	\$ 1,628	\$ 1,669	\$ 1,706	\$ 1,717	\$ 1,716
<b>Loan production:</b>							
<b>Home Loans &amp; Insurance</b>							
First mortgage	\$287,236	\$354,506	\$ 81,255	\$69,875	\$69,141	\$66,965	\$83,503
Home equity	7,626	10,488	2,024	2,000	1,831	1,771	2,420
<b>Total Corporation <sup>(1)</sup></b>							
First mortgage	298,038	378,105	84,673	71,925	71,938	69,502	86,588
Home equity	8,437	13,214	2,137	2,136	2,137	2,027	2,787
<b>Mortgage banking income (loss)</b>							
<b>Production income (loss):</b>							
Core production revenue	\$ 6,098	\$ 7,352	\$ 1,538	\$ 1,849	\$ 1,428	\$ 1,283	\$ 1,576
Representations and warranties	(6,786)	(1,851)	(4,140)	(872)	(1,248)	(526)	(516)
Total production income (loss)	(688)	5,501	(2,602)	977	180	757	1,060
<b>Servicing income:</b>							
Servicing fees	6,475	6,219	1,634	1,623	1,649	1,569	1,601
Impact of customer payments	(3,760)	(4,491)	(799)	(924)	(981)	(1,056)	(1,089)
Fair value changes of MSRs, net of economic hedge results <sup>(2)</sup>	376	1,539	257	(90)	12	197	95
Other servicing-related revenue	676	553	172	170	160	174	149
Total net servicing income	3,767	3,820	1,264	779	840	884	756
Total Home Loans & Insurance mortgage banking income (loss)	3,079	9,321	(1,338)	1,756	1,020	1,641	1,816
Other business segments' mortgage banking loss <sup>(3)</sup>	(345)	(530)	(81)	(1)	(122)	(141)	(164)
<b>Total consolidated mortgage banking income (loss)</b>	<b>\$ 2,734</b>	<b>\$ 8,791</b>	<b>\$ (1,419)</b>	<b>\$ 1,755</b>	<b>\$ 898</b>	<b>\$ 1,500</b>	<b>\$ 1,652</b>

(1) In addition to loan production in Home Loans & Insurance, the remaining first mortgage and home equity loan production is primarily in GWIM.

(2) Includes sale of mortgage servicing rights.

(3) Includes the effect of transfers of mortgage loans from Home Loans & Insurance to the ALM portfolio included in All Other.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Global Commercial Banking Segment Results

(Dollars in millions)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
Net interest income <sup>(1)</sup> :							
Direct	\$ 8,316	\$ 8,072	\$ 2,039	\$ 2,065	\$ 2,103	\$ 2,109	\$ 2,113
Residual	(230)	(18)	(158)	(191)	15	104	(31)
Total net interest income	8,086	8,054	1,881	1,874	2,118	2,213	2,082
Noninterest income:							
Service charges	2,105	2,078	506	528	528	543	522
All other income	712	1,009	149	157	132	274	212
Total noninterest income	2,817	3,087	655	685	660	817	734
Total revenue, net of interest expense	10,903	11,141	2,536	2,559	2,778	3,030	2,816
Provision for credit losses	1,971	7,768	(132)	554	623	926	1,843
Noninterest expense	3,874	3,833	998	1,000	909	967	930
Income (loss) before income taxes	5,058	(460)	1,670	1,005	1,246	1,137	43
Income tax expense (benefit) <sup>(1)</sup>	1,877	(170)	629	368	456	424	74
Net income (loss)	\$ 3,181	\$ (290)	\$ 1,041	\$ 637	\$ 790	\$ 713	\$ (31)
Net interest yield <sup>(1)</sup>	2.94 %	3.19 %	2.66 %	2.61 %	3.13 %	3.39 %	3.04 %
Return on average equity	7.64	n/m	10.14	6.14	7.55	6.78	n/m
Efficiency ratio <sup>(1)</sup>	35.52	34.40	39.32	39.06	32.73	31.92	33.02
<b>Balance sheet</b>							
<b>Average</b>							
Total loans and leases	\$203,339	\$229,102	\$194,825	\$198,839	\$206,111	\$213,841	\$219,239
Total earning assets <sup>(2)</sup>	275,356	252,309	280,094	284,941	271,566	264,549	271,354
Total assets <sup>(2)</sup>	306,302	283,936	311,406	315,632	302,842	295,043	301,865
Total deposits	148,565	129,832	156,598	148,534	145,427	143,557	143,182
Allocated equity	41,624	41,931	40,732	41,172	41,971	42,645	42,307
<b>Period end</b>							
Total loans and leases	\$193,573	\$215,237	\$193,573	\$195,858	\$203,173	\$211,255	\$215,237
Total earning assets <sup>(2)</sup>	277,551	264,855	277,551	271,411	272,830	271,288	264,855
Total assets <sup>(2)</sup>	310,131	295,947	310,131	302,684	303,996	301,622	295,947
Total deposits	161,260	147,023	161,260	150,981	147,400	145,654	147,023

(1) Fully taxable-equivalent basis

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

n/m = not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# Bank of America Corporation and Subsidiaries

## Global Commercial Banking Key Indicators

(Dollars in millions)

	Year Ended December 31			Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009						
<b>Revenue, net of interest expense by service segment</b>								
Business lending	\$ 6,587	\$ 6,886		\$ 1,501	\$ 1,555	\$ 1,654	\$ 1,877	\$ 1,745
Treasury services	4,316	4,255		1,035	1,004	1,124	1,153	1,071
<b>Total revenue, net of interest expense <sup>(1)</sup></b>	<b>\$ 10,903</b>	<b>\$ 11,141</b>		<b>\$ 2,536</b>	<b>\$ 2,559</b>	<b>\$ 2,778</b>	<b>\$ 3,030</b>	<b>\$ 2,816</b>
<b>Average loans and leases by product</b>								
U.S. commercial	\$104,154	\$118,709		\$102,913	\$101,446	\$104,261	\$108,081	\$111,341
Commercial real estate	51,771	62,452		45,853	49,748	53,721	57,917	60,352
Direct/Indirect consumer	45,068	45,243		43,711	45,400	45,776	45,400	45,002
Other	2,346	2,698		2,348	2,245	2,353	2,443	2,544
<b>Total average loans and leases</b>	<b>\$203,339</b>	<b>\$229,102</b>		<b>\$194,825</b>	<b>\$198,839</b>	<b>\$206,111</b>	<b>\$213,841</b>	<b>\$219,239</b>
<b>Loan spread</b>	<b>2.30</b>	<b>2.05</b>		<b>2.27</b>	<b>2.29</b>	<b>2.32</b>	<b>2.30</b>	<b>2.18</b>
<b>Credit quality</b>								
Reservable utilized criticized exposure <sup>(2)</sup>	\$ 32,816	\$ 41,225		\$ 32,816	\$ 36,332	\$ 37,613	\$ 39,586	\$ 41,225
	16.74	18.75		16.74	18.45	18.50	18.53	18.75
Nonperforming loans, leases and foreclosed properties <sup>(3)</sup>	\$ 8,681	\$ 11,083		\$ 8,681	\$ 9,414	\$ 10,027	\$ 10,814	\$ 11,083
	4.47	5.12		4.47	4.79	4.92	5.10	5.13
<b>Average deposit balances</b>								
Interest-bearing	\$ 54,320	\$ 51,074		\$ 55,346	\$ 53,558	\$ 54,187	\$ 54,183	\$ 53,862
Noninterest-bearing	94,245	78,758		101,252	94,976	91,240	89,374	89,320
<b>Total</b>	<b>\$148,565</b>	<b>\$129,832</b>		<b>\$156,598</b>	<b>\$148,534</b>	<b>\$145,427</b>	<b>\$143,557</b>	<b>\$143,182</b>

(1) Fully taxable-equivalent basis

(2) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees and commercial letters of credit.

(3) Nonperforming loans, leases and foreclosed properties are presented on an end-of-period basis. The nonperforming ratio is calculated as nonperforming loans, leases and foreclosed properties divided by loans, leases and foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Global Banking & Markets Segment Results

(Dollars in millions)

	Year Ended December 31			Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009						
Net interest income <sup>(1)</sup> :								
Direct	\$ 8,086	\$ 9,793		\$ 2,059	\$ 1,955	\$ 1,968	\$ 2,104	\$ 2,215
Residual	(97)	(240)		(67)	(81)	9	42	(65)
Total net interest income	7,989	9,553		1,992	1,874	1,977	2,146	2,150
Noninterest income:								
Service charges	2,126	2,044		558	520	529	519	565
Investment and brokerage services	2,441	2,662		561	581	676	623	596
Investment banking income	5,408	5,927		1,584	1,306	1,301	1,217	1,970
Trading account profits	9,689	11,803		962	2,453	1,202	5,072	1,377
All other income (loss)	845	634		(90)	442	320	173	(1,059)
Total noninterest income	20,509	23,070		3,575	5,302	4,028	7,604	3,449
Total revenue, net of interest expense	28,498	32,623		5,567	7,176	6,005	9,750	5,599
Provision for credit losses	(155)	1,998		(112)	(157)	(133)	247	547
Noninterest expense	18,038	15,921		4,436	4,446	4,788	4,368	3,594
Income before income taxes	10,615	14,704		1,243	2,887	1,350	5,135	1,458
Income tax expense <sup>(1)</sup>	4,296	4,646		519	1,439	422	1,916	23
Net income	\$ 6,319	\$ 10,058		\$ 724	\$ 1,448	\$ 928	\$ 3,219	\$ 1,435
Return on average equity	12.01	% 20.32	%	5.77	% 10.94	% 7.00	% 23.71	% 11.05
Efficiency ratio <sup>(1)</sup>	63.30	48.80		79.69	61.96	79.73	44.80	64.19
Sales and trading revenue								
Fixed income, currency and commodities	\$ 13,158	\$ 12,723		\$ 1,800	\$ 3,527	\$ 2,316	\$ 5,515	\$ 1,270
Equity income	4,145	4,902		789	974	852	1,530	950
Total sales and trading revenue <sup>(2)</sup>	\$ 17,303	\$ 17,625		\$ 2,589	\$ 4,501	\$ 3,168	\$ 7,045	\$ 2,220
Balance sheet								
Average								
Total trading-related assets <sup>(3)</sup>	\$ 499,433	\$ 508,163		\$ 478,574	\$ 497,954	\$ 512,566	\$ 508,986	\$ 493,700
Total loans and leases	98,604	110,811		100,620	98,847	95,902	99,027	99,635
Total market-based earning assets	504,360	481,376		475,021	494,771	521,010	527,316	490,557
Total earning assets <sup>(4)</sup>	598,613	588,252		581,470	584,986	607,915	620,663	585,394
Total assets <sup>(4)</sup>	758,958	778,870		741,300	745,097	771,267	778,731	746,258
Total deposits	109,792	104,868		115,325	106,865	112,959	103,925	108,544
Allocated equity	52,604	49,502		49,765	52,519	53,138	55,053	51,523
Period end								
Total trading-related assets <sup>(3)</sup>	\$ 413,563	\$ 410,755		\$ 413,563	\$ 508,611	\$ 471,314	\$ 440,524	\$ 410,755
Total loans and leases	100,010	95,930		100,010	99,476	95,647	95,588	95,930
Total market-based earning assets	416,174	404,315		416,174	500,664	463,069	440,304	404,315
Total earning assets <sup>(4)</sup>	509,269	498,765		509,269	593,911	549,911	530,954	498,765
Total assets <sup>(4)</sup>	655,535	649,876		655,535	747,917	711,444	687,308	649,876
Total deposits	111,447	102,093		111,447	109,956	105,942	104,918	102,093
Trading-related assets (average)								
Trading account securities	\$ 202,650	\$ 202,145		\$ 201,003	\$ 201,500	\$ 204,143	\$ 203,998	\$ 200,914
Reverse repurchases	176,870	163,413		160,266	174,297	184,146	189,118	173,574
Securities borrowed	54,360	49,702		50,514	54,782	57,309	54,878	53,092
Derivative assets	65,553	92,903		66,791	67,375	66,968	60,992	66,120
Total trading-related assets <sup>(3)</sup>	\$ 499,433	\$ 508,163		\$ 478,574	\$ 497,954	\$ 512,566	\$ 508,986	\$ 493,700

(1) Fully taxable-equivalent basis

(2) Sales and trading revenue represents total Global Banking & Markets revenue, net of interest expense as adjusted by the following items:

Total Global Banking & Markets revenue, net of interest expense	\$ 28,498	\$ 32,623		\$ 5,567	\$ 7,176	\$ 6,005	\$ 9,750	\$ 5,599
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Total Global Banking revenue, net of interest expense	(9,237 )	(11,995 )	(2,268 )	(2,287 )	(2,391 )	(2,290 )	(2,152 )
Investment banking income	(2,454 )	(2,848 )	(689 )	(573 )	(596 )	(596 )	(908 )
Fair value option net interest income	(175 )	(262 )	(39 )	(54 )	(35 )	(47 )	(55 )
Revenue (loss) shared	671	55	18	239	185	228	(264 )
Loss on sale of prime brokerage business	—	52	—	—	—	—	—
Total sales and trading revenue	<u>\$ 17,303</u>	<u>\$ 17,625</u>	<u>\$ 2,589</u>	<u>\$ 4,501</u>	<u>\$ 3,168</u>	<u>\$ 7,045</u>	<u>\$ 2,220</u>

(3) Includes assets which are not considered earning assets (i.e. derivative assets).

(4) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# Bank of America Corporation and Subsidiaries

## Global Banking & Markets Key Indicators

(Dollars in millions)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
<b>Investment banking income <sup>(1)</sup></b>							
Advisory <sup>(2)</sup>	\$ 1,019	\$ 1,167	\$ 337	\$ 273	\$ 242	\$ 167	\$ 360
Debt issuance	3,267	3,124	869	798	827	773	805
Equity issuance	1,499	1,964	496	341	318	344	893
	5,785	6,255	1,702	1,412	1,387	1,284	2,058
Offset for intercompany fees <sup>(3)</sup>	(265)	(704)	(112)	(41)	(68)	(44)	(462)
<b>Total investment banking income</b>	<b>\$ 5,520</b>	<b>\$ 5,551</b>	<b>\$ 1,590</b>	<b>\$ 1,371</b>	<b>\$ 1,319</b>	<b>\$ 1,240</b>	<b>\$ 1,596</b>
<b>Global Corporate &amp; Investment Banking Key Indicators</b>							
<b>Revenue, net of interest expense - by service segment</b>							
Business lending	\$ 3,391	\$ 2,824	\$ 752	\$ 815	\$ 871	\$ 953	\$ 747
Treasury services	2,765	6,689	734	651	711	669	702
Investment banking related <sup>(4)</sup>	3,075	2,483	781	820	806	668	702
<b>Total revenue, net of interest expense</b>	<b>\$ 9,231</b>	<b>\$11,996</b>	<b>\$ 2,267</b>	<b>\$ 2,286</b>	<b>\$ 2,388</b>	<b>\$ 2,290</b>	<b>\$ 2,151</b>
<b>Average deposit balances</b>							
Interest-bearing	\$ 55,186	\$47,325	\$ 59,076	\$55,839	\$ 55,116	\$50,614	\$49,155
Noninterest-bearing	46,538	48,265	48,519	44,046	49,073	44,497	49,591
<b>Total average deposits</b>	<b>\$101,724</b>	<b>\$95,590</b>	<b>\$107,595</b>	<b>\$99,885</b>	<b>\$104,189</b>	<b>\$95,111</b>	<b>\$98,746</b>
<b>Loan spread</b>	<b>1.81 %</b>	<b>1.57 %</b>	<b>1.62 %</b>	<b>1.77 %</b>	<b>1.94 %</b>	<b>1.94 %</b>	<b>1.61 %</b>
<b>Provision for credit losses</b>	<b>\$ (192)</b>	<b>\$ 1,598</b>	<b>\$ (110)</b>	<b>\$ (101)</b>	<b>\$ (191)</b>	<b>\$ 211</b>	<b>\$ 295</b>
<b>Credit quality <sup>(5, 6)</sup></b>							
Reservable utilized criticized exposure	\$ 5,924	\$10,989	\$ 5,924	\$ 7,131	\$ 7,290	\$ 9,664	\$10,989
	5.67 %	10.72 %	5.67 %	6.95 %	7.29 %	9.69 %	10.72 %
Nonperforming loans, leases and foreclosed properties	\$ 645	\$ 1,240	\$ 645	\$ 992	\$ 905	\$ 922	\$ 1,240
	0.77 %	1.49 %	0.77 %	1.19 %	1.13 %	1.16 %	1.49 %
<b>Average loans and leases by product</b>							
U.S. commercial	\$ 33,983	\$45,436	\$ 33,521	\$32,682	\$ 33,594	\$36,178	\$39,664
Commercial real estate	29	69	24	26	31	36	46
Commercial lease financing	23,392	24,132	23,271	23,356	23,250	23,696	23,873
Non-U.S. commercial	23,964	24,391	26,544	24,646	22,705	21,901	22,375
Direct/Indirect consumer	2	2	2	2	1	2	2
Other	41	57	40	40	42	43	45
<b>Total average loans and leases</b>	<b>\$ 81,411</b>	<b>\$94,087</b>	<b>\$ 83,402</b>	<b>\$80,752</b>	<b>\$ 79,623</b>	<b>\$81,856</b>	<b>\$86,005</b>

(1) Represents total investment banking income for the Corporation, including amounts related to Global Banking & Markets of \$5.4 billion and \$5.9 billion for the years ended December 31, 2010 and 2009; \$1.6 billion, \$1.3 billion, \$1.3 billion and \$1.2 billion for the fourth, third, second and first quarters of 2010 and \$2.0 billion for the fourth quarter of 2009, respectively.

(2) Advisory includes fees on debt and equity advisory and mergers and acquisitions.

(3) Represents the offset to fees paid on the Corporation's transactions.

(4) Includes revenue and loss sharing with Global Markets for certain activities and positions.

(5) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.

(6) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis and defined as nonperforming loans and leases plus foreclosed properties. The nonperforming ratio is nonperforming assets divided by commercial loans and leases plus commercial foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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## Bank of America Corporation and Subsidiaries

### Investment Banking Product Rankings

	Year Ended December 31, 2010					
	Global			U.S.		
	Product Ranking	Market Share		Product Ranking	Market Share	
High-yield corporate debt	2	10.2	%	2	13.7	%
Leveraged loans	1	15.7		1	20.4	
Mortgage-backed securities	2	12.1		2	14.0	
Asset-backed securities	1	12.5		1	17.0	
Convertible debt	3	7.6		3	13.4	
Common stock underwriting	4	6.1		3	11.3	
Investment grade corporate debt	2	6.1		2	13.0	
Syndicated loans	2	8.5		1	20.1	
Net investment banking revenue	2	6.8		1	11.7	
Announced mergers and acquisitions	6	12.8		5	18.4	
Equity capital markets	4	6.3		3	11.7	
Debt capital markets	4	6.3		3	10.3	

Source: Dealogic data. Figures above include self-led transactions.

- Rankings based on deal volumes except for investment banking revenue rankings which reflect fees.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and give full credit to all advisors advising either the target or acquiror.
- Each advisor receives full credit for the deal amount unless advising a minority stakeholder.

### Highlights

#### Global top 3 rankings in:

High-yield corporate debt	Convertible debt
Leveraged loans	Investment grade corporate debt
Mortgage-backed securities	Syndicated loans
Asset-backed securities	

#### U.S. top 3 rankings in:

High-yield corporate debt	Common stock underwriting
Leveraged loans	Investment grade corporate debt
Mortgage-backed securities	Syndicated loans
Asset-backed securities	Equity capital markets
Convertible debt	Debt capital markets

#### Excluding self-mandated deals:

Global: #1 - Leveraged loans, mortgage-backed securities

Global: #2 - High-yield corporate debt, asset-backed securities, investment grade corporate debt, syndicated loans

Global: #3 - Convertible debt

US: #1 - High-yield corporate debt, leveraged loans, syndicated loans

US: #2 - Mortgage-backed securities, asset-backed securities, investment grade corporate debt

US: #3 - Convertible debt, common stock underwriting, equity capital markets, debt capital markets

This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries

### Super Senior Collateralized Debt Obligation Exposure

(Dollars in millions)

	December 31, 2010				
	Subprime <sup>(1)</sup>	Retained Positions	Total Subprime	Non-Subprime <sup>(2)</sup>	Total
Unhedged	\$ 721	\$ 156	\$ 877	\$ 338	\$1,215
Hedged <sup>(3)</sup>	583	—	583	189	772
<b>Total</b>	<b>\$ 1,304</b>	<b>\$ 156</b>	<b>\$ 1,460</b>	<b>\$ 527</b>	<b>\$1,987</b>

(1) Classified as subprime when subprime consumer real estate loans make up at least 35 percent of the ultimate underlying collateral's original net exposure value.

(2) Includes highly-rated collateralized loan obligations and commercial mortgage-backed securities super senior exposure.

(3) Hedged amounts are presented at carrying value before consideration of the insurance.

## Credit Default Swaps with Monoline Financial Guarantors

(Dollars in millions)

	December 31, 2010		
	Super Senior CDOs	Other Guaranteed Positions	Total
Notional	\$ 3,241	\$ 34,511	\$37,752
Mark-to-market or guarantor receivable	2,834	6,367	9,201
Credit valuation adjustment	(2,168)	(3,107)	(5,275)
<b>Total</b>	<b>\$ 666</b>	<b>\$ 3,260</b>	<b>\$ 3,926</b>
Credit valuation adjustment %	77 %	49 %	57 %
Gains during the three months ended December 31, 2010	\$ 6	\$ 62	\$ 68
(Writedowns) gains during the year ended December 31, 2010	(386)	362	(24)

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# Bank of America Corporation and Subsidiaries

## Global Wealth & Investment Management Segment Results

(Dollars in millions, except as noted)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
Net interest income <sup>(1)</sup> :							
Direct	\$ 6,102	\$ 6,035	\$ 1,675	\$ 1,597	\$ 1,455	\$ 1,375	\$ 1,430
Residual	(271)	(47)	(187)	(221)	19	118	(44)
Total net interest income	5,831	5,988	1,488	1,376	1,474	1,493	1,386
Noninterest income:							
Investment and brokerage services	8,832	8,425	2,307	2,134	2,241	2,150	2,161
All other income	2,008	1,724	484	475	566	483	501
Total noninterest income	10,840	10,149	2,791	2,609	2,807	2,633	2,662
Total revenue, net of interest expense	16,671	16,137	4,279	3,985	4,281	4,126	4,048
Provision for credit losses	646	1,061	155	128	121	242	53
Noninterest expense	13,598	12,397	3,587	3,449	3,369	3,193	3,143
Income before income taxes	2,427	2,679	537	408	791	691	852
Income tax expense <sup>(1)</sup>	1,080	963	205	151	466	258	323
Net income	\$ 1,347	\$ 1,716	\$ 332	\$ 257	\$ 325	\$ 433	\$ 529
Net interest yield <sup>(1)</sup>	2.37	% 2.64	2.18	% 2.24	% 2.48	% 2.63	% 2.41
Return on average equity	7.44	10.35	7.21	5.65	7.16	9.84	12.07
Efficiency ratio <sup>(1)</sup>	81.57	76.82	83.83	86.58	78.68	77.38	77.61
<b>Balance sheet</b>							
<b>Average</b>							
Total loans and leases	\$ 99,491	\$103,384	\$100,586	\$ 99,318	\$ 99,007	\$ 99,038	\$100,238
Total earning assets <sup>(2)</sup>	245,812	226,856	270,097	243,816	238,401	230,521	227,714
Total assets <sup>(2)</sup>	266,638	249,887	290,995	264,068	259,143	251,943	249,353
Total deposits	236,350	225,979	253,402	237,878	229,272	224,514	223,055
Allocated equity	18,098	16,582	18,260	18,070	18,205	17,852	17,409
<b>Period end</b>							
Total loans and leases	\$101,020	\$ 99,571	\$101,020	\$ 99,772	\$ 99,351	\$ 98,538	\$ 99,571
Total earning assets <sup>(2)</sup>	275,598	227,796	275,598	244,418	231,574	237,004	227,796
Total assets <sup>(2)</sup>	297,301	250,963	297,301	265,529	252,860	258,953	250,963
Total deposits	266,444	224,839	266,444	243,586	229,551	230,044	224,839

(1) Fully taxable-equivalent basis

(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Global Wealth & Investment Management - Key Indicators and Metrics <sup>(1)</sup>

(Dollars in millions, except as noted)

	Year Ended December 31		Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2010	2009	2010	2010	2010	2010	2009
<b>Revenues</b>							
Merrill Lynch Global Wealth Management	\$ 13,114	\$ 12,596	\$ 3,547	\$ 3,263	\$ 3,230	\$ 3,074	\$ 3,148
U.S. Trust	2,721	2,596	708	691	681	641	645
Retirement Services	950	910	225	242	244	239	233
Other <sup>(2)</sup>	(114)	35	(201)	(211)	126	172	22
<b>Total revenues</b>	<b>\$ 16,671</b>	<b>\$ 16,137</b>	<b>\$ 4,279</b>	<b>\$ 3,985</b>	<b>\$ 4,281</b>	<b>\$ 4,126</b>	<b>\$ 4,048</b>
<b>Client Balances <sup>(3)</sup></b>							
<b>Client Balances by Business</b>							
Merrill Lynch Global Wealth Management	\$1,577,023	\$1,482,057	\$1,577,023	\$1,522,689	\$1,460,283	\$1,502,574	\$1,482,057
U.S. Trust	367,712	384,238	367,712	360,705	355,202	381,025	384,238
Retirement Services	249,212	229,387	249,212	236,819	227,561	236,185	229,387
Other / Client brokerage assets and assets in custody included in assets under management <sup>(2)</sup>	44,596	176,830	44,596	48,918	48,717	166,852	176,830
<b>Client Balances by Type</b>							
Assets under management <sup>(4)</sup>	\$ 643,955	\$ 749,851	\$ 643,955	\$ 624,158	\$ 603,306	\$ 750,721	\$ 749,851
Client brokerage assets <sup>(5)</sup>	1,480,231	1,402,977	1,480,231	1,436,098	1,375,264	1,423,576	1,402,977
Assets under custody	126,203	144,012	126,203	125,784	131,557	144,705	144,012
Client deposits	266,444	224,839	266,444	243,586	229,551	230,044	224,839
Loans and leases	101,020	99,571	101,020	99,772	99,351	98,538	99,571
Less: Client brokerage assets and assets in custody included in assets under management	(379,310)	(348,738)	(379,310)	(360,267)	(347,266)	(360,948)	(348,738)
<b>Total client balances</b>	<b>\$2,238,543</b>	<b>\$2,272,512</b>	<b>\$2,238,543</b>	<b>\$2,169,131</b>	<b>\$2,091,763</b>	<b>\$2,286,636</b>	<b>\$2,272,512</b>
<b>Assets Under Management Flows <sup>(4)</sup></b>							
Liquidity assets under management <sup>(6)</sup>	\$ (44,618)	\$ (97,646)	\$ (8,912)	\$ (7,555)	\$ (7,830)	\$ (20,321)	\$ (11,502)
Long-term assets under management <sup>(7)</sup>	19,986	4,970	6,909	6,097	392	6,588	6,893
<b>Total assets under management</b>	<b>\$ (24,632)</b>	<b>\$ (92,676)</b>	<b>\$ (2,003)</b>	<b>\$ (1,458)</b>	<b>\$ (7,438)</b>	<b>\$ (13,733)</b>	<b>\$ (4,609)</b>
<b>Associates</b>							
<b>Total Wealth Advisors</b>	<b>16,962</b>	<b>16,571</b>	<b>16,962</b>	<b>16,926</b>	<b>16,723</b>	<b>16,604</b>	<b>16,571</b>
<b>Total Client Facing Professionals</b>	<b>20,010</b>	<b>19,439</b>	<b>20,010</b>	<b>19,987</b>	<b>19,732</b>	<b>19,535</b>	<b>19,439</b>
<b>Merrill Lynch Global Wealth Management Metrics</b>							
<b>Number of Financial Advisors</b>	<b>15,498</b>	<b>15,171</b>	<b>15,498</b>	<b>15,476</b>	<b>15,288</b>	<b>15,144</b>	<b>15,171</b>
<b>Financial Advisor Productivity <sup>(8)</sup> (in thousands)</b>	<b>\$ 854</b>	<b>\$ 819</b>	<b>\$ 916</b>	<b>\$ 843</b>	<b>\$ 845</b>	<b>\$ 812</b>	<b>\$ 830</b>
<b>U.S. Trust Metrics</b>							
<b>Client Facing Professionals</b>	<b>2,274</b>	<b>2,277</b>	<b>2,274</b>	<b>2,265</b>	<b>2,243</b>	<b>2,270</b>	<b>2,277</b>

(1) Global Wealth and Investment Management (GWIM) services clients through three primary businesses: Merrill Lynch Global Wealth Management (MLGWM); U.S. Trust, Bank of America Private Wealth Management (U.S. Trust); and Retirement Services.

(2) Other includes the results of BofA Global Capital Management (the former Columbia cash management business) and residual net interest income.

(3) Client balances consists of assets under management, client brokerage assets, assets in custody, client deposits and loans and leases.

(4) Includes the Columbia Management long-term asset management business through the date of sale on May 1, 2010.

(5) Client brokerage assets include non-discretionary brokerage and fee-based assets.

(6) Assets under advisory and discretion of GWIM in which the investment strategy seeks a high level of income while maintaining liquidity and capital preservation. The duration of these strategies are less than one year.

(7) Assets under advisory and discretion of GWIM in which the duration of the investment strategy is longer than one year.

(8) Financial Advisor Productivity is defined as annualized total revenue (excluding residual net interest income) divided by the total number of financial advisors.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

# Bank of America Corporation and Subsidiaries

## All Other Results <sup>(1)</sup>

(Dollars in millions)

	Year Ended December 31		Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2010	2009	2010	2010	2010	2010	2009
Net interest income <sup>(2)</sup> :							
Direct	\$ (1,010)	\$ (7,572)	\$ (727)	\$ (1,000)	\$ 155	\$ 562	\$ (1,862)
Residual	1,158	351	796	964	(81)	(521)	222
Total net interest income	148	(7,221)	69	(36)	74	41	(1,640)
Noninterest income:							
Card income (loss)	2	(896)	2	—	—	—	(432)
Equity investment income	4,532	10,589	1,500	267	2,252	513	2,163
Gains on sales of debt securities	2,314	4,437	858	794	15	647	852
All other income (loss)	(1,127)	(5,705)	(1,757)	(278)	785	123	(2,279)
Total noninterest income	5,721	8,425	603	783	3,052	1,283	304
Total revenue, net of interest expense	5,869	1,204	672	747	3,126	1,324	(1,336)
Provision for credit losses <sup>(3)</sup>	4,634	(3,397)	1,838	330	1,248	1,218	(1,511)
Merger and restructuring charges	1,820	2,721	370	421	508	521	533
All other noninterest expense	2,431	2,909	536	129	596	1,170	818
Income (loss) before income taxes	(3,016)	(1,029)	(2,072)	(133)	774	(1,585)	(1,176)
Income tax benefit <sup>(2)</sup>	(4,103)	(2,357)	(2,418)	(512)	(352)	(821)	(427)
Net income (loss)	\$ 1,087	\$ 1,328	\$ 346	\$ 379	\$ 1,126	\$ (764)	\$ (749)

### Balance sheet

Average							
Total loans and leases	\$250,956	\$162,302	\$252,154	\$238,457	\$257,245	\$256,151	\$154,038
Total deposits	55,769	88,736	44,282	44,586	64,202	70,417	78,635

### Period end

Total loans and leases	\$255,155	\$161,153	\$255,155	\$241,837	\$254,615	\$255,851	\$161,153
Total deposits	38,162	65,434	38,162	37,130	56,986	56,466	65,434

(1) All Other consists of equity investment activities including Global Principal Investments, Corporate Investments and Strategic Investments (including the Corporation's equity investment in BlackRock, Inc.), the residential mortgage portfolio associated with ALM activities, the residual impact of cost allocation processes, merger and restructuring charges, intersegment eliminations, the results of First Republic Bank prior to its sale on July 1, 2010, fair value adjustments related to certain Merrill Lynch structured notes and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. All Other also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations, foreign exchange rate fluctuations related to revaluation of non-U.S.-denominated debt issuances, certain gains (losses) on sales of whole mortgage loans, and gains (losses) on sales of debt securities. All Other also includes adjustments to noninterest income and income tax expense to remove the FTE impact of items (primarily low-income housing tax credits) that have been grossed up within noninterest income to a FTE amount in the business segments. In addition, the 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis and include the offsetting securitization impact to present Global Card Services on a managed basis. (See Exhibit A: Non-GAAP Reconciliations - All Other - Reconciliation on page 49).

(2) Fully taxable-equivalent basis

(3) The 2010 periods are presented in accordance with the new consolidation guidance. The 2009 periods represent the provision for credit losses for All Other combined with the Global Card Services securitization offset.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries

### Equity Investments

(Dollars in millions)

	Global Principal Investments Exposures				Equity Investment Income	
	December 31, 2010			September 30, 2010	December 31, 2010	
	Book Value	Unfunded Commitments	Total	Total	Three Months Ended	Year Ended
<b>Global Principal Investments:</b>						
Private Equity Investments	\$ 4,811	\$ 177	\$ 4,988	\$ 5,001	\$ 635	\$ 1,468
Global Real Estate	1,789	206	1,995	2,202	23	57
Global Strategic Capital	2,550	572	3,122	3,363	55	193
Legacy/Other Investments	2,506	429	2,935	3,093	154	586
<b>Total Global Principal Investments</b>	<b>\$11,656</b>	<b>\$ 1,384</b>	<b>\$13,040</b>	<b>\$ 13,659</b>	<b>\$ 867</b>	<b>\$ 2,304</b>

### Components of Equity Investment Income (Loss)

(Dollars in millions)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
Global Principal Investments	\$2,304	\$ 1,222	\$ 867	\$ 46	\$ 814	\$ 577	\$ 671
Corporate Investments	(293)	(88)	6	6	6	(311)	65
Strategic and other investments <sup>(1, 2)</sup>	2,521	9,455	627	215	1,432	247	1,427
Total equity investment income included in All Other	4,532	10,589	1,500	267	2,252	513	2,163
Total equity investment income (loss) included in the business segments	728	(575)	12	90	514	112	(137)
<b>Total consolidated equity investment income</b>	<b>\$5,260</b>	<b>\$10,014</b>	<b>\$ 1,512</b>	<b>\$ 357</b>	<b>\$ 2,766</b>	<b>\$ 625</b>	<b>\$ 2,026</b>

(1) For the year ended December 31, 2009, includes a pre-tax gain of \$7.2 billion related to the sales of portions of the Corporation's China Construction Bank investment.

(2) Includes the Corporation's equity investment interest in BlackRock.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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## Bank of America Corporation and Subsidiaries

### Outstanding Loans and Leases

(Dollars in millions)

	December 31 2010	September 30 2010	Increase (Decrease)
<b>Consumer</b>			
Residential mortgage <sup>(1)</sup>	\$ 257,973	\$ 243,141	\$ 14,832
Home equity	137,981	141,558	(3,577)
Discontinued real estate <sup>(2)</sup>	13,108	13,442	(334)
U.S. credit card	113,785	113,609	176
Non-U.S. credit card	27,465	27,262	203
Direct/Indirect consumer <sup>(3)</sup>	90,308	92,479	(2,171)
Other consumer <sup>(4)</sup>	2,830	2,924	(94)
<b>Total consumer</b>	<b>643,450</b>	<b>634,415</b>	<b>9,035</b>
<b>Commercial</b>			
U.S. commercial <sup>(5)</sup>	190,305	191,096	(791)
Commercial real estate <sup>(6)</sup>	49,393	52,819	(3,426)
Commercial lease financing	21,942	21,321	621
Non-U.S. commercial	32,029	30,575	1,454
Total commercial loans excluding loans measured at fair value	293,669	295,811	(2,142)
Commercial loans measured at fair value <sup>(7)</sup>	3,321	3,684	(363)
<b>Total commercial</b>	<b>296,990</b>	<b>299,495</b>	<b>(2,505)</b>
<b>Total loans and leases</b>	<b>\$ 940,440</b>	<b>\$ 933,910</b>	<b>\$ 6,530</b>

(1) Includes non-U.S. residential mortgages of \$90 million and \$98 million at December 31, 2010 and September 30, 2010.

(2) Includes \$11.8 billion and \$12.1 billion of pay option loans, and \$1.3 billion and \$1.4 billion of subprime loans at December 31, 2010 and September 30, 2010. The Corporation no longer originates these products.

(3) Includes dealer financial services loans of \$42.9 billion and \$44.5 billion, consumer lending of \$12.9 billion and \$14.3 billion, U.S. securities-based lending margin loans of \$16.6 billion and \$15.7 billion, student loans of \$6.8 billion and \$7.0 billion, non-U.S. consumer loans of \$8.0 billion and \$7.7 billion, and other consumer loans of \$3.1 billion and \$3.3 billion at December 31, 2010 and September 30, 2010.

(4) Includes consumer finance loans of \$1.9 billion and \$2.0 billion, other non-U.S. consumer loans of \$803 million and \$846 million, and consumer overdrafts of \$88 million and \$66 million at December 31, 2010 and September 30, 2010.

(5) Includes U.S. small business commercial loans, including card related products, of \$14.7 billion and \$15.2 billion at December 31, 2010 and September 30, 2010.

(6) Includes U.S. commercial real estate loans of \$46.9 billion and \$50.1 billion, and non-U.S. commercial real estate loans of \$2.5 billion and \$2.7 billion at December 31, 2010 and September 30, 2010.

(7) Certain commercial loans are accounted for under the fair value option and include U.S. commercial loans of \$1.6 billion and \$1.8 billion, non-U.S. commercial loans of \$1.7 billion and \$1.8 billion, and commercial real estate loans of \$79 million and \$54 million at December 31, 2010 and September 30, 2010.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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**Bank of America Corporation and Subsidiaries**  
**Quarterly Average Loans and Leases by Business Segment**

(Dollars in millions)

Fourth Quarter 2010								
	Total Corporation	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
<b>Consumer</b>								
Residential mortgage	\$ 254,051	\$ —	\$ —	\$ —	\$ 282	\$ 104	\$ 35,476	\$ 218,189
Home equity	139,772	—	—	122,521	974	—	16,135	142
Discontinued real estate	13,297	—	—	—	—	—	—	13,297
U.S. credit card	112,673	—	112,673	—	—	—	—	—
Non-U.S. credit card	27,457	—	27,457	—	—	—	—	—
Direct/Indirect consumer	91,549	66	14,197	107	43,711	302	26,225	6,941
Other consumer	2,796	39	785	(356)	—	7	19	2,302
<b>Total consumer</b>	<b>641,595</b>	<b>105</b>	<b>155,112</b>	<b>122,272</b>	<b>44,967</b>	<b>413</b>	<b>77,855</b>	<b>240,871</b>
<b>Commercial</b>								
U.S. commercial	193,608	232	10,730	2,656	102,913	46,404	20,711	9,962
Commercial real estate	51,617	2	234	6	45,853	951	1,830	2,741
Commercial lease financing	21,363	—	—	—	1	23,271	35	(1,944)
Non-U.S. commercial	32,431	—	1,080	—	1,091	29,581	155	524
<b>Total commercial</b>	<b>299,019</b>	<b>234</b>	<b>12,044</b>	<b>2,662</b>	<b>149,858</b>	<b>100,207</b>	<b>22,731</b>	<b>11,283</b>
<b>Total loans and leases</b>	<b>\$ 940,614</b>	<b>\$ 339</b>	<b>\$ 167,156</b>	<b>\$ 124,934</b>	<b>\$ 194,825</b>	<b>\$ 100,620</b>	<b>\$100,586</b>	<b>\$ 252,154</b>
Third Quarter 2010								
	Total Corporation	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
<b>Consumer</b>								
Residential mortgage	\$ 237,292	\$ —	\$ —	\$ —	\$ 286	\$ 509	\$ 35,316	\$ 201,181
Home equity	143,083	—	—	125,688	914	—	16,330	151
Discontinued real estate	13,632	—	—	—	—	—	—	13,632
U.S. credit card	115,251	—	115,251	—	—	—	—	—
Non-U.S. credit card	27,047	—	27,047	—	—	—	—	—
Direct/Indirect consumer	95,692	71	15,785	95	45,400	388	24,872	9,081
Other consumer	2,955	127	782	(232)	—	8	16	2,254
<b>Total consumer</b>	<b>634,952</b>	<b>198</b>	<b>158,865</b>	<b>125,551</b>	<b>46,600</b>	<b>905</b>	<b>76,534</b>	<b>226,299</b>
<b>Commercial</b>								
U.S. commercial	192,306	295	11,044	2,155	101,446	45,877	20,651	10,838
Commercial real estate	55,660	2	213	7	49,748	911	1,954	2,825
Commercial lease financing	21,402	—	—	—	1	23,365	30	(1,994)
Non-U.S. commercial	30,540	—	1,069	—	1,044	27,789	149	489
<b>Total commercial</b>	<b>299,908</b>	<b>297</b>	<b>12,326</b>	<b>2,162</b>	<b>152,239</b>	<b>97,942</b>	<b>22,784</b>	<b>12,158</b>
<b>Total loans and leases</b>	<b>\$ 934,860</b>	<b>\$ 495</b>	<b>\$ 171,191</b>	<b>\$ 127,713</b>	<b>\$ 198,839</b>	<b>\$ 98,847</b>	<b>\$ 99,318</b>	<b>\$ 238,457</b>
Fourth Quarter 2009								
	Total Corporation	Deposits	Global Card Services <sup>(1)</sup>	Home Loans & Insurance	Global Commercial Banking	Global Banking & Markets	GWIM	All Other <sup>(1)</sup>
<b>Consumer</b>								
Residential mortgage	\$ 236,883	\$ —	\$ —	\$ —	\$ 351	\$ 557	\$ 35,797	\$ 200,178
Home equity	150,704	—	—	130,601	958	—	17,405	1,740
Discontinued real estate	15,152	—	—	—	—	—	—	15,152
U.S. credit card	49,213	—	131,140	—	—	—	—	(81,927)
Non-U.S. credit card	21,680	—	31,458	—	—	—	—	(9,778)
Direct/Indirect consumer	98,938	86	22,188	85	45,002	35	23,346	8,196
Other consumer	3,177	209	693	(373)	—	9	13	2,626
<b>Total consumer</b>	<b>575,747</b>	<b>295</b>	<b>185,479</b>	<b>130,313</b>	<b>46,311</b>	<b>601</b>	<b>76,561</b>	<b>136,187</b>
<b>Commercial</b>								
U.S. commercial	207,050	379	12,665	2,004	111,341	47,277	21,367	12,017
Commercial real estate	71,352	7	165	9	60,352	1,233	2,184	7,402
Commercial lease financing	21,769	—	—	—	1	23,873	1	(2,106)
Non-U.S. commercial	29,995	—	1,447	—	1,234	26,651	125	538
<b>Total commercial</b>	<b>330,166</b>	<b>386</b>	<b>14,277</b>	<b>2,013</b>	<b>172,928</b>	<b>99,034</b>	<b>23,677</b>	<b>17,851</b>
<b>Total loans and leases</b>	<b>\$ 905,913</b>	<b>\$ 681</b>	<b>\$ 199,756</b>	<b>\$ 132,326</b>	<b>\$ 219,239</b>	<b>\$ 99,635</b>	<b>\$100,238</b>	<b>\$ 154,038</b>

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other.

*Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.*

This information is preliminary and based on company data available at the time of the presentation.

**Bank of America Corporation and Subsidiaries**  
**Commercial Credit Exposure by Industry** <sup>(1, 2, 3)</sup>

(Dollars in millions)

	Commercial Utilized			Total Commercial Committed		
	December 31 2010	September 30 2010	Increase (Decrease)	December 31 2010	September 30 2010	Increase (Decrease)
Diversified financials	\$ 51,916	\$ 58,176	\$ (6,260)	\$ 83,248	\$ 88,222	\$ (4,974)
Real estate <sup>(4)</sup>	58,531	64,484	(5,953)	72,004	79,016	(7,012)
Government and public education	43,008	45,280	(2,272)	59,594	61,111	(1,517)
Healthcare equipment and services	30,420	29,980	440	47,569	47,373	196
Capital goods	21,353	22,693	(1,340)	46,087	45,598	489
Retailing	24,660	24,130	530	43,950	42,560	1,390
Consumer services	24,659	26,377	(1,718)	39,694	41,484	(1,790)
Materials	15,873	15,928	(55)	33,046	33,082	(36)
Commercial services and supplies	20,056	20,483	(427)	30,517	30,893	(376)
Banks	26,831	28,702	(1,871)	29,667	31,918	(2,251)
Food, beverage and tobacco	14,777	14,075	702	28,126	26,861	1,265
Energy	9,765	9,451	314	26,328	24,942	1,386
Insurance	17,263	18,742	(1,479)	24,417	26,028	(1,611)
Utilities	6,990	6,687	303	24,207	24,515	(308)
Individuals and trusts	17,778	20,029	(2,251)	22,899	25,267	(2,368)
Media	11,611	11,912	(301)	20,619	21,133	(514)
Transportation	12,070	11,895	175	18,436	17,892	544
Pharmaceuticals and biotechnology	3,859	2,583	1,276	11,009	9,625	1,384
Technology hardware and equipment	4,373	4,338	35	10,932	10,673	259
Religious and social organizations	8,409	8,999	(590)	10,823	11,312	(489)
Software and services	3,837	3,728	109	9,531	9,345	186
Telecommunication services	3,823	4,054	(231)	9,321	9,882	(561)
Consumer durables and apparel	4,297	4,342	(45)	8,836	8,897	(61)
Food and staples retailing	3,222	3,278	(56)	6,161	6,276	(115)
Automobiles and components	2,090	2,021	69	5,941	5,293	648
Other	13,361	15,559	(2,198)	17,133	19,241	(2,108)
<b>Total commercial credit exposure by industry</b>	<b>\$ 454,832</b>	<b>\$ 477,926</b>	<b>\$ (23,094)</b>	<b>\$ 740,095</b>	<b>\$ 758,439</b>	<b>\$ (18,344)</b>

Net credit default protection purchased on total commitments <sup>(5)</sup>

\$ (20,118) \$ (20,487)

- (1) Includes loans and leases, standby letters of credit and financial guarantees, derivative assets, assets held-for-sale, commercial letters of credit, bankers' acceptances, securitized assets, foreclosed properties and other collateral acquired. Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of \$58.3 billion and \$68.1 billion at December 31, 2010 and September 30, 2010. Not reflected in utilized and committed exposure is additional non-cash derivative collateral held of \$17.7 billion and \$19.4 billion which consists primarily of other marketable securities at December 31, 2010 and September 30, 2010.
- (2) Total commercial utilized and total commercial committed exposure includes loans and letters of credit measured at fair value and are comprised of loans outstanding of \$3.3 billion and \$3.7 billion and issued letters of credit at notional value of \$1.4 billion and \$1.6 billion at December 31, 2010 and September 30, 2010. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of \$25.9 billion and \$26.9 billion at December 31, 2010 and September 30, 2010.
- (3) Includes U.S. small business commercial exposure.
- (4) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors.
- (5) Represents net notional credit protection purchased.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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**Bank of America Corporation and Subsidiaries**  
**Net Credit Default Protection by Maturity Profile <sup>(1)</sup>**

	December 31 2010		September 30 2010	
Less than or equal to one year	14	%	18	%
Greater than one year and less than or equal to five years	80		78	
Greater than five years	6		4	
<b>Total net credit default protection</b>	<b>100</b>	<b>%</b>	<b>100</b>	<b>%</b>

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

**Net Credit Default Protection by Credit Exposure Debt Rating <sup>(1, 2)</sup>**

(Dollars in millions)

Ratings <sup>(3)</sup>	December 31, 2010			September 30, 2010		
	Net Notional	Percent		Net Notional	Percent	
AA	\$ (188)	0.9	%	\$ (189)	0.9	%
A	(6,485)	32.2		(6,577)	32.0	
BBB	(7,731)	38.4		(8,440)	41.2	
BB	(2,106)	10.5		(2,206)	10.8	
B	(1,260)	6.3		(1,634)	8.0	
CCC and below	(762)	3.8		(853)	4.2	
NR <sup>(4)</sup>	(1,586)	7.9		(588)	2.9	
<b>Total net credit default protection</b>	<b>\$ (20,118)</b>	<b>100.0</b>	<b>%</b>	<b>\$ (20,487)</b>	<b>100.0</b>	<b>%</b>

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.

(2) Ratings are refreshed on a quarterly basis.

(3) The Corporation considers ratings of BBB- or higher to meet the definition of investment grade.

(4) In addition to names which have not been rated, "NR" includes \$(1,530) million and \$(467) million in net credit default swap index positions at December 31, 2010 and September 30, 2010. While index positions are principally investment grade, credit default swaps indices include names in and across each of the ratings categories.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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# Bank of America Corporation and Subsidiaries

## Selected Emerging Markets <sup>(1)</sup>

(Dollars in millions)

Region/Country	Loans and Leases, and Loan Commitments	Other Financing <sup>(2)</sup>	Derivative Assets <sup>(3)</sup>	Securities / Other Investments <sup>(4)</sup>	Total Cross-border Exposure <sup>(5)</sup>	Local Country Exposure Net of Local Liabilities <sup>(6)</sup>	Total Emerging Markets Exposure at December 31, 2010	Increase (Decrease) from September 30, 2010
<b>Asia Pacific</b>								
China <sup>(7)</sup>	\$ 1,064	\$ 1,237	\$ 870	\$ 20,757	\$ 23,928	\$ —	\$ 23,928	\$ (42)
India	3,292	1,590	607	2,013	7,502	766	8,268	214
South Korea	621	1,156	585	2,009	4,371	908	5,279	(280)
Singapore	560	75	442	1,469	2,546	—	2,546	857
Hong Kong	349	516	242	935	2,042	—	2,042	602
Taiwan	283	64	84	692	1,123	732	1,855	203
Thailand	20	17	39	569	645	24	669	150
Other Asia Pacific <sup>(8)</sup>	298	32	145	239	714	—	714	(298)
<b>Total Asia Pacific</b>	<b>6,487</b>	<b>4,687</b>	<b>3,014</b>	<b>28,683</b>	<b>42,871</b>	<b>2,430</b>	<b>45,301</b>	<b>1,406</b>
<b>Latin America</b>								
Brazil	1,033	293	560	2,355	4,241	1,565	5,806	414
Mexico	1,917	305	303	1,860	4,385	—	4,385	1,973
Chile	954	132	401	38	1,525	1	1,526	(161)
Colombia	132	460	10	75	677	—	677	342
Peru	231	150	16	121	518	—	518	(62)
Other Latin America <sup>(8)</sup>	74	167	10	456	707	153	860	195
<b>Total Latin America</b>	<b>4,341</b>	<b>1,507</b>	<b>1,300</b>	<b>4,905</b>	<b>12,053</b>	<b>1,719</b>	<b>13,772</b>	<b>2,701</b>
<b>Middle East and Africa</b>								
United Arab Emirates	967	6	154	49	1,176	—	1,176	102
Bahrain	78	—	3	1,079	1,160	—	1,160	(99)
South Africa	406	7	56	102	571	—	571	102
Other Middle East and Africa <sup>(8)</sup>	441	55	132	153	781	—	781	(76)
<b>Total Middle East and Africa</b>	<b>1,892</b>	<b>68</b>	<b>345</b>	<b>1,383</b>	<b>3,688</b>	<b>—</b>	<b>3,688</b>	<b>29</b>
<b>Central and Eastern Europe</b>								
Russian Federation	264	133	35	104	536	—	536	103
Turkey	269	165	14	52	500	—	500	(194)
Other Central and Eastern Europe <sup>(8)</sup>	148	210	277	618	1,253	—	1,253	130
<b>Total Central and Eastern Europe</b>	<b>681</b>	<b>508</b>	<b>326</b>	<b>774</b>	<b>2,289</b>	<b>—</b>	<b>2,289</b>	<b>39</b>
<b>Total emerging market exposure</b>	<b>\$ 13,401</b>	<b>\$ 6,770</b>	<b>\$ 4,985</b>	<b>\$ 35,745</b>	<b>\$ 60,901</b>	<b>\$ 4,149</b>	<b>\$ 65,050</b>	<b>\$ 4,175</b>

(1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe. At December 31, 2010 and September 30, 2010 there was \$460 million and \$0 in emerging market exposure accounted for under the fair value option.

(2) Includes acceptances, due froms, SBLCs, commercial letters of credit and formal guarantees.

(3) Derivative assets are carried at fair value and have been reduced by the amount of cash collateral applied of \$1.2 billion and \$1.5 billion at December 31, 2010 and September 30, 2010. At December 31, 2010 and September 30, 2010, there were \$408 million and \$476 million of other marketable securities collateralizing derivative assets.

(4) Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with FFIEC reporting requirements. Cross-border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.

(5) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting requirements.

(6) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures consistent with FFIEC reporting requirements. Total amount of available local liabilities funding local country exposure at December 31, 2010 was \$15.7 billion compared to \$17.9 billion at September 30, 2010. Local liabilities at December 31, 2010 in Asia Pacific, Latin America, and Middle East and Africa were \$15.1 billion, \$451 million and \$193 million, respectively, of which \$7.9 billion was in Singapore, \$1.8 billion in both China and Hong Kong, \$1.2 billion in India, \$802 million in South Korea, and \$573 million in Taiwan. There were no other countries with available local liabilities funding local country exposure greater than \$500 million.

(7) Securities/Other Investments includes an investment of \$19.7 billion in China Construction Bank (CCB).

(8) No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, or Other Central and Eastern Europe had total non-U.S. exposure of more than \$500 million.

Certain prior period amounts have been reclassified to conform to current period presentation.

# Bank of America Corporation and Subsidiaries

## Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)

	December 31 2010	September 30 2010	June 30 2010	March 31 2010	December 31 2009
Residential mortgage	\$ 17,691	\$ 18,291	\$ 18,283	\$ 17,763	\$ 16,596
Home equity <sup>(1)</sup>	2,694	2,702	2,951	3,335	3,804
Discontinued real estate	331	297	293	279	249
Direct/Indirect consumer	90	83	85	91	86
Other consumer	48	56	72	89	104
Total consumer	20,854	21,429	21,684	21,557	20,839
U.S. commercial <sup>(2)</sup>	3,453	3,894	4,217	4,407	4,925
Commercial real estate	5,829	6,376	6,704	7,177	7,286
Commercial lease financing	117	123	140	147	115
Non-U.S. commercial	233	272	130	150	177
	9,632	10,665	11,191	11,881	12,503
U.S. small business commercial	204	202	222	179	200
Total commercial	9,836	10,867	11,413	12,060	12,703
Total nonperforming loans and leases	30,690	32,296	33,097	33,617	33,542
Foreclosed properties	1,974	2,260	2,501	2,308	2,205
Total nonperforming loans, leases and foreclosed properties <sup>(3, 4, 5)</sup>	\$ 32,664	\$ 34,556	\$ 35,598	\$ 35,925	\$ 35,747
Federal Housing Administration insured loans past due 90 days or more and still accruing	\$ 16,768	\$ 16,427	\$ 15,338	\$ 13,589	\$ 11,680
Other loans past due 90 days or more and still accruing	5,611	5,781	6,448	7,851	5,181
Total loans past due 90 days or more and still accruing <sup>(4, 6)</sup>	\$ 22,379	\$ 22,208	\$ 21,786	\$ 21,440	\$ 16,861
Nonperforming loans, leases and foreclosed properties/Total assets <sup>(7)</sup>	1.44 %	1.48 %	1.51 %	1.53 %	1.61 %
Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties <sup>(7)</sup>	3.48	3.71	3.73	3.69	3.98
Nonperforming loans and leases/Total loans and leases <sup>(7)</sup>	3.27	3.47	3.48	3.46	3.75
<b>Allowance for credit losses:</b>					
Allowance for loan and lease losses <sup>(1, 8)</sup>	\$ 41,885	\$ 43,581	\$ 45,255	\$ 46,835	\$ 37,200
Reserve for unfunded lending commitments	1,188	1,294	1,413	1,521	1,487
Total allowance for credit losses	\$ 43,073	\$ 44,875	\$ 46,668	\$ 48,356	\$ 38,687
Allowance for loan and lease losses/Total loans and leases <sup>(7)</sup>	4.47 %	4.69 %	4.75 %	4.82 %	4.16 %
Allowance for loan and lease losses/Total nonperforming loans and leases	136	135	137	139	111
Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases	116	118	121	124	99
Commercial utilized reservable criticized exposure <sup>(9)</sup>	\$ 42,621	\$ 47,698	\$ 50,319	\$ 55,322	\$ 58,687
Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure <sup>(9)</sup>	11.80 %	13.06 %	13.48 %	14.43 %	15.03 %
Total commercial utilized criticized exposure/Commercial utilized exposure <sup>(9)</sup>	12.65	13.61	14.26	15.49	16.22

(1) The 2010 periods are presented in accordance with new consolidation guidance. As a result of the new accounting guidance the first quarter of 2010 includes \$448 million in home equity nonperforming loans and \$10.8 billion in allowance for loan and lease losses. The 2009 period has not been restated.

(2) Excludes U.S. small business commercial loans.

(3) Balances do not include past due consumer credit card, business card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and in general, consumer loans not secured by real estate.

(4) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.

	December 31 2010	September 30 2010	June 30 2010	March 31 2010	December 31 2009
(5) Balances do not include the following:					
Nonperforming loans held-for-sale	\$ 2,540	\$ 3,654	\$ 4,044	\$ 4,195	\$ 6,011
Nonperforming loans accounted for under the fair value option	30	15	15	70	138
Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010	426	378	403	301	395

(6) Balances do not include the following:					
Loans accounted for under the fair value option past due 90 days or more and still accruing	\$ —	\$ —	\$ —	\$ 49	\$ 87
Loans held-for-sale past due 90 days or more and still accruing	60	79	158	241	47

(7) Ratios do not include loans accounted for under the fair value option of \$3.3 billion, \$3.7 billion, \$3.9 billion, \$4.1 billion and \$4.9 billion at December 31, 2010, September 30, 2010, June 30, 2010, March 31, 2010 and December 31, 2009, respectively.

(8) Balances include the allowance for loan and lease losses on purchased credit-impaired loans of \$6.4 billion, \$5.6 billion, \$5.3 billion, \$5.1 billion and \$3.9 billion at December 31, 2010, September 30, 2010, June 30, 2010, March 31, 2010 and December 31, 2009, respectively.

(9) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable exposure excludes

*loans held-for-sale exposure accounted for under the fair value option and other nonreservable exposure both of which are included in total commercial utilized exposure.*

*Loans are classified as U.S. or non-U.S. based upon the domicile of the borrower.*

*Certain prior period amounts have been reclassified to conform to current period presentation.*

This information is preliminary and based on company data available at the time of the presentation.

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# Bank of America Corporation and Subsidiaries

## Nonperforming Loans, Leases and Foreclosed Properties Activity <sup>(1)</sup>

(Dollars in millions)

	Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
<b>Nonperforming Consumer Loans:</b>					
<b>Balance, beginning of period</b>	<b>\$ 21,429</b>	<b>\$ 21,684</b>	<b>\$ 21,557</b>	<b>\$ 20,839</b>	<b>\$ 19,654</b>
Additions to nonperforming loans:					
Consolidation of VIEs <sup>(2)</sup>	—	—	—	448	—
New nonaccrual loans	4,568	4,551	5,409	6,608	6,732
Reductions in nonperforming loans:					
Paydowns and payoffs	(739)	(917)	(528)	(625)	(371)
Returns to performing status <sup>(3)</sup>	(1,841)	(1,469)	(1,816)	(2,521)	(2,169)
Charge-offs <sup>(4)</sup>	(2,261)	(1,987)	(2,607)	(2,917)	(2,654)
Transfers to foreclosed properties	(302)	(433)	(331)	(275)	(353)
Total net additions to (reductions in) nonperforming loans	(575)	(255)	127	718	1,185
<b>Total nonperforming consumer loans, end of period</b>	<b>20,854</b>	<b>21,429</b>	<b>21,684</b>	<b>21,557</b>	<b>20,839</b>
<b>Foreclosed properties</b>	<b>1,249</b>	<b>1,485</b>	<b>1,744</b>	<b>1,388</b>	<b>1,428</b>
<b>Total nonperforming consumer loans and foreclosed properties, end of period</b>	<b>\$ 22,103</b>	<b>\$ 22,914</b>	<b>\$ 23,428</b>	<b>\$ 22,945</b>	<b>\$ 22,267</b>
<b>Nonperforming Commercial Loans and Leases <sup>(5)</sup>:</b>					
<b>Balance, beginning of period</b>	<b>\$ 10,867</b>	<b>\$ 11,413</b>	<b>\$ 12,060</b>	<b>\$ 12,703</b>	<b>\$ 12,260</b>
Additions to nonperforming loans and leases:					
New nonaccrual loans and leases	1,820	1,852	2,256	1,881	3,662
Advances	102	83	62	83	130
Reductions in nonperforming loans and leases:					
Paydowns and payoffs	(1,113)	(906)	(1,148)	(771)	(1,016)
Sales	(228)	(187)	(256)	(170)	(283)
Return to performing status <sup>(6)</sup>	(465)	(415)	(404)	(323)	(220)
Charge-offs <sup>(7)</sup>	(767)	(628)	(870)	(956)	(1,448)
Transfers to foreclosed properties	(304)	(217)	(205)	(319)	(376)
Transfers to loans held-for-sale	(76)	(128)	(82)	(68)	(6)
Total net additions to (reductions in) nonperforming loans and leases	(1,031)	(546)	(647)	(643)	443
<b>Total nonperforming loans and leases, end of period</b>	<b>9,836</b>	<b>10,867</b>	<b>11,413</b>	<b>12,060</b>	<b>12,703</b>
<b>Foreclosed properties</b>	<b>725</b>	<b>775</b>	<b>757</b>	<b>920</b>	<b>777</b>
<b>Total nonperforming commercial loans, leases and foreclosed properties, end of period</b>	<b>\$ 10,561</b>	<b>\$ 11,642</b>	<b>\$ 12,170</b>	<b>\$ 12,980</b>	<b>\$ 13,480</b>

(1) For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 41.

(2) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period has not been restated.

(3) Consumer loans may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.

(4) Our policy generally is not to classify consumer credit card and consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity and therefore are excluded from this table.

(5) Includes U.S. small business commercial activity.

(6) Commercial loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.

(7) Business card loans are not classified as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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**Bank of America Corporation and Subsidiaries**

**Quarterly Net Charge-offs/Losses and Net Charge-off/Loss Ratios <sup>(1, 2)</sup>**

(Dollars in millions)

	Fourth Quarter 2010			Third Quarter 2010			Second Quarter 2010			First Quarter 2010			Fourth Quarter 2009		
Net Charge-offs	Amount	Percent		Amount	Percent		Amount	Percent		Amount	Percent		Amount	Percent	
Residential mortgage	\$ 970	1.51	%	\$ 660	1.10	%	\$ 971	1.57	%	\$ 1,069	1.78	%	\$ 1,233	2.07	%
Home equity	1,271	3.61		1,372	3.80		1,741	4.71		2,397	6.37		1,560	4.11	
Discontinued real estate	11	0.35		17	0.48		19	0.54		21	0.60		14	0.38	
U.S. credit card	2,572	9.05		2,975	10.24		3,517	11.88		3,963	12.82		1,546	12.46	
Non-U.S. credit card	339	4.90		295	4.32		942	13.64		631	8.57		395	7.22	
Direct/Indirect consumer	641	2.78		707	2.93		879	3.58		1,109	4.46		1,288	5.17	
Other consumer	50	6.96		80	10.68		73	10.01		58	7.80		114	14.20	
<b>Total consumer</b>	<b>5,854</b>	<b>3.62</b>		<b>6,106</b>	<b>3.81</b>		<b>8,142</b>	<b>4.96</b>		<b>9,248</b>	<b>5.60</b>		<b>6,150</b>	<b>4.24</b>	
U.S. commercial <sup>(3)</sup>	210	0.47		206	0.47		179	0.41		286	0.63		637	1.36	
Commercial real estate	347	2.67		410	2.93		645	4.03		615	3.64		745	4.15	
Commercial lease financing	20	0.38		19	0.34		(3)	(0.06)		21	0.40		43	0.79	
Non-U.S. commercial	8	0.10		12	0.17		66	0.98		25	0.37		162	2.30	
	585	0.83		647	0.91		887	1.23		947	1.28		1,587	2.05	
U.S. small business commercial	344	9.13		444	11.38		528	12.94		602	14.21		684	15.16	
<b>Total commercial</b>	<b>929</b>	<b>1.25</b>		<b>1,091</b>	<b>1.46</b>		<b>1,415</b>	<b>1.86</b>		<b>1,549</b>	<b>1.98</b>		<b>2,271</b>	<b>2.78</b>	
<b>Total net charge-offs</b>	<b>\$ 6,783</b>	<b>2.87</b>		<b>\$ 7,197</b>	<b>3.07</b>		<b>\$ 9,557</b>	<b>3.98</b>		<b>\$ 10,797</b>	<b>4.44</b>		<b>\$ 8,421</b>	<b>3.71</b>	
<b>By Business Segment</b>															
Deposits	\$ 40	46.30	%	\$ 70	55.99	%	\$ 66	47.67	%	\$ 43	34.73	%	\$ 97	56.52	%
Global Card Services <sup>(4)</sup>	3,693	8.76		4,232	9.81		5,674	12.82		6,011	12.88		6,487	12.88	
Home Loans & Insurance	1,183	3.76		1,323	4.11		1,664	5.11		2,317	7.03		1,502	4.50	
Global Banking & Markets	25	0.10		52	0.22		87	0.38		143	0.61		517	2.18	
Global Commercial Banking	639	1.30		728	1.45		958	1.87		1,076	2.04		1,310	2.37	
Global Wealth & Investment Management	131	0.52		112	0.45		115	0.47		119	0.49		211	0.84	
All Other <sup>(4)</sup>	1,072	1.69		680	1.13		993	1.55		1,088	1.72		(1,703)	(4.39)	
<b>Total net charge-offs</b>	<b>\$ 6,783</b>	<b>2.87</b>		<b>\$ 7,197</b>	<b>3.07</b>		<b>\$ 9,557</b>	<b>3.98</b>		<b>\$ 10,797</b>	<b>4.44</b>		<b>\$ 8,421</b>	<b>3.71</b>	
<b>Supplemental managed basis data</b>															
U.S. credit card	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		\$ 4,195	12.69	%
Non-U.S. credit card	n/a	n/a		n/a	n/a		n/a	n/a		n/a	n/a		672	8.48	
<b>Total credit card managed net losses</b>	<b>n/a</b>	<b>n/a</b>		<b>n/a</b>	<b>n/a</b>		<b>n/a</b>	<b>n/a</b>		<b>n/a</b>	<b>n/a</b>		<b>\$ 4,867</b>	<b>11.88</b>	

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period have not been restated.

(2) Net charge-off/loss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.

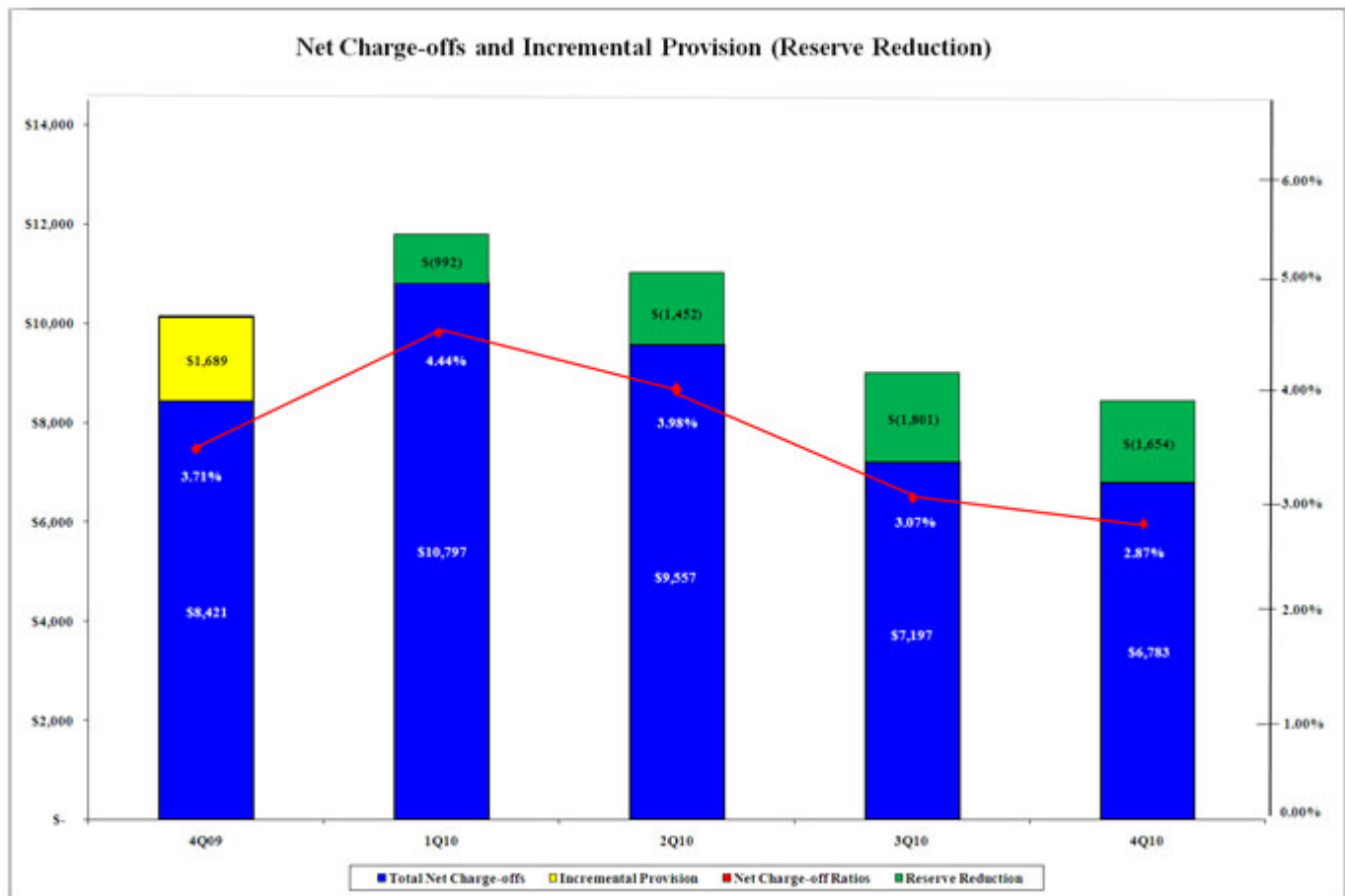
(3) Excludes U.S. small business commercial loans.

(4) The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other.

n/a = not applicable

Loans are classified as U.S. or non-U.S. based upon the domicile of the borrower.

Certain prior period amounts have been reclassified to conform to current period presentation.



This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Year-to-Date Net Charge-offs/Losses and Net Charge-off/Loss Ratios <sup>(1, 2)</sup>

(Dollars in millions)

	Year Ended December 31					
	2010			2009		
Held Basis	Amount	Percent		Amount	Percent	
Residential mortgage	\$ 3,670	1.49	%	\$ 4,350	1.74	%
Home equity	6,781	4.65		7,050	4.56	
Discontinued real estate	68	0.49		101	0.58	
U.S. credit card	13,027	11.04		6,547	12.50	
Non-U.S. credit card	2,207	7.88		1,239	6.30	
Direct/Indirect consumer	3,336	3.45		5,463	5.46	
Other consumer	261	8.89		428	12.94	
<b>Total consumer</b>	<b>29,350</b>	<b>4.51</b>		<b>25,178</b>	<b>4.22</b>	
U.S. commercial <sup>(3)</sup>	881	0.50		2,190	1.09	
Commercial real estate	2,017	3.37		2,702	3.69	
Commercial lease financing	57	0.27		195	0.89	
Non-U.S. commercial	111	0.39		537	1.76	
	3,066	1.07		5,624	1.72	
U.S. small business commercial	1,918	12.00		2,886	15.68	
<b>Total commercial</b>	<b>4,984</b>	<b>1.64</b>		<b>8,510</b>	<b>2.47</b>	
<b>Total net charge-offs</b>	<b>\$ 34,334</b>	<b>3.60</b>		<b>\$ 33,688</b>	<b>3.58</b>	
<b>By Business Segment</b>						
Deposits	\$ 219	46.21	%	\$ 366	51.88	%
Global Card Services <sup>(4)</sup>	19,610	11.13		26,138	12.33	
Home Loans & Insurance	6,487	5.02		6,554	5.02	
Global Banking & Markets	307	0.32		1,611	1.55	
Global Commercial Banking	3,401	1.67		5,061	2.21	
Global Wealth & Investment Management	477	0.48		830	0.80	
All Other <sup>(4)</sup>	3,833	1.53		(6,872)	(4.24)	
<b>Total net charge-offs</b>	<b>\$ 34,334</b>	<b>3.60</b>		<b>\$ 33,688</b>	<b>3.58</b>	
<b>Supplemental managed basis data</b>						
U.S. credit card	n/a	n/a		\$ 16,962	12.07	%
Non-U.S. credit card	n/a	n/a		2,223	7.43	
<b>Total credit card managed net losses</b>	<b>n/a</b>	<b>n/a</b>		<b>\$ 19,185</b>	<b>11.25</b>	

(1) The 2010 period is presented in accordance with new consolidation guidance. The 2009 period has not been restated.

(2) Net charge-off/loss ratios are calculated as held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.

(3) Excludes U.S. small business commercial loans.

(4) The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other.

n/a - not applicable

Loans are classified as U.S. or non-U.S. based upon the domicile of the borrower.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

# Bank of America Corporation and Subsidiaries

## Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

	December 31, 2010			September 30, 2010			December 31, 2009		
	Amount	Percent of Total	Percent of Loans and Leases Outstanding (2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (2)	Amount	Percent of Total	Percent of Loans and Leases Outstanding (2)
<b>Allowance for loan and lease losses (1)</b>									
Residential mortgage	\$ 4,648	11.10	% 1.80	\$ 4,320	9.91	% 1.78	\$ 4,607	12.38	% 1.90
Home equity	12,934	30.88	9.37	12,925	29.66	9.13	10,160	27.31	6.81
Discontinued real estate	1,670	3.99	12.74	1,191	2.73	8.86	989	2.66	6.66
U.S. credit card	10,876	25.97	9.56	11,977	27.48	10.54	6,017	16.18	12.17
Non-U.S. credit card	2,045	4.88	7.45	2,116	4.86	7.76	1,581	4.25	7.30
Direct/Indirect consumer	2,381	5.68	2.64	2,661	6.11	2.88	4,227	11.36	4.35
Other consumer	161	0.38	5.67	171	0.39	5.83	204	0.55	6.53
<b>Total consumer</b>	<b>34,715</b>	<b>82.88</b>	<b>5.40</b>	<b>35,361</b>	<b>81.14</b>	<b>5.57</b>	<b>27,785</b>	<b>74.69</b>	<b>4.81</b>
U.S. commercial (3)	3,576	8.54	1.88	4,089	9.38	2.14	5,152	13.85	2.59
Commercial real estate	3,137	7.49	6.35	3,573	8.20	6.77	3,567	9.59	5.14
Commercial lease financing	126	0.30	0.57	151	0.35	0.71	291	0.78	1.31
Non-U.S. commercial	331	0.79	1.03	407	0.93	1.33	405	1.09	1.50
<b>Total commercial (4)</b>	<b>7,170</b>	<b>17.12</b>	<b>2.44</b>	<b>8,220</b>	<b>18.86</b>	<b>2.78</b>	<b>9,415</b>	<b>25.31</b>	<b>2.96</b>
<b>Allowance for loan and lease losses</b>	<b>41,885</b>	<b>100.00</b>	<b>% 4.47</b>	<b>43,581</b>	<b>100.00</b>	<b>% 4.69</b>	<b>37,200</b>	<b>100.00</b>	<b>% 4.16</b>
<b>Reserve for unfunded lending commitments</b>	<b>1,188</b>			<b>1,294</b>			<b>1,487</b>		
<b>Allowance for credit losses (5)</b>	<b>\$ 43,073</b>			<b>\$ 44,875</b>			<b>\$ 38,687</b>		

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period has not been restated.

(2) Ratios are calculated as allowance for loan and lease losses as a percentage of loans and leases outstanding excluding loans accounted for under the fair value option for each loan and lease category. Loans accounted for under the fair value option include U.S. commercial loans of \$1.6 billion, \$1.8 billion and \$3.0 billion, non-U.S. commercial loans of \$1.7 billion, \$1.8 billion and \$1.9 billion, and commercial real estate loans of \$79 million, \$54 million and \$90 million at December 31, 2010, September 30, 2010 and December 31, 2009.

(3) Includes allowance for U.S. small business commercial loans of \$1.5 billion, \$1.8 billion and \$2.4 billion at December 31, 2010, September 30, 2010, and December 31, 2009.

(4) Includes allowance for loan and lease losses for impaired commercial loans of \$635 million, \$673 million and \$1.2 billion at December 31, 2010, September 30, 2010 and December 31, 2009.

(5) Includes \$6.4 billion, \$5.6 billion and \$3.9 billion of allowance for credit losses related to purchased credit-impaired loans at December 31, 2010, September 30, 2010 and December 31, 2009.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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## Exhibit A: Non-GAAP Reconciliations

### Bank of America Corporation and Subsidiaries Reconciliation to GAAP Financial Measures

(Dollars in millions)

The Corporation evaluates its business based upon a fully taxable-equivalent basis which is a non-GAAP measure. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The Corporation views related ratios and analyses (i.e., efficiency ratios and net interest yield) on a fully taxable-equivalent basis. The adjustment of net interest income to a fully taxable-equivalent basis results in a corresponding increase in income tax expense. The Corporation also evaluates its business based upon ratios that utilize tangible equity which is a non-GAAP measure. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of average shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per share of common stock represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by ending common shares outstanding plus the number of common shares issued upon conversion of common equivalent shares. These measures are used to evaluate the Corporation's use of equity (i.e., capital). In addition, profitability, relationship, and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals. Also, the efficiency ratio measures the costs expended to generate a dollar of revenue. In addition, earnings and diluted earnings per common share, the efficiency ratio, return on average assets, return on common shareholders' equity, return on average tangible common shareholders' equity and return on average tangible shareholders' equity have been calculated excluding the impact of the goodwill impairment charges taken during 2010. See below reconciliations of total noninterest expense, net income (loss) and net income (loss) applicable to common shareholders excluding the goodwill impairment charges to GAAP financial measures. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Other companies may define or calculate supplemental financial data differently. See the tables below and on page 47 for supplemental financial data and corresponding reconciliations to GAAP financial measures for the three months ended December 31, 2010, September 30, 2010, June 30, 2010, March 31, 2010 and December 31, 2009 and the years ended December 31, 2010 and 2009.

	Year Ended December 31		Fourth Quarter	Third Quarter	Second Quarter	First Quarter	Fourth Quarter
	2010	2009	2010	2010	2010	2010	2009
<b>Reconciliation of net interest income to net interest income fully taxable-equivalent basis</b>							
Net interest income	\$ 51,523	\$ 47,109	\$ 12,439	\$ 12,435	\$ 12,900	\$ 13,749	\$ 11,559
Fully taxable-equivalent adjustment	1,170	1,301	270	282	297	321	337
<b>Net interest income fully taxable-equivalent basis</b>	<b>\$ 52,693</b>	<b>\$ 48,410</b>	<b>\$ 12,709</b>	<b>\$ 12,717</b>	<b>\$ 13,197</b>	<b>\$ 14,070</b>	<b>\$ 11,896</b>

<b>Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense fully taxable-equivalent basis</b>							
Total revenue, net of interest expense	\$110,220	\$119,643	\$ 22,398	\$ 26,700	\$ 29,153	\$ 31,969	\$ 25,076
Fully taxable-equivalent adjustment	1,170	1,301	270	282	297	321	337
<b>Total revenue, net of interest expense fully taxable-equivalent basis</b>	<b>\$111,390</b>	<b>\$120,944</b>	<b>\$ 22,668</b>	<b>\$ 26,982</b>	<b>\$ 29,450</b>	<b>\$ 32,290</b>	<b>\$ 25,413</b>

<b>Reconciliation of total noninterest expense to total noninterest expense, excluding goodwill impairment charges</b>							
Total noninterest expense	\$ 83,108	\$ 66,713	\$ 20,864	\$ 27,216	\$ 17,253	\$ 17,775	\$ 16,385
Goodwill impairment	12,400	—	2,000	10,400	—	—	—
<b>Total noninterest expense, excluding goodwill impairment charges</b>	<b>\$ 70,708</b>	<b>\$ 66,713</b>	<b>\$ 18,864</b>	<b>\$ 16,816</b>	<b>\$ 17,253</b>	<b>\$ 17,775</b>	<b>\$ 16,385</b>

<b>Reconciliation of income tax expense (benefit) to income tax expense (benefit) fully taxable-equivalent basis</b>							
Income tax expense (benefit)	\$ 915	\$ (1,916)	\$ (2,351)	\$ 1,387	\$ 672	\$ 1,207	\$ (1,225)
Fully taxable-equivalent adjustment	1,170	1,301	270	282	297	321	337
<b>Income tax expense (benefit) fully taxable-equivalent basis</b>	<b>\$ 2,085</b>	<b>\$ (615)</b>	<b>\$ (2,081)</b>	<b>\$ 1,669</b>	<b>\$ 969</b>	<b>\$ 1,528</b>	<b>\$ (888)</b>

<b>Reconciliation of net income (loss) to net income (loss), excluding goodwill impairment charges</b>							
Net income (loss)	\$ (2,238)	\$ 6,276	\$ (1,244)	\$ (7,299)	\$ 3,123	\$ 3,182	\$ (194)
Goodwill impairment	12,400	—	2,000	10,400	—	—	—
<b>Net income (loss), excluding goodwill impairment charges</b>	<b>\$ 10,162</b>	<b>\$ 6,276</b>	<b>\$ 756</b>	<b>\$ 3,101</b>	<b>\$ 3,123</b>	<b>\$ 3,182</b>	<b>\$ (194)</b>

<b>Reconciliation of net income (loss) applicable to common shareholders to net income (loss) applicable to common shareholders, excluding goodwill impairment charges</b>							
Net income (loss) applicable to common shareholders	\$ (3,595)	\$ (2,204)	\$ (1,565)	\$ (7,647)	\$ 2,783	\$ 2,834	\$ (5,196)
Goodwill impairment	12,400	—	2,000	10,400	—	—	—
<b>Net income (loss) applicable to common shareholders, excluding goodwill impairment charges</b>	<b>\$ 8,805</b>	<b>\$ (2,204)</b>	<b>\$ 435</b>	<b>\$ 2,753</b>	<b>\$ 2,783</b>	<b>\$ 2,834</b>	<b>\$ (5,196)</b>

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations - continued

### Bank of America Corporation and Subsidiaries Reconciliation to GAAP Financial Measures

(Dollars in millions, shares in thousands)

	Year Ended December 31		Fourth Quarter 2010	Third Quarter 2010	Second Quarter 2010	First Quarter 2010	Fourth Quarter 2009
	2010	2009					
<b>Reconciliation of average common shareholders' equity to average tangible common shareholders' equity</b>							
Common shareholders' equity	\$ 212,681	\$ 182,288	\$ 218,728	\$ 215,911	\$ 215,468	\$ 200,380	\$ 197,123
Common Equivalent Securities	2,900	1,213	—	—	—	11,760	4,811
Goodwill	(82,596)	(86,034)	(75,584)	(82,484)	(86,099)	(86,334)	(86,053)
Intangible assets (excluding MSRs)	(10,985)	(12,220)	(10,211)	(10,629)	(11,216)	(11,906)	(12,556)
Related deferred tax liabilities	3,306	3,831	3,121	3,214	3,395	3,497	3,712
<b>Tangible common shareholders' equity</b>	<b>\$ 125,306</b>	<b>\$ 89,078</b>	<b>\$ 136,054</b>	<b>\$ 126,012</b>	<b>\$ 121,548</b>	<b>\$ 117,397</b>	<b>\$ 107,037</b>

### Reconciliation of average shareholders' equity to average tangible shareholders' equity

Shareholders' equity	\$ 233,231	\$ 244,645	\$ 235,525	\$ 233,978	\$ 233,461	\$ 229,891	\$ 250,599
Goodwill	(82,596)	(86,034)	(75,584)	(82,484)	(86,099)	(86,334)	(86,053)
Intangible assets (excluding MSRs)	(10,985)	(12,220)	(10,211)	(10,629)	(11,216)	(11,906)	(12,556)
Related deferred tax liabilities	3,306	3,831	3,121	3,214	3,395	3,497	3,712
<b>Tangible shareholders' equity</b>	<b>\$ 142,956</b>	<b>\$ 150,222</b>	<b>\$ 152,851</b>	<b>\$ 144,079</b>	<b>\$ 139,541</b>	<b>\$ 135,148</b>	<b>\$ 155,702</b>

### Reconciliation of period end common shareholders' equity to period end tangible common shareholders' equity

Common shareholders' equity	\$ 211,686	\$ 194,236	\$ 211,686	\$ 212,391	\$ 215,181	\$ 211,859	\$ 194,236
Common Equivalent Securities	—	19,244	—	—	—	—	19,244
Goodwill	(73,861)	(86,314)	(73,861)	(75,602)	(85,801)	(86,305)	(86,314)
Intangible assets (excluding MSRs)	(9,923)	(12,026)	(9,923)	(10,402)	(10,796)	(11,548)	(12,026)
Related deferred tax liabilities	3,036	3,498	3,036	3,123	3,215	3,396	3,498
<b>Tangible common shareholders' equity</b>	<b>\$ 130,938</b>	<b>\$ 118,638</b>	<b>\$ 130,938</b>	<b>\$ 129,510</b>	<b>\$ 121,799</b>	<b>\$ 117,402</b>	<b>\$ 118,638</b>

### Reconciliation of period end shareholders' equity to period end tangible shareholders' equity

Shareholders' equity	\$ 228,248	\$ 231,444	\$ 228,248	\$ 230,495	\$ 233,174	\$ 229,823	\$ 231,444
Goodwill	(73,861)	(86,314)	(73,861)	(75,602)	(85,801)	(86,305)	(86,314)
Intangible assets (excluding MSRs)	(9,923)	(12,026)	(9,923)	(10,402)	(10,796)	(11,548)	(12,026)
Related deferred tax liabilities	3,036	3,498	3,036	3,123	3,215	3,396	3,498
<b>Tangible shareholders' equity</b>	<b>\$ 147,500</b>	<b>\$ 136,602</b>	<b>\$ 147,500</b>	<b>\$ 147,614</b>	<b>\$ 139,792</b>	<b>\$ 135,366</b>	<b>\$ 136,602</b>

### Reconciliation of period end assets to period end tangible assets

Assets	\$ 2,264,909	\$2,230,232	\$ 2,264,909	\$ 2,339,660	\$ 2,368,384	\$ 2,344,634	\$2,230,232
Goodwill	(73,861)	(86,314)	(73,861)	(75,602)	(85,801)	(86,305)	(86,314)
Intangible assets (excluding MSRs)	(9,923)	(12,026)	(9,923)	(10,402)	(10,796)	(11,548)	(12,026)
Related deferred tax liabilities	3,036	3,498	3,036	3,123	3,215	3,396	3,498
<b>Tangible assets</b>	<b>\$ 2,184,161</b>	<b>\$2,135,390</b>	<b>\$ 2,184,161</b>	<b>\$ 2,256,779</b>	<b>\$ 2,275,002</b>	<b>\$ 2,250,177</b>	<b>\$2,135,390</b>

### Reconciliation of ending common shares outstanding to ending tangible common shares outstanding

Common shares outstanding	10,085,155	8,650,244	10,085,155	10,033,705	10,033,017	10,032,001	8,650,244
Assumed conversion of common equivalent shares <sup>(1)</sup>	—	1,286,000	—	—	—	—	1,286,000
<b>Tangible common shares outstanding</b>	<b>10,085,155</b>	<b>9,936,244</b>	<b>10,085,155</b>	<b>10,033,705</b>	<b>10,033,017</b>	<b>10,032,001</b>	<b>9,936,244</b>

(1) On February 24, 2010, the common equivalent shares converted into common shares.

Certain prior period amounts have been reclassified to conform to current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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## Exhibit A: Non-GAAP Reconciliations - continued

### Bank of America Corporation and Subsidiaries Global Card Services - Reconciliation

(Dollars in millions)

	Year Ended December 31, 2009			Fourth Quarter 2009		
	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis	Managed Basis <sup>(1)</sup>	Securitization Impact <sup>(2)</sup>	Held Basis
Net interest income <sup>(3)</sup>	\$ 19,972	\$ (9,250)	\$ 10,722	\$ 4,878	\$ (2,226)	\$ 2,652
Noninterest income:						
Card income	8,553	(2,034)	6,519	2,093	(679)	1,414
All other income	521	(115)	406	115	(21)	94
Total noninterest income	9,074	(2,149)	6,925	2,208	(700)	1,508
Total revenue, net of interest expense	29,046	(11,399)	17,647	7,086	(2,926)	4,160
Provision for credit losses	29,553	(11,399)	18,154	6,854	(2,926)	3,928
Noninterest expense	7,726	—	7,726	1,877	—	1,877
Loss before income taxes	(8,233)	—	(8,233)	(1,645)	—	(1,645)
Income tax benefit <sup>(3)</sup>	(2,972)	—	(2,972)	(651)	—	(651)
<b>Net loss</b>	<b>\$ (5,261)</b>	<b>\$ —</b>	<b>\$ (5,261)</b>	<b>\$ (994)</b>	<b>\$ —</b>	<b>\$ (994)</b>

#### Balance sheet

Average - total loans and leases	\$ 211,981	\$ (98,453)	\$ 113,528	\$ 199,756	\$ (91,705)	\$ 108,051
Period end - total loans and leases	196,289	(89,715)	106,574	196,289	(89,715)	106,574

(1) Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

(2) The securitization impact on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

(3) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

In 2010, the Corporation reports *Global Card Services* results in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. In the 2009 periods, loan securitization removed loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualifying special purpose entity which was excluded from the Corporation's Consolidated Financial Statements in accordance with GAAP applicable at the time.

The performance of the managed portfolio is important in understanding *Global Card Services* results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. In the 2009 periods, *Global Card Services* managed income statement line items differed from a held basis reported as follows:

- Managed net interest income included *Global Card Services* net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income included *Global Card Services* noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record securitized net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also included the impact of adjustments to the interest-only strips that were recorded in card income as management managed this impact within *Global Card Services*.
- Provision for credit losses represented the provision for managed credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.

This information is preliminary and based on company data available at the time of the presentation.

## Exhibit A: Non-GAAP Reconciliations - continued

### Bank of America Corporation and Subsidiaries All Other - Reconciliation

(Dollars in millions)

	Year Ended December 31, 2009			Fourth Quarter 2009		
	Reported Basis <sup>(1)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted	Reported Basis <sup>(1)</sup>	Securitization Offset <sup>(2)</sup>	As Adjusted
Net interest income <sup>(3)</sup>	\$ (7,221)	\$ 9,250	\$ 9,250	\$ (1,640)	\$ 2,226	\$ 2,226
Noninterest income:						
Card income (loss)	(896)	2,034	1,138	(432)	679	247
Equity investment income	10,589	—	10,589	2,163	—	2,163
Gains on sales of debt securities	4,437	—	4,437	852	—	852
All other loss	(5,705)	115	(5,590)	(2,279)	21	(2,258)
Total noninterest income	8,425	2,149	10,574	304	700	1,004
Total revenue, net of interest expense	1,204	11,399	12,603	(1,336)	2,926	1,590
Provision for credit losses	(3,397)	11,399	8,002	(1,511)	2,926	1,415
Merger and restructuring charges	2,721	—	2,721	533	—	533
All other noninterest expense	2,909	—	2,909	818	—	818
Loss before income taxes	(1,029)	—	(1,029)	(1,176)	—	(1,176)
Income tax benefit <sup>(3)</sup>	(2,357)	—	(2,357)	(427)	—	(427)
<b>Net income (loss)</b>	<b>\$ 1,328</b>	<b>\$ —</b>	<b>\$ 1,328</b>	<b>\$ (749)</b>	<b>\$ —</b>	<b>\$ (749)</b>
<b>Balance sheet</b>						
Average - total loans and leases	\$ 162,302	\$ 98,453	\$ 260,755	\$ 154,038	\$ 91,705	\$ 245,743
Period end - total loans and leases	161,153	89,715	250,868	161,153	89,715	250,868

(1) Provision for credit losses represents provision for credit losses in All Other combined with the Global Card Services securitization offset.

(2) The securitization offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.

(3) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

This information is preliminary and based on company data available at the time of the presentation.

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