2010年第2四半期（4月～6月）決筸短信
会 社 名 バンク・オブ・アメリカ・コーポレーション
（Bank of America Corporation）
株式銘柄コード
本 店 所 在 地
所 属 部
決 算 期
問 合 せ 先

100 North Tryon Street，Charlotte，NC 28255 U．S．A．
東証市場第一部
本決算：年1回（12月）中間決算：四半期ごと
東京都港区六本木一丁目6番1号 泉ガーデンタワー
アンダーソン・毛利•友常法律事務所 電話 03 （6888） 1000

1．本国における決算発表日 2010 年 7 月 16 日（金曜日）
2．業 績

|  | 第2四半期（4月～6月までの3 カ月間） |  |  |
| :---: | :---: | :---: | :---: |
|  | 当年度（2010 年） | 前年度（2009 年） | 増減率 |
| 正味利息収入 | 12，百万 ${ }^{\text {r }}$ ， $0^{0}$ |  | \％ 10 10.9 |
| 利息外収入 | 16,253 | 21，144 | $\triangle 23.1$ |
| 純利益 | 3， 123 | 3， 224 | $\triangle 3.1$ |
| 1 株 当り純利益 | $\begin{gathered} 0.28{ }^{F_{n}} \\ (\text { 希薄化後) } 0.28 \end{gathered}$ | $\begin{array}{r} 0.33^{F_{i 上}} \\ (\text { 希薄化後) } 0.33 \end{array}$ | $\begin{aligned} & \triangle 15.2 \\ & \triangle 1 \\ & \triangle \end{aligned}$ |


|  | 今期累計額（1月～6月の6ヵ月間） |  |  |
| :---: | :---: | :---: | :---: |
|  | 当 期 | 前年同期 | 増減率 |
| 正味利息収入 | $\begin{gathered} \text { 百万 }^{\mathrm{F}_{\text {, }}} \\ 26,649 \end{gathered}$ |  |  <br> 10.5 |
| 利息外収入 | 34,473 | 44，405 | $\triangle 22.4$ |
| 純利益 | 6，305 | 7，471 | $\triangle 15.6$ |
| 1 株 当り純利益 | $0.5{ }^{\text {F }}$ „ （希薄化後） 0.55 | （希薄化後）0． 75 | $\begin{aligned} & \triangle 25.3 \\ & \triangle 26.7 \end{aligned}$ |

（注）1．過年度の数値の一部は，当期の表示に一致させるために組替えられている。
2．本情報は，暫定的であり，本発表時に入手可能な会社情報に基づき作成されている。

| 配当金の推移 |  |  | 備 考 |
| :---: | :---: | :---: | :---: |
|  | 当年度（2010 年）（ドル） | 前年度（2009 年）（ドル） |  |
| 第 11 四 半 期 | 0.01 | 0.01 |  |
| 第 2 四 半 期 | 0.01 | 0.01 |  |
| 第 3 四 半 期 | － | 0.01 |  |
| 第 4 四 半 期 | ， | 0.01 |  |
| 合 計 | ， | 0.04 |  |

（注）1．原則として各四半期に宣言された配当金である。
3．概況，特記事項・その他
業績は，4四半期連続で改善した信用コストの減少，並びに当社が主要事業ラインの強化及び顧客に対す る金融サービスの提供に直接貢献しない資産の処分に注力したことによる，非コア資産の売却に牽引されま した。これらのプラスの材料は，トレーディング勘定収益の減少，モーゲージ銀行事業収益の減少及び特定 の年度末インセンティブ報酬支払に係る英国ボーナス課税と関連する費用の増加により一部減殺されまし た。

最高経営責任者兼社長のブライアン・T・モイニハン氏は，「当社の四半期の業績は，当社の 3 つのコア顧客グループである，顧客，事業及び機関投資家周辺に注力すること，並びに明瞭性，透明性があり，また，顧客が厳しい状況にあるときは支援を行うという幅広い取引関係を土台として，顧客が求める金融機関を構築することという当社の戦略が進展していることを示しています。当社は，利益剰余金を通して自己資本の基盤を改善させ，信用の質は，予想よりもなお一層早く改善しました。当社は世界中で最も包括的な金融フ ランチャイズを有しており，当社は，当社の戦略を実行し，当社の顧客及び株主に対して優れた長期的な価値を届けることに注力しています。」と述べています。
（上記は現地2010年7月16日発表のニュースリリースの抜粋箇所の抄訳です。原文と抄訳の間に齟齬が ある場合には，原文の内容が優先します。全文（原文）は，以下のとおりです。）

July 16, 2010
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# Bank of America Earns \$3.1 Billion in Second Quarter 

Credit Quality Continues to Improve, Especially in Credit Card

Capital Ratios Strengthened
Investment Bank Moves Up to No. 1 in U.S. Investment Banking Fees
Strong Asset Management Fees and Brokerage Income Drive Wealth Management

## Average Retail Deposit Balances Rise 3 Percent

CHARLOTTE - Bank of America Corporation today reported second-quarter 2010 net income of $\$ 3.1$ billion, compared to net income of $\$ 3.2$ billion a year ago. After preferred dividends, earnings were $\$ 0.27$ per diluted share, compared to $\$ 0.33$ in the second quarter of 2009.

Results were driven by lower credit costs, which improved for the fourth straight quarter, and the sale of non-core assets as the company focused on strengthening key business lines and divesting assets that do not directly contribute to providing financial services to customers. These positives were partially offset by lower trading account profits, reduced mortgage banking income and increased costs associated with the United Kingdom payroll tax on certain year-end incentive payments.
"Our quarterly results show that we are making progress on our strategy to align around our three core customers groups - consumers, businesses, and institutional investors - and create the financial institution that customers tell us they want, built on a broad relationship of clarity, transparency, and helping them manage through challenging times," said Chief Executive Officer and President Brian Moynihan. "We improved our capital foundation through retained earnings, and credit quality improved even faster than expected. We have the most complete financial franchise in the world, and we are focused on executing our strategy and delivering outstanding long-term value to our customers and shareholders."

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## Second-Quarter Business Highlights

- Bank of America continued to leverage its global franchise and increase the number of referrals. Approximately 80,000 lending and deposit products were delivered to Merrill Lynch clients in the second quarter, up from 60,000 in the first quarter of 2010 and 35,000 in all of 2009. Referrals between Global Wealth and Investment Management and the company's commercial and corporate businesses increased 24 percent from the first quarter of 2010.
- Bank of America Merrill Lynch ranked No. 1 in U.S. net investment banking revenues with a 13 percent market share, according to Dealogic second-quarter 2010 league tables, as well as No. 1 in global leveraged loans, No. 1 in global investment grade corporate debt and No. 1 in global syndicated loans.
- Average retail deposit balances rose 3 percent from a year ago to $\$ 649.6$ billion, paced by strong organic growth in Merrill Lynch Global Wealth Management.
- Bank of America extended approximately $\$ 174$ billion in credit in the second quarter of 2010, according to preliminary data. Credit extensions included $\$ 72$ billion in first mortgages, $\$ 76$ billion in commercial non-real estate, $\$ 13$ billion in commercial real estate, $\$ 3$ billion in domestic consumer and small business card, $\$ 2$ billion in home equity products and $\$ 8$ billion in other consumer credit. Commercial credit extensions include a significant number of credit renewals.
- Bank of America funded $\$ 72$ billion in first mortgages, helping more than 342,000 people either purchase homes or refinance existing mortgages during the quarter. This funding included approximately 35,000 first-time homebuyer credit-qualified mortgages, and more than 129,000 mortgages to low-and moderate-income borrowers. Approximately 53 percent of funded first mortgages were for home purchases.
- Since the start of 2008, Bank of America and previously Countrywide have completed nearly 650,000 loan modifications with customers. During the quarter more than 80,000 loan modifications were completed, including 38,000 consumers who converted from trial modifications under the government's Making Home

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Affordable program.

- During the quarter, Global Wealth and Investment Management launched Merrill Edge, which combines the investment expertise of Merrill Lynch and the banking strength of Bank of America. Merrill Edge is designed for self-directed and mass affluent clients to more effectively manage their investments, savings, credit, banking and retirement assets via an online platform, phone channels and branch offices. Since its introduction a few weeks ago, the company has followed up with 7,000 qualified contacts.
- Global Wealth and Investment Management reported strong asset management fees during the quarter and the second-highest quarterly brokerage income since the acquisition of Merrill Lynch.
- Bank of America sold or agreed to sell a number of non-core assets during the quarter as part of the company's strategy to focus on its core businesses and strengthen capital ratios. The transactions included the following:
- The sale of the company's preferred and common shares of Itaú Unibanco Holding S.A., which generated a $\$ 1.2$ billion pretax gain.
- The sale of the company's equity position in MasterCard, resulting in a pretax gain of approximately $\$ 440$ million.
- The sale of Columbia Management's long-term asset management business, which generated a $\$ 60$ million pretax gain and resulted in a reduction in goodwill and intangibles of approximately $\$ 800$ million.
- An agreement to sell the company's entire 24.9 percent stake in Grupo Financiero Santander, S.A.B. de C.V. back to an affiliate of its parent company in a private transaction for $\$ 2.5$ billion. This generated a pretax loss of \$428 million.
- An agreement to sell a $\$ 1.9$ billion portfolio of limited partnership interests in private equity funds to AXA Private Equity at a pretax loss of approximately $\$ 160$ million.

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Second-Quarter 2010 Financial Summary
Revenue and Expense
(Dollars in millions)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  | March 31, 2010 |  | June 30, 2009 |  |
| Net interest income, FTE basis 1 | \$ | 13,197 | \$ | 14,070 | \$ | 11,942 |
| Noninterest income |  | 16,253 |  | 18,220 |  | 21,144 |
| Total revenue net of interest expense, FTE basis |  | 29,450 |  | 32,290 |  | 33,086 |
| Noninterest expense | \$ | 17,253 | \$ | 17,775 | \$ | 17,020 |
| Efficiency ratio |  | 58.58 |  | 55.05 |  | 51.44 |

[^0]Revenue, net of interest expense, on a fully taxable-equivalent (FTE) basis declined 11 percent from the year-ago period. The year-ago period included gains from the sale of the company's shares in China Construction Bank (CCB) and the contribution of a merchant services business to a joint venture.

Net interest income on a FTE basis increased $\$ 1.3$ billion from a year earlier, reflecting the impact of the adoption of new consolidation guidance, effective January 1, 2010, which added net assets of approximately $\$ 100$ billion to the balance sheet. The change, while having no material impact on net income, primarily increased net interest income offset by changes in card income and the provision for credit losses.

The net interest yield widened 13 basis points from the year-ago quarter due in part to the higher yielding loans, which were brought back on the balance sheet related to the adoption of the new consolidation guidance.

Noninterest income declined 23 percent from the year-ago quarter due primarily to lower equity investment income, lower mortgage banking income, reduced trading account profits and lower net gains on sales of debt securities as a result of losses associated with the sale of certain non-agency residential mortgage-backed securities. Equity investment income was lower as the prior year period included a $\$ 5.3$ billion pretax gain on the sale of CCB shares while other income last year included a $\$ 3.8$ billion pretax gain on the contribution of the merchant services business to a joint venture. The decrease in equity investment income related to the CCB transaction was offset in part by the gains on the sale of noncore assets. The decline in mortgage banking income reflected an increase in representations and warranties expense, lower production volume and margins, and less favorable mortgage servicing rights results, net of hedges. Partially offsetting these decreases

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was a $\$ 1.2$ billion credit-related pretax gain primarily associated with the Merrill Lynch structured notes, compared to a $\$ 3.6$ billion pretax loss on these structured notes in the year-ago period.

Noninterest expense rose slightly from the year-ago quarter on higher personnel costs due in part to the U.K. payroll tax on certain year-end incentive payments enacted this quarter, and increased professional fees. Pretax merger and restructuring charges declined $\$ 321$ million from a year earlier.

## Credit Quality

(Dollars in millions)

|  | Three Months Ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  | March 31, 2010 |  |  | June 30, 2009 |  |
| Provision for credit losses | \$ | 8,105 | \$ | 9,805 |  | \$ | 13,375 |
| Net charge-offs |  | 9,557 |  | 10,797 |  |  | 8,701 |
| Net charge-off ratio ${ }^{1}$ |  | 3.98 \% |  | 4.44 | \% |  | 3.64 |
| Total managed net losses ${ }^{2}$ |  | - |  | - |  | \$ | 11,684 |
| Total managed net loss ratio ${ }^{1,2}$ |  | - |  | - |  |  | 4.42 |


|  | $\begin{aligned} & \text { At June 30, } \\ & 2010 \\ & \hline \end{aligned}$ |  |  | $\begin{gathered} \text { At March 31, } \\ 2010 \\ \hline \end{gathered}$ |  |  | $\begin{aligned} & \text { At June 30, } \\ & 2009 \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nonperforming loans, leases and foreclosed properties | \$ | 35,701 |  | \$ | 35,925 |  | \$ | 30,982 |
| Nonperforming loans, leases and foreclosed properties ratio ${ }^{3}$ |  | 3.74 | \% |  | 3.69 | \% |  | 3.31 |
| Allowance for loan and lease losses | \$ | 45,255 |  | \$ | 46,835 |  | \$ | 33,785 |
| Allowance for loan and lease losses ratio ${ }^{4}$ |  | 4.75 | \% |  | 4.82 | \% |  | 3.61 |

[^1]Credit quality continued to improve during the quarter, with net charge-offs continuing to decline in most consumer portfolios. Credit costs, while still high, fell for the fourth consecutive quarter, reflecting continued improvement in relatively weak global economic conditions.

Credit quality across most commercial portfolios continued to improve with reservable criticized levels decreasing for the third consecutive quarter and

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nonperforming loans, leases and foreclosed properties decreasing for the second consecutive quarter. Net charge-offs in the core commercial portfolio declined across a broad range of borrowers and industries.

Net charge-offs were $\$ 1.2$ billion lower than the first quarter, reflecting improvement in the consumer and commercial portfolios. Specific drivers of the decrease included the higher first-quarter charge-offs on certain modified collateral dependent consumer real estate loans and continued improvement in delinquencies and collections in the domestic credit card portfolio in the second quarter. These improvements were partially offset by losses related to certain foreign credit card renegotiated loans as the company conformed accounting for these loans to domestic charge-off policies. Nonperforming loans, leases and foreclosed properties were $\$ 35.7$ billion, compared with $\$ 35.9$ billion at March 31, 2010 and $\$ 31.0$ billion a year ago.

The provision for credit losses was $\$ 8.1$ billion, $\$ 1.7$ billion lower than the first quarter and $\$ 5.3$ billion lower than the same period a year earlier. The provision was $\$ 1.45$ billion lower than net charge-offs, resulting in a reduction in the reserve for credit losses for the quarter. This compares with a $\$ 992$ million reduction to the reserve for credit losses in the first quarter and a $\$ 4.7$ billion addition a year earlier. The reserve reduction in the current quarter was primarily due to improved delinquencies, collections and bankruptcies in domestic credit card and consumer lending businesses, and improved credit profiles in the commercial portfolios. These were partially offset by reserve additions in the consumer real estate portfolios amid continued stress in the housing market, which included reserve additions for purchased creditimpaired consumer portfolios obtained through acquisitions.

## Capital and Liquidity Management

|  | At June 30, 2010 |  |  | $\begin{gathered} \text { At March 31, } \\ 2010 \\ \hline \end{gathered}$ |  |  | At June 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity (in millions) | \$ | 233,174 |  | \$ | 229,823 |  | \$ | 255,152 |
| Tier 1 common ratio |  | 8.01 | \% |  | 7.60 | \% |  | 6.90 \% |
| Tier 1 capital ratio |  | 10.67 | \% |  | 10.23 | \% |  | 11.93 \% |
| Total capital ratio |  | 14.77 | \% |  | 14.47 | \% |  | 15.99 \% |
| Tangible common equity ratio ${ }^{1}$ |  | 5.36 | \% |  | 5.23 | \% |  | 4.67 \% |
| Tangible book value per share ${ }^{1}$ | \$ | 12.14 |  | \$ | 11.70 |  | \$ | 11.66 |

[^2]Capital ratios were positively impacted from the first quarter of 2010 primarily due to the sale of certain non-core assets and increased retained earnings. The company's

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liquidity position strengthened during the quarter as customers continued to reduce debt. Cash and cash equivalents rose $\$ 6.2$ billion from the first quarter and $\$ 10.7$ billion compared to the same period last year. The company's total global excess liquidity sources rose $\$ 20$ billion from the first quarter of 2010 to approximately $\$ 290$ billion. At June 30, 2010, the company's time-to-required funding was 22 months.

During the quarter, a cash dividend of $\$ 0.01$ per common share was paid, and the company reported $\$ 340$ million in preferred dividends. Period-end common shares issued and outstanding were 10.03 billion for the first and second quarters of 2010 and 8.65 billion for the second quarter of 2009. The increase in outstanding shares year over year was driven primarily by the company's capital-raising initiative in the fourth quarter of 2009 and the related conversion of common equivalent shares into common stock in the first quarter of 2010.

## 2010 Business Segment Results

## Deposits

(Dollars in millions)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  | March 31, 2010 |  | June 30, 2009 |  |
| Total revenue, net of interest expense, FTE basis | \$ | 3,604 | \$ | 3,633 | \$ | 3,477 |
| Provision for credit losses |  | 61 |  | 37 |  | 87 |
| Noninterest expense |  | 2,496 |  | 2,498 |  | 2,593 |
| Net income |  | 665 |  | 688 |  | 534 |
| Efficiency ratio, FTE basis |  | 69.24 \% |  | 68.75 |  | 74.59 \% |
| Return on average equity |  | 11.01 \% |  | 11.57 |  | 9.16 \% |
| Average deposits | \$ | 415,670 | \$ | 414,169 | \$ | 415,502 |


|  | $\begin{aligned} & \text { At June 30, } \\ & 2010 \end{aligned}$ |  | At March 31, 2010 |  | At June 30, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end deposits | \$ | 411,682 | \$ | 417,541 | \$ | 421,651 |

Deposits net income rose 25 percent from the year-ago period due to increases in revenue and lower noninterest expense. Revenue increased as disciplined pricing, a customer shift to more liquid products and a higher residual net interest income allocation related to asset and liability management (ALM) activities, which drove higher net interest income. This was partially offset by lower service charges driven by overdraft policy changes announced in 2009.

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Noninterest expense decreased 4 percent from a year ago due to the absence of the special FDIC assessment, partially offset by higher retail distribution costs that shifted to Deposits from the other consumer businesses.

Average deposits remained relatively flat from a year ago as organic growth and the transfer of certain deposits from other client-managed businesses were offset by the expected decline in higher-yielding Countrywide deposits.

## Global Card Services

(Dollars in millions)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  | March 31, 2010 |  | June 30, 2009 |  |
| Total revenue, net of interest expense, FTE basis ${ }^{1}$ | \$ | 6,861 | \$ | 6,803 | \$ | 7,262 |
| Provision for credit losses ${ }^{1}$ |  | 3,795 |  | 3,535 |  | 7,655 |
| Noninterest expense |  | 1,799 |  | 1,757 |  | 1,936 |
| Net income (loss) |  | 806 |  | 947 |  | $(1,586)$ |
| Efficiency ratio, FTE basis |  | 26.20 \% |  | 25.84 \% |  | 26.66 \% |
| Return on average equity |  | 7.98 \% |  | 8.90 \% |  | $\mathrm{n} / \mathrm{m}$ |
| Average loans ${ }^{1}$ | \$ | 177,571 | \$ | 189,307 | \$ | 215,808 |


|  | $\begin{gathered} \text { At June 30, } \\ 2010 \\ \hline \end{gathered}$ |  | At March 31, 2010 |  | $\begin{gathered} \text { At June 30, } \\ 2009 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end loans ${ }^{1}$ | \$ | 173,021 | \$ | 181,763 | \$ | 211,325 |

[^3]Global Card Services net income increased $\$ 2.4$ billion compared to a year ago due to declining credit costs reflecting continued improvement in the U.S. economy.

Revenue decreased $\$ 401$ million from a year ago, driven by lower average loans and reduced interest and fee income primarily resulting from the implementation of the CARD Act, partially offset by the $\$ 440$ million pretax gain on the sale of the MasterCard position.

Provision for credit losses decreased $\$ 3.9$ billion from a year ago as lower delinquencies, decreasing bankruptcies and lower expected losses from the improving economic outlook drove lower charge-offs and reserve reductions during the quarter.

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Noninterest expense decreased compared to a year ago as a higher percentage of the retail distribution costs shifted to Deposits from Global Card Services.

Home Loans and Insurance
(Dollars in millions)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  | March 31, 2010 |  | June 30, 2009 |  |
| Total revenue, net of interest expense, FTE basis | \$ | 2,795 | \$ | 3,624 | \$ | 4,463 |
| Provision for credit losses |  | 2,390 |  | 3,600 |  | 2,726 |
| Noninterest expense |  | 2,817 |  | 3,329 |  | 2,834 |
| Net income (loss) |  | $(1,534)$ |  | $(2,072)$ |  | (726) |
| Efficiency ratio, FTE basis |  | 100.78 \% |  | 91.85 |  | 63.50 \% |
| Average loans | \$ | 130,664 | \$ | 133,745 | \$ | 131,509 |


|  | $\begin{gathered} \text { At June 30, } \\ 2010 \end{gathered}$ |  | At March 31, 2010 |  | $\begin{gathered} \text { At June 30, } \\ 2009 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Period-end loans | \$ | 129,798 | \$ | 132,428 | \$ | 131,120 |

The net loss in Home Loans and Insurance increased $\$ 808$ million compared to the year-ago period. Revenue decreased 37 percent largely due to lower mortgage banking income. The year-over-year decline in mortgage banking income was driven by the $\$ 802$ million increase in representations and warranties expense combined with lower production volume and margins resulting from a decrease in refinance activity. Also contributing to the decline were less favorable mortgage servicing results partially offset by increased servicing income.

The provision for credit losses decreased $\$ 336$ million from the year-ago period due to lower reserve additions driven by improving portfolio trends. Provision expense continued to remain elevated amid continued stress in the housing market.

Noninterest expense was essentially flat from a year ago as lower production expenses and a lower insurance loss provision were offset by increased costs related to default management staff and loss mitigation efforts.

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## Global Commercial Banking

(Dollars in millions)

$n / m=$ not meaningful
Global Commercial Banking net income increased $\$ 854$ million from a year ago due to lower credit costs partially offset by lower revenues.

Revenue decreased from the same period in the prior year. Net interest income benefited from improved loan spreads on new, renewed and amended facilities offset by loan balance declines. Strong deposit growth contributed to revenue as clients remained very liquid. Revenue was negatively impacted by increased costs related to an agreement to purchase certain loans, partially offset by a higher residual net interest income allocation related to ALM activities.

The provision for credit losses decreased $\$ 1.5$ billion driven by reserve reductions and lower net charge-offs in the commercial domestic and retail dealer-related portfolios, reflecting improved borrower credit profiles and higher resale values. Also contributing to the decline in provision was the higher level of reserve additions in commercial real estate in the year-ago period.

Average loan balances decreased $\$ 28.2$ billion compared to the same period a year ago due to continued low demand due in part to client deleveraging and economic uncertainty. Average deposit balances continued to grow, increasing by $\$ 19.4$ billion as clients remain very liquid.

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Global Banking and Markets
(Dollars in millions)

|  | Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  |  | March 31, 2010 |  |  | June 30, 2009 |  |
| Total revenue, net of interest expense, FTE basis | \$ | 6,005 |  | \$ | 9,751 |  | \$ | 10,411 |
| Provision for credit losses |  | (133) |  |  | 247 |  |  | 588 |
| Noninterest expense |  | 4,790 |  |  | 4,370 |  |  | 3,920 |
| Net income |  | 927 |  |  | 3,218 |  |  | 3,903 |
| Efficiency ratio, FTE basis |  | 79.75 | \% |  | 44.83 | \% |  | 37.66 \% |
| Return on average equity |  | 7.00 | \% |  | 23.70 | \% |  | 31.52 \% |
| Total average assets | \$ | 774,792 |  | \$ | 782,126 |  | \$ | 780,910 |
| Total average deposits | \$ | 113,165 |  | \$ | 104,113 |  | \$ | 102,650 |

Global Banking and Markets net income decreased $\$ 3.0$ billion compared to a year earlier, as the year-ago period included a gain on the contribution of the merchant services business to a joint venture and the most recent period was impacted by a widespread market slowdown in the sales and trading businesses.

Revenue decreased $\$ 4.4$ billion due to the lack of the $\$ 3.8$ billion gain on the contribution of the merchant services business in 2009, as well as general market deterioration resulting from market concerns around the global economy and the lack of liquidity as sovereign debt fears and regulatory uncertainty fueled investor concerns. Noninterest expense increased $\$ 870$ million driven by the U.K. payroll tax on certain year-end incentive payments and the recognition of expense on proportionately larger prior year incentive deferrals. Provision for credit losses declined from a year ago primarily driven by an improved risk portfolio. This resulted in reserve reductions and lower charge-offs in the corporate portfolio, reflecting stabilizing borrower cash flows and improved borrower liquidity.

Fixed Income, Currency and Commodities revenue fell to $\$ 2.6$ billion, compared to $\$ 3.1$ billion a year ago, due to spread widening and a decline in liquidity reflecting increased investor risk aversion and greater economic uncertainty.

Equities revenue declined to $\$ 1.0$ billion compared to $\$ 1.3$ billion a year ago driven primarily by lower sales and trading revenues of $\$ 852$ million due to adverse market conditions and reductions in equity derivatives revenue.

Corporate and Investment Banking revenue of $\$ 2.4$ billion included Corporate Banking revenue of $\$ 1.6$ billion. Excluding the merchant services gain in the prior year, Corporate and Investment Banking revenue was up $\$ 210$ million year over

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year, largely as a result of an increase in net interest income and growth in fee revenue.

## Global Wealth and Investment Management

(Dollars in millions)

|  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30,2010 | March 31, 2010 |  | June 30, 2009 |  |
| Total revenue, net of interest expense, FTE basis | \$ | 4,331 | \$ | 4,169 | \$ | 3,962 |
| Provision for credit losses |  | 121 |  | 242 |  | 238 |
| Noninterest expense |  | 3,370 |  | 3,191 |  | 3,142 |
| Net income |  | 356 |  | 461 |  | 396 |
| Efficiency ratio, FTE basis |  | 77.77 |  | 76.56 |  | 79.26 |
| Return on average equity |  | 6.08 |  | 8.50 |  | 8.77 |
| Average loans | \$ | 99,007 | \$ | 99,038 | \$ | 101,746 |
| Average deposits |  | 229,272 |  | 224,514 |  | 215,381 |
| (in billions) | $\begin{aligned} & \text { At June 30, } \\ & \quad 2010 \\ & \hline \end{aligned}$ |  | At March 31, 2010 |  | $\begin{gathered} \text { At June 30, } \\ \quad 2009 \\ \hline \end{gathered}$ |  |
| Assets under management (AUM) ${ }^{1}$ | \$ | 603.3 | \$ | 750.7 | \$ | 705.2 |
| Total net client assets 1,2 |  | 1,992.4 |  | 2,188.1 |  | 2,022.2 |

[^4]Global Wealth and Investment Management net income declined $\$ 40$ million from a year earlier driven in part by the tax-related effects of the sale of the former Columbia Management long-term asset management business, partially offset by higher investment and brokerage activity and lower credit costs.

Revenue increased $\$ 369$ million from a year earlier to $\$ 4.3$ billion, which represents Global Wealth and Investment Management's highest quarterly revenue other than the fourth quarter of 2009, which included a $\$ 1.1$ billion gain related to the company's equity investment in BlackRock, Inc. The increase was driven by higher investment and brokerage income, higher net interest income compared to the second quarter of 2009, and the pretax gain on the sale of Columbia Management's long-term asset management business. The provision for credit losses decreased $\$ 117$ million from a year ago to $\$ 121$ million due to improvement in the consumer real estate portfolio.

Merrill Lynch Global Wealth Management net revenue increased $\$ 234$ million from a year earlier due to higher investment and brokerage income driven by the impact of

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higher average equity market levels, increased AUM flows, and higher transactional brokerage activity, as well as higher net interest income.
U.S. Trust, Bank of America Private Wealth Management, and Retirement and Philanthropic Services net revenue increased $\$ 29$ million and $\$ 15$ million, respectively from a year ago due to improved net interest margin at U.S. Trust and higher valuations in the equity markets in Retirement and Philanthropic Services.

Global Wealth and Investment Management also includes the results of BofA Global Capital Management, which is the cash and liquidity asset management business that Bank of America retained following the sale of Columbia Management's long-term asset management business and the economic ownership interest related to the company's investment in BlackRock, Inc.

## All Other

All Other reported net income of $\$ 1.1$ billion, up $\$ 346$ million from a year ago due to higher net revenue driven by a $\$ 1.2$ billion pretax gain on the sale of shares of Itaú and credit-related gains primarily associated with the Merrill Lynch structured notes of $\$ 1.2$ billion, partially offset by increases in the provision for credit losses and noninterest expense.

The increase in provision for credit losses was driven by the impact of the new consolidation guidance, partially offset by lower reserve additions related to the residential mortgage and the discontinued real estate purchased credit-impaired portfolios. Results were also impacted by lower gains on sales of debt securities as a result of net losses on sales of certain non-agency residential mortgage-backed securities. Noninterest expense increased due to higher personnel, general operating and other expenses.

All Other consists primarily of equity investments, the residential mortgage portfolio associated with ALM activities, the residual impact of the cost allocation process, merger and restructuring charges, intersegment eliminations, fair value adjustments related to certain Merrill Lynch structured notes and the results of certain consumer finance, investment management and commercial lending businesses that are being liquidated. Prior to January 1, 2010, All Other also included the offsetting securitization impact to present Global Card Services on a managed basis. For more information and detailed reconciliation, please refer to the data pages supplied with this press release.

Note: Chief Executive Officer and President Brian Moynihan and Chief Financial Officer Charles Noski will discuss second-quarter 2010 results in a conference call at 8:30 a.m. ET today. The presentation and supporting materials can be accessed on the Bank of America Investor Relations Web site at http://investor.bankofamerica.com. For a listen-only connection to the conference call, dial 1.888.245.1801 (U.S.) or 1.785.424.1733 (international) and the conference ID: 79795.

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## Bank of America

Bank of America is one of the world's largest financial institutions, serving individual consumers, small- and middlemarket businesses and large corporations with a full range of banking, investing, asset management and other financial and risk management products and services. The company provides unmatched convenience in the United States, serving approximately 57 million consumer and small business relationships with 5,900 retail banking offices, more than 18,000 ATMs and award-winning online banking with 29 million active users. Bank of America is among the world's leading wealth management companies and is a global leader in corporate and investment banking and trading across a broad range of asset classes, serving corporations, governments, institutions and individuals around the world. Bank of America offers industry-leading support to approximately 4 million small business owners through a suite of innovative, easy-to-use online products and services. The company serves clients through operations in more than 40 countries. Bank of America Corporation stock (NYSE: BAC) is a component of the Dow Jones Industrial Average and is listed on the New York Stock Exchange.

## Forward-Looking Statements

Bank of America and its management may make certain statements that constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are not historical facts, but instead represent Bank of America's current expectations, plans or forecasts of its future results and revenues, including future asset management and brokerage fees, sales and trading revenues, representation and warranties expenses, deferred tax assets, net interest income, credit trends and conditions, including credit losses, credit reserves, charge-offs and nonperforming asset levels, consumer and commercial service charges, including the impact of changes in the company's overdraft policy as well as from the Electronic Fund Transfer Act, liquidity, regulatory and GAAP capital levels, revenue impact of the Credit Card Accountability Responsibility and Disclosure Act of 2009 (CARD Act), mortgage production levels, mortgage modifications, loss rates on the Countrywide purchased credit-impaired portfolio and other similar matters. These statements are not guarantees of future results or performance and involve certain risks, uncertainties and assumptions that are difficult to predict and are often beyond Bank of America's control. Actual outcomes and results may differ materially from those expressed in, or implied by, any of these forward-looking statements.

You should not place undue reliance on any forward-looking statement and should consider all of the following uncertainties and risks, as well as those more fully discussed under Item 1A. "Risk Factors" of Bank of America's 2009 Annual Report on Form 10-K and in any of Bank of America's subsequent SEC filings: negative economic conditions that adversely affect the general economy, housing prices, the job market, consumer confidence and spending habits; Bank of America's modification policies and related results; the level and volatility of the capital markets, interest rates, currency values and other market indices; changes in

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consumer, investor and counterparty confidence in, and the related impact on, financial markets and institutions; Bank of America's credit ratings and the credit ratings of its securitizations; estimates of fair value of certain Bank of America assets and liabilities; legislative and regulatory actions in the United States (including the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act, the Electronic Fund Transfer Act, the CARD Act of 2009 and related regulations) and internationally; the impact of litigation and regulatory investigations, including costs, expenses, settlements and judgments; various monetary and fiscal policies and regulations of the U.S. and non-U.S. governments; changes in accounting standards, rules and interpretations (including the new accounting guidance on consolidation) and the impact on Bank of America's financial statements; increased globalization of the financial services industry and competition with other U.S. and international financial institutions; Bank of America's ability to attract new employees and retain and motivate existing employees; mergers and acquisitions and their integration into Bank of America; Bank of America's reputation; and decisions to downsize, sell or close units or otherwise change the business mix of Bank of America. Forward-looking statements speak only as of the date they are made, and Bank of America undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.

BofA Global Capital Management Group, LLC ("BofA Global Capital Management") is an asset management division of Bank of America Corporation. BofA Global Capital Management entities furnish investment management services and products for institutional and individual investors.

Bank of America Merrill Lynch is the marketing name for the global banking and global markets businesses of Bank of America Corporation. Lending, derivatives, and other commercial banking activities are performed by banking affiliates of Bank of America Corporation, including Bank of America, N.A., member FDIC. Securities, financial advisory, and other investment banking activities are performed by investment banking affiliates of Bank of America Corporation ("Investment Banking Affiliates"), including Banc of America Securities LLC, and Merrill Lynch, Pierce, Fenner \& Smith Incorporated, which are both registered broker-dealers and members of FINRA and SIPC. Investment products offered by Investment Banking Affiliates: Are Not FDIC Insured * May Lose Value * Are Not Bank Guaranteed. Bank of America Corporation's broker-dealers are not banks and are separate legal entities from their bank affiliates. The obligations of the brokerdealers are not obligations of their bank or thrift affiliates (unless explicitly stated otherwise), and these bank affiliates are not responsible for securities sold, offered or recommended by the broker-dealers. The foregoing also applies to other non-bank, non-thrift affiliates.

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## Bank of America Corporation and Subsidiaries

Selected Financial Data
(Dollars in millions, except per share data; shares in thousands)


|  | Six Months Ended June 30 |  |  |  | Second <br> Quarter <br> 2010 |  | First Quarter 2010 |  | Second Quarter 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |  |  |  |  |  |  |
| Shares issued (4) |  | 2,773 |  | 4,024 |  | 1,016 |  | 1,381,757 |  | 2,250,509 |
| Average common shares issued and outstanding |  | 0,166 |  | 8,262 |  | 1,0173 |  | 9,177,468 |  | 7,241,515 |
| Average diluted common shares issued and outstanding |  | 0,926 |  | 6,972 |  | 29,776 |  | 0,005,254 |  | 7,269,518 |
| Dividends paid per common share | \$ | 0.02 | \$ | 0.02 | \$ | 0.01 | \$ | 0.01 | \$ | 0.01 |
| Summary End of Period Balance Sheet |  |  |  |  |  | $\begin{aligned} & 1030 \\ & 10 \end{aligned}$ |  | $\begin{aligned} & \text { March } 31 \\ & \end{aligned}$ $2010$ |  | June 30 $2009$ |
| Total loans and leases |  |  |  |  | \$ | 56,177 | \$ | 976,042 |  | 942,248 |
| Total debt securities |  |  |  |  |  | 15,200 |  | 316,360 |  | 267,238 |
| Total earning assets |  |  |  |  |  | 50,517 |  | 1,823,932 |  | 1,721,618 |
| Total assets |  |  |  |  |  | 63,878 |  | 2,338,700 |  | 2,254,394 |
| Total deposits |  |  |  |  |  | 74,467 |  | 976,102 |  | 970,742 |
| Total shareholders' equity |  |  |  |  |  | 33,174 |  | 229,823 |  | 255,152 |
| Common shareholders' equity |  |  |  |  |  | 15,181 |  | 211,859 |  | 196,492 |
| Book value per share of common stock (5) |  |  |  |  | \$ | 21.45 | \$ | 21.12 | \$ | 22.71 |
| Tangible book value per share of common stock (5) |  |  |  |  |  | 12.14 |  | 11.70 |  | 11.66 |

(1) Ratios do not include loans measured at fair value under the fair value option at and for the three and six months ended June 30, 2010 and 2009.
(2) Tangible equity ratio represents shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities.
(3) Tangible common equity ratio represents common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities.
(4) 2009 amounts include approximately 1.375 billion shares issued in the Merrill Lynch acquisition.
(5) Book value per share of common stock includes the impact of the conversion of common equivalent shares to common shares. Tangible book value per share of common stock represents ending common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by ending common shares outstanding plus the number of common shares issued upon conversion of common equivalent shares.
n/a = not applicable
Certain prior period amounts have been reclassified to conform to current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries Quarterly Business Segment Results

(Dollars in millions)

(1) In 2010, Global Card Services is presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis and provision for credit losses represented: For Global Card Services - Provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio, and for All Other - Provision for credit losses combined with the Global Card Services securitization offset.
(2) Fully taxable-equivalent (FTE) basis. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
$n / m=$ not meaningful
Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries <br> Year-to-Date Business Segment Results

(Dollars in millions)

(1) In 2010, Global Card Services is presented in accordance with new consolidation guidance. The 2009 period is presented on a managed basis and provision for credit losses represented: For Global Card Services-Provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio, and for All Other-Provision for credit losses combined with the Global Card Services securitization offset.
(2) FTE basis. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes.
$n / m=$ not meaningful
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation and Subsidiaries

Supplemental Financial Data

(1) FTE basis is a non-GAAP measure. FTE basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Reconciliation to GAAP Financial Measures on page 20).

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Reconciliation to GAAP Financial Measures

(Dollars in millions, shares in thousands)
The Corporation evaluates its business based upon a FTE basis which is a non-GAAP measure. Total revenue, net of interest expense, includes net interest income on a FTE basis and noninterest income. The adjustment of net interest income to a FTE basis results in a corresponding increase in income tax expense. The Corporation also evaluates its business based upon ratios that utilize tangible equity which is a non-GAAP measure. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by ending common shares outstanding. These measures are used to evaluate the Corporation's use of equity (i.e., capital). We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Other companies may define or calculate supplemental financial data differently. See the tables below for corresponding reconciliations to GAAP financial measures at June 30, 2010, March 31, 2010 and June 30, 2009, and for the six months ended June 30, 2010 and 2009. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

|  | Six Months EndedJune 30 |  |  |  | Second Quarter 2010 |  | FirstQuarter2010 |  | Second Quarter 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  |  |  |  |  |  |
| Reconciliation of net interest income to net interest income FTE basis |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 26,649 | \$ | 24,127 | \$ | 12,900 | \$ | 13,749 | \$ | 11,630 |
| Fully taxable-equivalent adjustment |  | 618 |  | 634 |  | 297 |  | 321 |  | 312 |
| Net interest income fully taxable-equivalent basis | \$ | 27,267 | \$ | 24,761 | \$ | 13,197 | \$ | 14,070 | \$ | 11,942 |

## Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense FTE basis

| Total revenue, net of interest expense | \$ | 61,122 | \$ | 68,532 | \$ | 29,153 | \$ | 31,969 | \$ | 32,774 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fully taxable-equivalent adjustment |  | 618 |  | 634 |  | 297 |  | 321 |  | 312 |
| Total revenue, net of interest expense fully taxable-equivalent basis | \$ | 61,740 | \$ | 69,166 | \$ | 29,450 | \$ | 32,290 | \$ | 33,086 |

## Reconciliation of income before income taxes to pretax pre-provision income FTE basis

| Income before income taxes | \$ | 8,184 | \$ | 7,755 | \$ | 3,795 | \$ | 4,389 | \$ | 2,379 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for credit losses |  | 17,910 |  | 26,755 |  | 8,105 |  | 9,805 |  | 13,375 |
| Fully taxable-equivalent adjustment |  | 618 |  | 634 |  | 297 |  | 321 |  | 312 |
| Pretax pre-provision income fully taxable-equivalent basis | \$ | 26,712 | \$ | 35,144 | \$ | $\underline{12,197}$ | \$ | 14,515 | \$ | 16,066 |

Reconciliation of income tax expense (benefit) to income tax expense (benefit) FTE basis

| Income tax expense (benefit) | \$ | 1,879 | \$ | 284 | \$ | 672 | \$ | 1,207 | \$ | (845) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fully taxable-equivalent adjustment |  | 618 |  | 634 |  | 297 |  | 321 |  | 312 |
| Income tax expense (benefit) fully taxable-equivalent basis | \$ | 2,497 | \$ | 918 | \$ | 969 | \$ | 1,528 | \$ | (533) |

Reconciliation of period end common shareholders' equity to period end tangible common shareholders' equity

| Common shareholders' equity | \$ | 215,181 | \$ | 196,492 | \$ | 215,181 | \$ | 211,859 | \$ | 196,492 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | $(85,801)$ |  | $(86,246)$ |  | $(85,801)$ |  | $(86,305)$ |  | $(86,246)$ |
| Intangible assets (excluding MSRs) |  | $(10,796)$ |  | $(13,245)$ |  | $(10,796)$ |  | $(11,548)$ |  | $(13,245)$ |
| Related deferred tax liabilities |  | 3,215 |  | 3,843 |  | 3,215 |  | 3,396 |  | 3,843 |
| Tangible common shareholders' equity | \$ | 121,799 | \$ | 100,844 | \$ | 121,799 | \$ | 117,402 | \$ | 100,844 |

Reconciliation of period end shareholders' equity to period end tangible shareholders' equity

| Shareholders' equity | \$ | 233,174 | \$ | 255,152 | \$ | 233,174 | \$ | 229,823 | \$ | 255,152 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | $(85,801)$ |  | $(86,246)$ |  | $(85,801)$ |  | $(86,305)$ |  | $(86,246)$ |
| Intangible assets (excluding MSRs) |  | $(10,796)$ |  | $(13,245)$ |  | $(10,796)$ |  | $(11,548)$ |  | $(13,245)$ |
| Related deferred tax liabilities |  | 3,215 |  | 3,843 |  | 3,215 |  | 3,396 |  | 3,843 |
| Tangible shareholders' equity | \$ | 139,792 | \$ | 159,504 | \$ | 139,792 | \$ | 135,366 | \$ | 159,504 |

## Reconciliation of period end assets to period end tangible assets

| Assets | \$2,363,878 | \$2,254,394 | \$2,363,878 | \$2,338,700 | \$2,254,394 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill | $(85,801)$ | $(86,246)$ | $(85,801)$ | $(86,305)$ | $(86,246)$ |
| Intangible assets (excluding MSRs) | $(10,796)$ | $(13,245)$ | $(10,796)$ | $(11,548)$ | $(13,245)$ |
| Related deferred tax liabilities | 3,215 | 3,843 | 3,215 | 3,396 | 3,843 |
| Tangible assets | \$2,270,496 | \$2,158,746 | \$2,270,496 | \$2,244,243 | \$2,158,746 |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Reconciliation - Managed to GAAP

(Dollars in millions)
In 2010, the Corporation reports Global Card Services results in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. In prior periods, loan securitization removed loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualifying special purpose entity which was excluded from the Corporation's Consolidated Financial Statements in accordance with GAAP applicable at the time.

The performance of the managed portfolio is important in understanding Global Card Services results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. In prior periods, Global Card Services managed income statement line items differed from a held basis reported as follows:

- Managed net interest income included Global Card Services net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income included Global Card Services noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record securitized net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also included the impact of adjustments to the interest-only strips that were recorded in card income as management managed this impact within Global Card Services.
- Provision for credit losses represented the provision for managed credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.


## Global Card Services

|  | Six Months Ended June 30, 2009 |  |  |  |  | Three Months Ended June 30, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Managed Basis (1) | Securitization Impact (2) |  | Held Basis |  | Managed Basis (1) |  | Securitization Impact (2) |  | Held Basis |  |
| Net interest income ${ }^{(3)}$ | \$ 10,174 | \$ | $(4,749)$ | \$ | 5,425 | \$ | 4,976 | \$ | $(2,358)$ | \$ | 2,618 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |
| Card income | 4,277 |  | (348) |  | 3,929 |  | 2,163 |  | (592) |  | 1,571 |
| All other income | 258 |  | (67) |  | 191 |  | 123 |  | (33) |  | 90 |
| Total noninterest income | 4,535 |  | (415) |  | 4,120 |  | 2,286 |  | (625) |  | 1,661 |
| Total revenue, net of interest expense | 14,709 |  | $(5,164)$ |  | 9,545 |  | 7,262 |  | $(2,983)$ |  | 4,279 |
| Provision for credit losses | 15,876 |  | $(5,164)$ |  | 10,712 |  | 7,655 |  | $(2,983)$ |  | 4,672 |
| Noninterest expense | 3,982 |  | - |  | 3,982 |  | 1,936 |  | - |  | 1,936 |
| Loss before income taxes | $(5,149)$ |  | - |  | $(5,149)$ |  | $(2,329)$ |  | - |  | $(2,329)$ |
| Income tax benefit (3) | $(1,806)$ |  | - |  | $(1,806)$ |  | (743) |  | - |  | (743) |
| Net loss | \$ (3,343) | \$ | - | \$ | $(3,343)$ | \$ | $\underline{(1,586)}$ | \$ | - | \$ | $(1,586)$ |
| Average - total loans and leases | \$219,888 | \$ | $(102,357)$ |  | 17,531 |  | 215,808 | \$ | $(102,046)$ |  | 13,762 |

## All Other

|  | Six Months Ended June 30, 2009 |  |  |  |  |  | Three Months Ended June 30, 2009 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | eported <br> Basis (4) | Securitization Offset (2) |  | As Adjusted |  | Reported Basis (4) |  | $\begin{gathered} \text { Securitization } \\ \text { Offset (2) } \\ \hline \end{gathered}$ |  | As <br> Adjusted |  |
| Net interest income (loss) (3) | \$ | $(3,452)$ | \$ | 4,749 | \$ | 1,297 | \$ | $(1,595)$ | \$ | 2,358 | \$ | 763 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Card income |  | 256 |  | 348 |  | 604 |  | (278) |  | 592 |  | 314 |
| Equity investment income |  | 7,302 |  | - |  | 7,302 |  | 5,979 |  | - |  | 5,979 |
| Gains on sales of debt securities |  | 2,143 |  | - |  | 2,143 |  | 672 |  | - |  | 672 |
| All other income (loss) |  | $(1,367)$ |  | 67 |  | $(1,300)$ |  | $(4,110)$ |  | 33 |  | $(4,077)$ |
| Total noninterest income |  | 8,334 |  | 415 |  | 8,749 |  | 2,263 |  | 625 |  | 2,888 |
| Total revenue, net of interest expense |  | 4,882 |  | 5,164 |  | 10,046 |  | 668 |  | 2,983 |  | 3,651 |
| Provision for credit losses |  | (667) |  | 5,164 |  | 4,497 |  | - |  | 2,983 |  | 2,983 |
| Merger and restructuring charges |  | 1,594 |  | - |  | 1,594 |  | 829 |  | - |  | 829 |
| All other noninterest expense |  | 1,247 |  | - |  | 1,247 |  | 796 |  | - |  | 796 |
| Income (loss) before income taxes |  | 2,708 |  | - |  | 2,708 |  | (957) |  | - |  | (957) |
| Income tax benefit (3) |  | (969) |  | - |  | (969) |  | $(1,724)$ |  | - |  | $(1,724)$ |
| Net income | \$ | 3,677 | \$ | - | \$ | 3,677 | \$ | 767 | \$ | - | \$ | 767 |
| Average - total loans and leases |  | 70,119 | \$ | 102,357 |  | 72,476 | \$ | 65,558 | \$ | 102,046 |  | 67,604 |

[^5](4) Provision for credit losses represents provision for credit losses in All Other combined with the Global Card Services securitization offset.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

# Bank of America 



## Supplemental Information

Second Quarter 2010

This information is preliminary and based on company data available at the time of the earnings presentation. It speaks only as of the particular date or dates included in the accompanying pages. Bank of America does not undertake an obligation to, and disclaims any duty to, update any of the information provided. Any forward-looking statements in this information are subject to the forwardlooking language contained in Bank of America's reports filed with the SEC pursuant to the Securities Exchange Act of 1934, which are available at the SEC's website (www.sec.gov) or at Bank of America's website (www.bankofamerica.com). Bank of America's future financial performance is subject to risks and uncertainties as described in its SEC filings.

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## Bank of America Corporation and Subsidiaries Consolidated Financial Highlights

(Dollars in millions, except per share information; shares in thousands)

|  | Six Months Ended$\qquad$ |  |  |  |  | Second Quarter 2010 |  |  |  | FirstQuarter2010 |  | Fourth Quarter 2009 |  |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2009 \\ \hline \end{gathered}$ |  | SecondQuarter2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  | 2009 |  |  |  |  |  |  |  |  |  |  |  |  |
| Income statement |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 26,649 |  | \$ | 24,127 |  | \$ | 12,900 |  | \$ | 13,749 |  |  |  |  | \$ | 11,559 | \$ | 11,423 | \$ | 11,630 |  |
| Noninterest income |  | 34,473 |  |  | 44,405 |  |  | 16,253 |  |  | 18,220 |  |  | 13,517 |  | 14,612 |  | 21,144 |  |
| Total revenue, net of interest expense |  | 61,122 |  |  | 68,532 |  |  | 29,153 |  |  | 31,969 |  |  | 25,076 |  | 26,035 |  | 32,774 |  |
| Provision for credit losses |  | 17,910 |  |  | 26,755 |  |  | 8,105 |  |  | 9,805 |  |  | 10,110 |  | 11,705 |  | 13,375 |  |
| Noninterest expense, before merger and restructuring charges |  | 33,999 |  |  | 32,428 |  |  | 16,745 |  |  | 17,254 |  |  | 15,852 |  | 15,712 |  | 16,191 |  |
| Merger and restructuring charges |  | 1,029 |  |  | 1,594 |  |  | 508 |  |  | 521 |  |  | 533 |  | 594 |  | 829 |  |
| Income tax expense (benefit) |  | 1,879 |  |  | 284 |  |  | 672 |  |  | 1,207 |  |  | $(1,225)$ |  | (975) |  | (845) |  |
| Net income (loss) |  | 6,305 |  |  | 7,471 |  |  | 3,123 |  |  | 3,182 |  |  | (194) |  | $(1,001)$ |  | 3,224 |  |
| Preferred stock dividends and accretion ${ }^{(1)}$ |  | 688 |  |  | 2,238 |  |  | 340 |  |  | 348 |  |  | 5,002 |  | 1,240 |  | 805 |  |
| Net income (loss) applicable to common shareholders |  | 5,617 |  |  | 5,233 |  |  | 2,783 |  |  | 2,834 |  |  | $(5,196)$ |  | $(2,241)$ |  | 2,419 |  |
| Diluted earnings (loss) per common share |  | 0.55 |  |  | 0.75 |  |  | 0.27 |  |  | 0.28 |  |  | (0.60) |  | (0.26) |  | 0.33 |  |
| Average diluted common shares issued and outstanding (2) |  | ,020,926 |  |  | 6,836,972 |  |  | 029,776 |  |  | ,005,254 |  |  | 8,634,565 |  | ,633,834 |  | ,269,518 |  |
| Dividends paid per common share ${ }^{(2)}$ | \$ | 0.02 |  | \$ | 0.02 |  | \$ | 0.01 |  | \$ | 0.01 |  | \$ | 0.01 | \$ | 0.01 | \$ | 0.01 |  |
| Performance ratios |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Return on average assets |  | 0.51 | \% |  | 0.61 |  |  | 0.50 | \% |  | 0.51 | \% |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 0.53 | \% |
| Return on average common shareholders' equity |  | 5.45 |  |  | 6.31 |  |  | 5.18 |  |  | 5.73 |  |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 5.59 |  |
| Return on average tangible common shareholders' equity ${ }^{(3)}$ |  | 9.48 |  |  | 20.47 |  |  | 9.19 |  |  | 9.79 |  |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 12.68 |  |
| Return on average tangible shareholders' equity ${ }^{(3)}$ |  | 9.26 |  |  | 10.59 |  |  | 8.98 |  |  | 9.55 |  |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 8.86 |  |
| At period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Book value per share of common stock ${ }^{(4)}$ | \$ | 21.45 |  | \$ | 22.71 |  | \$ | 21.45 |  | \$ | 21.12 |  | \$ | 21.48 | \$ | 22.99 | \$ | 22.71 |  |
| Tangible book value per share of common stock ${ }^{(3)}$ |  | 12.14 |  |  | 11.66 |  |  | 12.14 |  |  | 11.70 |  |  | 11.94 |  | 12.00 |  | 11.66 |  |
| Market price per share of common stock: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Closing price | \$ | 14.37 |  | \$ | 13.20 |  | \$ | 14.37 |  | \$ | 17.85 |  | \$ | 15.06 | \$ | 16.92 | \$ | 13.20 |  |
| High closing price for the period |  | 19.48 |  |  | 14.33 |  |  | 19.48 |  |  | 18.04 |  |  | 18.59 |  | 17.98 |  | 14.17 |  |
| Low closing price for the period |  | 14.37 |  |  | 3.14 |  |  | 14.37 |  |  | 14.45 |  |  | 14.58 |  | 11.84 |  | 7.05 |  |
| Market capitalization |  | 144,174 |  |  | 114,199 |  |  | 144,174 |  |  | 179,071 |  |  | 130,273 |  | 146,363 |  | 114,199 |  |
| Number of banking centers - domestic |  | 5,900 |  |  | 6,109 |  |  | 5,900 |  |  | 5,939 |  |  | 6,011 |  | 6,008 |  | 6,109 |  |
| Number of branded ATMs - domestic |  | 18,078 |  |  | 18,426 |  |  | 18,078 |  |  | 18,135 |  |  | 18,262 |  | 18,254 |  | 18,426 |  |
| Full-time equivalent employees |  | 283,224 |  |  | 282,973 |  |  | 283,224 |  |  | 283,320 |  |  | 283,055 |  | 282,457 |  | 282,973 |  |

[^6]Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries <br> Supplemental Financial Data

## (Dollars in millions)

## Fully taxable-equivalent basis data ${ }^{(1)}$


(1) Fully taxable-equivalent basis is a non-GAAP measure. Fully taxable-equivalent basis is a performance measure used by management in operating the business that management believes provides investors with a more accurate picture of the interest margin for comparative purposes. (See Exhibit A: Non-GAAP Reconciliations Reconciliation to GAAP Financial Measures on page 45).

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

 Consolidated Statement of Income(Dollars in millions, except per share information; shares in thousands)

(1) In 2010, the amount of other-than-temporary impairment remaining in other comprehensive income for the individual quarters does not necessarily equal the year-to-date amount as the amount of other-than-temporary impairment remaining in other comprehensive income for the year-to-date period relates to securities on which other-thantemporary impairment was recognized in income in any quarter during the year-to-date period.

Certain prior period amounts have been reclassified to conform to current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries Consolidated Balance Sheet

(Dollars in millions)

|  | $\begin{gathered} \text { June } 30 \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2009 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |  |  |
| Cash and cash equivalents | \$ | 151,034 | \$ | 144,794 | \$ | 140,366 |
| Time deposits placed and other short-term investments |  | 20,718 |  | 20,256 |  | 25,710 |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 247,667 |  | 197,038 |  | 184,685 |
| Trading account assets |  | 197,376 |  | 206,018 |  | 175,934 |
| Derivative assets |  | 83,331 |  | 77,577 |  | 101,707 |
| Debt securities: |  |  |  |  |  |  |
| Available-for-sale |  | 314,765 |  | 316,020 |  | 257,519 |
| Held-to-maturity, at cost |  | 435 |  | 340 |  | 9,719 |
| Total debt securities |  | 315,200 |  | 316,360 |  | 267,238 |
| Loans and leases |  | 956,177 |  | 976,042 |  | 942,248 |
| Allowance for loan and lease losses |  | $(45,255)$ |  | $(46,835)$ |  | $(33,785)$ |
| Loans and leases, net of allowance |  | 910,922 |  | 929,207 |  | 908,463 |
| Premises and equipment, net |  | 14,536 |  | 15,147 |  | 15,667 |
| Mortgage servicing rights (includes \$14,745, \$18,842 and \$18,535 measured at fair value) |  | 15,041 |  | 19,146 |  | 18,857 |
| Goodwill |  | 85,801 |  | 86,305 |  | 86,246 |
| Intangible assets |  | 10,796 |  | 11,548 |  | 13,245 |
| Loans held-for-sale |  | 38,046 |  | 35,386 |  | 50,994 |
| Customer and other receivables |  | 86,466 |  | 83,636 |  | 80,976 |
| Other assets |  | 186,944 |  | 196,282 |  | 184,306 |
| Total assets | \$ | 2,363,878 | \$ | 2,338,700 | \$ | 2,254,394 |


| Assets of consolidated VIEs included in total assets above (substantially all pledged as collateral) |  |
| :--- | :---: |
| Trading account assets | $\mathbf{\$}$ |
| Derivative assets | $\mathbf{1 0 , 6 7 5}$ |
| Available-for-sale debt securities | $\mathbf{8}$ |
| Loans and leases | $\mathbf{1 1 , 8 6 3}$ |
| Allowance for loan and lease losses | $\mathbf{9 , 4 9 3}$ |
| Loans and leases, net of allowance | $\mathbf{1 2 2 , 7 0 0}$ |
| Loans held-for-sale | 12,074 |
| All other assets | $\mathbf{1 0 , 5 3 3 )}$ |
| Total assets of consolidated VIEs | $\mathbf{1 1 2 , 1 6 7}$ |
|  | $\mathbf{3 , 4 1 6}$ |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Consolidated Balance Sheet (continued)

(Dollars in millions)

|  | $\begin{gathered} \text { June } 30 \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liabilities |  |  |  |  |  |  |
| Deposits in domestic offices: |  |  |  |  |  |  |
| Noninterest-bearing | \$ | 258,988 | \$ | 255,470 | \$ | 248,757 |
| Interest-bearing |  | 640,807 |  | 643,943 |  | 650,725 |
| Deposits in foreign offices: |  |  |  |  |  |  |
| Noninterest-bearing |  | 5,791 |  | 5,614 |  | 4,560 |
| Interest-bearing |  | 68,881 |  | 71,075 |  | 66,700 |
| Total deposits |  | 974,467 |  | 976,102 |  | 970,742 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase |  | 307,211 |  | 270,601 |  | 263,639 |
| Trading account liabilities |  | 89,982 |  | 82,532 |  | 50,000 |
| Derivative liabilities |  | 62,789 |  | 46,927 |  | 51,300 |
| Commercial paper and other short-term borrowings |  | 73,358 |  | 85,406 |  | 96,236 |
| Accrued expenses and other liabilities (includes \$1,413, \$1,521 and \$1,992 of reserve for unfunded lending commitments) |  | 132,814 |  | 135,656 |  | 120,138 |
| Long-term debt |  | 490,083 |  | 511,653 |  | 447,187 |
| Total liabilities |  | 2,130,704 |  | 2,108,877 |  | 1,999,242 |
| Shareholders' equity |  |  |  |  |  |  |
| Preferred stock, $\$ 0.01$ par value; authorized $\mathbf{- 1 0 0 , 0 0 0 , 0 0 0}$ shares; issued and outstanding - $\mathbf{3 , 9 6 0 , 6 6 0}, 3,960,660$ and 5,760,731 shares |  | 17,993 |  | 17,964 |  | 58,660 |
| Common stock and additional paid-in capital, \$0.01 par value; authorized - 12,800,000,000, 11,300,000,000 and |  |  |  |  |  |  |
| $10,000,000,000$ shares; issued and outstanding - 10,033,016,719, $10,032,001,150$ and $8,651,459,122$ shares |  | 149,175 |  | 149,048 |  | 128,717 |
| Retained earnings |  | 70,497 |  | 67,811 |  | 79,210 |
| Accumulated other comprehensive income (loss) |  | $(4,447)$ |  | $(4,929)$ |  | $(11,227)$ |
| Other |  | (44) |  | (71) |  | (208) |
| Total shareholders' equity |  | 233,174 |  | 229,823 |  | 255,152 |
| Total liabilities and shareholders' equity | \$ | 2,363,878 | \$ | 2,338,700 | \$ | 2,254,394 |
| Liabilities of consolidated VIEs included in total liabilities above |  |  |  |  |  |  |
| Commercial paper and other short-term borrowings | \$ | 18,549 | \$ | 21,631 |  |  |
| Long-term debt |  | 85,186 |  | 90,329 |  |  |
| All other liabilities |  | 1,835 |  | 5,135 |  |  |
| Total liabilities of consolidated VIEs | \$ | 105,570 | \$ | 117,095 |  |  |

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries

## Capital Management

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter $2010{ }^{(1)}$ |  | First Quarter 2010 |  | Fourth Quarter 2009 |  | Third Quarter 2009 |  | Second Quarter 2009 |
| Risk-based capital: |  |  |  |  |  |  |  |  |  |
| Tier 1 common | \$ 119,716 |  | \$ 115,520 |  | \$ 120,394 |  | \$ 112,357 |  | \$ 110,383 |
| Tier 1 capital | 159,551 |  | 155,428 |  | 160,388 |  | 193,073 |  | 190,874 |
| Total capital | 220,827 |  | 219,913 |  | 226,070 |  | 258,568 |  | 255,701 |
| Risk-weighted assets | 1,494,990 |  | 1,519,723 |  | 1,542,517 |  | 1,548,962 |  | 1,599,569 |
| Tier 1 common equity ratio ${ }^{(2)}$ | 8.01 | \% | 7.60 | \% | 7.81 | \% | 7.25 | \% | 6.90 |
| Tier 1 capital ratio | 10.67 |  | 10.23 |  | 10.40 |  | 12.46 |  | 11.93 |
| Total capital ratio | 14.77 |  | 14.47 |  | 14.66 |  | 16.69 |  | 15.99 |
| Tier 1 leverage ratio | 6.69 |  | 6.46 |  | 6.91 |  | 8.39 |  | 8.21 |
| Tangible equity ratio ${ }^{(3)}$ | 6.16 |  | 6.03 |  | 6.42 |  | 7.55 |  | 7.39 |
| Tangible common equity ratio ${ }^{(3)}$ | 5.36 |  | 5.23 |  | 5.57 |  | 4.82 |  | 4.67 |

(1) Preliminary data on risk-based capital.
(2) Tier 1 common equity ratio equals Tier 1 capital excluding preferred stock (except for Common Equivalent Securities at December 31, 2009), trust preferred securities, hybrid securities and minority interest divided by risk-weighted assets.
(3) Tangible equity ratio equals period end tangible shareholders' equity divided by period end tangible assets. Tangible common equity equals period end tangible common shareholders' equity divided by period end tangible assets. Tangible shareholders' equity and tangible assets are non-GAAP measures. For corresponding reconciliations of tangible shareholders' equity and tangible assets to GAAP financial measures, see Exhibit A: Non-GAAP Reconciliations-Reconciliation to GAAP Financial Measures on page 45. We believe the use of these non-GAAP measures provide additional clarity in assessing the results of the Corporation.


* Preliminary data on risk-based capital


## Outstanding Common Stock

No common shares were repurchased in the second quarter of 2010.
There is no existing Board authorized share repurchase program.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Core Net Interest Income

(Dollars in millions)

|  | Six Months EndedJune 30 |  |  |  | Second Quarter 2010 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2010 \\ \hline \end{gathered}$ |  | Fourth Quarter 2009 |  | Third Quarter 2009 | Second Quarter |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As reported | \$ 27,267 |  | \$ 24,761 |  | \$ 13,197 |  | \$ 14,070 |  | \$ 11,896 |  | \$ 11,753 |  | \$ 11,942 |  |
| Impact of market-based net interest income ${ }^{(2)}$ | $(2,235)$ |  | $(3,416)$ |  | $(1,049)$ |  | $(1,186)$ |  | $(1,305)$ |  | $(1,394)$ |  | $(1,522)$ |  |
| Core net interest income | 25,032 |  | 21,345 |  | 12,148 |  | 12,884 |  | 10,591 |  | 10,359 |  | 10,420 |  |
| Impact of securitizations ${ }^{(3)}$ | n/a |  | 5,483 |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |  | 2,474 |  | 2,567 |  | 2,734 |  |
| Core net interest income ${ }^{(4)}$ | \$ 25,032 |  | \$ 26,828 |  | \$ 12,148 |  | \$ 12,884 |  | \$ 13,065 |  | \$ 12,926 |  | \$ 13,154 |  |
| Average earning assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As reported | \$1,921,864 |  | \$1,861,954 |  | \$1,910,790 |  | \$1,933,060 |  | \$1,807,898 |  | \$1,790,000 |  | \$1,811,981 |  |
| Impact of market-based earning assets ${ }^{(2)}$ | $(524,054)$ |  | $(483,086)$ |  | $(520,825)$ |  | (527,319) |  | $(490,561)$ |  | $(468,838)$ |  | $(476,431)$ |  |
| Core average earning assets | 1,397,810 |  | 1,378,868 |  | 1,389,965 |  | 1,405,741 |  | 1,317,337 |  | 1,321,162 |  | 1,335,550 |  |
| Impact of securitizations ${ }^{(5)}$ | n/a |  | 88,845 |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |  | 75,337 |  | 81,703 |  | 86,154 |  |
| Core average earning assets ${ }^{(4)}$ | \$1,397,810 |  | \$1,467,713 |  | \$1,389,965 |  | \$1,405,741 |  | \$1,392,674 |  | \$1,402,865 |  | \$1,421,704 |  |
| Net interest yield contribution ${ }^{(1,6)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| As reported | 2.85 | \% | 2.67 | \% | 2.77 | \% | 2.93 | \% | 2.62 | \% | 2.61 | \% | 2.64 | \% |
| Impact of market-based activities ${ }^{(2)}$ | 0.75 |  | 0.44 |  | 0.73 |  | 0.76 |  | 0.59 |  | 0.52 |  | 0.49 |  |
| Core net interest yield on earning assets | 3.60 |  | 3.11 |  | 3.50 |  | 3.69 |  | 3.21 |  | 3.13 |  | 3.13 |  |
| Impact of securitizations | n/a |  | 0.56 |  | n/a |  | $\mathrm{n} / \mathrm{a}$ |  | 0.53 |  | 0.54 |  | 0.58 |  |
| Core net interest yield on earning assets (4) | 3.60 | \% | 3.67 | \% | 3.50 | \% | 3.69 | \% | 3.74 | \% | 3.67 | \% | 3.71 | \% |

(1) Fully taxable-equivalent basis
(2) Represents the impact of market-based amounts included in Global Banking \& Markets.
(3) Represents the impact of securitizations utilizing actual bond costs which is different from the business segment view which utilizes funds transfer pricing methodologies.
(4) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis.
(5) Represents average securitized loans less accrued interest receivable and certain securitized bonds retained.
(6) Calculated on an annualized basis.
$n / a=$ not applicable
Certain prior period amounts have been reclassified to conform to current period presentation.

|  | Second Quarter 2010 |  |  |  | First Quarter 2010 |  |  |  | Second Quarter 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest <br> Income/ <br> Expense | Yield/ Rate |  | Average Balance | Interest Income/ <br> Expense | Yield/ Rate |  | Average Balance | Interest Income/ <br> Expense | Yield/ Rate |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ 30,741 | \$ 176 | 2.30 | \% | \$ 27,600 | \$ 153 | 2.25 | \% | 25,604 | \$ 169 | 2.64 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | 263,564 | 457 | 0.70 |  | 266,070 | 448 | 0.68 |  | 230,955 | 690 | 1.20 |
| Trading account assets | 213,927 | 1,865 | 3.49 |  | 214,542 | 1,795 | 3.37 |  | 199,820 | 2,028 | 4.07 |
| Debt securities ${ }^{(1)}$ | 314,299 | 2,966 | 3.78 |  | 311,136 | 3,173 | 4.09 |  | 255,159 | 3,353 | 5.26 |
| Loans and leases ${ }^{(2)}$ : |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{(3)}$ | 247,715 | 2,982 | 4.82 |  | 243,833 | 3,100 | 5.09 |  | 253,803 | 3,489 | 5.50 |
| Home equity | 148,219 | 1,537 | 4.15 |  | 152,536 | 1,586 | 4.20 |  | 156,599 | 1,722 | 4.41 |
| Discontinued real estate | 13,972 | 134 | 3.84 |  | 14,433 | 153 | 4.24 |  | 18,309 | 303 | 6.61 |
| Credit card - domestic | 118,738 | 3,121 | 10.54 |  | 125,353 | 3,370 | 10.90 |  | 51,721 | 1,380 | 10.70 |
| Credit card - foreign | 27,706 | 854 | 12.37 |  | 29,872 | 906 | 12.30 |  | 18,825 | 501 | 10.66 |
| Direct/Indirect consumer ${ }^{(4)}$ | 98,549 | 1,233 | 5.02 |  | 100,920 | 1,302 | 5.23 |  | 100,302 | 1,532 | 6.12 |
| Other consumer ${ }^{(5)}$ | 2,958 | 46 | 6.32 |  | 3,002 | 48 | 6.35 |  | 3,298 | 63 | 7.77 |
| Total consumer | 657,857 | 9,907 | 6.03 |  | 669,949 | 10,465 | 6.30 |  | 602,857 | 8,990 | 5.97 |
| Commercial - domestic | 195,144 | 2,005 | 4.12 |  | 202,662 | 1,970 | 3.94 |  | 231,639 | 2,176 | 3.77 |
| Commercial real estate ${ }^{(6)}$ | 64,218 | 541 | 3.38 |  | 68,526 | 575 | 3.40 |  | 75,559 | 627 | 3.33 |
| Commercial lease financing | 21,271 | 261 | 4.90 |  | 21,675 | 304 | 5.60 |  | 22,026 | 260 | 4.72 |
| Commercial - foreign | 28,564 | 256 | 3.59 |  | 28,803 | 264 | 3.72 |  | 34,024 | 360 | 4.24 |
| Total commercial | 309,197 | 3,063 | 3.97 |  | 321,666 | 3,113 | 3.92 |  | 363,248 | 3,423 | 3.78 |
| Total loans and leases | 967,054 | 12,970 | 5.38 |  | 991,615 | 13,578 | 5.53 |  | 966,105 | 12,413 | 5.15 |
| Other earning assets | 121,205 | 994 | 3.29 |  | 122,097 | 1,053 | 3.50 |  | 134,338 | 1,251 | 3.73 |
| Total earning assets ${ }^{(7)}$ | 1,910,790 | 19,428 | 4.08 |  | 1,933,060 | 20,200 | 4.22 |  | 1,811,981 | 19,904 | 4.40 |
| Cash and cash equivalents | 209,686 |  |  |  | 196,911 |  |  |  | 204,354 |  |  |
| Other assets, less allowance for loan and lease losses | 369,269 |  |  |  | 379,789 |  |  |  | 403,982 |  |  |
| Total assets | \$2,489,745 |  |  |  | \$2,509,760 |  |  |  | \$2,420,317 |  |  |

## Interest-bearing liabilities

| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings | \$ 37,290 | \$ 43 | 0.46 | \% | \$ 35,126 | \$ 43 | 0.50 | \% | \$ 34,367 | \$ 54 | 0.63 |
| NOW and money market deposit accounts | 442,262 | 372 | 0.34 |  | 416,110 | 341 | 0.33 |  | 342,570 | 376 | 0.44 |
| Consumer CDs and IRAs | 147,425 | 441 | 1.20 |  | 166,189 | 567 | 1.38 |  | 229,392 | 1,409 | 2.46 |
| Negotiable CDs, public funds and other time deposits | 17,355 | 59 | 1.36 |  | 19,763 | 63 | 1.31 |  | 39,100 | 124 | 1.28 |
| Total domestic interest-bearing deposits | 644,332 | 915 | 0.57 |  | 637,188 | 1,014 | 0.65 |  | 645,429 | 1,963 | 1.22 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries | 19,994 | 34 | 0.70 |  | 18,338 | 32 | 0.70 |  | 19,261 | 37 | 0.76 |
| Governments and official institutions | 4,990 | 3 | 0.26 |  | 6,493 | 3 | 0.21 |  | 7,379 | 4 | 0.22 |
| Time, savings and other | 51,176 | 79 | 0.62 |  | 54,104 | 73 | 0.55 |  | 54,307 | 78 | 0.58 |
| Total foreign interest-bearing deposits | 76,160 | 116 | 0.61 |  | 78,935 | 108 | 0.55 |  | 80,947 | 119 | 0.59 |
| Total interest-bearing deposits | 720,492 | 1,031 | 0.57 |  | 716,123 | 1,122 | 0.64 |  | 726,376 | 2,082 | 1.15 |
| Federal funds purchased, securities loaned or sold under agreements to repurchase and other short-term borrowings | 454,051 | 891 | 0.79 |  | 508,332 | 818 | 0.65 |  | 503,451 | 1,396 | 1.11 |
| Trading account liabilities | 100,021 | 727 | 2.92 |  | 90,134 | 660 | 2.97 |  | 62,778 | 450 | 2.87 |
| Long-term debt | 497,469 | 3,582 | 2.88 |  | 513,634 | 3,530 | 2.77 |  | 444,131 | 4,034 | 3.64 |
| Total interest-bearing liabilities ${ }^{(7)}$ | 1,772,033 | 6,231 | 1.41 |  | 1,828,223 | 6,130 | 1.35 |  | 1,736,736 | 7,962 | 1.84 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 271,123 |  |  |  | 264,892 |  |  |  | 248,516 |  |  |
| Other liabilities | 213,128 |  |  |  | 186,754 |  |  |  | 192,198 |  |  |
| Shareholders' equity | 233,461 |  |  |  | 229,891 |  |  |  | 242,867 |  |  |
| Total liabilities and shareholders' equity | \$2,489,745 |  |  |  | \$2,509,760 |  |  |  | \$2,420,317 |  |  |
| Net interest spread |  |  | 2.67 | \% |  |  | 2.87 | \% |  |  | 2.56 |
| Impact of noninterest-bearing sources |  |  | 0.10 |  |  |  | 0.06 |  |  |  | 0.08 |
| Net interest income/yield on earning assets |  | \$ 13,197 | 2.77 | \% |  | \$ 14,070 | 2.93 | \% |  | \$11,942 | 2.64 |

[^7]Certain prior period amounts have been reclassified to conform to current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

Bank of America Corporation and Subsidiaries
Quarterly Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense ${ }^{(1)}$

## (Dollars in millions)

|  | Second Quarter 2010 |  |  |  | First Quarter 2010 |  |  | Second Quarter 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Interest Income/ Expense | Yield/ Rate |  | Average Balance | Interest Income/ Expense | Yield/ Rate |  | Average Balance | Interest Income/ <br> Expense | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ |
| Earning assets |  |  |  |  |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ 30,741 | \$ 177 | 2.31 | \% | \$ 27,600 | 153 | 2.25 | \% | \$ 25,604 | \$ 172 | 2.69 |
| Federal funds sold and securities borrowed or purchased under agreements to resell (2) | 263,564 | 384 | 0.58 |  | 266,070 | 368 | 0.56 |  | 230,955 | 628 | 1.09 |
| Trading account assets ${ }^{(2)}$ | 213,927 | 1,916 | 3.59 |  | 214,542 | 1,833 | 3.45 |  | 199,820 | 2,028 | 4.07 |
| Debt securities ${ }^{(2)}$ | 314,299 | 3,431 | 4.38 |  | 311,136 | 3,454 | 4.45 |  | 255,159 | 3,387 | 5.31 |
| Loans and leases: |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgage | 247,715 | 2,982 | 4.82 |  | 243,833 | 3,100 | 5.09 |  | 253,803 | 3,489 | 5.50 |
| Home equity | 148,219 | 1,537 | 4.15 |  | 152,536 | 1,586 | 4.20 |  | 156,599 | 1,722 | 4.41 |
| Discontinued real estate | 13,972 | 134 | 3.84 |  | 14,433 | 153 | 4.24 |  | 18,309 | 303 | 6.61 |
| Credit card - domestic | 118,738 | 3,121 | 10.54 |  | 125,353 | 3,370 | 10.90 |  | 51,721 | 1,380 | 10.70 |
| Credit card - foreign | 27,706 | 854 | 12.37 |  | 29,872 | 906 | 12.30 |  | 18,825 | 501 | 10.66 |
| Direct/Indirect consumer | 98,549 | 1,233 | 5.02 |  | 100,920 | 1,302 | 5.23 |  | 100,302 | 1,532 | 6.12 |
| Other consumer | 2,958 | 46 | 6.32 |  | 3,002 | 48 | 6.35 |  | 3,298 | 63 | 7.77 |
| Total consumer | 657,857 | 9,907 | 6.03 |  | 669,949 | 10,465 | 6.30 |  | 602,857 | 8,990 | 5.97 |
| Commercial - domestic ${ }^{(2)}$ | 195,144 | 2,040 | 4.19 |  | 202,662 | 2,003 | 4.01 |  | 231,639 | 2,212 | 3.83 |
| Commercial real estate | 64,218 | 541 | 3.38 |  | 68,526 | 575 | 3.40 |  | 75,559 | 627 | 3.33 |
| Commercial lease financing | 21,271 | 261 | 4.90 |  | 21,675 | 304 | 5.60 |  | 22,026 | 260 | 4.72 |
| Commercial - foreign | 28,564 | 256 | 3.59 |  | 28,803 | 264 | 3.72 |  | 34,024 | 360 | 4.24 |
| Total commercial | 309,197 | 3,098 | 4.02 |  | 321,666 | 3,146 | 3.96 |  | 363,248 | 3,459 | 3.82 |
| Total loans and leases | 967,054 | 13,005 | 5.39 |  | 991,615 | 13,611 | 5.54 |  | 966,105 | 12,449 | 5.16 |
| Other earning assets | 121,205 | 994 | 3.29 |  | 122,097 | 1,053 | 3.50 |  | 134,338 | 1,251 | 3.73 |
| Total earning assets - excluding hedge impact | 1,910,790 | 19,907 | 4.17 |  | 1,933,060 | 20,472 | 4.27 |  | 1,811,981 | 19,915 | 4.40 |
| Net hedge expense on assets |  | (479) |  |  |  | (272) |  |  |  | (11) |  |
| Total earning assets - including hedge impact | 1,910,790 | 19,428 | 4.08 |  | 1,933,060 | 20,200 | 4.22 |  | 1,811,981 | 19,904 | 4.40 |
| Cash and cash equivalents | 209,686 |  |  |  | 196,911 |  |  |  | 204,354 |  |  |
| Other assets, less allowance for loan and lease losses | 369,269 |  |  |  | 379,789 |  |  |  | 403,982 |  |  |
| Total assets | \$2,489,745 |  |  |  | \$2,509,760 |  |  |  | \$2,420,317 |  |  |

Interest-bearing liabilities

| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Savings | \$ 37,290 | \$ 43 | 0.46 | \% | \$ 35,126 | \$ 43 | 0.50 | \% | \$ 34,367 | \$ 54 | 0.63 |
| NOW and money market deposit accounts | 442,262 | 372 | 0.34 |  | 416,110 | 341 | 0.33 |  | 342,570 | 376 | 0.44 |
| Consumer CDs and IRAs ${ }^{(2)}$ | 147,425 | 395 | 1.07 |  | 166,189 | 523 | 1.28 |  | 229,392 | 1,350 | 2.36 |
| Negotiable CDs, public funds and other time deposits ${ }^{(2)}$ | 17,355 | 55 | 1.27 |  | 19,763 | 60 | 1.23 |  | 39,100 | 119 | 1.24 |
| Total domestic interest-bearing deposits | 644,332 | 865 | 0.54 |  | 637,188 | 967 | 0.62 |  | 645,429 | 1,899 | 1.18 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |  |  |  |  |  |
| Banks located in foreign countries ${ }^{(2)}$ | 19,994 | 17 | 0.34 |  | 18,338 | 15 | 0.33 |  | 19,261 | 24 | 0.48 |
| Governments and official institutions | 4,990 | 3 | 0.26 |  | 6,493 | 3 | 0.21 |  | 7,379 | 4 | 0.22 |
| Time, savings and other | 51,176 | 79 | 0.62 |  | 54,104 | 73 | 0.55 |  | 54,307 | 78 | 0.58 |
| Total foreign interest-bearing deposits | 76,160 | 99 | 0.52 |  | 78,935 | 91 | 0.47 |  | 80,947 | 106 | 0.52 |
| Total interest-bearing deposits | 720,492 | 964 | 0.54 |  | 716,123 | 1,058 | 0.60 |  | 726,376 | 2,005 | 1.11 |
| Federal funds purchased, securities loaned or sold under agreements $\begin{array}{lllllllllll}\text { to repurchase and other short-term borrowings (2) } & \mathbf{4 5 4 , 0 5 1} & \mathbf{8 1 5} & \mathbf{0 . 7 2} & 508,332 & 716 & 0.57 & 503,451 & 1,157 & 0.92\end{array}$ |  |  |  |  |  |  |  |  |  |  |  |
| Trading account liabilities | 100,021 | 727 | 2.92 |  | 90,134 | 660 | 2.97 |  | 62,778 | 450 | 2.87 |
| Long-term debt ${ }^{(2)}$ | 497,469 | 4,554 | 3.67 |  | 513,634 | 4,666 | 3.66 |  | 444,131 | 4,900 | 4.42 |
| Total interest-bearing liabilities - excluding hedge impact | 1,772,033 | 7,060 | 1.60 |  | 1,828,223 | 7,100 | 1.57 |  | 1,736,736 | 8,512 | 1.96 |
| Net hedge income on liabilities |  | (829) |  |  |  | (970) |  |  |  | (550) |  |
| Total interest-bearing liabilities - including hedge impact | 1,772,033 | 6,231 | 1.41 |  | 1,828,223 | 6,130 | 1.35 |  | 1,736,736 | 7,962 | 1.84 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 271,123 |  |  |  | 264,892 |  |  |  | 248,516 |  |  |
| Other liabilities | 213,128 |  |  |  | 186,754 |  |  |  | 192,198 |  |  |
| Shareholders' equity | 233,461 |  |  |  | 229,891 |  |  |  | 242,867 |  |  |
| Total liabilities and shareholders' equity | \$2,489,745 |  |  |  | \$2,509,760 |  |  |  | \$2,420,317 |  |  |
| Net interest spread |  |  | 2.57 |  |  |  | 2.70 |  |  |  | 2.44 |
| Impact of noninterest-bearing sources |  |  | 0.12 |  |  |  | 0.09 |  |  |  | 0.08 |
| Net interest income/yield on earning assets - excluding hedge impact |  | 12,847 | 2.69 | \% |  | 13,372 | 2.79 | \% |  | 11,403 | 2.52 |
| Net impact of hedge income (expense) |  | 350 | 0.08 |  |  | 698 | 0.14 |  |  | 539 | 0.12 |
| Net interest income/yield on earning assets |  | \$ 13,197 | 2.77 | \% |  | \$ 14,070 | 2.93 | \% |  | \$ 11,942 | 2.64 \% |

[^8]Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

|  | Second <br> Quarter $2010$ |  | FirstQuarter2010 |  | SecondQuarter2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Time deposits placed and other short-term investments | \$ | (1) | \$ | - | \$ | (3) |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 73 |  | 80 |  | 62 |
| Trading account assets |  | (51) |  | (38) |  | - |
| Debt securities |  | (465) |  | (281) |  | (34) |
| Commercial - domestic |  | (35) |  | (33) |  | (36) |
| Net hedge expense on assets |  | (479) |  | (272) |  | (11) |

Interest expense excludes the impact of interest rate risk management contracts, which increased (decreased) interest expense on:

| Consumer CDs and IRAs | \$ | 46 |  | 44 | \$ | 59 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Negotiable CDs, public funds and other time deposits |  | 4 |  | 3 |  | 5 |
| Banks located in foreign countries |  | 17 |  | 17 |  | 13 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings |  | 76 |  | 102 |  | 239 |
| Long-term debt |  | (972) |  | $(1,136)$ |  | (866) |
| Net hedge income on liabilities | \$ | (829) |  | (970) | \$ | (550) |

Certain prior period amounts have been reclassified to conform to current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

## Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis

(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  |  |  | 2009 |  |  |
|  | Average Balance | Interest Income/ Expense | Yield/ Rate |  | Average Balance | Interest Income/ <br> Expense | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ |
| Earning assets |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments | \$ 29,179 | \$ 329 | 2.27 | \% | \$ 25,879 | \$ 360 | 2.80 |
| Federal funds sold and securities borrowed or purchased under agreements to resell | 264,810 | 905 | 0.69 |  | 237,581 | 1,845 | 1.56 |
| Trading account assets | 214,233 | 3,660 | 3.43 |  | 218,481 | 4,527 | 4.16 |
| Debt securities ${ }^{(1)}$ | 312,727 | 6,139 | 3.93 |  | 270,618 | 7,255 | 5.37 |
| Loans and leases (2): |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{(3)}$ | 245,785 | 6,082 | 4.95 |  | 259,431 | 7,169 | 5.53 |
| Home equity | 150,365 | 3,123 | 4.18 |  | 157,582 | 3,509 | 4.48 |
| Discontinued real estate | 14,201 | 287 | 4.05 |  | 18,845 | 689 | 7.31 |
| Credit card - domestic | 122,027 | 6,491 | 10.73 |  | 55,320 | 2,981 | 10.87 |
| Credit card - foreign | 28,783 | 1,760 | 12.33 |  | 17,847 | 955 | 10.79 |
| Direct/Indirect consumer ${ }^{(4)}$ | 99,728 | 2,535 | 5.13 |  | 100,521 | 3,216 | 6.45 |
| Other consumer ${ }^{(5)}$ | 2,981 | 94 | 6.34 |  | 3,351 | 127 | 7.63 |
| Total consumer | 663,870 | 20,372 | 6.17 |  | 612,897 | 18,646 | 6.11 |
| Commercial - domestic | 198,882 | 3,975 | 4.03 |  | 236,135 | 4,661 | 3.98 |
| Commercial real estate ${ }^{(6)}$ | 66,361 | 1,116 | 3.39 |  | 73,892 | 1,177 | 3.21 |
| Commercial lease financing | 21,472 | 565 | 5.26 |  | 22,041 | 539 | 4.89 |
| Commercial - foreign | 28,682 | 520 | 3.65 |  | 35,070 | 822 | 4.73 |
| Total commercial | 315,397 | 6,176 | 3.94 |  | 367,138 | 7,199 | 3.95 |
| Total loans and leases | 979,267 | 26,548 | 5.45 |  | 980,035 | 25,845 | 5.30 |
| Other earning assets | 121,648 | 2,047 | 3.39 |  | 129,360 | 2,550 | 3.98 |
| Total earning assets ${ }^{(7)}$ | 1,921,864 | 39,628 | 4.16 |  | 1,861,954 | 42,382 | 4.57 |
| Cash and cash equivalents | 203,334 |  |  |  | 178,822 |  |  |
| Other assets, less allowance for loan and lease losses | 374,499 |  |  |  | 428,676 |  |  |
| Total assets | \$2,499,697 |  |  |  | \$2,469,452 |  |  |
| Interest-bearing liabilities |  |  |  |  |  |  |  |
| Domestic interest-bearing deposits: |  |  |  |  |  |  |  |
| Savings | \$ 36,214 | \$ 86 | 0.48 | \% | \$ 33,378 | \$ 112 | 0.68 |
| NOW and money market deposit accounts | 429,258 | 713 | 0.33 |  | 342,620 | 816 | 0.48 |
| Consumer CDs and IRAs | 156,755 | 1,008 | 1.30 |  | 232,792 | 3,119 | 2.70 |
| Negotiable CDs, public funds and other time deposits | 18,552 | 122 | 1.33 |  | 35,216 | 273 | 1.56 |
| Total domestic interest-bearing deposits | 640,779 | 1,929 | 0.61 |  | 644,006 | 4,320 | 1.35 |
| Foreign interest-bearing deposits: |  |  |  |  |  |  |  |
| Banks located in foreign countries | 19,171 | 66 | 0.70 |  | 22,638 | 85 | 0.75 |
| Governments and official institutions | 5,737 | 6 | 0.23 |  | 8,607 | 10 | 0.23 |
| Time, savings and other | 52,633 | 152 | 0.58 |  | 56,332 | 210 | 0.76 |
| Total foreign interest-bearing deposits | 77,541 | 224 | 0.58 |  | 87,577 | 305 | 0.70 |
| Total interest-bearing deposits | 718,320 | 2,153 | 0.60 |  | 731,583 | 4,625 | 1.27 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase and other shortterm borrowings | 481,041 | 1,709 | 0.72 |  | 547,446 | 3,617 | 1.33 |
| Trading account liabilities | 95,105 | 1,387 | 2.94 |  | 66,111 | 1,029 | 3.14 |
| Long-term debt | 505,507 | 7,112 | 2.82 |  | 445,545 | 8,350 | 3.76 |
| Total interest-bearing liabilities ${ }^{(7)}$ | 1,799,973 | 12,361 | 1.38 |  | 1,790,685 | 17,621 | 1.98 |
| Noninterest-bearing sources: |  |  |  |  |  |  |  |
| Noninterest-bearing deposits | 268,024 |  |  |  | 237,933 |  |  |
| Other liabilities | 200,014 |  |  |  | 204,979 |  |  |
| Shareholders' equity | 231,686 |  |  |  | 235,855 |  |  |
| Total liabilities and shareholders' equity | \$2,499,697 |  |  |  | \$2,469,452 |  |  |
| Net interest spread |  |  | 2.78 | \% |  |  | 2.59 |
| Impact of noninterest-bearing sources |  |  | 0.07 |  |  |  | 0.08 |
| Net interest income/yield on earning assets |  | \$ 27,267 | 2.85 | \% |  | \$24,761 | 2.67 |

(1) Yields on AFS debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.
 loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
(3) Includes foreign residential mortgages of $\$ 522$ million and $\$ 639$ million for the six months ended June 30, 2010 and 2009.
(4) Includes foreign consumer loans of $\$ 7.9$ billion and $\$ 7.5$ billion for the six months ended June 30, 2010 and 2009.
 and $\$ 217$ million for the six months ended June 30, 2010 and 2009.
(6) Includes domestic commercial real estate loans of $\$ 63.6$ billion and $\$ 71.9$ billion, and foreign commercial real estate loans of $\$ 2.8$ billion and $\$ 2.0$ billion for the six months ended June 30, 2010 and 2009.
 the six months ended June 30, 2010 and 2009. Interest expense includes the impact of interest rate risk management contracts, which decreased interest expense on the underlying liabilities $\$ 1.8$ billion and $\$ 1.1$ billion for the six months ended June 30, 2010 and 2009.

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Year-to-Date Average Balances and Interest Rates - Fully Taxable-equivalent Basis - Isolating Hedge Income/Expense ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  |  |  |  |
|  | 2010 |  |  | 2009 |  |  |  |
|  | Average Balance | Interest Income/ Expense | Yield/ Rate |  | Average <br> Balance | Interest Income/ <br> Expense | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \\ & \hline \end{aligned}$ |
| Earning assets |  |  |  |  |  |  |  |
| Time deposits placed and other short-term investments ${ }^{(2)}$ | \$ 29,179 | \$ 330 | 2.28 | \$ | 25,879 | \$ 363 | 2.82 |
| Federal funds sold and securities borrowed or purchased under agreements to resell ${ }^{(2)}$ | 264,810 | 752 | 0.57 |  | 237,581 | 1,786 | 1.51 |
| Trading account assets ${ }^{(2)}$ | 214,233 | 3,749 | 3.52 |  | 218,481 | 4,527 | 4.16 |
| Debt securities ${ }^{(2)}$ | 312,727 | 6,885 | 4.44 |  | 270,618 | 7,317 | 5.42 |
| Loans and leases: |  |  |  |  |  |  |  |
| Residential mortgage | 245,785 | 6,082 | 4.95 |  | 259,431 | 7,169 | 5.53 |
| Home equity | 150,365 | 3,123 | 4.18 |  | 157,582 | 3,509 | 4.48 |
| Discontinued real estate | 14,201 | 287 | 4.05 |  | 18,845 | 689 | 7.31 |
| Credit card - domestic | 122,027 | 6,491 | 10.73 |  | 55,320 | 2,981 | 10.87 |
| Credit card - foreign | 28,783 | 1,760 | 12.33 |  | 17,847 | 955 | 10.79 |
| Direct/Indirect consumer | 99,728 | 2,535 | 5.13 |  | 100,521 | 3,216 | 6.45 |
| Other consumer | 2,981 | 94 | 6.34 |  | 3,351 | 127 | 7.63 |
| Total consumer | 663,870 | 20,372 | 6.17 |  | 612,897 | 18,646 | 6.11 |
| Commercial-domestic ${ }^{(2)}$ | 198,882 | 4,043 | 4.10 |  | 236,135 | 4,727 | 4.04 |
| Commercial real estate | 66,361 | 1,116 | 3.39 |  | 73,892 | 1,177 | 3.21 |
| Commercial lease financing | 21,472 | 565 | 5.26 |  | 22,041 | 539 | 4.89 |
| Commercial-foreign | 28,682 | 520 | 3.65 |  | 35,070 | 822 | 4.73 |
| Total commercial | 315,397 | 6,244 | 3.99 |  | 367,138 | 7,265 | 3.99 |
| Total loans and leases | 979,267 | 26,616 | 5.48 |  | 980,035 | 25,911 | 5.32 |
| Other earning assets | 121,648 | 2,047 | 3.39 |  | 129,360 | 2,550 | 3.98 |
| Total earning assets-excluding hedge impact | 1,921,864 | 40,379 | 4.23 |  | 1,861,954 | 42,454 | 4.58 |
| Net hedge expense on assets |  | (751) |  |  |  | (72) |  |
| Total earning assets-including hedge impact | 1,921,864 | 39,628 | 4.16 |  | 1,861,954 | 42,382 | 4.57 |
| Cash and cash equivalents | 203,334 |  |  |  | 178,822 |  |  |
| Other assets, less allowance for loan and lease losses | 374,499 |  |  |  | 428,676 |  |  |
| Total assets | \$2,499,697 |  |  |  | 2,469,452 |  |  |

Interest-bearing liabilities

| Domestic interest-bearing deposits: |
| :--- |
| Savings |

[^9]Interest income excludes the impact of interest rate risk management contracts, which increased (decreased) interest income on:

|  | Six Months Ended June 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |
| Time deposits placed and other short-term investments | \$ | (1) | \$ | (3) |
| Federal funds sold and securities borrowed or purchased under agreements to resell |  | 153 |  | 59 |
| Trading account assets |  | (89) |  | - |
| Debt securities |  | (746) |  | (62) |
| Commercial-domestic |  | (68) |  | (66) |
| Net hedge expense on assets | \$ | (751) | \$ | (72) |

Interest expense excludes the impact of interest rate risk management contracts, which increased
(decreased) interest expense on:

| NOW and money market deposit accounts | \$ | - | \$ | (1) |
| :---: | :---: | :---: | :---: | :---: |
| Consumer CDs and IRAs |  | 90 |  | 123 |
| Negotiable CDs, public funds and other time deposits |  | 7 |  | 8 |
| Banks located in foreign countries |  | 34 |  | 20 |
| Federal funds purchased and securities loaned or sold under agreements to repurchase and other short-term borrowings |  | 178 |  | 545 |
| Long-term debt |  | $(2,108)$ |  | $(1,757)$ |
| Net hedge income on liabilities | \$ | $(1,799)$ | \$ | $(1,062)$ |

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries

## Debt Securities and Available-for-Sale Marketable Equity Securities

(Dollars in millions)


[^10]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Bank of America Corporation and Subsidiaries Quarterly Results by Business Segment
(Dollars in millions)

|  | Second Quarter 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Deposits | $\begin{gathered} \text { Global } \\ \text { Card } \\ \text { Services }{ }^{(1)} \\ \hline \end{gathered}$ |  | Home Loans \& Insurance |  | Global <br> Commercial <br> Banking |  | Global Banking \& Markets |  | GWIM |  | $\begin{gathered} \text { All } \\ \text { Other }^{(1)} \\ \hline \end{gathered}$ |  |
| Net interest income ${ }^{(2)}$ | \$ | 13,197 | \$ 2,115 | \$ | 4,439 | \$ | 1,000 | \$ | 2,118 | \$ | 1,976 | \$ | 1,385 | \$ | 164 |
| Noninterest income |  | 16,253 | 1,489 |  | 2,422 |  | 1,795 |  | 660 |  | 4,029 |  | 2,946 |  | 2,912 |
| Total revenue, net of interest expense |  | 29,450 | 3,604 |  | 6,861 |  | 2,795 |  | 2,778 |  | 6,005 |  | 4,331 |  | 3,076 |
| Provision for credit losses |  | 8,105 | 61 |  | 3,795 |  | 2,390 |  | 623 |  | (133) |  | 121 |  | 1,248 |
| Noninterest expense |  | 17,253 | 2,496 |  | 1,799 |  | 2,817 |  | 909 |  | 4,790 |  | 3,370 |  | 1,072 |
| Income (loss) before income taxes |  | 4,092 | 1,047 |  | 1,267 |  | $(2,412)$ |  | 1,246 |  | 1,348 |  | 840 |  | 756 |
| Income tax expense (benefit) ${ }^{(2)}$ |  | 969 | 382 |  | 461 |  | (878) |  | 456 |  | 421 |  | 484 |  | (357) |
| Net income (loss) | \$ | 3,123 | \$ 665 | \$ | 806 | \$ | $(1,534)$ | \$ | 790 | \$ | 927 |  | 356 | \$ | 1,113 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 967,054 | n/m | \$ | 177,571 | \$ | 130,664 | \$ | 206,111 | \$ | 95,902 |  | 99,007 |  | 57,245 |
| Total assets ${ }^{(3)}$ |  | 2,489,745 | \$440,628 |  | 186,195 |  | 229,168 |  | 302,636 |  | 774,792 |  | 265,908 |  | n/m |
| Total deposits |  | 991,615 | 415,670 |  | n/m |  | n/m |  | 145,221 |  | 113,165 |  | 229,272 |  | 64,201 |
| Allocated equity |  | 233,461 | 24,212 |  | 40,517 |  | 26,346 |  | 41,971 |  | 53,117 |  | 23,515 |  | 23,783 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 956,177 | n/m | \$ | 173,021 | \$ | 129,798 | \$ | 203,173 | \$ | 95,647 |  | 99,351 |  | 54,615 |
| Total assets ${ }^{(3)}$ |  | 2,363,878 | \$436,935 |  | 183,334 |  | 225,492 |  | 303,848 |  | 712,219 |  | 259,734 |  | n/m |
| Total deposits |  | 974,467 | 411,682 |  | n/m |  | n/m |  | 147,251 |  | 106,091 |  | 229,551 |  | 56,983 |
|  | First Quarter 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | Total orporation | Deposits |  | Global Card vices ${ }^{(1)}$ |  | Home oans \& surance |  | lobal mercial anking |  | Global nking \& Markets |  | GWIM |  | $\begin{aligned} & \text { All } \\ & \text { ther }{ }^{(1)} \end{aligned}$ |
| Net interest income ${ }^{(2)}$ | \$ | 14,070 | \$ 2,146 | \$ | 4,818 | \$ | 1,213 | \$ | 2,213 | \$ | 2,146 |  | 1,391 | \$ | 143 |
| Noninterest income |  | 18,220 | 1,487 |  | 1,985 |  | 2,411 |  | 817 |  | 7,605 |  | 2,778 |  | 1,137 |
| Total revenue, net of interest expense |  | 32,290 | 3,633 |  | 6,803 |  | 3,624 |  | 3,030 |  | 9,751 |  | 4,169 |  | 1,280 |
| Provision for credit losses |  | 9,805 | 37 |  | 3,535 |  | 3,600 |  | 926 |  | 247 |  | 242 |  | 1,218 |
| Noninterest expense |  | 17,775 | 2,498 |  | 1,757 |  | 3,329 |  | 967 |  | 4,370 |  | 3,191 |  | 1,663 |
| Income (loss) before income taxes |  | 4,710 | 1,098 |  | 1,511 |  | $(3,305)$ |  | 1,137 |  | 5,134 |  | 736 |  | $(1,601)$ |
| Income tax expense (benefit) ${ }^{(2)}$ |  | 1,528 | 410 |  | 564 |  | $(1,233)$ |  | 424 |  | 1,916 |  | 275 |  | (828) |
| Net income (loss) | \$ | 3,182 | \$ 688 | \$ | 947 | \$ | $(2,072)$ | \$ | 713 | \$ | 3,218 |  | 461 | \$ | (773) |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 991,615 | $\mathrm{n} / \mathrm{m}$ | \$ | 189,307 | \$ | 133,745 | \$ | 213,841 | \$ | 99,027 |  | 99,038 |  | 56,151 |
| Total assets ${ }^{(3)}$ |  | 2,509,760 | \$439,070 |  | 195,845 |  | 234,116 |  | 294,856 |  | 782,126 |  | 256,286 |  | $\mathrm{n} / \mathrm{m}$ |
| Total deposits |  | 981,015 | 414,169 |  | $\mathrm{n} / \mathrm{m}$ |  | n/m |  | 143,369 |  | 104,113 |  | 224,514 |  | 70,417 |
| Allocated equity |  | 229,891 | 24,116 |  | 43,170 |  | 27,280 |  | 42,645 |  | 55,053 |  | 21,978 |  | 15,649 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 976,042 | $\mathrm{n} / \mathrm{m}$ | \$ | 181,763 | \$ | 132,428 | \$ | 211,255 | \$ | 95,588 |  | 98,538 |  | 55,851 |
| Total assets ${ }^{(3)}$ |  | 2,338,700 | \$442,525 |  | 190,996 |  | 224,570 |  | 301,423 |  | 690,772 |  | 261,330 |  | $\mathrm{n} / \mathrm{m}$ |
| Total deposits |  | 976,102 | 417,541 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 145,454 |  | 105,117 |  | 230,044 |  | 56,467 |


|  | Second Qua |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Deposits |  | GlobalCardServices ${ }^{(1)}$ |  | Home Loans \& Insurance |  | Global Commercial Banking |  | Global Banking \& Markets |  | GWIM |  | $\begin{gathered} \text { All } \\ \text { Other }^{(1)} \\ \hline \end{gathered}$ |  |
| Net interest income ${ }^{(2)}$ | \$ | 11,942 | \$ | 1,729 | \$ | 4,976 | \$ | 1,199 | \$ | 1,979 | \$ | 2,366 | \$ | 1,288 | \$ | $(1,595)$ |
| Noninterest income |  | 21,144 |  | 1,748 |  | 2,286 |  | 3,264 |  | 864 |  | 8,045 |  | 2,674 |  | 2,263 |
| Total revenue, net of interest expense |  | 33,086 |  | 3,477 |  | 7,262 |  | 4,463 |  | 2,843 |  | 10,411 |  | 3,962 |  | 668 |
| Provision for credit losses |  | 13,375 |  | 87 |  | 7,655 |  | 2,726 |  | 2,081 |  | 588 |  | 238 |  | - |
| Noninterest expense |  | 17,020 |  | 2,593 |  | 1,936 |  | 2,834 |  | 970 |  | 3,920 |  | 3,142 |  | 1,625 |
| Income (loss) before income taxes |  | 2,691 |  | 797 |  | $(2,329)$ |  | $(1,097)$ |  | (208) |  | 5,903 |  | 582 |  | (957) |
| Income tax expense (benefit) ${ }^{(2)}$ |  | (533) |  | 263 |  | (743) |  | (371) |  | (144) |  | 2,000 |  | 186 |  | $(1,724)$ |
| Net income (loss) | \$ | 3,224 | \$ | 534 | \$ | $(1,586)$ | \$ | (726) | \$ | (64) | \$ | 3,903 | \$ | 396 | \$ | 767 |


| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total loans and leases | \$ | 966,105 | $\mathrm{n} / \mathrm{m}$ | \$ | 215,808 | \$ | 131,509 | \$ | 234,355 | \$ | 116,513 | \$101,746 | \$165,558 |
| Total assets ${ }^{(3)}$ |  | 2,420,317 | \$440,039 |  | 231,927 |  | 232,253 |  | 278,267 |  | 780,910 | 237,591 | $\mathrm{n} / \mathrm{m}$ |
| Total deposits |  | 974,892 | 415,502 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 125,805 |  | 102,650 | 215,381 | 89,527 |
| Allocated equity |  | 242,867 | 23,381 |  | 41,775 |  | 16,128 |  | 43,476 |  | 49,670 | 18,113 | 50,324 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 942,248 | $\mathrm{n} / \mathrm{m}$ | \$ | 211,325 | \$ | 131,120 | \$ | 230,131 | \$ | 108,320 | \$100,852 | \$159,977 |
| Total assets ${ }^{(3)}$ |  | 2,254,394 | \$445,936 |  | 227,905 |  | 234,277 |  | 275,213 |  | 695,735 | 233,792 | $\mathrm{n} / \mathrm{m}$ |
| Total deposits |  | 970,742 | 421,651 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 128,348 |  | 104,124 | 207,580 | 84,226 |

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other.
(2) Fully taxable-equivalent basis
(3) Total assets include asset allocations to match liabilities (i.e., deposits).
$n / m=$ not meaningful
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Bank of America Corporation and Subsidiaries
Year-to-Date Results by Business Segment

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total <br> Corporation |  | Deposits |  | $\begin{gathered} \text { Global } \\ \text { Card } \\ \text { Services }{ }^{(1)} \\ \hline \end{gathered}$ |  | Home Loans \& Insurance |  | Global Commercial Banking |  | Global Banking \& Markets |  | GWIM |  | $\begin{gathered} \text { All } \\ \text { Other }{ }^{(1)} \\ \hline \end{gathered}$ |  |
| Net interest income ${ }^{(2)}$ | \$ | 27,267 |  | 4,261 | \$ | 9,257 | \$ | 2,213 | \$ | 4,331 | \$ | 4,122 | \$ | 2,776 | \$ | 307 |
| Noninterest income |  | 34,473 |  | 2,976 |  | 4,407 |  | 4,206 |  | 1,477 |  | 11,634 |  | 5,724 |  | 4,049 |
| Total revenue, net of interest expense |  | 61,740 |  | 7,237 |  | 13,664 |  | 6,419 |  | 5,808 |  | 15,756 |  | 8,500 |  | 4,356 |
| Provision for credit losses |  | 17,910 |  | 98 |  | 7,330 |  | 5,990 |  | 1,549 |  | 114 |  | 363 |  | 2,466 |
| Noninterest expense |  | 35,028 |  | 4,994 |  | 3,556 |  | 6,146 |  | 1,876 |  | 9,160 |  | 6,561 |  | 2,735 |
| Income (loss) before income taxes |  | 8,802 |  | 2,145 |  | 2,778 |  | $(5,717)$ |  | 2,383 |  | 6,482 |  | 1,576 |  | (845) |
| Income tax expense (benefit) ${ }^{(2)}$ |  | 2,497 |  | 792 |  | 1,025 |  | $(2,111)$ |  | 880 |  | 2,337 |  | 759 |  | $(1,185)$ |
| Net income (loss) | \$ | 6,305 |  | 1,353 | \$ | 1,753 | \$ | $(3,606)$ | \$ | 1,503 | \$ | 4,145 | \$ | 817 | \$ | 340 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 979,267 |  | n/m | \$ | 183,407 | \$ | 132,196 | \$ | 209,955 | \$ | 97,456 |  | 99,023 |  | 6,700 |
| Total assets ${ }^{(3)}$ |  | 2,499,697 |  | 439,854 |  | 190,993 |  | 231,628 |  | 298,767 |  | 778,439 |  | 61,124 |  | n/m |
| Total deposits |  | 986,344 |  | 414,924 |  | n/m |  | n/m |  | 144,300 |  | 108,664 |  | 26,906 |  | 67,291 |
| Allocated equity |  | 231,686 |  | 24,164 |  | 41,836 |  | 26,811 |  | 42,306 |  | 54,080 |  | 22,751 |  | 19,738 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 956,177 |  | n/m | \$ | 173,021 | \$ | 129,798 | \$ | 203,173 | \$ | 95,647 |  | 99,351 |  | 54,615 |
| Total assets (3) |  | 2,363,878 |  | 436,935 |  | 183,334 |  | 225,492 |  | 303,848 |  | 712,219 |  | 259,734 |  | n/m |
| Total deposits |  | 974,467 |  | 411,682 |  | n/m |  | n/m |  | 147,251 |  | 106,091 |  | 29,551 |  | 56,983 |


|  | Six Months Ended June 30, 2009 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total Corporation |  | Deposits |  | $\begin{gathered} \hline \text { Global } \\ \text { Card } \\ \text { Services }{ }^{(1)} \\ \hline \end{gathered}$ |  | Home Loans \& Insurance |  | Global <br> Commercial <br> Banking |  | Global <br>  <br> Markets |  | GWIM | $\begin{gathered} \text { All } \\ \text { Other }{ }^{(1)} \\ \hline \end{gathered}$ |  |
| Net interest income ${ }^{(2)}$ | \$ | 24,761 |  | \$ 3,598 | \$ | 10,174 | \$ | 2,391 | \$ | 3,960 | \$ | 5,148 | \$ 2,942 | \$ | $(3,452)$ |
| Noninterest income |  | 44,405 |  | 3,251 |  | 4,535 |  | 7,308 |  | 1,592 |  | 14,203 | 5,182 |  | 8,334 |
| Total revenue, net of interest expense |  | 69,166 |  | 6,849 |  | 14,709 |  | 9,699 |  | 5,552 |  | 19,351 | 8,124 |  | 4,882 |
| Provision for credit losses |  | 26,755 |  | 175 |  | 15,876 |  | 6,098 |  | 3,868 |  | 913 | 492 |  | (667) |
| Noninterest expense |  | 34,022 |  | 4,895 |  | 3,982 |  | 5,491 |  | 1,944 |  | 8,613 | 6,256 |  | 2,841 |
| Income (loss) before income taxes |  | 8,389 |  | 1,779 |  | $(5,149)$ |  | $(1,890)$ |  | (260) |  | 9,825 | 1,376 |  | 2,708 |
| Income tax expense (benefit) ${ }^{(2)}$ |  | 918 |  | 631 |  | $(1,806)$ |  | (669) |  | (160) |  | 3,405 | 486 |  | (969) |
| Net income (loss) | \$ | 7,471 |  | \$ 1,148 | \$ | $(3,343)$ | \$ | $(1,221)$ | \$ | (100) | \$ | 6,420 | \$ 890 | \$ | 3,677 |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 980,035 |  | n/m | \$ | 219,888 | \$ | 128,543 | \$ | 235,695 | \$ | 118,940 | \$106,116 |  | 70,119 |
| Total assets ${ }^{(3)}$ |  | 2,469,452 |  | \$420,634 |  | 237,214 |  | 225,718 |  | 270,444 |  | 807,940 | 258,003 |  | $\mathrm{n} / \mathrm{m}$ |
| Total deposits |  | 969,516 |  | 395,999 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 122,175 |  | 103,325 | 233,049 |  | 90,597 |
| Allocated equity |  | 235,855 |  | 23,402 |  | 40,885 |  | 15,503 |  | 41,608 |  | 47,792 | 17,366 |  | 49,299 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 942,248 |  | $\mathrm{n} / \mathrm{m}$ | \$ | 211,325 | \$ | 131,120 | \$ | 230,131 | \$ | 108,320 | \$100,852 |  | 59,977 |
| Total assets ${ }^{(3)}$ |  | 2,254,394 |  | \$445,936 |  | 227,905 |  | 234,277 |  | 275,213 |  | 695,735 | 233,792 |  | n/m |
| Total deposits |  | 970,742 |  | 421,651 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | 128,348 |  | 104,124 | 207,580 |  | 84,226 |

(1) The 2010 period is presented in accordance with new consolidation guidance. The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other.
(2) Fully taxable-equivalent basis
(3) Total assets include asset allocations to match liabilities (i.e., deposits).
$n / m=$ not meaningful
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation and Subsidiaries <br> Deposits Segment Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  |  | Second <br> Quarter <br> 2010 |  | FirstQuarter2010 |  | Fourth Quarter 2009 |  | Third <br> Quarter <br> 2009 <br> 109 |  |  | Second Quarter 2009 |
|  |  | 2010 |  |  | 2009 |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 4,261 |  | \$ | 3,598 |  | \$ 2,115 |  |  |  | \$ 2,146 |  | \$ 1,764 |  | \$ 1,726 |  | \$ |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 2,974 |  |  | 3,248 |  | 1,494 |  | 1,480 |  | 1,645 |  | 1,904 |  |  |
| All other income (loss) |  | 2 |  |  | 3 |  | (5) |  | 7 |  | - |  | 2 |  |  |
| Total noninterest income |  | 2,976 |  |  | 3,251 |  | 1,489 |  | 1,487 |  | 1,645 |  | 1,906 |  |  |
| Total revenue, net of interest expense |  | 7,237 |  |  | 6,849 |  | 3,604 |  | 3,633 |  | 3,409 |  | 3,632 |  |  |
| Provision for credit losses |  | 98 |  |  | 175 |  | 61 |  | 37 |  | 75 |  | 93 |  |  |
| Noninterest expense |  | 4,994 |  |  | 4,895 |  | 2,496 |  | 2,498 |  | 2,330 |  | 2,287 |  |  |
| Income before income taxes |  | 2,145 |  |  | 1,779 |  | 1,047 |  | 1,098 |  | 1,004 |  | 1,252 |  |  |
| Income tax expense ${ }^{(2)}$ |  | 792 |  |  | 631 |  | 382 |  | 410 |  | 396 |  | 439 |  |  |
| Net income | \$ | 1,353 |  | \$ | $\underline{1,148}$ |  | \$ 665 |  | \$ 688 |  | \$ 608 |  | \$ 813 |  |  |
| Net interest yield ${ }^{(2)}$ |  | 2.08 | \% |  | 1.84 |  | 2.05 | \% | 2.11 | \% | 1.69 | \% | 1.64 | \% |  |
| Return on average equity |  | 11.29 |  |  | 9.89 |  | 11.01 |  | 11.57 |  | 10.10 |  | 13.62 |  |  |
| Efficiency ratio (2) |  | 68.99 |  |  | 71.47 |  | 69.24 |  | 68.75 |  | 68.36 |  | 62.97 |  |  |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total earning assets ${ }^{(3)}$ |  | 413,290 |  |  | 394,374 |  | \$414,179 |  | \$412,390 |  | \$414,798 |  | \$416,637 |  |  |
| Total assets ${ }^{(3)}$ |  | 439,854 |  |  | 420,634 |  | 440,628 |  | 439,070 |  | 441,478 |  | 443,271 |  |  |
| Total deposits |  | 414,924 |  |  | 395,999 |  | 415,670 |  | 414,169 |  | 416,534 |  | 418,512 |  |  |
| Allocated equity |  | 24,164 |  |  | 23,402 |  | 24,212 |  | 24,116 |  | 23,876 |  | 23,688 |  |  |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total earning assets ${ }^{(3)}$ |  | 410,922 |  |  | 420,004 |  | \$410,922 |  | \$416,174 |  | \$417,713 |  | \$415,075 |  |  |
| Total assets ${ }^{(3)}$ |  | 436,935 |  |  | 445,936 |  | 436,935 |  | 442,525 |  | 444,612 |  | 441,585 |  |  |
| Total deposits |  | 411,682 |  |  | 421,651 |  | 411,682 |  | 417,541 |  | 419,583 |  | 416,951 |  |  |

[^11]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Bank of America Corporation and Subsidiaries

## Deposits Key Indicators

(Dollars in millions, except as noted)

|  | Six Months Ended June 30 |  |  |  | Second Quarter 2010 | First Quarter 2010 |  | Fourth Quarter 2009 |  | Third Quarter 2009 |  | Second Quarter 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |  |  |  |  |  |  |  |  |  |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking | \$146,497 |  | \$130,541 |  | \$149,198 |  | \$143,767 |  | \$138,997 |  | \$136,605 |  | \$135,357 |
| Savings | 34,412 |  | 31,034 |  | 35,467 |  | 33,345 |  | 31,995 |  | 32,374 |  | 32,488 |
| MMS | 119,457 |  | 84,751 |  | 122,089 |  | 116,796 |  | 108,848 |  | 98,659 |  | 91,275 |
| CDs and IRAs | 111,223 |  | 146,304 |  | 105,598 |  | 116,911 |  | 133,714 |  | 147,844 |  | 152,828 |
| Foreign and other | 3,335 |  | 3,369 |  | 3,318 |  | 3,350 |  | 2,980 |  | 3,030 |  | 3,554 |
| Total average deposit balances | \$414,924 |  | \$395,999 |  | $\stackrel{\text { \$415,670 }}{\underline{-}}$ |  | $\underline{\underline{\$ 414,169}}$ |  | $\underline{\$ 416,534}$ |  | \$418,512 |  | \$415,502 |
| Total balances migrated to (from) MLGWM | \$ 2,454 |  | \$ (40,480) |  | \$ (555) |  | \$ 3,009 |  | \$ (33) |  | \$ $(2,920)$ |  | \$ $(34,340)$ |
| Deposit spreads (excludes noninterest costs) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Checking | 3.82 | \% | 4.12 |  | 3.82 | \% | 3.82 | \% | 3.82 | \% | 3.93 | \% | 4.07 |
| Savings | 3.72 |  | 3.88 |  | 3.70 |  | 3.73 |  | 3.67 |  | 3.83 |  | 3.87 |
| MMS | 0.81 |  | 0.23 |  | 0.84 |  | 0.77 |  | 0.59 |  | 0.58 |  | 0.55 |
| CDs and IRAs | 0.17 |  | 0.07 |  | 0.22 |  | 0.12 |  | 0.02 |  | (0.01) |  | 0.05 |
| Foreign and other | 4.14 |  | 3.70 |  | 4.14 |  | 4.15 |  | 3.45 |  | 3.46 |  | 3.68 |
| Total deposit spreads | 1.95 |  | 1.75 |  | 2.01 |  | 1.90 |  | 1.73 |  | 1.72 |  | 1.78 |
| Online banking (end of period) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Active accounts (units in thousands) | 29,195 |  | 28,649 |  | 29,195 |  | 29,850 |  | 29,600 |  | 29,209 |  | 28,649 |
| Active billpay accounts (units in thousands) | 14,902 |  | 15,115 |  | 14,902 |  | 15,078 |  | 14,966 |  | 15,107 |  | 15,115 |




Bank of America has the largest active online banking customer base with 29.2 million subscribers.
Bank of America uses a strict Active User standard - customers must have used our online services within the last 90 days.
14.9 million active bill pay users paid $\$ 76.0$ billion worth of bills this quarter.

Certain prior period amounts have been reclassified to conform to the current period presentation.

## Bank of America Corporation and Subsidiaries <br> Global Card Services Segment Results ${ }^{(1)}$

(Dollars in millions)

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis. (See Exhibit A: Non-GAAP Reconciliations - Global Card Services - Reconciliation on page 46).
(2) Fully taxable-equivalent basis
$n / m=$ not meaningful

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Bank of America Corporation and Subsidiaries
Global Card Services Key Indicators ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

[^12]Certain prior period amounts have been reclassified to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries

## Home Loans \& Insurance Segment Results

(Dollars in millions; except as noted)


[^13]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation and Subsidiaries

Home Loans \& Insurance Key Indicators
(Dollars in millions, except as noted)


[^14]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Bank of America Corporation and Subsidiaries

## Global Commercial Banking Segment Results

(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  | Second <br> Quarter <br> 2010 |  |  | FirstQuarter2010 | Fourth Quarter 2009 |  | ThirdQuarter2009 |  | Second Quarter 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(1)}$ | \$ | 4,331 |  | \$ 3,960 |  | \$ 2,118 |  | \$ 2,213 |  | \$ 2,082 |  |  |  | \$ 2,012 |  | \$ 1,979 |  |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 1,071 |  | 1,023 |  | 528 |  | 543 |  | 522 |  | 533 |  | 512 |  |
| All other income |  | 406 |  | 569 |  | 132 |  | 274 |  | 212 |  | 227 |  | 352 |  |
| Total noninterest income |  | 1,477 |  | 1,592 |  | 660 |  | 817 |  | 734 |  | 760 |  | 864 |  |
| Total revenue, net of interest expense |  | 5,808 |  | 5,552 |  | 2,778 |  | 3,030 |  | 2,816 |  | 2,772 |  | 2,843 |  |
| Provision for credit losses |  | 1,549 |  | 3,868 |  | 623 |  | 926 |  | 1,843 |  | 2,057 |  | 2,081 |  |
| Noninterest expense |  | 1,876 |  | 1,944 |  | 909 |  | 967 |  | 930 |  | 959 |  | 970 |  |
| Income (loss) before income taxes |  | 2,383 |  | (260) |  | 1,246 |  | 1,137 |  | 43 |  | (244) |  | (208) |  |
| Income tax expense (benefit) ${ }^{(1)}$ |  | 880 |  | (160) |  | 456 |  | 424 |  | 74 |  | (84) |  | (144) |  |
| Net income (loss) | \$ | 1,503 |  | \$ (100) |  | \$ 790 |  | \$ 713 |  | \$ (31) |  | \$ (160) |  | \$ (64) |  |
| Net interest yield ${ }^{(1)}$ |  | 3.26 | \% | 3.36 |  | 3.13 | \% | 3.39 | \% | 3.04 | \% | 3.05 | \% | 3.23 | \% |
| Return on average equity |  | 7.16 |  | n/m |  | 7.55 |  | 6.78 |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  | $\mathrm{n} / \mathrm{m}$ |  |
| Efficiency ratio ${ }^{(1)}$ |  | 32.31 |  | 35.00 |  | 32.74 |  | 31.92 |  | 33.03 |  | 34.61 |  | 34.12 |  |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 209,955 |  | \$235,695 |  | \$206,111 |  | \$213,841 |  | \$219,239 |  | \$225,994 |  | \$234,355 |  |
| Total earning assets ${ }^{(2)}$ |  | 267,890 |  | 237,932 |  | 271,370 |  | 264,370 |  | 271,266 |  | 261,876 |  | 245,586 |  |
| Total assets ${ }^{(2)}$ |  | 298,767 |  | 270,444 |  | 302,636 |  | 294,856 |  | 301,771 |  | 292,878 |  | 278,267 |  |
| Total deposits |  | 144,300 |  | 122,175 |  | 145,221 |  | 143,369 |  | 143,089 |  | 131,548 |  | 125,805 |  |
| Allocated equity |  | 42,306 |  | 41,608 |  | 41,971 |  | 42,645 |  | 42,307 |  | 42,193 |  | 43,476 |  |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 203,173 |  | \$230,131 |  | \$203,173 |  | \$211,255 |  | \$215,237 |  | \$221,543 |  | \$230,131 |  |
| Total earning assets ${ }^{(2)}$ |  | 272,691 |  | 243,771 |  | 272,691 |  | 271,098 |  | 264,745 |  | 253,557 |  | 243,771 |  |
| Total assets ${ }^{(2)}$ |  | 303,848 |  | 275,213 |  | 303,848 |  | 301,423 |  | 295,829 |  | 284,869 |  | 275,213 |  |
| Total deposits |  | 147,251 |  | 128,348 |  | 147,251 |  | 145,454 |  | 146,905 |  | 133,214 |  | 128,348 |  |

(1) Fully taxable-equivalent basis
(2) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).
$n / m=$ not meaningful
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Bank of America Corporation and Subsidiaries

## Global Commercial Banking Key Indicators

(Dollars in millions)

|  | Six Months Ended June 30 |  |  | Second <br> Quarter <br> 2010 | First Quarter 2010 |  |  | Fourth Quarter 2009 | Third Quarter 2009 |  |  | Second Quarter 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |  |  |  |  |  |  |  |  |
| Revenue, net of interest expense by service segment |  |  |  |  |  |  |  |  |  |  |  |  |
| Business lending | \$ 3,535 |  | \$ 3,424 | \$ 1,656 |  | \$ 1,879 |  | \$ 1,746 |  | \$ 1,724 |  | \$ 1,801 |
| Treasury services | 2,273 |  | 2,128 | 1,122 |  | 1,151 |  | 1,070 |  | 1,048 |  | 1,042 |
| Total revenue, net of interest expense ${ }^{(1)}$ | \$ 5,808 |  | \$ 5,552 | \$ 2,778 |  | \$ 3,030 |  | \$ 2,816 |  | \$ 2,772 |  | \$ 2,843 |
| Average loans and leases by product |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial - domestic | \$106,160 |  | \$124,175 | \$104,261 |  | \$108,081 |  | \$111,341 |  | \$115,324 |  | \$122,107 |
| Commercial real estate | 55,808 |  | 63,357 | 53,721 |  | 57,917 |  | 60,351 |  | 62,773 |  | 64,430 |
| Direct/Indirect consumer | 45,589 |  | 45,334 | 45,776 |  | 45,400 |  | 45,001 |  | 45,309 |  | 45,052 |
| Other | 2,398 |  | 2,829 | 2,353 |  | 2,443 |  | 2,546 |  | 2,588 |  | 2,766 |
| Total average loans and leases | \$209,955 |  | \$235,695 | \$206,111 |  | \$213,841 |  | \$219,239 |  | \$225,994 |  | \$234,355 |
| Loan spread | 2.31 | \% | 1.96 \% | 2.32 | \% | 2.30 | \% | 2.18 | \% | 2.11 | \% | 2.03 |
| Credit quality |  |  |  |  |  |  |  |  |  |  |  |  |
| Reservable utilized criticized exposure ${ }^{(2)}$ | \$ 37,613 |  | \$ 39,360 | \$ 37,613 |  | \$ 39,586 |  | \$ 41,225 |  | \$ 42,109 |  | \$ 39,360 |
|  | 18.50 | \% | 16.73 \% | 18.50 | \% | 18.53 | \% | 18.75 | \% | 18.59 | \% | 16.73 |
| Nonperforming loans, leases and foreclosed properties ${ }^{(3)}$ | \$ 10,027 |  | \$ 9,695 | \$ 10,027 |  | \$ 10,814 |  | \$ 11,083 |  | \$ 10,412 |  | \$ 9,695 |
|  | 4.92 | \% | 4.21 \% | 4.92 | \% | 5.10 | \% | 5.13 | \% | 4.69 | \% | 4.21 |
| Average deposit balances |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing | \$ 54,185 |  | \$ 50,441 | \$ 54,187 |  | \$ 54,182 |  | \$ 53,862 |  | \$ 49,533 |  | \$ 49,579 |
| Noninterest-bearing | 90,115 |  | 71,734 | 91,034 |  | 89,187 |  | 89,227 |  | 82,015 |  | 76,226 |
| Total | \$144,300 |  | \$122,175 | \$145,221 |  | \$143,369 |  | \$143,089 |  | \$131,548 |  | \$125,805 |

(1) Fully taxable-equivalent basis
(2) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees and commercial letters of credit.
(3) Nonperforming loans, leases and foreclosed properties are presented on an end-of-period basis. The nonperforming ratio is calculated as nonperforming loans, leases and foreclosed properties divided by loans, leases and foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Bank of America Corporation and Subsidiaries

## Global Banking \& Markets Segment Results

(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  |  | Second <br> Quarter <br> 2010 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2010 \\ \hline \end{gathered}$ |  | Fourth Quarter 2009 |  | Third Quarter 2009 |  | Second Quarter 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(1)}$ | \$ | 4,122 |  | \$ 5,148 |  |  | \$ 1,976 |  | \$ 2,146 |  | \$ 2,169 |  | \$ 2,255 |  | \$ 2,366 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service charges |  | 1,048 |  | 923 |  |  | 529 |  | 519 |  | 565 |  | 555 |  | 441 |
| Investment and brokerage services |  | 1,299 |  | 1,476 |  |  | 676 |  | 623 |  | 596 |  | 590 |  | 861 |
| Investment banking income |  | 2,518 |  | 2,725 |  |  | 1,301 |  | 1,217 |  | 1,970 |  | 1,232 |  | 1,605 |
| Trading account profits |  | 6,274 |  | 7,017 |  |  | 1,202 |  | 5,072 |  | 1,378 |  | 3,411 |  | 2,048 |
| All other income (loss) |  | 495 |  | 2,062 |  |  | 321 |  | 174 |  | $(1,059)$ |  | (368) |  | 3,090 |
| Total noninterest income |  | 11,634 |  | 14,203 |  |  | 4,029 |  | 7,605 |  | 3,450 |  | 5,420 |  | 8,045 |
| Total revenue, net of interest expense |  | 15,756 |  | 19,351 |  |  | 6,005 |  | 9,751 |  | 5,619 |  | 7,675 |  | 10,411 |
| Provision for credit losses |  | 114 |  | 913 |  |  | (133) |  | 247 |  | 547 |  | 538 |  | 588 |
| Noninterest expense |  | 9,160 |  | 8,613 |  |  | 4,790 |  | 4,370 |  | 3,595 |  | 3,640 |  | 3,920 |
| Income before income taxes |  | 6,482 |  | 9,825 |  |  | 1,348 |  | 5,134 |  | 1,477 |  | 3,497 |  | 5,903 |
| Income tax expense ${ }^{(1)}$ |  | 2,337 |  | 3,405 |  |  | 421 |  | 1,916 |  | 30 |  | 1,246 |  | 2,000 |
| Net income |  | \$ 4,145 |  | \$ 6,420 |  |  | \$ 927 |  | \$ 3,218 |  | \$ 1,447 |  | \$ 2,251 |  | \$ 3,903 |
| Return on average equity |  | 15.46 | \% | 27.09 | \% |  | 7.00 | \% | 23.70 | \% | 11.14 | \% | 17.57 | \% | 31.52 |
| Efficiency ratio ${ }^{(1)}$ |  | 58.14 |  | 44.51 |  |  | 79.75 |  | 44.83 |  | 63.98 |  | 47.42 |  | 37.66 |
| Sales and trading revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed income, currency and commodities | \$ | - 7,831 |  | \$ 7,450 |  |  | \$ 2,316 |  | \$ 5,515 |  | \$ 1,270 |  | \$ 4,004 |  | \$ 2,682 |
| Equity income |  | 2,382 |  | 2,687 |  |  | 852 |  | 1,530 |  | 950 |  | 1,265 |  | 1,198 |
| Total sales and trading revenue ${ }^{(2)}$ |  | 10,213 |  | \$ 10,137 |  |  | \$ 3,168 |  | \$ 7,045 |  | \$ 2,220 |  | \$ 5,269 |  | \$ 3,880 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(3)}$ |  | 511,358 |  | \$ 521,558 |  |  | \$ 513,204 |  | \$ 509,492 |  | \$ 494,001 |  | \$ 496,326 |  | \$ 504,861 |
| Total loans and leases |  | 97,456 |  | 118,940 |  |  | 95,902 |  | 99,027 |  | 99,635 |  | 105,995 |  | 116,513 |
| Total market-based earning assets |  | 524,054 |  | 483,086 |  |  | 520,825 |  | 527,319 |  | 490,561 |  | 468,838 |  | 476,431 |
| Total earning assets ${ }^{(4)}$ |  | 617,133 |  | 598,681 |  |  | 610,791 |  | 623,545 |  | 585,396 |  | 570,601 |  | 587,112 |
| Total assets ${ }^{(4)}$ |  | 778,439 |  | 807,940 |  |  | 774,792 |  | 782,126 |  | 746,564 |  | 754,344 |  | 780,910 |
| Total deposits |  | 108,664 |  | 103,325 |  |  | 113,165 |  | 104,113 |  | 108,638 |  | 104,228 |  | 102,650 |
| Allocated equity |  | 54,080 |  | 47,792 |  |  | 53,117 |  | 55,053 |  | 51,523 |  | 50,844 |  | 49,670 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total trading-related assets ${ }^{(3)}$ |  | 472,079 |  | \$ 436,002 |  |  | \$ 472,079 |  | \$ 441,087 |  | \$ 411,562 |  | \$ 448,821 |  | \$ 436,002 |
| Total loans and leases |  | 95,647 |  | 108,320 |  |  | 95,647 |  | 95,588 |  | 95,930 |  | 101,730 |  | 108,320 |
| Total market-based earning assets |  | 462,484 |  | 401,164 |  |  | 462,484 |  | 440,305 |  | 404,315 |  | 418,756 |  | 401,164 |
| Total earning assets ${ }^{(4)}$ |  | 549,911 |  | 506,184 |  |  | 549,911 |  | 533,845 |  | 501,877 |  | 516,156 |  | 506,184 |
| Total assets ${ }^{(4)}$ |  | 712,219 |  | 695,735 |  |  | 712,219 |  | 690,772 |  | 653,802 |  | 703,404 |  | 695,735 |
| Total deposits |  | 106,091 |  | 104,124 |  |  | 106,091 |  | 105,117 |  | 102,211 |  | 98,704 |  | 104,124 |
| Trading-related assets (average) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Trading account securities |  | 204,072 |  | \$ 204,509 |  |  | \$ 204,142 |  | \$ 204,001 |  | \$ 200,917 |  | \$ 198,732 |  | \$ 191,014 |
| Reverse repurchases |  | 186,618 |  | 162,216 |  |  | 184,146 |  | 189,118 |  | 173,574 |  | 155,608 |  | 160,630 |
| Securities borrowed |  | 56,100 |  | 45,950 |  |  | 57,309 |  | 54,878 |  | 53,092 |  | 53,694 |  | 51,296 |
| Derivative assets |  | 64,568 |  | 108,883 |  |  | 67,607 |  | 61,495 |  | 66,418 |  | 88,292 |  | 101,921 |
| Total trading-related assets ${ }^{(3)}$ |  | 511,358 |  | \$521,558 |  |  | \$ 513,204 |  | \$ 509,492 |  | \$494,001 |  | \$496,326 |  | \$ 504,861 |



[^15]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries

## Global Banking \& Markets Key Indicators

(Dollars in millions)

|  | Six Months Ended June 30 |  |  |  | $\begin{gathered} \text { Second } \\ \text { Quarter } \\ 2010 \\ \hline \end{gathered}$ |  | First Quarter 2010 |  | Fourth Quarter 2009 |  | ThirdQuarter2009 |  | Second Quarter 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2010 |  | 2009 |  |  |  |  |  |  |  |  |  |  |
| Investment banking income ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory ${ }^{(1)}$ |  | \$ 409 | \$ | 621 | \$ | 242 |  | 167 |  | \$ 360 |  | \$ 186 |  | \$ 292 |
| Debt issuance |  | 1,600 |  | 1,599 |  | 827 |  | 773 |  | 805 |  | 720 |  | 944 |
| Equity issuance |  | 662 |  | 665 |  | 318 |  | 344 |  | 893 |  | 406 |  | 508 |
|  |  | 2,671 |  | 2,885 |  | 1,387 |  | 1,284 |  | 2,058 |  | 1,312 |  | 1,744 |
| Offset for intercompany fees ${ }^{(3)}$ |  | (112) |  | (184) |  | (68) |  | (44) |  | (462) |  | (58) |  | (98) |
| Total investment banking income |  | \$ 2,559 |  | 2,701 | \$ | 1,319 |  | $\underline{1,240}$ |  | \$ 1,596 |  | 1,254 |  | \$ 1,646 |

## Global Corporate \& Investment Banking Key Indicators

| Revenue, net of interest expense - by service segment |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Business lending | \$ 1,818 |  | \$ 1,494 |  |
| Treasury services | 1,385 |  | 5,217 |  |
| Investment banking related ${ }^{(4)}$ | 1,475 |  | 1,226 |  |
| Total revenue, net of interest expense | \$4,678 |  | \$ 7,937 |  |
| Average deposit balances |  |  |  |  |
| Interest-bearing | \$52,877 |  | \$48,013 |  |
| Noninterest-bearing | 46,798 |  | 45,945 |  |
| Total average deposits | \$99,675 |  | \$93,958 |  |
| Loan spread | 1.94 | \% | 1.54 | \% |
| Provision for credit losses | \$ 21 |  | \$ 862 |  |
| Credit quality ${ }^{(5,6)}$ |  |  |  |  |
| Reservable utilized criticized exposure | \$ 7,290 |  | \$11,542 |  |
|  | 7.29 | \% | 10.31 | \% |
| Nonperforming loans, leases and foreclosed properties | \$ 905 |  | \$ 1,273 |  |
|  | 1.13 | \% | 1.38 | \% |
| Average loans and leases by product |  |  |  |  |
| Commercial - domestic | \$34,879 |  | \$49,810 |  |
| Commercial real estate | 33 |  | 87 |  |
| Commercial lease financing | 23,472 |  | 24,261 |  |
| Commercial - foreign | 22,305 |  | 25,735 |  |
| Direct/Indirect consumer | 1 |  | 4 |  |
| Other | 43 |  | 61 |  |
| Total average loans and leases | \$80,733 |  | \$99,958 |  |



| \$ | 7,290 |  | \$ 9,664 |  | \$10,989 |  | \$11,842 |  | \$11,542 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 7.29 | \% | 9.69 | \% | 10.72 | \% | 11.15 | \% | 10.31 | \% |
| \$ | 905 |  | \$ 922 |  | \$ 1,240 |  | \$ 1,335 |  | \$ 1,273 |  |
|  | 1.13 | \% | 1.16 | \% | 1.49 | \% | 1.53 | \% | 1.38 | \% |
| \$ | 33,594 |  | \$36,178 |  | \$39,664 |  | \$42,602 |  | \$46,870 |  |
|  | 31 |  | 36 |  | 46 |  | 55 |  | 73 |  |
|  | 23,250 |  | 23,696 |  | 23,873 |  | 24,139 |  | 24,207 |  |
|  | 22,705 |  | 21,901 |  | 22,375 |  | 23,764 |  | 25,853 |  |
|  | 1 |  | 2 |  | 2 |  | 3 |  | 3 |  |
|  | 42 |  | 43 |  | 45 |  | 55 |  | 60 |  |
|  | 79,623 |  | \$81,856 |  | \$86,005 |  | \$90,618 |  | \$97,066 |  |

(1) Represents total investment banking income for the Corporation, including amounts related to Global Banking \& Markets of $\$ 2.5$ billion and $\$ 2.7$ billion for the six months ended June 30, 2010 and 2009; $\$ 1.3$ billion and $\$ 1.2$ billion for the second and first quarters of 2010, and $\$ 2.0$ billion, $\$ 1.2$ billion and $\$ 1.6$ billion for the fourth, third and second quarters of 2009 , respectively.
(2) Advisory includes fees on debt and equity advisory and mergers and acquisitions.
(3) Represents the offset to fees paid on the Corporation's transactions.
(4) Includes revenue and loss sharing with Global Markets for certain activities and positions.
(5) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable criticized exposure is on an end-of-period basis and is also shown as a percentage of total reservable commercial utilized credit exposure, including loans and leases, standby letters of credit, financial guarantees, commercial letters of credit and bankers' acceptances.
(6) Nonperforming loans, leases and foreclosed properties are on an end-of-period basis and defined as nonperforming loans and leases plus foreclosed properties. The nonperforming ratio is nonperforming assets divided by commercial loans and leases plus commercial foreclosed properties.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation and Subsidiaries

## Investment Banking Product Rankings

|  | Six Months Ended June 30, 2010 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Global |  |  | U.S. |  |
|  | Product Ranking | Market Share |  | Product Ranking | Market Share |
| High-yield corporate debt |  | 10.8 | \% | 2 | 15.8 |
| Leveraged loans | 1 | 18.3 |  | 1 | 23.5 |
| Mortgage-backed securities | 1 | 17.9 |  | 1 | 20.6 |
| Asset-backed securities | 1 | 14.5 |  | 1 | 19.8 |
| Convertible debt | 3 | 8.9 |  | 3 | 13.2 |
| Common stock underwriting | 3 | 7.1 |  | 4 | 9.4 |
| Investment grade corporate debt | 2 | 6.2 |  | 2 | 15.9 |
| Syndicated loans | 2 | 9.5 |  | 1 | 21.3 |
| Net investment banking revenue | 2 | 7.3 |  | 1 | 12.6 |
| Announced mergers and acquisitions | 5 | 13.4 |  | 5 | 21.1 |
| Equity capital markets | 2 | 7.3 |  | 3 | 10.3 |
| Debt capital markets | 3 | 6.9 |  | 1 | 11.8 |

Source: Dealogic data. Figures above include self-led transactions.

- Rankings based on deal volumes except for investment banking revenue rankings which reflect fees.
- Mergers and acquisitions fees included in investment banking revenues reflect 10 percent fee credit at announcement and 90 percent fee credit at completion as per Dealogic.
- Mergers and acquisitions volume rankings are for announced transactions and provide credit only to the investment bank advising the parent company that is domiciled within that region.
- Each advisor receives full credit for the deal amount unless advising a minority stakeholder.


## Highlights

Global top 3 rankings in:

| High-yield corporate debt | Investment grade corporate debt |
| :--- | :--- |
| Leveraged loans | Syndicated loans |
| Mortgage-backed securities | Net investment banking revenue |
| Asset-backed securities | Equity capital markets |
| Convertible debt | Debt capital markets |

Common stock underwriting

## U.S. top 3 rankings in:

| High-yield corporate debt | Investment grade corporate debt |
| :--- | :--- |
| Leveraged loans | Syndicated loans |
| Mortgage-backed securities | Net investment banking revenue |
| Asset-backed securities | Equity capital markets |
| Convertible debt | Debt capital markets |

Excluding self-led deals, global and U.S. leveraged loans, mortgage-backed securities and asset-backed securities rankings were \#1. High-yield corporate debt and investment grade corporate debt ranked \#2 in the U.S. and globally. Syndicated loans ranked \#1 in the U.S. and \#2 globally. Convertible debt ranked \#3 and common stock underwriting ranked \#4 in the U.S. Net investment banking revenue ranked \#1 in the U.S. and \#2 globally, debt capital markets ranked \#2 and equity capital markets ranked \#3 in the U.S.

Bank of America Corporation and Subsidiaries

## Super Senior Collateralized Debt Obligation Exposure

(Dollars in millions)

|  | June 30, 2010 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Subprime ${ }^{(1)}$ |  | Retained Positions |  | Total Subprime |  | $\qquad$$\text { Subprime }{ }^{(2)}$ |  | $\frac{\text { Total }}{\$ 1,382}$ |
| Unhedged | \$ | 745 | \$ | 330 | \$ | 1,075 | \$ | 307 |  |
| Hedged ${ }^{(3)}$ |  | 580 |  | - |  | 580 |  | 552 | 1,132 |
| Total | \$ | 1,325 | \$ | 330 | \$ | 1,655 | \$ | 859 | \$2,514 |

(1) Classified as subprime when subprime consumer real estate loans make up at least 35 percent of the ultimate underlying collateral's original net exposure value.
(2) Includes highly-rated collateralized loan obligations and commercial mortgage-backed securities super senior exposure.
(3) Hedged amounts are presented at carrying value before consideration of the insurance.

## Credit Default Swaps with Monoline Financial Guarantors

| (Dollars in millions) |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Global Wealth \& Investment Management Segment Results ${ }^{\text {(1) }}$

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  |  | Second Quarter 2010 |  |  | FirstQuarter2010 |  |  | Fourth Quarter 2009 |  |  | Third Quarter 2009 |  |  | Second Quarter 2009 |  |  |
|  | 2010 |  |  | 2009 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 2,776 |  | \$ | 2,942 |  |  | 1,385 |  | \$ | 1,391 |  | \$ | 1,273 |  | \$ | 1,329 |  | \$ | 1,288 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 4,391 |  |  | 4,158 |  |  | 2,241 |  |  | 2,150 |  |  | 2,161 |  |  | 2,104 |  |  | 2,028 |
| All other income |  | 1,333 |  |  | 1,024 |  |  | 705 |  |  | 628 |  |  | 1,834 |  |  | 438 |  |  | 646 |
| Total noninterest income |  | 5,724 |  |  | 5,182 |  |  | 2,946 |  |  | 2,778 |  |  | 3,995 |  |  | 2,542 |  |  | 2,674 |
| Total revenue, net of interest expense |  | 8,500 |  |  | 8,124 |  |  | 4,331 |  |  | 4,169 |  |  | 5,268 |  |  | 3,871 |  |  | 3,962 |
| Provision for credit losses |  | 363 |  |  | 492 |  |  | 121 |  |  | 242 |  |  | 53 |  |  | 515 |  |  | 238 |
| Noninterest expense |  | 6,561 |  |  | 6,256 |  |  | 3,370 |  |  | 3,191 |  |  | 3,144 |  |  | 3,003 |  |  | 3,142 |
| Income before income taxes |  | 1,576 |  |  | 1,376 |  |  | 840 |  |  | 736 |  |  | 2,071 |  |  | 353 |  |  | 582 |
| Income tax expense ${ }^{(2)}$ |  | 759 |  |  | 486 |  |  | 484 |  |  | 275 |  |  | 774 |  |  | 118 |  |  | 186 |
| Net income | \$ | 817 |  | \$ | 890 |  |  | 356 |  | \$ | 461 |  | \$ | 1,297 |  | \$ | 235 |  | \$ | 396 |
| Net interest yield ${ }^{(2)}$ |  | 2.44 | \% |  | 2.64 |  |  | 2.36 | \% |  | 2.51 | \% |  | 2.28 | \% |  | 2.53 | \% |  | 2.52 |
| Return on average equity |  | 7.25 |  |  | 10.33 |  |  | 6.08 |  |  | 8.50 |  |  | 26.79 |  |  | 4.95 |  |  | 8.77 |
| Efficiency ratio (2) |  | 77.18 |  |  | 77.00 |  |  | 77.77 |  |  | 76.56 |  |  | 59.67 |  |  | 77.60 |  |  | 79.26 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 99,023 |  | \$ | 106,116 |  |  | 99,007 |  | \$ | 99,038 |  | \$ | 100,238 |  | \$ | 101,155 |  | \$ | 101,746 |
| Total earning assets ${ }^{(3)}$ |  | 229,835 |  |  | 225,060 |  |  | 234,981 |  |  | 224,631 |  |  | 221,870 |  |  | 208,696 |  |  | 205,234 |
| Total assets ${ }^{(3)}$ |  | 261,124 |  |  | 258,003 |  |  | 265,908 |  |  | 256,286 |  |  | 252,486 |  |  | 239,349 |  |  | 237,591 |
| Total deposits |  | 226,906 |  |  | 233,049 |  |  | 229,272 |  |  | 224,514 |  |  | 223,055 |  |  | 214,992 |  |  | 215,381 |
| Allocated equity |  | 22,751 |  |  | 17,366 |  |  | 23,515 |  |  | 21,978 |  |  | 19,209 |  |  | 18,802 |  |  | 18,113 |
| Period end |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases | \$ | 99,351 |  | \$ | 100,852 |  |  | 99,351 |  | \$ | 98,538 |  | \$ | 99,571 |  | \$ | 99,281 |  | \$ | 100,852 |
| Total earning assets ${ }^{(3)}$ |  | 228,262 |  |  | 203,878 |  |  | 228,262 |  |  | 229,150 |  |  | 221,114 |  |  | 217,934 |  |  | 203,878 |
| Total assets ${ }^{(3)}$ |  | 259,734 |  |  | 233,792 |  |  | 259,734 |  |  | 261,330 |  |  | 254,472 |  |  | 248,469 |  |  | 233,792 |
| Total deposits |  | 229,551 |  |  | 207,580 |  |  | 229,551 |  |  | 230,044 |  |  | 224,839 |  |  | 220,481 |  |  | 207,580 |
| Client assets ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management | \$ | 603,306 |  |  | 705,216 |  |  | 603,306 |  | \$ | 750,721 |  | \$ | 749,852 |  | \$ | 739,831 |  | \$ | 705,216 |
| Client brokerage assets ${ }^{(5)}$ |  | 1,375,264 |  |  | 1,281,014 |  |  | 375,264 |  |  | 1,423,576 |  |  | ,401,063 |  |  | ,362,423 |  |  | 281,014 |
| Assets in custody |  | 131,557 |  |  | 135,987 |  |  | 131,557 |  |  | 144,705 |  |  | 143,870 |  |  | 142,293 |  |  | 135,987 |
| Client deposits |  | 229,553 |  |  | 207,581 |  |  | 229,553 |  |  | 230,041 |  |  | 224,840 |  |  | 220,482 |  |  | 207,581 |
| Less: Client brokerage assets and assets in custody included in assets under management |  | $(347,268)$ |  |  | $(307,619)$ |  |  | 347,268) |  |  | $(360,945)$ |  |  | $(346,682)$ |  |  | (331,953) |  |  | 307,619) |
| Total net client assets |  | 1,992,412 |  |  | ,022,179 |  |  | 992,412 |  |  | 2,188,098 |  |  | ,172,943 |  |  | ,133,076 |  |  | 022,179 |

(1) GWIM services clients through three primary businesses: Merrill Lynch Global Wealth Management (MLGWM); U.S. Trust, Bank of America Private Wealth Management (U.S. Trust); and Retirement \& Philanthropic Services.
(2) Fully taxable-equivalent basis
(3) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).
(4) Assets under management and total net client assets include the Columbia Management long-term asset management business through the date of sale on May 1 , 2010.
(5) Client brokerage assets include non-discretionary brokerage and fee-based assets.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Business Results

(Dollars in millions)

Three Months Ended June 30, 2010

|  | Total Merrill Lynch <br> Global Wealth <br> Management <br>  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | U.S. Trust |  |  | Retirement \& Philanthropic Services |  |  | Other ${ }^{(2)}$ |  |
| Net interest income ${ }^{(3)}$ | \$ 1,385 |  | \$ | 1,089 |  | \$ | 356 |  | \$ | 22 |  | \$ | (82) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services | 2,241 |  |  | 1,697 |  |  | 289 |  |  | 221 |  |  | 34 |
| All other income | 705 |  |  | 458 |  |  | 11 |  |  | 31 |  |  | 205 |
| Total noninterest income | 2,946 |  |  | 2,155 |  |  | 300 |  |  | 252 |  |  | 239 |
| Total revenue, net of interest expense | 4,331 |  |  | 3,244 |  |  | 656 |  |  | 274 |  |  | 157 |
| Provision for credit losses | 121 |  |  | 35 |  |  | 86 |  |  | - |  |  | - |
| Noninterest expense | 3,370 |  |  | 2,707 |  |  | 443 |  |  | 207 |  |  | 13 |
| Income before income taxes | 840 |  |  | 502 |  |  | 127 |  |  | 67 |  |  | 144 |
| Income tax expense ${ }^{(3)}$ | 484 |  |  | 186 |  |  | 47 |  |  | 25 |  |  | 226 |
| Net income (loss) | \$ 356 |  | \$ | 316 |  | \$ | 80 |  | \$ | 42 |  | \$ | (82) |
| Net interest yield ${ }^{(3)}$ | 2.36 | \% |  | 2.27 | \% |  | 2.86 | \% |  | 3.26 | \% |  | n/m |
| Return on average equity | 6.08 |  |  | 13.85 |  |  | 5.56 |  |  | n/m |  |  | n/m |
| Efficiency ratio ${ }^{(3)}$ | 77.77 |  |  | 83.45 |  |  | 67.51 |  |  | 75.56 |  |  | n/m |
| Average - total loans and leases | \$ 99,007 |  | \$ | 49,022 |  | \$ | 49,983 |  |  | n/m |  |  | n/m |
| Average - total deposits | 229,272 |  |  | 185,967 |  |  | 40,778 |  | \$ | 2,500 |  |  | n/m |
| Period end - total assets ${ }^{(4)}$ | 259,734 |  |  | 201,410 |  |  | 52,993 |  |  | 2,799 |  |  | n/m |


|  | Three Months Ended March 31, 2010 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Merrill Lynch Global Wealth Management ${ }^{(1)}$ |  |  | U.S. Trust |  |  | Retirement \& Philanthropic Services |  |  | Other ${ }^{(2)}$ |  |
| Net interest income ${ }^{(3)}$ | \$ 1,391 |  | \$ | 1,106 |  | \$ | 361 |  | \$ | 22 |  | \$ | (98) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services | 2,150 |  |  | 1,630 |  |  | 269 |  |  | 219 |  |  | 32 |
| All other income | 628 |  |  | 427 |  |  | 11 |  |  | 27 |  |  | 163 |
| Total noninterest income | 2,778 |  |  | 2,057 |  |  | 280 |  |  | 246 |  |  | 195 |
| Total revenue, net of interest expense | 4,169 |  |  | 3,163 |  |  | 641 |  |  | 268 |  |  | 97 |
| Provision for credit losses | 242 |  |  | 58 |  |  | 184 |  |  | - |  |  | - |
| Noninterest expense | 3,191 |  |  | 2,535 |  |  | 400 |  |  | 208 |  |  | 48 |
| Income before income taxes | 736 |  |  | 570 |  |  | 57 |  |  | 60 |  |  | 49 |
| Income tax expense ${ }^{(3)}$ | 275 |  |  | 211 |  |  | 21 |  |  | 22 |  |  | 21 |
| Net income | \$ 461 |  | \$ | 359 |  | \$ | 36 |  | \$ | 38 |  | \$ | 28 |
| Net interest yield ${ }^{(3)}$ | 2.51 | \% |  | 2.44 | \% |  | 2.88 | \% |  | 3.30 | \% |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity | 8.50 |  |  | 15.98 |  |  | 2.72 |  |  | n/m |  |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio (3) | 76.56 |  |  | 80.14 |  |  | 62.33 |  |  | 77.45 |  |  | $\mathrm{n} / \mathrm{m}$ |
| Average - total loans and leases | \$ 99,038 |  | \$ | 48,290 |  | \$ | 50,748 |  |  | $\mathrm{n} / \mathrm{m}$ |  |  | $\mathrm{n} / \mathrm{m}$ |
| Average - total deposits | 224,514 |  |  | 180,819 |  |  | 41,257 |  | \$ | 2,416 |  |  | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(4)}$ | 261,330 |  |  | 207,700 |  |  | 53,467 |  |  | 2,752 |  |  | $\mathrm{n} / \mathrm{m}$ |


|  | Three Months Ended June 30, 2009 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  |  | $\begin{aligned} & \text { Merrill Lynch } \\ & \text { Global Wealth } \\ & \text { Management }{ }^{(1)} \\ & \hline \end{aligned}$ |  |  | U.S. Trust |  |  | Retirement \& Philanthropic Services |  |  | Other ${ }^{(2)}$ |  |
| Net interest income ${ }^{(3)}$ | \$ | 1,288 |  | \$ | 1,037 |  | \$ | 330 |  | \$ | 21 |  | \$ | (100) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services |  | 2,028 |  |  | 1,479 |  |  | 286 |  |  | 196 |  |  | 67 |
| All other income |  | 646 |  |  | 494 |  |  | 11 |  |  | 42 |  |  | 99 |
| Total noninterest income |  | 2,674 |  |  | 1,973 |  |  | 297 |  |  | 238 |  |  | 166 |
| Total revenue, net of interest expense |  | 3,962 |  |  | 3,010 |  |  | 627 |  |  | 259 |  |  | 66 |
| Provision for credit losses |  | 238 |  |  | 154 |  |  | 84 |  |  | - |  |  | - |
| Noninterest expense |  | 3,142 |  |  | 2,496 |  |  | 442 |  |  | 177 |  |  | 27 |
| Income before income taxes |  | 582 |  |  | 360 |  |  | 101 |  |  | 82 |  |  | 39 |
| Income tax expense (benefit) ${ }^{(3)}$ |  | 186 |  |  | 133 |  |  | 37 |  |  | 30 |  |  | (14) |
| Net income | \$ | 396 |  | \$ | 227 |  | \$ | 64 |  | \$ | 52 |  | \$ | 53 |
| Net interest yield ${ }^{(3)}$ |  | 2.52 | \% |  | 2.47 | \% |  | 2.50 | \% |  | 3.31 | \% |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity |  | 8.77 |  |  | 11.32 |  |  | 5.05 |  |  | $\mathrm{n} / \mathrm{m}$ |  |  | $\mathrm{n} / \mathrm{m}$ |


| Efficiency ratio | 79.26 |  | 82.90 | 70.42 | 68.39 | $\mathrm{n} / \mathrm{m}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Average - total loans and leases | $\$ 101,746$ | $\$$ | 48,866 | $\$$ | 52,876 | $\mathrm{n} / \mathrm{m}$ |
| Average - total deposits | 215,381 | 174,330 | 38,554 | $\$$ | 2,473 | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(4)}$ | 233,792 | 181,708 | 56,669 | $\mathrm{n} / \mathrm{m}$ |  |  |
|  |  |  |  |  |  |  |

 Subsequent to the date of migration, the associated net interest income, noninterest income and noninterest expense are recorded in the business to which the customers migrated. During the three months ended June 30, 2010 and 2009, total deposits of $\$ 555$ million and $\$ 34.3$ billion were migrated from MLGWM to Deposits. During the three months ended March 31, 2010, total deposits of $\$ 3.0$ billion were migrated to MLGWM from Deposits. In addition, during the three months ended June 30, 2010, March 31, 2010 and June 30, 2009, total loans of $\$ 19$ million, $\$ 598$ million and $\$ 3.5$ billion were migrated from MLGWM to Home Loans \& Insurance and the ALM portfolio.
(2) Other includes the results of BofA Global Capital Management (the former Columbia cash management business) and BlackRock Inc.
(3) Fully taxable-equivalent basis
(4) Total assets include asset allocations to match liabilities (i.e., deposits).
$n / m=$ not meaningful
Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management Business Results

(Dollars in millions)


|  | Six Months Ended June 30, 2009 |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | $\begin{gathered} \text { Merrill Lynch } \\ \text { Global Wealth } \\ \text { Management }^{(1)} \\ \hline \end{gathered}$ |  |  | U.S. Trust |  |  | Retirement \& Philanthropic Services |  |  | Other (2) |  |
| Net interest income ${ }^{(3)}$ | \$ 2,942 |  | \$ | 2,416 |  | S | 685 |  | \$ | 42 |  | \$ | (201) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment and brokerage services | 4,158 |  |  | 3,057 |  |  | 562 |  |  | 392 |  |  | 147 |
| All other income | 1,024 |  |  | 894 |  |  | 25 |  |  | 71 |  |  | 34 |
| Total noninterest income | 5,182 |  |  | 3,951 |  |  | 587 |  |  | 463 |  |  | 181 |
| Total revenue, net of interest expense | 8,124 |  |  | 6,367 |  |  | 1,272 |  |  | 505 |  |  | (20) |
| Provision for credit losses | 492 |  |  | 377 |  |  | 115 |  |  | - |  |  | - |
| Noninterest expense | 6,256 |  |  | 4,936 |  |  | 899 |  |  | 362 |  |  | 59 |
| Income (loss) before income taxes | 1,376 |  |  | 1,054 |  |  | 258 |  |  | 143 |  |  | (79) |
| Income tax expense (benefit) ${ }^{(3)}$ | 486 |  |  | 390 |  |  | 95 |  |  | 53 |  |  | (52) |
| Net income (loss) | \$ 890 |  | \$ | 664 |  | \$ | 163 |  | \$ | 90 |  | \$ | (27) |
| Net interest yield ${ }^{(3)}$ | 2.64 | \% |  | 2.59 | \% |  | 2.60 | \% |  | 3.54 | \% |  | $\mathrm{n} / \mathrm{m}$ |
| Return on average equity | 10.33 |  |  | 17.58 |  |  | 6.59 |  |  | $\mathrm{n} / \mathrm{m}$ |  |  | $\mathrm{n} / \mathrm{m}$ |
| Efficiency ratio ${ }^{(3)}$ | 77.00 |  |  | 77.52 |  |  | 70.67 |  |  | 71.67 |  |  | $\mathrm{n} / \mathrm{m}$ |
| Average - total loans and leases | \$106,116 |  | \$ | 53,264 |  | \$ | 52,850 |  |  | $\mathrm{n} / \mathrm{m}$ |  |  | $\mathrm{n} / \mathrm{m}$ |
| Average - total deposits | 233,049 |  |  | 191,586 |  |  | 39,027 |  | \$ | 2,413 |  |  | $\mathrm{n} / \mathrm{m}$ |
| Period end - total assets ${ }^{(4)}$ | 233,792 |  |  | 181,708 |  |  | 56,669 |  |  | 2,289 |  |  | $\mathrm{n} / \mathrm{m}$ |

[^16]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

Bank of America Corporation and Subsidiaries

## Global Wealth \& Investment Management - Key Indicators

| (Dollars in millions, except as noted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months EndedJune 30 |  |  |  | Second Quarter 2010 |  | FirstQuarter2010 |  | Fourth Quarter 2009 |  | ThirdQuarter2009 |  | Second Quarter 2009 |  |
|  |  | 2010 |  | 2009 |  |  |  |  |  |  |  |  |  |  |
| Investment and Brokerage Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset management fees | \$ | 1,774 | \$ | 1,585 | \$ | 911 | \$ | 863 | \$ | 830 | \$ | 802 | \$ | 759 |
| Brokerage income |  | 1,553 |  | 1,472 |  | 786 |  | 767 |  | 814 |  | 782 |  | 720 |
| Total | \$ | 3,327 | \$ | 3,057 | \$ | 1,697 | \$ | 1,630 | \$ | 1,644 | \$ | 1,584 | \$ | 1,479 |
| U.S. Trust |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset management fees | \$ | 550 | \$ | 548 | \$ | 285 | \$ | 265 | \$ | 260 | \$ | 261 | \$ | 281 |
| Brokerage income |  | 8 |  | 14 |  | 4 |  | 4 |  | 4 |  | 5 |  | 5 |
| Total | \$ | 558 | \$ | 562 | \$ | 289 | \$ | 269 | \$ | 264 | \$ | 266 | \$ | 286 |
| Retirement \& Philanthropic Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset management fees | \$ | 249 | \$ | 234 | \$ | 127 | \$ | 122 | \$ | 121 | \$ | 115 | \$ | 116 |
| Brokerage income |  | 191 |  | 158 |  | 94 |  | 97 |  | 91 |  | 87 |  | 80 |
| Total | \$ | 440 | \$ | 392 | \$ | 221 | \$ | 219 | \$ | 212 | \$ | 202 | \$ | 196 |
| Other ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset management fees | \$ | 66 | \$ | 147 | \$ | 34 | \$ | 32 | \$ | 41 | \$ | 52 | \$ | 67 |
| Brokerage income |  | - |  | - |  | - |  | - |  | - |  | - |  | - |
| Total | \$ | 66 | \$ | 147 | \$ | 34 | \$ | 32 | \$ | 41 | \$ | 52 | \$ | 67 |
| Total Global Wealth \& Investment Management |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asset management fees | \$ | 2,639 | \$ | 2,514 | \$ | 1,357 | \$ | 1,282 | \$ | 1,252 | \$ | 1,230 | \$ | 1,223 |
| Brokerage income |  | 1,752 |  | 1,644 |  | 884 |  | 868 |  | 909 |  | 874 |  | 805 |
| Total investment and brokerage services | \$ | 4,391 | \$ | 4,158 | \$ | 2,241 | \$ | 2,150 | \$ | 2,161 | \$ | 2,104 | \$ | 2,028 |
| Assets Under Management ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assets under management by business: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merrill Lynch Global Wealth Management | \$ | 305,297 | \$ | 239,888 |  | 305,297 | \$ | 296,244 | \$ | 281,933 | \$ | 268,107 | \$ | 239,888 |
| U.S. Trust |  | 177,648 |  | 180,902 |  | 177,648 |  | 189,236 |  | 187,984 |  | 187,964 |  | 180,902 |
| Retirement \& Philanthropic Services |  | 43,471 |  | 39,298 |  | 43,471 |  | 46,487 |  | 47,183 |  | 44,437 |  | 39,298 |
| BofA Global Capital Management |  | 105,324 |  | 331,810 |  | 105,324 |  | 303,740 |  | 320,191 |  | 329,103 |  | 331,810 |
| Eliminations ${ }^{(3)}$ |  | $(28,568)$ |  | $(86,811)$ |  | $(28,568)$ |  | $(85,126)$ |  | $(87,574)$ |  | $(89,915)$ |  | $(86,811)$ |
| International Wealth Management |  | 134 |  | 129 |  | 134 |  | 140 |  | 135 |  | 135 |  | 129 |
| Total assets under management | \$ | 603,306 | \$ | 705,216 | \$ | 603,306 | \$ | 750,721 | \$ | 749,852 | \$ | 739,831 | \$ | 705,216 |
| Assets under management rollforward: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 749,852 | \$ | 523,159 | \$ | 750,721 | \$ | 749,852 | \$ | 739,831 | \$ | 705,216 | \$ | 697,371 |
| Merrill Lynch balance, January 1, 2009 |  | - |  | 246,292 |  | - |  | - |  | - |  | - |  | - |
| Net flows |  | $(21,869)$ |  | $(70,306)$ |  | $(7,438)$ |  | $(14,431)$ |  | $(4,606)$ |  | $(17,757)$ |  | $(27,071)$ |
| Market valuation/other |  | $(124,677)$ |  | 6,071 |  | $(139,977)$ |  | 15,300 |  | 14,627 |  | 52,372 |  | 34,916 |
| Ending balance | \$ | 603,306 | \$ | 705,216 | \$ | 603,306 | \$ | $\underline{750,721}$ |  | 749,852 | \$ | 739,831 | \$ | 705,216 |
| Assets under management mix: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Money market/other | \$ | 147,961 | \$ | 215,637 | \$ | 147,961 | \$ | 158,577 | \$ | 179,112 | \$ | 193,593 | \$ | 215,637 |
| Fixed income |  | 199,793 |  | 204,974 |  | 199,793 |  | 232,109 |  | 226,970 |  | 221,963 |  | 204,974 |
| Equity |  | 255,552 |  | 284,605 |  | 255,552 |  | 360,035 |  | 343,770 |  | 324,275 |  | 284,605 |
| Total assets under management | \$ | 603,306 | \$ | 705,216 |  | 603,306 | \$ | 750,721 | \$ | 749,852 | \$ | 739,831 | \$ | 705,216 |
| Assets under management - domestic and foreign: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Domestic | \$ | 591,025 | \$ | 685,492 |  | 591,025 | \$ | 728,979 |  | 728,899 | \$ | 717,289 |  | 685,492 |
| Foreign |  | 12,281 |  | 19,724 |  | 12,281 |  | 21,742 |  | 20,953 |  | 22,542 |  | 19,724 |
| Total assets under management | \$ | 603,306 | \$ | 705,216 | \$ | 603,306 | \$ | 750,721 | \$ | $\underline{\text { 749,852 }}$ | \$ | 739,831 | \$ | 705,216 |
| Client Brokerage Assets |  | ,375,264 |  | ,281,014 |  | 1,375,264 |  | 1,423,576 |  | ,401,063 |  | ,362,423 |  | ,281,014 |
| GWIM Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Financial Advisors \& Wealth Advisors |  | 16,571 |  | 16,290 |  | 16,571 |  | 16,465 |  | 16,406 |  | 16,344 |  | 16,290 |
| Client Facing Professionals |  | 19,607 |  | 19,299 |  | 19,607 |  | 19,435 |  | 19,355 |  | 19,310 |  | 19,299 |
| Merrill Lynch Global Wealth Management Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of Financial Advisors |  | 15,142 |  | 15,008 |  | 15,142 |  | 15,005 |  | 15,006 |  | 14,979 |  | 15,008 |


| Financial Advisor Productivity ${ }^{(4)}$ (in thousands) | \$ | 836 | \$ | 819 | \$ | 853 | \$ | 819 | \$ | 839 | \$ | 837 | \$ | 823 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total client balances ${ }^{(5)}$ |  | ,410,788 |  | ,318,124 |  | 1,410,788 |  | ,454,287 |  | 434,255 |  | 397,302 |  | 318,124 |
| U.S. Trust Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Client Facing Professionals |  | 2,163 |  | 2,200 |  | 2,163 |  | 2,188 |  | 2,197 |  | 2,190 |  | 2,200 |
| Total client balances ${ }^{(5)}$ |  | 285,233 | \$ | 296,457 | \$ | 285,233 | \$ | 308,968 | \$ | 310,965 | \$ | 309,294 | \$ | 296,457 |
| Retirement \& Philanthropic Services Metrics |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total client balances ${ }^{(5)}$ |  | 247,674 | \$ | 223,689 | \$ | 247,674 | \$ | 257,991 | \$ | 250,891 | \$ | 245,831 | \$ | 223,689 |

(1) Other includes the results of BofA Global Capital Management (the former Columbia cash management business) and BlackRock Inc.
(2) Assets under management includes the Columbia Management long-term asset management business through the date of sale on May 1, 2010.
(3) The elimination of assets under management that are managed by two lines of business.
(4) Financial Advisor Productivity is defined as annualized total revenue (excluding residual net interest income) divided by the total number of financial advisors.
(5) Client balances are defined as deposits, assets under management, client brokerage assets and other assets in custody.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation and Subsidiaries

## All Other Results ${ }^{(1)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30 |  |  |  | Second <br> Quarter $2010$ |  | First Quarter$2010$ | Fourth <br> Quarter $2009$ | Third <br> Quarter <br> 2009 | Second Quarter$2009$ |
|  |  | 2010 |  | 2009 |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 307 | , | $(3,452)$ |  | 164 | \$ 143 | \$ (1,545) | $\overline{\text { \$ }}(1,798)$ | \$ (1,595) |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Card income (loss) |  | - |  | 256 |  | - | - | (431) | (721) | (278) |
| Equity investment income |  | 2,481 |  | 7,302 |  | 2,114 | 367 | 828 | 882 | 5,979 |
| Gains on sales of debt securities |  | 662 |  | 2,143 |  | 15 | 647 | 853 | 1,442 | 672 |
| All other income (loss) |  | 906 |  | $(1,367)$ |  | 783 | 123 | $(2,281)$ | $(2,053)$ | $(4,110)$ |
| Total noninterest income (loss) |  | 4,049 |  | 8,334 |  | 2,912 | 1,137 | $(1,031)$ | (450) | 2,263 |
| Total revenue, net of interest expense |  | 4,356 |  | 4,882 |  | 3,076 | 1,280 | $(2,576)$ | $(2,248)$ | 668 |
| Provision for credit losses ${ }^{(3)}$ |  | 2,466 |  | (667) |  | 1,248 | 1,218 | $(1,511)$ | $(1,218)$ | - |
| Merger and restructuring charges |  | 1,029 |  | 1,594 |  | 508 | 521 | 533 | 594 | 829 |
| All other noninterest expense |  | 1,706 |  | 1,247 |  | 564 | 1,142 | 790 | 838 | 796 |
| Income (loss) before income taxes |  | (845) |  | 2,708 |  | 756 | $(1,601)$ | $(2,388)$ | $(2,462)$ | (957) |
| Income tax benefit (2) |  | $(1,185)$ |  | (969) |  | (357) | (828) | (875) | (925) | $(1,724)$ |
| Net income (loss) |  | 340 | \$ | 3,677 |  | 1,113 | \$ (773) | \$ (1,513) | \$ (1,537) | \$ 767 |
| Balance sheet |  |  |  |  |  |  |  |  |  |  |
| Average |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 256,700 |  | 170,119 |  | 257,245 | \$256,151 | \$154,038 | \$155,184 | \$165,558 |
| Total deposits |  | 67,291 |  | 90,597 |  | 64,201 | 70,417 | 78,634 | 95,067 | 89,527 |
| Period end |  |  |  |  |  |  |  |  |  |  |
| Total loans and leases |  | 254,615 |  | 159,977 |  | 254,615 | \$255,851 | \$161,153 | \$153,880 | \$159,977 |
| Total deposits |  | 56,983 |  | 84,226 |  | 56,983 | 56,467 | 65,434 | 81,449 | 84,226 |

[^17]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation and Subsidiaries Equity Investments

(Dollars in millions)

|  | Global Principal Investments Exposures |  |  |  |  |  | Equity Investment Income (Loss) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2010 |  |  |  | $\begin{gathered} \hline \text { March 31, } \\ 2010 \\ \hline \end{gathered}$ |  | June 30, 2010 |  |  |  |
|  | Book Value | Unfunded Commitments |  | Total | Total |  | Three months ended |  | Six months ended |  |
| Global Principal Investments: |  |  |  |  |  |  |  |  |  |  |
| Private Equity Investments | \$ 6,217 | \$ | 224 | \$ 6,441 | \$ | 6,008 | \$ | 913 | \$ | 1,314 |
| Global Real Estate | 1,958 |  | 222 | 2,180 |  | 2,397 |  | 19 |  | 13 |
| Global Strategic Capital | 3,618 |  | 1,322 | 4,940 |  | 6,129 |  | (114) |  | 62 |
| Legacy/Other Investments | 1,193 |  | 56 | 1,249 |  | 1,371 |  | (4) |  | 2 |
| Total Global Principal Investments | \$12,986 | \$ | 1,824 | \$14,810 | \$ | 15,905 | \$ | 814 | \$ | 1,391 |

Components of Equity Investment Income (Loss)
(Dollars in millions)

|  | Six Months EndedJune 30 |  |  |  | Second Quarter 2010 |  | First Quarter <br> 2010 |  | Fourth Quarter 2009 |  | ThirdQuarter 2009 |  | Second Quarter 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2010 |  | 2009 |  |  |  |  |  |  |  |  |  |  |  |
| Global Principal Investments | \$ | 1,391 | \$ | (162) | \$ | 814 | \$ | 577 | \$ | 671 | \$ | 713 |  | \$ 304 |
| Corporate Investments |  | (305) |  | (262) |  | 6 |  | (311) |  | 65 |  | 109 |  | 10 |
| Strategic and other investments ${ }^{(1)}$ |  | 1,395 |  | 7,726 |  | 1,294 |  | 101 |  | 92 |  | 60 |  | 5,665 |
| Total equity investment income included in All Other |  | 2,481 |  | 7,302 |  | 2,114 |  | 367 |  | 828 |  | 882 |  | 5,979 |
| Total equity investment income (loss) included in the business segments ${ }^{(2)}$ |  | 910 |  | (157) |  | 652 |  | 258 |  | 1,198 |  | (39) |  | (36) |
| Total consolidated equity investment income | \$ | 3,391 | \$ | 7,145 | \$ | 2,766 | \$ | 625 |  | $\xrightarrow{2,026}$ | \$ | 843 |  | \$ 5,943 |

(1) The three months ended June 30, 2009, includes a $\$ 5.3$ billion pre-tax gain due to sales of portions of the Corporation's China Construction Bank investment.
(2) For the three months ended December 31, 2009, includes a pre-tax gain of \$1.1 billion related to the Corporation's BlackRock equity investment interest.

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.

## Bank of America Corporation and Subsidiaries Outstanding Loans and Leases

(Dollars in millions)

|  | $\begin{gathered} \text { June } 30 \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March } 31 \\ 2010 \\ \hline \end{gathered}$ |  | Increase (Decrease) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Consumer |  |  |  |  |  |  |
| Residential mortgage ${ }^{(1)}$ | \$ | 245,502 | \$ | 245,007 | \$ | 495 |
| Home equity |  | 146,274 |  | 149,907 |  | $(3,633)$ |
| Discontinued real estate ${ }^{(2)}$ |  | 13,780 |  | 14,211 |  | (431) |
| Credit card - domestic |  | 116,739 |  | 120,783 |  | $(4,044)$ |
| Credit card - foreign |  | 26,391 |  | 28,772 |  | $(2,381)$ |
| Direct/Indirect consumer ${ }^{(3)}$ |  | 98,239 |  | 99,372 |  | $(1,133)$ |
| Other consumer ${ }^{(4)}$ |  | 3,008 |  | 3,022 |  | (14) |
| Total consumer |  | 649,933 |  | 661,074 |  | $(11,141)$ |
| Commercial |  |  |  |  |  |  |
| Commercial - domestic ${ }^{(5)}$ |  | 191,458 |  | 195,862 |  | $(4,404)$ |
| Commercial real estate ${ }^{(6)}$ |  | 61,587 |  | 66,649 |  | $(5,062)$ |
| Commercial lease financing |  | 21,392 |  | 21,465 |  | (73) |
| Commercial - foreign |  | 27,909 |  | 26,905 |  | 1,004 |
| Total commercial loans excluding loans measured at fair value |  | 302,346 |  | 310,881 |  | $(8,535)$ |
| Commercial loans measured at fair value ${ }^{(7)}$ |  | 3,898 |  | 4,087 |  | (189) |
| Total commercial |  | 306,244 |  | 314,968 |  | $(8,724)$ |
| Total loans and leases | \$ | 956,177 | \$ | 976,042 | \$ | $(19,865)$ |

(1) Includes foreign residential mortgages of $\$ 500$ million and $\$ 511$ million at June 30, 2010 and March 31, 2010.
(2) Includes $\$ 12.4$ billion and $\$ 12.8$ billion of pay option loans, and $\$ 1.4$ billion of subprime loans at both June 30 , 2010 and March 31 , 2010. The Corporation no longer originates these products.
 loans of $\$ 14.6$ billion and $\$ 13.5$ billion, student loans of $\$ 10.3$ billion and $\$ 11.1$ billion, foreign consumer loans of $\$ 7.5$ billion and $\$ 7.9$ billion, and other consumer loans of $\$ 3.7$ billion and $\$ 3.9$ billion at June 30, 2010 and March 31, 2010.
 and $\$ 173$ million at June 30, 2010 and March 31, 2010.
(5) Includes small business commercial - domestic loans, including card related products, of $\$ 15.9$ billion and $\$ 16.6$ billion at June 30 , 2010 and March 31,2010
 and March 31, 2010.
(7) Certain commercial loans are accounted for under the fair value option and include commercial - domestic loans of $\$ 2.1$ billion and $\$ 2.5$ billion, commercial - foreign loans of $\$ 1.7$ billion and $\$ 1.5$ billion, and commercial real estate loans of $\$ 114$ million and $\$ 101$ million at June 30, 2010 and March $31,2010$.

Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Quarterly Average Loans and Leases by Business Segment
(Dollars in millions)



[^18]Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
This information is preliminary and based on company data available at the time of the presentation.

## Bank of America Corporation and Subsidiaries

Commercial Credit Exposure by Industry ${ }^{(1,2,3)}$
(Dollars in millions)

|  | Commercial Utilized |  |  |  | Total Commercial Committed |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June } 30 \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { March } 31 \\ 2010 \\ \hline \end{gathered}$ | Increase (Decrease) |  | $\begin{gathered} \hline \text { June } 30 \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2010 \\ \hline \end{gathered}$ | Increase (Decrease) |  |
|  |  |  |  |  |  |  |  |  |
| Diversified financials | \$ 69,026 | \$ 65,169 | \$ | 3,857 | \$ 98,177 | \$ 95,737 | \$ | 2,440 |
| Real estate ${ }^{(4)}$ | 70,195 | 72,937 |  | $(2,742)$ | 85,714 | 88,148 |  | $(2,434)$ |
| Government and public education | 44,636 | 45,954 |  | $(1,318)$ | 60,598 | 61,951 |  | $(1,353)$ |
| Healthcare equipment and services | 30,439 | 29,249 |  | 1,190 | 47,445 | 45,843 |  | 1,602 |
| Capital goods | 22,699 | 22,593 |  | 106 | 45,412 | 46,064 |  | (652) |
| Retailing | 23,590 | 23,666 |  | (76) | 42,497 | 42,155 |  | 342 |
| Consumer services | 27,436 | 28,881 |  | $(1,445)$ | 42,095 | 43,864 |  | $(1,769)$ |
| Materials | 15,471 | 16,311 |  | (840) | 32,452 | 32,740 |  | (288) |
| Commercial services and supplies | 22,117 | 22,807 |  | (690) | 32,414 | 32,995 |  | (581) |
| Banks | 26,430 | 24,794 |  | 1,636 | 29,375 | 27,868 |  | 1,507 |
| Individuals and trusts | 21,997 | 23,493 |  | $(1,496)$ | 27,679 | 30,680 |  | $(3,001)$ |
| Food, beverage and tobacco | 14,285 | 13,875 |  | 410 | 27,300 | 26,982 |  | 318 |
| Insurance | 19,293 | 19,923 |  | (630) | 26,852 | 27,202 |  | (350) |
| Energy | 9,057 | 10,222 |  | $(1,165)$ | 24,073 | 24,818 |  | (745) |
| Utilities | 7,130 | 8,149 |  | $(1,019)$ | 23,927 | 25,592 |  | $(1,665)$ |
| Media | 12,042 | 13,498 |  | $(1,456)$ | 20,902 | 22,233 |  | $(1,331)$ |
| Transportation | 11,869 | 12,671 |  | (802) | 17,842 | 18,638 |  | (796) |
| Religious and social organizations | 8,955 | 8,936 |  | 19 | 11,206 | 11,305 |  | (99) |
| Technology hardware and equipment | 4,260 | 3,821 |  | 439 | 10,640 | 10,229 |  | 411 |
| Pharmaceuticals and biotechnology | 2,527 | 2,796 |  | (269) | 10,136 | 10,448 |  | (312) |
| Telecommunication services | 4,224 | 3,496 |  | 728 | 9,880 | 9,564 |  | 316 |
| Software and services | 3,170 | 3,111 |  | 59 | 9,158 | 8,931 |  | 227 |
| Consumer durables and apparel | 4,173 | 4,287 |  | (114) | 9,012 | 9,414 |  | (402) |
| Food and staples retailing | 4,589 | 3,438 |  | 1,151 | 7,743 | 6,501 |  | 1,242 |
| Automobiles and components | 2,089 | 2,209 |  | (120) | 5,219 | 5,187 |  | 32 |
| Other | 4,360 | 4,553 |  | (193) | 8,728 | 9,458 |  | (730) |
| Total commercial credit exposure by industry | \$486,059 | \$490,839 | \$ | $(4,780)$ | \$766,476 | \$774,547 | \$ | $(8,071)$ |
| Net credit default protection purchased on total commitments ${ }^{(5)}$ |  |  |  |  | \$ (20,042) | \$ $(20,600)$ |  |  |

[^19]Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Net Credit Default Protection by Maturity Profile ${ }^{(1)}$

|  | $\begin{gathered} \text { June } 30 \\ 2010 \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { March } 31 \\ & 2010 \\ & \hline \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Less than or equal to one year | 18 | \% | 17 | \% |
| Greater than one year and less than or equal to five years | 78 |  | 81 |  |
| Greater than five years | 4 |  | 2 |  |
| Total net credit default protection | 100 | \% | 100 | \% |

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of maturities for net credit default protection purchased is shown above.

## Net Credit Default Protection by Credit Exposure Debt Rating ${ }^{(1,2)}$

(Dollars in millions)

| Ratings ${ }^{(3)}$ | June 30, 2010 |  |  |  | March 31, 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Notional |  | Percent |  | Net Notional |  | Percent |  |
| AAA | \$ | - | - | \% | \$ | 15 | (0.1) | \% |
| AA |  | (111) | 0.6 |  |  | (285) | 1.4 |  |
| A |  | $(6,684)$ | 33.3 |  |  | $(6,414)$ | 31.1 |  |
| BBB |  | $(8,054)$ | 40.2 |  |  | $(9,025)$ | 43.8 |  |
| BB |  | $(2,331)$ | 11.6 |  |  | $(2,335)$ | 11.3 |  |
| B |  | $(1,536)$ | 7.7 |  |  | (774) | 3.9 |  |
| CCC and below |  | (924) | 4.6 |  |  | $(1,489)$ | 7.2 |  |
| $\mathrm{NR}^{(4)}$ |  | (402) | 2.0 |  |  | (293) | 1.4 |  |
| Total net credit default protection | \$ | $(20,042)$ | 100.0 | \% | \$ | $(20,600)$ | 100.0 | \% |

(1) To mitigate the cost of purchasing credit protection, credit exposure can be added by selling credit protection. The distribution of debt rating for net notional credit default protection purchased is shown as a negative and the net notional credit protection sold is shown as a positive amount.
(2) Ratings are refreshed on a quarterly basis.
(3) The Corporation considers ratings of BBB- or higher to meet the definition of investment grade.
(4) In addition to names which have not been rated, "NR" includes $\$ 342$ million and $\$(211)$ million in net credit default swap index positions at June 30, 2010 and March 31, 2010. While index positions are principally investment grade, credit default swaps indices include names in and across each of the ratings categories.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Select Western European Countries

(Dollars in millions)

|  | Loans and <br> Leases, and Loan Commitments |  | Other <br> Financing (1) |  | Derivative$\text { Assets }{ }^{(2)}$ |  | $\qquad$ |  | Total <br> Cross-border <br> Exposure ${ }^{(4)}$ |  | Local Country Exposure Net of Local Liabilities ${ }^{\text {(5) }}$ |  | Total Foreign Exposure at June 30, 2010 |  | Increase (Decrease) From March 31, 2010 |  | Credit Default <br> Protection (6) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Country |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Greece |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | - | \$ | 82 | \$ | 175 | \$ | 257 | \$ | - | \$ | 257 | \$ | 64 | \$ | (13) |
| Non-sovereign |  | 333 |  | 2 |  | 68 |  | 127 |  | 530 |  | - |  | 530 |  | (576) |  | - |
| Total Greece | \$ | 333 | \$ | 2 | \$ | 150 | \$ | 302 | \$ | 787 | \$ | - | \$ | 787 | \$ | (512) | \$ | (13) |
| Ireland |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | 10 | \$ | 15 | \$ | 5 | \$ | - | \$ | 30 | \$ | - | \$ | 30 | \$ | (371) | \$ | (30) |
| Non-sovereign |  | 1,749 |  | 546 |  | 609 |  | 964 |  | 3,868 |  | - |  | 3,868 |  | (924) |  | (20) |
| Total Ireland | \$ | 1,759 | \$ | 561 | \$ | 614 | \$ | 964 | \$ | 3,898 | \$ | - | \$ | 3,898 | \$ | $(1,295)$ | \$ | (50) |
| Italy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | - | \$ | 967 | \$ | 14 | \$ | 981 | \$ | 22 | \$ | 1,003 | \$ | $(1,332)$ | \$ | (949) |
| Non-sovereign |  | 886 |  | 39 |  | 758 |  | 2,352 |  | 4,035 |  | 1,735 |  | 5,770 |  | $(1,538)$ |  | (43) |
| Total Italy | \$ | 886 | \$ | 39 | \$ | 1,725 | \$ | 2,366 | \$ | 5,016 | \$ | 1,757 | \$ | 6,773 | \$ | $(2,870)$ | \$ | (992) |
| Portugal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | - | \$ | 22 | \$ | 5 | \$ | 27 | \$ | - | \$ | 27 | \$ | (6) | \$ | (34) |
| Non-sovereign |  | 60 |  | 48 |  | 65 |  | 204 |  | 377 |  | - |  | 377 |  | (321) |  | - |
| Total Portugal | \$ | 60 | \$ | 48 | \$ | 87 | \$ | 209 | \$ | 404 | \$ | - | \$ | 404 | \$ | (327) | \$ | (34) |
| Spain |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sovereign | \$ | - | \$ | - | \$ | 22 | \$ | 4 | \$ | 26 | \$ | 71 | \$ | 97 | \$ | (25) | \$ | (61) |
| Non-sovereign |  | 1,118 |  | 38 |  | 531 |  | 1,512 |  | 3,199 |  | 1,033 |  | 4,232 |  | $(1,328)$ |  | (6) |
| Total Spain | \$ | 1,118 | \$ | 38 | \$ | 553 | \$ | 1,516 | \$ | 3,225 | \$ | 1,104 | \$ | 4,329 | \$ | $(1,353)$ | \$ | (67) |

(1) Includes acceptances, standby letters of credit (SBLCs), commercial letters of credit and formal guarantees.
(2) Derivative assets are carried at fair value and have been reduced by the amount of cash collateral applied of $\$ 3.2$ billion at June 30, 2010. At June 30, 2010, there were $\$ 368$ million of other marketable securities collateralizing derivative assets.
(3) Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with Federal Financial Institutions Examination Council (FFIEC) reporting requirements. Cross-border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.
(4) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting requirements.
(5) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities of $\$ 763$ million at June 30, 2010 are subtracted from local exposures consistent with FFIEC reporting requirements. Of the $\$ 763$ million applied for exposure reduction, $\$ 335$ million was in Italy, $\$ 235$ million was in Ireland, $\$ 153$ million was in Spain and $\$ 40$ million was in Greece.
(6) Represents net notional credit default protection purchased to hedge counterparty risk.

## Bank of America Corporation and Subsidiaries Selected Emerging Markets ${ }^{(1)}$

(Dollars in millions)

|  | Loans and Leases, and Loan Commitments |  | OtherFinancing (2) |  | DerivativeAssets (3) |  | $\begin{gathered} \text { Securities / } \\ \text { Other } \\ \text { Investments (4) } \\ \hline \end{gathered}$ |  | Total <br> Cross-border <br> Exposure ${ }^{(5)}$ |  | Local Country <br> Exposure Net of Local <br> Liabilities ${ }^{(6)}$ |  | Total Emerging Markets Exposure at June 30, 2010 |  | Increase <br> (Decrease) from March 31, $2010$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Region/Country |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Asia Pacific |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| China ${ }^{(7)}$ | \$ | 1,007 | \$ | 927 | \$ | 654 | \$ | 10,010 | \$ | 12,598 | \$ | 254 | \$ | 12,852 | \$ | 770 |
| India |  | 2,883 |  | 1,676 |  | 594 |  | 2,442 |  | 7,595 |  | - |  | 7,595 |  | (268) |
| South Korea |  | 812 |  | 1,331 |  | 1,071 |  | 2,533 |  | 5,747 |  | 21 |  | 5,768 |  | (25) |
| Taiwan |  | 412 |  | 35 |  | 127 |  | 573 |  | 1,147 |  | 779 |  | 1,926 |  | 1,051 |
| Hong Kong |  | 348 |  | 199 |  | 157 |  | 312 |  | 1,016 |  | - |  | 1,016 |  | (85) |
| Singapore |  | 285 |  | 125 |  | 8 |  | 498 |  | 916 |  | - |  | 916 |  | (107) |
| Other Asia Pacific ${ }^{(8)}$ |  | 229 |  | 43 |  | 329 |  | 451 |  | 1,052 |  | - |  | 1,052 |  | 47 |
| Total Asia Pacific |  | 5,976 |  | 4,336 |  | 2,940 |  | 16,819 |  | 30,071 |  | 1,054 |  | 31,125 |  | 1,383 |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Mexico ${ }^{(9)}$ |  | 1,727 |  | 370 |  | 310 |  | 3,132 |  | 5,539 |  | - |  | 5,539 |  | 250 |
| Brazil ${ }^{(10)}$ |  | 539 |  | 450 |  | 151 |  | 1,056 |  | 2,196 |  | 2,888 |  | 5,084 |  | $(4,047)$ |
| Chile |  | 971 |  | 269 |  | 256 |  | 166 |  | 1,662 |  | 2 |  | 1,664 |  | 236 |
| Other Latin America ${ }^{(8)}$ |  | 334 |  | 357 |  | 29 |  | 526 |  | 1,246 |  | 161 |  | 1,407 |  | (45) |
| Total Latin America |  | 3,571 |  | 1,446 |  | 746 |  | 4,880 |  | 10,643 |  | 3,051 |  | 13,694 |  | $(3,606)$ |
| Middle East and Africa |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| South Africa |  | 329 |  | 8 |  | 50 |  | 837 |  | 1,224 |  | - |  | 1,224 |  | 18 |
| Bahrain |  | 79 |  | 2 |  | 18 |  | 847 |  | 946 |  | - |  | 946 |  | (83) |
| United Arab Emirates |  | 790 |  | 3 |  | 123 |  | 23 |  | 939 |  | - |  | 939 |  | (24) |
| Israel |  | 87 |  | 14 |  | 48 |  | 494 |  | 643 |  | 1 |  | 644 |  | 395 |
| Other Middle East and Africa ${ }^{(8)}$ |  | 325 |  | 46 |  | 89 |  | 122 |  | 582 |  | - |  | 582 |  | 83 |
| Total Middle East and Africa |  | 1,610 |  | 73 |  | 328 |  | 2,323 |  | 4,334 |  | 1 |  | 4,335 |  | 389 |
| Central and Eastern Europe |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Turkey |  | 154 |  | 291 |  | 37 |  | 220 |  | 702 |  | 210 |  | 912 |  | 321 |
| Russian Federation |  | 60 |  | 115 |  | 93 |  | 275 |  | 543 |  | - |  | 543 |  | 118 |
| Other Central and Eastern Europe ${ }^{(8)}$ |  | 49 |  | 143 |  | 303 |  | 621 |  | 1,116 |  | 31 |  | 1,147 |  | (148) |
| Total Central and Eastern Europe |  | 263 |  | 549 |  | 433 |  | 1,116 |  | 2,361 |  | 241 |  | 2,602 |  | 291 |
| Total emerging market exposure | \$ | 11,420 | \$ | 6,404 | \$ | 4,447 | \$ | 25,138 | \$ | 47,409 | \$ | 4,347 | \$ | 51,756 | \$ | $(1,543)$ |

(1) There is no generally accepted definition of emerging markets. The definition that we use includes all countries in Asia Pacific excluding Japan, Australia and New Zealand; all countries in Latin America excluding Cayman Islands and Bermuda; all countries in Middle East and Africa; and all countries in Central and Eastern Europe. There was no emerging market exposure included in the portfolio accounted for under the fair value option at June 30, 2010 and March 31, 2010.
(2) Includes acceptances, SBLCs, commercial letters of credit and formal guarantees.
(3) Derivative assets are carried at fair value and have been reduced by the amount of cash collateral applied of $\$ 964$ million and $\$ 704$ million at June 30,2010 and March 31, 2010 . At June 30, 2010 and March 31, 2010, there were $\$ 565$ million and $\$ 428$ million of other marketable securities collateralizing derivative assets.
(4) Generally, cross-border resale agreements are presented based on the domicile of the counterparty, consistent with FFIEC reporting requirements. Cross-border resale agreements where the underlying securities are U.S. Treasury securities, in which case the domicile is the U.S., are excluded from this presentation.
(5) Cross-border exposure includes amounts payable to the Corporation by borrowers or counterparties with a country of residence other than the one in which the credit is booked, regardless of the currency in which the claim is denominated, consistent with FFIEC reporting requirements.
(6) Local country exposure includes amounts payable to the Corporation by borrowers with a country of residence in which the credit is booked, regardless of the currency in which the claim is denominated. Local funding or liabilities are subtracted from local exposures consistent with FFIEC reporting requirements. Total amount of available local liabilities funding local country exposure at June 30, 2010 was $\$ 16.8$ billion compared to $\$ 18.9$ billion at March 31, 2010. Local liabilities at June 30, 2010 in Asia Pacific, Latin America, and Middle East and Africa were $\$ 15.6$ billion, $\$ 952$ million and $\$ 213$ million, respectively, of which $\$ 7.5$ billion were in Singapore, $\$ 2.1$ billion in India, $\$ 1.9$ billion in Hong Kong, $\$ 1.5$ billion in China, $\$ 1.3$ billion in South Korea, and $\$ 844$ million were in Mexico. There were no other countries with available local liabilities funding local country exposure greater than $\$ 500$ million.
(7) Securities/Other Investments include an investment of $\$ 9.2$ billion in China Construction Bank (CCB).
(8) No country included in Other Asia Pacific, Other Latin America, Other Middle East and Africa, or Other Central and Eastern Europe had total foreign exposure of more than $\$ 500$ million
(9) Securities/Other Investments include an investment of $\$ 2.6$ billion in Grupo Financiero Santander, S.A.
(10) March 31, 2010 included an investment of $\$ 5.4$ billion in Itaú Unibanco Holding S.A. This investment was sold during the Second quarter of 2010

Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Nonperforming Loans, Leases and Foreclosed Properties

(Dollars in millions)

|  | $\begin{gathered} \text { June } 30 \\ 2010 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { March } 31 \\ 2010 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { December } 31 \\ 2009 \\ \hline \end{gathered}$ |  |  | $\begin{gathered} \text { September } 30 \\ 2009 \end{gathered}$ |  |  | $\begin{gathered} \text { June } 30 \\ 2009 \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage | \$ | 18,283 |  | \$ | 17,763 |  | \$ | 16,596 |  | \$ | 15,509 |  | \$ | 13,615 |  |
| Home equity ${ }^{(1)}$ |  | 2,951 |  |  | 3,335 |  |  | 3,804 |  |  | 3,741 |  |  | 3,826 |  |
| Discontinued real estate |  | 293 |  |  | 279 |  |  | 249 |  |  | 207 |  |  | 181 |  |
| Direct/Indirect consumer |  | 85 |  |  | 91 |  |  | 86 |  |  | 92 |  |  | 57 |  |
| Other consumer |  | 72 |  |  | 89 |  |  | 104 |  |  | 105 |  |  | 93 |  |
| Total consumer |  | 21,684 |  |  | 21,557 |  |  | 20,839 |  |  | 19,654 |  |  | 17,772 |  |
| Commercial - domestic ${ }^{(2)}$ |  | 4,320 |  |  | 4,407 |  |  | 4,925 |  |  | 4,719 |  |  | 4,204 |  |
| Commercial real estate |  | 6,704 |  |  | 7,177 |  |  | 7,286 |  |  | 6,943 |  |  | 6,651 |  |
| Commercial lease financing |  | 140 |  |  | 147 |  |  | 115 |  |  | 170 |  |  | 104 |  |
| Commercial - foreign |  | 130 |  |  | 150 |  |  | 177 |  |  | 261 |  |  | 250 |  |
|  |  | 11,294 |  |  | 11,881 |  |  | 12,503 |  |  | 12,093 |  |  | 11,209 |  |
| Small business commercial - domestic |  | 222 |  |  | 179 |  |  | 200 |  |  | 167 |  |  | 200 |  |
| Total commercial |  | 11,516 |  |  | 12,060 |  |  | 12,703 |  |  | 12,260 |  |  | 11,409 |  |
| Total nonperforming loans and leases |  | 33,200 |  |  | 33,617 |  |  | 33,542 |  |  | 31,914 |  |  | 29,181 |  |
| Foreclosed properties |  | 2,501 |  |  | 2,308 |  |  | 2,205 |  |  | 1,911 |  |  | 1,801 |  |
| Total nonperforming loans, leases and foreclosed properties ${ }^{(3,4,5)}$ | \$ | 35,701 |  | \$ | 35,925 |  | \$ | 35,747 |  | \$ | $\underline{33,825}$ |  | \$ | 30,982 |  |
| Federal Housing Administration insured loans past due 90 days or more and still accruing | \$ | 15,338 |  | \$ | 13,589 |  | \$ | 11,680 |  | \$ | 2,325 |  | \$ | 447 |  |
| Other loans past due 90 days or more and still accruing |  | 6,431 |  |  | 7,834 |  |  | 5,165 |  |  | 5,270 |  |  | 5,956 |  |
| Total loans past due 90 days or more and still accruing (4, 6) | \$ | 21,769 |  | \$ | 21,423 |  | \$ | 16,845 |  | \$ | 7,595 |  | \$ | 6,403 |  |
| Nonperforming loans, leases and foreclosed properties/Total assets ${ }^{(7)}$ |  | 1.51 | \% |  | 1.54 | \% |  | 1.61 | \% |  | 1.51 | \% |  | 1.38 | \% |
| Nonperforming loans, leases and foreclosed properties/Total loans, leases and foreclosed properties ${ }^{(7)}$ |  | 3.74 |  |  | 3.69 |  |  | 3.98 |  |  | 3.72 |  |  | 3.31 |  |
| Nonperforming loans and leases/Total loans and leases ${ }^{(7)}$ |  | 3.49 |  |  | 3.46 |  |  | 3.75 |  |  | 3.51 |  |  | 3.12 |  |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Allowance for loan and lease losses ${ }^{(1,8)}$ | \$ | 45,255 |  | \$ | 46,835 |  | \$ | 37,200 |  | \$ | 35,832 |  | \$ | 33,785 |  |
| Reserve for unfunded lending commitments |  | 1,413 |  |  | 1,521 |  |  | 1,487 |  |  | 1,567 |  |  | 1,992 |  |
| Total allowance for credit losses | \$ | 46,668 |  | \$ | 48,356 |  | \$ | 38,687 |  | \$ | 37,399 |  | \$ | 35,777 |  |
| Allowance for loan and lease losses/Total loans and leases ( ${ }^{(7)}$ |  | 4.75 | \% |  | 4.82 | \% |  | 4.16 | \% |  | 3.95 | \% |  | 3.61 | \% |
| Allowance for loan and lease losses/Total nonperforming loans and leases |  | 136 |  |  | 139 |  |  | 111 |  |  | 112 |  |  | 116 |  |
| Allowance for loan and lease losses (excluding the valuation allowance for purchased credit-impaired loans)/Total nonperforming loans and leases |  | 120 |  |  | 124 |  |  | 99 |  |  | 101 |  |  | 108 |  |
| Commercial utilized reservable criticized exposure ${ }^{(9)}$ | \$ | 50,422 |  | \$ | 55,322 |  | \$ | 58,687 |  | \$ | 60,059 |  | \$ | 57,180 |  |
| Commercial utilized reservable criticized exposure/Commercial utilized reservable exposure ${ }^{(9)}$ |  | 13.50 | \% |  | 14.43 | \% |  | 15.03 | \% |  | 14.86 | \% |  | 13.63 |  |
| Total commercial utilized criticized exposure/Commercial utilized exposure ${ }^{(9)}$ |  | 14.41 |  |  | 15.63 |  |  | 16.30 |  |  | 15.73 |  |  | 14.79 |  |

(1) The 2010 periods are presented in accordance with new consolidation guidance. As a result of the new accounting guidance the first quarter of 2010 includes $\$ 448$ million in home equity nonperforming loans and $\$ 10.8$ billion in allowance for loan and lease losses. The 2009 periods have not been restated.
(2) Excludes small business commercial - domestic loans.
(3) Balances do not include past due consumer credit card, business card loans, consumer loans secured by real estate where repayments are insured by the Federal Housing Administration and in general, consumer loans not secured by real estate.
(4) Balances do not include purchased credit-impaired loans even though the customer may be contractually past due. Purchased credit-impaired loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
(5) Balances do not include the following:

Nonperforming loans held-for-sale
Nonperforming loans accounted for under the fair value option Nonaccruing troubled debt restructured loans removed from the purchased credit-impaired portfolio prior to January 1, 2010
(6) Balances do not include the following: Loans accounted for under the fair value option past due 90 days or more and still accruing Loans held-for-sale past due 90 days or more and still accruing

| $\begin{gathered} \text { June } 30 \\ 2010 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March } 31 \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { December } 31 \\ 2009 \end{gathered}$ |  | $\begin{gathered} \text { September } 30 \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { June } 30 \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 4,044 | \$ | 4,953 | \$ | 7,347 | \$ | 6,212 |  | 5,866 |
| 15 |  | 70 |  | 138 |  | 305 |  | 111 |
| 403 |  | 301 |  | 395 |  | 321 |  | 362 |
| \$ - | \$ | 49 | \$ | 87 | \$ | 111 | \$ | - |
| 158 |  | 223 |  | 6 |  | 6 |  |  |

(7) Ratios do not include loans accounted for under the fair value option of $\$ 3.9$ billion, $\$ 4.1$ billion, $\$ 4.9$ billion, $\$ 6.2$ billion and $\$ 7.0$ billion at June 30 , 2010, March 31, 2010, December 31, 2009, September 30, 2009 and June 30, 2009, respectively.
(8) Balances include the allowance for loan and lease losses on purchased credit-impaired loans of $\$ 5.3$ billion, $\$ 5.0$ billion, $\$ 3.9$ billion, $\$ 3.6$ billion and $\$ 2.3$ billion at June 30, 2010, March 31, 2010, December 31, 2009, September 30, 2009 and June 30, 2009, respectively.
(9) Criticized exposure corresponds to the Special Mention, Substandard and Doubtful asset categories defined by regulatory authorities. The reservable exposure excludes loans held-for-sale exposure accounted for under the fair value option and other nonreservable exposure both of which are included in total commercial utilized exposure.

Loans are classified as domestic or foreign based upon the domicile of the borrower.
Certain prior period amounts have been reclassified to conform to current period presentation.

## Bank of America Corporation and Subsidiaries Nonperforming Loans, Leases and Foreclosed Properties Activity

| (Dollars in millions) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second Quarter 2010 | First Quarter 2010 | Fourth Quarter 2009 | Third <br> Quarter <br> 2009 | Second Quarter 2009 |
| Nonperforming Consumer Loans: |  |  |  |  |  |
| Balance, beginning of period | \$ 21,557 | \$20,839 | \$19,654 | \$17,772 | \$14,592 |
| Additions to nonperforming loans: |  |  |  |  |  |
| Consolidation of VIEs ${ }^{(1)}$ | - | 448 | - | - | - |
| New nonaccrual loans | 5,033 | 6,298 | 6,521 | 6,696 | 7,076 |
| Reductions in nonperforming loans: |  |  |  |  |  |
| Paydowns and payoffs | (528) | (625) | (371) | (410) | (382) |
| Returns to performing status ${ }^{(2)}$ | $(1,816)$ | $(2,521)$ | $(2,169)$ | (966) | (804) |
| Charge-offs ${ }^{(3)}$ | $(2,231)$ | $(2,607)$ | $(2,443)$ | $(2,829)$ | $(2,478)$ |
| Transfers to foreclosed properties | (331) | (275) | (353) | (609) | (232) |
| Total net additions to nonperforming loans | 127 | 718 | 1,185 | 1,882 | 3,180 |
| Total nonperforming consumer loans, end of period | 21,684 | 21,557 | 20,839 | 19,654 | 17,772 |
| Foreclosed properties | 1,744 | 1,388 | 1,428 | 1,298 | 1,330 |
| Total nonperforming consumer loans and foreclosed properties, end of period ${ }^{(4)}$ | \$ 23,428 | \$22,945 | $\underline{\$ 22,267}$ | $\underline{\$ 20,952}$ | \$19,102 |
| Nonperforming Commercial Loans and Leases ${ }^{(5)}$ : |  |  |  |  |  |
| Balance, beginning of period | \$ 12,060 | \$12,703 | \$12,260 | \$11,409 | \$ 9,312 |
| Additions to nonperforming loans and leases: |  |  |  |  |  |
| New nonaccrual loans and leases | 2,256 | 1,881 | 3,662 | 4,235 | 4,296 |
| Advances | 62 | 83 | 130 | 54 | 120 |
| Reductions in nonperforming loans and leases: |  |  |  |  |  |
| Paydowns and payoffs | $(1,045)$ | (771) | $(1,016)$ | (892) | (588) |
| Sales | (256) | (170) | (283) | (304) | (36) |
| Return to performing status ${ }^{(6)}$ | (404) | (323) | (220) | (94) | (92) |
| Charge-offs ${ }^{(7)}$ | (870) | (956) | $(1,448)$ | $(1,773)$ | $(1,429)$ |
| Transfers to foreclosed properties | (205) | (319) | (376) | (305) | (174) |
| Transfers to loans held-for-sale | (82) | (68) | (6) | (70) | - |
| Total net additions to (reductions in) nonperforming loans | (544) | (643) | 443 | 851 | 2,097 |
| Total nonperforming loans and leases, end of period | 11,516 | 12,060 | 12,703 | 12,260 | 11,409 |
| Foreclosed properties | 757 | 920 | 777 | 613 | 471 |
| Total nonperforming commercial loans, leases and foreclosed properties, end of period ${ }^{(4)}$ | \$ 12,273 | \$12,980 | \$13,480 | \$12,873 | \$11,880 |

[^20]Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries
Quarterly Net Charge-offs/Losses and Net Charge-off/Loss Ratios ${ }^{(1,2)}$

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Second <br> Quarter 2010 |  | $\begin{gathered} \text { First } \\ \text { Quarter } \\ 2010 \end{gathered}$ |  |  | Fourth Quarter 2009 |  |  | ThirdQuarter2009 |  |  | Second Quarter 2009 |  |  |
| Net Charge-offs | Amount | Percent |  | Amount | Percent |  | Amount | Percent |  | Amount | Percent |  | Amount | Percent |
| Residential mortgage | \$ 971 | 1.57 | \% | \$ 1,069 | 1.78 | \% | \$ 1,233 | 2.07 | \% | \$ 1,247 | 2.05 | \% | \$ 1,085 | 1.72 |
| Home equity | 1,741 | 4.71 |  | 2,397 | 6.37 |  | 1,560 | 4.11 |  | 1,970 | 5.10 |  | 1,839 | 4.71 |
| Discontinued real estate | 19 | 0.54 |  | 21 | 0.60 |  | 14 | 0.38 |  | 37 | 0.89 |  | 35 | 0.76 |
| Credit card - domestic | 3,517 | 11.88 |  | 3,963 | 12.82 |  | 1,546 | 12.46 |  | 1,787 | 14.25 |  | 1,788 | 13.87 |
| Credit card - foreign | 942 | 13.64 |  | 631 | 8.57 |  | 395 | 7.22 |  | 382 | 7.14 |  | 276 | 5.88 |
| Direct/Indirect consumer | 879 | 3.58 |  | 1,109 | 4.46 |  | 1,288 | 5.17 |  | 1,451 | 5.76 |  | 1,475 | 5.90 |
| Other consumer | 73 | 10.01 |  | 58 | 7.80 |  | 114 | 14.20 |  | 118 | 14.00 |  | 99 | 11.93 |
| Total consumer | 8,142 | 4.96 |  | 9,248 | 5.60 |  | 6,150 | 4.24 |  | 6,992 | 4.73 |  | 6,597 | 4.39 |
| Commercial - domestic ${ }^{(3)}$ | 179 | 0.41 |  | 286 | 0.63 |  | 637 | 1.36 |  | 773 | 1.58 |  | 536 | 1.03 |
| Commercial real estate | 645 | 4.03 |  | 615 | 3.64 |  | 745 | 4.15 |  | 873 | 4.67 |  | 629 | 3.34 |
| Commercial lease financing | (3) | (0.06) |  | 21 | 0.40 |  | 43 | 0.79 |  | 41 | 0.72 |  | 44 | 0.81 |
| Commercial - foreign | 66 | 0.98 |  | 25 | 0.37 |  | 162 | 2.30 |  | 149 | 2.05 |  | 122 | 1.54 |
|  | 887 | 1.23 |  | 947 | 1.28 |  | 1,587 | 2.05 |  | 1,836 | 2.28 |  | 1,331 | 1.58 |
| Small business commercial - domestic | 528 | 12.94 |  | 602 | 14.21 |  | 684 | 15.16 |  | 796 | 17.45 |  | 773 | 16.69 |
| Total commercial | 1,415 | 1.86 |  | 1,549 | 1.98 |  | 2,271 | 2.78 |  | 2,632 | 3.09 |  | 2,104 | 2.37 |
| Total net charge-offs | \$ 9,557 | 3.98 |  | \$10,797 | 4.44 |  | \$8,421 | 3.71 |  | \$ 9,624 | 4.13 |  | \$ 8,701 | 3.64 |
| By Business Segment |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits | \$ 66 | 47.67 | \% | \$ 43 | 34.73 | \% | \$ 97 | 56.52 | \% | \$ 98 | 57.21 | \% | \$ 86 | 56.10 |
| Global Card Services ${ }^{(4)}$ | 5,674 | 12.82 |  | 6,011 | 12.88 |  | 6,487 | 12.88 |  | 7,400 | 14.07 |  | 6,975 | 12.96 |
| Home Loans \& Insurance | 1,664 | 5.11 |  | 2,317 | 7.03 |  | 1,502 | 4.50 |  | 1,962 | 5.87 |  | 1,599 | 4.88 |
| Global Banking \& Markets | 87 | 0.38 |  | 143 | 0.61 |  | 517 | 2.18 |  | 486 | 1.94 |  | 391 | 1.44 |
| Global Commercial Banking | 958 | 1.87 |  | 1,076 | 2.04 |  | 1,310 | 2.37 |  | 1,453 | 2.55 |  | 1,246 | 2.13 |
| Global Wealth \& Investment Management | 115 | 0.47 |  | 119 | 0.49 |  | 211 | 0.84 |  | 285 | 1.12 |  | 172 | 0.68 |
| All Other ${ }^{(4)}$ | 993 | 1.55 |  | 1,088 | 1.72 |  | $(1,703)$ | (4.39) |  | $(2,060)$ | (5.27) |  | $(1,768)$ | (4.28) |
| Total net charge-offs | \$ 9,557 | 3.98 |  | \$10,797 | 4.44 |  | \$8,421 | 3.71 |  | \$ 9,624 | 4.13 |  | \$ 8,701 | 3.64 |

Supplemental managed basis data

| Credit card - domestic | n/a | n/a | n/a | n/a | \$ | 4,195 | 12.69 | \% | \$ | 4,816 | 13.92 | \% | \$ | 4,530 | 12.69 | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit card - foreign | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | $\mathrm{n} / \mathrm{a}$ |  | 672 | 8.48 |  |  | 661 | 8.41 |  |  | 517 | 7.06 |  |
| Total credit card managed net losses | n/a | n/a | $\mathrm{n} / \mathrm{a}$ | n/a | \$ | 4,867 | 11.88 |  | \$ | 5,477 | 12.90 |  |  | 5,047 | 11.73 |  |

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods have not been restated.
(2) Net charge-offlloss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.
(3) Excludes small business commercial - domestic loans.
(4) The 2009 periods for Global Card Services are presented on a managed basis with a corresponding offset in All Other. $n / a=$ not applicable

Loans are classified as domestic or foreign based upon the domicile of the borrower.
Certain prior period amounts have been reclassified to conform to current period presentation.


Bank of America Corporation and Subsidiaries

## Year-to-Date Net Charge-offs/Losses and Net Charge-off/Loss Ratios ${ }^{(1,2)}$

(Dollars in millions)

(1) The 2010 period is presented in accordance with new consolidation guidance. The 2009 period has not been restated.
(2) Net charge-offlloss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases excluding loans accounted for under the fair value option during the period for each loan and lease category.
(3) Excludes small business commercial - domestic loans.
(4) The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other.
n/a - not applicable
Loans are classified as domestic or foreign based upon the domicile of the borrower.
Certain prior period amounts have been reclassified to conform to current period presentation.

Bank of America Corporation and Subsidiaries

## Allocation of the Allowance for Credit Losses by Product Type

(Dollars in millions)

|  | June 30, 2010 |  |  |  |  | March 31, 2010 |  |  |  |  | June 30, 2009 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for loan and lease losses ${ }^{(1)}$ | Amount | Percent of Total |  | Percent of Loans and Leases Outstanding (2) |  | Amount | Percent of Total |  | Percent of Loans and Leases Outstanding (2) |  | Amount | Percent of Total |  | Percent of Loans and Leases Outstanding (2) |
| Residential mortgage | \$ 4,818 | 10.65 | \% | 1.96 | \% | \$ 4,683 | 10.00 | \% | 1.91 | \% | \$ 4,119 | 12.19 | \% | 1.67 \% |
| Home equity | 12,880 | 28.46 |  | 8.81 |  | 12,178 | 26.00 |  | 8.12 |  | 8,664 | 25.64 |  | 5.59 |
| Discontinued real estate | 1,140 | 2.52 |  | 8.27 |  | 1,110 | 2.37 |  | 7.81 |  | 398 | 1.18 |  | 2.28 |
| Credit card - domestic | 12,384 | 27.36 |  | 10.61 |  | 13,703 | 29.26 |  | 11.34 |  | 5,153 | 15.25 |  | 10.53 |
| Credit card - foreign | 2,197 | 4.85 |  | 8.32 |  | 2,394 | 5.11 |  | 8.32 |  | 1,320 | 3.91 |  | 6.46 |
| Direct/Indirect consumer | 2,929 | 6.47 |  | 2.98 |  | 3,395 | 7.25 |  | 3.42 |  | 5,369 | 15.89 |  | 5.41 |
| Other consumer | 182 | 0.41 |  | 6.08 |  | 191 | 0.41 |  | 6.35 |  | 210 | 0.63 |  | 6.22 |
| Total consumer | 36,530 | 80.72 |  | 5.62 |  | 37,654 | 80.40 |  | 5.70 |  | 25,233 | 74.69 |  | 4.27 |
| Commercial domestic ${ }^{(3)}$ | 4,495 | 9.93 |  | 2.35 |  | 4,956 | 10.58 |  | 2.53 |  | 5,486 | 16.24 |  | 2.52 |
| Commercial real estate | 3,593 | 7.94 |  | 5.83 |  | 3,569 | 7.62 |  | 5.36 |  | 2,396 | 7.09 |  | 3.19 |
| Commercial lease financing | 269 | 0.60 |  | 1.26 |  | 278 | 0.59 |  | 1.30 |  | 255 | 0.75 |  | 1.14 |
| Commercial - foreign | 368 | 0.81 |  | 1.32 |  | 378 | 0.81 |  | 1.41 |  | 415 | 1.23 |  | 1.39 |
| Total commercial ${ }^{(4)}$ | 8,725 | 19.28 |  | 2.89 |  | 9,181 | 19.60 |  | 2.95 |  | 8,552 | 25.31 |  | 2.48 |
| Allowance for loan and lease losses | 45,255 | 100.00 | \% | 4.75 |  | 46,835 | $\underline{100.00} \%$ |  | 4.82 |  | 33,785 | $\underline{100.00 \%}$ |  | 3.61 |
| Reserve for unfunded lending commitments | 1,413 |  |  |  |  | 1,521 |  |  |  |  | 1,992 |  |  |  |
| Allowance for credit losses | \$ 46,668 |  |  |  |  | \$ 48,356 |  |  |  |  | \$ 35,777 |  |  |  |

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period has not been restated.
 each loan and lease category. Loans accounted for under the fair value option include commercial-domestic loans of $\$ 2.1$ billion, $\$ 2.5$ billion and $\$ 4.4$ billion, commercial-foreign loans of $\$ 1.7$ billion, $\$ 1.5$ billion and $\$ 2.5$ billion, and commercial real estate loans of $\$ 114$ million, $\$ 101$ million and $\$ 123$ million at June 30 , 2010, March 31, 2010 and June 30, 2009.
(3) Includes allowance for small business commercial—domestic loans of $\$ 2.0$ billion, $\$ 2.1$ billion and $\$ 2.8$ billion at June 30, 2010 , March 31,2010 , and June $30,2009$.
 2009.

Certain prior period amounts have been reclassified to conform to current period presentation.

# Exhibit A: Non-GAAP Reconciliations 

## Bank of America Corporation and Subsidiaries

Reconciliation to GAAP Financial Measures
(Dollars in millions, shares in thousands)
The Corporation evaluates its business based upon a fully taxable-equivalent basis which is a non-GAAP measure. Total revenue, net of interest expense, includes net interest income on a fully taxable-equivalent basis and noninterest income. The adjustment of net interest income to a fully taxable-equivalent basis results in a corresponding increase in income tax expense. The Corporation also evaluates its business based upon ratios that utilize tangible equity which is a non-GAAP measure. Return on average tangible common shareholders' equity measures the Corporation's earnings contribution as a percentage of common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Return on average tangible shareholders' equity measures the Corporation's earnings contribution as a percentage of average shareholders' equity reduced by goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible common equity ratio represents common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. The tangible equity ratio represents total shareholders' equity less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by total assets less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities. Tangible book value per common share represents ending common shareholders' equity plus any Common Equivalent Securities less goodwill and intangible assets (excluding mortgage servicing rights), net of related deferred tax liabilities divided by ending common shares outstanding plus any common shares issued upon assumed conversion of common equivalent shares. These measures are used to evaluate the Corporation's use of equity (i.e., capital). In addition, profitability, relationship, and investment models all use return on average tangible shareholders' equity as key measures to support our overall growth goals. Also, the efficiency ratio measures the costs expended to generate a dollar of revenue. We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.

Other companies may define or calculate supplemental financial data differently. See the tables below for supplemental financial data and corresponding reconciliations to GAAP financial measures for the three months ended June 30, 2010, March 31, 2010, December 31, 2009, September 30, 2009 and June 30, 2009 and the six months ended June 30, 2010 and 2009.

| Six Months Ended June 30 |  | Second Quarter 2010 | First <br> Quarter <br> 2010 | Fourth Quarter 2009 | Third Quarter | Second <br> Quarter |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2010 | 2009 |  |  |  | 2009 | 2009 |

## Reconciliation of net interest income to net interest income fully taxable-equivalent basis

| Net interest income | \$ | 26,649 | \$ | 24,127 | \$ | 12,900 | \$ | 13,749 | \$ | 11,559 | \$ | 11,423 | \$ | 11,630 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fully taxable-equivalent adjustment |  | 618 |  | 634 |  | 297 |  | 321 |  | 337 |  | 330 |  | 312 |
| Net interest income fully taxable-equivalent basis | \$ | 27,267 | \$ | 24,761 | \$ | 13,197 | \$ | 14,070 | \$ | 11,896 | \$ | 11,753 | \$ | 11,942 |

Reconciliation of total revenue, net of interest expense to total revenue, net of interest expense fully taxable-equivalent basis

| Total revenue, net of interest expense | \$ | 61,122 | \$ | 68,532 | \$ | 29,153 | \$ | 31,969 | \$ | 25,076 | \$ | 26,035 | \$ | 32,774 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fully taxable-equivalent adjustment |  | 618 |  | 634 |  | 297 |  | 321 |  | 337 |  | 330 |  | 312 |
| Total revenue, net of interest expense fully taxable-equivalent basis | \$ | 61,740 | \$ | $\underline{69,166}$ | \$ | 29,450 | \$ | 32,290 | \$ | 25,413 | \$ | 26,365 | \$ | $\underline{ }$ 33,086 |

## Reconciliation of income tax expense (benefit) to income tax expense (benefit) fully taxable-equivalent basis

| Income tax expense (benefit) | \$ | 1,879 | \$ | 284 | \$ | 672 | \$ | 1,207 | \$ | $(1,225)$ | \$ | (975) | \$ | (845) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fully taxable-equivalent adjustment |  | 618 |  | 634 |  | 297 |  | 321 |  | 337 |  | 330 |  | 312 |
| Income tax expense (benefit) fully taxable-equivalent basis | \$ | 2,497 | \$ | 918 | \$ | 969 | \$ | 1,528 | \$ | (888) | \$ | (645) | \$ | (533) |

## Reconciliation of average common shareholders' equity to average tangible common shareholders' equity

| Common shareholders' equity | $\mathbf{\$ 2 0 7 , 9 6 6}$ | $\$$ | 167,153 | $\mathbf{\$}$ | $\mathbf{2 1 5 , 4 6 8}$ | $\$$ | 200,380 | $\$$ | 197,123 | $\$$ | 197,230 | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Reconciliation of average shareholders' equity to average tangible shareholders' equity

| Shareholders' equity | \$ | 231,686 | \$ | 235,855 | \$ | 233,461 | \$ | 229,891 | \$ | 250,599 | \$ | 255,983 | \$ | 242,867 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | $(86,216)$ |  | $(85,956)$ |  | $(86,099)$ |  | $(86,334)$ |  | $(86,053)$ |  | $(86,170)$ |  | $(87,314)$ |
| Intangible assets (excluding MSRs) |  | $(11,559)$ |  | $(11,539)$ |  | $(11,216)$ |  | $(11,906)$ |  | $(12,556)$ |  | $(13,223)$ |  | $(13,595)$ |
| Related deferred tax liabilities |  | 3,446 |  | 3,946 |  | 3,395 |  | 3,497 |  | 3,712 |  | 3,725 |  | 3,916 |
| Tangible shareholders' equity | \$ | 137,357 | \$ | 142,306 | \$ | 139,541 | \$ | 135,148 | \$ | 155,702 | \$ | 160,315 | \$ | 145,874 |

Reconciliation of period end common shareholders' equity to period end tangible common shareholders' equity

| Common shareholders' equity | \$ | 215,181 | \$ | 196,492 | \$ | 215,181 | \$ | 211,859 | \$ | 194,236 | \$ | 198,843 | \$ | 196,492 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Equivalent Securities |  | - |  | - |  | - |  | - |  | 19,244 |  | - |  | - |
| Goodwill |  | $(85,801)$ |  | $(86,246)$ |  | $(85,801)$ |  | $(86,305)$ |  | $(86,314)$ |  | $(86,009)$ |  | $(86,246)$ |
| Intangible assets (excluding MSRs) |  | $(10,796)$ |  | $(13,245)$ |  | $(10,796)$ |  | $(11,548)$ |  | $(12,026)$ |  | $(12,715)$ |  | $(13,245)$ |
| Related deferred tax liabilities |  | 3,215 |  | 3,843 |  | 3,215 |  | 3,396 |  | 3,498 |  | 3,714 |  | 3,843 |
| Tangible common shareholders' equity | \$ | $\underline{121,799}$ | \$ | $\underline{100,844}$ | \$ | $\underline{121,799}$ | \$ | $\underline{117,402}$ | \$ | 118,638 | \$ | $\underline{ }$ | \$ | $\underline{ }$ |

## Reconciliation of period end shareholders' equity to period end tangible shareholders' equity

| Shareholders' equity | \$ | 233,174 | \$ | 255,152 | \$ | 233,174 | \$ | 229,823 | \$ | 231,444 | \$ | 257,683 | \$ | 255,152 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | $(85,801)$ |  | $(86,246)$ |  | $(85,801)$ |  | $(86,305)$ |  | $(86,314)$ |  | $(86,009)$ |  | $(86,246)$ |
| Intangible assets (excluding MSRs) |  | $(10,796)$ |  | $(13,245)$ |  | $(10,796)$ |  | $(11,548)$ |  | $(12,026)$ |  | $(12,715)$ |  | $(13,245)$ |
| Related deferred tax liabilities |  | 3,215 |  | 3,843 |  | 3,215 |  | 3,396 |  | 3,498 |  | 3,714 |  | 3,843 |
| Tangible shareholders' equity | \$ | 139,792 | \$ | 159,504 | \$ | 139,792 | \$ | 135,366 | \$ | 136,602 | \$ | 162,673 | \$ | $\xrightarrow{159,504}$ |

## Reconciliation of period end assets to period end tangible assets

| Assets | \$ | 2,363,878 | \$2,254,394 | \$ | 2,363,878 | \$ | 2,338,700 | \$2,223,299 | \$2,251,043 | \$2,254,394 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Goodwill |  | $(85,801)$ | $(86,246)$ |  | $(85,801)$ |  | $(86,305)$ | $(86,314)$ | $(86,009)$ | $(86,246)$ |
| Intangible assets (excluding MSRs) |  | $(10,796)$ | $(13,245)$ |  | $(10,796)$ |  | $(11,548)$ | $(12,026)$ | $(12,715)$ | $(13,245)$ |
| Related deferred tax liabilities |  | 3,215 | 3,843 |  | 3,215 |  | 3,396 | 3,498 | 3,714 | 3,843 |
| Tangible assets | \$ | 2,270,496 | \$2,158,746 | \$ | 2,270,496 | \$ | $\xrightarrow{2,244,243}$ | \$2,128,457 | $\underline{\text { \$2,156,033 }}$ | \$2,158,746 |

## Reconciliation of ending common shares outstanding to ending tangible common shares outstanding

| Common shares outstanding | 10,033,017 | 8,651,459 | 10,033,017 | 10,032,001 | 8,650,244 | 8,650,314 | 8,651,459 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assumed conversion of common equivalent shares ${ }^{(1)}$ | - | - | - | - | 1,286,000 | - | - |
| Tangible common shares outstanding | 10,033,017 | 8,651,459 | 10,033,017 | 10,032,001 | 9,936,244 | 8,650,314 | 8,651,459 |

(1) On February 24, 2010, the common equivalent shares converted into common shares.

Certain prior period amounts have been reclassified to conform to current period presentation.

## Exhibit A: Non-GAAP Reconciliations - continued

## Bank of America Corporation and Subsidiaries

Global Card Services - Reconciliation

| (Dollars in millions) |  |  |  |  |  |
| :--- | :--- | ---: | :--- | ---: | :--- |

(1) Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
(2) The securitization impact on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.
(3) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.
In 2010, the Corporation reports Global Card Services results in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis. Managed basis assumes that securitized loans were not sold and presents earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) are presented. Loan securitization is an alternative funding process that is used by the Corporation to diversify funding sources. In prior periods, loan securitization removed loans from the Consolidated Balance Sheet through the sale of loans to an off-balance sheet qualifying special purpose entity which was excluded from the Corporation's Consolidated Financial Statements in accordance with GAAP applicable at the time.

The performance of the managed portfolio is important in understanding Global Card Services results as it demonstrates the results of the entire portfolio serviced by the business. Securitized loans continue to be serviced by the business and are subject to the same underwriting standards and ongoing monitoring as held loans. In addition, excess servicing income is exposed to similar credit risk and repricing of interest rates as held loans. In prior periods, Global Card Services managed income statement line items differed from a held basis reported as follows:

- Managed net interest income included Global Card Services net interest income on held loans and interest income on the securitized loans less the internal funds transfer pricing allocation related to securitized loans.
- Managed noninterest income included Global Card Services noninterest income on a held basis less the reclassification of certain components of card income (e.g., excess servicing income) to record securitized net interest income and provision for credit losses. Noninterest income, both on a held and managed basis, also included the impact of adjustments to the interest-only strips that were recorded in card income as management managed this impact within Global Card Services.
- Provision for credit losses represented the provision for managed credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.


## Exhibit A: Non-GAAP Reconciliations - continued

## Bank of America Corporation and Subsidiaries

## All Other - Reconciliation

| (Dollars in millions) |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six Months Ended June 30, 2009 |  |  |  |  | Fourth Quarter 2009 |  |  |  |
|  | Reported <br> Basis ${ }^{(1)}$ |  | $\begin{aligned} & \text { Securitization } \\ & \text { Offset }{ }^{(2)} \\ & \hline \end{aligned}$ |  | As <br> Adjusted | Reported <br> Basis ${ }^{(1)}$ | $\begin{gathered} \text { Securitization } \\ \text { Offset }^{(2)} \\ \hline \end{gathered}$ |  | As <br> Adjusted |
| Net interest income ${ }^{(3)}$ |  | $(3,452)$ | \$ | 4,749 | \$ 1,297 | \$ (1,545) | \$ | 2,226 | \$ 681 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Card income (loss) |  | 256 |  | 348 | 604 | (431) |  | 679 | 248 |
| Equity investment income |  | 7,302 |  | - | 7,302 | 828 |  | - | 828 |
| Gains on sales of debt securities |  | 2,143 |  | - | 2,143 | 853 |  | - | 853 |
| All other loss |  | $(1,367)$ |  | 67 | $(1,300)$ | $(2,281)$ |  | 21 | $(2,260)$ |
| Total noninterest income (loss) |  | 8,334 |  | 415 | 8,749 | $(1,031)$ |  | 700 | (331) |
| Total revenue, net of interest expense |  | 4,882 |  | 5,164 | 10,046 | $(2,576)$ |  | 2,926 | 350 |
|  |  |  |  |  |  |  |  |  |  |
| Provision for credit losses |  | (667) |  | 5,164 | 4,497 | $(1,511)$ |  | 2,926 | 1,415 |
| Merger and restructuring charges |  | 1,594 |  | - | 1,594 | 533 |  | - | 533 |
| All other noninterest expense |  | 1,247 |  | - | 1,247 | 790 |  | - | 790 |
| Income (loss) before income taxes |  | 2,708 |  | - | 2,708 | $(2,388)$ |  | - | $(2,388)$ |
| Income tax benefit ${ }^{(3)}$ |  | (969) |  | - | (969) | (875) |  | - | (875) |
| Net income (loss) |  | 3,677 | \$ | - | \$ 3,677 | \$ (1,513) | \$ | - | \$ (1,513) |
| Balance sheet |  |  |  |  |  |  |  |  |  |
| Average - total loans and leases |  | 70,119 | \$ | 102,357 | \$272,476 | \$154,038 | \$ | 91,705 | \$245,743 |
| Period end - total loans and leases |  | 59,977 |  | 100,438 | 260,415 | 161,153 |  | 89,715 | 250,868 |
|  | Third Quarter 2009 |  |  |  |  | Second Quarter 2009 |  |  |  |
|  |  | eported asis ${ }^{(1)}$ |  | ritization fset ${ }^{(2)}$ | As <br> Adjusted | $\begin{aligned} & \text { Reported } \\ & \text { Basis (1) } \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { itization } \\ & \text { fset }^{(2)} \\ & \hline \end{aligned}$ | As <br> Adjusted |
| Net interest income ${ }^{(3)}$ |  | $(1,798)$ | \$ | 2,275 | \$ 477 | \$ (1,595) | \$ | 2,358 | \$ 763 |
| Noninterest income: |  |  |  |  |  |  |  |  |  |
| Card income (loss) |  | (721) |  | 1,007 | 286 | (278) |  | 592 | 314 |
| Equity investment income |  | 882 |  | - | 882 | 5,979 |  | - | 5,979 |
| Gains on sales of debt securities |  | 1,442 |  | - | 1,442 | 672 |  | - | 672 |
| All other income (loss) |  | $(2,053)$ |  | 26 | $(2,027)$ | $(4,110)$ |  | 33 | $(4,077)$ |
| Total noninterest income (loss) |  | (450) |  | 1,033 | 583 | 2,263 |  | 625 | 2,888 |
| Total revenue, net of interest expense |  | $(2,248)$ |  | 3,308 | 1,060 | 668 |  | 2,983 | 3,651 |
| Provision for credit losses |  | $(1,218)$ |  | 3,308 | 2,090 | - |  | 2,983 | 2,983 |
| Merger and restructuring charges |  | 594 |  | - | 594 | 829 |  | - | 829 |
| All other noninterest expense |  | 838 |  | - | 838 | 796 |  | - | 796 |
| Loss before income taxes |  | $(2,462)$ |  | - | $(2,462)$ | (957) |  | - | (957) |
| Income tax benefit ${ }^{(3)}$ |  | (925) |  | - | (925) | $(1,724)$ |  | - | $(1,724)$ |
| Net income (loss) |  | $(1,537)$ | \$ | - | \$ (1,537) | \$ 767 | \$ | - | \$ 767 |
| Balance sheet |  |  |  |  |  |  |  |  |  |
| Average - total loans and leases |  | 55,184 | \$ | 97,520 | \$252,704 | \$165,558 | \$ | 102,046 | \$267,604 |
| Period end - total loans and leases |  | 53,880 |  | 94,328 | 248,208 | 159,977 |  | 100,438 | 260,415 |

(1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis. Provision for credit losses represents provision for credit losses in All Other combined with the Global Card Services securitization offset.
(2) The securitization offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.
(3) Fully taxable-equivalent basis

Certain prior period amounts have been reclassified among the segments to conform to the current period presentation.


[^0]:    1 FTE basis is a non-GAAP measure. In the three months ended June 30, 2009 net interest income on a managed FTE basis was $\$ 14.7$ billion. Prior year managed basis assumed that credit card loans that were securitized were not sold and presented earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) were presented. For reconciliation to GAAP measures, refer to page 20 of this press release.

[^1]:    Net charge-off/loss ratios are calculated as annualized held net charge-offs or managed net losses divided by average outstanding held or managed loans and leases during the period.
    2 Periods prior to January 1, 2010 are shown on a managed basis, which prior to the adoption of new consolidation guidance included losses on securitized credit card and other loans which are reported in net charge-offs post adoption.
    3 Nonperforming loans, leases and foreclosed properties ratios are calculated as nonperforming loans, leases and foreclosed properties divided by outstanding loans, leases and foreclosed properties at the end of the period.
    4 Allowance for loan and lease losses ratios are calculated as allowance for loan and lease losses divided by loans and leases outstanding at the end of the period.
    Note: Ratios do not include loans measured under the fair value option.

[^2]:    1 Tangible common equity and tangible book value per share are non-GAAP measures. Other companies may define or calculate the tangible common equity ratio and tangible book value per share differently. For reconciliation to GAAP measures, refer to page 20 of this press release.

[^3]:    Results for 2009 shown on a managed basis. Managed basis assumed that credit card loans that were securitized were not sold and presented earnings on these loans in a manner similar to the way loans that have not been sold (i.e., held loans) were presented and represented provision for credit losses on held loans combined with realized credit losses associated with the securitized credit card loan portfolio. For more information and detailed reconciliation, refer to page 21 of this press release.
    $n / m=$ not meaningful

[^4]:    Assets under management and total net client assets include the Columbia Management long-term asset management business through the date of sale on
    May 1, 2010.
    2 Client assets are defined as assets under management, client brokerage assets, other assets in custody and client deposits.

[^5]:    (1) Provision for credit losses represents provision for credit losses on held loans combined with realized credit losses associated with the securitized loan portfolio.
    (2) The securitization impact/offset on net interest income is on a funds transfer pricing methodology consistent with the way funding costs are allocated to the businesses.
    (3) FTE basis

[^6]:    (1) Fourth quarter 2009 includes $\$ 4.0$ billion of accelerated accretion from redemption of preferred stock issued to the U.S. Treasury.
     diluted earnings per share and average diluted common shares because they were antidilutive.
    (3) Tangible equity ratios and tangible book value per share of common stock are non-GAAP measures. For corresponding reconciliations of average tangible common shareholders' equity and tangible shareholders' equity to GAAP financial measures, see Exhibit A: Non-GAAP Reconciliations - Reconciliation to GAAP Financial Measures on page 45 . We believe the use of these non-GAAP measures provides additional clarity in assessing the results of the Corporation.
     $n / m=$ not meaningful

[^7]:    (1) Yields on AFS debt securities are calculated based on fair value rather than the cost basis. The use of fair value does not have a material impact on net interest yield.
     loans were written down to fair value upon acquisition and accrete interest income over the remaining life of the loan.
    (3) Includes foreign residential mortgages of $\$ 506$ million and $\$ 538$ million for the second and first quarters of 2010 , and $\$ 650$ million in the second quarter of 2009.
    (4) Includes foreign consumer loans of $\$ 7.7$ billion and $\$ 8.1$ billion for the second and first quarters of 2010 , and $\$ 8.0$ billion in the second quarter of 2009.
    (5) Includes consumer finance loans of $\$ 2.1$ billion and $\$ 2.2$ billion for the second and first quarters of 2010 , and $\$ 2.5$ billion in the second quarter of 2009 ; other foreign
     million and $\$ 132$ million for the second and first quarters of 2010, and $\$ 185$ million in the second quarter of 2009.
     and foreign commercial real estate loans of $\$ 2.6$ billion and $\$ 3.0$ billion in the second and first quarters of 2010 , and $\$ 2.8$ billion in the second quarter of 2009 .
     the second and first quarters of 2010, and $\$ 11$ million in the second quarter of 2009 . Interest expense includes the impact of interest rate risk management contracts, which

[^8]:    (1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.
    (2) The impact of interest rate risk management derivatives on interest income and interest expense is presented below

[^9]:    (1) This table presents a non-GAAP financial measure. The impact of interest rate risk management derivatives is shown separately. Interest income and interest expense amounts, and the yields and rates have been adjusted. Management believes this presentation is useful to investors because it adjusts for the impact of our hedging decisions and provides a better understanding of our hedging activities. The impact of interest rate risk management derivatives is not material to the average balances presented above.
    (2) The impact of interest rate risk management derivatives on interest income and interest expense is presented below

[^10]:    (1) Includes asset-backed securities
    (2) Represents those available-for-sale marketable equity securities that are recorded in other assets on the Consolidated Balance Sheet.

[^11]:    (1) Deposits includes the net impact of migrating customers and their related deposit balances between the Merrill Lynch Global Wealth Management (MLGWM) business within Global Wealth \& Investment Management (GWIM) and Deposits. Subsequent to the date of migration, the associated net interest income, service charges and noninterest expense are recorded in the business to which deposits were transferred.
    (2) Fully taxable-equivalent basis
    (3) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

[^12]:    (1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis.
    (2) Credit Card includes U.S., Europe and Canada consumer credit card and does not include business card, debit card and unsecured consumer lending. $n / a=$ not applicable

[^13]:    (1) Fully taxable-equivalent basis
    (2) Servicing of residential mortgage loans, home equity lines of credit, home equity loans and discontinued real estate mortgage loans.

[^14]:    (1) In addition to loan production in Home Loans \& Insurance, the remaining first mortgage and home equity loan production is primarily in GWIM.
    (2) Includes sale of mortgage servicing rights.
    (3) Includes the effect of transfers of mortgage loans from Home Loans \& Insurance to the ALM portfolio included in All Other.

[^15]:    (3) Includes assets which are not considered earning assets (i.e. derivative assets).
    (4) Total earning assets and total assets include asset allocations to match liabilities (i.e., deposits).

[^16]:    (1) MLGWM includes the impact of migrating customers and their related deposit and loan balances to or from Deposits, Home Loans \& Insurance and the ALM portfolio. Subsequent to the date of migration, the associated net interest income, noninterest income and noninterest expense are recorded in the business to which the customers migrated. During the six months ended June 30, 2010, total deposits of $\$ 2.5$ billion migrated to MLGWM from Deposits. During the six months ended June 30, 2009, total deposits of $\$ 40.5$ billion were migrated from MLGWM to Deposits. In addition during the six months ended June 30, 2010 and 2009, total loans of $\$ 617$ million and $\$ 13.6$ billion were migrated from MLGWM to Home Loans \& Insurance and the ALM portfolio.
    (2) Other includes the results of BofA Global Capital Management (the former Columbia cash management business) and BlackRock Inc.
    (3) Fully taxable-equivalent basis
    (4) Total assets include asset allocations to match liabilities (i.e., deposits).
    $n / m=$ not meaningful

[^17]:    (1) All Other consists of equity investment activities including Global Principal Investments, Corporate Investments and Strategic Investments, the residential mortgage portfolio associated with ALM activities, the residual impact of cost allocation processes, merger and restructuring charges, intersegment eliminations, the results of First Republic Bank, fair value adjustments related to certain Merrill Lynch structured notes and the results of certain businesses that are expected to be or have been sold or are in the process of being liquidated. All Other also includes certain amounts associated with ALM activities, including the residual impact of funds transfer pricing allocation methodologies, amounts associated with the change in the value of derivatives used as economic hedges of interest rate and foreign exchange rate fluctuations, foreign exchange rate fluctuations related to revaluation of foreign-denominated debt issuances, certain gains (losses) on sales of whole mortgage loans, and gains (losses) on sales of debt securities. All Other also includes adjustments to noninterest income and income tax expense to remove the FTE impact of items (primarily low-income housing tax credits) that have been grossed up within noninterest income to a FTE amount in the business segments. In addition, the 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods are presented on a managed basis and include the offsetting securitization impact to present Global Card Services on a managed basis. (See Exhibit A: Non-GAAP Reconciliations-All Other-Reconciliation on page 47).
    (2) Fully taxable-equivalent basis
    (3) The 2010 periods are presented in accordance with the new consolidation guidance. The 2009 periods represent the provision for credit losses for All Other combined with the Global Card Services securitization offset.

[^18]:    (1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 period for Global Card Services is presented on a managed basis with a corresponding offset in All Other.

[^19]:     securitized assets, foreclosed properties and other collateral acquired. Derivative assets are reported on a mark-to-market basis and have been reduced by the amount of cash collateral applied of $\$ 62.9$ billion and $\$ 58.1$ billion at June 30, 2010 and March 31, 2010. Not reflected in utilized and committed exposure is additional derivative non-cash collateral held of $\$ 19.0$ billion and $\$ 16.0$ billion which consists primarily of other marketable securities at June 30,2010 and March $31,2010$.
     loans outstanding of $\$ 3.9$ billion and $\$ 4.1$ billion and issued letters of credit at notional value of $\$ 1.6$ billion at both June 30 , 2010 and March 31 , 2010. In addition, total commercial committed exposure includes unfunded loan commitments at notional value of $\$ 26.0$ billion and $\$ 25.7$ billion at June 30 , 2010 and March $31,2010$.
    (3) Includes small business commercial - domestic exposure.
    (4) Industries are viewed from a variety of perspectives to best isolate the perceived risks. For purposes of this table, the real estate industry is defined based upon the borrowers' or counterparties' primary business activity using operating cash flow and primary source of repayment as key factors.
    (5) Represents net notional credit protection purchased.

[^20]:    (1) The 2010 periods are presented in accordance with new consolidation guidance. The 2009 periods have not been restated.
    (2) Consumer loans may be returned to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Certain troubled debt restructurings are generally classified as nonperforming at the time of restructure and may only be returned to performing status after considering the borrower's sustained repayment performance for a reasonable period, generally six months.
    (3) Our policy generally is not to classify consumer credit card and consumer loans not secured by real estate as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity.
    (4) For amounts excluded from nonperforming loans, leases and foreclosed properties, see footnotes to Nonperforming Loans, Leases and Foreclosed Properties table on page 40.
    (5) Includes small business commercial - domestic activity.
    (6) Commercial loans and leases may be restored to performing status when all principal and interest is current and full repayment of the remaining contractual principal and interest is expected, or when the loan otherwise becomes well-secured and is in the process of collection. Troubled debt restructurings are generally classified as performing after a sustained period of demonstrated payment performance.
    (7) Business card loans are not classified as nonperforming; therefore, the charge-offs on these loans have no impact on nonperforming activity.

